



The Town of Hilton Head Island Finance & Administrative Regular Committee Meeting

**Tuesday, February 20, 2018
2:00 PM – Conference Room 3**

AGENDA

As a Courtesy to Others Please Turn Off All Cell Phones and Pagers during the Meeting

- 1. Call to Order**
- 2. Freedom of Information Act Compliance**
Public notification of this meeting has been published, posted, and mailed in compliance with the Freedom of Information Act and the Town of Hilton Head Island requirements.
- 3. Approval of Minutes**
 - a. Finance and Administrative Committee Meeting, December 19, 2017.
- 4. Unfinished Business**
None
- 5. New Business**
 - a. Review of 2017 Year-End Financials.
 - b. Town Council and Finance & Administrative Committee Budget Review Process of Affiliated Agencies.
- 6. Adjournment**

Please note that a quorum of Town Council may result if four (4) or more of Town Council members attend this meeting.

TOWN OF HILTON HEAD ISLAND
FINANCE AND ADMINISTRATIVE COMMITTEE MEETING

Date: December 19, 2017 **Time:** 2:00 p.m.

Members Present: John McCann, *Chairman*; Kim Likins and Tom Lennox, *Council Member*

Members Absent: None

Staff Present: Steve Riley, *Town Manager*; John Troyer, *Director of Finance*; Charles Cousins, *Director of Community Development*; Scott Liggett, *Director of Public Projects and Facilities*; Jeff Buckalew, *Town Engineer*; Jeff Netzinger, *Assistant Town Engineer*; Jennifer Ray, *Planning & Special Project Manager*; Kelli Uyesugi, *Storm Water Construction Administrator*; Brian Eber, *Storm Water Coordinator* and Cindaia Ervin, *Finance Assistant*

Others Present: David Bennett, *Mayor*; David Ames and Bill Harkins, *Council Members*; Eleanor Lightsey, *Lowcountry Inside Track*; and other members of the community.

Media: None

1. Call to Order:

The meeting was called to order at 2:00 p.m.

2. FOIA Compliance:

Public notification of this meeting has been published, posted, and mailed in compliance with the Freedom of Information Act and the Town of Hilton Head Island requirements.

3. Approval of Minutes:

- a. Mr. McCann moved to approve the minutes from the Finance and Administrative Committee Meeting on October 17, 2017 at 2:00 p.m. Mr. Lennox seconded, and the motion passed with a vote of 2-0.

4. Unfinished Business:

None

5. New Business

a. Proposed 2018 Finance & Administrative Committee Meeting Dates.

Mr. Lennox moved to approve the proposed 2018 Finance and Administrative Committee meeting dates. Mrs. Likins seconded, and the motion passed unanimously.

b. Stormwater Project 2017 Year-End Update.

Jeff Netzinger, Assistant Town Engineer, provided a brief update to the Committee regarding 2017 projects. Mr. Netzinger stated that there were 23 capital projects and 61 maintenance projects budgeted for fiscal year 2018. Mr. Netzinger stated that as of December 18th there were 207 open service requests, of those, 48 were entered as of July 1st and only 33 are qualified to be repaired. Kim Likins, Committee Member, asked how a service request is handled if it does not qualify. Mr. Netzinger stated that it is referred back to the PUD requesting the repair. He also indicated that for fiscal year 2019 service requests are due by December 31st. Mr. Netzinger provided the Committee with the major projects for fiscal year

2018. Those projects include; Lawton Woods, Port Royal trunk line channel & outfall, Wexford Club drive, Jarvis Creek pump station and Palmetto Hall/Mitchelville drainage system. John McCann, Chairman, thanked Mr. Netzinger for providing the Committee with the update regarding year-end projects.

c. **General Discussion Regarding Town Year-End Financial Results.**

John Troyer, Director of Finance, provided the Committee with a brief financial update regarding the Town's year-end financial results. Mr. Troyer explained to the Committee an overall recap of the general fund, actuals for the natural disaster fund and plans for the Town's reserves going forward. With his explanation he shared Hurricane Matthew could have been more costly for the Town, however, having a strong reserve helped with the initial costs prior to receiving reimbursements from state agencies and FEMA. Mr. Troyer indicated that as the Town is approaching the year-end, it is on track as normal and he is confident that things will continue to be normal. Mr. McCann thanked Mr. Troyer for his time and updating the Committee regarding the Town's year-end financials.

5. **Adjournment:**

Mrs. Likins made a motion to adjourn and Mr. Lennox seconded. The motion passed with a vote of 3-0. The meeting was adjourned at 2:50 p.m.

Approved:

Respectfully submitted:

John McCann, Chairman

Cindaia Ervin, Secretary

MEMORANDUM

To: Steve Riley, Town Manager

From: John Troyer, Finance Director

Date: January 25, 2018

RE: **FY 2018 Financial Statements – Through December (6th period)**

General Overview

Year-to-date results are in line with expectations. Revenues are traditionally low this far as the majority of the property taxes and business license receipts, the two largest sources of income, are not realized until the second half of the fiscal year. General Fund expenses, which are predominantly personnel related, are incurred more evenly throughout the fiscal year. Hence, reporting a seasonal deficit is the norm at this point in the year.

Real estate-related revenues, namely Real Estate Transfer Fees and Permits are 29% higher than last fiscal year. The current year-to-date Real Estate Transfer Fees total is higher than any similar period in the past ten fiscal years. Fiscal year to date permit revenues are high due in part to applications received for a new hotel and two new multiple unit residential properties located on Pope Avenue.

	<u>RETF</u>			<u>Permits</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2017	1,280,993			838,295			2,119,288		
FY 2018	1,691,583	410,590	32%	1,049,636	211,341	25%	2,741,219	621,931	29%

Tourism-driven revenue, namely Local ATAX and Beach Preservation Fees are basically equal to last fiscal year. ATAX/Beach Preservation Fees are due the 20th of the month following the quarter's end. However, the Town accepts payments from businesses that want to pay on a monthly basis and some taxpayers have selected that option. The quarterly payments are due in October, January, April and July.

	<u>Local ATAX/ Beach Preservation Fees</u>			<u>Hospitality Tax</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2017	4,521,654			2,412,814			6,934,468		
FY 2018	4,470,167	(51,487)	-1%	2,458,373	45,559	2%	6,928,540	(5,928)	0%

General Fund Summary

The Town receives most of its property taxes (the largest revenue source) from December through February. The next largest General Fund revenue source is Business License revenues which the Town primarily receives in May and June.

Through December, the Town's General Fund revenues and transfers in total \$9,503,334 or 24% of budget. The increase of \$196,222 compared to the prior year is mainly timing related. Included in the timing difference are transfers to the General Fund from other funds which are now being recorded on a monthly basis to provide a more steady income rather than waiting until later in the year.

With 50% of the year lapsed at the end of December, expenditures-to-date are \$16,712,953 or 41% of budgeted expenditures. Current fiscal year expenditures are \$290,266 lower than last fiscal year. The largest decline is found in the Fire Rescue category where personnel costs were high last year as the department responded to the impact of Hurricane Matthew. Several other explanations for year-to-year changes are provided in the budget to actual statement or on the revenue analysis charts. The results are consistent with our expectations for this time of year.

The net change in the General Fund is presented at (\$7,209,619), which again is anticipated due to the timing when the Town receives the majority of its revenues, mainly December-February for property taxes and May/June for business licenses. The net change for the current year is \$486,488 better this year than last year for the reasons explained earlier. General Fund current versus prior year revenue and expenditure comparisons are presented in a Dashboard display on the Town's external website.

Debt Service Fund

Debt service payments are due at various times during the fiscal year. Thus far this year a scheduled payment was made for a beach bond as well as principal and interest due on several General Obligation bonds.

Capital Projects Fund

Summary balances for the Capital Project Fund are as follows:

	FY 2018
	Actual
Bond Proceeds (a)	\$ 89,272,034
Debt Service (BAN 2016 Repayment)	(26,000,000)
Revenues	523,000
Transfers In	472,224
Capital Outlays	(14,329,967)
Transfers Out	(371,668)
Net Change in Fund Balance	<u>\$ 49,565,623</u>

(a) Bond proceeds include: TIF, Beach and GO Bonds.

Major Capital Projects/Expenditures that have occurred thus far this fiscal year are as follows:

Rec Center Expansion	\$ 4,183,635
Islandwide Beach Renourishment	\$ 6,279,995
Sewer Initiative	\$ 2,034,167
Office Park-USCB	\$ 1,483,822

Other Revenues

The table below reflects the Town's other governmental funds and the revenues received this fiscal year in comparison to the same time last fiscal year. Material variances, when applicable, are also explained.

	FY 2018 actual	FY 2017 actual	\$ variance	% variance	Variance Code
State accommodations tax	\$ 2,809,551	\$ 2,793,958	\$ 15,593	1%	A
Local accommodations tax	1,490,056	1,507,218	(17,162)	-1%	A
Tax increment financing	149,882	1,549,126	(1,399,244)	-90%	B
Real estate transfer fees	1,691,583	1,280,993	410,590	32%	A
Beach preservation fees	2,980,111	3,014,436	(34,325)	-1%	A
Hospitality tax	2,458,373	2,412,814	45,559	2%	A
Road Usage Fee	424,442	-	424,442	-	C
Electric franchise fee	1,317,988	1,308,537	9,451	1%	D
	<u>\$13,321,986</u>	<u>\$13,867,082</u>	<u>\$ (545,096)</u>	<u>-4%</u>	

A - Addressed previously in this cover letter.

B - Timing difference with earlier TIF reporting from the County during FY2017.

C - New source of revenue with first receipts in January 2017.

D - Amount represents fees charged to customers by Palmetto Electric.

Stormwater Utility Fund

The Business Type Activity – Stormwater data are presented on the modified accrual basis of accounting. This basis reflects the very close result between revenues and expenditures. These balances will change as Town staff modifies the accounts to full accrual basis, the required presentation basis in the Town's *Comprehensive Annual Financial Report*.

The Stormwater revenue collected by the County is remitted to the Town mainly during January. Expenditures are incurred throughout the fiscal year. The expenses this year include \$283,393 for Capital Outlays, \$125,587 for Debt Service, and \$235,126 for operations.

Dashboards

The General Fund dashboards found on the Town's website present a full year for fiscal years 2016, 2017 and year-to-date for fiscal year 2018.

**Consolidated Statement
All Funds**

TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES
FISCAL YEAR 2018 - THROUGH DECEMBER (6th PERIOD)
UNAUDITED

	General	Total Special Revenue Funds	Debt Service	Capital Projects	Total Governmental Funds	Business-Type Activities - Stormwater
Revenues:						
Real and Personal Property Taxes	\$ 1,952,161	\$ 149,882	\$ 734,415	\$ 100,481	\$ 2,936,939	\$ -
Business Licenses	195,606	-	-	-	195,606	-
Franchise Fees	230,906	-	-	-	230,906	-
Permits	1,049,636	-	-	-	1,049,636	-
State Shared Funds	209,491	-	-	15,600	225,091	-
Public Safety	13,664	-	-	-	13,664	-
Grant Revenue	-	18,461	-	27,061	45,522	-
EMS Revenue	809,754	-	-	-	809,754	-
Fines & Fees	91,513	-	-	-	91,513	-
Beach Fees	102,372	-	-	-	102,372	-
Road Usage Fees	-	424,442	-	-	424,442	-
Accommodations Tax	-	4,299,607	-	-	4,299,607	-
Hospitality Tax	-	2,458,373	-	-	2,458,373	-
Lease	-	-	-	47,369	47,369	-
Impact Fees	-	-	-	251,925	251,925	-
Real Estate Transfer Fees	-	1,691,583	-	-	1,691,583	-
Beach Preservation Fees	-	2,980,111	-	-	2,980,111	-
Electric Franchise Fees	-	1,317,988	-	-	1,317,988	-
Stormwater Utility Fees	-	-	-	-	-	492,433
Miscellaneous Revenue	221,499	-	-	-	221,499	-
Sale of Land	-	-	-	-	-	-
Investment Income	9,257	11,454	21,119	80,564	122,394	1,490
Total Revenues	4,885,859	13,351,901	755,534	523,000	19,516,294	493,923
Expenditures:						
General Government						
Town Council	305,004	-	-	-	305,004	-
Town Manager	293,127	-	-	-	293,127	-
	598,131	-	-	-	598,131	-
Administration						
Administration/Legal	1,710,697	16,916	13,175	-	1,740,788	-
Finance	729,376	-	-	-	729,376	-
	2,440,073	16,916	13,175	-	2,470,164	-
Community Services						
Community Development	1,278,386	-	-	-	1,278,386	-
Public Projects and Facilities	2,112,523	-	-	-	2,112,523	235,126
	3,390,909	-	-	-	3,390,909	235,126
Public Safety						
Sheriff/Shore Svcs	1,774,292	-	-	-	1,774,292	-
Fire & Rescue	6,410,823	7,470	-	-	6,418,293	-
	8,185,115	7,470	-	-	8,192,585	-
Townwide						
Grants	2,035,045	-	-	-	2,035,045	-
Capital Outlay/Projects	63,680	1,481,990	-	14,329,967	15,194,700	283,393
Debt Service	-	801,053	6,744,666	26,000,000	32,744,666	125,587
Total expenditures	16,712,953	2,307,429	6,757,841	40,329,967	66,108,190	644,106
Revenues over (under) expenditures	(11,827,094)	11,044,472	(6,002,307)	(39,806,967)	(46,591,896)	(150,183)
Other financing sources (uses):						
Transfers In:						
Accommodations Tax - Local	1,490,055	-	-	-	1,490,055	-
Accommodations Tax - State	164,228	-	-	-	164,228	-
General Fund	-	-	-	-	-	-
Hospitality Tax	1,746,123	-	369,675	66,388	2,182,186	-
Real Estate Transfer	-	-	1,742,065	-	1,742,065	-
Beach Preservation	680,569	-	2,522,994	334,073	3,537,636	-
Electric Franchise	45,000	-	-	-	45,000	-
Leases	-	-	32,668	-	32,668	-
CIP-Sale of Land	-	-	-	-	-	-
TIF	90,000	-	-	48,416	138,416	-
Debt Service	-	-	-	-	-	-
Capital Projects	339,000	-	-	-	339,000	-
Stormwater	62,500	-	-	-	62,500	-
Road Usage Fee	-	-	-	23,347	23,347	-
Special Revenue Funds	-	-	-	-	-	-
Capital Projects	-	-	-	-	-	-
Transfers Out:						
General	-	(4,215,975)	-	(339,000)	(4,554,975)	(62,500)
Beach Preservation	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-
Debt Service	-	(4,634,734)	-	(32,668)	(4,667,402)	-
Capital Projects	-	(472,224)	-	-	(472,224)	-
Home Grant	-	-	-	-	-	-
Hurricane Effort	-	-	-	-	-	-
Bond Proceeds	-	-	468,259	89,272,034	89,740,293	-
Total other financing sources (uses)	4,617,475	(9,322,933)	5,135,661	89,372,590	89,802,793	(62,500)
Net change in fund balance	(7,209,619)	1,721,539	(866,646)	49,565,623	43,210,897	(212,683)
Fund balance - beginning	16,103,222	28,104,770	9,886,150	11,999,880	66,094,022	6,786,748
Fund balance - ending	\$ 8,893,603	\$ 29,826,309	\$ 9,019,504	\$ 61,565,503	\$ 109,304,919	\$ 6,574,065

