

MEMORANDUM

To: Steve Riley, Town Manager

From: Susan Simmons, Director of Finance

Date: July 24, 2015

RE: **FY 2015 Financial Statements – Through May (11th period)**

General Overview

The attached financial statements represent the activity through May, the eleventh month of the fiscal year.

Real-estate related revenues are relatively flat. Transfer fees have increased 1% over the prior year which indicates the improving housing market. The current eleven months are better than those in fiscal years 2010 through 2013, yet less than the very strong summer and fall period last year.

Permitting revenues are down 4% as a result of new construction and redevelopment projects, especially the Shelter Cove Mall redevelopment, in the prior year.

	<u>RETF</u>			<u>Permits</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2014	2,241,994			1,286,185			3,528,179		
FY 2015	2,263,097	21,103	1%	1,231,358	(54,827)	-4%	3,494,455	(33,724)	-1%

Revenue from tourism-related sources such as local accommodations taxes, beach preservation fees and hospitality taxes are improving. *The Island Packet* reported, “More than 2.6 million tourists visited Bluffton and Hilton Head in 2014. That translates into a 2.1 percent bump over the year before, according to Chamber spokeswoman Charlie Clark”. In addition to improving tourism, the Finance Department continues its efforts to ensure compliance and submission of accommodating tax revenue from rental property owners. Overall, revenues from these funds are 11% higher than the previous fiscal year.

	<u>Local ATAX/Beach Preservation Fees</u>			<u>Hospitality Tax</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2014	5,313,078			3,970,087			9,283,165		
FY 2015	5,969,592	656,514	12%	4,326,405	356,318	9%	10,295,997	1,012,832	11%

General Fund

Through May, the General Fund has received \$27.5 million or 75% of budgeted revenues and transfers in. The Town receives most direct business license collections by the end of May; however, it receives the majority collected by MASC after May 31st. At May 31, 2015, total revenues and transfers in received are \$307,375 more than last fiscal year.

General Fund expenditures are \$1,736,925 and 6% higher than last year in terms of actual dollars and 6% less this year in terms of budget expended. Variances are reasonable (including timing differences) and are explained on the actual vs. budget statement.

Dashboards

The General Fund dashboards can be found on the Town’s website and present a full year for fiscal years 2013 and 2014, and year-to-date for fiscal year 2015.

Debt Service Fund

The Debt Service Fund has receipted \$17.5 million in revenues and transfers in and paid \$18.7 million in debt service costs and transfers out. Expenditures exceeded revenues by \$1,122,970. This is primarily due to the 2006 Beach Preservation Revenue Bonds maturing during September initiating the release of \$1,900,110 of bond reserves. These funds have been transferred back to the Capital Projects Fund and are specified for the FY16 Beach Renourishment project.

Capital Projects Fund

Summary balances for the Capital Project Fund are as follows:

	FY 2015
	Actual
Revenues	2,037,569
Capital Outlays	(7,300,406)
Transfers In	5,277,220
Net Change in Fund Balance	14,383

Major projects/expenditures that occurred during the fiscal year are as follows:

- Rowing and Sailing Center \$952,231
- Marshland Road Roundabout \$431,095
- Office Park Road/USCB \$1,828,314
- Mathews Drive/Chaplin Area Connectivity \$873,070
- Fresh Market Shoppes to Shelter Cove Pathways \$742,907
- Islandwide Beach Renourishment \$393,260
- Fire Station #6 Replacement \$325,198
- Traffic Signal System Preemption \$368,194

Other Revenues

The chart below reflects the Town's other governmental funds and the revenue received this fiscal year in comparison to last fiscal year:

	FY 2014	FY 2015		
	<u>Actual</u>	<u>Actual</u>	<u>\$ Variance</u>	<u>% Variance</u>
State accommodations tax	3,229,573	3,487,167	257,594	8% B
Local accommodations tax	1,771,026	1,989,864	218,838	12% A
Tax increment financing	6,257,510	6,560,490	302,980	5% C
Real estate transfer fees	2,241,994	2,263,097	21,103	1% A
Hospitality tax	3,970,087	4,326,405	356,318	9% A
Beach preservation fees	3,542,052	3,979,728	437,676	12% A
Electric franchise fees	2,608,872	2,686,700	77,828	3%

A - previously addressed in this cover letter.

B - Reflects improving tourism economy.

C - Reflects increasing value of real property.

**Consolidated Statement
All Funds**

TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES
FISCAL YEAR 2015 - THROUGH MAY (11TH PERIOD)
UNAUDITED

	General	Total Special Revenue Funds	Debt Service	Capital Projects	Total Governmental Funds	Business-Type Activities - Stormwater
Revenues:						
Real and Personal Property Taxes	\$ 11,612,063	\$ 6,560,490	\$ 4,962,105	\$ 677,758	\$ 23,812,416	\$ -
Business Licenses	4,123,550	-	-	-	4,123,550	-
Franchise Fees	507,333	-	-	-	507,333	-
Permits	1,231,358	-	-	-	1,231,358	-
State Shared Funds	623,767	-	-	287,857	911,624	-
Public Safety	42,736	-	-	-	42,736	-
Grant Revenue	-	44,262	168,051	275,000	487,313	25,764
EMS Revenue	1,421,184	-	-	-	1,421,184	-
Fines and Fees	186,595	-	-	-	186,595	-
Beach Fees	204,949	-	-	-	204,949	-
Accommodations Tax	-	5,477,031	-	-	5,477,031	-
Hospitality Tax	-	4,326,405	-	-	4,326,405	-
Lease	-	-	-	208,424	208,424	-
Impact Fees	-	-	-	232,451	232,451	-
Real Estate Transfer Fees	-	2,263,097	-	-	2,263,097	-
Beach Preservation Fees	-	3,979,728	-	-	3,979,728	-
Electric Franchise Fees	-	2,686,700	-	-	2,686,700	-
Stormwater Utility Fees	-	-	-	-	-	3,452,830
Miscellaneous Revenue	273,520	-	-	4,990	278,510	-
Sale of Land	-	-	-	348,808	348,808	-
Investment Income	2,190	7,920	19,271	2,281	31,662	413
Total Revenues	20,229,245	25,345,633	5,149,427	2,037,569	52,761,874	3,479,007
Expenditures:						
General Government						
Town Council	347,517	-	-	-	347,517	-
Town Manager	574,499	-	-	-	574,499	-
	922,016	-	-	-	922,016	-
Administration						
Administration/Legal	3,077,528	22,631	-	-	3,100,159	-
Finance	1,337,331	-	-	-	1,337,331	-
	4,414,859	22,631	-	-	4,437,490	-
Community Services						
Community Development	2,273,414	-	-	-	2,273,414	-
Public Projects and Facilities	3,816,995	-	-	-	3,816,995	403,312
	6,090,409	-	-	-	6,090,409	403,312
Public Safety						
Sheriff	2,431,898	-	-	-	2,431,898	-
Fire & Rescue	12,303,580	21,982	-	-	12,325,562	-
	14,735,478	21,982	-	-	14,757,460	-
Townwide						
Grants	3,427,361	-	-	-	3,427,361	-
	-	3,200,637	-	-	3,200,637	-
Capital Outlay/Projects	1,053,921	2,170,691	-	7,300,406	10,525,018	1,527,669
Debt Service	-	-	16,707,546	-	16,707,546	1,148,621
Total expenditures	30,644,044	5,415,941	16,707,546	7,300,406	60,067,937	3,079,602
Excess (deficiency) of revenues over (under) expenditures	(10,414,799)	19,929,692	(11,558,119)	(5,262,837)	(7,306,063)	399,405
Other financing sources (uses):						
Transfers In:						
Accommodations Tax - Local	1,989,864	-	-	-	1,989,864	-
Accommodations Tax - State	1,247,873	-	-	-	1,247,873	-
Hospitality Tax	2,953,069	-	1,616,427	480,931	5,050,427	-
Real Estate Transfer	-	-	2,269,578	-	2,269,578	-
Beach Preservation	1,111,138	-	4,381,225	609,289	6,101,652	-
Electric Franchise	311	-	-	-	311	-
TIF	-	-	4,122,476	4,132,553	8,255,029	-
Debt Service	-	1,900,110	-	54,447	1,954,557	-
Capital Projects	-	-	-	-	-	-
Stormwater	-	-	-	-	-	-
Transfers Out:						
General	-	(7,302,255)	-	-	(7,302,255)	-
Beach Preservation	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-
Debt Service	-	(12,389,706)	-	-	(12,389,706)	-
Capital Projects	-	(5,222,773)	(1,954,557)	-	(7,177,330)	-
Bond Proceeds	-	-	-	-	-	-
Total other financing sources (uses)	7,302,255	(23,014,624)	10,435,149	5,277,220	-	-
Net change in fund balances	(3,112,544)	(3,084,932)	(1,122,970)	14,383	(7,306,063)	399,405
Fund balance - beginning - Preliminary	18,035,399	28,691,062	8,404,034	12,142,672	67,273,167	5,291,577
Fund balance - ending	\$ 14,922,855	\$ 25,606,130	\$ 7,281,064	\$ 12,157,055	\$ 59,967,104	\$ 5,690,982

