# Fiscal Year 2024 Affiliated Agency Grant Application

Organization Name: Mitchelville Preservation Project

**Project Name:** Executive Director

### **Executive Summary**

After three decades of attention, particularly the last 10 years of organized effort, the Mitchelville project's tipping point has been reached. The apparent consensus at the State, County, and Town level, as well as the public's outlook, is that HMFP will become a reality. We see HMFP not only as benefiting strategically from its historical uniqueness as the first town of self-governing formerly enslaved people, but also as having opportunities to create value from its continuing relevance as an exemplar of the importance of citizenship, helping to prepare citizens for 21st century America. Going forward, the managment agreement will take care of staff, park improvements / maintenance as well as Park utiliities. The following assessment will highlight the work of the Executive Director from the previous year with the \$105,000 reflecting salary and benefits.

#### **Strategic Focus and Significant Achievements**

- 1. Due to our inclusion in the group of organizations who received funding from the African American Cultural Heritage Action Fund of the National Trust for Historic Preservation, HMFP was invited to make a pitch for the new Humanities In Place grant from the Andrew W. Mellon Foundation. The organization is now in the final round of consideration and have asked for **\$2.5 Million** that will be used to implement the Freedom Plaza area, the Interpretive Trail and necessary infrastructure for the Interpretive Center.
- #2. Codifying the next stage of the M.O.U. with the Town for two years at \$105,000 each year. We are starting conversations with the Town to determine if HMFP can move to a renewable 10-year agreement moving forward.
- #3. HMFP received **\$50,000** from the Heritage Classic Foundation and RBC Foundation to support the return of the MAGIC Youth Leadership program for High School students. Modeling our Ancestors to Generate Influence and Change (M.A.G.I.C) is a comprehensive history enrichment and career-training workshop designed to engage area high school students in discovering their own leadership abilities by exploring historical concepts and participating in a variety of learning experiences. This program starts in February 2023 and

culminates in Summer 2023 with participants providing docent tours of the Park for visitors and tourists.

- 4. Positioning the organization to secure the jointly owned, Town and County, Beach City Road parcels to support the existing Master Plan elements and naturally expand the Park site in the near future. This not only gives us the parcels for the parking area and Classroom / Lab section, but also brings most of the property that contains the rest of the "historic home imprint" under our control.
- #5. Continuing to provide high level programming that attracts new visitors to the Hilton Head Island / Beaufort County area. Juneteenth Celebration In-person events (Joe McGill program/ movie night / Saturday festival) **1,400** people; Virtual program on blkfreedom.org / YouTube/ Facebook reached over 32,000 viewers and offered to all Amazon employees (1.4 Million people). Dawn of Freedom guided tours welcomed 900 people to Historic Mitchelville Freedom Park. Tourists made up **58%** of participation. The Finding Freedom's Home exhibition at the Westin Hilton Head Island Resort and Spa reached over **25,000** tourists in 2022. The Holiday Nights and Lights program in December 2022 brought **2,800** people to Historic Mitchelville Freedom Park over the course of three days, two hours each evening.
- #6. In January 2022, HMFP was selected as one of 19 Black History Month Destinations You Should Visit by HGTV.com and Mitchelville was featured in the USA Today Super Bowl preview, Travel and Leisure magazine and the Atlanta Braves magazine.
- #7. HMFP is working to secure a boulder from the Old Yagala area of **Sierra Leone**, due to its significance as a bastion of resistance to the slave trade in that country. The Gullah community that made up the population of Mitchelville were brought to the South Carolina coast, from countries such as Sierra Leone, due to their expertise in cultivating rice. Sierra Leone has become an important destination as many African Americans are tracing their roots back to that country. In the last 30 years, there have been several pilgrimages of African descendants traveling to Sierra Leone to discover linkages to their ancestral homeland. The pilgrimages, in fact, have established strong ties between Sierra Leone and coastal South Carolina, where strong similarities in language, food, crafts, spirituality, songs and other cultural beliefs have been discovered. This boulder will be prominently placed in the Freedom Plaza to represent this natural connectivity between the people of Sierra Leone and those of the Gullah Geechee Heritage Corridor. HMFP acknowledges the power associated with this symbol, as the descendant population of the Lowcountry will be able to touch a piece of their ancestral land. The plaza will be large enough to stage small gatherings, but intimate enough to provide space for reflection and rest. A local HMFP team is corresponding with the U.S. ambassador to Sierra Leone, Sidique Abou-Bakarr Wai and others to secure the boulder. The organization is also leveraging the local Rotary and reaching out to the Freetown Rotary. A December 2022 meeting resulted in positive feedback from the Sierra

Leone contingent.

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- #9. Lesson plans developed for Historic Mitchelville by South Carolina teachers were uploaded to the exploremitchelville.org website in **September 2022.**
- #10. The **Smithsonian National Museum of American History** is developing an exhibition on Gullah-Geechee culture that is set to open in Fall 2024. Planning for the exhibition is its early stages and the lead curators hosted a community meeting, organized in partnership with Historic Mitchelville Freedom Park on Hilton Head Island in July 2022 to get input on key aspects of the exhibit. Due to the HMFP assistance at the begining of the planning process, the National Museum of American History will be inviting Native Islanders to come to Washington D.C. for the opening in 2024.

# Fiscal Year 2024 Affiliated Agency Grant Application

Date Received: 02/03/2023 Time Received: 12:08 PM By: Online Submittal

Applications will not be accepted if submitted after 4 pm on February 3, 2023

#### A. SUMMARY OF GRANT REQUEST:

**ORGANIZATION NAME:** Mitchelville Preservation Project

Project/Event Name: Executive Director

Contact Name: Ahmad Ward Title: Executive Director

Address: P O Box 21758, Hilton Head Island, SC 29925

**Email Address:** 

award@exploremitchelville.org

Contact Phone: 205-276-5376

Total Budget: \$966,000.00 Grant Amount Requested:

\$105,000.00

Provide a brief summary on the intended use of the grant and how the money would be used. (100 words or less)

Affiliated Agency funds will be used to maintain the Historic Mitchelville Freedom Park (HMFP) site and support staff, operations and Park utilities. This historic site, drenched in Hilton Head's pristine island atmosphere, endeavors to be known as the Lowcountry key Heritage Tourism attraction. The next two years are pivotal as construction begins on the site. As the organization endeavors to raise 22.8 Million dollars to meet this goal, Affiliated Agency funds will help to undergird the organization during this process. The next

#### B. DESCRIPTION OF OPERATIONS:

1. For state reporting purposes, give a brief description of the organization. (250 words

The Historic Mitchelville Freedom Park (HMFP) is a 501(c) non-profit organization whose mission is: to preserve, promote and honor Historic Mitchelville, the first self-governed town of formerly enslaved people in the United States. The brave men and

women that built this community planted strong and enduring familial roots for generations of future African-Americans. HMFP educates the public on the compelling story of its inhabitants and their quest for education, self-reliance and inclusion as members of a free society. HMFP is thriving through feature exhibits, signature events and guided tours of Historic Mitchelville. In addition, it continues to enhance knowledge of Mitchelville through a series of learning opportunities including lectures, forums, and related cultural experiences. Thanks to the generosity of the Beaufort County Council, HMFP has completed its master plan for the Park, which serves as the blueprint for its transformation into a cultural attraction.

This expands the offerings of the Park to include replicas of the historic homes, churches, stores and other structures that align with the themes that govern the interpretation of the site. Those themes include: the importance of education, the desire for land ownership, laws and citizenship, the power of opportunity, everyday life before Reconstruction, and others. This historic site, drenched in Hilton Head's pristine island atmosphere, endeavors to be known as the Lowcountry's key Heritage Tourism attraction, inspiring visitors from around the world to travel to South Carolina to experience the people of the Mitchelville's first taste of freedom.

#### 2. Describe in detail how the grant would be used? (250 words or less)

Creating a commemorative Park on a site where no visible elements of the town remain is a challenging and rewarding undertaking, but also unavoidably a capital-intensive endeavor. Execution of the entire Master Plan and Interpretive Plan is estimated at \$22.8 million, of which 60% is for Master Plan implementation and contingency, 29% for interpretive design and elements, and 11% in assorted fees and archaeology costs. Affiliated Agency funds will allow HMFP to maintain the Park site and operations as the organization moves into a captial campaign to raise the \$22.8 million dollars. Funds will support staff such as the Executive Director, who has been instrumental in creating the Master Plan that governs implementation of the site, expanding

the scope of the organization to a national level which has led to HMFP being reconized as one of the top 19 Black History Month destinations last year by **HGTV.com**, articles in **Travel + Leisure** magazine, exposure to national museum organizations and conferences and the opportunity to apply for national granting opportunites such as the **African American Cultural Heritage Action Fund of the National Trust for Historic Preservation** and the **Mellon Foundation**.

In addition, Affiliated Agency fund will also support maintainance of the Park site, so HMFP can continue to provide its important programming, such as the Juneteenth Celebration, Freedom Day, Blues and BBQ, the Griot's Corner literacy program and the Holiday Nights and Lights program which attracted **2800** people over three days last December.

3. What impact would partial funding have on the activities, if full funding were not received? What would the organization change to account for partial funding? (100 words or less)

Partial funding would have a substantial impact on the functionality of operations as we move into a captial campaign to fully fund the Park site. HMFP would need to redirect funds to making sure certain activities would be able to happen, and make some determination on the viability of other programs and events.

4. What is the expected public benefit to these expenditures to the Island's, citizens, visitors, and/or the Town? (100 words or less)

Because HMFP will have the uniqueness of a positive message of freedom and citizenship, it has the potential to become a major culture and heritage tourism draw in its own right. We foresee HMFP occupying a comfortable market niche and uniquely positioned to increase culture and heritage tourism in the local area. In the preliminary base case operating HMFP pro forma we anticipate **HMFP will contribute \$1.1 million** initially to local nonprofit arts and cultural organization spending annually. In addition, HMFP will elevate the historic resonance of Hilton Head Island in ways that reach outside of the South Carolina area.

