

MEMORANDUM

To: Steve Riley, Town Manager
From: Susan Simmons, Director of Finance
Date: September 2, 2014
RE: **FY 2014 Financial Statements – Preliminary/Unaudited**

General Overview

Please note that these are preliminary year-end statements. The attached statements represent entries posted through August 14th to fiscal year 2014. The Town’s accrual policy is 60 days and the financial statement audit will occur in October and November of this year. Therefore, several balances are anticipated to change in the final and audited statements. Town revenue reflects a positive trend. Revenues associated with tourism and real estate related revenues have increased over the previous fiscal year.

Real estate related revenues, especially construction permits and real estate transfer fees, are 6% greater than last fiscal year. This positive trend is reflected in the 9% increase in real estate transfer fees. Construction permits are up 1% from the prior year.

	<u>RETF</u>			<u>Construction Permits</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2013	2,255,107			1,368,166			3,623,273		
FY 2014	2,468,881	213,774	9%	1,377,939	9,773	1%	3,846,820	223,547	6%

While tourism-driven revenues report 6-11% increases over the prior year, it is also important to note that the dollar level of these revenues have rebounded to surpass all historical fiscal year heights. Currently, revenues from these sources are 9% higher than final amounts for the previous fiscal year.

	<u>Local ATAX/ Beach Preservation Fees</u>			<u>Hospitality Tax</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2013	7,497,199			5,250,995			12,748,194		
FY 2014	8,332,809	835,610	11%	5,568,641	317,646	6%	13,901,450	1,153,256	9%

The Town’s concentrated efforts for the home and villa ATAX project and increased tourism is reflected in the 11% increase in Local Accommodations Tax/Beach Preservation Fee revenue.

General Fund Summary

Through June, the General Fund has received \$33.4 million or 99% of budgeted revenues and transfers in. The Town has received most of its property taxes at the end of June and is at 97% of projected revenues. At June 30, 2014, total revenues and transfers in received to-date are \$533,191 more than June 30 of last fiscal year.

Expenditures-to-date are \$33.4 million or 95% of budgeted expenditures. Current fiscal year expenditures are \$2,101,525 more than last fiscal year.

Most variances in the General Fund are as anticipated. A few have been explained in the budget to actual statement or on the revenue analysis charts. The net change in the General Fund is presented at (\$78,167). General Fund actual versus prior year revenue and expenditures are now presented as a Dashboard display on the Town’s external website.

Debt Service Fund

The Debt Service Fund has receipted \$16.3 million in revenues and transfers in and paid \$17 million in debt service costs. Debt service costs exceeded revenues and transfers in by \$733,583. In fiscal year 2013, the Town issued general obligation bonds at a premium. These prior year funds are being used to cover the current year’s debt service.

Capital Projects Fund

Summary balances for the Capital Project Fund are as follows:

	FY 2014
	<u>Actual</u>
Revenues	\$ 1,560,740
Transfers In	6,472,006
Capital Outlays	(12,587,926)
Transfers Out	(479,485)
Refund of Prior Year Expenditures	<u>458,479</u>
Net Change in Fund Balance	<u>\$ (4,576,186)</u>

The decrease in fund balance was budgeted and reflects the use of bond proceeds issued in prior years for current year projects, such as Fire Station #6 replacement.

Major projects/expenditures that occurred during the fiscal year are as follows:

- Island-wide Beach Renourishment of Port Royal project \$773,373
- Port Royal Ocean Point \$1,268,750
- Fire Station #6 Replacement \$3,322,461
- Sewer Service – Barker Field Area \$620,717
- Sewer Service – SCDOT Parcel on Spanish Wells Road \$496,820
- Office Park Road/USCB project \$1,356,135

- Leamington/Fresh Market Shoppes intersection \$859,419
- Pembroke Drive pathways \$357,870
- Gardner Drive pathways \$228,997
- Honey Horn Access Improvements \$224,825

Other Revenues

The chart below reflects the Town’s other governmental funds and the revenues received this fiscal year in comparison to last fiscal year:

	FY 2013 actual	FY 2014 actual	\$ variance	% variance
State accommodations tax	4,496,693	4,936,607	439,914	10% A
Local accommodations tax	2,499,067	2,777,603	278,536	11% B, C
Tax increment financing	6,562,575	6,400,179	(162,396)	-2% E, C
Real estate transfer fees	2,255,107	2,468,881	213,774	9% B
Beach preservation fees	4,998,132	5,555,206	557,074	11% B, C
Hospitality tax	5,250,995	5,568,641	317,646	6% B, C
Electric franchise fee	2,668,405	2,850,918	182,513	7% D

A - The State of South Carolina continues to collect and remit one-time accommodations tax settlements from online travel agencies as well as correct prior periods for businesses who remitted their funds but miscoded them to other tax jurisdictions. Town staff continues to work with SCDOR to ensure the Town receives its correct amounts.

B - Addressed previously in this cover letter

C - All FY 2013 actual amounts are final while FY 2014 amounts have additional accruals to be posted.

D - Increases and decreases occur due to general fluctuations in the weather from year to year. Most of the increase this year was due to higher heat usage reflected in February revenues.

E - Tax Increment Financing revenues are anticipated to be slightly less than the prior year. Although the School District's participation increased, reassessment and recession more than offset this increase. Decreased assessed values impact a TIF more than general ad valorem taxes because the decrease is all in the incremental value of the TIF parcels.

Stormwater Utility Fund

The attached statements related to the Business Type Activity – Stormwater are presented on the modified accrual basis of accounting. This basis reflects the very close result between revenues and expenditures. These balances will change as Town staff modifies the accounts to full accrual basis, the required presentation basis in the Town’s *Comprehensive Annual Financial Report*.

**Consolidated Statement
All Funds**

TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES
FISCAL YEAR 2014 - THROUGH JUNE (12TH PERIOD)
PRELIMINARY AND UNAUDITED

	General	Total Special Revenue Funds	Debt Service	Capital Projects	Total Governmental Funds	Business-Type Activities - Stormwater
Revenues:						
Real and Personal Property Taxes	\$ 11,377,672	\$ 6,400,179	\$ 5,033,906	\$ 663,296	\$ 23,475,053	\$ -
Business Licenses	6,711,931	-	-	-	6,711,931	-
Franchise Fees	826,196	-	-	-	826,196	-
Permits	1,377,939	-	-	-	1,377,939	-
State Shared Funds	805,027	-	-	349,169	1,154,196	-
Public Safety	55,103	-	-	-	55,103	-
Grant Revenue	293,876	-	171,155	-	465,031	-
EMS Revenue	1,579,918	-	-	-	1,579,918	-
Fines and Fees	224,447	-	-	-	224,447	-
Beach Fees	230,839	-	-	-	230,839	-
Accommodations Tax	-	7,714,210	-	-	7,714,210	-
Hospitality Tax	-	5,568,641	-	-	5,568,641	-
Lease	-	-	-	127,938	127,938	-
Impact Fees	-	-	-	248,733	248,733	-
Real Estate Transfer Fees	-	2,468,881	-	-	2,468,881	-
Beach Preservation Fees	-	5,555,206	-	-	5,555,206	-
Electric Franchise Fees	-	2,850,918	-	-	2,850,918	-
Stormwater Utility Fees	-	-	-	-	-	3,513,040
Miscellaneous Revenue	475,779	-	-	168,503	644,282	-
Investment Income	2,662	6,912	57,136	3,101	69,811	394
Total Revenues	23,961,389	30,564,947	5,262,197	1,560,740	61,349,273	3,513,434
Expenditures:						
General Government						
Town Council	433,653	-	-	-	433,653	-
Town Manager	626,488	-	-	-	626,488	-
	1,060,141	-	-	-	1,060,141	-
Administration						
Administration/Legal	3,637,216	-	-	108,500	3,745,716	-
Finance	1,541,899	24,689	-	-	1,566,588	-
	5,179,115	24,689	-	108,500	5,312,304	-
Community Services						
Community Development	2,580,518	-	-	-	2,580,518	-
Public Projects and Facilities	3,820,776	-	-	-	3,820,776	478,841
	6,401,294	-	-	-	6,401,294	478,841
Public Safety						
Sheriff	3,148,647	-	-	-	3,148,647	-
Fire & Rescue	13,851,830	-	-	-	13,851,830	-
	17,000,477	-	-	-	17,000,477	-
Townwide						
	3,788,973	-	-	-	3,788,973	-
Grants						
	-	3,495,792	-	-	3,495,792	-
Capital Outlay/Projects						
	-	1,456,530	-	12,479,426	13,935,956	1,659,460
Debt Service						
	-	-	17,047,595	-	17,047,595	1,151,761
Total expenditures	33,430,000	4,977,011	17,047,595	12,587,926	68,042,532	3,290,062
Excess (deficiency) of revenues over (under) expenditures	(9,468,611)	25,587,936	(11,785,398)	(11,027,186)	(6,693,259)	223,372
Other financing sources (uses):						
Transfers In:						
Accommodations Tax - Local	2,777,603	-	-	-	2,777,603	-
Accommodations Tax - State	1,270,356	-	-	-	1,270,356	-
Hospitality Tax	3,570,012	-	1,562,670	2,299,976	7,432,658	-
Real Estate Transfer	-	-	2,169,797	-	2,169,797	-
Beach Preservation	1,111,138	-	3,106,277	2,327,672	6,545,087	-
Electric Franchise	63,599	-	-	-	63,599	95
TIF	163,775	-	4,093,289	1,844,358	6,101,422	-
Leases	-	-	119,782	-	119,782	-
Capital Projects	359,703	-	-	-	359,703	-
Stormwater	74,258	-	-	-	74,258	-
Transfers Out:						
General	-	(8,956,483)	-	(359,703)	(9,316,186)	(74,258)
Debt Service	-	(10,932,033)	-	(119,782)	(11,051,815)	-
Capital Projects	-	(6,472,006)	-	-	(6,472,006)	-
Stormwater	-	(95)	-	-	(95)	-
Refund of Prior Year Expenditures	-	-	-	458,479	458,479	-
Total other financing sources (uses)	9,390,444	(26,360,617)	11,051,815	6,451,000	532,642	(74,163)
Net change in fund balances	(78,167)	(772,681)	(733,583)	(4,576,186)	(6,160,617)	149,209
Fund balance - beginning	17,303,727	29,370,629	9,106,552	16,919,415	72,700,323	3,951,115
Fund balance - ending	\$ 17,225,560	\$ 28,597,948	\$ 8,372,969	\$ 12,343,229	\$ 66,539,706	\$ 4,100,324

**Budget versus Actual Report
General Fund**

**TOWN ON HILTON HEAD-GENERAL FUND
 ACTUAL VS BUDGET AND PRIOR YTD ACTUAL
 FISCAL YEAR 2014 - THROUGH JUNE (12TH PERIOD)
 PRELIMINARY AND UNAUDITED**

Percent of Year Lapsed: 100%

	Y-T-D June Prior Year	FY 2014 Budget	Y-T-D June FY 2014	\$ Variance to Prior Year	\$ Variance to Current Year Budget	Prior Year % of Budget Received/ Expended	Current Year % of Budget Received/ Expended	
Revenues and Transfers In:								
Real and Personal Property Taxes	\$ 11,500,913	\$ 11,769,908	\$ 11,377,672	\$ (123,241)	\$ (392,236)	96%	97%	J
Business Licenses	7,774,138	7,530,740	6,711,931	(1,062,207)	(818,809)	107%	89%	J
Franchise Fees - Cable	763,434	750,100	666,731	(96,703)	(83,369)	106%	89%	J
Franchise Fees - Beach	21,811	22,000	24,234	2,423	2,234	90%	110%	
Franchise Fees - Recycling	150,324	130,000	135,231	(15,093)	5,231	147%	104%	D
Permits	1,368,166	1,297,799	1,377,939	9,773	80,140	128%	106%	B
State Shared Funds	800,659	806,234	805,027	4,368	(1,207)	123%	100%	
Public Safety	53,758	55,000	55,103	1,345	103	99%	100%	
Grants	102,755	3,400	293,876	191,121	290,476	0%	8643%	C
EMS	1,198,868	1,402,787	1,579,918	381,050	177,131	85%	113%	E
Fines and Fees	262,022	300,000	224,447	(37,575)	(75,553)	71%	75%	K
Beach Fees	223,196	210,000	230,839	7,643	20,839	104%	110%	
Miscellaneous Revenue	423,598	339,800	475,779	52,181	135,979	144%	140%	
Transfers In:								
Accommodations Tax - Local	2,499,067	2,694,236	2,777,603	278,536	83,367	105%	103%	B
Accommodations Tax - State	1,178,148	1,089,414	1,270,356	92,208	180,942	109%	117%	B
Hospitality Tax	2,974,237	3,570,012	3,570,012	595,775	-	100%	100%	G
Beach Preservation Fees	981,705	1,111,138	1,111,138	129,433	-	100%	100%	G
TIF	182,930	163,775	163,775	(19,155)	-	100%	100%	
Stormwater Utility	236,130	74,258	74,258	(161,872)	-	100%	100%	M
Electric Franchise Fees	82,551	85,576	63,599	(18,952)	(21,977)	101%	74%	
Sunday Liquor Permits	37,500	359,703	359,703	322,203	-	100%	100%	G
Investment Income	2,732	2,512	2,662	(70)	150	27%	106%	
Total revenues	32,818,642	33,768,392	33,351,833	533,191	(416,559)	102%	99%	
Expenditures:								
General Government								
Town Council								
Personnel	108,380	139,360	131,443	23,063	(7,917)	99%	94%	
Operating	266,575	360,750	302,210	35,635	(58,540)	74%	84%	
	374,955	500,110	433,653	58,698	(66,457)	80%	87%	
Town Manager								
Personnel	574,214	607,571	598,343	24,129	(9,228)	98%	98%	
Operating	19,336	35,000	28,145	8,809	(6,855)	77%	80%	
	593,550	642,571	626,488	32,938	(16,083)	97%	97%	
Administration								
Legal/Administrative Services/Human Resources								
Personnel	2,095,639	2,321,239	2,341,719	246,080	20,480	91%	101%	F
Operating	911,238	1,153,077	932,765	21,527	(220,312)	84%	81%	L
Capital	260,950	546,985	362,732	101,782	(184,253)	44%	66%	I, L
	3,267,827	4,021,301	3,637,216	369,389	(384,085)	82%	90%	
Finance								
Personnel	1,360,226	1,503,415	1,411,833	51,607	(91,582)	94%	94%	
Operating	145,772	261,785	130,066	(15,706)	(131,719)	56%	50%	
	1,505,998	1,765,200	1,541,899	35,901	(223,301)	88%	87%	