**Budget versus Actual Report
General Fund**

TOWN OF HILTON HEAD ISLAND

GENERAL FUND

ACTUAL VERSUS BUDGET AND PRIOR YEAR Y-T-D ACTUAL
FISCAL YEAR 2018 - THROUGH DECEMBER (6th PERIOD)

6.00

Percent Year Lapsed: **50%**

	UNAUDITED								
	Y-T-D		Y-T-D		Variance to		Percent Year Lapsed:		
	December	FY 2018	December	\$	Variance to	Prior Year	Current Year		
Prior Year	Budget	FY 2018	Prior Year	Current Year	Received/	Received/			
					Expended	Expended			
Revenues and Transfers In:									
Real and Personal Property Taxes	\$ 1,549,579	\$ 13,473,000	\$ 1,952,161	\$ 402,582	\$ (11,520,839)	12%	14%	CL	
Business Licenses	355,165	9,026,166	195,606	(159,559)	(8,830,560)	4%	2%	A	
Franchise Fees - Cable	225,787	926,681	230,906	5,119	(695,775)	26%	25%		
Franchise Fees - Beach	-	30,160	-	-	(30,160)	0%	0%		
Permits	838,295	1,443,239	1,049,636	211,341	(393,603)	52%	73%	CL	
State Shared Funds	239,980	812,000	209,491	(30,489)	(602,509)	30%	26%		
Public Safety	25,970	54,000	13,664	(12,306)	(40,336)	47%	25%		
EMS	898,585	1,490,000	809,754	(88,831)	(680,246)	64%	54%		
Fines and Fees	117,278	220,000	91,513	(25,765)	(128,487)	62%	42%		
Beach Fees	93,525	230,000	102,372	8,847	(127,628)	38%	45%		
Miscellaneous Revenue	291,207	454,147	221,499	(69,708)	(232,648)	66%	49%		
Investment Income	1,075	2,500	9,257	8,182	6,757	40%	370%	**	
Subtotal	4,636,446	28,161,893	4,885,859	249,413	(23,276,034)	17%	17%		
Transfers In/Out:									
Accommodations Tax - Local	1,507,218	3,312,968	1,490,055	(17,163)	(1,822,913)	48%	45%	CL	
Accommodations Tax - State	163,448	1,565,900	164,228	780	(1,401,672)	12%	10%	CL	
Hospitality Tax	3,000,000	3,492,245	1,746,123	(1,253,877)	(1,746,122)	88%	50%	*	
Beach Preservation Fees	-	1,361,138	680,569	680,569	(680,569)	0%	50%	*	
TIF Tax	-	180,000	90,000	90,000	(90,000)	0%	50%	*	
Stormwater Utility	-	125,000	62,500	62,500	(62,500)	0%	50%	*	
Capital Projects Property Tax	-	453,000	226,500	226,500	(226,500)	0%	50%	*	
CIP-Sale of Equipment	-	175,000	87,500	87,500	(87,500)	0%	50%	*	
Road Usage Fee	-	-	-	-	-	0%	0%		
CIP-Sale of Land	-	-	-	-	-	0%	0%		
ECD Incentive Fund	-	-	-	-	-	0%	0%		
Electric Franchise Fees	-	90,000	45,000	45,000	(45,000)	0%	50%	*	
Sunday Liquor Permits	-	50,000	25,000	25,000	(25,000)	0%	50%	*	
Special Revenue Funds	-	-	-	-	-	0%	0%		
Home Grant	-	-	-	-	-	0%	0%		
Total revenues	9,307,112	38,967,144	9,503,334	196,222	(29,463,810)	25%	24%		
Expenditures:									
General Government									
Town Council									
Personnel	76,429	158,596	68,159	(8,270)	(90,437)	48%	43%		
Operating	223,223	1,219,719	236,845	13,622	(982,874)	21%	19%		
	299,652	1,378,315	305,004	5,352	(1,073,311)	25%	22%		
Town Manager									
Personnel	324,102	637,374	285,166	(38,936)	(352,208)	51%	45%	***	
Operating	11,668	28,750	7,961	(3,707)	(20,789)	46%	28%		
	335,770	666,124	293,127	(42,643)	(372,997)	51%	44%		
Administration									
Administration/Legal									
Personnel	1,203,785	2,786,011	1,207,084	3,299	(1,578,927)	48%	43%	F	
Operating	591,390	1,549,412	503,613	(87,777)	(1,045,799)	42%	33%	D	
Capital	27,734	173,184	48,143	20,409	(125,041)	12%	28%		
	1,822,909	4,508,607	1,758,840	(64,069)	(2,749,767)	44%	39%		
Finance									
Personnel	726,670	1,672,724	654,847	(71,823)	(1,017,877)	44%	39%	***	
Operating	57,869	184,770	74,529	16,660	(110,241)	34%	40%		
	784,539	1,857,494	729,376	(55,163)	(1,128,118)	43%	39%		
Community Services									
Community Development									
Personnel	1,227,500	2,843,383	1,232,767	5,267	(1,610,616)	45%	43%	G	
Operating	30,472	320,478	45,619	15,147	(274,859)	16%	14%		
Capital	46,047	-	-	(46,047)	-	92%	0%		
	1,304,019	3,163,861	1,278,386	(25,633)	(1,885,475)	44%	40%		

TOWN OF HILTON HEAD ISLAND

GENERAL FUND

ACTUAL VERSUS BUDGET AND PRIOR YEAR Y-T-D ACTUAL
FISCAL YEAR 2018 - THROUGH DECEMBER (6th PERIOD)

6.00

Percent Year Lapsed: **50%**

UNAUDITED

	Y-T-D December Prior Year	FY 2018 Budget	Y-T-D December FY 2018	\$ Variance to Prior Year	\$ Variance to Current Year Budget	Prior Year % of Budget Received/ Expended	Current Year % of Budget Received/ Expended	
Public Projects and Facilities								
Personnel	895,124	1,874,079	817,723	(77,401)	(1,056,356)	50%	44%	***
Operating	1,070,424	4,023,183	1,294,800	224,376	(2,728,383)	26%	32%	E
Capital	-	-	-	-	-	0%	0%	
	<u>1,965,548</u>	<u>5,897,262</u>	<u>2,112,523</u>	<u>146,975</u>	<u>(3,784,739)</u>	<u>33%</u>	<u>36%</u>	
Public Safety								
Sheriff/Shore Svcs	989,567	3,728,580	1,774,292	784,725	(1,954,288)	27%	48%	B
Fire Rescue								
Personnel	6,789,719	13,365,117	5,930,397	(859,322)	(7,434,720)	51%	44%	***
Operating	453,416	1,416,860	480,426	27,010	(936,434)	34%	34%	
Capital	188,768	98,479	15,537	(173,231)	(82,942)	18%	16%	C
	<u>7,431,903</u>	<u>14,880,456</u>	<u>6,426,360</u>	<u>(1,005,543)</u>	<u>(8,454,096)</u>	<u>48%</u>	<u>43%</u>	
Townwide	<u>2,069,312</u>	<u>4,897,068</u>	<u>2,035,045</u>	<u>(34,267)</u>	<u>(2,862,023)</u>	<u>49%</u>	<u>42%</u>	
Total expenditures	<u>17,003,219</u>	<u>40,977,767</u>	<u>16,712,953</u>	<u>(290,266)</u>	<u>(24,264,814)</u>	<u>42%</u>	<u>41%</u>	
Revenues Over/(Under) Expenditures	(7,696,107)	(2,010,623)	(7,209,619)	486,488	(5,198,996)			
Reserves Committed to Hurricane Effort	-	-	-	-	-			
Net Result	<u>\$ (7,696,107)</u>	<u>\$ (2,010,623)</u>	<u>\$ (7,209,619)</u>	<u>\$ 486,488</u>	<u>\$ (5,198,996)</u>			

Key:

RC - Addressed in Revenue Charts

CL - Addressed in Cover Letter

* Timing difference, this year we will post monthly income accruals.

** Interest rates paid by the bank have increased during the current year.

*** Several departments personnel costs were higher last year as the Town responded to Hurricane Matthew.

A - At this point in the fiscal year there is a decrease compared to last year but it is not expected to be indicative of a year-long trend.

B - Timing difference, this year we will post monthly expense accruals for the Sheriff's bill.

C - Prior year included budgeted spending to acquire Fire Rescue equipment.

D - Timing difference regarding when budgeted spending takes place.

E - Timing difference regarding spending on Road Repairs plus the Town is now maintaining the grounds at Chaplin Park.

F - Increase due to adding Culture & Arts program during FY2018.

**TOWN COUNCIL INITIATIVES
ACTUAL VS BUDGETED SPENDING
FY2018**

<u>DESCRIPTION</u>	<u>ORIGINAL BUDGET</u>	<u>ENCUMBERANCES ROLLED</u>	<u>REVISED BUDGET</u>	<u>FYTD SPENT</u>	<u>OPEN ENCUMBRANCES</u>	<u>AVAILABLE</u>
PUBLIC COMMUNICATION	100,000	-	100,000	80	-	99,920
VISIONING	225,000	111,669	336,669	110,623	36,410	189,636
ARTS VENUE	175,000	-	175,000	17,448	50,207	107,345
WORKFORCE	75,000	-	75,000	-	-	75,000
HEIRS' PROPERTY	100,000	-	100,000	-	-	100,000
SEA PINES CIRCLE	10,000	-	10,000	1,283	9,450	(733)
MID ISLAND BEACHES	50,000	-	50,000	-	-	50,000
SHUTTLE	5,000	-	5,000	-	-	5,000
TOTAL	740,000	111,669	851,669	129,434	96,067	626,168

Special Revenue Funds

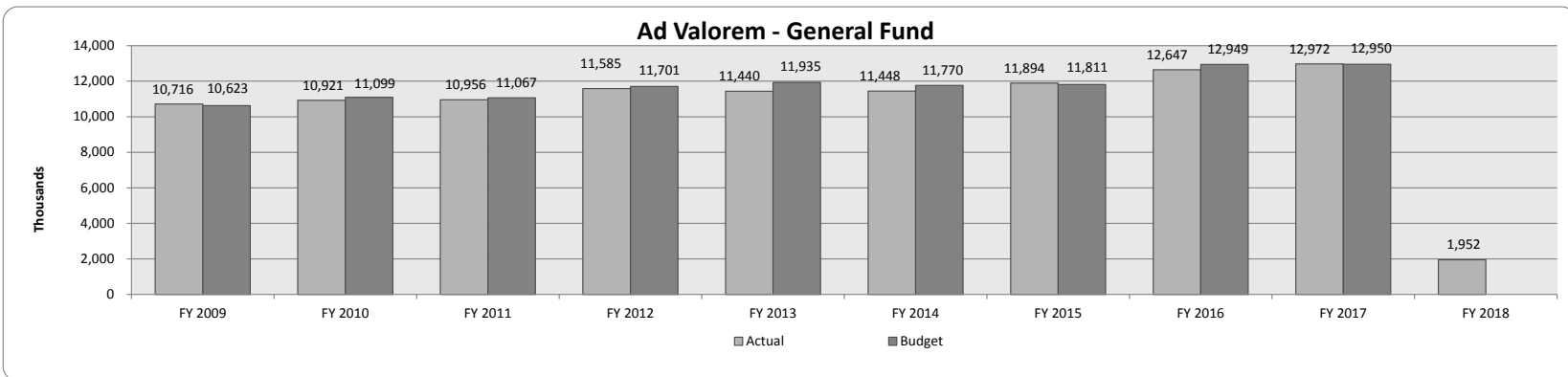
TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
SPECIAL REVENUE GOVERNMENTAL FUNDS
FISCAL YEAR 2018 - THROUGH DECEMBER (6th PERIOD)
UNAUDITED

