

MEMORANDUM

To: Steve Riley, Town Manager

From: John Troyer, Finance Director

Date: August 14, 2020

RE: FY 2020 Financial Statements Preliminary & Unaudited – Through June 2020

General Overview

We are currently finalizing the accounting for FY 2020 activities – including booking final revenues and expenditures for each of the funds. We thought it was important to provide to you an early look into our financial results for FY 2020. These preliminary and unaudited financial statements show a strong finish for the General Fund with a \$1,161,065 surplus.

COVID-19 disruption of normal economic activity really started to show in the second half of March. The collection of revenues related to taxes and fees reflecting the lower economic activity levels started to show in the April financial statements.

Thankfully, our YTD numbers through March and April gave us a good foundation going in to this public health crisis. Also, Town Council’s decision to raise fund balance reserve levels last year will help us to weather this economic storm.

Real estate-related revenues, namely Real Estate Transfer Fees and Permits are 6% higher than last fiscal year. Individually, the Real Estate Transfer Fee amount of \$3,552,965 is up 5% from last YTD while Permit Revenues are 7% higher than last year.

	<u>RETF</u>			<u>Permits</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2019	3,380,107			1,513,153			4,893,260		
FY 2020	3,552,965	172,858	5%	1,619,639	106,486	7%	5,172,604	279,344	6%

Tourism-driven revenue results which is comprised of ATAX/Beach and Hospitality taxes are on a combined basis (10%) lower than last fiscal year due to the COVID-19 disruption. The impact of the COVID-19 is very real. The local ATAX and Beach Fees are based on accommodations while the HTAX is a function of prepared meals and beverage sales. You can see the COVID-19 response had a bigger impact on bars and restaurants than on rentals.

	<u>Local ATAX/ Beach Preservation Fees</u>			<u>Hospitality Tax</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2019	11,220,213			7,545,777			18,765,990		
FY 2020	10,624,845	(595,368)	-5%	6,284,461	(1,261,316)	-17%	16,909,306	(1,856,684)	-10%

General Fund Summary

The Town receives most of its property taxes (the largest revenue source) from December through February. The next largest General Fund revenue sources is Business License revenues which the Town primarily receives in March through June.

This year's Property Tax collections for the General Fund are \$15,423,223 which is \$295,879 or 2% higher than budget and \$1,032,527 or 7% higher than last year. Remember there was a CPI adjustment for Fiscal 2020 and a slight reallocation within the total millage rate.

Business License revenue totaled \$8,688,469 which is (\$1,257,170) or (13%) lower than budget and (\$973,163) or (10%) lower than last year. There was a distinction between the locally collected Business Licenses and the statewide collections.

	<u>Budget</u>	<u>Actual</u>	<u>Variance</u>
Local Business License Revenue	4,906,872	5,099,830	192,958
State Business License Revenue	<u>5,038,767</u>	<u>3,588,639</u>	<u>(1,450,128)</u>
Total Business License Revenue	9,945,639	8,688,469	(1,257,170)

As you can see in the above table, our partnership efforts with the business community have reaped collection rewards locally – with collections 192,958 above budget even in a pandemic. Due to a change in the State's schedule, for what is normally the last payment of the year is now considered fiscal 2021 collections for State business licenses. This amount last year was \$929,000 which would have offset some of the drop in state revenues.

EMS revenue totaled \$1,487,823 which is (\$12,177) or only (1%) lower than budget even though the number of runs lowered considerably during the shutdown.

Permits are 7% higher than budget and last year. A measure that our local economy is showing some resiliency.

Fines and Fees are down (\$73,665) compared to last year due to the closure of the Municipal Court last year.

Through June, the Town's General Fund revenues and transfers in total \$40,011,767 or 97% of budget, which compares to \$39,931,386 or 101% of budget for last year. This is an increase of \$80,381 compared to the prior year.

The General Fund expenditures-to-date are \$38,850,702 or only 91% of budget. Current fiscal year expenditures are \$1,178,710 or 3% higher than last year. Several detailed explanations for year-to-year changes are provided in the budget to actual statement or on the revenue analysis charts.

The fiscal year-to-date preliminary and unaudited surplus in the General Fund is presented at \$1,161,065, which is \$2,379,270 better than the planned use of (\$1,218,205) for the General Fund. General Fund current versus prior year revenue and expenditure comparisons are presented in a Dashboard display on the Town’s external website.

Debt Service Fund

Debt service payments are due at various times during the fiscal year. All of the current year’s obligations have come due and been paid.

Capital Projects Fund

As you can see below, our capital projects continue to move forward. Since the funding was in place before the start of the year, as the projects advance, CIP fund balance declines.

Major Capital Projects/Expenditures that have occurred thus far this fiscal year are as follows:

Fire Rescue Apparatus	\$ 1,153,621
Modern Classic Motors Site	\$ 3,676,321
Sewer Initiative	\$ 568,112
Coligny Area Improvements	\$ 11,997,951
Shelter Cove Intersection Impr	\$ 1,935,379
Fire Station #2 Replacement	\$ 783,110

Summary balances for the Capital Project Fund are as follows:

	FY 2020
	<u>Actual</u>
Revenues	2,095,778
Transfers In	5,223,548
Capital Outlays	(22,787,315)
Transfers Out	-
Net Change in Fund Balance	<u>\$ (15,467,989)</u>

Other Revenues

The table below reflects the Town’s revenue received for other governmental funds for this fiscal year in comparison to the same time last year. Explanations for material variances, are also included. As you can see, some are up and some are down – the diversity of revenue streams is exceptionally important in difficult economic times as we are nationally.

	FY 2020 actual	FY 2019 actual	\$ variance	% variance	Variance Code
State accommodations tax	\$ 6,490,407	\$ 6,880,027	\$ (389,620)	-6%	
Local accommodations tax	3,541,615	3,740,071	(198,456)	-5%	A
Tax increment financing	5,031,311	4,687,575	343,736	7%	B
Real estate transfer fees	3,552,965	3,380,107	172,858	5%	A
Beach preservation fees	7,083,230	7,480,142	(396,912)	-5%	A
Hospitality tax	6,284,461	7,545,777	(1,261,316)	-17%	A
Road Usage Fees	1,015,865	1,045,628	(29,763)	-3%	D
Electric franchise fee	2,706,003	2,812,503	(106,500)	-4%	C
	\$ 35,705,857	\$ 37,571,830	\$ (1,865,973)	-5%	

A - Addressed previously in this cover letter

B - Most of the property tax revenue is received during the December thru February time period.

C - Amount represents fees charged to customers by Palmetto Electric.

D - New source of revenue beginning during FY2017.

Stormwater Utility Fund

The Business Type Activity – Stormwater data are presented on the modified accrual basis of accounting. This basis reflects the very close relationship between revenues and expenditures. These balances will change as Town staff modifies the accounts to full accrual basis, the required presentation basis in the Town’s *Comprehensive Annual Financial Report*.

The Stormwater revenue collected by the County is remitted to the Town mainly during the December through February time period. Expenditures are incurred throughout the fiscal year. The expenses this year to date include \$1,986,460 for Capital Outlays, \$359,511 for Debt Service, and \$2,051,950 for operations. There will be some adjustments to full accrual yet to be made, but this should give a good preliminary look at year end amounts.

Fund Balances

As you will notice on page 7, the year-to-date net change in fund balances is a decrease of (\$12,177,215) for governmental funds and an increase of \$492,268 for the Stormwater Utility Fund. These compare to (\$15,821,983) and (\$216,258) YTD last month, and (\$2,129,403) and \$1,086,595 for last YTD respectively.

The primary driver of these amounts is reflective of the planned spend-down of capital funds (\$15,467,989) as a number of projects like the Low Country Celebration Park proceed. Outside of the planned spend-down of capital funds, the net result is an increase in fund balances for both governmental funds and Stormwater. The reasons for the positive results include: strong collections pre-COVID-19, diverse revenue streams, and the concerted efforts to reduce or delay spending as possible. The Town's strong reserve policies continues to enable smooth Town operations while we wait for business license and other revenue collections.

Dashboards

The General Fund dashboards found on the Town's website present a full year for fiscal years, 2018, 2019 and year-to-date for fiscal year 2020.

Consolidated Statement All Funds

TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES-UNAUDITED
GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES
FISCAL YEAR 2020 - THROUGH JUNE (12th PERIOD)

	GENERAL	SPECIAL REVENUE	DEBT SERVICE	CAPITAL PROJECTS	TOTAL	STORMWATER
Revenues:						
Real and Personal Property Taxes	\$ 15,423,223	\$ 5,031,311	\$ 5,378,472	\$ 21,118	\$ 25,854,124	\$ -
Business Licenses	8,688,469	-	-	-	8,688,469	-
Franchise Fees	1,007,149	-	-	-	1,007,149	-
Permits	1,619,639	-	-	-	1,619,639	-
State Shared Funds	879,859	-	-	253,805	1,133,664	-
Public Safety	3,709	-	-	-	3,709	-
Grant Revenue	-	489,992	-	890,000	1,379,992	-
EMS Revenue	1,487,823	-	-	-	1,487,823	-
Fines & Fees	-	-	-	-	-	-
Beach Fees	266,392	-	-	-	266,392	-
Road Usage Fees	-	1,015,865	-	-	1,015,865	-
Accommodations Tax	-	10,032,022	-	-	10,032,022	-
Hospitality Tax	-	6,284,461	-	-	6,284,461	-
Lease	-	-	-	43,210	43,210	-
Impact Fees	-	-	-	315,800	315,800	-
Real Estate Transfer Fees	-	3,552,965	-	-	3,552,965	-
Beach Preservation Fees	-	7,083,230	-	-	7,083,230	-
Electric Franchise Fees	-	2,706,003	-	-	2,706,003	-
Stormwater Utility Fees	-	-	-	-	-	4,928,623
Miscellaneous Revenue	794,113	-	-	33,797	827,910	-
Disaster Fund Transfer In	-	-	3,537,565	298,093	3,835,658	-
Investment Income	271,185	667,263	302,536	239,955	1,480,939	86,566
Total Revenues	30,441,561	36,863,112	9,218,573	2,095,778	78,619,024	5,015,189
Expenditures:						
General Government						
Town Council	433,135	-	-	-	433,135	-
Town Manager	837,140	-	-	-	837,140	-
	1,270,275	-	-	-	1,270,275	-
Administration						
Administration/Legal	4,099,469	35,540	17,310	-	4,152,319	166,482
Finance	1,951,205	-	-	-	1,951,205	-
	6,050,674	35,540	17,310	-	6,103,524	166,482
Community Services						
Community Development	3,382,718	-	-	-	3,382,718	-
Public Projects and Facilities	5,072,133	-	-	-	5,072,133	1,885,468
	8,454,851	-	-	-	8,454,851	1,885,468
Public Safety						
Sheriff/Shore Svcs	3,777,750	-	-	-	3,777,750	-
Fire & Rescue	15,033,005	313,867	-	-	15,346,872	-
	18,810,755	313,867	-	-	19,124,622	-
Townwide						
Grants	4,141,302	-	-	-	4,141,302	-
	-	5,448,952	-	-	5,448,952	-
Capital Outlay/Projects	122,845	2,072,557	-	22,787,315	24,982,717	1,986,460
Debt Service	-	-	19,771,262	-	19,771,262	359,511
Total expenditures	38,850,702	7,870,916	19,788,572	22,787,315	89,297,505	4,397,921
Revenues over (under) expenditures	(8,409,141)	28,992,196	(10,569,999)	(20,691,537)	(10,678,481)	617,268
Other financing sources (uses):						
Transfers In:						
Accommodations Tax - Local	3,541,615	-	-	-	3,541,615	-
Accommodations Tax - State	1,695,211	-	-	-	1,695,211	-
General Fund	-	-	-	-	-	-
Hospitality Tax	2,577,240	-	1,508,637	1,907,030	5,992,907	-
Real Estate Transfer	-	-	1,885,356	-	1,885,356	-
Beach Preservation	1,361,140	-	3,973,850	770,695	6,105,685	-
Electric Franchise	90,000	-	-	-	90,000	-
Leases	-	-	-	-	-	-
TIF	180,000	-	3,929,626	2,547,510	6,657,136	-
Debt Service	-	-	-	-	-	-
Capital Projects	-	-	-	-	-	-
Stormwater	125,000	-	-	-	125,000	-
Road Usage Fee	-	-	-	(1,687)	(1,687)	-
Special Revenue Funds	-	-	-	-	-	-
Transfers Out:						
General	-	(9,445,206)	-	-	(9,445,206)	(125,000)
Beach Preservation	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-
Debt Service	-	(11,297,469)	-	-	(11,297,469)	-
Capital Projects	-	(5,223,547)	-	-	(5,223,547)	-
Hurricane Recovery Effort	-	-	-	-	-	-
Real Estate Transfer	-	-	-	-	-	-
Bond Proceeds	-	-	16,520,000	-	16,520,000	-
Deposit to Refunding Escrow	-	-	(18,143,735)	-	(18,143,735)	-
Total other financing sources (uses)	9,570,206	(25,966,222)	9,673,734	5,223,548	(1,498,734)	(125,000)
Net change in fund balance	1,161,065	3,025,974	(896,265)	(15,467,989)	(12,177,215)	492,268
Fund balance - beginning	21,100,687	49,281,815	11,954,387	28,382,019	110,718,908	9,400,212
Fund balance - ending	\$ 22,261,752	\$ 52,307,789	\$ 11,058,122	\$ 12,914,030	\$ 98,541,693	\$ 9,892,480

Budget versus Actual Report General Fund

TOWN OF HILTON HEAD ISLAND
GENERAL FUND-UNAUDITED
ACTUAL VERSUS BUDGET & VERSUS PRIOR YEAR
FISCAL YEAR 2020 - THROUGH JUNE (12th PERIOD)
PERCENT OF YEAR LAPSED 100%

