

MEMORANDUM

To: Steve Riley, Town Manager
From: Susan Simmons, Director of Finance
Date: September 12, 2013
RE: **FY 2013 Financial Statements – Preliminary/Unaudited**

General Overview

Please note that these are preliminary year-end statements. The attached statements represent entries posted through August to fiscal year 2013. The Town’s accrual policy is 60 days and the financial statement audit will occur in October and November of this year. Therefore, several balances are anticipated to change in the final and audited statements. Town revenue reflects a positive trend. Revenues associated with tourism and real estate related revenues have increased over the previous fiscal year.

Real estate related revenues, especially construction permits and real estate transfer fees, are 27% greater than last fiscal year (May 2013 data from the South Carolina Realtors shows that total sales for the region, which includes the Town, were up 6% compared to May 2012, and that median sale prices rose 18% to \$275,000 over the same period). This positive trend is reflected in the 18% increase in real estate transfer fees. Construction permits are up 44% from the prior year. In fact, redevelopment permit revenue (constituting 65% of permit revenue) is the highest it has been in the last ten years and new construction permits are at their highest since FY 2007.

	<u>RETF</u>			<u>Construction Permits</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2012	1,905,459			952,539			2,857,998		
FY 2013	2,255,107	349,648	18%	1,368,166	415,627	44%	3,623,273	765,275	27%

While tourism-driven revenues continue to report modest (2-3%) increases over the prior year, it is important to note that the dollar level of these revenues have rebounded to surpass all historical fiscal year heights. Currently, revenues from these sources are 3% higher than final amounts for the previous fiscal year.

	<u>Local ATAX/ Beach Preservation Fees</u>			<u>Hospitality Tax</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2012	7,262,093			5,160,134			12,422,227		
FY 2013	7,497,199	235,106	3%	5,250,995	90,861	2%	12,748,194	325,967	3%

The Town’s concentrated efforts for the home and villa ATAX project and increased tourism is reflected in the 3% increase in Local Accommodations Tax/Beach Preservation Fee revenue.

General Fund Summary

Through June, the General Fund has received \$32.7 million or 101% of budgeted revenues and transfers in. The Town has received most of its property taxes at the end of June and is at 96% of projected revenues. The Town has received 107% of budgeted business license revenue. Because these receipts are based upon calendar year 2012 gross sales, this increase is attributable to the improving economic conditions. At June 30, 2013, total revenues and transfers in received to-date are \$1,031,203 more than June 30 of last fiscal year.

Expenditures-to-date are \$31.2 million or 92% of budgeted expenditures. Current fiscal year expenditures are \$472,808 more than last fiscal year.

Most variances in the General Fund are as anticipated. A few have been explained in the budget to actual statement or on the revenue analysis charts. The net change in the General Fund is presented at \$1,485,668. General Fund actual versus prior year revenue and expenditures are now presented as a Dashboard display on the Town's external website.

Debt Service Fund

The Debt Service Fund has receipted \$17.7 million in revenues and transfers in and paid \$15.9 million in debt service costs. Revenues and transfers in exceeded expenditures by \$1,815,521. The increase is explained by the Town using slightly more than \$1 million of bond proceeds to fund a required reserve and the rest from bond issues being fully retired prior to the Town issuing new bonds in June of 2013. The new bonds will require the excess property tax revenues in fiscal year 2014.

Capital Projects Fund

Summary balances for the Capital Project Fund are as follows:

	FY 2013
	Actual
Revenues	\$ 1,847,637
Transfers In	4,519,085
Capital Outlays	(13,278,467)
Transfers Out	(3,551,772)
Bond Proceeds	9,536,889
Net Change in Fund Balance	<u>\$ (926,628)</u>

Major projects/expenditures that occurred during the fiscal year are as follows:

- Sewer service - Ford Shell Ring \$307,855
- Sewer service – Chaplin South \$116,500
- Pathway rehabilitation \$351,432
- 278 New Orleans to Shipyard pathways \$201,107

- Leg O’Mutton Pathways \$290,457
- Dunnagan’s Alley pathways \$116,261
- 278 Wexford to Fresh Market Shoppes pathways \$234,644
- Fire Station #6 replacement \$165,639
- Roadway resurfacing \$771,133
- Apparatus and vehicle replacement \$317,130
- Demolition of structures \$272,665
- Town Hall renovations \$102,091
- Leamington/Fresh Market/US 278 road improvements \$122,498
- Public safety systems equipment \$210,818
- Island Recreation Center enhancements \$238,688
- Beach parks and beach access rehabilitation \$164,949
- Port Royal fill project \$106,500
- SHARE Center improvements \$163,687
- Coligny/Pope Avenue area improvements \$419,751
- Land acquisition \$6,080,116

Other Revenues

The chart below reflects the Town’s other governmental funds and the revenues received this fiscal year in comparison to last fiscal year:

	FY 2012 actual	FY 2013 actual	\$ variance	% variance
State accommodations tax	3,678,395	4,496,693	818,298	22% *
Local accommodations tax	2,420,698	2,499,067	78,369	3%
Tax increment financing	6,148,490	6,451,987	303,497	5%
Real estate transfer fees	1,905,459	2,255,107	349,648	18%
Beach preservation fees	4,841,395	4,998,132	156,737	3%
Hospitality tax	5,160,134	5,250,995	90,861	2%
Electric franchise fee	2,561,294	2,668,405	107,111	4%

* - The State of South Carolina continues to collect and remit one-time accommodations tax settlements from online travel agencies as well as correct prior periods for businesses who remitted their funds but miscoded them to other tax jurisdictions. Town staff continues to work with SCDOR to ensure the Town receives its correct amounts.

Stormwater Utility Fund

The attached statements related to the Business Type Activity – Stormwater are presented on the modified accrual basis of accounting. This basis reflects the very close result between revenues and expenditures. These balances will change as Town staff modifies the accounts to full accrual basis, the required presentation basis in the Town’s *Comprehensive Annual Financial Report*.

**Consolidated Statement
All Funds**

TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES
FISCAL YEAR 2013 - PRELIMINARY
UNAUDITED

	General	Total Special Revenue Funds	Debt Service	Capital Projects	Total Governmental Funds	Business-Type Activities - Stormwater
Revenues:						
Real and Personal Property Taxes	\$ 11,440,293	\$ 6,451,987	\$ 5,464,168	\$ 681,885	\$ 24,038,334	\$ -
Accommodations Tax	-	6,995,760	-	-	6,995,760	-
Hospitality Tax	-	5,250,995	-	-	5,250,995	-
Business Licenses	7,774,138	-	-	-	7,774,138	-
Franchise Fees	935,569	-	-	-	935,569	-
Permits	1,368,166	-	-	-	1,368,166	-
Lease	-	-	-	208,998	208,998	-
Impact Fees	-	-	-	163,732	163,732	-
Real Estate Transfer Fees	-	2,255,107	-	-	2,255,107	-
Beach Preservation Fees	-	4,998,132	-	-	4,998,132	-
Electric Franchise Fees	-	2,668,405	-	-	2,668,405	-
State Shared Funds	800,659	-	-	381,015	1,181,674	-
Grant Revenue	-	-	189,634	122,116	311,750	-
EMS Revenue	1,198,868	-	-	-	1,198,868	-
Stormwater Utility Fees	-	-	-	-	-	3,538,008
Miscellaneous Revenue	968,978	-	-	286,622	1,255,599	5,512
Investment Income	2,732	5,132	76,527	3,269	87,660	253
Total Revenues	24,489,404	28,625,518	5,730,330	1,847,637	60,692,888	3,543,773
Expenditures:						
General Government						
Town Council	376,456	-	-	-	376,456	-
Town Manager	593,551	-	-	-	593,551	-
	970,007	-	-	-	970,007	-
Administration						
Administration/Legal	3,006,875	-	-	-	3,006,875	90,039
Finance	1,505,998	22,551	-	-	1,528,549	-
	4,512,873	22,551	-	-	4,535,424	90,039
Community Services						
Community Development	2,491,019	2,658	-	-	2,493,677	-
Public Projects and Facilities	3,502,505	-	-	-	3,502,505	206,160
	5,993,524	2,658	-	-	5,996,182	206,160
Public Safety						
Sheriff	3,181,739	-	-	-	3,181,739	-
Fire & Rescue	13,250,747	-	-	-	13,250,747	-
	16,432,486	-	-	-	16,432,486	-
Townwide						
	2,947,442	-	-	-	2,947,442	-
Grants	-	3,248,539	-	-	3,248,539	-
Capital Outlay/Projects	319,674	1,310,697	-	13,278,467	14,908,839	1,698,339
Debt Service	-	-	15,933,635	-	15,933,635	1,148,577
Total expenditures	31,176,004	4,584,445	15,933,635	13,278,467	64,972,551	3,143,115
Excess (deficiency) of revenues over (under) expenditures	(6,686,600)	24,041,074	(10,203,305)	(11,430,831)	(4,279,662)	400,658
Other financing sources (uses):						
Transfers In:						
Accommodations Tax - Local	2,499,067	-	-	-	2,499,067	-
Accommodations Tax - State	1,178,148	-	-	-	1,178,148	-
Hospitality Tax	2,974,237	-	1,632,313	2,047,068	6,653,618	-
Real Estate Transfer	-	-	2,152,296	-	2,152,296	-
Beach Preservation	981,705	-	3,108,645	759,289	4,849,639	-
Electric Franchise	82,551	-	-	-	82,551	-
TIF	182,930	-	4,064,432	1,712,728	5,960,090	-
Capital Projects	37,500	2,453,132	1,061,140	-	3,551,772	-
Stormwater	236,130	-	-	-	236,130	-
Transfers Out:						
General	-	(7,898,638)	-	(37,500)	(7,936,138)	(236,130)
Hospitality Tax	-	-	-	(2,453,132)	(2,453,132)	-
Debt Service	-	(10,957,686)	-	(1,061,140)	(12,018,826)	-
Capital Projects	-	(4,519,085)	-	-	(4,519,085)	-
Bond Proceeds	-	-	-	9,536,889	9,536,889	-
Total other financing sources (uses)	8,172,269	(20,922,277)	12,018,826	10,504,202	9,773,021	(236,130)
Net change in fund balances	1,485,668	3,118,797	1,815,521	(926,628)	5,493,359	164,528
Fund balance - beginning	15,813,557	24,142,340	6,587,993	20,474,068	67,017,958	2,364,410
Fund balance - ending	\$ 17,299,225	\$ 27,261,137	\$ 8,403,514	\$ 19,547,440	\$ 72,511,317	\$ 2,528,938

**Budget versus Actual Report
General Fund**

Town of Hilton Head Island

General Fund

FY 2013 Y-T-D June\ Actual Versus Budget and Prior Y-T-D - PRELIMINARY

percent of year lapsed

100%

	Y-T-D		Y-T-D		UNAUDITED		Prior Year	Current Year	
	June	FY 2013	June	June	\$	Variance to	%	%	
	Prior	Budget	June	June	Variance to	Current Year	of Budget	of Budget	
	Year		FY 2013		Prior Year	Budget	Received/ Expended	Received/ Expended	
Revenues and Transfers In:									
Real and Personal Property Taxes	\$ 11,585,070	\$ 11,935,350	\$ 11,440,293	\$ (144,777)	\$ (495,057)	99%	96%	*	
Business Licenses	7,144,326	7,265,875	7,774,138	629,812	508,263	97%	107%	*	
Franchise Fees - Cable	905,811	719,850	763,434	(142,377)	43,584	131%	106%		
Franchise Fees - Beach	22,161	24,125	21,811	(350)	(2,314)	103%	90%		
Franchise Fees - Recycling	112,081	102,000	150,324	38,243	48,324	112%	147%		
Permits	952,539	1,070,850	1,368,166	415,627	297,316	109%	128%	*	
State Shared Funds	678,370	651,080	800,659	122,289	149,579	104%	123%	Δ	
Public Safety	54,441	54,060	53,758	(683)	(302)	103%	99%		
EMS	1,340,787	1,402,500	1,198,868	(141,919)	(203,632)	103%	85%	Δ	
Fines and Fees	308,708	367,200	262,022	(46,686)	(105,178)	79%	71%	A	
Beach Fees	207,182	214,350	223,196	16,014	8,846	112%	104%		
Miscellaneous Revenue	328,079	293,340	430,002	101,923	136,662	108%	147%		
Transfers In:									
Accommodations Tax - Local	2,420,698	2,387,000	2,499,067	78,369	112,067	108%	105%		
Accommodations Tax - State	1,085,776	1,085,736	1,178,148	92,372	92,412	81%	109%		
Hospitality Tax	2,975,271	3,269,550	2,974,237	(1,034)	(295,313)	91%	91%		
Beach Preservation Fees	969,390	981,705	981,705	12,315	-	100%	100%		
TIF	181,480	182,930	182,930	1,450	-	100%	100%		
Stormwater Utility	235,330	236,130	236,130	800	-	100%	100%		
Electric Franchise Fees	83,602	81,790	82,551	(1,052)	761	104%	101%		
Sunday Liquor Permits	37,500	37,500	37,500	-	-	100%	100%		
Investment Income	1,865	10,000	2,732	867	(7,268)	5%	27%		
Total revenues	31,630,467	32,372,921	32,661,672	1,031,203	288,751	101%	101%		
Expenditures:									
General Government									
Town Council									
Personnel	79,452	108,978	108,380	28,928	598	93%	99%		
Operating	227,817	361,750	268,075	40,258	93,675	63%	74%	D	
	307,269	470,728	376,456	69,186	94,273	69%	80%		
Town Manager									
Personnel	550,499	583,968	574,214	23,715	9,754	79%	98%		
Operating	24,343	25,000	19,336	(5,007)	5,664	77%	77%	D	
	574,842	608,968	593,551	18,708	15,418	79%	97%		
Administration									
Administration/Legal									
Personnel	2,125,866	2,300,682	2,095,639	(30,227)	205,043	94%	91%	B	
Operating	821,530	1,078,682	911,236	89,706	167,446	80%	84%	D	
Capital	120,841	597,751	260,950	140,109	336,801	98%	44%	C	
	3,068,237	3,977,115	3,267,825	199,588	709,290	90%	82%		
Finance									
Personnel	1,246,454	1,445,276	1,360,226	113,772	85,050	87%	94%	B	
Operating	109,668	258,329	145,771	36,104	112,558	66%	56%	D	
	1,356,122	1,703,605	1,505,998	149,876	197,607	84%	88%		

