

## MEMORANDUM

To: Steve Riley, Town Manager

From: Susan Simmons, Director of Finance

Date: October 8, 2014

**RE: FY 2015 Financial Statements – Through August (2nd period)**

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### General Overview

The attached financial statements represent the activity for the second month of the fiscal year. As anticipated, there is very little activity on the revenue side as the majority of revenue collected in July and August is attributable to FY 2014. The expenditures are in line with expectations for the second month of the fiscal year, mostly for personnel costs.

The beginning fund balances are preliminary and unaudited. They represent the latest available balances.

### Debt Service Fund

The expenditures recorded in the Debt Service Fund are related to the required prepayment of the full year's bond interest and principal payments funded by the Beach Preservation Fees as well as general obligation and certificate of participation debt service payments.

### Capital Projects Fund

Summary balances for the Capital Project Fund are as follows:

	<b>FY 2015</b>
	<b>Actual</b>
Revenues	62,997
Capital Outlays	(491,287)
Transfers In	366,239
Net Change in Fund Balance	(62,051)

Major projects/expenditures that occurred during the fiscal year are as follows:

- Rowing and Sailing Center \$263,841
- Fire Station #6 replacement \$112,596
- Pathways U.S. 278 Leamington/Fresh Market Shoppes \$80,158

### Dashboards

The General Fund dashboards have been modified to exclude fiscal year 2012, present a full year for fiscal years 2013 and preliminary/unaudited 2014 and year-to-date for fiscal year 2015.

**Consolidated Statement  
All Funds**

TOWN OF HILTON HEAD ISLAND  
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES  
FISCAL YEAR 2015 - THROUGH AUGUST (2ND PERIOD)  
UNAUDITED

	General	Total Special Revenue Funds	Debt Service	Capital Projects	Total Governmental Funds	Business-Type Activities - Stormwater
<b>Revenues:</b>						
Real and Personal Property Taxes	\$ 79,253	\$ -	\$ 34,835	\$ 4,595	\$ 118,683	\$ -
Business Licenses	125,816	-	-	-	125,816	-
Franchise Fees	-	-	-	-	-	-
Permits	167,435	-	-	-	167,435	-
State Shared Funds	-	-	-	-	-	-
Public Safety	884	-	-	-	884	-
Grant Revenue	-	7,754	84,071	-	91,825	-
EMS Revenue	250,496	-	-	-	250,496	-
Fines and Fees	43,423	-	-	-	43,423	-
Beach Fees	63,044	-	-	-	63,044	-
Accommodations Tax	-	65,896	-	-	65,896	-
Hospitality Tax	-	263,460	-	-	263,460	-
Lease	-	-	-	25,234	25,234	-
Impact Fees	-	-	-	32,741	32,741	-
Real Estate Transfer Fees	-	420,813	-	-	420,813	-
Beach Preservation Fees	-	131,791	-	-	131,791	-
Electric Franchise Fees	-	604,150	-	-	604,150	-
Stormwater Utility Fees	-	-	-	-	-	-
Miscellaneous Revenue	13,702	-	-	-	13,702	-
Investment Income	490	1,182	121	427	2,220	69
<b>Total Revenues</b>	<b>744,543</b>	<b>1,495,047</b>	<b>119,027</b>	<b>62,997</b>	<b>2,421,613</b>	<b>69</b>
<b>Expenditures:</b>						
<b>General Government</b>						
Town Council	27,521	-	-	-	27,521	-
Town Manager	81,370	-	-	-	81,370	-
	108,891	-	-	-	108,891	-
<b>Administration</b>						
Administration/Legal	526,460	-	-	-	526,460	-
Finance	191,697	4,208	-	-	195,905	-
	718,157	4,208	-	-	722,365	-
<b>Community Services</b>						
Community Development	320,759	-	-	-	320,759	-
Public Projects and Facilities	525,573	-	-	-	525,573	37,891
	846,332	-	-	-	846,332	37,891
<b>Public Safety</b>						
Sheriff	57,515	-	-	-	57,515	-
Fire & Rescue	1,878,067	10,276	-	-	1,888,343	-
	1,935,582	10,276	-	-	1,945,858	-
<b>Townwide</b>						
Grants	-	52,729	-	-	52,729	-
Capital Outlay/Projects	169,031	290,403	-	491,287	950,721	8,757
Debt Service	-	-	4,844,404	-	4,844,404	-
<b>Total expenditures</b>	<b>4,646,582</b>	<b>357,616</b>	<b>4,844,404</b>	<b>491,287</b>	<b>10,339,889</b>	<b>46,648</b>
<b>Excess (deficiency) of revenues over (under) expenditures</b>	<b>(3,902,039)</b>	<b>1,137,432</b>	<b>(4,725,377)</b>	<b>(428,290)</b>	<b>(7,918,276)</b>	<b>(46,579)</b>
<b>Other financing sources (uses):</b>						
<b>Transfers In:</b>						
Accommodations Tax - Local	65,896	-	-	-	65,896	-
Accommodations Tax - State	-	-	-	-	-	-
Hospitality Tax	-	-	-	80,028	80,028	-
Real Estate Transfer	-	-	-	-	-	-
Beach Preservation	-	-	4,243,707	11,018	4,254,725	-
Electric Franchise	-	-	-	-	-	-
TIF	-	-	-	275,193	275,193	-
Capital Projects	-	-	-	-	-	-
Stormwater	-	-	-	-	-	-
<b>Transfers Out:</b>						
General	-	(65,896)	-	-	(65,896)	-
Hospitality Tax	-	-	-	-	-	-
Debt Service	-	(4,243,707)	-	-	(4,243,707)	-
Capital Projects	-	(366,239)	-	-	(366,239)	-
Bond Proceeds	-	-	-	-	-	-
<b>Total other financing sources (uses)</b>	<b>65,896</b>	<b>(4,675,842)</b>	<b>4,243,707</b>	<b>366,239</b>	<b>-</b>	<b>-</b>
<b>Net change in fund balances</b>	<b>(3,836,143)</b>	<b>(3,538,410)</b>	<b>(481,670)</b>	<b>(62,051)</b>	<b>(7,918,276)</b>	<b>(46,579)</b>
<b>Fund balance - beginning - Preliminary</b>	<b>17,225,560</b>	<b>28,597,948</b>	<b>8,372,969</b>	<b>12,343,229</b>	<b>66,539,706</b>	<b>4,100,324</b>
<b>Fund balance - ending</b>	<b>\$ 13,389,417</b>	<b>\$ 25,059,538</b>	<b>\$ 7,891,299</b>	<b>\$ 12,281,178</b>	<b>\$ 58,621,430</b>	<b>\$ 4,053,745</b>

**Budget versus Actual Report  
General Fund**

Town of Hilton Head Island

General Fund

FY 2015 Y-T-D August\ Actual Versus Budget and Prior Y-T-D Actual (2ND PERIOD) - PRELIMINARY

percent of year lapsed

17%

	Y-T-D		UNAUDITED		Prior Year		Current Year		
	August	FY 2015	Y-T-D	\$	%	%			
	Prior	Budget	August	Variance to	Variance to	of Budget	of Budget		
	Year		FY 2015	Prior Year	Current Year	Received/	Received/	Expended	Expended
<b>Revenues and Transfers In:</b>									
Real and Personal Property Taxes	\$ 99,264	\$ 11,810,750	\$ 79,253	\$ (20,011)	\$ (11,731,497)	1%	1%		
Business Licenses	53,607	8,032,000	125,816	72,209	(7,906,184)	1%	2%	<b>A</b>	
Franchise Fees - Cable	-	787,000	-	-	(787,000)	0%	0%		
Franchise Fees - Beach	-	25,750	-	-	(25,750)	0%	0%		
Franchise Fees - Recycling	-	-	-	-	-	0%	0%		
Permits	189,544	1,448,180	167,435	(22,109)	(1,280,745)	22%	12%		
State Shared Funds	-	800,000	-	-	(800,000)	0%	0%		
Public Safety	610	56,500	884	274	(55,616)	1%	2%		
EMS	285,620	1,314,000	250,496	(35,124)	(1,063,504)	22%	19%		
Fines and Fees	43,659	230,000	43,423	(236)	(186,577)	11%	19%		
Beach Fees	64,980	225,500	63,044	(1,936)	(162,456)	35%	28%		
Miscellaneous Revenue	68,097	464,627	13,702	(54,395)	(450,925)	22%	3%		
<b>Transfers In:</b>									
Accommodations Tax - Local	57,030	2,833,000	65,896	8,866	(2,767,104)	3%	2%		
Accommodations Tax - State	-	1,264,324	-	-	(1,264,324)	0%	0%		
Hospitality Tax	-	4,726,069	-	-	(4,726,069)	0%	0%		
Beach Preservation Fees	-	1,111,138	-	-	(1,111,138)	0%	0%		
TIF	-	169,398	-	-	(169,398)	0%	0%		
Stormwater Utility	-	94,258	-	-	(94,258)	0%	0%		
Capital Projects Property Taxes	-	654,000	-	-	(654,000)	0%	0%		
Lease Revenue	-	12,000	-	-	(12,000)	0%	0%		
Electric Franchise Fees	-	87,878	-	-	(87,878)	0%	0%		
Sunday Liquor Permits	-	418,150	-	-	(418,150)	0%	0%		
Investment Income	488	2,700	490	2	(2,210)	1%	18%		
<b>Total revenues</b>	<b>862,899</b>	<b>36,567,222</b>	<b>810,439</b>	<b>(52,460)</b>	<b>(35,756,783)</b>	<b>3%</b>	<b>2%</b>		
<b>Expenditures:</b>									
<b>General Government</b>									
<b>Town Council</b>									
Personnel	19,586	143,776	19,650	64	(124,126)	23%	14%		
Operating	12,799	356,500	7,871	(4,928)	(348,629)	4%	2%		
	32,385	500,276	27,521	(4,864)	(472,755)	7%	6%		
<b>Town Manager</b>									
Personnel	77,899	615,675	78,794	895	(536,881)	11%	13%		
Operating	8,432	27,000	2,576	(5,856)	(24,424)	27%	10%		
	86,331	642,675	81,370	(4,961)	(561,305)	12%	13%		
<b>Administration</b>									
<b>Administration/Legal</b>									
Personnel	358,793	2,408,633	307,858	(50,935)	(2,100,775)	16%	13%	<b>B</b>	
Operating	267,784	1,149,420	218,602	(49,182)	(930,818)	26%	19%	<b>C</b>	
Capital	17,551	270,500	90,772	73,221	(179,728)	14%	34%	<b>D</b>	
	644,128	3,828,553	617,232	(26,896)	(3,211,321)	19%	16%		
<b>Finance</b>									
Personnel	177,101	1,553,207	175,793	(1,308)	(1,377,414)	12%	11%		
Operating	20,528	214,636	15,904	(4,624)	(198,732)	12%	7%		
	197,629	1,767,843	191,697	(5,932)	(1,576,146)	12%	11%		

Town of Hilton Head Island

General Fund

FY 2015 Y-T-D August\ Actual Versus Budget and Prior Y-T-D Actual (2ND PERIOD) - PRELIMINARY

percent of year lapsed

17%

	Y-T-D			UNAUDITED		Prior Year	Current Year
	August	FY 2015	Y-T-D	\$	\$	%	%
	Prior	FY 2015	August	Variance to	Variance to	of Budget	of Budget
	Year	Budget	FY 2015	Prior Year	Current Year	Received/ Expended	Received/ Expended
<b>Community Services</b>							
Community Development							
Personnel	317,305	2,541,054	318,252	947	(2,222,802)	12%	13%
Operating	3,470	218,916	2,507	(963)	(216,409)	3%	1%
	<u>320,775</u>	<u>2,759,970</u>	<u>320,759</u>	<u>(16)</u>	<u>(2,439,211)</u>	<u>12%</u>	<u>12%</u>
Public Projects and Facilities							
Personnel	214,853	1,712,867	220,863	6,010	(1,492,004)	13%	13%
Operating	291,320	3,472,463	304,710	13,390	(3,167,753)	16%	9%
Capital	14,103	-	-	(14,103)	-	0%	0%
	<u>520,276</u>	<u>5,185,330</u>	<u>525,573</u>	<u>5,297</u>	<u>(4,659,757)</u>	<u>15%</u>	<u>10%</u>
<b>Public Safety</b>							
Sheriff/Other							
	65,587	3,264,113	57,515	(8,072)	(3,206,598)	2%	2%
Fire & Rescue							
Personnel	1,392,877	12,775,847	1,678,460	285,583	(11,097,387)	11%	13% E
Operating	210,655	1,393,265	199,607	(11,048)	(1,193,658)	15%	14%
Capital	57,494	958,432	78,259	20,765	(880,173)	30%	8%
	<u>1,661,026</u>	<u>15,127,544</u>	<u>1,956,326</u>	<u>295,300</u>	<u>(13,171,218)</u>	<u>12%</u>	<u>13%</u>
<b>Townwide</b>							
	831,758	4,500,064	868,589	36,831	(3,631,475)	28%	19%
<b>Total expenditures</b>							
	<u>4,359,895</u>	<u>37,576,368</u>	<u>4,646,582</u>	<u>286,687</u>	<u>(32,929,786)</u>	<u>13%</u>	<u>12%</u>
<b>Revenues Over/(Under) Expenditures</b>							
	<u>\$ (3,496,996)</u>	<u>\$ (1,009,146)</u>	<u>\$ (3,836,143)</u>				

Key:

- A - Generally more activity with a few larger businesses obtaining licenses for current and two prior years as a result of effective enforcement.
- B - Overlapping staff and leave payouts for retiring staff in FY14.
- C - Decrease is a result of timing differences in payments of software maintenance contracts.
- D - Increase due to purchase of equipment upgrade in Council Chambers and a new vehicle.
- E - One extra payroll through August 2014 over 2013.