#### 5. Additional comments. (250 words or less)

The current Board and leadership of HMFP are indebted to the former leaders, directors, and supporters of the Mitchelville Preservation Project for their past efforts and continued support over the last decade. The opportunity to build upon their efforts has positioned HMFP to gain the momentum necessary to change the public mindset from "if" to "when" Mitchelville will be reborn as Historic Mitchelville Freedom Park.

Momentum behind the Park has been building rapidly recently for several reasons. Among them, HMFP has demonstrated effective stewardship of committed resources, prompting increasing levels of government commitment and support and public participation. Also, a strong Board, with appropriate structure and competencies, and key leadership are in place to undertake the next phase in Park development. Our strategy is to position HMFP to have both niche appeal and the potential ability to reach and attract a wider audience on the basis of its contemporary relevance to today's discussions of citizenship rights and responsibilities. We see HMFP not only as benefiting strategically from its historical uniqueness as the first self-governed town of the formerly enslaved, but also as having opportunities to create value from its continuing relevance as an exemplar of the importance of citizenship, helping to prepare citizens for 21st century America.

By geographic location, time period of focus, and uniqueness of its self-governance by the formerly enslaved, HMFP will be a complementary resource and destination, especially for visitors to the International African American Museum (being constructed in Charleston that will focus on the international slave trade and its impact on slavery in the South) and/or the newly established Institute for the Study of the Reconstruction Era at USCB in Beaufort.

#### C. FUNDING:

1. Please describe how the organization is currently funded. (100 words or less)

HMFP is currently funded through a Management Agreement with the Town of Hilton Head, ATAX funds from the Town of Hilton Head and Beaufort County, Foundation funding, public donations, Governmental grants, event admissions, Board pledges and individual gifts.

2. Please also estimate, as a percentage, the source of the organization's total annual funding.

54%	Government Sources	26%	and Grants
13%	Corporate Support, Sponsors	2%	Membership, Dues, Subscriptions
5%	Ticket Sales, or Sales and Services		Other

3. Please provide a summary of previous governmental funding applied for, or received, for fiscal year 2023 and fiscal year 2024. (100 words or less)

HMFP is engaging in the silent phase of a capital campaign. Bouyed by an influential, nearly \$2 Million funding effort from the HMFP Board, individual donations, \$575.000 from a Beaufort County resolution involving the completion of the Master Plan and funding from the State of South Carolina, pledges and received funds to this point, total \$4.3 Million.

In addition, HMFP is requesting an investment of \$2,500,000 over a 2 year period from the Mellon Foundation, to fund the implementation of site components consisting of the Freedom Plaza, The Classroom / Lab building, the Interpretative Trail and necessary infrastructure for the future Interpretive Center. The organization will receive word of potential funding by March 2023. HMFP and its campaign firm The Compass Group, are targe

4. Please provide a summary of other sources of funding or secured for this initiative. (250 words or less)

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#### D. FINANCIAL INFORMATION:

Fiscal Year Disclosure: Start Month: <u>January</u> End Month: <u>December</u>

#### **Financial Statement Requirements:**

1. The upcoming year's **operating budget** for the organization.

An Organization Budget has been attached to this Application.

2. The previous two years and current year **profit and loss reports** for the organization.

A Current Profit & Loss Report has been attached to this Application.

Profit and Loss Years Provided:

2021

2020

2022

3. The previous two years and current year balance sheets.

A Current Balance Sheet has been attached to this Application.

**Balance Sheet Years Provided:** 

2021

2020

2022

#### **E. MEASURING EFFECTIVENESS:**

1. List any award amounts received in fiscal year 2022 and/or 2023.

2021 \$105,000.00 Executive Director

2022 \$105,000.00 Executive Director

2. How were those funds used? To what extent were the objectives achieved? (200 words or less)

The Executive Director was able to: manage programming, events and interpretative elements that reached thousands of people across at least 36 states; New funding capabilities associated with the burgeoning national imprint of the organization brought in nearly \$2,000,000; The assets of the organization currently stand at the \$1 Million level; The organization / Executive Director have memberships with The National Underground Railroad Network to Freedom, the Association of African American Museums, the Southeastern Museum Conference, the American Association of State and Local History and the Association for the Study of African American Life and History and the organization has entered into an agreement with the consulting firm, The Compass Group to help raise the 22.8 Million dollars needed to start the Park. These items have placed the organization in prime position to raise the necessary funds and start to implement elements of the Master Plan during the fund raising process.

3. What impact did this have on the success of the organization and how did it benefit the community? (200 words or less)

HMFP events, such as the Juneteenth Celebration and Holiday Nights and Lights (4,746 participants in 2022) continue to reach beyond South Carolina to

attract thousands of people from the country to HHI. Mitchelville's prominence in national conferences, programming, programs and publications; invitations to national grant opportunities and the growing scope of the organization places HMFP in position to draw even more people to HHI in 2023. HMFP continues to maintain a high percentage of tourists to the Park site with or without targeted programming.

Through Park tours, programming, on site "QR code stations" and presentations, HMFP has spread its outreach across the country with tourists ranging from 36 states. Some of the states not commonly recorded at Mitchelville programming include Arkansas, Colorado, Idaho, Illinois, Missouri, Montana, Oklahoma, Oregon, Texas, Washington and the commonwealth of Puerto Rico. In addition, the codes were scanned by tourists from Australia, Canada, Germany, Poland, Romania, Uganda, Switzerland and the Ukraine. Mitchelville was highlighted in major American periodicals such as USA Today, Travel and Leisure Magazine and the 2022 Atlanta Braves magazine.

HMFP may potentially have three different capital projects in motion in 2023 that will move the Park closer to completion. This is a testament to the work completed in 2022.

4. How does the organization measure the effectiveness of both the overall activity and of individual programs? (200 words or less)

HMFP measures the effectiveness of programming by tracking the number of visitors, tourism trends and responses to each of the hosted exhibits, programs and events. The organization also takes note of how the messaging around branding reaches new audiences each year. Staff efffectiveness is measured through employee evaluation processes that happen throughout the fiscal year.

#### F. EXECUTIVE SUMMARY

Provide an executive summary using the Effectiveness Measurement spreadsheet provided or your own format. If creating your own format, please refer to the

Effectiveness Measurement sample spreadsheet and use the criteria as a guideline. (1300 words or less)

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Signature: Ahmad T Ward

Title/Position: Executive Director

Mailing Address: P.O. Box 21758, Hilton Head Island, SC 29925

Email Address: award@exploremitchelville.org

Phone Number: 843-255-7301

Historic Mitchelville Freedom Park	2023 Budget						T	
Thistorie wittenervine i recaem rank	Lozo Baaget			PROGRAM				
	-			BUDGET 2023	2023 TOTALS			
	+				2020 1 0 17 120			
REVENUES								
Contributions, Gifts and Grants	1							
Government Grants								
	TOHH 2022 At	ax		185,000				
	Beaufort Count			35,000				
Gov't Grant -State								
	SCPRT Grant			31,000				
Direct Public Support								
	MOU with Town		d	105,000				
	Rental Space N	MPP Offices		7,000				
Public Grants								
	Heritage Class	ic / RBC Found	ation	50,000				
	Various			50,000				
	Breedlove Fou	ndation		30,000				
Program Income								
	Admission fees			50,000				
	Misc. Revenue	tours/special	orog)	5,500				
Sponsorships and Donations								
	Corporate Spo			100,000		1		
	Board Pledges	i T		16,000				
	D .: (0:::	<u> </u>	L	200.000			<u> </u>	
	Donations/Citiz	zenships (memb	ers)	300,000				
							<u> </u>	
							<u> </u>	
Investment Income							<u> </u>	
	Interest - CD /	South State		1,500		1		
						1		
	<u> </u>						<u> </u>	
TOTAL RECEIPTS				966,000	(			
						1		
FUNDS AVAILABLE				966,000				
EXPENSES		ı					<u> </u>	
Program Expenses						1		
Program Costs (speakers/venue/etc.)	<u> </u>							$oxed{oxed}$
	<del>                                     </del>					1		igsquare
	Juneteenth			45,000			<del></del>	
	MAGIC	( <del>)</del>		39,200			<del></del>	
	Holiday Kickoff	/ I ree Lighting		25,000		1		
	Mitchelville Ani	niversary Forum	<u>1</u>	15,000		1		
	History Hike			8,750		1		
	Freedom Day			8,500		1	]	
	Griot's Corner	-4-4:		7,500		<del> </del>	1	
	Event Transpo	rtation		3,000		1		

Marketing (Programs)							
	Juneteenth			35,000			
	Holiday Kickoff	/Tree Lighting		15,000			
	Mitchelville Ani		n	10,000			
		liversary i orui					
	Freedom Day			4,000			
	Griot's Corner			4,000			
	History Hike			2,000			
	MAGIC			2,000			
General Project marketing				30,000			
Master Plan / Campaign promotion				20,000			
Master Flam / Campaign promotion				20,000			
Fundraising							
	Compass Grou		costs	0			
	Blues and BBC	) - operations		40,000			
	Expenses - Eve	ents / hospitatli	ty / etc.	15,000			
	•		Í	,			
	Grant Preparat	ion/Lobbying		27,000			
	Blues and BBC			10,000			
	blues and bbc	z - marketing		10,000			
			1	,			
Archaeology project / Katie Seeber				85,500			
Educational Outreach/Curriculum Dev	<i>/</i> .			10,000			
Miscellaneous Project costs (Hospital	litv)			5,000			
				5,000			
Total Program Expenses				466,450			
Total Frogram Expenses			1	400,430			
Management & Administration							
Paid Event / Program Staff	Executive Direct	ctor		100,000			
-	Development C	Consultant *par	t-time*	65,000			
	Director of Fina			58,800			
	Director of Pro			53,800			
	Administrative	accietance (ne	rt time)	20,000			
			1				
	MAGIC Facilita	itor		10,800			
	Bookkeeper			10,000			
	Griots Corner F			7,200			
	History Hike Fa	acilitator		6,250			
	Event / Tour St	taff		4,000			
Donor software costs				17,000			
Payroll Taxes				16,000			
Accountant				15,000			
Property / Terrorism / Liability Insurar				8,000			
Conferences/Natl. Meetings/Worksho	ps			8,000			
Project travel costs				6,000			
Interest Expense/Service Charges				4,500			
Legal Counsel			1	3,000			
			<del>                                     </del>			-	<del>                                     </del>
Technology upgrades for Project			<b></b>	3,000		-	
Organizational Supplies				2,500			
Web site hosting				2,000			
Postage, Mailing Service				2,000			
Printing and Copying Expenses				1,700			
Board Retreat / Training			1	1,500			
			1				
Payroll Processing Fees			1	1,500		-	
Online Marketing System Fees			ļ	1,100			
County Property Tax				700			
Online Payment System Fees		-		500			
Admin Fees - Community Foundation				400			
PayPal / Square fees			1	300			
ayi air oquaio 1000			<del> </del>	300		<del> </del>	