Town of Hilton Head Island
 General Fund
 FY 2013 Y-T-D June\ Actual Versus Budget and Prior Y-T-D - PRELIMINARY

	percent of year lapsed					<u>100%</u>	
	UNAUDITED					Prior Year	Current Year
	Y-T-D		Y-T-D	\$	\$	%	%
	June	FY 2013	June	Variance to	Variance to	of Budget	of Budget
	Prior	Budget	June	Prior Year	Current Year	Received/	Received/
	Year		FY 2013		Budget	Expended	Expended
Community Services							
Community Development							
Personnel	2,326,906	2,463,521	2,352,056	25,150	111,465	87%	95% B
Operating	130,126	376,921	138,963	8,838	237,958	116%	37% D
	<u>2,457,032</u>	<u>2,840,442</u>	<u>2,491,019</u>	<u>33,987</u>	<u>349,423</u>	<u>88%</u>	<u>88%</u>
Public Projects and Facilities							
Personnel	1,628,441	1,717,458	1,713,161	84,720	4,297	97%	100%
Operating	1,686,315	1,953,166	1,789,344	103,028	163,822	91%	92% D
	<u>3,314,757</u>	<u>3,670,624</u>	<u>3,502,505</u>	<u>187,748</u>	<u>168,119</u>	<u>94%</u>	<u>95%</u>
Public Safety							
Sheriff/Other	3,124,627	3,240,349	3,181,739	57,112	58,610	101%	98%
Fire & Rescue							
Personnel	12,182,009	12,204,834	12,106,016	(75,994)	98,818	100%	99%
Operating	1,130,973	1,374,744	1,144,731	13,758	230,013	82%	83% D
Capital	32,426	79,640	58,724	26,298	20,916	17%	74% D
	<u>13,345,408</u>	<u>13,659,218</u>	<u>13,309,471</u>	<u>(35,938)</u>	<u>349,747</u>	<u>97%</u>	<u>97%</u>
Townwide	3,154,901	3,535,209	2,947,442	(207,459)	587,767	104%	83% D
Total expenditures	<u>30,703,196</u>	<u>33,706,258</u>	<u>31,176,004</u>	<u>472,808</u>	<u>2,530,254</u>	<u>91%</u>	<u>92%</u>
Revenues Over/(Under) Expenditures	<u>\$ 927,271</u>	<u>\$ (1,333,337)</u>	<u>\$ 1,485,668</u>				

* - Addressed in cover letter

Δ - Addressed in revenue charts

Key:

A - In fiscal year 2012 and 2013, fewer cases and therefore, fewer fines have been brought before the Court. This decrease was not fully understood in 2012 when developing the 2013 budget. The FY 2014 budget will reflect this decreasing trend.

B - These departments have experienced extended vacancies this year. Expenditures will be less than budget.

C - Significant increase in budget is for permitting software. The funds have been encumbered but a significant portion of the work and therefore, related expenditures will carry into fiscal year 2014.

D - Most operating and capital expenditures include accruals at year end. Many departments currently reflect significant positive variances (expenditures less than budgets). Some budgets from these positive variances will be rolled over to fiscal year 2014 to cover encumbrances and planned but not incurred expenditures. The remainder will contribute to a positive increase in the fund balance of the Town's General Fund.

**Revenue Analysis
General Fund**

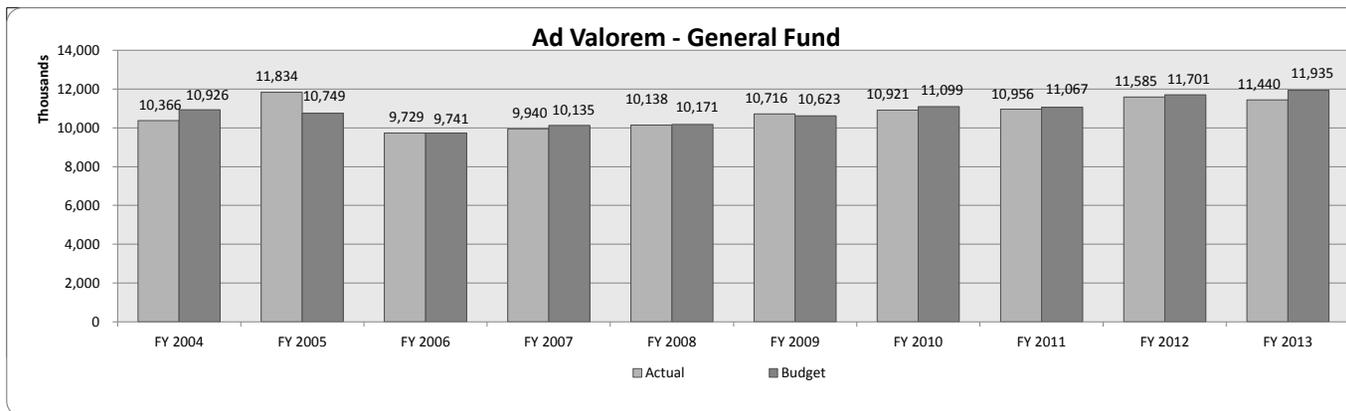
TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
SPECIAL REVENUE GOVERNMENTAL FUNDS
FISCAL YEAR 2013 - THROUGH JUNE - PRELIMINARY
UNAUDITED

	Tax Increment Financing District	Local Accom. Tax	State Accom. Tax	Real Estate Transfer Fee	Hospitality Tax	Beach Preservation Fee	Non-Major Governmental Funds	Total Special Revenue Funds
Revenues:								
Real and Personal Property Taxes	\$ 6,451,987	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,451,987
Accommodations Tax	-	2,499,067	4,496,693	-	-	-	-	6,995,760
Hospitality Tax	-	-	-	-	5,250,995	-	-	5,250,995
Real Estate Transfer Fees	-	-	-	2,255,107	-	-	-	2,255,107
Beach Preservation Fees	-	-	-	-	-	4,998,132	-	4,998,132
Electric Franchise Fees	-	-	-	-	-	-	2,668,405	2,668,405
Investment Income	1,137	-	364	254	339	3,033	5	5,132
Total Revenues	6,453,124	2,499,067	4,497,057	2,255,361	5,251,334	5,001,166	2,668,410	28,625,518
Expenditures:								
General Government								
Expenditure								
Town Council	-	-	-	-	-	-	-	-
Town Manager	-	-	-	-	-	-	-	-
Administration								
Expenditure								
Administration/Legal	-	-	-	-	-	-	-	-
Finance	-	-	-	22,551	-	-	-	22,551
	-	-	-	22,551	-	-	-	22,551
Community Services								
Expenditure								
Community Development	-	-	-	-	-	-	2,658	2,658
Public Projects and Facilities	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	2,658	2,658
Public Safety								
Expenditure								
Sheriff	-	-	-	-	-	-	-	-
Fire & Rescue	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-
Grants								
	-	-	2,953,226	-	295,313	-	-	3,248,539
Capital Outlay/Projects								
	-	-	-	-	-	-	1,310,697	1,310,697
Total expenditures	-	-	2,953,226	22,551	295,313	-	1,313,355	4,584,445
Excess (deficiency) of revenues over (under) expenditures	6,453,124	2,499,067	1,543,831	2,232,810	4,956,021	5,001,166	1,355,055	24,041,074
Other financing sources (uses):								
Transfers Out:								
General Fund	(182,930)	(2,499,067)	(1,178,148)	-	(2,974,237)	(981,705)	(82,551)	(7,898,638)
Accommodations Tax - Local	-	-	-	-	-	-	-	-
Accommodations Tax - State	-	-	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-	-	-
Real Estate Transfer	-	-	-	-	-	-	-	-
Beach Preservation	-	-	-	-	-	-	-	-
Electric Franchise	-	-	-	-	-	-	-	-
TIF	-	-	-	-	-	-	-	-
Stormwater Utility	-	-	-	-	-	-	-	-
Debt Service Fund	(4,064,432)	-	-	(2,152,296)	(1,632,313)	(3,108,645)	-	(10,957,686)
Capital Projects Fund	(1,712,728)	-	-	-	(2,047,068)	(759,289)	-	(4,519,085)
Transfers In:								
Capital Projects Fund	-	-	-	-	2,453,132	-	-	2,453,132
Total other financing sources (uses)	(5,960,090)	(2,499,067)	(1,178,148)	(2,152,296)	(4,200,486)	(4,849,639)	(82,551)	(20,922,277)
Net change in fund balances	493,034	-	365,683	80,514	755,535	151,526	1,272,504	3,118,797
Fund balance - beginning	4,860,855	-	1,692,320	1,141,664	1,015,488	15,257,597	174,416	24,142,340
Fund balance - ending	\$ 5,353,889	\$ -	\$ 2,058,003	\$ 1,222,178	\$ 1,771,023	\$ 15,409,123	\$ 1,446,920	\$ 27,261,137