# **Special Revenue Funds**

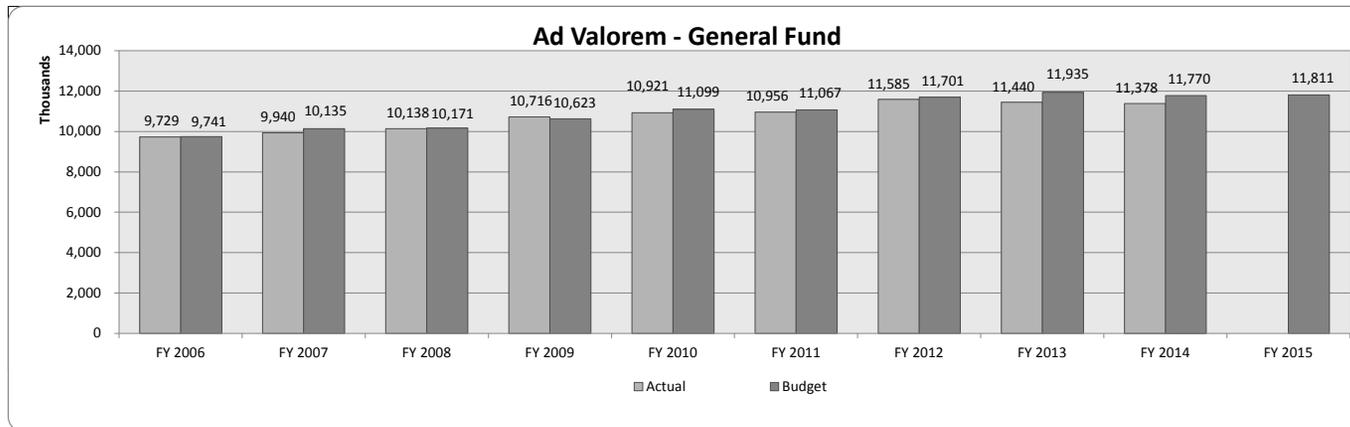
TOWN OF HILTON HEAD ISLAND  
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
SPECIAL REVENUE GOVERNMENTAL FUNDS  
FISCAL YEAR 2015 - THROUGH AUGUST (2ND PERIOD)  
UNAUDITED

	Tax Increment Financing District	Local Accom. Tax	State Accom. Tax	Real Estate Transfer Fee	Hospitality Tax	Beach Preservation Fee	Non-Major Governmental Funds	Total Special Revenue Funds
<b>Revenues:</b>								
Real and Personal Property Taxes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Accommodations Tax	-	65,896	-	-	-	-	-	65,896
Hospitality Tax	-	-	-	-	263,460	-	-	263,460
Real Estate Transfer Fees	-	-	-	420,813	-	-	-	420,813
Beach Preservation Fees	-	-	-	-	-	131,791	-	131,791
Electric Franchise Fees	-	-	-	-	-	-	604,150	604,150
Grant Revenue	-	-	-	-	-	-	7,754	7,754
Investment Income	201	-	64	52	25	755	85	1,182
Total Revenues	201	65,896	64	420,865	263,485	132,547	611,989	1,495,047
<b>Expenditures:</b>								
<b>General Government</b>								
Expenditure								
Town Council	-	-	-	-	-	-	-	-
Town Manager	-	-	-	-	-	-	-	-
<b>Administration</b>								
Expenditure								
Administration/Legal	-	-	-	-	-	-	-	-
Finance	-	-	-	4,208	-	-	-	4,208
<b>Community Services</b>								
Expenditure								
Community Development	-	-	-	-	-	-	-	-
Public Projects and Facilities	-	-	-	-	-	-	-	-
<b>Public Safety</b>								
Expenditure								
Sheriff	-	-	-	-	-	-	-	-
Fire & Rescue	-	-	-	-	-	-	10,276	10,276
<b>Grants</b>								
	-	-	52,729	-	-	-	-	52,729
<b>Capital Outlay/Projects</b>								
	-	-	-	-	-	-	290,403	290,403
Total expenditures	-	-	52,729	4,208	-	-	300,679	357,616
<b>Excess (deficiency) of revenues over (under) expenditures</b>	201	65,896	(52,665)	416,657	263,485	132,547	311,310	1,137,432
<b>Other financing sources (uses):</b>								
Transfers Out:								
General Fund	-	(65,896)	-	-	-	-	-	(65,896)
Accommodations Tax - Local	-	-	-	-	-	-	-	-
Accommodations Tax - State	-	-	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-	-	-
Real Estate Transfer	-	-	-	-	-	-	-	-
Beach Preservation	-	-	-	-	-	-	-	-
Electric Franchise	-	-	-	-	-	-	-	-
TIF	-	-	-	-	-	-	-	-
Stormwater Utility	-	-	-	-	-	-	-	-
Debt Service Fund	-	-	-	-	-	(4,243,707)	-	(4,243,707)
Capital Projects Fund	(275,193)	-	-	-	(80,028)	(11,018)	-	(366,239)
Transfers In:								
Capital Projects Fund	-	-	-	-	-	-	-	-
Total other financing sources (uses)	(275,193)	(65,896)	-	-	(80,028)	(4,254,725)	-	(4,675,842)
<b>Net change in fund balances</b>	(274,992)	-	(52,665)	416,657	183,457	(4,122,179)	311,310	(3,538,410)
<b>Fund balance - beginning - Preliminary</b>	5,882,795	-	2,528,939	1,496,785	1,375,890	14,535,782	2,777,757	28,597,948
<b>Fund balance - ending</b>	\$ 5,607,803	\$ -	\$ 2,476,274	\$ 1,913,442	\$ 1,559,347	\$ 10,413,603	\$ 3,089,067	\$ 25,059,538

**Revenue Analysis  
General Fund**

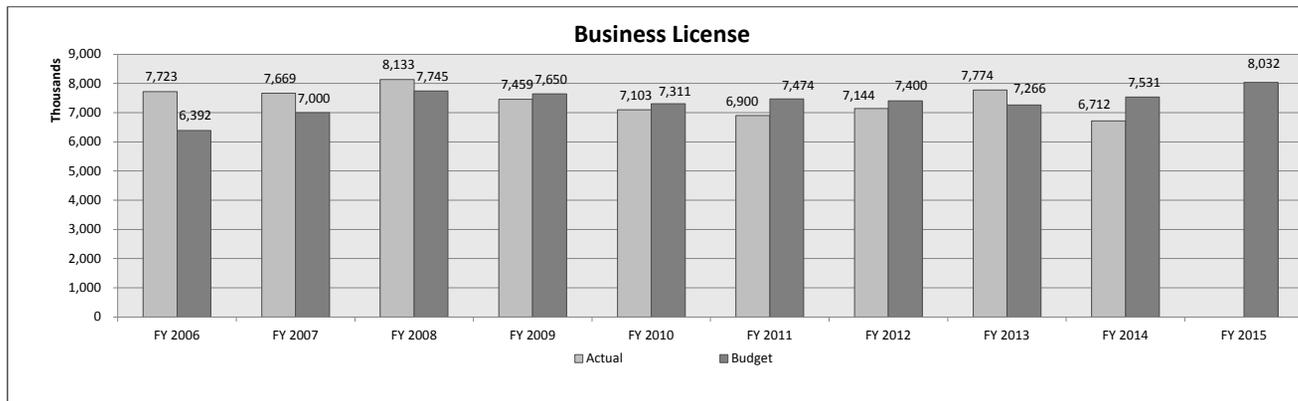
Ad Valorem Tax Revenue - GF  
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	44,586 0%	72,444 1%	110,323 1%	<b>227,353</b> <b>2%</b>	175,473 2%	829,940 9%	3,951,807 41%	<b>4,957,220</b> <b>51%</b>	3,742,415 38%	61,037 1%	323,124 3%	<b>4,126,576</b> <b>42%</b>	111,446 1%	60,917 1%	245,856 3%	<b>418,219</b> <b>4%</b>	<b>9,729,368</b> <b>100%</b>
FY 2007	53,735 1%	40,122 0%	104,709 1%	<b>198,566</b> <b>2%</b>	361,332 4%	836,247 8%	4,212,070 42%	<b>5,409,649</b> <b>54%</b>	3,511,938 35%	340,058 3%	167,145 2%	<b>4,019,141</b> <b>40%</b>	(133,783) -1%	99,610 1%	346,860 3%	<b>312,687</b> <b>3%</b>	<b>9,940,043</b> <b>100%</b>
FY 2008	44,601 0%	47,382 0%	57,528 1%	<b>149,511</b> <b>1%</b>	426,108 4%	822,879 8%	4,636,838 46%	<b>5,885,825</b> <b>58%</b>	3,765,955 37%	65,420 1%	119,870 1%	<b>3,951,245</b> <b>39%</b>	208,719 2%	76,033 1%	(132,948) -1%	<b>151,804</b> <b>1%</b>	<b>10,138,385</b> <b>100%</b>
FY 2009	36,076 0%	41,534 0%	84,443 1%	<b>162,053</b> <b>2%</b>	1,922 0%	1,086,678 10%	829,855 8%	<b>1,918,455</b> <b>18%</b>	3,313,463 31%	4,437,270 41%	338,990 3%	<b>8,089,723</b> <b>75%</b>	- 0%	202,764 2%	342,955 3%	<b>545,719</b> <b>5%</b>	<b>10,715,950</b> <b>100%</b>
FY 2010	- 0%	- 0%	78,356 1%	<b>78,356</b> <b>1%</b>	67,292 1%	327,013 3%	1,451,045 13%	<b>1,845,350</b> <b>17%</b>	4,590,506 42%	3,511,502 32%	326,948 3%	<b>8,428,956</b> <b>77%</b>	58,593 1%	83,793 1%	425,648 4%	<b>568,034</b> <b>5%</b>	<b>10,920,696</b> <b>100%</b>
FY 2011	- 0%	30,269 0%	38,170 0%	<b>68,439</b> <b>1%</b>	109,183 1%	255,076 2%	870,761 8%	<b>1,235,020</b> <b>11%</b>	8,481,389 77%	345,407 3%	243,722 2%	<b>9,070,518</b> <b>83%</b>	87,177 1%	177,576 2%	317,449 3%	<b>582,202</b> <b>5%</b>	<b>10,956,179</b> <b>100%</b>
FY 2012	- 0%	30,088 0%	40,766 0%	<b>70,854</b> <b>1%</b>	1,884 0%	192,760 2%	2,352,625 20%	<b>2,547,269</b> <b>22%</b>	8,144,646 70%	161,609 1%	103,902 1%	<b>8,410,157</b> <b>73%</b>	28,544 0%	243,490 2%	284,756 2%	<b>556,790</b> <b>5%</b>	<b>11,585,070</b> <b>100%</b>
FY 2013	- 0%	26,703 0%	134,190 1%	<b>160,893</b> <b>1%</b>	1,884 0%	262,845 2%	2,371,616 21%	<b>2,636,345</b> <b>23%</b>	7,713,999 67%	159,541 1%	167,078 1%	<b>8,040,618</b> <b>70%</b>	181,678 2%	196,830 2%	223,929 2%	<b>602,437</b> <b>5%</b>	<b>11,440,293</b> <b>100%</b>
FY 2014	46,769 0%	52,495 0%	68,068 1%	<b>167,332</b> <b>1%</b>	1,928 0%	275,948 2%	2,526,723 22%	<b>2,804,599</b> <b>25%</b>	7,352,542 65%	410,179 4%	117,378 1%	<b>7,880,099</b> <b>69%</b>	165,921 1%	97,846 1%	261,875 2%	<b>525,642</b> <b>5%</b>	<b>11,377,672</b> <b>100%</b>
FY 2015	38,766 49%	40,487 51%	- 0%	<b>79,253</b> <b>100%</b>	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	<b>79,253</b> <b>100%</b>



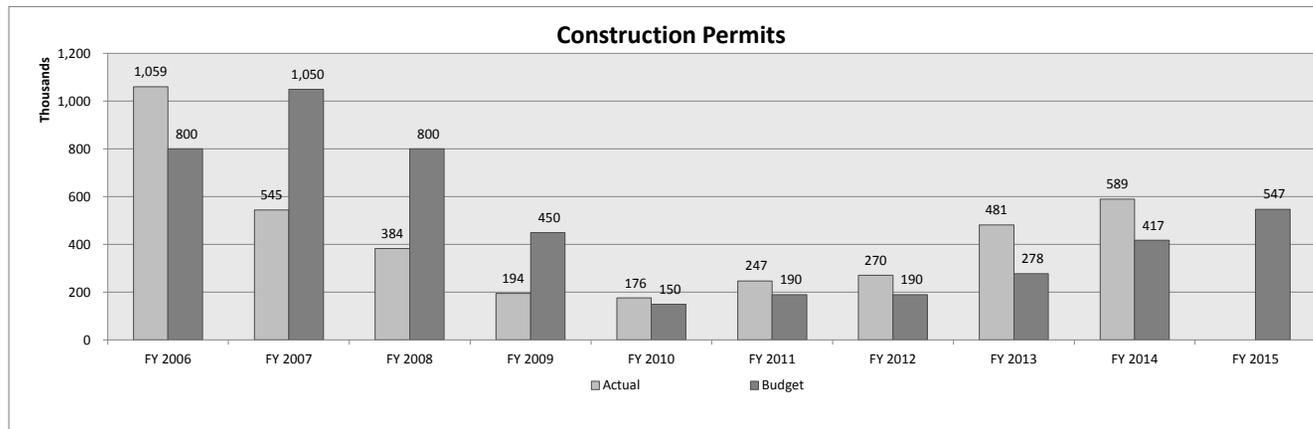
Business License Revenue - GF  
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	26,015 0%	44,758 1%	290,369 4%	<b>361,142</b> <b>5%</b>	149,772 2%	84,131 1%	83,249 1%	<b>317,152</b> <b>4%</b>	335,551 4%	317,580 4%	699,776 9%	<b>1,352,907</b> <b>18%</b>	550,722 7%	1,532,945 20%	3,608,506 47%	<b>5,692,173</b> <b>74%</b>	<b>7,723,374</b> <b>100%</b>
FY 2007	33,483 0%	20,463 0%	26,160 0%	<b>80,106</b> <b>1%</b>	47,892 1%	69,312 1%	106,200 1%	<b>223,404</b> <b>3%</b>	151,233 2%	322,983 4%	728,618 10%	<b>1,202,834</b> <b>16%</b>	551,813 7%	1,677,215 22%	3,933,285 51%	<b>6,162,313</b> <b>80%</b>	<b>7,668,657</b> <b>100%</b>
FY 2008	14,876 0%	71,626 1%	14,485 0%	<b>100,987</b> <b>1%</b>	178,357 2%	18,066 0%	71,291 1%	<b>267,714</b> <b>3%</b>	185,179 2%	421,376 5%	740,367 9%	<b>1,346,922</b> <b>17%</b>	476,458 6%	1,346,441 17%	4,594,509 56%	<b>6,417,408</b> <b>79%</b>	<b>8,133,031</b> <b>100%</b>
FY 2009	(3,452) 0%	37,746 1%	34,690 0%	<b>68,984</b> <b>1%</b>	20,446 0%	11,955 0%	51,445 1%	<b>83,847</b> <b>1%</b>	338,171 5%	325,311 4%	670,109 9%	<b>1,333,592</b> <b>18%</b>	600,719 8%	1,244,326 17%	4,127,590 55%	<b>5,972,635</b> <b>80%</b>	<b>7,459,058</b> <b>100%</b>
FY 2010	4,033 0%	46,255 1%	45,979 1%	<b>96,267</b> <b>1%</b>	38,556 1%	17,736 0%	72,775 1%	<b>129,067</b> <b>2%</b>	327,317 5%	282,390 4%	666,682 9%	<b>1,276,389</b> <b>18%</b>	460,723 6%	970,312 14%	4,170,741 59%	<b>5,601,776</b> <b>79%</b>	<b>7,103,499</b> <b>100%</b>
FY 2011	(3,187) 0%	39,465 1%	41,676 1%	<b>77,954</b> <b>1%</b>	24,714 0%	152,531 2%	28,606 0%	<b>205,851</b> <b>3%</b>	340,002 5%	269,767 4%	577,906 8%	<b>1,187,675</b> <b>17%</b>	323,454 5%	1,440,102 21%	3,665,388 53%	<b>5,428,944</b> <b>79%</b>	<b>6,900,424</b> <b>100%</b>
FY 2012	49,981 1%	77,084 1%	36,720 1%	<b>163,785</b> <b>2%</b>	14,200 0%	139,677 2%	24,945 0%	<b>178,822</b> <b>3%</b>	291,257 4%	264,084 4%	591,324 8%	<b>1,146,665</b> <b>16%</b>	305,333 4%	1,636,696 23%	3,713,025 52%	<b>5,655,054</b> <b>79%</b>	<b>7,144,326</b> <b>100%</b>
FY 2013	78,288 1%	29,361 0%	138,716 2%	<b>246,365</b> <b>3%</b>	41,936 1%	21,699 0%	26,048 0%	<b>89,683</b> <b>1%</b>	392,392 5%	324,658 4%	622,533 8%	<b>1,339,583</b> <b>17%</b>	563,869 7%	1,713,174 22%	3,821,464 49%	<b>6,098,507</b> <b>78%</b>	<b>7,774,138</b> <b>100%</b>
FY 2014	24,453 0%	29,154 0%	31,656 0%	<b>85,263</b> <b>1%</b>	34,931 1%	34,452 1%	30,588 0%	<b>99,971</b> <b>1%</b>	337,677 5%	434,118 6%	709,908 11%	<b>1,481,703</b> <b>22%</b>	477,588 7%	1,404,224 21%	3,163,182 47%	<b>5,044,994</b> <b>75%</b>	<b>6,711,931</b> <b>100%</b>
FY 2015	79,439 63%	46,277 37%	- 0%	<b>125,716</b> <b>100%</b>	- 0%	- 0%	- 0%	<b>0%</b>	- 0%	- 0%	- 0%	<b>0%</b>	- 0%	- 0%	- 0%	- 0%	<b>125,716</b> <b>100%</b>



