2025

Accommodations Tax Funds Request Application

Organization Name: The Outside Foundation

Project/Event Name: Environmental Sustainability

Executive Summary

An ATAX Effectiveness Measurement form has been attached to this application.

The Outside Foundation (TOF) is seeking \$72,000 in ATAX grant funding to expand our local environmental sustainability impact projects. We seek this funding to support our projects directed at preserving and protecting our local environment. We plan to enhance our educational outreach to tourists and visitors seeking to participate in any one of the numerous ecotourism projects we offer: (1) waterway, beach, and park clean ups, and annual #EARTHDAYHHI event, (2) an annual water festival, (3) our oyster shell recycling and bed restoration project, and (4) our multi-day Lowcountry Boil Paddle Battle Event and Pinckney Island Wildlife Refuge Litter and Marine Debris sweep.

HHI prides itself in being a "world-class resort" with conservation written into it's DNA. This nature-first mindset and emphasis on ecologically responsible development has drawn visitors and tourists to our beaches from all over the US and world for over 60 years. "Eco-tourism" is now one of the fastest growing sectors in the travel industry. In 2014 the non-profit The Outside Foundation was created to continue, and expand, opportunities for children and their families to experience and enjoy nature, and to develop a sense of lasting environmental stewardship. TOF's work directly enhances the visitor's experience on this island by ensuring that our local waterways, beaches, and parks remain clean and free of litter, and by providing opportunities to engage in activities which directly protect and preserve our local environment. Our beach, park, and waterway clean ups, and #EARTHDAYHHI event, provide accessible and ideal opportunities for locals, tourists, and visitors of all ages to join in and make a difference in keeping our environment clean and protecting local wildlife. Our annual water festival was created to celebrate the deep respect locals and visitors alike have for the natural beauty of HHI and the common desire for sustainability of our pristine waterways and beaches. This year's water festival welcomed 20 local non-profits and organizations whose work and missions are focused on environmental education and protection.

Our "Community-based Oyster Shell Recycling and Bed Restoration" project was created in 2018 to capture valuable shucked oyster shell, divert this shell away from our local landfill, and to use this shell to create "living shorelines" along HHI waterways. This first-ever project saw the establishment of a shell quarantine site and participation from 15 local restaurants. In 6 years we have collected over 150 tons of shell, have 27 local restaurants participating, engaged over 1481volunteers to fill 8300 bags with shell, and partnered with the SCDNR to use nearly all of these bags to construct 27 oyster reefs along the shorelines of HHI. In 2018 we began to capture shell at the annual HHI Oyster Festivals. For the past 7 festivals we have captured 18.85 tons of shucked shell for recycling, every bit of which would have ended up in the landfill. Now, this shell helps build new oyster reef habitat and stabilize our local shorelines.

On April 22, 2024 we invited all local students, residents, tourists and visitors to participate in the third annual #EARTHDAYHHI. 354 volunteers participated in the litter sweep which covered all 12 miles of local beach and other natural spaces, collecting 1347 pounds of trash from 27 locations on HHI.

In just 10 years TOF as made quite an impact. The programs we provide leadership to include: "Kids in Kayaks" - a kayak-based program for local middle schools (over 7800 local 7th graders have participated in this program), and the "Learn to Paddle" (kayaking and paddle boarding) programs (over 450 Boys & Girls Club members). During the 2023-24 school year The Outside Foundation offered every Beaufort County Public School 7th grader, including for the first time ever, students in the Beaufort area, an opportunity to participate. We hosted 1329 students from 12 middle schools for the program last year.

Over the past 10 years we have hosted 112 beach, park, and waterway clean ups, with 2928 volunteers participating and more than 12.2 tons of trash and marine debris cleaned up. Our 2024 Annual "Keep the Broad Creek Clean" Water Festival brought together 20 environmentally-focused organizations and non-profits for an afternoon of hands-on and interactive nature displays, recycling information, and a walking and kayaking litter sweep of the park and Broad Creek shoreline. In keeping with our values this festival, as well as all events hosted by The Outside Foundation, are single-use plastic water bottle free.

From September 6th through the 8th this year we will invite visitors and locals to participate in the 6th Annual "OluKai Lowcountry Boil Paddle Battle" event. Over the three day event we expect to welcome over 500 tourists and visitors to our island. On the final day we will partner with three other local environmentally-focused nonprofits to remove marine debris and trash from Pinckney Island Wildlife Refuge, Haigh Landing, and the surrounding shorelines. In 2023, 165 volunteers helped remove 1730 pounds of trash from the wildlife refuge and its shorelines.

Nature-loving visitors come back, year after year. Some choose to eventually live here. It is these very strong connections - to the pristine beaches, dolphin-filled waterways, clean water, and abundance of local seafood - that are the most threatened by increased development and tourism on the island. In order to sustain, and grow, the number of visitors to the island each year, as well as protect the environment they expect upon arrival, more emphasis must continue to be placed on environmental sustainability. The Town of HHI's 2020-2040 "Our Plan" states that the environment and sustainability are the foundational values of our Island community, reminding all of us that Ecotourism could be, and should be, the future of HHI tourism. TOF's environmental sustainability impact programs are directed at protecting and preserving our local environment and uniquely aligned to deliver the Town of HHI's "healthy, sustainable environment" vision.

It is our goal to enhance the visitor experience to HHI by ensuring that our local waterways, beaches, and parks are free of litter. We also desire to be the means by which tourists, traveling to HHI for vacation with knowledge of the Island's history of ecologically sensitive development, would be able to actively engage in ecotourism activities. These activities, in turn, benefit our local economy, serve to enhance protections of our wildlife, and improve the overall quality of life for locals. As our numbers of tourists has increased substantially over the past ten years so has the amount trash and plastics on our beaches and along the banks of our waterways. The key to reversing this trend, we believe, is to enhance the visitor experience by creating a sense of "ownership." People are less likely to litter on the beach if they understand how that litter adversely affects the wildlife that live there. As grassroots, community-based non-profit, The Outside Foundation is uniquely positioned to educate, involve, and empower locals and visitors, as well as our next generation of island environmental stewards, in programs which directly impact our Island's environmental health in so many positive ways.

2025

Accommodations Tax Funds Request Application

Date Received: 08/31/2024 Time Received: 10:44 AM By: Online Submittal

Applications will not be accepted if submitted after 4 pm on September 6, 2024

A. SUMMARY OF GRANT REQUEST:

ORGANIZATION NAME: The Outside Foundation

Project/Event Name: Environmental Sustainability

Contact Name: Dr. Jean Fruh Title: Executive Director

Address: 50 Shelter Cove Lane Suite H, Hilton Head Island, SC 29928

Email Address:

jean@outsidefoundation.org

Contact Phone: 304-642-1820

Event Date: January 1, 2025

Event Location: Hilton Head Island beaches,

waterways and parks

Provide a brief summary on the intended use of the grant and how the money would be used. (100 words or less)

The Outside Foundation's (TOF) programs directly impact the quality of a visitor's experience by ensuring clean waterways for kayaking, fishing, and boat-based ecotours. This grant would be used to support our efforts to sustain our local environment for the enjoyment of all who visit and who might choose to live here. With a mission to preserve and protect the local environment, TOF sponsors clean ups, an annal water festival, Paddle Battle event, and an oyster shell recycling program which provide participants of all ages with direct ways in which they can learn about, engage in, and help sustain our environment.

How does the organization/event either drive tourism to Hilton Head Island or enhance the visitor experience on Hilton Head Island? How is this impact being measured? (100 words or less)

TOF provides opportunities for people to become environmental stewards. Cleanups provide ideal opportunities for visitors to keep our environment clean and protect local wildlife. Our annual water festival was created to celebrate the deep respect locals and visitors alike have for the natural beauty of HHI and the common desire for sustainability of clean waterways. Our shell

recycling program partners with 27 local restaurants to ensure sustainability of our oyster population. The Paddle Battle is a multiday event attacting competitors/visitors from the Southeast. Our impact is measured in the number of visitors who engage in any of these programs.

A. Total Number of Physical Tourists Served: 88622

A Tourist is considered a non-resident, traveling more than 50 miles to the Town of Hilton Head Island.

B. Total Number of Physical Visitors Served: 1757

A Visitor is considered a non-resident, who travels 50 miles or less to visit the Town of Hilton Head Island.

C. Total Number of Physical Residents Served: 2186

A Resident is considered any person who claims their property address within the limits of the Town of Hilton Head Island as their primary residence.

D. Total Number of Physical Patrons Served (A+B+C=D): 92565

How was the Number of Visitors/Tourists Documented? (250 words or less)

2023-24 HHI Oyster Festivals ticket sales; attendance at annual water festival; sign-ins at beach, waterway, and park clean ups (including the 2024 #EARTHDAYHHI, Sea Turtle 5K, and Juneteenth 5K events); Naych and B'uhds event; sign-ins at shell bagging and oyster reef building events; attendance at the 2024 Page Island Oyster Roast and 2023 Olukai Lowcountry Boil Paddle Battle events. The number of golfers who played the Harbortown Golf LInks in 2023, the number of participants in kayak, paddle board, and boat based tours departing Shelter Cove Marina on the Broad Creek. These totals do not include the number of competitors, visitors, and tourists who are scheduled to attend the 3 days of the 2024 OluKai Lowcountry Boil Paddle Battle (as of 8/26 160 participants are registered), and Pinckney Island Wildlife Refuge litter sweep scheduled for September 6-8.

B. DESCRIPTION OF OPERATIONS:

1. For state reporting purposes, give a brief description of the organization. (250 words or less)

The Outside Foundation (TOF) was formed in 2014 with a mission to get kids outside and to preserve and protect our local environment. Consistent with the guiding principles of its founding company, Outside Hilton Head, TOF seeks to provide to visitors and locals outdoor experiences that will have a positive impact by creating awareness, expanding knowledge, and developing responsible understanding of nature and the local environment. With the goal to foster the development of environmental stewardship TOF's focus is threefold: education, involvement, and empowerment. Our programs focus on our

two most valuable resources: our children and our local environment. Our programs include: "Kids in Kayaks" with 7th graders, "Learn to Paddle" kayaking and paddle boarding and with the Boys & Girls Clubs, beach, park, and waterway cleanups, #EARTHDAYHHI, an annual water festival, and a "Community-based Oyster Shell Recycling and Bed Restoration" project. In just 10 short years we have provided environmental immersion experiences for over 7889 local youth and engaged over 2410 volunteers to remove 12.3 tons of trash from our local parks, beaches and waterways. In just six years our oyster shell recycling programs has partnered with 27 local restaurants, the HHI Oyster and Seafood Festivals, to capture 150+ tons of shucked shell. 1481 volunters have filled over 8300 bags with shucked shell and, to date, and helped build 27 reef along the shorelines of HHI. Every one of our programs helps sustain the remarkable natural beauty that so many tourists and visitors travel to HHI to enjoy.

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2. Describe in detail how the requested grant funding would be used? (250 words or less)

The Outside Foundation is requesting **\$72,000** in The Town of HHI ATAX funds to be used for:

Category 1: Destination Advertising/Promotion (\$8500 total)

General Marketing (\$8500) including \$1500 for volunteer database management; \$3500 for website enhancements; \$3500 for marketing, social media, and staffing needs

Category 2: Tourism Related Events (\$36,000 total)

Beach/Park/Kayak Based Cleanups and #EARTHDAYHHI (\$8000) \$1000 Print Advertising \$3000 Digital Magazine Advertising \$2000 Social Media Advertising \$2000 TOF Marketing/Social Media Manager Compensation

Annual "Keep the Broad Creek Clean" Water Festival (\$8000) \$1000 Print Advertising \$3000 Digital Magazine Advertising \$2500 Social Media Advertising \$1500 TOF Marketing/Social Media Manager Compensation

2026 Paddle Battle event (\$20,000) \$8000 out-of-market print ad buys including paddling and destination magazines; \$5000 - social media marketing; \$5000 event signage and local marketing materials; \$2000 event website and graphic design

Category 6: Waterfront Erosion/Control/Repair: Funds would be used to support and grow our community-based oyster shell recycling and bed restoration project allowing the program to increase the amount of shell that can be captured from local restaurants and oyster roasts. (\$27,500 total)

Continuing contract to provide online volunteer and email

management (\$1500) directed at improved recruiting and commincating with regular and new volunteers for oyster shell recycling and reef building engagement and education.

"Community-based Oyster Shell Recycling and Bed Restoration" project (\$1000) \$1000 Print Advertising; \$3500 Digital Magazine Adverstising; \$3000 Social Media Advertising; \$2500 Marketing/Social Media Manager Compensation

"Community-base

3. What impact would partial funding have on the activities, if full funding were not received? What would the organization change to account for partial funding? (100 words or less)

It is our goal to be the means by which visitors can actively engage in activities which promote environmental sustainability. One of the greatest challenges TOF faces as a small non-profit is the ability to reach a large audience. Reduced funding limits our ability to get our message out.

Kayaking, fishing, and boat-based eco tours are very popular activities for visitors as our water is clean and teaming with wildlife. Partial funding would greatly reduce the impact our oyster shell recycling program has on shoreline stabilization, sustaining the population of local oysters, and keeping our water clean.

4. What is expected economic impact and benefit to the Island's tourism? (100 words or less)

Accoring to survey research by the HHI Chamber of Commerce, nature-based tours, bicycling, kayaking, paddleboarding, fishing, boat-based ecotours, and access to world-class beaches are some of the most popular reasons visitors and tourists choose HHI and keep returning year after year. In order to sustain a healthy environment for these activities more support must be provided to those activities which directly impact environmental sustainability. 27 local seafood restaurants, including those within the SERG and CRAB groups, have partnered with us for shell recycling through a mutual understanding of oyster reef as the keystone of the local seafood industry.

5. In order to comply with the State's Tourism Expenditure Reveiw Committee annual reporting requirements, please classify your current grant request into the following authorized categories:

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1 - Destination Advertising/Promotion

Advertising and promotion of tourism so as to develop and increase tourist attendence

| 2 - Tourism-Related Events Promotion of the arts and cultural events. | 50 | % |
|--|-----|---|
| 3 - Tourism-Related Facilities Construction, maintenance and operation of facilities for civic and cultural activities including construction and maintenance of access and other nearby roads and utilities for the facilities. | 0 | % |
| 4 - Tourism-Related Public Services The criminal justice system, law enforcement, fire protection, solid waste collection and health facilities when required to serve tourists and tourist facilities. This is based on the estimated percentage of costs directly attributed to tourist. Also includes public facilities such as restrooms, dressing rooms, parks and parking lots. | 0 | % |
| 5 - Tourist Public Transportation Tourist shuttle transportation. | 0 | % |
| 6 - Waterfront Erosion/Control/Repair Control and repair of waterfront erosion. | 38 | % |
| 7 - Operation of Visitor Information Centers Operating visitor information centers. | 0 | % |
| Total: | 100 | % |

6. If not covered elsewhere in the application, please describe (a) how the organization will collaborate with other organizations to enhance tourism efforts, and (b) provide a venue or service not otherwise available to visitors to the Town of Hilton Head Island. (250 words or less)

Much of the success of The Outside Foundation, as a young and small grassroots non-profit, can be directly attributed to the numerous partnerships formed over the past 10 years as well as the enormous number of volunteers, including tourists, part-time visitors and residents, and locals.

Our "Kids in Kayaks" programming is made possible through partnerships with the local schools, both public and private, the Low Country Master Naturalist Association, Coastal Expeditions Kayak Co, HHI Kayak Co (Outside Brands), HHI Audubon, Beaufort County Conservation District, Carolina Clear Stormwater Consortium, and our local "Boys and Girls Club".

For our beach, park, and waterway clean ups we partner with Beaufort County Public Works, Town of Bluffton, Town of HHI, Outside Brands, and "Turtle Tracker" groups, as well as numerous small businesses whose employees want to give back. Our 2nd Saturday of every month "plogging" events are an example - we partner with Palmetto Running Company, to host beach and park clean ups, inviting volunteers to jog or walk and pick up trash. This past April our 2024 #EARTHDAYHHI event gathered 354 island residents, school students, teachers, and visitors to clean up the 12 miles of beachfront and other natural areas. We recieved a tremendous amount of support from our local Chamber of Commerce, Town of HHI, Beachfront Hotels, Turtle Tracker Groups, and community volunteers.

Our annual water festival happens with the particiaption of over 20 local organizations, all

focused on protecting our local environment and education visitors and locals about our wildlife.

7. Additional comments. (250 words or less)

To the best of our knowledge no other groups here on HHI are regularily organizing and conducting as many beach, park, and kayak-based waterway clean ups as we do, involving over 2410 volunteers in a span of 10 years to remove 12.2 tons of trash from the local environment. Our annual water festival is the only event of it's kind here on HHI and in 2024 attracted over 300 participants. This past April for #EARTHDAYHHI we organized an island-wide litter sweep with 354 volunteers participating. Our "Oyster Shell Recycling and Bed Restoration" project has diverted over 150 tons of shell from the local landfill, every bit of the shell staying right here on HHI to build reef. At the 2023-24 HHI Oyster and Seafood Festivals we captured 7.6 tons of shell. Our program has received attention from the PEW Trust as a "model" community-based program. We engage locals and visitors, over 1497 to date, in both bagging and reef building events. We have already constructed 27 reef along the HHI shorelines. This past July we added 500 more shell bags, as well as 3000 Spatina plugs, along the 18th fairway of Harbour Town Golf Course adding to the 5-reef series. The oyster shell recycling project creates "living shorelines" through investment in nature-based infrastructure - our very own recycled oyster shells. As such, these reef will greatly decrease the amount of rock needed to be purchased to stabilize the shorelines. This in turn saves tax payers money.

C. FUNDING:

1. Please describe how the organization is currently funded. (100 words or less)

The Outside Foundation receives funding from local, Outdoor Industry, HHI and Bluffton Community grants, Environmentally-focused Organizations, and Government Grants. We host two major fundraisers each year, The Page Island Oyster Roast and the Olukai Paddle Battle event, each in support of our "Kids in Kayaks" and "Learn to Paddle" scholarship funds, and our "Community-based Oyster Shell Recycling and Bed Restoration" Program. We receive individual and corporate donations, and raise money through cash donation boxes and hat, refillable bottle, tee shirt sales.

| 2. Please also estimate, as a percentage, the sou | urce of t | the organization's total annu | al funding. | | |
|---|-----------|---|--------------|--|--|
| Government Sources | 65 | Private Contributions, Dona and Grants | ations | | |
| Corporate Support, Sponsors | | Membership, Dues, Subscriptions | | | |
| Ticket Sales, or Sales 25 and Services | | Other | | | |
| Has the organization requested other ATAX or organizations? Yes X No | any oth | ner funding from other public | sources or | | |
| If so, please list top 3 sources and amounts. | | | | | |
| South Carolina Department of Parks, Rec 3 year grant | reation | , and Tourism - 3rd year of | \$125,000.00 | | |
| Beaufort County Public Works Grant - litte | er swee | ps | \$1,500.00 | | |
| D. FINANCIAL INFORMATION: Fiscal Year Disclosure: Start Month: January 2023 Financial Statement Requirements: 1. The upcoming fiscal year's operating budget | | Month: December 2023 organization. | | | |
| Budget Provided: Yes | | | | | |
| The <u>previous two fiscal years</u> and <u>current year-organization</u>. | -to-date | profit and loss reports for | r the | | |
| Current fiscal year Profit Loss Report Pro | ovided: | Yes | | | |
| Previous fiscal year Profit Loss Reports | Provide | ed: | | | |
| 2021- Previous FY 1 2023- Previous FY 1 2022- Previous FY 2 | | | | | |
| 3. The previous two fiscal years and current year- | -to-date | balance sheets. | | | |
| Current fiscal year Balance Sheet Provid | ded: Ye | s | | | |
| Previous fiscal year Balanace Sheets Pr | ovided: | | | | |
| 2022 - Previous FY 2 | | | | | |

2023 - Previous FY 1 2021 - Previous FY 1

4. The previous two years and current year IRS Form 990 or 990T.

Current year IRS Form 990 or 990T Provided: Yes

Previous IRS Form 990 or 990T Years Provided:

2021 - Previous FY 1

2022 - Previous FY 2

E. FINANCIAL GUARANTEES AND PROCEDURES:

1. Provide a copy of the **official minutes** wherein the organization approves the submission of this application.

An official set of minutes have been attached to this application.

- 2. Indicate whether your organization follows Town procurement guidelines or has its own procurement guidelines which are utilized and followed in the expenditue of ATAX grant funds.
 - Follow Town procurement guidelines
 - Utilize and follow organization's own procurement guidelines
 - Our organization does not have or follow procurement guidelines

F. MEASURING EFFECTIVENESS:

If you received 2023 or 2024 HHI ATAX funds

1. List any ATAX award amounts received in 2023 and/or 2024.

| 2021 | \$10,367.00 | Environmental Sustainability |
|------|-------------|--|
| 2021 | \$20,000.00 | Paddle Battle Event - Out-of-Cycle Award |
| 2022 | \$34,400.00 | Environmental Sustainability |
| 2023 | \$59,480.00 | Environmental Sustainability |
| 2024 | \$72,000.00 | Environmental Sustainability |

2. How were the ATAX fundsused? To what extent were the objectives achieved? The ATAX Effectiveness Measurement spreadsheet available in the application portal will show the numerics. Use the space below for verbal comments. (200 words or less)

Of the \$72,000 approved we were able to spend \$45.058.28 (thru Q2):

Online volunteer management software/Website Overhaul - overall reach for Facebook (+213.9%) and Instagram (105.5%) inreased; website traffic increased from 6015 to 8982 sessions **Total = \$5694.84**

Beach, Park, Waterway Clean Ups, #EARTHDAYHHI - 10 events, 518 volunteers (86 tourists, 98 visitors, 334 local) removed 1.2 tons of litter. Dest Advert/Promo/Marketing: Total = \$6783.00

Annual "Keep the Broad Creek Clean" Water Festival and Litter Sweep - Shelter Cove Marina/Broad Creek litter sweep 20 volunteers removed 240 pounds trash. 397 Water Festival attendees (157 tourists, 98 visitors, 142 local) **Dest**

Advert/Promo/Marketing: Total = \$7224.63

Oyster Shell Recycling Project - Page Island Oyster Roast Event - March 3, 2024 356 attendees (94 tourists, 144 visitors, 118 local) 1500# shell recycled. **Dest**Avert/Promo/Marketing Total = \$15,290.59

2024 Paddle Battle Event- September 8-10. Spending so far: **Dest Avert/Promo/Marketing Total = \$7065.22** (2023 Paddle Battle 268 attendees, 168 tourists, 34 visitors, 66 local)

"Community-based Oyster Shell Recycling and Bed Restoration" Project Total = \$3000

3. What impact did this have on the success of the organization/event and how did it benefit the community? (200 words or less)

Every program The Outside Foundation sponsors has a direct impact on the overall health of our surrounding environment and, as such, enhances the visitor's experience. Our beach, park, and waterway cleanups, and #EARTHDAYHHI event, provide accessible opportunies for locals and visitors of all ages to engage in tangible experiences to protect and preserve our local environment. According to survey reseach by the HHI Chamber of Commerce several of the top reasons visitors and tourists choose Hilton Head Island as a vacation destination is to enjoy the pristine beaches, clean waters, and outdoor activities. Our oyster shell recycling program extends the SC Department of Natural Resources work into our community and has the potential to significantly impact sustainability of our local oyster population, stabilization of our shorelines, and clean water to be enjoyed by all. Our oyster shell program is supported by two of the largest resturant groups on the island:

SERG and CRAB. Our annual water festival attracts locals and visitors and is the first of it's kind on HHI. The festival is supported by over 20 environmentally focused non-profits and organizations, each providing hands-on educational exhibits for attendees of all ages to enjoy and learn from.

4. How does the organization measure the effectiveness of both the overall activity and of individual programs? (200 words or less)

For all of our beach, park, and waterway cleanups, and #EARTHDAYHHI event, we register volunteers, event hours, and record how much and what type of trash is collected. We weigh all our trash and use the Litter-Free Digital Journal app in partnership with the South Carolina Aquarium.

For our annual "Keep the Broad Creek Clean" water festival we register each attendee and record zip codes. At our festival oyster reef builds we record volunteer names and zip codes, as well as hours and number of bags used in the reef construction.

For our Oyster Shell Recycling and Bed Restoration Program, we partner with i2 Recycle for shell pickup at restaurants. The shell is weighed upon pickup and weights are recorded for each restaurant. TOF receives a summary report. Currently, 27 seafood resturants are enrolled for weekly pickups, We also capture shell at 5-10 local oyster roasts each year. From 2018-2023 in partnership with Island Rec, we have captured 29.95 tons of shucked shell from the HHI Oyster Festivals (estimated 4000 attendees in 2023).

For our "Paddle Battle" three day event we will have registration information on all racers, volunteer registrations, and a sign-in sheet for all spectators and additional event participants.

G. EXECUTIVE SUMMARY

Provide an executive summary using the "ATAX Effectiveness Measurement" form provided via the link on the left, or by utilizing the text area provided below to report uses of the organization's prior ATAX grant, if applicable. If creating your own format, please refer to the "ATAX Effectiveness Measurement" form and use the criteria as a guideline in developing your executive summary below. (1300 words or less)

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In just 10 years TOF as made quite an impact. The programs we provide leadership to include: "Kids in Kayaks" - a kayak-based program for local middle schools (over 7800 local 7th graders have participated in this program), and the "Learn to Paddle" (kayaking and paddle boarding) programs (over 450 Boys & Girls Club members). During the 2023-24 school year The Outside Foundation offered every Beaufort County Public School 7th grader, including for the first time ever, students in the Beaufort area, an opportunity to participate. We hosted 1329 students from 12 middle schools for the program last year.

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2024 Annual "Keep the Broad Creek Clean" Water Festival brought together 20 environmentally-focused organizations and non-profits for an afternoon of hands-on and interactive nature displays, recycling information, and a walking and kayaking litter sweep of the park and Broad Creek shoreline. In keeping with our values this festival, as well as all events hosted by The Outside Foundation, are single-use plastic water bottle free.

From September 6th through the 8th this year we will invite visitors and locals to participate in the 6th Annual "OluKai Lowcountry Boil Paddle Battle" event. Over the three day event we expect to welcome over 500 tourists and visitors to our island. On the final day we will partner with three other local environmentally-focused nonprofits to remove marine debris and trash from Pinckney Island Wildlife Refuge, Haigh Landing, and the surrounding shorelines. In 2023, 165 volunteers helped remove 1730 pounds of trash from the wildlife refuge and its shorelines.

Nature-loving visitors come back, year after year. Some choose to eventually live here. It is these very strong connections - to the pristine beaches, dolphin-filled waterways, clean water, and abundance of local seafood - that are the most threatened by increased development and tourism on the island. In order to sustain, and grow, the number of visitors to the island each year, as well as protect the environment they expect upon arrival, more emphasis must continue to be placed on environmental sustainability. The Town of HHI's 2020-2040 "Our Plan" states that the environment and sustainability are the foundational values of our Island community, reminding all of us that Ecotourism could be, and should be, the future of HHI tourism. TOF's environmental sustainability impact programs are directed at protecting and preserving our local environment and uniquely aligned to deliver the Town of HHI's "healthy, sustainable environment" vision.

It is our goal to enhance the visitor experience to HHI by ensuring that our local waterways, beaches, and parks are free of litter. We also desire to be the means by which tourists, traveling to HHI for vacation with knowledge of the Island's history of ecologically sensitive development, would be able to actively engage in ecotourism activities. These activities, in turn, benefit our local economy, serve to enhance protections of our wildlife, and improve the overall quality of life for locals. As our numbers of tourists has increased substantially over the past ten years so has the amount trash and plastics on our beaches and along the banks of our waterways. The key to reversing this trend, we believe, is to enhance the visitor experience by creating a sense of "ownership." People are less likely to litter on the beach if they understand how that litter adversely affects the wildlife that live there. As grassroots, community-based non-profit, The Outside Foundation is uniquely positioned to educate, involve, and empower locals and visitors, as well as our next generation of island environmental stewards, in programs which directly impact our Island's environmental health in so many positive ways.

Signature: Jean Fruh

Title/Position: Executive Director

Mailing Address: 50 Shelter Cove Lane, Hilton Head Island, SC 29928

Email Address: jean@outsidefoundation.org

Office Phone Number: 304-642-1820

Home Phone Number: 304-642-1820

ATAX EFFECTIVENESS MEASUREMENT

Please refer to the SAMPLE ATAX Effectiveness Measurement Form for examples. When completing this form, please expand, contract, or add to the sections as needed (but contain the form to a total of approximately 2 pages). You may choose to use your own format instead of this form, and if doing so, please use the criteria below as a guideline. Regardless of format, each applicant should choose how they measure degree of success. Applicants need to explain why this is an effective measurement technique that reflects results and how that relates to the objective.

| TOPIC | THE PLAN | BUDGET | ACTUAL SPENT | RESULTS When possible, provide planned results vs. actual results, and/or current year vs. prior year results. |
|--|---|--------------|--------------|--|
| Online volunteer and email management for improved recruiting and communicating with regular and new volunteers for all Foundation programming | Acquired powerful QR code generator (Bitly), impact graphics, enhanced calendar of events, volunteer engagement emails, and impact promotions | \$ 5,000.00 | \$ 1,545.88 | To date for 2024, our overall reach for Facebook has experienced a. 213.9% increase, for Instagram a 105.5% increase; Facebook - 445.8K accounts reached, Instagram 75K Total Facebook and Instagram followers = 4858, an increase of 21.3%; our Ext Link click through increased 8%; Facebook post reach has increased by 213.9%, for Instagram 100%; Instagram 90 day post reach is 21.7K and the 90 day post reach/reel engagement increase is 45.7% |
| Website Overhaul - to vastly improve the scope, engagement level, and comprehensiveness of our website as a toll for community outreach | Foresight Communications began in January with update of logo (10 year celebration) and reconstruction of website, including updating all content, visual layout, organization of programs, direct volunteer registration links, enhancement tools for fundraising | \$ 5,000.00 | \$ 4,148.96 | In 2024 our website had 8982 site sessions (up from 6015 last year), 6543 tourist sessions (up from 2338 last year, 8234 unique visitors (up from 4668 in 2023), and 5983 tourist unique visits (up from 2063 in 2023, providing indication that our website is generating significantly more interest. |
| Total | | \$ 10,000.00 | \$ 5,694.84 | |
| Beach, park, and waterway cleanups | Through the use of promotional material as well as print and digital media, promote volunteer participation in various litter | \$ 8,000.00 | \$ 6,783.00 | To date we have hosted 10 litter sweeps with 518 volunteers participating, and 2381 pounds (1.2 tons) of trash removed. These clean ups include beaches, parks, boat landings, and waterways. |
| | sweeps Advertising and promotion to target volunteers and festival attendees, locals, visitors, and tourists - to educate about the importance of keeping our local waterways and natural spaces clean to protect local wildlife and enhance the beauty of our Island | | | Our new litter sweep events this year include: Juneteenth 5K as part of the weeklong celebration of events; a Burke's Beach litter sweep with volunteers from WSAV; a Sandalwood Community/HH Gardens Community litter sweep; and a celebration of Jimmy Buffet Day with 50 Margaritaville Community volunteers sweeping the Burke's Beach and parking lot area on 8/30 |
| #EARTHDAYHHI | A community call-to-action through partnerships to engage as many volunteers of all ages as possible for an island-wide litter sweep | | | This past April our 2024 #EARTHDAYHHI event gathered 354 island residents, school students, teachers, and visitors to clean up the 12 miles of beachfront and other natural areas. We recieved a tremendous amount of support from our local Chamber of Commerce, Town of HHI, Beachfront Hotels, Turtle Tracker Groups, and community volunteers. A total of 1346 pounds of trash were collected and 27 areas, including beaches and parks, were cleaned. |
| | | <u> </u> | 6 703 00 | |
| Total | | \$ 8,000.00 | | |
| Annual "Keep the Broad Creek Cream" Water Festival | Advertising and promotion to target volunteers and festival attendees, locals, visitors, and tourists - to educate about the importance of keeping our local waterways and natural spaces clean to protect local wildlife and enhance the beauty of our Island | \$ 6,000.00 | \$ 7,224.63 | Our 2024 water festival attracted over 300 attendees of all ages and was designated a "single-use plastic water bottle free" event. All attendees received a foldable, reusable water bottle. We initiated our first Kids Eco-Tattoo art contest and had 4 winners (as judged by local artists). Tattoos were distributed during the festival. 20 environmentally-focused non-profits and organizations set up educational and interactive nature displays. We held a walking and kayakbased clean up of the Broad Creek. 20 volunteers helped remove 240 pounds of trash and marine debris from the Broad Creek and its shorelines. |
| Total | | \$ 6,000.00 | \$ 7,224.63 | |
| | | | | |
| · · | Advertising and promotion to target waterspouts athletes and top paddle boarding, kayaking, and Surf Ski paddlers from the SE Coast, Mid-Atlantic region, and locally during the "shoulder season" of September on HHI | \$ 20,000.00 | \$ 7,065.22 | Scheduled for September 6-8 2024 this year's race event will be especially significant as USA SUP has designated our race as the National Championship. To date over 100 paddlers, including some from as far away as California, have registered to compete. Our goal this year is to host 150-200 paddlers who will compete in 4 different races on Saturday, and then additional competitions on Friday and Sunday. On Sunday The Outside Foundation will host a litter sweep of Pinckney Island Wildlife Refuge and Haigh Landing. Last year 165 volunteers helped remove 1730 pounds of trash. |
| | National Championship for Paddle Boarding and as such we expect recess and their families from all over the US. | | | 160 race registrants as or 8/26/2024 |

ATAX EFFECTIVENESS MEASUREMENT

| | On Sunday the 8th we will partner with US Fish & Wildlife, Palmetto Pride, Palmetto Running Company, Keen on Klean and the Lowcountry Trash Heroes to host a litter sweep. | | | |
|---|--|-----------------|-----------------|---|
| Total | | \$ 20,000.00 | \$ 7,065.22 | |
| Oyster Shell Recycling and Reef Building | Advertising and promotion to raise awareness and educate | \$ 10,000.00 | \$ 15,290.59 | The involvement of community members, and tourists, in ou oyster shell recycling, bagging, and reef building events has |
| Project/Page Island Oyster Roast - March 3, 2024 | locals, visitors, and tourists about the need to capture and recycle shucked oyster shell for use in building new reefs (living shorelines) along the HHI shorelines | | | grown steadily - from just under 200 volunteers in 2022, to 310 volunteers in 2023, to 441 volunteers so far in 2024. Our community outreach events, like the HHI and Page Island Oyster Roasts are key to directly recruiting and educating future volunteers. |
| Recycled shell collected from 27 local restaurants and various festivals | To divert shucked oyster shells from being sent to our local landfill and thereby increase the capture amount for use in constructing new reef (living shorelines) to protect the vulnerable shorelines of HHI | \$ 18,000.00 | \$ 3,000.00 | To date we have diverted 15 tons of shucked shell from the landfill plus an additional 1.5 tons collected from the Beaufort Oyster Fest and 1.5 tons collected from the HHI Seafood Festival. Our participating restaurant number has increased from 21 to 27. In 2024 we have worked alongside the SCDNR to construct 7 new oyster reefs along the HHI shorelines. Fall is a busy season for both roasts and bagging events and, as such, we will use more of our funding then |
| Total | | \$ 28,000.00 | \$ 18,290.59 | |
| Total Budget to Actual | | \$ 72,000.00 | \$ 45,058.28 | |

The Outside Foundation Board of Directors Meeting - Minutes August 29, 2024 5:30 pm

OB Conference Room/ZOOM

Attendees: Guest:

Mr. Ron Miele, Chair Ms. Mary Heitman (Dev Director)

Mr. Mike Overton, Vice-Chair (Zoom)

Mr. Brian Kinard, Treasurer

Ms. Melissa Krauss

Mr. Mike Cerrati

Mr. John Taylor (ZOOM)

Mr. Michael Cerrati, Secretary

Mr. Ted Neely (Zoom)

Dr. Jean Fruh, Executive Director

- 1. **Call to order** Board Chair R Miele called the meeting to order 5:32pm and welcomed members of the TOF BOD.
- 2. **Resolution: Approval of the minutes** from April 25, 2024 meeting (B. Kinard, M Cerrati, second) approved without corrections.
- 3. **Resolution:** Approval of the 2025 ATAX application and ask Executive Director J Fruh provided Board members with an overview of the 2025 application and a detailed breakdown of the \$72,000 requested. Board members were encouraged to attend the presentation J Fruh will send the date and time as soon as she receives that (either October 17 or 24). Motion to approve (R. Miele, M Krauss second) Approved.

4. Reports from Committees:

Governance Committee - M Cerrati, Chair

M Cerrati, Chair of the Governance Committee, provided BOD members with an update on the committee's progress toward review and updating of current TOF policies as outlined in the 2024 Strategic Plan calendar. To date the committee has reviewed/updated the following policies: ByLaws, Whistleblower, Conflict of Interest, and Non-Discrimination. New ByLaws have already been approved by the full Board and the remaining three polices with undergo their final committee review and be presented to the full board for approval at the Q4 BOD Meeting (Oct 16). Following approval, a copy of each policy will be placed in the new BOD member on-boarding folder. The final on-boarding folder will then be presented to the Governance Committee for final approval.

R Miele noted a few typos in the Whistleblower policy and suggested having just M Cerrati, Secretary as the signee (instead of every member of the BOD).

At the recommendation of Legal Counsel Suzy Cole, the Governance Committee is minimizing the number of policies established to only those that are absolutely necessary. If needed by the ED for grant applications etc. the Governance Committee will consider adding additional policies - eg Social Responsibility Policy.

Finance Committee - B. Kinard, Chair

Chair B Kinard reviewed the Q2 and TYD Balance sheet and P&L statement. J Taylor confirmed that TOF's transition to Quickbooks has been going smoothly and that work continues on a few details concerning categories and subcategories within Quickbooks to make sure that Island Financial bookers and TOF have the same definitions of various expenses categories and that events/programs/fundraisers can be broken down within expense categories.

ED J Fruh and B Kinard presented the proposed 2025 Budget to the Board for discussion. M Cerrati stated that the Governance Committee would be reviewing ED J Fruh's salary for the upcoming year and completing her performance evaluation within the next three weeks.

Resolution: approval of the projected 2025 Budget (M Cerrati, R Miele second) approved

Development Director, M Heitman, provided a fundraising update. She began with an overview of the 2024-25 revenue stream and stated that following our

next fundraiser, the OluKai Paddle Battle event, our revenue should be on track to achieve our 2024 goals as stated in the Strategic Planning document. Also discussed was the October Donor "Thank You" party - planning is well underway and this event will also be used to launch TOF's 2025 Sponsorship Packet.

Newsletters and emails containing a direct link to donate to the "100 for 100" Paddle Club Challenge have been effective and will continue. The next email will offer a chance to win an inflatable SUP Board for joining the Challenge. The drawing will be held during the Paddle Battle weekend.

M Heitman stated that she is now in the process of forming the short list of community members who have been suggested by BOD Members as candidates to serve on an Advisory Council. The goal of the Advisory Council is to identify community members who would have the time, talent, community connections, and interest, to assist TOF ED with various initiatives - fundraising, event organization, volunteer recruitment, etc. Several potential members have already been contacted and M Heitman states that the members with be invited the Donor "Thank You" party in October.

M Heitman added that she is in the early stages of a 10 year anniversary Gala celebration fundraiser for TOF. Such an event takes 5-6 months to fully organize and execute, and such she feels pushing the event into what is actually the 11th year of TOF is best. Board members spoke in agreement with this timetable noting that having some Advisory Council members on board to assist would be a bonus.

M Heitman mentioned launching a "Giving Tuesday" event in late Fall as a year-end donor engagement opportunity. Details to follow.

J Fruh mentioned that TOF's first ever Ohana nature cruise from the docks of Palmetto Bluff was a success and that a Fall cruise should be planned. M Overton added that both Fall and Spring season cruises would be scheduled. Residents of the Palmetto Bluff community would be invited to purchase tickets as a donation and would enjoy a two hour cruise through the back waters of the May River and have an opportunity to learn more about the work of the Foundation.

5. Old Business - J Fruh

Fall Strategic Planning Retreat - Chair R Miele suggested numerous possible dates for this full day retreat. Board members agreed that October 16th 9:30-4:00 would work for all. J Taylor suggested that instead of having the Q4 meeting, currently scheduled for the 24th as yet another meeting, it would be a good idea to include the Board meeting at the end of the retreat. Sandy West was suggested

as a facilitator. R Miele will work with M Overton, Vice-Chair, and J Fruh ED to propose an agenda and goals for the day. Several locations were suggested and various Board members will follow-up to confirm the final location. J Fruh will invite all the contractors who perform work for the Foundation.

6. New Business - R Miele

Advisory Council - R Miele stated that several community members he would like to interview for the Advisory Council are currently out of town and he has targeted September to continue his search. Several Board members agreed that reaching out to various friends and co-workers has been challenging over the summer vacation period.

Paddle Battle Event Race Director and TOF Board Member J Batson provided fellow Board members with an update on the upcoming OluKai Lowcountry Boil Paddle Battle race event. The event begins on Sept 5th with arrival of racers and their families. This year's race is actually the USA SUP National Championship and , as such, has drawn racer registrations from all over the US. So far, 170 racers have registered (a record) - there are 4 main races and several additional sprint and technical races Friday through Sunday at the HHI Rowing and Sailing Center and Sea Pines Resort. Friday afternoon, Outside Brands will host a Pint Night packet pick-up event and fundraiser for TOF at the main store in Shelter Plaza, 4-8pm. On Saturday spectators will have an opportunity to cruise along the race course while enjoying brunch on the Ohana boat or join a watch party/brunch at Benny's where a Jumbotron will have a live feed of the race.~\$24,000 has been raised so for. The fundraising goal for the event is \$40,000 after expenses.

J Fruh added that on Sunday morning from 8-10am TOF will host a litter sweep of Pinckney Island Wildlife Refuge and Haigh Landing. Around 200 volunteers are expected. Last year 165 volunteers removed 1730# of trash.

7. Executive Director's Report

Account Balances:

Coastal States Bank - checking Community Foundation of the LC \$130,366.14 \$56,192.12

Programs YTD

"Kids in Kayaks" 2024-25

- Beginning on September 25 at St Helena Island w/Lady's Island MS through November 6th we have 23 dates scheduled and more are
- expected in November
- Spring 2025 9 dates are scheduled in March and April, all at St Helena for Beaufort area MS
- Expectation for enrollment 1400+

2023-24 school year we hosted 1329 students and provided \$9285 in scholarship support. For 2024-25 all program costs = \$30 per student; projected total program cost will be \$40,800 with \sim16,000$ needed for scholarship support.

Litter Sweeps

- 10 events so far, 518 volunteers, 1.2 tons of trash
- #EARTHDAYHHI 354 volunteers, 1347# of trash removed
- August 30th "Jimmy Buffett Day" litter sweep with volunteers from Latitude Margaritaville - 10am Burke's Beach
- Sept 8 PIWR and Haigh Landing litter sweep 8-10am
- Sept 13 Cross Island Boat Landing (Miller Group); Coligny Beach USCB Environmental Club
- September 21 9-11:30 Oyster Factory Park
- 3rd and final kayak-based litter sweep of the Broad Creek will be held in November

Oyster Shell Recycling

- Record year for the SCORE Division of SCDNR shell capture & reef builds
- TOF is a "model" program see video by C. Perry (SASMI/PEW & SCDNR)
- 2534 bags filled by 322 volunteers
- 7 reef built (2 May River, 1 Haig Pt, 4 HHI) = 631.7 linear feet of reef
- 6000 spartina plants planted (Harbor Town/Palmetto Bluff)
- CCA/Bluffton Rotary used 350 bags for additional build in May River
- Pilot program
- First bagging event of Fall Sept 21 ROCS
- ~ capture so far in 2024 ~ 20 tons
- HHI Oyster Festival Nov 8-9 (to date we've captured 18.85 tons in 6 years)

Website Rebuild Update -

• Progress is slow but happening

TOF "Kids in Kayaks" enclosed trailer

• Currently at Island Rec - we need a more visible location!