**TOWN ON HILTON HEAD-GENERAL FUND
ACTUAL VS BUDGET AND PRIOR YTD ACTUAL
FISCAL YEAR 2014 - THROUGH JUNE (12TH PERIOD)
PRELIMINARY AND UNAUDITED**

	Y-T-D		Y-T-D		Percent of Year Lapsed: 100%			
	June	FY 2014	June	June	\$	\$	Prior Year	Current Year
	Prior Year	Budget	FY 2014	Prior Year	Variance to	Variance to	Received/	Received/
				Prior Year	Budget	Expended	Expended	
Community Services								
Community Development								
Personnel	2,352,056	2,385,756	2,349,437	(2,619)	(36,319)	95%	98%	
Operating	138,963	502,995	231,081	92,118	(271,914)	37%	46%	H
	<u>2,491,019</u>	<u>2,888,751</u>	<u>2,580,518</u>	<u>89,499</u>	<u>(308,233)</u>	<u>88%</u>	<u>89%</u>	
Public Projects and Facilities								
Personnel	1,713,161	1,628,996	1,636,382	(76,779)	7,386	100%	100%	M
Operating	1,789,344	2,703,903	2,170,274	380,930	(533,629)	92%	80%	G
Capital	-	27,000	14,120	14,120	(12,880)	0%	52%	G
	<u>3,502,505</u>	<u>4,359,899</u>	<u>3,820,776</u>	<u>318,271</u>	<u>(539,123)</u>	<u>95%</u>	<u>88%</u>	
Public Safety								
Sheriff/Other	3,181,739	3,181,111	3,148,647	(33,092)	(32,464)	98%	99%	
Fire & Rescue								
Personnel	12,106,016	12,270,605	12,443,003	336,987	172,398	99%	101%	
Operating	1,144,732	1,353,220	1,162,477	17,745	(190,743)	83%	86%	
Capital	58,724	369,263	246,350	187,626	(122,913)	75%	67%	G
	<u>13,309,472</u>	<u>13,993,088</u>	<u>13,851,830</u>	<u>542,358</u>	<u>(141,258)</u>	<u>97%</u>	<u>99%</u>	
Townwide	3,101,410	3,948,404	3,788,973	687,563	(159,431)	96%	96%	G
Total expenditures	<u>31,328,475</u>	<u>35,300,435</u>	<u>33,430,000</u>	<u>2,101,525</u>	<u>(1,870,435)</u>	<u>94%</u>	<u>95%</u>	
Revenues Over/(Under) Expenditures	<u>\$ 1,490,167</u>	<u>\$ (1,532,043)</u>	<u>\$ (78,167)</u>					

Key:

- A - Addressed in Revenue Charts
- B - Addressed in Cover Letter
- C - Not all grant revenue budgeted; increase is Fire & Rescue grants for equipment
- D - Town's recycling franchise agreement ended at end of March 2014.
- E - Unposted write off of uncollectible accounts will decrease this revenue source.
- F - Replacement staff was added while retiring staff stayed on to do training; also payouts of accrued benefits to these long-term staff.
- G - Increase due to Hospitality Tax funding General Fund capital equipment and apparatus as well as roads maintenance, State Shared funding General Fund capital equipment for the Island Recreation Center, and Beach Preservation Fees funding General Fund beach park repair and maintenance, all previously budgeted in the Capital Projects Fund. It is also attributable to the initial year funding of the Economic Development Corporation.
- H - There are more budgeted consulting contract expenditures in FY14 for LMO Rewrite and Arts Study, while actual expenditures will occur in FY15.
- I - Increases attributable to new permitting software and technology in Town Hall.
- J - Unposted additional accruals will increase this revenue source.
- K - Decrease in revenue is attributable to a decrease in traffic tickets being issued by the Beaufort County Sheriff's Office.
- L - Budgeted expenditures for the new permitting software will be rolled to FY15 while some will lapse in the current year.
- M - Decrease from prior year is attributable to the reallocation of FTEs to the Stormwater Utility Fund.

NOTE: A Financial Dashboard is available on the Town's website for additional information.

Special Revenue Funds

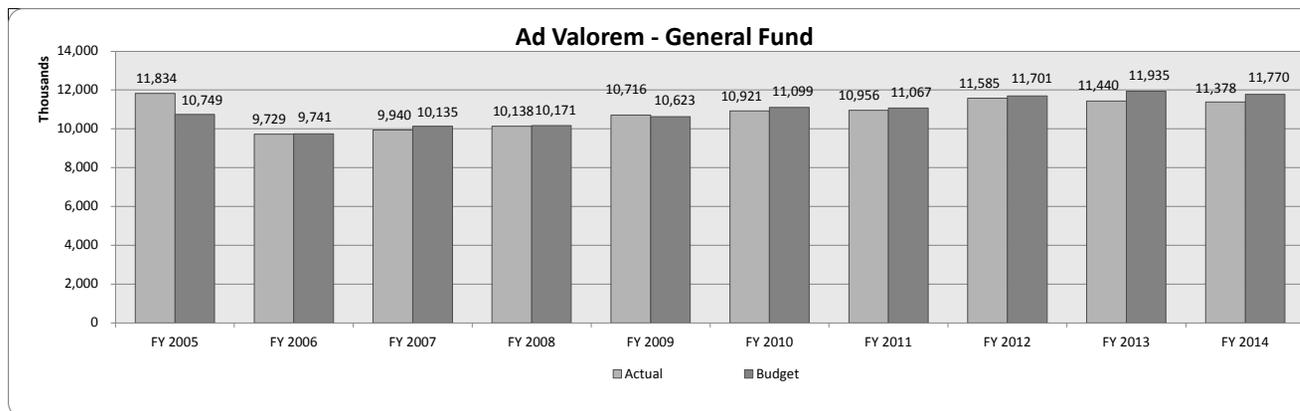
TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
SPECIAL REVENUE GOVERNMENTAL FUNDS
FISCAL YEAR 2014 - THROUGH JUNE (12TH PERIOD)
PRELIMINARY AND UNAUDITED

	Tax Increment Financing District	Local Accom. Tax	State Accom. Tax	Real Estate Transfer Fee	Hospitality Tax	Beach Preservation Fee	Non-Major Governmental Funds	Total Special Revenue Funds
Revenues:								
Real and Personal Property Taxes	\$ 6,400,179	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,400,179
Accommodations Tax	-	2,777,603	4,936,607	-	-	-	-	7,714,210
Hospitality Tax	-	-	-	-	5,568,641	-	-	5,568,641
Real Estate Transfer Fees	-	-	-	2,468,881	-	-	-	2,468,881
Beach Preservation Fees	-	-	-	-	-	5,555,206	-	5,555,206
Electric Franchise Fees	-	-	-	-	-	-	2,850,918	2,850,918
Investment Income	1,360	-	478	212	390	4,329	143	6,912
Total Revenues	6,401,539	2,777,603	4,937,085	2,469,093	5,569,031	5,559,535	2,851,061	30,564,947
Expenditures:								
General Government								
Town Council	-	-	-	-	-	-	-	-
Town Manager	-	-	-	-	-	-	-	-
Administration								
Legal/Administrative Services/Human Resources	-	-	-	-	-	-	-	-
Finance	-	-	-	24,689	-	-	-	24,689
Community Services								
Community Development	-	-	-	-	-	-	-	-
Public Projects and Facilities	-	-	-	-	-	-	-	-
Public Safety								
Sheriff	-	-	-	-	-	-	-	-
Fire & Rescue	-	-	-	-	-	-	-	-
Grants								
	-	-	3,195,792	-	300,000	-	-	3,495,792
Capital Outlay/Projects								
	-	-	-	-	-	-	1,456,530	1,456,530
Total expenditures	-	-	3,195,792	24,689	300,000	-	1,456,530	4,977,011
Excess (deficiency) of revenues over (under) expenditures	6,401,539	2,777,603	1,741,293	2,444,404	5,269,031	5,559,535	1,394,531	25,587,936
Other financing sources (uses):								
Transfers Out:								
General Fund	(163,775)	(2,777,603)	(1,270,356)	-	(3,570,012)	(1,111,138)	(63,599)	(8,956,483)
Accommodations Tax - Local	-	-	-	-	-	-	-	-
Accommodations Tax - State	-	-	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-	-	-
Real Estate Transfer	-	-	-	-	-	-	-	-
Beach Preservation	-	-	-	-	-	-	-	-
Electric Franchise	-	-	-	-	-	-	-	-
TIF	-	-	-	-	-	-	-	-
Stormwater Utility	-	-	-	-	-	-	(95)	(95)
Debt Service Fund	(4,093,289)	-	-	(2,169,797)	(1,562,670)	(3,106,277)	-	(10,932,033)
Capital Projects Fund	(1,844,358)	-	-	-	(2,299,976)	(2,327,672)	-	(6,472,006)
Transfers In:								
Capital Projects Fund	-	-	-	-	-	-	-	-
Total other financing sources (uses)	(6,101,422)	(2,777,603)	(1,270,356)	(2,169,797)	(7,432,658)	(6,545,087)	(63,694)	(26,360,617)
Net change in fund balances	300,117	-	470,937	274,607	(2,163,627)	(985,552)	1,330,837	(772,681)
Fund balance - beginning	5,582,678	-	2,058,002	1,222,178	3,539,517	15,521,334	1,446,920	29,370,629
Fund balance - ending	\$ 5,882,795	\$ -	\$ 2,528,939	\$ 1,496,785	\$ 1,375,890	\$ 14,535,782	\$ 2,777,757	\$ 28,597,948