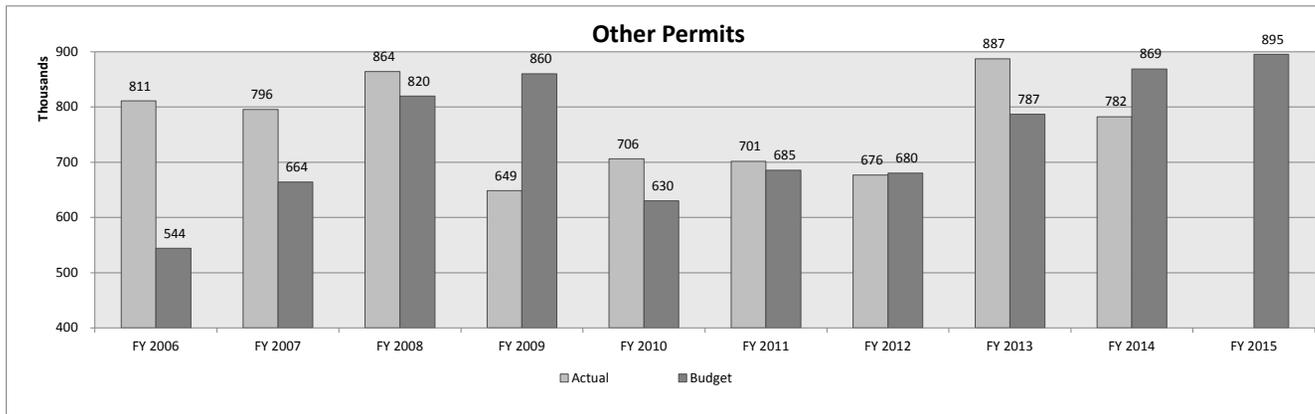
Construction Permits Revenue - GF  
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	88,210 8%	101,775 10%	78,623 7%	<b>268,608</b> <b>25%</b>	147,989 14%	186,145 18%	56,892 5%	<b>391,026</b> <b>37%</b>	94,695 9%	74,680 7%	76,089 7%	<b>245,464</b> <b>23%</b>	52,208 5%	49,986 5%	52,162 5%	<b>154,356</b> <b>15%</b>	<b>1,059,454</b> <b>100%</b>
FY 2007	55,511 10%	74,277 14%	49,736 9%	<b>179,524</b> <b>33%</b>	30,790 6%	39,626 7%	44,820 8%	<b>115,236</b> <b>21%</b>	58,133 11%	21,818 4%	49,990 9%	<b>129,941</b> <b>24%</b>	57,788 11%	29,078 5%	32,996 6%	<b>119,862</b> <b>22%</b>	<b>544,563</b> <b>100%</b>
FY 2008	25,645 7%	34,739 9%	41,181 11%	<b>101,565</b> <b>26%</b>	32,090 8%	40,974 11%	32,173 8%	<b>105,237</b> <b>27%</b>	48,812 13%	48,781 13%	25,218 7%	<b>122,811</b> <b>32%</b>	19,112 5%	18,730 5%	16,047 4%	<b>53,889</b> <b>14%</b>	<b>383,502</b> <b>100%</b>
FY 2009	9,938 5%	41,505 21%	11,199 6%	<b>62,642</b> <b>32%</b>	9,023 5%	(2,614) -1%	25,014 13%	<b>31,423</b> <b>16%</b>	13,509 7%	8,117 4%	9,422 5%	<b>31,048</b> <b>16%</b>	9,306 5%	39,456 20%	20,512 11%	<b>69,274</b> <b>36%</b>	<b>194,387</b> <b>100%</b>
FY 2010	38,343 22%	2,861 2%	8,361 5%	<b>49,565</b> <b>28%</b>	24,075 14%	6,166 4%	12,509 7%	<b>42,750</b> <b>24%</b>	11,863 7%	3,508 2%	25,385 14%	<b>40,756</b> <b>23%</b>	5,198 3%	22,832 13%	14,783 8%	<b>42,813</b> <b>24%</b>	<b>175,884</b> <b>100%</b>
FY 2011	10,147 4%	20,117 8%	16,631 7%	<b>46,895</b> <b>19%</b>	6,375 3%	29,630 12%	11,739 5%	<b>47,744</b> <b>19%</b>	6,474 3%	23,982 10%	20,578 8%	<b>51,034</b> <b>21%</b>	32,312 13%	27,154 11%	42,276 17%	<b>101,742</b> <b>41%</b>	<b>247,415</b> <b>100%</b>
FY 2012	22,354 8%	32,256 12%	26,063 10%	<b>80,673</b> <b>30%</b>	26,673 10%	27,429 10%	18,235 7%	<b>72,337</b> <b>27%</b>	8,357 3%	16,291 6%	31,865 12%	<b>56,513</b> <b>21%</b>	6,183 2%	22,605 8%	32,052 12%	<b>60,840</b> <b>23%</b>	<b>270,363</b> <b>100%</b>
FY 2013	12,340 3%	9,387 2%	15,832 3%	<b>37,559</b> <b>8%</b>	27,497 6%	64,155 13%	71,333 15%	<b>162,985</b> <b>34%</b>	25,940 5%	23,064 5%	52,844 11%	<b>101,848</b> <b>21%</b>	55,578 12%	68,889 14%	54,251 11%	<b>178,718</b> <b>37%</b>	<b>481,110</b> <b>100%</b>
FY 2014	40,224 7%	42,730 7%	26,890 5%	<b>109,844</b> <b>19%</b>	31,355 5%	30,922 5%	36,730 6%	<b>99,007</b> <b>17%</b>	34,979 6%	53,832 9%	107,460 18%	<b>196,271</b> <b>33%</b>	30,936 5%	116,185 20%	36,625 6%	<b>183,746</b> <b>31%</b>	<b>588,868</b> <b>100%</b>
FY 2015	18,170 33%	36,862 67%	- 0%	<b>55,032</b> <b>100%</b>	- 0%	- 0%	- 0%	- <b>0%</b>	- 0%	- 0%	- 0%	- <b>0%</b>	- 0%	- 0%	- 0%	- <b>0%</b>	<b>55,032</b> <b>100%</b>



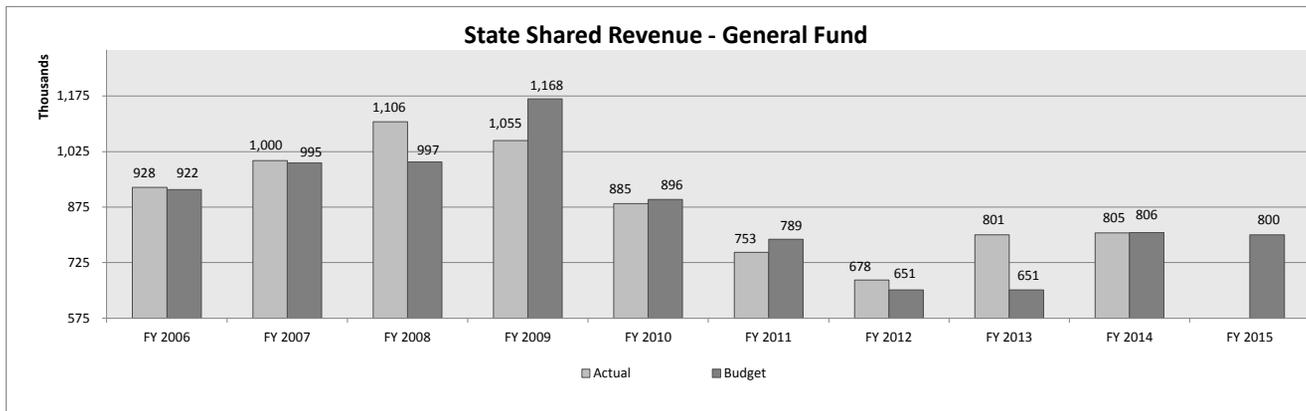
Other Permits Revenue - GF  
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	52,509 6%	64,372 8%	74,718 9%	<b>191,599</b> <b>24%</b>	77,305 10%	69,224 9%	47,710 6%	<b>194,239</b> <b>24%</b>	65,193 8%	88,547 11%	93,338 12%	<b>247,078</b> <b>30%</b>	61,991 8%	59,272 7%	56,800 7%	<b>178,063</b> <b>22%</b>	<b>810,979</b> <b>100%</b>
FY 2007	76,205 10%	48,281 6%	66,370 8%	<b>190,856</b> <b>24%</b>	71,463 9%	68,249 9%	77,658 10%	<b>217,370</b> <b>27%</b>	66,221 8%	60,744 8%	84,701 11%	<b>211,666</b> <b>27%</b>	59,002 7%	59,957 8%	56,797 7%	<b>175,756</b> <b>22%</b>	<b>795,648</b> <b>100%</b>
FY 2008	57,533 7%	66,973 8%	82,031 9%	<b>206,537</b> <b>24%</b>	77,095 9%	83,033 10%	55,201 6%	<b>215,329</b> <b>25%</b>	87,717 10%	80,033 9%	62,266 7%	<b>230,016</b> <b>27%</b>	66,869 8%	74,702 9%	70,794 8%	<b>212,365</b> <b>25%</b>	<b>864,247</b> <b>100%</b>
FY 2009	76,267 12%	63,207 10%	43,215 7%	<b>182,689</b> <b>28%</b>	49,610 8%	49,465 8%	53,983 8%	<b>153,058</b> <b>24%</b>	51,823 8%	55,258 9%	54,604 8%	<b>161,685</b> <b>25%</b>	45,626 7%	51,609 8%	54,025 8%	<b>151,260</b> <b>23%</b>	<b>648,692</b> <b>100%</b>
FY 2010	61,262 9%	49,960 7%	47,646 7%	<b>158,868</b> <b>22%</b>	58,496 8%	64,861 9%	70,116 10%	<b>193,473</b> <b>27%</b>	58,306 8%	49,514 7%	81,236 11%	<b>189,056</b> <b>27%</b>	61,339 9%	56,495 8%	47,199 7%	<b>165,033</b> <b>23%</b>	<b>706,430</b> <b>100%</b>
FY 2011	40,701 6%	48,024 7%	52,077 7%	<b>140,802</b> <b>20%</b>	48,291 7%	51,910 7%	53,334 8%	<b>153,535</b> <b>22%</b>	67,782 10%	61,098 9%	57,026 8%	<b>185,906</b> <b>27%</b>	100,460 14%	52,449 7%	68,326 10%	<b>221,235</b> <b>32%</b>	<b>701,478</b> <b>100%</b>
FY 2012	49,316 7%	57,773 9%	60,981 9%	<b>168,070</b> <b>25%</b>	53,575 8%	60,825 9%	61,559 9%	<b>175,959</b> <b>26%</b>	60,592 9%	55,479 8%	59,953 9%	<b>176,024</b> <b>26%</b>	53,688 8%	53,361 8%	49,374 7%	<b>156,423</b> <b>23%</b>	<b>676,476</b> <b>100%</b>
FY 2013	41,422 5%	52,595 6%	65,003 7%	<b>159,020</b> <b>18%</b>	66,274 7%	125,879 14%	83,195 9%	<b>275,348</b> <b>31%</b>	74,093 8%	56,455 6%	53,078 6%	<b>183,626</b> <b>21%</b>	105,145 12%	70,282 8%	93,634 11%	<b>269,061</b> <b>30%</b>	<b>887,055</b> <b>100%</b>
FY 2014	49,462 6%	57,128 7%	67,666 9%	<b>174,256</b> <b>22%</b>	77,185 10%	55,735 7%	90,055 12%	<b>222,975</b> <b>28%</b>	83,832 11%	66,959 9%	59,140 8%	<b>209,931</b> <b>27%</b>	64,333 8%	57,687 7%	53,274 7%	<b>175,294</b> <b>22%</b>	<b>782,456</b> <b>100%</b>
FY 2015	46,317 43%	61,961 57%	- 0%	<b>108,278</b> <b>100%</b>	- 0%	- 0%	- 0%	- <b>0%</b>	- 0%	- 0%	- 0%	- <b>0%</b>	- 0%	- 0%	- 0%	- <b>0%</b>	<b>108,278</b> <b>100%</b>