Upcoming meetings:

Strategic Planning Retreat/4Q BOD Meeting

October 16 9:30-4pm location: TBD

additional invites: all TOF contractors

The meeting was adjourned by M. Overton at 7:05pm (B. Kinard, M Cerrati, second)

Respectfully submitted - J. Fruh, Secretary

| CATEGORY | 2025 REV PROJECT | OTHER REVENUE | 2025 EXPENSE PR |
|---|------------------|---------------|-----------------|
| REVENUE | | | |
| 2025 Donations/Annual Memberships | \$35,000 | | |
| 2025 Grants | \$60,000 | | |
| ATAX | \$72,000 | | |
| 2025 Corporate Sponsorships | \$40,000 | | |
| 2025 Online Giving General | \$5,000 | | |
| 2025 KBBC Water Festival Raffle Ticket | \$4,000.00 | | |
| 2025 Oyster Roast* | \$115,000 | | |
| Paddle Battle | \$35,000 | | |
| 10th year Celebration | \$100,000 | | |
| In-kind | | \$30,000 | |
| Community Foundation acct. | | \$55,000 | |
| State Grant - money to be spent/deposited in prior year | ar | \$75,000 | |
| TOTAL SUBTOTAL REVENUE | \$466,000 | \$160,000 | |
| TOTAL REVENUE | 626,000.00 | | |
| Expense | | | |
| 5010 · Advertising and Promotion | | | \$55,000 |
| 5040 · Contract Labor | | | \$129,000 |
| 5070 · Dues and Licenses | | | \$1,500 |
| 5078 · Fundraising Expense | | | \$100,000 |
| 5080 · Insurance - Liability | | | \$15,000 |
| 5090 · Insurance - Health | | | \$7,000 |
| 5107 · Meeting Expense | | | \$500 |
| 5120 · Office Supplies | | | \$600 |
| 5140 · Professional Services | | | \$5,000 |
| 5145 · Program Expenses | | | \$108,000 |

| 5150 · Postage & Shipping | | \$125 |
|---|---|-----------|
| 5152 · Recycling Services | | \$3,500 |
| 5160 · Rent - Premises | | \$2,500 |
| 5200 · Salaries - Executive Director | Ì | \$50,000 |
| 5240 · Taxes - Property Beaufort County | | \$200.00 |
| 5260 · Travel | | \$1,500 |
| 6600 · Payroll Expenses | Ì | \$8,000 |
| | | |
| TOTAL EXPENSES | | \$487,425 |
| | | |
| | | |
| | | |
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| | | |

The Outside Foundation New File

Balance Sheet

As of August 25, 2024

| | TOTAL |
|---|-------------------------|
| ASSETS | |
| Current Assets | |
| Bank Accounts | |
| 1052 Cash In Bank - Coastal | 206,683.35 |
| Total Bank Accounts | \$206,683.35 |
| Other Current Assets | |
| 1080 Payroll Exchange | 0.00 |
| 1110 Accounts Receivable - Sale | 400.00 |
| 1210 Inventory - Logo Items Etc. | 1,423.00 |
| 1350 Deposit at Community Foundation | 298.12 |
| Total Other Current Assets | \$2,121.12 |
| Total Current Assets | \$208,804.47 |
| Fixed Assets | |
| 1530 Equipment | 19,165.32 |
| 1580 Accumulated Depreciation - Equi | -11,772.69 |
| Total Fixed Assets | \$7,392.63 |
| TOTAL ASSETS | \$216,197.10 |
| LIABILITIES AND EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Credit Cards | |
| 1645 AMEX Blue - 9-01002 | 7,992.37 |
| 1650 Gold Circuit Visa | 0.00 |
| Total Credit Cards | \$7,992.37 |
| Other Current Liabilities | |
| 2080 State Income Tax | 0.00 |
| 2320 Old outstanding checks | 0.00 |
| 24000 Payroll Liabilities | 0.04 |
| Total Other Current Liabilities | \$0.04 |
| Total Current Liabilities | \$7,992.41 |
| Total Liabilities | \$7,992.41 |
| | |
| Equity | |
| Equity 3040 Retained Fund Equity | 35,541.32 |
| | 35,541.32 126,184.20 |
| 3040 Retained Fund Equity | 126,184.20 |
| 3040 Retained Fund Equity 32000 Unrestricted Net Assets | |

The Outside Foundation Balance Sheet

As of December 31, 2023

| | Dec 31, 23 |
|--|---------------------------------------|
| ASSETS Current Assets Checking/Savings | |
| 1052 · Cash In Bank - Coastal | 167,185.82 |
| Total Checking/Savings | 167,185.82 |
| Other Current Assets 1110 · Accounts Receivable - Sale 1210 · Inventory - Logo Items Etc. | 400.00 1,423.00 |
| Total Other Current Assets | 1,823.00 |
| Total Current Assets | 169,008.82 |
| Fixed Assets 1530 · Equipment 1580 · Accumulated Depreciation - Equi | 19,165.32 -11,772.69 |
| Total Fixed Assets | 7,392.63 |
| TOTAL ASSETS | 176,401.45 |
| LIABILITIES & EQUITY Liabilities Current Liabilities Other Current Liabilities 2080 · State Income Tax | 592.83 |
| 24000 · Payroll Liabilities | 3,207.78 |
| Total Other Current Liabilities | 3,800.61 |
| Total Current Liabilities | 3,800.61 |
| Total Liabilities | 3,800.61 |
| Equity 3040 · Retained Fund Equity 32000 · Unrestricted Net Assets Net Income | 35,541.32 163,828.08 -26,768.56 |
| Total Equity | 172,600.84 |
| TOTAL LIABILITIES & EQUITY | 176,401.45 |

December 2023

| | Dec 23 |
|--------------------------------------|-----------|
| Ordinary Income/Expense | |
| Income | |
| 4022 · Grants Received | 21,415.62 |
| 4023 · Donations Recieved | 4,220.00 |
| 4028 · Fund Raising Events | 4,486.75 |
| Total Income | 30,122.37 |
| Gross Profit | 30,122.37 |
| Expense | |
| 5030 · Bank Service Charges | 27.70 |
| 5040 · Contract Labor | 5,700.00 |
| 5090 · Insurance - Health | 167.86 |
| 5145 · Program Expenses | 6,393.38 |
| 5200 · Salaries - Executive Director | 7,833.34 |
| 5235 · Taxes - Real Estate | 214.12 |
| 66000 · Payroll Expenses | 6,358.72 |
| Total Expense | 26,695.12 |
| Net Ordinary Income | 3,427.25 |
| Other Income/Expense Other Income | |
| 9620 · Stale Checks | 89.00 |
| Total Other Income | 89.00 |
| Net Other Income | 89.00 |
| Net Income | 3,516.25 |

January through December 2023

| | Jan - Dec 23 |
|--------------------------------------|--------------|
| Ordinary Income/Expense | |
| Income | |
| 4022 · Grants Received | 54,939.81 |
| 4023 · Donations Recieved | 55,559.33 |
| 4028 · Fund Raising Events | 107,046.87 |
| Total Income | 217,546.01 |
| Gross Profit | 217,546.01 |
| Expense | |
| 5010 · Advertising and Promotion | 18,963.88 |
| 5025 · Auto Expense | 290.82 |
| 5030 · Bank Service Charges | 27.70 |
| 5040 · Contract Labor | 57,657.93 |
| 5070 · Dues and Licenses | 1,006.58 |
| 5078 · Fundraising Expense | 41,383.22 |
| 5080 Insurance - Liability | 1,382.28 |
| 5090 · Insurance - Health | 5,961.98 |
| 5107 · Meeting Expense | 182.51 |
| 5120 Office Supplies | 512.86 |
| 5130 · Operating Supplies | 8,928.50 |
| 5140 · Professional Services | 4,678.00 |
| 5145 · Program Expenses | 47,863.50 |
| 5150 · Postage & Shipping | 113.55 |
| 5152 · Recycling Services | 3,114.12 |
| 5160 · Rent - Premises | 1,630.00 |
| 5200 · Salaries - Executive Director | 47,000.04 |
| 5235 · Taxes - Real Estate | 214.12 |
| 5240 · Taxes - Other | 1,380.69 |
| 5260 · Travel | 530.16 |
| 5265 · Uniform Expense | 160.50 |
| 66000 · Payroll Expenses | 10,118.63 |
| Total Expense | 253,101.57 |
| Net Ordinary Income | -35,555.56 |
| Other Income/Expense | |
| Other Income | |
| 9615 · Credit Card Rewards/Credits | 250.00 |
| 9620 · Stale Checks | 8,537.00 |
| Total Other Income | 8,787.00 |
| Net Other Income | 8,787.00 |
| et Income | -26,768.56 |
| | |

January through December 2023

| | Jan - Dec 23 | Jan - Dec 22 | \$ Change |
|--|---|---|---|
| Ordinary Income/Expense Income | | | |
| 4020 · Sales - Logo Items Etc. 4022 · Grants Received 4023 · Donations Recieved 4028 · Fund Raising Events | 0.00 54,939.81 55,559.33 107,046.87 | 75.00 175,378.59 82,600.95 88,916.59 | -75.00 -120,438.78 -27,041.62 18,130.28 |
| Total Income | 217,546.01 | 346,971.13 | -129,425.12 |
| Cost of Goods Sold 4520 · Purchase - Logo Items Etc. | 0.00 | 179.00 | -179.00 |
| Total COGS | 0.00 | 179.00 | -179.00 |
| Gross Profit | 217,546.01 | 346,792.13 | -129,246.12 |
| Expense | | | |
| 5010 · Advertising and Promotion 5025 · Auto Expense 5030 · Bank Service Charges 5040 · Contract Labor 5055 · Depreciation Expense 5060 · Donations 5070 · Dues and Licenses 5078 · Fundraising Expense 5080 · Insurance - Liability 5090 · Insurance - Health 5105 · Management Charges 5117 · Meeting Expense 5110 · Printing 5120 · Office Supplies 5130 · Operating Supplies 5140 · Professional Services 5145 · Program Expenses 5150 · Postage & Shipping 5152 · Recycling Services 5160 · Rent - Premises 5200 · Salaries - Executive Director 5205 · Salaries - Other 5230 · Taxes - Payroll 5235 · Taxes - Real Estate 5240 · Taxes - Other | 18,963.88 290.82 27.70 57,657.93 0.00 0.00 1,006.58 41,383.22 1,382.28 5,961.98 0.00 182.51 0.00 512.86 8,928.50 4,678.00 47,863.50 113.55 3,114.12 1,630.00 47,000.04 0.00 0.00 214.12 1,380.69 530.16 | 24,507.95 0.00 52.00 31,008.24 1,904.69 103.06 366.00 33,122.88 1,023.88 0.00 0.00 414.10 129.92 1,129.58 0.00 2,150.00 26,752.14 72.96 3,374.48 1,638.39 47,916.71 3,100.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 2,150.00 | -5,544.07 290.82 -24.30 26,649.69 -1,904.69 -103.06 640.58 8,260.34 358.40 5,961.98 0.00 -231.59 -129.92 -616.72 8,928.50 2,528.00 21,111.36 40.59 -260.36 -8.39 -916.67 -3,100.00 0.00 214.12 1,380.69 479.16 |
| 5265 · Uniform Expense 66000 · Payroll Expenses | 160.50 10,118.63 | 245.00 3,902.80 | -84.50 6,215.83 |
| Total Expense | 253,101.57 | 182,965.78 | 70,135.79 |
| Net Ordinary Income | -35,555.56 | 163,826.35 | -199,381.91 |
| Other Income/Expense Other Income 9610 · Interest 9615 · Credit Card Rewards/Credits 9620 · Stale Checks | 0.00 250.00 8,537.00 | 2.00 0.00 0.00 | -2.00 250.00 8,537.00 |
| Total Other Income | 8,787.00 | 2.00 | 8,785.00 |
| Other Expense 9705 · Interest Expense | 0.00 | 0.27 | -0.27 |
| Total Other Expense | 0.00 | 0.27 | -0.27 |
| Net Other Income | 8,787.00 | 1.73 | 8,785.27 |
| Net Income | -26,768.56 | 163,828.08 | -190,596.64 |

The Outside Foundation Trial Balance

As of December 31, 2023

| | Dec 31, 23 | |
|--|------------|------------|
| D | ebit (| Credit |
| 1052 · Cash In Bank - Coastal | 67,185.82 | |
| 1080 · Payroll Exchange | 0.00 | |
| 1110 · Accounts Receivable - Sale | 400.00 | |
| 1210 · Inventory - Logo Items Etc. | 1,423.00 | |
| 1350 · Deposit at Community Foundation | 0.00 | |
| 1530 · Equipment | 19,165.32 | |
| 1580 · Accumulated Depreciation - Equi | | 11,772.69 |
| 1645 · AMEX Blue - 9-01002 | 0.00 | |
| 1650 · Gold Circuit Visa | 0.00 | |
| 2080 · State Income Tax | | 592.83 |
| 2320 · Old outstanding checks | 0.00 | |
| 24000 · Payroll Liabilities | | 3,207.78 |
| 3040 · Retained Fund Equity | | 35,541.32 |
| 32000 · Unrestricted Net Assets | • | 163,828.08 |
| 4022 · Grants Received | ' | 54,939.81 |
| 4023 · Donations Recieved | | 55,559.33 |
| 4028 · Fund Raising Events | , | 107,046.87 |
| • | 18,963.88 | 107,040.07 |
| 5025 · Auto Expense | 290.82 | |
| 5030 · Bank Service Charges | 27.70 | |
| | | |
| | 57,657.93 | |
| 5070 · Dues and Licenses | 1,006.58 | |
| | 41,383.22 | |
| 5080 · Insurance - Liability | 1,382.28 | |
| 5090 · Insurance - Health | 5,961.98 | |
| 5107 · Meeting Expense | 182.51 | |
| 5120 · Office Supplies | 512.86 | |
| 5130 · Operating Supplies | 8,928.50 | |
| 5140 · Professional Services | 4,678.00 | |
| | 47,863.50 | |
| 5150 · Postage & Shipping | 113.55 | |
| 5152 · Recycling Services | 3,114.12 | |
| 5160 · Rent - Premises | 1,630.00 | |
| 5200 · Salaries - Executive Director | 47,000.04 | |
| 5235 · Taxes - Real Estate | 214.12 | |
| 5240 · Taxes - Other | 1,380.69 | |
| 5260 · Travel | 530.16 | |
| 5265 · Uniform Expense | 160.50 | |
| 66000 · Payroll Expenses | 10,118.63 | |
| 9615 · Credit Card Rewards/Credits | | 250.00 |
| 9620 · Stale Checks | | 8,537.00 |
| | | |

The Outside Foundation Balance Sheet

As of December 31, 2022

| | Dec 31, 22 |
|--|-------------------------|
| ASSETS Current Assets Checking/Savings 1052 · Cash In Bank - Coastal | 192,419.50 |
| Total Checking/Savings | 192,419.50 |
| Other Current Assets 1110 · Accounts Receivable - Sale 1210 · Inventory - Logo Items Etc. | 400.00 1,423.00 |
| Total Other Current Assets | 1,823.00 |
| Total Current Assets | 194,242.50 |
| Fixed Assets 1530 · Equipment 1580 · Accumulated Depreciation - Equi | 16,564.00 -10,200.00 |
| Total Fixed Assets | 6,364.00 |
| TOTAL ASSETS | 200,606.50 |
| LIABILITIES & EQUITY Liabilities Current Liabilities Other Current Liabilities 2080 · State Income Tax 24000 · Payroll Liabilities | 375.00 1,890.73 |
| Total Other Current Liabilities | 2,265.73 |
| Total Current Liabilities | 2,265.73 |
| Total Liabilities | 2,265.73 |
| Equity 3040 · Retained Fund Equity Net Income | 32,940.00 165,400.77 |
| Total Equity | 198,340.77 |
| TOTAL LIABILITIES & EQUITY | 200,606.50 |
| | |

October through December 2022

| | Oct - Dec 22 | Jan - Dec 22 |
|--|------------------------|------------------------|
| Ordinary Income/Expense | | |
| Income 4020 · Sales - Logo Items Etc. 4022 · Grants Received | 0.00 141,158.91 | 75.00 175,378.59 |
| 4023 · Donations Recieved 4028 · Fund Raising Events | 27,423.38 13,373.81 | 82,600.95 88,916.59 |
| Total Income | 181,956.10 | 346,971.13 |
| Cost of Goods Sold 4520 · Purchase - Logo Items Etc. | 0.00 | 179.00 |
| Total COGS | 0.00 | 179.00 |
| Gross Profit | 181,956.10 | 346,792.13 |
| Expense | | |
| 5010 · Advertising and Promotion | -833.94 | 24,507.95 |
| 5030 · Bank Service Charges | 0.00 | 52.00 |
| 5040 · Contract Labor | 10,381.58 | 31,008.24 |
| 5055 · Depreciation Expense | 0.00 | 332.00 |
| 5060 · Donations 5070 · Dues and Licenses | 0.00 | 103.06 |
| 5070 · Dues and Licenses 5078 · Fundraising Expense | 0.00 | 366.00 |
| 5080 · Insurance - Liability | 540.67 25.88 | 33,122.88 |
| 5105 · Management Charges | 0.00 | 1,023.88 |
| 5107 · Meeting Expense | 39.24 | 0.00 414.10 |
| 5110 · Printing | 75.92 | 129.92 |
| 5120 · Office Supplies | 618.32 | 1,129.58 |
| 5140 · Professional Services | 200.00 | 2,150.00 |
| 5145 · Program Expenses | 8,960.86 | 26,752.14 |
| 5150 · Postage & Shipping | 17.15 | 72.96 |
| 5152 · Recycling Services | 630.36 | 3,374.48 |
| 5160 · Rent - Premises | 504.39 | 1,638.39 |
| 5200 · Salaries - Executive Director | 8,750.01 | 47,916.71 |
| 5205 · Salaries - Other | 0.00 | 3,100.00 |
| 5230 · Taxes - Payroll | 0.00 | 0.00 |
| 5260 · Travel | 0.00 | 51.00 |
| 5265 · Uniform Expense | 0.00 | 245.00 |
| 66000 · Payroll Expenses | 669.37 | 3,902.80 |
| Total Expense | 30,579.81 | 181,393.09 |
| Net Ordinary Income | 151,376.29 | 165,399.04 |
| Other Income/Expense | | |
| Other Income 9610 · Interest | 0.00 | 2.00 |
| Total Other Income | 0.00 | 2.00 |
| Other Expense | | |
| 9705 · Interest Expense | 0.00 | 0.27 |
| Total Other Expense | 0.00 | 0.27 |
| Net Other Income | 0.00 | 1.73 |
| let Income | 151,376.29 | 165,400.77 |
| | | |

January through December 2022

| Ordinary Income/Expense Income 175,00 75,00 4020 - Sales - Logo Items Etc. 175,378,59 175,378,59 4023 - Donations Recieved 82,600,95 82,600,95 4028 - Fund Raising Events 88,916,59 88,916,59 Total Income 346,971,13 346,971,13 Cost of Goods Sold 4520 - Purchase - Logo Items Etc. 179,00 179,00 Total COGS 179,00 179,00 Gross Profit 346,792,13 346,792,13 Expense 5010 - Advertising and Promotion 24,507,95 24,507,95 5030 - Bank Service Charges 52,00 52,00 52,00 5040 - Contract Labor 31,008,24 31,008,24 31,008,24 5050 - Doptication Expense 332,00 332,00 332,00 332,00 332,00 360,00 366,00 | | _ Jan - Dec 22 | Jan - Dec 22 |
|---|-----------------------------------|-------------------------|---|
| Income | Ordinary Income/Expense | | |
| 4022 - Crants Received 175,378,59 175,378,59 420.095 82,600,95 92,600 179,00 170,00 170,00 170,00 170,00 170,00 | | | |
| 4022 - Crants Received 175,378,59 175,378,59 420.095 82,600,95 92,600 179,00 170,00 170,00 170,00 170,00 170,00 | 4020 · Sales - Logo Items Etc. | 75.00 | 75.00 |
| 4028 - Fund Raising Events 82,600.95 82,260.95 4028 - Fund Raising Events 88,916.59 88,916.59 Total Income 346,971.13 346,971.13 Cost of Goods Sold 179.00 179.00 4520 - Purchase - Logo Items Etc. 179.00 179.00 Gross Profit 346,792.13 346,792.13 Expense 5010 - Advertising and Promotion 24,507.95 24,507.95 5030 - Bank Service Charges 52.00 52.00 5040 - Contract Labor 31,008.24 31,008.24 5055 - Depreciation Expense 332.00 320.00 5070 - Dues and Licenses 366.00 366.00 5078 - Fundraising Expense 33,122.88 31,22.88 5080 - Insurance - Liability 1,023.88 1,023.88 5080 - Insurance - Liability 1,023.88 1,023.88 5105 - Management Charges 0,00 0.00 5107 - Meeting Expense 414.10 414.10 5110 - Printing 129.92 129.92 5120 - Office Supplies 1,129.58 1,129.58 | | | |
| Total Income 346,971.13 346,971.13 | 4023 · Donations Recieved | | AND ADDRESS TO A STREET OF THE PARTY OF THE |
| Cost of Goods Sold 179.00 179.00 Total COGS 179.00 179.00 Gross Profit 346,792.13 346,792.13 Expense 5010 · Advertising and Promotion 24,507.95 24,507.95 5030 · Bank Service Charges 52.00 52.00 5040 · Contract Labor 31,008.24 31,008.24 5055 · Depreciation Expense 332.00 332.00 5060 · Donations 103.06 103.06 5070 · Dues and Licenses 366.00 366.00 5078 · Fundraising Expense 33,122.88 33,122.88 5080 · Insurance - Liability 1,023.88 1,023.88 5105 · Management Charges 0.00 0.00 5107 · Meeting Expense 414.10 414.10 5110 · Printing 129.92 129.92 5120 · Office Supplies 1,129.58 1,129.58 5140 · Professional Services 2,150.00 2,150.00 5145 · Program Expenses 26,752.14 26,752.14 5152 · Recycling Services 3,374.48 3,374.48 5160 · Rent · Premises <td>4028 · Fund Raising Events</td> <td></td> <td></td> | 4028 · Fund Raising Events | | |
| 4520 · Purchase - Logo Items Etc. 179.00 179.00 Total COGS 179.00 179.00 Gross Profit 346,792.13 346,792.13 Expense 5010 · Advertising and Promotion 24,507.95 24,507.95 5030 · Bank Service Charges 52.00 52.00 52.00 5040 · Contract Labor 31,008.24 31,008.24 5055 · Depreciation Expense 32.00 332.00 5070 · Dues and Licenses 366.00 366.00 5078 · Fundraising Expense 33,122.88 30,22.88 5080 · Insurance - Liability 1,023.88 1,023.88 5105 · Management Charges 0.00 0.00 5110 · Meting Expense 414.10 414.10 5110 · Printing 129.92 129.92 5120 · Office Supplies 1,129.58 1,129.58 5144 · Professional Services 2,150.00 2,150.00 5145 · Program Expenses 26,752.14 26,752.14 550 · Postage & Shipping 72.96 72.96 5152 · Recycling Services 3,374.48 3,374.48 < | Total Income | 346,971.13 | 346,971.13 |
| Total COGS 179.00 179.00 Gross Profit 346,792.13 346,792.13 Expense 5010 · Advertising and Promotion 24,507.95 24,507.95 5030 · Bank Service Charges 52.00 52.00 5040 · Contract Labor 31,008.24 31,008.24 5055 · Depreciation Expense 332.00 332.00 5060 · Donations 103.06 103.06 5070 · Dues and Licenses 366.00 366.00 5078 · Fundraising Expense 33,122.88 33,122.88 5080 · Insurance · Liability 1,023.88 1,023.88 5105 · Management Charges 0.00 0.00 5107 · Meeting Expense 414.10 414.10 5110 · Printing 129.92 129.92 5120 · Office Supplies 1,129.58 1,129.58 5140 · Professional Services 2,150.00 2,150.00 5145 · Program Expenses 26,752.14 26,752.14 5150 · Postage & Shipping 72.96 72.96 5152 · Recycling Services 3,374.48 3,344.8 5160 · Reth - Premis | Cost of Goods Sold | | |
| Section | 4520 · Purchase - Logo Items Etc. | 179.00 | 179.00 |
| Expense | Total COGS | 179.00 | 179.00 |
| 5010 - Advertising and Promotion 24,507.95 24,507.95 5030 - Bank Service Charges 52.00 52.00 5040 - Contract Labor 31,008.24 31,008.24 5055 - Depreciation Expense 332.00 332.00 5060 - Donations 103.06 103.06 5070 - Dues and Licenses 366.00 366.00 5078 - Fundraising Expense 33,122.88 33,122.88 5080 - Insurance - Liability 1,023.88 1,023.88 5105 - Management Charges 0.00 0.00 5107 - Meeting Expense 414.10 414.10 5110 - Printing 129.92 129.92 5120 - Office Supplies 1,129.58 1,129.58 5140 - Professional Services 2,150.00 2,150.00 5145 - Program Expenses 26,752.14 26,752.14 5150 - Postage & Shipping 72.96 72.96 5152 - Recycling Services 3,374.48 3,374.48 5160 - Rent - Premises 1,638.39 1,638.39 5200 - Salaries - Other 3,100.00 3,100.00 5230 - Taxes - Payroll | Gross Profit | 346,792.13 | 346,792.13 |
| 5010 - Advertising and Promotion 24,507.95 24,507.95 5030 - Bank Service Charges 52.00 52.00 5040 - Contract Labor 31,008.24 31,008.24 5055 - Depreciation Expense 332.00 332.00 5060 - Donations 103.06 103.06 5070 - Dues and Licenses 366.00 366.00 5078 - Fundraising Expense 33,122.88 33,122.88 5080 - Insurance - Liability 1,023.88 1,023.88 5105 - Management Charges 0.00 0.00 5107 - Meeting Expense 414.10 414.10 5110 - Printing 129.92 129.92 5120 - Office Supplies 1,129.58 1,129.58 5140 - Professional Services 2,150.00 2,150.00 5145 - Program Expenses 26,752.14 26,752.14 5150 - Postage & Shipping 72.96 72.96 5152 - Recycling Services 3,374.48 3,374.48 5160 - Rent - Premises 1,638.39 1,638.39 5200 - Salaries - Other 3,100.00 3,100.00 5230 - Taxes - Payroll | Expense | | |
| 5030 · Bank Service Charges 52.00 52.00 5040 · Contract Labor 31,008.24 310,008.24 5055 · Depreciation Expense 332.00 332.00 5060 · Donations 103.06 103.06 5070 · Dues and Licenses 366.00 366.00 5078 · Fundralising Expense 33,122.88 33,122.88 5080 · Insurance - Liability 1,023.88 1,023.88 5105 · Management Charges 0.00 0.00 5107 · Meeting Expense 414.10 414.10 5110 · Printing 129.92 129.92 5120 · Office Supplies 1,129.58 1,129.58 5140 · Professional Services 2,150.00 2,150.00 5145 · Program Expenses 26,752.14 26,752.14 5150 · Postage & Shipping 72.96 72.96 5152 · Recycling Services 3,374.48 3,374.48 5160 · Rent - Premises 1,638.39 1,638.39 5200 · Salaries - Other 3,100.00 3,100.00 5230 · Travel 0.00 0.00 5265 · Uniform Expense 245.00 <td></td> <td>24 507 95</td> <td>24 507 95</td> | | 24 507 95 | 24 507 95 |
| 5040 · Contract Labor 31,008,24 31,008,24 5055 · Depreciation Expense 332,00 332,00 5060 · Donations 103,06 103,06 5070 · Dues and Licenses 366,00 366,00 5078 · Fundraising Expense 33,122,88 33,122,88 5080 · Insurance · Liability 1,023,88 1,023,88 5105 · Management Charges 0,00 0,00 5107 · Meeting Expense 414,10 414,10 5110 · Printing 129,92 129,92 5120 · Office Supplies 1,129,58 1,129,58 5140 · Professional Services 2,150,00 2,150,00 5145 · Program Expenses 26,752,14 26,752,14 5150 · Postage & Shipping 72.96 72.96 5152 · Recycling Services 3,374,48 3,374,48 5160 · Rent - Premises 1,638,39 1,638,39 5200 · Salaries - Executive Director 47,916,71 47,916,71 5205 · Salaries - Other 3,100,00 0,00 5230 · Taxes - Payroll 0,00 0,00 5265 · Uniform Expense | | | |
| 5055 · Depreciation Expense 332.00 332.00 5060 · Donations 103.06 103.06 5070 · Dues and Licenses 366.00 366.00 5078 · Fundraising Expense 3,122.88 33,122.88 5080 · Insurance - Liability 1,023.88 1,023.88 5105 · Management Charges 0.00 0.00 5107 · Meeting Expense 414.10 414.10 5110 · Printing 129.92 129.92 5120 · Office Supplies 1,129.58 1,129.58 5140 · Professional Services 2,150.00 2,150.00 5145 · Program Expenses 26,752.14 26,752.14 5150 · Postage & Shipping 72.96 72.96 5152 · Recycling Services 3,374.48 3,374.48 5160 · Rent - Premises 1,638.39 1,638.39 5200 · Salaries - Executive Director 47,916.71 47,916.71 5205 · Salaries - Other 3,100.00 3,100.00 5230 · Taxes - Payroll 0.00 0.00 5265 · Uniform Expense 245.00 245.00 66000 · Payroll Expense 181,393.09 181,393.09 Net Ordinary Income </td <td></td> <td></td> <td></td> | | | |
| 5060 · Donations 103.06 306.00 366.00 5070 · Dues and Licenses 366.00 366.00 366.00 5078 · Fundraising Expense 33,122.88 33,122.88 33,122.88 5080 · Insurance - Liability 1,023.88 1,023.88 5105 · Management Charges 0.00 0.00 5107 · Meeting Expense 414.10 414.10 5110 · Printing 129.92 129.92 5120 · Office Supplies 1,129.58 1,129.58 5140 · Professional Services 2,150.00 2,150.00 5145 · Program Expenses 26,752.14 26,752.14 5150 · Postage & Shipping 72.96 72.96 5152 · Recycling Services 3,374.48 3,374.48 5160 · Rent - Premises 1,638.39 1,638.39 5200 · Salaries - Executive Director 47,916.71 47,916.71 5205 · Salaries - Other 3,100.00 3,100.00 5230 · Taxes - Payroll 0.00 0.00 5265 · Uniform Expense 245.00 245.00 5265 · Uniform Expense 181,393.09 181,393.09 Net Ordinary Income 165,399.04 < | | | |
| 5070 · Dues and Licenses 366.00 366.00 5078 · Fundraising Expense 33,122.88 33,122.88 5080 · Insurance - Liability 1,023.88 1,023.88 5105 · Management Charges 0.00 0.00 5107 · Meeting Expense 414.10 414.10 5110 · Printing 129.92 129.92 5120 · Office Supplies 1,129.58 1,129.58 5140 · Professional Services 2,150.00 2,150.00 5145 · Program Expenses 26,752.14 26,752.14 5150 · Postage & Shipping 72.96 72.96 5152 · Recycling Services 3,374.48 3,374.48 5160 · Rent - Premises 1,638.39 1,638.39 5200 · Salaries - Executive Director 47,916.71 47,916.71 5205 · Salaries - Other 3,100.00 3,100.00 5230 · Taxes - Payroll 0.00 0.00 5260 · Travel 51.00 51.00 5255 · Uniform Expense 245.00 245.00 66000 · Payroll Expense 181,393.09 181,393.09 Net Ordinary Income 2.00 2.00 Other Income 2.00 | | | |
| 5078 · Fundraising Expense 33,122.88 33,122.88 5080 · Insurance - Liability 1,023.88 1,023.88 5105 · Management Charges 0.00 0.00 5107 · Meeting Expense 414.10 414.10 5110 · Printing 129.92 129.92 5120 · Office Supplies 1,129.58 1,129.58 5140 · Professional Services 2,150.00 2,150.00 5145 · Program Expenses 26,752.14 26,752.14 5150 · Postage & Shipping 72.96 72.96 5152 · Recycling Services 3,374.48 3,374.48 5160 · Rent - Premises 1,638.39 1,638.39 5200 · Salaries - Executive Director 47,916.71 47,916.71 5205 · Salaries - Other 3,100.00 3,100.00 5230 · Taxes - Payroll 0.00 0.00 5265 · Uniform Expense 245.00 245.00 66000 · Payroll Expenses 3,902.80 3,902.80 Total Expense 181,393.09 181,393.09 Net Ordinary Income 165,399.04 165,399.04 Other Income 2.00 2.00 Other Expense 0.27< | | | |
| 5080 · Insurance - Liability 1,023.88 1,023.88 5105 · Management Charges 0.00 0.00 5107 · Meeting Expense 414.10 414.10 5110 · Printing 129.92 129.92 5120 · Office Supplies 1,129.58 1,129.58 5140 · Professional Services 2,150.00 2,150.00 5145 · Program Expenses 26,752.14 26,752.14 5150 · Postage & Shipping 72.96 72.96 5152 · Recycling Services 3,374.48 3,374.48 5160 · Rent - Premises 1,638.39 1,638.39 5200 · Salaries - Executive Director 47,916.71 47,916.71 5205 · Salaries - Other 3,100.00 3,100.00 5230 · Taxes - Payroll 0.00 0.00 5265 · Uniform Expense 245.00 245.00 66000 · Payroll Expenses 3,902.80 3,902.80 Total Expense 181,393.09 181,393.09 Net Ordinary Income 165,399.04 165,399.04 Other Income 2.00 2.00 Total Other Income 2.00 2.00 Other Expense 0.27 0.2 | | | |
| 5105 · Management Charges 0.00 0.00 5107 · Meeting Expense 414.10 414.10 5110 · Printing 129.92 129.92 5120 · Office Supplies 1,129.58 1,129.58 5140 · Professional Services 2,150.00 2,150.00 5145 · Program Expenses 26,752.14 26,752.14 5150 · Postage & Shipping 72.96 72.96 5152 · Recycling Services 3,374.48 3,374.48 5160 · Rent - Premises 1,638.39 1,638.39 5200 · Salaries - Executive Director 47,916.71 47,916.71 5205 · Salaries - Other 3,100.00 3,100.00 5230 · Taxes - Payroll 0.00 0.00 5260 · Travel 51.00 51.00 5265 · Uniform Expense 245.00 245.00 66000 · Payroll Expenses 3,902.80 Total Expense 165,399.04 165,399.04 Other Income 2.00 2.00 Total Other Income 2.00 2.00 Other Income 2.00 2.00 Other Expense 0.27 0.27 Total Other Expense | | | |
| 5107 · Meeting Expense 414.10 414.10 5110 · Printing 129.92 129.92 5120 · Office Supplies 1,129.58 1,129.58 5140 · Professional Services 2,150.00 2,150.00 5145 · Program Expenses 26,752.14 26,752.14 5150 · Postage & Shipping 72.96 72.96 5152 · Recycling Services 3,374.48 3,374.48 5160 · Rent - Premises 1,638.39 1,638.39 5200 · Salaries - Executive Director 47,916.71 47,916.71 5205 · Salaries - Other 3,100.00 3,100.00 5230 · Taxes - Payroll 0.00 0.00 5265 · Uniform Expense 245.00 245.00 5265 · Uniform Expense 3,902.80 3,902.80 Total Expense 181,393.09 181,393.09 Net Ordinary Income 165,399.04 165,399.04 Other Income/Expense 2.00 2.00 Total Other Income 2.00 2.00 Other Expense 0.27 0.27 Total Other Expense 0.27 0.27 Total Other Expense 0.27 0.27 | | ALCOHOLOGICA CONTRACTOR | |
| 5110 · Printing 129.92 129.92 5120 · Office Supplies 1,129.58 1,129.58 5140 · Professional Services 2,150.00 2,150.00 5145 · Program Expenses 26,752.14 26,752.14 5150 · Postage & Shipping 72.96 72.96 5152 · Recycling Services 3,374.48 3,374.48 5160 · Rent - Premises 1,638.39 1,638.39 5200 · Salaries - Executive Director 47,916.71 47,916.71 5205 · Salaries - Other 3,100.00 3,100.00 5230 · Taxes - Payroll 0.00 0.00 5260 · Travel 51.00 51.00 5265 · Uniform Expense 245.00 245.00 66000 · Payroll Expenses 3,902.80 3,902.80 Total Expense 181,393.09 181,393.09 Net Ordinary Income 165,399.04 165,399.04 Other Income 2.00 2.00 Total Other Income 2.00 2.00 Other Expense 0.27 0.27 Total Other Expense 0.27 0.27 Net Other Income 1.73 1.73 | | | |
| 5120 · Office Supplies 1,129.58 1,129.58 5140 · Professional Services 2,150.00 2,150.00 5145 · Program Expenses 26,752.14 26,752.14 5150 · Postage & Shipping 72.96 72.96 5152 · Recycling Services 3,374.48 3,374.48 5160 · Rent · Premises 1,638.39 1,638.39 5200 · Salaries · Executive Director 47,916.71 47,916.71 5205 · Salaries · Other 3,100.00 3,100.00 5230 · Taxes · Payroll 0.00 0.00 5260 · Travel 51.00 51.00 5265 · Uniform Expense 245.00 245.00 66000 · Payroll Expenses 3,902.80 3,902.80 Total Expense 181,393.09 181,393.09 Net Ordinary Income 165,399.04 165,399.04 Other Income/Expense 2.00 2.00 Other Income 2.00 2.00 Other Expense 0.27 0.27 Total Other Expense 0.27 0.27 Total Other Expense 0.27 0.27 Net Other Income 1.73 1.73 <td>5110 - Printing</td> <td></td> <td></td> | 5110 - Printing | | |
| 5140 · Professional Services 2,150.00 2,150.00 5145 · Program Expenses 26,752.14 26,752.14 5150 · Postage & Shipping 72.96 72.96 5152 · Recycling Services 3,374.48 3,374.48 5160 · Rent - Premises 1,638.39 1,638.39 5200 · Salaries - Executive Director 47,916.71 47,916.71 5205 · Salaries - Other 3,100.00 3,100.00 5230 · Taxes - Payroll 0.00 0.00 5260 · Travel 51.00 51.00 5265 · Uniform Expense 245.00 245.00 66000 · Payroll Expenses 3,902.80 3,902.80 Total Expense 181,393.09 181,393.09 Net Ordinary Income 165,399.04 165,399.04 Other Income/Expense 2.00 2.00 Other Income 2.00 2.00 Total Other Income 2.00 2.00 Other Expense 0.27 0.27 Total Other Expense 0.27 0.27 Net Other Income 1.73 1.73 | | | |
| 5145 · Program Expenses 26,752.14 26,752.14 5150 · Postage & Shipping 72.96 72.96 5152 · Recycling Services 3,374.48 3,374.48 5160 · Rent - Premises 1,638.39 1,638.39 5200 · Salaries - Executive Director 47,916.71 47,916.71 5205 · Salaries - Other 3,100.00 3,100.00 5230 · Taxes - Payroll 0.00 0.00 5260 · Travel 51.00 51.00 5265 · Uniform Expense 245.00 245.00 66000 · Payroll Expenses 3,902.80 3,902.80 Total Expense 181,393.09 181,393.09 Net Ordinary Income 165,399.04 165,399.04 Other Income/Expense 2.00 2.00 Other Income 2.00 2.00 Total Other Income 2.00 2.00 Other Expense 0.27 0.27 Total Other Expense 0.27 0.27 Net Other Income 1.73 1.73 | | | |
| 5150 · Postage & Shipping 72.96 72.96 5152 · Recycling Services 3,374.48 3,374.48 5160 · Rent - Premises 1,638.39 1,638.39 5200 · Salaries - Executive Director 47,916.71 47,916.71 5205 · Salaries - Other 3,100.00 3,100.00 5230 · Taxes - Payroll 0.00 0.00 5260 · Travel 51.00 51.00 5265 · Uniform Expense 245.00 245.00 66000 · Payroll Expenses 3,902.80 3,902.80 Total Expense 181,393.09 181,393.09 Net Ordinary Income 165,399.04 165,399.04 Other Income/Expense 2.00 2.00 Other Income 2.00 2.00 Total Other Income 2.00 2.00 Other Expense 0.27 0.27 Total Other Expense 0.27 0.27 Net Other Income 1.73 1.73 | | | |
| 5152 · Recycling Services 3,374.48 3,374.48 5160 · Rent - Premises 1,638.39 1,638.39 5200 · Salaries - Executive Director 47,916.71 47,916.71 5205 · Salaries - Other 3,100.00 3,100.00 5230 · Taxes - Payroll 0.00 0.00 5260 · Travel 51.00 51.00 5265 · Uniform Expense 245.00 245.00 66000 · Payroll Expenses 3,902.80 3,902.80 Total Expense 181,393.09 181,393.09 Net Ordinary Income 165,399.04 165,399.04 Other Income/Expense 2.00 2.00 Other Income 2.00 2.00 Total Other Income 2.00 2.00 Other Expense 0.27 0.27 Total Other Expense 0.27 0.27 Net Other Income 1.73 1.73 | | | |
| 5160 · Rent - Premises 1,638.39 1,638.39 5200 · Salaries - Executive Director 47,916.71 47,916.71 5205 · Salaries - Other 3,100.00 3,100.00 5230 · Taxes - Payroll 0.00 0.00 5260 · Travel 51.00 51.00 5265 · Uniform Expense 245.00 245.00 66000 · Payroll Expenses 3,902.80 3,902.80 Total Expense 181,393.09 181,393.09 Net Ordinary Income 165,399.04 165,399.04 Other Income/Expense 2.00 2.00 Other Income 2.00 2.00 Total Other Income 2.00 2.00 Other Expense 0.27 0.27 Total Other Expense 0.27 0.27 Net Other Income 1.73 1.73 | | | |
| 5200 · Salaries - Executive Director 47,916.71 47,916.71 5205 · Salaries - Other 3,100.00 3,100.00 5230 · Taxes - Payroll 0.00 0.00 5260 · Travel 51.00 51.00 5265 · Uniform Expense 245.00 245.00 66000 · Payroll Expenses 3,902.80 3,902.80 Total Expense 181,393.09 181,393.09 Net Ordinary Income 165,399.04 165,399.04 Other Income/Expense 2.00 2.00 Other Income 2.00 2.00 Total Other Income 2.00 2.00 Other Expense 0.27 0.27 Total Other Expense 0.27 0.27 Net Other Income 1.73 1.73 | | | ar Taranana ar arana |
| 5205 · Salaries - Other 3,100.00 3,100.00 5230 · Taxes - Payroll 0.00 0.00 5260 · Travel 51.00 51.00 5265 · Uniform Expense 245.00 245.00 66000 · Payroll Expenses 3,902.80 3,902.80 Total Expense 181,393.09 181,393.09 Net Ordinary Income 165,399.04 165,399.04 Other Income/Expense 2.00 2.00 Other Income 2.00 2.00 Total Other Income 2.00 2.00 Other Expense 0.27 0.27 Total Other Expense 0.27 0.27 Net Other Income 1.73 1.73 | | | |
| 5230 · Taxes - Payroll 0.00 0.00 5260 · Travel 51.00 51.00 5265 · Uniform Expense 245.00 245.00 66000 · Payroll Expenses 3,902.80 3,902.80 Total Expense 181,393.09 181,393.09 Net Ordinary Income 165,399.04 165,399.04 Other Income/Expense 2.00 2.00 Other Income 2.00 2.00 Total Other Income 2.00 2.00 Other Expense 9705 · Interest Expense 0.27 0.27 Total Other Expense 0.27 0.27 Net Other Income 1.73 1.73 | | | |
| 5260 · Travel 51.00 51.00 5265 · Uniform Expense 245.00 245.00 66000 · Payroll Expenses 3,902.80 3,902.80 Total Expense 181,393.09 181,393.09 Net Ordinary Income 165,399.04 165,399.04 Other Income/Expense 2.00 2.00 Other Income 2.00 2.00 Total Other Income 2.00 2.00 Other Expense 9705 · Interest Expense 0.27 0.27 Total Other Expense 0.27 0.27 Net Other Income 1.73 1.73 | | | |
| 5265 · Uniform Expense 245.00 245.00 66000 · Payroll Expenses 3,902.80 3,902.80 Total Expense 181,393.09 181,393.09 Net Ordinary Income 165,399.04 165,399.04 Other Income/Expense 2.00 2.00 Other Income 2.00 2.00 Total Other Income 2.00 2.00 Other Expense 9705 · Interest Expense 0.27 0.27 Total Other Expense 0.27 0.27 Net Other Income 1.73 1.73 | | | |
| 66000 · Payroll Expenses 3,902.80 3,902.80 Total Expense 181,393.09 181,393.09 Net Ordinary Income 165,399.04 165,399.04 Other Income/Expense 2.00 2.00 Other Income 2.00 2.00 Total Other Income 2.00 2.00 Other Expense 9705 · Interest Expense 0.27 0.27 Total Other Expense 0.27 0.27 Net Other Income 1.73 1.73 | | | |
| Total Expense 181,393.09 181,393.09 Net Ordinary Income 165,399.04 165,399.04 Other Income/Expense Other Income 9610 · Interest 2.00 2.00 Total Other Income 2.00 2.00 Other Expense 9705 · Interest Expense 0.27 0.27 Total Other Expense 0.27 0.27 Net Other Income 1.73 1.73 | | | 245.00 |
| Net Ordinary Income 165,399.04 165,399.04 Other Income/Expense 2.00 2.00 Other Income 2.00 2.00 Total Other Income 2.00 2.00 Other Expense 9705 · Interest Expense 0.27 0.27 Total Other Expense 0.27 0.27 Net Other Income 1.73 1.73 | 66000 · Payroll Expenses | 3,902.80 | 3,902.80 |
| Other Income/Expense Other Income 2.00 2.00 9610 · Interest 2.00 2.00 Total Other Income 2.00 2.00 Other Expense 9705 · Interest Expense 0.27 0.27 Total Other Expense 0.27 0.27 Net Other Income 1.73 1.73 | Total Expense | 181,393.09 | 181,393.09 |
| Other Income 9610 · Interest 2.00 2.00 Total Other Income 2.00 2.00 Other Expense 9705 · Interest Expense 0.27 0.27 Total Other Expense 0.27 0.27 Net Other Income 1.73 1.73 | Net Ordinary Income | 165,399.04 | 165,399.04 |
| 9610 · Interest 2.00 2.00 Total Other Income 2.00 2.00 Other Expense 0.27 0.27 Total Other Expense 0.27 0.27 Net Other Income 1.73 1.73 | Other Income/Expense | | |
| Total Other Income 2.00 2.00 Other Expense 0.27 0.27 Total Other Expense 0.27 0.27 Net Other Income 1.73 1.73 | Other Income | | |
| Other Expense 0.27 0.27 9705 · Interest Expense 0.27 0.27 Total Other Expense 0.27 0.27 Net Other Income 1.73 1.73 | 9610 · Interest | 2.00 | 2.00 |
| 9705 · Interest Expense 0.27 0.27 Total Other Expense 0.27 0.27 Net Other Income 1.73 1.73 | Total Other Income | 2.00 | 2.00 |
| Total Other Expense 0.27 0.27 Net Other Income 1.73 1.73 | | | |
| Net Other Income 1.73 1.73 | 9705 · Interest Expense | 0.27 | 0.27 |
| | Total Other Expense | 0.27 | 0.27 |
| Net Income 165,400.77 165,400.77 | Net Other Income | 1.73 | 1.73 |
| | Net Income | 165,400.77 | 165,400.77 |