Revenue Analysis General Fund

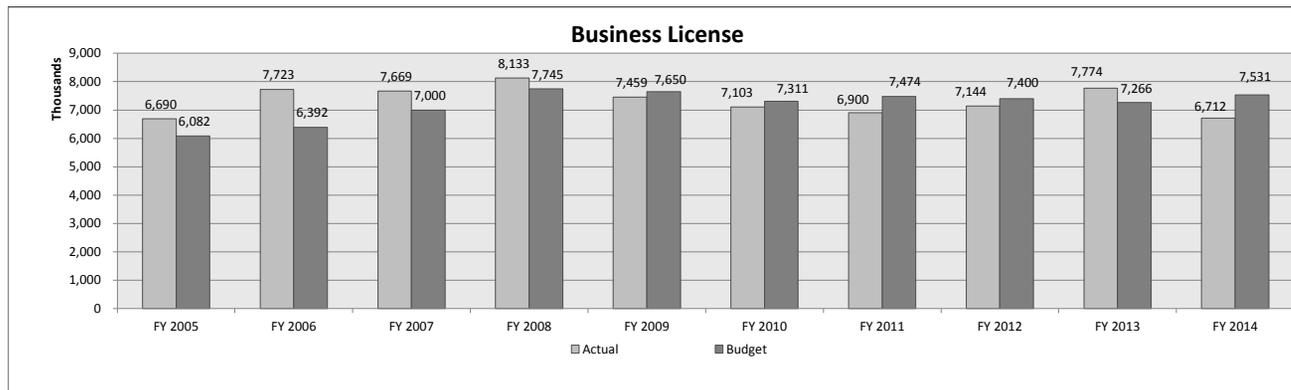
Ad Valorem Tax Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2005	66,032 1%	75,839 1%	109,235 1%	251,106 2%	102,771 1%	1,302,436 11%	4,335,906 37%	5,741,113 49%	4,498,886 38%	573,159 5%	132,103 1%	5,204,148 44%	- 0%	- 0%	637,150 5%	637,150 5%	11,833,517 100%
FY 2006	44,586 0%	72,444 1%	110,323 1%	227,353 2%	175,473 2%	829,940 9%	3,951,807 41%	4,957,220 51%	3,742,415 38%	61,037 1%	323,124 3%	4,126,576 42%	111,446 1%	60,917 1%	245,856 3%	418,219 4%	9,729,368 100%
FY 2007	53,735 1%	40,122 0%	104,709 1%	198,566 2%	361,332 4%	836,247 8%	4,212,070 42%	5,409,649 54%	3,511,938 35%	340,058 3%	167,145 2%	4,019,141 40%	(133,783) -1%	99,610 1%	346,860 3%	312,687 3%	9,940,043 100%
FY 2008	44,601 0%	47,382 0%	57,528 1%	149,511 1%	426,108 4%	822,879 8%	4,636,838 46%	5,885,825 58%	3,765,955 37%	65,420 1%	119,870 1%	3,951,245 39%	208,719 2%	76,033 1%	(132,948) -1%	151,804 1%	10,138,385 100%
FY 2009	36,076 0%	41,534 0%	84,443 1%	162,053 2%	1,922 0%	1,086,678 10%	829,855 8%	1,918,455 18%	3,313,463 31%	4,437,270 41%	338,990 3%	8,089,723 75%	- 0%	202,764 2%	342,955 3%	545,719 5%	10,715,950 100%
FY 2010	- 0%	- 0%	78,356 1%	78,356 1%	67,292 1%	327,013 3%	1,451,045 13%	1,845,350 17%	4,590,506 42%	3,511,502 32%	326,948 3%	8,428,956 77%	58,593 1%	83,793 1%	425,648 4%	568,034 5%	10,920,696 100%
FY 2011	- 0%	30,269 0%	38,170 0%	68,439 1%	109,183 1%	255,076 2%	870,761 8%	1,235,020 11%	8,481,389 77%	345,407 3%	243,722 2%	9,070,518 83%	87,177 1%	177,576 2%	317,449 3%	582,202 5%	10,956,179 100%
FY 2012	- 0%	30,088 0%	40,766 0%	70,854 1%	1,884 0%	192,760 2%	2,352,625 20%	2,547,269 22%	8,144,646 70%	161,609 1%	103,902 1%	8,410,157 73%	28,544 0%	243,490 2%	284,756 2%	556,790 5%	11,585,070 100%
FY 2013	- 0%	26,703 0%	134,190 1%	160,893 1%	1,884 0%	262,845 2%	2,371,616 21%	2,636,345 23%	7,713,999 67%	159,541 1%	167,078 1%	8,040,618 70%	181,678 2%	196,830 2%	223,929 2%	602,437 5%	11,440,293 100%
FY 2014	46,769 0%	52,495 0%	68,068 1%	167,332 1%	1,928 0%	275,948 2%	2,526,723 22%	2,804,599 25%	7,352,542 65%	410,179 4%	117,378 1%	7,880,099 69%	165,921 1%	97,846 1%	261,875 2%	525,642 5%	11,377,672 100%



Business License Revenue - GF
Revenues by Month/Fiscal Year

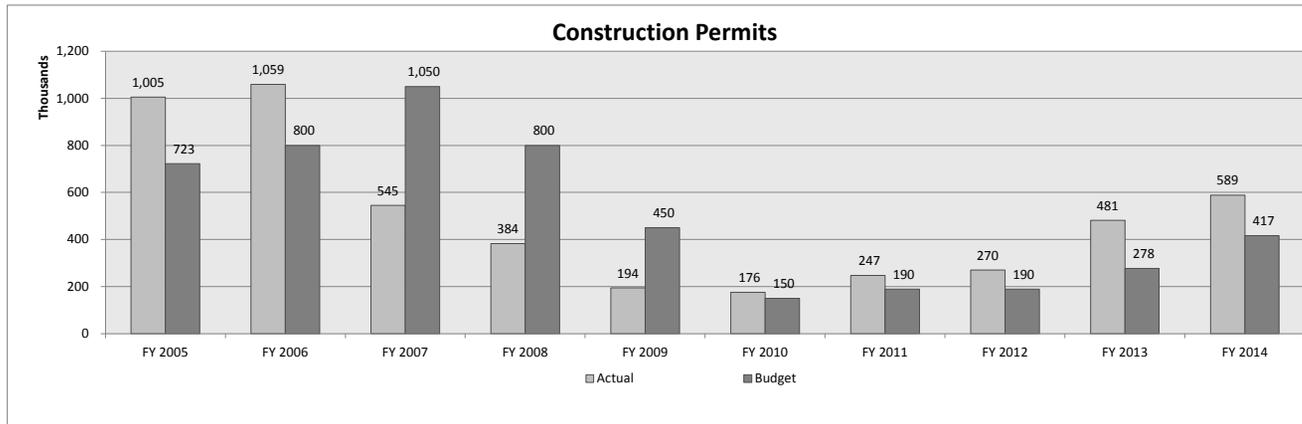
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2005	35,505 1%	47,306 1%	112,435 2%	195,246 3%	161,439 2%	17,452 0%	37,196 1%	216,087 3%	16,585 0%	140,685 2%	922,760 14%	1,080,030 16%	1,075,463 16%	399,219 6%	3,723,617 56%	5,198,299 78%	6,689,662 100%
FY 2006	26,015 0%	44,758 1%	290,369 4%	361,142 5%	149,772 2%	84,131 1%	83,249 1%	317,152 4%	335,551 4%	317,580 4%	699,776 9%	1,352,907 18%	550,722 7%	1,532,945 20%	3,608,506 47%	5,692,173 74%	7,723,374 100%
FY 2007	33,483 0%	20,463 0%	26,160 0%	80,106 1%	47,892 1%	69,312 1%	106,200 1%	223,404 3%	151,233 2%	322,983 4%	728,618 10%	1,202,834 16%	551,813 7%	1,677,215 22%	3,933,285 51%	6,162,313 80%	7,668,657 100%
FY 2008	14,876 0%	71,626 1%	14,485 0%	100,987 1%	178,357 2%	18,066 0%	71,291 1%	267,714 3%	185,179 2%	421,376 5%	740,367 9%	1,346,922 17%	476,458 6%	1,346,441 17%	4,594,509 56%	6,417,408 79%	8,133,031 100%
FY 2009	(3,452) 0%	37,746 1%	34,690 0%	68,984 1%	20,446 0%	11,955 0%	51,445 1%	83,847 1%	338,171 5%	325,311 4%	670,109 9%	1,333,592 18%	600,719 8%	1,244,326 17%	4,127,590 55%	5,972,635 80%	7,459,058 100%
FY 2010	4,033 0%	46,255 1%	45,979 1%	96,267 1%	38,556 1%	17,736 0%	72,775 1%	129,067 2%	327,317 5%	282,390 4%	666,682 9%	1,276,389 18%	460,723 6%	970,312 14%	4,170,741 59%	5,601,776 79%	7,103,499 100%
FY 2011	(3,187) 0%	39,465 1%	41,676 1%	77,954 1%	24,714 0%	152,531 2%	28,606 0%	205,851 3%	340,002 5%	269,767 4%	577,906 8%	1,187,675 17%	323,454 5%	1,440,102 21%	3,665,388 53%	5,428,944 79%	6,900,424 100%
FY 2012	49,981 1%	77,084 1%	36,720 1%	163,785 2%	14,200 0%	139,677 2%	24,945 0%	178,822 3%	291,257 4%	264,084 4%	591,324 8%	1,146,665 16%	305,333 4%	1,636,696 23%	3,713,025 52%	5,655,054 79%	7,144,326 100%
FY 2013	78,288 1%	29,361 0%	138,716 2%	246,365 3%	41,936 1%	21,699 0%	26,048 0%	89,683 1%	392,392 5%	324,658 4%	622,533 8%	1,339,583 17%	563,869 7%	1,713,174 22%	3,821,464 49%	6,098,507 78%	7,774,138 100%
FY 2014	24,453 0%	29,154 0%	31,656 0%	85,263 1%	34,931 1%	34,452 1%	30,588 0%	99,971 1%	337,677 5%	434,118 6%	709,908 11%	1,481,703 22%	477,588 7%	1,404,224 21%	3,163,182 47%	5,044,994 75%	6,711,931 100%



In September 2012 (FY 2013), revenues included late license payments collected by MASC of \$85k, primarily from one insurance company (\$69k)

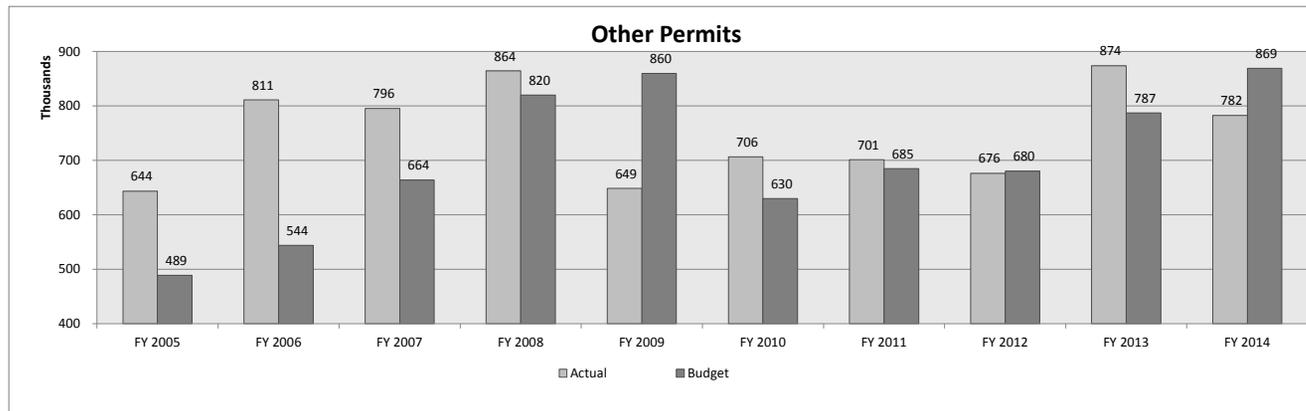
Construction Permits Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2005	107,356 11%	62,978 6%	59,865 6%	230,199 23%	85,530 9%	71,490 7%	53,050 5%	210,070 21%	66,056 7%	71,951 7%	57,563 6%	195,570 19%	126,711 13%	69,584 7%	172,595 17%	368,890 37%	1,004,729 100%
FY 2006	88,210 8%	101,775 10%	78,623 7%	268,608 25%	147,989 14%	186,145 18%	56,892 5%	391,026 37%	94,695 9%	74,680 7%	76,089 7%	245,464 23%	52,208 5%	49,986 5%	52,162 5%	154,356 15%	1,059,454 100%
FY 2007	55,511 10%	74,277 14%	49,736 9%	179,524 33%	30,790 6%	39,626 7%	44,820 8%	115,236 21%	58,133 11%	21,818 4%	49,990 9%	129,941 24%	57,788 11%	29,078 5%	32,996 6%	119,862 22%	544,563 100%
FY 2008	25,645 7%	34,739 9%	41,181 11%	101,565 26%	32,090 8%	40,974 11%	32,173 8%	105,237 27%	48,812 13%	48,781 13%	25,218 7%	122,811 32%	19,112 5%	18,730 5%	16,047 4%	53,889 14%	383,502 100%
FY 2009	9,938 5%	41,505 21%	11,199 6%	62,642 32%	9,023 5%	(2,614) -1%	25,014 13%	31,423 16%	13,509 7%	8,117 4%	9,422 5%	31,048 16%	9,306 5%	39,456 20%	20,512 11%	69,274 36%	194,387 100%
FY 2010	38,343 22%	2,861 2%	8,361 5%	49,565 28%	24,075 14%	6,166 4%	12,509 7%	42,750 24%	11,863 7%	3,508 2%	25,385 14%	40,756 23%	5,198 3%	22,832 13%	14,783 8%	42,813 24%	175,884 100%
FY 2011	10,147 4%	20,117 8%	16,631 7%	46,895 19%	6,375 3%	29,630 12%	11,739 5%	47,744 19%	6,474 3%	23,982 10%	20,578 8%	51,034 21%	32,312 13%	27,154 11%	42,276 17%	101,742 41%	247,415 100%
FY 2012	22,354 8%	32,256 12%	26,063 10%	80,673 30%	26,673 10%	27,429 10%	18,235 7%	72,337 27%	8,357 3%	16,291 6%	31,865 12%	56,513 21%	6,183 2%	22,605 8%	32,052 12%	60,840 23%	270,363 100%
FY 2013	12,340 3%	9,387 2%	15,832 3%	37,559 8%	27,497 6%	64,155 13%	71,333 15%	162,985 34%	25,940 5%	23,064 5%	52,844 11%	101,848 21%	55,578 12%	68,889 14%	54,251 11%	178,718 37%	481,110 100%
FY 2014	40,224 7%	42,730 7%	26,890 5%	109,844 19%	31,355 5%	30,922 5%	36,730 6%	99,007 17%	34,979 6%	53,832 9%	107,460 18%	196,271 33%	30,936 5%	116,185 20%	36,625 6%	183,746 31%	588,868 100%