**Budget versus Actual Report
General Fund**

Town of Hilton Head Island

General Fund

FY 2015 Y-T-D May\ Actual Versus Budget and Prior Y-T-D Actual (11TH PERIOD)

percent of year lapsed

92%

	Y-T-D		UNAUDITED		%		Current Year %	
	May		Y-T-D	\$	Prior Year	Current Year		
	Prior	FY 2015	May	Variance to	of Budget	of Budget		
	Year	Budget	FY 2015	Prior Year	Received/ Expended	Received/ Expended		
Revenues and Transfers In:								
Real and Personal Property Taxes	\$ 11,115,797	\$ 11,810,750	\$ 11,612,063	\$ 496,266	\$ (198,687)	95%	98%	CL
Business Licenses	3,548,749	8,032,000	4,123,550	574,801	(3,908,450)	48%	51%	CL
Franchise Fees - Cable	607,030	787,000	479,981	(127,049)	(307,019)	88%	61%	A
Franchise Fees - Beach	24,234	25,750	27,352	3,118	1,602	113%	106%	
Franchise Fees - Recycling	133,050	-	-	(133,050)	-	133%	0%	C
Permits	1,286,185	1,448,180	1,231,358	(54,827)	(216,822)	147%	85%	CL
State Shared Funds	628,472	800,000	623,767	(4,705)	(176,233)	97%	78%	
Public Safety	41,835	56,500	42,736	901	(13,764)	79%	76%	
EMS	1,418,061	1,314,000	1,421,184	3,123	107,184	109%	108%	
Fines and Fees	201,488	230,000	186,595	(14,893)	(43,405)	52%	81%	
Beach Fees	193,834	225,500	204,949	11,115	(20,551)	105%	91%	
Miscellaneous Revenue	323,251	464,627	273,520	(49,731)	(191,107)	106%	59%	
Transfers In:								
Accommodations Tax - Local	1,771,026	2,833,000	1,989,864	218,838	(843,136)	79%	70%	H
Accommodations Tax - State	1,185,005	1,264,324	1,247,873	62,868	(16,451)	89%	99%	
Hospitality Tax	3,570,012	4,726,069	2,953,069	(616,943)	(1,773,000)	109%	62%	B
Beach Preservation Fees	1,111,138	1,111,138	1,111,138	-	-	115%	100%	
TIF	-	169,398	-	-	(169,398)	0%	0%	
Stormwater Utility	-	94,258	-	-	(94,258)	0%	0%	
Capital Projects Property Taxes	-	654,000	-	-	(654,000)	0%	0%	
Lease Revenue	-	12,000	-	-	(12,000)	0%	0%	
Electric Franchise Fees	62,548	87,878	311	(62,237)	(87,567)	78%	0%	I
Sunday Liquor Permits	-	418,150	-	-	(418,150)	0%	0%	
Investment Income	2,410	2,700	2,190	(220)	(510)	6%	81%	
Total revenues	27,224,125	36,567,222	27,531,500	307,375	(9,035,722)	87%	75%	
Expenditures:								
General Government								
Town Council								
Personnel	119,038	143,776	117,462	(1,576)	(26,314)	90%	82%	
Operating	254,165	363,069	230,055	(24,110)	(133,014)	70%	63%	
	373,203	506,845	347,517	(25,686)	(159,328)	84%	69%	
Town Manager								
Personnel	538,434	615,675	559,614	21,180	(56,061)	90%	91%	
Operating	23,486	27,000	14,885	(8,601)	(12,115)	67%	55%	
	561,920	642,675	574,499	12,579	(68,176)	77%	89%	
Administration								
Administration/Legal								
Personnel	2,103,516	2,408,633	2,136,500	32,984	(272,133)	89%	89%	
Operating	842,480	1,188,870	941,028	98,548	(247,842)	73%	79%	
Capital	257,639	446,825	331,544	73,905	(115,281)	47%	74%	D
	3,203,635	4,044,328	3,409,072	205,437	(635,256)	94%	84%	
Finance								
Personnel	1,259,831	1,553,207	1,205,816	(54,015)	(347,391)	89%	78%	E
Operating	114,173	214,636	131,515	17,342	(83,121)	55%	61%	
	1,374,004	1,767,843	1,337,331	(36,673)	(430,512)	86%	76%	

Town of Hilton Head Island

General Fund

FY 2015 Y-T-D May\ Actual Versus Budget and Prior Y-T-D Actual (11TH PERIOD)

percent of year lapsed

92%

	Y-T-D		Y-T-D		UNAUDITED		Prior Year	Current Year
	May	FY 2015	May	May	\$	\$	%	%
	Prior	FY 2015	May	May	Variance to	Variance to	of Budget	of Budget
	Year	Budget	FY 2015	FY 2015	Prior Year	Current Year	Received/ Expended	Received/ Expended
Community Services								
Community Development								
Personnel	2,155,323	2,541,054	2,213,383		58,060	(327,671)	92%	87%
Operating	193,918	271,091	60,031		(133,887)	(211,060)	39%	22% F
	<u>2,349,241</u>	<u>2,812,145</u>	<u>2,273,414</u>		<u>(75,827)</u>	<u>(538,731)</u>	<u>84%</u>	<u>81%</u>
Public Projects and Facilities								
Personnel	1,469,495	1,712,867	1,521,016		51,521	(191,851)	90%	89%
Operating	1,872,098	3,688,571	2,295,979		423,881	(1,392,592)	69%	62% G
Capital	14,120	-	-		(14,120)	-	52%	0%
	<u>3,355,713</u>	<u>5,401,438</u>	<u>3,816,995</u>		<u>461,282</u>	<u>(1,584,443)</u>	<u>95%</u>	<u>71%</u>
Public Safety								
Sheriff/Other	2,359,289	3,264,113	2,431,898		72,609	(832,215)	75%	75%
Fire & Rescue								
Personnel	11,037,315	12,775,847	11,238,830		201,515	(1,537,017)	89%	88%
Operating	972,266	1,406,895	1,064,750		92,484	(342,145)	72%	76%
Capital	229,382	1,002,861	722,377		492,995	(280,484)	59%	72% K
	<u>12,238,963</u>	<u>15,185,603</u>	<u>13,025,957</u>		<u>786,994</u>	<u>(2,159,646)</u>	<u>89%</u>	<u>86%</u>
Townwide	3,091,151	4,597,214	3,427,361		336,210	(1,169,853)	80%	75%
Total expenditures	<u>28,907,119</u>	<u>38,222,204</u>	<u>30,644,044</u>		<u>1,736,925</u>	<u>(7,578,160)</u>	<u>86%</u>	<u>80%</u>
Revenues Over/(Under) Expenditures	<u>\$ (1,682,994)</u>	<u>\$ (1,654,982)</u>	<u>\$ (3,112,544)</u>					

Key:

RC - Addressed in Revenue Charts

CL - Addressed in Cover Letter

A - Variance is at least in part due to the timing of receipt of revenues between years.

B - Timing of transfers between the two years presented.

C - Town's recycling franchise terminated during fiscal year 2014.

D - Increase over prior year due to purchase of equipment upgrade in Council Chambers and a new vehicle.

E - Variance due to vacancies.

F - Decrease over prior year due to LMO Rewrite consulting services provided in FY14.

G - Increase is a result of a large shift in roadway maintainance expenditure from the Capital projects Fund to the General Fund in FY15.

H - Increase is a result of a large quarterly payment from the prior fiscal year (including the fine) from a rental management company.

I - Decrease is a result of the Town's vacant position for coordinator with Palmetto Electric Franchise.

J - not used

K - Fire Rescue breathing apparatus equipment accounts for the entire increase over the prior year.