Financial statements of The Outside Foundation

For the period ending December 31, 2021

THE OUTSIDE FOUNDATION STMT OF ASSETS, LIABILITIES AND EQUITY-CASH BASIS DECEMBER 31, 2021

ASSETS

| | | | | |
|--------------|---|------------------|-------|----------|
| | CURRENT ASSETS | | | |
| 1052 | CASH IN BANK-COASTAL STATES BANK | \$ 26,249 | | |
| 1110 | ACCOUNTS RECEIVABLE-SALE OF LOGO ITEMS | 400 | | |
| 1210 | INVENTORY-LOGO ITEMS ETC. | 1,423 | | |
| 1350 | DEPOSIT AT COMMUNITY FOUNDATION | 53,862 | | |
| | TOTAL CURRENT ASSETS | | \$ | 81,934 |
| | PROPERTY, PLANT AND EQUIPMENT | 16 564 | | |
| 1530 1580 | EQUIPMENT ACCUMULATED DEPRECIATION- | 16,564 | | |
| | EQUIPMENT | (9,868) | • | |
| | TOTAL PROPERTY, PLANT AND EQUIPMENT | | | 6,696 |
| | TOTAL ASSETS | | \$ | 88,630 |
| | LIABILITIES AND FUND | EQUITY | | |
| | | | | |
| 2022 | CURRENT LIABILITIES ADVANCE-SBA-PPP FUNDS | \$ 7,300 | | |
| 2060 2070 | FICA TAX WITHHELD FEDERAL INCOME TAX | 798 | | |
| | WITHHELD | 586 | | |
| 2080 | STATE INCOME TAX WITHHELD | 443 | | |
| | TOTAL CURRENT LIABILITIES | | \$ | 9,127 |
| | | | | |
| | FUND EQUITY | | | |
| 3040 | RETAINED FUND EQUITY | 84.824 | | |
| 3040 3050 | RETAINED FUND EQUITY (DEFICIT) CURRENT YEAR SURPLUS | 84,824 | | |
| | RETAINED FUND EQUITY (DEFICIT) CURRENT YEAR SURPLUS (DEFICIT) | 84,824 (5,321 |) | . |
| | RETAINED FUND EQUITY (DEFICIT) CURRENT YEAR SURPLUS | • |) | 79,502 |

| ACCOUNTACT LABOR STATE SECEIVED 27,080 49.4 48.462 38 | | | Current Actual I | | Year To Danie Actual | Percent |
|--|------|----------------------------|-------------------------|-------|----------------------|---------|
| ### ACCORDANCE RECEIVED 27,080 49.4 48,462 38 ### ACCORDANCE RECEIVED 15,919 29.1 24,980 20 ### ACCORDANCE RECEIVED 16,5919 29.1 24,980 20 ### ACCORDANCE RECEIVED 16,595 21.3 46,302 38 ### TOTAL REVENUE 54,784 100.0 124,491 100 ### ACCORDANCE RECEIVED 27,143 1 ### ACCORDANCE RECEIVED RECEIVED 27,143 1 ### ACCORDANCE RECEIVED RECE | | REVENUE | | | | |
| A023 DONATIONS RECEIVED 15,919 29.1 24,980 20 4024 SALE OF DONATED ITEM 1,695 21.3 48,302 38 FUND RAISING EVENTS 11,695 21.3 48,302 38,302 38,3 | | SALES-LOGO ITEMS ETC. | \$ | | | 1.0 |
| A024 SALE OF DONATED TIEM | | | | | | 38.9 |
| * TOTAL REVENUE 54,784 100.0 124,491 100 ** TOTAL COST OF SALES 50 1,700 1 ** TOTAL COST OF SALES 0 0 0.0 3,843 3 ** GROSS PROFIT 54,784 100.0 120,648 96 ** OPERATING EXPENSES ** ADVERTISING AND PROMOTION 8,163 14.9 24,799 19 ** SALES 31 0.1 57 0 ** CONTRACT LABOR 5,270 9.6 17,830 14 ** GRISS MAN SERVICE CHARGES 31 0.1 57 0 ** CURISTMAS EXPENSE 300 0.5 300 0 ** CONTRACT LABOR 5,270 9.6 17,830 14 ** CONTRACT LABOR 5,270 9.6 17,830 14 ** SOLEDIT CARD DISCOUNT FEES 9 0 ** DEPRECIATION EXPENSE 166 0.3 1,366 1 ** SOLEDIT CARD DISCOUNT FEES 9 1,104 0 ** SOLED TO DUES AND LICENSES 148 0 ** SOLEN EXPENSES 166 0.7 18,233 14 ** SOLEN EXPENSES 98 0.2 217 0 ** MANAGEMENT CHARGES 98 0.2 217 0 ** MENTING EXPENSE 98 0.2 217 0 ** PRINTING EXPENSE 98 0.2 217 0 ** PRINTING EXPENSE 98 0.2 217 0 ** MENTING EXPENSE 98 0.2 217 0 ** MENTING EXPENSE 98 0.2 217 0 ** PRINTING (116) (0.2) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (| | | 15,919 | 29.1 | | |
| * TOTAL REVENUE 54,784 100.0 124,491 100 COST OF SALES PURCHASES-LOGO ITEMS ETC PURCHASES - OTHER * TOTAL COST OF SALES O 0.0 3,843 3 * GROSS PROFIT 54,784 100.0 120,648 96 OPERATING EXPENSES 5010 ADVERTISING AND PROMOTION 8,163 14.9 24,799 19 5030 BANK SERVICE CHARGES 31 0.1 57 0 5045 CHRISTMAS EXPENSE 300 0.5 300 0 5050 CREDIT CARD DISCOUNT FEES 90 0 5050 CREDIT CARD DISCOUNT FEES 90 0 5050 DEPRECIATION EXPENSE 166 0.3 1,366 1 5060 DONATIONS 1,104 0 5070 DUES AND LICENSES 3,698 6.7 18,233 14 5077 EVENT EXPENSES 3,698 6.7 18,233 14 5080 INSURANCE-LIABILITY 510 0 5107 MEDITING EXPENSE 98 0.2 217 0 5100 MANAGEMENT CHARGES 98 0.2 217 0 5110 PRINTING (116) (0.2) (11 | | | | | | 1.2 |
| COST OF SALES 4520 | 4028 | FUND RAISING EVENTS | 11,695 | 21.3 | 48,302 | 38.8 |
| ## TOTAL COST OF SALES | | * TOTAL REVENUE | 54,784 | 100.0 | 124,491 | 100.0 |
| * TOTAL COST OF SALES | | | | | 0.143 | 1 7 |
| * TOTAL COST OF SALES 0 0 0.0 3,843 3 * GROSS PROFIT 54,784 100.0 120,648 96 OPERATING EXPENSES 5010 ADVERTISING AND PROMOTION 8,163 14.9 24,799 19 5030 BANK SERVICE CHARGES 31 0.1 57 0 5040 CONTRACT LABOR 5,270 9.6 17,830 14 5045 CHRISTMAS EXPENSE 300 0.5 300 0 5050 CREDIT CARD DISCOUNT FEES 9 9 0 5055 DEPRECIATION EXPENSE 166 0.3 1,366 1 5060 DONATIONS 1,104 0 5070 DUES AND LICENSES 418 0 5077 EVENT EXPENSES 418 0 5078 FUNDRAISING EXPENSE 3,698 6.7 18,233 14 5080 INSURANCE-LIABILITY 510 0 5105 MANAGEMENT CHARGES 98 0.2 217 0 5107 MESTING EXPENSE 98 0.2 217 0 5110 PRINTING (116) (0.2) (116) (0.5) (1.5) (1.5) (0.5) (1.5) (0.5) (1.5) (0.5) (1.5) (0.5) (1.5) (0.5) (1.5) (0.5) (1.5) (0.5) (1.5) (0.5) (1.5) (0.5) (1.5) (0.5) (1.5) (0.5) (1.5) (1.5) (0.5) (0.5) (1.5) (0. | | | | | | 1.7 |
| * GROSS PROFIT 54,784 100.0 120,648 96 OPERATING EXPENSES 5010 ADVERTISING AND PROMOTION 8,163 14.9 24,799 19 5030 BANK SERVICE CHARGES 31 0.1 57 0 5040 CONTRACT LABOR 5,270 9.6 17,830 14 5045 CHRISTMAS EXPENSE 300 0.5 300 0 5050 CREDIT CARD DISCOUNT FEES 9 0 5055 DEPRECIATION EXPENSE 166 0.3 1,366 1 5060 DONATIONS 1,104 0 5070 DUES AND LICENSES 342 0 5077 EVENT EXPENSE 3,698 6.7 18,233 14 5080 INSURANCE-LIABILITY 510 510 0 5105 MANAGEMENT CHARGES 214 0.4 645 0 5107 MEETING EXPENSE 98 0.2 217 0 5110 PRINTING (116) (0.2) (116) (0 5120 OFFICE SUPPLIES 73 0.1 361 0 5130 OPERATING SUPPLIES 73 0.1 361 0 5130 OPERATING SUPPLIES 73 0.1 361 0 5145 PROGRAM EXPENSES 6,564 12.0 16,598 13 5140 PROFESSIONAL SERVICES 375 0.7 1,850 1 5145 PROGRAM EXPENSES 552 1.0 2,518 2 5160 RENT - PREMISES 238 0.4 1,201 1 5180 REPAIRS AND MAINTENANCE 112 0.2 112 0 5205 SALARIES-EXECUTIVE DIRECTOR 7,917 14.5 26,667 21 5210 SALARIES-EXECUTIVE DIRECTOR 7,917 14.5 26,667 21 5220 SALARIES-EXECUTIVE DIRECTOR 7,917 14.5 26,667 21 5220 SALARIES-EXECUTIVE DIRECTOR 7,917 14.5 26,667 21 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 102 0.2 1022 0.2 5266 UNIFORM EXPENSE 102 0.2 1022 0.2 5267 UNIFORM EXPENSE 102 0.2 1022 0.2 5268 UNIFORM EXPENSE 102 0.2 1022 0.2 5268 UNIFORM EXPENSE 102 0.2 1022 0.2 5268 UNIFORM EXPENSE 102 0.2 1022 0 | 4550 | PURCHASES - OTHER | | | 1,700 | 1.4 |
| OPERATING EXPENSES 5010 ADVERTISING AND PROMOTION 8,163 14.9 24,799 19 5030 BANK SERVICE CHARGES 31 0.1 57 0 5040 CONTRACT LABOR 5,270 9.6 17,830 14 5045 CHRISTMAS EXPENSE 300 0.5 300 0 5050 CREDIT CARD DISCOUNT FEES 9 0 5055 DEPRECIATION EXPENSE 166 0.3 1,366 1 5060 DONATIONS 1,104 0 5070 DUES AND LICENSES 3,698 6.7 18,233 14 5080 INSURANCE-LIABILITY 510 0 5107 MEDING EXPENSE 98 0.2 217 0 5110 PRINTING (116) (0.2) (116) (0.5) 5120 OFFICE SUPPLIES 73 0.1 361 0 5130 OPERATING SUPPLIES 73 0.1 361 0 5130 OPERATING SUPPLIES 73 0.1 361 0 5130 OPERATING SUPPLIES 73 0.1 361 0 5145 PROGRAM EXPENSES 6,564 12.0 16,598 13 5150 POSTAGE AND SHIPPING 73 0 5152 RECYCLING SERVICES 552 1.0 2,518 2 5160 RENT - PREMISES 238 0.4 1,201 1 5200 SALARIES-EXECUTIVE DIRECTOR 7,917 14.5 26,667 21 5205 SALARIES-OTHER 2,520 4.6 7,860 6 5210 TAXES - PAYROLL 604 1.1 2,434 252 0 5265 UNIFORM EXPENSE 102 0.2 102 0.2 5265 UNIFORM EXPENSE 103 0.4 1.1 2,434 2.2 | | * TOTAL COST OF SALES | 0 | 0.0 | 3,843 | 3.1 |
| Description | | * GROSS PROFIT | 54,784 | 100.0 | 120,648 | 96.9 |
| PROMOTION 8,163 14.9 24,799 19 5030 BANK SERVICE CHARGES 31 0.1 57 0 5040 CONTRACT LABOR 5,270 9.6 17,830 14 5045 CHRISTMAS EXPENSE 300 0.5 300 0 5055 CREDIT CARD DISCOUNT FEES 9 0 5055 DEPRECIATION EXPENSE 166 0.3 1,366 1 5060 DONATIONS 1,104 0 5070 DUES AND LICENSES 342 0 5077 EVENT EXPENSES 3,698 6.7 18,233 14 5080 INSURANCE-LIABILITY 510 0 5105 MANAGEMENT CHARGES 214 0.4 645 0 5107 MEETING EXPENSE 98 0.2 217 0 5110 PRINTING (116) (0.2) (116) (0 5120 OFFICE SUPPLIES 73 0.1 361 0 5130 OPERATING SUPPLIES 73 0.1 361 0 5130 OPERATING SUPPLIES 73 0.1 361 0 5140 PROFESSIONAL SERVICES 375 0.7 1,850 1 5140 PROFESSIONAL SERVICES 375 0.7 1,850 1 5145 PROGRAM EXPENSES 6,564 12.0 16,598 13 5150 POSTAGE AND SHIPPING 73 0 5152 RECYCLING SERVICES 552 1.0 2,518 2 5160 RENT - PREMISES 238 0.4 1,201 1 5180 REPAIRS AND MAINTENANCE 112 0.2 112 0 5200 SALARIES-EXECUTIVE 0 DIRECTOR 7,917 14.5 26,667 21 5205 SALARIES-OTHER 2,520 4.6 7,860 6 5210 SALES EXPENSE 102 0.2 102 0 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 1355 0 | | OPERATING EXPENSES | | | | |
| SO30 | 5010 | ADVERTISING AND | | | | |
| S040 CONTRACT LABOR 5,270 9.6 17,830 14 14 14 14 14 14 14 1 | | PROMOTION | • | | | |
| SO45 | | | - | | | |
| SOSO CREDIT CARD DISCOUNT FEES 9 0 | | | - | | | |
| DEPRECIATION EXPENSE 166 | | | 300 | 0.5 | | 0.2 |
| 1,104 0 0 0 0 0 0 0 0 0 | | | | | _ | 0.0 |
| S070 DUES AND LICENSES 342 0 | | | 166 | 0.3 | | |
| SO77 EVENT EXPENSES 3,698 6.7 18,233 14 14 15 14 15 16 15 16 15 16 15 16 15 16 15 16 16 | | | | | | |
| 5078 FUNDRAISING EXPENSE 3,698 6.7 18,233 14 5080 INSURANCE-LIABILITY 510 0 5105 MANAGEMENT CHARGES 214 0.4 645 0 5107 MEETING EXPENSE 98 0.2 217 0 5110 PRINTING (116) (0.2) (116) (0 5120 OFFICE SUPPLIES 73 0.1 361 0 5130 OPERATING SUPPLIES 237 0 5140 PROFESSIONAL SERVICES 375 0.7 1,850 1 5145 PROGRAM EXPENSES 6,564 12.0 16,598 13 5150 POSTAGE AND SHIPPING 73 0 5152 RECYCLING SERVICES 552 1.0 2,518 2 5160 RENTI - PREMISES 238 0.4 1,201 1 5180 REPAIRS AND MAINTENANCE 112 0.2 112 0 5200 SALARIES - EXECUTIVE 7,917 14.5 26,667 21 5205 SALARIES - OTHER | | | | | | |
| Solid | | | 3 600 | 6 7 | | |
| Since Sinc | | | 3,090 | 0.7 | · · | |
| 5107 MEETING EXPENSE 98 0.2 217 0 5110 PRINTING (116) (0.2) (116) (0 5120 OFFICE SUPPLIES 73 0.1 361 0 5130 OPERATING SUPPLIES 237 0 5140 PROFESSIONAL SERVICES 375 0.7 1,850 1 5145 PROGRAM EXPENSES 6,564 12.0 16,598 13 5150 POSTAGE AND SHIPPING 73 0 5152 RECYCLING SERVICES 552 1.0 2,518 2 5160 RENT - PREMISES 238 0.4 1,201 1 5180 REPAIRS AND MAINTENANCE 112 0.2 112 0 5200 SALARIES-EXECUTIVE 7,917 14.5 26,667 21 5205 SALARIES-OTHER 2,520 4.6 7,860 6 5210 SALES EXPENSE 102 0.2 102 0 5230 TAXES - PAYROLL 604 1.1 2,434 2 5265 UNIFOR | | | 214 | 0.4 | | |
| 5110 PRINTING (116) (0.2) (116) (0 5120 OFFICE SUPPLIES 73 0.1 361 0 5130 OPERATING SUPPLIES 237 0 5140 PROFESSIONAL SERVICES 375 0.7 1,850 1 5145 PROGRAM EXPENSES 6,564 12.0 16,598 13 5150 POSTAGE AND SHIPPING 73 0 5152 RECYCLING SERVICES 552 1.0 2,518 2 5160 RENT - PREMISES 238 0.4 1,201 1 5180 REPAIRS AND MAINTENANCE 112 0.2 112 0 5200 SALARIES-EXECUTIVE 112 0.2 112 0 5205 SALARIES-OTHER 2,520 4.6 7,860 6 5210 SALES EXPENSE 102 0.2 102 0 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 135 0 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> | | | | | | |
| 5120 OFFICE SUPPLIES 73 0.1 361 0 5130 OPERATING SUPPLIES 237 0 5140 PROFESSIONAL SERVICES 375 0.7 1,850 1 5145 PROGRAM EXPENSES 6,564 12.0 16,598 13 5150 POSTAGE AND SHIPPING 73 0 5152 RECYCLING SERVICES 552 1.0 2,518 2 5160 RENT - PREMISES 238 0.4 1,201 1 5180 REPAIRS AND MAINTENANCE 112 0.2 112 0 5200 SALARIES-EXECUTIVE 7,917 14.5 26,667 21 5205 SALARIES-OTHER 2,520 4.6 7,860 6 5210 SALES EXPENSE 102 0.2 102 0 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 135 0 | | | | | | |
| 5130 OPERATING SUPPLIES 237 0 5140 PROFESSIONAL SERVICES 375 0.7 1,850 1 5145 PROGRAM EXPENSES 6,564 12.0 16,598 13 5150 POSTAGE AND SHIPPING 73 0 5152 RECYCLING SERVICES 552 1.0 2,518 2 5160 RENT - PREMISES 238 0.4 1,201 1 5180 REPAIRS AND MAINTENANCE 112 0.2 112 0 5200 SALARIES-EXECUTIVE 7,917 14.5 26,667 21 5205 SALARIES-OTHER 2,520 4.6 7,860 6 5210 SALES EXPENSE 102 0.2 102 0 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 135 0 | | | | | | |
| 5145 PROGRAM EXPENSES 6,564 12.0 16,598 13 5150 POSTAGE AND SHIPPING 73 0 5152 RECYCLING SERVICES 552 1.0 2,518 2 5160 RENT - PREMISES 238 0.4 1,201 1 5180 REPAIRS AND MAINTENANCE 112 0.2 112 0 5200 SALARIES-EXECUTIVE 7,917 14.5 26,667 21 5205 SALARIES-OTHER 2,520 4.6 7,860 6 5210 SALES EXPENSE 102 0.2 102 0 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 135 0 | | | | | 237 | 0.2 |
| 5150 POSTAGE AND SHIPPING 73 0 5152 RECYCLING SERVICES 552 1.0 2,518 2 5160 RENT - PREMISES 238 0.4 1,201 1 5180 REPAIRS AND MAINTENANCE 112 0.2 112 0 5200 SALARIES-EXECUTIVE 7,917 14.5 26,667 21 5205 SALARIES-OTHER 2,520 4.6 7,860 6 5210 SALES EXPENSE 102 0.2 102 0 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 135 0 | 5140 | PROFESSIONAL SERVICES | 375 | 0.7 | | |
| 5152 RECYCLING SERVICES 552 1.0 2,518 2 5160 RENT - PREMISES 238 0.4 1,201 1 5180 REPAIRS AND MAINTENANCE 112 0.2 112 0 5200 SALARIES-EXECUTIVE 7,917 14.5 26,667 21 5205 SALARIES-OTHER 2,520 4.6 7,860 6 5210 SALES EXPENSE 102 0.2 102 0 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 135 0 | 5145 | PROGRAM EXPENSES | 6,564 | 12.0 | 16,598 | |
| 5160 RENT - PREMISES 238 0.4 1,201 1 5180 REPAIRS AND MAINTENANCE 112 0.2 112 0 5200 SALARIES-EXECUTIVE 7,917 14.5 26,667 21 5205 SALARIES-OTHER 2,520 4.6 7,860 6 5210 SALES EXPENSE 102 0.2 102 0 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 135 0 | 5150 | POSTAGE AND SHIPPING | | | | 0.1 |
| 5180 REPAIRS AND MAINTENANCE 112 0.2 112 0 5200 SALARIES-EXECUTIVE DIRECTOR 7,917 14.5 26,667 21 5205 SALARIES-OTHER 2,520 4.6 7,860 6 5210 SALES EXPENSE 102 0.2 102 0 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 135 0 | | RECYCLING SERVICES | | | | |
| 5200 SALARIES-EXECUTIVE 7,917 14.5 26,667 21 5205 SALARIES-OTHER 2,520 4.6 7,860 6 5210 SALES EXPENSE 102 0.2 102 0 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 135 0 | | | | | | |
| DIRECTOR 7,917 14.5 26,667 21 5205 SALARIES-OTHER 2,520 4.6 7,860 6 5210 SALES EXPENSE 102 0.2 102 0 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 135 0 | | | 112 | 0.2 | 112 | 0.1 |
| 5205 SALARIES-OTHER 2,520 4.6 7,860 6 5210 SALES EXPENSE 102 0.2 102 0 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 135 0 | 5200 | | | 3.4 5 | 26 667 | 21.4 |
| 5210 SALES EXPENSE 102 0.2 102 0 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 135 0 | | | | | | |
| 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 135 0 | | | | | | |
| 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 135 0 | | | | | | |
| 5265 UNIFORM EXPENSE 135 0 | | | 904 | 1.1 | | |
| * TOTAL OPERATING EXPENSES 36,880 67.3 125,916 101 | | | | | | |
| | | * TOTAL OPERATING EXPENSES | 36,880 | 67.3 | 125,916 | 101.1 |

| | | Current — - Actual Percent | | — Year To Date Actual Pe | | |
|------|---------------------------------|----------------------------|-------|--------------------------|-------|--|
| | * NET OPERATING INCOME (LOSS) | 17,904 | 32.7 | (5,268) | (4.2) | |
| 9610 | OTHER INCOME INTEREST | (5) | (0.0) | (36) | (0.0) | |
| | * TOTAL OTHER INCOME | (5) | (0.0) | (36) | (0.0) | |
| 9705 | OTHER EXPENSES INTEREST EXPENSE | | | 90 | 0.1 | |
| | * TOTAL OTHER EXPENSES | 0 | 0.0 | 90 | 0.1 | |
| | * NET INCOME (LOSS) | 17,909 | 32.7 | (5,321) | (4.3) | |
| | * NET INCOME (LOSS) AFTER INCOM | \$ 17,909 | 32.7 | \$ (5,321) | (4.3) | |

| | | Current | | Year To Date | | | |
|--------------|-------------------------------|----------|-----------|--------------|-----------------|-----------|----------------|
| | | Actual | Last Year | Ly-Var | Actual | Last Year | Ly-Var |
| | REVENUE | | | | | | |
| 4020 | SALES-LOGO ITEMS ETC. | \$ 91 \$ | 71 | \$ 20 | \$ 1,246 | \$ 1,152 | \$ 94 |
| 4022 | GRANTS RECEIVED | 27,080 | 4,000 | 23,080 | 48,462 | 15,465 | 32,997 |
| 4023 | DONATIONS RECEIVED | 15,919 | 3,076 | 12,843 | 24,980 | 33,685 | (8,704) |
| 4024 | SALE OF DONATED ITEM | 13,713 | 850 | (850) | 1,500 | 850 | 650 |
| 4028 | FUND RAISING EVENTS | 11,695 | 1,265 | 10,430 | 48,302 | 50,817 | (2,514) |
| 4029 | RECYCLING FEES RECEIVED | 22,000 | 2,555 | 20,120 | | 432 | (432) |
| | * TOTAL REVENUE | 54,784 | 9,262 | 45,522 | 124,491 | 102,400 | 22,091 |
| | COST OF SALES | | | | | | |
| 4520 | PURCHASES-LOGO ITEMS ETC | | | | 2,143 | | (2,143) |
| 4550 | PURCHASES - OTHER | | | | 1,700 | | (1,700) |
| | * TOTAL COST OF SALES | 0 | 0 | 0 | 3,843 | 0 | (3,843) |
| | * GROSS PROFIT | 54,784 | 9,262 | 45,522 | 120,648 | 102,400 | 18,248 |
| | OPERATING EXPENSES | | | | | | |
| 5010 | ADVERTISING AND | | | | | | |
| | PROMOTION | 8,163 | 56 | (8,106) | 24,799 | 986 | (23,813) |
| 5030 | BANK SERVICE CHARGES | 31 | | (31) | 57 | 25 | (32) |
| 5040 | CONTRACT LABOR | 5,270 | 3,550 | (1,720) | 17,830 | 10,362 | (7,467) |
| 5045 | CHRISTMAS EXPENSE | 300 | 300 | | 300 | 300 | |
| 5050 | CREDIT CARD DISCOUNT FEES | | | | 9 | | (9) |
| 5055 | DEPRECIATION EXPENSE | 166 | 1,516 | 1,350 | 1,366 | 1,516 | 150 |
| 5060 | DONATIONS | | | | 1,104 | 1,000 | (104) |
| 5070 | DUES AND LICENSES | | 45 | 45 | 342 | 290 | (52) |
| 5077 | EVENT EXPENSES | | | | 418 | 611 | 193 |
| 5078 | FUNDRAISING EXPENSE | 3,698 | | (3,698) | 18,233 | 17,923 | (310) |
| 5080 | INSURANCE-LIABILITY | | | | 510 | 1,003 | 493 |
| 5105 | MANAGEMENT CHARGES | 214 | 148 | (66) | 645 | 448 | (198) |
| 5107 | MEETING EXPENSE | 98 | 181 | 83 | 217 | 318 | 101 |
| 5110 | PRINTING | (116) | | 116 | (116) | | 116 |
| 5120 | OFFICE SUPPLIES | 73 | 304 | 231 | 361 | 521 | 160 |
| 5130 | OPERATING SUPPLIES | | 50 | 50 | 237 | 101 | (136) |
| 5140 | PROFESSIONAL SERVICES | 375 | 375 | | 1,850 | 1,750 | (100) |
| 5145 | PROGRAM EXPENSES | 6,564 | 4,006 | (2,558) | 16,598 | 5,166 | (11,432) |
| 5150 | POSTAGE AND SHIPPING | | 33 | 33 | 73 | 78 | 2 040 |
| 5152 | RECYCLING SERVICES | 552 | 704 | 152 | 2,518 | 5,367 | 2,849 (910) |
| 5160 | RENT - PREMISES | 238 | 291 | 53 | 1,201 | 291 10 | (102) |
| 5180 | REPAIRS AND MAINTENANCE | 112 | 10 | (102) | 112 | 10 | (102) |
| 5200 | SALARIES-EXECUTIVE | | | 12 ((2) | 26 662 | 25,000 | (1,667) |
| | DIRECTOR | 7,917 | 6,250 | (1,667) | 26,667 7,860 | 8,020 | 160 |
| 5205 | SALARIES-OTHER | 2,520 | 1,480 | (1,040) | 102 | 6,020 | (102) |
| 5210 | SALES EXPENSE | 102 | | (102) | 102 | 200 | 200 |
| 5212 | SCHOLARSHIP EXPENSE | 604 | 596 | (8) | 2,434 | 2,613 | 179 |
| 5230 5240 | TAXES - PAYROLL TAXES - OTHER | 904 | 336 | 107 | 52 | 2,313 | (52) |
| 5240 | UNIFORM EXPENSE | | | | 135 | 218 | 83 |
| 2203 | | | | | | | |

| | - | Current | | | Year To Date - | | |
|------|---------------------------------|---------|-------------|-----------|----------------|-----------|-------------|
| | | Actual | Last Year | Ly-Var | Actual | Last Year | Ly-Var |
| | * TOTAL OPERATING EXPENSES | 36,880 | 19,896 | (16,985) | 125,916 | 84,117 | (41,799) |
| | * NET OPERATING INCOME (LOSS) | 17,904 | (10,633) | 28,537 | (5,268) | 18,283 | (23,551) |
| 9610 | OTHER INCOME INTEREST | (5) | | 5 | (36) | (90) | (54) |
| | * TOTAL OTHER INCOME | (5) | 0 | 5 | (36) | (90) | (54) |
| 9705 | OTHER EXPENSES INTEREST EXPENSE | | | | 90 | | (90) |
| | * TOTAL OTHER EXPENSES | 0 | 0 | 0 | 90 | 0 | (90) |
| | * NET INCOME (LOSS) | 17,909 | (10,633) | 28,542 | (5,321) | 18,374 | (23,695) |
| | * NET INCOME (LOSS) AFTER INCOM | 17,909 | \$ (10,633) | \$ 28,542 | \$ (5,321) | \$ 18,374 | \$ (23,695) |

The Outside Foundation New File

Profit and Loss

January 1 - August 25, 2024

| | TOTAL |
|------------------------------------|--------------|
| Income | |
| 4022 Grants Received | |
| 4022-1 Organization | 7,500.00 |
| 4022-2 Government | 32,501.26 |
| Total 4022 Grants Received | 40,001.26 |
| 4023 Donations Recieved | 82,750.57 |
| 4023-2 Retail & Hats | 143.91 |
| 4023-6 Annual Giving | 47.00 |
| 4023-8 Recurring Gifts | 50.00 |
| Total 4023 Donations Recieved | 82,991.48 |
| 4028 Fund Raising Events | 92,982.07 |
| 4028-1 Page Island | 6,600.00 |
| Total 4028 Fund Raising Events | 99,582.07 |
| Total Income | \$222,574.81 |
| GROSS PROFIT | \$222,574.81 |
| Expenses | |
| 5010 Advertising and Promotion | 16,422.55 |
| 5040 Contract Labor | 48,345.12 |
| 5070 Dues and Licenses | 263.70 |
| 5078 Fundraising Expense | 19,962.45 |
| 5080 Insurance - Liability | 3,983.00 |
| 5090 Insurance - Health | 839.80 |
| 5107 Meeting Expense | 169.75 |
| 5120 Office Supplies | 325.07 |
| 5140 Professional Services | 8,460.00 |
| 5145 Program Expenses | 52,129.66 |
| 5150 Postage & Shipping | 53.60 |
| 5152 Recycling Services | 1,332.00 |
| 5160 Rent - Premises | 855.00 |
| 5200 Salaries - Executive Director | 18,814.00 |
| 5235 Taxes - Real Estate | 194.42 |
| 5260 Travel | 1,489.33 |
| 66000 Payroll Expenses | 956.25 |
| Total Expenses | \$174,595.70 |
| NET OPERATING INCOME | \$47,979.11 |
| Other Income | |
| 9610 Interest | 298.12 |
| 9615 Credit Card Rewards/Credits | 960.25 |

The Outside Foundation New File

Profit and Loss

January 1 - August 25, 2024

| | TOTAL |
|----------------------|-------------|
| Other Expenses | |
| 9710 Unclassified | 2,758.31 |
| Total Other Expenses | \$2,758.31 |
| NET OTHER INCOME | \$-1,499.94 |
| NET INCOME | \$46,479.17 |

The Outside Foundation Balance Sheet

As of December 31, 2023

| | Dec 31, 23 |
|--|---------------------------------------|
| ASSETS Current Assets Checking/Savings | |
| 1052 · Cash In Bank - Coastal | 167,185.82 |
| Total Checking/Savings | 167,185.82 |
| Other Current Assets 1110 · Accounts Receivable - Sale 1210 · Inventory - Logo Items Etc. | 400.00 1,423.00 |
| Total Other Current Assets | 1,823.00 |
| Total Current Assets | 169,008.82 |
| Fixed Assets 1530 · Equipment 1580 · Accumulated Depreciation - Equi | 19,165.32 -11,772.69 |
| Total Fixed Assets | 7,392.63 |
| TOTAL ASSETS | 176,401.45 |
| LIABILITIES & EQUITY Liabilities Current Liabilities Other Current Liabilities 2080 · State Income Tax | 592.83 |
| 24000 · Payroll Liabilities | 3,207.78 |
| Total Other Current Liabilities | 3,800.61 |
| Total Current Liabilities | 3,800.61 |
| Total Liabilities | 3,800.61 |
| Equity 3040 · Retained Fund Equity 32000 · Unrestricted Net Assets Net Income | 35,541.32 163,828.08 -26,768.56 |
| Total Equity | 172,600.84 |
| TOTAL LIABILITIES & EQUITY | 176,401.45 |

December 2023

| | Dec 23 |
|--------------------------------------|-----------|
| Ordinary Income/Expense | |
| Income | |
| 4022 · Grants Received | 21,415.62 |
| 4023 · Donations Recieved | 4,220.00 |
| 4028 · Fund Raising Events | 4,486.75 |
| Total Income | 30,122.37 |
| Gross Profit | 30,122.37 |
| Expense | |
| 5030 · Bank Service Charges | 27.70 |
| 5040 · Contract Labor | 5,700.00 |
| 5090 · Insurance - Health | 167.86 |
| 5145 · Program Expenses | 6,393.38 |
| 5200 · Salaries - Executive Director | 7,833.34 |
| 5235 · Taxes - Real Estate | 214.12 |
| 66000 · Payroll Expenses | 6,358.72 |
| Total Expense | 26,695.12 |
| Net Ordinary Income | 3,427.25 |
| Other Income/Expense | |
| Other Income | |
| 9620 · Stale Checks | 89.00 |
| Total Other Income | 89.00 |
| Net Other Income | 89.00 |
| Net Income | 3,516.25 |

January through December 2023

| | Jan - Dec 23 |
|--------------------------------------|--------------|
| Ordinary Income/Expense | |
| Income | |
| 4022 · Grants Received | 54,939.81 |
| 4023 · Donations Recieved | 55,559.33 |
| 4028 · Fund Raising Events | 107,046.87 |
| Total Income | 217,546.01 |
| Gross Profit | 217,546.01 |
| Expense | |
| 5010 · Advertising and Promotion | 18,963.88 |
| 5025 · Auto Expense | 290.82 |
| 5030 · Bank Service Charges | 27.70 |
| 5040 · Contract Labor | 57,657.93 |
| 5070 · Dues and Licenses | 1,006.58 |
| 5078 · Fundraising Expense | 41,383.22 |
| 5080 · Insurance - Liability | 1,382.28 |
| 5090 · Insurance - Health | 5,961.98 |
| 5107 · Meeting Expense | 182.51 |
| 5120 · Office Supplies | 512.86 |
| 5130 · Operating Supplies | 8,928.50 |
| 5140 · Professional Services | 4,678.00 |
| 5145 · Program Expenses | 47,863.50 |
| 5150 · Postage & Shipping | 113.55 |
| 5152 · Recycling Services | 3,114.12 |
| 5160 · Rent - Premises | 1,630.00 |
| 5200 · Salaries - Executive Director | 47,000.04 |
| 5235 · Taxes - Real Estate | 214.12 |
| 5240 · Taxes - Other | 1,380.69 |
| 5260 · Travel | 530.16 |
| 5265 · Uniform Expense | 160.50 |
| 66000 · Payroll Expenses | 10,118.63 |
| Total Expense | 253,101.57 |
| Net Ordinary Income | -35,555.56 |
| Other Income/Expense | |
| Other Income | |
| 9615 · Credit Card Rewards/Credits | 250.00 |
| 9620 · Stale Checks | 8,537.00 |
| Total Other Income | 8,787.00 |
| Net Other Income | 8,787.00 |
| et Income | -26,768.56 |

January through December 2023

| | Jan - Dec 23 | Jan - Dec 22 | \$ Change |
|---|----------------------|--------------|------------------|
| Ordinary Income/Expense Income | | | |
| 4020 · Sales - Logo Items Etc. | 0.00 | 75.00 | -75.00 |
| 4022 · Grants Received | 54,939.81 | 175,378.59 | -120,438.78 |
| 4023 · Donations Recieved | 55,559.33 | 82,600.95 | -27,041.62 |
| 4028 · Fund Raising Events | 107,046.87 | 88,916.59 | 18,130.28 |
| Total Income | 217,546.01 | 346,971.13 | -129,425.12 |
| Cost of Goods Sold 4520 · Purchase - Logo Items Etc. | 0.00 | 179.00 | -179.00 |
| Total COGS | 0.00 | 179.00 | -179.00 |
| Gross Profit | 217,546.01 | 346,792.13 | -129,246.12 |
| Expense | | | |
| 5010 · Advertising and Promotion | 18,963.88 | 24,507.95 | -5,544.07 |
| 5025 · Auto Expense | 290.82 | 0.00 | 290.82 |
| 5030 · Bank Service Charges | 27.70 | 52.00 | -24.30 |
| 5040 · Contract Labor | 57,657.93 | 31,008.24 | 26,649.69 |
| 5055 · Depreciation Expense | 0.00 | 1,904.69 | -1,904.69 |
| 5060 · Donations | 0.00 | 103.06 | -103.06 |
| 5070 · Dues and Licenses | 1,006.58 | 366.00 | 640.58 |
| 5078 · Fundraising Expense | 41,383.22 | 33,122.88 | 8,260.34 |
| 5080 · Insurance - Liability | 1,382.28 5,961.98 | 1,023.88 | 358.40 |
| 5090 · Insurance - Health 5105 · Management Charges | 0.00 | 0.00 0.00 | 5,961.98 0.00 |
| 5107 · Meeting Expense | 182.51 | 414.10 | -231.59 |
| 5110 · Printing | 0.00 | 129.92 | -129.92 |
| 5120 · Office Supplies | 512.86 | 1,129.58 | -616.72 |
| 5130 · Operating Supplies | 8,928.50 | 0.00 | 8,928.50 |
| 5140 · Professional Services | 4,678.00 | 2,150.00 | 2,528.00 |
| 5145 · Program Expenses | 47,863.50 | 26,752.14 | 21,111.36 |
| 5150 · Postage & Shipping | 113.55 | 72.96 | 40.59 |
| 5152 · Recycling Services | 3,114.12 | 3,374.48 | -260.36 |
| 5160 · Rent - Premises | 1,630.00 | 1,638.39 | -8.39 |
| 5200 · Salaries - Executive Director | 47,000.04 | 47,916.71 | -916.67 |
| 5205 · Salaries - Other | 0.00 | 3,100.00 | -3,100.00 |
| 5230 · Taxes - Payroll 5235 · Taxes - Real Estate | 0.00 214.12 | 0.00 0.00 | 0.00 214.12 |
| 5240 · Taxes - Other | 1,380.69 | 0.00 | 1,380.69 |
| 5260 · Travel | 530.16 | 51.00 | 479.16 |
| 5265 · Uniform Expense | 160.50 | 245.00 | -84.50 |
| 66000 · Payroll Expenses | 10,118.63 | 3,902.80 | 6,215.83 |
| Total Expense | 253,101.57 | 182,965.78 | 70,135.79 |
| Net Ordinary Income | -35,555.56 | 163,826.35 | -199,381.91 |
| Other Income/Expense | | | |
| Other Income 9610 · Interest | 0.00 | 2.00 | 2.00 |
| 9615 · Credit Card Rewards/Credits | 0.00 250.00 | 2.00 0.00 | -2.00 250.00 |
| 9620 · Stale Checks | 8,537.00 | 0.00 | 8,537.00 |
| | | | |
| Total Other Income | 8,787.00 | 2.00 | 8,785.00 |
| Other Expense 9705 · Interest Expense | 0.00 | 0.27 | -0.27 |
| Total Other Expense | 0.00 | 0.27 | -0.27 |
| Net Other Income | 8,787.00 | 1.73 | 8,785.27 |
| Net Income | -26,768.56 | 163,828.08 | -190,596.64 |

The Outside Foundation Trial Balance

As of December 31, 2023

| | Dec 31, 23 | |
|--|-----------------|------------|
| | Debit | Credit |
| 1052 · Cash In Bank - Coastal | 167,185.82 | |
| 1080 · Payroll Exchange | 0.00 | |
| 1110 · Accounts Receivable - Sale | 400.00 | |
| 1210 · Inventory - Logo Items Etc. | 1,423.00 | |
| 1350 · Deposit at Community Foundation | 0.00 | |
| 1530 · Equipment | 19,165.32 | |
| 1580 · Accumulated Depreciation - Equi | • | 11,772.69 |
| 1645 · AMEX Blue - 9-01002 | 0.00 | |
| 1650 · Gold Circuit Visa | 0.00 | |
| 2080 · State Income Tax | | 592.83 |
| 2320 · Old outstanding checks | 0.00 | |
| 24000 · Payroll Liabilities | | 3,207.78 |
| 3040 · Retained Fund Equity | | 35,541.32 |
| 32000 · Unrestricted Net Assets | | 163,828.08 |
| 4022 · Grants Received | | 54,939.81 |
| 4023 · Donations Recieved | | 55,559.33 |
| 4028 · Fund Raising Events | | 107,046.87 |
| 5010 · Advertising and Promotion | 18,963.88 | 107,040.07 |
| 5025 · Auto Expense | 290.82 | |
| • | 290.62 27.70 | |
| 5030 · Bank Service Charges | | |
| 5040 · Contract Labor | 57,657.93 | |
| 5070 · Dues and Licenses | 1,006.58 | |
| 5078 · Fundraising Expense | 41,383.22 | |
| 5080 · Insurance - Liability | 1,382.28 | |
| 5090 · Insurance - Health | 5,961.98 | |
| 5107 · Meeting Expense | 182.51 | |
| 5120 · Office Supplies | 512.86 | |
| 5130 Operating Supplies | 8,928.50 | |
| 5140 · Professional Services | 4,678.00 | |
| 5145 · Program Expenses | 47,863.50 | |
| 5150 · Postage & Shipping | 113.55 | |
| 5152 · Recycling Services | 3,114.12 | |
| 5160 · Rent - Premises | 1,630.00 | |
| 5200 · Salaries - Executive Director | 47,000.04 | |
| 5235 · Taxes - Real Estate | 214.12 | |
| 5240 · Taxes - Other | 1,380.69 | |
| 5260 · Travel | 530.16 | |
| 5265 · Uniform Expense | 160.50 | |
| 66000 · Payroll Expenses | 10,118.63 | |
| 9615 · Credit Card Rewards/Credits | • | 250.00 |
| 9620 · Stale Checks | | 8,537.00 |
| TOTAL | 441,275.71 | 441,275.71 |

The Outside Foundation Balance Sheet

As of December 31, 2022

| ASSETS Current Assets Checking/Savings 192,419.50 Total Checking/Savings 192,419.50 Other Current Assets 400.00 1210 · Inventory - Logo Items Etc. 1,423.00 Total Other Current Assets 1,823.00 Total Current Assets 194,242.50 Fixed Assets 194,242.50 Fixed Assets 16,564.00 1530 · Equipment 16,564.00 1580 · Accumulated Depreciation - Equi 10,200.00 TOTAL ASSETS 200,606.50 LIABILITIES & EQUITY 200,606.50 LIABILITIES & EQUITY 375.00 Current Liabilities 375.00 Other Current Liabilities 2,265.73 Total Other Current Liabilities 2,265.73 Total Current Liabilities 2,265.73 Total Liabilities 2,265.73 Total Liabilities 32,940.00 Net Income 165,400.77 Total Equity 198,340.77 Total Liabilities & EQUITY 200,606.50 | | Dec 31, 22 |
|---|--|--|
| Other Current Assets 400.00 1210 · Inventory - Logo Items Etc. 1,423.00 Total Other Current Assets 1,823.00 Total Current Assets 194,242.50 Fixed Assets 1530 · Equipment 16,564.00 1580 · Accumulated Depreciation - Equi -10,200.00 Total Fixed Assets 6,364.00 TOTAL ASSETS 200,606.50 LIABILITIES & EQUITY Liabilities Current Liabilities 375.00 Other Current Liabilities 375.00 2080 · State Income Tax 375.00 24000 · Payroll Liabilities 2,265.73 Total Other Current Liabilities 2,265.73 Total Current Liabilities 2,265.73 Total Liabilities 2,265.73 Total Liabilities 32,940.00 Net Income 165,400.77 Total Equity 198,340.77 | Current Assets Checking/Savings | 192,419.50 |
| 1110 · Accounts Receivable - Sale 400.00 1210 · Inventory - Logo Items Etc. 1,423.00 Total Other Current Assets 1,823.00 Total Current Assets 194,242.50 Fixed Assets 1530 · Equipment 16,564.00 1580 · Accumulated Depreciation - Equi -10,200.00 Total Fixed Assets 6,364.00 TOTAL ASSETS 200,606.50 LIABILITIES & EQUITY Liabilities Current Liabilities 375.00 2080 · State Income Tax 375.00 24000 · Payroll Liabilities 1,890.73 Total Other Current Liabilities 2,265.73 Total Current Liabilities 2,265.73 Total Liabilities 2,265.73 Total Liabilities 32,940.00 Net Income 165,400.77 Total Equity 198,340.77 | Total Checking/Savings | 192,419.50 |
| Total Current Assets | 1110 · Accounts Receivable - Sale | |
| Fixed Assets 1530 · Equipment 1580 · Accumulated Depreciation - Equi Total Fixed Assets 6,364.00 TOTAL ASSETS 200,606.50 LIABILITIES & EQUITY Liabilities Current Liabilities Other Current Liabilities 2080 · State Income Tax 24000 · Payroll Liabilities Total Other Current Liabilities 2,265.73 Total Current Liabilities 2,265.73 Total Liabilities 2,265.73 Equity 3040 · Retained Fund Equity Net Income 165,400.77 Total Equity 198,340.77 | Total Other Current Assets | 1,823.00 |
| 1530 · Equipment 16,564.00 1580 · Accumulated Depreciation - Equi -10,200.00 Total Fixed Assets 6,364.00 TOTAL ASSETS 200,606.50 LIABILITIES & EQUITY 201,006.50 Liabilities 375.00 Current Liabilities 375.00 24000 · Payroll Liabilities 1,890.73 Total Other Current Liabilities 2,265.73 Total Current Liabilities 2,265.73 Total Liabilities 2,265.73 Equity 3040 · Retained Fund Equity 32,940.00 Net Income 165,400.77 Total Equity 198,340.77 | Total Current Assets | 194,242.50 |
| TOTAL ASSETS 200,606.50 LIABILITIES & EQUITY Liabilities Current Liabilities 2080 · State Income Tax 375.00 24000 · Payroll Liabilities 1,890.73 Total Other Current Liabilities 2,265.73 Total Liabilities 2,265.73 Total Liabilities 2,265.73 Equity 3040 · Retained Fund Equity 32,940.00 Net Income 165,400.77 Total Equity 198,340.77 | 1530 · Equipment | |
| LIABILITIES & EQUITY Liabilities Current Liabilities Other Current Liabilities 2080 · State Income Tax 375.00 24000 · Payroll Liabilities 1,890.73 Total Other Current Liabilities 2,265.73 Total Current Liabilities 2,265.73 Total Liabilities 2,265.73 Equity 3040 · Retained Fund Equity 32,940.00 Net Income 165,400.77 Total Equity 198,340.77 | Total Fixed Assets | 6,364.00 |
| Liabilities Current Liabilities Other Current Liabilities 375.00 24000 · Payroll Liabilities 1,890.73 Total Other Current Liabilities 2,265.73 Total Current Liabilities 2,265.73 Total Liabilities 2,265.73 Equity 3040 · Retained Fund Equity 32,940.00 Net Income 165,400.77 Total Equity 198,340.77 | TOTAL ASSETS | 200,606.50 |
| Total Current Liabilities 2,265.73 Total Liabilities 2,265.73 Equity 3040 · Retained Fund Equity Net Income 165,400.77 Total Equity 198,340.77 | Liabilities Current Liabilities Other Current Liabilities 2080 · State Income Tax | |
| Total Liabilities 2,265.73 Equity 3040 · Retained Fund Equity 32,940.00 Net Income 165,400.77 Total Equity 198,340.77 | Total Other Current Liabilities | 2,265.73 |
| Equity 3040 · Retained Fund Equity Net Income 32,940.00 165,400.77 Total Equity 198,340.77 | Total Current Liabilities | 2,265.73 |
| 3040 · Retained Fund Equity 32,940.00 Net Income 165,400.77 Total Equity 198,340.77 | Total Liabilities | 2,265.73 |
| | 3040 · Retained Fund Equity | a same from the same and the sa |
| TOTAL LIABILITIES & EQUITY 200,606.50 | Total Equity | 198,340.77 |
| | TOTAL LIABILITIES & EQUITY | 200,606.50 |

