MEMORANDUM

To: Steve Riley, Town Manager

From: Susan Simmons, Director of Finance

Date: December 17, 2013

RE: FY 2014 Financial Statements – Through November (5th period)

General Overview

The attached financial statements represent the activity through November, the fifth month of the fiscal year. The financial recovery continues to improve and the Town's revenues reflect this positive trend.

Real-estate related revenues, namely Permitting and Real Estate Transfer fees, continue to increase as the economy improves.

	RETF			Permits			Total		
	Received	$ Change	% Change	Received	$ Change	% Change	Received	$ Change	% Change
FY 2013	905,049			484,276			1,389,325		
FY 2014	1,179,843	274,794	30%	481,073	(3,203)	-1%	1,660,916	271,591	20%

The negative change in permit revenue is due to the mall demolition and construction permits issued in November and December of fiscal year 2013.

Per the Island Packet on November 19, 2013:

> *"October sales of existing houses and condominiums marched ahead of September 2012 figures, continuing an upward trend, according to data released by S.C. Realtors.*
>
> *In the Hilton Head Island area, sales rose by 11.7 percent, from 283 to 316 homes, and the Beaufort area's sales rose 13.6 percent, from 103 to 117 homes sold.*
>
> *The Beaufort area's median sales price for the month dropped 6.3% to $178,000, while the Hilton Head-area median price rose 6.3% to $249,833."*

Revenues derived from tourism such as local accommodations taxes, beach preservation fees, and hospitality taxes are improving as well. Overall, revenues from these sources are 7% higher than the previous fiscal year.

	Local ATAX/Beach Preservation Fees			Hospitality Tax			Total		
	Received	$ Change	% Change	Received	$ Change	% Change	Received	$ Change	% Change
FY 2013	3,301,924			1,802,778			5,104,702		
FY 2014	3,563,874	261,950	8%	1,922,760	119,982	7%	5,486,634	381,932	7%

General Fund

Through November, the General Fund has received $4.0 million or 12% of budgeted revenues and transfers in. The majority of property tax revenue will be received over the next few months and business license revenue will not be received until the end of the fiscal year. At November 30, total revenues and transfers in received to date are $89,850 less than last fiscal year.

General Fund expenditures are $990,801 and 9% higher than last year in terms of actual dollars and percent of budget expended. Variances are reasonable (including timing) and are explained on the actual vs. budget statement. The Town paid some operating expenses earlier this year than last which will even out over the upcoming months. The General Fund's capital expenditures are as planned in the fiscal year budget.

Dashboards

The General Fund dashboards have been expanded to include revenues and expenditures by month for fiscal year 2012, fiscal year 2013, and balances to-date for fiscal year 2014. This expanded format allows for better comparison of results over an extended period of time.

Debt Service Fund

The Debt Service Fund has receipted $6.7 million in revenues and transfers in and paid $8.3 million in debt service costs. Expenditures exceeded revenues by $1.6 million. This is primarily due to the timing of property tax revenues received and the varying due dates associated with the debt service payments.

Capital Projects Fund

Summary balances for the Capital Project Fund are as follows:

	FY 2014 Actual
Revenues	$ 216,501
Capital Outlays	(2,762,041)
Transfers In/Out	1,049,467
Net Change in Fund Balance	$ (1,496,073)

A decrease in fund balance is as anticipated due to the Town's planned draw of proceeds on bonds issued in prior years for projects continuing into this fiscal year.

Major projects/expenditures that occurred during the fiscal year are as follows:

- Island-wide beach renourishment $408,130
- Sewer service in Spanish Wells Road $496,820
- Fire Station #6 replacement $646,879
- Beach management and monitoring $93,168
- Port Royal Ocean Point renourishment $74,852
- Recreation Center enhancements $223,381
- Coligny / Pope Avenue Area Improvements $88,123

Other Revenues

The chart below reflects the Town's other governmental funds and the revenue received this fiscal year in comparison to last fiscal year:

	FY 2013 Actual	FY 2014 Actual	$ Variance	% Variance	
State accommodations tax	1,748,948	2,286,725	537,777	31%	B
Local accommodations tax	1,101,975	1,187,958	85,983	8%	A
Tax increment financing	147,861	121,154	(26,707)	-18%	C
Real estate transfer fees	905,049	1,179,843	274,794	30%	A
Beach preservation fees	2,199,949	2,375,916	175,967	8%	A
Electric franchise fees	1,206,938	1,241,688	34,750	3%	

A Previously addressed in this cover letter.

B Includes recurring and nonrecurring revenues due to improving economy, increased collection efforts and correction of allocations by SC Department of Revenue.

C Timing of County's collections and distributions during slow tax collection season.

Consolidated Statement
All Funds

TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES
FISCAL YEAR 2014 - THROUGH NOVEMBER (5TH PERIOD)
UNAUDITED

	General	Total Special Revenue Funds	Debt Service	Capital Projects	Total Governmental Funds	Business-Type Activities - Stormwater
Revenues:						
Real and Personal Property Taxes	$ 445,208	$ 121,154	$ 197,591	$ 25,595	$ 789,548	$ -
Business Licenses	154,646	-	-	-	154,646	-
Franchise Fees	245,462	-	-	-	245,462	-
Permits	481,073	-	-	-	481,073	-
State Shared Funds	171,850	-	-	31,167	203,017	-
Public Safety	14,419	-	-	-	14,419	
Grant Revenue	128,256	-	84,880	-	213,136	-
EMS Revenue	702,539	-	-	-	702,539	-
Fines and Fees	97,470	-	-	-	97,470	-
Beach Fees	91,962	-	-	-	91,962	-
Accommodations Tax	-	3,474,683	-	-	3,474,683	-
Hospitality Tax	-	1,922,760	-	-	1,922,760	-
Lease	-	-	-	51,719	51,719	-
Impact Fees	-	-	-	106,514	106,514	-
Real Estate Transfer Fees	-	1,179,843	-	-	1,179,843	-
Beach Preservation Fees	-	2,375,916	-	-	2,375,916	-
Electric Franchise Fees	-	1,241,688	-	-	1,241,688	-
Stormwater Utility Fees	-	-	-	-	-	30,748
Miscellaneous Revenue	144,591	-	-	-	144,591	-
Investment Income	1,044	2,105	545	1,506	5,200	142
Total Revenues	2,678,520	10,318,149	283,016	216,501	13,496,186	30,890
Expenditures:						
General Government						
Town Council	129,572	-	-	-	129,572	-
Town Manager	240,771	-	-	-	240,771	-
	370,343	-	-	-	370,343	-
Administration						
Administration/Legal	1,450,870	-	-	-	1,450,870	-
Finance	607,709	11,798	-	-	619,507	-
	2,058,579	11,798	-	-	2,070,377	-
Community Services						
Community Development	1,046,866	-	-	1,318	1,048,184	-
Public Projects and Facilities	1,389,598	-	-	-	1,389,598	106,021
	2,436,464	-	-	1,318	2,437,782	106,021
Public Safety						
Sheriff	837,308	-	-	-	837,308	-
Fire & Rescue	5,245,375	-	-	-	5,245,375	-
	6,082,683	-	-	-	6,082,683	-
Townwide	1,470,928	-	-	-	1,470,928	-
Grants	-	972,161	-	-	972,161	-
Capital Outlay/Projects	-	623,645	-	2,652,223	3,275,868	576,405
Debt Service	-	-	8,275,944	108,500	8,384,444	172,040
Total expenditures	12,418,997	1,607,604	8,275,944	2,762,041	25,064,586	854,466
Excess (deficiency) of revenues over (under) expenditures	(9,740,477)	8,710,545	(7,992,928)	(2,545,540)	(11,568,400)	(823,576)
Other financing sources (uses):						
Transfers In:						
Accommodations Tax - Local	1,187,958	-	-	-	1,187,958	-
Accommodations Tax - State	138,086	-	-	-	138,086	-
Hospitality Tax	-	-	405,606	374,810	780,416	-
Real Estate Transfer	-	-	1,974,028	-	1,974,028	-
Beach Preservation	-	-	2,875,053	576,220	3,451,273	-
Electric Franchise	19,879	-	-	-	19,879	-
TIF	-	-	1,062,640	169,166	1,231,806	-
Leases	-	-	70,729	-	70,729	-
Transfers Out:						
General	-	(1,345,923)	-	-	(1,345,923)	-
Debt Service	-	(6,317,327)	-	(70,729)	(6,388,056)	-
Capital Projects	-	(1,120,196)	-	-	(1,120,196)	-
Bond Proceeds	-	-	-	-	-	-
Total other financing sources (uses)	1,345,923	(8,783,446)	6,388,056	1,049,467	-	-
Net change in fund balances	(8,394,554)	(72,901)	(1,604,872)	(1,496,073)	(11,568,400)	(823,576)
Fund balance - beginning	17,303,727	29,370,629	9,106,552	16,919,415	72,700,323	3,951,115
Fund balance - ending	$ 8,909,173	$ 29,297,728	$ 7,501,680	$ 15,423,342	$ 61,131,923	$ 3,127,539

Budget versus Actual Report
General Fund

TOWN ON HILTON HEAD-GENERAL FUND
ACTUAL VS BUDGET AND PRIOR YTD ACTUAL
FISCAL YEAR 2014 - THROUGH NOVEMBER (5TH PERIOD)
UNAUDITED

Percent of Year Lapsed: **42%**

	Y-T-D November Prior Year	FY 2014 Budget	Y-T-D November FY 2014	$ Variance to Prior Year	$ Variance to Current Year Budget	Prior Year % of Budget Received/ Expended	Current Year % of Budget Received/ Expended	
Revenues and Transfers In:								
Real and Personal Property Taxes	$ 425,622	$ 11,769,908	$ 445,208	$ 19,586	$ (11,324,700)	4%	4%	
Business Licenses	310,000	7,530,740	154,646	(155,354)	(7,376,094)	4%	2%	D
Franchise Fees - Cable	188,486	750,100	202,431	13,945	(547,669)	26%	27%	
Franchise Fees - Beach	-	22,000	-	-	(22,000)	0%	0%	
Franchise Fees - Recycling	7,722	130,000	43,031	35,309	(86,969)	8%	33%	
Permits	484,276	1,297,799	481,073	(3,203)	(816,726)	45%	37%	B
State Shared Funds	284,858	806,234	171,850	(113,008)	(634,384)	44%	21%	A
Public Safety	13,943	55,000	14,419	476	(40,581)	26%	26%	
Grants	1,043	3,400	128,256	127,213	124,856	0%	3772%	C
EMS	633,305	1,402,787	702,539	69,234	(700,248)	45%	50%	A
Fines and Fees	118,113	300,000	97,470	(20,643)	(202,530)	32%	32%	
Beach Fees	87,956	210,000	91,962	4,006	(118,038)	41%	44%	
Miscellaneous Revenue	325,583	339,800	144,591	(180,992)	(195,209)	111%	43%	
Transfers In:								
Accommodations Tax - Local	1,101,975	2,694,236	1,187,958	85,983	(1,506,278)	46%	44%	B
Accommodations Tax - State	111,197	1,089,414	138,086	26,889	(951,328)	10%	13%	
Hospitality Tax	-	3,514,549	-	-	(3,514,549)	0%	0%	
Beach Preservation Fees	-	1,094,557	-	-	(1,094,557)	0%	0%	
TIF	-	163,775	-	-	(163,775)	0%	0%	
Stormwater Utility	-	74,258	-	-	(74,258)	0%	0%	
Electric Franchise Fees	18,873	85,576	19,879	1,006	(65,697)	23%	23%	
Sunday Liquor Permits	-	318,400	-	-	(318,400)	0%	0%	
Investment Income	1,341	2,512	1,044	(297)	(1,468)	13%	42%	
Total revenues	**4,114,293**	**33,655,045**	**4,024,443**	**(89,850)**	**(29,630,602)**	**13%**	**12%**	
Expenditures:								
General Government								
Town Council								
Personnel	29,191	139,360	50,630	21,439	(88,730)	27%	36%	E
Operating	84,094	360,750	78,942	(5,152)	(281,808)	23%	22%	
	113,285	500,110	129,572	16,287	(370,538)	24%	26%	
Town Manager								
Personnel	222,080	607,571	226,652	4,572	(380,919)	38%	37%	
Operating	12,349	35,000	14,119	1,770	(20,881)	49%	40%	
	234,429	642,571	240,771	6,342	(401,800)	38%	37%	
Administration								
Legal/Administrative Services/Human Resources								
Personnel	804,839	2,321,239	952,186	147,347	(1,369,053)	35%	41%	F
Operating	302,775	1,097,477	412,785	110,010	(684,692)	28%	38%	
Capital	370	218,500	85,899	85,529	(132,601)	0%	39%	
	1,107,984	3,637,216	1,450,870	342,886	(2,186,346)	28%	40%	
Finance								
Personnel	524,588	1,503,415	545,040	20,452	(958,375)	36%	36%	
Operating	43,085	256,750	62,669	19,584	(194,081)	17%	24%	
	567,673	1,760,165	607,709	40,036	(1,152,456)	33%	35%	

TOWN ON HILTON HEAD-GENERAL FUND
ACTUAL VS BUDGET AND PRIOR YTD ACTUAL
FISCAL YEAR 2014 - THROUGH NOVEMBER (5TH PERIOD)
UNAUDITED

Percent of Year Lapsed: **42%**

	Y-T-D November Prior Year	FY 2014 Budget	Y-T-D November FY 2014	$ Variance to Prior Year	$ Variance to Current Year Budget	Prior Year % of Budget Received/ Expended	Current Year % of Budget Received/ Expended	
Community Services								
Community Development								
Personnel	916,532	2,385,756	946,015	29,483	(1,439,741)	37%	40%	
Operating	62,788	289,112	100,851	38,063	(188,261)	17%	35%	
	979,320	2,674,868	1,046,866	67,546	(1,628,002)	34%	39%	
Public Projects and Facilities								
Personnel	684,581	1,628,996	643,891	(40,690)	(985,105)	40%	40%	
Operating	696,834	2,481,399	731,587	34,753	(1,749,812)	36%	29%	
Capital	-	62,000	14,120	14,120	(47,880)	0%	23%	
	1,381,415	4,172,395	1,389,598	8,183	(2,782,797)	38%	33%	
Public Safety								
Sheriff/Other	837,633	3,170,852	837,308	(325)	(2,333,544)	26%	26%	**C**
Fire & Rescue								
Personnel	4,513,682	12,270,605	4,714,269	200,587	(7,556,336)	37%	38%	
Operating	408,789	1,345,444	440,758	31,969	(904,686)	30%	33%	
Capital	15,804	313,800	90,348	74,544	(223,452)	20%	29%	
	4,938,275	13,929,849	5,245,375	307,100	(8,684,474)	36%	38%	
Townwide	1,268,182	3,841,743	1,470,928	202,746	(2,370,815)	39%	38%	
Total expenditures	**11,428,196**	**34,329,769**	**12,418,997**	**990,801**	**(21,910,772)**	**34%**	**36%**	
Revenues Over/(Under) Expenditures	**$ (7,313,903)**	**$ (674,724)**	**$ (8,394,554)**					

Key:
A - Addressed in Revenue Charts
B - Addressed in Cover Letter
C - Grant revenue not budgeted
D - Timing differences in MASC distributions.
E - Increase due to pay increase as well as one additional payroll in period.
F - Replacement staff was added while retiring staff stayed on to do training; also payouts of accrued benefits to these long-term staff.