**Revenue Analysis
General Fund**

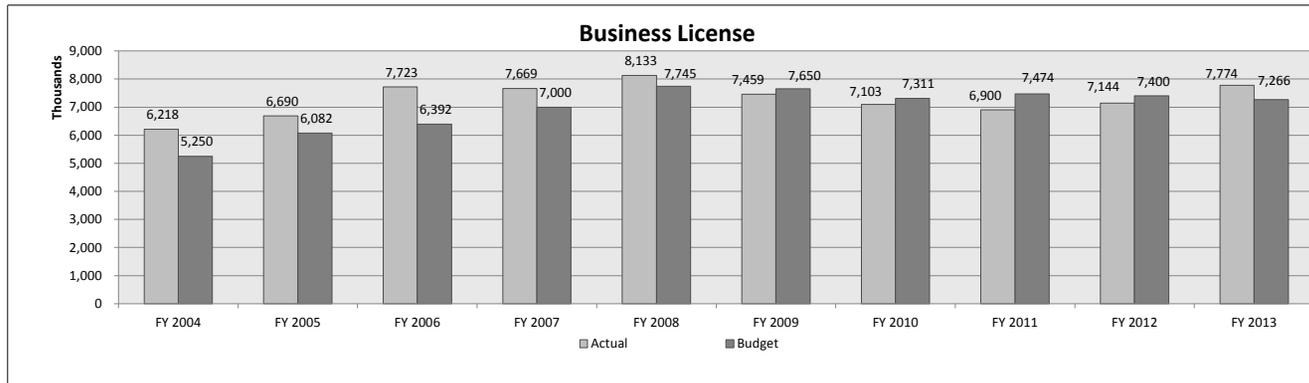
Ad Valorem Tax Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	72,177 1%	64,590 1%	120,149 1%	256,916 2%	176,666 2%	900,204 9%	3,851,478 37%	4,928,348 48%	3,265,096 31%	174,232 2%	1,063,057 10%	4,502,385 43%	309,998 3%	117,322 1%	251,476 2%	678,796 7%	10,366,445 100%
FY 2005	66,032 1%	75,839 1%	109,235 1%	251,106 2%	102,771 1%	1,302,436 11%	4,335,906 37%	5,741,113 49%	4,498,886 38%	573,159 5%	132,103 1%	5,204,148 44%	- 0%	- 0%	637,150 5%	637,150 5%	11,833,517 100%
FY 2006	44,586 0%	72,444 1%	110,323 1%	227,353 2%	175,473 2%	829,940 9%	3,951,807 41%	4,957,220 51%	3,742,415 38%	61,037 1%	323,124 3%	4,126,576 42%	111,446 1%	60,917 1%	245,856 3%	418,219 4%	9,729,368 100%
FY 2007	53,735 1%	40,122 0%	104,709 1%	198,566 2%	361,332 4%	836,247 8%	4,212,070 42%	5,409,649 54%	3,511,938 35%	340,058 3%	167,145 2%	4,019,141 40%	(133,783) -1%	99,610 1%	346,860 3%	312,687 3%	9,940,043 100%
FY 2008	44,601 0%	47,382 0%	57,528 1%	149,511 1%	426,108 4%	822,879 8%	4,636,838 46%	5,885,825 58%	3,765,955 37%	65,420 1%	119,870 1%	3,951,245 39%	208,719 2%	76,033 1%	(132,948) -1%	151,804 1%	10,138,385 100%
FY 2009	36,076 0%	41,534 0%	84,443 1%	162,053 2%	1,922 0%	1,086,678 10%	829,855 8%	1,918,455 18%	3,313,463 31%	4,437,270 41%	338,990 3%	8,089,723 75%	- 0%	202,764 2%	342,955 3%	545,719 5%	10,715,950 100%
FY 2010	- 0%	- 0%	78,356 1%	78,356 1%	67,292 1%	327,013 3%	1,451,045 13%	1,845,350 17%	4,590,506 42%	3,511,502 32%	326,948 3%	8,428,956 77%	58,593 1%	83,793 1%	425,648 4%	568,034 5%	10,920,696 100%
FY 2011	- 0%	30,269 0%	38,170 0%	68,439 1%	109,183 1%	255,076 2%	870,761 8%	1,235,020 11%	8,481,389 77%	345,407 3%	243,722 2%	9,070,518 83%	87,177 1%	177,576 2%	317,449 3%	582,202 5%	10,956,179 100%
FY 2012	- 0%	30,088 0%	40,766 0%	70,854 1%	1,884 0%	192,760 2%	2,352,625 20%	2,547,269 22%	8,144,646 70%	161,609 1%	103,902 1%	8,410,157 73%	28,544 0%	243,490 2%	284,756 2%	556,790 5%	11,585,070 100%
FY 2013	- 0%	26,703 0%	134,190 1%	160,893 1%	1,884 0%	262,845 2%	2,371,616 21%	2,636,345 23%	7,713,999 67%	159,541 1%	167,078 1%	8,040,618 70%	181,678 2%	196,830 2%	223,929 2%	602,437 5%	11,440,293 100%



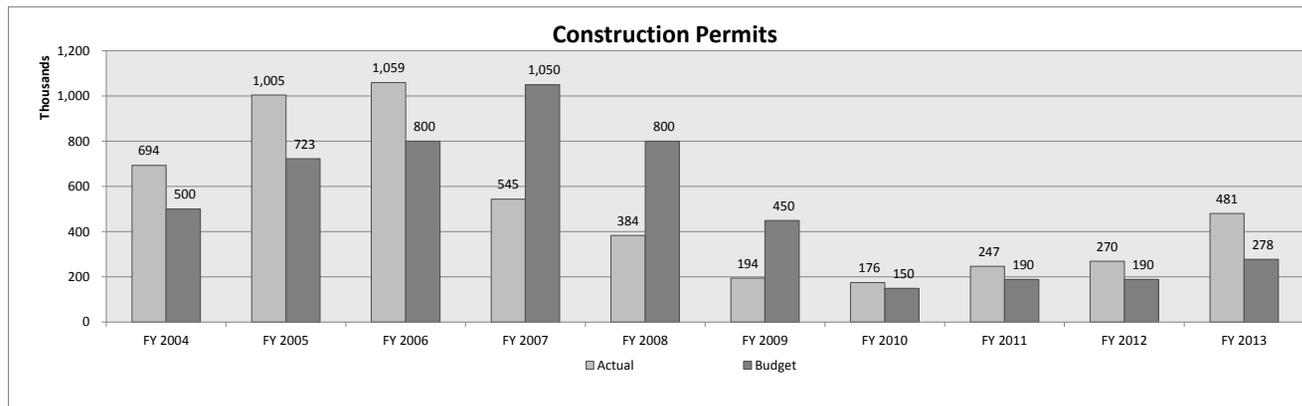
Business License Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	17,394 0%	10,462 0%	45,722 1%	73,578 1%	165,462 3%	46,376 1%	32,280 1%	244,118 4%	113,918 2%	453,400 7%	595,797 10%	1,163,115 19%	305,402 5%	1,189,413 19%	3,242,457 52%	4,737,272 76%	6,218,083 100%
FY 2005	35,505 1%	47,306 1%	112,435 2%	195,246 3%	161,439 2%	17,452 0%	37,196 1%	216,087 3%	16,585 0%	140,685 2%	922,760 14%	1,080,030 16%	1,075,463 16%	399,219 6%	3,723,617 56%	5,198,299 78%	6,689,662 100%
FY 2006	26,015 0%	44,758 1%	290,369 4%	361,142 5%	149,772 2%	84,131 1%	83,249 1%	317,152 4%	335,551 4%	317,580 4%	699,776 9%	1,352,907 18%	550,722 7%	1,532,945 20%	3,608,506 47%	5,692,173 74%	7,723,374 100%
FY 2007	33,483 0%	20,463 0%	26,160 0%	80,106 1%	47,892 1%	69,312 1%	106,200 1%	223,404 3%	151,233 2%	322,983 4%	728,618 10%	1,202,834 16%	551,813 7%	1,677,215 22%	3,933,285 51%	6,162,313 80%	7,668,657 100%
FY 2008	14,876 0%	71,626 1%	14,485 0%	100,987 1%	178,357 2%	18,066 0%	71,291 1%	267,714 3%	185,179 2%	421,376 5%	740,367 9%	1,346,922 17%	476,458 6%	1,346,441 17%	4,594,509 56%	6,417,408 79%	8,133,031 100%
FY 2009	(3,452) 0%	37,746 1%	34,690 0%	68,984 1%	20,446 0%	11,955 0%	51,445 1%	83,847 1%	338,171 5%	325,311 4%	670,109 9%	1,333,592 18%	600,719 8%	1,244,326 17%	4,127,590 55%	5,972,635 80%	7,459,058 100%
FY 2010	4,033 0%	46,255 1%	45,979 1%	96,267 1%	38,556 1%	17,736 0%	72,775 1%	129,067 2%	327,317 5%	282,390 4%	666,682 9%	1,276,389 18%	460,723 6%	970,312 14%	4,170,741 59%	5,601,776 79%	7,103,499 100%
FY 2011	(3,187) 0%	39,465 1%	41,676 1%	77,954 1%	24,714 0%	152,531 2%	28,606 0%	205,851 3%	340,002 5%	269,767 4%	577,906 8%	1,187,675 17%	323,454 5%	1,440,102 21%	3,665,388 53%	5,428,944 79%	6,900,424 100%
FY 2012	49,981 1%	77,084 1%	36,720 1%	163,785 2%	14,200 0%	139,677 2%	24,945 0%	178,822 3%	291,257 4%	264,084 4%	591,324 8%	1,146,665 16%	305,333 4%	1,636,696 23%	3,713,025 52%	5,655,054 79%	7,144,326 100%
FY 2013	78,288 1%	29,361 0%	138,716 2%	246,365 3%	41,936 1%	21,699 0%	26,048 0%	89,683 1%	392,392 5%	324,658 4%	622,533 8%	1,339,583 17%	563,869 7%	1,713,174 22%	3,821,464 49%	6,098,507 78%	7,774,138 100%



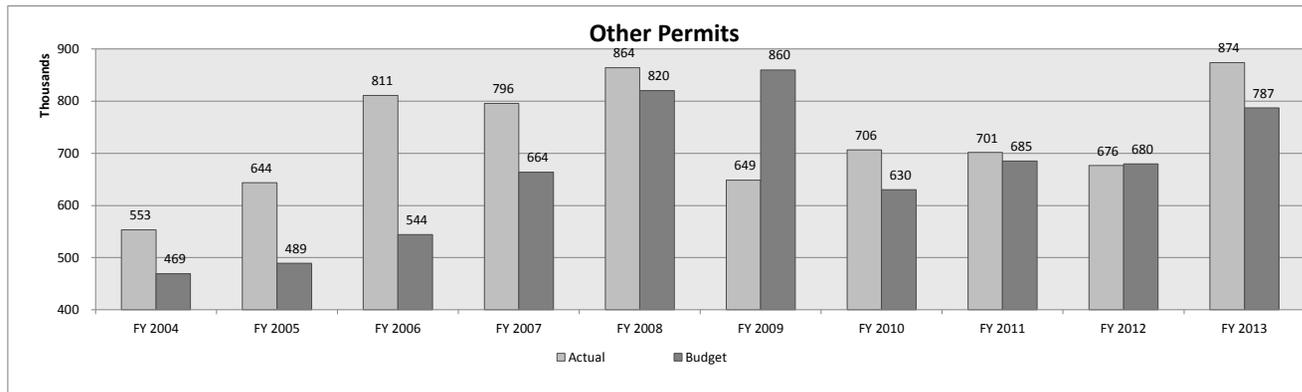
Construction Permits Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	44,637 6%	57,142 8%	44,935 6%	146,714 21%	36,186 5%	31,195 4%	127,432 18%	194,813 28%	63,404 9%	64,344 9%	67,184 10%	194,932 28%	84,321 12%	32,549 5%	40,520 6%	157,390 23%	693,849 100%
FY 2005	107,356 11%	62,978 6%	59,865 6%	230,199 23%	85,530 9%	71,490 7%	53,050 5%	210,070 21%	66,056 7%	71,951 7%	57,563 6%	195,570 19%	126,711 13%	69,584 7%	172,595 17%	368,890 37%	1,004,729 100%
FY 2006	88,210 8%	101,775 10%	78,623 7%	268,608 25%	147,989 14%	186,145 18%	56,892 5%	391,026 37%	94,695 9%	74,680 7%	76,089 7%	245,464 23%	52,208 5%	49,986 5%	52,162 5%	154,356 15%	1,059,454 100%
FY 2007	55,511 10%	74,277 14%	49,736 9%	179,524 33%	30,790 6%	39,626 7%	44,820 8%	115,236 21%	58,133 11%	21,818 4%	49,990 9%	129,941 24%	57,788 11%	29,078 5%	32,996 6%	119,862 22%	544,563 100%
FY 2008	25,645 7%	34,739 9%	41,181 11%	101,565 26%	32,090 8%	40,974 11%	32,173 8%	105,237 27%	48,812 13%	48,781 13%	25,218 7%	122,811 32%	19,112 5%	18,730 5%	16,047 4%	53,889 14%	383,502 100%
FY 2009	9,938 5%	41,505 21%	11,199 6%	62,642 32%	9,023 5%	(2,614) -1%	25,014 13%	31,423 16%	13,509 7%	8,117 4%	9,422 5%	31,048 16%	9,306 5%	39,456 20%	20,512 11%	69,274 36%	194,387 100%
FY 2010	38,343 22%	2,861 2%	8,361 5%	49,565 28%	24,075 14%	6,166 4%	12,509 7%	42,750 24%	11,863 7%	3,508 2%	25,385 14%	40,756 23%	5,198 3%	22,832 13%	14,783 8%	42,813 24%	175,884 100%
FY 2011	10,147 4%	20,117 8%	16,631 7%	46,895 19%	6,375 3%	29,630 12%	11,739 5%	47,744 19%	6,474 3%	23,982 10%	20,578 8%	51,034 21%	32,312 13%	27,154 11%	42,276 17%	101,742 41%	247,415 100%
FY 2012	22,354 8%	32,256 12%	26,063 10%	80,673 30%	26,673 10%	27,429 10%	18,235 7%	72,337 27%	8,357 3%	16,291 6%	31,865 12%	56,513 21%	6,183 2%	22,605 8%	32,052 12%	60,840 23%	270,363 100%
FY 2013	12,340 3%	9,387 2%	15,832 3%	37,559 8%	27,497 6%	64,155 13%	71,333 15%	162,985 34%	25,940 5%	23,064 5%	52,844 11%	101,848 21%	55,578 12%	68,889 14%	54,251 11%	178,718 37%	481,110 100%