Special Revenue Funds

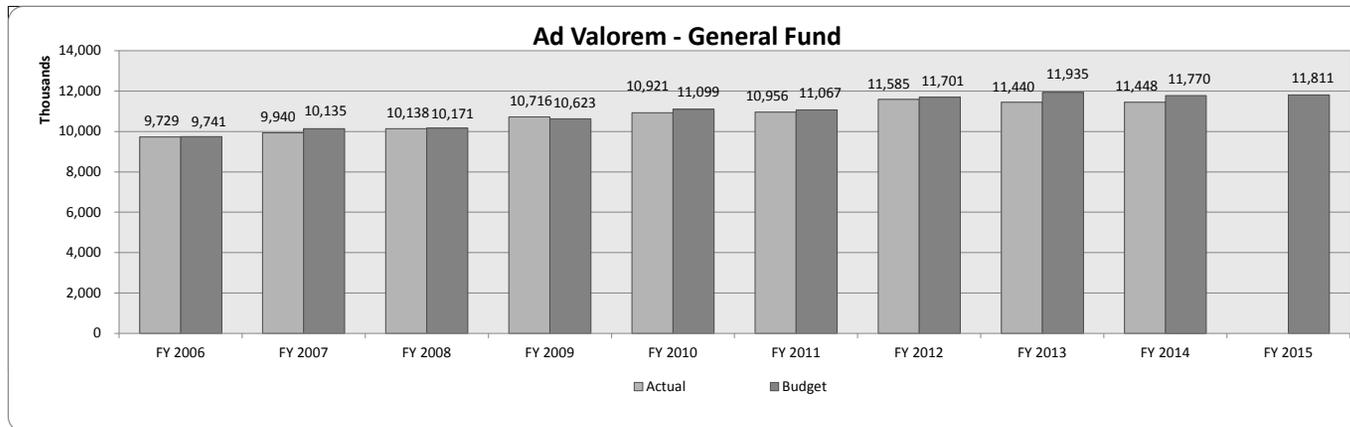
TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
SPECIAL REVENUE GOVERNMENTAL FUNDS
FISCAL YEAR 2015 - THROUGH MAY (11TH PERIOD)
UNAUDITED

	Tax Increment Financing District	Local Accom. Tax	State Accom. Tax	Real Estate Transfer Fee	Hospitality Tax	Beach Preservation Fee	Non-Major Governmental Funds	Total Special Revenue Funds
Revenues:								
Real and Personal Property Taxes	\$ 6,560,490	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,560,490
Accommodations Tax	-	1,989,864	3,487,167	-	-	-	-	5,477,031
Hospitality Tax	-	-	-	-	4,326,405	-	-	4,326,405
Real Estate Transfer Fees	-	-	-	2,263,097	-	-	-	2,263,097
Beach Preservation Fees	-	-	-	-	-	3,979,728	-	3,979,728
Electric Franchise Fees	-	-	-	-	-	-	2,686,700	2,686,700
Grant Revenue	-	-	-	-	-	-	44,262	44,262
Investment Income	946	-	577	224	253	5,414	506	7,920
Total Revenues	6,561,436	1,989,864	3,487,744	2,263,321	4,326,658	3,985,142	2,731,468	25,345,633
Expenditures:								
General Government								
Expenditure								
Town Council	-	-	-	-	-	-	-	-
Town Manager	-	-	-	-	-	-	-	-
Administration								
Expenditure								
Administration/Legal	-	-	-	22,631	-	-	-	22,631
Finance	-	-	-	-	-	-	-	-
	-	-	-	22,631	-	-	-	22,631
Community Services								
Community Development								
Public Projects and Facilities	-	-	-	-	-	-	-	-
Public Safety								
Expenditure								
Sheriff	-	-	-	-	-	-	-	-
Fire & Rescue	-	-	-	-	-	-	21,982	21,982
	-	-	-	-	-	-	21,982	21,982
Grants								
	-	-	2,900,637	-	300,000	-	-	3,200,637
Capital Outlay/Projects								
	-	-	-	-	-	-	2,170,691	2,170,691
Total expenditures	-	-	2,900,637	22,631	300,000	-	2,192,673	5,415,941
Excess (deficiency) of revenues over (under) expenditures	6,561,436	1,989,864	587,107	2,240,690	4,026,658	3,985,142	538,795	19,929,692
Other financing sources (uses):								
Transfers Out:								
General Fund	-	(1,989,864)	(1,247,873)	-	(2,953,069)	(1,111,138)	(311)	(7,302,255)
Accommodations Tax - Local	-	-	-	-	-	-	-	-
Accommodations Tax - State	-	-	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-	-	-
Real Estate Transfer	-	-	-	-	-	-	-	-
Beach Preservation	-	-	-	-	-	-	-	-
Electric Franchise	-	-	-	-	-	-	-	-
TIF	-	-	-	-	-	-	-	-
Stormwater Utility	-	-	-	-	-	-	-	-
Debt Service Fund	(4,122,476)	-	-	(2,269,578)	(1,616,427)	(4,381,225)	-	(12,389,706)
Capital Projects Fund	(4,132,553)	-	-	-	(480,931)	(609,289)	-	(5,222,773)
Transfers In:								
Debt Service Fund	-	-	-	-	-	1,900,110	-	1,900,110
Capital Projects Fund	-	-	-	-	-	-	-	-
Total other financing sources (uses)	(8,255,029)	(1,989,864)	(1,247,873)	(2,269,578)	(5,050,427)	(4,201,542)	(311)	(23,014,624)
Net change in fund balances	(1,693,593)	-	(660,766)	(28,888)	(1,023,769)	(216,400)	538,484	(3,084,932)
Fund balance - beginning - Preliminary	5,916,184	-	2,589,155	1,496,785	1,365,837	14,578,141	2,744,960	28,691,062
Fund balance - ending	\$ 4,222,591	\$ -	\$ 1,928,389	\$ 1,467,897	\$ 342,068	\$ 14,361,741	\$ 3,283,444	\$ 25,606,130

**Revenue Analysis
General Fund**

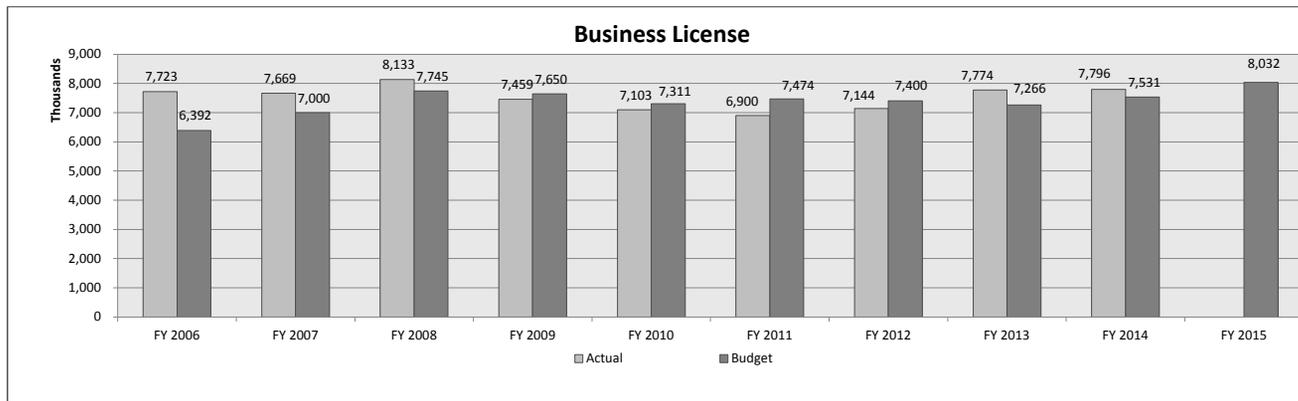
Ad Valorem Tax Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	44,586 0%	72,444 1%	110,323 1%	227,353 2%	175,473 2%	829,940 9%	3,951,807 41%	4,957,220 51%	3,742,415 38%	61,037 1%	323,124 3%	4,126,576 42%	111,446 1%	60,917 1%	245,856 3%	418,219 4%	9,729,368 100%
FY 2007	53,735 1%	40,122 0%	104,709 1%	198,566 2%	361,332 4%	836,247 8%	4,212,070 42%	5,409,649 54%	3,511,938 35%	340,058 3%	167,145 2%	4,019,141 40%	(133,783) -1%	99,610 1%	346,860 3%	312,687 3%	9,940,043 100%
FY 2008	44,601 0%	47,382 0%	57,528 1%	149,511 1%	426,108 4%	822,879 8%	4,636,838 46%	5,885,825 58%	3,765,955 37%	65,420 1%	119,870 1%	3,951,245 39%	208,719 2%	76,033 1%	(132,948) -1%	151,804 1%	10,138,385 100%
FY 2009	36,076 0%	41,534 0%	84,443 1%	162,053 2%	1,922 0%	1,086,678 10%	829,855 8%	1,918,455 18%	3,313,463 31%	4,437,270 41%	338,990 3%	8,089,723 75%	- 0%	202,764 2%	342,955 3%	545,719 5%	10,715,950 100%
FY 2010	- 0%	- 0%	78,356 1%	78,356 1%	67,292 1%	327,013 3%	1,451,045 13%	1,845,350 17%	4,590,506 42%	3,511,502 32%	326,948 3%	8,428,956 77%	58,593 1%	83,793 1%	425,648 4%	568,034 5%	10,920,696 100%
FY 2011	- 0%	30,269 0%	38,170 0%	68,439 1%	109,183 1%	255,076 2%	870,761 8%	1,235,020 11%	8,481,389 77%	345,407 3%	243,722 2%	9,070,518 83%	87,177 1%	177,576 2%	317,449 3%	582,202 5%	10,956,179 100%
FY 2012	- 0%	30,088 0%	40,766 0%	70,854 1%	1,884 0%	192,760 2%	2,352,625 20%	2,547,269 22%	8,144,646 70%	161,609 1%	103,902 1%	8,410,157 73%	28,544 0%	243,490 2%	284,756 2%	556,790 5%	11,585,070 100%
FY 2013	- 0%	26,703 0%	134,190 1%	160,893 1%	1,884 0%	262,845 2%	2,371,616 21%	2,636,345 23%	7,713,999 67%	159,541 1%	167,078 1%	8,040,618 70%	181,678 2%	196,830 2%	223,929 2%	602,437 5%	11,440,293 100%
FY 2014	46,769 0%	52,495 0%	68,068 1%	167,332 1%	1,928 0%	275,948 2%	2,526,723 22%	2,804,599 24%	7,352,542 64%	410,179 4%	117,378 1%	7,880,099 69%	165,921 1%	97,846 1%	331,756 3%	595,523 5%	11,447,553 100%
FY 2015	38,766 0%	40,487 0%	78,203 1%	157,456 1%	1,930 0%	65,991 1%	1,847,436 16%	1,915,357 16%	8,174,584 70%	801,920 7%	407,838 4%	9,384,342 81%	86,866 1%	68,042 1%	- 0%	154,908 1%	11,612,063 100%