	Tax Increment Financing District	Road Usage Fee	Accom. Tax	Real Estate Transfer Fee	Hospitality Tax	Beach Preservation Fee	Non-Major Governmental Funds	Total Special Revenue Funds
Revenues:								
Real and Personal Property Taxes	\$ 149,882	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 149,882
Road Usage Fees	-	424,442	-	-	-	-	-	424,442
Accommodations Tax-Local	-	-	1,490,056	-	-	-	-	1,490,056
Accommodations Tax-State	-	-	2,809,551	-	-	-	-	2,809,551
Hospitality Tax	-	-	-	-	2,458,373	-	-	2,458,373
Real Estate Transfer Fees	-	-	-	1,691,583	-	-	-	1,691,583
Beach Preservation Fees	-	-	-	-	-	2,980,111	-	2,980,111
Electric Franchise Fees	-	-	-	-	-	-	1,317,988	1,317,988
Grant Revenue	-	-	-	-	-	-	18,461	18,461
Investment Income	3,573	-	1,531	1,494	1,209	834	2,813	11,454
Total Revenues	153,455	424,442	4,301,138	1,693,077	2,459,582	2,980,945	1,339,262	13,351,901
Expenditures:								
General Government								
Town Council	-	-	-	-	-	-	-	-
Town Manager	-	-	-	-	-	-	-	-
Administration								
Administration/Legal	-	-	-	16,916	-	-	-	16,916
Finance	-	-	-	-	-	-	-	-
	-	-	-	16,916	-	-	-	16,916
Community Services								
Community Development	-	-	-	-	-	-	-	-
Public Projects and Facilities	-	-	-	-	-	-	-	-
Public Safety								
Sheriff/Shore Svcs	-	-	-	-	-	-	-	-
Fire & Rescue	-	-	-	-	-	-	7,470	7,470
	-	-	-	-	-	-	7,470	7,470
Grants								
	-	-	1,481,990	-	-	-	-	1,481,990
Capital Outlay/Projects								
	-	-	-	-	-	-	801,053	801,053
Total expenditures	-	-	1,481,990	16,916	-	-	808,523	2,307,429
Excess (deficiency) of revenues over (under) expenditures	153,455	424,442	2,819,148	1,676,161	2,459,582	2,980,945	530,739	11,044,472
Other financing sources (uses):								
Transfers Out:								
General Fund	(90,000)	-	(1,654,283)	-	(1,746,123)	(680,569)	(45,000)	(4,215,975)
Accommodations Tax - Local	-	-	-	-	-	-	-	-
Accommodations Tax - State	-	-	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-	-	-
Real Estate Transfer	-	-	-	-	-	-	-	-
Beach Preservation	-	-	-	-	-	-	-	-
Electric Franchise	-	-	-	-	-	-	-	-
TIF	-	-	-	-	-	-	-	-
Stormwater Utility	-	-	-	-	-	-	-	-
Debt Service Fund	-	-	-	(1,742,065)	(369,675)	(2,522,994)	-	(4,634,734)
Capital Projects Fund	(48,416)	(23,347)	-	-	(66,388)	(334,073)	-	(472,224)
Hurricane Effort	-	-	-	-	-	-	-	-
Transfers In:								
General Fund	-	-	-	-	-	-	-	-
Debt Service Fund	-	-	-	-	-	-	-	-
Capital Projects Fund	-	-	-	-	-	-	-	-
Total other financing sources (uses)	(138,416)	(23,347)	(1,654,283)	(1,742,065)	(2,182,186)	(3,537,636)	(45,000)	(9,322,933)
Net change in fund balance	15,039	401,095	1,164,865	(65,904)	277,396	(556,691)	485,739	1,721,539
Fund balance - beginning	7,892,225	-	3,046,790	2,911,776	3,155,802	5,080,403	6,017,774	28,104,770
Fund balance - ending	\$ 7,907,264	\$ 401,095	\$ 4,211,655	\$ 2,845,872	\$ 3,433,198	\$ 4,523,712	\$ 6,503,513	\$ 29,826,309

Revenue Analysis General Fund

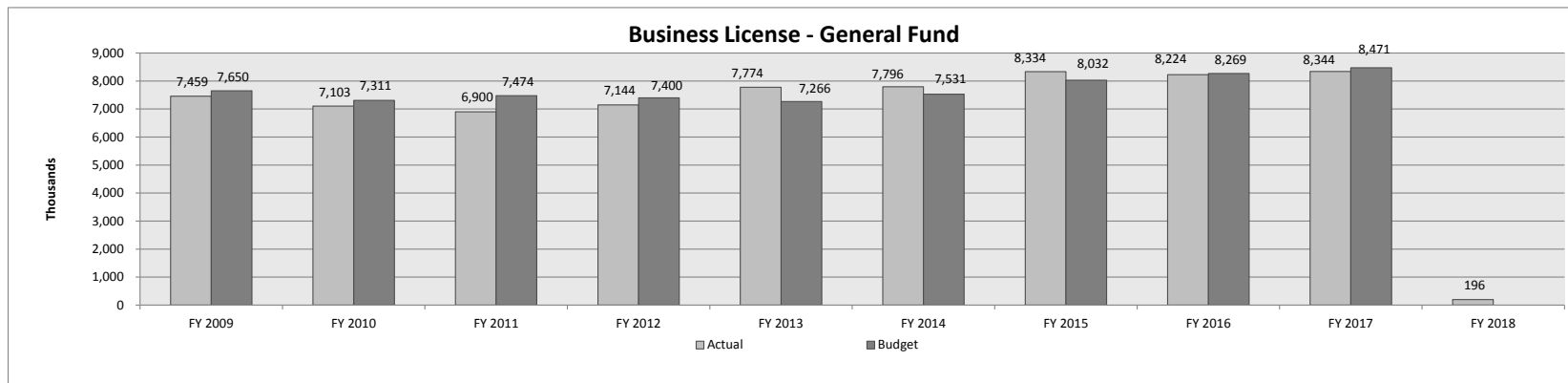
Ad Valorem Tax Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	36,076 0%	41,534 0%	84,443 1%	162,053 2%	1,922 0%	1,086,678 10%	829,855 8%	1,918,455 18%	3,313,463 31%	4,437,270 41%	338,990 3%	8,089,723 75%	- 0%	202,764 2%	342,955 3%	545,719 5%	10,715,950 100%
FY 2010	- 0%	- 0%	78,356 1%	78,356 1%	67,292 1%	327,013 3%	1,451,045 13%	1,845,350 17%	4,590,506 42%	3,511,502 32%	326,948 3%	8,428,956 77%	58,593 1%	83,793 1%	425,648 4%	568,034 5%	10,920,696 100%
FY 2011	- 0%	30,269 0%	38,170 0%	68,439 1%	109,183 1%	255,076 2%	870,761 8%	1,235,020 11%	8,481,389 77%	345,407 3%	243,722 2%	9,070,518 83%	87,177 1%	177,576 2%	317,449 3%	582,202 5%	10,956,179 100%
FY 2012	- 0%	30,088 0%	40,766 0%	70,854 1%	1,884 0%	192,760 2%	2,352,625 20%	2,547,269 22%	8,144,646 70%	161,609 1%	103,902 1%	8,410,157 73%	28,544 0%	243,490 2%	284,756 2%	556,790 5%	11,585,070 100%
FY 2013	- 0%	26,703 0%	134,190 1%	160,893 1%	1,884 0%	262,845 2%	2,371,616 21%	2,636,345 23%	7,713,999 67%	159,541 1%	167,078 1%	8,040,618 70%	181,678 2%	196,830 2%	223,929 2%	602,437 5%	11,440,293 100%
FY 2014	46,769 0%	52,495 0%	68,068 1%	167,332 1%	1,928 0%	275,948 2%	2,526,723 22%	2,804,599 24%	7,352,542 64%	410,179 4%	117,378 1%	7,880,099 69%	165,921 1%	97,846 1%	331,756 3%	595,523 5%	11,447,553 100%
FY 2015	38,766 0%	40,487 0%	78,203 1%	157,456 1%	1,930 0%	65,991 1%	1,847,436 16%	1,915,357 16%	8,174,584 69%	801,920 7%	407,838 3%	9,384,342 79%	86,866 1%	68,042 1%	282,220 2%	437,128 4%	11,894,283 100%
FY 2016	54,378 0%	56,645 0%	44,580 0%	155,603 1%	242,654 2%	1,035,837 8%	- 0%	1,278,491 10%	5,130,332 41%	5,204,417 41%	292,106 2%	10,626,855 84%	63,352 1%	293,179 2%	229,685 2%	586,216 5%	12,647,165 100%
FY 2017	- 0%	45,492 0%	151,125 1%	196,617 2%	96,211 1%	1,256,627 10%	124 0%	1,352,962 10%	5,313,733 41%	5,282,564 41%	(4,529) 0%	10,591,768 82%	257,292 2%	232,513 2%	340,437 3%	830,242 6%	12,971,589 100%
FY 2018	- 0%	50,808 3%	137,351 7%	188,159 10%	72,190 4%	234,127 12%	1,457,685 75%	1,764,002 90%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	1,952,161 100%



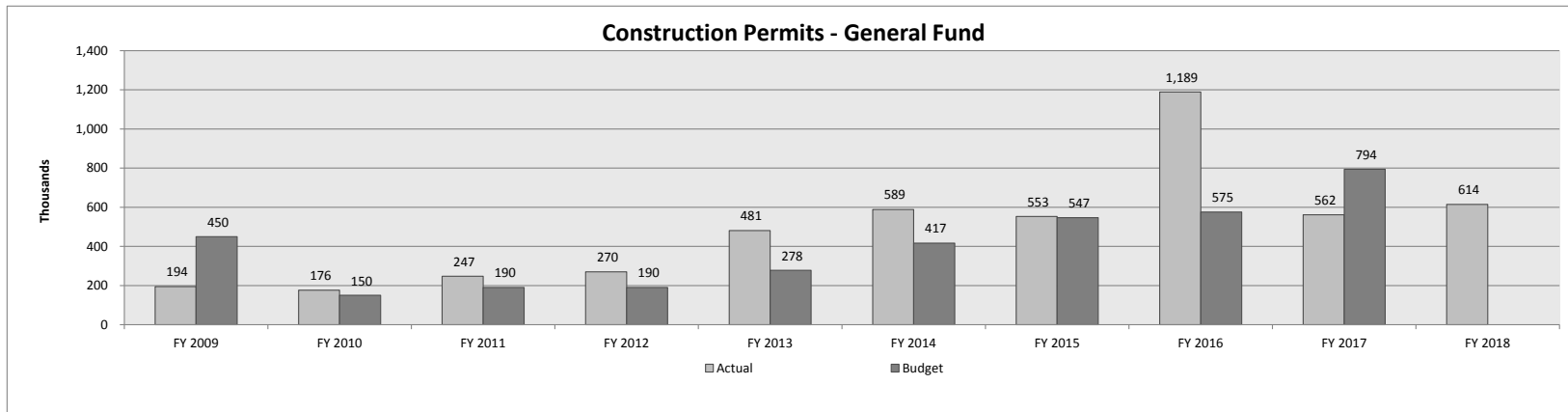
Business License Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	(3,452) 0%	37,746 1%	34,690 0%	68,984 1%	20,446 0%	11,955 0%	51,445 1%	83,847 1%	338,171 5%	325,311 4%	670,109 9%	1,333,592 18%	600,719 8%	1,244,326 17%	4,127,590 55%	5,972,635 80%	7,459,058 100%
FY 2010	4,033 0%	46,255 1%	45,979 1%	96,267 1%	38,556 1%	17,736 0%	72,775 1%	129,067 2%	327,317 5%	282,390 4%	666,682 9%	1,276,389 18%	460,723 6%	970,312 14%	4,170,741 59%	5,601,776 79%	7,103,499 100%
FY 2011	(3,187) 0%	39,465 1%	41,676 1%	77,954 1%	24,714 0%	152,531 2%	28,606 0%	205,851 3%	340,002 5%	269,767 4%	577,906 8%	1,187,675 17%	323,454 5%	1,440,102 21%	3,665,388 53%	5,428,944 79%	6,900,424 100%
FY 2012	49,981 1%	77,084 1%	36,720 1%	163,785 2%	14,200 0%	139,677 2%	24,945 0%	178,822 3%	291,257 4%	264,084 4%	591,324 8%	1,146,665 16%	305,333 4%	1,636,696 23%	3,713,025 52%	5,655,054 79%	7,144,326 100%
FY 2013	78,288 1%	29,361 0%	138,716 2%	246,365 3%	41,936 1%	21,699 0%	26,048 0%	89,683 1%	392,392 5%	324,658 4%	622,533 8%	1,339,583 17%	563,869 7%	1,713,174 22%	3,821,464 49%	6,098,507 78%	7,774,138 100%
FY 2014	24,453 0%	29,154 0%	31,656 0%	85,263 1%	34,931 0%	34,452 0%	30,588 0%	99,971 1%	337,677 4%	434,118 6%	709,908 9%	1,481,703 19%	477,588 6%	1,404,224 18%	4,247,160 54%	6,128,972 79%	7,795,909 100%
FY 2015	79,439 1%	46,277 1%	37,406 0%	163,122 2%	54,303 1%	29,975 0%	51,227 1%	135,505 2%	357,876 4%	519,711 6%	919,577 11%	1,797,164 22%	560,605 7%	1,467,154 18%	4,210,929 51%	6,238,688 75%	8,334,479 100%
FY 2016	27,568 0%	80,864 1%	36,572 0%	145,004 2%	29,088 0%	27,176 0%	38,215 0%	94,479 1%	548,654 7%	602,120 7%	624,890 8%	1,775,664 22%	687,639 8%	1,448,058 18%	4,073,467 50%	6,209,164 75%	8,224,311 100%
FY 2017	64,509 1%	86,648 1%	59,972 1%	211,129 3%	86,132 1%	28,244 0%	29,660 0%	144,036 2%	520,807 6%	583,336 7%	663,953 8%	1,768,096 21%	650,430 8%	1,419,353 17%	4,150,907 50%	6,220,690 75%	8,343,951 100%
FY 2018	67,290 34%	30,256 15%	20,838 11%	118,384 61%	28,558 15%	18,345 9%	30,319 16%	77,222 39%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	195,606 100%



