

MEMORANDUM

To: Steve Riley, Town Manager
From: Susan Simmons, Director of Finance
Date: June 21, 2013
RE: **FY 2013 Financial Statements – Through April (10th period)**

General Overview

Town revenue reflects a positive trend. Revenues associated with tourism and real estate related revenues have increased over the previous fiscal year.

Real estate related revenues, especially construction permits and real estate transfer fees, are 24% greater than last fiscal year. While property values have fallen during the recession, the volume of real estate sales is increasing as reflected in the 16% increase in real estate transfer fees. Construction permits are up 38%. Both new and renovation construction permits have significant growth. Redevelopment accounted for 67% of the permit revenue.

	<u>RETF</u>			<u>Construction Permits</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2012	1,525,840			794,529			2,320,369		
FY 2013	1,768,117	242,277	16%	1,097,894	303,365	38%	2,866,011	545,642	24%

Revenue from tourism-driven revenues such as local accommodations taxes, beach preservation fees, and hospitality taxes are improving as well. Overall, revenues from these sources are 5% higher than the previous fiscal year.

	<u>Local ATAX/ Beach Preservation Fees</u>			<u>Hospitality Tax</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2012	4,465,494			3,405,478			7,870,972		
FY 2013	4,734,984	269,490	6%	3,508,430	102,952	3%	8,243,414	372,442	5%

The Town’s concentrated efforts for the home and villa ATAX project and increased tourism is reflected in the 6% increase in Local Accommodations Tax/Beach Preservation Fee revenue.

General Fund Summary

Through April, the General Fund has received \$24.0 million or 75% of budgeted revenues and transfers in. The Town has received the majority of its property taxes at the end of April and is at 92% of projected revenues from this source compared with 94% in the prior year. The Town will continue to receive property tax revenues throughout the fiscal year including the accrual period;

however, it expects the final amount to be approximately 96% of the budgeted amount. The budget did not contemplate that the negative assessed transfer of interest would exceed growth for tax year 2012/fiscal year 2013. Staff still estimates that General Fund revenues and transfers in will meet the total budget. The majority of the business license revenue will not be received until the end of the fiscal year. At April 30, 2013, total revenues and transfers in received to-date are \$908,189 more than April 30 of last fiscal year.

Expenditures-to-date are \$24.6 million or 73% of budgeted expenditures. Current fiscal year expenditures are \$252,538 more than last fiscal year through April.

Most variances in the General Fund are as anticipated. A few have been explained in the budget to actual statement or on the revenue analysis charts. The net change in the General Fund is presented at (\$474,544). General Fund budget to actual revenue and expenditures are now presented as a Dashboard display on the Town’s external website.

Debt Service Fund

The Debt Service Fund has receipted \$13.1 million in revenues and transfers in and paid \$11.0 million in debt service costs. Revenues exceeded expenditures by \$2,091,934.

Capital Projects Fund

Summary balances for the Capital Project Fund are as follows:

	FY 2013
	Actual
Revenues	\$ 1,669,649
Transfers In	3,246,390
Capital Outlays	(5,685,593)
Transfers Out	(3,514,272)
Net Change in Fund Balance	<u>\$ (4,283,826)</u>

Expenditures and transfers to other funds typically exceed revenues at April 30. Major projects/expenditures that occurred during the fiscal year are as follows:

- Sewer service - Ford Shell Ring \$307,855
- Sewer service – Chaplin South \$116,500
- Pathway rehabilitation \$177,012
- 278 New Orleans to Shipyard pathways \$201,107
- Leg O’Mutton Pathways \$280,730
- Dunnagan’s Alley pathways \$116,261
- Fire Station #6 replacement \$139,466
- Roadway resurfacing \$771,133
- Apparatus and vehicle replacement \$308,380
- Demolition of structures \$151,946

- Beaufort County Sheriff Office building improvements \$89,235
- Leamington/Fresh Market/US 278 road improvements \$115,578
- Public safety systems equipment \$192,937
- Island Recreation Center enhancements \$114,506
- Land acquisition \$862,538

Other Revenues

The chart below reflects the Town’s other governmental funds and the revenues received this fiscal year in comparison to last fiscal year:

	FY 2012 actual	FY 2013 actual	\$ variance	% variance
State accommodations tax	2,410,536	2,973,047	562,511	23% *
Local accommodations tax	1,486,884	1,578,328	91,444	6%
Tax increment financing	5,828,343	6,298,973	470,630	8%
Real estate transfer fees	1,525,840	1,768,117	242,277	16%
Beach preservation fees	2,978,610	3,156,656	178,046	6%
Hospitality tax	3,405,478	3,508,430	102,952	3%
Electric franchise fee	1,967,604	2,259,973	292,369	15%

* - The State of South Carolina continues to collect and remit one-time accommodations tax settlements from online travel agencies. This increase is attributable to a South Carolina Department of Revenue distribution correction. A local resort company Accommodations Tax remittance was credited to another municipality.

**Consolidated Statement
All Funds**

TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES
FISCAL YEAR 2013 - THROUGH APRIL (10TH PERIOD)

	General	Total Special Revenue Funds	Debt Service	Capital Projects	Total Governmental Funds	Business-Type Activities - Stormwater
Revenues:						
Real and Personal Property Taxes	\$ 11,019,534	\$ 6,298,973	\$ 5,263,129	\$ 656,796	\$ 23,238,432	\$ -
Accommodations Tax	-	4,551,375	-	-	4,551,375	-
Hospitality Tax	-	3,508,430	-	-	3,508,430	-
Business Licenses	2,239,500	-	-	-	2,239,500	-
Franchise Fees	556,253	-	-	-	556,253	-
Permits	1,097,894	-	-	-	1,097,894	-
Lease	-	-	-	200,798	200,798	-
Impact Fees	-	-	-	113,374	113,374	-
Real Estate Transfer Fees	-	1,768,117	-	-	1,768,117	-
Beach Preservation Fees	-	3,156,656	-	-	3,156,656	-
Electric Franchise Fees	-	2,259,973	-	-	2,259,973	-
State Shared Funds	628,570	-	-	307,565	936,135	-
Grant Revenue	-	-	189,634	101,796	291,430	-
EMS Revenue	1,182,489	-	-	-	1,182,489	-
Stormwater Utility Fees	-	-	-	-	-	3,360,634
Miscellaneous Revenue	667,595	-	-	286,622	954,217	-
Investment Income	2,346	4,243	20,322	2,698	29,609	172
Total Revenues	17,394,181	21,547,767	5,473,085	1,669,649	46,084,682	3,360,806
Expenditures:						
General Government						
Town Council	291,865	-	-	-	291,865	-
Town Manager	477,111	-	-	-	477,111	-
	768,976	-	-	-	768,976	-
Administration						
Administration/Legal	2,281,919	-	-	-	2,281,919	-
Finance	1,147,783	17,681	-	-	1,165,464	-
	3,429,702	17,681	-	-	3,447,383	-
Community Services						
Community Development	1,939,727	1,937	-	-	1,941,664	-
Public Projects and Facilities	2,728,615	-	-	-	2,728,615	147,482
	4,668,342	1,937	-	-	4,670,279	147,482
Public Safety						
Sheriff	2,335,826	-	-	-	2,335,826	-
Fire & Rescue	10,406,457	-	-	-	10,406,457	-
	12,742,283	-	-	-	12,742,283	-
Townwide						
Grants	-	2,302,336	-	-	2,302,336	-
Capital Outlay/Projects	110,082	1,047,271	-	5,685,593	6,842,946	980,835
Debt Service	-	-	11,045,822	-	11,045,822	1,148,577
Total expenditures	24,566,671	3,369,225	11,045,822	5,685,593	44,667,311	2,276,894
Excess (deficiency) of revenues over (under) expenditures	(7,172,490)	18,178,542	(5,572,737)	(4,015,944)	1,417,371	1,083,912
Other financing sources (uses):						
Transfers In:						
Accommodations Tax - Local	1,578,328	-	-	-	1,578,328	-
Accommodations Tax - State	1,101,965	-	-	-	1,101,965	-
Hospitality Tax	2,975,271	-	413,656	1,661,153	5,050,080	-
Real Estate Transfer	-	-	1,996,164	-	1,996,164	-
Beach Preservation	981,705	-	3,108,645	407,339	4,497,689	-
Electric Franchise	60,677	-	-	-	60,677	-
TIF	-	-	1,085,066	1,177,898	2,262,964	-
Capital Projects	-	2,453,132	1,061,140	-	3,514,272	-
Stormwater	-	-	-	-	-	-
Transfers Out:						
General	-	(6,697,946)	-	-	(6,697,946)	-
Hospitality Tax	-	-	-	(2,453,132)	(2,453,132)	-
Debt Service	-	(6,603,531)	-	(1,061,140)	(7,664,671)	-
Capital Projects	-	(3,246,390)	-	-	(3,246,390)	-
Bond Proceeds	-	-	-	-	-	-
Total other financing sources (uses)	6,697,946	(14,094,735)	7,664,671	(267,882)	-	-
Net change in fund balances	(474,544)	4,083,807	2,091,934	(4,283,826)	1,417,371	1,083,912
Fund balance - beginning	15,813,557	24,142,340	6,587,993	20,474,068	67,017,958	2,364,410
Fund balance - ending	\$ 15,339,013	\$ 28,226,147	\$ 8,679,927	\$ 16,190,242	\$ 68,435,329	\$ 3,448,322

**Budget versus Actual Report
General Fund**

Town of Hilton Head Island

General Fund

FY 2013 Y-T-D April\ Actual Versus Budget and Prior Y-T-D Actual (10TH PERIOD)

percent of year lapsed

83%

	Y-T-D			%		Prior Year	Current Year	
	April	FY 2013	Y-T-D	\$	\$	%	%	
	Prior	FY 2013	April	Variance to	Variance to	of Budget	of Budget	
	Year	Budget	FY 2013	Prior Year	Current Year	Received/ Expended	Received/ Expended	
Revenues and Transfers In:								
Real and Personal Property Taxes	\$ 11,056,824	\$ 11,935,350	\$ 11,019,534	\$ (37,290)	\$ (915,816)	94%	92%	*
Business Licenses	1,794,605	7,265,875	2,239,500	444,895	(5,026,375)	24%	31%	*
Franchise Fees - Cable	671,676	719,850	426,466	(245,210)	(293,384)	97%	59%	A
Franchise Fees - Beach	22,161	24,125	21,811	(350)	(2,314)	103%	90%	
Franchise Fees - Recycling	79,538	102,000	107,976	28,438	5,976	80%	106%	
Permits	794,529	1,070,850	1,097,894	303,365	27,044	91%	103%	*
State Shared Funds	505,258	651,080	628,570	123,312	(22,510)	78%	97%	Δ
Public Safety	41,669	54,060	40,616	(1,053)	(13,444)	79%	75%	
EMS	1,129,808	1,402,500	1,182,489	52,681	(220,011)	87%	84%	Δ
Fines and Fees	260,362	367,200	216,937	(43,425)	(150,263)	67%	59%	C
Beach Fees	150,852	214,350	159,815	8,963	(54,535)	82%	75%	
Miscellaneous Revenue	209,253	293,340	250,227	40,974	(43,113)	69%	85%	
Transfers In:								
Accommodations Tax - Local	1,486,884	2,387,000	1,578,328	91,444	(808,672)	66%	66%	
Accommodations Tax - State	1,022,383	1,085,736	1,101,965	79,582	16,229	77%	101%	
Hospitality Tax	2,925,177	2,816,311	2,975,271	50,094	158,960	89%	106%	
Beach Preservation Fees	969,390	981,705	981,705	12,315	-	100%	100%	
TIF	-	182,930	-	-	(182,930)	0%	0%	D
Stormwater Utility	-	236,130	-	-	(236,130)	0%	0%	D
Electric Franchise Fees	62,047	81,790	60,677	(1,370)	(21,113)	77%	74%	
Sunday Liquor Permits	-	37,500	-	-	(37,500)	0%	0%	D
Investment Income	1,522	10,000	2,346	824	(7,654)	4%	23%	
Total revenues	23,183,938	31,919,682	24,092,127	908,189	(7,827,555)	74%	75%	
Expenditures:								
General Government								
Town Council								
Personnel	62,336	84,978	81,842	19,506	(3,136)	73%	96%	E
Operating	169,333	361,750	210,023	40,690	(151,727)	47%	58%	
	231,669	446,728	291,865	60,196	(154,863)	52%	65%	
Town Manager								
Personnel	463,406	583,968	455,073	(8,333)	(128,895)	66%	78%	F
Operating	19,286	25,000	22,038	2,752	(2,962)	61%	88%	
	482,692	608,968	477,111	(5,581)	(131,857)	66%	78%	
Administration								
Administration/Legal								
Personnel	1,666,320	2,314,682	1,633,747	(32,573)	(680,935)	73%	71%	F
Operating	595,804	1,078,682	648,172	52,368	(430,510)	58%	60%	
Capital	56,857	597,751	79,395	22,538	(518,356)	46%	13%	G
	2,318,981	3,991,115	2,361,314	42,333	(1,629,801)	68%	59%	
Finance								
Personnel	961,847	1,445,276	1,047,034	85,187	(398,242)	67%	72%	F
Operating	81,328	258,329	100,749	19,421	(157,580)	49%	39%	
	1,043,175	1,703,605	1,147,783	104,608	(555,822)	65%	67%	