Facilities and Equipment						
Facilities and Equipment	Dark and interest of		45.000			<del> </del>
	Park maintenance &	updates	15,000			<b></b>
	Trash Removal		15,000			<b></b>
	Donated Facilities		7,000			<b></b>
	Park Utlities (water,		5,000			<b></b>
	Depreciation and an	nortization	4,000			
	Prime Storage		1,500			
	Public Storage( Arch	naeology storage)	1,500			
Other Types of Expenses						
	Bateau Panels- Fab	rication/installation	0			
	Misc. /Indirect Progr	am costs	12,000			
Dues and Subscriptions						
Dado and Cabeliphone	Museum association	ns & oras	5000			
	Rotary fees	io a orgo	2500			
	Chamber of Comme	rce	500			
Total Management & Administration	<u> </u>		499,550	0		
Total management a frammen and			100,000			
Total Expenses			966,000			
NOTE						
Revenue Over (Under)				0		
Prior year funds that were carryover						
Expenses over actual budgeted receip	ots					

# Statement of Activity January 1 - February 2, 2023

	TOTAL
Revenue	
40000 CONTRIBUTIONS, GIFTS & GRANTS	
40100 Government Grants - Local	
40120 TOHH - ATAX 2022	71,015.24
Total 40100 Government Grants - Local	71,015.24
40300 Direct Public Support	
40320 Gifts in Kind - Rental Space	583.34
Total 40300 Direct Public Support	583.34
40500 Contributions - Individual & Business	
40520 Donations & Memberships - Individuals	8,549.32
Total 40500 Contributions - Individual & Business	8,549.32
Total 40000 CONTRIBUTIONS, GIFTS & GRANTS	80,147.90
42000 FUNDRAISING INCOME	
Capital Campaign	1,000.00
Total 42000 FUNDRAISING INCOME	1,000.00
Total Revenue	\$81,147.90
GROSS PROFIT	\$81,147.90
Expenditures	
62000 FUNDRAISING EXPENSES	
62150 Blues and BBQ Operatinons	50.00
62200 Compass Group - Fundraising Exp	17,500.00
Total 62000 FUNDRAISING EXPENSES	17,550.00
MANAGEMENT & ADMINISTRATION	
61000 Facilities and Equipment	
61050 Depr and Amort - Allowable	615.34
61100 Donated Facilities	583.34
61200 Park Utilities	95.00
61300 Public Storage - Archaeology	140.40
61350 Trash Removal	850.00
Total 61000 Facilities and Equipment	2,284.08
Bank Fee	
Interest Expense	169.00
Total Bank Fee	169.00
Constant Contact	74.20
Donor Software Costs	1,000.00
Dues and Subscriptions	
Rotary Fees	200.00
Total Dues and Subscriptions	200.00
Outside Services	
Accountant	2,500.00
Bookkeeper	320.40
Consultant	2,000.00

# Statement of Activity January 1 - February 2, 2023

	TOTAL
Total Outside Services	4,820.40
Paid Event/ Program Staff	
Development Consultant (PT)	8,124.99
Executive Director	8,249.10
Griot's Corner Facilitator	1,200.00
MAGIC Facilitator	900.00
Payroll Processing Fee	4,280.24
Payroll Taxes	921.76
Program/Project Manager	3,800.00
Total Paid Event/ Program Staff	27,476.09
Postage, Mailing Service	69.94
Property Taxes	642.25
Technology Upgrades	129.97
Total MANAGEMENT & ADMINISTRATION	36,865.93
PROGRAM SERVICES EXPENSE	
Educational Outreach/Curriculum Dev	1,000.00
Freedom Day	17,725.00
Griot's Corner Expense	500.00
Holiday Event	-266.75
Juneteenth Celebration	50.00
Misc Indirect Program Costs	1,280.65
Hospitality	140.39
Total Misc Indirect Program Costs	1,421.04
Program Marketing	
Anniversary Forum Marketing	1,000.00
General Project Marketing	7,110.84
Griot's Corner Marketing	4,744.21
Holiday/Tree Lighting Marketing	7,738.61
Master Plan Marketing	8,800.00
Total Program Marketing	29,393.66
Total PROGRAM SERVICES EXPENSE	49,822.95
Total Expenditures	\$104,238.88
NET OPERATING REVENUE	\$ -23,090.98
NET REVENUE	\$ -23,090.98

# Statement of Financial Position As of March 2, 2022

	TOTAL
SSETS	
Current Assets	
Bank Accounts	
Coastal States CD	170,586.35
Comm Found of the Lowcountry	128,890.07
Paypal Account South State Bank	87.50
Total Bank Accounts	509,260.59 <b>\$808,824.51</b>
	ψ000,02-1.31
Accounts Receivable Pledge Receivable - Blues and BBQ	0.00
Pledge Receivables	0.00
Unrestricted Board Pledges 2019	2,750.00
Unrestricted Board Pledges 2020	4,138.00
Total Pledge Receivables	6,888.00
Total Accounts Receivable	\$6,888.00
Other Current Assets	φο,σσσ.σσ
MOU Town of HHI 2021	105,000.00
Prepaid Expenditures	1,240.85
Prepaid Expenditures-Anniversary Forum	0.00
Prepaid Expenditures-Blues and BBQ	0.00
Prepaid Blues and BBQ-Advertising	75.00
Prepaid Blues and BBQ-Band	0.00
Prepaid Blues and BBQ-Staging Park	0.00
Total Prepaid Expenditures-Blues and BBQ	75.00
Prepaid Expenditures-Juneteenth	
Prepaid Juneteenth Expense	0.00
Prepaid Juneteenth Marketing Expense	0.00
Total Prepaid Expenditures-Juneteenth	0.00
Prepaid Holiday Event	0.00
Total Prepaid Expenditures	1,315.85
Prepaid Property Insurance	0.00
TOHH A-Tax Receivable	185,000.00
TOHH A-Tax Receivable 2020	757.32
Total TOHH A-Tax Receivable	185,757.32
Uncategorized Asset	0.00
Total Other Current Assets	\$292,073.17
Total Current Assets	\$1,107,785.68
Fixed Assets	
Furniture and Equipment	22,807.04
Sign	2,655.00
zAccumulated Depreciation  Total Fixed Assets	-24,122.05

### Statement of Financial Position As of March 2, 2022

	TOTAL
Other Assets	
Collections-Exhibits	10,000.00
Total Other Assets	\$10,000.00
TOTAL ASSETS	\$1,119,125.67
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
South State Bank CC	0.00
Total Credit Cards	\$0.00
Other Current Liabilities	
Accounts Payable	10,991.05
Deferred Revenue - Blues and BBQ	0.00
Payroll Tax Payable	26.94
Unearned or Deferred Revenue	0.00
With Donor Restrictions	
Breedlove Grant	0.00
Total With Donor Restrictions	0.00
Total Unearned or Deferred Revenue	0.00
Wages Payable	-26.94
Total Other Current Liabilities	\$10,991.05
Total Current Liabilities	\$10,991.05
Total Liabilities	\$10,991.05
Net Assets	
Net Assets With Donor Restrictions	69,795.48
Net Assets Without Donor Restrictions	904,746.98
Net Revenue	133,592.16
Total Net Assets	\$1,108,134.62
TOTAL LIABILITIES AND EQUITY	\$1,119,125.67

		TOTAL	
	AS OF DEC 31, 2021	AS OF DEC 31, 2020 (PY)	CHANGE
ASSETS			
Current Assets			
Bank Accounts			
Coastal States CD	170,586.35	169,573.69	1,012.66
Comm Found of the Lowcountry	128,890.07	128,890.07	0.00
Paypal Account	87.50	87.50	0.00
South State Bank	374,745.42	697,298.60	-322,553.18
Total Bank Accounts	\$674,309.34	\$995,849.86	\$ -321,540.52
Accounts Receivable			
Pledge Receivable - Blues and BBQ	0.00	0.00	0.00
Pledge Receivables			
Pledges Receivable - CFoLC (deleted)	-3,700.00	-3,700.00	0.00
Unrestricted Board Pledge 2017 (deleted)	10,774.00	10,774.00	0.00
Unrestricted Board Pledges 2019	7,250.00	7,250.00	0.00
Unrestricted Board Pledges 2020	10,000.00	10,000.00	0.00
Total Pledge Receivables	24,324.00	24,324.00	0.00
Total Accounts Receivable	\$24,324.00	\$24,324.00	\$0.00
Other Current Assets			
MOU Town of HHI 2021	105,000.00		105,000.00
Prepaid Expenditures	1,240.85	1,240.85	0.00
Prepaid Expenditures-Anniversary Forum	0.00	0.00	0.00
Prepaid Expenditures-Blues and BBQ			
Prepaid Blues and BBQ-Advertising	75.00	75.00	0.00
Prepaid Blues and BBQ-Band	0.00	1,000.00	-1,000.00
Prepaid Blues and BBQ-Staging Park	0.00	0.00	0.00
Total Prepaid Expenditures-Blues and BBQ	75.00	1,075.00	-1,000.00
Prepaid Expenditures-Juneteenth			
Prepaid Juneteenth Expense	0.00	0.00	0.00
Prepaid Juneteenth Marketing Expense	0.00	0.00	0.00
Total Prepaid Expenditures-Juneteenth	0.00	0.00	0.00
Prepaid Holiday Event	0.00	0.00	0.00
Total Prepaid Expenditures	1,315.85	2,315.85	-1,000.00
Prepaid Property Insurance	0.00	0.00	0.00
TOHH A-Tax Receivable	185,000.00	73,708.00	111,292.00
TOHH A-Tax Receivable 2020	757.32	769.93	-12.61
Total TOHH A-Tax Receivable	185,757.32	74,477.93	111,279.39
Uncategorized Asset	0.00	0.00	0.00
Total Other Current Assets	\$292,073.17	\$76,793.78	\$215,279.39
Total Current Assets	\$990,706.51	\$1,096,967.64	\$ -106,261.13
Fixed Assets			
Furniture and Equipment	22,807.04	22,807.04	0.00