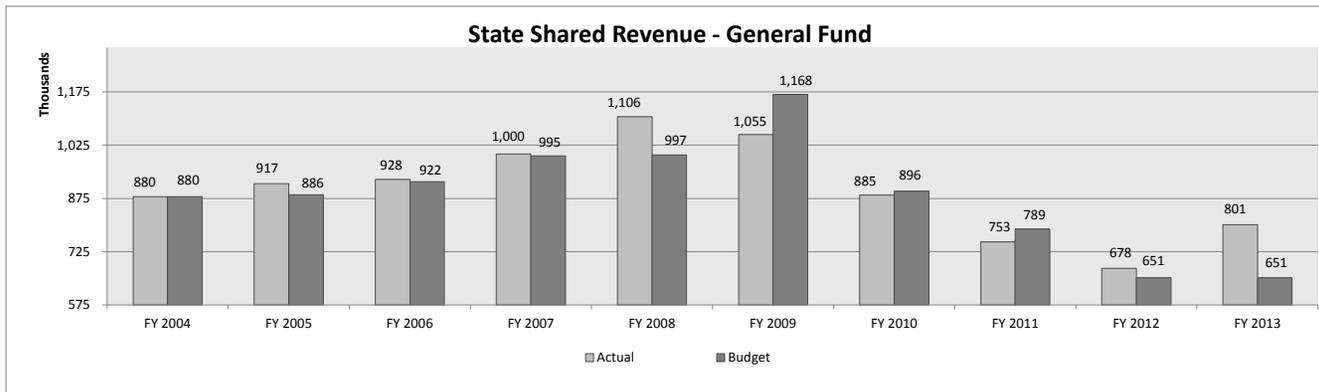
Other Permits Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	37,235 7%	45,042 8%	52,321 9%	134,598 24%	50,284 9%	28,011 5%	35,798 6%	114,093 21%	59,008 11%	47,445 9%	58,004 10%	164,457 30%	53,372 10%	42,399 8%	44,525 8%	140,296 25%	553,444 100%
FY 2005	53,066 8%	44,387 7%	48,491 8%	145,944 23%	45,839 7%	51,141 8%	56,121 9%	153,101 24%	50,398 8%	51,077 8%	61,595 10%	163,070 25%	54,675 8%	61,735 10%	64,980 10%	181,390 28%	643,505 100%
FY 2006	52,509 6%	64,372 8%	74,718 9%	191,599 24%	77,305 10%	69,224 9%	47,710 6%	194,239 24%	65,193 8%	88,547 11%	93,338 12%	247,078 30%	61,991 8%	59,272 7%	56,800 7%	178,063 22%	810,979 100%
FY 2007	76,205 10%	48,281 6%	66,370 8%	190,856 24%	71,463 9%	68,249 9%	77,658 10%	217,370 27%	66,221 8%	60,744 8%	84,701 11%	211,666 27%	59,002 7%	59,957 8%	56,797 7%	175,756 22%	795,648 100%
FY 2008	57,533 7%	66,973 8%	82,031 9%	206,537 24%	77,095 9%	83,033 10%	55,201 6%	215,329 25%	87,717 10%	80,033 9%	62,266 7%	230,016 27%	66,869 8%	74,702 9%	70,794 8%	212,365 25%	864,247 100%
FY 2009	76,267 12%	63,207 10%	43,215 7%	182,689 28%	49,610 8%	49,465 8%	53,983 8%	153,058 24%	51,823 8%	55,258 9%	54,604 8%	161,685 25%	45,626 7%	51,609 8%	54,025 8%	151,260 23%	648,692 100%
FY 2010	61,262 9%	49,960 7%	47,646 7%	158,868 22%	58,496 8%	64,861 9%	70,116 10%	193,473 27%	58,306 8%	49,514 7%	81,236 11%	189,056 27%	61,339 9%	56,495 8%	47,199 7%	165,033 23%	706,430 100%
FY 2011	40,701 6%	48,024 7%	52,077 7%	140,802 20%	48,291 7%	51,910 7%	53,334 8%	153,535 22%	67,782 10%	61,098 9%	57,026 8%	185,906 27%	100,460 14%	52,449 7%	68,326 10%	221,235 32%	701,478 100%
FY 2012	49,316 7%	57,773 9%	60,981 9%	168,070 25%	53,575 8%	60,825 9%	61,559 9%	175,959 26%	60,592 9%	55,479 8%	59,953 9%	176,024 26%	53,688 8%	53,361 8%	49,374 7%	156,423 23%	676,476 100%
FY 2013	41,422 5%	52,595 6%	65,003 7%	159,020 18%	66,274 8%	125,879 14%	83,195 10%	275,348 32%	74,093 8%	56,455 6%	53,078 6%	183,626 21%	105,145 12%	70,282 8%	80,422 9%	255,849 29%	873,843 100%



State Shared Revenue - GF
Revenues by Month/Fiscal Year

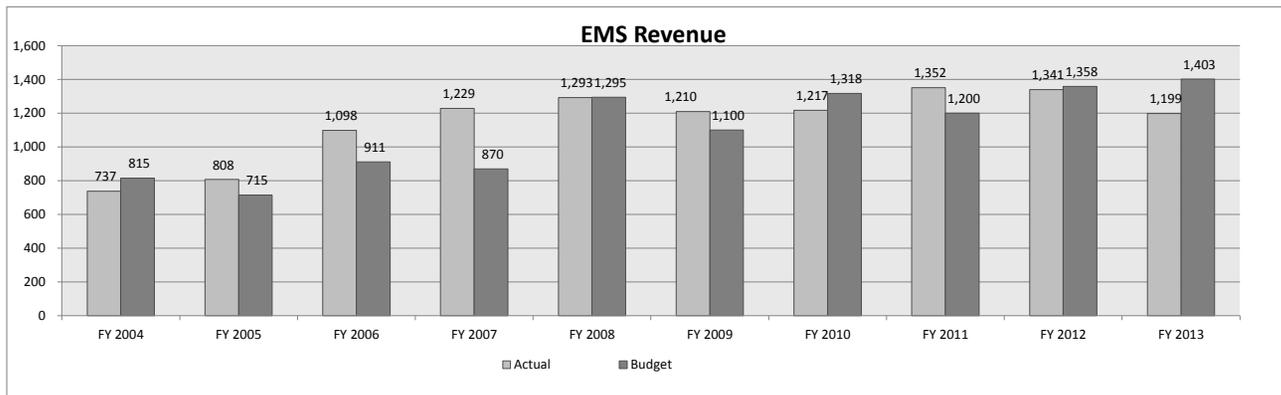
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	-	-	219,725	219,725	-	-	219,697	219,697	-	-	219,700	219,700	-	-	221,243	221,243	880,365
	0%	0%	25%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	0%	25%	25%	100%
FY 2005	-	-	221,243	221,243	-	-	223,726	223,726	-	-	223,726	223,726	-	-	248,235	248,235	916,930
	0%	0%	24%	24%	0%	0%	24%	24%	0%	0%	24%	24%	0%	0%	27%	27%	100%
FY 2006	-	-	229,166	229,166	-	-	227,273	227,273	-	-	226,570	226,570	-	-	245,112	245,112	928,121
	0%	0%	25%	25%	0%	0%	24%	24%	0%	0%	24%	24%	0%	0%	26%	26%	100%
FY 2007	-	-	245,112	245,112	-	-	241,810	241,810	-	-	241,810	241,810	-	-	271,702	271,702	1,000,434
	0%	0%	25%	25%	0%	0%	24%	24%	0%	0%	24%	24%	0%	0%	27%	27%	100%
FY 2008	-	-	271,702	271,702	-	-	271,702	271,702	-	-	271,702	271,702	-	-	290,565	290,565	1,105,671
	0%	0%	25%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	0%	26%	26%	100%
FY 2009	-	-	278,943	278,943	-	-	258,649	258,649	-	-	258,649	258,649	-	-	258,650	258,650	1,054,891
	0%	0%	26%	26%	0%	0%	25%	25%	0%	0%	23%	25%	0%	0%	23%	25%	100%
FY 2010	-	-	211,471	211,471	-	-	-	-	211,471	-	-	211,471	250,259	-	211,471	461,730	884,672
	0%	0%	24%	24%	0%	0%	0%	0%	24%	0%	0%	24%	28%	0%	24%	52%	100%
FY 2011	-	-	191,494	191,494	-	-	-	-	191,494	-	-	191,494	185,000	-	185,000	370,000	752,988
	0%	0%	25%	25%	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	25%	49%	100%
FY 2012	-	-	-	-	168,419	-	-	168,419	168,420	-	-	168,420	168,419	-	173,112	341,531	678,370
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	26%	50%	100%
FY 2013	-	-	-	-	284,858	-	-	284,858	171,862	-	-	171,862	171,850	-	172,089	343,939	800,659
	0%	0%	0%	0%	36%	0%	0%	36%	21%	0%	0%	21%	21%	0%	21%	43%	100%



Note: In October of 2012, the Town received a one-time allocation of \$112,957 based upon a supplemental revenue source and appropriation.

EMS Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	87,895 12%	53,534 7%	54,123 7%	195,552 27%	48,189 7%	48,864 7%	107,016 15%	204,069 28%	50,697 7%	27,564 4%	48,261 7%	126,522 17%	76,979 10%	48,672 7%	85,492 12%	211,143 29%	737,286 100%
FY 2005	81,759 10%	78,547 10%	59,260 7%	219,566 27%	47,953 6%	62,651 8%	59,311 7%	169,915 21%	61,556 8%	71,826 9%	88,096 11%	221,478 27%	- 0%	76 0%	196,673 24%	196,749 24%	807,708 100%
FY 2006	73,958 7%	113,550 10%	59,349 5%	246,857 22%	24,265 2%	113,200 10%	84,995 8%	222,460 20%	109,943 10%	91,791 8%	150,391 14%	352,125 32%	5,980 1%	198,600 18%	71,580 7%	276,160 25%	1,097,602 100%
FY 2007	125,651 10%	112,378 9%	95,853 8%	333,882 27%	116,943 10%	88,870 7%	95,262 8%	301,075 25%	87,069 7%	87,032 7%	96,006 8%	270,107 22%	61,194 5%	198,600 16%	63,968 5%	323,762 26%	1,228,826 100%
FY 2008	44,431 3%	114,384 9%	95,778 7%	254,593 20%	72,330 6%	124,118 10%	78,252 6%	274,700 21%	229,208 18%	76,584 6%	153,297 12%	459,089 36%	107,188 8%	44,928 3%	152,430 12%	304,546 24%	1,292,928 100%
FY 2009	194,134 16%	111,833 9%	27,521 2%	333,488 28%	98,312 8%	24,779 2%	210,979 17%	334,070 28%	93,612 8%	88,221 7%	123,025 10%	304,858 25%	109,309 9%	127,262 11%	1,313 0%	237,884 20%	1,210,300 100%
FY 2010	137,337 11%	124,999 10%	87,121 7%	349,457 29%	88,332 7%	76,386 6%	89,281 7%	253,999 21%	55,126 5%	141,559 12%	122,861 10%	319,546 26%	82,541 7%	98,124 8%	113,032 9%	293,697 24%	1,216,699 100%
FY 2011	169,655 13%	92,567 7%	101,958 8%	364,180 27%	86,469 6%	132,634 10%	87,598 6%	306,701 23%	102,245 8%	105,484 8%	89,346 7%	297,075 22%	110,559 8%	132,638 10%	140,935 10%	384,132 28%	1,352,088 100%
FY 2012	139,667 10%	112,393 8%	152,366 11%	404,426 30%	115,675 9%	92,479 7%	67,460 5%	275,614 21%	126,932 9%	118,145 9%	57,136 4%	302,213 23%	147,555 11%	129,493 10%	81,486 6%	358,534 27%	1,340,787 100%
FY 2013	106,231 9%	151,772 13%	126,620 11%	384,623 32%	130,091 11%	118,591 10%	(9,389) -1%	239,293 20%	67,034 6%	186,703 16%	173,705 14%	427,442 36%	131,131 11%	138,721 12%	(122,342) -10%	147,510 12%	1,198,868 100%

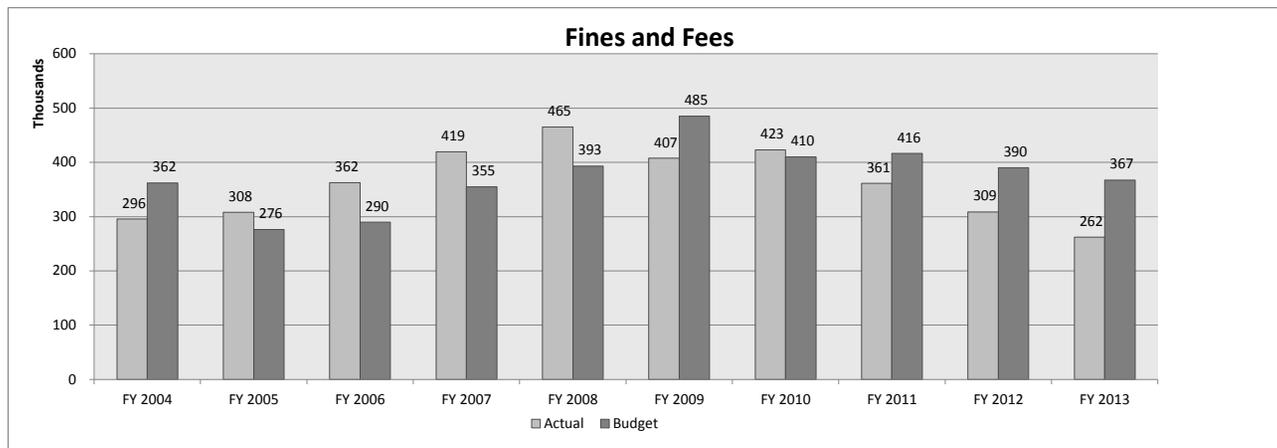


The negative revenue in December of 2012 is attributable to suspended invoice billing associated with the implementation of new EMS Billing software. For several months beginning in February of 2013, revenues will be higher as staff catches up billing in the new software.