Town of Hilton Head Island

General Fund

FY 2013 Y-T-D April\ Actual Versus Budget and Prior Y-T-D Actual (10TH PERIOD)

percent of year lapsed

83%

	Y-T-D		Y-T-D			Prior Year	Current Year
	April	FY 2013	April	\$	\$	%	%
	Prior	Budget	Prior	Variance to	Variance to	of Budget	of Budget
	Year		Year	Prior Year	Current Year	Received/	Received/
			FY 2013		Budget	Expended	Expended
Community Services							
Community Development							
Personnel	1,836,542	2,463,521	1,852,854	16,312	(610,667)	69%	75%
Operating	72,007	376,921	86,873	14,866	(290,048)	64%	23%
	<u>1,908,549</u>	<u>2,840,442</u>	<u>1,939,727</u>	<u>31,178</u>	<u>(900,715)</u>	<u>69%</u>	<u>68%</u>
Public Projects and Facilities							
Personnel	1,289,030	1,667,958	1,330,840	41,810	(337,118)	77%	80%
Operating	1,359,330	1,962,166	1,397,775	38,445	(564,391)	74%	71%
	<u>2,648,360</u>	<u>3,630,124</u>	<u>2,728,615</u>	<u>80,255</u>	<u>(901,509)</u>	<u>75%</u>	<u>75%</u>
Public Safety							
Sheriff/Other	2,301,678	3,240,349	2,335,826	34,148	(904,523)	75%	72%
Fire & Rescue							
Personnel	9,744,682	12,204,832	9,544,295	(200,387)	(2,660,537)	80%	78%
Operating	864,905	1,374,746	862,162	(2,743)	(512,584)	63%	63%
Capital	32,380	79,640	30,687	(1,693)	(48,953)	17%	39%
	<u>10,641,967</u>	<u>13,659,218</u>	<u>10,437,144</u>	<u>(204,823)</u>	<u>(3,222,074)</u>	<u>77%</u>	<u>76%</u>
Townwide	2,737,062	3,585,709	2,847,286	110,224	(738,423)	91%	79%
Total expenditures	<u>24,314,133</u>	<u>33,706,258</u>	<u>24,566,671</u>	<u>252,538</u>	<u>(9,139,587)</u>	<u>72%</u>	<u>73%</u>
Revenues Over/(Under) Expenditures	<u>\$ (1,130,195)</u>	<u>\$ (1,786,576)</u>	<u>\$ (474,544)</u>				

* - Addressed in cover letter

Δ - Addressed in revenue charts

Key:

A - Change in payment method of one franchisee from annual to quarterly.

C - In fiscal year 2012 and 2013, fewer cases and therefore, fewer fines have been brought before the Court. This decrease was not fully understood in 2012 when developing the 2013 budget. The FY 2014 budget will reflect this decreasing trend.

D - These transfers are generally made in one payment near fiscal year-end.

E - Excess budget in other departments' personnel will be transferred to cover changes approved in December.

F - These departments have experienced extended vacancies this year. Expenditures will be less than budget. Finance also experienced vacancies in fiscal year 2012 but currently has all positions filled.

G - Significant increase in budget is for permitting software. The funds have been encumbered but a significant portion of the work and therefore, related expenditures will carry into fiscal year 2014.

Special Revenue Funds

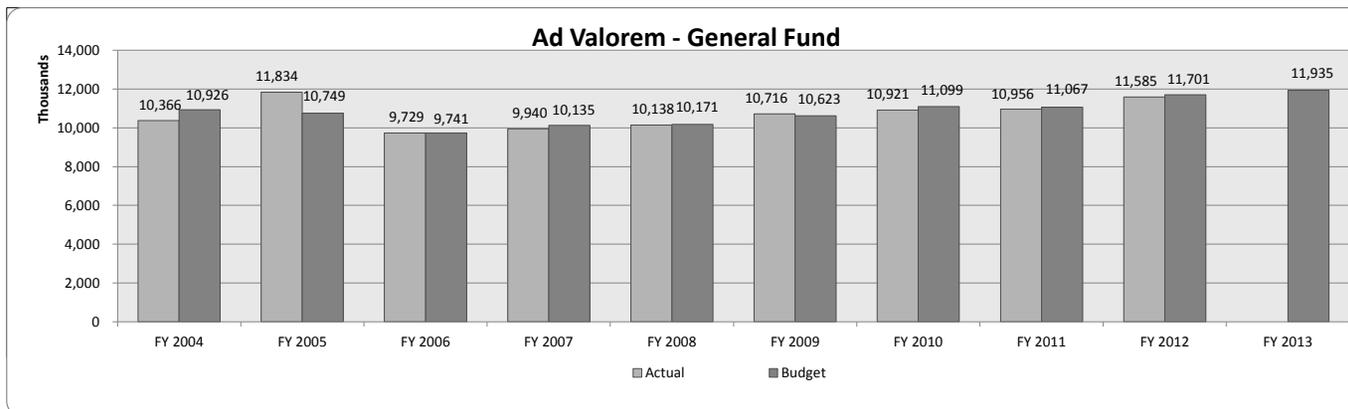
TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
SPECIAL REVENUE GOVERNMENTAL FUNDS
FISCAL YEAR 2013 - THROUGH APRIL (10TH PERIOD)

	Tax Increment Financing District	Local Accom. Tax	State Accom. Tax	Real Estate Transfer Fee	Hospitality Tax	Beach Preservation Fee	Non-Major Governmental Funds	Total Special Revenue Funds
Revenues:								
Real and Personal Property Taxes	\$ 6,298,973	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,298,973
Accommodations Tax	-	1,578,328	2,973,047	-	-	-	-	4,551,375
Hospitality Tax	-	-	-	-	3,508,430	-	-	3,508,430
Real Estate Transfer Fees	-	-	-	1,768,117	-	-	-	1,768,117
Beach Preservation Fees	-	-	-	-	-	3,156,656	-	3,156,656
Electric Franchise Fees	-	-	-	-	-	-	2,259,973	2,259,973
Investment Income	902	-	299	233	311	2,494	4	4,243
Total Revenues	6,299,875	1,578,328	2,973,346	1,768,350	3,508,741	3,159,150	2,259,977	21,547,767
Expenditures:								
General Government								
Expenditure								
Town Council	-	-	-	-	-	-	-	-
Town Manager	-	-	-	-	-	-	-	-
Administration								
Expenditure								
Administration/Legal	-	-	-	-	-	-	-	-
Finance	-	-	-	17,681	-	-	-	17,681
	-	-	-	17,681	-	-	-	17,681
Community Services								
Expenditure								
Community Development	-	-	-	-	-	-	1,937	1,937
Public Projects and Facilities	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	1,937	1,937
Public Safety								
Expenditure								
Sheriff	-	-	-	-	-	-	-	-
Fire & Rescue	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-
Grants								
	-	-	2,302,336	-	-	-	-	2,302,336
Capital Outlay/Projects								
	-	-	-	-	-	-	1,047,271	1,047,271
Total expenditures	-	-	2,302,336	17,681	-	-	1,049,208	3,369,225
Excess (deficiency) of revenues over (under) expenditures	6,299,875	1,578,328	671,010	1,750,669	3,508,741	3,159,150	1,210,769	18,178,542
Other financing sources (uses):								
Transfers Out:								
General Fund	-	(1,578,328)	(1,101,965)	-	(2,975,271)	(981,705)	(60,677)	(6,697,946)
Accommodations Tax - Local	-	-	-	-	-	-	-	-
Accommodations Tax - State	-	-	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-	-	-
Real Estate Transfer	-	-	-	-	-	-	-	-
Beach Preservation	-	-	-	-	-	-	-	-
Electric Franchise	-	-	-	-	-	-	-	-
TIF	-	-	-	-	-	-	-	-
Stormwater Utility	-	-	-	-	-	-	-	-
Debt Service Fund	(1,085,066)	-	-	(1,996,164)	(413,656)	(3,108,645)	-	(6,603,531)
Capital Projects Fund	(1,177,898)	-	-	-	(1,661,153)	(407,339)	-	(3,246,390)
Transfers In:								
Capital Projects Fund	-	-	-	-	2,453,132	-	-	2,453,132
Total other financing sources (uses)	(2,262,964)	(1,578,328)	(1,101,965)	(1,996,164)	(2,596,948)	(4,497,689)	(60,677)	(14,094,735)
Net change in fund balances	4,036,911	-	(430,955)	(245,495)	911,793	(1,338,539)	1,150,092	4,083,807
Fund balance - beginning	4,860,855	-	1,692,320	1,141,664	1,015,488	15,257,597	174,416	24,142,340
Fund balance - ending	\$ 8,897,766	\$ -	\$ 1,261,365	\$ 896,169	\$ 1,927,281	\$ 13,919,058	\$ 1,324,508	\$ 28,226,147

**Revenue Analysis
General Fund**

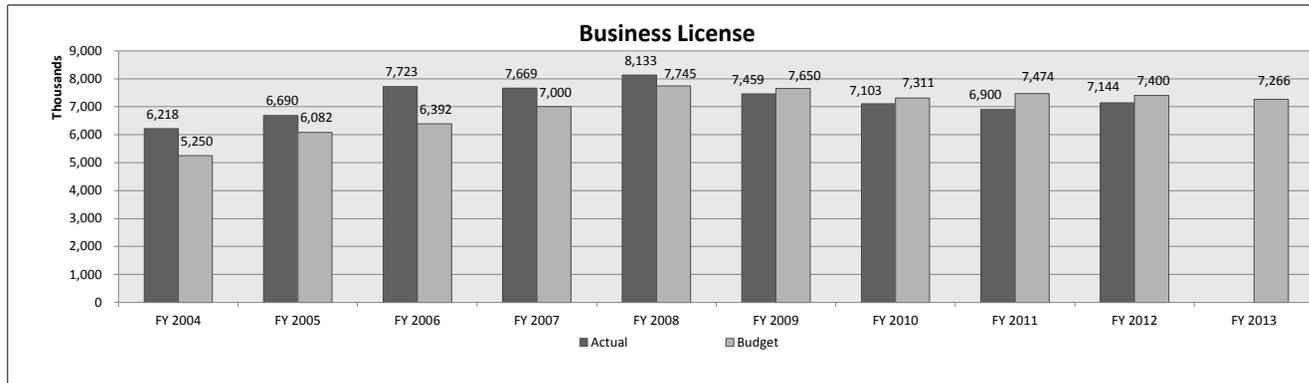
Ad Valorem Tax Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	72,177 1%	64,590 1%	120,149 1%	256,916 2%	176,666 2%	900,204 9%	3,851,478 37%	4,928,348 48%	3,265,096 31%	174,232 2%	1,063,057 10%	4,502,385 43%	309,998 3%	117,322 1%	251,476 2%	678,796 7%	10,366,445 100%
FY 2005	66,032 1%	75,839 1%	109,235 1%	251,106 2%	102,771 1%	1,302,436 11%	4,335,906 37%	5,741,113 49%	4,498,886 38%	573,159 5%	132,103 1%	5,204,148 44%	- 0%	- 0%	637,150 5%	637,150 5%	11,833,517 100%
FY 2006	44,586 0%	72,444 1%	110,323 1%	227,353 2%	175,473 2%	829,940 9%	3,951,807 41%	4,957,220 51%	3,742,415 38%	61,037 1%	323,124 3%	4,126,576 42%	111,446 1%	60,917 1%	245,856 3%	418,219 4%	9,729,368 100%
FY 2007	53,735 1%	40,122 0%	104,709 1%	198,566 2%	361,332 4%	836,247 8%	4,212,070 42%	5,409,649 54%	3,511,938 35%	340,058 3%	167,145 2%	4,019,141 40%	(133,783) -1%	99,610 1%	346,860 3%	312,687 3%	9,940,043 100%
FY 2008	44,601 0%	47,382 0%	57,528 1%	149,511 1%	426,108 4%	822,879 8%	4,636,838 46%	5,885,825 58%	3,765,955 37%	65,420 1%	119,870 1%	3,951,245 39%	208,719 2%	76,033 1%	(132,948) -1%	151,804 1%	10,138,385 100%
FY 2009	36,076 0%	41,534 0%	84,443 1%	162,053 2%	1,922 0%	1,086,678 10%	829,855 8%	1,918,455 18%	3,313,463 31%	4,437,270 41%	338,990 3%	8,089,723 75%	- 0%	202,764 2%	342,955 3%	545,719 5%	10,715,950 100%
FY 2010	- 0%	- 0%	78,356 1%	78,356 1%	67,292 1%	327,013 3%	1,451,045 13%	1,845,350 17%	4,590,506 42%	3,511,502 32%	326,948 3%	8,428,956 77%	58,593 1%	83,793 1%	425,648 4%	568,034 5%	10,920,696 100%
FY 2011	- 0%	30,269 0%	38,170 0%	68,439 1%	109,183 1%	255,076 2%	870,761 8%	1,235,020 11%	8,481,389 77%	345,407 3%	243,722 2%	9,070,518 83%	87,177 1%	177,576 2%	317,449 3%	582,202 5%	10,956,179 100%
FY 2012	- 0%	30,088 0%	40,766 0%	70,854 1%	1,884 0%	192,760 2%	2,352,625 20%	2,547,269 22%	8,144,646 70%	161,609 1%	103,902 1%	8,410,157 73%	28,544 0%	243,490 2%	284,756 2%	556,790 5%	11,585,070 100%
FY 2013	- 0%	26,703 0%	134,190 1%	160,893 1%	1,884 0%	262,845 2%	2,371,616 22%	2,636,345 24%	7,713,999 70%	159,541 1%	167,078 2%	8,040,618 73%	181,678 2%	- 0%	- 0%	181,678 2%	11,019,534 100%