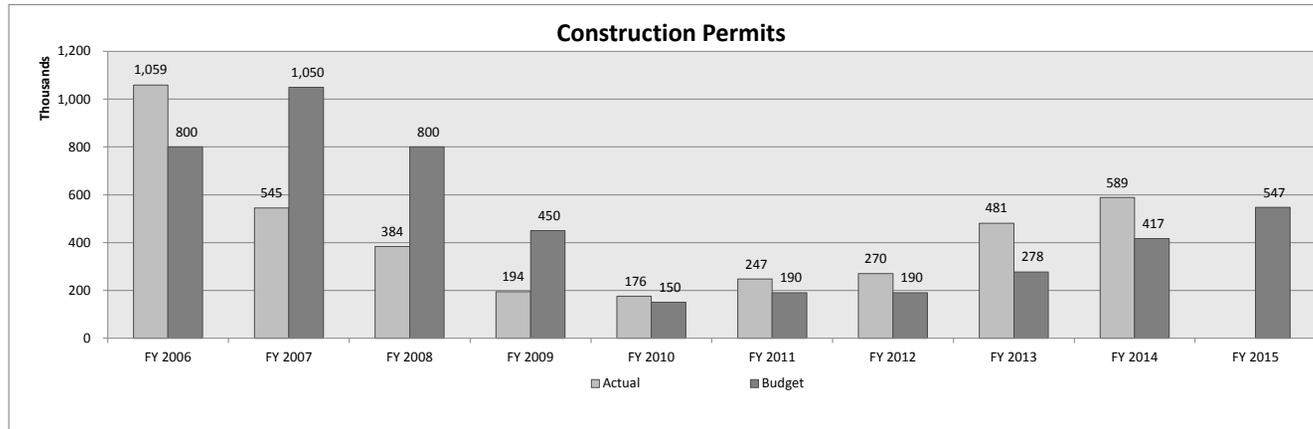
Business License Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	26,015 0%	44,758 1%	290,369 4%	361,142 5%	149,772 2%	84,131 1%	83,249 1%	317,152 4%	335,551 4%	317,580 4%	699,776 9%	1,352,907 18%	550,722 7%	1,532,945 20%	3,608,506 47%	5,692,173 74%	7,723,374 100%
FY 2007	33,483 0%	20,463 0%	26,160 0%	80,106 1%	47,892 1%	69,312 1%	106,200 1%	223,404 3%	151,233 2%	322,983 4%	728,618 10%	1,202,834 16%	551,813 7%	1,677,215 22%	3,933,285 51%	6,162,313 80%	7,668,657 100%
FY 2008	14,876 0%	71,626 1%	14,485 0%	100,987 1%	178,357 2%	18,066 0%	71,291 1%	267,714 3%	185,179 2%	421,376 5%	740,367 9%	1,346,922 17%	476,458 6%	1,346,441 17%	4,594,509 56%	6,417,408 79%	8,133,031 100%
FY 2009	(3,452) 0%	37,746 1%	34,690 0%	68,984 1%	20,446 0%	11,955 0%	51,445 1%	83,847 1%	338,171 5%	325,311 4%	670,109 9%	1,333,592 18%	600,719 8%	1,244,326 17%	4,127,590 55%	5,972,635 80%	7,459,058 100%
FY 2010	4,033 0%	46,255 1%	45,979 1%	96,267 1%	38,556 1%	17,736 0%	72,775 1%	129,067 2%	327,317 5%	282,390 4%	666,682 9%	1,276,389 18%	460,723 6%	970,312 14%	4,170,741 59%	5,601,776 79%	7,103,499 100%
FY 2011	(3,187) 0%	39,465 1%	41,676 1%	77,954 1%	24,714 0%	152,531 2%	28,606 0%	205,851 3%	340,002 5%	269,767 4%	577,906 8%	1,187,675 17%	323,454 5%	1,440,102 21%	3,665,388 53%	5,428,944 79%	6,900,424 100%
FY 2012	49,981 1%	77,084 1%	36,720 1%	163,785 2%	14,200 0%	139,677 2%	24,945 0%	178,822 3%	291,257 4%	264,084 4%	591,324 8%	1,146,665 16%	305,333 4%	1,636,696 23%	3,713,025 52%	5,655,054 79%	7,144,326 100%
FY 2013	78,288 1%	29,361 0%	138,716 2%	246,365 3%	41,936 1%	21,699 0%	26,048 0%	89,683 1%	392,392 5%	324,658 4%	622,533 8%	1,339,583 17%	563,869 7%	1,713,174 22%	3,821,464 49%	6,098,507 78%	7,774,138 100%
FY 2014	24,453 0%	29,154 0%	31,656 0%	85,263 1%	34,931 0%	34,452 0%	30,588 0%	99,971 1%	337,677 4%	434,118 6%	709,908 9%	1,481,703 19%	477,588 6%	1,404,224 18%	4,247,160 54%	6,128,972 79%	7,795,909 100%
FY 2015	79,439 2%	46,277 1%	37,406 1%	163,122 4%	54,303 1%	29,975 1%	51,227 1%	135,505 3%	357,876 9%	519,711 13%	919,577 22%	1,797,164 44%	560,605 14%	1,467,154 36%	- 0%	2,027,759 49%	4,123,550 100%