State Shared Revenue - GF  
Revenues by Month/Fiscal Year

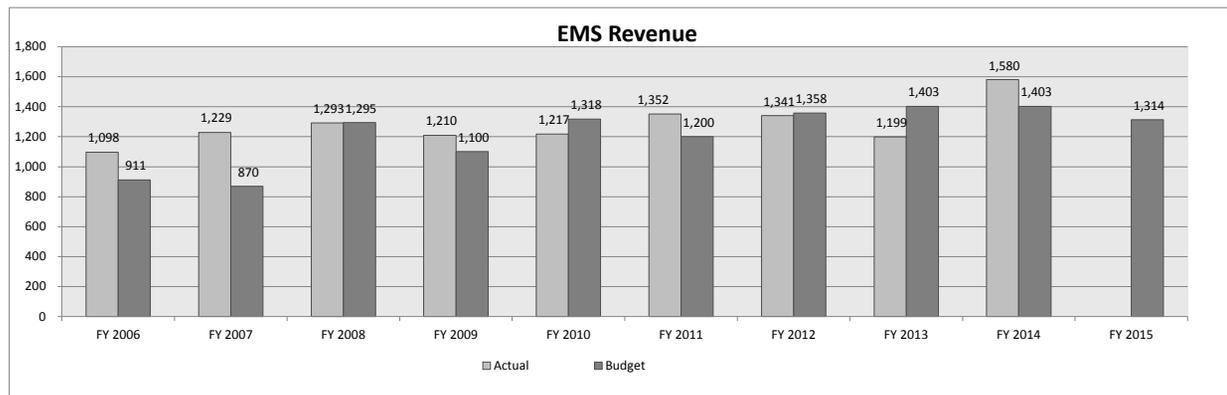
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	-	-	229,166	<b>229,166</b>	-	-	227,273	<b>227,273</b>	-	-	226,570	<b>226,570</b>	-	-	245,112	<b>245,112</b>	<b>928,121</b>
	0%	0%	25%	<b>25%</b>	0%	0%	24%	<b>24%</b>	0%	0%	24%	<b>24%</b>	0%	0%	26%	<b>26%</b>	<b>100%</b>
FY 2007	-	-	245,112	<b>245,112</b>	-	-	241,810	<b>241,810</b>	-	-	241,810	<b>241,810</b>	-	-	271,702	<b>271,702</b>	<b>1,000,434</b>
	0%	0%	25%	<b>25%</b>	0%	0%	24%	<b>24%</b>	0%	0%	24%	<b>24%</b>	0%	0%	27%	<b>27%</b>	<b>100%</b>
FY 2008	-	-	271,702	<b>271,702</b>	-	-	271,702	<b>271,702</b>	-	-	271,702	<b>271,702</b>	-	-	290,565	<b>290,565</b>	<b>1,105,671</b>
	0%	0%	25%	<b>25%</b>	0%	0%	25%	<b>25%</b>	0%	0%	25%	<b>25%</b>	0%	0%	26%	<b>26%</b>	<b>100%</b>
FY 2009	-	-	278,943	<b>278,943</b>	-	-	258,649	<b>258,649</b>	-	-	258,649	<b>258,649</b>	-	-	258,650	<b>258,650</b>	<b>1,054,891</b>
	0%	0%	26%	<b>26%</b>	0%	0%	25%	<b>25%</b>	0%	0%	23%	<b>25%</b>	0%	0%	23%	<b>25%</b>	<b>100%</b>
FY 2010	-	-	211,471	<b>211,471</b>	-	-	-	-	211,471	-	-	<b>211,471</b>	250,259	-	211,471	<b>461,730</b>	<b>884,672</b>
	0%	0%	24%	<b>24%</b>	0%	0%	0%	<b>0%</b>	24%	0%	0%	<b>24%</b>	28%	0%	24%	<b>52%</b>	<b>100%</b>
FY 2011	-	-	191,494	<b>191,494</b>	-	-	-	-	191,494	-	-	<b>191,494</b>	185,000	-	185,000	<b>370,000</b>	<b>752,988</b>
	0%	0%	25%	<b>25%</b>	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	25%	0%	25%	<b>49%</b>	<b>100%</b>
FY 2012	-	-	-	-	168,419	-	-	<b>168,419</b>	168,420	-	-	<b>168,420</b>	168,419	-	173,112	<b>341,531</b>	<b>678,370</b>
	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	25%	0%	0%	<b>25%</b>	25%	0%	26%	<b>50%</b>	<b>100%</b>
FY 2013	-	-	-	-	284,858	-	-	<b>284,858</b>	171,862	-	-	<b>171,862</b>	171,850	-	172,089	<b>343,939</b>	<b>800,659</b>
	0%	0%	0%	<b>0%</b>	36%	0%	0%	<b>36%</b>	21%	0%	0%	<b>21%</b>	21%	0%	21%	<b>43%</b>	<b>100%</b>
FY 2014	-	-	-	-	171,850	-	-	<b>171,850</b>	284,773	-	-	<b>284,773</b>	171,849	-	176,555	<b>348,404</b>	<b>805,027</b>
	0%	0%	0%	<b>0%</b>	0%	0%	0%	<b>0%</b>	0%	0%	0%	<b>0%</b>	0%	0%	0%	<b>0%</b>	<b>0%</b>
FY 2015	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	<b>-</b>
	0%	0%	0%	<b>0%</b>	0%	0%	0%	<b>0%</b>	0%	0%	0%	<b>0%</b>	0%	0%	0%	<b>0%</b>	<b>0%</b>



Note: In October of 2012, the Town received a one-time allocation of \$112,957 based upon a supplemental revenue source and appropriation.

EMS Revenue - GF  
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	73,958 7%	113,550 10%	59,349 5%	<b>246,857</b> <b>22%</b>	24,265 2%	113,200 10%	84,995 8%	<b>222,460</b> <b>20%</b>	109,943 10%	91,791 8%	150,391 14%	<b>352,125</b> <b>32%</b>	5,980 1%	198,600 18%	71,580 7%	<b>276,160</b> <b>25%</b>	<b>1,097,602</b> <b>100%</b>
FY 2007	125,651 10%	112,378 9%	95,853 8%	<b>333,882</b> <b>27%</b>	116,943 10%	88,870 7%	95,262 8%	<b>301,075</b> <b>25%</b>	87,069 7%	87,032 7%	96,006 8%	<b>270,107</b> <b>22%</b>	61,194 5%	198,600 16%	63,968 5%	<b>323,762</b> <b>26%</b>	<b>1,228,826</b> <b>100%</b>
FY 2008	44,431 3%	114,384 9%	95,778 7%	<b>254,593</b> <b>20%</b>	72,330 6%	124,118 10%	78,252 6%	<b>274,700</b> <b>21%</b>	229,208 18%	76,584 6%	153,297 12%	<b>459,089</b> <b>36%</b>	107,188 8%	44,928 3%	152,430 12%	<b>304,546</b> <b>24%</b>	<b>1,292,928</b> <b>100%</b>
FY 2009	194,134 16%	111,833 9%	27,521 2%	<b>333,488</b> <b>28%</b>	98,312 8%	24,779 2%	210,979 17%	<b>334,070</b> <b>28%</b>	93,612 8%	88,221 7%	123,025 10%	<b>304,858</b> <b>25%</b>	109,309 9%	127,262 11%	1,313 0%	<b>237,884</b> <b>20%</b>	<b>1,210,300</b> <b>100%</b>
FY 2010	137,337 11%	124,999 10%	87,121 7%	<b>349,457</b> <b>29%</b>	88,332 7%	76,386 6%	89,281 7%	<b>253,999</b> <b>21%</b>	55,126 5%	141,559 12%	122,861 10%	<b>319,546</b> <b>26%</b>	82,541 7%	98,124 8%	113,032 9%	<b>293,697</b> <b>24%</b>	<b>1,216,699</b> <b>100%</b>
FY 2011	169,655 13%	92,567 7%	101,958 8%	<b>364,180</b> <b>27%</b>	86,469 6%	132,634 10%	87,598 6%	<b>306,701</b> <b>23%</b>	102,245 8%	105,484 8%	89,346 7%	<b>297,075</b> <b>22%</b>	110,559 8%	132,638 10%	140,935 10%	<b>384,132</b> <b>28%</b>	<b>1,352,088</b> <b>100%</b>
FY 2012	139,667 10%	112,393 8%	152,366 11%	<b>404,426</b> <b>30%</b>	115,675 9%	92,479 7%	67,460 5%	<b>275,614</b> <b>21%</b>	126,932 9%	118,145 9%	57,136 4%	<b>302,213</b> <b>23%</b>	147,555 11%	129,493 10%	81,486 6%	<b>358,534</b> <b>27%</b>	<b>1,340,787</b> <b>100%</b>
FY 2013	106,231 9%	151,772 13%	126,620 11%	<b>384,623</b> <b>32%</b>	130,091 11%	118,591 10%	(9,389) -1%	<b>239,293</b> <b>20%</b>	67,034 6%	186,703 16%	173,705 14%	<b>427,442</b> <b>36%</b>	131,131 11%	138,721 12%	(122,342) -10%	<b>147,510</b> <b>12%</b>	<b>1,198,868</b> <b>100%</b>
FY 2014	131,108 8%	154,512 10%	212,357 13%	<b>497,977</b> <b>32%</b>	101,666 6%	102,896 7%	117,678 7%	<b>322,240</b> <b>20%</b>	102,756 7%	116,511 7%	129,441 8%	<b>348,708</b> <b>22%</b>	138,482 9%	110,654 7%	161,857 10%	<b>410,993</b> <b>26%</b>	<b>1,579,918</b> <b>100%</b>
FY 2015	139,480 56%	111,016 44%	- 0%	<b>250,496</b> <b>100%</b>	- 0%	- 0%	- 0%	<b>0</b> <b>0%</b>	- 0%	- 0%	- 0%	<b>0</b> <b>0%</b>	- 0%	- 0%	- 0%	<b>0</b> <b>0%</b>	<b>250,496</b> <b>100%</b>

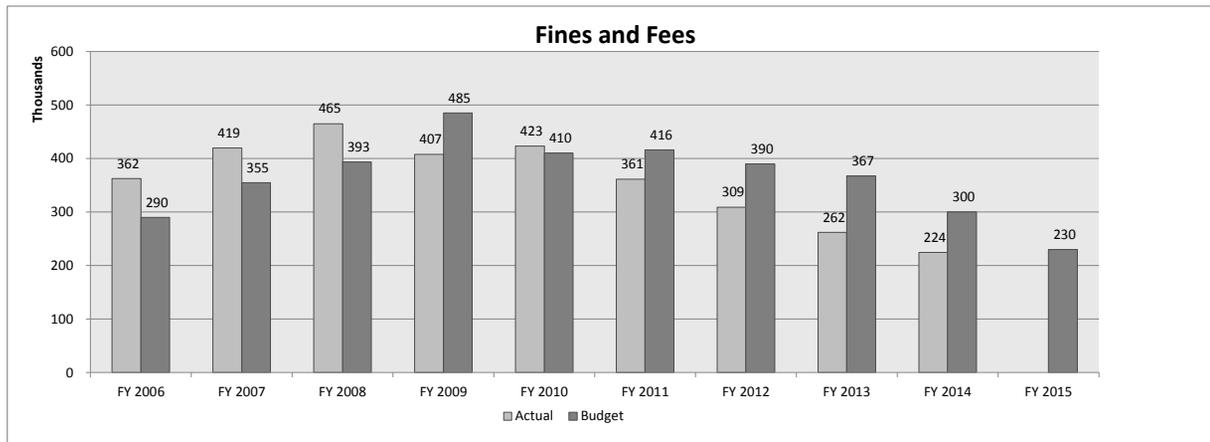


The negative revenue in December of 2012 is attributable to suspended invoice billing associated with the implementation of new EMS Billing software. For several months beginning in February of 2013, revenues will be higher as staff catches up billing in the new software.

The negative revenue in June of 2013 is attributable to an increase in the estimated uncollectible EMS revenue. The increase is associated with the implementation of the new billing software and the phase-out of the old software, i.e. the "clean up" of the old records is responsible for the majority of this increase.