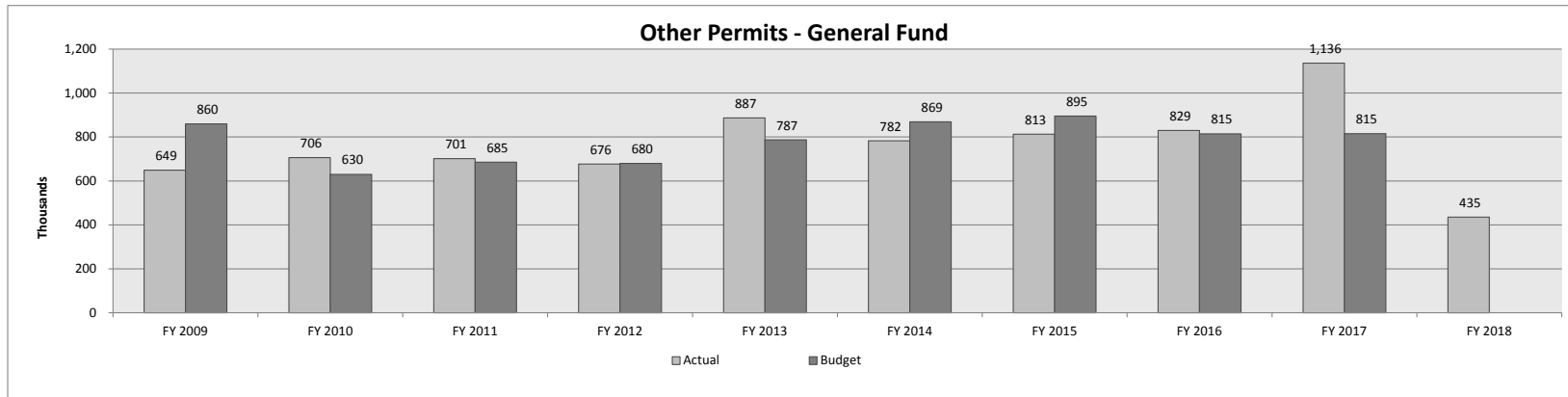
Construction Permits Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	9,938 5%	41,505 21%	11,199 6%	62,642 32%	9,023 5%	(2,614) -1%	25,014 13%	31,423 16%	13,509 7%	8,117 4%	9,422 5%	31,048 16%	9,306 5%	39,456 20%	20,512 11%	69,274 36%	194,387 100%
FY 2010	38,343 22%	2,861 2%	8,361 5%	49,565 28%	24,075 14%	6,166 4%	12,509 7%	42,750 24%	11,863 7%	3,508 2%	25,385 14%	40,756 23%	5,198 3%	22,832 13%	14,783 8%	42,813 24%	175,884 100%
FY 2011	10,147 4%	20,117 8%	16,631 7%	46,895 19%	6,375 3%	29,630 12%	11,739 5%	47,744 19%	6,474 3%	23,982 10%	20,578 8%	51,034 21%	32,312 13%	27,154 11%	42,276 17%	101,742 41%	247,415 100%
FY 2012	22,354 8%	32,256 12%	26,063 10%	80,673 30%	26,673 10%	27,429 10%	18,235 7%	72,337 27%	8,357 3%	16,291 6%	31,865 12%	56,513 21%	6,183 2%	22,605 8%	32,052 12%	60,840 23%	270,363 100%
FY 2013	12,340 3%	9,387 2%	15,832 3%	37,559 8%	27,497 6%	64,155 13%	71,333 15%	162,985 34%	25,940 5%	23,064 5%	52,844 11%	101,848 21%	55,578 12%	68,889 14%	54,251 11%	178,718 37%	481,110 100%
FY 2014	40,224 7%	42,730 7%	26,890 5%	109,844 19%	31,355 5%	30,922 5%	36,730 6%	99,007 17%	34,979 6%	53,832 9%	107,460 18%	196,271 33%	30,936 5%	116,185 20%	36,625 6%	183,746 31%	588,868 100%
FY 2015	18,170 3%	36,862 7%	76,150 14%	131,182 24%	63,562 11%	23,758 4%	45,204 8%	132,524 24%	51,437 9%	22,961 4%	44,774 8%	119,172 22%	36,089 7%	42,556 8%	91,199 16%	169,844 31%	552,722 100%
FY 2016	43,790 4%	251,509 21%	31,232 3%	326,531 27%	30,471 3%	152,993 13%	41,106 3%	224,570 19%	31,227 3%	58,644 5%	233,727 20%	323,598 27%	61,565 5%	47,555 4%	205,393 17%	314,513 26%	1,189,212 100%
FY 2017	32,663 6%	90,747 16%	40,154 7%	163,564 29%	20,194 4%	39,711 7%	49,989 9%	109,894 20%	42,833 8%	45,491 8%	33,060 6%	121,384 22%	50,906 9%	36,468 6%	79,349 14%	166,723 30%	561,565 100%
FY 2018	59,698 10%	82,955 14%	13,642 2%	156,295 25%	226,974 37%	96,350 16%	134,645 22%	457,969 75%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	614,264 100%



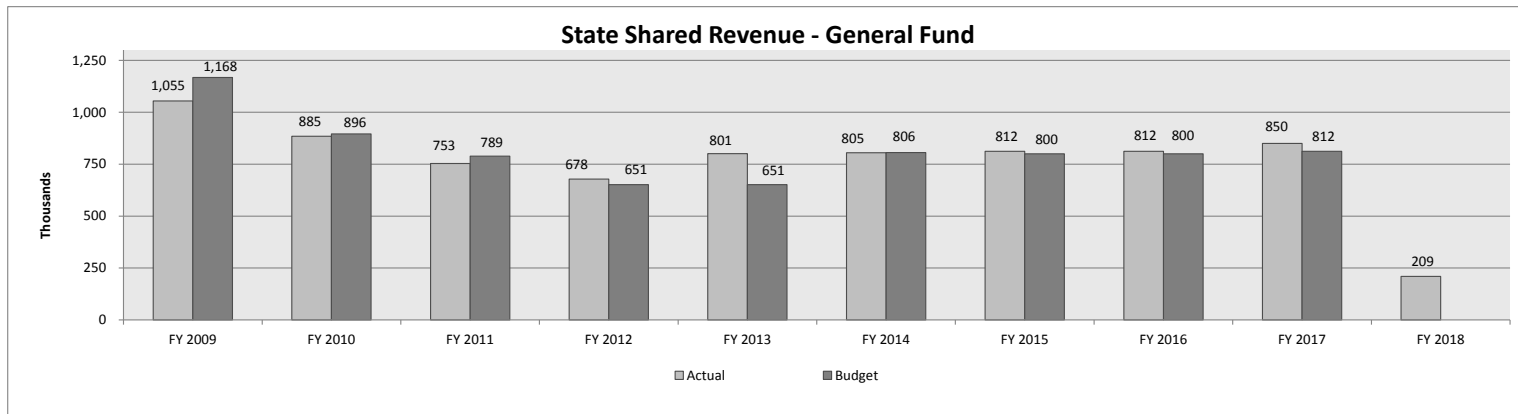
Other Permits Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	76,267 12%	63,207 10%	43,215 7%	182,689 28%	49,610 8%	49,465 8%	53,983 8%	153,058 24%	51,823 8%	55,258 9%	54,604 8%	161,685 25%	45,626 7%	51,609 8%	54,025 8%	151,260 23%	648,692 100%
FY 2010	61,262 9%	49,960 7%	47,646 7%	158,868 22%	58,496 8%	64,861 9%	70,116 10%	193,473 27%	58,306 8%	49,514 7%	81,236 11%	189,056 27%	61,339 9%	56,495 8%	47,199 7%	165,033 23%	706,430 100%
FY 2011	40,701 6%	48,024 7%	52,077 7%	140,802 20%	48,291 7%	51,910 7%	53,334 8%	153,535 22%	67,782 10%	61,098 9%	57,026 8%	185,906 27%	100,460 14%	52,449 7%	68,326 10%	221,235 32%	701,478 100%
FY 2012	49,316 7%	57,773 9%	60,981 9%	168,070 25%	53,575 8%	60,825 9%	61,559 9%	175,959 26%	60,592 9%	55,479 8%	59,953 9%	176,024 26%	53,688 8%	53,361 8%	49,374 7%	156,423 23%	676,476 100%
FY 2013	41,422 5%	52,595 6%	65,003 7%	159,020 18%	66,274 7%	125,879 14%	83,195 9%	275,348 31%	74,093 8%	56,455 6%	53,078 6%	183,626 21%	105,145 12%	70,282 8%	93,634 11%	269,061 30%	887,055 100%
FY 2014	49,462 6%	57,128 7%	67,666 9%	174,256 22%	77,185 10%	55,735 7%	90,055 12%	222,975 28%	83,832 11%	66,959 9%	59,140 8%	209,931 27%	64,333 8%	57,687 7%	53,274 7%	175,294 22%	782,456 100%
FY 2015	46,317 6%	61,961 8%	85,939 11%	194,217 24%	76,291 9%	55,712 7%	80,154 10%	212,157 26%	78,891 10%	74,728 9%	67,531 8%	221,150 27%	69,073 8%	58,337 7%	58,089 7%	185,499 23%	813,023 100%
FY 2016	56,977 7%	67,554 8%	70,719 9%	195,250 24%	82,529 10%	90,180 11%	55,173 7%	227,882 27%	92,033 11%	70,369 8%	70,715 9%	233,117 28%	51,234 6%	59,125 7%	62,848 8%	173,207 21%	829,456 100%
FY 2017	51,916 5%	60,958 5%	68,138 6%	181,012 16%	85,725 8%	164,023 14%	134,077 12%	383,825 34%	117,915 10%	115,084 10%	106,796 9%	339,795 30%	90,893 8%	73,891 7%	66,458 6%	231,242 20%	1,135,874 100%
FY 2018	54,519 13%	67,732 16%	61,554 14%	183,805 42%	89,269 21%	88,698 20%	73,600 17%	251,567 58%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	435,372 100%



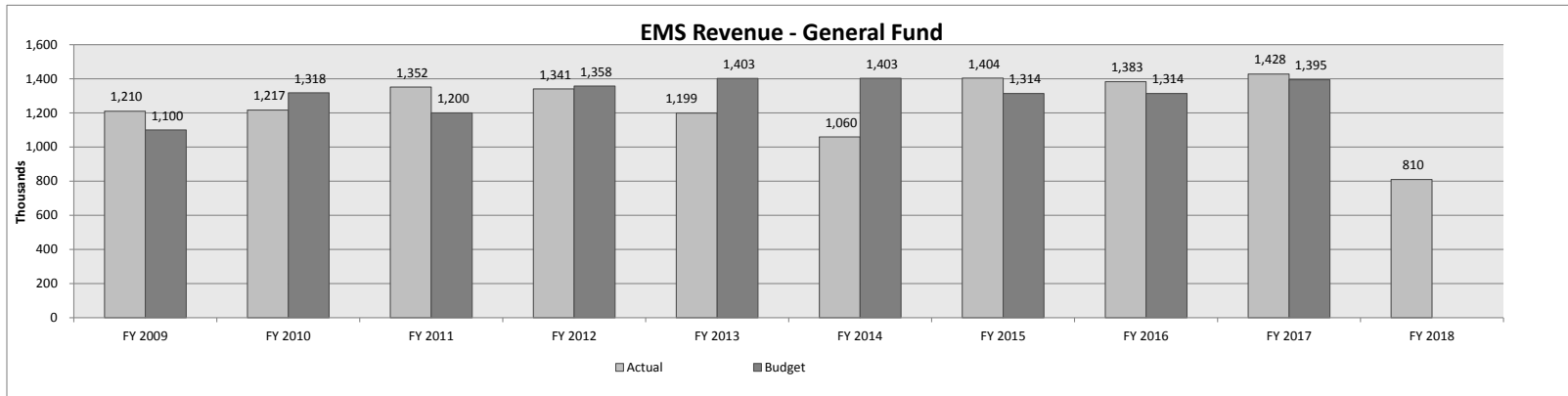
State Shared Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	-	-	278,943	278,943	-	-	258,649	258,649	-	-	258,649	258,649	-	-	258,650	258,650	1,054,891
	0%	0%	26%	26%	0%	0%	25%	25%	0%	0%	23%	25%	0%	0%	23%	25%	100%
FY 2010	-	-	211,471	211,471	-	-	-	-	211,471	-	-	211,471	250,259	-	211,471	461,730	884,672
	0%	0%	24%	24%	0%	0%	0%	0%	24%	0%	0%	24%	28%	0%	24%	52%	100%
FY 2011	-	-	191,494	191,494	-	-	-	-	191,494	-	-	191,494	185,000	-	185,000	370,000	752,988
	0%	0%	25%	25%	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	25%	49%	100%
FY 2012	-	-	-	-	168,419	-	-	168,419	168,420	-	-	168,420	168,419	-	173,112	341,531	678,370
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	26%	50%	100%
FY 2013	-	-	-	-	284,858	-	-	284,858	171,862	-	-	171,862	171,850	-	172,089	343,939	800,659
	0%	0%	0%	0%	36%	0%	0%	36%	21%	0%	0%	21%	21%	0%	21%	43%	100%
FY 2014	-	-	-	-	171,850	-	-	171,850	284,773	-	-	284,773	171,849	-	176,555	348,404	805,027
	0%	0%	0%	0%	21%	0%	0%	21%	35%	0%	0%	35%	21%	0%	22%	43%	100%
FY 2015	-	-	-	-	270,657	-	-	270,657	176,555	-	-	176,555	176,555	-	188,318	364,873	812,085
	0%	0%	0%	0%	33%	0%	0%	33%	22%	0%	0%	22%	22%	0%	23%	45%	100%
FY 2016	-	-	-	-	235,369	-	-	235,369	188,318	-	-	188,318	188,317	-	200,318	388,635	812,322
	0%	0%	0%	0%	29%	0%	0%	29%	23%	0%	0%	23%	23%	0%	25%	48%	100%
FY 2017	-	-	-	-	239,980	-	-	239,980	200,080	-	-	200,080	200,081	274	209,491	409,846	849,906
	0%	0%	0%	0%	28%	0%	0%	28%	24%	0%	0%	24%	24%	0%	25%	48%	100%
FY 2018	-	-	-	-	209,491	-	-	209,491	-	-	-	-	-	-	-	-	209,491
	0%	0%	0%	0%	100%	0%	0%	100%	0%	0%	0%	0%	0%	0%	0%	0%	100%