	TOTAL		
	AS OF DEC 31, 2021	AS OF DEC 31, 2020 (PY)	CHANGE
Sign	2,655.00	2,655.00	0.00
zAccumulated Depreciation	-23,199.04	-19,507.00	-3,692.04
Total Fixed Assets	\$2,263.00	\$5,955.04	\$ -3,692.04
Other Assets			
Collections-Exhibits	10,000.00	10,000.00	0.00
Total Other Assets	\$10,000.00	\$10,000.00	\$0.00
TOTAL ASSETS	\$1,002,969.51	\$1,112,922.68	\$ -109,953.17
LIABILITIES AND EQUITY			
Liabilities			
Current Liabilities			
Credit Cards			
South State Bank CC	0.00	2,244.08	-2,244.08
Total Credit Cards	\$0.00	\$2,244.08	\$ -2,244.08
Other Current Liabilities			
Accounts Payable	10,991.05	10,991.05	0.00
Deferred Revenue - Blues and BBQ	0.00	10,811.24	-10,811.24
Payroll Tax Payable	0.00	0.00	0.00
Unearned or Deferred Revenue	0.00	0.00	0.00
With Donor Restrictions			
2020 Beaufort County (deleted)	0.00	4,000.00	-4,000.00
Breedlove Grant	0.00	0.00	0.00
Total With Donor Restrictions	0.00	4,000.00	-4,000.00
Total Unearned or Deferred Revenue	0.00	4,000.00	-4,000.00
Wages Payable	0.00		0.00
Total Other Current Liabilities	\$10,991.05	\$25,802.29	\$ -14,811.24
Total Current Liabilities	\$10,991.05	\$28,046.37	\$ -17,055.32
Total Liabilities	\$10,991.05	\$28,046.37	\$ -17,055.32
Net Assets			
Net Assets With Donor Restrictions	69,795.48	69,795.48	0.00
Net Assets Without Donor Restrictions	1,015,080.83	362,052.68	653,028.15
Net Revenue	-92,897.85	653,028.15	-745,926.00
Total Net Assets	\$991,978.46	\$1,084,876.31	\$ -92,897.85
TOTAL LIABILITIES AND EQUITY	\$1,002,969.51	\$1,112,922.68	\$ -109,953.17

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Comm Found of the Lowcountry	128,890.07
Paypal Account	87.50
South State Bank	697,298.60
Total Bank Accounts	\$826,276.17
Accounts Receivable	
Pledge Receivable - Blues and BBQ	0.00
Pledge Receivables	
Pledges Receivable - CFoLC	0.00
Unrestricted Board Pledge 2017	0.00
Unrestricted Board Pledge 2018	0.00
Unrestricted Board Pledges 2019	2,750.00
Unrestricted Board Pledges 2020	4,138.00
Total Pledge Receivables	6,888.00
Total Accounts Receivable	\$6,888.00
Other Current Assets	
Heritage Foundation Receivable	0.00
Prepaid Expenditures	1,240.85
Prepaid Expenditures-Anniversary Forum	0.00
Prepaid Expenditures-Blues and BBQ	
Prepaid Blues and BBQ-Advertising	75.00
Prepaid Blues and BBQ-Band	1,000.00
Prepaid Blues and BBQ-Staging Park	0.00
Total Prepaid Expenditures-Blues and BBQ	1,075.00
Prepaid Expenditures-Juneteenth	
Prepaid Juneteenth Expense	0.00
Prepaid Juneteenth Marketing Expense	0.00
Total Prepaid Expenditures-Juneteenth	0.00
Prepaid Holiday Event	0.00
Total Prepaid Expenditures	2,315.85
Prepaid Marketing Expense	0.00
Prepaid Office Manager Expense	0.00
Prepaid Property Insurance	0.00
TOHH A-Tax Receivable	0.00
TOHH A-Tax Receivable 2020	74,474.93
Total TOHH A-Tax Receivable	74,474.93
Uncategorized Asset	0.00
Undeposited Blues and BBQ	0.00
With Donor Restrictions	
TOHH A-Tax Receivable 2015	0.00

	TOTAL
TOHH A-Tax Receivable 2016	0.00
TOHH A-Tax Receivable 2017	0.00
TOHH A-Tax Receivable 2018	0.00
TOHH A-Tax Receivable 2019	0.00
Total With Donor Restrictions	0.00
Total Other Current Assets	\$76,790.78
Total Current Assets	\$909,954.95
Fixed Assets	
Furniture and Equipment	22,807.04
Sign	2,655.00
zAccumulated Depreciation	-20,816.04
Total Fixed Assets	\$4,646.00
Other Assets	
Collections-Exhibits	10,000.00
Total Other Assets	\$10,000.00
TOTAL ASSETS	\$924,600.95
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
*Accounts Payable	0.00
Total Accounts Payable	\$0.00
Credit Cards	
South State Bank CC	2,244.08
Total Credit Cards	\$2,244.08
Other Current Liabilities	
Accounts Payable	10,991.05
Old Uncleared Checks	0.00
Total Accounts Payable	10,991.05
Accrued Wages	0.00
Deferred Rev-2015 TOHH	0.00
Deferred Revenue - Blues and BBQ	10,811.24
Loan for eBooks	0.00
Payroll Tax Payable	0.00
Unearned or Deferred Revenue	0.00
2020 State Grant	0.00
With Donor Restrictions	
2017 Beaufort Cnty	0.00
2018 Beaufort Cnty	0.00
2016 Beautoft City	
2020 Beaufort County	4,000.00

	TOTAL
Total Unearned or Deferred Revenue	4,000.00
Unrestricted Board Pledge-2017	0.00
Unrestricted Board Pledge-2018	0.00
Total Other Current Liabilities	\$25,802.29
Total Current Liabilities	\$28,046.37
Total Liabilities	\$28,046.37
Net Assets	
Net Assets With Donor Restrictions	69,795.48
Net Assets Without Donor Restrictions	186,103.68
Net Revenue	640,655.42
Total Net Assets	\$896,554.58
TOTAL LIABILITIES AND EQUITY	\$924,600.95

# Statement of Financial Position As of February 2, 2023

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
10100 Coastal States CD	170,586.35
10200 Comm Found of the Lowcountry	128,890.07
10300 Paypal Account	87.50
10400 South State Bank	362,913.05
Total Bank Accounts	\$662,476.97
Accounts Receivable	
MOU TOHH 2021	-750.00
Pledge Receivable - Blues and BBQ	0.00
Pledge Receivables	
Unrestricted Board Pledges 2019	2,750.00
Unrestricted Board Pledges 2020	4,138.00
Total Pledge Receivables	6,888.00
Total Accounts Receivable	\$6,138.00
Other Current Assets	
MOU Town of HHI 2021	105,000.00
Prepaid Expenditures	1,240.85
Prepaid Expenditures-Anniversary Forum	0.00
Prepaid Expenditures-Blues and BBQ	
Prepaid Blues and BBQ-Advertising	75.00
Prepaid Blues and BBQ-Band	0.00
Prepaid Blues and BBQ-Staging Park	0.00
Total Prepaid Expenditures-Blues and BBQ	75.00
Prepaid Expenditures-Juneteenth	
Prepaid Juneteenth Expense	0.00
Prepaid Juneteenth Marketing Expense	0.00
Total Prepaid Expenditures-Juneteenth	0.00
Prepaid Holiday Event	0.00
Total Prepaid Expenditures	1,315.85
Prepaid Property Insurance	0.00
TOHH A-Tax Receivable	185,000.00
Uncategorized Asset	0.00
Total Other Current Assets	\$291,315.85
Total Current Assets	\$959,930.82
Fixed Assets	
Furniture and Equipment	22,807.04
Sign	2,655.00
zAccumulated Depreciation	-25,483.38
Total Fixed Assets	\$ -21.34
Other Assets	

# Statement of Financial Position As of February 2, 2023

	TOTAL
Collections-Exhibits	10,000.00
Total Other Assets	\$10,000.00
TOTAL ASSETS	\$969,909.48
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
South State Bank CC	0.00
Total Credit Cards	\$0.00
Other Current Liabilities	
Accounts Payable	10,991.05
Deferred Revenue - Blues and BBQ	0.00
Payroll Tax Payable	0.00
Unearned or Deferred Revenue	0.00
With Donor Restrictions	
Breedlove Grant	0.00
Total With Donor Restrictions	0.00
Total Unearned or Deferred Revenue	0.00
Wages Payable	4,177.96
Total Other Current Liabilities	\$15,169.01
Total Current Liabilities	\$15,169.01
Total Liabilities	\$15,169.01
Net Assets	
Net Assets With Donor Restrictions	69,795.48
Net Assets Without Donor Restrictions	908,793.29
Opening Balance Equity	-757.32
Net Revenue	-23,090.98
Total Net Assets	\$954,740.47
TOTAL LIABILITIES AND EQUITY	\$969,909.48