Fines & Fees Revenue - GF  
Revenues by Month/Fiscal Year

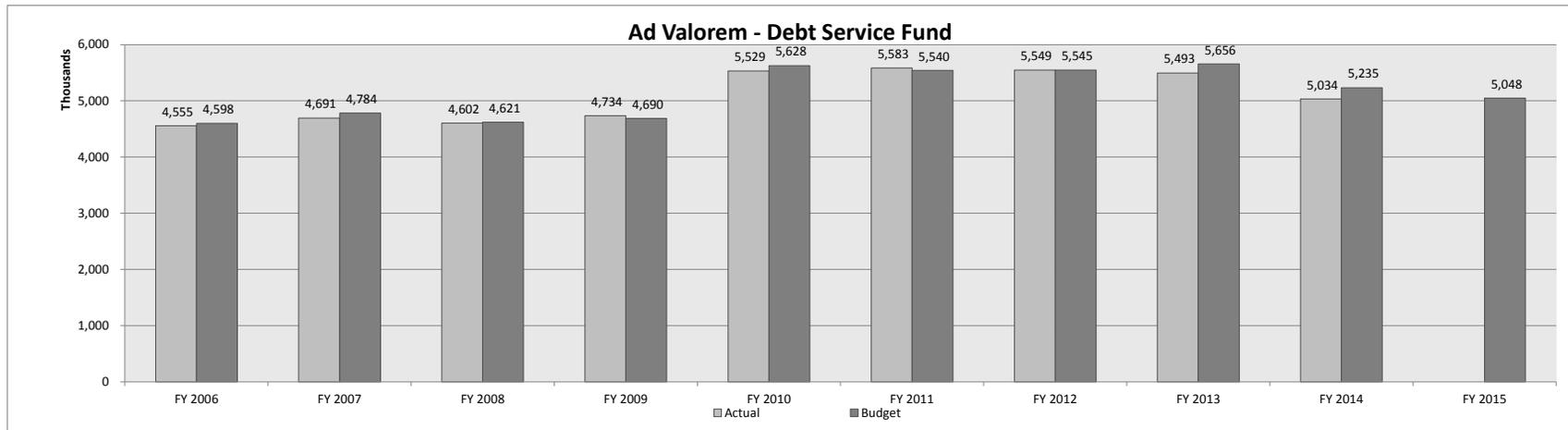
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	33,518 9%	30,108 8%	32,229 9%	<b>95,855</b> <b>26%</b>	25,854 7%	31,760 9%	26,868 7%	<b>84,482</b> <b>23%</b>	29,342 8%	27,384 8%	34,509 10%	<b>91,235</b> <b>25%</b>	29,211 8%	30,377 8%	31,306 9%	<b>90,894</b> <b>25%</b>	<b>362,466</b> <b>100%</b>
FY 2007	52,481 13%	36,232 9%	25,088 6%	<b>113,801</b> <b>27%</b>	28,493 7%	31,604 8%	27,617 7%	<b>87,714</b> <b>21%</b>	36,378 9%	35,545 8%	31,585 8%	<b>103,508</b> <b>25%</b>	37,798 9%	37,425 9%	39,066 9%	<b>114,289</b> <b>27%</b>	<b>419,312</b> <b>100%</b>
FY 2008	43,673 9%	50,004 11%	49,783 11%	<b>143,460</b> <b>31%</b>	43,615 9%	40,721 9%	39,803 9%	<b>124,139</b> <b>27%</b>	38,170 8%	34,129 7%	44,389 10%	<b>116,688</b> <b>25%</b>	42,465 9%	(2,144) 0%	40,457 9%	<b>80,778</b> <b>17%</b>	<b>465,065</b> <b>100%</b>
FY 2009	45,023 11%	38,490 9%	36,213 9%	<b>119,726</b> <b>29%</b>	28,928 7%	(4,436) -1%	67,835 17%	<b>92,327</b> <b>23%</b>	26,890 7%	25,284 6%	36,062 9%	<b>88,236</b> <b>22%</b>	88,498 22%	37,869 9%	(19,234) -5%	<b>107,133</b> <b>26%</b>	<b>407,422</b> <b>100%</b>
FY 2010	42,800 10%	32,955 8%	36,215 9%	<b>111,970</b> <b>26%</b>	36,450 9%	32,096 8%	34,975 8%	<b>103,521</b> <b>24%</b>	28,129 7%	40,868 10%	33,968 8%	<b>102,965</b> <b>24%</b>	34,019 8%	34,325 8%	36,242 9%	<b>104,586</b> <b>25%</b>	<b>423,042</b> <b>100%</b>
FY 2011	38,861 11%	32,833 9%	40,636 11%	<b>112,330</b> <b>31%</b>	31,196 9%	31,461 9%	22,224 6%	<b>84,881</b> <b>24%</b>	27,464 8%	28,646 8%	31,823 9%	<b>87,933</b> <b>24%</b>	24,453 7%	27,978 8%	23,577 7%	<b>76,008</b> <b>21%</b>	<b>361,152</b> <b>100%</b>
FY 2012	26,127 8%	21,110 7%	26,871 9%	<b>74,108</b> <b>24%</b>	23,055 7%	22,082 7%	33,296 11%	<b>78,433</b> <b>25%</b>	20,900 7%	29,050 9%	32,463 11%	<b>82,413</b> <b>27%</b>	25,408 8%	24,821 8%	23,525 8%	<b>73,754</b> <b>24%</b>	<b>308,708</b> <b>100%</b>
FY 2013	25,225 10%	24,053 9%	25,239 10%	<b>74,517</b> <b>28%</b>	19,393 7%	19,883 8%	19,780 8%	<b>59,056</b> <b>23%</b>	19,020 7%	19,730 8%	18,492 7%	<b>57,242</b> <b>22%</b>	26,122 10%	19,470 7%	25,615 10%	<b>71,207</b> <b>27%</b>	<b>262,022</b> <b>100%</b>
FY 2014	24,380 11%	19,279 9%	20,202 9%	<b>63,861</b> <b>28%</b>	21,124 9%	12,485 6%	12,491 6%	<b>46,100</b> <b>21%</b>	19,130 9%	11,526 5%	22,510 10%	<b>53,166</b> <b>24%</b>	22,167 10%	16,194 7%	22,959 10%	<b>61,320</b> <b>27%</b>	<b>224,447</b> <b>100%</b>
FY 2015	22,775 52%	20,648 48%	- 0%	<b>43,423</b> <b>100%</b>	- 0%	- 0%	- 0%	<b>-</b> <b>0%</b>	- 0%	- 0%	- 0%	<b>-</b> <b>0%</b>	- 0%	- 0%	- 0%	<b>-</b> <b>0%</b>	<b>43,423</b> <b>100%</b>



**Revenue Analysis  
Debt Service Fund**

Ad Valorem Tax Revenue - DSF  
Revenues by Month/Fiscal Year

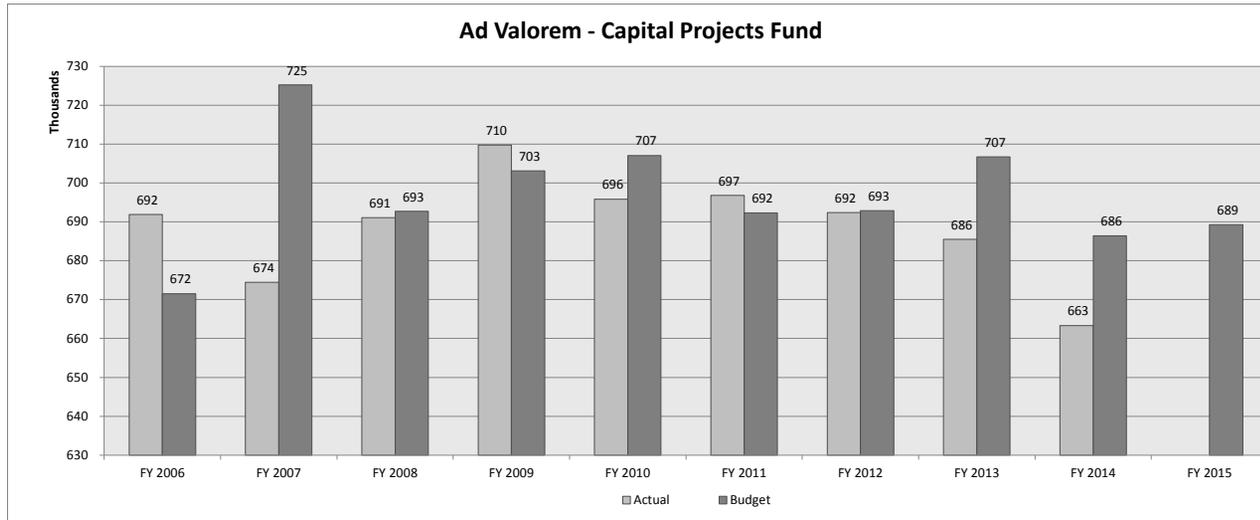
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	14,209 0%	25,802 1%	41,076 1%	<b>81,087</b> <b>2%</b>	86,210 2%	391,235 9%	1,858,563 41%	<b>2,336,008</b> <b>51%</b>	1,758,039 39%	39,679 1%	146,492 3%	<b>1,944,210</b> <b>43%</b>	8,917 0%	81,384 2%	103,193 2%	<b>193,494</b> <b>4%</b>	<b>4,554,799</b> <b>100%</b>
FY 2007	22,130 0%	18,816 0%	47,789 1%	<b>88,735</b> <b>2%</b>	168,447 4%	397,758 8%	1,988,854 42%	<b>2,555,059</b> <b>54%</b>	1,660,517 35%	157,106 3%	77,483 2%	<b>1,895,106</b> <b>40%</b>	(54,634) -1%	47,024 1%	159,902 3%	<b>152,292</b> <b>3%</b>	<b>4,691,192</b> <b>100%</b>
FY 2008	19,231 0%	22,057 0%	23,023 1%	<b>64,311</b> <b>1%</b>	185,218 4%	361,622 8%	1,971,688 43%	<b>2,518,528</b> <b>55%</b>	1,600,674 35%	296,892 6%	53,512 1%	<b>1,951,078</b> <b>42%</b>	94,683 2%	33,578 1%	(59,685) -1%	<b>68,576</b> <b>1%</b>	<b>4,602,493</b> <b>100%</b>
FY 2009	15,889 0%	16,113 0%	36,396 1%	<b>68,398</b> <b>1%</b>	849 0%	59,589 1%	787,047 17%	<b>847,485</b> <b>18%</b>	1,463,188 31%	1,804,494 38%	304,099 6%	<b>3,571,781</b> <b>75%</b>	- 0%	91,386 2%	155,026 3%	<b>246,412</b> <b>5%</b>	<b>4,734,076</b> <b>100%</b>
FY 2010	- 0%	- 0%	35,188 1%	<b>35,188</b> <b>1%</b>	31,846 1%	161,506 3%	740,179 13%	<b>933,531</b> <b>17%</b>	2,341,918 42%	1,790,050 32%	164,937 3%	<b>4,296,905</b> <b>78%</b>	27,003 0%	38,421 1%	198,355 4%	<b>263,779</b> <b>5%</b>	<b>5,529,403</b> <b>100%</b>
FY 2011	- 0%	14,056 0%	19,474 0%	<b>33,530</b> <b>1%</b>	137,269 2%	45,817 1%	443,940 8%	<b>627,026</b> <b>11%</b>	4,327,075 77%	175,432 3%	123,482 2%	<b>4,625,989</b> <b>83%</b>	44,456 1%	90,456 2%	161,938 3%	<b>296,850</b> <b>5%</b>	<b>5,583,395</b> <b>100%</b>
FY 2012	- 0%	12,613 0%	18,462 0%	<b>31,075</b> <b>1%</b>	901 0%	95,634 2%	1,124,306 20%	<b>1,220,841</b> <b>22%</b>	3,894,155 70%	76,875 1%	49,170 1%	<b>4,020,200</b> <b>72%</b>	14,113 0%	119,383 2%	143,029 3%	<b>276,525</b> <b>5%</b>	<b>5,548,641</b> <b>100%</b>
FY 2013	- 0%	12,753 0%	60,683 1%	<b>73,436</b> <b>1%</b>	901 0%	125,422 2%	1,133,694 21%	<b>1,260,017</b> <b>23%</b>	3,687,079 67%	76,280 1%	79,467 1%	<b>3,842,826</b> <b>70%</b>	86,850 2%	94,022 2%	136,001 2%	<b>316,873</b> <b>6%</b>	<b>5,493,152</b> <b>100%</b>
FY 2014	19,946 0%	23,588 0%	28,897 1%	<b>72,431</b> <b>1%</b>	857 0%	124,303 2%	1,119,117 22%	<b>1,244,277</b> <b>25%</b>	3,252,452 65%	181,448 4%	51,206 1%	<b>3,485,106</b> <b>69%</b>	72,776 1%	43,465 1%	115,851 2%	<b>232,092</b> <b>5%</b>	<b>5,033,906</b> <b>100%</b>
FY 2015	16,925 49%	17,910 51%	- 0%	<b>34,835</b> <b>100%</b>	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	<b>34,835</b> <b>100%</b>



**Revenue Analysis  
Capital Projects Fund**

Ad Valorem Revenue - CIP  
Revenues by Month/Fiscal Year

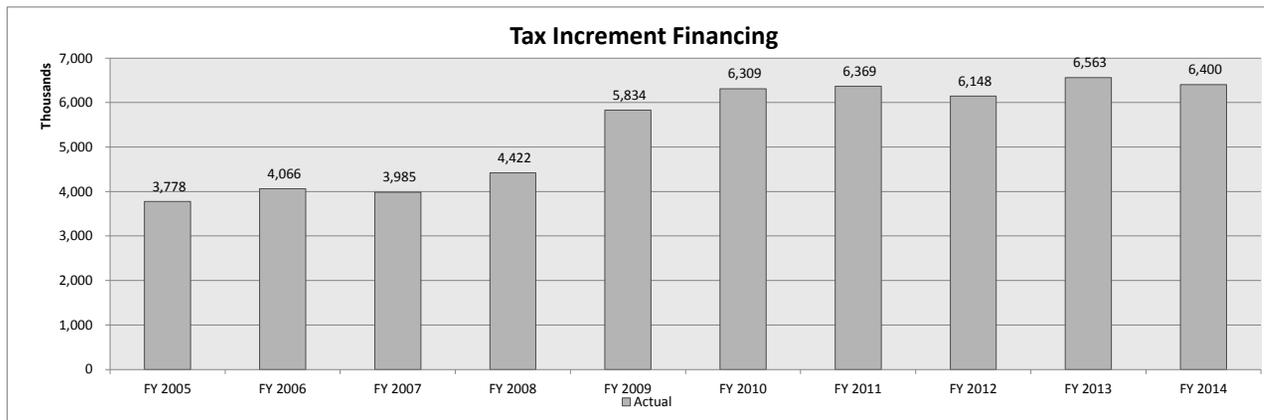
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	5,297 1%	9,604 1%	15,244 2%	<b>30,145</b> <b>4%</b>	10,609 2%	57,454 8%	276,991 40%	<b>345,054</b> <b>50%</b>	262,626 38%	1,795 0%	29,939 4%	<b>294,360</b> <b>43%</b>	(3,784) -1%	9,443 1%	16,685 2%	<b>22,344</b> <b>3%</b>	<b>691,903</b> <b>100%</b>
FY 2007	3,325 0%	2,856 0%	7,270 1%	<b>13,451</b> <b>2%</b>	26,787 4%	48,580 7%	289,787 43%	<b>365,154</b> <b>54%</b>	240,170 36%	25,439 4%	11,850 2%	<b>277,459</b> <b>41%</b>	(15,125) -2%	6,867 1%	26,671 4%	<b>18,413</b> <b>3%</b>	<b>674,477</b> <b>100%</b>
FY 2008	2,827 0%	3,257 0%	3,318 0%	<b>9,402</b> <b>1%</b>	28,017 4%	57,394 8%	308,415 45%	<b>393,826</b> <b>57%</b>	260,148 38%	9,045 1%	8,299 1%	<b>277,492</b> <b>40%</b>	14,208 2%	5,211 1%	(9,035) -1%	<b>10,384</b> <b>2%</b>	<b>691,104</b> <b>100%</b>
FY 2009	2,390 0%	2,416 0%	5,469 1%	<b>10,275</b> <b>1%</b>	127 0%	8,967 1%	118,012 17%	<b>127,106</b> <b>18%</b>	219,349 31%	270,515 38%	45,589 6%	<b>535,453</b> <b>75%</b>	- 0%	13,699 2%	23,241 3%	<b>36,940</b> <b>5%</b>	<b>709,774</b> <b>100%</b>
FY 2010	- 0%	- 0%	4,582 1%	<b>4,582</b> <b>1%</b>	4,377 1%	20,964 3%	92,359 13%	<b>117,700</b> <b>17%</b>	292,269 42%	223,398 32%	20,798 3%	<b>536,465</b> <b>77%</b>	3,826 1%	5,380 1%	27,891 4%	<b>37,097</b> <b>5%</b>	<b>695,844</b> <b>100%</b>
FY 2011	- 0%	1,754 0%	2,431 0%	<b>4,185</b> <b>1%</b>	6,654 1%	16,191 2%	55,402 8%	<b>78,247</b> <b>11%</b>	539,984 77%	21,892 3%	15,409 2%	<b>577,285</b> <b>83%</b>	5,550 1%	11,288 2%	20,208 3%	<b>37,046</b> <b>5%</b>	<b>696,763</b> <b>100%</b>
FY 2012	- 0%	1,574 0%	2,304 0%	<b>3,878</b> <b>1%</b>	112 0%	11,935 2%	140,304 20%	<b>152,351</b> <b>22%</b>	485,952 70%	9,593 1%	6,136 1%	<b>501,681</b> <b>72%</b>	1,761 0%	14,898 2%	17,849 3%	<b>34,508</b> <b>5%</b>	<b>692,418</b> <b>100%</b>
FY 2013	- 0%	1,591 0%	7,573 1%	<b>9,164</b> <b>1%</b>	112 0%	15,652 2%	141,476 21%	<b>157,240</b> <b>23%</b>	460,118 67%	9,519 1%	9,917 1%	<b>479,554</b> <b>70%</b>	10,838 2%	11,734 2%	16,971 2%	<b>39,543</b> <b>6%</b>	<b>685,501</b> <b>100%</b>
FY 2014	2,594 0%	3,071 0%	3,682 1%	<b>9,347</b> <b>1%</b>	113 0%	16,135 2%	147,373 22%	<b>163,621</b> <b>25%</b>	429,065 65%	23,937 4%	6,755 1%	<b>459,757</b> <b>69%</b>	9,594 1%	5,710 1%	15,267 2%	<b>30,571</b> <b>5%</b>	<b>663,296</b> <b>100%</b>
FY 2015	2,233 49%	2,362 51%	- 0%	<b>4,595</b> <b>100%</b>	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	<b>4,595</b> <b>100%</b>