EMS Revenue - GF
Revenues by Month/Fiscal Year

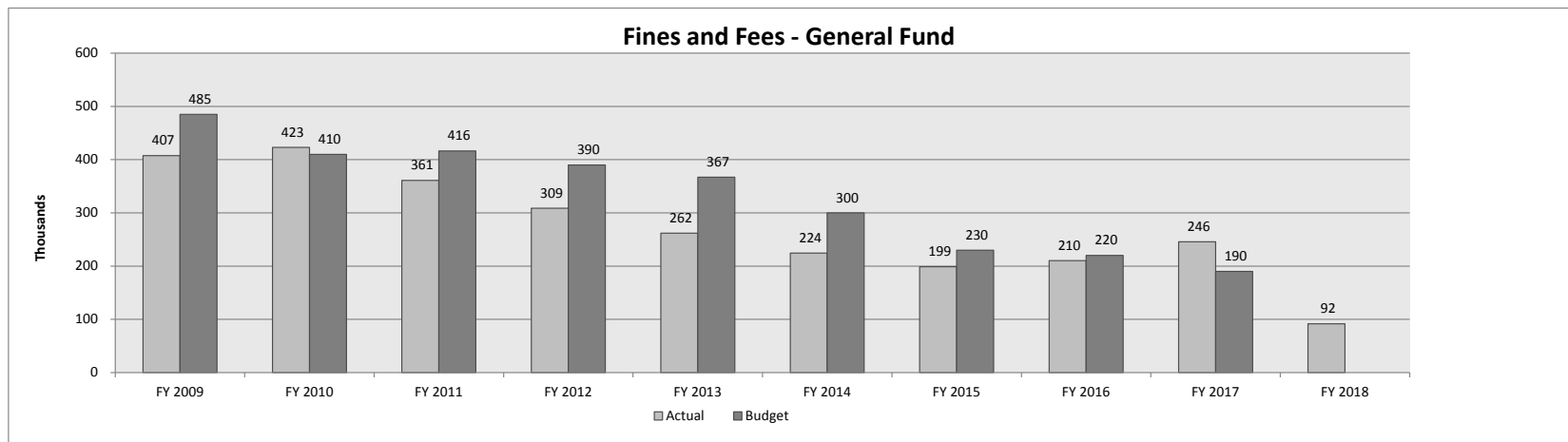
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	194,134 16%	111,833 9%	27,521 2%	333,488 28%	98,312 8%	24,779 2%	210,979 17%	334,070 28%	93,612 8%	88,221 7%	123,025 10%	304,858 25%	109,309 9%	127,262 11%	1,313 0%	237,884 20%	1,210,300 100%
FY 2010	137,337 11%	124,999 10%	87,121 7%	349,457 29%	88,332 7%	76,386 6%	89,281 7%	253,999 21%	55,126 5%	141,559 12%	122,861 10%	319,546 26%	82,541 7%	98,124 8%	113,032 9%	293,697 24%	1,216,699 100%
FY 2011	169,655 13%	92,567 7%	101,958 8%	364,180 27%	86,469 6%	132,634 10%	87,598 6%	306,701 23%	102,245 8%	105,484 8%	89,346 7%	297,075 22%	110,559 8%	132,638 10%	140,935 10%	384,132 28%	1,352,088 100%
FY 2012	139,667 10%	112,393 8%	152,366 11%	404,426 30%	115,675 9%	92,479 7%	67,460 5%	275,614 21%	126,932 9%	118,145 9%	57,136 4%	302,213 23%	147,555 11%	129,493 10%	81,486 6%	358,534 27%	1,340,787 100%
FY 2013	106,231 9%	151,772 13%	126,620 11%	384,623 32%	130,091 11%	118,591 10%	(9,389) -1%	239,293 20%	67,034 6%	186,703 16%	173,705 14%	427,442 36%	131,131 11%	138,721 12%	(122,342) -10%	147,510 12%	1,198,868 100%
FY 2014	131,108 12%	154,512 15%	212,357 20%	497,977 47%	101,666 10%	102,896 10%	117,678 11%	322,240 30%	102,756 10%	116,511 11%	129,441 12%	348,708 33%	138,482 13%	110,654 10%	(358,143) -34%	(109,007) -10%	1,059,918 100%
FY 2015	139,480 10%	111,016 8%	153,870 11%	404,366 29%	103,719 7%	105,108 7%	140,616 10%	349,443 25%	140,547 10%	123,631 9%	143,645 10%	407,823 29%	147,740 11%	111,812 8%	(17,402) -1%	242,150 17%	1,403,782 100%
FY 2016	145,913 11%	131,219 9%	149,176 11%	426,308 31%	139,828 10%	87,393 6%	148,402 11%	375,623 27%	112,393 8%	131,696 10%	172,762 12%	416,851 30%	69,518 5%	232,641 17%	(137,445) -10%	164,714 12%	1,383,496 100%
FY 2017	233,539 16%	147,126 10%	154,104 11%	534,769 37%	27,675 2%	204,987 14%	131,154 9%	363,816 25%	124,606 9%	190,909 13%	(45,560) -3%	269,955 19%	(11,399) -1%	216,007 15%	55,243 4%	259,851 18%	1,428,391 100%
FY 2018	227,954 28%	169,694 21%	44,667 6%	442,315 55%	127,532 16%	99,611 12%	140,296 17%	367,439 45%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	809,754 100%



The decreases in various months reflect the impact of the entry of allowances for doubtful accounts receivable.

Fines & Fees Revenue - GF
Revenues by Month/Fiscal Year

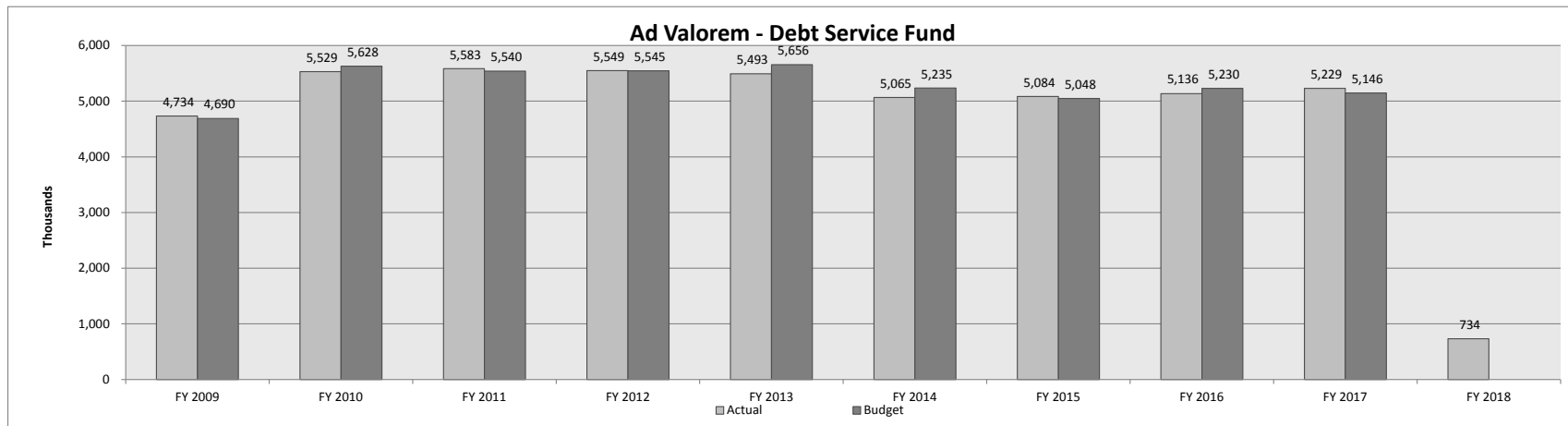
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	45,023 11%	38,490 9%	36,213 9%	119,726 29%	28,928 7%	(4,436) -1%	67,835 17%	92,327 23%	26,890 7%	25,284 6%	36,062 9%	88,236 22%	88,498 22%	37,869 9%	(19,234) -5%	107,133 26%	407,422 100%
FY 2010	42,800 10%	32,955 8%	36,215 9%	111,970 26%	36,450 9%	32,096 8%	34,975 8%	103,521 24%	28,129 7%	40,868 10%	33,968 8%	102,965 24%	34,019 8%	34,325 8%	36,242 9%	104,586 25%	423,042 100%
FY 2011	38,861 11%	32,833 9%	40,636 11%	112,330 31%	31,196 9%	31,461 9%	22,224 6%	84,881 24%	27,464 8%	28,646 8%	31,823 9%	87,933 24%	24,453 7%	27,978 8%	23,577 7%	76,008 21%	361,152 100%
FY 2012	26,127 8%	21,110 7%	26,871 9%	74,108 24%	23,055 7%	22,082 7%	33,296 11%	78,433 25%	20,900 7%	29,050 9%	32,463 11%	82,413 27%	25,408 8%	24,821 8%	23,525 8%	73,754 24%	308,708 100%
FY 2013	25,225 10%	24,053 9%	25,239 10%	74,517 28%	19,393 7%	19,883 8%	19,780 8%	59,056 23%	19,020 7%	19,730 8%	18,492 7%	57,242 22%	26,122 10%	19,470 7%	25,615 10%	71,207 27%	262,022 100%
FY 2014	24,380 11%	19,279 9%	20,202 9%	63,861 28%	21,124 9%	12,485 6%	12,491 6%	46,100 21%	19,130 9%	11,526 5%	22,510 10%	53,166 24%	22,167 10%	16,194 7%	22,959 10%	61,320 27%	224,447 100%
FY 2015	22,775 11%	20,648 10%	19,129 10%	62,552 31%	23,113 12%	8,384 4%	13,102 7%	44,599 22%	15,627 8%	11,952 6%	20,059 10%	47,638 24%	15,074 8%	16,732 8%	12,353 6%	44,159 22%	198,948 100%
FY 2016	33,048 16%	12,328 6%	20,823 10%	66,199 31%	10,496 5%	8,970 4%	16,720 8%	36,186 17%	12,797 6%	19,495 9%	15,217 7%	47,509 23%	18,856 9%	21,097 10%	20,396 10%	60,349 29%	210,243 100%
FY 2017	24,176 10%	19,646 8%	19,884 8%	63,706 26%	9,382 4%	28,133 11%	16,057 7%	53,572 22%	22,322 9%	20,542 8%	23,081 9%	65,945 27%	24,121 10%	17,686 7%	20,796 8%	62,603 25%	245,826 100%
FY 2018	17,399 19%	24,300 27%	12,084 13%	53,783 59%	19,328 21%	11,301 12%	7,101 8%	37,730 41%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	91,513 100%



**Revenue Analysis
Debt Service Fund**

Ad Valorem Tax Revenue - DSF
Revenues by Month/Fiscal Year

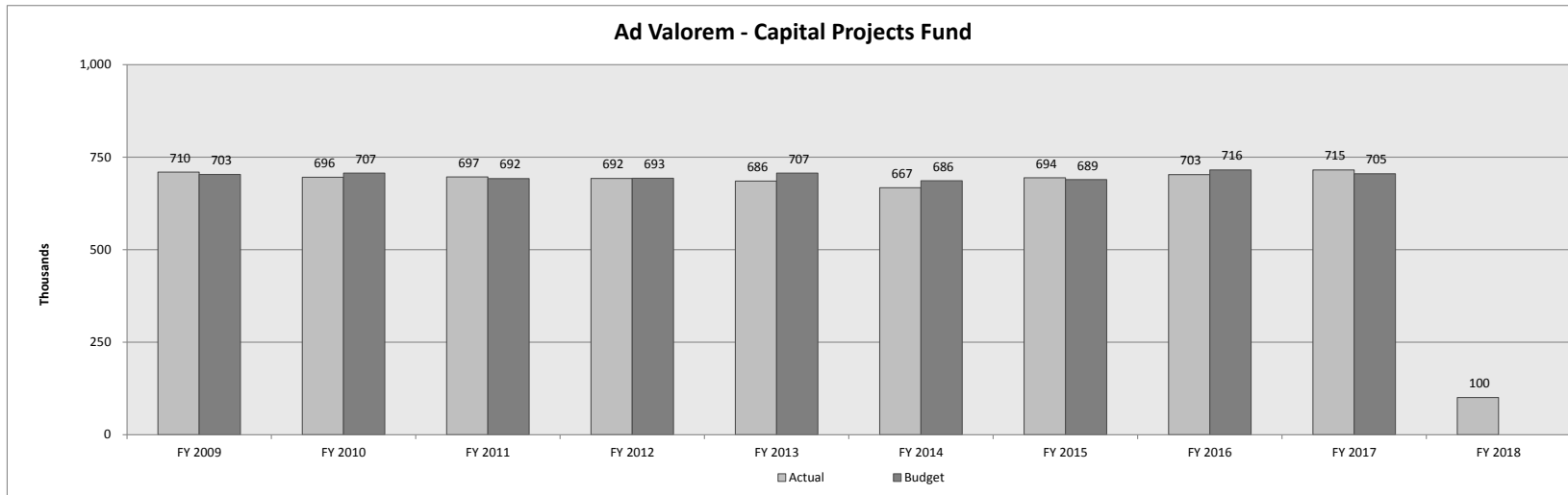
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	15,889 0%	16,113 0%	36,396 1%	68,398 1%	849 0%	59,589 1%	787,047 17%	847,485 18%	1,463,188 31%	1,804,494 38%	304,099 6%	3,571,781 75%	- 0%	91,386 2%	155,026 3%	246,412 5%	4,734,076 100%
FY 2010	- 0%	- 0%	35,188 1%	35,188 1%	31,846 1%	161,506 3%	740,179 13%	933,531 17%	2,341,918 42%	1,790,050 32%	164,937 3%	4,296,905 78%	27,003 0%	38,421 1%	198,355 4%	263,779 5%	5,529,403 100%
FY 2011	- 0%	14,056 0%	19,474 0%	33,530 1%	137,269 2%	45,817 1%	443,940 8%	627,026 11%	4,327,075 77%	175,432 3%	123,482 2%	4,625,989 83%	44,456 1%	90,456 2%	161,938 3%	296,850 5%	5,583,395 100%
FY 2012	- 0%	12,613 0%	18,462 0%	31,075 1%	901 0%	95,634 2%	1,124,306 20%	1,220,841 22%	3,894,155 70%	76,875 1%	49,170 1%	4,020,200 72%	14,113 0%	119,383 2%	143,029 3%	276,525 5%	5,548,641 100%
FY 2013	- 0%	12,753 0%	60,683 1%	73,436 1%	901 0%	125,422 2%	1,133,694 21%	1,260,017 23%	3,687,079 67%	76,280 1%	79,467 1%	3,842,826 70%	86,850 2%	94,022 2%	136,001 2%	316,873 6%	5,493,152 100%
FY 2014	19,946 0%	23,588 0%	28,897 1%	72,431 1%	857 0%	124,303 2%	1,119,117 22%	1,244,277 25%	3,252,452 64%	181,448 4%	51,206 1%	3,485,106 69%	72,776 1%	43,465 1%	146,920 3%	263,161 5%	5,064,975 100%
FY 2015	16,925 0%	17,910 0%	32,824 1%	67,659 1%	854 0%	27,777 1%	791,943 16%	820,574 16%	3,492,584 69%	342,628 7%	173,279 3%	4,008,491 79%	37,611 1%	27,770 1%	122,088 2%	187,469 4%	5,084,193 100%
FY 2016	23,184 0%	24,069 0%	18,521 0%	65,774 1%	100,211 2%	439,482 9%	- 0%	539,693 11%	2,071,548 40%	2,102,279 41%	114,927 2%	4,288,754 83%	26,318 1%	120,558 2%	95,146 2%	242,022 5%	5,136,243 100%
FY 2017	- 0%	18,223 0%	61,654 1%	79,877 2%	34,796 1%	505,466 10%	50 0%	540,312 10%	2,146,469 41%	2,132,522 41%	(3,095) 0%	4,275,896 82%	102,195 2%	93,676 2%	137,265 3%	333,136 6%	5,229,221 100%
FY 2018	- 0%	20,452 3%	51,639 7%	72,091 10%	29,164 4%	89,883 12%	543,277 74%	662,324 90%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	734,415 100%