12.00

	FY 2020				FY 2019		FY 2020 vs FY 2019		
	BUDGET	Y-T-D	\$ VARIANCE	% OF BUDGET	Y-T-D	\$ VARIANCE	% VARIANCE		
Revenues and Transfers In:									
Real and Personal Property Taxes	\$ 15,127,344	\$ 15,423,223	\$ 295,879	102%	\$ 14,390,696	\$ 1,032,527	7%	CL	
Business Licenses	9,945,639	8,688,469	(1,257,170)	87%	9,661,632	(973,163)	-10%	F	
Franchise Fees - Cable	920,000	965,395	45,395	105%	992,311	(26,916)	-3%		
Franchise Fees - Beach	35,000	41,754	6,754	119%	38,203	3,551	9%		
Permits	1,515,000	1,619,639	104,639	107%	1,513,153	106,486	7%	CL	
State Shared Funds	840,000	879,859	39,859	105%	848,742	31,117	4%		
Public Safety	55,000	3,709	(51,291)	7%	55,008	(51,299)	-93%		
EMS	1,500,000	1,487,823	(12,177)	99%	1,714,021	(226,198)	-13%		
Fines and Fees	-	-	-	0%	73,665	(73,665)	-100%	A	
Beach Fees	250,000	266,392	16,392	107%	270,839	(4,447)	-2%		
Miscellaneous Revenue	434,697	794,113	359,416	183%	509,291	284,822	56%	B	
Investment Income	300,000	271,185	(28,815)	90%	361,108	(89,923)	-25%	C	
Subtotal	30,922,680	30,441,561	(481,119)	98%	30,428,669	12,892	0%		
Transfers In/Out:									
Accommodations Tax - Local	3,653,891	3,541,615	(112,276)	97%	3,740,071	(198,456)	-5%		
Accommodations Tax - State	1,775,000	1,695,211	(79,789)	96%	1,757,381	(62,170)	-4%		
Hospitality Tax	3,337,240	2,577,240	(760,000)	77%	1,746,125	831,115	48%	G	
Beach Preservation Fees	1,361,140	1,361,140	-	100%	1,361,140	-	0%		
TIF Tax	180,000	180,000	-	100%	180,000	-	0%		
Stormwater Utility	125,000	125,000	-	100%	125,000	-	0%		
Capital Projects: Property Tax + Sale of Equipment	-	-	-	0%	628,000	(628,000)	-100%	E	
Road Usage Fee	-	-	-	0%	-	-	-		
CIP-GO Bond	-	-	-	0%	-	-	-		
ECD Incentive Fund	-	-	-	0%	-	-	-		
Electric Franchise Fees	90,000	90,000	-	100%	90,000	-	0%		
Sunday Liquor Permits	-	-	-	0%	50,000	(50,000)	-100%		
Hurricane Recovery Effort	-	-	-	0%	(175,000)	175,000	-100%		
Home Grant	-	-	-	0%	-	-	-		
Total revenues	41,444,951	40,011,767	(1,433,184)	97%	39,931,386	80,381	0%		
Expenditures:									
Town Council									
Personnel	167,924	157,134	(10,790)	94%	157,068	66	0%		
Operating	581,100	276,001	(305,099)	47%	190,277	85,724	45%		
	749,024	433,135	(315,889)	58%	347,345	85,790	25%		
Town Manager									
Personnel	823,190	817,900	(5,290)	99%	736,829	81,071	11%		
Operating	23,250	19,240	(4,010)	83%	46,055	(26,815)	-58%		
	846,440	837,140	(9,300)	99%	782,884	54,256	7%		
Administration/Legal									
Personnel	2,534,516	2,421,754	(112,762)	96%	2,515,286	(93,532)	-4%	D	
Operating	2,297,225	1,677,715	(619,510)	73%	1,271,722	405,993	32%		
Capital	155,880	122,845	(33,035)	79%	82,830	40,015	48%		
	4,987,621	4,222,314	(765,307)	85%	3,869,838	352,476	9%		
Finance									
Personnel	1,785,716	1,791,918	6,202	100%	1,739,268	52,650	3%		
Operating	214,092	159,287	(54,805)	74%	180,938	(21,651)	-12%		
	1,999,808	1,951,205	(48,603)	98%	1,920,206	30,999	2%		
Community Development									
Personnel	3,347,297	3,293,569	(53,728)	98%	2,945,284	348,285	12%		
Operating	289,546	89,149	(200,397)	31%	236,517	(147,368)	-62%		
Capital	-	-	-	0%	-	-	-		
	3,636,843	3,382,718	(254,125)	93%	3,181,801	200,917	6%		
Public Projects and Facilities									
Personnel	1,938,460	1,922,679	(15,781)	99%	1,824,263	98,416	5%		
Operating	4,087,833	3,149,454	(938,379)	77%	3,331,066	(181,612)	-5%		
Capital	-	-	-	0%	-	-	-		
	6,026,293	5,072,133	(954,160)	84%	5,155,329	(83,196)	-2%		
Sheriff/Beach Services									
	3,855,312	3,777,750	(77,562)	98%	3,734,121	43,629	1%		
Fire Rescue									
Personnel	13,859,226	13,756,982	(102,244)	99%	13,277,774	479,208	4%		
Operating	1,806,853	1,276,023	(530,830)	71%	1,384,487	(108,464)	-8%		
Capital	-	-	-	0%	-	-	-		
	15,666,079	15,033,005	(633,074)	96%	14,662,261	370,744	3%		
Townwide									
	4,895,736	4,141,302	(754,434)	85%	4,018,207	123,095	3%		
Total expenditures	42,663,156	38,850,702	(3,812,454)	91%	37,671,992	1,178,710	3%		
Net Result-Revenues Over/(Under) Expenditures	(1,218,205)	1,161,065	2,379,270		2,259,394	(1,098,329)			

See next page for variance explanations.

Variance Explanations:

CL - Variance addressed in Financial Statement Memorandum.

A - Fines and Fees have declined as the municipal court closed. As of 02/01/2019 all cases and related revenue are now County business.

B - The amount of Miscellaneous Revenue fluctuates from year to year and within each year.

C - The Town continues to optimize its investing with SC's Local Govt Investment Pool (LGIP) Program; however, the interest rate has decreased from 2.30% at 6/30/2019 to 0.76% at 6/30/2020.

D - Municipal Court closed as of 02/01/2019, personnel costs no longer being incurred.

E - FY 2020 does not count on these transfer amounts. This is the offset to the reallocation of the 0.82 mil from CIP to General Fund.

F - Business License revenues have declined due to the COVID-19 virus disruption.

G - The total Budgeted transfers of HTAX Revenue to the General Fund Business License were not needed and can be preserved for future uses.

Special Revenue Funds

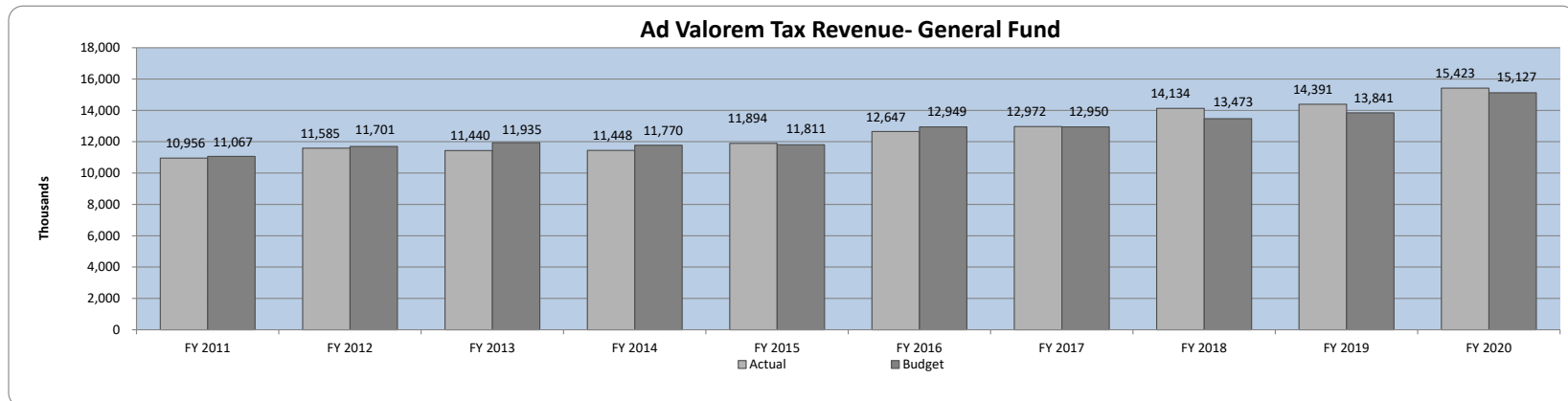
TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
SPECIAL REVENUE GOVERNMENTAL FUNDS-UNAUDITED
FISCAL YEAR 2020 - THROUGH JUNE (12th PERIOD)

	Tax Increment Financing	Road Usage Fee	Accom. Tax	Real Estate Transfer Fee	Hospitality Tax	Beach Preservation Fee	Non-Major Governmental Funds	Total Special Revenue Funds
Revenues:								
Real and Personal Property Taxes	\$ 5,031,311	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,031,311
Road Usage Fees	-	1,015,865	-	-	-	-	-	1,015,865
Accommodations Tax-Local	-	-	3,541,615	-	-	-	-	3,541,615
Accommodations Tax-State	-	-	6,490,407	-	-	-	-	6,490,407
Hospitality Tax	-	-	-	-	6,284,461	-	-	6,284,461
Real Estate Transfer Fees	-	-	-	3,552,965	-	-	-	3,552,965
Beach Preservation Fees	-	-	-	-	-	7,083,230	-	7,083,230
Electric Franchise Fees	-	-	-	-	-	-	2,706,003	2,706,003
Grant Revenue	-	-	-	-	-	-	489,992	489,992
Investment Income	112,397	12,200	22,586	86,199	139,978	168,357	125,546	667,263
Total Revenues	5,143,708	1,028,065	10,054,608	3,639,164	6,424,439	7,251,587	3,321,541	36,863,112
Expenditures:								
General Government								
Town Council	-	-	-	-	-	-	-	-
Town Manager	-	-	-	-	-	-	-	-
Administration								
Administration/Legal	-	-	-	35,540	-	-	-	35,540
Finance	-	-	-	-	-	-	-	-
	-	-	-	35,540	-	-	-	35,540
Community Services								
Community Development	-	-	-	-	-	-	-	-
Public Projects and Facilities	-	-	-	-	-	-	-	-
Public Safety								
Sheriff/Shore Svcs	-	-	-	-	-	-	-	-
Fire & Rescue	-	-	-	-	-	-	313,867	313,867
	-	-	-	-	-	-	313,867	313,867
Grants								
	-	-	4,937,649	-	273,180	11,485	226,638	5,448,952
Capital Outlay/Projects								
	-	-	-	-	-	-	2,072,557	2,072,557
Total expenditures	-	-	4,937,649	35,540	273,180	11,485	2,613,062	7,870,916
Excess (deficiency) of revenues over (under) expenditures	5,143,708	1,028,065	5,116,959	3,603,624	6,151,259	7,240,102	708,479	28,992,196
Other financing sources (uses):								
Transfers Out:								
General Fund	(180,000)	-	(5,236,826)	-	(2,577,240)	(1,361,140)	(90,000)	(9,445,206)
Accommodations Tax - Local	-	-	-	-	-	-	-	-
Accommodations Tax - State	-	-	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-	-	-
Real Estate Transfer	-	-	-	-	-	-	-	-
Beach Preservation	-	-	-	-	-	-	-	-
Electric Franchise	-	-	-	-	-	-	-	-
TIF	-	-	-	-	-	-	-	-
Stormwater Utility	-	-	-	-	-	-	-	-
Debt Service Fund	(3,929,626)	-	-	(1,885,356)	(1,508,637)	(3,973,850)	-	(11,297,469)
Capital Projects Fund	(2,547,510)	1,687	-	-	(1,907,029)	(770,695)	-	(5,223,547)
Hurricane Effort	-	-	-	-	-	-	-	-
Transfers In:								
General Fund	-	-	-	-	-	-	-	-
Debt Service Fund	-	-	-	-	-	-	-	-
Capital Projects Fund	-	-	-	-	-	-	-	-
Total other financing sources (uses)	(6,657,136)	1,687	(5,236,826)	(1,885,356)	(5,992,906)	(6,105,685)	(90,000)	(25,966,222)
Net change in fund balance	(1,513,428)	1,029,752	(119,867)	1,718,268	158,353	1,134,417	618,479	3,025,974
Fund balance - beginning	7,638,333	1,775,055	3,636,820	6,028,191	9,578,640	12,304,292	8,320,484	49,281,815
Fund balance - ending	\$ 6,124,905	\$ 2,804,807	\$ 3,516,953	\$ 7,746,459	\$ 9,736,993	\$ 13,438,709	\$ 8,938,963	\$ 52,307,789