**Revenue Analysis**  
**Other Governmental Funds**

Ad Valorem Tax Revenue - TIF  
Revenues by Month/Fiscal Year

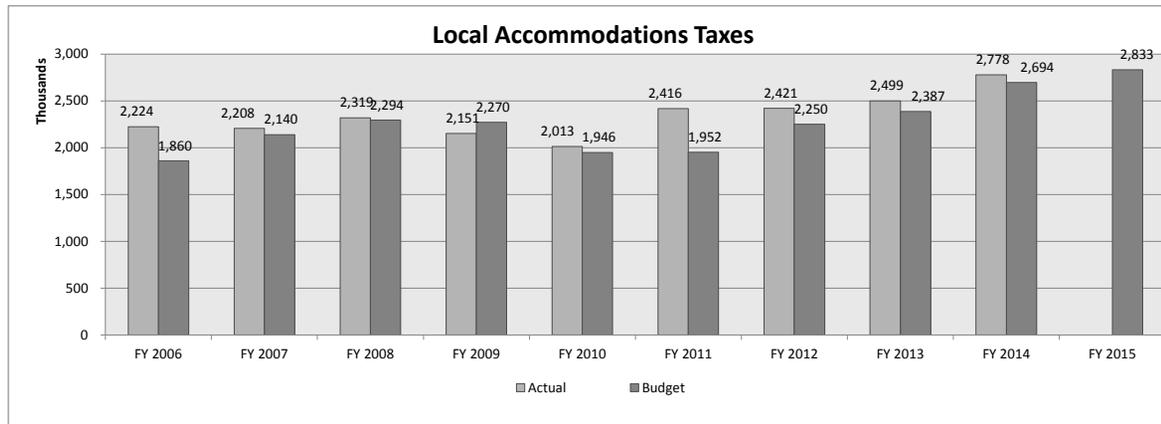
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	-	-	69,390	<b>69,390</b>	107,775	297,084	1,239,163	<b>1,644,022</b>	2,045,577	85,285	43,750	<b>2,174,612</b>	14,525	9,169	153,844	<b>177,538</b>	<b>4,065,562</b>
	0%	0%	2%	<b>2%</b>	3%	7%	30%	<b>40%</b>	50%	2%	1%	<b>53%</b>	0%	0%	4%	<b>4%</b>	<b>100%</b>
FY 2007	-	-	20,654	<b>20,654</b>	178,977	464,614	1,214,287	<b>1,857,878</b>	1,631,316	136,984	136,879	<b>1,905,179</b>	(221,381)	9,169	413,565	<b>201,353</b>	<b>3,985,064</b>
	0%	0%	1%	<b>1%</b>	4%	12%	30%	<b>47%</b>	41%	3%	3%	<b>48%</b>	-6%	0%	10%	<b>5%</b>	<b>100%</b>
FY 2008	-	-	-	-	211,651	236,113	1,939,103	<b>2,386,867</b>	796,093	-	-	<b>796,093</b>	-	-	1,238,750	<b>1,238,750</b>	<b>4,421,710</b>
	0%	0%	0%	<b>0%</b>	5%	5%	44%	<b>54%</b>	18%	#REF!	#REF!	<b>18%</b>	0%	0%	28%	<b>28%</b>	<b>100%</b>
FY 2009	-	-	-	-	-	319,346	-	<b>319,346</b>	2,906,538	1,453,270	-	<b>4,359,808</b>	862,468	115,562	176,662	<b>1,154,692</b>	<b>5,833,846</b>
	0%	0%	0%	<b>0%</b>	0%	5%	0%	<b>5%</b>	50%	25%	0%	<b>75%</b>	15%	2%	3%	<b>20%</b>	<b>100%</b>
FY 2010	-	-	-	-	-	177,438	-	<b>177,438</b>	3,293,599	2,304,305	113,484	<b>5,711,388</b>	107,390	40,162	272,134	<b>419,686</b>	<b>6,308,512</b>
	0%	0%	0%	<b>0%</b>	0%	3%	0%	<b>3%</b>	52%	37%	2%	<b>91%</b>	2%	1%	4%	<b>7%</b>	<b>100%</b>
FY 2011	-	-	-	-	68,005	89,358	187,546	<b>344,909</b>	4,710,989	687,642	178,805	<b>5,577,436</b>	62,076	5,920	378,744	<b>446,740</b>	<b>6,369,085</b>
	0%	0%	0%	<b>0%</b>	1%	1%	3%	<b>5%</b>	74%	11%	3%	<b>88%</b>	1%	0%	6%	<b>7%</b>	<b>100%</b>
FY 2012	-	-	134,930	<b>134,930</b>	-	30,657	656,024	<b>686,681</b>	5,094,739	67,339	(241,460)	<b>4,920,618</b>	86,114	-	320,147	<b>406,261</b>	<b>6,148,490</b>
	0%	0%	2%	<b>2%</b>	0%	0%	11%	<b>11%</b>	83%	1%	-4%	<b>80%</b>	1%	0%	5%	<b>7%</b>	<b>100%</b>
FY 2013	-	-	106,817	<b>106,817</b>	-	41,044	737,098	<b>778,142</b>	5,190,634	85,238	108,444	<b>5,384,316</b>	29,698	22,378	241,224	<b>293,300</b>	<b>6,562,575</b>
	0%	0%	2%	<b>2%</b>	0%	1%	11%	<b>12%</b>	79%	1%	2%	<b>82%</b>	0%	0%	4%	<b>4%</b>	<b>100%</b>
FY 2014	-	-	23,471	<b>23,471</b>	-	97,683	744,461	<b>842,144</b>	4,902,187	225,060	68,112	<b>5,195,359</b>	155,990	40,546	142,669	<b>339,205</b>	<b>6,400,179</b>
	0%	0%	0%	<b>0%</b>	0%	2%	12%	<b>13%</b>	77%	4%	1%	<b>81%</b>	2%	1%	2%	<b>5%</b>	<b>100%</b>
FY 2015	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	<b>0%</b>	0%	0%	0%	<b>0%</b>	0%	0%	0%	<b>0%</b>	0%	0%	0%	<b>0%</b>	<b>0%</b>



In March of 2012, a cumulative receivable from Beaufort County for \$ 325,789 was written off. This related to a settlement reached with the County regarding the method used to calculate these revenues.

Local ATAX Revenue  
Revenues by Month/Fiscal Year

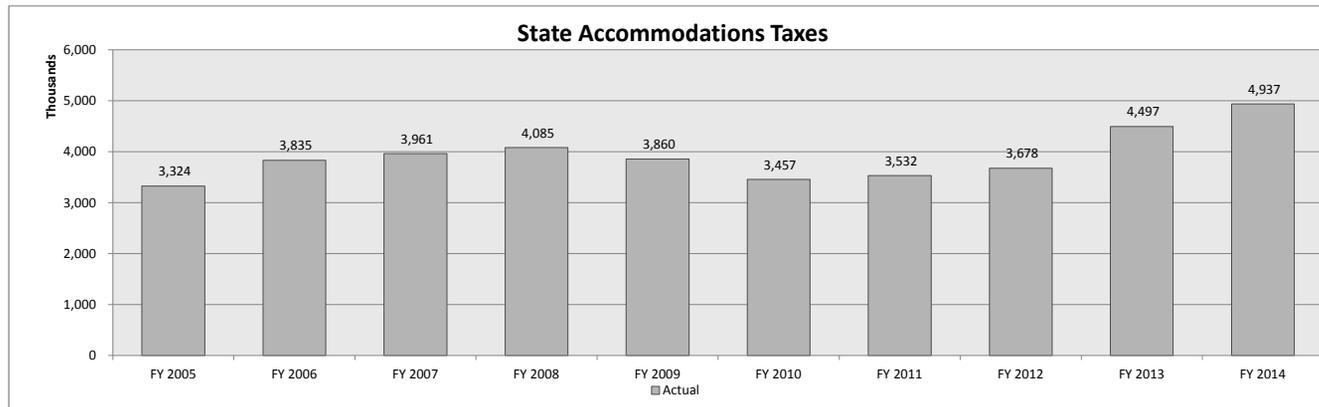
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	8 0%	2,182 0%	896,565 40%	<b>898,755</b> <b>40%</b>	(12) 0%	3,367 0%	219,970 10%	<b>223,325</b> <b>10%</b>	26,400 1%	20,701 1%	223,911 10%	<b>271,012</b> <b>12%</b>	364 0%	8,305 0%	821,896 37%	<b>830,565</b> <b>37%</b>	<b>2,223,657</b> <b>100%</b>
FY 2007	78 0%	5,031 0%	894,802 41%	<b>899,911</b> <b>41%</b>	(584) 0%	8,967 0%	232,451 11%	<b>240,834</b> <b>11%</b>	- 0%	2,706 0%	237,296 11%	<b>240,002</b> <b>11%</b>	(28) 0%	5,137 0%	822,116 37%	<b>827,225</b> <b>37%</b>	<b>2,207,972</b> <b>100%</b>
FY 2008	(253) 0%	3,862 0%	935,461 40%	<b>939,070</b> <b>40%</b>	(508) 0%	175,464 8%	18,135 1%	<b>193,091</b> <b>8%</b>	286,211 12%	7,335 0%	(27,991) -1%	<b>265,555</b> <b>11%</b>	256,107 11%	4,959 0%	660,561 28%	<b>921,627</b> <b>40%</b>	<b>2,319,343</b> <b>100%</b>
FY 2009	2,956 0%	1,859 0%	46,147 2%	<b>50,962</b> <b>2%</b>	878,310 41%	20,012 1%	3,223 0%	<b>901,545</b> <b>42%</b>	249,895 12%	19,554 1%	9,799 0%	<b>279,248</b> <b>13%</b>	186,573 9%	26,654 1%	705,554 33%	<b>918,781</b> <b>43%</b>	<b>2,150,536</b> <b>100%</b>
FY 2010	38,603 2%	(8,613) 0%	27,306 1%	<b>57,296</b> <b>3%</b>	819,940 41%	15,273 1%	6,635 0%	<b>841,848</b> <b>42%</b>	170,250 8%	8,362 0%	8,778 0%	<b>187,390</b> <b>9%</b>	174,777 9%	22,785 1%	728,424 36%	<b>925,986</b> <b>46%</b>	<b>2,012,520</b> <b>100%</b>
FY 2011	(5,205) 0%	45,837 2%	31,159 1%	<b>71,791</b> <b>3%</b>	910,512 38%	42,056 2%	17,687 1%	<b>970,255</b> <b>40%</b>	150,400 6%	27,663 1%	8,136 0%	<b>186,199</b> <b>8%</b>	176,081 7%	35,580 1%	976,358 40%	<b>1,188,019</b> <b>49%</b>	<b>2,416,264</b> <b>100%</b>
FY 2012	- 0%	- 0%	74,028 3%	<b>74,028</b> <b>3%</b>	916,910 38%	31,421 1%	15,270 1%	<b>963,601</b> <b>40%</b>	195,051 8%	17,880 1%	16,566 1%	<b>229,497</b> <b>9%</b>	219,758 9%	44,376 2%	889,438 37%	<b>1,153,572</b> <b>48%</b>	<b>2,420,698</b> <b>100%</b>
FY 2013	(90) 0%	66,048 3%	26,046 1%	<b>92,004</b> <b>4%</b>	968,704 39%	41,267 2%	21,440 1%	<b>1,031,411</b> <b>41%</b>	181,869 7%	17,634 1%	18,328 1%	<b>217,831</b> <b>9%</b>	237,082 9%	55,152 2%	865,587 35%	<b>1,157,821</b> <b>46%</b>	<b>2,499,067</b> <b>100%</b>
FY 2014	(161) 0%	57,191 2%	49,253 2%	<b>106,283</b> <b>4%</b>	1,038,038 37%	43,637 2%	21,317 1%	<b>1,102,992</b> <b>40%</b>	222,282 8%	17,380 1%	30,005 1%	<b>269,667</b> <b>10%</b>	253,315 9%	38,769 1%	1,006,577 36%	<b>1,298,661</b> <b>47%</b>	<b>2,777,603</b> <b>100%</b>
FY 2015	(614) -1%	66,510 101%	- 0%	<b>65,896</b> <b>100%</b>	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	<b>65,896</b> <b>100%</b>



Note: Significant increase in actual Local Accommodations Tax in FY 2011 was due to a one-time settlement agreement for \$187,500.