Special Revenue Funds

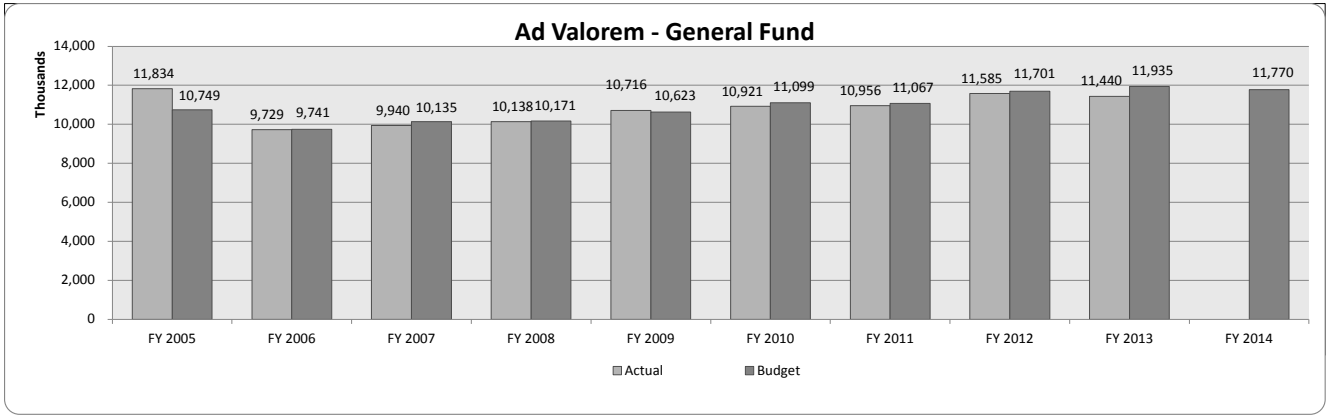
TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
SPECIAL REVENUE GOVERNMENTAL FUNDS
FISCAL YEAR 2014 - THROUGH NOVEMBER (5TH PERIOD)
UNAUDITED

	Tax Increment Financing District	Local Accom. Tax	State Accom. Tax	Real Estate Transfer Fee	Hospitality Tax	Beach Preservation Fee	Non-Major Governmental Funds	Total Special Revenue Funds
Revenues:								
Real and Personal Property Taxes	$ 121,154	$ -	$ -	$ -	$ -	$ -	$ -	$ 121,154
Accommodations Tax	-	1,187,958	2,286,725	-	-	-	-	3,474,683
Hospitality Tax	-	-	-	-	1,922,760	-	-	1,922,760
Real Estate Transfer Fees	-	-	-	1,179,843	-	-	-	1,179,843
Beach Preservation Fees	-	-	-	-	-	2,375,916	-	2,375,916
Electric Franchise Fees	-	-	-	-	-	-	1,241,688	1,241,688
Investment Income	451	-	151	117	168	1,218	-	2,105
Total Revenues	121,605	1,187,958	2,286,876	1,179,960	1,922,928	2,377,134	1,241,688	10,318,149
Expenditures:								
General Government								
Town Council	-	-	-	-	-	-	-	-
Town Manager	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-
Administration								
Legal/Administrative Services/Human Resources	-	-	-	-	-	-	-	-
Finance	-	-	-	11,798	-	-	-	11,798
	-	-	-	11,798	-	-	-	11,798
Community Services								
Community Development	-	-	-	-	-	-	-	-
Public Projects and Facilities	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-
Public Safety								
Sheriff	-	-	-	-	-	-	-	-
Fire & Rescue	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-
Grants	-	-	972,161	-	-	-	-	972,161
Capital Outlay/Projects	-	-	-	-	-	-	623,645	623,645
Total expenditures	-	-	972,161	11,798	-	-	623,645	1,607,604
Excess (deficiency) of revenues over (under) expenditures	121,605	1,187,958	1,314,715	1,168,162	1,922,928	2,377,134	618,043	8,710,545
Other financing sources (uses):								
Transfers Out:								
General Fund	-	(1,187,958)	(138,086)	-	-	-	(19,879)	(1,345,923)
Accommodations Tax - Local	-	-	-	-	-	-	-	-
Accommodations Tax - State	-	-	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-	-	-
Real Estate Transfer	-	-	-	-	-	-	-	-
Beach Preservation	-	-	-	-	-	-	-	-
Electric Franchise	-	-	-	-	-	-	-	-
TIF	-	-	-	-	-	-	-	-
Stormwater Utility	-	-	-	-	-	-	-	-
Debt Service Fund	(1,062,640)	-	-	(1,974,028)	(405,606)	(2,875,053)	-	(6,317,327)
Capital Projects Fund	(169,166)	-	-	-	(374,810)	(576,220)	-	(1,120,196)
Transfers In:								
Capital Projects Fund	-	-	-	-	-	-	-	-
Total other financing sources (uses)	(1,231,806)	(1,187,958)	(138,086)	(1,974,028)	(780,416)	(3,451,273)	(19,879)	(8,783,446)
Net change in fund balances	(1,110,201)	-	1,176,629	(805,866)	1,142,512	(1,074,139)	598,164	(72,901)
Fund balance - beginning	5,582,678	-	2,058,002	1,222,178	3,539,517	15,521,334	1,446,920	29,370,629
Fund balance - ending	$ 4,472,477	$ -	$ 3,234,631	$ 416,312	$ 4,682,029	$ 14,447,195	$ 2,045,084	$ 29,297,728

Revenue Analysis
General Fund

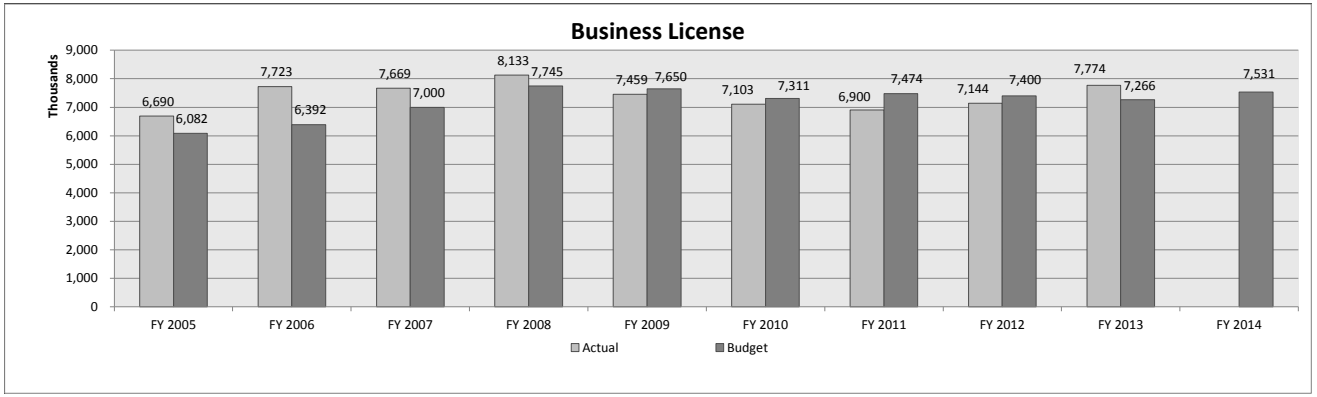
Ad Valorem Tax Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2005	66,032	75,839	109,235	**251,106**	102,771	1,302,436	4,335,906	**5,741,113**	4,498,886	573,159	132,103	**5,204,148**	-	-	637,150	**637,150**	**11,833,517**
	1%	1%	1%	**2%**	1%	11%	37%	**49%**	38%	5%	1%	**44%**	0%	0%	5%	**5%**	**100%**
FY 2006	44,586	72,444	110,323	**227,353**	175,473	829,940	3,951,807	**4,957,220**	3,742,415	61,037	323,124	**4,126,576**	111,446	60,917	245,856	**418,219**	**9,729,368**
	0%	1%	1%	**2%**	2%	9%	41%	**51%**	38%	1%	3%	**42%**	1%	1%	3%	**4%**	**100%**
FY 2007	53,735	40,122	104,709	**198,566**	361,332	836,247	4,212,070	**5,409,649**	3,511,938	340,058	167,145	**4,019,141**	(133,783)	99,610	346,860	**312,687**	**9,940,043**
	1%	0%	1%	**2%**	4%	8%	42%	**54%**	35%	3%	2%	**40%**	-1%	1%	3%	**3%**	**100%**
FY 2008	44,601	47,382	57,528	**149,511**	426,108	822,879	4,636,838	**5,885,825**	3,765,955	65,420	119,870	**3,951,245**	208,719	76,033	(132,948)	**151,804**	**10,138,385**
	0%	0%	1%	**1%**	4%	8%	46%	**58%**	37%	1%	1%	**39%**	2%	1%	-1%	**1%**	**100%**
FY 2009	36,076	41,534	84,443	**162,053**	1,922	1,086,678	829,855	**1,918,455**	3,313,463	4,437,270	338,990	**8,089,723**	-	202,764	342,955	**545,719**	**10,715,950**
	0%	0%	1%	**2%**	0%	10%	8%	**18%**	31%	41%	3%	**75%**	0%	2%	3%	**5%**	**100%**
FY 2010	-	-	78,356	**78,356**	67,292	327,013	1,451,045	**1,845,350**	4,590,506	3,511,502	326,948	**8,428,956**	58,593	83,793	425,648	**568,034**	**10,920,696**
	0%	0%	1%	**1%**	1%	3%	13%	**17%**	42%	32%	3%	**77%**	1%	1%	4%	**5%**	**100%**
FY 2011	-	30,269	38,170	**68,439**	109,183	255,076	870,761	**1,235,020**	8,481,389	345,407	243,722	**9,070,518**	87,177	177,576	317,449	**582,202**	**10,956,179**
	0%	0%	0%	**1%**	1%	2%	8%	**11%**	77%	3%	2%	**83%**	1%	2%	3%	**5%**	**100%**
FY 2012	-	30,088	40,766	**70,854**	1,884	192,760	2,352,625	**2,547,269**	8,144,646	161,609	103,902	**8,410,157**	28,544	243,490	284,756	**556,790**	**11,585,070**
	0%	0%	0%	**1%**	0%	2%	20%	**22%**	70%	1%	1%	**73%**	0%	2%	2%	**5%**	**100%**
FY 2013	-	26,703	134,190	**160,893**	1,884	262,845	2,371,616	**2,636,345**	7,713,999	159,541	167,078	**8,040,618**	181,678	196,830	223,929	**602,437**	**11,440,293**
	0%	0%	1%	**1%**	0%	2%	21%	**23%**	67%	1%	1%	**70%**	2%	2%	2%	**5%**	**100%**
FY 2014	46,769	52,495	68,068	**167,332**	1,928	275,948	-	**277,876**	-	-	-	**-**	-	-	-	**-**	**445,208**
	11%	12%	15%	**38%**	0%	62%	0%	**62%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	**100%**