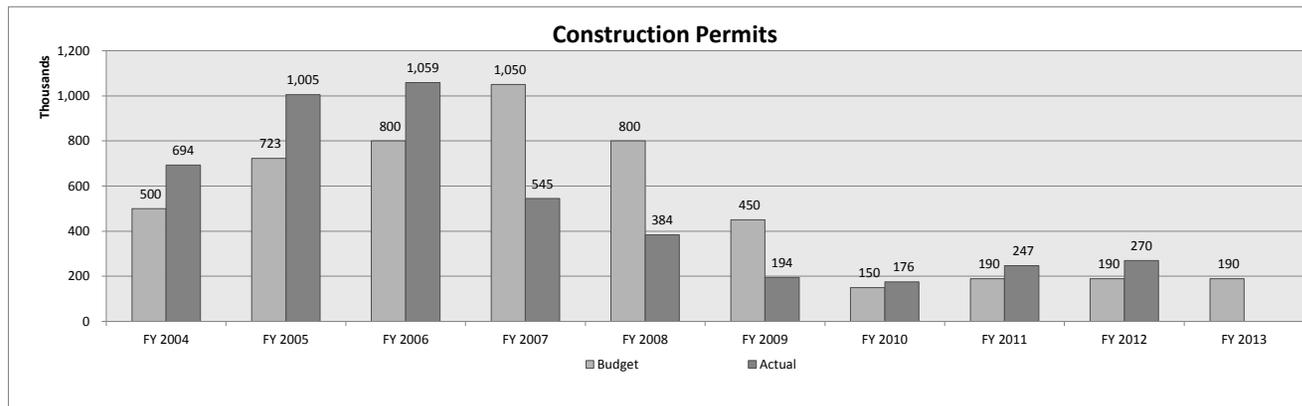
Business License Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	17,394 0%	10,462 0%	45,722 1%	73,578 1%	165,462 3%	46,376 1%	32,280 1%	244,118 4%	113,918 2%	453,400 7%	595,797 10%	1,163,115 19%	305,402 5%	1,189,413 19%	3,242,457 52%	4,737,272 76%	6,218,083 100%
FY 2005	35,505 1%	47,306 1%	112,435 2%	195,246 3%	161,439 2%	17,452 0%	37,196 1%	216,087 3%	16,585 0%	140,685 2%	922,760 14%	1,080,030 16%	1,075,463 16%	399,219 6%	3,723,617 56%	5,198,299 78%	6,689,662 100%
FY 2006	26,015 0%	44,758 1%	290,369 4%	361,142 5%	149,772 2%	84,131 1%	83,249 1%	317,152 4%	335,551 4%	317,580 4%	699,776 9%	1,352,907 18%	550,722 7%	1,532,945 20%	3,608,506 47%	5,692,173 74%	7,723,374 100%
FY 2007	33,483 0%	20,463 0%	26,160 0%	80,106 1%	47,892 1%	69,312 1%	106,200 1%	223,404 3%	151,233 2%	322,983 4%	728,618 10%	1,202,834 16%	551,813 7%	1,677,215 22%	3,933,285 51%	6,162,313 80%	7,668,657 100%
FY 2008	14,876 0%	71,626 1%	14,485 0%	100,987 1%	178,357 2%	18,066 0%	71,291 1%	267,714 3%	185,179 2%	421,376 5%	740,367 9%	1,346,922 17%	476,458 6%	1,346,441 17%	4,594,509 56%	6,417,408 79%	8,133,031 100%
FY 2009	(3,452) 0%	37,746 1%	34,690 0%	68,984 1%	20,446 0%	11,955 0%	51,445 1%	83,847 1%	338,171 5%	325,311 4%	670,109 9%	1,333,592 18%	600,719 8%	1,244,326 17%	4,127,590 55%	5,972,635 80%	7,459,058 100%
FY 2010	4,033 0%	46,255 1%	45,979 1%	96,267 1%	38,556 1%	17,736 0%	72,775 1%	129,067 2%	327,317 5%	282,390 4%	666,682 9%	1,276,389 18%	460,723 6%	970,312 14%	4,170,741 59%	5,601,776 79%	7,103,499 100%
FY 2011	(3,187) 0%	39,465 1%	41,676 1%	77,954 1%	24,714 0%	152,531 2%	28,606 0%	205,851 3%	340,002 5%	269,767 4%	577,906 8%	1,187,675 17%	323,454 5%	1,440,102 21%	3,665,388 53%	5,428,944 79%	6,900,424 100%
FY 2012	49,981 1%	77,084 1%	36,720 1%	163,785 2%	14,200 0%	139,677 2%	24,945 0%	178,822 3%	291,257 4%	264,084 4%	591,324 8%	1,146,665 16%	305,333 4%	1,636,696 23%	3,713,025 52%	5,655,054 79%	7,144,326 100%
FY 2013	78,288 3%	29,361 1%	138,716 6%	246,365 11%	41,936 2%	21,699 1%	26,048 1%	89,683 4%	392,392 18%	324,658 14%	622,533 28%	1,339,583 60%	563,869 25%	- 0%	- 0%	563,869 25%	2,239,500 100%



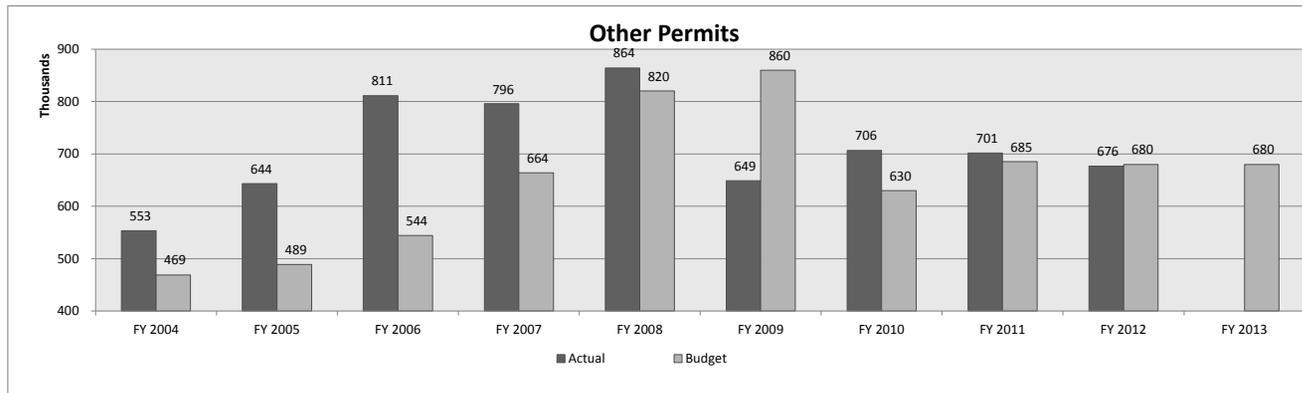
Construction Permits Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	44,637 6%	57,142 8%	44,935 6%	146,714 21%	36,186 5%	31,195 4%	127,432 18%	194,813 28%	63,404 9%	64,344 9%	67,184 10%	194,932 28%	84,321 12%	32,549 5%	40,520 6%	157,390 23%	693,849 100%
FY 2005	107,356 11%	62,978 6%	59,865 6%	230,199 23%	85,530 9%	71,490 7%	53,050 5%	210,070 21%	66,056 7%	71,951 7%	57,563 6%	195,570 19%	126,711 13%	69,584 7%	172,595 17%	368,890 37%	1,004,729 100%
FY 2006	88,210 8%	101,775 10%	78,623 7%	268,608 25%	147,989 14%	186,145 18%	56,892 5%	391,026 37%	94,695 9%	74,680 7%	76,089 7%	245,464 23%	52,208 5%	49,986 5%	52,162 5%	154,356 15%	1,059,454 100%
FY 2007	55,511 10%	74,277 14%	49,736 9%	179,524 33%	30,790 6%	39,626 7%	44,820 8%	115,236 21%	58,133 11%	21,818 4%	49,990 9%	129,941 24%	57,788 11%	29,078 5%	32,996 6%	119,862 22%	544,563 100%
FY 2008	25,645 7%	34,739 9%	41,181 11%	101,565 26%	32,090 8%	40,974 11%	32,173 8%	105,237 27%	48,812 13%	48,781 13%	25,218 7%	122,811 32%	19,112 5%	18,730 5%	16,047 4%	53,889 14%	383,502 100%
FY 2009	9,938 5%	41,505 21%	11,199 6%	62,642 32%	9,023 5%	(2,614) -1%	25,014 13%	31,423 16%	13,509 7%	8,117 4%	9,422 5%	31,048 16%	9,306 5%	39,456 20%	20,512 11%	69,274 36%	194,387 100%
FY 2010	38,343 22%	2,861 2%	8,361 5%	49,565 28%	24,075 14%	6,166 4%	12,509 7%	42,750 24%	11,863 7%	3,508 2%	25,385 14%	40,756 23%	5,198 3%	22,832 13%	14,783 8%	42,813 24%	175,884 100%
FY 2011	10,147 4%	20,117 8%	16,631 7%	46,895 19%	6,375 3%	29,630 12%	11,739 5%	47,744 19%	6,474 3%	23,982 10%	20,578 8%	51,034 21%	32,312 13%	27,154 11%	42,276 17%	101,742 41%	247,415 100%
FY 2012	22,354 8%	32,256 12%	26,063 10%	80,673 30%	26,673 10%	27,429 10%	18,235 7%	72,337 27%	8,357 3%	16,291 6%	31,865 12%	56,513 21%	6,183 2%	22,605 8%	32,052 12%	60,840 23%	270,363 100%
FY 2013	12,340 3%	9,387 3%	15,832 4%	37,559 10%	27,497 8%	64,155 18%	71,333 20%	162,985 46%	25,940 7%	23,064 6%	52,844 15%	101,848 28%	55,578 16%	- 0%	- 0%	55,578 16%	357,970 100%