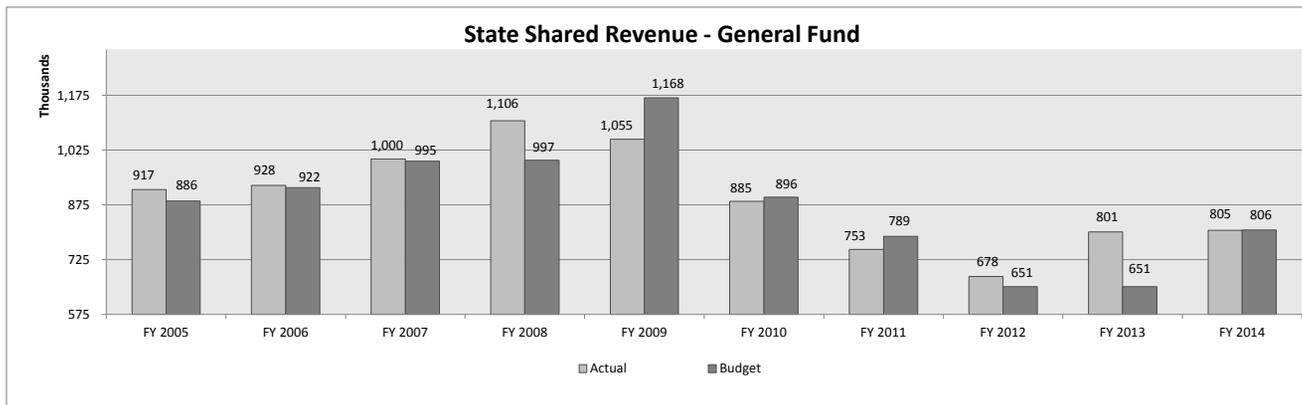
Other Permits Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2005	53,066 8%	44,387 7%	48,491 8%	145,944 23%	45,839 7%	51,141 8%	56,121 9%	153,101 24%	50,398 8%	51,077 8%	61,595 10%	163,070 25%	54,675 8%	61,735 10%	64,980 10%	181,390 28%	643,505 100%
FY 2006	52,509 6%	64,372 8%	74,718 9%	191,599 24%	77,305 10%	69,224 9%	47,710 6%	194,239 24%	65,193 8%	88,547 11%	93,338 12%	247,078 30%	61,991 8%	59,272 7%	56,800 7%	178,063 22%	810,979 100%
FY 2007	76,205 10%	48,281 6%	66,370 8%	190,856 24%	71,463 9%	68,249 9%	77,658 10%	217,370 27%	66,221 8%	60,744 8%	84,701 11%	211,666 27%	59,002 7%	59,957 8%	56,797 7%	175,756 22%	795,648 100%
FY 2008	57,533 7%	66,973 8%	82,031 9%	206,537 24%	77,095 9%	83,033 10%	55,201 6%	215,329 25%	87,717 10%	80,033 9%	62,266 7%	230,016 27%	66,869 8%	74,702 9%	70,794 8%	212,365 25%	864,247 100%
FY 2009	76,267 12%	63,207 10%	43,215 7%	182,689 28%	49,610 8%	49,465 8%	53,983 8%	153,058 24%	51,823 8%	55,258 9%	54,604 8%	161,685 25%	45,626 7%	51,609 8%	54,025 8%	151,260 23%	648,692 100%
FY 2010	61,262 9%	49,960 7%	47,646 7%	158,868 22%	58,496 8%	64,861 9%	70,116 10%	193,473 27%	58,306 8%	49,514 7%	81,236 11%	189,056 27%	61,339 9%	56,495 8%	47,199 7%	165,033 23%	706,430 100%
FY 2011	40,701 6%	48,024 7%	52,077 7%	140,802 20%	48,291 7%	51,910 7%	53,334 8%	153,535 22%	67,782 10%	61,098 9%	57,026 8%	185,906 27%	100,460 14%	52,449 7%	68,326 10%	221,235 32%	701,478 100%
FY 2012	49,316 7%	57,773 9%	60,981 9%	168,070 25%	53,575 8%	60,825 9%	61,559 9%	175,959 26%	60,592 9%	55,479 8%	59,953 9%	176,024 26%	53,688 8%	53,361 8%	49,374 7%	156,423 23%	676,476 100%
FY 2013	41,422 5%	52,595 6%	65,003 7%	159,020 18%	66,274 8%	125,879 14%	83,195 10%	275,348 32%	74,093 8%	56,455 6%	53,078 6%	183,626 21%	105,145 12%	70,282 8%	80,422 9%	255,849 29%	873,843 100%
FY 2014	49,462 6%	57,128 7%	67,666 9%	174,256 22%	77,185 10%	55,735 7%	90,055 12%	222,975 28%	83,832 11%	66,959 9%	59,140 8%	209,931 27%	64,333 8%	57,687 7%	53,274 7%	175,294 22%	782,456 100%



State Shared Revenue - GF
Revenues by Month/Fiscal Year

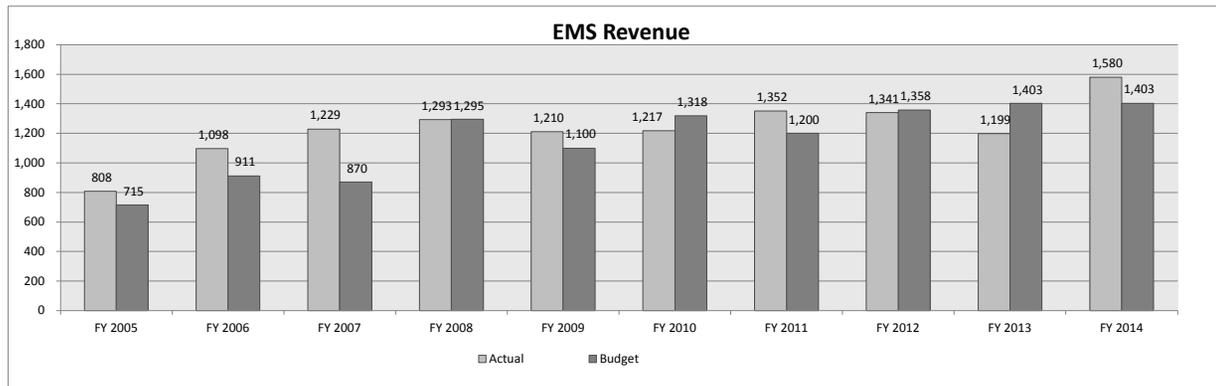
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2005	-	-	221,243	221,243	-	-	223,726	223,726	-	-	223,726	223,726	-	-	248,235	248,235	916,930
	0%	0%	24%	24%	0%	0%	24%	24%	0%	0%	24%	24%	0%	0%	27%	27%	100%
FY 2006	-	-	229,166	229,166	-	-	227,273	227,273	-	-	226,570	226,570	-	-	245,112	245,112	928,121
	0%	0%	25%	25%	0%	0%	24%	24%	0%	0%	24%	24%	0%	0%	26%	26%	100%
FY 2007	-	-	245,112	245,112	-	-	241,810	241,810	-	-	241,810	241,810	-	-	271,702	271,702	1,000,434
	0%	0%	25%	25%	0%	0%	24%	24%	0%	0%	24%	24%	0%	0%	27%	27%	100%
FY 2008	-	-	271,702	271,702	-	-	271,702	271,702	-	-	271,702	271,702	-	-	290,565	290,565	1,105,671
	0%	0%	25%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	0%	26%	26%	100%
FY 2009	-	-	278,943	278,943	-	-	258,649	258,649	-	-	258,649	258,649	-	-	258,650	258,650	1,054,891
	0%	0%	26%	26%	0%	0%	25%	25%	0%	0%	23%	25%	0%	0%	23%	25%	100%
FY 2010	-	-	211,471	211,471	-	-	-	-	211,471	-	-	211,471	250,259	-	211,471	461,730	884,672
	0%	0%	24%	24%	0%	0%	0%	0%	24%	0%	0%	24%	28%	0%	24%	52%	100%
FY 2011	-	-	191,494	191,494	-	-	-	-	191,494	-	-	191,494	185,000	-	185,000	370,000	752,988
	0%	0%	25%	25%	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	25%	49%	100%
FY 2012	-	-	-	-	168,419	-	-	168,419	168,420	-	-	168,420	168,419	-	173,112	341,531	678,370
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	26%	50%	100%
FY 2013	-	-	-	-	284,858	-	-	284,858	171,862	-	-	171,862	171,850	-	172,089	343,939	800,659
	0%	0%	0%	0%	36%	0%	0%	36%	21%	0%	0%	21%	21%	0%	21%	43%	100%
FY 2014	-	-	-	-	171,850	-	-	171,850	284,773	-	-	284,773	171,849	-	176,555	348,404	805,027
	0%	0%	0%	0%	21%	0%	0%	21%	35%	0%	0%	35%	21%	0%	0%	43%	100%



Note: In October of 2012, the Town received a one-time allocation of \$112,957 based upon a supplemental revenue source and appropriation.

EMS Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2005	81,759 10%	78,547 10%	59,260 7%	219,566 27%	47,953 6%	62,651 8%	59,311 7%	169,915 21%	61,556 8%	71,826 9%	88,096 11%	221,478 27%	- 0%	76 0%	196,673 24%	196,749 24%	807,708 100%
FY 2006	73,958 7%	113,550 10%	59,349 5%	246,857 22%	24,265 2%	113,200 10%	84,995 8%	222,460 20%	109,943 10%	91,791 8%	150,391 14%	352,125 32%	5,980 1%	198,600 18%	71,580 7%	276,160 25%	1,097,602 100%
FY 2007	125,651 10%	112,378 9%	95,853 8%	333,882 27%	116,943 10%	88,870 7%	95,262 8%	301,075 25%	87,069 7%	87,032 7%	96,006 8%	270,107 22%	61,194 5%	198,600 16%	63,968 5%	323,762 26%	1,228,826 100%
FY 2008	44,431 3%	114,384 9%	95,778 7%	254,593 20%	72,330 6%	124,118 10%	78,252 6%	274,700 21%	229,208 18%	76,584 6%	153,297 12%	459,089 36%	107,188 8%	44,928 3%	152,430 12%	304,546 24%	1,292,928 100%
FY 2009	194,134 16%	111,833 9%	27,521 2%	333,488 28%	98,312 8%	24,779 2%	210,979 17%	334,070 28%	93,612 8%	88,221 7%	123,025 10%	304,858 25%	109,309 9%	127,262 11%	1,313 0%	237,884 20%	1,210,300 100%
FY 2010	137,337 11%	124,999 10%	87,121 7%	349,457 29%	88,332 7%	76,386 6%	89,281 7%	253,999 21%	55,126 5%	141,559 12%	122,861 10%	319,546 26%	82,541 7%	98,124 8%	113,032 9%	293,697 24%	1,216,699 100%
FY 2011	169,655 13%	92,567 7%	101,958 8%	364,180 27%	86,469 6%	132,634 10%	87,598 6%	306,701 23%	102,245 8%	105,484 8%	89,346 7%	297,075 22%	110,559 8%	132,638 10%	140,935 10%	384,132 28%	1,352,088 100%
FY 2012	139,667 10%	112,393 8%	152,366 11%	404,426 30%	115,675 9%	92,479 7%	67,460 5%	275,614 21%	126,932 9%	118,145 9%	57,136 4%	302,213 23%	147,555 11%	129,493 10%	81,486 6%	358,534 27%	1,340,787 100%
FY 2013	106,231 9%	151,772 13%	126,620 11%	384,623 32%	130,091 11%	118,591 10%	(9,389) -1%	239,293 20%	67,034 6%	186,703 16%	173,705 14%	427,442 36%	131,131 11%	138,721 12%	(122,342) -10%	147,510 12%	1,198,868 100%
FY 2014	131,108 8%	154,512 10%	212,357 13%	497,977 32%	101,666 6%	102,896 7%	117,678 7%	322,240 20%	102,756 7%	116,511 7%	129,441 8%	348,708 22%	138,482 9%	110,654 7%	161,857 10%	410,993 26%	1,579,918 100%

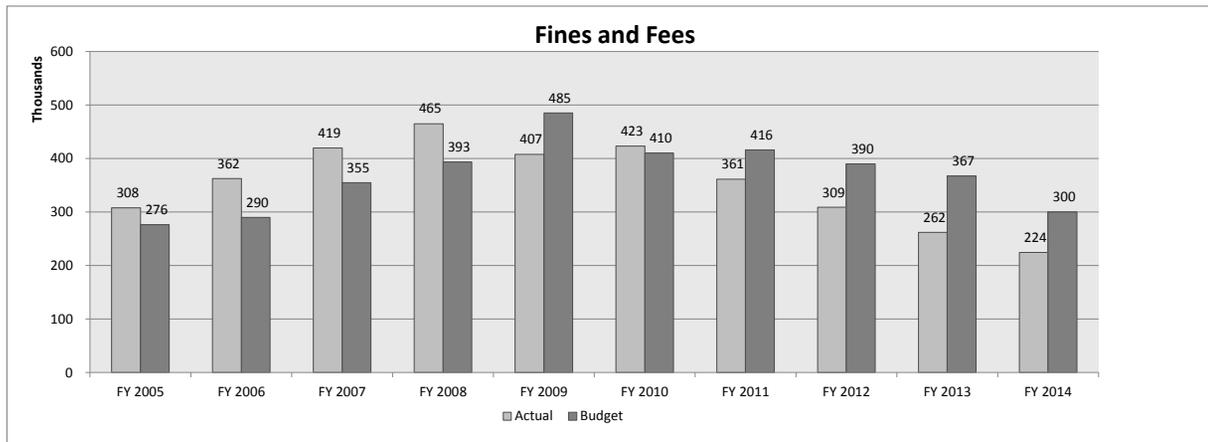


The negative revenue in December of 2012 is attributable to suspended invoice billing associated with the implementation of new EMS Billing software. For several months beginning in February of 2013, revenues will be higher as staff catches up billing in the new software.