Revenue Analysis General Fund

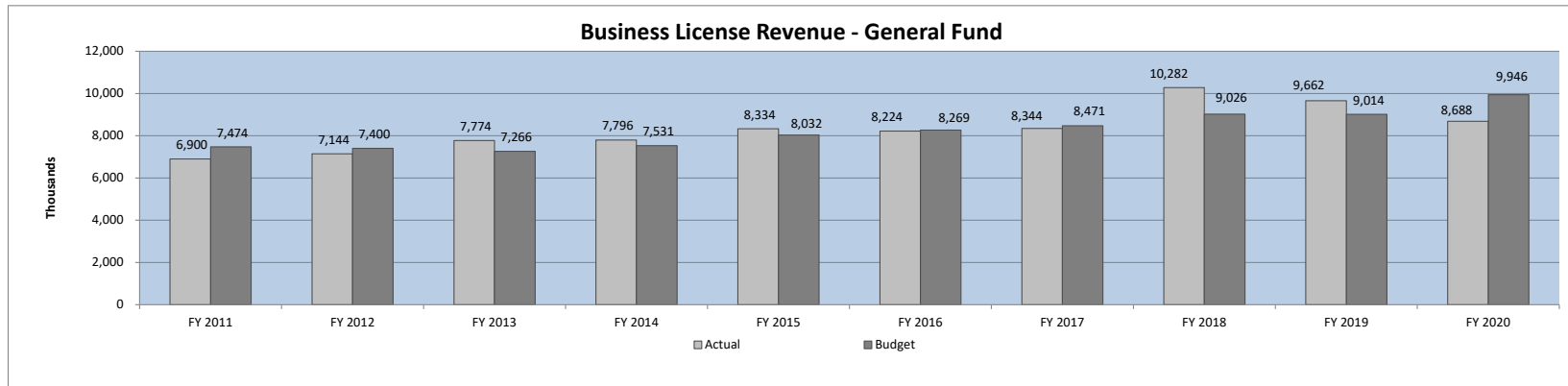
Ad Valorem Tax Revenue - General Fund
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2011	-	30,269	38,170	68,439	109,183	255,076	870,761	1,235,020	8,481,389	345,407	243,722	9,070,518	87,177	177,576	317,449	582,202	10,956,179
	0%	0%	0%	1%	1%	2%	8%	11%	77%	3%	2%	83%	1%	2%	3%	5%	100%
2012	-	30,088	40,766	70,854	1,884	192,760	2,352,625	2,547,269	8,144,646	161,609	103,902	8,410,157	28,544	243,490	284,756	556,790	11,585,070
	0%	0%	0%	1%	0%	2%	20%	22%	70%	1%	1%	73%	0%	2%	2%	5%	100%
2013	-	26,703	134,190	160,893	1,884	262,845	2,371,616	2,636,345	7,713,999	159,541	167,078	8,040,618	181,678	196,830	223,929	602,437	11,440,293
	0%	0%	1%	1%	0%	2%	21%	23%	67%	1%	1%	70%	2%	2%	2%	5%	100%
2014	46,769	52,495	68,068	167,332	1,928	275,948	2,526,723	2,804,599	7,352,542	410,179	117,378	7,880,099	165,921	97,846	331,756	595,523	11,447,553
	0%	0%	1%	1%	0%	2%	22%	24%	64%	4%	1%	69%	1%	1%	3%	5%	100%
2015	38,766	40,487	78,203	157,456	1,930	65,991	1,847,436	1,915,357	8,174,584	801,920	407,838	9,384,342	86,866	68,042	282,220	437,128	11,894,283
	0%	0%	1%	1%	0%	1%	16%	16%	69%	7%	3%	79%	1%	1%	2%	4%	100%
2016	54,378	56,645	44,580	155,603	242,654	1,035,837	-	1,278,491	5,130,332	5,204,417	292,106	10,626,855	63,352	293,179	229,685	586,216	12,647,165
	0%	0%	0%	1%	2%	8%	0%	10%	41%	41%	2%	84%	1%	2%	2%	5%	100%
2017	-	45,492	151,125	196,617	96,211	1,256,627	124	1,352,962	5,313,733	5,282,564	(4,529)	10,591,768	257,292	232,513	340,437	830,242	12,971,589
	0%	0%	1%	2%	1%	10%	0%	10%	41%	41%	0%	82%	2%	2%	3%	6%	100%
2018	-	50,808	137,351	188,159	72,190	234,127	1,457,685	1,764,002	6,249,336	4,588,002	598,029	11,435,367	170,567	300,738	275,043	746,348	14,133,876
	0%	0%	1%	1%	1%	2%	10%	12%	44%	32%	4%	81%	1%	2%	2%	5%	100%
2019	-	91,400	156,556	247,956	97,341	300,315	1,050,641	1,448,297	6,248,987	5,499,525	239,152	11,987,664	170,573	94,529	441,677	706,779	14,390,696
	0%	1%	1%	2%	1%	2%	7%	10%	43%	38%	2%	83%	1%	1%	3%	5%	100%
2020	-	78,876	117,043	195,919	77,560	219,771	1,076,800	1,374,131	6,888,648	6,055,546	206,862	13,151,056	120,680	82,909	498,528	702,117	15,423,223
	0%	1%	1%	1%	1%	1%	7%	9%	45%	39%	1%	85%	1%	1%	3%	5%	100%



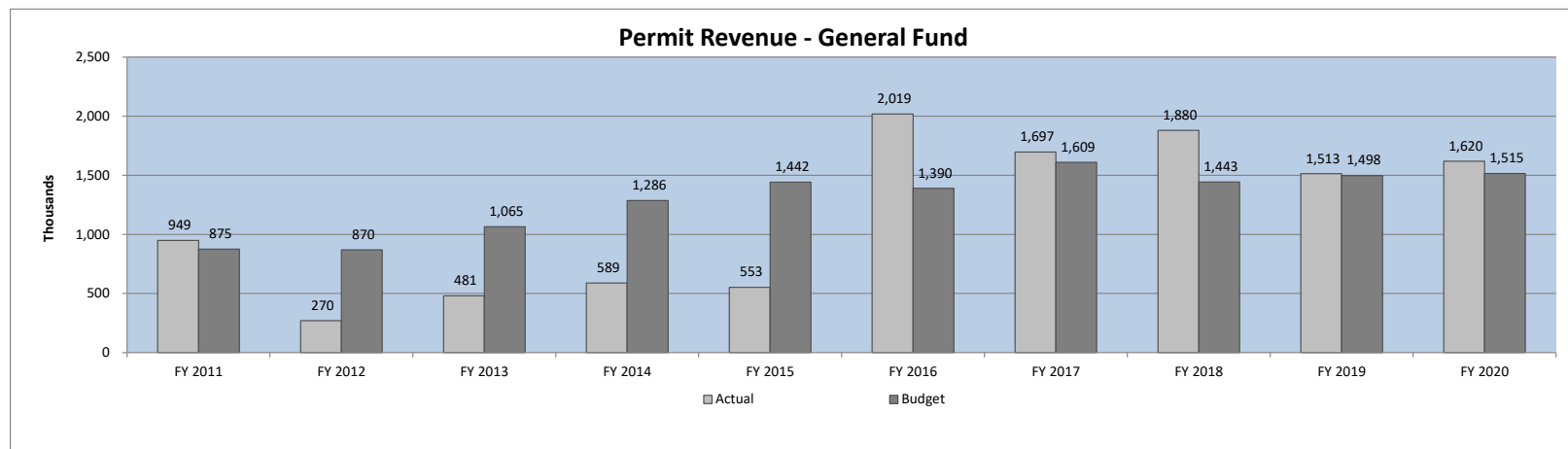
Business License Revenue - General Fund
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2011	(3,187) 0%	39,465 1%	41,676 1%	77,954 1%	24,714 0%	152,531 2%	28,606 0%	205,851 3%	340,002 5%	269,767 4%	577,906 8%	1,187,675 17%	323,454 5%	1,440,102 21%	3,665,388 53%	5,428,944 79%	6,900,424 100%
2012	49,981 1%	77,084 1%	36,720 1%	163,785 2%	14,200 0%	139,677 2%	24,945 0%	178,822 3%	291,257 4%	264,084 4%	591,324 8%	1,146,665 16%	305,333 4%	1,636,696 23%	3,713,025 52%	5,655,054 79%	7,144,326 100%
2013	78,288 1%	29,361 0%	138,716 2%	246,365 3%	41,936 1%	21,699 0%	26,048 0%	89,683 1%	392,392 5%	324,658 4%	622,533 8%	1,339,583 17%	563,869 7%	1,713,174 22%	3,821,464 49%	6,098,507 78%	7,774,138 100%
2014	24,453 0%	29,154 0%	31,656 0%	85,263 1%	34,931 0%	34,452 0%	30,588 0%	99,971 1%	337,677 4%	434,118 6%	709,908 9%	1,481,703 19%	477,588 6%	1,404,224 18%	4,247,160 54%	6,128,972 79%	7,795,909 100%
2015	79,439 1%	46,277 1%	37,406 0%	163,122 2%	54,303 1%	29,975 0%	51,227 1%	135,505 2%	357,876 4%	519,711 6%	919,577 11%	1,797,164 22%	560,605 7%	1,467,154 18%	4,210,929 51%	6,238,688 75%	8,334,479 100%
2016	27,568 0%	80,864 1%	36,572 0%	145,004 2%	29,088 0%	27,176 0%	38,215 0%	94,479 1%	548,654 7%	602,120 7%	624,890 8%	1,775,664 22%	687,639 8%	1,448,058 18%	4,073,467 50%	6,209,164 75%	8,224,311 100%
2017	64,509 1%	86,648 1%	59,972 1%	211,129 3%	86,132 1%	28,244 0%	29,660 0%	144,036 2%	520,807 6%	583,336 7%	663,953 8%	1,768,096 21%	650,430 8%	1,419,353 17%	4,150,907 50%	6,220,690 75%	8,343,951 100%
2018	67,290 1%	30,256 0%	20,838 0%	118,384 1%	28,558 0%	18,345 0%	30,319 0%	77,222 1%	651,902 6%	620,383 6%	876,833 9%	2,149,118 21%	820,658 8%	1,802,887 18%	5,314,075 52%	7,937,620 77%	10,282,344 100%
2019	120,174 1%	97,474 1%	21,523 0%	239,171 2%	18,774 0%	32,052 0%	35,040 0%	85,866 1%	462,293 5%	709,984 7%	1,049,815 11%	2,222,092 23%	1,940,418 20%	884,638 9%	4,289,447 44%	7,114,503 74%	9,661,632 100%
2020	66,795 1%	70,285 1%	28,064 0%	165,144 2%	22,083 0%	18,401 0%	56,975 1%	97,459 1%	677,419 8%	756,256 9%	806,783 9%	2,240,458 26%	690,681 8%	841,272 10%	4,653,455 54%	6,185,408 71%	8,688,469 100%



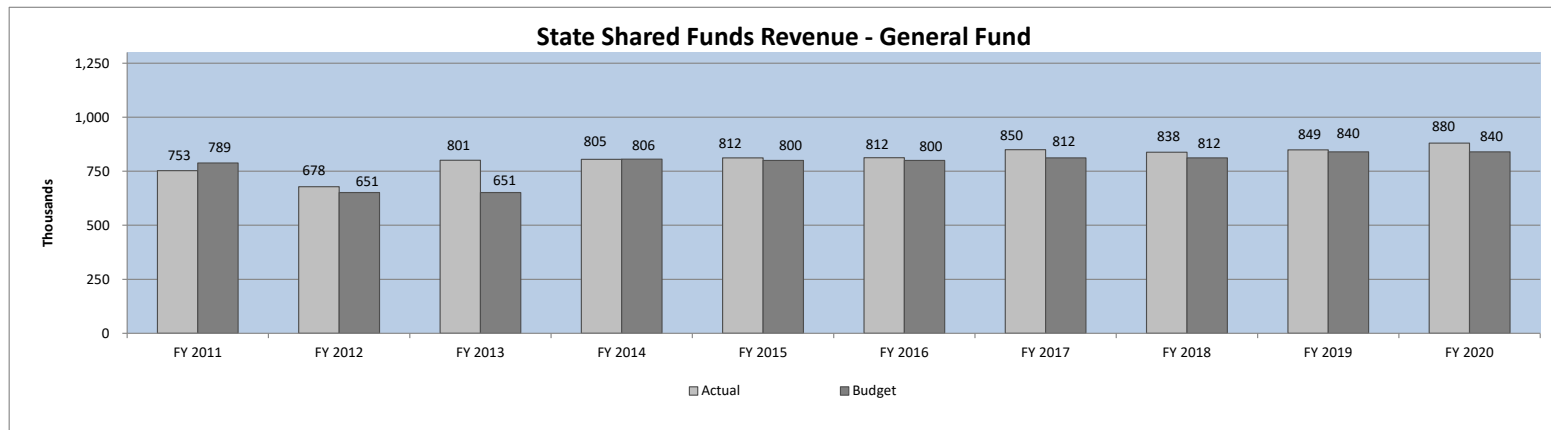
Permit Revenue - General Fund
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2011	50,848 5%	68,141 7%	68,708 7%	187,697 20%	54,666 6%	81,540 9%	65,073 7%	201,279 21%	74,256 8%	85,080 9%	77,604 8%	236,940 25%	132,772 14%	79,603 8%	110,602 12%	322,977 34%	948,893 100%
2012	71,670 8%	90,029 10%	87,044 9%	248,743 26%	80,248 8%	88,254 9%	79,794 8%	248,296 26%	68,949 7%	71,770 8%	91,818 10%	232,537 25%	59,871 6%	75,966 8%	81,426 9%	217,263 23%	946,839 100%
2013	53,762 4%	61,982 5%	80,835 6%	196,579 14%	93,771 7%	190,034 14%	154,528 11%	438,333 32%	100,033 7%	79,519 6%	105,922 8%	285,474 21%	160,723 12%	139,171 10%	147,885 11%	447,779 33%	1,368,165 100%
2014	89,686 7%	99,858 7%	94,556 7%	284,100 21%	108,540 8%	86,657 6%	126,785 9%	321,982 23%	118,811 9%	120,791 9%	166,600 12%	406,202 30%	95,269 7%	173,872 13%	89,899 7%	359,040 26%	1,371,324 100%
2015	64,487 5%	98,823 7%	162,089 12%	325,399 24%	139,853 10%	79,470 6%	125,358 9%	344,681 25%	130,328 10%	97,689 7%	112,305 8%	340,322 25%	105,162 8%	100,893 7%	149,288 11%	355,343 26%	1,365,745 100%
2016	100,767 5%	319,063 16%	101,951 5%	521,781 26%	113,000 6%	243,173 12%	96,279 5%	452,452 22%	123,260 6%	129,013 6%	304,442 15%	556,715 28%	112,799 6%	106,680 5%	268,241 13%	487,720 24%	2,018,668 100%
2017	84,579 5%	151,705 9%	108,292 6%	344,576 20%	105,919 6%	203,734 12%	184,066 11%	493,719 29%	160,748 9%	160,575 9%	139,856 8%	461,179 27%	141,799 8%	110,359 7%	145,807 9%	397,965 23%	1,697,439 100%
2018	114,217 6%	150,687 8%	75,196 4%	340,100 18%	316,243 17%	185,048 10%	208,245 11%	709,536 38%	161,773 9%	147,768 8%	124,883 7%	434,424 23%	133,612 7%	125,350 7%	137,208 7%	396,170 21%	1,880,230 100%
2019	96,100 6%	155,990 10%	157,720 10%	409,810 27%	159,615 11%	123,830 8%	97,878 6%	381,323 25%	137,075 9%	130,264 9%	164,498 11%	431,837 29%	105,075 7%	93,622 6%	91,486 6%	290,183 19%	1,513,153 100%
2020	93,827 6%	106,015 7%	110,305 7%	310,147 19%	165,951 10%	114,083 7%	296,031 18%	576,065 36%	151,832 9%	136,774 8%	134,678 8%	423,284 26%	98,245 6%	72,272 4%	139,626 9%	310,143 19%	1,619,639 100%