Business License Revenue - GF
Revenues by Month/Fiscal Year

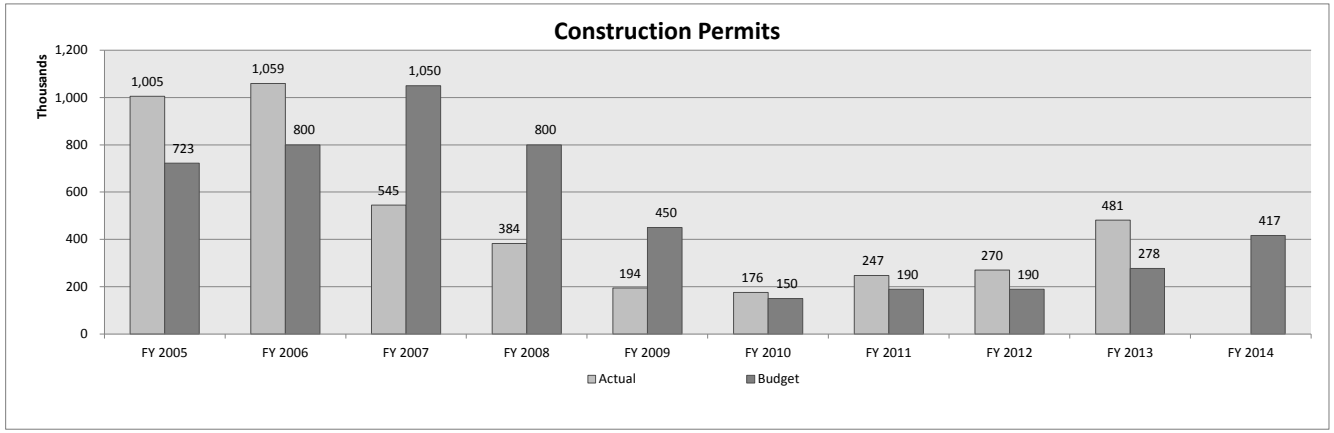
	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2005	35,505	47,306	112,435	**195,246**	161,439	17,452	37,196	**216,087**	16,585	140,685	922,760	**1,080,030**	1,075,463	399,219	3,723,617	**5,198,299**	**6,689,662**
	1%	1%	2%	**3%**	2%	0%	1%	**3%**	0%	2%	14%	**16%**	16%	6%	56%	**78%**	**100%**
FY 2006	26,015	44,758	290,369	**361,142**	149,772	84,131	83,249	**317,152**	335,551	317,580	699,776	**1,352,907**	550,722	1,532,945	3,608,506	**5,692,173**	**7,723,374**
	0%	1%	4%	**5%**	2%	1%	1%	**4%**	4%	4%	9%	**18%**	7%	20%	47%	**74%**	**100%**
FY 2007	33,483	20,463	26,160	**80,106**	47,892	69,312	106,200	**223,404**	151,233	322,983	728,618	**1,202,834**	551,813	1,677,215	3,933,285	**6,162,313**	**7,668,657**
	0%	0%	0%	**1%**	1%	1%	1%	**3%**	2%	4%	10%	**16%**	7%	22%	51%	**80%**	**100%**
FY 2008	14,876	71,626	14,485	**100,987**	178,357	18,066	71,291	**267,714**	185,179	421,376	740,367	**1,346,922**	476,458	1,346,441	4,594,509	**6,417,408**	**8,133,031**
	0%	1%	0%	**1%**	2%	0%	1%	**3%**	2%	5%	9%	**17%**	6%	17%	56%	**79%**	**100%**
FY 2009	(3,452)	37,746	34,690	**68,984**	20,446	11,955	51,445	**83,847**	338,171	325,311	670,109	**1,333,592**	600,719	1,244,326	4,127,590	**5,972,635**	**7,459,058**
	0%	1%	0%	**1%**	0%	0%	1%	**1%**	5%	4%	9%	**18%**	8%	17%	55%	**80%**	**100%**
FY 2010	4,033	46,255	45,979	**96,267**	38,556	17,736	72,775	**129,067**	327,317	282,390	666,682	**1,276,389**	460,723	970,312	4,170,741	**5,601,776**	**7,103,499**
	0%	1%	1%	**1%**	1%	0%	1%	**2%**	5%	4%	9%	**18%**	6%	14%	59%	**79%**	**100%**
FY 2011	(3,187)	39,465	41,676	**77,954**	24,714	152,531	28,606	**205,851**	340,002	269,767	577,906	**1,187,675**	323,454	1,440,102	3,665,388	**5,428,944**	**6,900,424**
	0%	1%	1%	**1%**	0%	2%	0%	**3%**	5%	4%	8%	**17%**	5%	21%	53%	**79%**	**100%**
FY 2012	49,981	77,084	36,720	**163,785**	14,200	139,677	24,945	**178,822**	291,257	264,084	591,324	**1,146,665**	305,333	1,636,696	3,713,025	**5,655,054**	**7,144,326**
	1%	1%	1%	**2%**	0%	2%	0%	**3%**	4%	4%	8%	**16%**	4%	23%	52%	**79%**	**100%**
FY 2013	78,288	29,361	138,716	**246,365**	41,936	21,699	26,048	**89,683**	392,392	324,658	622,533	**1,339,583**	563,869	1,713,174	3,821,464	**6,098,507**	**7,774,138**
	1%	0%	2%	**3%**	1%	0%	0%	**1%**	5%	4%	8%	**17%**	7%	22%	49%	**78%**	**100%**
FY 2014	24,453	29,154	31,656	**85,263**	34,931	34,452	-	**69,383**	-	-	-	**-**	-	-	-	**-**	**154,646**
	16%	19%	20%	**55%**	23%	22%	0%	**45%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	**100%**



In September 2012 (FY 2013), revenues included late license payments collected by MASC of $85k, primarily from one insurance company ($69k)

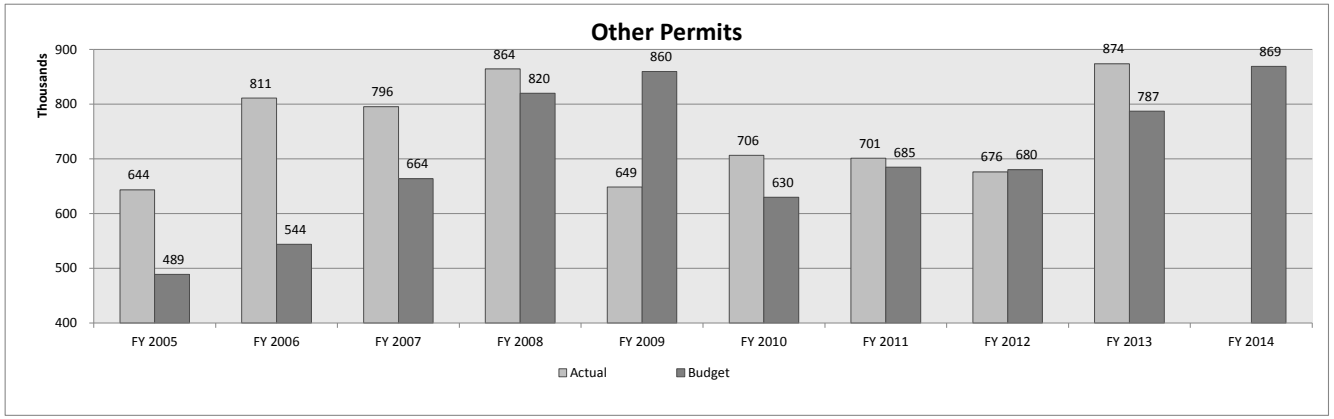
Construction Permits Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2005	107,356	62,978	59,865	**230,199**	85,530	71,490	53,050	**210,070**	66,056	71,951	57,563	**195,570**	126,711	69,584	172,595	**368,890**	**1,004,729**
	11%	6%	6%	**23%**	9%	7%	5%	**21%**	7%	7%	6%	**19%**	13%	7%	17%	**37%**	**100%**
FY 2006	88,210	101,775	78,623	**268,608**	147,989	186,145	56,892	**391,026**	94,695	74,680	76,089	**245,464**	52,208	49,986	52,162	**154,356**	**1,059,454**
	8%	10%	7%	**25%**	14%	18%	5%	**37%**	9%	7%	7%	**23%**	5%	5%	5%	**15%**	**100%**
FY 2007	55,511	74,277	49,736	**179,524**	30,790	39,626	44,820	**115,236**	58,133	21,818	49,990	**129,941**	57,788	29,078	32,996	**119,862**	**544,563**
	10%	14%	9%	**33%**	6%	7%	8%	**21%**	11%	4%	9%	**24%**	11%	5%	6%	**22%**	**100%**
FY 2008	25,645	34,739	41,181	**101,565**	32,090	40,974	32,173	**105,237**	48,812	48,781	25,218	**122,811**	19,112	18,730	16,047	**53,889**	**383,502**
	7%	9%	11%	**26%**	8%	11%	8%	**27%**	13%	13%	7%	**32%**	5%	5%	4%	**14%**	**100%**
FY 2009	9,938	41,505	11,199	**62,642**	9,023	(2,614)	25,014	**31,423**	13,509	8,117	9,422	**31,048**	9,306	39,456	20,512	**69,274**	**194,387**
	5%	21%	6%	**32%**	5%	-1%	13%	**16%**	7%	4%	5%	**16%**	5%	20%	11%	**36%**	**100%**
FY 2010	38,343	2,861	8,361	**49,565**	24,075	6,166	12,509	**42,750**	11,863	3,508	25,385	**40,756**	5,198	22,832	14,783	**42,813**	**175,884**
	22%	2%	5%	**28%**	14%	4%	7%	**24%**	7%	2%	14%	**23%**	3%	13%	8%	**24%**	**100%**
FY 2011	10,147	20,117	16,631	**46,895**	6,375	29,630	11,739	**47,744**	6,474	23,982	20,578	**51,034**	32,312	27,154	42,276	**101,742**	**247,415**
	4%	8%	7%	**19%**	3%	12%	5%	**19%**	3%	10%	8%	**21%**	13%	11%	17%	**41%**	**100%**
FY 2012	22,354	32,256	26,063	**80,673**	26,673	27,429	18,235	**72,337**	8,357	16,291	31,865	**56,513**	6,183	22,605	32,052	**60,840**	**270,363**
	8%	12%	10%	**30%**	10%	10%	7%	**27%**	3%	6%	12%	**21%**	2%	8%	12%	**23%**	**100%**
FY 2013	12,340	9,387	15,832	**37,559**	27,497	64,155	71,333	**162,985**	25,940	23,064	52,844	**101,848**	55,578	68,889	54,251	**178,718**	**481,110**
	3%	2%	3%	**8%**	6%	13%	15%	**34%**	5%	5%	11%	**21%**	12%	14%	11%	**37%**	**100%**
FY 2014	40,224	42,730	26,890	**109,844**	31,355	30,922	-	**62,277**	-	-	-	**-**	-	-	-	**-**	**172,121**
	23%	25%	16%	**64%**	18%	18%	0%	**36%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	**100%**



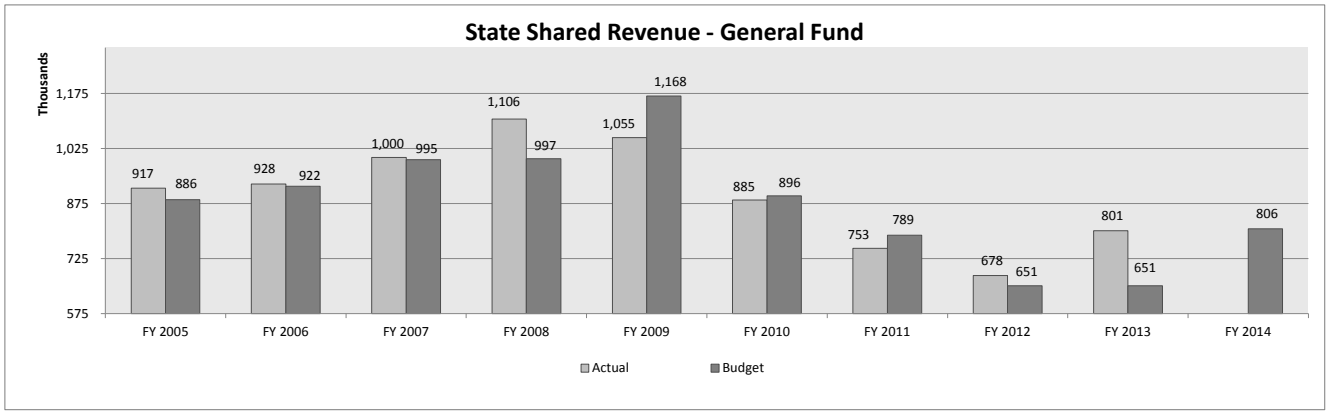
Other Permits Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2005	53,066	44,387	48,491	**145,944**	45,839	51,141	56,121	**153,101**	50,398	51,077	61,595	**163,070**	54,675	61,735	64,980	**181,390**	**643,505**
	8%	7%	8%	**23%**	7%	8%	9%	**24%**	8%	8%	10%	**25%**	8%	10%	10%	**28%**	**100%**
FY 2006	52,509	64,372	74,718	**191,599**	77,305	69,224	47,710	**194,239**	65,193	88,547	93,338	**247,078**	61,991	59,272	56,800	**178,063**	**810,979**
	6%	8%	9%	**24%**	10%	9%	6%	**24%**	8%	11%	12%	**30%**	8%	7%	7%	**22%**	**100%**
FY 2007	76,205	48,281	66,370	**190,856**	71,463	68,249	77,658	**217,370**	66,221	60,744	84,701	**211,666**	59,002	59,957	56,797	**175,756**	**795,648**
	10%	6%	8%	**24%**	9%	9%	10%	**27%**	8%	8%	11%	**27%**	7%	8%	7%	**22%**	**100%**
FY 2008	57,533	66,973	82,031	**206,537**	77,095	83,033	55,201	**215,329**	87,717	80,033	62,266	**230,016**	66,869	74,702	70,794	**212,365**	**864,247**
	7%	8%	9%	**24%**	9%	10%	6%	**25%**	10%	9%	7%	**27%**	8%	9%	8%	**25%**	**100%**
FY 2009	76,267	63,207	43,215	**182,689**	49,610	49,465	53,983	**153,058**	51,823	55,258	54,604	**161,685**	45,626	51,609	54,025	**151,260**	**648,692**
	12%	10%	7%	**28%**	8%	8%	8%	**24%**	8%	9%	8%	**25%**	7%	8%	8%	**23%**	**100%**
FY 2010	61,262	49,960	47,646	**158,868**	58,496	64,861	70,116	**193,473**	58,306	49,514	81,236	**189,056**	61,339	56,495	47,199	**165,033**	**706,430**
	9%	7%	7%	**22%**	8%	9%	10%	**27%**	8%	7%	11%	**27%**	9%	8%	7%	**23%**	**100%**
FY 2011	40,701	48,024	52,077	**140,802**	48,291	51,910	53,334	**153,535**	67,782	61,098	57,026	**185,906**	100,460	52,449	68,326	**221,235**	**701,478**
	6%	7%	7%	**20%**	7%	7%	8%	**22%**	10%	9%	8%	**27%**	14%	7%	10%	**32%**	**100%**
FY 2012	49,316	57,773	60,981	**168,070**	53,575	60,825	61,559	**175,959**	60,592	55,479	59,953	**176,024**	53,688	53,361	49,374	**156,423**	**676,476**
	7%	9%	9%	**25%**	8%	9%	9%	**26%**	9%	8%	9%	**26%**	8%	8%	7%	**23%**	**100%**
FY 2013	41,422	52,595	65,003	**159,020**	66,274	125,879	83,195	**275,348**	74,093	56,455	53,078	**183,626**	105,145	70,282	80,422	**255,849**	**873,843**
	5%	6%	7%	**18%**	8%	14%	10%	**32%**	8%	6%	6%	**21%**	12%	8%	9%	**29%**	**100%**
FY 2014	49,462	57,128	67,666	**174,256**	77,185	55,735	-	**132,920**	-	-	-	**-**	-	-	-	**-**	**307,176**
	16%	19%	22%	**57%**	25%	18%	0%	**43%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	**100%**