The negative revenue in June of 2013 is attributable to an increase in the estimated uncollectible EMS revenue. The increase is associated with the implementation of the new billing software and the phase-out of the old software, i.e. the "clean up" of the old records is responsible for the majority of this increase.

Fines & Fees Revenue - GF
Revenues by Month/Fiscal Year

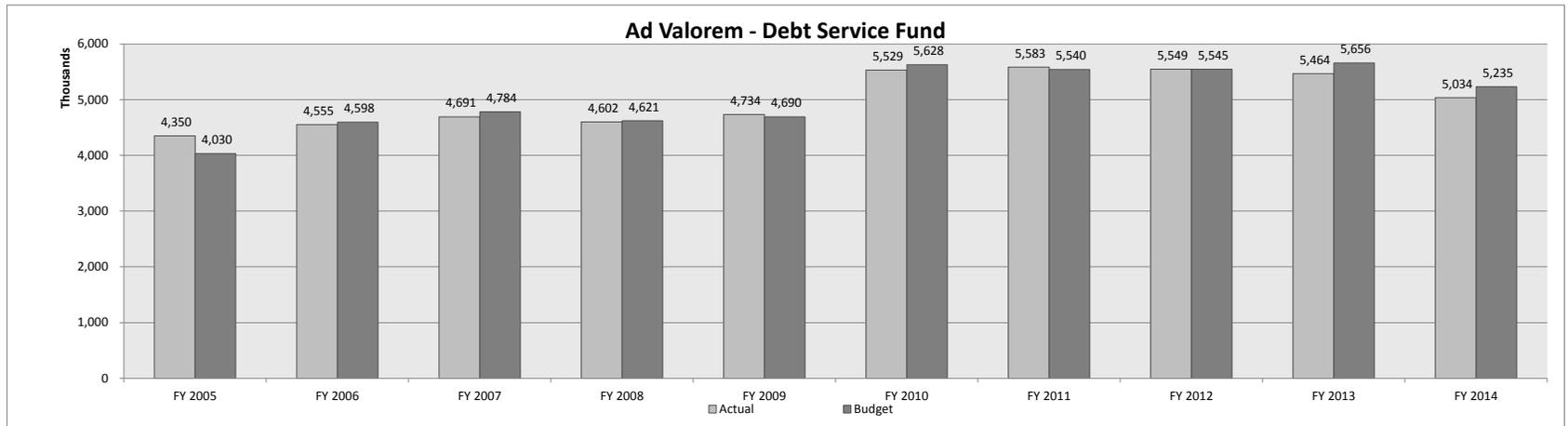
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2005	27,936 9%	23,918 8%	21,707 7%	73,561 24%	20,908 7%	27,865 9%	21,425 7%	70,198 23%	22,437 7%	23,361 8%	32,175 10%	77,973 25%	33,047 11%	25,943 8%	27,271 9%	86,261 28%	307,993 100%
FY 2006	33,518 9%	30,108 8%	32,229 9%	95,855 26%	25,854 7%	31,760 9%	26,868 7%	84,482 23%	29,342 8%	27,384 8%	34,509 10%	91,235 25%	29,211 8%	30,377 8%	31,306 9%	90,894 25%	362,466 100%
FY 2007	52,481 13%	36,232 9%	25,088 6%	113,801 27%	28,493 7%	31,604 8%	27,617 7%	87,714 21%	36,378 9%	35,545 8%	31,585 8%	103,508 25%	37,798 9%	37,425 9%	39,066 9%	114,289 27%	419,312 100%
FY 2008	43,673 9%	50,004 11%	49,783 11%	143,460 31%	43,615 9%	40,721 9%	39,803 9%	124,139 27%	38,170 8%	34,129 7%	44,389 10%	116,688 25%	42,465 9%	(2,144) 0%	40,457 9%	80,778 17%	465,065 100%
FY 2009	45,023 11%	38,490 9%	36,213 9%	119,726 29%	28,928 7%	(4,436) -1%	67,835 17%	92,327 23%	26,890 7%	25,284 6%	36,062 9%	88,236 22%	88,498 22%	37,869 9%	(19,234) -5%	107,133 26%	407,422 100%
FY 2010	42,800 10%	32,955 8%	36,215 9%	111,970 26%	36,450 9%	32,096 8%	34,975 8%	103,521 24%	28,129 7%	40,868 10%	33,968 8%	102,965 24%	34,019 8%	34,325 8%	36,242 9%	104,586 25%	423,042 100%
FY 2011	38,861 11%	32,833 9%	40,636 11%	112,330 31%	31,196 9%	31,461 9%	22,224 6%	84,881 24%	27,464 8%	28,646 8%	31,823 9%	87,933 24%	24,453 7%	27,978 8%	23,577 7%	76,008 21%	361,152 100%
FY 2012	26,127 8%	21,110 7%	26,871 9%	74,108 24%	23,055 7%	22,082 7%	33,296 11%	78,433 25%	20,900 7%	29,050 9%	32,463 11%	82,413 27%	25,408 8%	24,821 8%	23,525 8%	73,754 24%	308,708 100%
FY 2013	25,225 10%	24,053 9%	25,239 10%	74,517 28%	19,393 7%	19,883 8%	19,780 8%	59,056 23%	19,020 7%	19,730 8%	18,492 7%	57,242 22%	26,122 10%	19,470 7%	25,615 10%	71,207 27%	262,022 100%
FY 2014	24,380 11%	19,279 9%	20,202 9%	63,861 28%	21,124 9%	12,485 6%	12,491 6%	46,100 21%	19,130 9%	11,526 5%	22,510 10%	53,166 24%	22,167 10%	16,194 7%	22,959 10%	61,320 27%	224,447 100%



**Revenue Analysis
Debt Service Fund**

Ad Valorem Tax Revenue - DSF
Revenues by Month/Fiscal Year

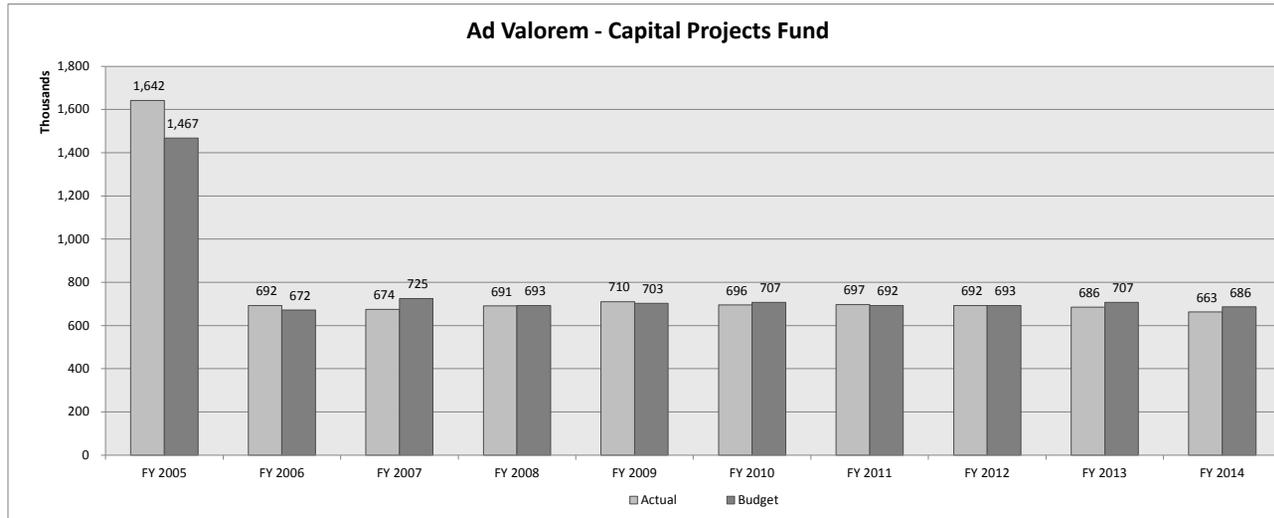
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2005	17,260 0%	21,034 0%	29,886 1%	68,180 2%	31,093 1%	481,293 11%	1,583,813 36%	2,096,199 48%	1,684,465 39%	214,087 5%	49,531 1%	1,948,083 45%	- 0%	- 0%	237,065 5%	237,065 5%	4,349,527 100%
FY 2006	14,209 0%	25,802 1%	41,076 1%	81,087 2%	86,210 2%	391,235 9%	1,858,563 41%	2,336,008 51%	1,758,039 39%	39,679 1%	146,492 3%	1,944,210 43%	8,917 0%	81,384 2%	103,193 2%	193,494 4%	4,554,799 100%
FY 2007	22,130 0%	18,816 0%	47,789 1%	88,735 2%	168,447 4%	397,758 8%	1,988,854 42%	2,555,059 54%	1,660,517 35%	157,106 3%	77,483 2%	1,895,106 40%	(54,634) -1%	47,024 1%	159,902 3%	152,292 3%	4,691,192 100%
FY 2008	19,231 0%	22,057 0%	23,023 1%	64,311 1%	185,218 4%	361,622 8%	1,971,688 43%	2,518,528 55%	1,600,674 35%	296,892 6%	53,512 1%	1,951,078 42%	94,683 2%	33,578 1%	(59,685) -1%	68,576 1%	4,602,493 100%
FY 2009	15,889 0%	16,113 0%	36,396 1%	68,398 1%	849 0%	59,589 1%	787,047 17%	847,485 18%	1,463,188 31%	1,804,494 38%	304,099 6%	3,571,781 75%	- 0%	91,386 2%	155,026 3%	246,412 5%	4,734,076 100%
FY 2010	- 0%	- 0%	35,188 1%	35,188 1%	31,846 1%	161,506 3%	740,179 13%	933,531 17%	2,341,918 42%	1,790,050 32%	164,937 3%	4,296,905 78%	27,003 0%	38,421 1%	198,355 4%	263,779 5%	5,529,403 100%
FY 2011	- 0%	14,056 0%	19,474 0%	33,530 1%	137,269 2%	45,817 1%	443,940 8%	627,026 11%	4,327,075 77%	175,432 3%	123,482 2%	4,625,989 83%	44,456 1%	90,456 2%	161,938 3%	296,850 5%	5,583,395 100%
FY 2012	- 0%	12,613 0%	18,462 0%	31,075 1%	901 0%	95,634 2%	1,124,306 20%	1,220,841 22%	3,894,155 70%	76,875 1%	49,170 1%	4,020,200 72%	14,113 0%	119,383 2%	143,029 3%	276,525 5%	5,548,641 100%
FY 2013	- 0%	12,753 0%	60,683 1%	73,436 1%	901 0%	125,422 2%	1,133,694 21%	1,260,017 23%	3,687,079 67%	76,280 1%	79,467 1%	3,842,826 70%	86,850 2%	94,022 2%	107,017 2%	287,889 5%	5,464,168 100%
FY 2014	19,946 0%	23,588 0%	28,897 1%	72,431 1%	857 0%	124,303 2%	1,119,117 22%	1,244,277 25%	3,252,452 65%	181,448 4%	51,206 1%	3,485,106 69%	72,776 1%	43,465 1%	115,851 2%	232,092 5%	5,033,906 100%