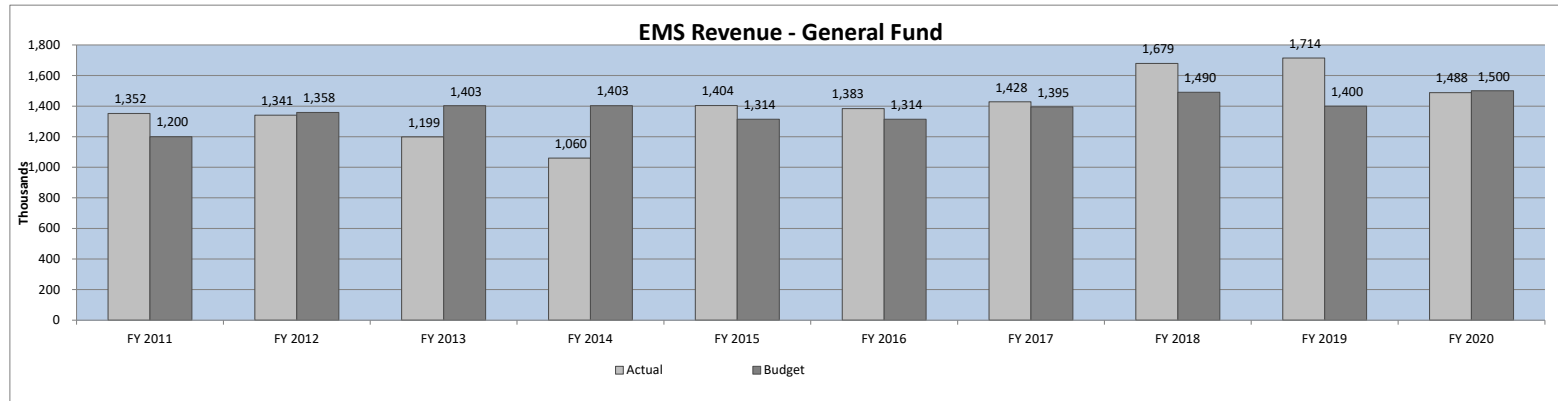
State Shared Revenue - General Fund
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2011	-	-	191,494	191,494	-	-	-	-	191,494	-	-	191,494	185,000	-	185,000	370,000	752,988
	0%	0%	25%	25%	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	25%	49%	100%
2012	-	-	-	-	168,419	-	-	168,419	168,420	-	-	168,420	168,419	-	173,112	341,531	678,370
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	26%	50%	100%
2013	-	-	-	-	284,858	-	-	284,858	171,862	-	-	171,862	171,850	-	172,089	343,939	800,659
	0%	0%	0%	0%	36%	0%	0%	36%	21%	0%	0%	21%	21%	0%	21%	43%	100%
2014	-	-	-	-	171,850	-	-	171,850	284,773	-	-	284,773	171,849	-	176,555	348,404	805,027
	0%	0%	0%	0%	21%	0%	0%	21%	35%	0%	0%	35%	21%	0%	22%	43%	100%
2015	-	-	-	-	270,657	-	-	270,657	176,555	-	-	176,555	176,555	-	188,318	364,873	812,085
	0%	0%	0%	0%	33%	0%	0%	33%	22%	0%	0%	22%	22%	0%	23%	45%	100%
2016	-	-	-	-	235,369	-	-	235,369	188,318	-	-	188,318	188,317	-	200,318	388,635	812,322
	0%	0%	0%	0%	29%	0%	0%	29%	23%	0%	0%	23%	23%	0%	25%	48%	100%
2017	-	-	-	-	239,980	-	-	239,980	200,080	-	-	200,080	200,081	274	209,491	409,846	849,906
	0%	0%	0%	0%	28%	0%	0%	28%	24%	0%	0%	24%	24%	0%	25%	48%	100%
2018	-	-	-	-	209,491	-	-	209,491	209,490	-	-	209,490	209,491	361	209,490	419,342	838,323
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	25%	50%	100%
2019	-	-	-	-	209,491	-	-	209,491	209,436	-	-	209,436	209,437	-	220,378	429,815	848,742
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	26%	51%	100%
2020	-	-	-	-	219,899	-	-	219,899	219,900	-	-	219,900	219,899	-	220,161	440,060	879,859
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	25%	50%	100%



EMS Revenue - General Fund
Revenues by Month/Fiscal Year

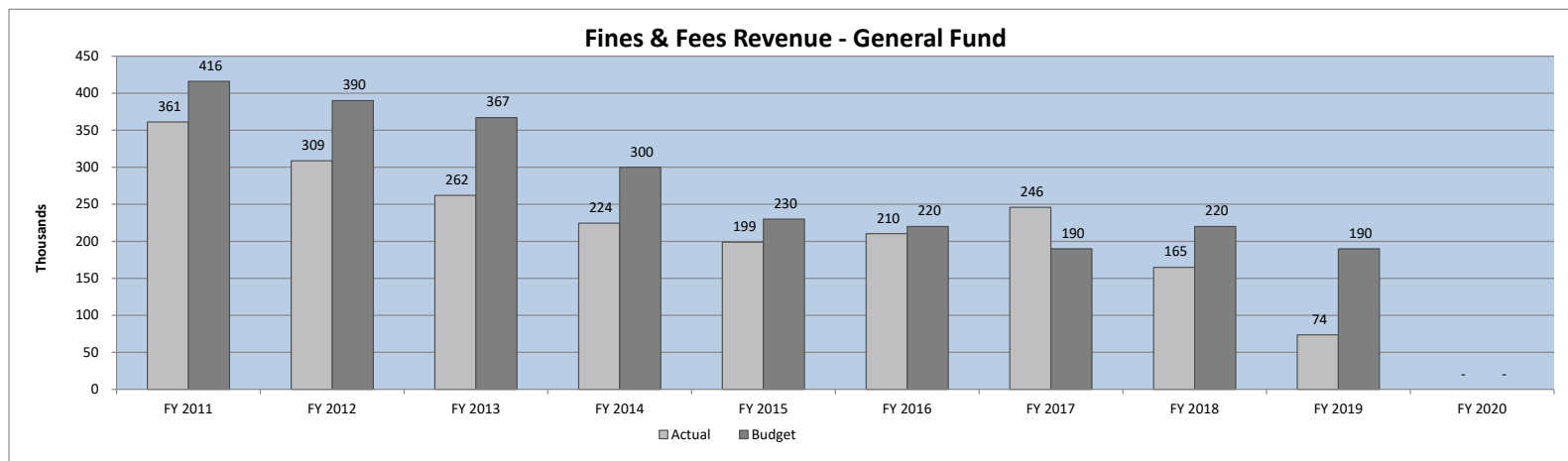
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2011	169,655 13%	92,567 7%	101,958 8%	364,180 27%	86,469 6%	132,634 10%	87,598 6%	306,701 23%	102,245 8%	105,484 8%	89,346 7%	297,075 22%	110,559 8%	132,638 10%	140,935 10%	384,132 28%	1,352,088 100%
2012	139,667 10%	112,393 8%	152,366 11%	404,426 30%	115,675 9%	92,479 7%	67,460 5%	275,614 21%	126,932 9%	118,145 9%	57,136 4%	302,213 23%	147,555 11%	129,493 10%	81,486 6%	358,534 27%	1,340,787 100%
2013	106,231 9%	151,772 13%	126,620 11%	384,623 32%	130,091 11%	118,591 10%	(9,389) -1%	239,293 20%	67,034 6%	186,703 16%	173,705 14%	427,442 36%	131,131 11%	138,721 12%	(122,342) -10%	147,510 12%	1,198,868 100%
2014	131,108 12%	154,512 15%	212,357 20%	497,977 47%	101,666 10%	102,896 10%	117,678 11%	322,240 30%	102,756 10%	116,511 11%	129,441 12%	348,708 33%	138,482 13%	110,654 10%	(358,143) -34%	(109,007) -10%	1,059,918 100%
2015	139,480 10%	111,016 8%	153,870 11%	404,366 29%	103,719 7%	105,108 7%	140,616 10%	349,443 25%	140,547 10%	123,631 9%	143,645 10%	407,823 29%	147,740 11%	111,812 8%	(17,402) -1%	242,150 17%	1,403,782 100%
2016	145,913 11%	131,219 9%	149,176 11%	426,308 31%	139,828 10%	87,393 6%	148,402 11%	375,623 27%	112,393 8%	131,696 10%	172,762 12%	416,851 30%	69,518 5%	232,641 17%	(137,445) -10%	164,714 12%	1,383,496 100%
2017	233,539 16%	147,126 10%	154,104 11%	534,769 37%	27,675 2%	204,987 14%	131,154 9%	363,816 25%	124,606 9%	190,909 13%	(45,560) -3%	269,955 19%	(11,399) -1%	216,007 15%	55,243 4%	259,851 18%	1,428,391 100%
2018	227,954 14%	169,694 10%	44,667 3%	442,315 26%	127,532 8%	99,611 6%	140,296 8%	367,439 22%	104,158 6%	168,123 10%	127,172 8%	399,453 24%	135,701 8%	191,899 11%	141,759 8%	469,359 28%	1,678,566 100%
2019	156,264 9%	141,829 8%	113,277 7%	411,370 24%	118,673 7%	109,743 6%	110,944 6%	339,360 20%	121,778 7%	146,152 9%	177,402 10%	445,332 26%	114,590 7%	236,870 14%	166,499 10%	517,959 30%	1,714,021 100%
2020	99,463 7%	245,680 17%	73,682 5%	418,825 28%	176,650 12%	22,233 1%	151,460 10%	350,343 24%	176,688 12%	134,383 9%	164,251 11%	475,322 32%	52,089 4%	83,672 6%	107,572 7%	243,333 16%	1,487,823 100%



The decreases in various months reflect the impact of the entry of allowances for doubtful accounts receivable.

Fines & Fees Revenue - General Fund
Revenues by Month/Fiscal Year

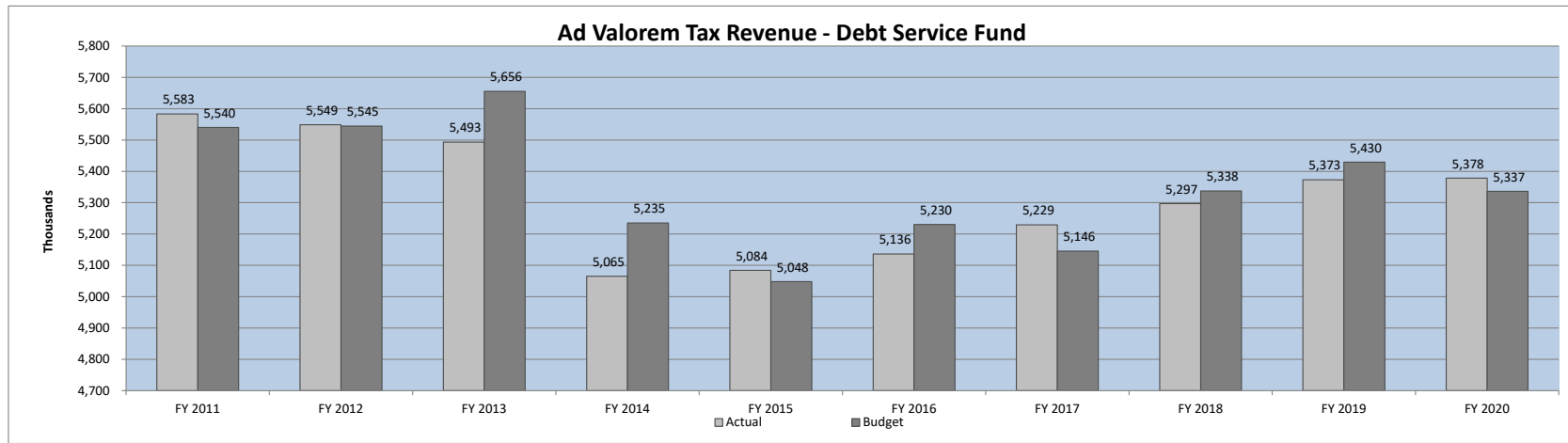
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2011	38,861 11%	32,833 9%	40,636 11%	112,330 31%	31,196 9%	31,461 9%	22,224 6%	84,881 24%	27,464 8%	28,646 8%	31,823 9%	87,933 24%	24,453 7%	27,978 8%	23,577 7%	76,008 21%	361,152 100%
2012	26,127 8%	21,110 7%	26,871 9%	74,108 24%	23,055 7%	22,082 7%	33,296 11%	78,433 25%	20,900 7%	29,050 9%	32,463 11%	82,413 27%	25,408 8%	24,821 8%	23,525 8%	73,754 24%	308,708 100%
2013	25,225 10%	24,053 9%	25,239 10%	74,517 28%	19,393 7%	19,883 8%	19,780 8%	59,056 23%	19,020 7%	19,730 8%	18,492 7%	57,242 22%	26,122 10%	19,470 7%	25,615 10%	71,207 27%	262,022 100%
2014	24,380 11%	19,279 9%	20,202 9%	63,861 28%	21,124 9%	12,485 6%	12,491 6%	46,100 21%	19,130 9%	11,526 5%	22,510 10%	53,166 24%	22,167 10%	16,194 7%	22,959 10%	61,320 27%	224,447 100%
2015	22,775 11%	20,648 10%	19,129 10%	62,552 31%	23,113 12%	8,384 4%	13,102 7%	44,599 22%	15,627 8%	11,952 6%	20,059 10%	47,638 24%	15,074 8%	16,732 8%	12,353 6%	44,159 22%	198,948 100%
2016	33,048 16%	12,328 6%	20,823 10%	66,199 31%	10,496 5%	8,970 4%	16,720 8%	36,186 17%	12,797 6%	19,495 9%	15,217 7%	47,509 23%	18,856 9%	21,097 10%	20,396 10%	60,349 29%	210,243 100%
2017	24,176 10%	19,646 8%	19,884 8%	63,706 26%	9,382 4%	28,133 11%	16,057 7%	53,572 22%	22,322 9%	20,542 8%	23,081 9%	65,945 27%	24,121 10%	17,686 7%	20,796 8%	62,603 25%	245,826 100%
2018	17,399 11%	24,300 15%	12,084 7%	53,783 33%	19,328 12%	11,301 7%	7,101 4%	37,730 23%	9,275 6%	10,654 6%	13,185 8%	33,114 20%	10,002 6%	17,440 11%	12,780 8%	40,222 24%	164,849 100%
2019	17,479 24%	13,410 18%	5,153 7%	36,042 49%	9,652 13%	10,750 15%	12,346 17%	32,748 44%	3,417 5%	- 0%	- 0%	3,417 5%	1,458 2%	- 0%	- 0%	1,458 2%	73,665 100%
2020	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%