The negative revenue in June of 2013 is attributable to an increase in the estimated uncollectible EMS revenue. The increase is associated with the implementation of the new billing software and the phase-out of the old software, i.e. the "clean up" of the old records is responsible for the majority of this increase.

Fines & Fees Revenue - GF
Revenues by Month/Fiscal Year

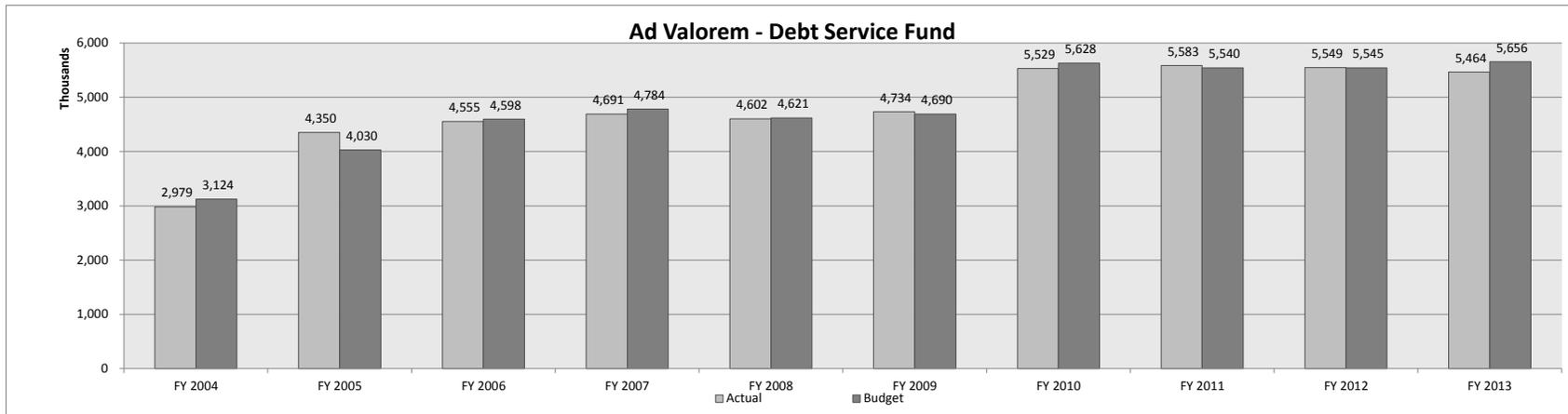
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	29,823 10%	21,550 7%	25,506 9%	76,879 26%	22,826 8%	20,991 7%	16,740 6%	60,557 20%	30,097 10%	15,057 5%	27,405 9%	72,559 25%	27,094 9%	27,071 9%	31,377 11%	85,542 29%	295,537 100%
FY 2005	27,936 9%	23,918 8%	21,707 7%	73,561 24%	20,908 7%	27,865 9%	21,425 7%	70,198 23%	22,437 7%	23,361 8%	32,175 10%	77,973 25%	33,047 11%	25,943 8%	27,271 9%	86,261 28%	307,993 100%
FY 2006	33,518 9%	30,108 8%	32,229 9%	95,855 26%	25,854 7%	31,760 9%	26,868 7%	84,482 23%	29,342 8%	27,384 8%	34,509 10%	91,235 25%	29,211 8%	30,377 8%	31,306 9%	90,894 25%	362,466 100%
FY 2007	52,481 13%	36,232 9%	25,088 6%	113,801 27%	28,493 7%	31,604 8%	27,617 7%	87,714 21%	36,378 9%	35,545 8%	31,585 8%	103,508 25%	37,798 9%	37,425 9%	39,066 9%	114,289 27%	419,312 100%
FY 2008	43,673 9%	50,004 11%	49,783 11%	143,460 31%	43,615 9%	40,721 9%	39,803 9%	124,139 27%	38,170 8%	34,129 7%	44,389 10%	116,688 25%	42,465 9%	(2,144) 0%	40,457 9%	80,778 17%	465,065 100%
FY 2009	45,023 11%	38,490 9%	36,213 9%	119,726 29%	28,928 7%	(4,436) -1%	67,835 17%	92,327 23%	26,890 7%	25,284 6%	36,062 9%	88,236 22%	88,498 22%	37,869 9%	(19,234) -5%	107,133 26%	407,422 100%
FY 2010	42,800 10%	32,955 8%	36,215 9%	111,970 26%	36,450 9%	32,096 8%	34,975 8%	103,521 24%	28,129 7%	40,868 10%	33,968 8%	102,965 24%	34,019 8%	34,325 8%	36,242 9%	104,586 25%	423,042 100%
FY 2011	38,861 11%	32,833 9%	40,636 11%	112,330 31%	31,196 9%	31,461 9%	22,224 6%	84,881 24%	27,464 8%	28,646 8%	31,823 9%	87,933 24%	24,453 7%	27,978 8%	23,577 7%	76,008 21%	361,152 100%
FY 2012	26,127 8%	21,110 7%	26,871 9%	74,108 24%	23,055 7%	22,082 7%	33,296 11%	78,433 25%	20,900 7%	29,050 9%	32,463 11%	82,413 27%	25,408 8%	24,821 8%	23,525 8%	73,754 24%	308,708 100%
FY 2013	25,225 10%	24,053 9%	25,239 10%	74,517 28%	19,393 7%	19,883 8%	19,780 8%	59,056 23%	19,020 7%	19,730 8%	18,492 7%	57,242 22%	26,122 10%	19,470 7%	25,615 10%	71,207 27%	262,022 100%



**Revenue Analysis
Debt Service Fund**

Ad Valorem Tax Revenue - DSF
Revenues by Month/Fiscal Year

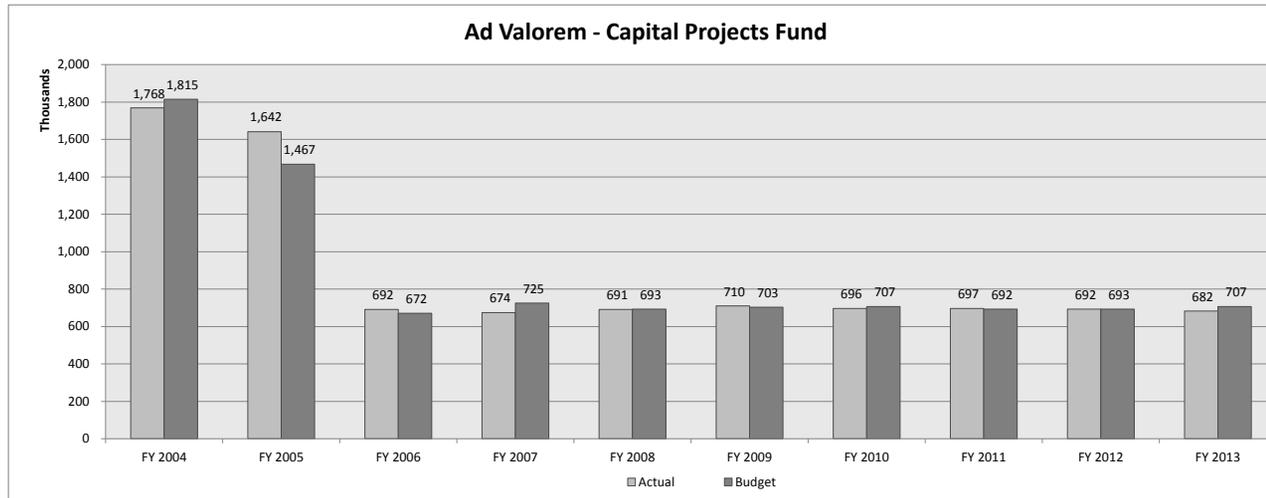
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	23,975 1%	19,719 1%	38,569 1%	82,263 3%	58,290 2%	299,390 10%	1,259,846 42%	1,617,526 54%	1,082,633 36%	46,024 2%	(43,528) -1%	1,085,129 36%	89,079 3%	33,439 1%	71,499 2%	194,017 7%	2,978,935 100%
FY 2005	17,260 0%	21,034 0%	29,886 1%	68,180 2%	31,093 1%	481,293 11%	1,583,813 36%	2,096,199 48%	1,684,465 39%	214,087 5%	49,531 1%	1,948,083 45%	- 0%	- 0%	237,065 5%	237,065 5%	4,349,527 100%
FY 2006	14,209 0%	25,802 1%	41,076 1%	81,087 2%	86,210 2%	391,235 9%	1,858,563 41%	2,336,008 51%	1,758,039 39%	39,679 1%	146,492 3%	1,944,210 43%	8,917 0%	81,384 2%	103,193 2%	193,494 4%	4,554,799 100%
FY 2007	22,130 0%	18,816 0%	47,789 1%	88,735 2%	168,447 4%	397,758 8%	1,988,854 42%	2,555,059 54%	1,660,517 35%	157,106 3%	77,483 2%	1,895,106 40%	(54,634) -1%	47,024 1%	159,902 3%	152,292 3%	4,691,192 100%
FY 2008	19,231 0%	22,057 0%	23,023 1%	64,311 1%	185,218 4%	361,622 8%	1,971,688 43%	2,518,528 55%	1,600,674 35%	296,892 6%	53,512 1%	1,951,078 42%	94,683 2%	33,578 1%	(59,685) -1%	68,576 1%	4,602,493 100%
FY 2009	15,889 0%	16,113 0%	36,396 1%	68,398 1%	849 0%	59,589 1%	787,047 17%	847,485 18%	1,463,188 31%	1,804,494 38%	304,099 6%	3,571,781 75%	- 0%	91,386 2%	155,026 3%	246,412 5%	4,734,076 100%
FY 2010	- 0%	- 0%	35,188 1%	35,188 1%	31,846 1%	161,506 3%	740,179 13%	933,531 17%	2,341,918 42%	1,790,050 32%	164,937 3%	4,296,905 78%	27,003 0%	38,421 1%	198,355 4%	263,779 5%	5,529,403 100%
FY 2011	- 0%	14,056 0%	19,474 0%	33,530 1%	137,269 2%	45,817 1%	443,940 8%	627,026 11%	4,327,075 77%	175,432 3%	123,482 2%	4,625,989 83%	44,456 1%	90,456 2%	161,938 3%	296,850 5%	5,583,395 100%
FY 2012	- 0%	12,613 0%	18,462 0%	31,075 1%	901 0%	95,634 2%	1,124,306 20%	1,220,841 22%	3,894,155 70%	76,875 1%	49,170 1%	4,020,200 72%	14,113 0%	119,383 2%	143,029 3%	276,525 5%	5,548,641 100%
FY 2013	- 0%	12,753 0%	60,683 1%	73,436 1%	901 0%	125,422 2%	1,133,694 21%	1,260,017 23%	3,687,079 67%	76,280 1%	79,467 1%	3,842,826 70%	86,850 2%	94,022 2%	107,017 2%	287,889 5%	5,464,168 100%