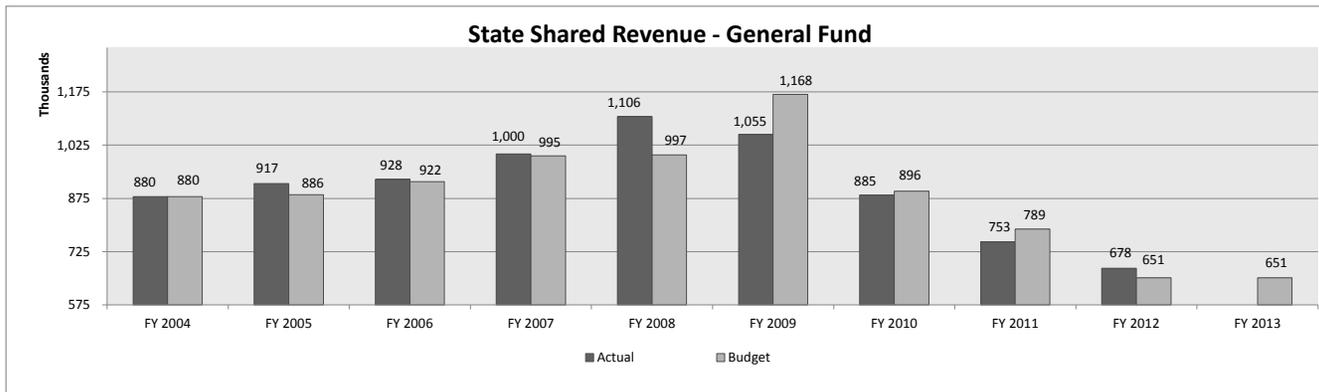
Other Permits Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	37,235 7%	45,042 8%	52,321 9%	134,598 24%	50,284 9%	28,011 5%	35,798 6%	114,093 21%	59,008 11%	47,445 9%	58,004 10%	164,457 30%	53,372 10%	42,399 8%	44,525 8%	140,296 25%	553,444 100%
FY 2005	53,066 8%	44,387 7%	48,491 8%	145,944 23%	45,839 7%	51,141 8%	56,121 9%	153,101 24%	50,398 8%	51,077 8%	61,595 10%	163,070 25%	54,675 8%	61,735 10%	64,980 10%	181,390 28%	643,505 100%
FY 2006	52,509 6%	64,372 8%	74,718 9%	191,599 24%	77,305 10%	69,224 9%	47,710 6%	194,239 24%	65,193 8%	88,547 11%	93,338 12%	247,078 30%	61,991 8%	59,272 7%	56,800 7%	178,063 22%	810,979 100%
FY 2007	76,205 10%	48,281 6%	66,370 8%	190,856 24%	71,463 9%	68,249 9%	77,658 10%	217,370 27%	66,221 8%	60,744 8%	84,701 11%	211,666 27%	59,002 7%	59,957 8%	56,797 7%	175,756 22%	795,648 100%
FY 2008	57,533 7%	66,973 8%	82,031 9%	206,537 24%	77,095 9%	83,033 10%	55,201 6%	215,329 25%	87,717 10%	80,033 9%	62,266 7%	230,016 27%	66,869 8%	74,702 9%	70,794 8%	212,365 25%	864,247 100%
FY 2009	76,267 12%	63,207 10%	43,215 7%	182,689 28%	49,610 8%	49,465 8%	53,983 8%	153,058 24%	51,823 8%	55,258 9%	54,604 8%	161,685 25%	45,626 7%	51,609 8%	54,025 8%	151,260 23%	648,692 100%
FY 2010	61,262 9%	49,960 7%	47,646 7%	158,868 22%	58,496 8%	64,861 9%	70,116 10%	193,473 27%	58,306 8%	49,514 7%	81,236 11%	189,056 27%	61,339 9%	56,495 8%	47,199 7%	165,033 23%	706,430 100%
FY 2011	40,701 6%	48,024 7%	52,077 7%	140,802 20%	48,291 7%	51,910 7%	53,334 8%	153,535 22%	67,782 10%	61,098 9%	57,026 8%	185,906 27%	100,460 14%	52,449 7%	68,326 10%	221,235 32%	701,478 100%
FY 2012	49,316 7%	57,773 9%	60,981 9%	168,070 25%	53,575 8%	60,825 9%	61,559 9%	175,959 26%	60,592 9%	55,479 8%	59,953 9%	176,024 26%	53,688 8%	53,361 8%	49,374 7%	156,423 23%	676,476 100%
FY 2013	41,422 6%	52,595 7%	65,003 9%	159,020 22%	66,274 9%	125,879 17%	83,195 12%	275,348 38%	74,093 10%	56,455 8%	53,078 7%	183,626 25%	105,145 15%	- 0%	- 0%	105,145 15%	723,139 100%



State Shared Revenue - GF
Revenues by Month/Fiscal Year

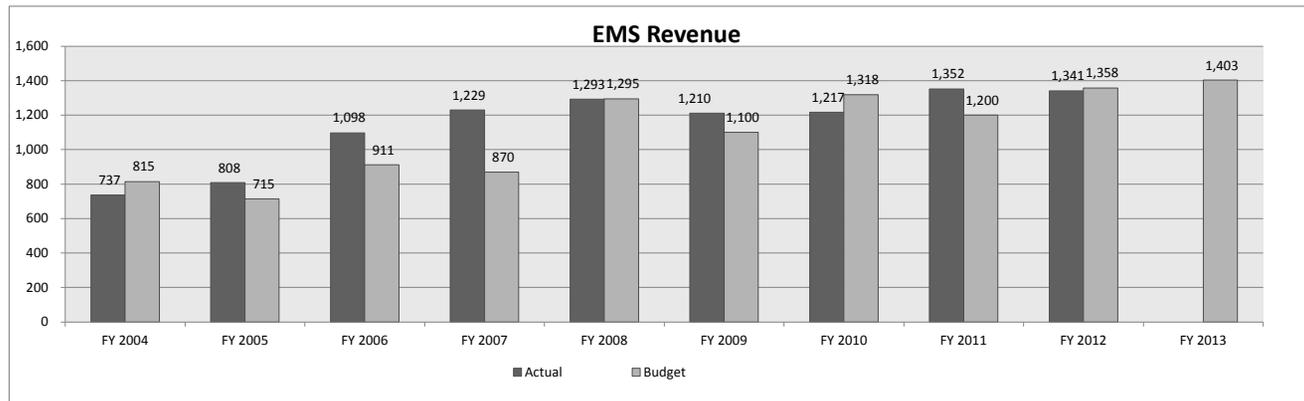
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	-	-	219,725	219,725	-	-	219,697	219,697	-	-	219,700	219,700	-	-	221,243	221,243	880,365
	0%	0%	25%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	0%	25%	25%	100%
FY 2005	-	-	221,243	221,243	-	-	223,726	223,726	-	-	223,726	223,726	-	-	248,235	248,235	916,930
	0%	0%	24%	24%	0%	0%	24%	24%	0%	0%	24%	24%	0%	0%	27%	27%	100%
FY 2006	-	-	229,166	229,166	-	-	227,273	227,273	-	-	226,570	226,570	-	-	245,112	245,112	928,121
	0%	0%	25%	25%	0%	0%	24%	24%	0%	0%	24%	24%	0%	0%	26%	26%	100%
FY 2007	-	-	245,112	245,112	-	-	241,810	241,810	-	-	241,810	241,810	-	-	271,702	271,702	1,000,434
	0%	0%	25%	25%	0%	0%	24%	24%	0%	0%	24%	24%	0%	0%	27%	27%	100%
FY 2008	-	-	271,702	271,702	-	-	271,702	271,702	-	-	271,702	271,702	-	-	290,565	290,565	1,105,671
	0%	0%	25%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	0%	26%	26%	100%
FY 2009	-	-	278,943	278,943	-	-	258,649	258,649	-	-	258,649	258,649	-	-	258,650	258,650	1,054,891
	0%	0%	26%	26%	0%	0%	25%	25%	0%	0%	23%	25%	0%	0%	23%	25%	100%
FY 2010	-	-	211,471	211,471	-	-	-	-	211,471	-	-	211,471	250,259	-	211,471	461,730	884,672
	0%	0%	24%	24%	0%	0%	0%	0%	24%	0%	0%	24%	28%	0%	24%	52%	100%
FY 2011	-	-	191,494	191,494	-	-	-	-	191,494	-	-	191,494	185,000	-	185,000	370,000	752,988
	0%	0%	25%	25%	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	25%	49%	100%
FY 2012	-	-	-	-	168,419	-	-	168,419	168,420	-	-	168,420	168,419	-	173,112	341,531	678,370
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	26%	50%	100%
FY 2013	-	-	-	-	284,858	-	-	284,858	171,862	-	-	171,862	171,850	-	-	171,850	628,570
	0%	0%	0%	0%	45%	0%	0%	45%	27%	0%	0%	27%	27%	0%	0%	27%	100%



Note: In October of 2012, the Town received a one-time allocation of \$112,957 based upon a supplemental revenue source and appropriation.

EMS Revenue - GF
Revenues by Month/Fiscal Year

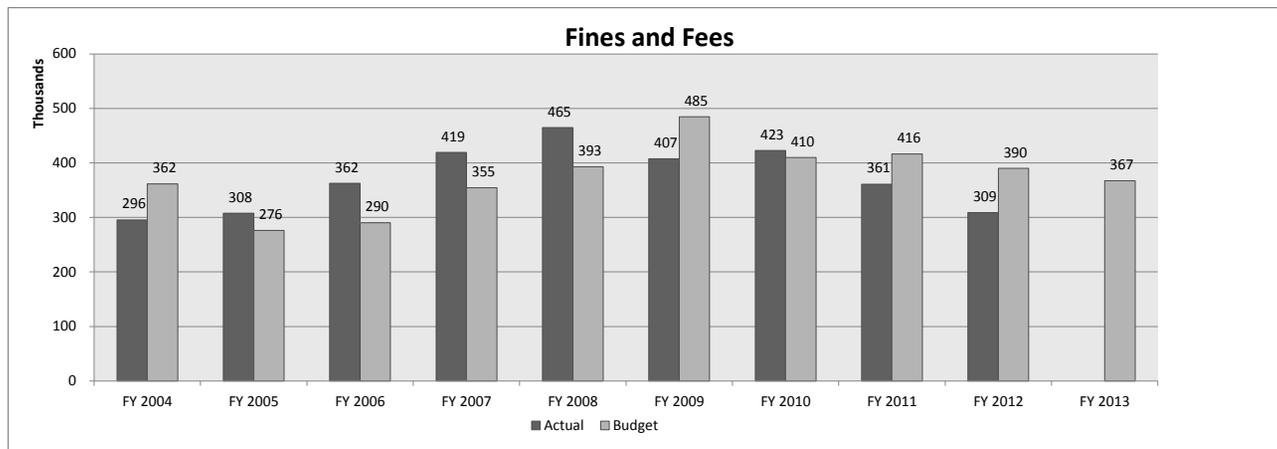
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	87,895 12%	53,534 7%	54,123 7%	195,552 27%	48,189 7%	48,864 7%	107,016 15%	204,069 28%	50,697 7%	27,564 4%	48,261 7%	126,522 17%	76,979 10%	48,672 7%	85,492 12%	211,143 29%	737,286 100%
FY 2005	81,759 10%	78,547 10%	59,260 7%	219,566 27%	47,953 6%	62,651 8%	59,311 7%	169,915 21%	61,556 8%	71,826 9%	88,096 11%	221,478 27%	- 0%	76 0%	196,673 24%	196,749 24%	807,708 100%
FY 2006	73,958 7%	113,550 10%	59,349 5%	246,857 22%	24,265 2%	113,200 10%	84,995 8%	222,460 20%	109,943 10%	91,791 8%	150,391 14%	352,125 32%	5,980 1%	198,600 18%	71,580 7%	276,160 25%	1,097,602 100%
FY 2007	125,651 10%	112,378 9%	95,853 8%	333,882 27%	116,943 10%	88,870 7%	95,262 8%	301,075 25%	87,069 7%	87,032 7%	96,006 8%	270,107 22%	61,194 5%	198,600 16%	63,968 5%	323,762 26%	1,228,826 100%
FY 2008	44,431 3%	114,384 9%	95,778 7%	254,593 20%	72,330 6%	124,118 10%	78,252 6%	274,700 21%	229,208 18%	76,584 6%	153,297 12%	459,089 36%	107,188 8%	44,928 3%	152,430 12%	304,546 24%	1,292,928 100%
FY 2009	194,134 16%	111,833 9%	27,521 2%	333,488 28%	98,312 8%	24,779 2%	210,979 17%	334,070 28%	93,612 8%	88,221 7%	123,025 10%	304,858 25%	109,309 9%	127,262 11%	1,313 0%	237,884 20%	1,210,300 100%
FY 2010	137,337 11%	124,999 10%	87,121 7%	349,457 29%	88,332 7%	76,386 6%	89,281 7%	253,999 21%	55,126 5%	141,559 12%	122,861 10%	319,546 26%	82,541 7%	98,124 8%	113,032 9%	293,697 24%	1,216,699 100%
FY 2011	169,655 13%	92,567 7%	101,958 8%	364,180 27%	86,469 6%	132,634 10%	87,598 6%	306,701 23%	102,245 8%	105,484 8%	89,346 7%	297,075 22%	110,559 8%	132,638 10%	140,935 10%	384,132 28%	1,352,088 100%
FY 2012	139,667 10%	112,393 8%	152,366 11%	404,426 30%	115,675 9%	92,479 7%	67,460 5%	275,614 21%	126,932 9%	118,145 9%	57,136 4%	302,213 23%	147,555 11%	129,493 10%	81,486 6%	358,534 27%	1,340,787 100%
FY 2013	106,231 9%	151,772 13%	126,620 11%	384,623 33%	130,091 11%	118,591 10%	(9,389) -1%	239,293 20%	67,034 6%	186,703 16%	173,705 15%	427,442 36%	131,131 11%	- 0%	- 0%	131,131 11%	1,182,489 100%



The negative revenue in December of 2012 is attributable to suspended invoice billing associated with the implementation of new EMS Billing software. For several months beginning in February of 2013, revenues will be higher as staff catches up billing in the new software.