Revenue Analysis Debt Service Fund

Ad Valorem Tax Revenue - Debt Service Fund
Revenues by Month/Fiscal Year

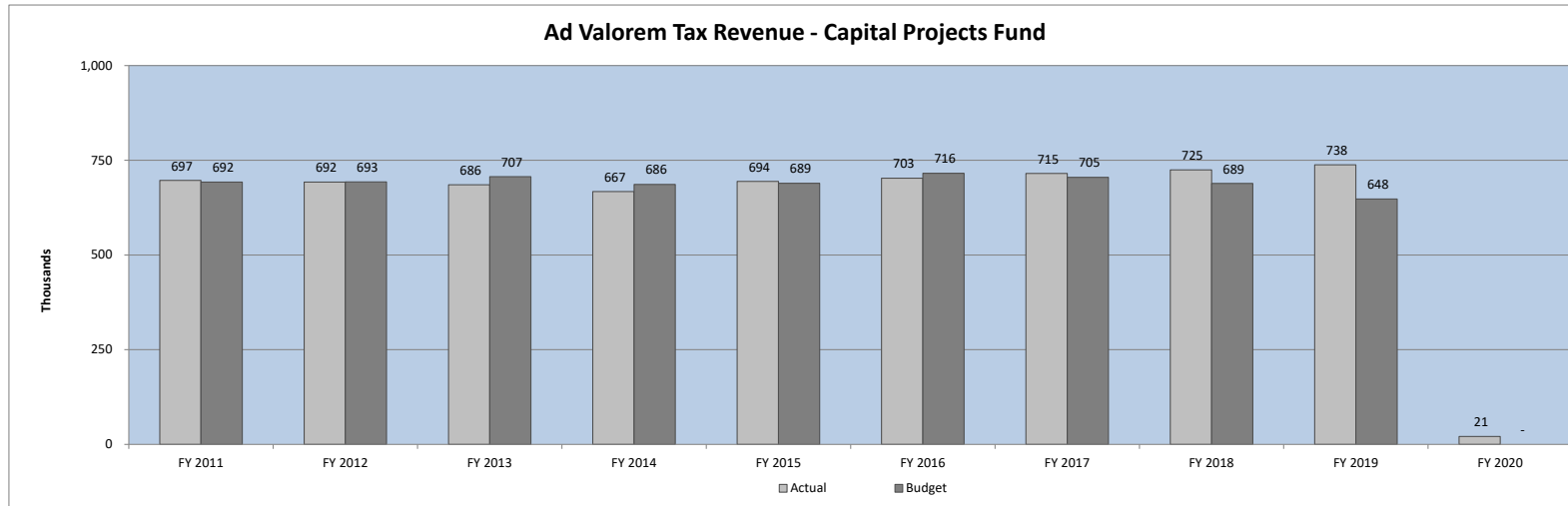
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2011	-	14,056	19,474	33,530	137,269	45,817	443,940	627,026	4,327,075	175,432	123,482	4,625,989	44,456	90,456	161,938	296,850	5,583,395
	0%	0%	0%	1%	2%	1%	8%	11%	77%	3%	2%	83%	1%	2%	3%	5%	100%
2012	-	12,613	18,462	31,075	901	95,634	1,124,306	1,220,841	3,894,155	76,875	49,170	4,020,200	14,113	119,383	143,029	276,525	5,548,641
	0%	0%	0%	1%	0%	2%	20%	22%	70%	1%	1%	72%	0%	2%	3%	5%	100%
2013	-	12,753	60,683	73,436	901	125,422	1,133,694	1,260,017	3,687,079	76,280	79,467	3,842,826	86,850	94,022	136,001	316,873	5,493,152
	0%	0%	1%	1%	0%	2%	21%	23%	67%	1%	1%	70%	2%	2%	2%	6%	100%
2014	19,946	23,588	28,897	72,431	857	124,303	1,119,117	1,244,277	3,252,452	181,448	51,206	3,485,106	72,776	43,465	146,920	263,161	5,064,975
	0%	0%	1%	1%	0%	2%	22%	25%	64%	4%	1%	69%	1%	1%	3%	5%	100%
2015	16,925	17,910	32,824	67,659	854	27,777	791,943	820,574	3,492,584	342,628	173,279	4,008,491	37,611	27,770	122,088	187,469	5,084,193
	0%	0%	1%	1%	0%	1%	16%	16%	69%	7%	3%	79%	1%	1%	2%	4%	100%
2016	23,184	24,069	18,521	65,774	100,211	439,482	-	539,693	2,071,548	2,102,279	114,927	4,288,754	26,318	120,558	95,146	242,022	5,136,243
	0%	0%	0%	1%	2%	9%	0%	11%	40%	41%	2%	83%	1%	2%	2%	5%	100%
2017	-	18,223	61,654	79,877	34,796	505,466	50	540,312	2,146,469	2,132,522	(3,095)	4,275,896	102,195	93,676	137,265	333,136	5,229,221
	0%	0%	1%	2%	1%	10%	0%	10%	41%	41%	0%	82%	2%	2%	3%	6%	100%
2018	-	20,452	51,639	72,091	29,164	89,883	543,277	662,324	2,343,251	1,719,187	222,579	4,285,017	62,503	112,442	102,646	277,591	5,297,023
	0%	0%	1%	1%	1%	2%	10%	13%	44%	32%	4%	81%	1%	2%	2%	5%	100%
2019	-	33,492	55,085	88,577	36,489	105,100	392,042	533,631	2,341,624	2,060,751	87,825	4,490,200	61,438	34,117	164,872	260,427	5,372,835
	0%	1%	1%	2%	1%	2%	7%	10%	44%	38%	2%	84%	1%	1%	3%	5%	100%
2020	-	29,560	42,774	72,334	28,150	78,443	375,383	481,976	2,400,869	2,109,911	71,418	4,582,198	41,316	28,894	171,754	241,964	5,378,472
	0%	1%	1%	1%	1%	1%	7%	9%	45%	39%	1%	85%	1%	1%	3%	4%	100%



Revenue Analysis Capital Projects Fund

Ad Valorem Tax Revenue - Capital Projects Fund
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2011	-	1,754	2,431	4,185	6,654	16,191	55,402	78,247	539,984	21,892	15,409	577,285	5,550	11,288	20,208	37,046	696,763
	0%	0%	0%	1%	1%	2%	8%	11%	77%	3%	2%	83%	1%	2%	3%	5%	100%
2012	-	1,574	2,304	3,878	112	11,935	140,304	152,351	485,952	9,593	6,136	501,681	1,761	14,898	17,849	34,508	692,418
	0%	0%	0%	1%	0%	2%	20%	22%	70%	1%	1%	72%	0%	2%	3%	5%	100%
2013	-	1,591	7,573	9,164	112	15,652	141,476	157,240	460,118	9,519	9,917	479,554	10,838	11,734	16,971	39,543	685,501
	0%	0%	1%	1%	0%	2%	21%	23%	67%	1%	1%	70%	2%	2%	2%	6%	100%
2014	2,594	3,071	3,682	9,347	113	16,135	147,373	163,621	429,065	23,937	6,755	459,757	9,594	5,710	19,341	34,645	667,370
	0%	0%	1%	1%	0%	2%	22%	25%	64%	4%	1%	69%	1%	1%	3%	5%	100%
2015	2,233	2,362	4,323	8,918	112	3,660	107,853	111,625	477,836	46,877	23,649	548,362	5,067	3,786	16,480	25,333	694,238
	0%	0%	1%	1%	0%	1%	16%	16%	69%	7%	3%	79%	1%	1%	2%	4%	100%
2016	3,172	3,295	2,539	9,006	13,677	60,120	-	73,797	283,404	287,608	15,723	586,735	3,601	16,493	13,017	33,111	702,649
	0%	0%	0%	1%	2%	9%	0%	11%	40%	41%	2%	84%	1%	2%	2%	5%	100%
2017	-	2,493	8,435	10,928	4,760	69,152	7	73,919	293,653	291,746	(423)	584,976	13,981	12,815	18,779	45,575	715,398
	0%	0%	1%	2%	1%	10%	0%	10%	41%	41%	0%	82%	2%	2%	3%	6%	100%
2018	-	2,798	7,065	9,863	3,996	12,297	74,325	90,618	320,575	235,198	30,451	586,224	8,550	15,383	14,043	37,976	724,681
	0%	0%	1%	1%	1%	2%	10%	13%	44%	32%	4%	81%	1%	2%	2%	5%	100%
2019	-	4,582	7,536	12,118	4,992	14,423	53,839	73,254	321,620	283,051	12,062	616,733	8,439	4,685	22,645	35,769	737,874
	0%	1%	1%	2%	1%	2%	7%	10%	44%	38%	2%	84%	1%	1%	3%	5%	100%
2020	-	4,060	5,875	9,935	3,866	3,629	1,788	9,283	1,900	-	-	1,900	-	-	-	-	21,118
	0%	19%	28%	47%	18%	17%	8%	44%	9%	0%	0%	9%	0%	0%	0%	0%	100%