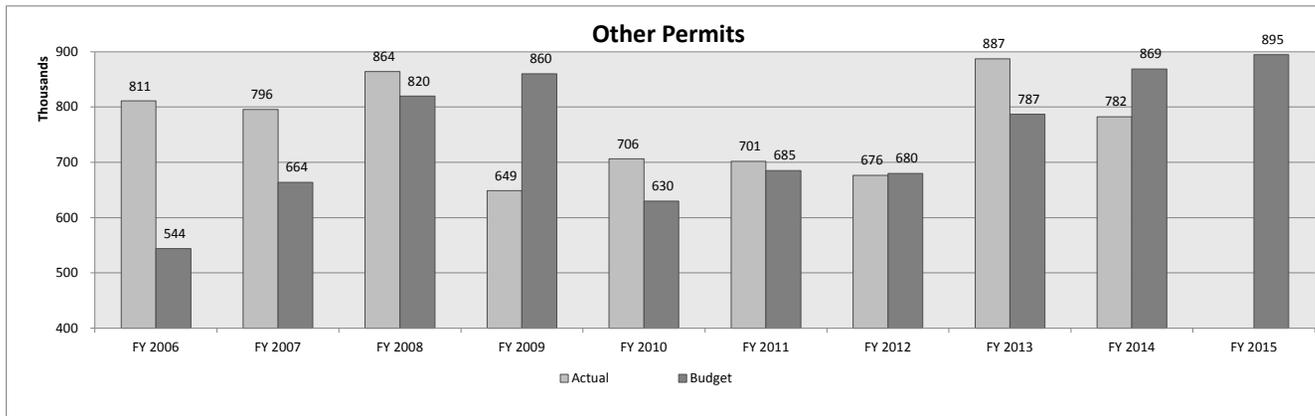
Construction Permits Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	88,210 8%	101,775 10%	78,623 7%	268,608 25%	147,989 14%	186,145 18%	56,892 5%	391,026 37%	94,695 9%	74,680 7%	76,089 7%	245,464 23%	52,208 5%	49,986 5%	52,162 5%	154,356 15%	1,059,454 100%
FY 2007	55,511 10%	74,277 14%	49,736 9%	179,524 33%	30,790 6%	39,626 7%	44,820 8%	115,236 21%	58,133 11%	21,818 4%	49,990 9%	129,941 24%	57,788 11%	29,078 5%	32,996 6%	119,862 22%	544,563 100%
FY 2008	25,645 7%	34,739 9%	41,181 11%	101,565 26%	32,090 8%	40,974 11%	32,173 8%	105,237 27%	48,812 13%	48,781 13%	25,218 7%	122,811 32%	19,112 5%	18,730 5%	16,047 4%	53,889 14%	383,502 100%
FY 2009	9,938 5%	41,505 21%	11,199 6%	62,642 32%	9,023 5%	(2,614) -1%	25,014 13%	31,423 16%	13,509 7%	8,117 4%	9,422 5%	31,048 16%	9,306 5%	39,456 20%	20,512 11%	69,274 36%	194,387 100%
FY 2010	38,343 22%	2,861 2%	8,361 5%	49,565 28%	24,075 14%	6,166 4%	12,509 7%	42,750 24%	11,863 7%	3,508 2%	25,385 14%	40,756 23%	5,198 3%	22,832 13%	14,783 8%	42,813 24%	175,884 100%
FY 2011	10,147 4%	20,117 8%	16,631 7%	46,895 19%	6,375 3%	29,630 12%	11,739 5%	47,744 19%	6,474 3%	23,982 10%	20,578 8%	51,034 21%	32,312 13%	27,154 11%	42,276 17%	101,742 41%	247,415 100%
FY 2012	22,354 8%	32,256 12%	26,063 10%	80,673 30%	26,673 10%	27,429 10%	18,235 7%	72,337 27%	8,357 3%	16,291 6%	31,865 12%	56,513 21%	6,183 2%	22,605 8%	32,052 12%	60,840 23%	270,363 100%
FY 2013	12,340 3%	9,387 2%	15,832 3%	37,559 8%	27,497 6%	64,155 13%	71,333 15%	162,985 34%	25,940 5%	23,064 5%	52,844 11%	101,848 21%	55,578 12%	68,889 14%	54,251 11%	178,718 37%	481,110 100%
FY 2014	40,224 7%	42,730 7%	26,890 5%	109,844 19%	31,355 5%	30,922 5%	36,730 6%	99,007 17%	34,979 6%	53,832 9%	107,460 18%	196,271 33%	30,936 5%	116,185 20%	36,625 6%	183,746 31%	588,868 100%
FY 2015	18,170 4%	36,862 8%	76,150 16%	131,182 28%	63,562 14%	23,758 5%	45,204 10%	132,524 29%	51,437 11%	22,961 5%	44,774 10%	119,172 26%	36,089 8%	42,556 9%	- 0%	78,645 17%	461,523 100%



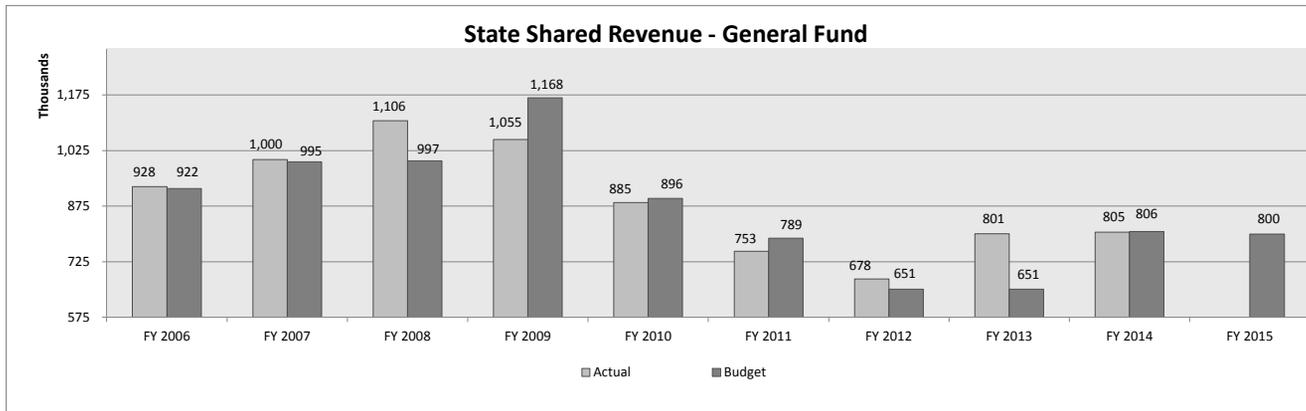
Other Permits Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	52,509 6%	64,372 8%	74,718 9%	191,599 24%	77,305 10%	69,224 9%	47,710 6%	194,239 24%	65,193 8%	88,547 11%	93,338 12%	247,078 30%	61,991 8%	59,272 7%	56,800 7%	178,063 22%	810,979 100%
FY 2007	76,205 10%	48,281 6%	66,370 8%	190,856 24%	71,463 9%	68,249 9%	77,658 10%	217,370 27%	66,221 8%	60,744 8%	84,701 11%	211,666 27%	59,002 7%	59,957 8%	56,797 7%	175,756 22%	795,648 100%
FY 2008	57,533 7%	66,973 8%	82,031 9%	206,537 24%	77,095 9%	83,033 10%	55,201 6%	215,329 25%	87,717 10%	80,033 9%	62,266 7%	230,016 27%	66,869 8%	74,702 9%	70,794 8%	212,365 25%	864,247 100%
FY 2009	76,267 12%	63,207 10%	43,215 7%	182,689 28%	49,610 8%	49,465 8%	53,983 8%	153,058 24%	51,823 8%	55,258 9%	54,604 8%	161,685 25%	45,626 7%	51,609 8%	54,025 8%	151,260 23%	648,692 100%
FY 2010	61,262 9%	49,960 7%	47,646 7%	158,868 22%	58,496 8%	64,861 9%	70,116 10%	193,473 27%	58,306 8%	49,514 7%	81,236 11%	189,056 27%	61,339 9%	56,495 8%	47,199 7%	165,033 23%	706,430 100%
FY 2011	40,701 6%	48,024 7%	52,077 7%	140,802 20%	48,291 7%	51,910 7%	53,334 8%	153,535 22%	67,782 10%	61,098 9%	57,026 8%	185,906 27%	100,460 14%	52,449 7%	68,326 10%	221,235 32%	701,478 100%
FY 2012	49,316 7%	57,773 9%	60,981 9%	168,070 25%	53,575 8%	60,825 9%	61,559 9%	175,959 26%	60,592 9%	55,479 8%	59,953 9%	176,024 26%	53,688 8%	53,361 8%	49,374 7%	156,423 23%	676,476 100%
FY 2013	41,422 5%	52,595 6%	65,003 7%	159,020 18%	66,274 7%	125,879 14%	83,195 9%	275,348 31%	74,093 8%	56,455 6%	53,078 6%	183,626 21%	105,145 12%	70,282 8%	93,634 11%	269,061 30%	887,055 100%
FY 2014	49,462 6%	57,128 7%	67,666 9%	174,256 22%	77,185 10%	55,735 7%	90,055 12%	222,975 28%	83,832 11%	66,959 9%	59,140 8%	209,931 27%	64,333 8%	57,687 7%	53,274 7%	175,294 22%	782,456 100%
FY 2015	46,317 6%	61,961 8%	85,939 11%	194,217 26%	76,291 10%	55,712 7%	80,154 11%	212,157 28%	78,891 10%	74,728 10%	67,531 9%	221,150 29%	69,073 9%	58,337 8%	- 0%	127,410 17%	754,934 100%