Fines & Fees Revenue - GF
Revenues by Month/Fiscal Year

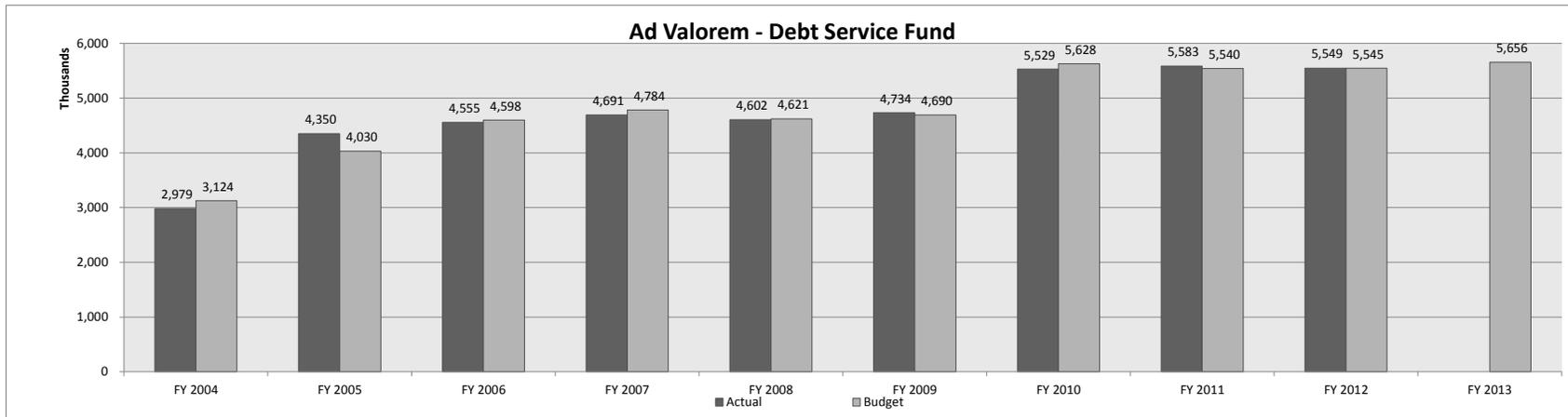
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	29,823 10%	21,550 7%	25,506 9%	76,879 26%	22,826 8%	20,991 7%	16,740 6%	60,557 20%	30,097 10%	15,057 5%	27,405 9%	72,559 25%	27,094 9%	27,071 9%	31,377 11%	85,542 29%	295,537 100%
FY 2005	27,936 9%	23,918 8%	21,707 7%	73,561 24%	20,908 7%	27,865 9%	21,425 7%	70,198 23%	22,437 7%	23,361 8%	32,175 10%	77,973 25%	33,047 11%	25,943 8%	27,271 9%	86,261 28%	307,993 100%
FY 2006	33,518 9%	30,108 8%	32,229 9%	95,855 26%	25,854 7%	31,760 9%	26,868 7%	84,482 23%	29,342 8%	27,384 8%	34,509 10%	91,235 25%	29,211 8%	30,377 8%	31,306 9%	90,894 25%	362,466 100%
FY 2007	52,481 13%	36,232 9%	25,088 6%	113,801 27%	28,493 7%	31,604 8%	27,617 7%	87,714 21%	36,378 9%	35,545 8%	31,585 8%	103,508 25%	37,798 9%	37,425 9%	39,066 9%	114,289 27%	419,312 100%
FY 2008	43,673 9%	50,004 11%	49,783 11%	143,460 31%	43,615 9%	40,721 9%	39,803 9%	124,139 27%	38,170 8%	34,129 7%	44,389 10%	116,688 25%	42,465 9%	(2,144) 0%	40,457 9%	80,778 17%	465,065 100%
FY 2009	45,023 11%	38,490 9%	36,213 9%	119,726 29%	28,928 7%	(4,436) -1%	67,835 17%	92,327 23%	26,890 7%	25,284 6%	36,062 9%	88,236 22%	88,498 22%	37,869 9%	(19,234) -5%	107,133 26%	407,422 100%
FY 2010	42,800 10%	32,955 8%	36,215 9%	111,970 26%	36,450 9%	32,096 8%	34,975 8%	103,521 24%	28,129 7%	40,868 10%	33,968 8%	102,965 24%	34,019 8%	34,325 8%	36,242 9%	104,586 25%	423,042 100%
FY 2011	38,861 11%	32,833 9%	40,636 11%	112,330 31%	31,196 9%	31,461 9%	22,224 6%	84,881 24%	27,464 8%	28,646 8%	31,823 9%	87,933 24%	24,453 7%	27,978 8%	23,577 7%	76,008 21%	361,152 100%
FY 2012	26,127 8%	21,110 7%	26,871 9%	74,108 24%	23,055 7%	22,082 7%	33,296 11%	78,433 25%	20,900 7%	29,050 9%	32,463 11%	82,413 27%	25,408 8%	24,821 8%	23,525 8%	73,754 24%	308,708 100%
FY 2013	25,225 12%	24,053 11%	25,239 12%	74,517 34%	19,393 9%	19,883 9%	19,780 9%	59,056 27%	19,020 9%	19,730 9%	18,492 9%	57,242 26%	26,122 12%	- 0%	- 0%	26,122 12%	216,937 100%



**Revenue Analysis
Debt Service Fund**

Ad Valorem Tax Revenue - DSF
Revenues by Month/Fiscal Year

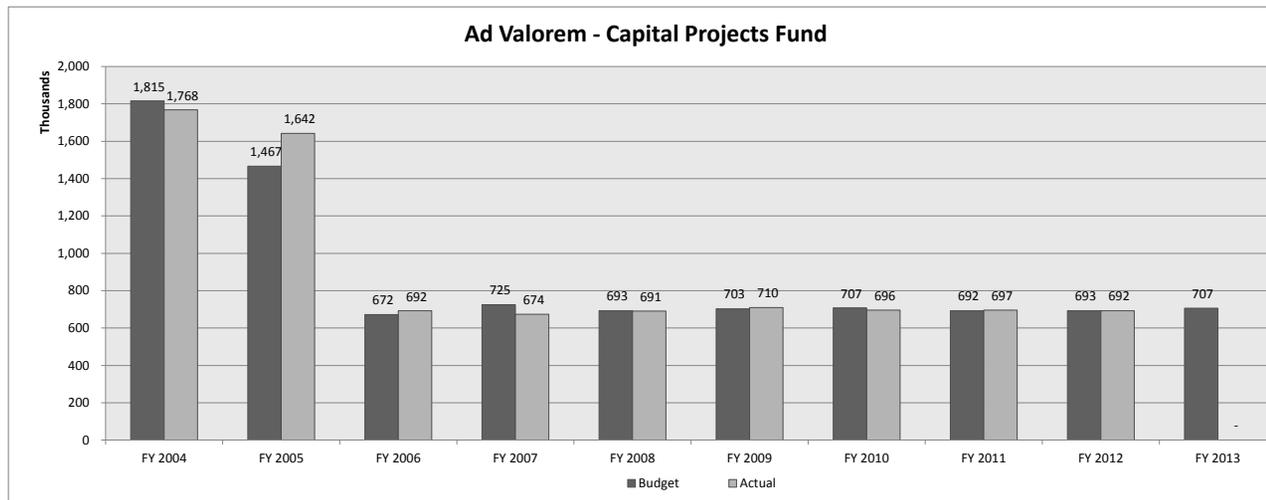
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	23,975 1%	19,719 1%	38,569 1%	82,263 3%	58,290 2%	299,390 10%	1,259,846 42%	1,617,526 54%	1,082,633 36%	46,024 2%	(43,528) -1%	1,085,129 36%	89,079 3%	33,439 1%	71,499 2%	194,017 7%	2,978,935 100%
FY 2005	17,260 0%	21,034 0%	29,886 1%	68,180 2%	31,093 1%	481,293 11%	1,583,813 36%	2,096,199 48%	1,684,465 39%	214,087 5%	49,531 1%	1,948,083 45%	- 0%	- 0%	237,065 5%	237,065 5%	4,349,527 100%
FY 2006	14,209 0%	25,802 1%	41,076 1%	81,087 2%	86,210 2%	391,235 9%	1,858,563 41%	2,336,008 51%	1,758,039 39%	39,679 1%	146,492 3%	1,944,210 43%	8,917 0%	81,384 2%	103,193 2%	193,494 4%	4,554,799 100%
FY 2007	22,130 0%	18,816 0%	47,789 1%	88,735 2%	168,447 4%	397,758 8%	1,988,854 42%	2,555,059 54%	1,660,517 35%	157,106 3%	77,483 2%	1,895,106 40%	(54,634) -1%	47,024 1%	159,902 3%	152,292 3%	4,691,192 100%
FY 2008	19,231 0%	22,057 0%	23,023 1%	64,311 1%	185,218 4%	361,622 8%	1,971,688 43%	2,518,528 55%	1,600,674 35%	296,892 6%	53,512 1%	1,951,078 42%	94,683 2%	33,578 1%	(59,685) -1%	68,576 1%	4,602,493 100%
FY 2009	15,889 0%	16,113 0%	36,396 1%	68,398 1%	849 0%	59,589 1%	787,047 17%	847,485 18%	1,463,188 31%	1,804,494 38%	304,099 6%	3,571,781 75%	- 0%	91,386 2%	155,026 3%	246,412 5%	4,734,076 100%
FY 2010	- 0%	- 0%	35,188 1%	35,188 1%	31,846 1%	161,506 3%	740,179 13%	933,531 17%	2,341,918 42%	1,790,050 32%	164,937 3%	4,296,905 78%	27,003 0%	38,421 1%	198,355 4%	263,779 5%	5,529,403 100%
FY 2011	- 0%	14,056 0%	19,474 0%	33,530 1%	137,269 2%	45,817 1%	443,940 8%	627,026 11%	4,327,075 77%	175,432 3%	123,482 2%	4,625,989 83%	44,456 1%	90,456 2%	161,938 3%	296,850 5%	5,583,395 100%
FY 2012	- 0%	12,613 0%	18,462 0%	31,075 1%	901 0%	95,634 2%	1,124,306 20%	1,220,841 22%	3,894,155 70%	76,875 1%	49,170 1%	4,020,200 72%	14,113 0%	119,383 2%	143,029 3%	276,525 5%	5,548,641 100%
FY 2013	- 0%	12,753 0%	60,683 1%	73,436 1%	901 0%	125,422 2%	1,133,694 22%	1,260,017 24%	3,687,079 70%	76,280 1%	79,467 2%	3,842,826 73%	86,850 2%	- 0%	- 0%	86,850 2%	5,263,129 100%



**Revenue Analysis
Capital Projects Fund**

Ad Valorem Revenue - CIP
Revenues by Month/Fiscal Year

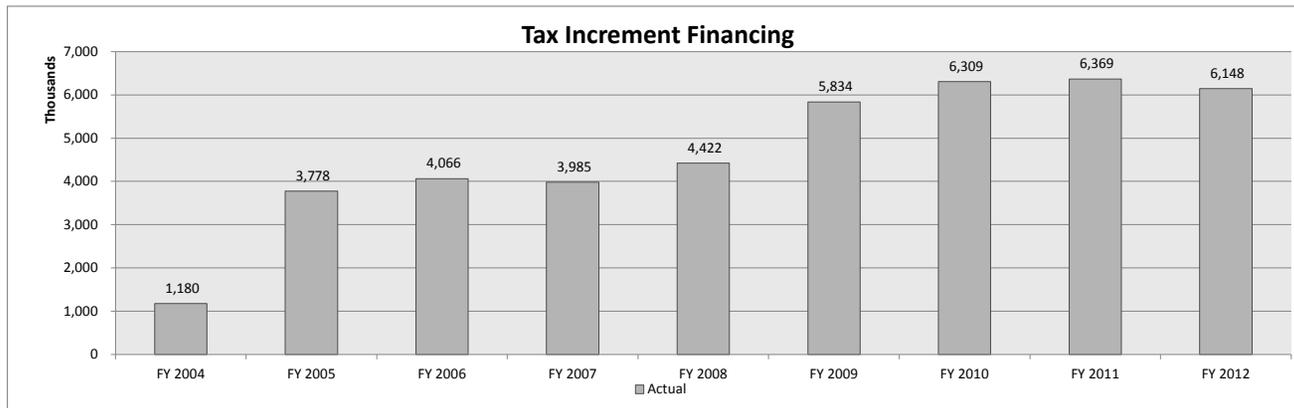
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	19,877 1%	16,445 1%	32,197 2%	68,519 4%	49,246 3%	243,452 14%	1,016,958 58%	1,309,656 74%	896,730 51%	47,011 3%	(666,747) -38%	276,994 16%	52,973 3%	19,615 1%	40,353 2%	112,941 6%	1,768,110 100%
FY 2005	10,242 1%	12,482 1%	17,943 1%	40,667 2%	16,988 1%	180,349 11%	603,944 37%	801,281 49%	615,138 37%	78,027 5%	18,034 1%	711,199 43%	- 0%	- 0%	88,804 5%	88,804 5%	1,641,951 100%
FY 2006	5,297 1%	9,604 1%	15,244 2%	30,145 4%	10,609 2%	57,454 8%	276,991 40%	345,054 50%	262,626 38%	1,795 0%	29,939 4%	294,360 43%	(3,784) -1%	9,443 1%	16,685 2%	22,344 3%	691,903 100%
FY 2007	3,325 0%	2,856 0%	7,270 1%	13,451 2%	26,787 4%	48,580 7%	289,787 43%	365,154 54%	240,170 36%	25,439 4%	11,850 2%	277,459 41%	(15,125) -2%	6,867 1%	26,671 4%	18,413 3%	674,477 100%
FY 2008	2,827 0%	3,257 0%	3,318 0%	9,402 1%	28,017 4%	57,394 8%	308,415 45%	393,826 57%	260,148 38%	9,045 1%	8,299 1%	277,492 40%	14,208 2%	5,211 1%	(9,035) -1%	10,384 2%	691,104 100%
FY 2009	2,390 0%	2,416 0%	5,469 1%	10,275 1%	127 0%	8,967 1%	118,012 17%	127,106 18%	219,349 31%	270,515 38%	45,589 6%	535,453 75%	- 0%	13,699 2%	23,241 3%	36,940 5%	709,774 100%
FY 2010	- 0%	- 0%	4,582 1%	4,582 1%	4,377 1%	20,964 3%	92,359 13%	117,700 17%	292,269 42%	223,398 32%	20,798 3%	536,465 77%	3,826 1%	5,380 1%	27,891 4%	37,097 5%	695,844 100%
FY 2011	- 0%	1,754 0%	2,431 0%	4,185 1%	6,654 1%	16,191 2%	55,402 8%	78,247 11%	539,984 77%	21,892 3%	15,409 2%	577,285 83%	5,550 1%	11,288 2%	20,208 3%	37,046 5%	696,763 100%
FY 2012	- 0%	1,574 0%	2,304 0%	3,878 1%	112 0%	11,935 2%	140,304 20%	152,351 22%	485,952 70%	9,593 1%	6,136 1%	501,681 72%	1,761 0%	14,898 2%	17,849 3%	34,508 5%	692,418 100%
FY 2013	- 0%	1,591 0%	7,573 1%	9,164 1%	112 0%	15,652 2%	141,476 22%	157,240 24%	460,118 70%	9,519 1%	9,917 2%	479,554 73%	10,838 2%	- 0%	- 0%	10,838 2%	656,796 100%