State Shared Revenue - GF
Revenues by Month/Fiscal Year

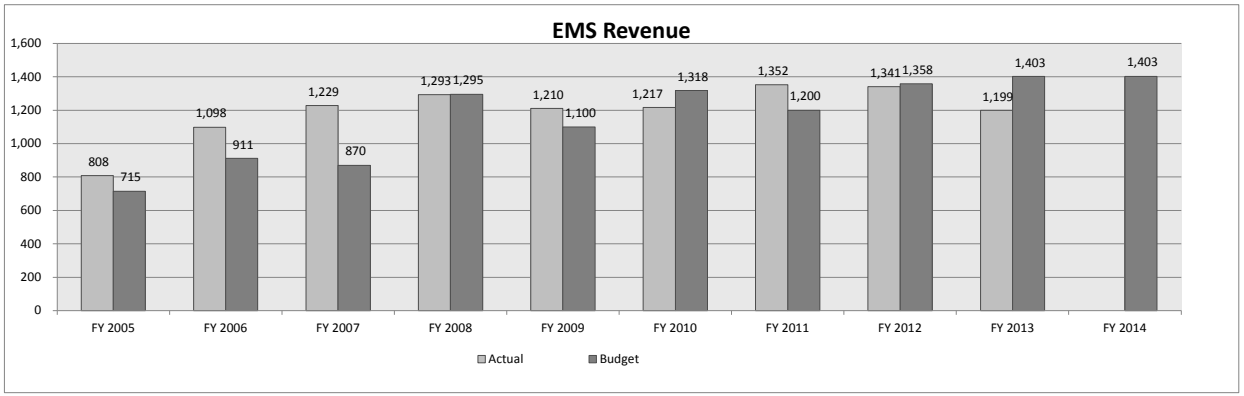
	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2005	-	-	221,243	**221,243**	-	-	223,726	**223,726**	-	-	223,726	**223,726**	-	-	248,235	**248,235**	**916,930**
	0%	0%	24%	**24%**	0%	0%	24%	**24%**	0%	0%	24%	**24%**	0%	0%	27%	**27%**	**100%**
FY 2006	-	-	229,166	**229,166**	-	-	227,273	**227,273**	-	-	226,570	**226,570**	-	-	245,112	**245,112**	**928,121**
	0%	0%	25%	**25%**	0%	0%	24%	**24%**	0%	0%	24%	**24%**	0%	0%	26%	**26%**	**100%**
FY 2007	-	-	245,112	**245,112**	-	-	241,810	**241,810**	-	-	241,810	**241,810**	-	-	271,702	**271,702**	**1,000,434**
	0%	0%	25%	**25%**	0%	0%	24%	**24%**	0%	0%	24%	**24%**	0%	0%	27%	**27%**	**100%**
FY 2008	-	-	271,702	**271,702**	-	-	271,702	**271,702**	-	-	271,702	**271,702**	-	-	290,565	**290,565**	**1,105,671**
	0%	0%	25%	**25%**	0%	0%	25%	**25%**	0%	0%	25%	**25%**	0%	0%	26%	**26%**	**100%**
FY 2009	-	-	278,943	**278,943**	-	-	258,649	**258,649**	-	-	258,649	**258,649**	-	-	258,650	**258,650**	**1,054,891**
	0%	0%	26%	**26%**	0%	0%	25%	**25%**	0%	0%	23%	**25%**	0%	0%	23%	**25%**	**100%**
FY 2010	-	-	211,471	**211,471**	-	-	-	**-**	211,471	-	-	**211,471**	250,259	-	211,471	**461,730**	**884,672**
	0%	0%	24%	**24%**	0%	0%	0%	**0%**	24%	0%	0%	**24%**	28%	0%	24%	**52%**	**100%**
FY 2011	-	-	191,494	**191,494**	-	-	-	**-**	191,494	-	-	**191,494**	185,000	-	185,000	**370,000**	**752,988**
	0%	0%	25%	**25%**	0%	0%	0%	**0%**	25%	0%	0%	**25%**	25%	0%	25%	**49%**	**100%**
FY 2012	-	-	-	**-**	168,419	-	-	**168,419**	168,420	-	-	**168,420**	168,419	-	173,112	**341,531**	**678,370**
	0%	0%	0%	**0%**	25%	0%	0%	**25%**	25%	0%	0%	**25%**	25%	0%	26%	**50%**	**100%**
FY 2013	-	-	-	**-**	284,858	-	-	**284,858**	171,862	-	-	**171,862**	171,850	-	172,089	**343,939**	**800,659**
	0%	0%	0%	**0%**	36%	0%	0%	**36%**	21%	0%	0%	**21%**	21%	0%	21%	**43%**	**100%**
FY 2014	-	-	-	**-**	171,850	-	-	**171,850**	-	-	-	**-**	-	-	-	**-**	**171,850**
	0%	0%	0%	**0%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	**0%**



Note: In October of 2012, the Town received a one-time allocation of $112,957 based upon a supplemental revenue source and appropriation.

EMS Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2005	81,759	78,547	59,260	**219,566**	47,953	62,651	59,311	**169,915**	61,556	71,826	88,096	**221,478**	-	76	196,673	**196,749**	**807,708**
	10%	10%	7%	**27%**	6%	8%	7%	**21%**	8%	9%	11%	**27%**	0%	0%	24%	**24%**	**100%**
FY 2006	73,958	113,550	59,349	**246,857**	24,265	113,200	84,995	**222,460**	109,943	91,791	150,391	**352,125**	5,980	198,600	71,580	**276,160**	**1,097,602**
	7%	10%	5%	**22%**	2%	10%	8%	**20%**	10%	8%	14%	**32%**	1%	18%	7%	**25%**	**100%**
FY 2007	125,651	112,378	95,853	**333,882**	116,943	88,870	95,262	**301,075**	87,069	87,032	96,006	**270,107**	61,194	198,600	63,968	**323,762**	**1,228,826**
	10%	9%	8%	**27%**	10%	7%	8%	**25%**	7%	7%	8%	**22%**	5%	16%	5%	**26%**	**100%**
FY 2008	44,431	114,384	95,778	**254,593**	72,330	124,118	78,252	**274,700**	229,208	76,584	153,297	**459,089**	107,188	44,928	152,430	**304,546**	**1,292,928**
	3%	9%	7%	**20%**	6%	10%	6%	**21%**	18%	6%	12%	**36%**	8%	3%	12%	**24%**	**100%**
FY 2009	194,134	111,833	27,521	**333,488**	98,312	24,779	210,979	**334,070**	93,612	88,221	123,025	**304,858**	109,309	127,262	1,313	**237,884**	**1,210,300**
	16%	9%	2%	**28%**	8%	2%	17%	**28%**	8%	7%	10%	**25%**	9%	11%	0%	**20%**	**100%**
FY 2010	137,337	124,999	87,121	**349,457**	88,332	76,386	89,281	**253,999**	55,126	141,559	122,861	**319,546**	82,541	98,124	113,032	**293,697**	**1,216,699**
	11%	10%	7%	**29%**	7%	6%	7%	**21%**	5%	12%	10%	**26%**	7%	8%	9%	**24%**	**100%**
FY 2011	169,655	92,567	101,958	**364,180**	86,469	132,634	87,598	**306,701**	102,245	105,484	89,346	**297,075**	110,559	132,638	140,935	**384,132**	**1,352,088**
	13%	7%	8%	**27%**	6%	10%	6%	**23%**	8%	8%	7%	**22%**	8%	10%	10%	**28%**	**100%**
FY 2012	139,667	112,393	152,366	**404,426**	115,675	92,479	67,460	**275,614**	126,932	118,145	57,136	**302,213**	147,555	129,493	81,486	**358,534**	**1,340,787**
	10%	8%	11%	**30%**	9%	7%	5%	**21%**	9%	9%	4%	**23%**	11%	10%	6%	**27%**	**100%**
FY 2013	106,231	151,772	126,620	**384,623**	130,091	118,591	(9,389)	**239,293**	67,034	186,703	173,705	**427,442**	131,131	138,721	(122,342)	**147,510**	**1,198,868**
	9%	13%	11%	**32%**	11%	10%	-1%	**20%**	6%	16%	14%	**36%**	11%	12%	-10%	**12%**	**100%**
FY 2014	131,108	154,512	212,357	**497,977**	101,666	102,896	-	**204,562**	-	-	-	**-**	-	-	-	**-**	**702,539**
	19%	22%	30%	**71%**	14%	15%	0%	**29%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	**100%**

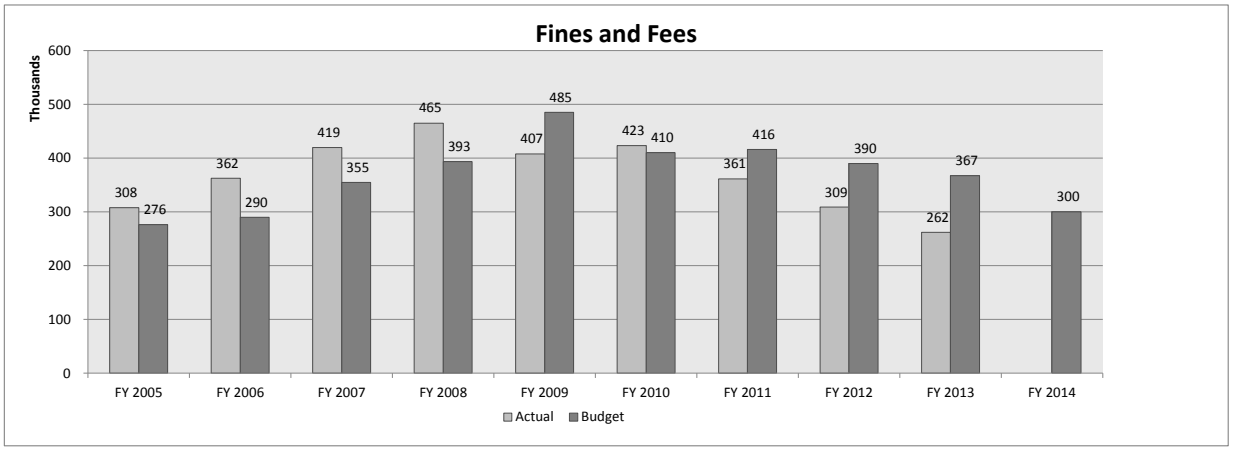


The negative revenue in December of 2012 is attributable to suspended invoice billing associated with the implementation of new EMS Billing software.
For several months beginning in February of 2013, revenues will be higher as staff catches up billing in the new software.

The negative revenue in June of 2013 is attributable to an increase in the estimated uncolectible EMS revenue. The increase is associated with the implementation of the new billing software and the phase-out of the old software, i.e. the "clean up" of the old records is responsible for the majority of this increase.