**Revenue Analysis
Capital Projects Fund**

Ad Valorem Revenue - CIP
Revenues by Month/Fiscal Year

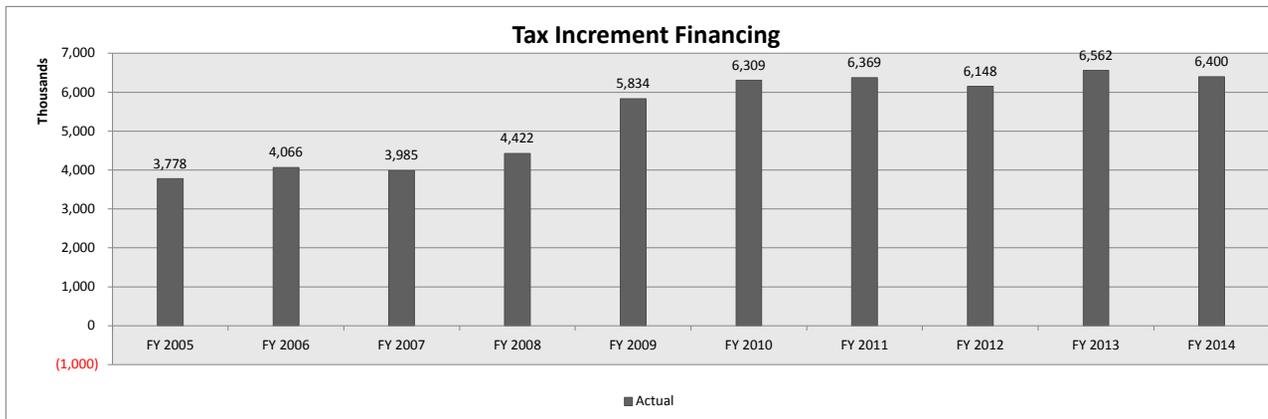
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2005	10,242 1%	12,482 1%	17,943 1%	40,667 2%	16,988 1%	180,349 11%	603,944 37%	801,281 49%	615,138 37%	78,027 5%	18,034 1%	711,199 43%	- 0%	- 0%	88,804 5%	88,804 5%	1,641,951 100%
FY 2006	5,297 1%	9,604 1%	15,244 2%	30,145 4%	10,609 2%	57,454 8%	276,991 40%	345,054 50%	262,626 38%	1,795 0%	29,939 4%	294,360 43%	(3,784) -1%	9,443 1%	16,685 2%	22,344 3%	691,903 100%
FY 2007	3,325 0%	2,856 0%	7,270 1%	13,451 2%	26,787 4%	48,580 7%	289,787 43%	365,154 54%	240,170 36%	25,439 4%	11,850 2%	277,459 41%	(15,125) -2%	6,867 1%	26,671 4%	18,413 3%	674,477 100%
FY 2008	2,827 0%	3,257 0%	3,318 0%	9,402 1%	28,017 4%	57,394 8%	308,415 45%	393,826 57%	260,148 38%	9,045 1%	8,299 1%	277,492 40%	14,208 2%	5,211 1%	(9,035) -1%	10,384 2%	691,104 100%
FY 2009	2,390 0%	2,416 0%	5,469 1%	10,275 1%	127 0%	8,967 1%	118,012 17%	127,106 18%	219,349 31%	270,515 38%	45,589 6%	535,453 75%	- 0%	13,699 2%	23,241 3%	36,940 5%	709,774 100%
FY 2010	- 0%	- 0%	4,582 1%	4,582 1%	4,377 1%	20,964 3%	92,359 13%	117,700 17%	292,269 42%	223,398 32%	20,798 3%	536,465 77%	3,826 1%	5,380 1%	27,891 4%	37,097 5%	695,844 100%
FY 2011	- 0%	1,754 0%	2,431 0%	4,185 1%	6,654 1%	16,191 2%	55,402 8%	78,247 11%	539,984 77%	21,892 3%	15,409 2%	577,285 83%	5,550 1%	11,288 2%	20,208 3%	37,046 5%	696,763 100%
FY 2012	- 0%	1,574 0%	2,304 0%	3,878 1%	112 0%	11,935 2%	140,304 20%	152,351 22%	485,952 70%	9,593 1%	6,136 1%	501,681 72%	1,761 0%	14,898 2%	17,849 3%	34,508 5%	692,418 100%
FY 2013	- 0%	1,591 0%	7,573 1%	9,164 1%	112 0%	15,652 2%	141,476 21%	157,240 23%	460,118 67%	9,519 1%	9,917 1%	479,554 70%	10,838 2%	11,734 2%	16,971 2%	39,543 6%	685,501 100%
FY 2014	2,594 0%	3,071 0%	3,682 1%	9,347 1%	113 0%	16,135 2%	147,373 22%	163,621 25%	429,065 65%	23,937 4%	6,755 1%	459,757 69%	9,594 1%	5,710 1%	15,267 2%	30,571 5%	663,296 100%



Revenue Analysis
Other Governmental Funds

Ad Valorem Tax Revenue - TIF
Revenues by Month/Fiscal Year

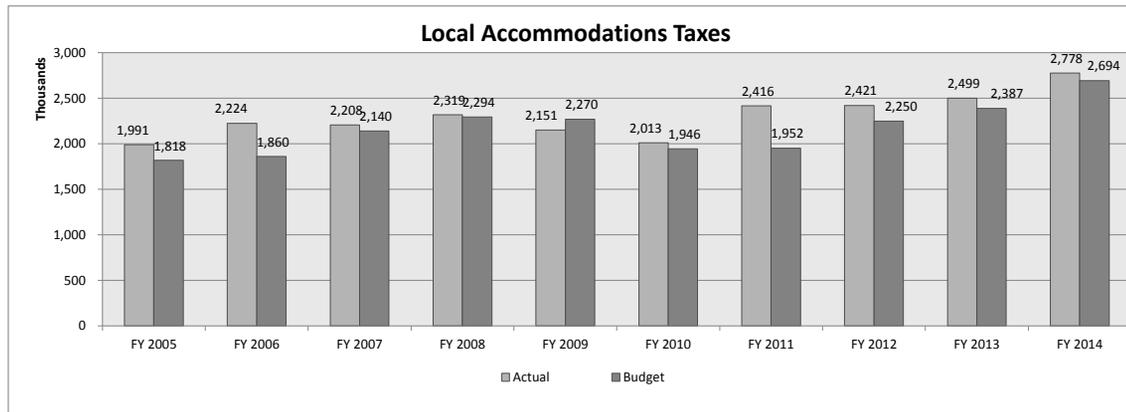
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2005	-	-	67	67	-	338,497	1,128,491	1,466,988	1,896,080	200,256	-	2,096,336	-	-	214,162	214,162	3,777,553
	0%	0%	0%	0%	0%	9%	30%	39%	50%	5%	0%	55%	0%	0%	6%	6%	100%
FY 2006	-	-	69,390	69,390	107,775	297,084	1,239,163	1,644,022	2,045,577	85,285	43,750	2,174,612	14,525	9,169	153,844	177,538	4,065,562
	0%	0%	2%	2%	3%	7%	30%	40%	50%	2%	1%	53%	0%	0%	4%	4%	100%
FY 2007	-	-	20,654	20,654	178,977	464,614	1,214,287	1,857,878	1,631,316	136,984	136,879	1,905,179	(221,381)	9,169	413,565	201,353	3,985,064
	0%	0%	1%	1%	4%	12%	30%	47%	41%	3%	3%	48%	-6%	0%	10%	5%	100%
FY 2008	-	-	-	-	211,651	236,113	1,939,103	2,386,867	796,093	-	-	796,093	-	-	1,238,750	1,238,750	4,421,710
	0%	0%	0%	0%	5%	5%	44%	54%	18%	0%	0%	18%	0%	0%	28%	28%	100%
FY 2009	-	-	-	-	-	319,346	-	319,346	2,906,538	1,453,270	-	4,359,808	862,468	115,562	176,662	1,154,692	5,833,846
	0%	0%	0%	0%	0%	5%	0%	5%	50%	25%	0%	75%	15%	2%	3%	20%	100%
FY 2010	-	-	-	-	-	177,438	-	177,438	3,293,599	2,304,305	113,484	5,711,388	107,390	40,162	272,134	419,686	6,308,512
	0%	0%	0%	0%	0%	3%	0%	3%	52%	37%	2%	91%	2%	1%	4%	7%	100%
FY 2011	-	-	-	-	68,005	89,358	187,546	344,909	4,710,989	687,642	178,805	5,577,436	62,076	5,920	378,744	446,740	6,369,085
	0%	0%	0%	0%	1%	1%	3%	5%	74%	11%	3%	88%	1%	0%	6%	7%	100%
FY 2012	-	-	134,930	134,930	-	30,657	656,024	686,681	5,094,739	67,339	(241,460)	4,920,618	86,114	-	320,147	406,261	6,148,490
	0%	0%	2%	2%	0%	0%	11%	11%	83%	1%	-4%	80%	1%	0%	5%	7%	100%
FY 2013	-	-	106,817	106,817	-	41,044	737,098	778,142	5,190,634	85,238	108,444	5,384,316	29,698	22,378	241,224	293,300	6,562,575
	0%	0%	2%	2%	0%	1%	11%	12%	79%	1%	2%	82%	0%	0%	4%	4%	100%
FY 2014	-	-	23,471	23,471	-	97,683	744,461	842,144	4,902,187	225,060	68,112	5,195,359	155,990	40,546	142,669	339,205	6,400,179
	0%	0%	0%	0%	0%	2%	12%	13%	77%	4%	1%	81%	2%	1%	2%	5%	100%



In March of 2012, a cumulative receivable from Beaufort County for \$ 325,789 was written off. This related to a settlement reached with the County regarding the method used to calculate these revenues.

Local ATAX Revenue
Revenues by Month/Fiscal Year

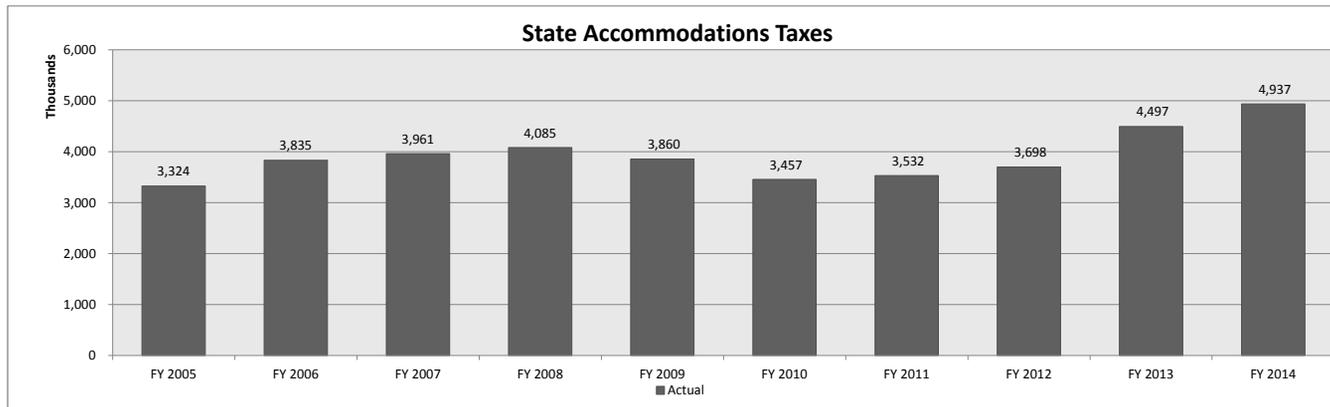
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2005	36 0%	460 0%	810,422 41%	810,918 41%	- 0%	2,244 0%	234,797 12%	237,041 12%	- 0%	3,247 0%	206,867 10%	210,114 11%	(102) 0%	17,486 1%	715,591 36%	732,975 37%	1,991,048 100%
FY 2006	8 0%	2,182 0%	896,565 40%	898,755 40%	(12) 0%	3,367 0%	219,970 10%	223,325 10%	26,400 1%	20,701 1%	223,911 10%	271,012 12%	364 0%	8,305 0%	821,896 37%	830,565 37%	2,223,657 100%
FY 2007	78 0%	5,031 0%	894,802 41%	899,911 41%	(584) 0%	8,967 0%	232,451 11%	240,834 11%	- 0%	2,706 0%	237,296 11%	240,002 11%	(28) 0%	5,137 0%	822,116 37%	827,225 37%	2,207,972 100%
FY 2008	(253) 0%	3,862 0%	935,461 40%	939,070 40%	(508) 0%	175,464 8%	18,135 1%	193,091 8%	286,211 12%	7,335 0%	(27,991) -1%	265,555 11%	256,107 11%	4,959 0%	660,561 28%	921,627 40%	2,319,343 100%
FY 2009	2,956 0%	1,859 0%	46,147 2%	50,962 2%	878,310 41%	20,012 1%	3,223 0%	901,545 42%	249,895 12%	19,554 1%	9,799 0%	279,248 13%	186,573 9%	26,654 1%	705,554 33%	918,781 43%	2,150,536 100%
FY 2010	38,603 2%	(8,613) 0%	27,306 1%	57,296 3%	819,940 41%	15,273 1%	6,635 0%	841,848 42%	170,250 8%	8,362 0%	8,778 0%	187,390 9%	174,777 9%	22,785 1%	728,424 36%	925,986 46%	2,012,520 100%
FY 2011	(5,205) 0%	45,837 2%	31,159 1%	71,791 3%	910,512 38%	42,056 2%	17,687 1%	970,255 40%	150,400 6%	27,663 1%	8,136 0%	186,199 8%	176,081 7%	35,580 1%	976,358 40%	1,188,019 49%	2,416,264 100%
FY 2012	- 0%	- 0%	74,028 3%	74,028 3%	916,910 38%	31,421 1%	15,270 1%	963,601 40%	195,051 8%	17,880 1%	16,566 1%	229,497 9%	219,758 9%	44,376 2%	889,438 37%	1,153,572 48%	2,420,698 100%
FY 2013	(90) 0%	66,048 3%	26,046 1%	92,004 4%	968,704 39%	41,267 2%	21,440 1%	1,031,411 41%	181,869 7%	17,634 1%	18,328 1%	217,831 9%	237,082 9%	55,152 2%	865,587 35%	1,157,821 46%	2,499,067 100%
FY 2014	(161) 0%	57,191 2%	49,253 2%	106,283 4%	1,038,038 37%	43,637 2%	21,317 1%	1,102,992 40%	222,282 8%	17,380 1%	30,005 1%	269,667 10%	253,315 9%	38,769 1%	1,006,577 36%	1,298,661 47%	2,777,603 100%



Note: Significant increase in actual Local Accommodations Tax in FY 2011 was due to a one-time settlement agreement for \$187,500.