**Revenue Analysis
Capital Projects Fund**

Ad Valorem Revenue - CIP
Revenues by Month/Fiscal Year

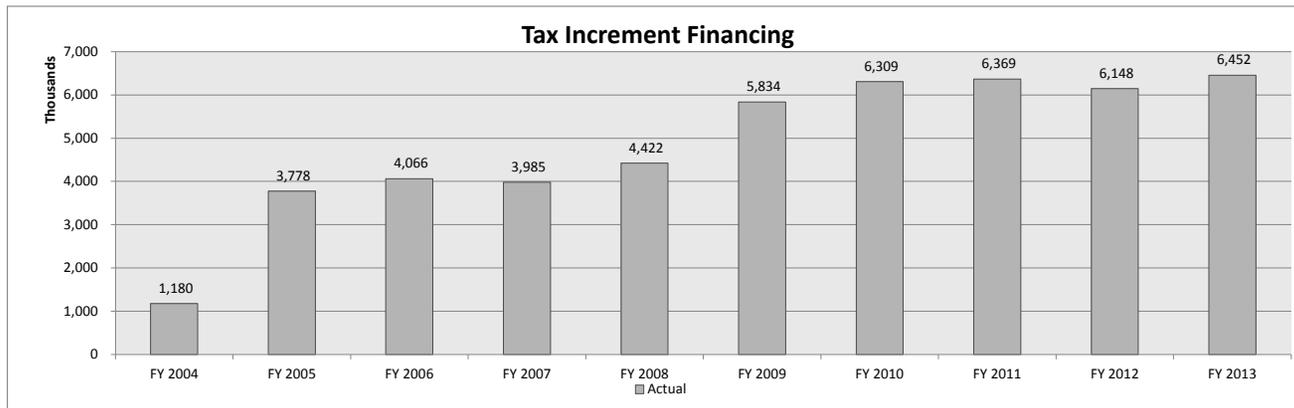
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	19,877 1%	16,445 1%	32,197 2%	68,519 4%	49,246 3%	243,452 14%	1,016,958 58%	1,309,656 74%	896,730 51%	47,011 3%	(666,747) -38%	276,994 16%	52,973 3%	19,615 1%	40,353 2%	112,941 6%	1,768,110 100%
FY 2005	10,242 1%	12,482 1%	17,943 1%	40,667 2%	16,988 1%	180,349 11%	603,944 37%	801,281 49%	615,138 37%	78,027 5%	18,034 1%	711,199 43%	- 0%	- 0%	88,804 5%	88,804 5%	1,641,951 100%
FY 2006	5,297 1%	9,604 1%	15,244 2%	30,145 4%	10,609 2%	57,454 8%	276,991 40%	345,054 50%	262,626 38%	1,795 0%	29,939 4%	294,360 43%	(3,784) -1%	9,443 1%	16,685 2%	22,344 3%	691,903 100%
FY 2007	3,325 0%	2,856 0%	7,270 1%	13,451 2%	26,787 4%	48,580 7%	289,787 43%	365,154 54%	240,170 36%	25,439 4%	11,850 2%	277,459 41%	(15,125) -2%	6,867 1%	26,671 4%	18,413 3%	674,477 100%
FY 2008	2,827 0%	3,257 0%	3,318 0%	9,402 1%	28,017 4%	57,394 8%	308,415 45%	393,826 57%	260,148 38%	9,045 1%	8,299 1%	277,492 40%	14,208 2%	5,211 1%	(9,035) -1%	10,384 2%	691,104 100%
FY 2009	2,390 0%	2,416 0%	5,469 1%	10,275 1%	127 0%	8,967 1%	118,012 17%	127,106 18%	219,349 31%	270,515 38%	45,589 6%	535,453 75%	- 0%	13,699 2%	23,241 3%	36,940 5%	709,774 100%
FY 2010	- 0%	- 0%	4,582 1%	4,582 1%	4,377 1%	20,964 3%	92,359 13%	117,700 17%	292,269 42%	223,398 32%	20,798 3%	536,465 77%	3,826 1%	5,380 1%	27,891 4%	37,097 5%	695,844 100%
FY 2011	- 0%	1,754 0%	2,431 0%	4,185 1%	6,654 1%	16,191 2%	55,402 8%	78,247 11%	539,984 77%	21,892 3%	15,409 2%	577,285 83%	5,550 1%	11,288 2%	20,208 3%	37,046 5%	696,763 100%
FY 2012	- 0%	1,574 0%	2,304 0%	3,878 1%	112 0%	11,935 2%	140,304 20%	152,351 22%	485,952 70%	9,593 1%	6,136 1%	501,681 72%	1,761 0%	14,898 2%	17,849 3%	34,508 5%	692,418 100%
FY 2013	- 0%	1,591 0%	7,573 1%	9,164 1%	112 0%	15,652 2%	141,476 21%	157,240 23%	460,118 67%	9,519 1%	9,917 1%	479,554 70%	10,838 2%	11,734 2%	13,355 2%	35,927 5%	681,885 100%



Revenue Analysis
Other Governmental Funds

Ad Valorem Tax Revenue - TIF
Revenues by Month/Fiscal Year

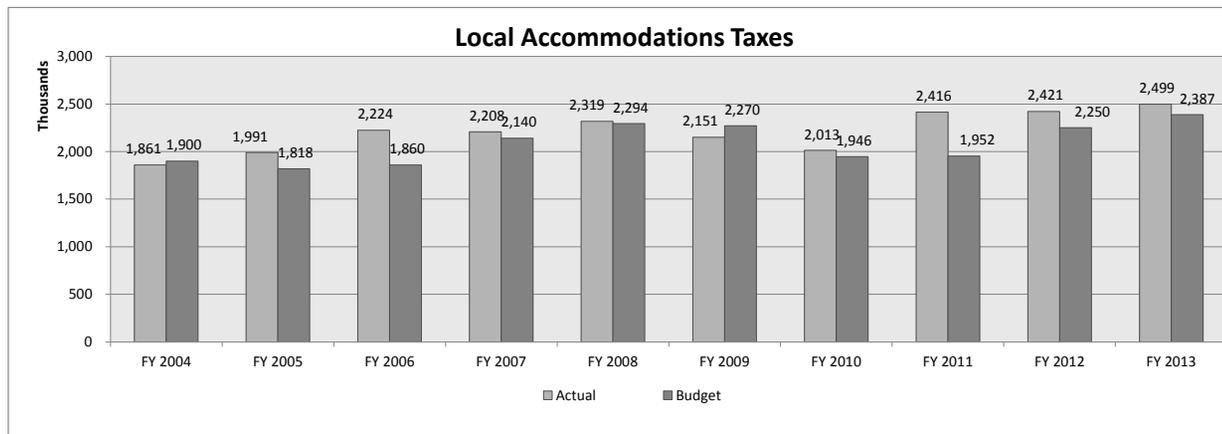
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	-	-	-	-	-	393,533	248,339	641,872	466,304	-	5,077	471,381	2,499	12,762	51,167	66,428	1,179,681
	0%	0%	0%	0%	0%	33%	21%	54%	40%	0%	0%	40%	0%	1%	4%	6%	100%
FY 2005	-	-	67	67	-	338,497	1,128,491	1,466,988	1,896,080	200,256	-	2,096,336	-	-	214,162	214,162	3,777,553
	0%	0%	0%	0%	0%	9%	30%	39%	50%	5%	0%	55%	0%	0%	6%	6%	100%
FY 2006	-	-	69,390	69,390	107,775	297,084	1,239,163	1,644,022	2,045,577	85,285	43,750	2,174,612	14,525	9,169	153,844	177,538	4,065,562
	0%	0%	2%	2%	3%	7%	30%	40%	50%	2%	1%	53%	0%	0%	4%	4%	100%
FY 2007	-	-	20,654	20,654	178,977	464,614	1,214,287	1,857,878	1,631,316	136,984	136,879	1,905,179	(221,381)	9,169	413,565	201,353	3,985,064
	0%	0%	1%	1%	4%	12%	30%	47%	41%	3%	3%	48%	-6%	0%	10%	5%	100%
FY 2008	-	-	-	-	211,651	236,113	1,939,103	2,386,867	796,093	-	-	796,093	-	-	1,238,750	1,238,750	4,421,710
	0%	0%	0%	0%	5%	5%	44%	54%	18%	0%	0%	18%	0%	0%	28%	28%	100%
FY 2009	-	-	-	-	-	319,346	-	319,346	2,906,538	1,453,270	-	4,359,808	862,468	115,562	176,662	1,154,692	5,833,846
	0%	0%	0%	0%	0%	5%	0%	5%	50%	25%	0%	75%	15%	2%	3%	20%	100%
FY 2010	-	-	-	-	-	177,438	-	177,438	3,293,599	2,304,305	113,484	5,711,388	107,390	40,162	272,134	419,686	6,308,512
	0%	0%	0%	0%	0%	3%	0%	3%	52%	37%	2%	91%	2%	1%	4%	7%	100%
FY 2011	-	-	-	-	68,005	89,358	187,546	344,909	4,710,989	687,642	178,805	5,577,436	62,076	5,920	378,744	446,740	6,369,085
	0%	0%	0%	0%	1%	1%	3%	5%	74%	11%	3%	88%	1%	0%	6%	7%	100%
FY 2012	-	-	134,930	134,930	-	30,657	656,024	686,681	5,094,739	67,339	(241,460)	4,920,618	86,114	-	320,147	406,261	6,148,490
	0%	0%	2%	2%	0%	0%	11%	11%	83%	1%	-4%	80%	1%	0%	5%	7%	100%
FY 2013	-	-	106,817	106,817	-	41,044	737,098	778,142	5,190,634	85,238	108,444	5,384,316	29,698	22,378	130,636	182,712	6,451,987
	0%	0%	2%	2%	0%	1%	11%	12%	80%	1%	2%	83%	0%	0%	2%	3%	100%



In March of 2012, a cumulative receivable from Beaufort County for \$ 325,789 was written off. This related to a settlement reached with the County regarding the method used to calculate these revenues.

Local ATAX Revenue
Revenues by Month/Fiscal Year

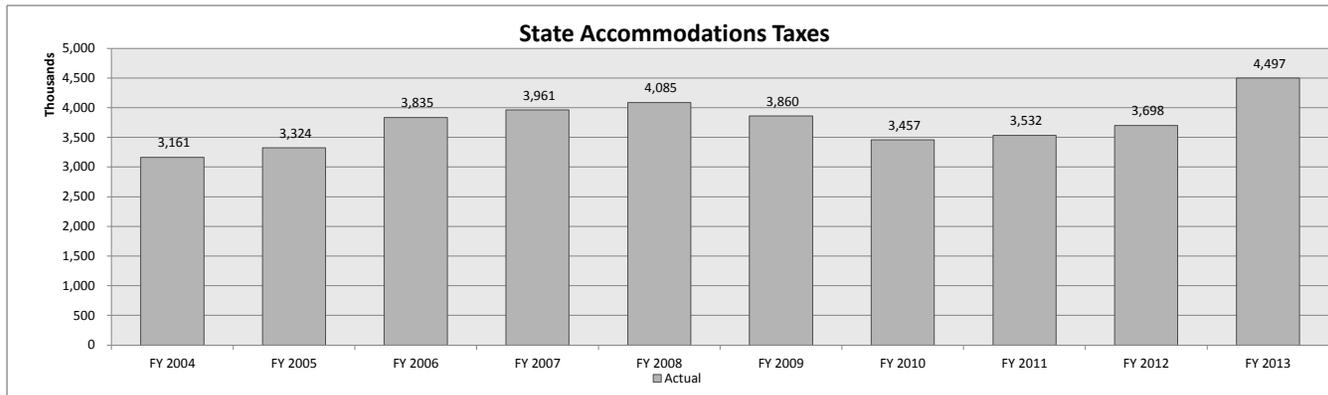
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	1,463 0%	33 0%	769,233 41%	770,729 41%	(81) 0%	14,645 1%	192,365 10%	206,929 11%	- 0%	2,175 0%	176,691 9%	178,866 10%	- 0%	9,890 1%	694,330 37%	704,220 38%	1,860,744 100%
FY 2005	36 0%	460 0%	810,422 41%	810,918 41%	- 0%	2,244 0%	234,797 12%	237,041 12%	- 0%	3,247 0%	206,867 10%	210,114 11%	(102) 0%	17,486 1%	715,591 36%	732,975 37%	1,991,048 100%
FY 2006	8 0%	2,182 0%	896,565 40%	898,755 40%	(12) 0%	3,367 0%	219,970 10%	223,325 10%	26,400 1%	20,701 1%	223,911 10%	271,012 12%	364 0%	8,305 0%	821,896 37%	830,565 37%	2,223,657 100%
FY 2007	78 0%	5,031 0%	894,802 41%	899,911 41%	(584) 0%	8,967 0%	232,451 11%	240,834 11%	- 0%	2,706 0%	237,296 11%	240,002 11%	(28) 0%	5,137 0%	822,116 37%	827,225 37%	2,207,972 100%
FY 2008	(253) 0%	3,862 0%	935,461 40%	939,070 40%	(508) 0%	175,464 8%	18,135 1%	193,091 8%	286,211 12%	7,335 0%	(27,991) -1%	265,555 11%	256,107 11%	4,959 0%	660,561 28%	921,627 40%	2,319,343 100%
FY 2009	2,956 0%	1,859 0%	46,147 2%	50,962 2%	878,310 41%	20,012 1%	3,223 0%	901,545 42%	249,895 12%	19,554 1%	9,799 0%	279,248 13%	186,573 9%	26,654 1%	705,554 33%	918,781 43%	2,150,536 100%
FY 2010	38,603 2%	(8,613) 0%	27,306 1%	57,296 3%	819,940 41%	15,273 1%	6,635 0%	841,848 42%	170,250 8%	8,362 0%	8,778 0%	187,390 9%	174,777 9%	22,785 1%	728,424 36%	925,986 46%	2,012,520 100%
FY 2011	(5,205) 0%	45,837 2%	31,159 1%	71,791 3%	910,512 38%	42,056 2%	17,687 1%	970,255 40%	150,400 6%	27,663 1%	8,136 0%	186,199 8%	176,081 7%	35,580 1%	976,358 40%	1,188,019 49%	2,416,264 100%
FY 2012	- 0%	- 0%	74,028 3%	74,028 3%	916,910 38%	31,421 1%	15,270 1%	963,601 40%	195,051 8%	17,880 1%	16,566 1%	229,497 9%	219,758 9%	44,376 2%	889,438 37%	1,153,572 48%	2,420,698 100%
FY 2013	(90) 0%	66,048 3%	26,046 1%	92,004 4%	968,704 39%	41,267 2%	21,440 1%	1,031,411 41%	181,869 7%	17,634 1%	18,328 1%	217,831 9%	237,082 9%	55,152 2%	865,587 35%	1,157,821 46%	2,499,067 100%



Note: Significant increase in actual Local Accommodations Tax in FY 2011 was due to a one-time settlement agreement for \$187,500.