October through December 2022

| | Oct - Dec 22 | Jan - Dec 22 |
|--------------------------------------|--------------|--------------|
| Ordinary Income/Expense | | |
| Income | | |
| 4020 · Sales - Logo Items Etc. | 0.00 | 75.00 |
| 4022 · Grants Received | 141,158.91 | 175,378.59 |
| 4023 · Donations Recieved | 27,423.38 | 82,600.95 |
| 4028 · Fund Raising Events | 13,373.81 | 88,916.59 |
| Total Income | 181,956.10 | 346,971.13 |
| Cost of Goods Sold | | |
| 4520 · Purchase - Logo Items Etc. | 0.00 | 179.00 |
| Total COGS | 0.00 | 179.00 |
| Gross Profit | 181,956.10 | 346,792.13 |
| Expense | | |
| 5010 · Advertising and Promotion | -833.94 | 24,507.95 |
| 5030 · Bank Service Charges | 0.00 | 52.00 |
| 5040 · Contract Labor | 10,381.58 | 31,008.24 |
| 5055 · Depreciation Expense | 0.00 | 332.00 |
| 5060 · Donations | 0.00 | 103.06 |
| 5070 · Dues and Licenses | 0.00 | 366.00 |
| 5078 · Fundraising Expense | 540.67 | 33,122.88 |
| 5080 · Insurance - Liability | 25.88 | 1,023.88 |
| 5105 · Management Charges | 0.00 | 0.00 |
| 5107 · Meeting Expense | 39.24 | 414.10 |
| 5110 · Printing | 75.92 | |
| 5120 · Office Supplies | | 129.92 |
| | 618.32 | 1,129.58 |
| 5140 · Professional Services | 200.00 | 2,150.00 |
| 5145 · Program Expenses | 8,960.86 | 26,752.14 |
| 5150 · Postage & Shipping | 17.15 | 72.96 |
| 5152 · Recycling Services | 630.36 | 3,374.48 |
| 5160 · Rent - Premises | 504.39 | 1,638.39 |
| 5200 · Salaries - Executive Director | 8,750.01 | 47,916.71 |
| 5205 · Salaries - Other | 0.00 | 3,100.00 |
| 5230 · Taxes - Payroll | 0.00 | 0.00 |
| 5260 · Travel | 0.00 | 51.00 |
| 5265 · Uniform Expense | 0.00 | 245.00 |
| 66000 · Payroll Expenses | 669.37 | 3,902.80 |
| Total Expense | 30,579.81 | 181,393.09 |
| Net Ordinary Income | 151,376.29 | 165,399.04 |
| Other Income/Expense | | |
| Other Income | | |
| 9610 · Interest | 0.00 | 2.00 |
| Total Other Income | 0.00 | 2.00 |
| Other Expense | | |
| 9705 · Interest Expense | 0.00 | 0.27 |
| Total Other Expense | 0.00 | 0.27 |
| Net Other Income | 0.00 | 1.73 |
| let Income | 151,376.29 | 165,400.77 |
| | | |

January through December 2022

| | Jan - Dec 22 | Jan - Dec 22 |
|--|--------------|--------------|
| Ordinary Income/Expense | | |
| Income | | |
| 4020 · Sales - Logo Items Etc. | 75.00 | 75.00 |
| 4022 · Grants Received | 175,378.59 | 175,378.59 |
| 4023 · Donations Recieved | 82,600.95 | 82,600.95 |
| 4028 · Fund Raising Events | 88,916.59 | 88,916.59 |
| Total Income | 346,971.13 | 346,971.13 |
| Cost of Goods Sold | | |
| 4520 · Purchase - Logo Items Etc. | 179.00 | 179.00 |
| Total COGS | 179.00 | 179.00 |
| Gross Profit | 346,792.13 | 346,792.13 |
| Expense | | |
| 5010 · Advertising and Promotion | 24,507.95 | 24,507.95 |
| 5030 · Bank Service Charges | 52.00 | 52.00 |
| 5040 · Contract Labor | 31,008.24 | 31,008.24 |
| 5055 · Depreciation Expense | 332.00 | 332.00 |
| 5060 · Donations | 103.06 | 103.06 |
| 5070 · Dues and Licenses | 366.00 | 366.00 |
| 5078 · Fundraising Expense | 33,122.88 | 33,122.88 |
| 5080 · Insurance - Liability | 1,023.88 | 1,023.88 |
| 5105 · Management Charges | 0.00 | 0.00 |
| 5107 · Meeting Expense | 414.10 | 414.10 |
| 5110 · Printing | 129.92 | 129.92 |
| 5120 · Office Supplies | 1,129.58 | 1,129.58 |
| 5140 · Professional Services | 2,150.00 | 2,150.00 |
| 5145 · Program Expenses | 26,752.14 | 26,752.14 |
| 5150 · Postage & Shipping | 72.96 | 72.96 |
| 5152 · Recycling Services | 3,374.48 | 3,374.48 |
| 5160 · Rent - Premises | 1,638.39 | 1,638.39 |
| 5200 · Salaries - Executive Director | 47,916.71 | 47,916.71 |
| 5205 · Salaries - Other | 3,100.00 | 3,100.00 |
| 5230 · Taxes - Payroll | 0.00 | 0.00 |
| 5260 · Travel | 51.00 | 51.00 |
| 5265 · Uniform Expense | 245.00 | 245.00 |
| 66000 · Payroll Expenses | 3,902.80 | 3,902.80 |
| Total Expense | 181,393.09 | 181,393.09 |
| Net Ordinary Income | 165,399.04 | 165,399.04 |
| Other Income/Expense | | |
| Other Income 9610 · Interest | 2.00 | 2.00 |
| Total Other Income | 2.00 | |
| | 2.00 | 2.00 |
| Other Expense 9705 · Interest Expense | 0.27 | 0.27 |
| Total Other Expense | 0.27 | 0.27 |
| Net Other Income | 1.73 | 1.73 |
| | | |

Financial statements of The Outside Foundation

For the period ending December 31, 2021

THE OUTSIDE FOUNDATION STMT OF ASSETS, LIABILITIES AND EQUITY-CASH BASIS DECEMBER 31, 2021

ASSETS

| | · | | | |
|--------------|---|----------------|---------|--------|
| | CURRENT ASSETS | | | |
| 1052 | CASH IN BANK-COASTAL STATES BANK | \$ 26,24 | 9 | |
| 1110 | ACCOUNTS RECEIVABLE-SALE OF LOGO ITEMS | 40 | 0 | |
| 1210 | INVENTORY-LOGO ITEMS ETC. | 1,42 | | |
| 1350 | DEPOSIT AT COMMUNITY FOUNDATION | 53,86 | 2 | |
| | TOTAL CURRENT ASSETS | | _ \$ | 81,934 |
| | PROPERTY, PLANT AND EQUIPMENT | 16 56 | | |
| 1530 1580 | EQUIPMENT ACCUMULATED DEPRECIATION- | 16,56 | 4 | |
| | EQUIPMENT | (9,86 | 8) | |
| | TOTAL PROPERTY, PLANT AND EQUIPMENT | | | 6,696 |
| | TOTAL ASSETS | | \$ | 88,630 |
| | LIABILITIES AND FUND | EQUITY | | |
| | | | | |
| 2022 | CURRENT LIABILITIES ADVANCE-SBA-PPP FUNDS | \$ 7,30 | 0 | |
| 2060 2070 | FICA TAX WITHHELD FEDERAL INCOME TAX | 79 | 8 | |
| | WITHHELD | 58 | 6 | |
| 2080 | STATE INCOME TAX WITHHELD | 44 | 3 | |
| | TOTAL CURRENT LIABILITIES | | _ \$ | 9,127 |
| | | | | |
| | FUND EQUITY | | | |
| 3040 | RETAINED FUND EQUITY | 84.82 | 4 | |
| 3040 3050 | RETAINED FUND EQUITY (DEFICIT) CURRENT YEAR SURPLUS | 84,82 | | |
| | RETAINED FUND EQUITY (DEFICIT) CURRENT YEAR SURPLUS (DEFICIT) | 84,82 (5,32 | | |
| | RETAINED FUND EQUITY (DEFICIT) CURRENT YEAR SURPLUS | • | | 79,502 |

| ACCOUNTACT LABOR STATE SECEIVED 27,080 49.4 48.462 38 | | - - | | Current Actual I | | Year To Danie Actual | Percent |
|--|------|----------------------------|----|---------------------|-------|----------------------|---------|
| ### ACCORDANCE RECEIVED 27,080 49.4 48,462 38 ### ACCORDANCE RECEIVED 15,919 29.1 24,980 20 ### ACCORDANCE RECEIVED 16,5919 29.1 24,980 20 ### ACCORDANCE RECEIVED 16,595 21.3 46,302 38 ### TOTAL REVENUE 54,784 100.0 124,491 100 ### ACCORDANCE RECEIVED 27,143 1 ### ACCORDANCE RECEIVED RECEIVED 27,143 1 ### ACCORDANCE RECEIVED RECE | | REVENUE | | | | | |
| A023 DONATIONS RECEIVED 15,919 29.1 24,980 20 4024 SALE OF DONATED ITEM 1,695 21.3 48,302 38 FUND RAISING EVENTS 11,695 21.3 48,302 38,302 38,3 | | SALES-LOGO ITEMS ETC. | \$ | | | | 1.0 |
| A024 SALE OF DONATED TIEM | | | | | | | 38.9 |
| * TOTAL REVENUE 54,784 100.0 124,491 100 ** TOTAL COST OF SALES 50 1,700 1 ** TOTAL COST OF SALES 0 0 0.0 3,843 3 ** GROSS PROFIT 54,784 100.0 120,648 96 ** OPERATING EXPENSES ** ADVERTISING AND PROMOTION 8,163 14.9 24,799 19 ** SALES 31 0.1 57 0 ** CONTRACT LABOR 5,270 9.6 17,830 14 ** GRISS MAN SERVICE CHARGES 31 0.1 57 0 ** CURISTMAS EXPENSE 300 0.5 300 0 ** CONTRACT LABOR 5,270 9.6 17,830 14 ** CONTRACT LABOR 5,270 9.6 17,830 14 ** SOLEDIT CARD DISCOUNT FEES 9 0 ** DEPRECIATION EXPENSE 166 0.3 1,366 1 ** SOLEDIT CARD DISCOUNT FEES 9 1,104 0 ** SOLED TO DUES AND LICENSES 148 0 ** SOLEN EXPENSES 166 0.7 18,233 14 ** SOLEN EXPENSES 98 0.2 217 0 ** MANAGEMENT CHARGES 98 0.2 217 0 ** MENTING EXPENSE 98 0.2 217 0 ** PRINTING EXPENSE 98 0.2 217 0 ** PRINTING EXPENSE 98 0.2 217 0 ** MENTING EXPENSE 98 0.2 217 0 ** MENTING EXPENSE 98 0.2 217 0 ** PRINTING (116) (0.2) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (116) (0.5) (| | | | 15,919 | 29.1 | | |
| * TOTAL REVENUE 54,784 100.0 124,491 100 COST OF SALES PURCHASES-LOGO ITEMS ETC PURCHASES - OTHER * TOTAL COST OF SALES O 0.0 3,843 3 * GROSS PROFIT 54,784 100.0 120,648 96 OPERATING EXPENSES 5010 ADVERTISING AND PROMOTION 8,163 14.9 24,799 19 5030 BANK SERVICE CHARGES 31 0.1 57 0 5045 CHRISTMAS EXPENSE 300 0.5 300 0 5050 CREDIT CARD DISCOUNT FEES 90 0 5050 CREDIT CARD DISCOUNT FEES 90 0 5050 DEPRECIATION EXPENSE 166 0.3 1,366 1 5060 DONATIONS 1,104 0 5070 DUES AND LICENSES 3,698 6.7 18,233 14 5077 EVENT EXPENSES 3,698 6.7 18,233 14 5080 INSURANCE-LIABILITY 510 0 5107 MEDITING EXPENSE 98 0.2 217 0 5100 MANAGEMENT CHARGES 98 0.2 217 0 5110 PRINTING (116) (0.2) (11 | | | | | | | 1.2 |
| COST OF SALES 4520 | 4028 | FUND RAISING EVENTS | | 11,695 | 21.3 | 48,302 | 38.8 |
| ## TOTAL COST OF SALES | | * TOTAL REVENUE | | 54,784 | 100.0 | 124,491 | 100.0 |
| * TOTAL COST OF SALES | | | | | | 0.143 | 1 7 |
| * TOTAL COST OF SALES 0 0 0.0 3,843 3 * GROSS PROFIT 54,784 100.0 120,648 96 OPERATING EXPENSES 5010 ADVERTISING AND PROMOTION 8,163 14.9 24,799 19 5030 BANK SERVICE CHARGES 31 0.1 57 0 5040 CONTRACT LABOR 5,270 9.6 17,830 14 5045 CHRISTMAS EXPENSE 300 0.5 300 0 5050 CREDIT CARD DISCOUNT FEES 9 9 0 5055 DEPRECIATION EXPENSE 166 0.3 1,366 1 5060 DONATIONS 1,104 0 5070 DUES AND LICENSES 418 0 5077 EVENT EXPENSES 418 0 5078 FUNDRAISING EXPENSE 3,698 6.7 18,233 14 5080 INSURANCE-LIABILITY 510 0 5105 MANAGEMENT CHARGES 98 0.2 217 0 5107 MESTING EXPENSE 98 0.2 217 0 5110 PRINTING (116) (0.2) (116) (0.5) (1.5) (1.5) (0.5) (1.5) (0.5) (1.5) (0.5) (1.5) (0.5) (1.5) (0.5) (1.5) (0.5) (1.5) (0.5) (1.5) (0.5) (1.5) (0.5) (1.5) (0.5) (1.5) (0.5) (1.5) (1.5) (0.5) (0.5) (1.5) (0. | | | | | | | 1.7 |
| * GROSS PROFIT 54,784 100.0 120,648 96 OPERATING EXPENSES 5010 ADVERTISING AND PROMOTION 8,163 14.9 24,799 19 5030 BANK SERVICE CHARGES 31 0.1 57 0 5040 CONTRACT LABOR 5,270 9.6 17,830 14 5045 CHRISTMAS EXPENSE 300 0.5 300 0 5050 CREDIT CARD DISCOUNT FEES 9 0 5055 DEPRECIATION EXPENSE 166 0.3 1,366 1 5060 DONATIONS 1,104 0 5070 DUES AND LICENSES 342 0 5077 EVENT EXPENSE 3,698 6.7 18,233 14 5080 INSURANCE-LIABILITY 510 510 0 5105 MANAGEMENT CHARGES 214 0.4 645 0 5107 MEETING EXPENSE 98 0.2 217 0 5110 PRINTING (116) (0.2) (116) (0 5120 OFFICE SUPPLIES 73 0.1 361 0 5130 OPERATING SUPPLIES 73 0.1 361 0 5130 OPERATING SUPPLIES 73 0.1 361 0 5145 PROGRAM EXPENSES 6,564 12.0 16,598 13 5140 PROFESSIONAL SERVICES 375 0.7 1,850 1 5145 PROGRAM EXPENSES 552 1.0 2,518 2 5160 RENT - PREMISES 238 0.4 1,201 1 5180 REPAIRS AND MAINTENANCE 112 0.2 112 0 5205 SALARIES-EXECUTIVE DIRECTOR 7,917 14.5 26,667 21 5210 SALARIES-EXECUTIVE DIRECTOR 7,917 14.5 26,667 21 5220 SALARIES-EXECUTIVE DIRECTOR 7,917 14.5 26,667 21 5220 SALARIES-EXECUTIVE DIRECTOR 7,917 14.5 26,667 21 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 102 0.2 1022 0.2 5266 UNIFORM EXPENSE 102 0.2 1022 0.2 5267 UNIFORM EXPENSE 102 0.2 1022 0.2 5268 UNIFORM EXPENSE 102 0.2 1022 0.2 5268 UNIFORM EXPENSE 102 0.2 1022 0.2 5268 UNIFORM EXPENSE 102 0.2 1022 0 | 4550 | PURCHASES - OTHER | | | | 1,700 | 1.4 |
| OPERATING EXPENSES 5010 ADVERTISING AND PROMOTION 8,163 14.9 24,799 19 5030 BANK SERVICE CHARGES 31 0.1 57 0 5040 CONTRACT LABOR 5,270 9.6 17,830 14 5045 CHRISTMAS EXPENSE 300 0.5 300 0 5050 CREDIT CARD DISCOUNT FEES 9 0 5055 DEPRECIATION EXPENSE 166 0.3 1,366 1 5060 DONATIONS 1,104 0 5070 DUES AND LICENSES 3,698 6.7 18,233 14 5080 INSURANCE-LIABILITY 510 0 5107 MEDING EXPENSE 98 0.2 217 0 5110 PRINTING (116) (0.2) (116) (0.5) 5120 OFFICE SUPPLIES 73 0.1 361 0 5130 OPERATING SUPPLIES 73 0.1 361 0 5130 OPERATING SUPPLIES 73 0.1 361 0 5130 OPERATING SUPPLIES 73 0.1 361 0 5145 PROGRAM EXPENSES 6,564 12.0 16,598 13 5150 POSTAGE AND SHIPPING 73 0 5152 RECYCLING SERVICES 552 1.0 2,518 2 5160 RENT - PREMISES 238 0.4 1,201 1 5200 SALARIES-EXECUTIVE DIRECTOR 7,917 14.5 26,667 21 5205 SALARIES-OTHER 2,520 4.6 7,860 6 5210 TAXES - PAYROLL 604 1.1 2,434 252 0 5265 UNIFORM EXPENSE 102 0.2 102 0.2 5265 UNIFORM EXPENSE 103 0.4 1.1 2,434 2.2 | | * TOTAL COST OF SALES | | 0 | 0.0 | 3,843 | 3.1 |
| Description | | * GROSS PROFIT | | 54,784 | 100.0 | 120,648 | 96.9 |
| PROMOTION 8,163 14.9 24,799 19 5030 BANK SERVICE CHARGES 31 0.1 57 0 5040 CONTRACT LABOR 5,270 9.6 17,830 14 5045 CHRISTMAS EXPENSE 300 0.5 300 0 5055 CREDIT CARD DISCOUNT FEES 9 0 5055 DEPRECIATION EXPENSE 166 0.3 1,366 1 5060 DONATIONS 1,104 0 5070 DUES AND LICENSES 342 0 5077 EVENT EXPENSES 3,698 6.7 18,233 14 5080 INSURANCE-LIABILITY 510 0 5105 MANAGEMENT CHARGES 214 0.4 645 0 5107 MEETING EXPENSE 98 0.2 217 0 5110 PRINTING (116) (0.2) (116) (0 5120 OFFICE SUPPLIES 73 0.1 361 0 5130 OPERATING SUPPLIES 73 0.1 361 0 5130 OPERATING SUPPLIES 73 0.1 361 0 5140 PROFESSIONAL SERVICES 375 0.7 1,850 1 5140 PROFESSIONAL SERVICES 375 0.7 1,850 1 5145 PROGRAM EXPENSES 6,564 12.0 16,598 13 5150 POSTAGE AND SHIPPING 73 0 5152 RECYCLING SERVICES 552 1.0 2,518 2 5160 RENT - PREMISES 238 0.4 1,201 1 5180 REPAIRS AND MAINTENANCE 112 0.2 112 0 5200 SALARIES-EXECUTIVE 0 DIRECTOR 7,917 14.5 26,667 21 5205 SALARIES-OTHER 2,520 4.6 7,860 6 5210 SALES EXPENSE 102 0.2 102 0 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 1355 0 | | OPERATING EXPENSES | | | | | |
| SO30 | 5010 | ADVERTISING AND | | | | | |
| S040 CONTRACT LABOR 5,270 9.6 17,830 14 14 14 14 14 14 14 1 | | PROMOTION | | • | | | |
| SO45 | | | | - | | | |
| SOSO CREDIT CARD DISCOUNT FEES 9 0 | | | | - | | | |
| DEPRECIATION EXPENSE 166 | | | | 300 | 0.5 | | 0.2 |
| 1,104 0 0 0 0 0 0 0 0 0 | | | | | | _ | 0.0 |
| S070 DUES AND LICENSES 342 0 | | | | 166 | 0.3 | | |
| SO77 EVENT EXPENSES 3,698 6.7 18,233 14 14 15 14 15 16 15 16 15 16 15 16 15 16 15 16 16 | | | | | | | |
| 5078 FUNDRAISING EXPENSE 3,698 6.7 18,233 14 5080 INSURANCE-LIABILITY 510 0 5105 MANAGEMENT CHARGES 214 0.4 645 0 5107 MEETING EXPENSE 98 0.2 217 0 5110 PRINTING (116) (0.2) (116) (0 5120 OFFICE SUPPLIES 73 0.1 361 0 5130 OPERATING SUPPLIES 237 0 5140 PROFESSIONAL SERVICES 375 0.7 1,850 1 5145 PROGRAM EXPENSES 6,564 12.0 16,598 13 5150 POSTAGE AND SHIPPING 73 0 5152 RECYCLING SERVICES 552 1.0 2,518 2 5160 RENTI - PREMISES 238 0.4 1,201 1 5180 REPAIRS AND MAINTENANCE 112 0.2 112 0 5200 SALARIES - EXECUTIVE 7,917 14.5 26,667 21 5205 SALARIES - OTHER | | | | | | | |
| Solid | | | | 3 600 | 6 7 | | |
| Since Sinc | | | | 3,090 | 0.7 | · · | |
| 5107 MEETING EXPENSE 98 0.2 217 0 5110 PRINTING (116) (0.2) (116) (0 5120 OFFICE SUPPLIES 73 0.1 361 0 5130 OPERATING SUPPLIES 237 0 5140 PROFESSIONAL SERVICES 375 0.7 1,850 1 5145 PROGRAM EXPENSES 6,564 12.0 16,598 13 5150 POSTAGE AND SHIPPING 73 0 5152 RECYCLING SERVICES 552 1.0 2,518 2 5160 RENT - PREMISES 238 0.4 1,201 1 5180 REPAIRS AND MAINTENANCE 112 0.2 112 0 5200 SALARIES-EXECUTIVE 7,917 14.5 26,667 21 5205 SALARIES-OTHER 2,520 4.6 7,860 6 5210 SALES EXPENSE 102 0.2 102 0 5230 TAXES - PAYROLL 604 1.1 2,434 2 5265 UNIFOR | | | | 214 | 0.4 | | |
| 5110 PRINTING (116) (0.2) (116) (0 5120 OFFICE SUPPLIES 73 0.1 361 0 5130 OPERATING SUPPLIES 237 0 5140 PROFESSIONAL SERVICES 375 0.7 1,850 1 5145 PROGRAM EXPENSES 6,564 12.0 16,598 13 5150 POSTAGE AND SHIPPING 73 0 5152 RECYCLING SERVICES 552 1.0 2,518 2 5160 RENT - PREMISES 238 0.4 1,201 1 5180 REPAIRS AND MAINTENANCE 112 0.2 112 0 5200 SALARIES-EXECUTIVE 112 0.2 112 0 5205 SALARIES-OTHER 2,520 4.6 7,860 6 5210 SALES EXPENSE 102 0.2 102 0 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 135 0 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> | | | | | | | |
| 5120 OFFICE SUPPLIES 73 0.1 361 0 5130 OPERATING SUPPLIES 237 0 5140 PROFESSIONAL SERVICES 375 0.7 1,850 1 5145 PROGRAM EXPENSES 6,564 12.0 16,598 13 5150 POSTAGE AND SHIPPING 73 0 5152 RECYCLING SERVICES 552 1.0 2,518 2 5160 RENT - PREMISES 238 0.4 1,201 1 5180 REPAIRS AND MAINTENANCE 112 0.2 112 0 5200 SALARIES-EXECUTIVE 7,917 14.5 26,667 21 5205 SALARIES-OTHER 2,520 4.6 7,860 6 5210 SALES EXPENSE 102 0.2 102 0 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 135 0 | | | | | | | |
| 5130 OPERATING SUPPLIES 237 0 5140 PROFESSIONAL SERVICES 375 0.7 1,850 1 5145 PROGRAM EXPENSES 6,564 12.0 16,598 13 5150 POSTAGE AND SHIPPING 73 0 5152 RECYCLING SERVICES 552 1.0 2,518 2 5160 RENT - PREMISES 238 0.4 1,201 1 5180 REPAIRS AND MAINTENANCE 112 0.2 112 0 5200 SALARIES-EXECUTIVE 7,917 14.5 26,667 21 5205 SALARIES-OTHER 2,520 4.6 7,860 6 5210 SALES EXPENSE 102 0.2 102 0 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 135 0 | | | | | | | |
| 5145 PROGRAM EXPENSES 6,564 12.0 16,598 13 5150 POSTAGE AND SHIPPING 73 0 5152 RECYCLING SERVICES 552 1.0 2,518 2 5160 RENT - PREMISES 238 0.4 1,201 1 5180 REPAIRS AND MAINTENANCE 112 0.2 112 0 5200 SALARIES-EXECUTIVE 7,917 14.5 26,667 21 5205 SALARIES-OTHER 2,520 4.6 7,860 6 5210 SALES EXPENSE 102 0.2 102 0 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 135 0 | | | | | | 237 | 0.2 |
| 5150 POSTAGE AND SHIPPING 73 0 5152 RECYCLING SERVICES 552 1.0 2,518 2 5160 RENT - PREMISES 238 0.4 1,201 1 5180 REPAIRS AND MAINTENANCE 112 0.2 112 0 5200 SALARIES-EXECUTIVE 7,917 14.5 26,667 21 5205 SALARIES-OTHER 2,520 4.6 7,860 6 5210 SALES EXPENSE 102 0.2 102 0 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 135 0 | 5140 | PROFESSIONAL SERVICES | | 375 | 0.7 | | |
| 5152 RECYCLING SERVICES 552 1.0 2,518 2 5160 RENT - PREMISES 238 0.4 1,201 1 5180 REPAIRS AND MAINTENANCE 112 0.2 112 0 5200 SALARIES-EXECUTIVE 7,917 14.5 26,667 21 5205 SALARIES-OTHER 2,520 4.6 7,860 6 5210 SALES EXPENSE 102 0.2 102 0 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 135 0 | 5145 | PROGRAM EXPENSES | | 6,564 | 12.0 | 16,598 | |
| 5160 RENT - PREMISES 238 0.4 1,201 1 5180 REPAIRS AND MAINTENANCE 112 0.2 112 0 5200 SALARIES-EXECUTIVE 7,917 14.5 26,667 21 5205 SALARIES-OTHER 2,520 4.6 7,860 6 5210 SALES EXPENSE 102 0.2 102 0 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 135 0 | 5150 | POSTAGE AND SHIPPING | | | | | 0.1 |
| 5180 REPAIRS AND MAINTENANCE 112 0.2 112 0 5200 SALARIES-EXECUTIVE DIRECTOR 7,917 14.5 26,667 21 5205 SALARIES-OTHER 2,520 4.6 7,860 6 5210 SALES EXPENSE 102 0.2 102 0 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 135 0 | | RECYCLING SERVICES | | | | | |
| 5200 SALARIES-EXECUTIVE 7,917 14.5 26,667 21 5205 SALARIES-OTHER 2,520 4.6 7,860 6 5210 SALES EXPENSE 102 0.2 102 0 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 135 0 | | | | | | | |
| DIRECTOR 7,917 14.5 26,667 21 5205 SALARIES-OTHER 2,520 4.6 7,860 6 5210 SALES EXPENSE 102 0.2 102 0 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 135 0 | | | | 112 | 0.2 | 112 | 0.1 |
| 5205 SALARIES-OTHER 2,520 4.6 7,860 6 5210 SALES EXPENSE 102 0.2 102 0 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 135 0 | 5200 | | | | 3.4 5 | 26 667 | 21.4 |
| 5210 SALES EXPENSE 102 0.2 102 0 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 135 0 | | | | | | | |
| 5230 TAXES - PAYROLL 604 1.1 2,434 2 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 135 0 | | | | | | | |
| 5240 TAXES - OTHER 52 0 5265 UNIFORM EXPENSE 135 0 | | | | | | | |
| 5265 UNIFORM EXPENSE 135 0 | | | | 904 | 1.1 | | |
| * TOTAL OPERATING EXPENSES 36,880 67.3 125,916 101 | | | | | | | |
| | | * TOTAL OPERATING EXPENSES | | 36,880 | 67.3 | 125,916 | 101.1 |

| | | Current ———————————————————————————————————— | | — Year To Date Actual Pe | | |
|------|---------------------------------|--|-------|--------------------------|-------|--|
| | * NET OPERATING INCOME (LOSS) | 17,904 | 32.7 | (5,268) | (4.2) | |
| 9610 | OTHER INCOME INTEREST | (5) | (0.0) | (36) | (0.0) | |
| | * TOTAL OTHER INCOME | (5) | (0.0) | (36) | (0.0) | |
| 9705 | OTHER EXPENSES INTEREST EXPENSE | | | 90 | 0.1 | |
| | * TOTAL OTHER EXPENSES | 0 | 0.0 | 90 | 0.1 | |
| | * NET INCOME (LOSS) | 17,909 | 32.7 | (5,321) | (4.3) | |
| | * NET INCOME (LOSS) AFTER INCOM | \$ 17,909 | 32.7 | \$ (5,321) | (4.3) | |

| | | Current | | | Year To Date | | | |
|--------------|-------------------------------|----------|-----------|---------|-----------------|-----------|----------------|--|
| | | Actual | Last Year | Ly-Var | Actual | Last Year | Ly-Var | |
| | REVENUE | | | | | | | |
| 4020 | SALES-LOGO ITEMS ETC. | \$ 91 \$ | 71 | \$ 20 | \$ 1,246 | \$ 1,152 | \$ 94 | |
| 4022 | GRANTS RECEIVED | 27,080 | 4,000 | 23,080 | 48,462 | 15,465 | 32,997 | |
| 4023 | DONATIONS RECEIVED | 15,919 | 3,076 | 12,843 | 24,980 | 33,685 | (8,704) | |
| 4024 | SALE OF DONATED ITEM | 13,713 | 850 | (850) | 1,500 | 850 | 650 | |
| 4028 | FUND RAISING EVENTS | 11,695 | 1,265 | 10,430 | 48,302 | 50,817 | (2,514) | |
| 4029 | RECYCLING FEES RECEIVED | 22,000 | 2,555 | 20,120 | | 432 | (432) | |
| | * TOTAL REVENUE | 54,784 | 9,262 | 45,522 | 124,491 | 102,400 | 22,091 | |
| | COST OF SALES | | | | | | | |
| 4520 | PURCHASES-LOGO ITEMS ETC | | | | 2,143 | | (2,143) | |
| 4550 | PURCHASES - OTHER | | | | 1,700 | | (1,700) | |
| | * TOTAL COST OF SALES | 0 | 0 | 0 | 3,843 | 0 | (3,843) | |
| | * GROSS PROFIT | 54,784 | 9,262 | 45,522 | 120,648 | 102,400 | 18,248 | |
| | OPERATING EXPENSES | | | | | | | |
| 5010 | ADVERTISING AND | | | | | | | |
| | PROMOTION | 8,163 | 56 | (8,106) | 24,799 | 986 | (23,813) | |
| 5030 | BANK SERVICE CHARGES | 31 | | (31) | 57 | 25 | (32) | |
| 5040 | CONTRACT LABOR | 5,270 | 3,550 | (1,720) | 17,830 | 10,362 | (7,467) | |
| 5045 | CHRISTMAS EXPENSE | 300 | 300 | | 300 | 300 | | |
| 5050 | CREDIT CARD DISCOUNT FEES | | | | 9 | | (9) | |
| 5055 | DEPRECIATION EXPENSE | 166 | 1,516 | 1,350 | 1,366 | 1,516 | 150 | |
| 5060 | DONATIONS | | | | 1,104 | 1,000 | (104) | |
| 5070 | DUES AND LICENSES | | 45 | 45 | 342 | 290 | (52) | |
| 5077 | EVENT EXPENSES | | | | 418 | 611 | 193 | |
| 5078 | FUNDRAISING EXPENSE | 3,698 | | (3,698) | 18,233 | 17,923 | (310) | |
| 5080 | INSURANCE-LIABILITY | | | | 510 | 1,003 | 493 | |
| 5105 | MANAGEMENT CHARGES | 214 | 148 | (66) | 645 | 448 | (198) | |
| 5107 | MEETING EXPENSE | 98 | 181 | 83 | 217 | 318 | 101 | |
| 5110 | PRINTING | (116) | | 116 | (116) | | 116 | |
| 5120 | OFFICE SUPPLIES | 73 | 304 | 231 | 361 | 521 | 160 | |
| 5130 | OPERATING SUPPLIES | | 50 | 50 | 237 | 101 | (136) | |
| 5140 | PROFESSIONAL SERVICES | 375 | 375 | | 1,850 | 1,750 | (100) | |
| 5145 | PROGRAM EXPENSES | 6,564 | 4,006 | (2,558) | 16,598 | 5,166 | (11,432) | |
| 5150 | POSTAGE AND SHIPPING | | 33 | 33 | 73 | 78 | 2 040 | |
| 5152 | RECYCLING SERVICES | 552 | 704 | 152 | 2,518 | 5,367 | 2,849 (910) | |
| 5160 | RENT - PREMISES | 238 | 291 | 53 | 1,201 | 291 10 | (102) | |
| 5180 | REPAIRS AND MAINTENANCE | 112 | 10 | (102) | 112 | 10 | (102) | |
| 5200 | SALARIES-EXECUTIVE | | | 12 ((2) | 26 662 | 25,000 | (1,667) | |
| | DIRECTOR | 7,917 | 6,250 | (1,667) | 26,667 7,860 | 8,020 | 160 | |
| 5205 | SALARIES-OTHER | 2,520 | 1,480 | (1,040) | 102 | 6,020 | (102) | |
| 5210 | SALES EXPENSE | 102 | | (102) | 102 | 200 | 200 | |
| 5212 | SCHOLARSHIP EXPENSE | 604 | 596 | (8) | 2,434 | 2,613 | 179 | |
| 5230 5240 | TAXES - PAYROLL TAXES - OTHER | 904 | 336 | 107 | 52 | 2,313 | (52) | |
| 5240 | UNIFORM EXPENSE | | | | 135 | 218 | 83 | |
| 2203 | | | | | | | | |

| | - | Current | | | | Year To Date - | |
|------|---------------------------------|---------|-------------|-----------|------------|----------------|-------------|
| | | Actual | Last Year | Ly-Var | Actual | Last Year | Ly-Var |
| | * TOTAL OPERATING EXPENSES | 36,880 | 19,896 | (16,985) | 125,916 | 84,117 | (41,799) |
| | * NET OPERATING INCOME (LOSS) | 17,904 | (10,633) | 28,537 | (5,268) | 18,283 | (23,551) |
| 9610 | OTHER INCOME INTEREST | (5) | | 5 | (36) | (90) | (54) |
| | * TOTAL OTHER INCOME | (5) | 0 | 5 | (36) | (90) | (54) |
| 9705 | OTHER EXPENSES INTEREST EXPENSE | | | | 90 | | (90) |
| | * TOTAL OTHER EXPENSES | 0 | 0 | 0 | 90 | 0 | (90) |
| | * NET INCOME (LOSS) | 17,909 | (10,633) | 28,542 | (5,321) | 18,374 | (23,695) |
| | * NET INCOME (LOSS) AFTER INCOM | 17,909 | \$ (10,633) | \$ 28,542 | \$ (5,321) | \$ 18,374 | \$ (23,695) |

Carey & Company P.A. 70 Main Street, Suite 100 Hilton Head Island, SC 29926 843-681-4430

August 13, 2024

CONFIDENTIAL

The Outside Foundation 50 Shelter Cove Lane Suite H Hilton Head Island, SC 29928

Dear Jean:

This letter is to confirm and specify the terms of our engagement with you and to clarify the nature and extent of the services we will provide. In order to ensure an understanding of our mutual responsibilities, we ask all clients for whom returns are prepared to confirm the following arrangements.

We will prepare your federal and state exempt organization returns from information which you will furnish to us. Please verify the data you submit, although it may be necessary to ask you for clarification of some of the information.

It is your responsibility to provide all the information required for the preparation of complete and accurate returns. You should retain all the documents, cancelled checks and other data that form the basis of these returns. These may be necessary to prove the accuracy and completeness of the returns to a taxing authority. You have the final responsibility for the tax returns and, therefore, you should review them carefully before you sign them.

Our work in connection with the preparation of your tax returns does not include any procedures designed to discover defalcations and/or other irregularities, should any exist. We will render such accounting and bookkeeping assistance as determined to be necessary for preparation of the tax returns.

The law provides various penalties that may be imposed when taxpayers understate their tax liability. If you would like information on the amount or the circumstances of these penalties, please contact us.

Your returns may be selected for review by the taxing authorities. Any proposed adjustments by the examining agent are subject to certain rights of appeal. In the event of such government tax examination, we will be available upon request to represent you and will render additional invoices for the time and expenses incurred.

Our fee for these services will be based upon the amount of time required at standard billing rates plus out-of-pocket expenses. All invoices are due and payable upon presentation.

If the foregoing fairly sets forth your understanding, please sign the enclosed copy of this letter in the space indicated and return it to our office. However, if there are other tax returns you expect us to prepare, please inform us by noting so at the end of the return copy of this letter.

| Very truly yours, | | |
|----------------------|--|---|
| Carey & Company P.A. | | |
| Accepted By: | | _ |
| Date: | | |
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Carey & Company P.A. 70 Main Street, Suite 100 Hilton Head Island, SC 29926 843-681-4430

August 13, 2024

CONFIDENTIAL

The Outside Foundation 50 Shelter Cove Lane Suite H Hilton Head Island, SC 29928

Dear Jean:

We have prepared the enclosed returns from information provided by you, which was audited through a financial statement audit of the Foundation's financial records.

Return of Organization Exempt From Income Tax (Form 990)

We suggest that you examine these returns carefully to fully acquaint yourself with all items contained therein to ensure that there are no omissions or misstatements. Attached are instructions for signing and filing each return. Please follow those instructions carefully.

Enclosed is any material you furnished for use in preparing the returns. If the returns are examined, requests may be made for supporting documentation. Therefore, we recommend that you retain all pertinent records for at least seven years.

In order that we may properly advise you of tax considerations, please keep us informed of any significant changes in your financial affairs or of any correspondence received from taxing authorities.

If you have any questions, or if we can be of assistance in any way, please call.

Sincerely,

Carey & Company P.A.

Form **990**

Two Year Comparison Report

ending

2022 & 2023

For calendar year 2023, or tax year beginning Name

33. Number of volunteers

Taxpayer Identification Number

| | The Outside Foundation | | | | | 46-4305638 | | |
|-------------|--|-----|---------|------|-----|-------------|--|--|
| | | | 2022 | 2023 | | Differences | | |
| | 1. Contributions, gifts, grants | 1. | 257,980 | 110, | 499 | -147,481 | | |
| | 2. Membership dues and assessments | 2. | | | | | | |
| | 3. Government contributions and grants | 3. | | | | | | |
| n e | 4. Program service revenue | 4. | | | | | | |
| \Box | 5. Investment income | 5. | 2 | | | -2 | | |
| > | 6. Proceeds from tax exempt bonds | 6. | | | | | | |
| Re | 7. Net gain or (loss) from sale of assets other than inventory | 7. | | | | | | |
| _ | 8. Net income or (loss) from fundraising events | 8. | 55,794 | 65, | 664 | 9,870 | | |
| | 9. Net income or (loss) from gaming | 9. | | | | | | |
| | 10. Net gain or (loss) on sales of inventory | 10. | -104 | | | 104 | | |
| | 11. Other revenue | 11. | | 8, | 787 | 8,787 | | |
| | 12. Total revenue. Add lines 1 through 11 | 12. | 313,672 | 184, | 950 | -128,722 | | |
| | 13. Grants and similar amounts paid | 13. | | | | | | |
| | 14. Benefits paid to or for members | 14. | | | | | | |
| Ø | 15. Compensation of officers, directors, trustees, etc. | 15. | | | | | | |
| S | 16. Salaries, other compensation, and employee benefits | 16. | 54,920 | 57, | 119 | 2,199 | | |
| e n | 17. Professional fundraising fees | 17. | | | | | | |
| ρ | 18. Other professional fees | 18. | 2,150 | 4, | 678 | 2,528 | | |
| ш | 19. Occupancy, rent, utilities, and maintenance | 19. | 1,638 | 1, | 630 | -8 | | |
| | 20. Depreciation and Depletion | 20. | 1,905 | 1, | 286 | -619 | | |
| | 21. Other expenses | 21. | 89,230 | 148, | 295 | 59,065 | | |
| | 22. Total expenses. Add lines 13 through 21 | 22. | 149,843 | 213, | 008 | 63,165 | | |
| | 23. Excess or (Deficit). Subtract line 22 from line 12 | 23. | 163,829 | -28, | 058 | -191,887 | | |
| | 24. Total exempt revenue | 24. | 313,672 | 184, | 950 | -128,722 | | |
| | 25. Total unrelated revenue | 25. | | | | | | |
| on | 26. Total excludable revenue | 26. | -102 | 8, | 787 | 8,889 | | |
| nati | 27. Total assets | 27. | 201,637 | 175, | 114 | -26,523 | | |
| Information | 28. Total liabilities | 28. | 2,266 | 3, | 801 | 1,535 | | |
| Ξ | 29. Retained earnings | 29. | 199,371 | 171, | | -28,058 | | |
| her | 30. Number of voting members of governing body | 30. | 6 | 8 | | | | |
| ō | 31. Number of independent voting members of governing body | 31. | 6 | 8 | | | | |
| | 32. Number of employees | 32. | 2 | 1 | | | | |
| | | | | | | | | |

33.

| Form 990 | Tax Return History | | 2023 |
|-----------------|------------------------|---------------------|--------------------|
| Name | The Outside Foundation | Employer Ide 46-430 | ntification Number |
| | THE OUCSIDE FOUNDACTOR | ±0-±30 | ,,,,,,, |

| | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 |
|-----------------------------------|------|------|------|---------|---------|------|
| Contributions, gifts, grants | | | | 257,980 | 110,499 | |
| Membership dues | | | | | | |
| Program service revenue | | | | | | |
| Capital gain or loss | | | | | | |
| Investment income | | | | 2 | | |
| Fundraising revenue (income/loss) | | | | 55,794 | 65,664 | |
| Gaming revenue (income/loss) | | | | | | |
| Other revenue | | | | -104 | 8,787 | |
| Total revenue | | | | 313,672 | 184,950 | |
| Grants and similar amounts paid | | | | | | |
| Benefits paid to or for members | | | | | | |
| Compensation of officers, etc. | | | | | | |
| Other compensation | | | | 54,920 | 57,119 | |
| Professional fees | | | | 2,150 | 4,678 | |
| Occupancy costs | | | | 1,638 | 1,630 | |
| Depreciation and depletion | | | | 1,905 | 1,286 | |
| Other expenses | | | | 89,230 | 148,295 | |
| Total expenses | | | | 149,843 | 213,008 | |
| Excess or (Deficit) | | | | 163,829 | -28,058 | |
| Total exempt revenue | | | | 313,672 | 184,950 | |
| Total unrelated revenue | | | | | | |
| Total excludable revenue | | | | -102 | 8,787 | |
| Total Assets | | | | 201,637 | 175,114 | |
| Total Liabilities | | | | 2,266 | 3,801 | |
| Net Fund Balances | | | | 199,371 | 171,313 | |

Filing Instructions

The Outside Foundation

Exempt Organization Tax Return

Taxable Year Ended December 31, 2023

Date Due: November 15, 2024

Remittance: None is required. Your Form 990 for the tax year ended 12/31/23 shows no

balance due.

Signature: You are using a Personal Identification Number (PIN) for signing your return

electronically. Form 8879-TE, IRS e-file Signature Authorization for an Exempt

Organization should be signed and dated by an authorized officer of the

organization and returned to:

Carey & Company P.A. 70 Main Street, Suite 100 Hilton Head Island, SC 29926

Important: Your return will not be filed with the IRS until the signed Form

8879-TE has been received by this office.

Other: Your return is being filed electronically with the IRS and is not required to be

mailed. If you Mail a paper copy of your return to the IRS it will delay the

processing of your return.