**Revenue Analysis
Capital Projects Fund**

Ad Valorem Revenue - CIP
Revenues by Month/Fiscal Year

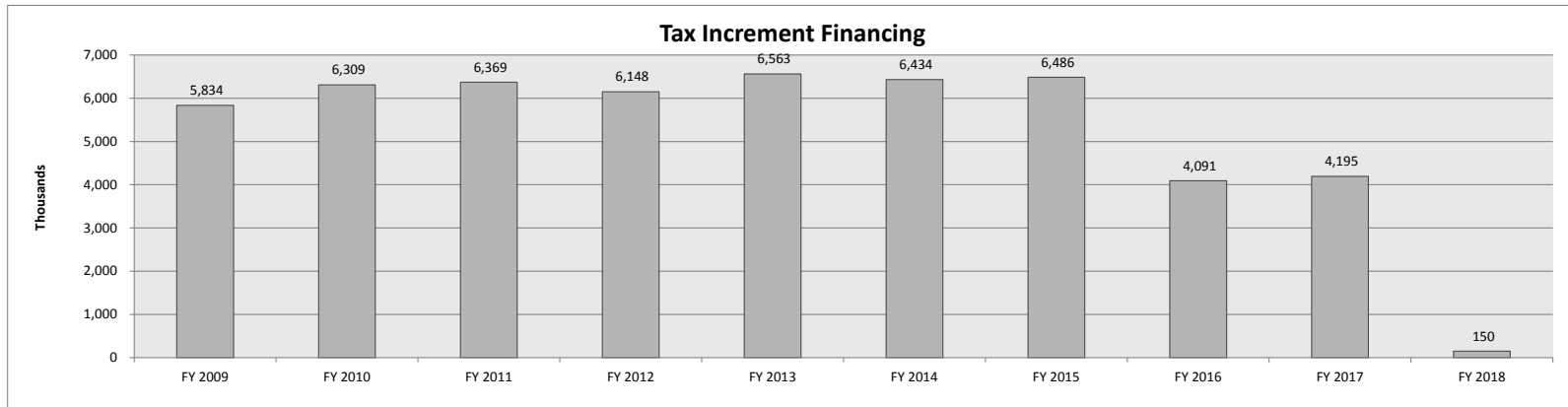
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	2,390 0%	2,416 0%	5,469 1%	10,275 1%	127 0%	8,967 1%	118,012 17%	127,106 18%	219,349 31%	270,515 38%	45,589 6%	535,453 75%	- 0%	13,699 2%	23,241 3%	36,940 5%	709,774 100%
FY 2010	- 0%	- 0%	4,582 1%	4,582 1%	4,377 1%	20,964 3%	92,359 13%	117,700 17%	292,269 42%	223,398 32%	20,798 3%	536,465 77%	3,826 1%	5,380 1%	27,891 4%	37,097 5%	695,844 100%
FY 2011	- 0%	1,754 0%	2,431 0%	4,185 1%	6,654 1%	16,191 2%	55,402 8%	78,247 11%	539,984 77%	21,892 3%	15,409 2%	577,285 83%	5,550 1%	11,288 2%	20,208 3%	37,046 5%	696,763 100%
FY 2012	- 0%	1,574 0%	2,304 0%	3,878 1%	112 0%	11,935 2%	140,304 20%	152,351 22%	485,952 70%	9,593 1%	6,136 1%	501,681 72%	1,761 0%	14,898 2%	17,849 3%	34,508 5%	692,418 100%
FY 2013	- 0%	1,591 0%	7,573 1%	9,164 1%	112 0%	15,652 2%	141,476 21%	157,240 23%	460,118 67%	9,519 1%	9,917 1%	479,554 70%	10,838 2%	11,734 2%	16,971 2%	39,543 6%	685,501 100%
FY 2014	2,594 0%	3,071 0%	3,682 1%	9,347 1%	113 0%	16,135 2%	147,373 22%	163,621 25%	429,065 64%	23,937 4%	6,755 1%	459,757 69%	9,594 1%	5,710 1%	19,341 3%	34,645 5%	667,370 100%
FY 2015	2,233 0%	2,362 0%	4,323 1%	8,918 1%	112 0%	3,660 1%	107,853 16%	111,625 16%	477,836 69%	46,877 7%	23,649 3%	548,362 79%	5,067 1%	3,786 1%	16,480 2%	25,333 4%	694,238 100%
FY 2016	3,172 0%	3,295 0%	2,539 0%	9,006 1%	13,677 2%	60,120 9%	- 0%	73,797 11%	283,404 40%	287,608 41%	15,723 2%	586,735 84%	3,601 1%	16,493 2%	13,017 2%	33,111 5%	702,649 100%
FY 2017	- 0%	2,493 0%	8,435 1%	10,928 2%	4,760 1%	69,152 10%	7 0%	73,919 10%	293,653 41%	291,746 41%	(423) 0%	584,976 82%	13,981 2%	12,815 2%	18,779 3%	45,575 6%	715,398 100%
FY 2018	- 0%	2,798 3%	7,065 7%	9,863 10%	3,996 4%	12,297 12%	74,325 74%	90,618 90%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	100,481 100%



Revenue Analysis
Other Governmental Funds

Ad Valorem Tax Revenue - TIF
Revenues by Month/Fiscal Year

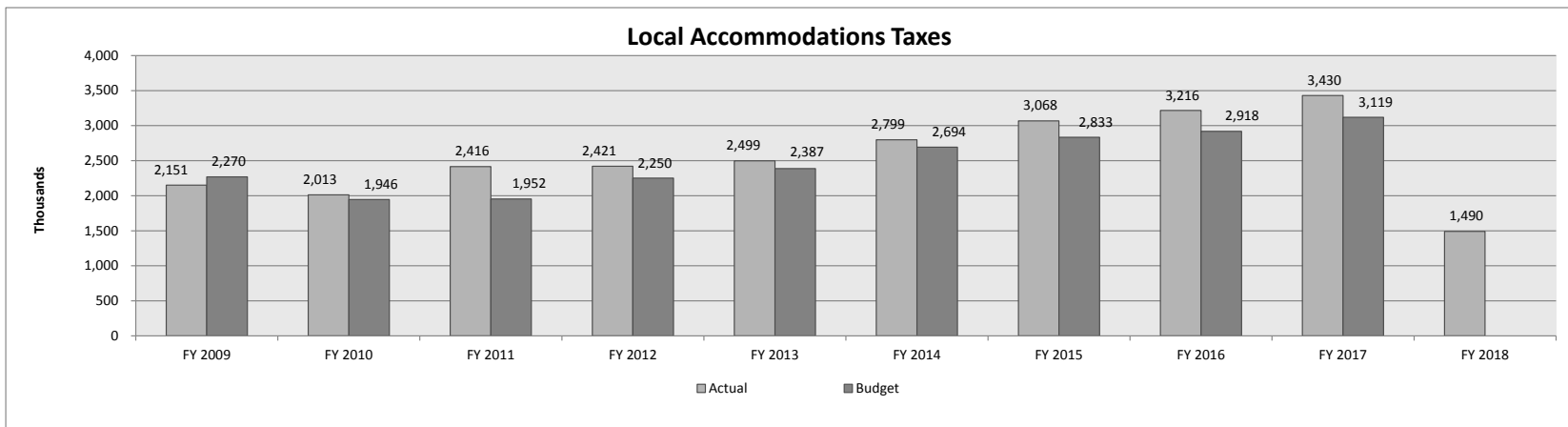
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	-	-	-	-	-	319,346	-	319,346	2,906,538	1,453,270	-	4,359,808	862,468	115,562	176,662	1,154,692	5,833,846
	0%	0%	0%	0%	0%	5%	0%	5%	50%	25%	0%	75%	15%	2%	3%	20%	100%
FY 2010	-	-	-	-	-	177,438	-	177,438	3,293,599	2,304,305	113,484	5,711,388	107,390	40,162	272,134	419,686	6,308,512
	0%	0%	0%	0%	0%	3%	0%	3%	52%	37%	2%	91%	2%	1%	4%	7%	100%
FY 2011	-	-	-	-	68,005	89,358	187,546	344,909	4,710,989	687,642	178,805	5,577,436	62,076	5,920	378,744	446,740	6,369,085
	0%	0%	0%	0%	1%	1%	3%	5%	74%	11%	3%	88%	1%	0%	6%	7%	100%
FY 2012	-	-	134,930	134,930	-	30,657	656,024	686,681	5,094,739	67,339	(241,460)	4,920,618	86,114	-	320,147	406,261	6,148,490
	0%	0%	2%	2%	0%	0%	11%	11%	83%	1%	-4%	80%	1%	0%	5%	7%	100%
FY 2013	-	-	106,817	106,817	-	41,044	737,098	778,142	5,190,634	85,238	108,444	5,384,316	29,698	22,378	241,224	293,300	6,562,575
	0%	0%	2%	2%	0%	1%	11%	12%	79%	1%	2%	82%	0%	0%	4%	4%	100%
FY 2014	-	-	23,471	23,471	-	97,683	744,461	842,144	4,902,187	225,060	68,112	5,195,359	155,990	40,546	176,058	372,594	6,433,568
	0%	0%	0%	0%	0%	2%	12%	13%	76%	3%	1%	81%	2%	1%	3%	6%	100%
FY 2015	-	-	82,120	82,120	-	57,382	212,603	269,985	5,916,904	70,080	163,782	6,150,766	17,136	40,483	(74,419)	(16,800)	6,486,071
	0%	0%	1%	1%	0%	1%	3%	4%	91%	1%	3%	95%	0%	1%	-1%	0%	100%
FY 2016	(16,652)	32,383	63,421	79,152	91,900	65,118	3,021,513	3,178,531	-	659,675	107,960	767,635	25,748	25,177	14,537	65,462	4,090,780
	0%	1%	2%	2%	2%	2%	74%	78%	0%	16%	3%	19%	1%	1%	0%	2%	100%
FY 2017	-	12,189	61,692	73,881	14,923	22,123	1,438,199	1,475,245	364,166	2,056,156	104,090	2,524,412	26,756	17,532	77,004	121,292	4,194,830
	0%	0%	1%	2%	0%	1%	34%	35%	9%	49%	2%	60%	1%	0%	2%	3%	100%
FY 2018	-	-	25,885	25,885	17,717	1,711	104,569	123,997	-	-	-	-	-	-	-	-	149,882
	0%	0%	17%	17%	12%	1%	70%	83%	0%	0%	0%	0%	0%	0%	0%	0%	100%



The original TIF went through tax year 2014/fiscal year 2015 and included the school district participating at 75% for both operating and debt millage. The TIF has been extended for 10 years; however, the school district changed its participation to exclude operating millage. Therefore, TIF revenues will be less in fiscal years 2016 and forward. TIF revenues by design are expected to grow via redevelopment; \$50 million is the capped addition for the 10 years. Revenues for the early years of the 10 year extension are expected to be in the \$4 millions, but will need to exceed \$5 million in the latter years to average \$5 million/year or \$50 million in total.