Fines & Fees Revenue - GF
Revenues by Month/Fiscal Year

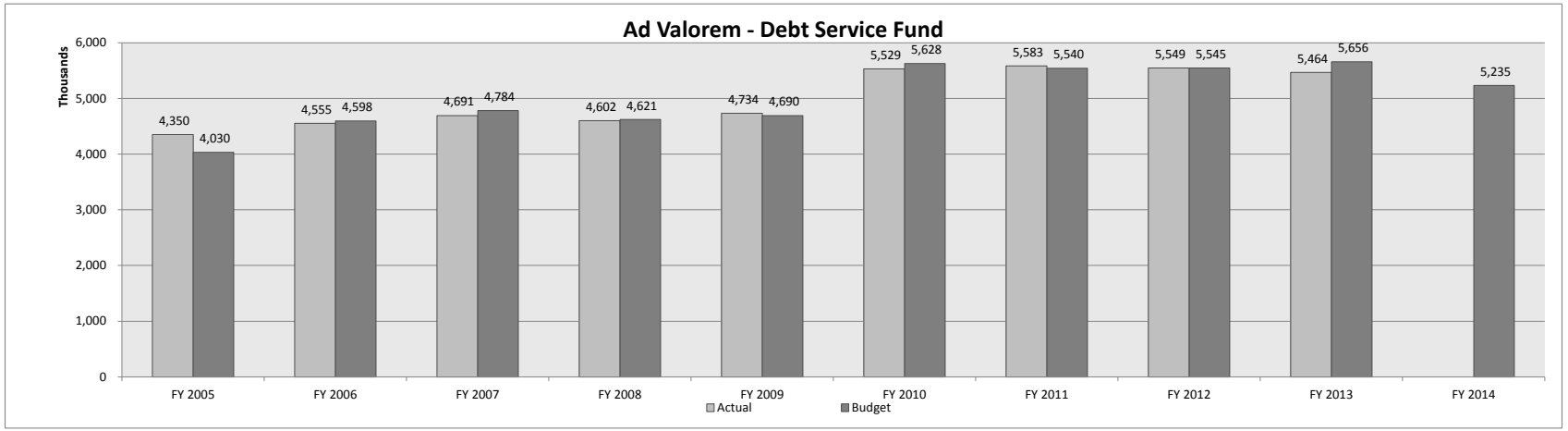
	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2005	27,936	23,918	21,707	**73,561**	20,908	27,865	21,425	**70,198**	22,437	23,361	32,175	**77,973**	33,047	25,943	27,271	**86,261**	**307,993**
	9%	8%	7%	**24%**	7%	9%	7%	**23%**	7%	8%	10%	**25%**	11%	8%	9%	**28%**	**100%**
FY 2006	33,518	30,108	32,229	**95,855**	25,854	31,760	26,868	**84,482**	29,342	27,384	34,509	**91,235**	29,211	30,377	31,306	**90,894**	**362,466**
	9%	8%	9%	**26%**	7%	9%	7%	**23%**	8%	8%	10%	**25%**	8%	8%	9%	**25%**	**100%**
FY 2007	52,481	36,232	25,088	**113,801**	28,493	31,604	27,617	**87,714**	36,378	35,545	31,585	**103,508**	37,798	37,425	39,066	**114,289**	**419,312**
	13%	9%	6%	**27%**	7%	8%	7%	**21%**	9%	8%	8%	**25%**	9%	9%	9%	**27%**	**100%**
FY 2008	43,673	50,004	49,783	**143,460**	43,615	40,721	39,803	**124,139**	38,170	34,129	44,389	**116,688**	42,465	(2,144)	40,457	**80,778**	**465,065**
	9%	11%	11%	**31%**	9%	9%	9%	**27%**	8%	7%	10%	**25%**	9%	0%	9%	**17%**	**100%**
FY 2009	45,023	38,490	36,213	**119,726**	28,928	(4,436)	67,835	**92,327**	26,890	25,284	36,062	**88,236**	88,498	37,869	(19,234)	**107,133**	**407,422**
	11%	9%	9%	**29%**	7%	-1%	17%	**23%**	7%	6%	9%	**22%**	22%	9%	-5%	**26%**	**100%**
FY 2010	42,800	32,955	36,215	**111,970**	36,450	32,096	34,975	**103,521**	28,129	40,868	33,968	**102,965**	34,019	34,325	36,242	**104,586**	**423,042**
	10%	8%	9%	**26%**	9%	8%	8%	**24%**	7%	10%	8%	**24%**	8%	8%	9%	**25%**	**100%**
FY 2011	38,861	32,833	40,636	**112,330**	31,196	31,461	22,224	**84,881**	27,464	28,646	31,823	**87,933**	24,453	27,978	23,577	**76,008**	**361,152**
	11%	9%	11%	**31%**	9%	9%	6%	**24%**	8%	8%	9%	**24%**	7%	8%	7%	**21%**	**100%**
FY 2012	26,127	21,110	26,871	**74,108**	23,055	22,082	33,296	**78,433**	20,900	29,050	32,463	**82,413**	25,408	24,821	23,525	**73,754**	**308,708**
	8%	7%	9%	**24%**	7%	7%	11%	**25%**	7%	9%	11%	**27%**	8%	8%	8%	**24%**	**100%**
FY 2013	25,225	24,053	25,239	**74,517**	19,393	19,883	19,780	**59,056**	19,020	19,730	18,492	**57,242**	26,122	19,470	25,615	**71,207**	**262,022**
	10%	9%	10%	**28%**	7%	8%	8%	**23%**	7%	8%	7%	**22%**	10%	7%	10%	**27%**	**100%**
FY 2014	24,380	19,279	20,202	**63,861**	21,124	12,485	-	**33,609**	-	-	-	**-**	-	-	-	**-**	**97,470**
	25%	20%	21%	**66%**	22%	13%	0%	**34%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	**100%**



Revenue Analysis
Debt Service Fund

Ad Valorem Tax Revenue - DSF
Revenues by Month/Fiscal Year

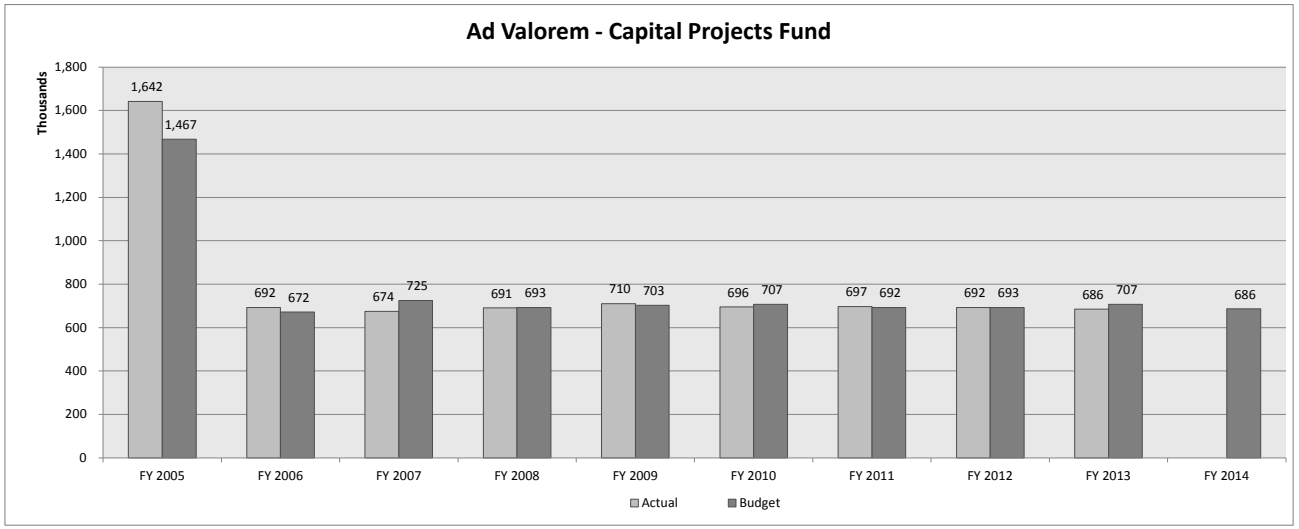
	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2005	17,260	21,034	29,886	**68,180**	31,093	481,293	1,583,813	**2,096,199**	1,684,465	214,087	49,531	**1,948,083**	-	-	237,065	**237,065**	**4,349,527**
	0%	0%	1%	**2%**	1%	11%	36%	**48%**	39%	5%	1%	**45%**	0%	0%	5%	**5%**	**100%**
FY 2006	14,209	25,802	41,076	**81,087**	86,210	391,235	1,858,563	**2,336,008**	1,758,039	39,679	146,492	**1,944,210**	8,917	81,384	103,193	**193,494**	**4,554,799**
	0%	1%	1%	**2%**	2%	9%	41%	**51%**	39%	1%	3%	**43%**	0%	2%	2%	**4%**	**100%**
FY 2007	22,130	18,816	47,789	**88,735**	168,447	397,758	1,988,854	**2,555,059**	1,660,517	157,106	77,483	**1,895,106**	(54,634)	47,024	159,902	**152,292**	**4,691,192**
	0%	0%	1%	**2%**	4%	8%	42%	**54%**	35%	3%	2%	**40%**	-1%	1%	3%	**3%**	**100%**
FY 2008	19,231	22,057	23,023	**64,311**	185,218	361,622	1,971,688	**2,518,528**	1,600,674	296,892	53,512	**1,951,078**	94,683	33,578	(59,685)	**68,576**	**4,602,493**
	0%	0%	1%	**1%**	4%	8%	43%	**55%**	35%	6%	1%	**42%**	2%	1%	-1%	**1%**	**100%**
FY 2009	15,889	16,113	36,396	**68,398**	849	59,589	787,047	**847,485**	1,463,188	1,804,494	304,099	**3,571,781**	-	91,386	155,026	**246,412**	**4,734,076**
	0%	0%	1%	**1%**	0%	1%	17%	**18%**	31%	38%	6%	**75%**	0%	2%	3%	**5%**	**100%**
FY 2010	-	-	35,188	**35,188**	31,846	161,506	740,179	**933,531**	2,341,918	1,790,050	164,937	**4,296,905**	27,003	38,421	198,355	**263,779**	**5,529,403**
	0%	0%	1%	**1%**	1%	3%	13%	**17%**	42%	32%	3%	**78%**	0%	1%	4%	**5%**	**100%**
FY 2011	-	14,056	19,474	**33,530**	137,269	45,817	443,940	**627,026**	4,327,075	175,432	123,482	**4,625,989**	44,456	90,456	161,938	**296,850**	**5,583,395**
	0%	0%	0%	**1%**	2%	1%	8%	**11%**	77%	3%	2%	**83%**	1%	2%	3%	**5%**	**100%**
FY 2012	-	12,613	18,462	**31,075**	901	95,634	1,124,306	**1,220,841**	3,894,155	76,875	49,170	**4,020,200**	14,113	119,383	143,029	**276,525**	**5,548,641**
	0%	0%	0%	**1%**	0%	2%	20%	**22%**	70%	1%	1%	**72%**	0%	2%	3%	**5%**	**100%**
FY 2013	-	12,753	60,683	**73,436**	901	125,422	1,133,694	**1,260,017**	3,687,079	76,280	79,467	**3,842,826**	86,850	94,022	107,017	**287,889**	**5,464,168**
	0%	0%	1%	**1%**	0%	2%	21%	**23%**	67%	1%	1%	**70%**	2%	2%	2%	**5%**	**100%**
FY 2014	19,946	23,588	28,897	**72,431**	857	124,303	-	**125,160**	-	-	-	**-**	-	-	-	**-**	**197,591**
	10%	12%	15%	**37%**	0%	63%	0%	**63%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	**100%**



Revenue Analysis
Capital Projects Fund

Ad Valorem Revenue - CIP
Revenues by Month/Fiscal Year

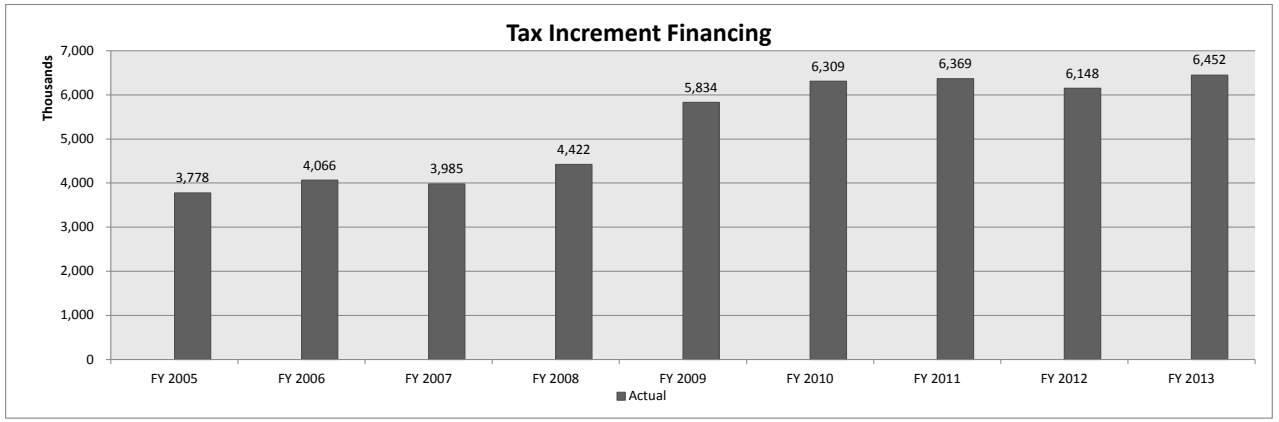
	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2005	10,242	12,482	17,943	**40,667**	16,988	180,349	603,944	**801,281**	615,138	78,027	18,034	**711,199**	-	-	88,804	**88,804**	**1,641,951**
	1%	1%	1%	**2%**	1%	11%	37%	**49%**	37%	5%	1%	**43%**	0%	0%	5%	**5%**	**100%**
FY 2006	5,297	9,604	15,244	**30,145**	10,609	57,454	276,991	**345,054**	262,626	1,795	29,939	**294,360**	(3,784)	9,443	16,685	**22,344**	**691,903**
	1%	1%	2%	**4%**	2%	8%	40%	**50%**	38%	0%	4%	**43%**	-1%	1%	2%	**3%**	**100%**
FY 2007	3,325	2,856	7,270	**13,451**	26,787	48,580	289,787	**365,154**	240,170	25,439	11,850	**277,459**	(15,125)	6,867	26,671	**18,413**	**674,477**
	0%	0%	1%	**2%**	4%	7%	43%	**54%**	36%	4%	2%	**41%**	-2%	1%	4%	**3%**	**100%**
FY 2008	2,827	3,257	3,318	**9,402**	28,017	57,394	308,415	**393,826**	260,148	9,045	8,299	**277,492**	14,208	5,211	(9,035)	**10,384**	**691,104**
	0%	0%	0%	**1%**	4%	8%	45%	**57%**	38%	1%	1%	**40%**	2%	1%	-1%	**2%**	**100%**
FY 2009	2,390	2,416	5,469	**10,275**	127	8,967	118,012	**127,106**	219,349	270,515	45,589	**535,453**	-	13,699	23,241	**36,940**	**709,774**
	0%	0%	1%	**1%**	0%	1%	17%	**18%**	31%	38%	6%	**75%**	0%	2%	3%	**5%**	**100%**
FY 2010	-	-	4,582	**4,582**	4,377	20,964	92,359	**117,700**	292,269	223,398	20,798	**536,465**	3,826	5,380	27,891	**37,097**	**695,844**
	0%	0%	1%	**1%**	1%	3%	13%	**17%**	42%	32%	3%	**77%**	1%	1%	4%	**5%**	**100%**
FY 2011	-	1,754	2,431	**4,185**	6,654	16,191	55,402	**78,247**	539,984	21,892	15,409	**577,285**	5,550	11,288	20,208	**37,046**	**696,763**
	0%	0%	0%	**1%**	1%	2%	8%	**11%**	77%	3%	2%	**83%**	1%	2%	3%	**5%**	**100%**
FY 2012	-	1,574	2,304	**3,878**	112	11,935	140,304	**152,351**	485,952	9,593	6,136	**501,681**	1,761	14,898	17,849	**34,508**	**692,418**
	0%	0%	0%	**1%**	0%	2%	20%	**22%**	70%	1%	1%	**72%**	0%	2%	3%	**5%**	**100%**
FY 2013	-	1,591	7,573	**9,164**	112	15,652	141,476	**157,240**	460,118	9,519	9,917	**479,554**	10,838	11,734	16,971	**39,543**	**685,501**
	0%	0%	1%	**1%**	0%	2%	21%	**23%**	67%	1%	1%	**70%**	2%	2%	2%	**6%**	**100%**
FY 2014	2,594	3,071	3,682	**9,347**	113	16,135	-	**16,248**	-	-	-	**-**	-	-	-	**-**	**25,595**
	10%	12%	14%	**37%**	0%	63%	0%	**63%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	**100%**