Form **8879-TE**

IRS E-file Signature Authorization for a Tax Exempt Entity

| OME | No. | 1545-0047 | |
|-----|-----|-----------|--|
| | | | |

Department of the Treasury

For calendar year 2023, or fiscal year beginning, 2023, and ending, 20 Do not send to the IRS. Keep for your records.

2023

Internal Revenue Service

Go to www.irs.gov/Form8879TE for the latest information.

EIN or SSN Name of filer The Outside Foundation 46-4305638 Name and title of officer or person subject to tax Dr. Jean Fruh Executive Director Part I Type of Return and Return Information Check the box for the return for which you are using this Form 8879-TE and enter the applicable amount, if any, from the return. Form 8038-CP and Form 5330 filers may enter dollars and cents. For all other forms, enter whole dollars only. If you check the box on line 1a, 2a, 3a, 4a, 5a, 6a, 7a, 8a, 9a, or 10a below, and the amount on that line for the return being filed with this form was blank, then leave line 1b, 2b, 3b, 4b, 5b, 6b, 7b, 8b, 9b, or 10b, whichever is applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on the applicable line below. Do not complete more than one line in Part I. 184,950 b Total revenue, if any (Form 990, Part VIII, column (A), line 12) _____ 1b 1a Form 990 check here 2a Form 990-EZ check here b Total revenue, if any (Form 990-EZ, line 9) 2b 3a Form 1120-POL check here 4a Form 990-PF check here b Tax based on investment income (Form 990-PF, Part V, line 5) 4b 5a Form 8868 check here b Balance due (Form 8868, line 3c) 5b 6a Form 990-T check here b Total tax (Form 990-T, Part III, line 4) 6b 7a Form 4720 check here 8a Form 5227 check here b FMV of assets at end of tax year (Form 5227, Item D) 8b 9a Form 5330 check here **b** Tax due (Form 5330, Part II, line 19) **9b** 10a Form 8038-CP check here Amount of credit payment requested (Form 8038-CP, Part III, line 22) ... 10b Declaration and Signature Authorization of Officer or Person Subject to Tax Under penalties of perjury, I declare that |X| I am an officer of the above entity or I am a person subject to tax with respect to (name of entity) , (EIN) and that I have examined a copy of the 2023 electronic return and accompanying schedules and statements, and, to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the electronic return and, if applicable, the consent to electronic funds withdrawal. PIN: check one box only Carey & Company P.A. I authorize _____ to enter my PIN as my signature FRO firm name Enter five numbers, but do not enter all zeros on the tax year 2023 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I also authorize the aforementioned ERO to enter my PIN on the return's disclosure consent screen. As an officer or person subject to tax with respect to the entity, I will enter my PIN as my signature on the tax year 2023 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I will enter my PIN on the return's disclosure consent screen.

Certification and Authentication

ERO's EFIN/PIN. Enter your six-digit electronic filing identification number (EFIN) followed by your five-digit self-selected PIN.

57507855555

Do not enter all zeros

I certify that the above numeric entry is my PIN, which is my signature on the 2023 electronically filed return indicated above. I confirm that I am submitting this return in accordance with the requirements of Pub. 4163, Modernized e-File (MeF) Information for Authorized IRS e-file Providers for Business Returns.

Patrick P. Carey, Jr., CPA ERO's signature

ERO Must Retain This Form — See Instructions Do Not Submit This Form to the IRS Unless Requested To Do So 990

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) Do not enter social security numbers on this form as it may be made public.

OMB No. 1545-0047 2023 Open to Public

Department of the Treasury Internal Revenue Service

Go to www.irs.gov/Form990 for instructions and the latest information. Inspection For the 2023 calendar year, or tax year beginning and ending D Employer identification number C Name of organization Check if applicable: Address change The Outside Foundation Doing business as 46-4305638 Name change Number and street (or P.O. box if mail is not delivered to street address) 843-686-6996 Initial return 50 Shelter Cove Lane Suite H Final return/ City or town, state or province, country, and ZIP or foreign postal code Hilton Head Island SC 29928 226,333 **G** Gross receipts\$ Amended return Name and address of principal officer: H(a) Is this a group return for subordinates? Application pending Dr. Jean Fruh 50 Shelter Cove Lane H(b) Are all subordinates included? If "No," attach a list. See instructions Hilton Head Island SC 29928 **X** 501(c)(3) | 501(c) () (insert no.) 4947(a)(1) or www.outsidefoundation.org Website: H(c) Group exemption number Year of formation: 2014 Trust X Corporation Association Form of organization: M State of legal domicile: Part I Summary 1 Briefly describe the organization's mission or most significant activities: Public Education Governance 2 Check this box | if the organization discontinued its operations or disposed of more than 25% of its net assets. 3 Number of voting members of the governing body (Part VI, line 1a) Activities & 4 Number of independent voting members of the governing body (Part VI, line 1b) 8 5 Total number of individuals employed in calendar year 2023 (Part V, line 2a) 5 6 Total number of volunteers (estimate if necessary) 7a Total unrelated business revenue from Part VIII, column (C), line 12 7a **b** Net unrelated business taxable income from Form 990-T, Part I, line 11 Current Year 8 Contributions and grants (Part VIII, line 1h) 257,980 110,499 Revenue 9 Program service revenue (Part VIII, line 2g) 0 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 0 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 55,690 74,451 184,950 313,672 12 Total revenue – add lines 8 through 11 (must equal Part VIII, column (A), line 12) 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) 0 14 Benefits paid to or for members (Part IX, column (A), line 4) 0 54,920 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 16a Professional fundraising fees (Part IX, column (A), line 11e) **b** Total fundraising expenses (Part IX, column (D), line 25) 94,923 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 155,889 149,843 213,008 18 Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25) 163,829 -28,058 19 Revenue less expenses. Subtract line 18 from line 12 Beginning of Current Year End of Year 20 201,637 175,114 20 Total assets (Part X, line 16) 21 Total liabilities (Part X, line 26) 2,266 3,801 22 Net assets or fund balances. Subtract line 21 from line 20 199,371 171,313 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Sian Signature of officer Executive Director Here Dr. Jean Fruh Type or print name and title Print/Type preparer's name Preparer's signature Check Paid Patrick P. Carey, Jr., CPA Patrick P. Carey, Jr., CPA self-employed P00033247 Preparer Carey & Company P.A. 57-0927046 Firm's name Firm's EIN **Use Only** 70 Main Street, Suite 100 29926 843-681-4430 Hilton Head Island, SC

May the IRS discuss this return with the preparer shown above? See instructions

| Pa | Check if Schedule O contains a response or note to any line in this Part III | X |
|---------|--|----------|
| 1 | Briefly describe the organization's mission: | ····· |
| | Public Education | |
| | | |
| | | |
| | | |
| 2 | Did the organization undertake any significant program services during the year which were not listed on the | |
| | prior Form 990 or 990-EZ? | Yes X No |
| | If "Yes," describe these new services on Schedule O. | |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program | |
| | services? | Yes X No |
| | If "Yes," describe these changes on Schedule O. | |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as measured by | |
| | expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others. | |
| | the total expenses, and revenue, if any, for each program service reported. | |
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| | • | | Yes | No |
|-----|---|--|-----|--------------|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," | | | |
| | complete Schedule A | 1_ | X | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? See instructions | 2 | | X |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to | | | |
| | candidates for public office? If "Yes," complete Schedule C, Part I | 3 | | X |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) | | | |
| | election in effect during the tax year? If "Yes," complete Schedule C, Part II | 4 | | X |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, | | | l |
| | assessments, or similar amounts as defined in Rev. Proc. 98-19? If "Yes," complete Schedule C, Part III | 5 | | X |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors | | | |
| | have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If | | | |
| _ | "Yes," complete Schedule D, Part I | 6 | | X |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | l _ | | 3,5 |
| _ | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | X |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," | ١. | | - T |
| • | complete Schedule D, Part III | 8 | | X |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a | | | |
| | custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or | _ | | x |
| 10 | debt negotiation services? If "Yes," complete Schedule D, Part IV | 9 | | <u> </u> |
| 10 | Did the organization, directly or through a related organization, hold assets in donor-restricted endowments | 10 | | x |
| 11 | or in quasi-endowments? If "Yes," complete Schedule D, Part V If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, | 10 | | |
| • • | VII, VIII, IX, or X, as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," | | | |
| u | complete Schedule D, Part VI | 11a | х | |
| b | Did the organization report an amount for investments—other securities in Part X, line 12, that is 5% or more | | | |
| - | of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | x |
| С | Did the organization report an amount for investments—program related in Part X, line 13, that is 5% or more | | | |
| | of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | x |
| d | Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets | | | |
| | reported in Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | x |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | Х | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | | X |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | |
| | Schedule D, Parts XI and XII | 12a | | X |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? If | | | |
| | "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | | X |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | X |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | X |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, | | | |
| | fundraising, business, investment, and program service activities outside the United States, or aggregate | | | |
| | foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | X |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or | | | |
| | for any foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | X |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other | | | l |
| | assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | X |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on | | | l |
| | Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I. See instructions | 17 | | X |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on | ,_ | 37 | |
| | Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | X | |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? | <u>, </u> | | ,, |
| 00 | If "Yes," complete Schedule G, Part III | 19 | | X |
| 20a | Did the organization operate one or more hospital facilities? <i>If</i> "Yes," <i>complete Schedule H</i> | 20a | | X |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | \vdash |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | _ v |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | X |

| | Ondertier of Required Contamaca) | | Yes | No |
|-------------|---|-----------|----------|----------|
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | | |
| | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | X |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the | | | |
| | organization's current and former officers, directors, trustees, key employees, and highest compensated | | | x |
| 24a | employees? If "Yes," complete Schedule J Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than | 23 | | <u> </u> |
| 24 a | \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b | | | |
| | through 24d and complete Schedule K. If "No," go to line 25a | 24a | | x |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| C | Did the organization maintain an escrow account other than a refunding escrow at any time during the year | | | |
| | to defease any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | | | |
| | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | X |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior | | | |
| | year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? | | | |
| | If "Yes," complete Schedule L, Part I | 25b | | X |
| 26 | Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current | | | |
| | or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% | | | l |
| | controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II | <u>26</u> | | X |
| 27 | Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key | | | |
| | employee, creator or founder, substantial contributor or employee thereof, a grant selection committee | | | |
| | member, or to a 35% controlled entity (including an employee thereof) or family member of any of these | 27 | | x |
| 28 | persons? If "Yes," complete Schedule L, Part III Was the organization a party to a business transaction with one of the following parties? (See the Schedule | | | _^ |
| 20 | L, Part IV, instructions for applicable filing thresholds, conditions, and exceptions). | | | |
| а | A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If</i> | | | |
| - | "Ves." complete Schedule I. Part IV | 28a | | x |
| b | A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV | 28b | | х |
| С | A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? If | | | |
| | "Yes," complete Schedule L, Part IV | 28c | | x |
| 29 | Did the organization receive more than \$25,000 in noncash contributions? If "Yes," complete Schedule M | 29 | Х | |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified | | | |
| | conservation contributions? If "Yes," complete Schedule M | 30 | | X |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I | 31 | | X |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," | | | |
| | complete Schedule N, Part II | 32 | | X |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | |
| | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | X |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, | | | |
| 25- | or IV, and Part V, line 1 | 34 | | X |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a | 35a | | |
| b | | 35b | | |
| 36 | controlled entity within the meaning of section 512(b)(13)? It "Yes," complete Schedule R, Part V, line 2 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable | | | |
| 00 | related organization? If "Yes," complete Schedule R, Part V, line 2 | 36 | | x |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | x |
| 38 | Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and | | | |
| | 19? Note: All Form 990 filers are required to complete Schedule O. | 38 | | х |
| Pa | art V Statements Regarding Other IRS Filings and Tax Compliance | | | |
| | Check if Schedule O contains a response or note to any line in this Part V | | <u> </u> | <u> </u> |
| | l I - | | Yes | No |
| 1a | Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable 1a 1 | | | |
| b | Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable 1b 0 | | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and | 10 | | x |
| | reconacte cartino (Cambino) Windinos to DD/P Winners/ | 1 70 | | |

| _Pa | Int V Statements Regarding Other IRS Filings and Tax Compliance (continu | ued) | | | Yes | No |
|-----|--|-----------|------------------|-----|-----|----|
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax | | | | | |
| | Statements, filed for the calendar year ending with or within the year covered by this return | 2a | 1 | | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns | ns? | | 2b | X | |
| 3a | Did the organization have unrelated business gross income of \$1,000 or more during the year? | | | 3a | | X |
| b | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule | | | 3b | | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other a | | | | | |
| | a financial account in a foreign country (such as a bank account, securities account, or other financial | acco | unt)? | 4a | | X |
| b | If "Yes," enter the name of the foreign country | | | | | |
| _ | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial A | | | _ | | v |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | | | 5a | | X |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction file. Form 2000, To | tion? | | 5b | | |
| C | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | | | 5c | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did th organization solicit any contributions that were not tax deductible as charitable contributions? | | | 6a | х | |
| b | If "Yes," did the organization include with every solicitation an express statement that such contribution | | | Ua | | |
| b | gifts were not tax deductible? | 113 01 | | 6b | x | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | 0.5 | | |
| a | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for o | oods | | | | |
| _ | and convices provided to the pover? | | | 7a | | |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | | | 7b | | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it wa | | | | | |
| | required to file Form 8282? | | | 7c | | |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | 7d | | | | |
| е | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit or | ontrac | ? | 7e | | |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contra | | | 7f | | |
| g | If the organization received a contribution of qualified intellectual property, did the organization file For | m 889 | 99 as required? | 7g | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organiza | tion file | e a Form 1098-C? | 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained | d by th | ne | | | |
| | sponsoring organization have excess business holdings at any time during the year? | | | 8 | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | | | |
| а | | | | 9a | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? \dots | | | 9b | | |
| 10 | Section 501(c)(7) organizations. Enter: | | 1 | | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 | 10a | | - | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 10b | | - | | |
| 11 | Section 501(c)(12) organizations. Enter: | 44- | | | | |
| a | Gross income from members or shareholders | 11a | | 1 | | |
| b | Gross income from other sources. (Do not net amounts due or paid to other sources | 11b | | | | |
| 12a | against amounts due or received from them.) Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form | | 2 | 12a | | |
| b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | | | IZa | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | 120 | | 1 | | |
| а | le the organization licensed to issue qualified health plans in more than one state? | | | 13a | | |
| _ | Note: See the instructions for additional information the organization must report on Schedule O. | | | 100 | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which | | | | | |
| | the organization is licensed to issue qualified health plans | 13b | | | | |
| С | Enter the amount of reserves on hand | 13c | | 1 | | |
| 14a | Did the appropriation receive any property for indeed tending against division the toy year? | | | 14a | | X |
| b | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedul | | | 14b | | |
| 15 | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuner | ation | or | | | |
| | excess parachute payment(s) during the year? | | | 15 | | X |
| | If "Yes," see instructions and file Form 4720, Schedule N. | | | | | |
| 16 | Is the organization an educational institution subject to the section 4968 excise tax on net investment | incom | ne? | 16 | | X |
| | If "Yes," complete Form 4720, Schedule O. | | | | | |
| 17 | Section 501(c)(21) organizations. Did the trust, any disqualified or other person engage in any activ | ities | | | | |
| | that would result in the imposition of an excise tax under section 4951, 4952 or 4953? | | | 17 | | |
| | If "Yes," complete Form 6069. | | | | | |

Form 990 (2023) The Outside Foundation 46-4305638 Page 6 Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI Section A. Governing Body and Management No 1a Enter the number of voting members of the governing body at the end of the tax year 8 If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O. Enter the number of voting members included on line 1a, above, who are independent 8 1b Did any officer, director, trustee, or key employee have a family relationship or a business relationship with 2 any other officer, director, trustee, or key employee? X 3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person? 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? Did the organization become aware during the year of a significant diversion of the organization's assets? 5 Did the organization have members or stockholders? 6 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? X 7a b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? Х 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: The governing body? 8a **b** Each committee with authority to act on behalf of the governing body? X 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at X Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes No 10a Did the organization have local chapters, branches, or affiliates? 10a Х b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a **b** Describe on Schedule O the process, if any, used by the organization to review this Form 990. Did the organization have a written conflict of interest policy? If "No," go to line 13 12a X **b** Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12b c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe on Schedule O how this was done Х 12<u>c</u> Did the organization have a written whistleblower policy? X 13 13 Did the organization have a written document retention and destruction policy? 14 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official X 15a X Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions. Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? Х 16a b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? Section C. Disclosure 17 List the states with which a copy of this Form 990 is required to be filed **None** Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply. Own website Another's website Upon request Other (explain on Schedule O) Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

Hilton Head Island SC 29928 843-686-6996

32 Shelter Cove Lane

State the name, address, and telephone number of the person who possesses the organization's books and records.

Dr. Jean Fruh

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, box 6 of Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See the instructions for the order in which to list the persons above.

___ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| (A) Name and title | (B) Average hours per week | (C) Position (do not check more than one box, unless person is both an officer and a director/trustee) | | | | | Position (do not check more than one box, unless person is both an officer and a director/trustee) | | | Position (do not check more than one box, unless person is both an officer and a director/trustee) | | (D) Reportable compensation from the | (E) Reportable compensation from related | (F) Estimated amount of other compensation |
|---|---|--|-----------------------|----------|--------------|-------------------------------------|---|---|--|---|--|---------------------------------------|---|--|
| | (list any hours for related organizations below dotted line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Former Highest compensated employee | | organization (W-2/ 1099-MISC/ 1099-NEC) | organizations (W-2/ 1099-MISC/ 1099-NEC) | from the organization and related organizations | | | | |
| (1) Dr. Jean Fruh | 30.00 | | | | | | | | | | | | | |
| Executive Director | 0.00 | X | | Х | | | | 47,000 | 0 | 0 | | | | |
| (2) Ron Miele | 3.00 | | | | | | | | | | | | | |
| Chairperson | 0.00 | x | | x | | | | o | 0 | 0 | | | | |
| (3) Michael Overton | 0.00 | | | <u> </u> | | | | | | | | | | |
| (0,11101101101101101101101101101101101101 | 1.00 | | | | | | | | | | | | | |
| Vice Chairperson | 0.00 | x | | x | | | | o | 0 | 0 | | | | |
| (4) Brian Kinard | | | | | | | | | | | | | | |
| ., | 2.00 | | | | | | | | | | | | | |
| Treasurer | 0.00 | X | | Х | | | | 0 | 0 | 0 | | | | |
| (5) Dr. John Batson | | | | | | | | | | | | | | |
| | 1.00 | | | | | | | | | | | | | |
| Board Member | 0.00 | X | | | | | | 0 | 0 | 0 | | | | |
| (6) Melissa Krauss | | | | | | | | | | | | | | |
| | 1.00 | | | | | | | | | | | | | |
| Board Member | 0.00 | X | | | | | | 0 | 0 | 0 | | | | |
| (7) Michael Cerrati | | | | | | | | | | | | | | |
| | 1.00 | | | | | | | | | | | | | |
| Board Member | 0.00 | X | | | | | | 0 | 0 | 0 | | | | |
| (8) John Taylor | | | | | | | | | | | | | | |
| | 1.00 | l | | | | | | | | | | | | |
| Board Member | 0.00 | X | | | | | | 0 | 0 | 0 | | | | |
| (9) Jake Gartner | 1 00 | | | | | | | | | | | | | |
| | 1.00 | | | | | | | | • | | | | | |
| Board Member | 0.00 | X | | | | | | 0 | 0 | 0 | | | | |
| (10) Ted K. Neely II | 1 00 | | | | | | | | | | | | | |
| Board Member | 1.00 | x | | | | | | o | 0 | 0 | | | | |
| | 0.00 | ^ | | | | + | | | U | <u> </u> | | | | |
| (11) | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |

46-4305638

| Pa | rt VII Section A. Officers | s, Directors, Tru | stee | s, K | ey E | mpl | oyee | es, a | and Highest Compensated | I Employees (continued) | | | | |
|-----------------------|--|---|-------------------------------|-------------------------------------|----------------------------|--------------|--|--------------|--|---|------|--|-------------------|-------------|
| (A) Name and title | | (B) Average hours per week (list any hours for related organizations below dotted line) | bo | x, unle | Pos check ess pe | rson i | than contract Highest compensated employee | an | (D) Reportable compensation from the organization (W-2/1099-MISC/1099-NEC) | (E) Reportable compensation from related organizations (W-2/ 1099-MISC/ 1099-NEC) | org | (F) imated : of oth ompens from tl ganization ed organical | er ation he | s |
| (12) | | | | Ф | | | led | | | | | | | |
| (13) | | | | | | | | | | | | | | |
| (14) | | | | | | | | | | | | | | |
| (15) | | | | | | | | | | | | | | |
| (16) | | | | | | | | | | | | | | |
| (17) | | | | | | | | | | | | | | |
| (18) | | | | | | | | | | | | | | |
| (19) | | | | | | | | | | | | | | |
| 1b c d 2 | Total from continuation sheet Total (add lines 1b and 1c) Total number of individuals (in reportable compensation from | ets to Part VII, s | Secti imite | ion <i>I</i> | ۹ | | | | 47,000 47,000 e) who received more than | \$100,000 of | | | | |
| 3 4 5 | Did the organization list any for employee on line 1a? If "Yes," For any individual listed on line organization and related organization and related organization any person listed on line for services rendered to the o | " complete Schere 1a, is the sum nizations greater | dule of rother than | J for eport 1 \$15 com | table 50,00 pens | con 00? I | dividu npen: f "Ye n froi | sations," of | on and other compensation complete Schedule J for such | from the ch · individual | | 3 4 5 | Yes | X X X |
| 1 | ion B. Independent Contractor Complete this table for your fire compensation from the organic | ve highest comp | | | | | | | | | ear. | | | |
| | | (A) I business address | <u>,</u> | | | | | | | (B) ion of services | | Cor | (C) mpensati | on |
| | | | | | | | | | | | | | | |
| 2 | Total number of independent received more than \$100,000 | | | | | | | | se listed above) who | 0 | | | | |

| Pa | rt V | | | f Revenue edule O conta | ains a | a respon | se or note | to any line in this | s Part VIII | | П |
|--|------|---|------------|----------------------------|-----------|-----------|---------------|---------------------|--|--------------------------------------|--|
| | | | | | | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512-514 |
| ıts ts | 1a | Federated camp | paigns | | 1a | | | | | | |
| iran | | Membership due | | | 1b | | | | | | |
| Š, G | | Fundraising eve | | | 1c | | | | | | |
| Sifts ar / | | Related organiz | | | 1d | | | | | | |
| s, G | | Government grants (co | | ns) | 1e | | | | | | |
| Contributions, Gifts, Grants and Other Similar Amounts | | All other contributions, and similar amounts no | ot include | ed above | 1f | | 110,499 | | | | |
| trik Offi | g | Noncash contributions lines 1a-1f | | | 1g | \$ | 26,518 | | | | |
| Cor | h | Total. Add lines | | | | | | 110,499 | | | |
| <u></u> | | | | | | | Business Code | | | | |
| e | 2a | | | | | | | | | | |
| Program Service Revenue | b | | | | | | | | | | |
| Se | С | | | | | | | | | | |
| ram Reve | d | | | | | | | | | | |
| rog | е | | | | | | | | | | |
| Д | f | All other program | | | | | | | | | |
| | g | Total. Add lines | 2a-2f | : | | | | | | | |
| | 3 | Investment incor | me (in | cluding dividend | ls, inte | rest, and | | | | | |
| | | other similar am | ounts) |) | | | | | | | |
| | 4 | Income from inv | estme | nt of tax-exemp | t bond | proceeds | · | | | | |
| | 5 | Royalties | <u></u> | | | | | | | | |
| | | | | (i) Real | | (ii) | Personal | | | | |
| | 6a | Gross rents | 6a | | | | | | | | |
| | b | Less: rental expenses | 6b | | | | | | | | |
| | С | Rental inc. or (loss) | 6с | | | | | | | | |
| | d | Net rental incom | e or (| loss) | | | | | | | |
| | /a | Gross amount from sales of assets | | (i) Securities | 5 | (ii) |) Other | | | | |
| | | other than inventory | 7a | | | | | | | | |
| ıne | b | Less: cost or other | | | | | | | | | |
| Revenue | | basis and sales exps. | 7b | | | | | | | | |
| Re | | Gain or (loss) | 7c | | | | | | | | |
| Other | | Net gain or (loss | | | . <u></u> | | | | | | |
| ŏ | 8a | Gross income from | n fundra | aising events | | | | | | | |
| | | (not including \$ | | | | | | | | | |
| | | of contributions rep | | on line | | | | | | | |
| | | 1c). See Part IV, lir | | | 8a | | 107,047 | | | | |
| | | Less: direct exp | | | 8b | | 41,383 | 65.664 | | | |
| | | Net income or (I | | _ | events | | | 65,664 | | | |
| | 9a | Gross income fr | _ | - | | | | | | | |
| | _ | activities. See P | | | 9a | | | | | | |
| | | Less: direct exp | | | _9b | | | | | | |
| | | Net income or (I | | | vities . | <u> </u> | | | | | |
| | 10a | Gross sales of in | | - | 40- | | | | | | |
| | | returns and allow | | | 10a | | | | | | |
| | | Less: cost of go | | | 10b | | | | | | |
| | С | Net income or (I | uss) fi | om sales of inve | entory | | Business Code | | | | |
| Sn | 44- | a-1 a | | | | | DUSINESS COUR | 8,537 | 8,537 | | |
| neo | 11a | | | | | | | 250 | 250 | | |
| ella | b | * | | wards/Credita | | | | 250 | 250 | | |
| Miscellaneous Revenue | ט | All other revenue | | | | | | | | | |
| Σ | | Total. Add lines | | | | | | 8,787 | | | |
| | | Total revenue. | | | | | | 184,950 | 8,787 | 0 | 0 |
| | 14 | . Otal Tevellue. | JUG II | IOLI UOLIOI IO | | | | 101/000 | S , , S , | | <u> </u> |

Part IX Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

| Secu | Check if Schedule O contains a respons | | | ipiete column (A). | |
|-------|---|-----------------------|---------------------|--------------------|-------------|
| Do 10 | <u> </u> | | | (C) | [(D) |
| | not include amounts reported on lines 6b, 7b, Pb, and 10b of Part VIII. | (A) Total expenses | (B) Program service | Management and | Fundraising |
| | · | | expenses | general expenses | expenses |
| 1 | Grants and other assistance to domestic organizations | | | | |
| _ | and domestic governments. See Part IV, line 21 | | | | |
| 2 | Grants and other assistance to domestic | | | | |
| | individuals. See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to foreign | | | | |
| | organizations, foreign governments, and | | | | |
| | foreign individuals. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | | | | |
| | trustees, and key employees | | | | |
| 6 | Compensation not included above to disqualified | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| | persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | 47,000 | 47,000 | | |
| 8 | Pension plan accruals and contributions (include | | | | |
| | section 401(k) and 403(b) employer contributions) | | | | |
| 9 | Other employee benefits | | | | |
| 10 | Payroll taxes | 10,119 | | 10,119 | |
| 11 | Fees for services (nonemployees): | | | | |
| а | Management | | | | |
| b | Legal | | | | |
| С | Accounting | 4,678 | | 4,678 | |
| d | Lobbying | | | | |
| е | Professional fundraising services. See Part IV, line 17 | | | | |
| f | Investment management fees | | | | |
| g | , | | | | |
| | (A) amount, list line 11g expenses on Schedule O.) | | | | |
| 12 | Advertising and promotion | 18,964 | 18,964 | | |
| 13 | Office expenses | 627 | 114 | 513 | |
| 14 | Information technology | | | | |
| 15 | Royalties | | | | |
| 16 | Occupancy | 1,630 | | 1,630 | |
| 17 | Travel | 530 | | 530 | |
| 18 | Payments of travel or entertainment expenses | | | | |
| | for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings | | | | |
| 20 | Interest | | | | |
| 21 | Payments to affiliates | | | | |
| 22 | Depreciation, depletion, and amortization | 1,286 | 1,286 | | |
| 23 | Insurance | | | | |
| 24 | Other expenses. Itemize expenses not covered | | | | |
| | above. (List miscellaneous expenses on line 24e. If | | | | |
| | line 24e amount exceeds 10% of line 25, column | | | | |
| | (A) amount, list line 24e expenses on Schedule O.) | | | | |
| а | Contract Labor | 57,658 | 57,658 | | |
| b | Program Expenses | 47,864 | 47,864 | | |
| С | Operating Supplies | 8,929 | 8,929 | | |
| d | Insurance | 7,344 | | 7,344 | |
| е | All other expenses | 6,379 | 6,379 | | |
| 25 | Total functional expenses. Add lines 1 through 24e | 213,008 | 188,194 | 24,814 | 0 |
| 26 | Joint costs. Complete this line only if the organization reported in column (B) joint costs | | | | |
| | from a combined educational campaign and | | | | |
| | fundraising solicitation. Check here if | | | | |
| | following SOP 98-2 (ASC 958-720) | | | | |

Part X Balance Sheet

| | Check if Schedule O contains a response or n | ote to any line in | this Part X | | | | |
|--------------------------------------|---|--|-------------|---------------------------------|---------|---------------------------|--|
| | | | | (A) Beginning of year | | (B) End of year | |
| 1 | Cash—non-interest-bearing | | | 192,421 | 1 | 167,184 | |
| 2 | | 172,121 | 2 | 107,101 | | | |
| 3 | | | | | 3 | | |
| 4 | Accounts receivable net | | | 400 | 4 | 400 | |
| 5 | Accounts receivable, net Loans and other receivables from any current or form | or | 100 | 7 | 100 | | |
| " | trustee, key employee, creator or founder, substantia | | | | | | |
| | controlled entity or family member of any of these pe | | 5 | | | | |
| 6 | | | | | | | |
| | under section 4958(f)(1)), and persons described in | | | | 6 | | |
| Assets 2 0 | | | | | 7 | | |
| , As | | | | | 8 | | |
| 9 | Inventories for sale or use Prepaid expenses and deferred charges | | | | 9 | | |
| " | a Land, buildings, and equipment: cost or other | | | | - | | |
| '0 | | 102 | 19.165 | | | | |
| Ι. | basis. Complete Part VI of Schedule D | 10a | 13,058 | 7,393 | 10c | 6,107 | |
| 11 | Less: accumulated depreciation | [100] | | 7,555 | 11 | 0,107 | |
| 12 | | | | | 12 | | |
| 13 | Investments program related See Part IV, line 11 | Investments—other securities. See Part IV, line 11 Investments—program-related. See Part IV, line 11 | | | | | |
| 14 | Investments—program-related. See Part IV, line 11 | | | 13 14 | | | |
| 15 | | 1,423 | 15 | 1,423 | | | |
| 16 | | | 201,637 | 16 | 175,114 | | |
| 17 | | | 201,037 | 17 | 1/3/111 | | |
| 18 | | | 18 | | | | |
| 19 | | | | 19 | | | |
| 20 | Deferred revenue | | | | 20 | | |
| 21 | Tax-exempt bond liabilities Escrow or custodial account liability. Complete Part l | V of Schedule D | | | 21 | | |
| 22 | | | | | | | |
| | trustee, key employee, creator or founder, substantia | | 35% | | | | |
| | controlled entity or family member of any of these pe | | | | 22 | | |
| 5 ₂₃ | | third nartice | | | 23 | | |
| 24 | | d narties | | | 24 | | |
| 25 | | | | | | | |
| -" | parties, and other liabilities not included on lines 17- | | | | | | |
| | of Schedule D | - 1). Complete 1 c | | 2,266 | 25 | 3,801 | |
| 26 | | | | 2,266 | 26 | 3,801 | |
| <u>-</u> - | Organizations that follow FASB ASC 958, check | | | | | | |
| န္မ | and complete lines 27, 28, 32, and 33. | | | | | | |
| ğ ₂₇ | Net assets without donor restrictions | | | 199,371 | 27 | 171,313 | |
| 27 Raignces 28 28 | | | | 7 - | 28 | , | |
| <u> </u> | Organizations that do not follow FASB ASC 958, | check here | | | | | |
| 호 | and complete lines 29 through 33. | | | | | | |
| ნ 29 | One it all a to all the street with a boat or a comment for all | | | | 29 | | |
| 30 gt | Paid-in or capital surplus, or land, building, or equipr | nent fund | | | 30 | | |
| S 31 | Retained earnings, endowment, accumulated income | e, or other funds | | | 31 | | |
| Net Assets or Fund 30 31 32 | Total net assets or fund balances | | | 199,371 | 32 | 171,313 | |
| 33 | | | | 201,637 | 33 | 175,114 | |

Form **990** (2023)

| Pa | art XI Reconciliation of Net Assets | | | |
|----|---|---------|------|-------------|
| | Check if Schedule O contains a response or note to any line in this Part XI | <u></u> | | _X_ |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | | 34,9 | |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | | 13,0 | |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | | 28,0 | |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A)) | 19 | 99,: | <u> 371</u> |
| 5 | Net unrealized gains (losses) on investments 5 | | | |
| 6 | Donated services and use of facilities 6 | | | |
| 7 | Investment expenses 7 | | | |
| 8 | Prior period adjustments 8 | | | |
| 9 | Other changes in net assets or fund balances (explain on Schedule O) | | | |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line | | | |
| | 32, column (B)) | 1 | 71,: | <u>313</u> |
| Pa | rt XII Financial Statements and Reporting | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | Ш |
| | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain on | | | |
| | Schedule O. | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | 2a | | X |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or | | | |
| | reviewed on a separate basis, consolidated basis, or both. | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | |
| b | Were the organization's financial statements audited by an independent accountant? | 2b | | X |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a | | | |
| | separate basis, consolidated basis, or both. | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of | | | |
| | the audit, review, or compilation of its financial statements and selection of an independent accountant? | 2c | | |
| | If the organization changed either its oversight process or selection process during the tax year, explain on | | | |
| | Schedule O. | | | |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the | | | |
| | Uniform Guidance, 2 C.F.R. Part 200, Subpart F? | 3a | | |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the | | | |
| | required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits | 3b | | |

Form **990** (2023)

SCHEDULE A

(Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ.

Go to www.irs.gov/Form990 for instructions and the latest information.

2002

Open to Public Inspection

The Outside Foundation

Employer identification number 46-4305638

| Pa | Part I Reason for Public Charity Status. (All organizations must complete this part.) See instructions. | | | | | | | |
|------|---|---------------------|-------------------------------|--|--------------------|--------------|-----------------------------------|--------------------|
| The | The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) | | | | | | | |
| 1 | | A church, cor | nvention of churches, or ass | ociation of churches described i | in sectio i | 170(b)(| 1)(A)(i). | |
| 2 | | A school des | cribed in section 170(b)(1)(| A)(ii). (Attach Schedule E (Form | n 990).) | | | |
| 3 | | | | ce organization described in se | | (b)(1)(A) | iii). | |
| 4 | Н | • | · | I in conjunction with a hospital of | | | • | ospital's name. |
| - | ш | city, and state | n: | | | | | oopna. o name, |
| 5 | | • | | of a college or university owned | | | | |
| · | ш | _ | (b)(1)(A)(iv). (Complete Part | - · · · · · · · · · · · · · · · · · · · | or operat | ou by u g | everimental and accorded in | |
| 6 | | | | overnmental unit described in s | ection 1 | 70(b)(1)(A | .)(v). | |
| 7 | H | | | substantial part of its support fro | | | | · |
| - | ш | - | section 170(b)(1)(A)(vi). (C | | a gor | | a.m. or morn and general passio | |
| 8 | | | | 1 70(b)(1)(A)(vi). (Complete Part | II.) | | | |
| 9 | | • | | cribed in section 170(b)(1)(A)(i | , | ed in con | iunction with a land-grant collec | ae |
| | ш | | | of agriculture (see instructions). | | | | , · |
| | | contract and the se | | | | | | |
| 10 | X | | | more than 33 1/3% of its supp | | | | SS |
| | | | | pt functions, subject to certain e | • | . , | | |
| | | | _ | nd unrelated business taxable in | • | | • | |
| | | | <u> </u> | 0, 1975. See section 509(a)(2). | • | | | |
| 11 | Н | • | • | exclusively to test for public safe | • | | | |
| 12 | Ш | Ü | • | exclusively for the benefit of, to place ions described in section 509(a | | | | |
| | | | | scribes the type of supporting or | | | | CHECK |
| | а | | · · | erated, supervised, or controlled | ŭ | | • | na |
| | u | | | ver to regularly appoint or elect | • | | | 19 |
| | | | • ,, , | omplete Part IV, Sections A ar | | | | |
| | b | Type II. A | A supporting organization su | pervised or controlled in connec | ction with | its suppo | rted organization(s), by having | |
| | | | | ting organization vested in the s | | | | ed |
| | | organizati | on(s). You must complete | Part IV, Sections A and C. | | | | |
| | С | | | supporting organization operated | | | | ith, |
| | | \Box | • , , , | structions). You must complete | | | | |
| | d | | | I. A supporting organization ope | | | | • • |
| | | | | e organization generally must sa | - | | • | ess |
| | _ | _ ` | , | nust complete Part IV, Section | | | | |
| | е | | | eived a written determination fro n-functionally integrated support | | | за турет, турет, турет | |
| | f | | nber of supported organizati | | 3 - 3 | | | |
| | g | | ., . | ne supported organization(s). | | | | |
| (i) | Nan | ne of supported | (ii) EIN | (iii) Type of organization | (iv) Is the | organization | (v) Amount of monetary | (vi) Amount of |
| | or | ganization | ., | (described on lines 1-10 | | ur governing | support (see | other support (see |
| | | | | above (see instructions)) | | ment? | instructions) | instructions) |
| | | | | | Yes | No | | |
| (A) | | | | | | | | |
| | | | | | | | | |
| (B) | | | | | | | | |
| | | | | | | | | |
| (C) | | | | | | | | |
| | | | | | | | | |
| (D) | | | | | | | | |
| | | | | | | | | |
| (E) | | | | | | | | |
| | | | | | | | | |
| Tota | l | | | | | | | |

Page 2

| Pa | art II Support Schedule for O | rganizations I | Described in S | Sections 170(b |)(1)(A)(iv) and | 170(b)(1)(A) | (vi) | |
|-------|---|----------------------|----------------------|----------------------|----------------------------|-----------------|---------|--------|
| | (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under | | | | | | | |
| | Part III. If the organization | n fails to qualify | under the test | s listed below, | please complet | e Part III.) | | |
| | tion A. Public Support | | | | | | | |
| Caler | ndar year (or fiscal year beginning in) | (a) 2019 | (b) 2020 | (c) 2021 | (d) 2022 | (e) 2023 | (f) T | otal - |
| 1 | Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") | | | | | | | |
| 2 | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | | |
| 3 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | | |
| 4 | Total. Add lines 1 through 3 | | | | | | | |
| 5 | The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) | | | | | | | |
| 6_ | Public support. Subtract line 5 from line 4 | | | | | | | |
| | tion B. Total Support | | 1 | Т | T | Г | | |
| Caler | ndar year (or fiscal year beginning in) | (a) 2019 | (b) 2020 | (c) 2021 | (d) 2022 | (e) 2023 | (f) T | otal |
| 7 | Amounts from line 4 | | | | | | | |
| 8 | Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources | | | | | | | |
| 9 | Net income from unrelated business activities, whether or not the business is regularly carried on | | | | | | | |
| 10 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) | | | | | | \perp | |
| 11 | Total support. Add lines 7 through 10 | | | | | | | |
| 12 | Gross receipts from related activities, etc. | (see instructions) | | | | 12 | 2 | |
| 13 | First 5 years. If the Form 990 is for the o | rganization's first, | second, third, fourt | h, or fifth tax year | as a section 501(c |)(3) | | |
| | organization, check this box and stop her | re | | | | | <u></u> | |
| Sec | tion C. Computation of Public S | | | | | <u> </u> | | |
| 14 | Public support percentage for 2023 (line 6 | 6, column (f) divide | d by line 11, colum | nn (f)) | | 14 | 4 | % |
| 15 | Public support percentage from 2022 School | | | | | | 5 | % |
| 16a | 33 1/3% support test — 2023. If the orga | | | | | | | |
| | box and stop here. The organization qual | lifies as a publicly | supported organiza | ation | | | | L |
| b | 33 1/3% support test — 2022. If the orga | anization did not ch | eck a box on line | 13 or 16a, and line | 15 is 33 1/3% or i | more, check | | |
| | this box and stop here. The organization | qualifies as a pub | licly supported orga | anization | | | | L |
| 17a | 10%-facts-and-circumstances test — 20 | 023. If the organiza | ation did not check | a box on line 13, | 16a, or 16b, and lir | ne 14 is | | |
| | 10% or more, and if the organization mee | ets the facts-and-ci | rcumstances test, | check this box and | l stop here. Explai | n in | | |
| | Part VI how the organization meets the fa | acts-and-circumstar | nces test. The orga | anization qualifies | as a publicly suppo | orted | | _ |
| | organization | | | | | | | |
| b | 10%-facts-and-circumstances test — 20 | | | | | | | |
| | 15 is 10% or more, and if the organization | n meets the facts-a | and-circumstances | test, check this bo | x and stop here. I | Explain | | |
| | in Part VI how the organization meets the | facts-and-circums | tances test. The o | rganization qualifie | es as a publicly sup | oported | | _ |
| | organization | | | | | | | |

Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see

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Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II.)

If the organization fails to qualify under the tests listed below, please complete Part II.)

| Sec | tion A. Public Support | quality arraor ar | 10010 110104 1 | olon, ploado de | ompioto i art in | / | |
|------------|--|-------------------------|---------------------|---------------------|---------------------|-----------------|-----------|
| | ndar year (or fiscal year beginning in) | (a) 2019 | (b) 2020 | (c) 2021 | (d) 2022 | (e) 2023 | (f) Total |
| 1 | Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") | 89,427 | 102,310 | 124,491 | 257,980 | 110,499 | 684,707 |
| 2 | Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | | | 55,602 | 88,994 | 115,834 | 260,430 |
| 3 | Gross receipts from activities that are not an unrelated trade or business under section 513 | | | | | | |
| 4 | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | |
| 5 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | |
| 6 | Total. Add lines 1 through 5 | 89,427 | 102,310 | 180,093 | 346,974 | 226,333 | 945,137 |
| 7a | Amounts included on lines 1, 2, and 3 received from disqualified persons | | | | | | |
| | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | | | | |
| C | Add lines 7a and 7b | | | | | | |
| 8 | Public support. (Subtract line 7c from | | | | | | 045 135 |
| Sec | tion B. Total Support | | | | | | 945,137 |
| | ndar year (or fiscal year beginning in) | (a) 2019 | (b) 2020 | (c) 2021 | (d) 2022 | (e) 2023 | (f) Total |
| 9 | Amounts from line 6 | 89,427 | 102,310 | 180,093 | 346,974 | 226,333 | 945,137 |
| 10a | Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources | | 90 | | | | |
| b | Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 | 313 | 90 | | 2 | | 405 |
| С | Add lines 10a and 10b | 313 | 90 | | 2 | | 405 |
| 11 | Net income from unrelated business activities not included on line 10b, whether or not the business is regularly carried on | | | | | | |
| 12 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) | | | | | | |
| 13 | Total support. (Add lines 9, 10c, 11, and 12.) | 89,740 | 102,400 | 180,093 | 346,976 | 226,333 | 945,542 |
| 14 | First 5 years. If the Form 990 is for the o | rganization's first. se | | | | | 710,011 |
| | organization, check this box and stop her | | | | | | |
| Sec | tion C. Computation of Public S | upport Percent | age | | | | |
| 15 | Public support percentage for 2023 (line 8 | s, column (f), divided | d by line 13, colum | nn (f)) | | 15 | 99.96% |
| <u>16</u> | Public support percentage from 2022 Scho | | | | | | 99.92% |
| <u>Sec</u> | tion D. Computation of Investme | | | | | | |
| 17 | Investment income percentage for 2023 (I | line 10c, column (f), | divided by line 13 | 3, column (f)) | | 17 | % |
| | Investment income percentage from 2022 | | | | | | % |
| 19a | 33 1/3% support tests — 2023. If the org 17 is not more than 33 1/3%, check this b | | | | | | x |
| b | 33 1/3% support tests — 2022. If the org | | = | | - | | _ |
| | line 18 is not more than 33 1/3%, check the | | | | | | L |
| 20 | Private foundation. If the organization die | d not check a box o | on line 14, 19a, or | 19b, check this box | x and see instructi | ons | |

Part IV **Supporting Organizations**

(Complete only if you checked a box on line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.
- Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.
- Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.
- Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B)
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- Substitutions only. Was the substitution the result of an event beyond the organization's control? С
- Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990).
- Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? If "Yes," complete Part I of Schedule L (Form 990).
- Was the organization controlled directly or indirectly at any time during the tax year by one or more 9a disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- Was the organization subject to the excess business holdings rules of section 4943 because of section 10a 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below.
 - Did the organization have any excess business holdings in the tax year? (Use Schedule C. Form 4720, to determine whether the organization had excess business holdings.)

| | | Yes | No |
|------|---------|---------|-----------|
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| Par | t IV Supporting Organizations (continued) | | | |
|-------|--|---------|-----|----|
| | | | Yes | No |
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described on lines 11b and | | | |
| | 11c below, the governing body of a supported organization? | 11a | | |
| b | A family member of a person described on line 11a above? | 11b | | |
| С | A 35% controlled entity of a person described on line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, | | | |
| | provide detail in Part VI. | 11c | | |
| Secti | on B. Type I Supporting Organizations | | | |
| | | \Box | Yes | No |
| 1 | Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or | | | |
| | more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, | | | |
| | directors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) | | | |
| | effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported | | | |
| | organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the | | | |
| | supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported | | | |
| | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part | | | |
| | VI how providing such benefit carried out the purposes of the supported organization(s) that operated, | | | |
| | supervised, or controlled the supporting organization. | 2 | | |
| Secti | on C. Type II Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors | | | |
| | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control | | | |
| | or management of the supporting organization was vested in the same persons that controlled or managed | | | |
| Cooti | the supported organization(s). | 1 | | |
| Secti | on D. All Type III Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the | | | |
| | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax | | | |
| | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the | 4 | | |
| • | organization's governing documents in effect on the date of notification, to the extent not previously provided? | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported | | | |
| | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI | 2 | | |
| • | how the organization maintained a close and continuous working relationship with the supported organization(s). By reason of the relationship described on line 2, above, did the organization's supported organizations have | 2 | | |
| 3 | a significant voice in the organization's investment policies and in directing the use of the organization's | | | |
| | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | | | |
| | supported organizations played in this regard. | 3 | | |
| Secti | on E. Type III Functionally Integrated Supporting Organizations | | | |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions) | | | |
| a | The organization satisfied the Activities Test. <i>Complete line 2 below.</i> | • | | |
| b | The organization is the parent of each of its supported organizations. <i>Complete line 3 below.</i> | | | |
| С | The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see instru | uctions |). | |
| 2 | Activities Test. Answer lines 2a and 2b below. | ĺ | Yes | No |
| а | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of | | | |
| | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify | | | |
| | those supported organizations and explain how these activities directly furthered their exempt purposes, | | | |
| | how the organization was responsive to those supported organizations, and how the organization determined | | | |
| | that these activities constituted substantially all of its activities. | 2a | | |
| b | Did the activities described on line 2a, above, constitute activities that, but for the organization's | | | |
| | involvement, one or more of the organization's supported organization(s) would have been engaged in? If | | | |
| | "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would | | | |
| | have engaged in these activities but for the organization's involvement. | 2b | | |
| 3 | Parent of Supported Organizations. Answer lines 3a and 3b below. | | | |
| а | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or | | | |
| | trustees of each of the supported organizations? If "Yes" or "No," provide details in Part VI. | 3a | | |
| b | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each | | | |
| | of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard. | 3b | | |

| Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations | | | | | | | | | |
|--|-----------|----------------------------|-----------------------------|--|--|--|--|--|--|
| 1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). See | | | | | | | | | |
| instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E. | | | | | | | | | |
| Section A – Adjusted Net Income | | (A) Prior Year | (B) Current Year (optional) | | | | | | |
| 1 Net short-term capital gain | | | | | | | | | |
| 2 Recoveries of prior-year distributions | 2 | | | | | | | | |
| 3 Other gross income (see instructions) | 3 | | | | | | | | |
| 4 Add lines 1 through 3. | 4 | | | | | | | | |
| 5 Depreciation and depletion | 5 | | | | | | | | |
| 6 Portion of operating expenses paid or incurred for production or collection | | | | | | | | | |
| of gross income or for management, conservation, or maintenance of | | | | | | | | | |
| property held for production of income (see instructions) | 6 | | | | | | | | |
| 7 Other expenses (see instructions) | 7 | | | | | | | | |
| 8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) | 8 | | | | | | | | |
| Section B – Minimum Asset Amount | | (A) Prior Year | (B) Current Year (optional) | | | | | | |
| 1 Aggregate fair market value of all non-exempt-use assets (see | | | | | | | | | |
| instructions for short tax year or assets held for part of year): | | | | | | | | | |
| a Average monthly value of securities | 1a | | | | | | | | |
| b Average monthly cash balances | 1b | | | | | | | | |
| c Fair market value of other non-exempt-use assets | 1c | | | | | | | | |
| d Total (add lines 1a, 1b, and 1c) | 1d | | | | | | | | |
| e Discount claimed for blockage or other factors | | | | | | | | | |
| (explain in detail in Part VI): | | | | | | | | | |
| 2 Acquisition indebtedness applicable to non-exempt-use assets | 2 | | | | | | | | |
| 3 Subtract line 2 from line 1d. | 3 | | | | | | | | |
| 4 Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, | | | | | | | | | |
| see instructions). | 4 | | | | | | | | |
| 5 Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | | | | | | | |
| 6 Multiply line 5 by 0.035. | 6 | | | | | | | | |
| 7 Recoveries of prior-year distributions | 7 | | | | | | | | |
| 8 Minimum Asset Amount (add line 7 to line 6) | 8 | | | | | | | | |
| Section C – Distributable Amount | | | Current Year | | | | | | |
| 1 Adjusted net income for prior year (from Section A, line 8, column A) | 1 | | | | | | | | |
| 2 Enter 0.85 of line 1. | 2 | | | | | | | | |
| 3 Minimum asset amount for prior year (from Section B, line 8, column A) | 3 | | | | | | | | |
| 4 Enter greater of line 2 or line 3. | 4 | | | | | | | | |
| 5 Income tax imposed in prior year | 5 | | | | | | | | |
| 6 Distributable Amount. Subtract line 5 from line 4, unless subject to | | | | | | | | | |
| emergency temporary reduction (see instructions). | 6 | | | | | | | | |
| 7 Check here if the current year is the organization's first as a non-functionally integrate | ed Type I | II supporting organization | | | | | | | |

Schedule A (Form 990) 2023

(see instructions).