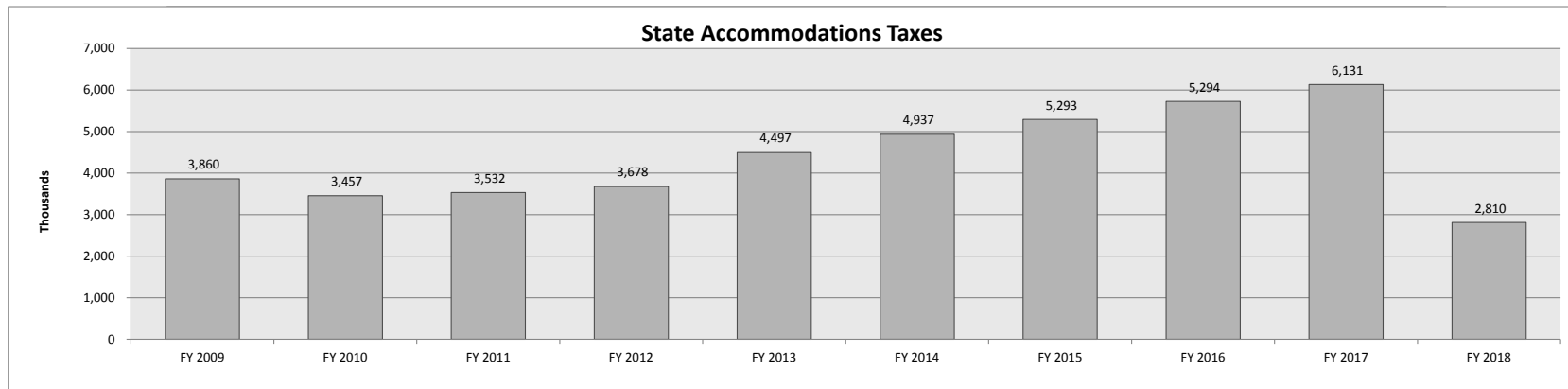
Local ATAX Revenue
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	2,956 0%	1,859 0%	46,147 2%	50,962 2%	878,310 41%	20,012 1%	3,223 0%	901,545 42%	249,895 12%	19,554 1%	9,799 0%	279,248 13%	186,573 9%	26,654 1%	705,554 33%	918,781 43%	2,150,536 100%
FY 2010	38,603 2%	(8,613) 0%	27,306 1%	57,296 3%	819,940 41%	15,273 1%	6,635 0%	841,848 42%	170,250 8%	8,362 0%	8,778 0%	187,390 9%	174,777 9%	22,785 1%	728,424 36%	925,986 46%	2,012,520 100%
FY 2011	(5,205) 0%	45,837 2%	31,159 1%	71,791 3%	910,512 38%	42,056 2%	17,687 1%	970,255 40%	150,400 6%	27,663 1%	8,136 0%	186,199 8%	176,081 7%	35,580 1%	976,358 40%	1,188,019 49%	2,416,264 100%
FY 2012	- 0%	- 0%	74,028 3%	74,028 3%	916,910 38%	31,421 1%	15,270 1%	963,601 40%	195,051 8%	17,880 1%	16,566 1%	229,497 9%	219,758 9%	44,376 2%	889,438 37%	1,153,572 48%	2,420,698 100%
FY 2013	(90) 0%	66,048 3%	26,046 1%	92,004 4%	968,704 39%	41,267 2%	21,440 1%	1,031,411 41%	181,869 7%	17,634 1%	18,328 1%	217,831 9%	237,082 9%	55,152 2%	865,587 35%	1,157,821 46%	2,499,067 100%
FY 2014	(161) 0%	57,191 2%	49,253 2%	106,283 4%	1,038,038 37%	43,637 2%	21,317 1%	1,102,992 39%	222,282 8%	17,380 1%	30,005 1%	269,667 10%	253,315 9%	38,769 1%	1,027,757 37%	1,319,841 47%	2,798,783 100%
FY 2015	(614) 0%	66,510 2%	88,566 3%	154,462 5%	1,159,004 38%	45,603 1%	18,112 1%	1,222,719 40%	261,750 9%	14,873 0%	14,870 0%	291,493 10%	271,055 9%	50,135 2%	1,078,475 35%	1,399,665 46%	3,068,339 100%
FY 2016	(815) 0%	67,305 2%	56,154 2%	122,644 4%	1,229,155 38%	57,316 2%	23,698 1%	1,310,169 41%	270,942 8%	14,323 0%	26,827 1%	312,092 10%	321,509 10%	60,802 2%	1,088,634 34%	1,470,945 46%	3,215,850 100%
FY 2017	(2) 0%	104,685 3%	75,399 2%	180,082 5%	1,037,898 30%	266,822 8%	22,416 1%	1,327,136 39%	247,350 7%	24,056 1%	28,495 1%	299,901 9%	343,957 10%	64,311 2%	1,214,992 35%	1,623,260 47%	3,430,379 100%
FY 2018	121 0%	81,067 5%	50,523 3%	131,711 9%	1,274,638 86%	60,517 4%	23,190 2%	1,358,345 91%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	1,490,056 100%



State ATAX Revenue
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	-	-	2,011,405	2,011,405	-	-	-	-	454,628	-	-	454,628	219,516	-	1,174,271	1,393,787	3,859,820
	0%	0%	52%	52%	0%	0%	0%	0%	12%	0%	0%	12%	6%	0%	29%	36%	100%
FY 2010	-	-	-	-	1,740,535	-	-	1,740,535	451,817	-	-	451,817	186,174	-	1,078,401	1,264,575	3,456,927
	0%	0%	0%	0%	50%	0%	0%	50%	13%	0%	0%	13%	5%	0%	31%	37%	100%
FY 2011	-	-	-	-	1,793,945	-	-	1,793,945	450,930	-	-	450,930	171,509	-	1,116,037	1,287,546	3,532,421
	0%	0%	0%	0%	51%	0%	0%	51%	13%	0%	0%	13%	5%	0%	32%	36%	100%
FY 2012	-	-	-	-	1,727,579	-	-	1,727,579	465,848	-	-	465,848	217,109	-	1,267,859	1,484,968	3,678,395
	0%	0%	0%	0%	47%	0%	0%	47%	13%	0%	0%	13%	6%	0%	34%	40%	100%
FY 2013	-	-	-	-	1,748,948	-	-	1,748,948	662,990	-	-	662,990	561,109	-	1,523,646	2,084,755	4,496,693
	0%	0%	0%	0%	39%	0%	0%	39%	15%	0%	0%	15%	12%	0%	34%	46%	100%
FY 2014	-	-	-	-	2,286,725	-	-	2,286,725	634,879	-	-	634,879	307,969	-	1,707,034	2,015,003	4,936,607
	0%	0%	0%	0%	46%	0%	0%	46%	13%	0%	0%	13%	6%	0%	35%	41%	100%
FY 2015	-	-	-	-	2,480,925	-	-	2,480,925	717,888	-	-	717,888	288,354	-	1,806,288	2,094,642	5,293,455
	0%	0%	0%	0%	47%	0%	0%	47%	14%	0%	0%	14%	5%	0%	34%	40%	100%
FY 2016	-	-	-	-	2,588,597	-	-	2,588,597	846,937	-	-	846,937	354,505	-	1,934,945	2,289,450	5,724,984
	0%	0%	0%	0%	45%	0%	0%	45%	15%	0%	0%	15%	6%	0%	34%	40%	100%
FY 2017	-	-	-	-	2,793,958	-	-	2,793,958	747,978	-	-	747,978	417,652	-	2,171,824	2,589,476	6,131,412
	0%	0%	0%	0%	46%	0%	0%	46%	12%	0%	0%	12%	7%	0%	35%	42%	100%
FY 2018	-	-	-	-	2,809,551	-	-	2,809,551	-	-	-	-	-	-	-	-	2,809,551
	0%	0%	0%	0%	100%	0%	0%	100%	0%	0%	0%	0%	0%	0%	0%	0%	100%



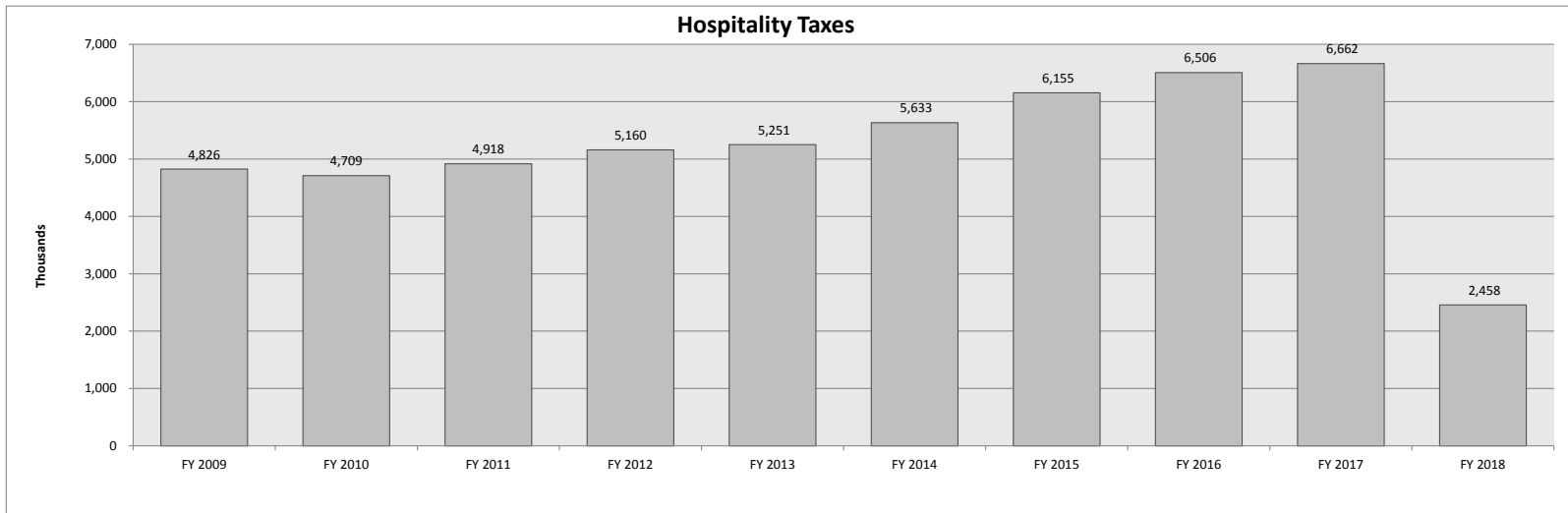
Real Estate Transfer Fee
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	238,958 13%	170,453 9%	206,208 11%	615,619 33%	178,622 10%	124,015 7%	143,680 8%	446,317 24%	117,863 6%	109,891 6%	132,272 7%	360,026 19%	117,122 6%	164,024 9%	145,885 8%	427,031 23%	1,848,993 100%
FY 2010	207,759 10%	220,308 11%	128,039 6%	556,106 28%	188,968 9%	149,608 7%	179,144 9%	517,720 26%	117,350 6%	117,506 6%	161,453 8%	396,309 20%	183,415 9%	171,416 9%	183,046 9%	537,877 27%	2,008,012 100%
FY 2011	180,979 10%	144,389 8%	146,780 8%	472,148 26%	141,028 8%	119,705 7%	145,657 8%	406,390 22%	115,899 6%	107,221 6%	157,051 9%	380,171 21%	183,418 10%	216,696 12%	180,421 10%	580,535 32%	1,839,244 100%
FY 2012	139,450 7%	159,226 8%	150,358 8%	449,034 24%	159,205 8%	138,744 7%	162,077 9%	460,026 24%	136,677 7%	108,630 6%	182,752 10%	428,059 22%	188,721 10%	211,887 11%	167,732 9%	568,340 30%	1,905,459 100%
FY 2013	172,658 8%	159,179 7%	177,345 8%	509,182 23%	211,885 9%	183,982 8%	183,700 8%	579,567 26%	134,456 6%	179,334 8%	143,641 6%	457,431 20%	221,937 10%	252,528 11%	234,462 10%	708,927 31%	2,255,107 100%
FY 2014	220,560 9%	260,824 11%	213,791 9%	695,175 28%	281,351 11%	203,317 8%	150,674 6%	635,342 26%	149,784 6%	122,915 5%	182,008 7%	454,707 18%	243,718 10%	213,052 9%	226,887 9%	683,657 28%	2,468,881 100%
FY 2015	221,317 9%	199,496 8%	188,301 7%	609,114 24%	253,080 10%	150,389 6%	268,055 11%	671,524 26%	160,395 6%	114,066 4%	229,625 9%	504,086 20%	215,245 8%	263,128 10%	271,835 11%	750,208 30%	2,534,932 100%
FY 2016	234,595 8%	279,002 10%	202,973 7%	716,570 25%	216,847 8%	167,854 6%	261,485 9%	646,186 22%	229,220 8%	198,334 7%	244,795 8%	672,349 23%	251,805 9%	249,871 9%	350,366 12%	852,042 30%	2,887,147 100%
FY 2017	211,072 8%	245,654 9%	244,422 9%	701,148 25%	174,911 6%	178,434 6%	226,500 8%	579,845 21%	199,693 7%	169,245 6%	219,557 8%	588,495 21%	285,421 10%	351,313 13%	274,090 10%	910,824 33%	2,780,312 100%
FY 2018	264,872 16%	340,779 20%	262,410 16%	868,061 51%	335,365 20%	223,959 13%	264,198 16%	823,522 49%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	1,691,583 100%