### Statement of Financial Position As of December 31, 2022

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Coastal States CD	170,586.35
Comm Found of the Lowcountry	128,890.07
Paypal Account	87.50
South State Bank	380,307.22
Total Bank Accounts	\$679,871.14
Accounts Receivable	
MOU TOHH 2021	0.00
Pledge Receivable - Blues and BBQ	0.00
Pledge Receivables	
Unrestricted Board Pledges 2019	2,750.00
Unrestricted Board Pledges 2020	4,138.00
Total Pledge Receivables	6,888.00
Total Accounts Receivable	\$6,888.00
Other Current Assets	
MOU Town of HHI 2021	105,000.00
Prepaid Expenditures	1,240.85
Prepaid Expenditures-Anniversary Forum	0.00
Prepaid Expenditures-Blues and BBQ	75.00
Prepaid Expenditures-Juneteenth	0.00
Prepaid Holiday Event	0.00
Total Prepaid Expenditures	1,315.85
Prepaid Property Insurance	0.00
TOHH A-Tax Receivable	185,000.00
TOHH A-Tax Receivable 2020	757.32
Total TOHH A-Tax Receivable	185,757.32
Uncategorized Asset	0.00
Total Other Current Assets	\$292,073.17
Total Current Assets	\$978,832.31
Fixed Assets	
Furniture and Equipment	22,807.04
Sign	2,655.00
zAccumulated Depreciation	-24,868.04
Total Fixed Assets	\$594.00
Other Assets	
Collections-Exhibits	10,000.00
Total Other Assets	\$10,000.00
TOTAL ASSETS	\$989,426.31

LIABILITIES AND EQUITY

Liabilities

	TOTAL
Current Liabilities	
Credit Cards	
South State Bank CC	0.00
Total Credit Cards	\$0.00
Other Current Liabilities	
Accounts Payable	10,991.05
Deferred Revenue - Blues and BBQ	0.00
Payroll Tax Payable	0.00
Unearned or Deferred Revenue	0.0
With Donor Restrictions	
Breedlove Grant	0.00
Total With Donor Restrictions	0.00
Total Unearned or Deferred Revenue	0.00
Wages Payable	0.00
Total Other Current Liabilities	\$10,991.05
Total Current Liabilities	\$10,991.0
Total Liabilities	\$10,991.0
Net Assets	
Net Assets With Donor Restrictions	69,795.48
Net Assets Without Donor Restrictions	906,770.03
Net Revenue	1,869.76
Total Net Assets	\$978,435.20
OTAL LIABILITIES AND EQUITY	\$989,426.3 <sup>-</sup>

		TOTAL	
	JAN - DEC 2021	JAN - DEC 2020 (PY)	CHANGE
Revenue			
CONTRIBUTIONS, GIFTS & GRANTS		200.00	-200.00
Contributions - Individual & Business	1,825.00		1,825.00
Board Pledges	6,000.00	10,000.00	-4,000.00
Corporate Contributions	100,000.00	545.00	99,455.00
Donations & Memberships - Individuals	72,998.08	84,972.67	-11,974.59
Total Contributions - Individual & Business	180,823.08	95,517.67	85,305.41
Direct Public Grants	25,000.00	4,500.00	20,500.00
Misc Public Grants	6,500.00		6,500.00
Total Direct Public Grants	31,500.00	4,500.00	27,000.00
Direct Public Support			
1862 Campaign		711.52	-711.52
Breedlove Foundation	30,000.00		30,000.00
Gifts in Kind - Rental Space	7,000.08	7,000.00	0.08
Gifts In Kind-Exec Director Costs	0.00	50,000.00	-50,000.00
Heritage Classic Foundation Match	2,000.00	600.00	1,400.00
Memorials	970.70		970.70
MOU with TOHH for 2021	105,000.00		105,000.00
Total Direct Public Support	144,970.78	58,311.52	86,659.26
Government Grants			
Beaufort County ATax	20,000.00		20,000.00
County A-Tax 2020		16,000.00	-16,000.00
SC Parks and Recreation Grants	10,999.05	725,000.00	-714,000.95
TOHH A-Tax 2019 (deleted)		15,178.92	-15,178.92
TOHH A-Tax 2020	33,732.13	185,003.00	-151,270.87
TOHH A-Tax 2021	185,000.60		185,000.60
Total Government Grants	249,731.78	941,181.92	-691,450.14
Total CONTRIBUTIONS, GIFTS & GRANTS	607,025.64	1,099,711.11	-492,685.47
FUNDRAISING INCOME			
Blues and BBQ			
Blues and BBQ Admissions	40.00	1,500.00	-1,460.00
Blues and BBQ Donations	21,601.24		21,601.24
Total Blues and BBQ	21,641.24	1,500.00	20,141.24
Total FUNDRAISING INCOME	21,641.24	1,500.00	20,141.24
Grant Income (deleted)	0.00		0.00
INVESTMENT INCOME			
Interest - CD	1,012.66	4,573.69	-3,561.03
Interest - CFoLC	,	397.69	-397.69
Interest - SouthState Checking	444.75	302.67	142.08
Total INVESTMENT INCOME	1,457.41	5,274.05	-3,816.64
PROGRAM INCOME			