Revenue Analysis
Other Governmental Funds

Ad Valorem Tax Revenue - TIF
Revenues by Month/Fiscal Year

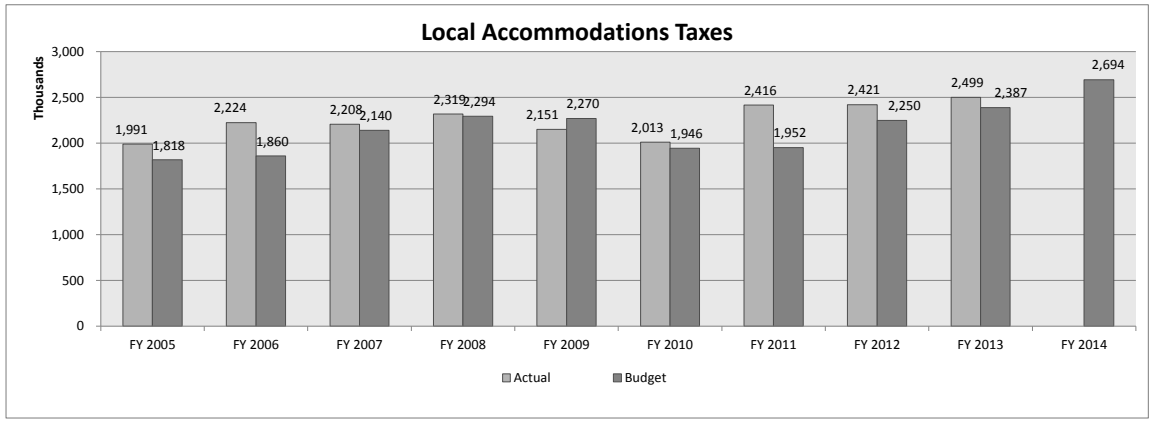
	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2005	-	-	67	**67**	-	338,497	1,128,491	**1,466,988**	1,896,080	200,256	-	**2,096,336**	-	-	214,162	**214,162**	**3,777,553**
	0%	0%	0%	**0%**	0%	9%	30%	**39%**	50%	5%	0%	**55%**	0%	0%	6%	**6%**	**100%**
FY 2006	-	-	69,390	**69,390**	107,775	297,084	1,239,163	**1,644,022**	2,045,577	85,285	43,750	**2,174,612**	14,525	9,169	153,844	**177,538**	**4,065,562**
	0%	0%	2%	**2%**	3%	7%	30%	**40%**	50%	2%	1%	**53%**	0%	0%	4%	**4%**	**100%**
FY 2007	-	-	20,654	**20,654**	178,977	464,614	1,214,287	**1,857,878**	1,631,316	136,984	136,879	**1,905,179**	(221,381)	9,169	413,565	**201,353**	**3,985,064**
	0%	0%	1%	**1%**	4%	12%	30%	**47%**	41%	3%	3%	**48%**	-6%	0%	10%	**5%**	**100%**
FY 2008	-	-	-	**-**	211,651	236,113	1,939,103	**2,386,867**	796,093	-	-	**796,093**	-	-	1,238,750	**1,238,750**	**4,421,710**
	0%	0%	0%	**0%**	5%	5%	44%	**54%**	18%	#REF!	#REF!	**18%**	0%	0%	28%	**28%**	**100%**
FY 2009	-	-	-	**-**	-	319,346	-	**319,346**	2,906,538	1,453,270	-	**4,359,808**	862,468	115,562	176,662	**1,154,692**	**5,833,846**
	0%	0%	0%	**0%**	0%	5%	0%	**5%**	50%	25%	0%	**75%**	15%	2%	3%	**20%**	**100%**
FY 2010	-	-	-	**-**	-	177,438	-	**177,438**	3,293,599	2,304,305	113,484	**5,711,388**	107,390	40,162	272,134	**419,686**	**6,308,512**
	0%	0%	0%	**0%**	0%	3%	0%	**3%**	52%	37%	2%	**91%**	2%	1%	4%	**7%**	**100%**
FY 2011	-	-	-	**-**	68,005	89,358	187,546	**344,909**	4,710,989	687,642	178,805	**5,577,436**	62,076	5,920	378,744	**446,740**	**6,369,085**
	0%	0%	0%	**0%**	1%	1%	3%	**5%**	74%	11%	3%	**88%**	1%	0%	6%	**7%**	**100%**
FY 2012	-	-	134,930	**134,930**	-	30,657	656,024	**686,681**	5,094,739	67,339	(241,460)	**4,920,618**	86,114	-	320,147	**406,261**	**6,148,490**
	0%	0%	2%	**2%**	0%	0%	11%	**11%**	83%	1%	-4%	**80%**	1%	0%	5%	**7%**	**100%**
FY 2013	-	-	106,817	**106,817**	-	41,044	737,098	**778,142**	5,190,634	85,238	108,444	**5,384,316**	29,698	22,378	130,636	**182,712**	**6,451,987**
	0%	0%	2%	**2%**	0%	1%	11%	**12%**	80%	1%	2%	**83%**	0%	0%	2%	**3%**	**100%**
FY 2014	-	-	23,471	**23,471**	-	97,683	-	**97,683**	-	-	-	**-**	-	-	-	**-**	**121,154**
	0%	0%	19%	**19%**	0%	81%	0%	**81%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	**100%**



In March of 2012, a cumulative receivable from Beaufort County for $ 325,789 was written off. This related to a settlement reached with the County regarding the method used to calculate these revenues.

Local ATAX Revenue
Revenues by Month/Fiscal Year

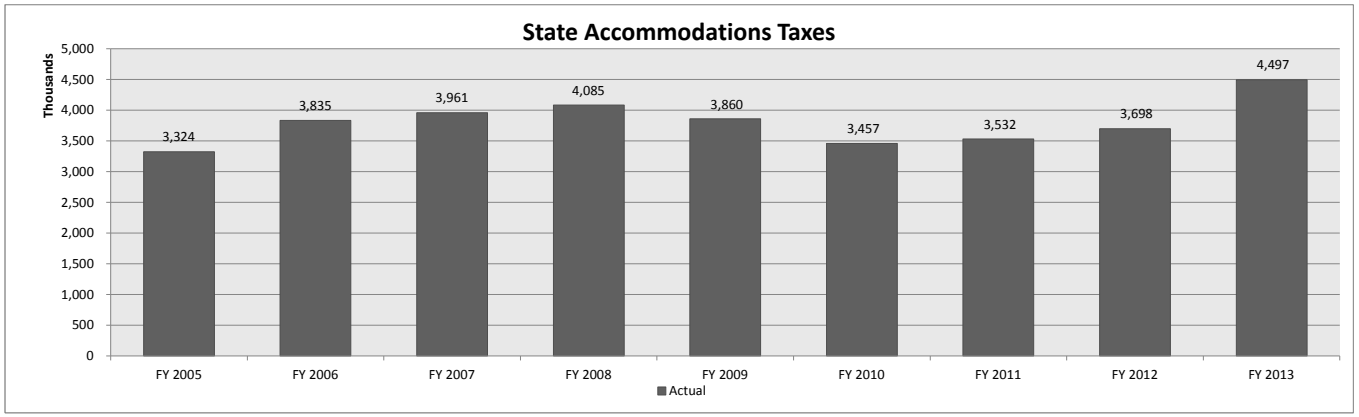
	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2005	36	460	810,422	**810,918**	-	2,244	234,797	**237,041**	-	3,247	206,867	**210,114**	(102)	17,486	715,591	**732,975**	**1,991,048**
	0%	0%	41%	**41%**	0%	0%	12%	**12%**	0%	0%	10%	**11%**	0%	1%	36%	**37%**	**100%**
FY 2006	8	2,182	896,565	**898,755**	(12)	3,367	219,970	**223,325**	26,400	20,701	223,911	**271,012**	364	8,305	821,896	**830,565**	**2,223,657**
	0%	0%	40%	**40%**	0%	0%	10%	**10%**	1%	1%	10%	**12%**	0%	0%	37%	**37%**	**100%**
FY 2007	78	5,031	894,802	**899,911**	(584)	8,967	232,451	**240,834**	**-**	2,706	237,296	**240,002**	(28)	5,137	822,116	**827,225**	**2,207,972**
	0%	0%	41%	**41%**	0%	0%	11%	**11%**	0%	0%	11%	**11%**	0%	0%	37%	**37%**	**100%**
FY 2008	(253)	3,862	935,461	**939,070**	(508)	175,464	18,135	**193,091**	286,211	7,335	(27,991)	**265,555**	256,107	4,959	660,561	**921,627**	**2,319,343**
	0%	0%	40%	**40%**	0%	8%	1%	**8%**	12%	0%	-1%	**11%**	11%	0%	28%	**40%**	**100%**
FY 2009	2,956	1,859	46,147	**50,962**	878,310	20,012	3,223	**901,545**	249,895	19,554	9,799	**279,248**	186,573	26,654	705,554	**918,781**	**2,150,536**
	0%	0%	2%	**2%**	41%	1%	0%	**42%**	12%	1%	0%	**13%**	9%	1%	33%	**43%**	**100%**
FY 2010	38,603	(8,613)	27,306	**57,296**	819,940	15,273	6,635	**841,848**	170,250	8,362	8,778	**187,390**	174,777	22,785	728,424	**925,986**	**2,012,520**
	2%	0%	1%	**3%**	41%	1%	0%	**42%**	8%	0%	0%	**9%**	9%	1%	36%	**46%**	**100%**
FY 2011	(5,205)	45,837	31,159	**71,791**	910,512	42,056	17,687	**970,255**	150,400	27,663	8,136	**186,199**	176,081	35,580	976,358	**1,188,019**	**2,416,264**
	0%	2%	1%	**3%**	38%	2%	1%	**40%**	6%	1%	0%	**8%**	7%	1%	40%	**49%**	**100%**
FY 2012	-	-	74,028	**74,028**	916,910	31,421	15,270	**963,601**	195,051	17,880	16,566	**229,497**	219,758	44,376	889,438	**1,153,572**	**2,420,698**
	0%	0%	3%	**3%**	38%	1%	1%	**40%**	8%	1%	1%	**9%**	9%	2%	37%	**48%**	**100%**
FY 2013	(90)	66,048	26,046	**92,004**	968,704	41,267	21,440	**1,031,411**	181,869	17,634	18,328	**217,831**	237,082	55,152	865,587	**1,157,821**	**2,499,067**
	0%	3%	1%	**4%**	39%	2%	1%	**41%**	7%	1%	1%	**9%**	9%	2%	35%	**46%**	**100%**
FY 2014	(161)	57,191	49,253	**106,283**	1,038,038	43,637	-	**1,081,675**	-	-	-	**-**	-	-	-	**-**	**1,187,958**
	0%	5%	4%	**9%**	87%	4%	0%	**91%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	**100%**



Note: Significant increase in actual Local Accommodations Tax in FY 2011 was due to a one-time settlement agreement for $187,500.