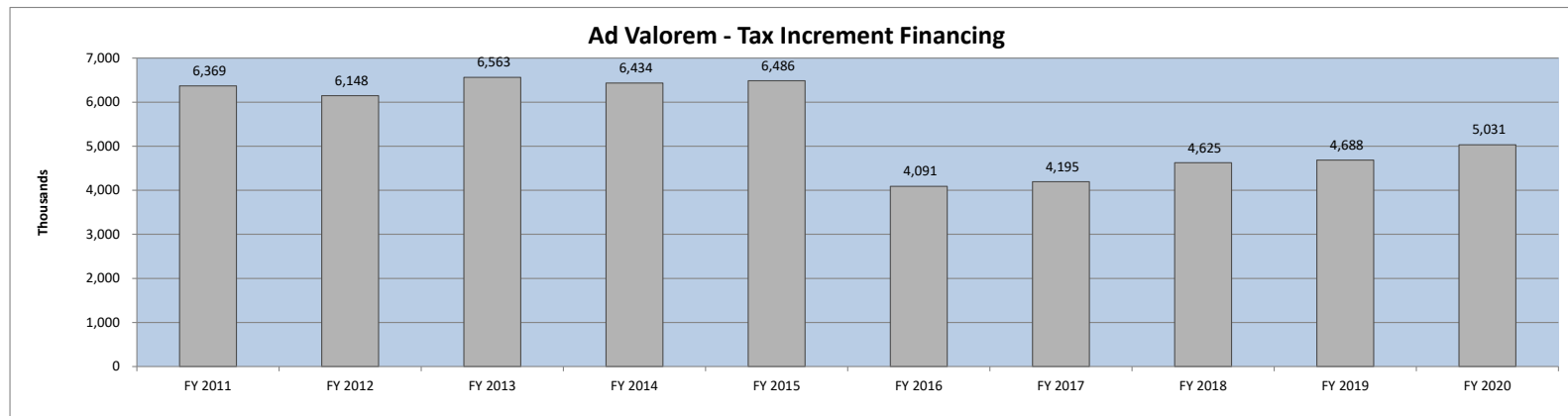


Revenue Analysis

Other Governmental Funds

Ad Valorem Tax Revenue - Tax Increment Fund
Revenues by Month/Fiscal Year

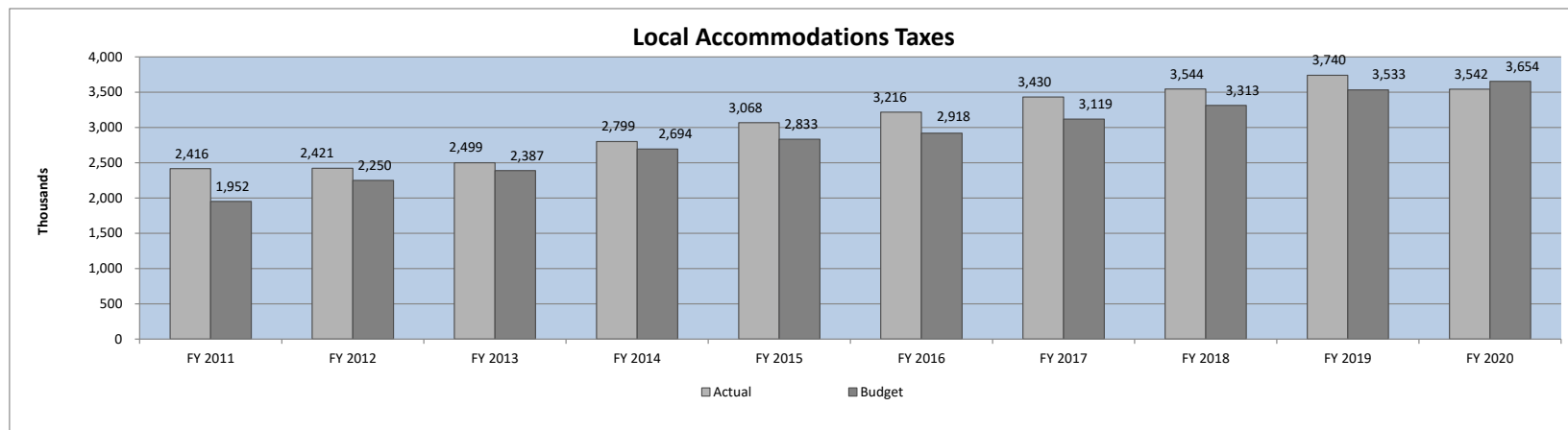
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2011	-	-	-	-	68,005	89,358	187,546	344,909	4,710,989	687,642	178,805	5,577,436	62,076	5,920	378,744	446,740	6,369,085
	0%	0%	0%	0%	1%	1%	3%	5%	74%	11%	3%	88%	1%	0%	6%	7%	100%
2012	-	-	134,930	134,930	-	30,657	656,024	686,681	5,094,739	67,339	(241,460)	4,920,618	86,114	-	320,147	406,261	6,148,490
	0%	0%	2%	2%	0%	0%	11%	11%	83%	1%	-4%	80%	1%	0%	5%	7%	100%
2013	-	-	106,817	106,817	-	41,044	737,098	778,142	5,190,634	85,238	108,444	5,384,316	29,698	22,378	241,224	293,300	6,562,575
	0%	0%	2%	2%	0%	1%	11%	12%	79%	1%	2%	82%	0%	0%	4%	4%	100%
2014	-	-	23,471	23,471	-	97,683	744,461	842,144	4,902,187	225,060	68,112	5,195,359	155,990	40,546	176,058	372,594	6,433,568
	0%	0%	0%	0%	0%	2%	12%	13%	76%	3%	1%	81%	2%	1%	3%	6%	100%
2015	-	-	82,120	82,120	-	57,382	212,603	269,985	5,916,904	70,080	163,782	6,150,766	17,136	40,483	(74,419)	(16,800)	6,486,071
	0%	0%	1%	1%	0%	1%	3%	4%	91%	1%	3%	95%	0%	1%	-1%	0%	100%
2016	(16,652)	32,383	63,421	79,152	91,900	65,118	3,021,513	3,178,531	-	659,675	107,960	767,635	25,748	25,177	14,537	65,462	4,090,780
	0%	1%	2%	2%	2%	2%	74%	78%	0%	16%	3%	19%	1%	1%	0%	2%	100%
2017	-	12,189	61,692	73,881	14,923	22,123	1,438,199	1,475,245	364,166	2,056,156	104,090	2,524,412	26,756	17,532	77,004	121,292	4,194,830
	0%	0%	1%	2%	0%	1%	34%	35%	9%	49%	2%	60%	1%	0%	2%	3%	100%
2018	-	-	25,885	25,885	17,717	1,711	104,569	123,997	2,256,112	1,996,725	52,531	4,305,368	94,637	24,721	50,292	169,650	4,624,900
	0%	0%	1%	1%	0%	0%	2%	3%	49%	43%	1%	93%	2%	1%	1%	4%	100%
2019	-	24,609	21,167	45,776	24,487	5,556	(40,767)	(10,724)	2,462,557	2,091,799	15,032	4,569,388	40,757	22,402	19,976	83,135	4,687,575
	0%	1%	0%	1%	1%	0%	-1%	0%	53%	45%	0%	97%	1%	0%	0%	2%	100%
2020	-	15,653	39,962	55,615	4,762	8,438	(10,445)	2,755	2,121,234	2,596,354	96,912	4,814,500	101,299	7,320	49,822	158,441	5,031,311
	0%	0%	1%	1%	0%	0%	0%	0%	42%	52%	2%	96%	2%	0%	1%	3%	100%



The original TIF went through tax year 2014/fiscal year 2015 and included the school district participating at 75% for both operating and debt millage. The TIF has been extended for 10 years; however, the school district changed its participation to exclude operating millage. Therefore, TIF revenues will be less in fiscal years 2016 and forward. TIF revenues by design are expected to grow via redevelopment; \$50 million is the capped addition for the 10 years. Revenues for the early years of the 10 year extension are expected to be in the \$4 millions, but will need to exceed \$5 million in the latter years to average \$5 million/year or \$50 million in total.

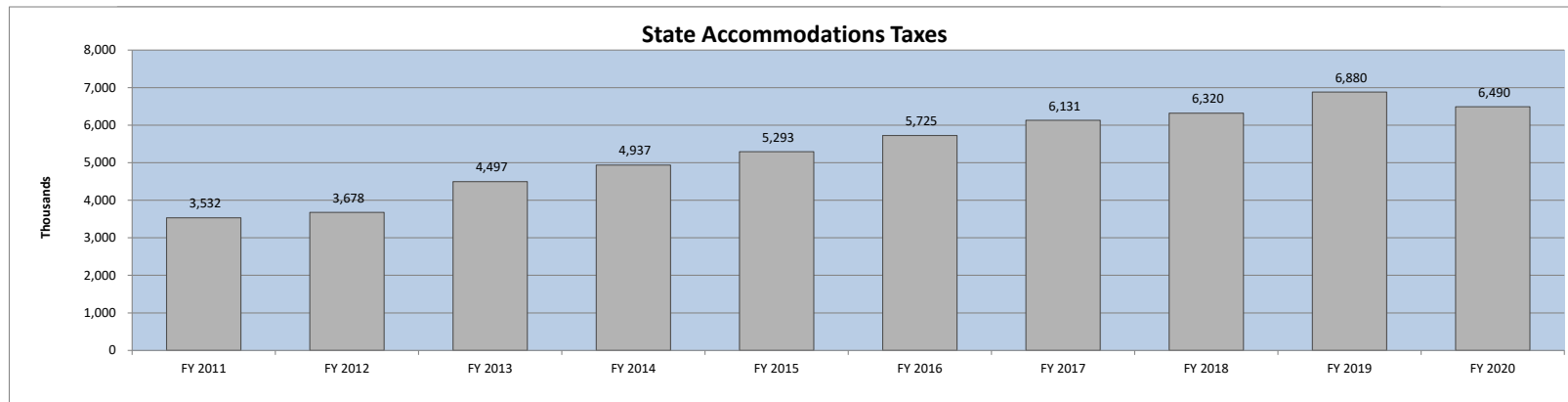
Local ATAX Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2011	(5,205) 0%	45,837 2%	31,159 1%	71,791 3%	910,512 38%	42,056 2%	17,687 1%	970,255 40%	150,400 6%	27,663 1%	8,136 0%	186,199 8%	176,081 7%	35,580 1%	976,358 40%	1,188,019 49%	2,416,264 100%
2012	- 0%	- 0%	74,028 3%	74,028 3%	916,910 38%	31,421 1%	15,270 1%	963,601 40%	195,051 8%	17,880 1%	16,566 1%	229,497 9%	219,758 9%	44,376 2%	889,438 37%	1,153,572 48%	2,420,698 100%
2013	(90) 0%	66,048 3%	26,046 1%	92,004 4%	968,704 39%	41,267 2%	21,440 1%	1,031,411 41%	181,869 7%	17,634 1%	18,328 1%	217,831 9%	237,082 9%	55,152 2%	865,587 35%	1,157,821 46%	2,499,067 100%
2014	(161) 0%	57,191 2%	49,253 2%	106,283 4%	1,038,038 37%	43,637 2%	21,317 1%	1,102,992 39%	222,282 8%	17,380 1%	30,005 1%	269,667 10%	253,315 9%	38,769 1%	1,027,757 37%	1,319,841 47%	2,798,783 100%
2015	(614) 0%	66,510 2%	88,566 3%	154,462 5%	1,159,004 38%	45,603 1%	18,112 1%	1,222,719 40%	261,750 9%	14,873 0%	14,870 0%	291,493 10%	271,055 9%	50,135 2%	1,078,475 35%	1,399,665 46%	3,068,339 100%
2016	(815) 0%	67,305 2%	56,154 2%	122,644 4%	1,229,155 38%	57,316 2%	23,698 1%	1,310,169 41%	270,942 8%	14,323 0%	26,827 1%	312,092 10%	321,509 10%	60,802 2%	1,088,634 34%	1,470,945 46%	3,215,850 100%
2017	(2) 0%	104,685 3%	75,399 2%	180,082 5%	1,037,898 30%	266,822 8%	22,416 1%	1,327,136 39%	247,350 7%	24,056 1%	28,495 1%	299,901 9%	343,957 10%	64,311 2%	1,214,992 35%	1,623,260 47%	3,430,379 100%
2018	121 0%	81,067 2%	50,523 1%	131,711 4%	1,274,638 36%	60,517 2%	23,190 1%	1,358,345 38%	329,491 9%	17,387 0%	22,406 1%	369,284 10%	373,769 11%	60,383 2%	1,250,418 35%	1,684,570 48%	3,543,910 100%
2019	35 0%	110,663 3%	69,539 2%	180,237 5%	1,281,174 34%	52,300 1%	25,754 1%	1,359,228 36%	336,642 9%	26,974 1%	24,957 1%	388,573 10%	374,977 10%	52,844 1%	1,384,212 37%	1,812,033 48%	3,740,071 100%
2020	12 0%	129,431 4%	89,668 3%	219,111 6%	1,329,949 38%	77,316 2%	55,716 2%	1,462,981 41%	345,905 10%	43,515 1%	40,184 1%	429,604 12%	236,867 7%	84,816 2%	1,108,236 31%	1,429,919 40%	3,541,615 100%



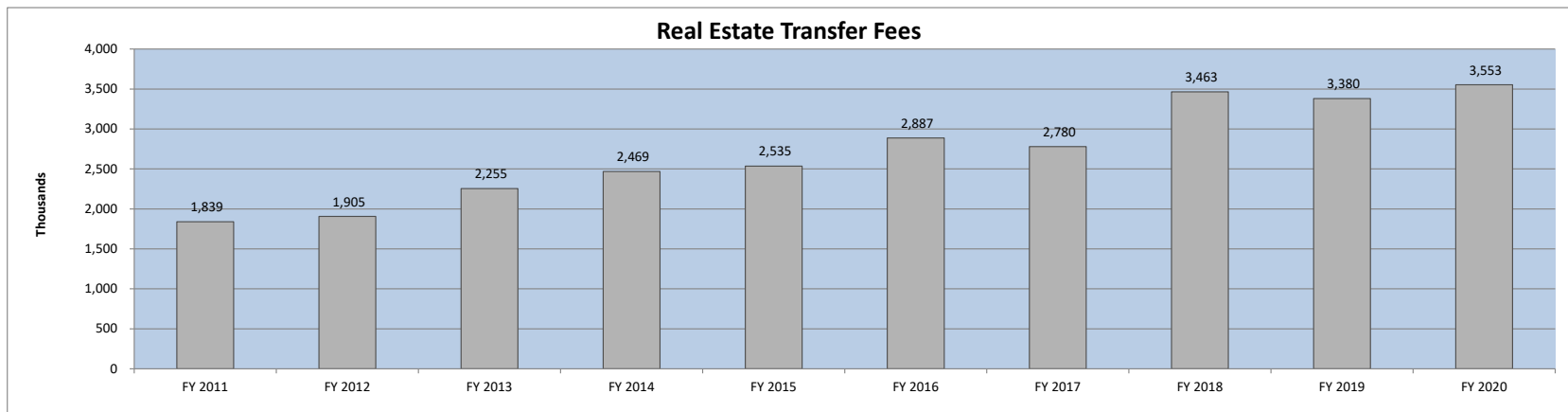
State ATAX Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2011	-	-	-	-	1,793,945	-	-	1,793,945	450,930	-	-	450,930	171,509	-	1,116,037	1,287,546	3,532,421
	0%	0%	0%	0%	51%	0%	0%	51%	13%	0%	0%	13%	5%	0%	32%	36%	100%
2012	-	-	-	-	1,727,579	-	-	1,727,579	465,848	-	-	465,848	217,109	-	1,267,859	1,484,968	3,678,395
	0%	0%	0%	0%	47%	0%	0%	47%	13%	0%	0%	13%	6%	0%	34%	40%	100%
2013	-	-	-	-	1,748,948	-	-	1,748,948	662,990	-	-	662,990	561,109	-	1,523,646	2,084,755	4,496,693
	0%	0%	0%	0%	39%	0%	0%	39%	15%	0%	0%	15%	12%	0%	34%	46%	100%
2014	-	-	-	-	2,286,725	-	-	2,286,725	634,879	-	-	634,879	307,969	-	1,707,034	2,015,003	4,936,607
	0%	0%	0%	0%	46%	0%	0%	46%	13%	0%	0%	13%	6%	0%	35%	41%	100%
2015	-	-	-	-	2,480,925	-	-	2,480,925	717,888	-	-	717,888	288,354	-	1,806,288	2,094,642	5,293,455
	0%	0%	0%	0%	47%	0%	0%	47%	14%	0%	0%	14%	5%	0%	34%	40%	100%
2016	-	-	-	-	2,588,597	-	-	2,588,597	846,937	-	-	846,937	354,505	-	1,934,945	2,289,450	5,724,984
	0%	0%	0%	0%	45%	0%	0%	45%	15%	0%	0%	15%	6%	0%	34%	40%	100%
2017	-	-	-	-	2,793,958	-	-	2,793,958	747,978	-	-	747,978	417,652	-	2,171,824	2,589,476	6,131,412
	0%	0%	0%	0%	46%	0%	0%	46%	12%	0%	0%	12%	7%	0%	35%	42%	100%
2018	-	-	-	-	2,809,551	-	-	2,809,551	858,253	-	-	858,253	397,776	-	2,254,419	2,652,195	6,319,999
	0%	0%	0%	0%	44%	0%	0%	44%	14%	0%	0%	14%	6%	0%	36%	42%	100%
2019	-	-	-	-	3,034,478	-	-	3,034,478	855,629	-	-	855,629	472,626	-	2,517,294	2,989,920	6,880,027
	0%	0%	0%	0%	44%	0%	0%	44%	12%	0%	0%	12%	7%	0%	37%	43%	100%
2020	-	-	-	-	3,223,818	-	-	3,223,818	815,760	134,656	-	950,416	586,126	-	1,730,047	2,316,173	6,490,407
	0%	0%	0%	0%	50%	0%	0%	50%	13%	2%	0%	15%	9%	0%	27%	36%	100%