Revenue Analysis
Other Governmental Funds

Ad Valorem Tax Revenue - TIF
Revenues by Month/Fiscal Year

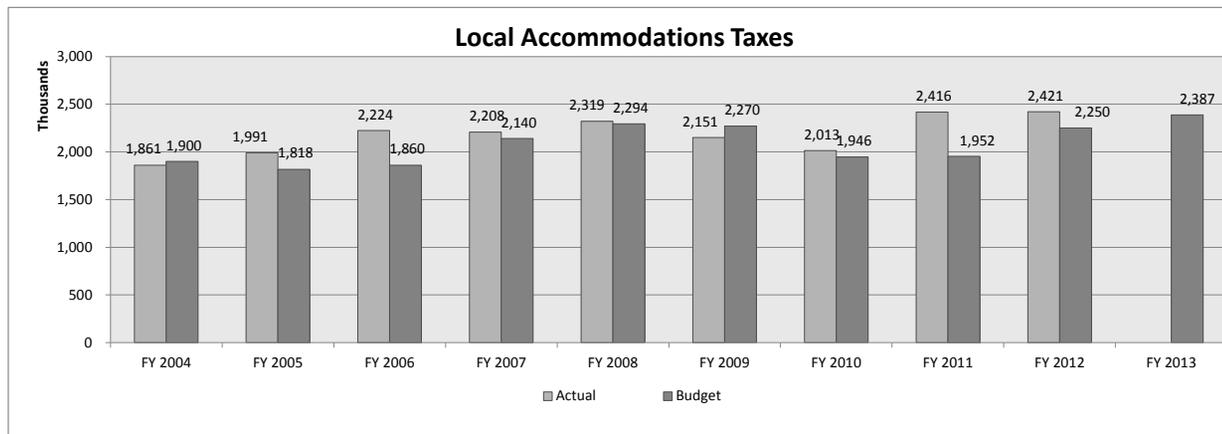
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	-	-	-	-	-	393,533	248,339	641,872	466,304	-	5,077	471,381	2,499	12,762	51,167	66,428	1,179,681
	0%	0%	0%	0%	0%	33%	21%	54%	40%	0%	0%	40%	0%	1%	4%	6%	100%
FY 2005	-	-	67	67	-	338,497	1,128,491	1,466,988	1,896,080	200,256	-	2,096,336	-	-	214,162	214,162	3,777,553
	0%	0%	0%	0%	0%	9%	30%	39%	50%	5%	0%	55%	0%	0%	6%	6%	100%
FY 2006	-	-	69,390	69,390	107,775	297,084	1,239,163	1,644,022	2,045,577	85,285	43,750	2,174,612	14,525	9,169	153,844	177,538	4,065,562
	0%	0%	2%	2%	3%	7%	30%	40%	50%	2%	1%	53%	0%	0%	4%	4%	100%
FY 2007	-	-	20,654	20,654	178,977	464,614	1,214,287	1,857,878	1,631,316	136,984	136,879	1,905,179	(221,381)	9,169	413,565	201,353	3,985,064
	0%	0%	1%	1%	4%	12%	30%	47%	41%	3%	3%	48%	-6%	0%	10%	5%	100%
FY 2008	-	-	-	-	211,651	236,113	1,939,103	2,386,867	796,093	-	-	796,093	-	-	1,238,750	1,238,750	4,421,710
	0%	0%	0%	0%	5%	5%	44%	54%	18%	0%	0%	18%	0%	0%	28%	28%	100%
FY 2009	-	-	-	-	-	319,346	-	319,346	2,906,538	1,453,270	-	4,359,808	862,468	115,562	176,662	1,154,692	5,833,846
	0%	0%	0%	0%	0%	5%	0%	5%	50%	25%	0%	75%	15%	2%	3%	20%	100%
FY 2010	-	-	-	-	-	177,438	-	177,438	3,293,599	2,304,305	113,484	5,711,388	107,390	40,162	272,134	419,686	6,308,512
	0%	0%	0%	0%	0%	3%	0%	3%	52%	37%	2%	91%	2%	1%	4%	7%	100%
FY 2011	-	-	-	-	68,005	89,358	187,546	344,909	4,710,989	687,642	178,805	5,577,436	62,076	5,920	378,744	446,740	6,369,085
	0%	0%	0%	0%	1%	1%	3%	5%	74%	11%	3%	88%	1%	0%	6%	7%	100%
FY 2012	-	-	134,930	134,930	-	30,657	656,024	686,681	5,094,739	67,339	(241,460)	4,920,618	86,114	-	320,147	406,261	6,148,490
	0%	0%	2%	2%	0%	0%	11%	11%	83%	1%	-4%	80%	1%	0%	5%	7%	100%
FY 2013	-	-	106,817	106,817	-	41,044	737,098	778,142	5,190,634	85,238	108,444	5,384,316	29,698	-	-	29,698	6,298,973
	0%	0%	2%	2%	0%	1%	12%	12%	82%	1%	2%	85%	0%	0%	0%	0%	100%



In March of 2012, a cumulative receivable from Beaufort County for \$ 325,789 was written off. This related to a settlement reached with the County regarding the method used to calculate these revenues.

Local ATAX Revenue
Revenues by Month/Fiscal Year

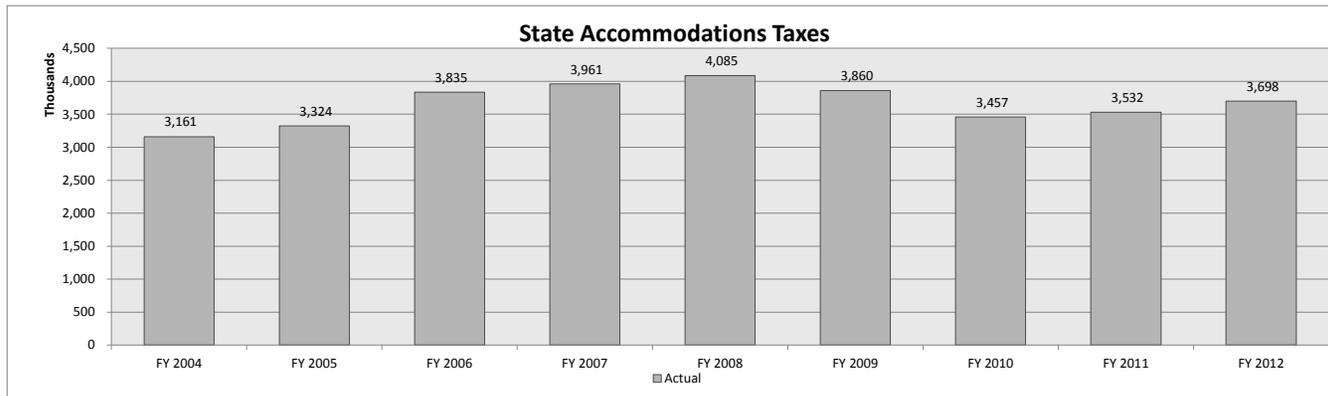
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	1,463 0%	33 0%	769,233 41%	770,729 41%	(81) 0%	14,645 1%	192,365 10%	206,929 11%	- 0%	2,175 0%	176,691 9%	178,866 10%	- 0%	9,890 1%	694,330 37%	704,220 38%	1,860,744 100%
FY 2005	36 0%	460 0%	810,422 41%	810,918 41%	- 0%	2,244 0%	234,797 12%	237,041 12%	- 0%	3,247 0%	206,867 10%	210,114 11%	(102) 0%	17,486 1%	715,591 36%	732,975 37%	1,991,048 100%
FY 2006	8 0%	2,182 0%	896,565 40%	898,755 40%	(12) 0%	3,367 0%	219,970 10%	223,325 10%	26,400 1%	20,701 1%	223,911 10%	271,012 12%	364 0%	8,305 0%	821,896 37%	830,565 37%	2,223,657 100%
FY 2007	78 0%	5,031 0%	894,802 41%	899,911 41%	(584) 0%	8,967 0%	232,451 11%	240,834 11%	- 0%	2,706 0%	237,296 11%	240,002 11%	(28) 0%	5,137 0%	822,116 37%	827,225 37%	2,207,972 100%
FY 2008	(253) 0%	3,862 0%	935,461 40%	939,070 40%	(508) 0%	175,464 8%	18,135 1%	193,091 8%	286,211 12%	7,335 0%	(27,991) -1%	265,555 11%	256,107 11%	4,959 0%	660,561 28%	921,627 40%	2,319,343 100%
FY 2009	2,956 0%	1,859 0%	46,147 2%	50,962 2%	878,310 41%	20,012 1%	3,223 0%	901,545 42%	249,895 12%	19,554 1%	9,799 0%	279,248 13%	186,573 9%	26,654 1%	705,554 33%	918,781 43%	2,150,536 100%
FY 2010	38,603 2%	(8,613) 0%	27,306 1%	57,296 3%	819,940 41%	15,273 1%	6,635 0%	841,848 42%	170,250 8%	8,362 0%	8,778 0%	187,390 9%	174,777 9%	22,785 1%	728,424 36%	925,986 46%	2,012,520 100%
FY 2011	(5,205) 0%	45,837 2%	31,159 1%	71,791 3%	910,512 38%	42,056 2%	17,687 1%	970,255 40%	150,400 6%	27,663 1%	8,136 0%	186,199 8%	176,081 7%	35,580 1%	976,358 40%	1,188,019 49%	2,416,264 100%
FY 2012	- 0%	- 0%	74,028 3%	74,028 3%	916,910 38%	31,421 1%	15,270 1%	963,601 40%	195,051 8%	17,880 1%	16,566 1%	229,497 9%	219,758 9%	44,376 2%	889,438 37%	1,153,572 48%	2,420,698 100%
FY 2013	(90) 0%	66,048 4%	26,046 2%	92,004 6%	968,704 61%	41,267 3%	21,440 1%	1,031,411 65%	181,869 12%	17,634 1%	18,328 1%	217,831 14%	237,082 15%	- 0%	- 0%	237,082 15%	1,578,328 100%



Note: Significant increase in actual Local Accommodations Tax in FY 2011 was due to a one-time settlement agreement for \$187,500.