State ATAX Revenue
Revenues by Month/Fiscal Year

	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2005	-	-	1,594,738	**1,594,738**	-	-	427,468	**427,468**	-	-	210,786	**210,786**	-	-	1,090,620	**1,090,620**	**3,323,612**
	0%	0%	48%	**48%**	0%	0%	13%	**13%**	0%	0%	6%	**6%**	0%	0%	33%	**33%**	**100%**
FY 2006	-	-	1,744,152	**1,744,152**	-	-	464,658	**464,658**	-	-	272,230	**272,230**	-	-	1,353,622	**1,353,622**	**3,834,662**
	0%	0%	45%	**45%**	0%	0%	12%	**12%**	0%	0%	7%	**7%**	0%	0%	35%	**35%**	**100%**
FY 2007	-	-	1,842,997	**1,842,997**	-	-	540,293	**540,293**	-	-	245,770	**245,770**	-	-	1,331,523	**1,331,523**	**3,960,583**
	0%	0%	47%	**47%**	0%	0%	14%	**14%**	0%	0%	6%	**6%**	0%	0%	34%	**34%**	**100%**
FY 2008	-	-	1,888,638	**1,888,638**	-	-	584,213	**584,213**	-	-	274,872	**274,872**	-	-	1,337,384	**1,337,384**	**4,085,107**
	0%	0%	46%	**46%**	0%	0%	14%	**14%**	0%	0%	7%	**7%**	0%	0%	33%	**33%**	**100%**
FY 2009	-	-	2,011,405	**2,011,405**	-	-	-	**-**	454,628	-	-	**454,628**	219,516	-	1,174,271	**1,393,787**	**3,859,820**
	0%	0%	52%	**52%**	0%	0%	0%	**0%**	12%	0%	0%	**12%**	6%	0%	29%	**36%**	**100%**
FY 2010	-	-	-	**-**	1,740,535	-	-	**1,740,535**	451,817	-	-	**451,817**	186,174	-	1,078,401	**1,264,575**	**3,456,927**
	0%	0%	0%	**0%**	50%	0%	0%	**50%**	13%	0%	0%	**13%**	5%	0%	31%	**37%**	**100%**
FY 2011	-	-	-	**-**	1,793,945	-	-	**1,793,945**	450,930	-	-	**450,930**	171,509	-	1,116,037	**1,287,546**	**3,532,421**
	0%	0%	0%	**0%**	51%	0%	0%	**51%**	13%	0%	0%	**13%**	5%	0%	32%	**36%**	**100%**
FY 2012	-	-	-	**-**	1,727,579	-	-	**1,727,579**	465,848	-	-	**465,848**	217,109	-	1,267,859	**1,484,968**	**3,678,395**
	0%	0%	0%	**0%**	47%	0%	0%	**47%**	13%	0%	0%	**13%**	6%	0%	34%	**40%**	**100%**
FY 2013	-	-	-	**-**	1,748,948	-	-	**1,748,948**	662,990	-	-	**662,990**	561,109	-	1,523,646	**2,084,755**	**4,496,693**
	0%	0%	0%	**0%**	39%	0%	0%	**39%**	15%	0%	0%	**15%**	12%	0%	34%	**46%**	**100%**
FY 2014	-	-	-	**-**	2,286,725	-	-	**2,286,725**	-	-	-	**-**	-	-	-	**-**	**2,286,725**
	0%	0%	0%	**0%**	100%	0%	0%	**100%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	**100%**

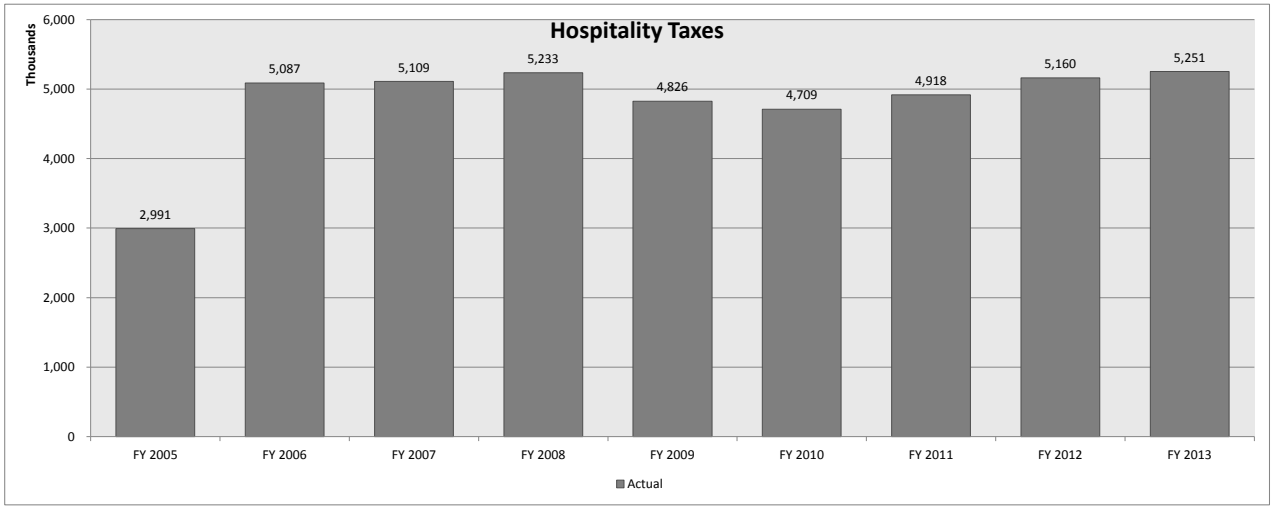


Real Estate Transfer Fee
Revenues by Month/Fiscal Year

	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2005	459,853	501,676	485,759	**1,447,288**	453,388	389,875	542,314	**1,385,577**	672,025	384,227	634,890	**1,691,142**	777,821	720,780	695,240	**2,193,841**	**6,717,848**
	7%	7%	7%	**22%**	7%	6%	8%	**21%**	10%	6%	9%	**25%**	12%	11%	10%	**33%**	**100%**
FY 2006	613,024	770,789	592,722	**1,976,535**	578,945	424,531	357,768	**1,361,244**	400,964	383,321	725,943	**1,510,228**	382,628	414,031	376,023	**1,172,682**	**6,020,689**
	10%	13%	10%	**33%**	10%	7%	6%	**23%**	7%	6%	12%	**25%**	6%	7%	6%	**19%**	**100%**
FY 2007	385,702	293,977	273,938	**953,617**	276,934	287,752	314,399	**879,085**	233,521	223,219	391,018	**847,758**	367,773	414,031	214,571	**996,375**	**3,676,835**
	10%	8%	7%	**26%**	8%	8%	9%	**24%**	6%	6%	11%	**23%**	10%	11%	6%	**27%**	**100%**
FY 2008	332,108	304,829	330,596	**967,533**	268,817	237,654	287,433	**793,904**	154,684	109,236	216,495	**480,415**	237,199	240,776	220,598	**698,573**	**2,940,425**
	11%	10%	11%	**33%**	9%	8%	10%	**27%**	5%	4%	7%	**16%**	8%	8%	8%	**24%**	**100%**
FY 2009	238,958	170,453	206,208	**615,619**	178,622	124,015	143,680	**446,317**	117,863	109,891	132,272	**360,026**	117,122	164,024	145,885	**427,031**	**1,848,993**
	13%	9%	11%	**33%**	10%	7%	8%	**24%**	6%	6%	7%	**19%**	6%	9%	8%	**23%**	**100%**
FY 2010	207,759	220,308	128,039	**556,106**	188,968	149,608	179,144	**517,720**	117,350	117,506	161,453	**396,309**	183,415	171,416	183,046	**537,877**	**2,008,012**
	10%	11%	6%	**28%**	9%	7%	9%	**26%**	6%	6%	8%	**20%**	9%	9%	9%	**27%**	**100%**
FY 2011	180,979	144,389	146,780	**472,148**	141,028	119,705	145,657	**406,390**	115,899	107,221	157,051	**380,171**	183,418	216,696	180,421	**580,535**	**1,839,244**
	10%	8%	8%	**26%**	8%	7%	8%	**22%**	6%	6%	9%	**21%**	10%	12%	10%	**32%**	**100%**
FY 2012	139,450	159,226	150,358	**449,034**	159,205	138,744	162,077	**460,026**	136,677	108,630	182,752	**428,059**	188,721	211,887	167,732	**568,340**	**1,905,459**
	7%	8%	8%	**24%**	8%	7%	9%	**24%**	7%	6%	10%	**22%**	10%	11%	9%	**30%**	**100%**
FY 2013	172,658	159,179	177,345	**509,182**	211,885	183,982	183,700	**579,567**	134,456	179,334	143,641	**457,431**	221,937	252,528	234,462	**708,927**	**2,255,107**
	8%	7%	8%	**23%**	9%	8%	8%	**26%**	6%	8%	6%	**20%**	10%	11%	10%	**31%**	**100%**
FY 2014	220,560	260,824	213,791	**695,175**	281,351	203,317	-	**484,668**	-	-	-	**-**	-	-	-	**-**	**1,179,843**
	19%	22%	18%	**59%**	24%	17%	0%	**41%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	**100%**

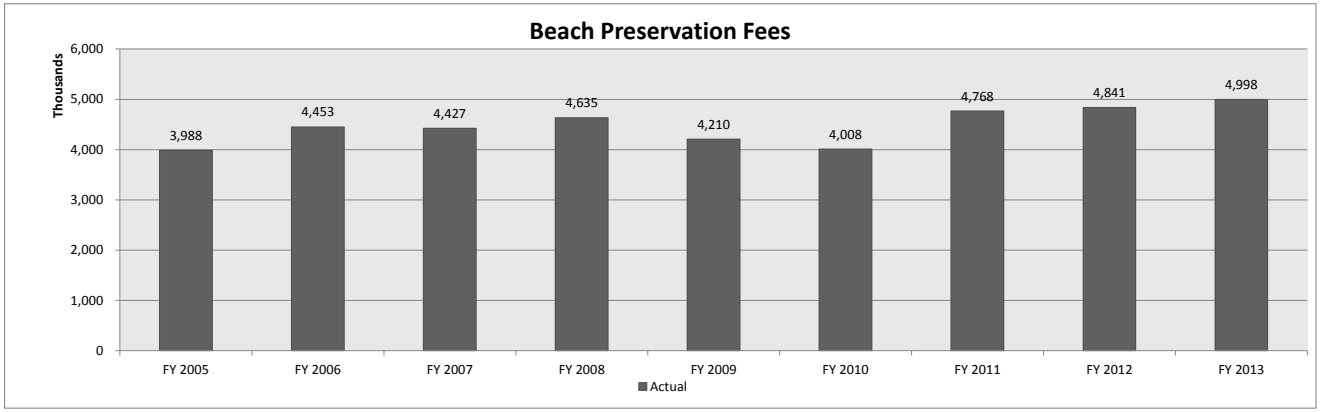
Hospitality Tax Revenue
Revenues by Month/Fiscal Year

	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2005	1,102	20,953	700,881	**722,936**	-	45,431	457,612	**503,043**	-	28,195	418,803	**446,998**	352	48,086	1,269,695	**1,318,133**	**2,991,110**
	0%	1%	23%	**24%**	0%	2%	15%	**17%**	0%	1%	14%	**15%**	0%	2%	42%	**44%**	**100%**
FY 2006	300	23,782	1,431,913	**1,455,995**	-	85,947	892,256	**978,203**	476	82,758	924,703	**1,007,937**	(1,834)	64,581	1,581,797	**1,644,544**	**5,086,679**
	0%	0%	28%	**29%**	0%	2%	18%	**19%**	0%	2%	18%	**20%**	0%	1%	31%	**32%**	**100%**
FY 2007	2,406	73,977	1,422,406	**1,498,789**	(3,701)	74,689	917,648	**988,636**	(11,475)	64,370	912,501	**965,396**	(1,859)	79,480	1,578,086	**1,655,707**	**5,108,528**
	0%	1%	28%	**29%**	0%	1%	18%	**19%**	0%	1%	18%	**19%**	0%	2%	31%	**32%**	**100%**
FY 2008	903	79,940	1,491,971	**1,572,814**	(3,897)	73,307	22,231	**91,641**	833,197	76,639	82,405	**992,241**	911,704	102,753	1,561,684	**2,576,141**	**5,232,837**
	0%	2%	29%	**30%**	0%	1%	0%	**2%**	16%	1%	2%	**19%**	17%	2%	30%	**49%**	**100%**
FY 2009	2,207	85,911	110,257	**198,375**	1,305,139	89,401	50,462	**1,445,002**	737,230	110,146	63,473	**910,849**	733,197	94,067	1,444,828	**2,272,092**	**4,826,318**
	0%	2%	2%	**4%**	27%	2%	1%	**30%**	15%	2%	1%	**19%**	15%	2%	30%	**47%**	**100%**
FY 2010	44,438	56,501	100,791	**201,730**	1,267,411	91,091	74,812	**1,433,314**	663,467	78,680	93,164	**835,311**	666,197	125,941	1,446,314	**2,238,452**	**4,708,807**
	1%	1%	2%	**4%**	27%	2%	2%	**30%**	14%	2%	2%	**18%**	14%	3%	31%	**48%**	**100%**
FY 2011	(20,576)	146,094	94,078	**219,596**	1,331,329	106,561	56,760	**1,494,650**	648,822	152,296	108,558	**909,676**	652,633	172,589	1,468,447	**2,293,669**	**4,917,591**
	0%	3%	2%	**4%**	27%	2%	1%	**30%**	13%	3%	2%	**18%**	13%	4%	30%	**47%**	**100%**
FY 2012	-	-	361,462	**361,462**	1,205,720	51,838	209,020	**1,466,578**	636,640	125,824	119,275	**881,739**	695,699	232,479	1,522,177	**2,450,355**	**5,160,134**
	0%	0%	7%	**7%**	23%	1%	4%	**28%**	12%	2%	2%	**17%**	13%	5%	29%	**47%**	**100%**
FY 2013	-	227,053	167,624	**394,677**	1,244,946	163,155	114,410	**1,522,511**	635,422	139,769	124,403	**899,594**	691,648	214,191	1,528,374	**2,434,213**	**5,250,995**
	0%	4%	3%	**8%**	24%	3%	2%	**29%**	12%	3%	2%	**17%**	13%	4%	29%	**46%**	**100%**
FY 2014	-	250,531	220,872	**471,403**	1,267,698	183,659	-	**1,451,357**	-	-	-	**-**	-	-	-	**-**	**1,922,760**
	0%	13%	11%	**25%**	66%	10%	0%	**75%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	**100%**