State ATAX Revenue
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	-	-	1,508,020	1,508,020	-	-	399,276	399,276	-	-	199,395	199,395	-	-	1,054,668	1,054,668	3,161,359
	0%	0%	48%	48%	0%	0%	13%	13%	0%	0%	6%	6%	0%	0%	33%	33%	100%
FY 2005	-	-	1,594,738	1,594,738	-	-	427,468	427,468	-	-	210,786	210,786	-	-	1,090,620	1,090,620	3,323,612
	0%	0%	48%	48%	0%	0%	13%	13%	0%	0%	6%	6%	0%	0%	33%	33%	100%
FY 2006	-	-	1,744,152	1,744,152	-	-	464,658	464,658	-	-	272,230	272,230	-	-	1,353,622	1,353,622	3,834,662
	0%	0%	45%	45%	0%	0%	12%	12%	0%	0%	7%	7%	0%	0%	35%	35%	100%
FY 2007	-	-	1,842,997	1,842,997	-	-	540,293	540,293	-	-	245,770	245,770	-	-	1,331,523	1,331,523	3,960,583
	0%	0%	47%	47%	0%	0%	14%	14%	0%	0%	6%	6%	0%	0%	34%	34%	100%
FY 2008	-	-	1,888,638	1,888,638	-	-	584,213	584,213	-	-	274,872	274,872	-	-	1,337,384	1,337,384	4,085,107
	0%	0%	46%	46%	0%	0%	14%	14%	0%	0%	7%	7%	0%	0%	33%	33%	100%
FY 2009	-	-	2,011,405	2,011,405	-	-	-	-	454,628	-	-	454,628	219,516	-	1,174,271	1,393,787	3,859,820
	0%	0%	52%	52%	0%	0%	0%	0%	12%	0%	0%	12%	6%	0%	29%	36%	100%
FY 2010	-	-	-	-	1,740,535	-	-	1,740,535	451,817	-	-	451,817	186,174	-	1,078,401	1,264,575	3,456,927
	0%	0%	0%	0%	50%	0%	0%	50%	13%	0%	0%	13%	5%	0%	31%	37%	100%
FY 2011	-	-	-	-	1,793,945	-	-	1,793,945	450,930	-	-	450,930	171,509	-	1,116,037	1,287,546	3,532,421
	0%	0%	0%	0%	51%	0%	0%	51%	13%	0%	0%	13%	5%	0%	32%	36%	100%
FY 2012	-	-	-	-	1,727,579	-	-	1,727,579	465,848	-	-	465,848	217,109	-	1,267,859	1,484,968	3,678,395
	0%	0%	0%	0%	47%	0%	0%	47%	13%	0%	0%	13%	6%	0%	34%	40%	100%
FY 2013	-	-	-	-	1,748,948	-	-	1,748,948	662,990	-	-	662,990	561,109	-	1,523,646	2,084,755	4,496,693
	0%	0%	0%	0%	39%	0%	0%	39%	15%	0%	0%	15%	12%	0%	34%	46%	100%



The increase in the April 2013 State Accommodations Tax revenue is a South Carolina Department of Revenue distribution correction. A local resort company Accommodations Tax remittance was credited to another municipality.

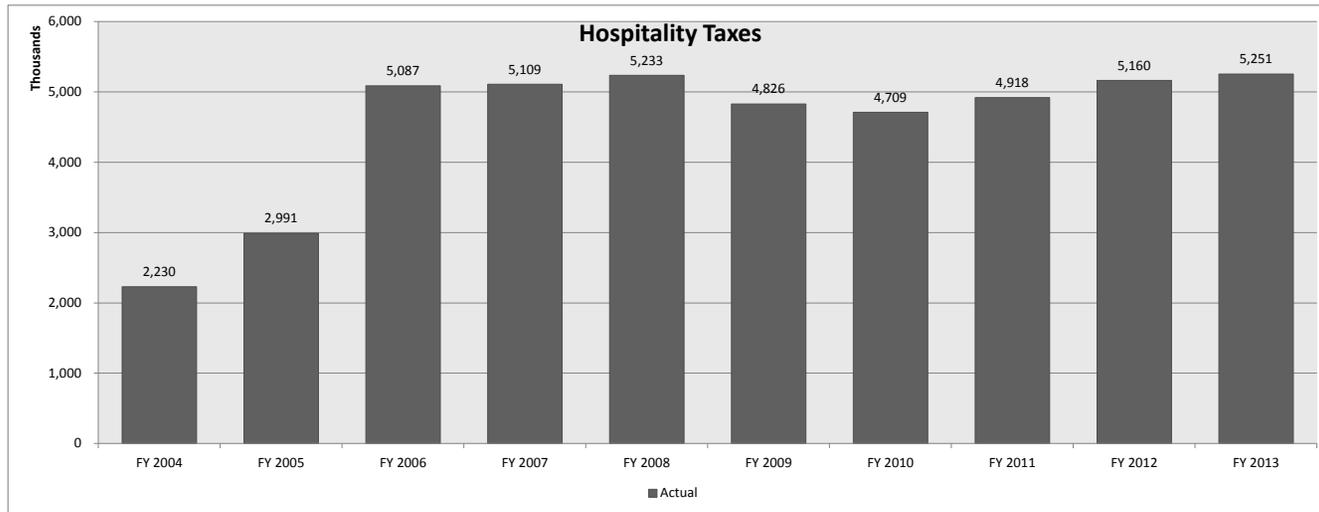
Real Estate Transfer Fee
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	324,297 7%	267,938 6%	372,815 9%	965,050 22%	416,185 10%	267,049 6%	374,750 9%	1,057,984 24%	242,170 6%	393,480 9%	228,298 5%	863,948 20%	458,066 10%	474,028 11%	545,402 12%	1,477,496 34%	4,364,478 100%
FY 2005	459,853 7%	501,676 7%	485,759 7%	1,447,288 22%	453,388 7%	389,875 6%	542,314 8%	1,385,577 21%	672,025 10%	384,227 6%	634,890 9%	1,691,142 25%	777,821 12%	720,780 11%	695,240 10%	2,193,841 33%	6,717,848 100%
FY 2006	613,024 10%	770,789 13%	592,722 10%	1,976,535 33%	578,945 10%	424,531 7%	357,768 6%	1,361,244 23%	400,964 7%	383,321 6%	725,943 12%	1,510,228 25%	382,628 6%	414,031 7%	376,023 6%	1,172,682 19%	6,020,689 100%
FY 2007	385,702 10%	293,977 8%	273,938 7%	953,617 26%	276,934 8%	287,752 8%	314,399 9%	879,085 24%	233,521 6%	223,219 6%	391,018 11%	847,758 23%	367,773 10%	414,031 11%	214,571 6%	996,375 27%	3,676,835 100%
FY 2008	332,108 11%	304,829 10%	330,596 11%	967,533 33%	268,817 9%	237,654 8%	287,433 10%	793,904 27%	154,684 5%	109,236 4%	216,495 7%	480,415 16%	237,199 8%	240,776 8%	220,598 8%	698,573 24%	2,940,425 100%
FY 2009	238,958 13%	170,453 9%	206,208 11%	615,619 33%	178,622 10%	124,015 7%	143,680 8%	446,317 24%	117,863 6%	109,891 6%	132,272 7%	360,026 19%	117,122 6%	164,024 9%	145,885 8%	427,031 23%	1,848,993 100%
FY 2010	207,759 10%	220,308 11%	128,039 6%	556,106 28%	188,968 9%	149,608 7%	179,144 9%	517,720 26%	117,350 6%	117,506 6%	161,453 8%	396,309 20%	183,415 9%	171,416 9%	183,046 9%	537,877 27%	2,008,012 100%
FY 2011	180,979 10%	144,389 8%	146,780 8%	472,148 26%	141,028 8%	119,705 7%	145,657 8%	406,390 22%	115,899 6%	107,221 6%	157,051 9%	380,171 21%	183,418 10%	216,696 12%	180,421 10%	580,535 32%	1,839,244 100%
FY 2012	139,450 7%	159,226 8%	150,358 8%	449,034 24%	159,205 8%	138,744 7%	162,077 9%	460,026 24%	136,677 7%	108,630 6%	182,752 10%	428,059 22%	188,721 10%	211,887 11%	167,732 9%	568,340 30%	1,905,459 100%
FY 2013	172,658 8%	159,179 7%	177,345 8%	509,182 23%	211,885 9%	183,982 8%	183,700 8%	579,567 26%	134,456 6%	179,334 8%	143,641 6%	457,431 20%	221,937 10%	252,528 11%	234,462 10%	708,927 31%	2,255,107 100%



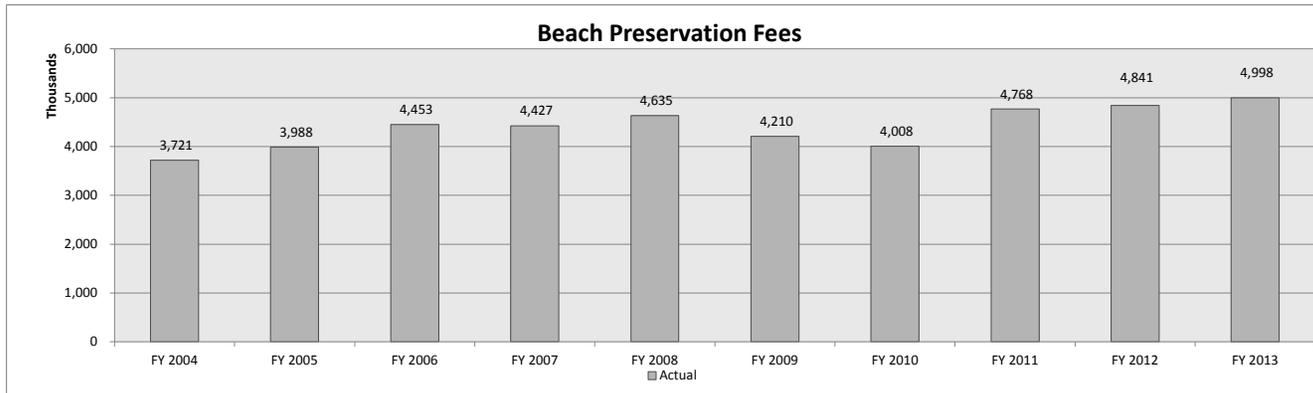
Hospitality Tax Revenue
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	8,280 0%	18,185 1%	581,546 26%	608,011 27%	(3,887) 0%	43,421 2%	406,329 18%	445,863 20%	- 0%	22,493 1%	383,177 17%	405,670 18%	- 0%	46,773 2%	724,090 32%	770,863 35%	2,230,407 100%
FY 2005	1,102 0%	20,953 1%	700,881 23%	722,936 24%	- 0%	45,431 2%	457,612 15%	503,043 17%	- 0%	28,195 1%	418,803 14%	446,998 15%	352 0%	48,086 2%	1,269,695 42%	1,318,133 44%	2,991,110 100%
FY 2006	300 0%	23,782 0%	1,431,913 28%	1,455,995 29%	- 0%	85,947 2%	892,256 18%	978,203 19%	476 0%	82,758 2%	924,703 18%	1,007,937 20%	(1,834) 0%	64,581 1%	1,581,797 31%	1,644,544 32%	5,086,679 100%
FY 2007	2,406 0%	73,977 1%	1,422,406 28%	1,498,789 29%	(3,701) 0%	74,689 1%	917,648 18%	988,636 19%	(11,475) 0%	64,370 1%	912,501 18%	965,396 19%	(1,859) 0%	79,480 2%	1,578,086 31%	1,655,707 32%	5,108,528 100%
FY 2008	903 0%	79,940 2%	1,491,971 29%	1,572,814 30%	(3,897) 0%	73,307 1%	22,231 0%	91,641 2%	833,197 16%	76,639 1%	82,405 2%	992,241 19%	911,704 17%	102,753 2%	1,561,684 30%	2,576,141 49%	5,232,837 100%
FY 2009	2,207 0%	85,911 2%	110,257 2%	198,375 4%	1,305,139 27%	89,401 2%	50,462 1%	1,445,002 30%	737,230 15%	110,146 2%	63,473 1%	910,849 19%	733,197 15%	94,067 2%	1,444,828 30%	2,272,092 47%	4,826,318 100%
FY 2010	44,438 1%	56,501 1%	100,791 2%	201,730 4%	1,267,411 27%	91,091 2%	74,812 2%	1,433,314 30%	663,467 14%	78,680 2%	93,164 2%	835,311 18%	666,197 14%	125,941 3%	1,446,314 31%	2,238,452 48%	4,708,807 100%
FY 2011	(20,576) 0%	146,094 3%	94,078 2%	219,596 4%	1,331,329 27%	106,561 2%	56,760 1%	1,494,650 30%	648,822 13%	152,296 3%	108,558 2%	909,676 18%	652,633 13%	172,589 4%	1,468,447 30%	2,293,669 47%	4,917,591 100%
FY 2012	- 0%	- 0%	361,462 7%	361,462 7%	1,205,720 23%	51,838 1%	209,020 4%	1,466,578 28%	636,640 12%	125,824 2%	119,275 2%	881,739 17%	695,699 13%	232,479 5%	1,522,177 29%	2,450,355 47%	5,160,134 100%
FY 2013	- 0%	227,053 4%	167,624 3%	394,677 8%	1,244,946 24%	163,155 3%	114,410 2%	1,522,511 29%	635,422 12%	139,769 3%	124,403 2%	899,594 17%	691,648 13%	214,191 4%	1,528,374 29%	2,434,213 46%	5,250,995 100%