State ATAX Revenue
Revenues by Month/Fiscal Year

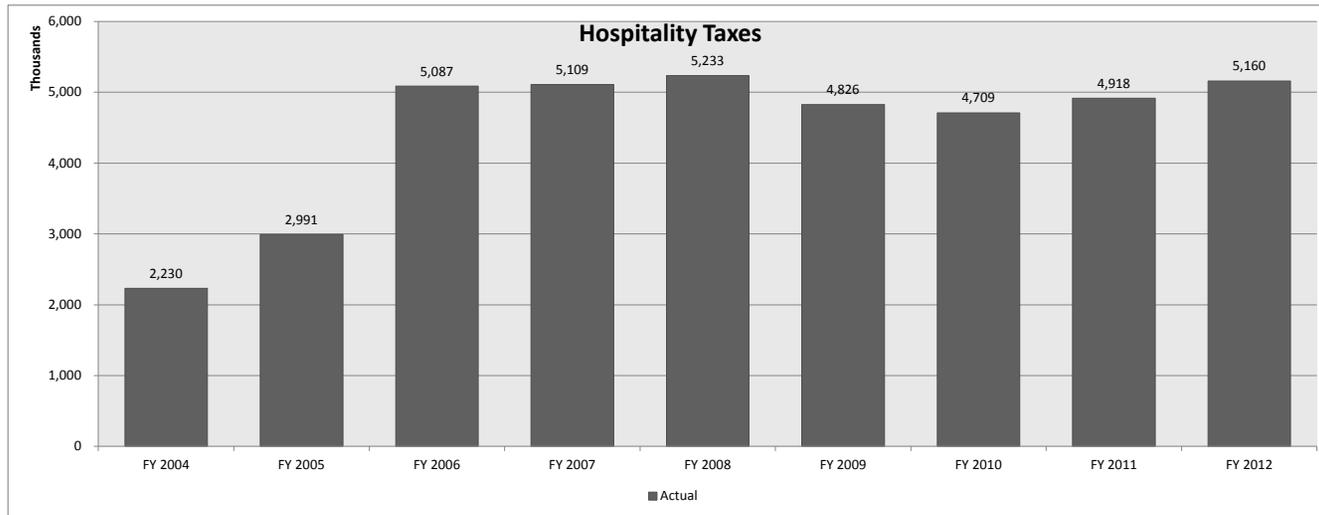
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	-	-	1,508,020	1,508,020	-	-	399,276	399,276	-	-	199,395	199,395	-	-	1,054,668	1,054,668	3,161,359
	0%	0%	48%	48%	0%	0%	13%	13%	0%	0%	6%	6%	0%	0%	33%	33%	100%
FY 2005	-	-	1,594,738	1,594,738	-	-	427,468	427,468	-	-	210,786	210,786	-	-	1,090,620	1,090,620	3,323,612
	0%	0%	48%	48%	0%	0%	13%	13%	0%	0%	6%	6%	0%	0%	33%	33%	100%
FY 2006	-	-	1,744,152	1,744,152	-	-	464,658	464,658	-	-	272,230	272,230	-	-	1,353,622	1,353,622	3,834,662
	0%	0%	45%	45%	0%	0%	12%	12%	0%	0%	7%	7%	0%	0%	35%	35%	100%
FY 2007	-	-	1,842,997	1,842,997	-	-	540,293	540,293	-	-	245,770	245,770	-	-	1,331,523	1,331,523	3,960,583
	0%	0%	47%	47%	0%	0%	14%	14%	0%	0%	6%	6%	0%	0%	34%	34%	100%
FY 2008	-	-	1,888,638	1,888,638	-	-	584,213	584,213	-	-	274,872	274,872	-	-	1,337,384	1,337,384	4,085,107
	0%	0%	46%	46%	0%	0%	14%	14%	0%	0%	7%	7%	0%	0%	33%	33%	100%
FY 2009	-	-	2,011,405	2,011,405	-	-	-	-	454,628	-	-	454,628	219,516	-	1,174,271	1,393,787	3,859,820
	0%	0%	52%	52%	0%	0%	0%	0%	12%	0%	0%	12%	6%	0%	29%	36%	100%
FY 2010	-	-	-	-	1,740,535	-	-	1,740,535	451,817	-	-	451,817	186,174	-	1,078,401	1,264,575	3,456,927
	0%	0%	0%	0%	50%	0%	0%	50%	13%	0%	0%	13%	5%	0%	31%	37%	100%
FY 2011	-	-	-	-	1,793,945	-	-	1,793,945	450,930	-	-	450,930	171,509	-	1,116,037	1,287,546	3,532,421
	0%	0%	0%	0%	51%	0%	0%	51%	13%	0%	0%	13%	5%	0%	32%	36%	100%
FY 2012	-	-	-	-	1,727,579	-	-	1,727,579	465,848	-	-	465,848	217,109	-	1,267,859	1,484,968	3,678,395
	0%	0%	0%	0%	47%	0%	0%	47%	13%	0%	0%	13%	6%	0%	34%	40%	100%
FY 2013	-	-	-	-	1,748,948	-	-	1,748,948	662,990	-	-	662,990	561,109	-	-	561,109	2,973,047
	0%	0%	0%	0%	59%	0%	0%	59%	22%	0%	0%	22%	19%	0%	0%	19%	100%



The increase in the April 2013 State Accommodations Tax revenue is a South Carolina Department of Revenue distribution correction. A local resort company Accommodations Tax remittance was credited to another municipality.

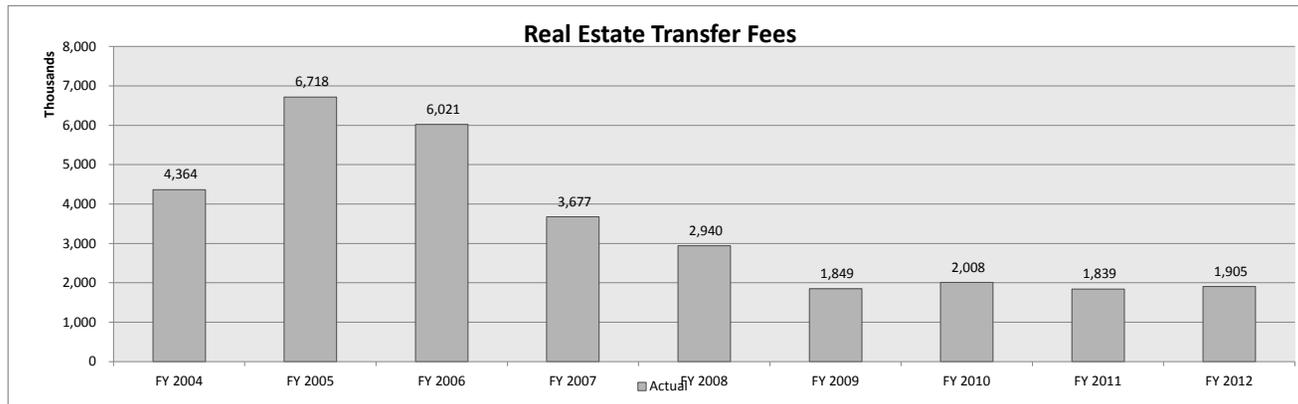
Hospitality Tax Revenue
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	8,280 0%	18,185 1%	581,546 26%	608,011 27%	(3,887) 0%	43,421 2%	406,329 18%	445,863 20%	- 0%	22,493 1%	383,177 17%	405,670 18%	- 0%	46,773 2%	724,090 32%	770,863 35%	2,230,407 100%
FY 2005	1,102 0%	20,953 1%	700,881 23%	722,936 24%	- 0%	45,431 2%	457,612 15%	503,043 17%	- 0%	28,195 1%	418,803 14%	446,998 15%	352 0%	48,086 2%	1,269,695 42%	1,318,133 44%	2,991,110 100%
FY 2006	300 0%	23,782 0%	1,431,913 28%	1,455,995 29%	- 0%	85,947 2%	892,256 18%	978,203 19%	476 0%	82,758 2%	924,703 18%	1,007,937 20%	(1,834) 0%	64,581 1%	1,581,797 31%	1,644,544 32%	5,086,679 100%
FY 2007	2,406 0%	73,977 1%	1,422,406 28%	1,498,789 29%	(3,701) 0%	74,689 1%	917,648 18%	988,636 19%	(11,475) 0%	64,370 1%	912,501 18%	965,396 19%	(1,859) 0%	79,480 2%	1,578,086 31%	1,655,707 32%	5,108,528 100%
FY 2008	903 0%	79,940 2%	1,491,971 29%	1,572,814 30%	(3,897) 0%	73,307 1%	22,231 0%	91,641 2%	833,197 16%	76,639 1%	82,405 2%	992,241 19%	911,704 17%	102,753 2%	1,561,684 30%	2,576,141 49%	5,232,837 100%
FY 2009	2,207 0%	85,911 2%	110,257 2%	198,375 4%	1,305,139 27%	89,401 2%	50,462 1%	1,445,002 30%	737,230 15%	110,146 2%	63,473 1%	910,849 19%	733,197 15%	94,067 2%	1,444,828 30%	2,272,092 47%	4,826,318 100%
FY 2010	44,438 1%	56,501 1%	100,791 2%	201,730 4%	1,267,411 27%	91,091 2%	74,812 2%	1,433,314 30%	663,467 14%	78,680 2%	93,164 2%	835,311 18%	666,197 14%	125,941 3%	1,446,314 31%	2,238,452 48%	4,708,807 100%
FY 2011	(20,576) 0%	146,094 3%	94,078 2%	219,596 4%	1,331,329 27%	106,561 2%	56,760 1%	1,494,650 30%	648,822 13%	152,296 3%	108,558 2%	909,676 18%	652,633 13%	172,589 4%	1,468,447 30%	2,293,669 47%	4,917,591 100%
FY 2012	- 0%	- 0%	361,462 7%	361,462 7%	1,205,720 23%	51,838 1%	209,020 4%	1,466,578 28%	636,640 12%	125,824 2%	119,275 2%	881,739 17%	695,699 13%	232,479 5%	1,522,177 29%	2,450,355 47%	5,160,134 100%
FY 2013	- 0%	227,053 6%	167,624 5%	394,677 11%	1,244,946 35%	163,155 5%	114,410 3%	1,522,511 43%	635,422 18%	139,769 4%	124,403 4%	899,594 26%	691,648 20%	- 0%	- 0%	691,648 20%	3,508,430 100%



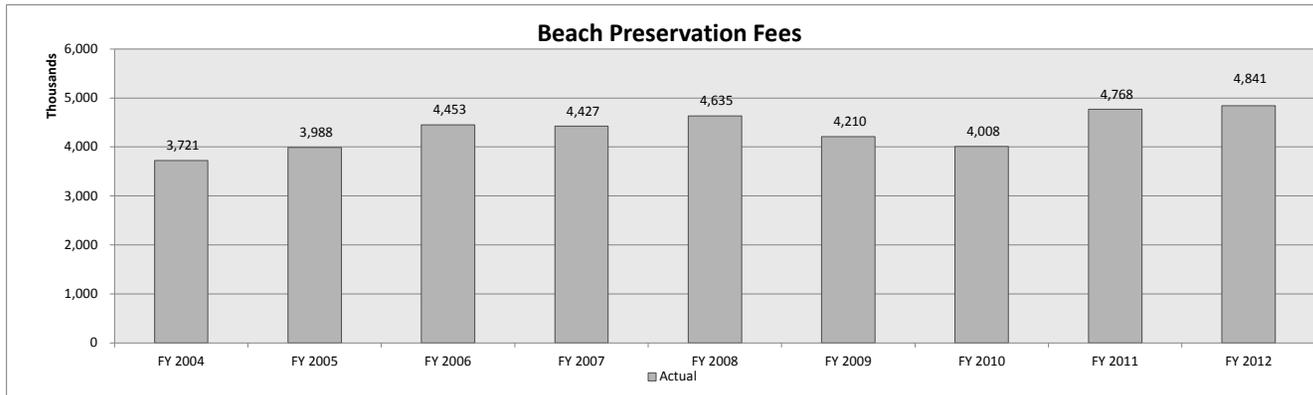
Real Estate Transfer Fee
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	324,297 7%	267,938 6%	372,815 9%	965,050 22%	416,185 10%	267,049 6%	374,750 9%	1,057,984 24%	242,170 6%	393,480 9%	228,298 5%	863,948 20%	458,066 10%	474,028 11%	545,402 12%	1,477,496 34%	4,364,478 100%
FY 2005	459,853 7%	501,676 7%	485,759 7%	1,447,288 22%	453,388 7%	389,875 6%	542,314 8%	1,385,577 21%	672,025 10%	384,227 6%	634,890 9%	1,691,142 25%	777,821 12%	720,780 11%	695,240 10%	2,193,841 33%	6,717,848 100%
FY 2006	613,024 10%	770,789 13%	592,722 10%	1,976,535 33%	578,945 10%	424,531 7%	357,768 6%	1,361,244 23%	400,964 7%	383,321 6%	725,943 12%	1,510,228 25%	382,628 6%	414,031 7%	376,023 6%	1,172,682 19%	6,020,689 100%
FY 2007	385,702 10%	293,977 8%	273,938 7%	953,617 26%	276,934 8%	287,752 8%	314,399 9%	879,085 24%	233,521 6%	223,219 6%	391,018 11%	847,758 23%	367,773 10%	414,031 11%	214,571 6%	996,375 27%	3,676,835 100%
FY 2008	332,108 11%	304,829 10%	330,596 11%	967,533 33%	268,817 9%	237,654 8%	287,433 10%	793,904 27%	154,684 5%	109,236 4%	216,495 7%	480,415 16%	237,199 8%	240,776 8%	220,598 8%	698,573 24%	2,940,425 100%
FY 2009	238,958 13%	170,453 9%	206,208 11%	615,619 33%	178,622 10%	124,015 7%	143,680 8%	446,317 24%	117,863 6%	109,891 6%	132,272 7%	360,026 19%	117,122 6%	164,024 9%	145,885 8%	427,031 23%	1,848,993 100%
FY 2010	207,759 10%	220,308 11%	128,039 6%	556,106 28%	188,968 9%	149,608 7%	179,144 9%	517,720 26%	117,350 6%	117,506 6%	161,453 8%	396,309 20%	183,415 9%	171,416 9%	183,046 9%	537,877 27%	2,008,012 100%
FY 2011	180,979 10%	144,389 8%	146,780 8%	472,148 26%	141,028 8%	119,705 7%	145,657 8%	406,390 22%	115,899 6%	107,221 6%	157,051 9%	380,171 21%	183,418 10%	216,696 12%	180,421 10%	580,535 32%	1,839,244 100%
FY 2012	139,450 7%	159,226 8%	150,358 8%	449,034 24%	159,205 8%	138,744 7%	162,077 9%	460,026 24%	136,677 7%	108,630 6%	182,752 10%	428,059 22%	188,721 10%	211,887 11%	167,732 9%	568,340 30%	1,905,459 100%
FY 2013	172,658 10%	159,179 9%	177,345 10%	509,182 29%	211,885 12%	183,982 10%	183,700 10%	579,567 33%	134,456 8%	179,334 10%	143,641 8%	457,431 26%	221,937 13%	- 0%	- 0%	221,937 13%	1,768,117 100%