Freedom Day (deleted)			TOTAL	
Grio's Corner		JAN - DEC 2021	JAN - DEC 2020 (PY)	CHANGE
Juneteenth Celebration   Juneteenth Celebration - Sponsors   50.00   1.50     Juneteenth Celebration - Donation   1.500.00   1.50     Juneteenth Celebration - Donation   1.500.00   1.50     Juneteenth Celebration - Food and Water   388.36   38     Juneteenth Celebration Admissions   17,306.46   17,30     Juneteenth Celebration   19,244.82   19,24     Total Juneteenth Celebration   19,244.82   19,24     Total Special Events Revenue   820.00   1,575.25   7.76     Total PROGRAM INCOME   24,064.82   22,075.25   1,96     Rev Released from Restrictions   0.00     Total Rev Released from Restrictions   0.00     FUNDRAISING EXPENSES   0.00   0.00     GROSS PROFIT   854,189.11   \$1,134,422.41   \$-480,23     Blues and BBO Marketing   1,668.53   0.00     Blues and BBO Marketing   1,668.53   0.00     Blues and BBO Marketing   1,668.53   0.00     Blues and BBO Caperating Expense   0.00   0.00   0.00     Growth Standard Revenue   0.00   0.00   0.00     Growth Revenue	Freedom Day (deleted)		500.00	-500.00
Juneteenth Celebration - Sponsors   50.00   1.55     Juneteenth Celebration - Donation   1.500.00   1.55     Juneteenth Celebration - Tood and Water   388.36   383     Juneteenth Celebration Admissions   17,306.46   17,30     Total Juneteenth Celebration Admissions   17,306.46   17,30     Total Juneteenth Celebration Admissions   17,306.46   17,30     Total PROGRAM INCOME   24,064.82   22,075.25   1,98     Rev Released from Restrictions   24,064.82   22,075.25   1,98     Rev Released from Restrictions   0.00     Total PROGRAM INCOME   24,064.82   22,075.25   1,98     Rev Released from Restrictions   0.00     Unapplied Cash Payment Income   5,862.00   -5,86     Total Revenue   \$654,189.11   \$1,134,422.41   \$-480,28     GROSS PROFIT   \$854,189.11   \$1,134,422.41   \$-480,28     Expenditures   0.00   0.00     FUNDRAISING EXPENSES   30.38   0.3     Blues and BBO Marketing   1,668.53   1.66     Blues and BBO Marketing   1,668.53   1.66     Blues and BBO Expense Entertainment   4,700.00   0.00   4,74     Blues and BBO Expense Entertainment   4,700.00   4,74     Blues and BBO Expense Staging Park (deleted)   100.00   4,74     Blues and BBO Expense Staging Park (deleted)   100.00   4,74     Golf Outing Expense   3,800.00   4,740.00   -9,66     Event Sponsorship (deleted)   100.00   3,750.00   6,66     Golf Outing Expenses (deleted)   100.00   3,750.00   6,66     Total Blues and BBO Expense Staging Park (deleted)   100.00   3,750.00   6,66     Total Blues and BBO Expense Staging Park (deleted)   100.00   3,750.00   6,66     Total Expenses (deleted)   100.00   3,750.00   6,66     Total Expenses (deleted)   2,597.00   2,506.19   2,505.19     Total Expense (deleted)   2,597.00   3,00	Griot's Corner	4,000.00	20,000.00	-16,000.00
Juneteenth Celebration - Donation   1,500.00   1,500.	Juneteenth Celebration			
Juneteenth Celebration -Food and Water   388.36   17.30   17	Juneteenth Celebration - Sponsors	50.00		50.00
Juneteenth Celebration Admissions   17,366.46   17,367.   1761	Juneteenth Celebration -Donation	1,500.00		1,500.00
Total Juneteenth Celebration         19,244.82         19,224           Tour & Special Events Revenue         820.00         1,575.25         -7.7           Total PROGRAM INCOME         24,084.82         22,075.25         1,98           Rev Released from Restrictions         0.00         1,000         1,000           Total Rev Released from Restrictions         0.00         5,862.00         -5,862.00	Juneteenth Celebration -Food and Water	388.36		388.36
Tour & Special Events Revenue         820.00         1,575.25         -77           Total PROGRAM INCOME         24,064.82         22,075.25         1,88           Rev Released from Restrictions         80.00         -70           Total Rev Released from Restrictions         0.00         -5.86           Total Rev Released from Restrictions         0.00         -5.86           Unapplied Cash Payment Income         \$654,189.11         \$1,134,422.41         \$-480,23           GROSS PROFIT         \$654,189.11         \$1,134,422.41         \$-480,23           Expenditures         -5.86         -5.86         -5.86           Christmas Tree Lighting (deleted)         0.00         -7.86         -7.86           FUNDRAISING EXPENSES         30.38         3.66         -9.86           Blues and BBQ Operating Expense         900.00         4.74         -9.86           Blues and BBQ Expense-Staging Park (deleted)         4,700.00         4.74         -9.86           Blues and BBQ Expense-Staging Park (deleted)         100.00         4,74         -9.86           Event Sponsorship (deleted)         100.00         4,74         -9.86           Event Sponsorship (deleted)         100.00         3,750.00         6.66           Total Fundraising Expenses (de	Juneteenth Celebration Admissions	17,306.46		17,306.46
Total PROGRAM INCOME         24,064.82         22,075.25         1,964           Rev Released from Restrictions         0.00	Total Juneteenth Celebration	19,244.82		19,244.82
Rev Released from Restrictions         Restrictions Satisfied by Pymts         0.00           Total Rev Released from Restrictions         0.00           Unapplied Cash Payment Income         \$654,189.11         \$1,134,422.41         \$-80,23           GROSS PROFIT         \$654,189.11         \$1,134,422.41         \$-480,23           Expenditures         654,189.11         \$1,134,422.41         \$-480,23           Expenditures         654,189.11         \$1,134,422.41         \$-480,23           Expenditures         654,189.11         \$1,134,422.41         \$-480,23           Expenditures         655,189.11         \$1,134,422.41         \$-480,23           Expenditures         655,189.11         \$1,134,422.41         \$-480,23           Expenditures         600         655,189.12         \$-480,23           Expenditures         90.00         90.00         \$-5,86         \$-5,86           Blues and BBQ Marketing         1,668.53         \$-5,86         \$-5,86         \$-5,86         \$-5,86         \$-5,86         \$-5,86         \$-5,86         \$-5,86         \$-5,86         \$-5,86         \$-5,86         \$-5,86         \$-5,86         \$-6,90         \$-6,90         \$-6,90         \$-6,90         \$-6,90         \$-6,90         \$-6,90         \$-6,90	Tour & Special Events Revenue	820.00	1,575.25	-755.25
Restrictions Satisfied by Pymts   0.00     Total Rev Released from Restrictions   0.00     Unapplied Cash Payment Income   \$654,189.11   \$1,134,422.41   \$-480,25     Total Revenue   \$654,189.11   \$1,134,422.41   \$-480,25     ROSS PROFIT   \$654,189.11   \$1,134,422.41   \$-480,25     Expenditures	Total PROGRAM INCOME	24,064.82	22,075.25	1,989.57
Total Rev Released from Restrictions         0.00           Unapplied Cash Payment Income         \$,862.00         5,862.00<	Rev Released from Restrictions			
Diapplied Cash Payment Income	Restrictions Satisfied by Pymts		0.00	0.00
Total Revenue         \$654,189.11         \$1,134,422.41         \$-480,23           GROSS PROFIT         \$654,189.11         \$1,134,422.41         \$-480,23           Expenditures         Christmas Tree Lighting (deleted)         0.00	Total Rev Released from Restrictions		0.00	0.00
GROSS PROFIT         \$654,189.11         \$1,134,422.41         \$-480,23           Expenditures         Christmas Tree Lighting (deleted)         0.00	Unapplied Cash Payment Income		5,862.00	-5,862.00
Expenditures	Total Revenue	\$654,189.11	\$1,134,422.41	\$ -480,233.30
Christmas Tree Lighting (deleted)         0.00           FUNDRAISING EXPENSES         30.38         3.33           Blues and BBQ Marketing         1,668.53         1,66           Blues and BBQ Operating Expense         -900.00         -90           Blues and BBQ Expense Entertainment         4,700.00         0.00         4,74           Blues and BBQ Expense-Staging Park (deleted)         4,740.00         -94           Event Sponsorship (deleted)         100.00         4,740.00         -94           Event Sponsorship (deleted)         100.00         10         10           Golf Outing Expenses (deleted)         100.00         3,750.00         6,68           Total FUNDRAISING EXPENSES         16,098.91         8,490.00         7,66           MANAGEMENT & ADMINISTRATION         0.00         3,750.00         6,63           Bank Fee         66.00         2,05         6,63           Bank Fee         66.00         6,63         6,63           Late Fee/Penalty         2,597.00         2,55         2,55           Square Fees (deleted)         2,597.00         2,55         2,55           Square Fees (deleted)         2,761.6         88.24         18           Total Bank Fee         3,266.90         259.	GROSS PROFIT	\$654,189.11	\$1,134,422.41	\$ -480,233.30
FUNDRAISING EXPENSES         30.38         3.68           Blues and BBQ Marketing         1,668.53         1,668           Blues and BBQ Operating Expense         -900.00         -90           Blues and BBQ Expense Entertainment         4,700.00         0.00         4,74           Blues and BBQ Expense-Staging Park (deleted)         4,740.00         4,740.00         -90           Event Sponsorship (deleted)         100.00         4,740.00         10           Golf Outing Expenses (deleted)         100.00         3,750.00         6,68           Total FUNDRAISING EXPENSES         16,098.91         8,490.00         7,66           MANAGEMENT & ADMINISTRATION         0.00         39.00         -2,05           Administrative Fees - CFLC         2,056.19         -2,05           Bank Fee         66.00         39.00         -5           Bank charges (deleted)         0.00         39.00         -5           Late Fee/Penalty         2,597.00         2,55           Square Fees (deleted)         276.16         88.24         18           Total Bank Fee         3,266.90         259.09         3,00           Board Retreat and Training         1,461.99         -1,46           Business Expenses (deleted)         3,000.	Expenditures			
Blues and BBQ Marketing         1,668.53         1,66           Blues and BBQ Operating Expense         -900.00         -90           Blues and BBQ Expense Entertainment         4,700.00         0.00         4,70           Blues and BBQ Expense-Staging Park (deleted)         4,740.00         -9,4           Total Blues and BBQ Operating Expense         3,800.00         4,740.00         -9,4           Event Sponsorship (deleted)         100.00         4,740.00         -9,4           Golf Outing Expenses (deleted)         100.00         3,750.00         6,6           Grant Writing Expenses         10,400.00         3,750.00         6,6           Total FUNDRAISING EXPENSES         16,098.91         8,490.00         7,6           MANAGEMENT & ADMINISTRATION         0.00         2,056.19         -2,05           Bank Fee         66.00         2,056.19         -2,05           Bank charges (deleted)         0.00         39.00         -3           Interest Expense         327.74         131.85         15           Late Fee/Penalty         2,597.00         2,55           Square Fees (deleted)         276.16         88.24         16           Total Bank Fee         3,266.90         259.09         3,00	Christmas Tree Lighting (deleted)	0.00		0.00
Blues and BBQ Operating Expense         -900.00         -90           Blues and BBQ Expense Entertainment         4,700.00         0.00         4,70           Blues and BBQ Expense-Staging Park (deleted)         4,740.00         -9,47           Total Blues and BBQ Operating Expense         3,800.00         4,740.00         -9,47           Event Sponsorship (deleted)         100.00         4,740.00         -9,47           Golf Outing Expenses (deleted)         100.00         3,750.00         6,68           Total FUNDRAISING EXPENSES         16,098.91         8,490.00         7,66           MANAGEMENT & ADMINISTRATION         0.00         -2,056.19         -2,05           Administrative Fees - CFLC         2,056.19         -2,05           Bank Fee         66.00         6         6           Bank charges (deleted)         0.00         39.00         -2           Interest Expense         327.74         131.85         15           Square Fees (deleted)         276.16         88.24         16           Total Bank Fee         3,266.90         259.09         3,00           Board Retreat and Training         1,461.99         -1,44           Business Expenses (deleted)         3,000.00         73.91         2,92	FUNDRAISING EXPENSES	30.38		30.38
Blues and BBQ Expense Entertainment         4,700.00         0.00         4,77           Blues and BBQ Expense-Staging Park (deleted)         4,740.00         -4,74           Total Blues and BBQ Operating Expense         3,800.00         4,740.00         -94           Event Sponsorship (deleted)         100.00         10         10           Golf Outing Expenses (deleted)         10,400.00         3,750.00         6,68           Total FUNDRAISING EXPENSES         16,098.91         8,490.00         7,60           MANAGEMENT & ADMINISTRATION         0.00         2,056.19         -2,05           Bank Fee         66.00         2,056.19         -2,05           Bank charges (deleted)         0.00         39.00         -3           Interest Expense         327.74         131.85         15           Late Fee/Penalty         2,597.00         2,55           Square Fees (deleted)         276.16         88.24         18           Total Bank Fee         3,266.90         259.09         3,00           Board Retreat and Training         1,461.99         -1,46           Business Expenses (deleted)         3,000.00         73.91         2,92           Conference, Convention, Meeting         3,472.67         1,507.70         1,	Blues and BBQ Marketing	1,668.53		1,668.53
Blues and BBQ Expense-Staging Park (deleted)         4,740.00         -4,74           Total Blues and BBQ Operating Expense         3,800.00         4,740.00         -94           Event Sponsorship (deleted)         100.00         10         10           Golf Outing Expenses (deleted)         100.00         3,750.00         6,65           Grant Writing Expenses         10,400.00         3,750.00         6,65           Total FUNDRAISING EXPENSES         16,098.91         8,490.00         7,60           MANAGEMENT & ADMINISTRATION         0.00         2,056.19         -2,05           Bank Fee         66.00         2,056.19         -2,05           Bank charges (deleted)         0.00         39.00         -5           Interest Expense         327.74         131.85         16           Late Fee/Penalty         2,597.00         2,56           Square Fees (deleted)         276.16         88.24         18           Total Bank Fee         3,266.90         259.09         3,00           Board Retreat and Training         1,461.99         -1,46           Business Expenses (deleted)         3,000.00         73.91         2,92           Conference, Convention, Meeting         3,472.67         1,507.70         1,96	Blues and BBQ Operating Expense	-900.00		-900.00
Total Blues and BBQ Operating Expense         3,800.00         4,740.00         -994           Event Sponsorship (deleted)         100.00         10           Golf Outing Expenses (deleted)         100.00         3,750.00         6,65           Grant Writing Expense         10,400.00         3,750.00         6,65           Total FUNDRAISING EXPENSES         16,098.91         8,490.00         7,60           MANAGEMENT & ADMINISTRATION         0.00         2,056.19         -2,05           Bank Fee         66.00         2,056.19         -2,05           Bank charges (deleted)         0.00         39.00         -5           Interest Expense         327.74         131.85         15           Late Fee/Penalty         2,597.00         2,56           Square Fees (deleted)         276.16         88.24         18           Total Bank Fee         3,266.90         259.09         3,00           Board Retreat and Training         1,461.99         -1,46           Business Expenses (deleted)         3,000.00         73.91         2,92           Conference, Convention, Meeting         3,472.67         1,507.70         1,96           Constant Contact         898.80         1,059.30         -16	Blues and BBQ Expense Entertainment	4,700.00	0.00	4,700.00
Event Sponsorship (deleted)         100.00         100.00           Golf Outing Expenses (deleted)         100.00         3,750.00         6,65           Grant Writing Expense         10,400.00         3,750.00         6,65           Total FUNDRAISING EXPENSES         16,098.91         8,490.00         7,60           MANAGEMENT & ADMINISTRATION         0.00         -2,056.19         -2,05           Bank Fee         66.00         2,056.19         -2,05           Bank charges (deleted)         0.00         39.00         -2           Interest Expense         327.74         131.85         15           Late Fee/Penalty         2,597.00         2,55           Square Fees (deleted)         276.16         88.24         18           Total Bank Fee         3,266.90         259.09         3,00           Board Retreat and Training         1,461.99         -1,46           Business Expenses (deleted)         3,000.00         73.91         2,92           Conference, Convention, Meeting         3,472.67         1,507.70         1,96           Constant Contact         898.80         1,059.30         -16	Blues and BBQ Expense-Staging Park (deleted)		4,740.00	-4,740.00
Golf Outing Expenses (deleted)         100.00         10           Grant Writing Expense         10,400.00         3,750.00         6,68           Total FUNDRAISING EXPENSES         16,098.91         8,490.00         7,60           MANAGEMENT & ADMINISTRATION         0.00         2,056.19         -2,05           Administrative Fees - CFLC         2,056.19         -2,05           Bank Fee         66.00         2,056.19         -2,05           Bank charges (deleted)         0.00         39.00         -3           Interest Expense         327.74         131.85         15           Late Fee/Penalty         2,597.00         2,56           Square Fees (deleted)         276.16         88.24         18           Total Bank Fee         3,266.90         259.09         3,00           Board Retreat and Training         1,461.99         -1,46           Business Expenses (deleted)         3,000.00         73.91         2,92           Conference, Convention, Meeting         3,472.67         1,507.70         1,96           Constant Contact         898.80         1,059.30         -16	Total Blues and BBQ Operating Expense	3,800.00	4,740.00	-940.00
Grant Writing Expense         10,400.00         3,750.00         6,68           Total FUNDRAISING EXPENSES         16,098.91         8,490.00         7,60           MANAGEMENT & ADMINISTRATION         0.00         2,056.19         -2,08           Bank Fee         66.00         2,056.19         -2,08           Bank charges (deleted)         0.00         39.00         -3           Interest Expense         327.74         131.85         19           Late Fee/Penalty         2,597.00         2,59           Square Fees (deleted)         276.16         88.24         18           Total Bank Fee         3,266.90         259.09         3,00           Board Retreat and Training         1,461.99         -1,46           Business Expenses (deleted)         3,000.00         73.91         2,92           Conference, Convention, Meeting         3,472.67         1,507.70         1,96           Constant Contact         898.80         1,059.30         -16	Event Sponsorship (deleted)	100.00		100.00
Total FUNDRAISING EXPENSES         16,098.91         8,490.00         7,60           MANAGEMENT & ADMINISTRATION         0.00         2,056.19         -2,05           Bank Fee         66.00         2,056.19         -2,05           Bank charges (deleted)         0.00         39.00         -3           Interest Expense         327.74         131.85         15           Late Fee/Penalty         2,597.00         2,59           Square Fees (deleted)         276.16         88.24         16           Total Bank Fee         3,266.90         259.09         3,00           Board Retreat and Training         1,461.99         -1,46           Business Expenses (deleted)         3,000.00         73.91         2,92           Conference, Convention, Meeting         3,472.67         1,507.70         1,96           Constant Contact         898.80         1,059.30         -16	Golf Outing Expenses (deleted)	100.00		100.00
MANAGEMENT & ADMINISTRATION       0.00         Administrative Fees - CFLC       2,056.19       -2,056.19         Bank Fee       66.00       66.00       39.00       -3         Bank charges (deleted)       0.00       39.00       -3         Interest Expense       327.74       131.85       19         Late Fee/Penalty       2,597.00       2,59         Square Fees (deleted)       276.16       88.24       18         Total Bank Fee       3,266.90       259.09       3,00         Board Retreat and Training       1,461.99       -1,46         Business Expenses (deleted)       3,000.00       73.91       2,92         Conference, Convention, Meeting       3,472.67       1,507.70       1,96         Constant Contact       898.80       1,059.30       -16	Grant Writing Expense	10,400.00	3,750.00	6,650.00
Administrative Fees - CFLC       2,056.19       -2,05         Bank Fee       66.00       6         Bank charges (deleted)       0.00       39.00       -3         Interest Expense       327.74       131.85       15         Late Fee/Penalty       2,597.00       2,59         Square Fees (deleted)       276.16       88.24       18         Total Bank Fee       3,266.90       259.09       3,00         Board Retreat and Training       1,461.99       -1,46         Business Expenses (deleted)       3,000.00       73.91       2,92         Conference, Convention, Meeting       3,472.67       1,507.70       1,96         Constant Contact       898.80       1,059.30       -16	Total FUNDRAISING EXPENSES	16,098.91	8,490.00	7,608.91
Bank Fee       66.00       39.00       66.00         Bank charges (deleted)       0.00       39.00       -30.00         Interest Expense       327.74       131.85       19.00         Late Fee/Penalty       2,597.00       2,59.00       25.00         Square Fees (deleted)       276.16       88.24       18.00         Total Bank Fee       3,266.90       259.09       3,00         Board Retreat and Training       1,461.99       -1,46         Business Expenses (deleted)       3,000.00       73.91       2,92         Conference, Convention, Meeting       3,472.67       1,507.70       1,96         Constant Contact       898.80       1,059.30       -16	MANAGEMENT & ADMINISTRATION	0.00		0.00
Bank charges (deleted)       0.00       39.00       -3         Interest Expense       327.74       131.85       18         Late Fee/Penalty       2,597.00       2,59         Square Fees (deleted)       276.16       88.24       18         Total Bank Fee       3,266.90       259.09       3,00         Board Retreat and Training       1,461.99       -1,46         Business Expenses (deleted)       3,000.00       73.91       2,92         Conference, Convention, Meeting       3,472.67       1,507.70       1,96         Constant Contact       898.80       1,059.30       -16	Administrative Fees - CFLC		2,056.19	-2,056.19
Interest Expense       327.74       131.85       18         Late Fee/Penalty       2,597.00       2,58         Square Fees (deleted)       276.16       88.24       18         Total Bank Fee       3,266.90       259.09       3,00         Board Retreat and Training       1,461.99       -1,46         Business Expenses (deleted)       3,000.00       73.91       2,92         Conference, Convention, Meeting       3,472.67       1,507.70       1,96         Constant Contact       898.80       1,059.30       -16	Bank Fee	66.00		66.00
Late Fee/Penalty       2,597.00       2,597.00         Square Fees (deleted)       276.16       88.24       18         Total Bank Fee       3,266.90       259.09       3,00         Board Retreat and Training       1,461.99       -1,46         Business Expenses (deleted)       3,000.00       73.91       2,92         Conference, Convention, Meeting       3,472.67       1,507.70       1,96         Constant Contact       898.80       1,059.30       -16	Bank charges (deleted)	0.00	39.00	-39.00
Square Fees (deleted)       276.16       88.24       18         Total Bank Fee       3,266.90       259.09       3,00         Board Retreat and Training       1,461.99       -1,46         Business Expenses (deleted)       3,000.00       73.91       2,92         Conference, Convention, Meeting       3,472.67       1,507.70       1,96         Constant Contact       898.80       1,059.30       -16	Interest Expense	327.74	131.85	195.89
Total Bank Fee         3,266.90         259.09         3,00           Board Retreat and Training         1,461.99         -1,46           Business Expenses (deleted)         3,000.00         73.91         2,92           Conference, Convention, Meeting         3,472.67         1,507.70         1,96           Constant Contact         898.80         1,059.30         -16	Late Fee/Penalty	2,597.00		2,597.00
Board Retreat and Training       1,461.99       -1,46         Business Expenses (deleted)       3,000.00       73.91       2,92         Conference, Convention, Meeting       3,472.67       1,507.70       1,96         Constant Contact       898.80       1,059.30       -16	Square Fees (deleted)	276.16	88.24	187.92
Business Expenses (deleted)       3,000.00       73.91       2,92         Conference, Convention, Meeting       3,472.67       1,507.70       1,96         Constant Contact       898.80       1,059.30       -16	Total Bank Fee	3,266.90	259.09	3,007.81
Conference, Convention, Meeting       3,472.67       1,507.70       1,96         Constant Contact       898.80       1,059.30       -16	Board Retreat and Training		1,461.99	-1,461.99
Constant Contact 898.80 1,059.30 -16	Business Expenses (deleted)	3,000.00	73.91	2,926.09
	Conference, Convention, Meeting	3,472.67	1,507.70	1,964.97
B 101 11	Constant Contact	898.80	1,059.30	-160.50
Dues and Subscriptions 791.85 3,162.00 -2,37	Dues and Subscriptions	791.85	3,162.00	-2,370.15