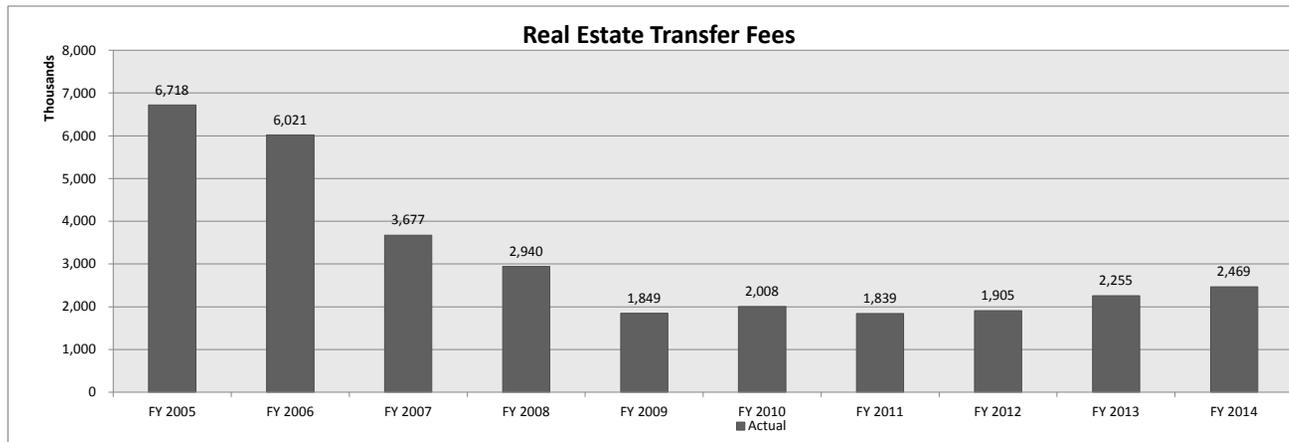
State ATAX Revenue
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2005	-	-	1,594,738	1,594,738	-	-	427,468	427,468	-	-	210,786	210,786	-	-	1,090,620	1,090,620	3,323,612
	0%	0%	48%	48%	0%	0%	13%	13%	0%	0%	6%	6%	0%	0%	33%	33%	100%
FY 2006	-	-	1,744,152	1,744,152	-	-	464,658	464,658	-	-	272,230	272,230	-	-	1,353,622	1,353,622	3,834,662
	0%	0%	45%	45%	0%	0%	12%	12%	0%	0%	7%	7%	0%	0%	35%	35%	100%
FY 2007	-	-	1,842,997	1,842,997	-	-	540,293	540,293	-	-	245,770	245,770	-	-	1,331,523	1,331,523	3,960,583
	0%	0%	47%	47%	0%	0%	14%	14%	0%	0%	6%	6%	0%	0%	34%	34%	100%
FY 2008	-	-	1,888,638	1,888,638	-	-	584,213	584,213	-	-	274,872	274,872	-	-	1,337,384	1,337,384	4,085,107
	0%	0%	46%	46%	0%	0%	14%	14%	0%	0%	7%	7%	0%	0%	33%	33%	100%
FY 2009	-	-	2,011,405	2,011,405	-	-	-	-	454,628	-	-	454,628	219,516	-	1,174,271	1,393,787	3,859,820
	0%	0%	52%	52%	0%	0%	0%	0%	12%	0%	0%	12%	6%	0%	29%	36%	100%
FY 2010	-	-	-	-	1,740,535	-	-	1,740,535	451,817	-	-	451,817	186,174	-	1,078,401	1,264,575	3,456,927
	0%	0%	0%	0%	50%	0%	0%	50%	13%	0%	0%	13%	5%	0%	31%	37%	100%
FY 2011	-	-	-	-	1,793,945	-	-	1,793,945	450,930	-	-	450,930	171,509	-	1,116,037	1,287,546	3,532,421
	0%	0%	0%	0%	51%	0%	0%	51%	13%	0%	0%	13%	5%	0%	32%	36%	100%
FY 2012	-	-	-	-	1,727,579	-	-	1,727,579	465,848	-	-	465,848	217,109	-	1,267,859	1,484,968	3,678,395
	0%	0%	0%	0%	47%	0%	0%	47%	13%	0%	0%	13%	6%	0%	34%	40%	100%
FY 2013	-	-	-	-	1,748,948	-	-	1,748,948	662,990	-	-	662,990	561,109	-	1,523,646	2,084,755	4,496,693
	0%	0%	0%	0%	39%	0%	0%	39%	15%	0%	0%	15%	12%	0%	34%	46%	100%
FY 2014	-	-	-	-	2,286,725	-	-	2,286,725	634,879	-	-	634,879	307,969	-	1,707,034	2,015,003	4,936,607
	0%	0%	0%	0%	46%	0%	0%	46%	13%	0%	0%	13%	6%	0%	35%	41%	100%



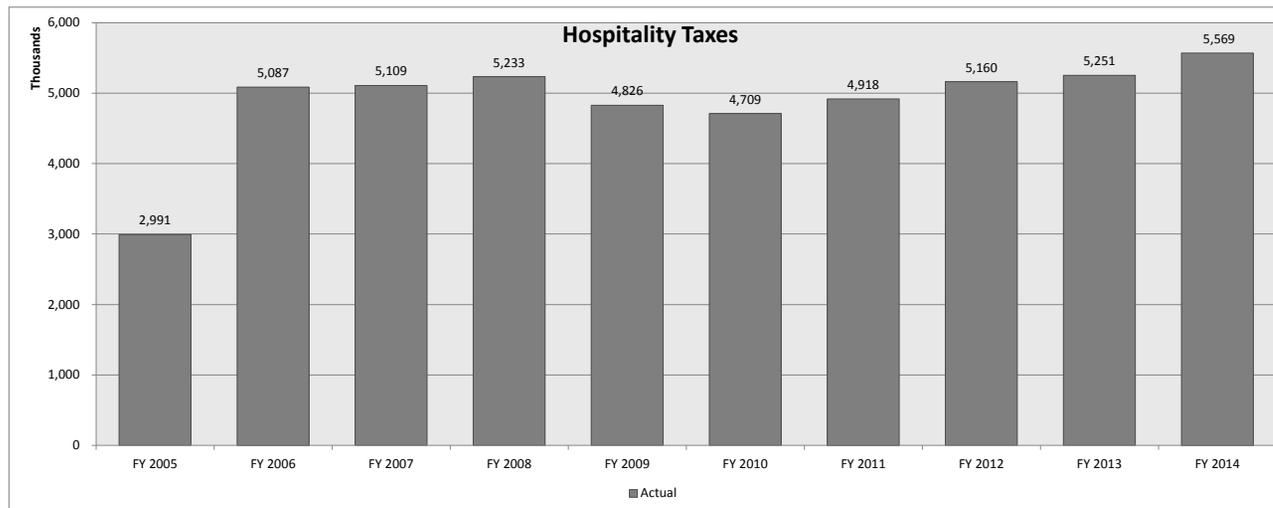
Real Estate Transfer Fee
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2005	459,853 7%	501,676 7%	485,759 7%	1,447,288 22%	453,388 7%	389,875 6%	542,314 8%	1,385,577 21%	672,025 10%	384,227 6%	634,890 9%	1,691,142 25%	777,821 12%	720,780 11%	695,240 10%	2,193,841 33%	6,717,848 100%
FY 2006	613,024 10%	770,789 13%	592,722 10%	1,976,535 33%	578,945 10%	424,531 7%	357,768 6%	1,361,244 23%	400,964 7%	383,321 6%	725,943 12%	1,510,228 25%	382,628 6%	414,031 7%	376,023 6%	1,172,682 19%	6,020,689 100%
FY 2007	385,702 10%	293,977 8%	273,938 7%	953,617 26%	276,934 8%	287,752 8%	314,399 9%	879,085 24%	233,521 6%	223,219 6%	391,018 11%	847,758 23%	367,773 10%	414,031 11%	214,571 6%	996,375 27%	3,676,835 100%
FY 2008	332,108 11%	304,829 10%	330,596 11%	967,533 33%	268,817 9%	237,654 8%	287,433 10%	793,904 27%	154,684 5%	109,236 4%	216,495 7%	480,415 16%	237,199 8%	240,776 8%	220,598 8%	698,573 24%	2,940,425 100%
FY 2009	238,958 13%	170,453 9%	206,208 11%	615,619 33%	178,622 10%	124,015 7%	143,680 8%	446,317 24%	117,863 6%	109,891 6%	132,272 7%	360,026 19%	117,122 6%	164,024 9%	145,885 8%	427,031 23%	1,848,993 100%
FY 2010	207,759 10%	220,308 11%	128,039 6%	556,106 28%	188,968 9%	149,608 7%	179,144 9%	517,720 26%	117,350 6%	117,506 6%	161,453 8%	396,309 20%	183,415 9%	171,416 9%	183,046 9%	537,877 27%	2,008,012 100%
FY 2011	180,979 10%	144,389 8%	146,780 8%	472,148 26%	141,028 8%	119,705 7%	145,657 8%	406,390 22%	115,899 6%	107,221 6%	157,051 9%	380,171 21%	183,418 10%	216,696 12%	180,421 10%	580,535 32%	1,839,244 100%
FY 2012	139,450 7%	159,226 8%	150,358 8%	449,034 24%	159,205 8%	138,744 7%	162,077 9%	460,026 24%	136,677 7%	108,630 6%	182,752 10%	428,059 22%	188,721 10%	211,887 11%	167,732 9%	568,340 30%	1,905,459 100%
FY 2013	172,658 8%	159,179 7%	177,345 8%	509,182 23%	211,885 9%	183,982 8%	183,700 8%	579,567 26%	134,456 6%	179,334 8%	143,641 6%	457,431 20%	221,937 10%	252,528 11%	234,462 10%	708,927 31%	2,255,107 100%
FY 2014	220,560 9%	260,824 11%	213,791 9%	695,175 28%	281,351 11%	203,317 8%	150,674 6%	635,342 26%	149,784 6%	122,915 5%	182,008 7%	454,707 18%	243,718 10%	213,052 9%	226,887 9%	683,657 28%	2,468,881 100%



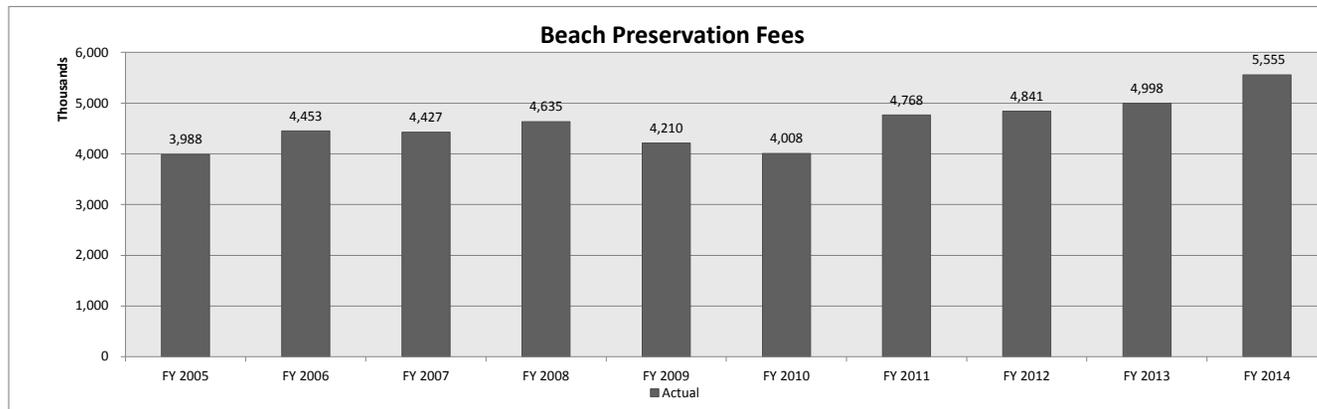
Hospitality Tax Revenue
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2005	1,102 0%	20,953 1%	700,881 23%	722,936 24%	- 0%	45,431 2%	457,612 15%	503,043 17%	- 0%	28,195 1%	418,803 14%	446,998 15%	352 0%	48,086 2%	1,269,695 42%	1,318,133 44%	2,991,110 100%
FY 2006	300 0%	23,782 0%	1,431,913 28%	1,455,995 29%	- 0%	85,947 2%	892,256 18%	978,203 19%	476 0%	82,758 2%	924,703 18%	1,007,937 20%	(1,834) 0%	64,581 1%	1,581,797 31%	1,644,544 32%	5,086,679 100%
FY 2007	2,406 0%	73,977 1%	1,422,406 28%	1,498,789 29%	(3,701) 0%	74,689 1%	917,648 18%	988,636 19%	(11,475) 0%	64,370 1%	912,501 18%	965,396 19%	(1,859) 0%	79,480 2%	1,578,086 31%	1,655,707 32%	5,108,528 100%
FY 2008	903 0%	79,940 2%	1,491,971 29%	1,572,814 30%	(3,897) 0%	73,307 1%	22,231 0%	91,641 2%	833,197 16%	76,639 1%	82,405 2%	992,241 19%	911,704 17%	102,753 2%	1,561,684 30%	2,576,141 49%	5,232,837 100%
FY 2009	2,207 0%	85,911 2%	110,257 2%	198,375 4%	1,305,139 27%	89,401 2%	50,462 1%	1,445,002 30%	737,230 15%	110,146 2%	63,473 1%	910,849 19%	733,197 15%	94,067 2%	1,444,828 30%	2,272,092 47%	4,826,318 100%
FY 2010	44,438 1%	56,501 1%	100,791 2%	201,730 4%	1,267,411 27%	91,091 2%	74,812 2%	1,433,314 30%	663,467 14%	78,680 2%	93,164 2%	835,311 18%	666,197 14%	125,941 3%	1,446,314 31%	2,238,452 48%	4,708,807 100%
FY 2011	(20,576) 0%	146,094 3%	94,078 2%	219,596 4%	1,331,329 27%	106,561 2%	56,760 1%	1,494,650 30%	648,822 13%	152,296 3%	108,558 2%	909,676 18%	652,633 13%	172,589 4%	1,468,447 30%	2,293,669 47%	4,917,591 100%
FY 2012	- 0%	- 0%	361,462 7%	361,462 7%	1,205,720 23%	51,838 1%	209,020 4%	1,466,578 28%	636,640 12%	125,824 2%	119,275 2%	881,739 17%	695,699 13%	232,479 5%	1,522,177 29%	2,450,355 47%	5,160,134 100%
FY 2013	- 0%	227,053 4%	167,624 3%	394,677 8%	1,244,946 24%	163,155 3%	114,410 2%	1,522,511 29%	635,422 12%	139,769 3%	124,403 2%	899,594 17%	691,648 13%	214,191 4%	1,528,374 29%	2,434,213 46%	5,250,995 100%
FY 2014	- 0%	250,531 4%	220,872 4%	471,403 8%	1,267,698 23%	183,659 3%	125,344 2%	1,576,701 28%	706,599 13%	117,024 2%	132,645 2%	956,268 17%	754,213 14%	211,502 4%	1,598,554 29%	2,564,269 46%	5,568,641 100%