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| Par | t V Type III Non-Functionally Integrated 509(a)(3) S | Supporting Organiza | itions (continued) | | |
|------|--|-----------------------------|----------------------------|----|---------------------|
| Sect | tion D – Distributions | | | | Current Year |
| 1 | Amounts paid to supported organizations to accomplish exempt purpos | 1 | | | |
| 2 | Amounts paid to perform activity that directly furthers exempt purposes | | | | |
| | organizations, in excess of income from activity | | | 2 | |
| 3_ | Administrative expenses paid to accomplish exempt purposes of support | orted organizations | | 3 | |
| 4 | Amounts paid to acquire exempt-use assets | | | 4 | |
| 5_ | Qualified set-aside amounts (prior IRS approval required—provide deta | ails in Part VI) | | 5 | |
| 6_ | Other distributions (describe in Part VI). See instructions. | | | 6 | |
| 7 | Total annual distributions. Add lines 1 through 6. | | | 7 | |
| 8 | Distributions to attentive supported organizations to which the organization | ation is responsive | | 8 | |
| | (provide details in Part VI). See instructions. | | | | |
| 9_ | Distributable amount for 2022 from Section C, line 6 | | | 9 | |
| 10 | Line 8 amount divided by line 9 amount | 1 | T | 10 | |
| Sect | cion E – Distribution Allocations (see instructions) | (i) Excess Distributions | (ii) Underdistributions | s | (iii) Distributable |
| | Distributable agreement for 2002 from Costing C. line C. | | Pre-2023 | | Amount for 2023 |
| | Distributable amount for 2023 from Section C, line 6 Underdistributions, if any, for years prior to 2023 | | | | |
| 2 | (reasonable cause required–explain in Part VI). See | | | | |
| | instructions. | | | | |
| 3 | Excess distributions carryover, if any, to 2023 | | | | |
| a | From 2018 | | | | |
| | From 2019 | | | | |
| | From 2020 | | | | |
| | From 2021 | | | | |
| | From 2022 | | | | |
| | Total of lines 3a through 3e | | | | |
| g | Applied to underdistributions of prior years | | | | |
| | Applied to 2023 distributable amount | | | | |
| i | Carryover from 2018 not applied (see instructions) | | | | |
| j | Remainder. Subtract lines 3g, 3h, and 3i from line 3f. | | | | |
| 4 | Distributions for 2023 from | | | | |
| | Section D, line 7: \$ | | | | |
| a | Applied to underdistributions of prior years | | | | |
| b | Applied to 2023 distributable amount | | | | |
| С | Remainder. Subtract lines 4a and 4b from line 4. | | | | |
| 5 | Remaining underdistributions for years prior to 2023, if | | | | |
| | any. Subtract lines 3g and 4a from line 2. For result | | | | |
| | greater than zero, explain in Part VI. See instructions. | | | | |
| 6 | Remaining underdistributions for 2023. Subtract lines 3h | | | | |
| | and 4b from line 1. For result greater than zero, explain in | | | | |
| | Part VI. See instructions. | | | | |
| 7 | Excess distributions carryover to 2024. Add lines 3j | | | | |
| | and 4c. | | | | |
| 8 | Breakdown of line 7: | | | | |
| | Excess from 2019 | | | | |
| | Excess from 2020 | | | | |
| | Excess from 2021 | | | | |
| | Excess from 2022 | | | | |
| e | Excess from 2023 | | | | |

Schedule A (Form 990) 2023

The Outside Foundation 46-4305638 Schedule A (Form 990) 2023 Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part Part VI III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

DAA Schedule A (Form 990) 2023

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

2023
Open to Public

Inspection

Name of the organization Employer identification number The Outside Foundation 46-4305638 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds Total number at end of year Aggregate value of contributions to (during year) Aggregate value of grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Part II Conservation Easements Complete if the organization answered "Yes" on Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (for example, recreation or education) Preservation of a historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Tax Year a Total number of conservation easements 2a **b** Total acreage restricted by conservation easements c Number of conservation easements on a certified historic structure included on line 2a 2c d Number of conservation easements included on line 2c acquired after July 25, 2006, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the Number of states where property subject to conservation easement is located Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2d above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets Part III Complete if the organization answered "Yes" on Form 990, Part IV, line 8. 1a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items. (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items. a Revenue included on Form 990, Part VIII, line 1 Assets included in Form 990, Part X

| | art III Organizations Maintaining | | | Treasures, or | Other Simi | ilar Asset | s (contir | | <u>age 2</u>) |
|---------|---|------------------------|----------------------------|-------------------|----------------|----------------|------------|----------|--------------------------|
| 3 | Using the organization's acquisition, accessic collection items (check all that apply). | | | | | | • | , | |
| а | Public exhibition | d 🗌 | Loan or exchange p | rogram | | | | | |
| b | Scholarly research | е 🗌 | Other | | | | | | |
| С | Preservation for future generations | | | | | | | | |
| 4 | Provide a description of the organization's co | ollections and explain | how they further the | e organization's | exempt purpose | in Part | | | |
| | XIII. | | | | | | | | |
| 5 | During the year, did the organization solicit of | | · · | • | | | | _ | _ |
| _ | assets to be sold to raise funds rather than | | part of the organization | on's collection?. | | | <u> </u> Y | es | No |
| Pa | Complete if the organization 990, Part X, line 21. | | on Form 990, P | art IV, line 9, | or reported | an amoun | t on Forr | m | |
| 1a | Is the organization an agent, trustee, custod | | | | | | | | ¬ м- |
| h | included on Form 990, Part X? | and complete the fe | | | | | Ш т | es | No |
| ь | ii res, explain the arrangement in Fatt Alli | and complete the ic | mowing table. | | | | Amour | nt | |
| С | Reginning halance | | | | | 1c | 7 (1110 (1 | | |
| | • | | | | | 1d | | | |
| u A | Additions during the year | | | | | 1e | | | |
| f | Distributions during the year Ending balance | | | | | | | | |
| 2а | Did the organization include an amount on F | orm 990 Part X line | 21 for escrow or c | ustodial account | liahilitv? | $\overline{}$ | Пу | es | No |
| | If "Yes," explain the arrangement in Part XIII | | | | | | | - | 7 |
| | art V Endowment Funds | | , | | | | | | |
| | Complete if the organization | answered "Yes" | on Form 990, P | art IV, line 10 |). | | | | |
| | | (a) Current year | (b) Prior year | (c) Two years | | ree years back | (e) For | ur years | back |
| 1a | Beginning of year balance | | | | | | | | |
| | Contributions | | | | | | | | |
| С | Net investment earnings, gains, and | | | | | | | | |
| | losses | | | | | | | | |
| d | Grants or scholarships | | | | | | | | |
| | Other expenditures for facilities and | | | | | | | | |
| | programs | | | | | | | | |
| f | Administrative expenses | | | | | | | | |
| q | | | | | | | | | |
| 2 | Provide the estimated percentage of the curi | | e (line 1a, column (a) | // held as: | I | | | | |
| | Board designated or quasi-endowment | • | c (iiiic 1g, coluiniii (a, | // Hola do. | | | | | |
| | Permanent endowment % | | | | | | | | |
| c | | | | | | | | | |
| Ŭ | The percentages on lines 2a, 2b, and 2c sho | ould equal 100% | | | | | | | |
| 3a | Are there endowment funds not in the posse | • | ation that are held an | d administered f | or the | | | | |
| ou | organization by: | 331011 Of the organize | ation that are new an | ia administerea r | or the | | | Yes | No |
| | , | | | | | | 3a(i) | 163 | + 110 |
| | (i) Unrelated organizations? | | | | | | 3a(ii) | | 1 |
| h | (ii) Related organizations? If "Yes" on line 3a(ii), are the related organizations. | ations listed as requi | red on Schedule P2 | | | | 3b | | |
| 1 | Describe in Part XIII the intended uses of the | | | | | | [30 | | <u> </u> |
| Pa | art VI Land, Buildings, and Equ | | owinent funds. | | | | | | |
| 1 6 | Complete if the organization | | on Form 990 P | art IV/ line 11 | a See Form | 000 Pari | Y line | 10 | |
| | Description of property | (a) Cost or other | | r other basis | (c) Accumulat | | (d) Book | | |
| | Description of property | (investment) | '' | ther) | depreciation | | (d) D00i | , value | |
| 10 | Land | <u> </u> | - | · | | | | | |
| ıd L | Land | | | | | | | | |
| D | Buildings | | | + | | | | | |
| | Leasehold improvements | | | | | | | | |
| | Equipment | | | 19,165 | 1 2 | ,058 | | 6 | 107 |
| | Other I. Add lines 1a through 1e. (Column (d) must | | t X. line 10c. column | | | ,030 | | | 107 |

| Part VII | Investments – Other Securities | Form 000 Bort IV li | no 11h Soo Form 000 Do | ort V. lino 12 |
|---------------|--|------------------------------|-----------------------------------|-----------------|
| | Complete if the organization answered "Yes" on | | | |
| | (a) Description of security or category (including name of security) | (b) Book value | (c) Method of Cost or end-of-year | |
| (1) Financial | | | Cost of chia of your | market value |
| (1) Financial | derivatives | | | |
| | eld equity interests | | + | |
| (3) Other | | | | |
| | | | + | |
| (B) | | | | |
| (C) | | | + | |
| (D) | | | | |
| (E) | | | | |
| <u>(F)</u> | | | + | |
| (G) | | | + | |
| (H) | (I) | | | |
| | nn (b) must equal Form 990, Part X, line 12, col. (B)) | | | |
| Part VIII | Investments – Program Related | F 000 P+ IV/ I | 44- C F 000 D | ant V. Braz. 40 |
| | Complete if the organization answered "Yes" on | | | |
| | (a) Description of investment | (b) Book value | (c) Method of | |
| | | | Cost or end-of-year | market value |
| (1) | | | | |
| (2) | | | | |
| (3) | | | | |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| | n (b) must equal Form 990, Part X, line 13, col. (B)) | | | |
| Part IX | Other Assets | | | |
| | Complete if the organization answered "Yes" on | Form 990, Part IV, li | ne 11d. See Form 990, Pa | art X, line 15. |
| | (a) Description | | | (b) Book value |
| (1) | | | | |
| (2) | | | | |
| (3) | | | | |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| Total. (Colum | nn (b) must equal Form 990, Part X, line 15, col. (B)) | | | |
| Part X | Other Liabilities | | | |
| | Complete if the organization answered "Yes" on | Form 990, Part IV, li | ne 11e or 11f. See Form 9 | 990, Part X, |
| | line 25. | | | |
| 1. | (a) Description of liability | , | | (b) Book value |
| (1) Federal | income taxes | | | |
| (2) Payro | oll Liabilities | | | 3,20 |
| | e Income Tax | | | 59 |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| | n (b) must equal Form 990, Part X, line 25, col. (B)) | | | 3,80 |
| | uncertain tax positions. In Part XIII, provide the text of the for | otnote to the organization's | s financial statements that repor | |
| - | liability for uncertain tax positions under FASB ASC 740. Che | | | _ |

| Pa | rt XI Reconciliation of Revenue per Audited Financial Stateme | | per Return | |
|--------------------|--|----------------------------|------------------------|--|
| | Complete if the organization answered "Yes" on Form 990, F | art IV, line 12a. | | |
| 1 | | | 1 | |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | ا مم ا | | |
| - | Net unrealized gains (losses) on investments | 2a 2b | | |
| b | | 2c 2c | | |
| d | Recoveries of prior year grants Other (Describe in Part XIII.) | 2d | | |
| e | Other (Describe in Part XIII.) Add lines 2a through 2d | 20 | 2e | |
| 3 | Subtract line 2e from line 1 | | 3 | |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | |
| b | | | | |
| С | Add lines 4a and 4b | | 4c | |
| 5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) | | | |
| Pa | rt XII Reconciliation of Expenses per Audited Financial Statem | | es per Return | |
| | Complete if the organization answered "Yes" on Form 990, F | | 1.1 | |
| 1 | | | | |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | 20 | | |
| | Donated services and use of facilities | | | |
| b | Others leaves | 1 0-1 | | |
| d | | | | |
| | Add lines 2a through 2d | | 2e | |
| 3 | Subtract line 2e from line 1 | | 3 | |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | |
| b | | | | |
| | Add lines 4e and 4h | | 4c | |
| C | | | | |
| 5 | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) | | | |
| 5 Pa | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) Int XIII Supplemental Information | | 5 | |
| 5 Pa | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) Int XIII Supplemental Information de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV. | /, lines 1b and 2b; Part \ | , line 4; Part X, line | |
| 5 Pa | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) Int XIII Supplemental Information | /, lines 1b and 2b; Part \ | , line 4; Part X, line | |
| 5 Pa | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) Int XIII Supplemental Information de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV. | /, lines 1b and 2b; Part \ | , line 4; Part X, line | |
| 5 Pa | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) Int XIII Supplemental Information de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV. | /, lines 1b and 2b; Part \ | , line 4; Part X, line | |
| 5 Pa | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) Int XIII Supplemental Information de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV. | /, lines 1b and 2b; Part \ | , line 4; Part X, line | |
| 5 Pa | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) Int XIII Supplemental Information de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV. | /, lines 1b and 2b; Part \ | , line 4; Part X, line | |
| 5 Pa | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) Int XIII Supplemental Information de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV. | /, lines 1b and 2b; Part \ | , line 4; Part X, line | |
| 5 Pa | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) Int XIII Supplemental Information de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV. | /, lines 1b and 2b; Part \ | , line 4; Part X, line | |
| 5 Pa | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) Int XIII Supplemental Information de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV. | /, lines 1b and 2b; Part \ | , line 4; Part X, line | |
| 5 Pa | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) Int XIII Supplemental Information de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV. | /, lines 1b and 2b; Part \ | , line 4; Part X, line | |
| 5 Pa | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) Int XIII Supplemental Information de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV. | /, lines 1b and 2b; Part \ | , line 4; Part X, line | |
| 5 Pa | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) Int XIII Supplemental Information de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV. | /, lines 1b and 2b; Part \ | , line 4; Part X, line | |
| 5 Pa | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) Int XIII Supplemental Information de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV. | /, lines 1b and 2b; Part \ | , line 4; Part X, line | |
| 5 Pa | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) Int XIII Supplemental Information de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV. | /, lines 1b and 2b; Part \ | , line 4; Part X, line | |
| 5 Pa | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) Int XIII Supplemental Information de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV. | /, lines 1b and 2b; Part \ | , line 4; Part X, line | |
| 5 Pa | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) Int XIII Supplemental Information de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV. | /, lines 1b and 2b; Part \ | , line 4; Part X, line | |
| 5 Pa | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) Int XIII Supplemental Information de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV. | /, lines 1b and 2b; Part \ | , line 4; Part X, line | |
| 5 Pa | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) Int XIII Supplemental Information de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV. | /, lines 1b and 2b; Part \ | , line 4; Part X, line | |
| 5 Pa | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) Int XIII Supplemental Information de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV. | /, lines 1b and 2b; Part \ | , line 4; Part X, line | |
| 5 Pa | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) Int XIII Supplemental Information de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV. | /, lines 1b and 2b; Part \ | , line 4; Part X, line | |
| 5 Pa | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) Int XIII Supplemental Information de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV. | /, lines 1b and 2b; Part \ | , line 4; Part X, line | |
| 5 Pa | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) Int XIII Supplemental Information de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV. | /, lines 1b and 2b; Part \ | , line 4; Part X, line | |
| Pa Provi | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) Int XIII Supplemental Information de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV. | /, lines 1b and 2b; Part \ | , line 4; Part X, line | |

| Schedule D (Fo | orm 990) 2023 ' | The Outside | Foundation | 46-4305638 | Page 5 |
|---|-----------------|--------------------|---------------------|------------|---------------|
| Part XIII | Supplementa | I Information (co. | Foundation ntinued) | | |
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SCHEDULE G (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

Attach to Form 990 or Form 990-EZ.

Go to www.irs.gov/Form990 for instructions and the latest information.

2008 No. 1545-0047

Open to Public

Name of the organization Employer identification number The Outside Foundation 46-4305638 Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Part I Form 990-EZ filers are not required to complete this part. Indicate whether the organization raised funds through any of the following activities. Check all that apply. Mail solicitations Solicitation of non-government grants Internet and email solicitations Solicitation of government grants b Phone solicitations Special fundraising events C In-person solicitations 2a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? b If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (iii) Did fund-(v) Amount paid to (vi) Amount paid to raiser have (i) Name and address of individual (iv) Gross receipts (or retained by) (or retained by) custody or (ii) Activity or entity (fundraiser) from activity fundraiser listed in organization control of contributions? col. (i) Yes No 1 3 6 10 Total List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

The Outside Foundation Schedule G (Form 990) 2023 46-4305638 Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000. (a) Event #1 **(b)** Event #2 (c) Other events (d) Total events Fundraising None (add col. (a) through col. (c)) (event type) (event type) (total number) Revenue 107,047 107,047 Gross receipts 2 Less: Contributions **3** Gross income (line 1 minus 107,047 107,047 line 2) 4 Cash prizes 5 Noncash prizes 6 Rent/facility costs Direct Expenses 7 Food and beverages 8 Entertainment 41,383 41,383 9 Other direct expenses 10 Direct expense summary. Add lines 4 through 9 in column (d) 11 Net income summary. Subtract line 10 from line 3, column (d) Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a. (b) Pull tabs/instant (d) Total gaming (add Revenue (a) Bingo (c) Other gaming bingo/progressive bingo col. (a) through col. (c)) 1 Gross revenue 2 Cash prizes Expenses 3 Noncash prizes Direct 4 Rent/facility costs **5** Other direct expenses 6 Volunteer labor No 7 Direct expense summary. Add lines 2 through 5 in column (d) 8 Net gaming income summary. Subtract line 7 from line 1, column (d) Enter the state(s) in which the organization conducts gaming activities: Is the organization licensed to conduct gaming activities in each of these states? 10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? **b** If "Yes," explain:

| Sche | edule G (Form 990) 2023 | Outside | Foundation | 46-4305638 | | | Page 3 |
|---------|--|------------------|-----------------------------|---|----------|-----|--------|
| 11 | Does the organization conduct gaming | activities with | nonmembers? | | | Yes | No |
| 12 | Is the organization a grantor, beneficia | ry or trustee of | a trust, or a member of a p | artnership or other entity | . — | | _ |
| | formed to administer charitable gamine | g? | | | . П | Yes | No |
| 13 | Indicate the percentage of gaming act | | | | | | |
| а | | • | | 13 | a | | % |
| b | An outside facility | | | 13 | b | | % |
| 14 | Enter the name and address of the pe | erson who prepa | ares the organization's gam | ing/special events books and | | | |
| | records: | | | | | | |
| | | | | | | | |
| | Name | | | | | | |
| | | | | | | • | |
| | Address | | | | | | |
| | | | | | | • | |
| 15a | Does the organization have a contract | with a third pa | rty from whom the organiza | tion receives gaming | | | |
| | • | | , | 0 0 | | Yes | □No |
| b | If "Yes," enter the amount of gaming re | evenue receive | d by the organization | and the | . Ш | | □ |
| ~ | amount of gaming revenue retained by | | | | | | |
| С | If "Yes," enter name and address of th | | Ψ | | | | |
| Ū | ii 100, onto hame and address of the | io ama party. | | | | | |
| | Name | | | | | | |
| | | | | | | | |
| | Address | | | | | | |
| | | | | | | | |
| 16 | Gaming manager information: | | | | | | |
| | | | | | | | |
| | Name | | | | | | |
| | | | | | | | |
| | Gaming manager compensation \$ | | | | | | |
| | | | | | | | |
| | Description of services provided | | | | | | |
| | | | | | | | |
| | Director/officer Em | ployee | Independent contra | ctor | | | |
| 4-7 | Manadatan diatributiana | | | | | | |
| 17 | Mandatory distributions: | | | the consists were and to | | | |
| а | Is the organization required under state | | | 0 01 | | V | |
| | retain the state gaming license? | | | | . Ш | Yes | ∐ No |
| D | Enter the amount of distributions requi | | | er exempt organizations or | | | |
| Pa | spent in the organization's own exemp | | | quired by Part I, line 2b, columns (iii) and | (//). Ji | | |
| | | | | able. Also provide any additional informat | | iu | |
| | See instructions. | 0, 100, 100, | To, and Tro, as applie | able. 7 libe provide any additional informati | 011. | | |
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SCHEDULE M (Form 990)

Noncash Contributions

Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30. Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Employer identification number

2023

Open To Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

| | The Outsi | ae ro | oundation | | 46-43056. | סס | | |
|----------|---|-------------------------|---|--|---|------|------|----------|
| Pa | art I Types of Property | | | | | | | |
| | | (a) Check if applicable | (b) Number of contributions or items contributed | (c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g | (d) Method of determinin noncash contribution am | - | | |
| 1 | Art — Works of art | | | 1 om 350, 1 art viii, line 1g | | | | |
| 2 | Art — Historical treasures | | | | | | | |
| 3 | Art — Fractional interests | | | | | | | |
| 4 | Books and publications | | | | | | | |
| 5 | Clothing and household | | | | | | | |
| J | - | | | | | | | |
| 6 | goods Cars and other vehicles | | | | | | | |
| 7 | Boats and planes | | | | | | | |
| 8 | Intellectual property | | | | | | | |
| 9 | Securities — Publicly traded | | | | | | | |
| 10 | Securities — Closely held stock | | | | | | | |
| 11 | Securities — Partnership, LLC, | | | | | | | |
| | or trust interests | | | | | | | |
| 12 | Securities — Miscellaneous | | | | | | | |
| 13 | Qualified conservation | | | | | | | |
| | contribution — Historic | | | | | | | |
| | structures | | | | | | | |
| 14 | Qualified conservation | | | | | | | |
| | contribution — Other | | | | | | | |
| 15 | Real estate — Residential | | | | | | | |
| 16 | Real estate — Commercial | | | | | | | |
| 17 | Real estate — Other | | | | | | | |
| 18 | Collectibles | | | | | | | |
| 19 | Food inventory | | | | | | | |
| 20 24 | Drugs and medical supplies | | | | | | | |
| 21 22 | Taxidermy Historical artifacts | | | | | | | |
| 22 23 | Historical artifacts Scientific specimens | | | | | | | |
| 23 24 | Archeological artifacts | | | | | | | |
| 25 | Other (Outside Brands) | х | 1 | 26.518 | Page Island Oyst | er 1 | Roas | |
| 26 | Other () | | _ | | | | | |
| 27 | Other () | | | | | | | |
| 28 | Other (| | | | | | | |
| 29 | Number of Forms 8283 received by t | the organiz | zation during the tax yea | r for contributions for | | | | |
| | which the organization completed Fo | rm 8283, | Part V, Donee Acknowle | edgement | 29 | | | |
| | | | | | | | Yes | No |
| 30a | During the year, did the organization | receive by | contribution any proper | ty reported in Part I, lines 1 | 1 through | | | |
| | 28, that it must hold for at least 3 year | | | | | | | |
| | used for exempt purposes for the en | | g period? | | | 30a | | X |
| b | If "Yes," describe the arrangement in | | | | | | | |
| 31 | Does the organization have a gift acc | ceptance p | policy that requires the re | eview of any nonstandard | | | | |
| | | | | | | 31 | | <u> </u> |
| 32a | Does the organization hire or use thi | • | ŭ | • | | | | 3,5 |
| | | | | | | 32a | | X |
| b | If "Yes," describe in Part II. | | duman (a) for a f | annami, fan Skiller († 1942) | \ in absolved | | | |
| 33 | If the organization didn't report an am | nount in co | olumn (c) for a type of pr | roperty for which column (a) |) is checked, | | | |
| | describe in Part II. | | | | | | | |

| Schedule M (For | m 990) 2023 T | he C | Outside | Founda | tion | on roquiro | | 46-4305 | |) and what | Page 2 |
|-----------------|----------------------|----------|--------------|--------------|--------------|------------|---------------|--------------|-----------------------|------------------------------|--------|
| Part II | the organization | ation is | reporting i | n Part I, co | olumn (b), t | the number | r of contril | butions, the | 32b, and 33 number of | s, and whetr items receiv | red, |
| | or a combir | nation o | of both. Als | o complete | this part f | or any ad | ditional info | ormation. | | | |
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SCHEDULE O (Form 990)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

OMB No. 1545-0047

Open to Public

Department of the Treasury Internal Revenue Service

Name of the organization

Attach to Form 990 or Form 990-EZ.
Go to www.irs.gov/Form990 for the latest information.

Employer identification number

The Outside Foundation

46-4305638

| Form 990, Part III, Line 4d - All Other Accomplishments Other |
|---|
| Form 990, Part VI, Line 4 - Significant Changes to Organizational Documents The organization made changes to their bylaws in 2024. |
| Form 990, Part VI, Line 7a - Election of Members and Their Rights The Board elects Board members. |
| Form 990, Part VI, Line 11b - Organization's Process to Review Form 990 A draft of form 990 is circulated to the Financial Committee for review and comments prior to approval by the full Board of Directors. |
| Form 990, Part VI, Line 12c - Enforcement of Conflicts Policy The Governance Committee regularly and consistently monitors and enforces compliance with the policy. |
| Form 990, Part VI, Line 19 - Governing Documents Disclosure Explanation No documents available to the public |
| Form 990, Part XI, Line 9 - Other Changes in Net Assets Explanation Prior year fixed assets adjustment \$ 0 |

Form **4562**

Department of the Treasury Internal Revenue Service

Depreciation and Amortization

(Including Information on Listed Property)

Attach to your tax return.

Go to www.irs.gov/Form4562 for instructions and the latest information.

OMB No. 1545-0172

tachment equence No. 179

Name(s) shown on return Identifying number The Outside Foundation 46-4305638 Business or activity to which this form relates Indirect Depreciation Part I Election To Expense Certain Property Under Section 179 Note: If you have any listed property, complete Part V before you complete Part I. 1,160,000 Maximum amount (see instructions) Total cost of section 179 property placed in service (see instructions) 2 2 Threshold cost of section 179 property before reduction in limitation (see instructions) 2,890,000 3 3 Reduction in limitation. Subtract line 3 from line 2. If zero or less, enter -0-4 4 Dollar limitation for tax year. Subtract line 4 from line 1. If zero or less, enter -0-. If married filing separately, see instructions ... 5 (a) Description of property (b) Cost (business use only) Listed property. Enter the amount from line 29 7 Total elected cost of section 179 property. Add amounts in column (c), lines 6 and 7 8 Tentative deduction. Enter the **smaller** of line 5 or line 8 9 9 Carryover of disallowed deduction from line 13 of your 2022 Form 4562 10 Business income limitation. Enter the smaller of business income (not less than zero) or line 5. See instructions 11 11 Section 179 expense deduction. Add lines 9 and 10, but don't enter more than line 11 Carryover of disallowed deduction to 2024. Add lines 9 and 10, less line 12 Note: Don't use Part II or Part III below for listed property. Instead, use Part V. Special Depreciation Allowance and Other Depreciation (Don't include listed property. See instructions.) 14 Special depreciation allowance for qualified property (other than listed property) placed in service during the tax year. See instructions Property subject to section 168(f)(1) election 15 1,286 Other depreciation (including ACRS) MACRS Depreciation (Don't include listed property. See instructions.) Section A MACRS deductions for assets placed in service in tax years beginning before 2023 If you are electing to group any assets placed in service during the tax year into one or more general asset accounts, check here Section B-Assets Placed in Service During 2023 Tax Year Using the General Depreciation System (b) Month and year (c) Basis for depreciation (d) Recovery (a) Classification of property (business/investment use (e) Convention (f) Method (a) Depreciation deduction service only-see instructions) 19a 3-year property b 5-year property C 7-year property 10-year property е 15-year property 20-year property 25-year property 25 vrs. Residential rental 27.5 yrs. MM S/L property 27.5 yrs. MM S/L MM S/L 39 yrs. i Nonresidential real property MM S/L Section C-Assets Placed in Service During 2023 Tax Year Using the Alternative Depreciation System 20a Class life S/L 12-year S/L 12 yrs. 30-year 30 yrs. MM S/L 40-year MM S/L Part IV **Summary** (See instructions.) Listed property. Enter amount from line 28 21 21 Total. Add amounts from line 12, lines 14 through 17, lines 19 and 20 in column (g), and line 21. Enter 1,286 here and on the appropriate lines of your return. Partnerships and S corporations—see instructions For assets shown above and placed in service during the current year, enter the

DAA

23

Form **990**

Name

Event Income and Deduction Worksheet Description Fundraising

2023

The Outside Foundation

Taxpayer Identification Number 46-4305638

Use this worksheet to verify data entered for a specific activity on your form 990/990EZ

| Income & Expense Summary: | | Expense Details - Indirect Expense: |
|---|-------------|---|
| 1. Gross receipts or sales 1. | 107,047 | Advertising and promotion |
| 2. Advertising income 2. | _ | Office |
| 3. Circulation income 3. | | Printing/publication/postage |
| 4. Other income 4. | | Info technology/Maintenance |
| 5. Returns and allowances 5. | | Royalties & License Fees |
| 6. Contributions received 6. | | Occupancy/Real Estate Taxes |
| 7. Total revenue. Add lines 1 through 6 7. | 107,047 | Travel & Repairs |
| 8. Cost of Goods Sold 8. | 41,383 | Travel/entertainment (officials) |
| 9. Employment Expense 9. | | Conferences/meetings |
| 10. Fees for services 10. | | Interest |
| 11. Indirect Expense 11. | | Insurance |
| 12. Depreciation Expense 12. | | Total Indirect Expense |
| 13. Exempt Activity Expense 13. | | |
| 14. Fundraising Expense 14. | | Expense Details - Depreciation Expense: |
| 15. Total expenses. Add lines 8 through 1415. | | On investment property |
| 16. Net Income/Loss. Line 7 minus Line 1516. | | On non-investment property |
| | | Amortization |
| | | Depletion |
| Expense Details - Cost of Goods Sold: | | Total Depreciation Expense |
| Beginning inventory | | |
| Purchases | 41,383 | Expense Details - Exempt Activity Expense: |
| | | Repairs and Maintenance |
| Labor Section 263A costs | | Rad debts |
| | | Bad debts Taxes/licenses |
| Other costs | | Charitable contributions |
| Ending inventory Total Cost of Goods Sold | 41,383 | Dividend rect deductions |
| Total 903t 01 900d3 90ld | 11,505 | Dividend recd deductions |
| Expense Details - Employment Expense: | | Readership costs |
| Compensation of officers | | Other expenses Total Exempt Activity Expense |
| Other salaries and wages | | Total Exchipt Politicy Expense |
| Pension plan contributions | | Expense Details - Fundraising Expense: |
| Other employee henefits | | • |
| Other employee benefits | | Cash prizes |
| Payroll taxes | | Non-cash prizes |
| Total Employment Expense | _ | Rent and facility costs |
| Expense Details - Fees for Services: | | Food & beverages (Part II only) |
| Managamant | | Entertainment (Part II only) Other direct expenses |
| 11 | | |
| Legal | | Total Fundraising Expense |
| Accounting | | |
| Lobbying | | |
| Professional fundraising | | |
| Investment management | | |
| Other | | |
| Total Fees for Services | | |
| Information is indicated for use on Form 990-T, | Schedule A: | Allocation of Expense to Program Service Accomplishments: |
| • | # | First |
| Part V, Debt Financing | · | Second |
| Part VI, Controlled Org Income | | Third |
| Part VII, Investments for C(7)(9)(17) | | All other |
| Part VIII, Exploited Activities | | |
| Part IX, Advertising Income | | |
| , | | |

4365 The Outside Foundation

46-4305638

Federal Statements

8/13/2024 3:09 PM

FYE: 12/31/2023

Form 990, Part IX, Line 24e - All Other Expenses

| Description | E: | Total xpenses | Program Service | Management & General | Fund Raising |
|---------------------|----|------------------|--------------------|-------------------------|-----------------|
| Recycling Services | \$ | 3,114 | \$ 3,114 | \$ | \$ |
| Taxes - Other | | 1,381 | 1,381 | | |
| Dues & Licenses | | 1,007 | 1,007 | | |
| Auto expense | | 291 | 291 | | |
| Taxes - Real Estate | | 214 | 214 | | |
| Meeting Expense | | 183 | 183 | | |
| Uniform | | 161 | 161 | | |
| Bank Service Charge | | 28 | 28 | | |
| Total | \$ | 6,379 | \$ 6,379 | \$0 | \$0 |

4365 The Outside Foundation 8/13/2024 3:09 PM **Federal Statements** 46-4305638 FYE: 12/31/2023 Schedule A, Part III, Line 1(e) Description Amount 54,940 Grants Received 29,041 Donations Received 26,518 Donations Received 110,499 Total Schedule A, Part III, Line 2(e) Description Amount Credit Card Rewards/Credits 250 8,537 Stale Checks Fundraising 107,047 Total 115,834

Form

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) Do not enter social security numbers on this form as it may be made public.

OMB No. 1545-0047 2023 Open to Public

Inspection Go to www.irs.gov/Form990 for instructions and the latest information. For the 2023 calendar year, or tax year beginning , and ending D Employer identification number C Name of organization Check if applicable: The Outside Foundation Address change Doing business as 46-4305638 Name change Number and street (or P.O. box if mail is not delivered to street address) E Telephone number 843-686-6996 50 Shelter Cove Lane Suite H Initial return Final return/ City or town, state or province, country, and ZIP or foreign postal code terminated Hilton Head Island SC 29928 226,333 G Gross receipts\$ Amended return Name and address of principal officer: H(a) Is this a group return for subordinates? Application pending Dr. Jean Fruh 50 Shelter Cove Lane H(b) Are all subordinates included? If "No." attach a list. See instructions Hilton Head Island SC 29928 501(c)(3) 501(c) () (insert no.) 4947(a)(1) or Tax-exempt status www.outsidefoundation.org Website: H(c) Group exemption number Year of formation: 2014 Form of organization: X Corporation Trust Association M State of legal domicile: SC Part I Summary 1 Briefly describe the organization's mission or most significant activities: Public Education Governance 2 Check this box | if the organization discontinued its operations or disposed of more than 25% of its net assets. 8 3 Number of voting members of the governing body (Part VI, line 1a) ంర 4 Number of independent voting members of the governing body (Part VI, line 1b) 4 5 Total number of individuals employed in calendar year 2023 (Part V, line 2a) 1 5 6 Total number of volunteers (estimate if necessary) 6 7a Total unrelated business revenue from Part VIII, column (C), line 12 0 7a 0 b Net unrelated business taxable income from Form 990-T, Part I, line 11 Current Year 257,980 110,499 8 Contributions and grants (Part VIII, line 1h) 9 Program service revenue (Part VIII, line 2g) 0 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 0 55,690 74,451 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 313,672 184,950 12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) 0 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) 14 Benefits paid to or for members (Part IX, column (A), line 4) 0 54,920 57,119 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10) 16a Professional fundraising fees (Part IX, column (A), line 11e) **b** Total fundraising expenses (Part IX, column (D), line 25) 155,889 94,923 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 149,843 213,008 18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 163,829 -28,058 19 Revenue less expenses. Subtract line 18 from line 12 Beginning of Current Year End of Year 10 201,637 175,114 20 Total assets (Part X, line 16) 2,266 3,801 21 Total liabilities (Part X, line 26) 171,313 199,371 22 Net assets or fund balances. Subtract line 21 from line 20 Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature of officer Sign Date Here Dr. Jean Fruh Executive Director Type or print name and title Print/Type preparer's name Preparer's signature Paid Patrick P. Carey, Jr., CPA P00033247 Patrick P. Carey, Jr., CPA Preparer 57-0927046 Carey & Company P.A. Firm's EIN Firm's name Use Only 70 Main Street, Suite 100 Hilton Head Island, SC 29926 843-681-4430

May the IRS discuss this return with the preparer shown above? See instructions

| Form | 990 (2023) The Outside Foundat | | 46-4305638 | Page 2 |
|------|---|----------------------------------|---|--|
| Pa | rt III Statement of Program Service | | | (qp) |
| | | esponse or note to any lin | ne in this Part III | X |
| | Briefly describe the organization's mission: | | | |
| E | ublic Education | | | |
| | • | | | |
| | • | | | |
| - | Did the exemination undertake any significant areas | an and an during the year of | sials ware not listed on the | |
| 2 | Did the organization undertake any significant prograprior Form 990 or 990-EZ? | | | □ va 🖫 Na |
| | If "Yes," describe these new services on Schedule | | | Yes X No |
| 3 | Did the organization cease conducting, or make sig | | lucts any program | |
| • | | | | Yes X No |
| | If "Yes," describe these changes on Schedule O. | | | L res Es 140 |
| 4 | Describe the organization's program service accomp | olishments for each of its three | largest program services as measured by | |
| • | expenses. Section 501(c)(3) and 501(c)(4) organiza | | | |
| | the total expenses, and revenue, if any, for each pro- | 121 | g | |
| | | | | |
| 4a | (Code:) (Expenses \$ 47, | 864 including grants of \$ |) (Revenue \$ |) |
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| | (Code:) (Expenses \$ | including grants of \$ |) (Revenue \$ |) |
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| Ac | (Code:) (Expenses \$ | including grants of \$ |) (Revenue \$ | |
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| 4d | Other program services (Describe on Schedule O.) | | | |
| | (Expenses \$ 140,330 including | grants of \$ |) (Revenue \$ |) |
| 4e | Total program service expenses | 188,194 | | |

Part IV Checklist of Required Schedules

| | | | Yes | No |
|-----|--|------|-----|-----|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A | 1 | x | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? See instructions | 2 | | X |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I | 3 | | х |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) | _ | | |
| • | election in effect during the tax year? If "Yes," complete Schedule C, Part II | 4 | | x |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, | - | | |
| • | assessments, or similar amounts as defined in Rev. Proc. 98-19? If "Yes," complete Schedule C, Part III | 5 | | x |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors | - | | |
| ٠ | have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If | | | |
| | "Yes," complete Schedule D, Part I | 6 | | X |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | - | - | 42 |
| , | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | x |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," | - | | 22 |
| o | complete Schedule D, Part III | 8 | | x |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a | 0 | | |
| 9 | custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or | | | |
| | | 9 | - 6 | X |
| 10 | debt negotiation services? If "Yes," complete Schedule D, Part IV | 9 | | |
| 10 | Did the organization, directly or through a related organization, hold assets in donor-restricted endowments | 40 | | x |
| 44 | or in quasi-endowments? If "Yes," complete Schedule D, Part V If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, | 10 | | |
| 11 | VII, VIII, IX, or X, as applicable. | | | |
| • | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," | | | |
| а | complete Schedule D, Part VI | 110 | x | |
| h | Did the organization report an amount for investments—other securities in Part X, line 12, that is 5% or more | 11a | 22 | |
| b | of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | x |
| • | Did the organization report an amount for investments—program related in Part X, line 13, that is 5% or more | 110 | | -25 |
| G | of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | X |
| d | Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets | 110 | | |
| u | reported in Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | X |
| | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | х | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | -110 | | |
| 1 | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | | X |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete</i> | | | |
| | Schedule D, Parts XI and XII | 12a | | x |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? If | | | |
| | "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | | X |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | X |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | X |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, | | | |
| | fundraising, business, investment, and program service activities outside the United States, or aggregate | | | |
| | foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | X |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or | | | |
| | for any foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | X |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other | | | |
| | assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | X |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on | | | |
| | Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I. See instructions | 17 | | X |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on | | | |
| | Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | Х | 15. |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? | | | |
| | If "Yes," complete Schedule G, Part III | 19 | | X |
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | X |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | X |

| Pa | art IV Checklist of Required Schedules (continued) | | | |
|----------|--|------|--|-------|
| | | | Yes | No |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | | |
| | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | X |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the | | | |
| | organization's current and former officers, directors, trustees, key employees, and highest compensated | | | |
| | employees? If "Yes," complete Schedule J | 23 | _ | X |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than | | | |
| | \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b | | | |
| | through 24d and complete Schedule K. If "No," go to line 25a | 24a | | X |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| C | Did the organization maintain an escrow account other than a refunding escrow at any time during the year | | | |
| | to defease any tax-exempt bonds? | 24c | - | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | - | |
| 25a | , , , , , , , , , , , , , , , , , , , | | | 32 |
| | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | - | X |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior | | | |
| | year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? | | | 82 |
| | If "Yes," complete Schedule L, Part I | 25b | | X |
| 26 | Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current | | | |
| | or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% | | | 922 |
| - | controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II | 26 | - | X |
| 27 | Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key | | | |
| | employee, creator or founder, substantial contributor or employee thereof, a grant selection committee | | | |
| | member, or to a 35% controlled entity (including an employee thereof) or family member of any of these | | | W. |
| | persons? If "Yes," complete Schedule L, Part III | 27 | | X |
| 28 | Was the organization a party to a business transaction with one of the following parties? (See the Schedule | | | |
| | L, Part IV, instructions for applicable filing thresholds, conditions, and exceptions). | 253 | | |
| а | A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If | 00 | | x |
| Į. | "Yes," complete Schedule L, Part IV | 28a | | X |
| b | A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV | 28b | - | |
| C | A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? If | 20- | | X |
| 20 | "Yes," complete Schedule L, Part IV Did the organization receive more than \$25,000 in noncash contributions? If "Yes," complete Schedule M | 28c | X | -22 |
| 29 30 | | 23 | 25 | |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified | 30 | | x |
| 31 | conservation contributions? If "Yes," complete Schedule M Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I | 31 | | X |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," | 31 | | -45 |
| 32 | complete Schedule N, Part II | 32 | | X |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | 32 | | 46 |
| 33 | 204 7704 2 and 204 7704 00 15 6Van 2 annuals to Debat J. D. Dat J. | 33 | | ж |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, | 33 | | 25 |
| 04 | as IV and Dark V For 4 | 34 | | x |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | X |
| b | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a | 30a | | - 68 |
| | controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable | 335 | | |
| 00 | related association 0.6 fb/c // constate October 1.5 Dec 1.4 fb D. Dec 1 | 36 | | x |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | 100 | | |
| ٠. | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | x |
| 38 | Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and | 1 | | |
| | 19? Note: All Form 990 filers are required to complete Schedule O. | 38 | | х |
| P | art V Statements Regarding Other IRS Filings and Tax Compliance | 1 00 | | |
| | Check if Schedule O contains a response or note to any line in this Part V | | | П |
| - | Chart is conceded a contained a reoperiod of note to diff into in this fact v | | Yes | No |
| 1a | Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable 1a 1 | | | |
| b | Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable 1b 0 | 100 | | |
| C | Did the organization comply with backup withholding rules for reportable payments to vendors and | 216 | | 5 1 3 |
| | reportable gaming (gambling) winnings to prize winners? | 1c | | X |