		TOTAL	
	JAN - DEC 2021	JAN - DEC 2020 (PY)	CHANG
Museum Associations/Orgs	1,000.00		1,000.0
Rotary Fees	920.00		920.0
Total Dues and Subscriptions	2,711.85	3,162.00	-450.1
Facilities and Equipment			
Depr and Amort - Allowable	3,692.04	1,758.00	1,934.0
Donated Facilities	7,000.08	7,000.00	0.0
Park Lease	4.00		4.0
Park Maintenance & Updates	14,388.00	14,867.58	-479.5
Park Updates (deleted)	28,125.00		28,125.0
Park Utilities	525.00		525.0
Storage	527.00	413.62	113.3
Total Facilities and Equipment	54,261.12	24,039.20	30,221.9
Insurance Expense			
Liability/Event/Terrorism Insurance	540.00	540.00	0.0
Property Insurance	6,896.84	5,592.22	1,304.6
Total Insurance Expense	7,436.84	6,132.22	1,304.6
Misc/Indirect Program Expense		302.34	-302.3
Office/Organizational Supplies	612.61		612.6
Other Types of Expenses			
Marketing	16,558.39	24,360.50	-7,802.1
Marketing Project Mgmt	14,300.00		14,300.0
Marketing Supplies	818.55	76.86	741.6
Media Buy Radio/TV (deleted)		1,000.00	-1,000.0
Social Media (deleted)		10,740.00	-10,740.0
Strategic Planning		4,500.00	-4,500.0
Total Marketing	31,676.94	40,677.36	-9,000.4
Membership (deleted)		170.00	-170.0
Other Costs			
All Other Expenses			
Supplies	168.54	1,375.40	-1,206.8
Total All Other Expenses	168.54	1,375.40	-1,206.8
Travel and Meetings (deleted)		307.73	-307.7
Total Other Costs	168.54	1,683.13	-1,514.5
Telephone, Telecommunications (deleted)		692.25	-692.2
Total Other Types of Expenses	31,845.48	43,222.74	-11,377.2
Outside Services	12,720.64		12,720.6
Accountant	16,233.25	12,491.35	3,741.9
Audit/Review Expense (deleted)	8,115.00	,	8,115.0
Fundraising Fees	210,000.00	17,500.00	192,500.0
Legal Fees	418.09	345.83	72.2
Total Outside Services	247,486.98	30,337.18	217,149.8