State Shared Revenue - GF
Revenues by Month/Fiscal Year

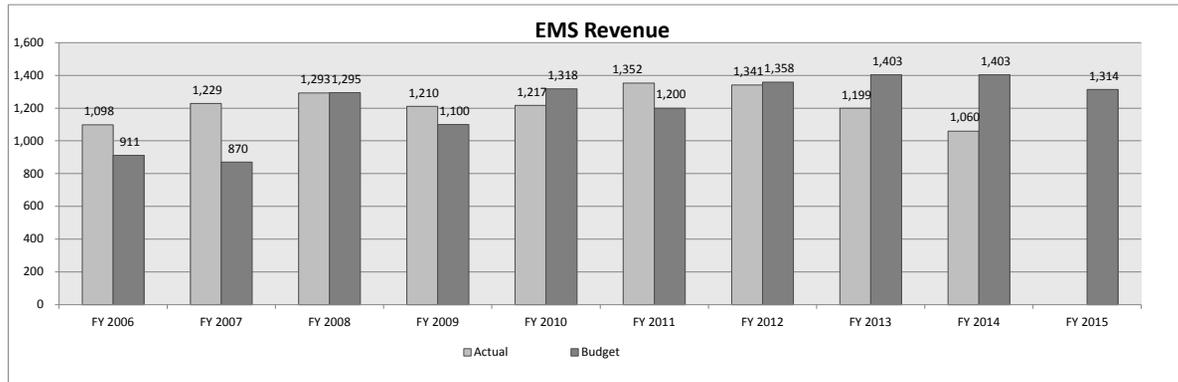
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	-	-	229,166	229,166	-	-	227,273	227,273	-	-	226,570	226,570	-	-	245,112	245,112	928,121
	0%	0%	25%	25%	0%	0%	24%	24%	0%	0%	24%	24%	0%	0%	26%	26%	100%
FY 2007	-	-	245,112	245,112	-	-	241,810	241,810	-	-	241,810	241,810	-	-	271,702	271,702	1,000,434
	0%	0%	25%	25%	0%	0%	24%	24%	0%	0%	24%	24%	0%	0%	27%	27%	100%
FY 2008	-	-	271,702	271,702	-	-	271,702	271,702	-	-	271,702	271,702	-	-	290,565	290,565	1,105,671
	0%	0%	25%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	0%	26%	26%	100%
FY 2009	-	-	278,943	278,943	-	-	258,649	258,649	-	-	258,649	258,649	-	-	258,650	258,650	1,054,891
	0%	0%	26%	26%	0%	0%	25%	25%	0%	0%	23%	25%	0%	0%	23%	25%	100%
FY 2010	-	-	211,471	211,471	-	-	-	-	211,471	-	-	211,471	250,259	-	211,471	461,730	884,672
	0%	0%	24%	24%	0%	0%	0%	0%	24%	0%	0%	24%	28%	0%	24%	52%	100%
FY 2011	-	-	191,494	191,494	-	-	-	-	191,494	-	-	191,494	185,000	-	185,000	370,000	752,988
	0%	0%	25%	25%	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	25%	49%	100%
FY 2012	-	-	-	-	168,419	-	-	168,419	168,420	-	-	168,420	168,419	-	173,112	341,531	678,370
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	26%	50%	100%
FY 2013	-	-	-	-	284,858	-	-	284,858	171,862	-	-	171,862	171,850	-	172,089	343,939	800,659
	0%	0%	0%	0%	36%	0%	0%	36%	21%	0%	0%	21%	21%	0%	21%	43%	100%
FY 2014	-	-	-	-	171,850	-	-	171,850	284,773	-	-	284,773	171,849	-	176,555	348,404	805,027
	0%	0%	0%	0%	21%	0%	0%	21%	35%	0%	0%	35%	21%	0%	22%	43%	100%
FY 2015	-	-	-	-	270,657	-	-	270,657	176,555	-	-	176,555	176,555	-	-	176,555	623,767
	0%	0%	0%	0%	43%	0%	0%	43%	28%	0%	0%	28%	28%	0%	0%	28%	100%



Note: In October of 2012, the Town received a one-time allocation of \$112,957 based upon a supplemental revenue source and appropriation.

EMS Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	73,958 7%	113,550 10%	59,349 5%	246,857 22%	24,265 2%	113,200 10%	84,995 8%	222,460 20%	109,943 10%	91,791 8%	150,391 14%	352,125 32%	5,980 1%	198,600 18%	71,580 7%	276,160 25%	1,097,602 100%
FY 2007	125,651 10%	112,378 9%	95,853 8%	333,882 27%	116,943 10%	88,870 7%	95,262 8%	301,075 25%	87,069 7%	87,032 7%	96,006 8%	270,107 22%	61,194 5%	198,600 16%	63,968 5%	323,762 26%	1,228,826 100%
FY 2008	44,431 3%	114,384 9%	95,778 7%	254,593 20%	72,330 6%	124,118 10%	78,252 6%	274,700 21%	229,208 18%	76,584 6%	153,297 12%	459,089 36%	107,188 8%	44,928 3%	152,430 12%	304,546 24%	1,292,928 100%
FY 2009	194,134 16%	111,833 9%	27,521 2%	333,488 28%	98,312 8%	24,779 2%	210,979 17%	334,070 28%	93,612 8%	88,221 7%	123,025 10%	304,858 25%	109,309 9%	127,262 11%	1,313 0%	237,884 20%	1,210,300 100%
FY 2010	137,337 11%	124,999 10%	87,121 7%	349,457 29%	88,332 7%	76,386 6%	89,281 7%	253,999 21%	55,126 5%	141,559 12%	122,861 10%	319,546 26%	82,541 7%	98,124 8%	113,032 9%	293,697 24%	1,216,699 100%
FY 2011	169,655 13%	92,567 7%	101,958 8%	364,180 27%	86,469 6%	132,634 10%	87,598 6%	306,701 23%	102,245 8%	105,484 8%	89,346 7%	297,075 22%	110,559 8%	132,638 10%	140,935 10%	384,132 28%	1,352,088 100%
FY 2012	139,667 10%	112,393 8%	152,366 11%	404,426 30%	115,675 9%	92,479 7%	67,460 5%	275,614 21%	126,932 9%	118,145 9%	57,136 4%	302,213 23%	147,555 11%	129,493 10%	81,486 6%	358,534 27%	1,340,787 100%
FY 2013	106,231 9%	151,772 13%	126,620 11%	384,623 32%	130,091 11%	118,591 10%	(9,389) -1%	239,293 20%	67,034 6%	186,703 16%	173,705 14%	427,442 36%	131,131 11%	138,721 12%	(122,342) -10%	147,510 12%	1,198,868 100%
FY 2014	131,108 12%	154,512 15%	212,357 20%	497,977 47%	101,666 10%	102,896 10%	117,678 11%	322,240 30%	102,756 10%	116,511 11%	129,441 12%	348,708 33%	138,482 13%	110,654 10%	(358,143) -34%	(109,007) -10%	1,059,918 100%
FY 2015	139,480 10%	111,016 8%	153,870 11%	404,366 28%	103,719 7%	105,108 7%	140,616 10%	349,443 25%	140,547 10%	123,631 9%	143,645 10%	407,823 29%	147,740 10%	111,812 8%	- 0%	259,552 18%	1,421,184 100%



The negative revenue in December of 2012 is attributable to suspended invoice billing associated with the implementation of new EMS Billing software. For several months beginning in February of 2013, revenues will be higher as staff catches up billing in the new software.

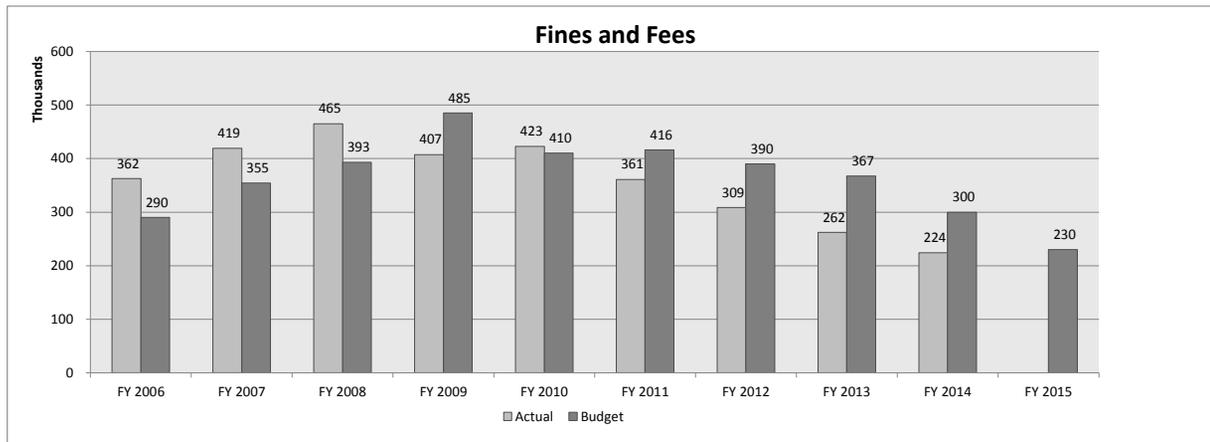
The negative revenues in June of 2013 and 2014 are attributable to an increase in the estimated uncollectible EMS revenue. The increase is associated with the implementation of the new billing software and the phase-out of the old software, i.e. the "clean up" of the old records is responsible for the majority of this increase.