State ATAX Revenue  
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	-	-	1,744,152	<b>1,744,152</b>	-	-	464,658	<b>464,658</b>	-	-	272,230	<b>272,230</b>	-	-	1,353,622	<b>1,353,622</b>	<b>3,834,662</b>
	0%	0%	45%	<b>45%</b>	0%	0%	12%	<b>12%</b>	0%	0%	7%	<b>7%</b>	0%	0%	35%	<b>35%</b>	<b>100%</b>
FY 2007	-	-	1,842,997	<b>1,842,997</b>	-	-	540,293	<b>540,293</b>	-	-	245,770	<b>245,770</b>	-	-	1,331,523	<b>1,331,523</b>	<b>3,960,583</b>
	0%	0%	47%	<b>47%</b>	0%	0%	14%	<b>14%</b>	0%	0%	6%	<b>6%</b>	0%	0%	34%	<b>34%</b>	<b>100%</b>
FY 2008	-	-	1,888,638	<b>1,888,638</b>	-	-	584,213	<b>584,213</b>	-	-	274,872	<b>274,872</b>	-	-	1,337,384	<b>1,337,384</b>	<b>4,085,107</b>
	0%	0%	46%	<b>46%</b>	0%	0%	14%	<b>14%</b>	0%	0%	7%	<b>7%</b>	0%	0%	33%	<b>33%</b>	<b>100%</b>
FY 2009	-	-	2,011,405	<b>2,011,405</b>	-	-	-	<b>-</b>	454,628	-	-	<b>454,628</b>	219,516	-	1,174,271	<b>1,393,787</b>	<b>3,859,820</b>
	0%	0%	52%	<b>52%</b>	0%	0%	0%	<b>0%</b>	12%	0%	0%	<b>12%</b>	6%	0%	29%	<b>36%</b>	<b>100%</b>
FY 2010	-	-	-	<b>-</b>	1,740,535	-	-	<b>1,740,535</b>	451,817	-	-	<b>451,817</b>	186,174	-	1,078,401	<b>1,264,575</b>	<b>3,456,927</b>
	0%	0%	0%	<b>0%</b>	50%	0%	0%	<b>50%</b>	13%	0%	0%	<b>13%</b>	5%	0%	31%	<b>37%</b>	<b>100%</b>
FY 2011	-	-	-	<b>-</b>	1,793,945	-	-	<b>1,793,945</b>	450,930	-	-	<b>450,930</b>	171,509	-	1,116,037	<b>1,287,546</b>	<b>3,532,421</b>
	0%	0%	0%	<b>0%</b>	51%	0%	0%	<b>51%</b>	13%	0%	0%	<b>13%</b>	5%	0%	32%	<b>36%</b>	<b>100%</b>
FY 2012	-	-	-	<b>-</b>	1,727,579	-	-	<b>1,727,579</b>	465,848	-	-	<b>465,848</b>	217,109	-	1,267,859	<b>1,484,968</b>	<b>3,678,395</b>
	0%	0%	0%	<b>0%</b>	47%	0%	0%	<b>47%</b>	13%	0%	0%	<b>13%</b>	6%	0%	34%	<b>40%</b>	<b>100%</b>
FY 2013	-	-	-	<b>-</b>	1,748,948	-	-	<b>1,748,948</b>	662,990	-	-	<b>662,990</b>	561,109	-	1,523,646	<b>2,084,755</b>	<b>4,496,693</b>
	0%	0%	0%	<b>0%</b>	39%	0%	0%	<b>39%</b>	15%	0%	0%	<b>15%</b>	12%	0%	34%	<b>46%</b>	<b>100%</b>
FY 2014	-	-	-	<b>-</b>	2,286,725	-	-	<b>2,286,725</b>	634,879	-	-	<b>634,879</b>	307,969	-	1,707,034	<b>2,015,003</b>	<b>4,936,607</b>
	0%	0%	0%	<b>0%</b>	46%	0%	0%	<b>46%</b>	13%	0%	0%	<b>13%</b>	6%	0%	35%	<b>41%</b>	<b>100%</b>
FY 2015	-	-	-	<b>-</b>	-	-	-	<b>-</b>	-	-	-	<b>-</b>	-	-	-	<b>-</b>	<b>0%</b>
	0%	0%	0%	<b>0%</b>	0%	0%	0%	<b>0%</b>	0%	0%	0%	<b>0%</b>	0%	0%	0%	<b>0%</b>	<b>0%</b>



The increase in the April 2013 State Accommodations Tax revenue is a South Carolina Department of Revenue distribution correction. A local resort company Accommodations Tax remittance was credited to another municipality.

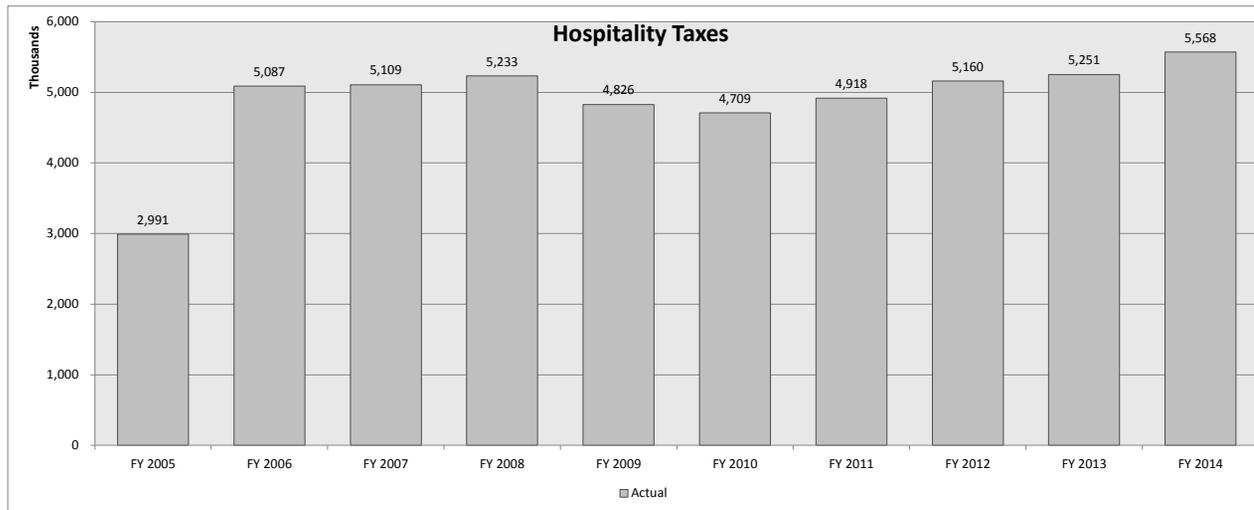
Real Estate Transfer Fee  
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	613,024 10%	770,789 13%	592,722 10%	<b>1,976,535</b> <b>33%</b>	578,945 10%	424,531 7%	357,768 6%	<b>1,361,244</b> <b>23%</b>	400,964 7%	383,321 6%	725,943 12%	<b>1,510,228</b> <b>25%</b>	382,628 6%	414,031 7%	376,023 6%	<b>1,172,682</b> <b>19%</b>	<b>6,020,689</b> <b>100%</b>
FY 2007	385,702 10%	293,977 8%	273,938 7%	<b>953,617</b> <b>26%</b>	276,934 8%	287,752 8%	314,399 9%	<b>879,085</b> <b>24%</b>	233,521 6%	223,219 6%	391,018 11%	<b>847,758</b> <b>23%</b>	367,773 10%	414,031 11%	214,571 6%	<b>996,375</b> <b>27%</b>	<b>3,676,835</b> <b>100%</b>
FY 2008	332,108 11%	304,829 10%	330,596 11%	<b>967,533</b> <b>33%</b>	268,817 9%	237,654 8%	287,433 10%	<b>793,904</b> <b>27%</b>	154,684 5%	109,236 4%	216,495 7%	<b>480,415</b> <b>16%</b>	237,199 8%	240,776 8%	220,598 8%	<b>698,573</b> <b>24%</b>	<b>2,940,425</b> <b>100%</b>
FY 2009	238,958 13%	170,453 9%	206,208 11%	<b>615,619</b> <b>33%</b>	178,622 10%	124,015 7%	143,680 8%	<b>446,317</b> <b>24%</b>	117,863 6%	109,891 6%	132,272 7%	<b>360,026</b> <b>19%</b>	117,122 6%	164,024 9%	145,885 8%	<b>427,031</b> <b>23%</b>	<b>1,848,993</b> <b>100%</b>
FY 2010	207,759 10%	220,308 11%	128,039 6%	<b>556,106</b> <b>28%</b>	188,968 9%	149,608 7%	179,144 9%	<b>517,720</b> <b>26%</b>	117,350 6%	117,506 6%	161,453 8%	<b>396,309</b> <b>20%</b>	183,415 9%	171,416 9%	183,046 9%	<b>537,877</b> <b>27%</b>	<b>2,008,012</b> <b>100%</b>
FY 2011	180,979 10%	144,389 8%	146,780 8%	<b>472,148</b> <b>26%</b>	141,028 8%	119,705 7%	145,657 8%	<b>406,390</b> <b>22%</b>	115,899 6%	107,221 6%	157,051 9%	<b>380,171</b> <b>21%</b>	183,418 10%	216,696 12%	180,421 10%	<b>580,535</b> <b>32%</b>	<b>1,839,244</b> <b>100%</b>
FY 2012	139,450 7%	159,226 8%	150,358 8%	<b>449,034</b> <b>24%</b>	159,205 8%	138,744 7%	162,077 9%	<b>460,026</b> <b>24%</b>	136,677 7%	108,630 6%	182,752 10%	<b>428,059</b> <b>22%</b>	188,721 10%	211,887 11%	167,732 9%	<b>568,340</b> <b>30%</b>	<b>1,905,459</b> <b>100%</b>
FY 2013	172,658 8%	159,179 7%	177,345 8%	<b>509,182</b> <b>23%</b>	211,885 9%	183,982 8%	183,700 8%	<b>579,567</b> <b>26%</b>	134,456 6%	179,334 8%	143,641 6%	<b>457,431</b> <b>20%</b>	221,937 10%	252,528 11%	234,462 10%	<b>708,927</b> <b>31%</b>	<b>2,255,107</b> <b>100%</b>
FY 2014	220,560 9%	260,824 11%	213,791 9%	<b>695,175</b> <b>28%</b>	281,351 11%	203,317 8%	150,674 6%	<b>635,342</b> <b>26%</b>	149,784 6%	122,915 5%	182,008 7%	<b>454,707</b> <b>18%</b>	243,718 10%	213,052 9%	226,887 9%	<b>683,657</b> <b>28%</b>	<b>2,468,881</b> <b>100%</b>
FY 2015	221,317 53%	199,496 47%	- 0%	<b>420,813</b> <b>100%</b>	- 0%	- 0%	- 0%	- <b>0%</b>	- 0%	- 0%	- 0%	- <b>0%</b>	- 0%	- 0%	- 0%	- <b>0%</b>	<b>420,813</b> <b>100%</b>



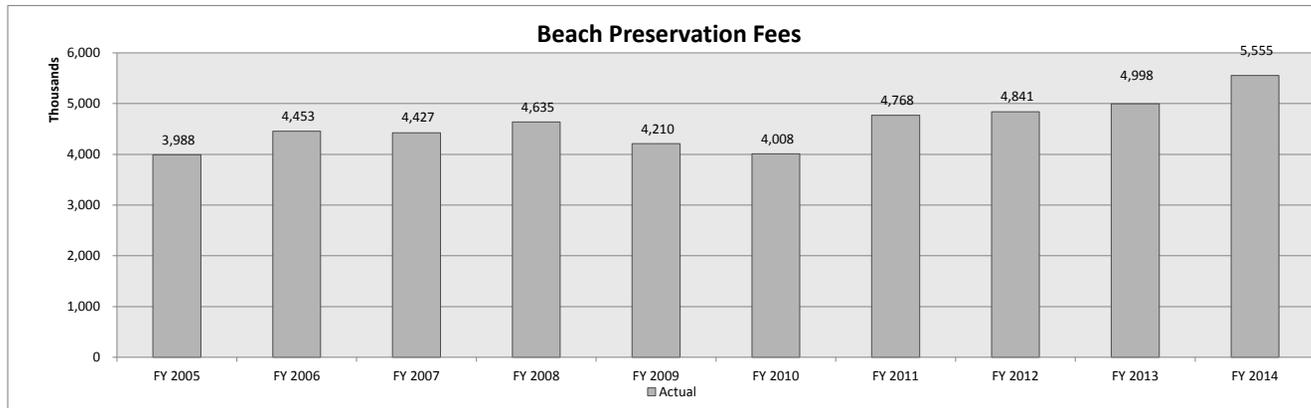
Hospitality Tax Revenue  
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	300 0%	23,782 0%	1,431,913 28%	<b>1,455,995</b> <b>29%</b>	- 0%	85,947 2%	892,256 18%	<b>978,203</b> <b>19%</b>	476 0%	82,758 2%	924,703 18%	<b>1,007,937</b> <b>20%</b>	(1,834) 0%	64,581 1%	1,581,797 31%	<b>1,644,544</b> <b>32%</b>	<b>5,086,679</b> <b>100%</b>
FY 2007	2,406 0%	73,977 1%	1,422,406 28%	<b>1,498,789</b> <b>29%</b>	(3,701) 0%	74,689 1%	917,648 18%	<b>988,636</b> <b>19%</b>	(11,475) 0%	64,370 1%	912,501 18%	<b>965,396</b> <b>19%</b>	(1,859) 0%	79,480 2%	1,578,086 31%	<b>1,655,707</b> <b>32%</b>	<b>5,108,528</b> <b>100%</b>
FY 2008	903 0%	79,940 2%	1,491,971 29%	<b>1,572,814</b> <b>30%</b>	(3,897) 0%	73,307 1%	22,231 0%	<b>91,641</b> <b>2%</b>	833,197 16%	76,639 1%	82,405 2%	<b>992,241</b> <b>19%</b>	911,704 17%	102,753 2%	1,561,684 30%	<b>2,576,141</b> <b>49%</b>	<b>5,232,837</b> <b>100%</b>
FY 2009	2,207 0%	85,911 2%	110,257 2%	<b>198,375</b> <b>4%</b>	1,305,139 27%	89,401 2%	50,462 1%	<b>1,445,002</b> <b>30%</b>	737,230 15%	110,146 2%	63,473 1%	<b>910,849</b> <b>19%</b>	733,197 15%	94,067 2%	1,444,828 30%	<b>2,272,092</b> <b>47%</b>	<b>4,826,318</b> <b>100%</b>
FY 2010	44,438 1%	56,501 1%	100,791 2%	<b>201,730</b> <b>4%</b>	1,267,411 27%	91,091 2%	74,812 2%	<b>1,433,314</b> <b>30%</b>	663,467 14%	78,680 2%	93,164 2%	<b>835,311</b> <b>18%</b>	666,197 14%	125,941 3%	1,446,314 31%	<b>2,238,452</b> <b>48%</b>	<b>4,708,807</b> <b>100%</b>
FY 2011	(20,576) 0%	146,094 3%	94,078 2%	<b>219,596</b> <b>4%</b>	1,331,329 27%	106,561 2%	56,760 1%	<b>1,494,650</b> <b>30%</b>	648,822 13%	152,296 3%	108,558 2%	<b>909,676</b> <b>18%</b>	652,633 13%	172,589 4%	1,468,447 30%	<b>2,293,669</b> <b>47%</b>	<b>4,917,591</b> <b>100%</b>
FY 2012	- 0%	- 0%	361,462 7%	<b>361,462</b> <b>7%</b>	1,205,720 23%	51,838 1%	209,020 4%	<b>1,466,578</b> <b>28%</b>	636,640 12%	125,824 2%	119,275 2%	<b>881,739</b> <b>17%</b>	695,699 13%	232,479 5%	1,522,177 29%	<b>2,450,355</b> <b>47%</b>	<b>5,160,134</b> <b>100%</b>
FY 2013	- 0%	227,053 4%	167,624 3%	<b>394,677</b> <b>8%</b>	1,244,946 24%	163,155 3%	114,410 2%	<b>1,522,511</b> <b>29%</b>	635,422 12%	139,769 3%	124,403 2%	<b>899,594</b> <b>17%</b>	691,648 13%	214,191 4%	1,528,374 29%	<b>2,434,213</b> <b>46%</b>	<b>5,250,995</b> <b>100%</b>
FY 2014	- 0%	250,531 4%	220,872 4%	<b>471,403</b> <b>8%</b>	1,267,698 23%	183,659 3%	125,344 2%	<b>1,576,701</b> <b>28%</b>	706,599 13%	117,024 2%	132,645 2%	<b>956,268</b> <b>17%</b>	754,213 14%	211,502 4%	1,598,554 29%	<b>2,564,269</b> <b>46%</b>	<b>5,568,641</b> <b>100%</b>
FY 2015	- 0%	263,460 0%	- 0%	<b>263,460</b> <b>0%</b>	- 0%	- 0%	- 0%	<b>-</b> <b>0%</b>	- 0%	- 0%	- 0%	<b>-</b> <b>0%</b>	- 0%	- 0%	- 0%	<b>-</b> <b>0%</b>	<b>263,460</b> <b>0%</b>