		TOTAL	
	JAN - DEC 2021	JAN - DEC 2020 (PY)	CHANGE
Paid Event/ Program Staff			
Executive Director	94,275.51	97,137.68	-2,862.17
Griot's Corner Facilitator	6,000.00	7,200.00	-1,200.00
Health Insurance (deleted)		2,473.64	-2,473.64
Payroll Processing Fee	1,186.44	71.11	1,115.33
Payroll Taxes	10,700.25	6,496.93	4,203.32
Program/Project Manager	45,600.00	46,000.00	-400.00
Total Paid Event/ Program Staff	157,762.20	159,379.36	-1,617.16
Postage, Mailing Service	735.82	212.54	523.28
Printing and Copying		83.88	-83.88
Technology Upgrades	17,150.65	14,592.56	2,558.09
Website		228.00	-228.0
Website (deleted)		228.00	-228.0
Total Website		456.00	-456.0
Total MANAGEMENT & ADMINISTRATION	530,641.92	288,338.20	242,303.7
PROGRAM SERVICES EXPENSE			
Archaeology Project	61,842.46	59,180.29	2,662.1
Educational Outreach/Curriculum Dev	7,146.14	5,420.00	1,726.1
Freedom Day	300.00	3,381.76	-3,081.7
Entertainment	4,900.00	182.41	4,717.5
Staging (deleted)		7,808.00	-7,808.0
Total Freedom Day	5,200.00	11,372.17	-6,172.1
Griot's Corner Expense	246.43	2,523.77	-2,277.3
Holiday Event	-1,683.00	21,149.48	-22,832.4
Juneteenth Celebration	4,751.63	1,500.00	3,251.6
Juneteenth Celebration - Merchandise (deleted)	1,764.14		1,764.1
Juneteenth Celebration - Performance	19,685.06	5,300.00	14,385.0
Juneteenth Celebration-Staging Park	15,532.33	1,875.00	13,657.3
Total Juneteenth Celebration	41,733.16	8,675.00	33,058.1
Miscellaneous Indirect Program Costs		464.00	-464.0
Hospitality	397.88	347.46	50.4
Reenactments and Tours	400.00	200.00	200.0
Supplies	183.17	1,389.04	-1,205.8
Total Miscellaneous Indirect Program Costs	981.05	2,400.50	-1,419.4
MPP Anniversary Forum Expenses	3,200.00	3,300.00	-100.0
Program Marketing	167.76	10,925.00	-10,757.2
Anniversary Forum Marketing		3,000.00	-3,000.0
Freedom Day Marketing	4,700.00	•	4,700.0
General Project Marketing	8,150.00	6,977.28	1,172.7
Griot's Corner Marketing	2,250.00	6,450.00	-4,200.0
Holiday/Tree Lighting Marketing	24,138.00	,	24,138.0
Juneteenth Marketing	26,834.13	24,575.00	2,259.13

		TOTAL	
	JAN - DEC 2021	JAN - DEC 2020 (PY)	CHANGE
Master Plan Marketing	15,790.00	6,820.91	8,969.09
Total Program Marketing	82,029.89	58,748.19	23,281.70
Travel (deleted)	-350.00	11,796.66	-12,146.66
Total PROGRAM SERVICES EXPENSE	200,346.13	184,566.06	15,780.07
Total Expenditures	\$747,086.96	\$481,394.26	\$265,692.70
NET OPERATING REVENUE	\$ -92,897.85	\$653,028.15	\$ -745,926.00
NET REVENUE	\$ -92,897.85	\$653,028.15	\$ -745,926.00

	TOTAL
Revenue	
CONTRIBUTIONS, GIFTS & GRANTS	200.00
Direct Public Grants	4,500.00
Direct Public Support	
1862 Campaign	711.52
Gifts in Kind - Rental Space	7,000.00
Gifts In Kind-Exec Director Costs	50,000.00
Heritage Classic Foundation Match	600.00
Total Direct Public Support	58,311.52
Government Grants	
County A-Tax 2020	16,000.00
SC Grant	725,000.00
TOHH A-Tax 2019	15,178.92
TOHH A-Tax 2020	185,000.00
Total Government Grants	941,178.92
Sponsorships Donations & Pledges	
Board Pledges	10,000.00
Corporate Contributions	545.00
Individ, Business Contributions	84,972.67
Total Sponsorships Donations & Pledges	95,517.67
Total CONTRIBUTIONS, GIFTS & GRANTS	1,099,708.11
FUNDRAISING INCOME	
Blues and BBQ	
Blues and BBQ Admissions	1,500.00
Total Blues and BBQ	1,500.00
Total FUNDRAISING INCOME	1,500.00
INVESTMENT INCOME	
Interest - CFoLC	397.69
Interest - SouthState Checking	302.67
Total INVESTMENT INCOME	700.36
PROGRAM INCOME	
Freedom Day	500.00
Griot's Corner	20,000.00
Reenactments and Tours	1,575.25
Total PROGRAM INCOME	22,075.25
Rev Released from Restrictions	·
Restrictions Satisfied by Pymts	0.00
Total Rev Released from Restrictions	0.00
Total Revenue	\$1,123,983.72
GROSS PROFIT	\$1,123,983.72
Expenditures	Ψ.,.23,000.72
FUNDRAISING EXPENSES	
I UNUNAIOING EAFENGES	

	TOTAL
Blues and BBQ Expense	
Blues and BBQ Expense Entertainment	0.00
Blues and BBQ Expense-Staging Park	4,740.00
Total Blues and BBQ Expense	4,740.00
Grant Writing Expense	3,750.00
Total FUNDRAISING EXPENSES	8,490.00
MANAGEMENT & ADMINISTRATION	
Business Expenses	73.91
Administrative Fees - CFLC	2,056.19
Interest Expense	131.85
Square Fees	88.24
Total Business Expenses	2,350.19
Contract Services	
Accounting Fees	12,491.35
Fundraising Fees	17,500.00
Legal Fees	345.83
Payroll Processing Fee	71.11
Total Contract Services	30,408.29
Dues and Subscriptions	3,162.00
Facilities and Equipment	
Depr and Amort - Allowable	3,692.04
Donated Facilities	7,000.00
Park Maintenance	14,867.58
Property Insurance	5,592.22
Storage	413.62
Total Facilities and Equipment	31,565.46
Insurance - Liability, D and O	540.00
Other Types of Expenses	
Bank Fee	
Bank charges	39.00
Total Bank Fee	39.00
Marketing	24,360.50
Constant Contact	1,059.30
Marketing Supplies	76.86
Media Buy Radio/TV	1,000.00
Social Media	10,740.00
Strategic Planning	4,500.00
Total Marketing	41,736.66
Membership	170.00
Other Costs	
All Other Expenses	
Miscellaneous Expense	302.34

	TOTAL
Supplies	1,375.40
Total All Other Expenses	1,677.74
Travel and Meetings	307.73
Board Retreat and Training	1,461.99
Conference, Convention, Meeting	1,507.70
Total Travel and Meetings	3,277.42
Total Other Costs	4,955.16
Technology Upgrades	14,592.56
Telephone, Telecommunications	692.25
Total Other Types of Expenses	62,185.63
Paid Event/ Program Staff	
Executive Director Costs	97,137.68
Griot's Corner Coordinator	7,200.00
Health Insurance	2,473.64
Payroll Taxes	6,496.93
Program Manager Costs	46,000.00
Total Paid Event/ Program Staff	159,308.25
Printing and Postage	
Postage, Mailing Service	212.54
Printing and Copying	83.88
Total Printing and Postage	296.42
Website	228.00
Website Hosting	228.00
Total Website	456.00
Total MANAGEMENT & ADMINISTRATION	290,272.24
PROGRAM SERVICES EXPENSE	
Archaeology Project	59,180.29
Educational Outreach/Curriculum Dev	5,420.00
Freedom Day	3,381.76
Entertainment	182.41
Staging	7,808.00
Total Freedom Day	11,372.17
Griot's Corner Expense	
Griot's Corner Genl Expense	2,523.77
Total Griot's Corner Expense	2,523.77
Holiday Event	21,149.48
Juneteenth Celebration	1,500.00
Juneteenth Celebration - Performance	5,300.00
Juneteenth Celebration-Staging Park	1,875.00
Total Juneteenth Celebration	8,675.00
Miscellaneous Indirect Program Costs	464.00
Hospitality	347.46

	TOTAL
Reenactments and Tours	200.00
Supplies	1,389.04
Total Miscellaneous Indirect Program Costs	2,400.50
MPP Anniversary Forum Expenses	
MPP Anniversary Forum Genl Expenses	3,300.00
Total MPP Anniversary Forum Expenses	3,300.00
Program Marketing	10,925.00
General Project Marketing	6,977.28
Griot's Corner Marketing	6,450.00
Juneteenth Celebration Mktg	24,575.00
Master Plan Marketing	6,820.91
MPP Anniversary Forum Marketing	3,000.00
Total Program Marketing	58,748.19
Travel	11,796.66
Total PROGRAM SERVICES EXPENSE	184,566.06
Total Expenditures	\$483,328.30
NET OPERATING REVENUE	\$640,655.42
NET REVENUE	\$640,655.42