The decreases in June in the latter years represent the annual entry for allowances for doubtful accounts receivable. Staff has cleaned up and sent all outstanding balances in the old system to the SCDOR Debt Setoff program. Therefore in fiscal year 2014, we increased the allowance to cover most of these balances as well as created an allowance account in the new billing system.

The decreases in the first quarter of FY15 over FY14 represent a more normalized collection cycle. In FY14, the Town was catching up collections due to the implementation of new billing software.

Fines & Fees Revenue - GF
Revenues by Month/Fiscal Year

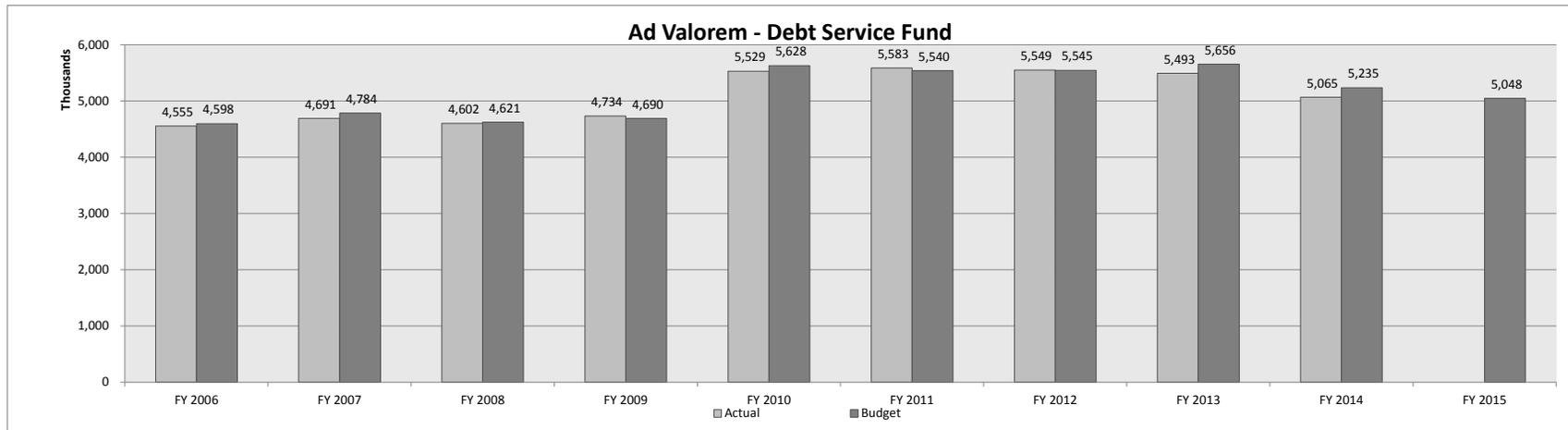
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	33,518 9%	30,108 8%	32,229 9%	95,855 26%	25,854 7%	31,760 9%	26,868 7%	84,482 23%	29,342 8%	27,384 8%	34,509 10%	91,235 25%	29,211 8%	30,377 8%	31,306 9%	90,894 25%	362,466 100%
FY 2007	52,481 13%	36,232 9%	25,088 6%	113,801 27%	28,493 7%	31,604 8%	27,617 7%	87,714 21%	36,378 9%	35,545 8%	31,585 8%	103,508 25%	37,798 9%	37,425 9%	39,066 9%	114,289 27%	419,312 100%
FY 2008	43,673 9%	50,004 11%	49,783 11%	143,460 31%	43,615 9%	40,721 9%	39,803 9%	124,139 27%	38,170 8%	34,129 7%	44,389 10%	116,688 25%	42,465 9%	(2,144) 0%	40,457 9%	80,778 17%	465,065 100%
FY 2009	45,023 11%	38,490 9%	36,213 9%	119,726 29%	28,928 7%	(4,436) -1%	67,835 17%	92,327 23%	26,890 7%	25,284 6%	36,062 9%	88,236 22%	88,498 22%	37,869 9%	(19,234) -5%	107,133 26%	407,422 100%
FY 2010	42,800 10%	32,955 8%	36,215 9%	111,970 26%	36,450 9%	32,096 8%	34,975 8%	103,521 24%	28,129 7%	40,868 10%	33,968 8%	102,965 24%	34,019 8%	34,325 8%	36,242 9%	104,586 25%	423,042 100%
FY 2011	38,861 11%	32,833 9%	40,636 11%	112,330 31%	31,196 9%	31,461 9%	22,224 6%	84,881 24%	27,464 8%	28,646 8%	31,823 9%	87,933 24%	24,453 7%	27,978 8%	23,577 7%	76,008 21%	361,152 100%
FY 2012	26,127 8%	21,110 7%	26,871 9%	74,108 24%	23,055 7%	22,082 7%	33,296 11%	78,433 25%	20,900 7%	29,050 9%	32,463 11%	82,413 27%	25,408 8%	24,821 8%	23,525 8%	73,754 24%	308,708 100%
FY 2013	25,225 10%	24,053 9%	25,239 10%	74,517 28%	19,393 7%	19,883 8%	19,780 8%	59,056 23%	19,020 7%	19,730 8%	18,492 7%	57,242 22%	26,122 10%	19,470 7%	25,615 10%	71,207 27%	262,022 100%
FY 2014	24,380 11%	19,279 9%	20,202 9%	63,861 28%	21,124 9%	12,485 6%	12,491 6%	46,100 21%	19,130 9%	11,526 5%	22,510 10%	53,166 24%	22,167 10%	16,194 7%	22,959 10%	61,320 27%	224,447 100%
FY 2015	22,775 12%	20,648 11%	19,129 10%	62,552 34%	23,113 12%	8,384 4%	13,102 7%	44,599 24%	15,627 8%	11,952 6%	20,059 11%	47,638 26%	15,074 8%	16,732 9%	- 0%	31,806 17%	186,595 100%