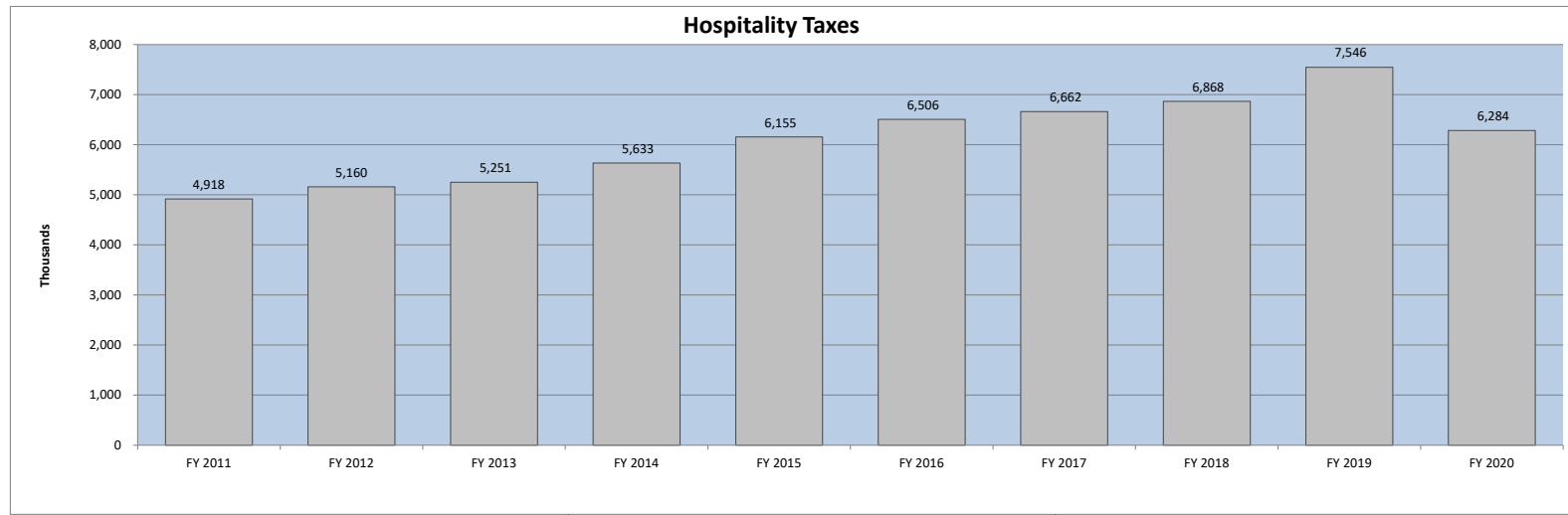
Real Estate Transfer Fee Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2011	180,979 10%	144,389 8%	146,780 8%	472,148 26%	141,028 8%	119,705 7%	145,657 8%	406,390 22%	115,899 6%	107,221 6%	157,051 9%	380,171 21%	183,418 10%	216,696 12%	180,421 10%	580,535 32%	1,839,244 100%
2012	139,450 7%	159,226 8%	150,358 8%	449,034 24%	159,205 8%	138,744 7%	162,077 9%	460,026 24%	136,677 7%	108,630 6%	182,752 10%	428,059 22%	188,721 10%	211,887 11%	167,732 9%	568,340 30%	1,905,459 100%
2013	172,658 8%	159,179 7%	177,345 8%	509,182 23%	211,885 9%	183,982 8%	183,700 8%	579,567 26%	134,456 6%	179,334 8%	143,641 6%	457,431 20%	221,937 10%	252,528 11%	234,462 10%	708,927 31%	2,255,107 100%
2014	220,560 9%	260,824 11%	213,791 9%	695,175 28%	281,351 11%	203,317 8%	150,674 6%	635,342 26%	149,784 6%	122,915 5%	182,008 7%	454,707 18%	243,718 10%	213,052 9%	226,887 9%	683,657 28%	2,468,881 100%
2015	221,317 9%	199,496 8%	188,301 7%	609,114 24%	253,080 10%	150,389 6%	268,055 11%	671,524 26%	160,395 6%	114,066 4%	229,625 9%	504,086 20%	215,245 8%	263,128 10%	271,835 11%	750,208 30%	2,534,932 100%
2016	234,595 8%	279,002 10%	202,973 7%	716,570 25%	216,847 8%	167,854 6%	261,485 9%	646,186 22%	229,220 8%	198,334 7%	244,795 8%	672,349 23%	251,805 9%	249,871 9%	350,366 12%	852,042 30%	2,887,147 100%
2017	211,072 8%	245,654 9%	244,422 9%	701,148 25%	174,911 6%	178,434 6%	226,500 8%	579,845 21%	199,693 7%	169,245 6%	219,557 8%	588,495 21%	285,421 10%	351,313 13%	274,090 10%	910,824 33%	2,780,312 100%
2018	264,872 8%	340,779 10%	262,410 8%	868,061 25%	335,365 10%	223,959 6%	264,198 8%	823,522 24%	265,998 8%	199,667 6%	255,934 7%	721,599 21%	324,009 9%	352,736 10%	373,562 11%	1,050,307 30%	3,463,489 100%
2019	296,001 9%	313,882 9%	206,316 6%	816,199 24%	320,404 9%	263,233 8%	289,595 9%	873,232 26%	218,269 6%	175,129 5%	317,464 9%	710,862 21%	326,829 10%	375,085 11%	277,900 8%	979,814 29%	3,380,107 100%
2020	351,658 10%	300,875 8%	296,053 8%	948,586 27%	339,361 10%	252,246 7%	301,810 8%	893,417 25%	310,098 9%	191,741 5%	295,598 8%	797,437 22%	297,260 8%	257,004 7%	359,261 10%	913,525 26%	3,552,965 100%



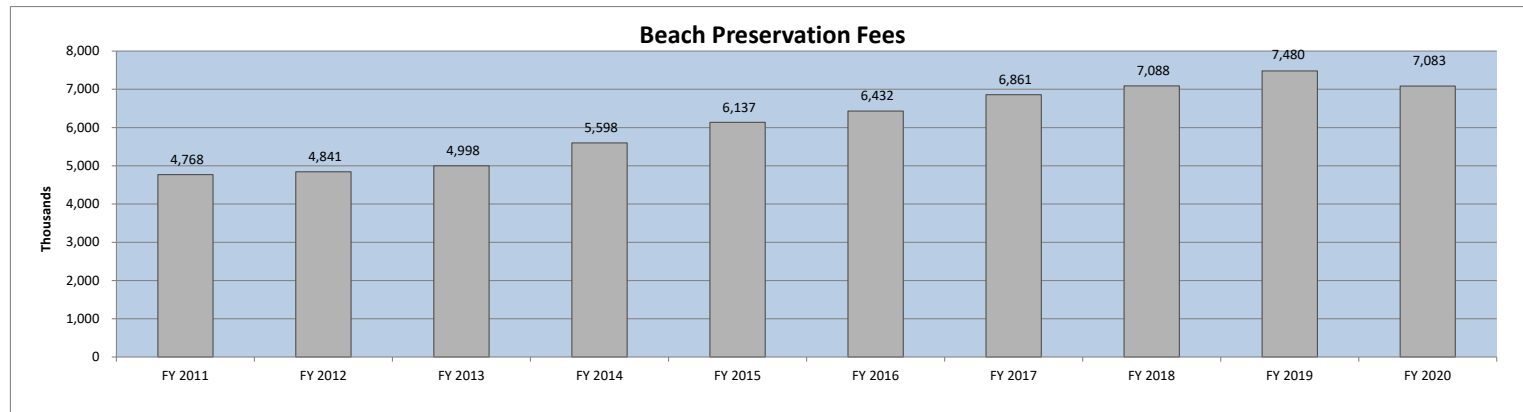
Hospitality Tax Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2011	(20,576) 0%	146,094 3%	94,078 2%	219,596 4%	1,331,329 27%	106,561 2%	56,760 1%	1,494,650 30%	648,822 13%	152,296 3%	108,558 2%	909,676 18%	652,633 13%	172,589 4%	1,468,447 30%	2,293,669 47%	4,917,591 100%
2012	- 0%	- 0%	361,462 7%	361,462 7%	1,205,720 23%	51,838 1%	209,020 4%	1,466,578 28%	636,640 12%	125,824 2%	119,275 2%	881,739 17%	695,699 13%	232,479 5%	1,522,177 29%	2,450,355 47%	5,160,134 100%
2013	- 0%	227,053 4%	167,624 3%	394,677 8%	1,244,946 24%	163,155 3%	114,410 2%	1,522,511 29%	635,422 12%	139,769 3%	124,403 2%	899,594 17%	691,648 13%	214,191 4%	1,528,374 29%	2,434,213 46%	5,250,995 100%
2014	- 0%	250,531 4%	220,872 4%	471,403 8%	1,267,698 23%	183,659 3%	125,344 2%	1,576,701 28%	706,599 13%	117,024 2%	132,645 2%	956,268 17%	754,213 13%	211,502 4%	1,663,343 30%	2,629,058 47%	5,633,430 100%
2015	- 0%	263,460 4%	250,552 4%	514,012 8%	1,376,186 22%	210,948 3%	135,505 2%	1,722,639 28%	782,101 13%	115,615 2%	147,023 2%	1,044,739 17%	801,957 13%	243,058 4%	1,828,599 30%	2,873,614 47%	6,155,004 100%
2016	(2,451) 0%	296,736 5%	254,972 4%	549,257 8%	1,473,719 23%	215,836 3%	143,710 2%	1,833,265 28%	831,682 13%	135,776 2%	140,685 2%	1,108,143 17%	920,040 14%	235,957 4%	1,859,644 29%	3,015,641 46%	6,506,306 100%
2017	(112) 0%	307,641 5%	266,071 4%	573,600 9%	1,280,180 19%	386,522 6%	172,512 3%	1,839,214 28%	732,298 11%	144,942 2%	168,931 3%	1,046,171 16%	925,322 14%	284,577 4%	1,992,989 30%	3,202,888 48%	6,661,873 100%
2018	(1,896) 0%	350,984 5%	272,962 4%	622,050 9%	1,354,343 20%	305,889 4%	176,091 3%	1,836,323 27%	863,424 13%	184,537 3%	167,049 2%	1,215,010 18%	947,412 14%	333,953 5%	1,913,039 28%	3,194,404 47%	6,867,787 100%
2019	(9,311) 0%	519,830 7%	311,840 4%	822,359 11%	1,442,824 19%	308,357 4%	184,810 2%	1,935,991 26%	940,109 12%	171,194 2%	173,486 2%	1,284,789 17%	1,004,704 13%	321,473 4%	2,176,461 29%	3,502,638 46%	7,545,777 100%
2020	(1,966) 0%	440,781 7%	322,265 5%	761,080 12%	1,533,954 24%	320,714 5%	193,848 3%	2,048,516 33%	996,593 16%	172,646 3%	149,601 2%	1,318,840 21%	316,148 5%	218,826 3%	1,621,051 26%	2,156,025 34%	6,284,461 100%