Beach Preservation Fee
Revenues by Month/Fiscal Year

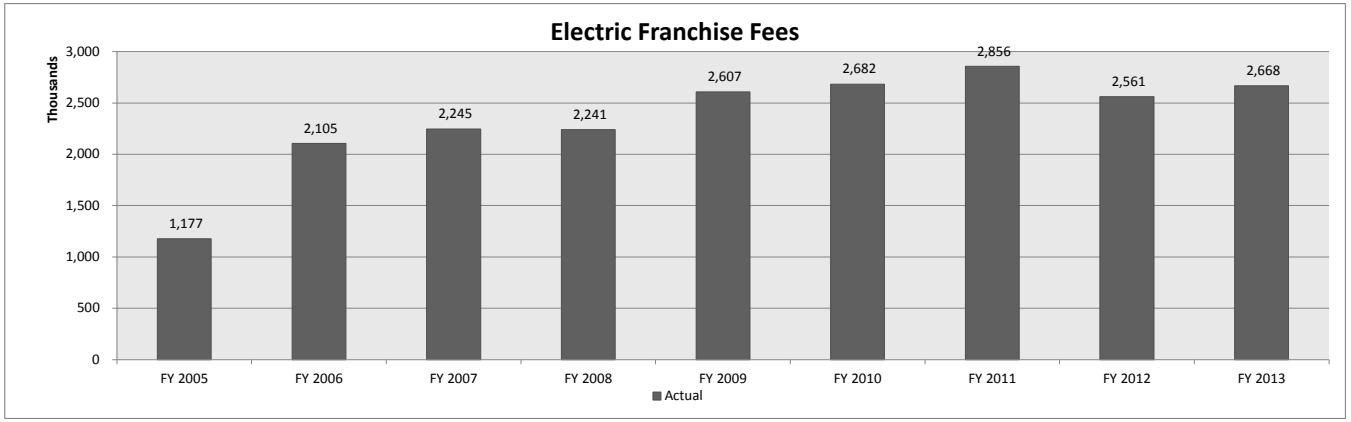
	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2005	72	981	1,623,721	**1,624,774**	-	4,377	469,564	**473,941**	31	6,487	418,797	**425,315**	-	28,886	1,435,553	**1,464,439**	**3,988,469**
	0%	0%	41%	**41%**	0%	0%	12%	**12%**	0%	0%	11%	**11%**	0%	1%	36%	**37%**	**100%**
FY 2006	16	(1,601)	1,793,630	**1,792,045**	-	5,126	443,233	**448,359**	53,809	41,559	453,592	**548,960**	493	16,609	1,646,093	**1,663,195**	**4,452,559**
	0%	0%	40%	**40%**	0%	0%	10%	**10%**	1%	1%	10%	**12%**	0%	0%	37%	**37%**	**100%**
FY 2007	155	9,888	1,788,635	**1,798,678**	(1,167)	20,389	465,720	**484,942**	-	5,651	479,283	**484,934**	(56)	10,275	1,648,117	**1,658,336**	**4,426,890**
	0%	0%	40%	**41%**	0%	0%	11%	**11%**	0%	0%	11%	**11%**	0%	0%	37%	**37%**	**100%**
FY 2008	(523)	82	1,878,335	**1,877,894**	6,214	349,362	2,451	**358,027**	555,444	1,964	925	**558,333**	518,730	8,793	1,312,913	**1,840,436**	**4,634,690**
	0%	0%	41%	**41%**	0%	8%	0%	**8%**	12%	0%	0%	**12%**	11%	0%	28%	**40%**	**100%**
FY 2009	230	1,449	71,976	**73,655**	1,701,685	34,205	6,302	**1,742,192**	510,156	33,642	18,647	**562,445**	373,397	51,775	1,406,996	**1,832,168**	**4,210,460**
	0%	0%	2%	**2%**	40%	1%	0%	**41%**	12%	1%	0%	**13%**	9%	1%	33%	**44%**	**100%**
FY 2010	(702)	63,314	52,187	**114,799**	1,639,541	29,679	13,288	**1,682,508**	338,203	14,067	14,762	**367,032**	348,112	43,936	1,451,885	**1,843,933**	**4,008,272**
	0%	2%	1%	**3%**	41%	1%	0%	**42%**	8%	0%	0%	**9%**	9%	1%	36%	**46%**	**100%**
FY 2011	(10,438)	88,512	60,479	**138,553**	1,820,966	75,388	28,103	**1,924,457**	282,152	50,282	14,107	**346,541**	347,333	65,374	1,946,123	**2,358,830**	**4,768,381**
	0%	2%	1%	**3%**	38%	2%	1%	**40%**	6%	1%	0%	**7%**	7%	1%	41%	**49%**	**100%**
FY 2012	-	-	142,519	**142,519**	1,841,404	51,817	19,994	**1,913,215**	415,258	30,533	40,206	**485,997**	436,879	83,910	1,778,875	**2,299,664**	**4,841,395**
	0%	0%	3%	**3%**	38%	1%	0%	**40%**	9%	1%	1%	**10%**	9%	2%	37%	**48%**	**100%**
FY 2013	(181)	128,096	52,091	**180,006**	1,937,409	82,534	42,880	**2,062,823**	367,737	35,193	36,733	**439,663**	474,164	110,304	1,731,172	**2,315,640**	**4,998,132**
	0%	3%	1%	**4%**	39%	2%	1%	**41%**	7%	1%	1%	**9%**	9%	2%	35%	**46%**	**100%**
FY 2014	(321)	114,381	98,505	**212,565**	2,076,077	87,274	-	**2,163,351**	-	-	-	**-**	-	-	-	**-**	**2,375,916**
	0%	5%	4%	**9%**	87%	4%	0%	**91%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	**100%**



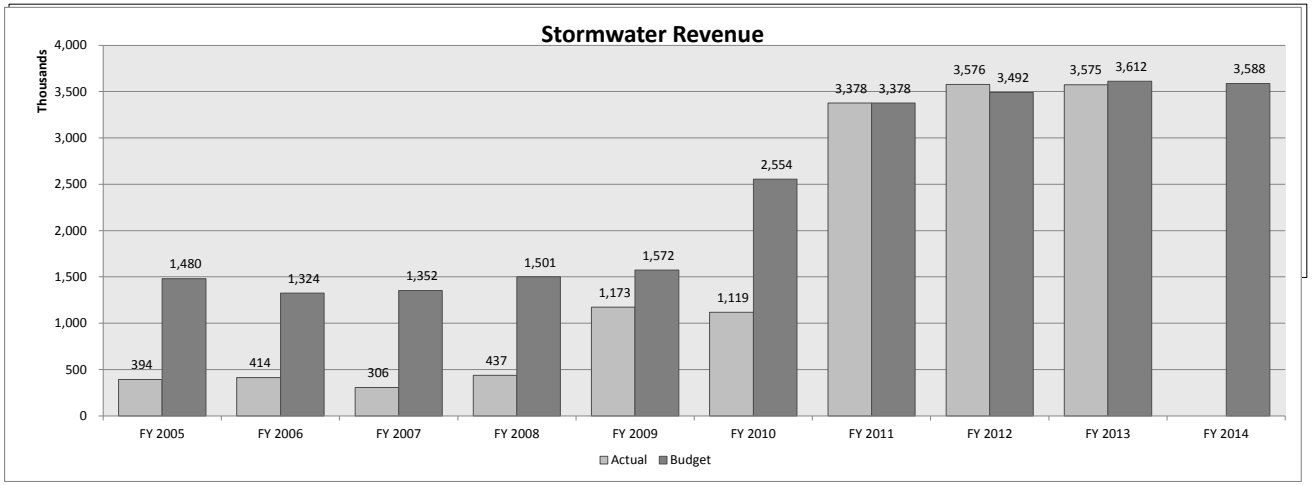
Note: Significant increase in actual Beach Presrvation Fees in FY 2011 was due to a one-time settlement agreement for $375,000.

Electric Franchise Fee
Revenues by Month/Fiscal Year

	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2005	-	-	-	**-**	-	132,062	125,170	**257,232**	164,914	182,902	149,175	**496,991**	137,819	124,503	160,771	**423,093**	**1,177,316**
	0%	0%	0%	**0%**	0%	11%	11%	**22%**	14%	16%	13%	**42%**	12%	11%	14%	**36%**	**100%**
FY 2006	200,399	228,654	207,028	**636,081**	169,472	147,282	137,920	**454,674**	183,400	169,744	157,591	**510,735**	153,195	-	350,661	**503,856**	**2,105,346**
	10%	11%	10%	**30%**	8%	7%	7%	**22%**	9%	8%	7%	**24%**	7%	0%	17%	**24%**	**100%**
FY 2007	236,917	262,320	239,571	**738,808**	178,164	140,383	154,431	**472,978**	162,181	202,468	169,907	**534,556**	153,195	-	345,811	**499,006**	**2,245,348**
	11%	12%	11%	**33%**	8%	6%	7%	**21%**	7%	9%	8%	**24%**	7%	0%	15%	**22%**	**100%**
FY 2008	234,553	257,467	243,116	**735,136**	188,133	159,109	145,630	**492,872**	173,607	193,281	153,310	**520,198**	-	302,365	190,808	**493,173**	**2,241,379**
	10%	11%	11%	**33%**	8%	7%	6%	**22%**	8%	9%	7%	**23%**	0%	13%	9%	**22%**	**100%**
FY 2009	233,926	250,752	-	**484,678**	265,468	201,638	172,999	**640,105**	200,915	440,404	223,202	**864,521**	193,044	200,570	224,053	**617,667**	**2,606,971**
	9%	10%	0%	**19%**	10%	8%	7%	**25%**	8%	17%	9%	**33%**	7%	9%	10%	**24%**	**100%**
FY 2010	270,908	275,206	-	**546,114**	240,225	216,760	165,708	**622,693**	402,001	-	264,959	**666,960**	240,741	193,650	412,116	**846,507**	**2,682,274**
	10%	10%	0%	**20%**	9%	8%	6%	**23%**	15%	0%	10%	**25%**	9%	7%	15%	**32%**	**100%**
FY 2011	270,936	320,260	283,996	**875,192**	-	235,592	172,932	**408,524**	195,356	285,018	271,238	**751,612**	184,755	189,001	446,953	**820,709**	**2,856,037**
	9%	11%	10%	**31%**	0%	8%	6%	**14%**	7%	10%	9%	**26%**	6%	7%	16%	**29%**	**100%**
FY 2012	285,086	315,558	272,993	**873,637**	201,785	163,538	-	**365,323**	163,242	184,930	194,209	**542,381**	186,263	190,617	403,073	**779,953**	**2,561,294**
	11%	12%	11%	**34%**	8%	6%	0%	**14%**	6%	7%	8%	**21%**	7%	7%	16%	**30%**	**100%**
FY 2013	267,900	296,782	253,419	**818,101**	209,120	191,263	179,717	**580,100**	213,986	213,665	220,684	**648,335**	213,437	179,862	228,570	**621,869**	**2,668,405**
	10%	11%	9%	**31%**	8%	7%	7%	**22%**	8%	8%	8%	**24%**	8%	7%	9%	**23%**	**100%**
FY 2014	276,806	294,926	274,448	**846,180**	211,839	183,669	-	**395,508**	-	-	-	**-**	-	-	-	**-**	**1,241,688**
	22%	24%	22%	**68%**	17%	15%	0%	**32%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	**100%**



Business-Type Activities – Stormwater Utility

Stormwater Utility Fees Revenue
Revenues by Month/Fiscal Year

	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2005	-	-	-	**-**	-	-	-	**-**	815,533	-	624,820	**1,440,353**	-	-	40,003	**40,003**	**1,480,356**
	0%	0%	0%	**0%**	0%	0%	0%	**0%**	55%	0%	42%	**97%**	0%	0%	3%	**3%**	**100%**
FY 2006	-	-	-	**-**	-	-	-	**-**	678,875	-	638,412	**1,317,287**	-	-	6,990	**6,990**	**1,324,277**
	0%	0%	0%	**0%**	0%	0%	0%	**0%**	51%	0%	48%	**99%**	0%	0%	1%	**1%**	**100%**
FY 2007	-	-	35,253	**35,253**	-	-	-	**-**	-	723,646	573,127	**1,296,773**	-	-	19,845	**19,845**	**1,351,871**
	0%	0%	3%	**3%**	0%	0%	0%	**0%**	0%	54%	42%	**96%**	0%	0%	1%	**1%**	**100%**
FY 2008	(14,835)	-	-	**(14,835)**	-	63,090	-	**63,090**	-	1,417,749	-	**1,417,749**	-	-	35,385	**35,385**	**1,501,389**
	-1%	0%	0%	**-1%**	0%	4%	0%	**4%**	0%	94%	0%	**94%**	0%	0%	2%	**2%**	**100%**
FY 2009	-	-	-	**-**	35,897	-	-	**35,897**	1,109,008	-	310,000	**1,419,008**	117,278	-	-	**117,278**	**1,572,183**
	0%	0%	0%	**0%**	2%	0%	0%	**2%**	71%	0%	20%	**90%**	7%	0%	0%	**7%**	**100%**
FY 2010	-	-	-	**-**	-	19,050	-	**19,050**	350,669	1,974,032	94,673	**2,419,374**	12,245	21,898	81,404	**115,547**	**2,553,971**
	0%	0%	0%	**0%**	0%	1%	0%	**1%**	14%	77%	4%	**95%**	0%	1%	3%	**5%**	**100%**
FY 2011	-	-	-	**-**	37,610	20,063	245,605	**303,278**	2,779,689	70,455	68,467	**2,918,611**	39,449	-	116,441	**155,890**	**3,377,779**
	0%	0%	0%	**0%**	1%	1%	7%	**9%**	82%	2%	2%	**86%**	1%	0%	3%	**5%**	**100%**
FY 2012	-	-	-	**-**	-	48,454	638,172	**686,626**	2,535,992	-	46,507	**2,582,499**	93,932	27,723	101,099	**222,754**	**3,491,879**
	0%	0%	0%	**0%**	0%	1%	18%	**20%**	73%	0%	1%	**74%**	3%	1%	3%	**6%**	**100%**
FY 2013	-	-	26,892	**26,892**	-	15,678	720,714	**736,392**	2,467,893	40,437	77,488	**2,585,818**	11,532	15,464	198,835	**225,831**	**3,574,933**
	0%	0%	1%	**1%**	0%	0%	20%	**21%**	69%	1%	2%	**72%**	0%	0%	6%	**6%**	**100%**
FY 2014	-	-	10,201	**10,201**	-	20,547	-	**20,547**	-	-	-	**-**	-	-	-	**-**	**30,748**
	0%	0%	33%	**33%**	0%	67%	0%	**67%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	**100%**