Beach Preservation Fee
Revenues by Month/Fiscal Year

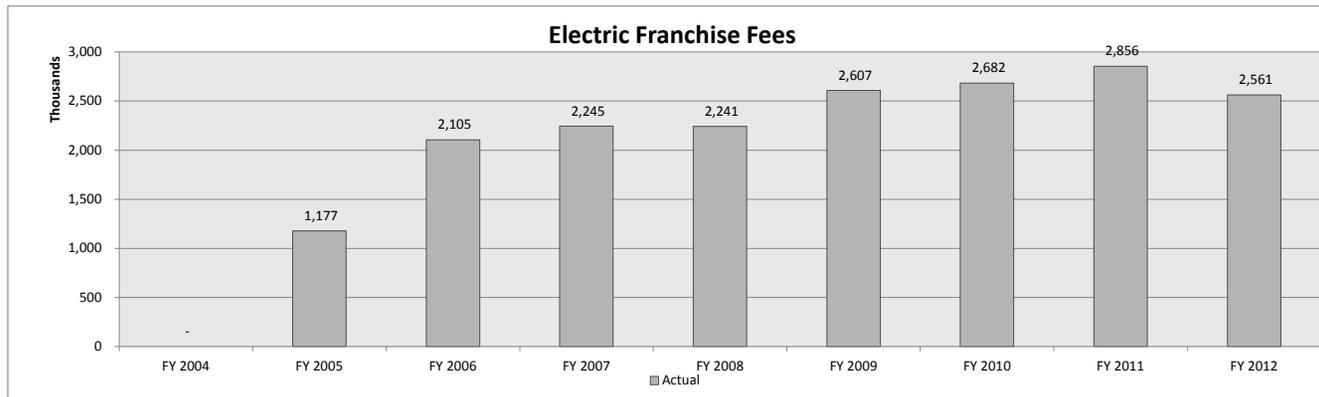
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	2,941 0%	67 0%	40,287 1%	43,295 1%	1,498,121 40%	29,286 1%	384,841 10%	1,912,248 51%	- 0%	4,342 0%	353,384 9%	357,726 10%	- 0%	19,450 1%	1,388,555 37%	1,408,005 38%	3,721,274 100%
FY 2005	72 0%	981 0%	1,623,721 41%	1,624,774 41%	- 0%	4,377 0%	469,564 12%	473,941 12%	31 0%	6,487 0%	418,797 11%	425,315 11%	- 0%	28,886 1%	1,435,553 36%	1,464,439 37%	3,988,469 100%
FY 2006	16 0%	(1,601) 0%	1,793,630 40%	1,792,045 40%	- 0%	5,126 0%	443,233 10%	448,359 10%	53,809 1%	41,559 1%	453,592 10%	548,960 12%	493 0%	16,609 0%	1,646,093 37%	1,663,195 37%	4,452,559 100%
FY 2007	155 0%	9,888 0%	1,788,635 40%	1,798,678 41%	(1,167) 0%	20,389 0%	465,720 11%	484,942 11%	- 0%	5,651 0%	479,283 11%	484,934 11%	(56) 0%	10,275 0%	1,648,117 37%	1,658,336 37%	4,426,890 100%
FY 2008	(523) 0%	82 0%	1,878,335 41%	1,877,894 41%	6,214 0%	349,362 8%	2,451 0%	358,027 8%	555,444 12%	1,964 0%	925 0%	558,333 12%	518,730 11%	8,793 0%	1,312,913 28%	1,840,436 40%	4,634,690 100%
FY 2009	230 0%	1,449 0%	71,976 2%	73,655 2%	1,701,685 40%	34,205 1%	6,302 0%	1,742,192 41%	510,156 12%	33,642 1%	18,647 0%	562,445 13%	373,397 9%	51,775 1%	1,406,996 33%	1,832,168 44%	4,210,460 100%
FY 2010	(702) 0%	63,314 2%	52,187 1%	114,799 3%	1,639,541 41%	29,679 1%	13,288 0%	1,682,508 42%	338,203 8%	14,067 0%	14,762 0%	367,032 9%	348,112 9%	43,936 1%	1,451,885 36%	1,843,933 46%	4,008,272 100%
FY 2011	(10,438) 0%	88,512 2%	60,479 1%	138,553 3%	1,820,966 38%	75,388 2%	28,103 1%	1,924,457 40%	282,152 6%	50,282 1%	14,107 0%	346,541 7%	347,333 7%	65,374 1%	1,946,123 41%	2,358,830 49%	4,768,381 100%
FY 2012	- 0%	- 0%	142,519 3%	142,519 3%	1,841,404 38%	51,817 1%	19,994 0%	1,913,215 40%	415,258 9%	30,533 1%	40,206 1%	485,997 10%	436,879 9%	83,910 2%	1,778,875 37%	2,299,664 48%	4,841,395 100%
FY 2013	(181) 0%	128,096 4%	52,091 2%	180,006 6%	1,937,409 61%	82,534 3%	42,880 1%	2,062,823 65%	367,737 12%	35,193 1%	36,733 1%	439,663 14%	474,164 15%	- 0%	- 0%	474,164 15%	3,156,656 100%



Note: Significant increase in actual Beach Preservation Fees in FY 2011 was due to a one-time settlement agreement for \$375,000.

Electric Franchise Fee
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
FY 2005	-	-	-	-	-	132,062	125,170	257,232	164,914	182,902	149,175	496,991	137,819	124,503	160,771	423,093	1,177,316
	0%	0%	0%	0%	0%	11%	11%	22%	14%	16%	13%	42%	12%	11%	14%	36%	100%
FY 2006	200,399	228,654	207,028	636,081	169,472	147,282	137,920	454,674	183,400	169,744	157,591	510,735	153,195	-	350,661	503,856	2,105,346
	10%	11%	10%	30%	8%	7%	7%	22%	9%	8%	7%	24%	7%	0%	17%	24%	100%
FY 2007	236,917	262,320	239,571	738,808	178,164	140,383	154,431	472,978	162,181	202,468	169,907	534,556	153,195	-	345,811	499,006	2,245,348
	11%	12%	11%	33%	8%	6%	7%	21%	7%	9%	8%	24%	7%	0%	15%	22%	100%
FY 2008	234,553	257,467	243,116	735,136	188,133	159,109	145,630	492,872	173,607	193,281	153,310	520,198	-	302,365	190,808	493,173	2,241,379
	10%	11%	11%	33%	8%	7%	6%	22%	8%	9%	7%	23%	0%	13%	9%	22%	100%
FY 2009	233,926	250,752	-	484,678	265,468	201,638	172,999	640,105	200,915	440,404	223,202	864,521	193,044	200,570	224,053	617,667	2,606,971
	9%	10%	0%	19%	10%	8%	7%	25%	8%	17%	9%	33%	7%	9%	10%	24%	100%
FY 2010	270,908	275,206	-	546,114	240,225	216,760	165,708	622,693	402,001	-	264,959	666,960	240,741	193,650	412,116	846,507	2,682,274
	10%	10%	0%	20%	9%	8%	6%	23%	15%	0%	10%	25%	9%	7%	15%	32%	100%
FY 2011	270,936	320,260	283,996	875,192	-	235,592	172,932	408,524	195,356	285,018	271,238	751,612	184,755	189,001	446,953	820,709	2,856,037
	9%	11%	10%	31%	0%	8%	6%	14%	7%	10%	9%	26%	6%	7%	16%	29%	100%
FY 2012	285,086	315,558	272,993	873,637	201,785	163,538	-	365,323	163,242	184,930	194,209	542,381	186,263	190,617	403,073	779,953	2,561,294
	11%	12%	11%	34%	8%	6%	0%	14%	6%	7%	8%	21%	7%	7%	16%	30%	100%
FY 2013	267,900	296,782	253,419	818,101	209,120	191,263	179,717	580,100	213,986	213,665	220,684	648,335	213,437	-	-	213,437	2,259,973
	12%	13%	11%	36%	9%	8%	8%	26%	9%	9%	10%	29%	9%	0%	0%	9%	100%



Business-Type Activities – Stormwater Utility

Stormwater Utility Fees Revenue
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	-	-	-	-	-	-	-	-	517,452	416,547	112,998	1,046,997	-	-	32,617	32,617	1,079,614
	0%	0%	0%	0%	0%	0%	0%	0%	48%	39%	10%	97%	0%	0%	3%	3%	100%
FY 2005	-	-	-	-	-	-	-	-	815,533	-	624,820	1,440,353	-	-	40,003	40,003	1,480,356
	0%	0%	0%	0%	0%	0%	0%	0%	55%	0%	42%	97%	0%	0%	3%	3%	100%
FY 2006	-	-	-	-	-	-	-	-	678,875	-	638,412	1,317,287	-	-	6,990	6,990	1,324,277
	0%	0%	0%	0%	0%	0%	0%	0%	51%	0%	48%	99%	0%	0%	1%	1%	100%
FY 2007	-	-	35,253	35,253	-	-	-	-	-	723,646	573,127	1,296,773	-	-	19,845	19,845	1,351,871
	0%	0%	3%	3%	0%	0%	0%	0%	0%	54%	42%	96%	0%	0%	1%	1%	100%
FY 2008	(14,835)	-	-	(14,835)	-	63,090	-	63,090	-	1,417,749	-	1,417,749	-	-	35,385	35,385	1,501,389
	-1%	0%	0%	-1%	0%	4%	0%	4%	0%	94%	0%	94%	0%	0%	2%	2%	100%
FY 2009	-	-	-	-	35,897	-	-	35,897	1,109,008	-	310,000	1,419,008	117,278	-	-	117,278	1,572,183
	0%	0%	0%	0%	2%	0%	0%	2%	71%	0%	20%	90%	7%	0%	0%	7%	100%
FY 2010	-	-	-	-	-	19,050	-	19,050	350,669	1,974,032	94,673	2,419,374	12,245	21,898	81,404	115,547	2,553,971
	0%	0%	0%	0%	0%	1%	0%	1%	14%	77%	4%	95%	0%	1%	3%	5%	100%
FY 2011	-	-	-	-	37,610	20,063	245,605	303,278	2,779,689	70,455	68,467	2,918,611	39,449	-	116,441	155,890	3,377,779
	0%	0%	0%	0%	1%	1%	7%	9%	82%	2%	2%	86%	1%	0%	3%	5%	100%
FY 2012	-	-	-	-	-	48,454	638,172	686,626	2,535,992	-	46,507	2,582,499	93,932	27,723	101,099	222,754	3,491,879
	0%	0%	0%	0%	0%	1%	18%	20%	73%	0%	1%	74%	3%	1%	3%	6%	100%
FY 2013	-	-	26,892	26,892	-	15,678	720,714	736,392	2,467,893	40,437	77,488	2,585,818	11,532	-	-	11,532	3,360,634
	0%	0%	1%	1%	0%	0%	21%	22%	73%	1%	2%	77%	0%	0%	0%	0%	100%