Form 990 (2023)

| Pa | art V Statements Regarding Other IRS Filings and Tax Compliance (contin | ued) | | | Yes | No |
|---------|--|---------|--|----------|----------|-----------|
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax | | | | | |
| | Statements, filed for the calendar year ending with or within the year covered by this return | 2a | 1 | | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax return | rns? | | 2b | X | |
| 3a | Did the organization have unrelated business gross income of \$1,000 or more during the year? | | | 3a | | X |
| b | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule | 0 | | 3b | | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other | author | ity over, | | | |
| | a financial account in a foreign country (such as a bank account, securities account, or other financial | I acco | unt)? | 4a | | X |
| b | If "Yes," enter the name of the foreign country | | | | 10.00 | |
| | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial A | Accour | its (FBAR). | 100 300 | 1 | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | | | 5a | | X |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction | tion? | | 5b | | X |
| C | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | | | 5c | | _ |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the | е | | | | |
| | organization solicit any contributions that were not tax deductible as charitable contributions? | | | 6a | X | _ |
| b | If "Yes," did the organization include with every solicitation an express statement that such contribution | ns or | | | | |
| | gifts were not tax deductible? | | | 6b | X | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for g | goods | | blee: | le se | |
| 2000 | and services provided to the payor? | | | 7a | | _ |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | | | 7b | <u> </u> | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was | S | | | | |
| | required to file Form 8282? | | | 7с | | 3000000 |
| d | 7. 7. Transcription of the second of the sec | 7d | | 100000 | | 10 |
| е | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit or | | ? | 7e | - | - |
| î | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contra | | | 7f | - | - |
| g | If the organization received a contribution of qualified intellectual property, did the organization file For | | | 7g | - | - |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization | | | 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained | a by tr | e | 2070 | | |
| • | sponsoring organization have excess business holdings at any time during the year? | | | 8 | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | internal | | M. Activi |
| a | Did the sponsoring organization make any taxable distributions under section 4966? | | | 9a | - | |
| b 10 | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | | | 9b | 7777 193 | |
| | Section 501(c)(7) organizations. Enter: Initiation fees and capital contributions included on Part VIII, line 12 | 10a | | | | |
| a | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 10a | | - | 7 | |
| ь 11 | Section 501(c)(12) organizations. Enter: | 1001 | | - | | |
| a | Cross income from members or charabelders | 11a | | | | |
| b | Gross income from other sources. (Do not net amounts due or paid to other sources | 110 | | | | |
| b | against amounts due or received from them) | 11b | | | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form | |) | 12a | | S 5/1/4/1 |
| b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | 12b | | 120 | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | 12.0 | | - Janes | | |
| a | le the organization licensed to issue qualified health plans in more than one state? | | * | 13a | | |
| | Note: See the instructions for additional information the organization must report on Schedule O. | | | | | 100 |
| b | Enter the amount of reserves the organization is required to maintain by the states in which | | | | | |
| | the organization is licensed to issue qualified health plans | 13b | | | | |
| С | Enter the amount of reserves on hand | 13c | | | | |
| 4a | Did the experiencies marks any normants for index tenning continue during the tay year? | | | 14a | | X |
| b | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule | | | | | 1 |
| 15 | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuner | | | | | |
| | excess parachute payment(s) during the year? | | | 15 | | x |
| | If "Yes," see instructions and file Form 4720, Schedule N. | | | | | |
| 16 | Is the organization an educational institution subject to the section 4968 excise tax on net investment | incom | e? | 16 | | X |
| | If "Yes," complete Form 4720, Schedule O. | | A SAME SAME AND AND ASSESSMENT AND ASSESSMENT ASSESSMEN | | a kaf | |
| 7 | Section 501(c)(21) organizations. Did the trust, any disqualified or other person engage in any activi | ties | | | | |
| | that would result in the imposition of an excise tax under section 4951, 4952 or 4953? | | | 17 | | |
| | If "Yes," complete Form 6069. | | | | | |

Form 990 (2023) The Outside Foundation 46-4305638 Page 6 Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI Section A. Governing Body and Management No 1a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O. 8 Enter the number of voting members included on line 1a, above, who are independent Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? X 2 Did the organization delegate control over management duties customarily performed by or under the direct 3 supervision of officers, directors, trustees, or key employees to a management company or other person? X 3 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 4 Did the organization become aware during the year of a significant diversion of the organization's assets? 5 5 X Did the organization have members or stockholders? X 6 6 Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? X 7a h Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? X 8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: X The governing body? 8a X Each committee with authority to act on behalf of the governing body? 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at X the organization's mailing address? If "Yes," provide the names and addresses on Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes No 10a Did the organization have local chapters, branches, or affiliates? X 10a If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a Describe on Schedule O the process, if any, used by the organization to review this Form 990. Did the organization have a written conflict of interest policy? If "No," go to line 13 X 12a 12a Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12b Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe on Schedule O how this was done 12c 13 13 Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? 14 14 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official X 15a Other officers or key employees of the organization 15b If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions. Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? 16a b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? Section C. Disclosure 17 List the states with which a copy of this Form 990 is required to be filed None Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply. Own website | Another's website | Upon request | Other (explain on Schedule O) Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. State the name, address, and telephone number of the person who possesses the organization's books and records. Dr. Jean Fruh 32 Shelter Cove Lane

Hilton Head Island

843-686-6996

SC 29928

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, box 6 of Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See the instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| | janization noi ai | ly lei | ateu | orga | 111120 | uon C | OIII | pensated any current onice | si, director, or trustee. | |
|---|---|--------------------------------|--|---------|--------------|------------------------------|----------|--|--|---|
| (A) Name and title | (B) Average hours per week | bo | (C) Position (do not check more than one box, unless person is both an officer and a director/trustee) | | | s both a or/trustee | an e) | (D) Reportable compensation from the organization (W-2/ | (E) Reportable compensation from related organizations (W-2/ | (F) Estimated amount of other compensation from the |
| | (list any hours for related organizations below dotted line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | ormer | 1099-MISC/ 1099-NEC) | 1099-MISC/ 1099-NEC) | organization and related organizations |
| (1)Dr. Jean Fruh | | T | | | | П | | | | × |
| | 30.00 | | | | | | | | | |
| Executive Director | 0.00 | X | | X | | | | 47,000 | 0 | 0 |
| (2) Ron Miele | | T | | | | П | | | | |
| | 3.00 | | | | | | | | | |
| Chairperson | 0.00 | X | | X | | | | 0 | 0 | 0 |
| (3) Michael Overton | | | | | | | | | | |
| | 1.00 | | | | | | | | | |
| Vice Chairperson | 0.00 | X | | X | | | | 0 | 0 | 0 |
| (4) Brian Kinard | | | | | | | | | | 1 |
| • | 2.00 | | | | | | | | | , 4 |
| Treasurer | 0.00 | X | | X | | | | 0 | 0 | 0 |
| (5) Dr. John Batson | | | | | | | | | | |
| (-, | 1.00 | | | | | | | | | |
| Board Member | 0.00 | X | | | | | | 0 | 0 | 0 |
| (6) Melissa Krauss | | 1 | | | | | | | | - |
| (-) | 1.00 | | | | | | | | | |
| Board Member | 0.00 | X | | | | | | 0 | 0 | 0 |
| (7) Michael Cerrati | | 1 | | | | \vdash | | | | |
| (.,,=================================== | 1.00 | | | | | | | | | |
| Board Member | 0.00 | x | | | | | | 0 | 0 | 0 |
| (8) John Taylor | | +== | | | | | | | | |
| (0) 00:::: 103:101 | 1.00 | 1 | | | | | | | | |
| Board Member | 0.00 | x | | | | | | 0 | 0 | 0 |
| (9) Jake Gartner | | + | | | | | | | | |
| (0) 0 0000 | 1.00 | | | | | | | - | | |
| Board Member | 0.00 | x | | | | | | 0 | 0 | 0 |
| (10) Ted K. Neely II | | 1 | | | | \vdash | | | | |
| (1-0) made att attending min | 1.00 | | | | | | | | | |
| Board Member | 0.00 | x | | | | | | 0 | 0 | 0 |
| (11) | | - | | | | | | | | |

| (A) Name and title | | (B) Average hours | (C) Position (do not check more than one box, unless person is both a officer and a director/trustee | | | | | | (D) Reportable compensation from the | (E) Reportable compensation from related | (F) Estimated amount of other compensation | | | |
|--------------------|---|---|--|-----------------------|---------|--------------|---------------------------------|----------|---|--|--|----------------------|--------------|--------|
| | | per week (list any hours for related organizations below dotted line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | organization (W-2/ 1099-MISC/ 1099-NEC) | organizations (W-2/ 1099-MISC/ 1099-NEC) | on | from t ganization | he on and | 15 |
| (12) | | | | | | | | | | | | | | |
| (13) | | | | | | | | | | | | | | |
| (14) | | | | | | | | | | | | | | |
| (15) | | | | | | | | | | | | | | |
| (16) | | | | | | | | | | | | | | |
| (17) | | | | | | | | | | | | | | |
| (18) | | | | | | | | | | | | i i | | |
| (19) | | | | | | | | | | | | | | |
| 1b c | Subtotal Total from continuation she | | | | | | | | 47,000 | | | | | |
| d | Total (add lines 1b and 1c) | | | | | | | | 47,000 | | | | | |
| 2 | Total number of individuals (in reportable compensation from | | | d to 0 | thos | e list | ted a | bov | e) who received more than | \$100,000 of | | | | |
| 3 | Did the organization list any fo | ormer officer dir | ecto | r tru | stee | kev | em, | nlov | ee or highest compensate | 4 | Γ | | Yes | No |
| 4 | employee on line 1a? If "Yes," For any individual listed on line | complete Sched | lule | J for | suc | h inc | dividu | ıal | | | | 3 | | Х |
| | organization and related organ | nizations greater | thar | \$15 | 50,00 | 0? / | f "Ye | s," (| complete Schedule J for su | ch | Ì | 4 | | ж |
| 5 | individual Did any person listed on line | 1a receive or acc | rue | com | pens | ation | 1 froi | n ar | ny unrelated organization or | individual | | 17.74 | Sec. N | day |
| Sect | for services rendered to the o ion B. Independent Contracto | ., | es," | com | plete | Sci | nedu | le J | for such person | | 1 | 5 | | X |
| 1 | Complete this table for your fi compensation from the organi | ve highest comp | ensa | ited | inder | oend | ent o | contr | ractors that received more | than \$100,000 of | ear | | | |
| | | (A) business address | трс | nout | | 01 4 | 10 00 | T | | (B) ion of services | | Cor | (C) | ion |
| | | | | | | | | | | | | | | |
| | | | | | | | | \vdash | | | | | | |
| | | | | | | - | | \vdash | | | | | | |
| - | | | | | | | - | L | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| 2 | Total number of independent | | | | | | | | se listed above) who | | + | | | |
| DAA | received more than \$100,000 | of compensation | froi | n the | e org | aniz | ation | 1 | | 0 | | For | 990 | (2023) |

| Pa | art \ | | | of Revenue edule O conf | ains a | response or note | to any line in this | s Part VIII | | |
|--|-------------------------------|--|---------------------------------------|----------------------------|------------|------------------|----------------------|---|--------------------------------------|--|
| | | | | | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512-514 |
| str | 1a | Federated cam | paigns | i | 1a | | | | | |
| irar oun | b | b Membership dues | | | | | | | TANTA TANAN | |
| S, C | С | c Fundraising events | | | | | | | An of the particular by | |
| Contributions, Gifts, Grants and Other Similar Amounts | d | d Related organizations | | | | | | | 1. 173. 图16. (ALABO) A | |
| | е | | overnment grants (contributions) 1e | | | | | | Appeal of sever the | |
| | 1 | f All other contributions, gifts, grants, and similar amounts not included aboveg Noncash contributions included in lines 1a-1f | | 1f | 110,499 | | | | | |
| | ٦ | | | 1g \$ | 26,518 | | | CHILDREN & TANK | | |
| | h | Total. Add lines | 1a-1 | f | | | 110,499 | | always the second | |
| | | | | | | Business Code | | | | |
| පු | 2a | | | | | | | | | |
| ervi | b | | | | | | | | | |
| n Jen | С | | | | | | | | | |
| Program Service Revenue | d | | | | | | | | | |
| | е | | | | | | | | | |
| | | All other program | | | | | | | 1 | |
| | | | | | | | | 1. 似的是称 | | |
| | 3 | Investment inco | • | | is, intere | est, and | | | | |
| | , | other similar and Income from inv | | | t bond r | roccode | | | | |
| | 5 | Royalties | | | | | | | | |
| | 3 | Royallies | ····· | (i) Real | т | (ii) Personal | 1000000 | | | |
| | 6a | Gross rents | 6a | (i) recal | -+ | (ii) I oloonal | | er en | | |
| | b | Less: rental expenses | 6b | | -+ | | | engeneralistic in the second | | |
| | C | Rental inc. or (loss) | 6c | | | | | | THE PERSON NAMED IN COLUMN 1 | |
| | d Net rental income or (loss) | | | | | | | | | |
| | | Gross amount from | , , , , , , , , , , , , , , , , , , , | (i) Securities | | (ii) Other | | | | |
| | | sales of assets other than inventory | 7a | | | | 270 70 | | | |
| e | b | Less: cost or other | | | | | | | | |
| enr | | basis and sales exps. | 7b | | | | | | | |
| Other Revenue | С | Gain or (loss) | 7c | | | | | | | |
| ē | d | Net gain or (loss | s) | | | | | | | |
| oth | 8a | Gross income from | n fundra | aising events | | | | | | |
| | | (not including \$ | | | | | 1 total broad to | dimension in com | | |
| | | of contributions reported on line | | | | | | | per and a class | |
| | | 1c). See Part IV, lii | 1c). See Part IV, line 18 | | 107,047 | | | nk ton lacenteers | | |
| | | Less: direct exp | | | 8b | 41,383 | | | | |
| | | | | - | events . | | 65,664 | | | |
| | 9a | Gross income fr | | _ | | | | -1 | | |
| | | activities. See P | | | 9a | | | and a | | |
| | | Less: direct expenses 9b | | | | | | | | Man was seen as |
| | | Net income or (| | | vities | | | | | |
| | 10a | | Gross sales of inventory, less | | | | | | | |
| | | returns and allowances Less: cost of goods sold | | | 10a | | | | | |
| | | | | , | 10b | | | | | |
| | | Net income or (I | 035) II | on sales of inv | cittory | Business Code | | | | |
| Miscellaneous Revenue | 11a | Stale Chec | ke | | | Dadinos Code | 8,537 | 8,537 | | A CONTRACTOR OF THE CONTRACTOR |
| | b | | | wards/Credit | | | 250 | 250 | | |
| sells 9Vel | c | . January Cal | | | | | | 200 | | |
| Nis R | d | All other revenue | | | | | | | | |
| Ξ | | Total. Add lines | | | | | 8,787 | | | |
| | | Total revenue. | | | | | 184,950 | 8,787 | 0 | 0 |

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A). Check if Schedule O contains a response or note to any line in this Part IX (A) Total expenses Do not include amounts reported on lines 6b. 7b. Program service expenses Management and general expenses Fundraising 8b, 9b, and 10b of Part VIII. expenses Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 Grants and other assistance to domestic individuals. See Part IV, line 22 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Other salaries and wages 47,000 47,000 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) Other employee benefits Payroll taxes 10,119 10,119 Fees for services (nonemployees): Management Legal 4,678 4,678 Accounting Lobbying Professional fundraising services. See Part IV, line 17 Investment management fees g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.) Advertising and promotion 18,964 18,964 12 627 114 513 Office expenses Information technology Royalties 15 1,630 Occupancy 1,630 530 530 17 Payments of travel or entertainment expenses for any federal, state, or local public officials Conferences, conventions, and meetings 19 20 Payments to affiliates 21 1,286 1,286 Depreciation, depletion, and amortization 23 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) Contract Labor 57,658 57,658 Program Expenses 47,864 47,864 Operating Supplies 8,929 8,929 7,344 Insurance 7,344 6,379 e All other expenses 6,379 Total functional expenses. Add lines 1 through 24e 213,008 188,194 24,814 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here if following SOP 98-2 (ASC 958-720)

Part X **Balance Sheet** Check if Schedule O contains a response or note to any line in this Part X (A) (B) Beginning of year End of year Cash—non-interest-bearing 192,421 167,184 1 Savings and temporary cash investments 2 Pledges and grants receivable, net 3 Accounts receivable, net 400 400 4 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons 5 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B) 6 Notes and loans receivable, net 7 Inventories for sale or use 8 Prepaid expenses and deferred charges Q 10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D 19,165 10a b Less: accumulated depreciation 10b 13,058 7,393 6,107 10c Investments—publicly traded securities 11 11 Investments—other securities. See Part IV, line 11 12 Investments—program-related. See Part IV, line 11 13 13 14 Intangible assets 14 1,423 1,423 15 Other assets. See Part IV, line 11 15 201,637 175,114 16 Total assets. Add lines 1 through 15 (must equal line 33) 16 Accounts payable and accrued expenses 17 17 18 18 Grants payable 19 Deferred revenue 19 Tax-exempt bond liabilities 20 20 Escrow or custodial account liability. Complete Part IV of Schedule D 21 21 22 Loans and other payables to any current or former officer, director, iabilities trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons 22 Secured mortgages and notes payable to unrelated third parties 23 Unsecured notes and loans payable to unrelated third parties 24 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X 3,801 of Schedule D 2,266 25 2,266 3,801 Total liabilities. Add lines 17 through 25 26 Organizations that follow FASB ASC 958, check here Net Assets or Fund Balances and complete lines 27, 28, 32, and 33. Net assets without donor restrictions 199,371 171,313 27 27 Net assets with donor restrictions 28 Organizations that do not follow FASB ASC 958, check here and complete lines 29 through 33. 29 Capital stock or trust principal, or current funds 29 Paid-in or capital surplus, or land, building, or equipment fund 30 30 Retained earnings, endowment, accumulated income, or other funds 31 31 171,313 Total net assets or fund balances 199,371 32 32 175,114 201,637 Total liabilities and net assets/fund balances

Form **990** (2023)

| orm | 990 (2023) The Outside Foundation | 46-4305638 | | | Pag | ge 12 |
|-----|--|-------------------------------------|----|--|------|--|
| Pa | rt XI Reconciliation of Net Assets | | | | | |
| | Check if Schedule O contains a response or note to any lin | | | | | X |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | | 1 | THE RESIDENCE OF THE PARTY OF T | 34, | The second named in column 2 is not a second |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | | 2 | | | 800 |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | | 3 | -2 | 28,0 | 058 |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 32 | , column (A)) | 4 | 19 | 99,: | 371 |
| 5 | Net unrealized gains (losses) on investments | | 5 | | | |
| 6 | Donated services and use of facilities | | 6 | | | |
| 7 | Investment expenses | | 7 | | | |
| 8 | Prior period adjustments | | 8 | | | |
| 9 | Other changes in not appete on find belongs (symbols on Cabadyla O) | | 9 | | | |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must | | | | | |
| | 32, column (B)) | | 10 | 1' | 71,: | 313 |
| Pa | rt XII Financial Statements and Reporting | | | | | |
| | Check if Schedule O contains a response or note to any lin | e in this Part XII | | | | Ш |
| | | _ | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: Cash X Acc | crual Other | | | | |
| | If the organization changed its method of accounting from a prior year or che | ecked "Other," explain on | | A william | | |
| | Schedule O. | | | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an inc | dependent accountant? | | 2a | | X |
| | If "Yes," check a box below to indicate whether the financial statements for t | he year were compiled or | | | | |
| | reviewed on a separate basis, consolidated basis, or both. | | | | | |
| | Separate basis Consolidated basis Both consolidated a | and separate basis | | 1 | | |
| b | Were the organization's financial statements audited by an independent account | ountant? | | 2b | | X |
| | If "Yes," check a box below to indicate whether the financial statements for the | he year were audited on a | | | | |
| | separate basis, consolidated basis, or both. | | | | | |
| | Separate basis Consolidated basis Both consolidated a | and separate basis | | | | Part I |
| C | If "Yes" to line 2a or 2b, does the organization have a committee that assum | nes responsibility for oversight of | | | | |
| | the audit, review, or compilation of its financial statements and selection of a | an independent accountant? | | 2c | | |
| | If the organization changed either its oversight process or selection process | during the tax year, explain on | | | | |
| | Schedule O. | | | 45.3 | | |
| 3a | As a result of a federal award, was the organization required to undergo an a | audit or audits as set forth in the | | | | |
| | Uniform Guidance, 2 C.F.R. Part 200, Subpart F? | | | 3a | | |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization | anization did not undergo the | | | | |
| | required audit or audits, explain why on Schedule O and describe any steps | | | 3b | | |

Form **990** (2023)

DAA

990

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) Do not enter social security numbers on this form as it may be made public.

OMB No. 1545-0047 2022 Open to Public

Department of the Treasury Internal Revenue Service

Go to www.irs.gov/Form990 for instructions and the latest information. Inspection For the 2022 calendar year, or tax year beginning and ending D Employer identification number C Name of organization Check if applicable: Address change The Outside Foundation Doing business as 46-4305638 Name change Number and street (or P.O. box if mail is not delivered to street address) 843-686-6996 Initial return 50 Shelter Cove Lane Suite H Final return/ City or town, state or province, country, and ZIP or foreign postal code Hilton Head Island SC 29928 346,974 **G** Gross receipts\$ X Amended return Name and address of principal officer: H(a) Is this a group return for subordinates? Application pending Jean Fruh 50 Shelter Cove Lane H(b) Are all subordinates included? If "No," attach a list. See instructions Hilton Head Island SC 29928 **X** 501(c)(3) | 501(c) () (insert no.) 4947(a)(1) or Tax-exempt status: www.outsidefoundation.org Website: H(c) Group exemption number Year of formation: 2014 Trust X Corporation Association Form of organization: M State of legal domicile: Part I Summary 1 Briefly describe the organization's mission or most significant activities: Public Education Governance 2 Check this box | if the organization discontinued its operations or disposed of more than 25% of its net assets. 3 Number of voting members of the governing body (Part VI, line 1a) Activities & 4 Number of independent voting members of the governing body (Part VI, line 1b) 9 5 Total number of individuals employed in calendar year 2022 (Part V, line 2a) 2 5 6 Total number of volunteers (estimate if necessary) 7a Total unrelated business revenue from Part VIII, column (C), line 12 7a **b** Net unrelated business taxable income from Form 990-T, Part I, line 11 Current Year 8 Contributions and grants (Part VIII, line 1h) 257,980 Revenue 9 Program service revenue (Part VIII, line 2g) 0 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 37,972 55,690 111,414 313,672 12 Total revenue – add lines 8 through 11 (must equal Part VIII, column (A), line 12) 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) 0 14 Benefits paid to or for members (Part IX, column (A), line 4) 0 36,961 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 54,920 16a Professional fundraising fees (Part IX, column (A), line 11e) **b** Total fundraising expenses (Part IX, column (D), line 25) 94,923 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 71,866 108,827 149,843 18 Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25) 2,587 163,829 19 Revenue less expenses. Subtract line 18 from line 12. Beginning of Current Year End of Year 20,4 34,768 201,637 20 Total assets (Part X, line 16) 21 Total liabilities (Part X, line 26) 1,827 2,266 32,941 22 Net assets or fund balances. Subtract line 21 from line 20 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Sian Signature of officer Executive Director Here Jean Fruh Type or print name and title Print/Type preparer's name Preparer's signature Check Paid Patrick P. Carey, Jr., CPA Patrick P. Carey, Jr., CPA self-employed P00033247 Preparer Company P.A. 57-0927046 Carey & Firm's name Firm's EIN **Use Only** 70 Main Street, Suite 100 29926 843-681-4430 Hilton Head Island, SC

May the IRS discuss this return with the preparer shown above? See instructions

DAA

| Pa | Check if Schedule O contains a response or note to any line in this Part III | X |
|---------|---|----------|
| 1 | Briefly describe the organization's mission: | |
| | Public Education | |
| | | |
| | | |
| | | |
| 2 | Did the organization undertake any significant program services during the year which were not listed on the | |
| | prior Form 990 or 990-EZ? | Yes X No |
| | If "Yes," describe these new services on Schedule O. | |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program | |
| | services? | Yes X No |
| | If "Yes," describe these changes on Schedule O. | |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as measured by | |
| | expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others | , |
| | the total expenses, and revenue, if any, for each program service reported. | |
| 40 | (Code:) (Expanses © 26.752 including grapts of ©) (Payonus © | |
| | (Code:) (Expenses \$ 26,752 including grants of \$) (Revenue \$ Education |) |
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| 4b | (Code:) (Expenses \$ including grants of \$) (Revenue \$ |) |
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| N 4c | (Code:) (Expenses \$ including grants of \$) (Revenue \$ | |
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| 4c N | (Code:) (Expenses \$ including grants of \$) (Revenue \$ 1/A | |
| 4c N | (Code:) (Expenses \$ including grants of \$) (Revenue \$ |) |

Form 990 (2022) The Outside Foundation

Part IV Checklist of Required Schedules

| | • | | Yes | No |
|----------|--|-----------------|-----|----------|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," | | | |
| | complete Schedule A | 1_ | X | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? See instructions | 2 | | X |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to | | | |
| | candidates for public office? If "Yes," complete Schedule C, Part I | 3 | | X |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) | | | l |
| | election in effect during the tax year? If "Yes," complete Schedule C, Part II | 4 | | X |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, | | | ١ |
| | assessments, or similar amounts as defined in Rev. Proc. 98-19? If "Yes," complete Schedule C, Part III | 5 | | X |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors | | | |
| | have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If | ١. | | 3.5 |
| _ | "Yes," complete Schedule D, Part I | 6_ | | X |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | ١ ـ | | • |
| | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | X |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," | _ | | x |
| _ | complete Schedule D, Part III | 8 | | |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or | | | |
| | | 9 | | x |
| 10 | debt negotiation services? If "Yes," complete Schedule D, Part IV Did the organization, directly or through a related organization, hold assets in donor-restricted endowments | " | | |
| 10 | or in quasi endowments? If "Yes," complete Schedule D, Part V | 10 | | x |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, | 10 | | |
| • • | VII, VIII, IX, or X, as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," | | | |
| _ | complete Schedule D, Part VI | 11a | х | |
| b | Did the organization report an amount for investments—other securities in Part X, line 12, that is 5% or more | - 1 1 1 | | |
| | of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | x |
| С | Did the organization report an amount for investments—program related in Part X, line 13, that is 5% or more | | | |
| | of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | x |
| d | Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets | | | |
| | reported in Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | X |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | X | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | | X |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | |
| | Schedule D, Parts XI and XII | 12a | | X |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? If | | | |
| | "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | | X |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | X |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | X |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, | | | |
| | fundraising, business, investment, and program service activities outside the United States, or aggregate | | | |
| | foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | X |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or | ۱ | | 3.5 |
| 4.0 | for any foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | X |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other | 40 | | • |
| 4-7 | assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | X |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on | 4- | | v |
| 10 | Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I. See instructions Pid the examination report more than \$15,000 total of fundancing event gross income and contributions on | 17 | | X |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on | 18 | х | 1 |
| 19 | Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II | ⊢ '° | | \vdash |
| פו | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? | 19 | | x |
| 20a | If "Yes," complete Schedule G, Part III Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | X |
| zua b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20a 20b | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | 200 | | \vdash |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | x |
| | S | <u></u> | | <u> </u> |

| _Pa | art IV Checklist of Required Schedules (continued) | | Yes | No |
|----------|--|-----------|--------------|----------|
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | 163 | NO |
| | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | x |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the | | | |
| | organization's current and former officers, directors, trustees, key employees, and highest compensated | | | 1 |
| | employees? If "Yes," complete Schedule J | 23 | | x |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than | | | |
| | \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b | | | 1 |
| | through 24d and complete Schedule K. If "No," go to line 25a | 24a | | X |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year | | | 1 |
| | to defease any tax-exempt bonds? | 24c | | <u> </u> |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | <u> </u> |
| 25a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | | | |
| | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | X |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior | | | 1 |
| | year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? | | | l |
| | If "Yes," complete Schedule L, Part I | 25b | | X |
| 26 | Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current | | | 1 |
| | or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% | | | ۱ |
| | controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II | 26 | | X |
| 27 | Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key | | | |
| | employee, creator or founder, substantial contributor or employee thereof, a grant selection committee | | | 1 |
| | member, or to a 35% controlled entity (including an employee thereof) or family member of any of these | | | |
| | persons? If "Yes," complete Schedule L, Part III | 27 | | X |
| 28 | Was the organization a party to a business transaction with one of the following parties (see the Schedule L, | | | |
| | Part IV, instructions for applicable filing thresholds, conditions, and exceptions): | | | |
| а | A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If | 00- | | v |
| L | "Yes," complete Schedule L, Part IV | 28a | | X |
| b | A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV | 28b | | _^ |
| С | A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? If "Yes," complete Schedule L, Part IV | 280 | | x |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 28c 29 | | X |
| 30 | Did the organization receive more than \$25,000 in horizontal treasures, or other similar assets, or qualified | | | |
| 30 | conservation contributions? If "Yes," complete Schedule M | 30 | | x |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i> | 31 | | X |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If</i> "Yes," | | | |
| 0_ | complete Schodule N. Port II | 32 | | x |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | |
| | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | x |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, | | | |
| | or IV, and Part V, line 1 | 34 | | X |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | | | х |
| b | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a | | | |
| | controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable | | | |
| | related organization? If "Yes," complete Schedule R, Part V, line 2 | 36 | | x |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | x |
| 38 | Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and | | | |
| | 19? Note: All Form 990 filers are required to complete Schedule O. | 38 | | X |
| Pa | art V Statements Regarding Other IRS Filings and Tax Compliance | | | |
| | Check if Schedule O contains a response or note to any line in this Part V | | , | <u>Ш</u> |
| | | | Yes | No |
| 1a | Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable | | | |
| b | Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable 1b 0 | | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and | | | |
| | reportable gaming (gambling) winnings to prize winners? | 1c | | X |

| Pa | rt V Statements Regarding Other IRS Filings and Tax Compliance (continu | ıed) | | | Yes | No |
|---------|---|---------|-------------|-------------|-----|----------|
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax | | | | | |
| | Statements, filed for the calendar year ending with or within the year covered by this return | 2a | 2 | | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax return | ns? | | 2b | | X |
| 3a | Did the organization have unrelated business gross income of \$1,000 or more during the year? | | | 3a | | X |
| b | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule | 0 | | 3b | | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other a | uthori | ity over, | | | |
| | a financial account in a foreign country (such as a bank account, securities account, or other financial | acco | unt)? | 4a | | X |
| b | If "Yes," enter the name of the foreign country | | | | | |
| | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial A | ccour | nts (FBAR). | | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? \dots | | | 5a | | _X_ |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transact | ion? | | 5b | | X |
| С | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | | | 5c | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the | | | | | |
| | organization solicit any contributions that were not tax deductible as charitable contributions? | | | 6a | | _X_ |
| b | If "Yes," did the organization include with every solicitation an express statement that such contribution | ns or | | | | |
| | gifts were not tax deductible? | | | 6b | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for go | oods | | | | |
| | and services provided to the payor? | | | | | |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? \dots | | | 7b | | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was | 3 | | | | |
| | required to file Form 8282? | | | 7c | | |
| d | · · · · · · · · · · · · · · · · · · · | 7d | | | | |
| e | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit co | | i? | | | |
| t | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contra | | | | | |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form | | | | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organizations received a contribution of cars, boats, airplanes, or other vehicles, did the organizations received a contribution of cars, boats, airplanes, or other vehicles, did the organizations are received a contribution of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, and the organization of cars, are received at the organization of cars, and the organization of cars, are received at the organization of cars, boats, and the organization of cars, are received at the organization of cars, and the organization of cars, are received at the organization of cars, and the organization of cars, are received at the organization of cars, and the organization of cars, are received at the organization of cars, and the organization of cars, are received at the organization of cars, and the organization of cars, are received at the organization of cars, and the organization of cars, are received at the organization of cars, are received at the organization of cars, and the organization of cars, are received at the organization of cars, and the organization of cars, are received at the organization of cars, and the organization of cars, are received at the organization of cars, and the organization of cars, are received at the organization | | | ? 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained sponsoring organization have excess business holdings at any time during the year? | | | 8 | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | | | |
| a | Did the appropriate constitution and a constant build distributions under continu 40000 | | | 9a | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | | | | | |
| 10 | Section 501(c)(7) organizations. Enter: | | | | | |
| а | | 10a | | | | |
| b | | 10b | | | | |
| 11 | Section 501(c)(12) organizations. Enter: | | | | | |
| а | | 11a | | | | |
| b | Gross income from other sources. (Do not net amounts due or paid to other sources | | | | | |
| | against amounts due or received from them.) | 11b | | | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form | 1041 | ? | 12a | | |
| b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | 12b | | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | | | |
| а | Is the organization licensed to issue qualified health plans in more than one state? | | | 13a | | |
| | Note: See the instructions for additional information the organization must report on Schedule O. | | | | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which | | Ī | | | |
| | · · · · · · · · · · · · · · · · · · · | 13b | | | | |
| C | ······································ | 13c | | | | 37 |
| 14a | | | | | | <u> </u> |
| b 45 | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule | | | 14b | | |
| 15 | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration payment(s) during the year? | | | 45 | | v |
| | excess parachute payment(s) during the year? | | | 15 | | X |
| 16 | If "Yes," see instructions and file Form 4720, Schedule N. | ince | 202 | 16 | | Х |
| 16 | Is the organization an educational institution subject to the section 4968 excise tax on net investment If "Yes," complete Form 4720, Schedule O. | II ICOM | le: | | | |
| 17 | Section 501(c)(21) organizations. Did the trust, any disqualified or other person engage in any activity | ties | | | | |
| •• | that would result in the imposition of an excise tax under section 4951, 4952 or 4953? | | | 17 | | |
| | If "Yes," complete Form 6069. | | | | | |

Form 990 (2022) The Outside Foundation 46-4305638 Page 6 Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI Section A. Governing Body and Management Yes No 1a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O. Enter the number of voting members included on line 1a, above, who are independent 9 1b Did any officer, director, trustee, or key employee have a family relationship or a business relationship with 2 any other officer, director, trustee, or key employee? X 2 3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person? 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? Did the organization become aware during the year of a significant diversion of the organization's assets? 5 Did the organization have members or stockholders? 6 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? Х b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? X 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: The governing body? 8a **b** Each committee with authority to act on behalf of the governing body? Х 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O... X Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes No 10a Did the organization have local chapters, branches, or affiliates? 10a Х b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? X 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? **b** Describe on Schedule O the process, if any, used by the organization to review this Form 990. X Did the organization have a written conflict of interest policy? If "No," go to line 13 12a b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12b c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe on Schedule O how this was done 12c Did the organization have a written whistleblower policy? X 13 13 Did the organization have a written document retention and destruction policy? X 14 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? a The organization's CEO, Executive Director, or top management official X 15a X Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions. Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? Х 16a b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? Section C. Disclosure 17 List the states with which a copy of this Form 990 is required to be filed **None** Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply. Own website Another's website Upon request Other (explain on Schedule O) Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. State the name, address, and telephone number of the person who possesses the organization's books and records Foundation 32 Shelter Cove Lane

843-686-6996

SC 29928

Hilton Head Island

| Form 990 (2022) | The | Outside | Found | lati | Lon |
|-----------------|-----|---------|-------|------|-----|
| | | | | | |

46-4305638

Page 7

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, box 6 of Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See the instructions for the order in which to list the persons above.

| Ļ | Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee. | | | | | | | | | | |
|---|--|-----------------------|--|--------------------------|--------------------------|----------------------|--|--|--|--|--|
| | (A) Name and title | (B) Average | (C) Position (do not check more than one | (D) Reportable | (E) Reportable | (F) Estimated amount | | | | | |

| (A) Name and title | (B) Average hours per week | bo | Position (do not check more that box, unless person is be officer and a director/tri | | | | (D) Reportable compensation from the | (E) Reportable compensation from related | (F) Estimated amount of other compensation |
|------------------------|---|--------------------------------|---|---------|--------------|-------------------------------------|---|--|---|
| | (list any hours for related organizations below dotted line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Former Highest compensated employee | organization (W-2/ 1099-MISC/ 1099-NEC) | organizations (W-2/ 1099-MISC/ 1099-NEC) | from the organization and related organizations |
| (1) Jean Fruh | 30.00 | | | | | | | | |
| Executive Director | 0.00 | x | | x | | | 47,917 | o | 0 |
| (2) Denise Spencer | 0.00 | ^ | | ^ | | | ±1,9±1 | <u> </u> | <u> </u> |
| (I) Delited Specifical | 3.00 | | | | | | | | |
| Chairperson | 0.00 | X | | X | | | 0 | 0 | 0 |
| (3) Michael Overton | | | | | | | | | |
| Vice Chairperson | 1.00 | x | | x | | | 0 | 0 | 0 |
| (4) Brian Kinard | 0.00 | | | | | | | | <u> </u> |
| • | 2.00 | | | | | | | | |
| Treasurer | 0.00 | X | | X | | | 0 | 0 | 0 |
| (5) Dr. John Batson | | | | | | | | | |
| Board Member | 1.00 | x | | | | | 0 | o | 0 |
| (6) Melissa Krauss | 0.00 | | | | | | <u> </u> | , and the second | |
| (6)110112224 1114422 | 1.00 | | | | | | | | |
| Board Member | 0.00 | X | | | | | 0 | 0 | 0 |
| (7) Michael Cerrati | | | | | | | | | |
| <u></u> | 1.00 | | | | | | | | |
| Board Member | 0.00 | X | | | | | 0 | 0 | 0 |
| (8) John Taylor | 1.00 | | | | | | | | |
| Board Member | 0.00 | x | | | | | 0 | 0 | 0 |
| (9) Ron Miele | | | | | | | | | |
| | 2.00 | | | | | | _ | _ | _ |
| Board Member | 0.00 | X | | | | | 0 | 0 | 0 |
| (10) | | | | | | | | | |
| | | | | | | | | | |
| (11) | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |

| Pa | rt VII Section A. Officers | , Directors, Tru | stee | s, K | ey E | mpl | oyee | es, a | and Highest Compensated | Employees (continued) | | | | |
|-------------------|--|---|----------------------------------|-------------------------------------|------------------------------------|---------------|---|------------------------------------|---|---|------|---|-------------------|--------|
| | (A) Name and title | (B) Average hours per week (list any hours for related organizations below dotted line) | bo | ficer a | Pos check ess pe | rson i | than construction by the state of the state | ee) | (D) Reportable compensation from the organization (W-2/1099-MISC/1099-NEC) | (E) Reportable compensation from related organizations (W-2/ 1099-MISC/ 1099-NEC) | org | (F) imated of oth ompens from t ganizatic ed orga | er ation he | 5 |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | 45.045 | | | | | |
| 1b c d 2 | Total from continuation sheet Total (add lines 1b and 1c) Total number of individuals (in reportable compensation from | ets to Part VII, \$ | Sect imite | ion / | Δ | | | | 47,917 47,917 (e) who received more than | \$100,000 of | | | | |
| 3 4 5 | Did the organization list any for employee on line 1a? If "Yes," For any individual listed on line organization and related organization and related organization any person listed on line of the second sec | complete Schede 1a, is the sum nizations greater | dule of r thar crue | J for eport 1 \$15 com | r <i>suc</i> table 50,00 | con 00? I | dividu npen: If "Ye n froi | ual satio ss," o m ai | on and other compensation complete Schedule J for sur | from the ch | | 3 | Yes | X X |
| Sect | for services rendered to the orion B. Independent Contractor | ors | | | | | | | | | | 5 | | Х |
| 1 | Complete this table for your five compensation from the organization | zation. Report co | ensa ompe | ated ensat | inde _l tion 1 | oend or th | lent o | cont lend | dar year ending with or with | in the organization's tax ye | ear. | | (C) | |
| | Name and | (A) business address | | | | | | | Descript | (B) ion of services | | Cor | (C) mpensati | on |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| 2 | Total number of independent or received more than \$100,000 | | | | | | | | ose listed above) who | 0 | | | | |

Part VIII Statement of Revenue Check if Schedule O contains a response or note to any line in this Part VIII (C) (A) (B) Related or exempt (D) Revenue excluded Unrelated from tax under function revenue husiness revenue sections 512-514 Gifts, Grants ilar Amounts 1a Federated campaigns 1a **b** Membership dues 1b c Fundraising events 1c **d** Related organizations 1d e Government grants (contributions) f All other contributions, gifts, grants, 257,980 and similar amounts not included above 1f **g** Noncash contributions included in 1<u>g</u> lines 1a-1f 257,980 h Total. Add lines 1a-1f. Business Code Program Service Revenue f All other program service revenue g Total. Add lines 2a-2f. 3 Investment income (including dividends, interest, and other similar amounts) Income from investment of tax-exempt bond proceeds Royalties (ii) Personal 6a Gross rents 6a **b** Less: rental expenses 6b c Rental inc. or (loss) d Net rental income or (loss) 7a Gross amount from (i) Securities (ii) Other sales of assets other than inventory Other Revenue **b** Less: cost or other basis and sales exps. 7с c Gain or (loss) d Net gain or (loss) 8a Gross income from fundraising events (not including \$ of contributions reported on line 1c). See Part IV, line 18 88,917 **b** Less: direct expenses 33,123 55,794 c Net income or (loss) from fundraising events 9a Gross income from gaming activities. See Part IV, line 19 **b** Less: direct expenses 9b c Net income or (loss) from gaming activities 10a Gross sales of inventory, less returns and allowances 75 10a **b** Less: cost of goods sold 179 10b -104 -104 c Net income or (loss) from sales of inventory Business Code d All other revenue Total. Add lines 11a-11d ... 313,672 -102 0 0 Total revenue. See instructions .