Beach Preservation Fee
Revenues by Month/Fiscal Year

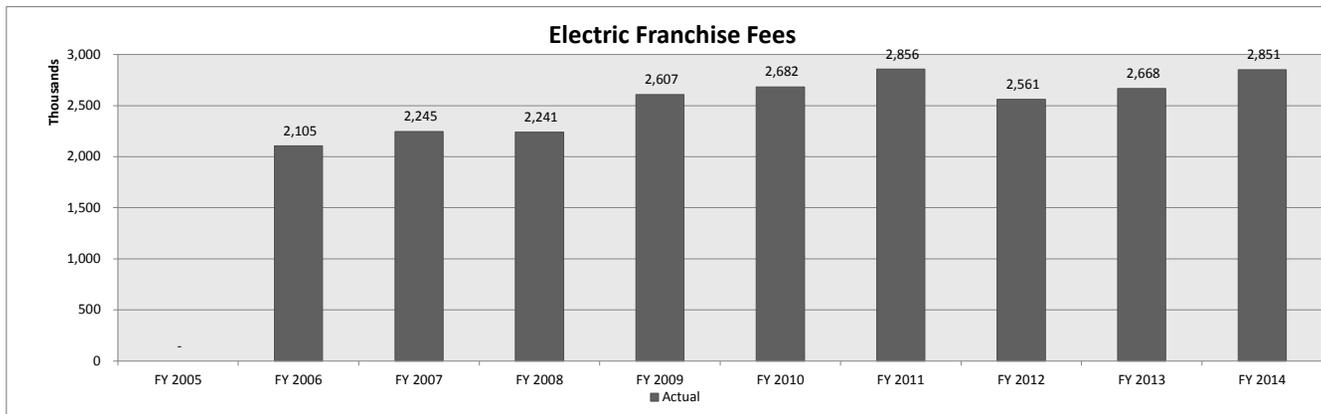
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2005	72 0%	981 0%	1,623,721 41%	1,624,774 41%	- 0%	4,377 0%	469,564 12%	473,941 12%	31 0%	6,487 0%	418,797 11%	425,315 11%	- 0%	28,886 1%	1,435,553 36%	1,464,439 37%	3,988,469 100%
FY 2006	16 0%	(1,601) 0%	1,793,630 40%	1,792,045 40%	- 0%	5,126 0%	443,233 10%	448,359 10%	53,809 1%	41,559 1%	453,592 10%	548,960 12%	493 0%	16,609 0%	1,646,093 37%	1,663,195 37%	4,452,559 100%
FY 2007	155 0%	9,888 0%	1,788,635 40%	1,798,678 41%	(1,167) 0%	20,389 0%	465,720 11%	484,942 11%	- 0%	5,651 0%	479,283 11%	484,934 11%	(56) 0%	10,275 0%	1,648,117 37%	1,658,336 37%	4,426,890 100%
FY 2008	(523) 0%	82 0%	1,878,335 41%	1,877,894 41%	6,214 0%	349,362 8%	2,451 0%	358,027 8%	555,444 12%	1,964 0%	925 0%	558,333 12%	518,730 11%	8,793 0%	1,312,913 28%	1,840,436 40%	4,634,690 100%
FY 2009	230 0%	1,449 0%	71,976 2%	73,655 2%	1,701,685 40%	34,205 1%	6,302 0%	1,742,192 41%	510,156 12%	33,642 1%	18,647 0%	562,445 13%	373,397 9%	51,775 1%	1,406,996 33%	1,832,168 44%	4,210,460 100%
FY 2010	(702) 0%	63,314 2%	52,187 1%	114,799 3%	1,639,541 41%	29,679 1%	13,288 0%	1,682,508 42%	338,203 8%	14,067 0%	14,762 0%	367,032 9%	348,112 9%	43,936 1%	1,451,885 36%	1,843,933 46%	4,008,272 100%
FY 2011	(10,438) 0%	88,512 2%	60,479 1%	138,553 3%	1,820,966 38%	75,388 2%	28,103 1%	1,924,457 40%	282,152 6%	50,282 1%	14,107 0%	346,541 7%	347,333 7%	65,374 1%	1,946,123 41%	2,358,830 49%	4,768,381 100%
FY 2012	- 0%	- 0%	142,519 3%	142,519 3%	1,841,404 38%	51,817 1%	19,994 0%	1,913,215 40%	415,258 9%	30,533 1%	40,206 1%	485,997 10%	436,879 9%	83,910 2%	1,778,875 37%	2,299,664 48%	4,841,395 100%
FY 2013	(181) 0%	128,096 3%	52,091 1%	180,006 4%	1,937,409 39%	82,534 2%	42,880 1%	2,062,823 41%	367,737 7%	35,193 1%	36,733 1%	439,663 9%	474,164 9%	110,304 2%	1,731,172 35%	2,315,640 46%	4,998,132 100%
FY 2014	(321) 0%	114,381 2%	98,505 2%	212,565 4%	2,076,077 37%	87,274 2%	42,634 1%	2,205,985 40%	444,563 8%	34,761 1%	60,009 1%	539,333 10%	506,631 9%	77,538 1%	2,013,154 36%	2,597,323 47%	5,555,206 100%



Note: Significant increase in actual Beach Preservation Fees in FY 2011 was due to a one-time settlement agreement for \$375,000.

Electric Franchise Fee
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2005	-	-	-	-	-	132,062	125,170	257,232	164,914	182,902	149,175	496,991	137,819	124,503	160,771	423,093	1,177,316
	0%	0%	0%	0%	0%	6%	6%	22%	8%	9%	7%	42%	7%	6%	8%	36%	100%
FY 2006	200,399	228,654	207,028	636,081	169,472	147,282	137,920	454,674	183,400	169,744	157,591	510,735	153,195	-	350,661	503,856	2,105,346
	10%	11%	10%	30%	8%	7%	7%	22%	9%	8%	7%	24%	7%	0%	17%	24%	100%
FY 2007	236,917	262,320	239,571	738,808	178,164	140,383	154,431	472,978	162,181	202,468	169,907	534,556	153,195	-	345,811	499,006	2,245,348
	11%	12%	11%	33%	8%	6%	7%	21%	7%	9%	8%	24%	7%	0%	15%	22%	100%
FY 2008	234,553	257,467	243,116	735,136	188,133	159,109	145,630	492,872	173,607	193,281	153,310	520,198	-	302,365	190,808	493,173	2,241,379
	10%	11%	11%	33%	8%	7%	6%	22%	8%	9%	7%	23%	0%	13%	9%	22%	100%
FY 2009	233,926	250,752	-	484,678	265,468	201,638	172,999	640,105	200,915	440,404	223,202	864,521	193,044	200,570	224,053	617,667	2,606,971
	9%	10%	0%	19%	10%	8%	7%	25%	8%	17%	9%	33%	7%	9%	10%	24%	100%
FY 2010	270,908	275,206	-	546,114	240,225	216,760	165,708	622,693	402,001	-	264,959	666,960	240,741	193,650	412,116	846,507	2,682,274
	10%	10%	0%	20%	9%	8%	6%	23%	15%	0%	10%	25%	9%	7%	15%	32%	100%
FY 2011	270,936	320,260	283,996	875,192	-	235,592	172,932	408,524	195,356	285,018	271,238	751,612	184,755	189,001	446,953	820,709	2,856,037
	9%	11%	10%	31%	0%	8%	6%	14%	7%	10%	9%	26%	6%	7%	16%	29%	100%
FY 2012	285,086	315,558	272,993	873,637	201,785	163,538	-	365,323	163,242	184,930	194,209	542,381	186,263	190,617	403,073	779,953	2,561,294
	11%	12%	11%	34%	8%	6%	0%	14%	6%	7%	8%	21%	7%	7%	16%	30%	100%
FY 2013	267,900	296,782	253,419	818,101	209,120	191,263	179,717	580,100	213,986	213,665	220,684	648,335	213,437	179,862	228,570	621,869	2,668,405
	10%	11%	9%	31%	8%	7%	7%	22%	8%	8%	8%	24%	8%	7%	9%	23%	100%
FY 2014	276,806	294,926	274,448	846,180	211,839	183,669	194,716	590,224	230,745	296,174	226,560	753,479	215,220	203,769	242,046	661,035	2,850,918
	10%	10%	10%	30%	7%	6%	7%	21%	8%	10%	8%	26%	8%	7%	8%	23%	100%



Business-Type Activities – Stormwater Utility

Stormwater Utility Fees Revenue
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2005	-	-	-	-	-	-	-	-	815,533	-	624,820	1,440,353	-	-	40,003	40,003	1,480,356
	0%	0%	0%	0%	0%	0%	0%	0%	55%	0%	42%	97%	0%	0%	3%	3%	100%
FY 2006	-	-	-	-	-	-	-	-	678,875	-	638,412	1,317,287	-	-	6,990	6,990	1,324,277
	0%	0%	0%	0%	0%	0%	0%	0%	51%	0%	48%	99%	0%	0%	1%	1%	100%
FY 2007	-	-	35,253	35,253	-	-	-	-	-	723,646	573,127	1,296,773	-	-	19,845	19,845	1,351,871
	0%	0%	3%	3%	0%	0%	0%	0%	0%	54%	42%	96%	0%	0%	1%	1%	100%
FY 2008	(14,835)	-	-	(14,835)	-	63,090	-	63,090	-	1,417,749	-	1,417,749	-	-	35,385	35,385	1,501,389
	-1%	0%	0%	-1%	0%	4%	0%	4%	0%	94%	0%	94%	0%	0%	2%	2%	100%
FY 2009	-	-	-	-	35,897	-	-	35,897	1,109,008	-	310,000	1,419,008	117,278	-	-	117,278	1,572,183
	0%	0%	0%	0%	2%	0%	0%	2%	71%	0%	20%	90%	7%	0%	0%	7%	100%
FY 2010	-	-	-	-	-	19,050	-	19,050	350,669	1,974,032	94,673	2,419,374	12,245	21,898	81,404	115,547	2,553,971
	0%	0%	0%	0%	0%	1%	0%	1%	14%	77%	4%	95%	0%	1%	3%	5%	100%
FY 2011	-	-	-	-	37,610	20,063	245,605	303,278	2,779,689	70,455	68,467	2,918,611	39,449	-	116,441	155,890	3,377,779
	0%	0%	0%	0%	1%	1%	7%	9%	82%	2%	2%	86%	1%	0%	3%	5%	100%
FY 2012	-	-	-	-	-	48,454	638,172	686,626	2,535,992	-	46,507	2,582,499	93,932	27,723	101,099	222,754	3,491,879
	0%	0%	0%	0%	0%	1%	18%	20%	73%	0%	1%	74%	3%	1%	3%	6%	100%
FY 2013	-	-	26,892	26,892	-	15,678	720,714	736,392	2,467,893	40,437	77,488	2,585,818	11,532	15,464	198,835	225,831	3,574,933
	0%	0%	1%	1%	0%	0%	20%	21%	69%	1%	2%	72%	0%	0%	6%	6%	100%
FY 2014	-	-	10,201	10,201	-	20,547	711,021	731,568	2,385,610	169,137	33,979	2,588,726	35,865	25,432	121,248	182,545	3,513,040
	0%	0%	0%	0%	0%	1%	20%	21%	68%	5%	1%	74%	1%	1%	3%	5%	100%