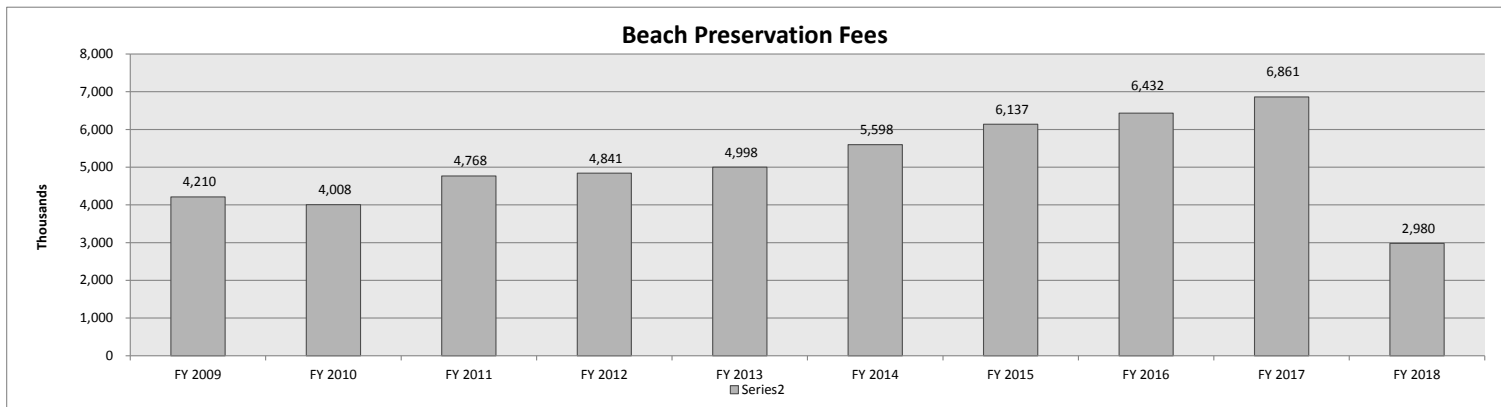
Hospitality Tax Revenue
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	2,207 0%	85,911 2%	110,257 2%	198,375 4%	1,305,139 27%	89,401 2%	50,462 1%	1,445,002 30%	737,230 15%	110,146 2%	63,473 1%	910,849 19%	733,197 15%	94,067 2%	1,444,828 30%	2,272,092 47%	4,826,318 100%
FY 2010	44,438 1%	56,501 1%	100,791 2%	201,730 4%	1,267,411 27%	91,091 2%	74,812 2%	1,433,314 30%	663,467 14%	78,680 2%	93,164 2%	835,311 18%	666,197 14%	125,941 3%	1,446,314 31%	2,238,452 48%	4,708,807 100%
FY 2011	(20,576) 0%	146,094 3%	94,078 2%	219,596 4%	1,331,329 27%	106,561 2%	56,760 1%	1,494,650 30%	648,822 13%	152,296 3%	108,558 2%	909,676 18%	652,633 13%	172,589 4%	1,468,447 30%	2,293,669 47%	4,917,591 100%
FY 2012	- 0%	- 0%	361,462 7%	361,462 7%	1,205,720 23%	51,838 1%	209,020 4%	1,466,578 28%	636,640 12%	125,824 2%	119,275 2%	881,739 17%	695,699 13%	232,479 5%	1,522,177 29%	2,450,355 47%	5,160,134 100%
FY 2013	- 0%	227,053 4%	167,624 3%	394,677 8%	1,244,946 24%	163,155 3%	114,410 2%	1,522,511 29%	635,422 12%	139,769 3%	124,403 2%	899,594 17%	691,648 13%	214,191 4%	1,528,374 29%	2,434,213 46%	5,250,995 100%
FY 2014	- 0%	250,531 4%	220,872 4%	471,403 8%	1,267,698 23%	183,659 3%	125,344 2%	1,576,701 28%	706,599 13%	117,024 2%	132,645 2%	956,268 17%	754,213 13%	211,502 4%	1,663,343 30%	2,629,058 47%	5,633,430 100%
FY 2015	- 0%	263,460 4%	250,552 4%	514,012 8%	1,376,186 22%	210,948 3%	135,505 2%	1,722,639 28%	782,101 13%	115,615 2%	147,023 2%	1,044,739 17%	801,957 13%	243,058 4%	1,828,599 30%	2,873,614 47%	6,155,004 100%
FY 2016	(2,451) 0%	296,736 5%	254,972 4%	549,257 8%	1,473,719 23%	215,836 3%	143,710 2%	1,833,265 28%	831,682 13%	135,776 2%	140,685 2%	1,108,143 17%	920,040 14%	235,957 4%	1,859,644 29%	3,015,641 46%	6,506,306 100%
FY 2017	(112) 0%	307,641 5%	266,071 4%	573,600 9%	1,280,180 19%	386,522 6%	172,512 3%	1,839,214 28%	732,298 11%	144,942 2%	168,931 3%	1,046,171 16%	925,322 14%	284,577 4%	1,992,989 30%	3,202,888 48%	6,661,873 100%
FY 2018	(1,896) 0%	350,984 14%	272,962 11%	622,050 25%	1,354,343 55%	305,889 12%	176,091 7%	1,836,323 75%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	2,458,373 100%



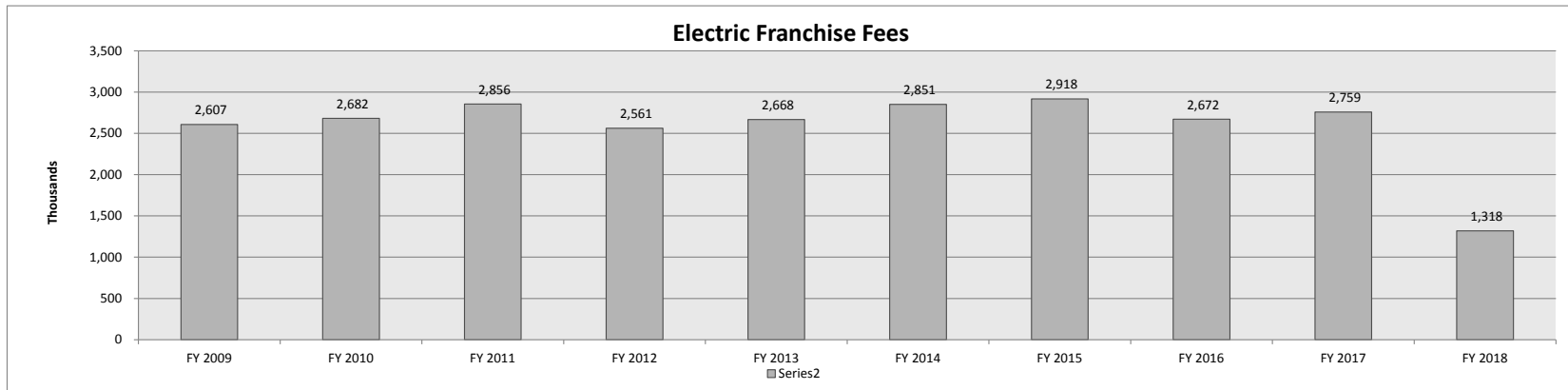
Beach Preservation Fee
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	230 0%	1,449 0%	71,976 2%	73,655 2%	1,701,685 40%	34,205 1%	6,302 0%	1,742,192 41%	510,156 12%	33,642 1%	18,647 0%	562,445 13%	373,397 9%	51,775 1%	1,406,996 33%	1,832,168 44%	4,210,460 100%
FY 2010	(702) 0%	63,314 2%	52,187 1%	114,799 3%	1,639,541 41%	29,679 1%	13,288 0%	1,682,508 42%	338,203 8%	14,067 0%	14,762 0%	367,032 9%	348,112 9%	43,936 1%	1,451,885 36%	1,843,933 46%	4,008,272 100%
FY 2011	(10,438) 0%	88,512 2%	60,479 1%	138,553 3%	1,820,966 38%	75,388 2%	28,103 1%	1,924,457 40%	282,152 6%	50,282 1%	14,107 0%	346,541 7%	347,333 7%	65,374 1%	1,946,123 41%	2,358,830 49%	4,768,381 100%
FY 2012	- 0%	- 0%	142,519 3%	142,519 3%	1,841,404 38%	51,817 1%	19,994 0%	1,913,215 40%	415,258 9%	30,533 1%	40,206 1%	485,997 10%	436,879 9%	83,910 2%	1,778,875 37%	2,299,664 48%	4,841,395 100%
FY 2013	(181) 0%	128,096 3%	52,091 1%	180,006 4%	1,937,409 39%	82,534 2%	42,880 1%	2,062,823 41%	367,737 7%	35,193 1%	36,733 1%	439,663 9%	474,164 9%	110,304 2%	1,731,172 35%	2,315,640 46%	4,998,132 100%
FY 2014	(321) 0%	114,381 2%	98,505 2%	212,565 4%	2,076,077 37%	87,274 2%	42,634 1%	2,205,985 39%	444,563 8%	34,761 1%	60,009 1%	539,333 10%	506,631 9%	77,538 1%	2,055,513 37%	2,639,682 47%	5,597,565 100%
FY 2015	(1,229) 0%	133,020 2%	177,134 3%	308,925 5%	2,318,006 38%	91,207 1%	36,223 1%	2,445,436 40%	523,502 9%	29,746 0%	29,738 0%	582,986 10%	542,110 9%	100,271 2%	2,156,951 35%	2,799,332 46%	6,136,679 100%
FY 2016	(1,630) 0%	134,604 2%	112,309 2%	245,283 4%	2,458,309 38%	114,632 2%	47,395 1%	2,620,336 41%	541,885 8%	28,645 0%	53,661 1%	624,191 10%	643,018 10%	121,604 2%	2,177,268 34%	2,941,890 46%	6,431,700 100%
FY 2017	(6) 0%	209,371 3%	150,800 2%	360,165 5%	2,075,794 30%	533,645 8%	44,832 1%	2,654,271 39%	494,699 7%	48,112 1%	56,991 1%	599,802 9%	687,914 10%	128,623 2%	2,429,983 35%	3,246,520 47%	6,860,758 100%
FY 2018	241 0%	162,135 5%	101,045 3%	263,421 9%	2,549,276 86%	121,035 4%	46,379 2%	2,716,690 91%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	2,980,111 100%



Electric Franchise Fee
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	233,926 9%	250,752 10%	- 0%	484,678 19%	265,468 10%	201,638 8%	172,999 7%	640,105 25%	200,915 8%	440,404 17%	223,202 9%	864,521 33%	193,044 7%	200,570 9%	224,053 10%	617,667 24%	2,606,971 100%
FY 2010	270,908 10%	275,206 10%	- 0%	546,114 20%	240,225 9%	216,760 8%	165,708 6%	622,693 23%	402,001 15%	- 0%	264,959 10%	666,960 25%	240,741 9%	193,650 7%	412,116 15%	846,507 32%	2,682,274 100%
FY 2011	270,936 9%	320,260 11%	283,996 10%	875,192 31%	- 0%	235,592 8%	172,932 6%	408,524 14%	195,356 7%	285,018 10%	271,238 9%	751,612 26%	184,755 6%	189,001 7%	446,953 16%	820,709 29%	2,856,037 100%
FY 2012	285,086 11%	315,558 12%	272,993 11%	873,637 34%	201,785 8%	163,538 6%	- 0%	365,323 14%	163,242 6%	184,930 7%	194,209 8%	542,381 21%	186,263 7%	190,617 7%	403,073 16%	779,953 30%	2,561,294 100%
FY 2013	267,900 10%	296,782 11%	253,419 9%	818,101 31%	209,120 8%	191,263 7%	179,717 7%	580,100 22%	213,986 8%	213,665 8%	220,684 8%	648,335 24%	213,437 8%	179,862 7%	228,570 9%	621,869 23%	2,668,405 100%
FY 2014	276,806 10%	294,926 10%	274,448 10%	846,180 30%	211,839 7%	183,669 6%	194,716 7%	590,224 21%	230,745 8%	296,174 10%	226,560 8%	753,479 26%	215,220 8%	203,769 7%	242,046 8%	661,035 23%	2,850,918 100%
FY 2015	295,086 10%	309,064 11%	291,986 10%	896,136 31%	220,360 8%	193,729 7%	213,329 7%	627,418 21%	228,430 8%	264,365 9%	262,821 9%	755,616 26%	211,358 7%	196,172 7%	231,640 8%	639,170 22%	2,918,340 100%
FY 2016	280,750 11%	299,517 11%	267,312 10%	847,579 32%	212,060 8%	182,593 7%	172,665 6%	567,318 21%	- 0%	193,842 7%	249,866 9%	443,708 17%	204,750 8%	184,120 7%	424,509 16%	813,379 30%	2,671,984 100%
FY 2017	- 0%	300,541 11%	333,053 12%	633,594 23%	289,538 10%	219,568 8%	165,837 6%	674,943 24%	168,934 6%	207,031 8%	209,820 8%	585,785 21%	179,145 6%	216,348 8%	468,876 17%	864,369 31%	2,758,691 100%
FY 2018	- 0%	286,171 22%	302,024 23%	588,195 45%	280,004 21%	242,318 18%	207,471 16%	729,793 55%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	1,317,988 100%



Business-Type Activities – Stormwater Utility

Stormwater Utility Fees Revenue
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	-	-	-	-	35,897	-	-	35,897	1,109,008	-	310,000	1,419,008	117,278	-	-	117,278	1,572,183
	0%	0%	0%	0%	2%	0%	0%	2%	71%	0%	20%	90%	7%	0%	0%	7%	100%
FY 2010	-	-	-	-	-	19,050	-	19,050	350,669	1,974,032	94,673	2,419,374	12,245	21,898	81,404	115,547	2,553,971
	0%	0%	0%	0%	0%	1%	0%	1%	14%	77%	4%	95%	0%	1%	3%	5%	100%
FY 2011	-	-	-	-	37,610	20,063	245,605	303,278	2,779,689	70,455	68,467	2,918,611	39,449	-	116,441	155,890	3,377,779
	0%	0%	0%	0%	1%	1%	7%	9%	82%	2%	2%	86%	1%	0%	3%	5%	100%
FY 2012	-	-	-	-	-	48,454	638,172	686,626	2,535,992	-	46,507	2,582,499	93,932	27,723	101,099	222,754	3,491,879
	0%	0%	0%	0%	0%	1%	18%	20%	73%	0%	1%	74%	3%	1%	3%	6%	100%
FY 2013	-	-	26,892	26,892	-	15,678	720,714	736,392	2,467,893	40,437	77,488	2,585,818	11,532	15,464	198,835	225,831	3,574,933
	0%	0%	1%	1%	0%	0%	20%	21%	69%	1%	2%	72%	0%	0%	6%	6%	100%
FY 2014	-	-	10,201	10,201	-	20,547	711,021	731,568	2,385,610	169,137	33,979	2,588,726	35,865	25,432	172,508	233,805	3,564,300
	0%	0%	0%	0%	0%	1%	20%	21%	67%	5%	1%	73%	1%	1%	5%	7%	100%
FY 2015	-	-	21,420	21,420	-	16,821	431,059	447,880	2,701,529	185,611	69,130	2,956,270	19,688	7,572	98,556	125,816	3,551,386
	0%	0%	1%	1%	0%	0%	12%	13%	76%	5%	2%	83%	1%	0%	3%	4%	100%
FY 2016	(30,865)	39,140	-	8,275	36,028	267,950	-	303,978	2,843,322	267,273	69,598	3,180,193	16,958	22,578	19,418	58,954	3,551,400
	-1%	1%	0%	0%	1%	8%	0%	9%	80%	8%	2%	90%	0%	1%	1%	2%	100%
FY 2017	-	20,819	193	21,012	45,892	6,779	233,754	286,425	-	2,236,860	788,955	3,025,815	189,339	12,164	48,250	249,753	3,583,005
	0%	1%	0%	1%	1%	0%	7%	8%	0%	62%	22%	84%	5%	0%	1%	7%	100%
FY 2018	-	11,824	18,636	30,460	12,687	4,850	444,436	461,973	-	-	-	-	-	-	-	-	492,433
	0%	2%	4%	6%	3%	1%	90%	94%	0%	0%	0%	0%	0%	0%	0%	0%	100%