Beach Preservation Fee  
Revenues by Month/Fiscal Year

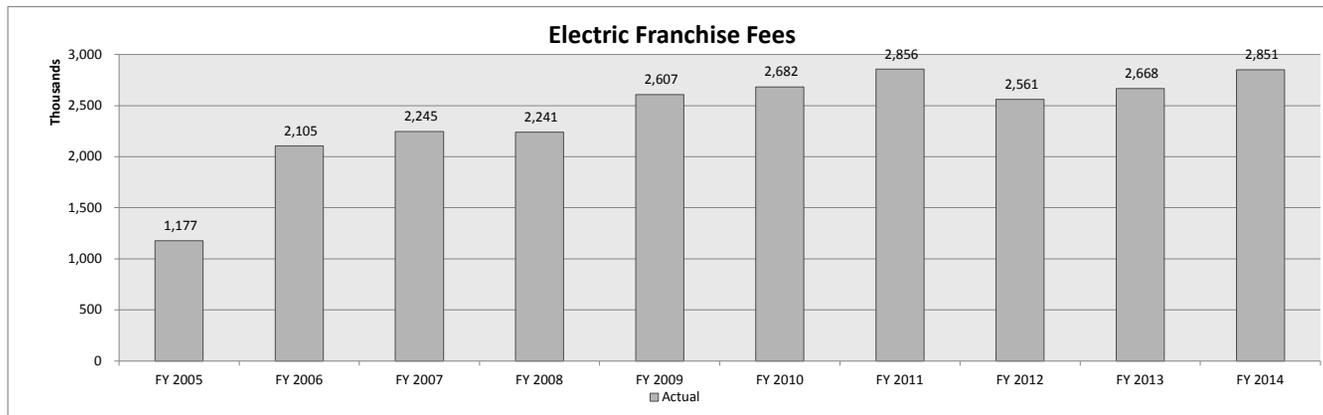
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	16 0%	(1,601) 0%	1,793,630 40%	<b>1,792,045</b> <b>40%</b>	- 0%	5,126 0%	443,233 10%	<b>448,359</b> <b>10%</b>	53,809 1%	41,559 1%	453,592 10%	<b>548,960</b> <b>12%</b>	493 0%	16,609 0%	1,646,093 37%	<b>1,663,195</b> <b>37%</b>	<b>4,452,559</b> <b>100%</b>
FY 2007	155 0%	9,888 0%	1,788,635 40%	<b>1,798,678</b> <b>41%</b>	(1,167) 0%	20,389 0%	465,720 11%	<b>484,942</b> <b>11%</b>	- 0%	5,651 0%	479,283 11%	<b>484,934</b> <b>11%</b>	(56) 0%	10,275 0%	1,648,117 37%	<b>1,658,336</b> <b>37%</b>	<b>4,426,890</b> <b>100%</b>
FY 2008	(523) 0%	82 0%	1,878,335 41%	<b>1,877,894</b> <b>41%</b>	6,214 0%	349,362 8%	2,451 0%	<b>358,027</b> <b>8%</b>	555,444 12%	1,964 0%	925 0%	<b>558,333</b> <b>12%</b>	518,730 11%	8,793 0%	1,312,913 28%	<b>1,840,436</b> <b>40%</b>	<b>4,634,690</b> <b>100%</b>
FY 2009	230 0%	1,449 0%	71,976 2%	<b>73,655</b> <b>2%</b>	1,701,685 40%	34,205 1%	6,302 0%	<b>1,742,192</b> <b>41%</b>	510,156 12%	33,642 1%	18,647 0%	<b>562,445</b> <b>13%</b>	373,397 9%	51,775 1%	1,406,996 33%	<b>1,832,168</b> <b>44%</b>	<b>4,210,460</b> <b>100%</b>
FY 2010	(702) 0%	63,314 2%	52,187 1%	<b>114,799</b> <b>3%</b>	1,639,541 41%	29,679 1%	13,288 0%	<b>1,682,508</b> <b>42%</b>	338,203 8%	14,067 0%	14,762 0%	<b>367,032</b> <b>9%</b>	348,112 9%	43,936 1%	1,451,885 36%	<b>1,843,933</b> <b>46%</b>	<b>4,008,272</b> <b>100%</b>
FY 2011	(10,438) 0%	88,512 2%	60,479 1%	<b>138,553</b> <b>3%</b>	1,820,966 38%	75,388 2%	28,103 1%	<b>1,924,457</b> <b>40%</b>	282,152 6%	50,282 1%	14,107 0%	<b>346,541</b> <b>7%</b>	347,333 7%	65,374 1%	1,946,123 41%	<b>2,358,830</b> <b>49%</b>	<b>4,768,381</b> <b>100%</b>
FY 2012	- 0%	- 0%	142,519 3%	<b>142,519</b> <b>3%</b>	1,841,404 38%	51,817 1%	19,994 0%	<b>1,913,215</b> <b>40%</b>	415,258 9%	30,533 1%	40,206 1%	<b>485,997</b> <b>10%</b>	436,879 9%	83,910 2%	1,778,875 37%	<b>2,299,664</b> <b>48%</b>	<b>4,841,395</b> <b>100%</b>
FY 2013	(181) 0%	128,096 3%	52,091 1%	<b>180,006</b> <b>4%</b>	1,937,409 39%	82,534 2%	42,880 1%	<b>2,062,823</b> <b>41%</b>	367,737 7%	35,193 1%	36,733 1%	<b>439,663</b> <b>9%</b>	474,164 9%	110,304 2%	1,731,172 35%	<b>2,315,640</b> <b>46%</b>	<b>4,998,132</b> <b>100%</b>
FY 2014	(321) 0%	114,381 2%	98,505 2%	<b>212,565</b> <b>4%</b>	2,076,077 37%	87,274 2%	42,634 1%	<b>2,205,985</b> <b>40%</b>	444,563 8%	34,761 1%	60,009 1%	<b>539,333</b> <b>10%</b>	506,631 9%	77,538 1%	2,013,154 36%	<b>2,597,323</b> <b>47%</b>	<b>5,555,206</b> <b>100%</b>
FY 2015	(1,229) -1%	133,020 101%	- 0%	<b>131,791</b> <b>100%</b>	- 0%	- 0%	- 0%	<b>-</b> <b>0%</b>	- 0%	- 0%	- 0%	<b>-</b> <b>0%</b>	- 0%	- 0%	- 0%	<b>-</b> <b>0%</b>	<b>131,791</b> <b>100%</b>



Note: Significant increase in actual Beach Preservation Fees in FY 2011 was due to a one-time settlement agreement for \$375,000.

Electric Franchise Fee  
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	200,399 10%	228,654 11%	207,028 10%	<b>636,081</b> <b>30%</b>	169,472 8%	147,282 7%	137,920 7%	<b>454,674</b> <b>22%</b>	183,400 9%	169,744 8%	157,591 7%	<b>510,735</b> <b>24%</b>	153,195 7%	- 0%	350,661 17%	<b>503,856</b> <b>24%</b>	<b>2,105,346</b> <b>100%</b>
FY 2007	236,917 11%	262,320 12%	239,571 11%	<b>738,808</b> <b>33%</b>	178,164 8%	140,383 6%	154,431 7%	<b>472,978</b> <b>21%</b>	162,181 7%	202,468 9%	169,907 8%	<b>534,556</b> <b>24%</b>	153,195 7%	- 0%	345,811 15%	<b>499,006</b> <b>22%</b>	<b>2,245,348</b> <b>100%</b>
FY 2008	234,553 10%	257,467 11%	243,116 11%	<b>735,136</b> <b>33%</b>	188,133 8%	159,109 7%	145,630 6%	<b>492,872</b> <b>22%</b>	173,607 8%	193,281 9%	153,310 7%	<b>520,198</b> <b>23%</b>	- 0%	302,365 13%	190,808 9%	<b>493,173</b> <b>22%</b>	<b>2,241,379</b> <b>100%</b>
FY 2009	233,926 9%	250,752 10%	- 0%	<b>484,678</b> <b>19%</b>	265,468 10%	201,638 8%	172,999 7%	<b>640,105</b> <b>25%</b>	200,915 8%	440,404 17%	223,202 9%	<b>864,521</b> <b>33%</b>	193,044 7%	200,570 9%	224,053 10%	<b>617,667</b> <b>24%</b>	<b>2,606,971</b> <b>100%</b>
FY 2010	270,908 10%	275,206 10%	- 0%	<b>546,114</b> <b>20%</b>	240,225 9%	216,760 8%	165,708 6%	<b>622,693</b> <b>23%</b>	402,001 15%	- 0%	264,959 10%	<b>666,960</b> <b>25%</b>	240,741 9%	193,650 7%	412,116 15%	<b>846,507</b> <b>32%</b>	<b>2,682,274</b> <b>100%</b>
FY 2011	270,936 9%	320,260 11%	283,996 10%	<b>875,192</b> <b>31%</b>	- 0%	235,592 8%	172,932 6%	<b>408,524</b> <b>14%</b>	195,356 7%	285,018 10%	271,238 9%	<b>751,612</b> <b>26%</b>	184,755 6%	189,001 7%	446,953 16%	<b>820,709</b> <b>29%</b>	<b>2,856,037</b> <b>100%</b>
FY 2012	285,086 11%	315,558 12%	272,993 11%	<b>873,637</b> <b>34%</b>	201,785 8%	163,538 6%	- 0%	<b>365,323</b> <b>14%</b>	163,242 6%	184,930 7%	194,209 8%	<b>542,381</b> <b>21%</b>	186,263 7%	190,617 7%	403,073 16%	<b>779,953</b> <b>30%</b>	<b>2,561,294</b> <b>100%</b>
FY 2013	267,900 10%	296,782 11%	253,419 9%	<b>818,101</b> <b>31%</b>	209,120 8%	191,263 7%	179,717 7%	<b>580,100</b> <b>22%</b>	213,986 8%	213,665 8%	220,684 8%	<b>648,335</b> <b>24%</b>	213,437 8%	179,862 7%	228,570 9%	<b>621,869</b> <b>23%</b>	<b>2,668,405</b> <b>100%</b>
FY 2014	276,806 10%	294,926 10%	274,448 10%	<b>846,180</b> <b>30%</b>	211,839 7%	183,669 6%	194,716 7%	<b>590,224</b> <b>21%</b>	230,745 8%	296,174 10%	226,560 8%	<b>753,479</b> <b>26%</b>	215,220 8%	203,769 7%	242,046 8%	<b>661,035</b> <b>23%</b>	<b>2,850,918</b> <b>100%</b>
FY 2015	295,086 49%	309,064 51%	- 0%	<b>604,150</b> <b>100%</b>	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	<b>604,150</b> <b>100%</b>



## **Business-Type Activities – Stormwater Utility**

Stormwater Utility Fees Revenue  
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	-	-	-	-	-	-	-	-	678,875	-	638,412	1,317,287	-	-	6,990	6,990	1,324,277
	0%	0%	0%	0%	0%	0%	0%	0%	51%	0%	48%	99%	0%	0%	1%	1%	100%
FY 2007	-	-	35,253	35,253	-	-	-	-	-	723,646	573,127	1,296,773	-	-	19,845	19,845	1,351,871
	0%	0%	3%	3%	0%	0%	0%	0%	0%	54%	42%	96%	0%	0%	1%	1%	100%
FY 2008	(14,835)	-	-	(14,835)	-	63,090	-	63,090	-	1,417,749	-	1,417,749	-	-	35,385	35,385	1,501,389
	-1%	0%	0%	-1%	0%	4%	0%	4%	0%	94%	0%	94%	0%	0%	2%	2%	100%
FY 2009	-	-	-	-	35,897	-	-	35,897	1,109,008	-	310,000	1,419,008	117,278	-	-	117,278	1,572,183
	0%	0%	0%	0%	2%	0%	0%	2%	71%	0%	20%	90%	7%	0%	0%	7%	100%
FY 2010	-	-	-	-	-	19,050	-	19,050	350,669	1,974,032	94,673	2,419,374	12,245	21,898	81,404	115,547	2,553,971
	0%	0%	0%	0%	0%	1%	0%	1%	14%	77%	4%	95%	0%	1%	3%	5%	100%
FY 2011	-	-	-	-	37,610	20,063	245,605	303,278	2,779,689	70,455	68,467	2,918,611	39,449	-	116,441	155,890	3,377,779
	0%	0%	0%	0%	1%	1%	7%	9%	82%	2%	2%	86%	1%	0%	3%	5%	100%
FY 2012	-	-	-	-	-	48,454	638,172	686,626	2,535,992	-	46,507	2,582,499	93,932	27,723	101,099	222,754	3,491,879
	0%	0%	0%	0%	0%	1%	18%	20%	73%	0%	1%	74%	3%	1%	3%	6%	100%
FY 2013	-	-	26,892	26,892	-	15,678	720,714	736,392	2,467,893	40,437	77,488	2,585,818	11,532	15,464	198,835	225,831	3,574,933
	0%	0%	1%	1%	0%	0%	20%	21%	69%	1%	2%	72%	0%	0%	6%	6%	100%
FY 2014	-	-	10,201	10,201	-	20,547	711,021	731,568	2,385,610	169,137	33,979	2,588,726	35,865	25,432	121,248	182,545	3,513,040
	0%	0%	0%	0%	0%	1%	20%	21%	68%	5%	1%	74%	1%	1%	3%	5%	100%
FY 2015	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