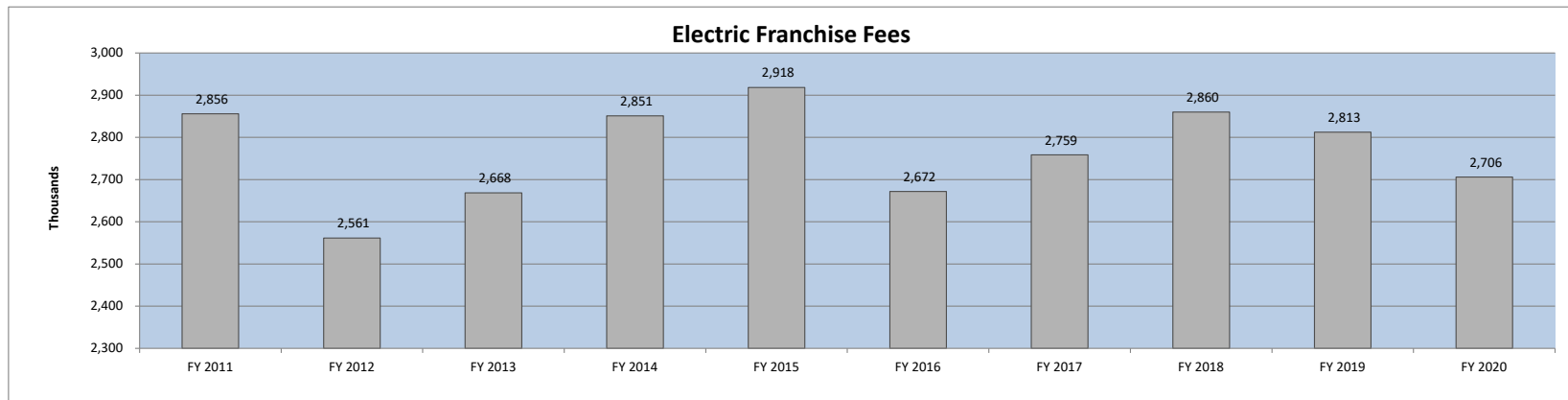
Beach Preservation Fee Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2011	(10,438) 0%	88,512 2%	60,479 1%	138,553 3%	1,820,966 38%	75,388 2%	28,103 1%	1,924,457 40%	282,152 6%	50,282 1%	14,107 0%	346,541 7%	347,333 7%	65,374 1%	1,946,123 41%	2,358,830 49%	4,768,381 100%
2012	- 0%	- 0%	142,519 3%	142,519 3%	1,841,404 38%	51,817 1%	19,994 0%	1,913,215 40%	415,258 9%	30,533 1%	40,206 1%	485,997 10%	436,879 9%	83,910 2%	1,778,875 37%	2,299,664 48%	4,841,395 100%
2013	(181) 0%	128,096 3%	52,091 1%	180,006 4%	1,937,409 39%	82,534 2%	42,880 1%	2,062,823 41%	367,737 7%	35,193 1%	36,733 1%	439,663 9%	474,164 9%	110,304 2%	1,731,172 35%	2,315,640 46%	4,998,132 100%
2014	(321) 0%	114,381 2%	98,505 2%	212,565 4%	2,076,077 37%	87,274 2%	42,634 1%	2,205,985 39%	444,563 8%	34,761 1%	60,009 1%	539,333 10%	506,631 9%	77,538 1%	2,055,513 37%	2,639,682 47%	5,597,565 100%
2015	(1,229) 0%	133,020 2%	177,134 3%	308,925 5%	2,318,006 38%	91,207 1%	36,223 1%	2,445,436 40%	523,502 9%	29,746 0%	29,738 0%	582,986 10%	542,110 9%	100,271 2%	2,156,951 35%	2,799,332 46%	6,136,679 100%
2016	(1,630) 0%	134,604 2%	112,309 2%	245,283 4%	2,458,309 38%	114,632 2%	47,395 1%	2,620,336 41%	541,885 8%	28,645 0%	53,661 1%	624,191 10%	643,018 10%	121,604 2%	2,177,268 34%	2,941,890 46%	6,431,700 100%
2017	(6) 0%	209,371 3%	150,800 2%	360,165 5%	2,075,794 30%	533,645 8%	44,832 1%	2,654,271 39%	494,699 7%	48,112 1%	56,991 1%	599,802 9%	687,914 10%	128,623 2%	2,429,983 35%	3,246,520 47%	6,860,758 100%
2018	241 0%	162,135 2%	101,045 1%	263,421 4%	2,549,276 36%	121,035 2%	46,379 1%	2,716,690 38%	658,983 9%	34,774 0%	44,811 1%	738,568 10%	747,540 11%	120,764 2%	2,500,837 35%	3,369,141 48%	7,087,820 100%
2019	70 0%	221,325 3%	139,080 2%	360,475 5%	2,562,348 34%	104,599 1%	51,408 1%	2,718,355 36%	673,384 9%	53,947 1%	49,916 1%	777,247 10%	749,954 10%	105,688 1%	2,768,423 37%	3,624,065 48%	7,480,142 100%
2020	24 0%	258,863 4%	179,335 3%	438,222 6%	2,659,898 38%	154,633 2%	111,430 2%	2,925,961 41%	691,810 10%	87,032 1%	80,367 1%	859,209 12%	473,735 7%	169,631 2%	2,216,472 31%	2,859,838 40%	7,083,230 100%



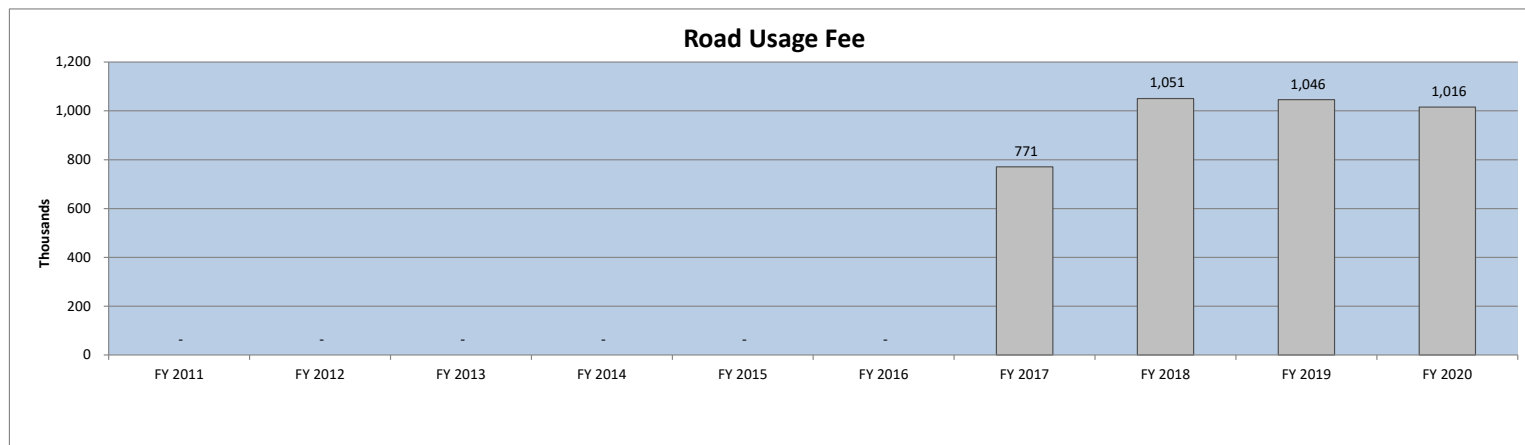
Electric Franchise Fee Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2011	270,936 9%	320,260 11%	283,996 10%	875,192 31%	- 0%	235,592 8%	172,932 6%	408,524 14%	195,356 7%	285,018 10%	271,238 9%	751,612 26%	184,755 6%	189,001 7%	446,953 16%	820,709 29%	2,856,037 100%
2012	285,086 11%	315,558 12%	272,993 11%	873,637 34%	201,785 8%	163,538 6%	- 0%	365,323 14%	163,242 6%	184,930 7%	194,209 8%	542,381 21%	186,263 7%	190,617 7%	403,073 16%	779,953 30%	2,561,294 100%
2013	267,900 10%	296,782 11%	253,419 9%	818,101 31%	209,120 8%	191,263 7%	179,717 7%	580,100 22%	213,986 8%	213,665 8%	220,684 8%	648,335 24%	213,437 8%	179,862 7%	228,570 9%	621,869 23%	2,668,405 100%
2014	276,806 10%	294,926 10%	274,448 10%	846,180 30%	211,839 7%	183,669 6%	194,716 7%	590,224 21%	230,745 8%	296,174 10%	226,560 8%	753,479 26%	215,220 8%	203,769 7%	242,046 8%	661,035 23%	2,850,918 100%
2015	295,086 10%	309,064 11%	291,986 10%	896,136 31%	220,360 8%	193,729 7%	213,329 7%	627,418 21%	228,430 8%	264,365 9%	262,821 9%	755,616 26%	211,358 7%	196,172 7%	231,640 8%	639,170 22%	2,918,340 100%
2016	280,750 11%	299,517 11%	267,312 10%	847,579 32%	212,060 8%	182,593 7%	172,665 6%	567,318 21%	- 0%	193,842 7%	249,866 9%	443,708 17%	204,750 8%	184,120 7%	424,509 16%	813,379 30%	2,671,984 100%
2017	- 0%	300,541 11%	333,053 12%	633,594 23%	289,538 10%	219,568 8%	165,837 6%	674,943 24%	168,934 6%	207,031 8%	209,820 8%	585,785 21%	179,145 6%	216,348 8%	468,876 17%	864,369 31%	2,758,691 100%
2018	- 0%	286,171 10%	302,024 11%	588,195 21%	280,004 10%	242,318 8%	207,471 7%	729,793 26%	177,218 6%	286,059 10%	272,016 10%	735,293 26%	183,936 6%	206,385 7%	416,234 15%	806,555 28%	2,859,836 100%
2019	- 0%	284,487 10%	300,539 11%	585,026 21%	287,235 10%	225,289 8%	176,572 6%	689,096 25%	217,205 8%	231,783 8%	247,294 9%	696,282 25%	179,820 6%	197,124 7%	465,155 17%	842,099 30%	2,812,503 100%
2020	- 0%	288,444 11%	311,185 11%	599,629 22%	274,894 10%	237,022 9%	185,439 7%	697,355 26%	167,418 6%	203,003 8%	215,289 8%	585,710 22%	211,820 8%	190,958 7%	420,531 16%	823,309 30%	2,706,003 100%



Road Usage Fee Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2011	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2012	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2013	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2014	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2015	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2016	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2017	-	-	-	-	-	-	-	-	234,219	177,589	96,349	508,157	79,193	89,733	93,611	262,536	770,694
	0%	0%	0%	0%	0%	0%	0%	0%	30%	23%	13%	66%	10%	12%	12%	34%	100%
2018	-	80,207	94,638	174,845	82,102	90,943	76,552	249,597	70,645	84,843	102,170	257,658	89,556	86,895	192,273	368,724	1,050,824
	0%	8%	9%	17%	8%	9%	7%	24%	7%	8%	10%	25%	9%	8%	18%	35%	100%
2019	-	87,547	102,912	190,459	79,022	94,297	79,701	253,020	71,450	99,400	79,500	250,350	89,600	94,774	167,425	351,799	1,045,628
	0%	8%	10%	18%	8%	9%	8%	24%	7%	10%	8%	24%	9%	9%	16%	34%	100%
2020	-	96,850	90,569	187,419	80,556	68,343	97,447	246,346	80,050	91,275	72,900	244,225	73,325	83,400	181,150	337,875	1,015,865
	0%	10%	9%	18%	8%	7%	10%	24%	8%	9%	7%	24%	7%	8%	18%	33%	100%



New source of revenue established during FY2017.

Business-Type Activities – Stormwater Utility

Stormwater Utility Fee Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2011	-	-	-	-	37,610	20,063	245,605	303,278	2,779,689	70,455	68,467	2,918,611	39,449	-	116,441	155,890	3,377,779
	0%	0%	0%	0%	1%	1%	7%	9%	82%	2%	2%	86%	1%	0%	3%	5%	100%
2012	-	-	-	-	-	48,454	638,172	686,626	2,535,992	-	46,507	2,582,499	93,932	27,723	101,099	222,754	3,491,879
	0%	0%	0%	0%	0%	1%	18%	20%	73%	0%	1%	74%	3%	1%	3%	6%	100%
2013	-	-	26,892	26,892	-	15,678	720,714	736,392	2,467,893	40,437	77,488	2,585,818	11,532	15,464	198,835	225,831	3,574,933
	0%	0%	1%	1%	0%	0%	20%	21%	69%	1%	2%	72%	0%	0%	6%	6%	100%
2014	-	-	10,201	10,201	-	20,547	711,021	731,568	2,385,610	169,137	33,979	2,588,726	35,865	25,432	172,508	233,805	3,564,300
	0%	0%	0%	0%	0%	1%	20%	21%	67%	5%	1%	73%	1%	1%	5%	7%	100%
2015	-	-	21,420	21,420	-	16,821	431,059	447,880	2,701,529	185,611	69,130	2,956,270	19,688	7,572	98,556	125,816	3,551,386
	0%	0%	1%	1%	0%	0%	12%	13%	76%	5%	2%	83%	1%	0%	3%	4%	100%
2016	(30,865)	39,140	-	8,275	36,028	267,950	-	303,978	2,843,322	267,273	69,598	3,180,193	16,958	22,578	19,418	58,954	3,551,400
	-1%	1%	0%	0%	1%	8%	0%	9%	80%	8%	2%	90%	0%	1%	1%	2%	100%
2017	-	20,819	193	21,012	45,892	6,779	233,754	286,425	-	2,236,860	788,955	3,025,815	189,339	12,164	48,250	249,753	3,583,005
	0%	1%	0%	1%	1%	0%	7%	8%	0%	62%	22%	84%	5%	0%	1%	7%	100%
2018	-	11,824	18,636	30,460	12,687	4,850	444,436	461,973	2,234,819	1,877,991	54,737	4,167,547	50,417	21,204	44,035	115,656	4,775,636
	0%	0%	0%	1%	0%	0%	9%	10%	47%	39%	1%	87%	1%	0%	1%	2%	100%
2019	-	18,968	32,519	51,487	22,142	3,859	356,960	382,961	2,170,577	2,003,012	144,665	4,318,254	43,223	16,888	82,988	143,099	4,895,801
	0%	0%	1%	1%	0%	0%	7%	8%	44%	41%	3%	88%	1%	0%	2%	3%	100%
2020	-	18,433	29,375	47,808	20,484	12,844	323,914	357,242	2,140,418	2,214,336	59,218	4,413,972	39,589	12,162	57,850	109,601	4,928,623
	0%	0%	1%	1%	0%	0%	7%	7%	43%	45%	1%	90%	1%	0%	1%	2%	100%