Part IX Statement of Functional Expenses

| Sect | ion 501(c)(3) and 501(c)(4) organizations must com Check if Schedule O contains a respons | | | olete column (A). | П |
|----------|---|-----------------------|------------------------------|-------------------------------------|--------------------------|
| | not include amounts reported on lines 6b, 7b, Db, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| | Grants and other assistance to domestic organizations | | | general expenses | отрания |
| | and domestic governments. See Part IV, line 21 | | | | |
| 2 | Grants and other assistance to domestic | | | | |
| | individuals. See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to foreign | | | | |
| | organizations, foreign governments, and | | | | |
| | foreign individuals. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | | | | |
| | trustees, and key employees | | | | |
| 6 | Compensation not included above to disqualified | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| | persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | 51,017 | 51,017 | | |
| 8 | Pension plan accruals and contributions (include | | | | |
| | section 401(k) and 403(b) employer contributions) | | | | |
| 9 | Other employee benefits | 2 202 | | 2 222 | |
| 10 | Payroll taxes | 3,903 | | 3,903 | |
| 11 | Fees for services (nonemployees): | | | | |
| | Management | | | | |
| b | Legal | 2 150 | | 2 150 | |
| C | Accounting | 2,150 | | 2,150 | |
| d | , | | | | |
| e | Professional fundraising services. See Part IV, line 17 | | | | |
| f | Investment management fees Other. (If line 11g amount exceeds 10% of line 25, column | | | | |
| y | (A) amount, list line 11g expenses on Schedule O.) | | | | |
| 12 | Advertising and promotion | 24,508 | 17,156 | 7,352 | |
| 13 | Office expenses | 1,333 | 203 | 1,130 | |
| 14 | Information technology | | | | |
| 15 | Royalties | | | | |
| 16 | Occupancy | 1,638 | | 1,638 | |
| 17 | Travel | 51 | | 51 | |
| 18 | Payments of travel or entertainment expenses | | | | |
| | for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings | | | | |
| 20 | Interest | | | | |
| 21 | Payments to affiliates | | | | |
| 22 | Depreciation, depletion, and amortization | 1,905 | 1,905 | | |
| 23 | Insurance | | | | |
| 24 | Other expenses. Itemize expenses not covered | | | | |
| | above (List miscellaneous expenses on line 24e. If | | | | |
| | line 24e amount exceeds 10% of line 25, column | | | | |
| | (A) amount, list line 24e expenses on Schedule O.) | 21 000 | 21 000 | | |
| а | · · · · · · · · · · · · · · · · · · · | 31,008 | 31,008 | | |
| b | Supplies | 26,752 | 26,752 | | |
| C | Recycling Services | 3,374 | 3,374 | 1 004 | |
| d | Insurance | 1,024 | 102 | 1,024 | |
| | All other expenses | 1,180 | 103 131,518 | 1,077 | ^ |
| 25 26 | Total functional expenses. Add lines 1 through 24e Joint costs. Complete this line only if the | 149,843 | 131,310 | 18,325 | 0 |
| _5 | organization reported in column (B) joint costs | | | | |
| | from a combined educational campaign and | | | | |
| | fundraising solicitation. Check here if following SOP 98-2 (ASC 958-720) | | | | |
| | 10110Willing 301 702 (7130 730-120) | | | | |

Part X Balance Sheet

| | Check if Schedule O contains a response or n | ote to any line in | this Part X | (A) | | (B) |
|----------------------|---|---------------------|-------------|-------------------|-----|-------------|
| | | | | Beginning of year | | End of year |
| 1 | Cash—non-interest-bearing | | | 26,249 | 1 | 192,421 |
| 2 | | | 2 | | | |
| 3 | | | 3 | | | |
| 4 | Accounts receivable, net | | | 400 | 4 | 400 |
| 5 | Loans and other receivables from any current or for | mer officer, direct | or. | | | |
| ` | trustee, key employee, creator or founder, substantia | | | | | |
| | controlled entity or family member of any of these pe | | | | 5 | |
| 6 | | | | | | |
| | under section 4958(f)(1)), and persons described in | | | | 6 | |
| 7 | | 7 | | | | |
| 8 | | | | | 8 | |
| 9 | | | | | 9 | |
| - | a Land, buildings, and equipment: cost or other | | | | | |
| ' | basis. Complete Part VI of Schedule D | 10a | 19,165 | | | |
| ١, | b Less: accumulated depreciation | 10b | 11,772 | 6,696 | 10c | 7,393 |
| 11 | | | | | 11 | ., |
| 12 | | | | | 12 | |
| 13 | | | | | 13 | |
| 14 | | | | | 14 | |
| 15 | | | | 1,423 | 15 | 1,423 |
| 16 | | | | 34,768 | 16 | 201,637 |
| 17 | | | | 0 = 7 : 0 0 | 17 | |
| 18 | | | | | 18 | |
| 19 | | | 19 | | | |
| 20 | | | 20 | | | |
| 21 | Escrow or custodial account liability. Complete Part | 21 | | | | |
| 22 | | | | | | |
| 22 | trustee, key employee, creator or founder, substantia | | 35% | | | |
| | controlled entity or family member of any of these pe | | | | 22 | |
| i ₂₃ | | third parties | | | 23 | |
| 24 | | d parties | | | 24 | |
| 25 | | | | | | |
| | parties, and other liabilities not included on lines 17- | | | | | |
| | of Schedule D | , , | | 1,827 | 25 | 2,266 |
| 26 | | | | 1,827 | 26 | 2,266 |
| | Organizations that follow FASB ASC 958, check | | | _ | | - |
| 3 | and complete lines 27, 28, 32, and 33. | | | | | |
| 27 | Net assets without donor restrictions | | | 32,941 | 27 | 199,371 |
| 27 28 | | | | - | 28 | |
| | Organizations that do not follow FASB ASC 958, | check here | | | | |
| | and complete lines 29 through 33. | | | | | |
| 29 | One it all a tender on toward mails also also assume at the ada | | | | 29 | |
| 30 | | nent fund | | | 30 | |
| 31 | | e, or other funds | | | 31 | |
| 29 30 31 32 | | | | 32,941 | 32 | 199,371 |
| 33 | | | | 34,768 | 33 | 201,637 |

Form **990** (2022)

| Pa | art XI Reconciliation of Net Assets | | | | |
|----|---|----|----|------|-----|
| | Check if Schedule O contains a response or note to any line in this Part XI | | | | X |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 3 | 13,0 | |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | | 49,8 | |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | | 63,8 | |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A)) | 4 | | 32, | 941 |
| 5 | Net unrealized gains (losses) on investments | 5 | | | |
| 6 | Donated services and use of facilities | 6 | | | |
| 7 | Investment expenses | 7 | | | |
| 8 | Prior period adjustments | 8 | | | |
| 9 | Other changes in net assets or fund balances (explain on Schedule O) | 9 | | 2, | 601 |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line | | | | |
| | 32, column (B)) | 10 | 1 | 99, | 371 |
| Pa | art XII Financial Statements and Reporting | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | | |
| | | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain on | | | | |
| | Schedule O. | | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | 2a | | X |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or | | | | |
| | reviewed on a separate basis, consolidated basis, or both: | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | |
| b | Were the organization's financial statements audited by an independent accountant? | | 2b | | X |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a | | | | |
| | separate basis, consolidated basis, or both: | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of | | | | |
| | the audit, review, or compilation of its financial statements and selection of an independent accountant? | | 2c | | |
| | If the organization changed either its oversight process or selection process during the tax year, explain on | | | | |
| | Schedule O. | | | | |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the | | | | |
| | Uniform Guidance, 2 C.F.R. Part 200, Subpart F? | | 3a | | |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the | | | | |
| | required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits | | 3b | | |

Form **990** (2022)

HUBERT L. BERNHEIM, CPA POST OFFICE DRAWER NINE HILTON HEAD ISLAND, SC 29938 (843) 671-6005 OLDRENBERT5135@AOL.COM

June 22, 2022

THE OUTSIDE FOUNDATION 50 SHELTER COVE LANE, H HILTON HEAD ISLAND, SC 29928

Statement of Charges for Services Rendered:

| Tax Preparation Fees: TAX RETURN PREPARATION FEE-2021 | \$ 850.00 |
|--|--------------|
| Miscellaneous Fees and Adjustments: LESS: CHARITABLE ORGANIZATION DISCOUNT | -425.00 |
| Total fee | \$ 425.00 |

990-EZ

Short Form Return of Organization Exempt From Income Tax

OMB No. 1545-0047

20**21**

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) ▶ Do not enter social security numbers on this form, as it may be made public.

▶ Go to www.irs.gov/Form990EZ for instructions and the latest information.

, 20 A For the 2021 calendar year, or tax year beginning , 2021, and ending **B** Check if applicable: C Name of organization D Employer identification number THE OUTSIDE FOUNDATION Address change 46-4305638 Room/suite Name change Number and street (or P.O. box if mail is not delivered to street address) E Telephone number Initial return 50 SHELTER COVE LANE Η 8436866996 Final return/terminated City or town, state or province, country, and ZIP or foreign postal code **F** Group Exemption X Amended return Number ▶ HILTON HEAD ISLAND, SC 29928 Application pending G Accounting Method: X Cash ☐ Accrual Other (specify) ► H Check ► X if the organization is not required to attach Schedule B I Website: ► WWW.OUTSIDEFOUNDATION.ORG J Tax-exempt status (check only one) — X 501(c)(3) 501(c) ((Form 990).) ◀ (insert no.) ☐ 4947(a)(1) or ☐ 527 **K** Form of organization: X Corporation Trust Other Association L Add lines 5b, 6c, and 7b to line 9 to determine gross receipts. If gross receipts are \$200,000 or more, or if total assets Revenue, Expenses, and Changes in Net Assets or Fund Balances (see the instructions for Part I) Part I Check if the organization used Schedule O to respond to any question in this Part I . . . 1 73,442. 2 Program service revenue including government fees and contracts 2 3 3 4 4 5a Gross amount from sale of assets other than inventory 5a Less: cost or other basis and sales expenses b С Gain or (loss) from sale of assets other than inventory (subtract line 5b from line 5a) 5c 6 Gaming and fundraising events: Gross income from gaming (attach Schedule G if greater than Revenue 6a Gross income from fundraising events (not including \$ of contributions from fundraising events reported on line 1) (attach Schedule G if the sum of such gross income and contributions exceeds \$15,000) . . . 6b 48,302. **c** Less: direct expenses from gaming and fundraising events . . . 6с 18,233. Net income or (loss) from gaming and fundraising events (add lines 6a and 6b and subtract 6d 30,069. 2,746. 7a Gross sales of inventory, less returns and allowances 7a 7b h Gross profit or (loss) from sales of inventory (subtract line 7b from line 7a) 7с 603. С 7,300. 8 8 9 9 111,414. 10 10 11 Benefits paid to or for members 11 0. Salaries, other compensation, and employee benefits 12 12 36,961. 1,850. 13 13 1,201. 14 14 15 15 16 Other expenses (describe in Schedule O) See. Line 16. Stmt . 16 68,815. 108,827. 17 17 18 Excess or (deficit) for the year (subtract line 17 from line 9) 18 2,587. Net Assets 19 Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with 84,824.

20

-54,470.

32,941.

Other changes in net assets or fund balances (explain in Schedule O)

Net assets or fund balances at end of year. Combine lines 18 through 20

19

20

21

Page 2

| Pai | t II Balance Sheets (see the instructions | for Part II) | | | | |
|----------|--|----------------------|--------------------------------------|--|----------|---|
| | Check if the organization used Schedule | O to respond to a | ny question in this | Part II | | 🗵 |
| | | | • | (A) Beginning of year | | (B) End of year |
| 22 | Cash, savings, and investments | | | 84,014. | + | 26,249. |
| 23 | Land and buildings | | | 8,062. | 23 | 6,696. |
| 24 | Other assets (describe in Schedule O) | | | 3,523. | 24 | 1,823. |
| 25 26 | Total assets | | | 95,599. 10,775. | 25 26 | 34,768. 1,827. |
| 27 | Net assets or fund balances (line 27 of column | | + | 84,824. | 27 | 32,941. |
| Par | , | <u> </u> | | | | |
| | Check if the organization used Schedule | | | | l | Expenses |
| What | t is the organization's primary exempt purpose? | PUBLIC EDUCAT | 'ION | | | uired for section c)(3) and 501(c)(4) |
| | ribe the organization's program service accompli | | | | orga | nizations; optional for |
| | leasured by expenses. In a clear and concise means handfitted and other relevant information for | | e services provide | d, the number of | othe | rs.) |
| | ons benefited, and other relevant information for ea | ach program title. | | | | |
| 28 | EDUCATION | | | | | |
| | | | | | | |
| | (Grants \$ 0.) If this amount | includes foreign gra | ants, check here . | • 🗆 | 28a | 19,116. |
| 29 | | | · | | | |
| | | | | | | |
| | | | | | | |
| | (Grants \$) If this amount | includes foreign gra | ants, check here . | ▶ 📙 | 29a | |
| 30 | | | | | | |
| | | | | | | |
| | (Grants \$) If this amount | includes foreign gra | ents check here | ▶ □ | 30a | |
| 31 | Other program services (describe in Schedule O) | | | | | |
| | . • | includes foreign gra | ants, check here . | ▶ □ | 31a | |
| 32 | Total program service expenses (add lines 28a | through 31a) | | 🕨 | 32 | 19,116. |
| Part | | | | | nstruc | ctions for Part IV) |
| | Check if the organization used Schedule | O to respond to a | ny question in this | Part IV | | |
| | | (b) Average | (c) Reportable compensation | (d) Health benefits, | | |
| | (a) Name and title | hours per week | (Forms W-2/1099-MIS | contributions to employ benefit plans, and | | Estimated amount of other compensation |
| | | devoted to position | 1099-NEC) (if not paid, enter -0- | deferred compensation | n | · |
| JEA | N FRUH | | | | | |
| EXE | CUTIVE DIRECTOR-SECRETARY | 20.00 | 26,667 | . 0 | | 0. |
| DEN | ISE SPENCER | | | | | |
| CHA | IRPERSON | 1.00 | 0 | . 0 | | 0. |
| | HAEL OVERTON | _ | | | | |
| | E CHAIRPERSON | 1.00 | 0 | . 0 | • | 0. |
| | ISSA KRAUSS ECTOR | . 1 00 | | | | 0 |
| | AN KINARD | 1.00 | 0 | . 0 | • | 0. |
| | ASURER | 1.00 | 0 | . 0 | | 0. |
| | JOHN BATSON | 1.00 | | | • | 0. |
| | RD MEMBER | 1.00 | 0 | . 0 | | 0. |
| MIC | HAEL CERRATI | | | | | |
| BOA | RD MEMBER | 1.00 | 0 | . 0 | | 0. |
| | | _ | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | - | | | | |

Part V

| | instructions for Part V.) Check if the organization used Schedule O to respond to any question in this | 3 Part | ۷. | |
|----------|---|------------|------|------------|
| | | | Yes | No |
| 33 | Did the organization engage in any significant activity not previously reported to the IRS? If "Yes," provide a detailed description of each activity in Schedule O | 33 | | × |
| 34 | Were any significant changes made to the organizing or governing documents? If "Yes," attach a conformed copy of the amended documents if they reflect a change to the organization's name. Otherwise, explain the change on Schedule O. See instructions | 0.4 | | , |
| 35a | Did the organization have unrelated business gross income of \$1,000 or more during the year from business | 34 | | × |
| b | activities (such as those reported on lines 2, 6a, and 7a, among others)? | 35a 35b | | × |
| c | Was the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section 6033(e) notice, reporting, and proxy tax requirements during the year? If "Yes," complete Schedule C, Part III | 35c | | × |
| 36 | Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If "Yes," complete applicable parts of Schedule N | 36 | | × |
| 37a | Enter amount of political expenditures, direct or indirect, as described in the instructions ▶ 37a | | | |
| b 38a | Did the organization file Form 1120-POL for this year? | 37b | | × |
| oou | any such loans made in a prior year and still outstanding at the end of the tax year covered by this return? . | 38a | | × |
| b | If "Yes," complete Schedule L, Part II, and enter the total amount involved | | | |
| 39 | Section 501(c)(7) organizations. Enter: | | | |
| a b | Initiation fees and capital contributions included on line 9 | - | | |
| 40a | Section 501(c)(3) organizations. Enter amount of tax imposed on the organization during the year under: section 4911 ► ; section 4915 ► ; section 4955 ► | - | | |
| b | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in any section 4958 | | | |
| | excess benefit transaction during the year, or did it engage in an excess benefit transaction in a prior year that has not been reported on any of its prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I | 40b | | × |
| С | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 | | | |
| | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Enter amount of tax on line 40c reimbursed by the organization | | | |
| е | All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? If "Yes," complete Form 8886-T | 40e | | × |
| 41 | List the states with which a copy of this return is filed ▶ | | | |
| 42a | The organization's books are in care of ► FOUNDATION Telephone no. ► (843) | 3)68 | 6-69 | 96 |
| h | Located at ▶ 32 SHELTER COVE LANE, HILTON HEAD ISLAND SC ZIP + 4 ▶ 2992 At any time during the calendar year, did the organization have an interest in or a signature or other authority over | | V | NI. |
| b | a financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 42b | Yes | NO X |
| | If "Yes," enter the name of the foreign country ▶ | | | |
| | See the instructions for exceptions and filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). | | | |
| С | At any time during the calendar year, did the organization maintain an office outside the United States? . If "Yes," enter the name of the foreign country | 42c | | × |
| 43 | Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041 —Check here and enter the amount of tax-exempt interest received or accrued during the tax year | | .) | ▶ □ |
| | | | Yes | No |
| 44a | Did the organization maintain any donor advised funds during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ | 44a | | × |
| b | Did the organization operate one or more hospital facilities during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ | 44b | | × |
| С | Did the organization receive any payments for indoor tanning services during the year? | 44c | | × |
| d | If "Yes" to line 44c, has the organization filed a Form 720 to report these payments? If "No," provide an | | | |
| 4- | explanation in Schedule O | 44d | | |
| 45a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 45a | | × |
| b | Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," Form 990 and Schedule R may need to be completed instead of Form 990-FZ. See instructions | 15h | | ¥ |

Other Information (Note the Schedule A and personal benefit contract statement requirements in the

Form 990-EZ (2021) Page **4**

| | | | | | | | | Yes | ∣No | J |
|--------------|-----------|--|------------------------------------|-----------------------------|--------------------------|--------------|--------------|------------|----------|---|
| 46 | | ne organization engage, directly or in | | | | | | | | |
| B | | ndidates for public office? If "Yes," o | | Part I | | | . 4 | 46 | × | _ |
| Part ' | | Section 501(c)(3) Organizations | | otiona 17 10b and | I EO and as | malata th | o toble | o for lin | | |
| | | All section 501(c)(3) organization: 50 and 51. | s must answer que | Suons 47–490 and | i 52, and coi | ribiete tri | e table | S IOI III | ies | |
| | | So and S1. Check if the organization used Sch | nedule () to respond | to any question in | this Part VI | | | | Г | ٦ |
| | | Oncok ii the organization acca cor | icadic O to respond | to arry question in | tillo i ait vi | | | Yes | No | |
| 47 | Did th | ne organization engage in lobbying | activities or have a s | section 501(h) electi | on in effect o | during the | tax | 1.00 | 110 | - |
| | | If "Yes," complete Schedule C, Part | | | | | | 47 | × | |
| 48 | Is the | organization a school as described in | section 170(b)(1)(A)(ii |)? If "Yes," complete | Schedule E | | . 4 | 48 | × | _ |
| 49a | | ne organization make any transfers to | | | | | . 4 | 9a | × | |
| b | | s," was the related organization a se | | | | | | 9b | | |
| 50 | Comp | plete this table for the organization's | five highest compens | sated employees (ot | her than offic | ers, direct | ors, tru | stees, ar | nd ke | y |
| | emplo | oyees) who each received more than | \$100,000 of comper | sation from the orga | anization. If th | ere is non | e, ente | r "None. | " | |
| | | | (b) Average | (c) Reportable compensation | (d) Health contributions | | (a) Estir | nated amo | ount of | |
| | (a) | Name and title of each employee | hours per week devoted to position | (Forms W-2/1099-MISC | / benefit plans, | and deferred | | compensa | | |
| | | | | 1099-NEC) | compen | sation | | | | _ |
| NONE | | | | | | | | | | |
| | | | | | | | | | | _ |
| | | | | | | | | | | |
| | | | | | | | | | | - |
| | | | | | | | | | | |
| | | | | | | | | | | - |
| | | | | | | | | | | |
| | | | | | | | | | | _ |
| | | | | | | | | | | |
| f | Total | number of other employees paid over | er \$100,000 | . ▶ | | | | | | |
| 51 | | olete this table for the organization' | | | t contractors | who each | n receiv | ed more | e tha | n |
| | \$100, | 000 of compensation from the organ | nization. If there is no | ne, enter "None." | | | | | | |
| | (a) | Name and business address of each independ | ent contractor | (b) Type of se | rvice | (c |) Comper | sation | | |
| | | | | | | | | | | _ |
| NONE | | | | | | | | | | |
| | | | | | | | | | | _ |
| | | | | | | | | | | |
| | | | | | | | | | | - |
| | | | | | | | | | | |
| | | | | | | | | | | - |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| d | Total | number of other independent contra | ctors each receiving | over \$100,000 . | . ▶ | | | | | |
| 52 | | he organization complete Schedu | le A? Note: All se | ction 501(c)(3) orga | anizations m | ust attacl | n a | | | |
| | comp | leted Schedule A | | | | | ▶ 🛛 \ | es 🗌 | No | _ |
| | | of perjury, I declare that I have examined this r | | | | | nowledge | and belief | f, it is | |
| true, cor | rect, and | d complete. Declaration of preparer (other than | oπicer) is based on all info | rmation of which preparer | | | | | | _ |
| Ci~~ | | Signature of officer | | | | 25/2022 | 2 | | | _ |
| Sign Here | | Signature of officer JEAN FRUH, EXECUTIVE | ₽₽₽₽₽₽₽ | | Date | • | | | | |
| nere | | Type or print name and title | DIVECTOR | | | | | | | _ |
| | | | Preparer's signature | |)ate | r. | PT | IN | | _ |
| Paid | | Print/Type preparer's name HUBERT L BERNHEIM | Toparor 3 signature | |)5/25/2022 | Check X | if | | 0.5 | |
| Prep | | IIIDDDD I DDD | _ HEIM, CPA | | | 's EIN ►36 | | | | - |
| Use (| Unly | Firm's name ► HUBERT L. BERN Firm's address ► POST OFFICE DRAN | <u> </u> | HEAD ISLAND. SO | C 29938 Phoi | | | 1-600 | 5 | - |
| | | | , , , , , , , , , , , , , , , | | Y FIIO | 10 110. V | ,_, | _ 550 | ~ | _ |

THE OUTSIDE FOUNDATION 46-4305638 1

Additional information from your Form 990-EZ: Short Form Return of Organization Exempt from Income Tax

Form 990-EZ: Short Form Return of Organization Exempt from Income Tax

Line 8: Other Revenue Continuation Statement

| Description | Amount |
|---------------------|--------|
| WAIVER OF PPP GRANT | 7,300. |
| Total | 7,300. |

Form 990-EZ: Short Form Return of Organization Exempt from Income Tax Line 16: Other Expenses

Continuation Statement

| Description | Amount |
|---------------------------|---------|
| BANK CHARGES | 67. |
| DUES AND LICENSES | 394. |
| INSURANCE-LIABILITY | 510. |
| MEETING EXPENSE | 217. |
| OFFICE SUPPLIES | 361. |
| OPERATING SUPPLIES | 237. |
| POSTAGE AND SHIPPING | 73. |
| RECYCLING SERVICE EXPENSE | 2,518. |
| PROGRAM SERVICE EXPENSE | 16,598. |
| CHRISTMAS EXPENSE | 300. |
| REPAIRS AND MAINTENANCE | 112. |
| PUBLIC EDUCATION EXPENSE | 46,062. |
| Depreciation | 1,366. |
| Total | 68,815. |

SCHEDULE A (Form 990)

Public Charity Status and Public Support Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public

Department of the Treasury Internal Revenue Service ► Attach to Form 990 or Form 990-EZ.

Open to Public Inspection

Employer identification number Name of the organization THE OUTSIDE FOUNDATION 46-4305638 Reason for Public Charity Status. (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). ☐ A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E (Form 990).) A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in 5 section 170(b)(1)(A)(iv). (Complete Part II.) ☐ A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) ☐ A community trust described in **section 170(b)(1)(A)(vi).** (Complete Part II.) 8 An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: X An organization that normally receives (1) more than 331/3% of its support from contributions, membership fees, and gross 10 receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2).** (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box on lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12a, Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving а the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. b Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) d that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV. Sections A and D. and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type III, Type III functionally integrated, or Type III non-functionally integrated supporting organization. Enter the number of supported organizations . . . Provide the following information about the supported organization(s). (iii) Type of organization (i) Name of supported organization (ii) EIN (iv) Is the organization (v) Amount of monetary (vi) Amount of (described on lines 1-10 listed in your governing support (see other support (see above (see instructions)) document? instructions) instructions) Yes No (A) (B) (C) (D) (E) Total

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

Part II

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.) Section A. Public Support Calendar year (or fiscal year beginning in) (a) 2017 **(b)** 2018 (c) 2019 (d) 2020 (e) 2021 (f) Total Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") . . . Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 3. . . . 4 5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) Public support. Subtract line 5 from line 4 Section B. Total Support Calendar year (or fiscal year beginning in) ▶ (a) 2017 **(b)** 2018 (c) 2019 (d) 2020 (e) 2021 (f) Total 7 Amounts from line 4 8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources Net income from unrelated business 9 activities, whether or not the business is regularly carried on 10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) **Total support.** Add lines 7 through 10 11 Gross receipts from related activities, etc. (see instructions) 12 13 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) Section C. Computation of Public Support Percentage Public support percentage for 2021 (line 6, column (f), divided by line 11, column (f)) 14 % Public support percentage from 2020 Schedule A, Part II, line 14 15 331/3% support test - 2021. If the organization did not check the box on line 13, and line 14 is 331/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization 331/3% support test - 2020. If the organization did not check a box on line 13 or 16a, and line 15 is 331/3% or more, check 17a 10%-facts-and-circumstances test - 2021. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported 10%-facts-and-circumstances test - 2020. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see 18

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Section A. Public Support | | | | | | | | | |
|---------------------------|--|-----------------|-----------------|----------------|-----------------|-----------------|-------------------------|--|--|
| Calen | dar year (or fiscal year beginning in) 🕨 | (a) 2017 | (b) 2018 | (c) 2019 | (d) 2020 | (e) 2021 | (f) Total | | |
| 1 | Gifts, grants, contributions, and membership fees | | | | | | | | |
| _ | received. (Do not include any "unusual grants.") | 69,810. | 104,451. | 89,427. | 102,310. | 124,491. | 490,489. | | |
| 2 | Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the | | | | | | | | |
| 3 | organization's tax-exempt purpose | | | | | | | | |
| J | unrelated trade or business under section 513 | | | | | | | | |
| 4 | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | | | |
| 5 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | | | |
| 6 | Total. Add lines 1 through 5 | 69,810. | 104,451. | 89,427. | 102,310. | 124,491. | 490,489. | | |
| 7a | Amounts included on lines 1, 2, and 3 received from disqualified persons . | | | | | | | | |
| b | Amounts included on lines 2 and 3 | | | | | | | | |
| | received from other than disqualified | | | | | | | | |
| | persons that exceed the greater of \$5,000 | | | | | | | | |
| | or 1% of the amount on line 13 for the year | | | | | | | | |
| с 8 | Add lines 7a and 7b | | | | | | | | |
| 0 | line 6.) | | | | | | 490,489. | | |
| Secti | on B. Total Support | | | | | | 400,400. | | |
| | dar year (or fiscal year beginning in) ▶ | (a) 2017 | (b) 2018 | (c) 2019 | (d) 2020 | (e) 2021 | (f) Total | | |
| 9 | Amounts from line 6 | 69,810. | 104,451. | 89,427. | 102,310. | 124,491. | 490,489. | | |
| 10a | Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources. | | 217. | 313. | 90. | | 620. | | |
| b | Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 | | | | | | | | |
| С | Add lines 10a and 10b | | 217. | 313. | 90. | | 620. | | |
| 11 | Net income from unrelated business activities not included on line 10b, whether or not the business is regularly carried on | | 217. | 313. | <i>y</i> 0. | | 020. | | |
| 12 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) | | | | | | | | |
| 13 | Total support. (Add lines 9, 10c, 11, and 12.) | 50.010 | 104 660 | 00 540 | 100 400 | 104 401 | 401 100 | | |
| 14 | First 5 years. If the Form 990 is for the | 69,810. | 104,668. | | or fifth tax ve | | 491,109. n 501(c)(3) | | |
| •• | organization, check this box and stop he i | • | | | • | | | | |
| Section | on C. Computation of Public Suppor | | | | | | | | |
| 15 | Public support percentage for 2021 (line 8 | | | 3, column (f)) | | 15 | 99.87 % | | |
| 16 | Public support percentage from 2020 Sch | | = | | | 16 | 99.85 % | | |
| Secti | on D. Computation of Investment Inc | come Percer | | | | | | | |
| 17 | Investment income percentage for 2021 (I | | | | | 17 | 0.13 % | | |
| 18 | Investment income percentage from 2020 | | | | | 18 | 0.15 % | | |
| 19a | 331/3% support tests—2021. If the organi | | | | | | | | |
| | 17 is not more than 331/3%, check this box | _ | _ | - | | = | _ | | |
| b | 331/3% support tests—2020. If the organiz line 18 is not more than 331/3%, check this b | | | | | | | | |
| 20 | Private foundation. If the organization die | d not check a l | oox on line 14, | 19a, or 19b, c | heck this box | and see instru | | | |

Part IV **Supporting Organizations**

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Se

| | | | Yes | No |
|-----|---|----------|-----|----|
| 1 | Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain. | 1 | | |
| 2 | Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2). | 2 | | |
| 3a | Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below. | 3a | | |
| b | Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination. | 3b | | |
| С | Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use. | 3c | | |
| 4a | Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below. | 4a | | |
| b | Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations. | 4b | | |
| С | Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes. | 4c | | |
| 5а | Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI , including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document). | 5a | | |
| b | Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document? | 5b | | |
| С | Substitutions only. Was the substitution the result of an event beyond the organization's control? | 5с | | |
| 6 | Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI . | 6 | | |
| 7 | Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990). | 7 | | |
| 8 | Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? If "Yes," complete Part I of Schedule L (Form 990). | 8 | | |
| 9a | Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI. | 9a | | |
| b | Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i> | 9a 9b | | |
| С | Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI. | 9c | | |
| 10a | Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below. | 10a | | |

b Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to

determine whether the organization had excess business holdings.)

| Part | V Supporting Organizations (continued) | | | |
|---------|--|------------|--------|-----|
| | | | Yes | No |
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described on lines 11b and 11c below, the governing body of a supported organization? | 44- | | |
| h | | 11a 11b | | |
| | A family member of a person described on line 11a above? A 35% controlled entity of a person described on line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, | IID | | |
| U | provide detail in Part VI. | 11c | | |
| Section | on B. Type I Supporting Organizations | 1 | | |
| | | | Yes | No |
| 1 | Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization. | 2 | | |
| Section | on C. Type II Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s). | 1 | | |
| Section | on D. All Type III Supporting Organizations | <u> </u> | | |
| | Mrs. selfter 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 | | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided? | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s). | 2 | | |
| 3 | By reason of the relationship described on line 2, above, did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard. | 3 | | |
| Section | on E. Type III Functionally Integrated Supporting Organizations | | | |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see i | nstru | ctions | s). |
| а | ☐ The organization satisfied the Activities Test. Complete line 2 below. | | | |
| b | The organization is the parent of each of its supported organizations. Complete line 3 below. | | | |
| С | The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity | (see in | | _ |
| 2 | Activities Test. Answer lines 2a and 2b below. | | Yes | No |
| а | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities. | 2a | | |
| b | Did the activities described on line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement. | 2b | | |
| 3 a | Parent of Supported Organizations. <i>Answer lines 3a and 3b below.</i> Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>If "Yes" or "No," provide details in Part VI.</i> | 3a | | |
| b | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes." describe in Part VI the role played by the organization in this regard. | 3h | | |

| | | | | • | | | | | | |
|------|--|--------|---------------------------|-------------------------------------|--|--|--|--|--|--|
| Part | V Type III Non-Functionally Integrated 509(a)(3) Supporting Org | gani | izations | | | | | | | |
| 1 | ☐ Check here if the organization satisfied the Integral Part Test as a qualifying | g tru | st on Nov. 20, 1970 (expl | ain in Part VI). See | | | | | | |
| | instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E. | | | | | | | | | |
| Sect | ion A-Adjusted Net Income | | (A) Prior Year | (B) Current Year (optional) | | | | | | |
| 1 | Net short-term capital gain | 1 | | | | | | | | |
| 2 | Recoveries of prior-year distributions | 2 | | | | | | | | |
| 3 | Other gross income (see instructions) | 3 | | | | | | | | |
| 4 | Add lines 1 through 3. | 4 | | | | | | | | |
| _ 5 | Depreciation and depletion | 5 | | | | | | | | |
| 6 | Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) | 6 | | | | | | | | |
| 7 | Other expenses (see instructions) | 7 | | | | | | | | |
| 8 | Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) | 8 | | | | | | | | |
| Sect | ion B-Minimum Asset Amount | | (A) Prior Year | (B) Current Year (optional) | | | | | | |
| 1 | Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year): | | | | | | | | | |
| а | Average monthly value of securities | 1a | | | | | | | | |
| b | Average monthly cash balances | 1b | | | | | | | | |
| С | Fair market value of other non-exempt-use assets | 1c | | | | | | | | |
| d | Total (add lines 1a, 1b, and 1c) | 1d | | | | | | | | |
| е | Discount claimed for blockage or other factors (explain in detail in Part VI): | | | | | | | | | |
| 2 | Acquisition indebtedness applicable to non-exempt-use assets | 2 | | | | | | | | |
| 3 | Subtract line 2 from line 1d. | 3 | | | | | | | | |
| 4 | Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, see instructions). | 4 | | | | | | | | |
| 5 | Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | | | | | | | |
| 6 | Multiply line 5 by 0.035. | 6 | | | | | | | | |
| 7 | Recoveries of prior-year distributions | 7 | | | | | | | | |
| 8 | Minimum Asset Amount (add line 7 to line 6) | 8 | | | | | | | | |
| Sect | ion C—Distributable Amount | | | Current Year | | | | | | |
| 1 | Adjusted net income for prior year (from Section A, line 8, column A) | 1 | | | | | | | | |
| 2 | Enter 0.85 of line 1. | 2 | | | | | | | | |
| 3 | Minimum asset amount for prior year (from Section B, line 8, column A) | 3 | | | | | | | | |
| 4 | Enter greater of line 2 or line 3. | 4 | | | | | | | | |
| 5 | Income tax imposed in prior year | 5 | | | | | | | | |
| 6 | Distributable Amount. Subtract line 5 from line 4, unless subject to | | | | | | | | | |
| | emergency temporary reduction (see instructions). | 6 | | | | | | | | |
| 7 | Check here if the current year is the organization's first as a non-functional (see instructions) | ally i | ntegrated Type III suppo | rting organization | | | | | | |

Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued) Part V Section D-Distributions **Current Year** Amounts paid to supported organizations to accomplish exempt purposes 1 2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity 2 Administrative expenses paid to accomplish exempt purposes of supported organizations 3 4 Amounts paid to acquire exempt-use assets 4 Qualified set-aside amounts (prior IRS approval required - provide details in Part VI) 5 5 Other distributions (describe in Part VI). See instructions. 6 6 7 Total annual distributions. Add lines 1 through 6. 7 Distributions to attentive supported organizations to which the organization is responsive 8 (provide details in Part VI). See instructions. 8 Distributable amount for 2021 from Section C, line 6 9 9 10 10 Line 8 amount divided by line 9 amount (ii) (iii) **Underdistributions** Section E—Distribution Allocations (see instructions) **Distributable Excess Distributions** Pre-2021 Amount for 2021 Distributable amount for 2021 from Section C, line 6 2 Underdistributions, if any, for years prior to 2021 (reasonable cause required - explain in Part VI). See instructions. Excess distributions carryover, if any, to 2021 **a** From 2016 From 2017 **c** From 2018 **d** From 2019 **e** From 2020 Total of lines 3a through 3e Applied to underdistributions of prior years Applied to 2021 distributable amount Carryover from 2016 not applied (see instructions) j Remainder. Subtract lines 3g, 3h, and 3i from line 3f. Distributions for 2021 from 4 Section D, line 7: Applied to underdistributions of prior years Applied to 2021 distributable amount Remainder. Subtract lines 4a and 4b from line 4. Remaining underdistributions for years prior to 2021, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions. Remaining underdistributions for 2021. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions. Excess distributions carryover to 2022. Add lines 3j and 4c. Breakdown of line 7: Excess from 2017 . . . Excess from 2018 . . . Excess from 2019 . . . Excess from 2020 . . . Excess from 2021 . . .

Schedule A (Form 990) 2021 Part VI Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

SCHEDULE G (Form 990)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2021

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

Employer identification number

| THE | OUTSIDE FOUNDATION | | | | | 46-4305638 | |
|------------|--|-------------------|--------------|-------------------------------------|-----------------------------------|--|---|
| Par | Fundraising Activities. Form 990-EZ filers are n | | | | vered "Yes" on | Form 990, Part IV, | line 17. |
| 1 | Indicate whether the organizatio | n raised funds t | hrough any | of the follo | owing activities. C | Check all that apply. | |
| а | ☐ Mail solicitations | | e [| Solicitati | ion of non-goverr | nment grants | |
| b | ☐ Internet and email solicitation | าร | f [| Solicitati | ion of governmen | t grants | |
| С | ☐ Phone solicitations | | g □ | Special 1 | fundraising event | S | |
| d | ☐ In-person solicitations | | | | | | |
| 2 a | Did the organization have a writ or key employees listed in Form | | | | | | |
| b | If "Yes," list the 10 highest paid compensated at least \$5,000 by | | | draisers) pu | ursuant to agreen | nents under which th | e fundraiser is to be |
| | (i) Name and address of individual or entity (fundraiser) | (ii) Activity | custody o | draiser have or control of outions? | (iv) Gross receipts from activity | (v) Amount paid to (or retained by) fundraiser listed in col. (i) | (vi) Amount paid to (or retained by) organization |
| | | | Yes | No | | | |
| 1 | | | | | | | |
| 2 | | | | | | | |
| 3 | | | | | | | |
| 4 | | | | | | | |
| 5 | | | | | | | |
| 6 | | | | | | | |
| 7 | | | | | | | |
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| 9 | | | | | | | |
| 10 | | | | | | | |
| | | | | | | | |
| Total | | | | <u> ▶</u> | | | |
| 3 | List all states in which the orga registration or licensing. | nization is regis | tered or lic | ensed to s | olicit contribution | ns or has been notifi | ed it is exempt from |
| | | | | | | | |
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Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

| | | | (a) Event #1 PAGE ISLAND (event type) | (b) Event #2 PADDLE BATTLE (event type) | (c) Other events None (total number) | (d) Total events (add col. (a) through col. (c)) | | | |
|-----------------|---|--|--|---|---------------------------------------|--|--|--|--|
| Revenue | 1 | Gross receipts | | 44,370. | | 44,370. | | | |
| æ | 2 | Less: Contributions | | 14,953. | | 14,953. | | | |
| | 3 | Gross income (line 1 minus line 2) | | 29,417. | | 29,417. | | | |
| | 4 | Cash prizes | | | | | | | |
| | 5 | Noncash prizes | | | | | | | |
| enses | 6 | Rent/facility costs | | | | | | | |
| Direct Expenses | 7 | Food and beverages | | | | | | | |
| Direc | 8 | Entertainment | | | | | | | |
| | 9 | Other direct expenses . | | | | | | | |
| | 10 11 | Direct expense summary. Ad Net income summary. Subtra | act line 10 from line 3, c | olumn (d) | | 29,417. | | | |
| Pa | rt III | Gaming. Complete if the \$15,000 on Form 990-E2 | e organization answe Z, line 6a. | ered "Yes" on Form S | 990, Part IV, line 19, | or reported more than | | | |
| Revenue | | | (a) Bingo | (b) Pull tabs/instant bingo/progressive bingo | (c) Other gaming | (d) Total gaming (add col. (a) through col. (c)) | | | |
| Rev | 1 | Gross revenue | | | | | | | |
| ses | 2 | Cash prizes | | | | | | | |
| Direct Expenses | 3 | Noncash prizes | | | | | | | |
| Direct | 4 | Rent/facility costs | | | | | | | |
| | 5 | Other direct expenses . | | | | | | | |
| | 6 | Volunteer labor | ☐ Yes %☐ No | ☐ Yes % ☐ No | ☐ Yes % ☐ No | | | | |
| | 7 | Direct expense summary. Ad | ld lines 2 through 5 in c | olumn (d) | | | | | |
| | 8 | Net gaming income summary | y. Subtract line 7 from li | ne 1, column (d) | | | | | |
| | a Is b If | nter the state(s) in which the or the organization licensed to co "No," explain: | onduct gaming activities | s in each of these states | | | | | |
| | Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? b If "Yes," explain: | | | | | | | | |

| Schedu | ale G (Form 990) 2021 | | Page 3 | | | | | | |
|--|--|-------|---------------|--|--|--|--|--|--|
| 11 | Does the organization conduct gaming activities with nonmembers? | ☐ Yes | ☐ No | | | | | | |
| 12 | Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed to administer charitable gaming? | ☐ Yes | ☐ No | | | | | | |
| 13 | Indicate the percentage of gaming activity conducted in: | | | | | | | | |
| а | The organization's facility | | <u>%</u> | | | | | | |
| b | An outside facility | | <u>%</u> | | | | | | |
| 14 | Enter the name and address of the person who prepares the organization's gaming/special events books and records: | | | | | | | | |
| | Name ► | | | | | | | | |
| | Address► | | | | | | | | |
| 15a | Does the organization have a contract with a third party from whom the organization receives gaming revenue? | ☐ Yes | □ No | | | | | | |
| b | If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the | | | | | | | | |
| | amount of gaming revenue retained by the third party ► \$ | | | | | | | | |
| С | | | | | | | | | |
| | Name ► | | | | | | | | |
| | Address ► | | | | | | | | |
| 16 | Gaming manager information: | | | | | | | | |
| | Name ► | | | | | | | | |
| Gaming manager compensation ► \$ Description of services provided ► | | | | | | | | | |
| | | | | | | | | | |
| 17 | Mandatory distributions: | | | | | | | | |
| а | Is the organization required under state law to make charitable distributions from the gaming proceeds to | | | | | | | | |
| | retain the state gaming license? | ☐ Yes | ☐ No | | | | | | |
| b | Enter the amount of distributions required under state law to be distributed to other exempt organizations or | | | | | | | | |
| B | spent in the organization's own exempt activities during the tax year ▶ \$ | | , , , | | | | | | |
| Part | Supplemental Information. Provide the explanations required by Part I, line 2b, columns (Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any addition See instructions. | | | | | | | | |
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SCHEDULE O (Form 990)

Department of the Treasury

Internal Revenue Service

Name of the organization

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

46-4305638 THE OUTSIDE FOUNDATION Pt I, Line 8: Description: WAIVER OF PPP GRANT \$7,300 Pt I, Line 16: Description: BANK CHARGES \$67 Description: DUES AND LICENSES \$394 Description: INSURANCE-LIABILITY \$510 Description: MEETING EXPENSE \$217 Description: OFFICE SUPPLIES \$361 Description: OPERATING SUPPLIES \$237 Description: POSTAGE AND SHIPPING \$73 Description: RECYCLING SERVICE EXPENSE \$2,518 Description: PROGRAM SERVICE EXPENSE \$16,598 Description: CHRISTMAS EXPENSE \$300 Description: REPAIRS AND MAINTENANCE \$112 Description: PUBLIC EDUCATION EXPENSE \$46,062 Description: Depreciation \$1,366 Pt I, Line 20: Description: TRANSFER OF INVESTMENT FUND TO COMMUNITY FOUNDATION -\$54,470 Pt II, Line 24: Description: INVENTORY Beginning of Year: \$3,523 End of Year: \$1,823 Pt II, Line 26: Description: PAYROLL TAXES WITHHELD Beginning of Year: \$1,280 End of Year: \$1,827 Description: CREDIT CARD PAYABLE Beginning of Year: \$2,195 End of Year: \$0 Description: ADVANCE FROM SBA OF PPP FUNDS Beginning of Year: \$7,300 End of Year: \$0

Form **8879-TE**

IRS e-file Signature Authorization for a Tax Exempt Entity For calendar year 2021, or fiscal year beginning , 2021, and ending Do not send to the IRS. Keep for your records.

| OMB No. 1545-0047 |
|-------------------|
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| Department of the Treasury Internal Revenue Service | | Do not send to the in: So to www.irs.gov/Form887 | 5. Keep for your records. 79 <i>TE</i> for the latest information | n. | | | | | |
|--|---|--|--|--|---|--|--|--|--|
| Name of filer | | | | EIN or SSN | | | | | |
| THE OUTSIDE FO | IINDATTON | | | 46-4305638 | | | | | |
| Name and title of officer or | | | | 110 1303030 | | | | | |
| JEAN FRUH, EXE | CUTIVE DIREC | TOR | | | | | | | |
| Part I Type of | f Return and Re | turn Information | | | | | | | |
| CP and Form 5330 file 5a, 6a, 7a, 8a, 9a, or 5b, 6b, 7b, 8b, 9b, o applicable line below. | ers may enter dollar 10a below, and the or 10b, whichever is Do not complete m | ou are using this Form 8879-T s and cents. For all other forn amount on that line for the re s applicable, blank (do not e nore than one line in Part I. | ns, enter whole dollars only. I eturn being filed with this form enter -0-). But, if you entered | If you check the bon was blank, then led -0- on the return | ox on line 1a, 2a, 3a, 4a, eave line 1b, 2b, 3b, 4b, | | | | |
| | ck here ▶ 🗌 | | Form 990, Part VIII, column (A | | 1b | | | | |
| | check here . ▶ 🗵 | | Form 990-EZ, line 9) | | 2b 111,414. | | | | |
| | DL check here ► U | | POL, line 22) | | 3b | | | | |
| | check here . ▶ ☐ | | ent income (Form 990-PF, P | | 4b | | | | |
| | eck here ▶ ☐ | | 68, line 3c) | | 5b | | | | |
| 6a Form 990-T cl 7a Form 4720 ch | _ | • | • | | 6b 7b | | | | |
| 8a Form 5227 ch | _ | | Part III, line 1) of tax year (Form 5227, Item | | 8b | | | | |
| | eck here ▶ □ | | art II, line 19) | | 9b | | | | |
| | P check here ► | · | ent requested (Form 8038-CP | | 10b | | | | |
| | | ture Authorization of Off | | | 100 | | | | |
| | | ✓ I am an officer of the about | | | th respect to (name | | | | |
| of entity) | ,,, | | | • | mined a copy of the | | | | |
| processing of the electhe payment. I have see electronic funds withd | tronic payment of talelected a personal in rawal. | days prior to the payment (se axes to receive confidential in dentification number (PIN) as | formation necessary to answer | er inquiries and res | olve issues related to | | | | |
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| ☐ I authorize | | ERO firm name | to enter my PIN | Enter five numbers, bedo not enter all zeros | | | | | |
| agency(ies) regu | | iled return. If I have indicated art of the IRS Fed/State progr | | | | | | | |
| filed return. If I h | ave indicated withir | x with respect to the entity, I on this return that a copy of the enter my PIN on the return's o | return is being filed with a st | | | | | | |
| Signature of officer or pers | on subject to tax 🕨 | | | Date ► 05/25/ | 2022 | | | | |
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| number (EFIN) followe | d by your five-digit | | 5 7 0 4 1 2 Do not enter | r all zeros | _ | | | | |
| | urn in accordance v | y PIN, which is my signature ovith the requirements of Pub. | | | | | | | |
| ERO's signature ► | | | Date ► | 05/25/2022 | | | | | |
| | | | | | | | | | |
| ERO Must Retain This Form — See Instructions | | | | | | | | | |

INTERNAL REVENUE SERVICE P. O. BOX 2508 CINCINNATI, OH 45201

Date: 0CT 02 2014

THE OUTSIDE FOUNDATION
C/O MICHAEL P OVERTON
32 SHELTER COVE LN STE H
HILTON HEAD ISLAND, SC 29928

Employer Identification Number: 46-4305638
DLN: 17053210306044
Contact Person:

KAREN A BATEY ID# 31641

Contact Telephone Number: (877) 829-5500

Accounting Period Ending:

December 31

Public Charity Status: 170(b)(1)(A)(vi)

Form-990 Required:

Yes

Effective Date of Exemption: October 31, 2013 Contribution Deductibility:

Addendum Applies:

Νo

Dear Applicant:

We are pleased to inform you that upon review of your application for tax exempt status we have determined that you are exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code. Contributions to you are deductible under section 170 of the Code. You are also qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Code. Because this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

Organizations exempt under section 501(c)(3) of the Code are further classified as either public charities or private foundations. We determined that you are a public charity under the Code section(s) listed in the heading of this letter.

For important information about your responsibilities as a tax-exempt organization, go to www.irs.gov/charities. Enter "4221-PC" in the search bar to view Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, which describes your recordkeeping, reporting, and disclosure requirements.

Sincerely,

Director, Exempt Organizations