Beach Preservation Fee
Revenues by Month/Fiscal Year

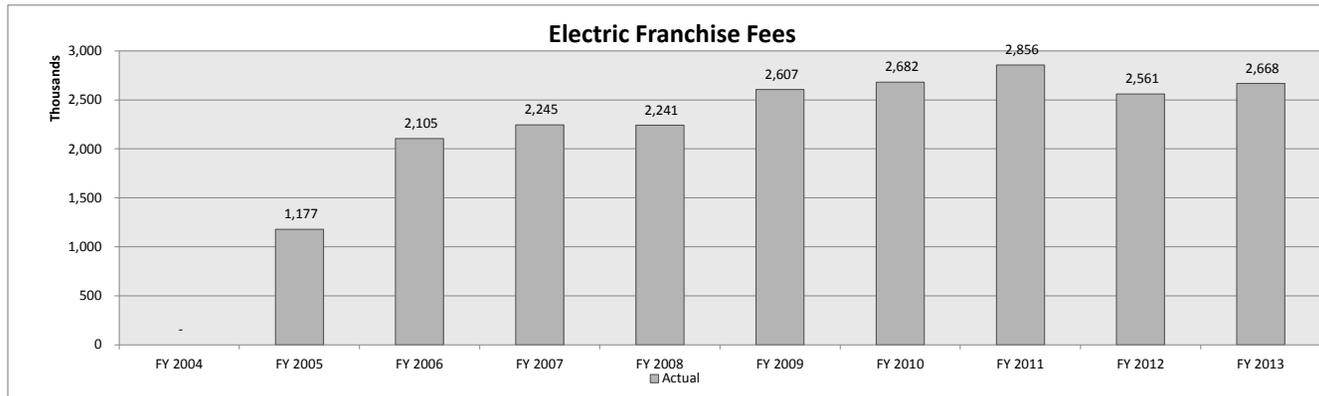
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	2,941 0%	67 0%	40,287 1%	43,295 1%	1,498,121 40%	29,286 1%	384,841 10%	1,912,248 51%	- 0%	4,342 0%	353,384 9%	357,726 10%	- 0%	19,450 1%	1,388,555 37%	1,408,005 38%	3,721,274 100%
FY 2005	72 0%	981 0%	1,623,721 41%	1,624,774 41%	- 0%	4,377 0%	469,564 12%	473,941 12%	31 0%	6,487 0%	418,797 11%	425,315 11%	- 0%	28,886 1%	1,435,553 36%	1,464,439 37%	3,988,469 100%
FY 2006	16 0%	(1,601) 0%	1,793,630 40%	1,792,045 40%	- 0%	5,126 0%	443,233 10%	448,359 10%	53,809 1%	41,559 1%	453,592 10%	548,960 12%	493 0%	16,609 0%	1,646,093 37%	1,663,195 37%	4,452,559 100%
FY 2007	155 0%	9,888 0%	1,788,635 40%	1,798,678 41%	(1,167) 0%	20,389 0%	465,720 11%	484,942 11%	- 0%	5,651 0%	479,283 11%	484,934 11%	(56) 0%	10,275 0%	1,648,117 37%	1,658,336 37%	4,426,890 100%
FY 2008	(523) 0%	82 0%	1,878,335 41%	1,877,894 41%	6,214 0%	349,362 8%	2,451 0%	358,027 8%	555,444 12%	1,964 0%	925 0%	558,333 12%	518,730 11%	8,793 0%	1,312,913 28%	1,840,436 40%	4,634,690 100%
FY 2009	230 0%	1,449 0%	71,976 2%	73,655 2%	1,701,685 40%	34,205 1%	6,302 0%	1,742,192 41%	510,156 12%	33,642 1%	18,647 0%	562,445 13%	373,397 9%	51,775 1%	1,406,996 33%	1,832,168 44%	4,210,460 100%
FY 2010	(702) 0%	63,314 2%	52,187 1%	114,799 3%	1,639,541 41%	29,679 1%	13,288 0%	1,682,508 42%	338,203 8%	14,067 0%	14,762 0%	367,032 9%	348,112 9%	43,936 1%	1,451,885 36%	1,843,933 46%	4,008,272 100%
FY 2011	(10,438) 0%	88,512 2%	60,479 1%	138,553 3%	1,820,966 38%	75,388 2%	28,103 1%	1,924,457 40%	282,152 6%	50,282 1%	14,107 0%	346,541 7%	347,333 7%	65,374 1%	1,946,123 41%	2,358,830 49%	4,768,381 100%
FY 2012	- 0%	- 0%	142,519 3%	142,519 3%	1,841,404 38%	51,817 1%	19,994 0%	1,913,215 40%	415,258 9%	30,533 1%	40,206 1%	485,997 10%	436,879 9%	83,910 2%	1,778,875 37%	2,299,664 48%	4,841,395 100%
FY 2013	(181) 0%	128,096 3%	52,091 1%	180,006 4%	1,937,409 39%	82,534 2%	42,880 1%	2,062,823 41%	367,737 7%	35,193 1%	36,733 1%	439,663 9%	474,164 9%	110,304 2%	1,731,172 35%	2,315,640 46%	4,998,132 100%



Note: Significant increase in actual Beach Preservation Fees in FY 2011 was due to a one-time settlement agreement for \$375,000.

Electric Franchise Fee
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
FY 2005	-	-	-	-	-	132,062	125,170	257,232	164,914	182,902	149,175	496,991	137,819	124,503	160,771	423,093	1,177,316
	0%	0%	0%	0%	0%	11%	11%	22%	14%	16%	13%	42%	12%	11%	14%	36%	100%
FY 2006	200,399	228,654	207,028	636,081	169,472	147,282	137,920	454,674	183,400	169,744	157,591	510,735	153,195	-	350,661	503,856	2,105,346
	10%	11%	10%	30%	8%	7%	7%	22%	9%	8%	7%	24%	7%	0%	17%	24%	100%
FY 2007	236,917	262,320	239,571	738,808	178,164	140,383	154,431	472,978	162,181	202,468	169,907	534,556	153,195	-	345,811	499,006	2,245,348
	11%	12%	11%	33%	8%	6%	7%	21%	7%	9%	8%	24%	7%	0%	15%	22%	100%
FY 2008	234,553	257,467	243,116	735,136	188,133	159,109	145,630	492,872	173,607	193,281	153,310	520,198	-	302,365	190,808	493,173	2,241,379
	10%	11%	11%	33%	8%	7%	6%	22%	8%	9%	7%	23%	0%	13%	9%	22%	100%
FY 2009	233,926	250,752	-	484,678	265,468	201,638	172,999	640,105	200,915	440,404	223,202	864,521	193,044	200,570	224,053	617,667	2,606,971
	9%	10%	0%	19%	10%	8%	7%	25%	8%	17%	9%	33%	7%	9%	10%	24%	100%
FY 2010	270,908	275,206	-	546,114	240,225	216,760	165,708	622,693	402,001	-	264,959	666,960	240,741	193,650	412,116	846,507	2,682,274
	10%	10%	0%	20%	9%	8%	6%	23%	15%	0%	10%	25%	9%	7%	15%	32%	100%
FY 2011	270,936	320,260	283,996	875,192	-	235,592	172,932	408,524	195,356	285,018	271,238	751,612	184,755	189,001	446,953	820,709	2,856,037
	9%	11%	10%	31%	0%	8%	6%	14%	7%	10%	9%	26%	6%	7%	16%	29%	100%
FY 2012	285,086	315,558	272,993	873,637	201,785	163,538	-	365,323	163,242	184,930	194,209	542,381	186,263	190,617	403,073	779,953	2,561,294
	11%	12%	11%	34%	8%	6%	0%	14%	6%	7%	8%	21%	7%	7%	16%	30%	100%
FY 2013	267,900	296,782	253,419	818,101	209,120	191,263	179,717	580,100	213,986	213,665	220,684	648,335	213,437	179,862	228,570	621,869	2,668,405
	10%	11%	9%	31%	8%	7%	7%	22%	8%	8%	8%	24%	8%	7%	9%	23%	100%



Business-Type Activities – Stormwater Utility

Stormwater Utility Fees Revenue
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	-	-	-	-	-	-	-	-	517,452	416,547	112,998	1,046,997	-	-	32,617	32,617	1,079,614
	0%	0%	0%	0%	0%	0%	0%	0%	48%	39%	10%	97%	0%	0%	3%	3%	100%
FY 2005	-	-	-	-	-	-	-	-	815,533	-	624,820	1,440,353	-	-	40,003	40,003	1,480,356
	0%	0%	0%	0%	0%	0%	0%	0%	55%	0%	42%	97%	0%	0%	3%	3%	100%
FY 2006	-	-	-	-	-	-	-	-	678,875	-	638,412	1,317,287	-	-	6,990	6,990	1,324,277
	0%	0%	0%	0%	0%	0%	0%	0%	51%	0%	48%	99%	0%	0%	1%	1%	100%
FY 2007	-	-	35,253	35,253	-	-	-	-	-	723,646	573,127	1,296,773	-	-	19,845	19,845	1,351,871
	0%	0%	3%	3%	0%	0%	0%	0%	0%	54%	42%	96%	0%	0%	1%	1%	100%
FY 2008	(14,835)	-	-	(14,835)	-	63,090	-	63,090	-	1,417,749	-	1,417,749	-	-	35,385	35,385	1,501,389
	-1%	0%	0%	-1%	0%	4%	0%	4%	0%	94%	0%	94%	0%	0%	2%	2%	100%
FY 2009	-	-	-	-	35,897	-	-	35,897	1,109,008	-	310,000	1,419,008	117,278	-	-	117,278	1,572,183
	0%	0%	0%	0%	2%	0%	0%	2%	71%	0%	20%	90%	7%	0%	0%	7%	100%
FY 2010	-	-	-	-	-	19,050	-	19,050	350,669	1,974,032	94,673	2,419,374	12,245	21,898	81,404	115,547	2,553,971
	0%	0%	0%	0%	0%	1%	0%	1%	14%	77%	4%	95%	0%	1%	3%	5%	100%
FY 2011	-	-	-	-	37,610	20,063	245,605	303,278	2,779,689	70,455	68,467	2,918,611	39,449	-	116,441	155,890	3,377,779
	0%	0%	0%	0%	1%	1%	7%	9%	82%	2%	2%	86%	1%	0%	3%	5%	100%
FY 2012	-	-	-	-	-	48,454	638,172	686,626	2,535,992	-	46,507	2,582,499	93,932	27,723	101,099	222,754	3,491,879
	0%	0%	0%	0%	0%	1%	18%	20%	73%	0%	1%	74%	3%	1%	3%	6%	100%
FY 2013	-	-	26,892	26,892	-	15,678	720,714	736,392	2,467,893	40,437	77,488	2,585,818	11,532	15,464	161,910	188,906	3,538,008
	0%	0%	1%	1%	0%	0%	20%	21%	70%	1%	2%	73%	0%	0%	5%	5%	100%