**Revenue Analysis
Debt Service Fund**

Ad Valorem Tax Revenue - DSF
Revenues by Month/Fiscal Year

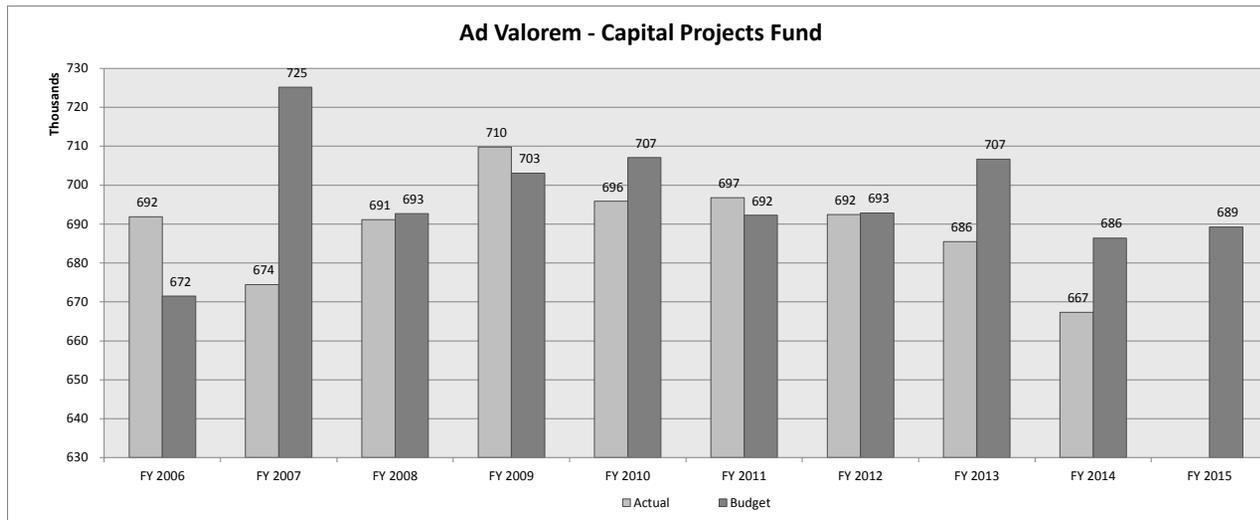
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	14,209 0%	25,802 1%	41,076 1%	81,087 2%	86,210 2%	391,235 9%	1,858,563 41%	2,336,008 51%	1,758,039 39%	39,679 1%	146,492 3%	1,944,210 43%	8,917 0%	81,384 2%	103,193 2%	193,494 4%	4,554,799 100%
FY 2007	22,130 0%	18,816 0%	47,789 1%	88,735 2%	168,447 4%	397,758 8%	1,988,854 42%	2,555,059 54%	1,660,517 35%	157,106 3%	77,483 2%	1,895,106 40%	(54,634) -1%	47,024 1%	159,902 3%	152,292 3%	4,691,192 100%
FY 2008	19,231 0%	22,057 0%	23,023 1%	64,311 1%	185,218 4%	361,622 8%	1,971,688 43%	2,518,528 55%	1,600,674 35%	296,892 6%	53,512 1%	1,951,078 42%	94,683 2%	33,578 1%	(59,685) -1%	68,576 1%	4,602,493 100%
FY 2009	15,889 0%	16,113 0%	36,396 1%	68,398 1%	849 0%	59,589 1%	787,047 17%	847,485 18%	1,463,188 31%	1,804,494 38%	304,099 6%	3,571,781 75%	- 0%	91,386 2%	155,026 3%	246,412 5%	4,734,076 100%
FY 2010	- 0%	- 0%	35,188 1%	35,188 1%	31,846 1%	161,506 3%	740,179 13%	933,531 17%	2,341,918 42%	1,790,050 32%	164,937 3%	4,296,905 78%	27,003 0%	38,421 1%	198,355 4%	263,779 5%	5,529,403 100%
FY 2011	- 0%	14,056 0%	19,474 0%	33,530 1%	137,269 2%	45,817 1%	443,940 8%	627,026 11%	4,327,075 77%	175,432 3%	123,482 2%	4,625,989 83%	44,456 1%	90,456 2%	161,938 3%	296,850 5%	5,583,395 100%
FY 2012	- 0%	12,613 0%	18,462 0%	31,075 1%	901 0%	95,634 2%	1,124,306 20%	1,220,841 22%	3,894,155 70%	76,875 1%	49,170 1%	4,020,200 72%	14,113 0%	119,383 2%	143,029 3%	276,525 5%	5,548,641 100%
FY 2013	- 0%	12,753 0%	60,683 1%	73,436 1%	901 0%	125,422 2%	1,133,694 21%	1,260,017 23%	3,687,079 67%	76,280 1%	79,467 1%	3,842,826 70%	86,850 2%	94,022 2%	136,001 2%	316,873 6%	5,493,152 100%
FY 2014	19,946 0%	23,588 0%	28,897 1%	72,431 1%	857 0%	124,303 2%	1,119,117 22%	1,244,277 25%	3,252,452 64%	181,448 4%	51,206 1%	3,485,106 69%	72,776 1%	43,465 1%	146,920 3%	263,161 5%	5,064,975 100%
FY 2015	16,925 0%	17,910 0%	32,824 1%	67,659 1%	854 0%	27,777 1%	791,943 16%	820,574 17%	3,492,584 70%	342,628 7%	173,279 3%	4,008,491 81%	37,611 1%	27,770 1%	- 0%	65,381 1%	4,962,105 100%



**Revenue Analysis
Capital Projects Fund**

Ad Valorem Revenue - CIP
Revenues by Month/Fiscal Year

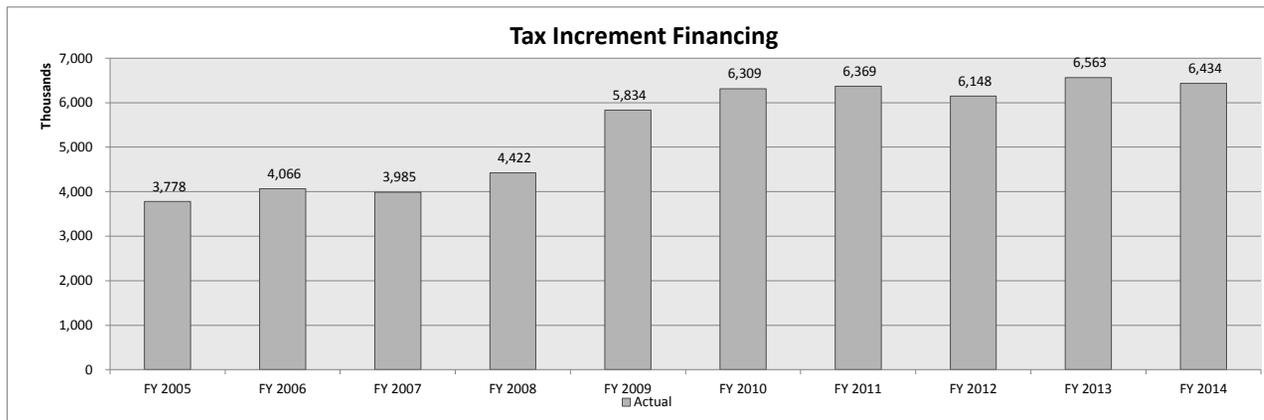
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	5,297 1%	9,604 1%	15,244 2%	30,145 4%	10,609 2%	57,454 8%	276,991 40%	345,054 50%	262,626 38%	1,795 0%	29,939 4%	294,360 43%	(3,784) -1%	9,443 1%	16,685 2%	22,344 3%	691,903 100%
FY 2007	3,325 0%	2,856 0%	7,270 1%	13,451 2%	26,787 4%	48,580 7%	289,787 43%	365,154 54%	240,170 36%	25,439 4%	11,850 2%	277,459 41%	(15,125) -2%	6,867 1%	26,671 4%	18,413 3%	674,477 100%
FY 2008	2,827 0%	3,257 0%	3,318 0%	9,402 1%	28,017 4%	57,394 8%	308,415 45%	393,826 57%	260,148 38%	9,045 1%	8,299 1%	277,492 40%	14,208 2%	5,211 1%	(9,035) -1%	10,384 2%	691,104 100%
FY 2009	2,390 0%	2,416 0%	5,469 1%	10,275 1%	127 0%	8,967 1%	118,012 17%	127,106 18%	219,349 31%	270,515 38%	45,589 6%	535,453 75%	- 0%	13,699 2%	23,241 3%	36,940 5%	709,774 100%
FY 2010	- 0%	- 0%	4,582 1%	4,582 1%	4,377 1%	20,964 3%	92,359 13%	117,700 17%	292,269 42%	223,398 32%	20,798 3%	536,465 77%	3,826 1%	5,380 1%	27,891 4%	37,097 5%	695,844 100%
FY 2011	- 0%	1,754 0%	2,431 0%	4,185 1%	6,654 1%	16,191 2%	55,402 8%	78,247 11%	539,984 77%	21,892 3%	15,409 2%	577,285 83%	5,550 1%	11,288 2%	20,208 3%	37,046 5%	696,763 100%
FY 2012	- 0%	1,574 0%	2,304 0%	3,878 1%	112 0%	11,935 2%	140,304 20%	152,351 22%	485,952 70%	9,593 1%	6,136 1%	501,681 72%	1,761 0%	14,898 2%	17,849 3%	34,508 5%	692,418 100%
FY 2013	- 0%	1,591 0%	7,573 1%	9,164 1%	112 0%	15,652 2%	141,476 21%	157,240 23%	460,118 67%	9,519 1%	9,917 1%	479,554 70%	10,838 2%	11,734 2%	16,971 2%	39,543 6%	685,501 100%
FY 2014	2,594 0%	3,071 0%	3,682 1%	9,347 1%	113 0%	16,135 2%	147,373 22%	163,621 25%	429,065 64%	23,937 4%	6,755 1%	459,757 69%	9,594 1%	5,710 1%	19,341 3%	34,645 5%	667,370 100%
FY 2015	2,233 0%	2,362 0%	4,323 1%	8,918 1%	112 0%	3,660 1%	107,853 16%	111,625 16%	477,836 71%	46,877 7%	23,649 3%	548,362 81%	5,067 1%	3,786 1%	- 0%	8,853 1%	677,758 100%



Revenue Analysis
Other Governmental Funds

Ad Valorem Tax Revenue - TIF
Revenues by Month/Fiscal Year

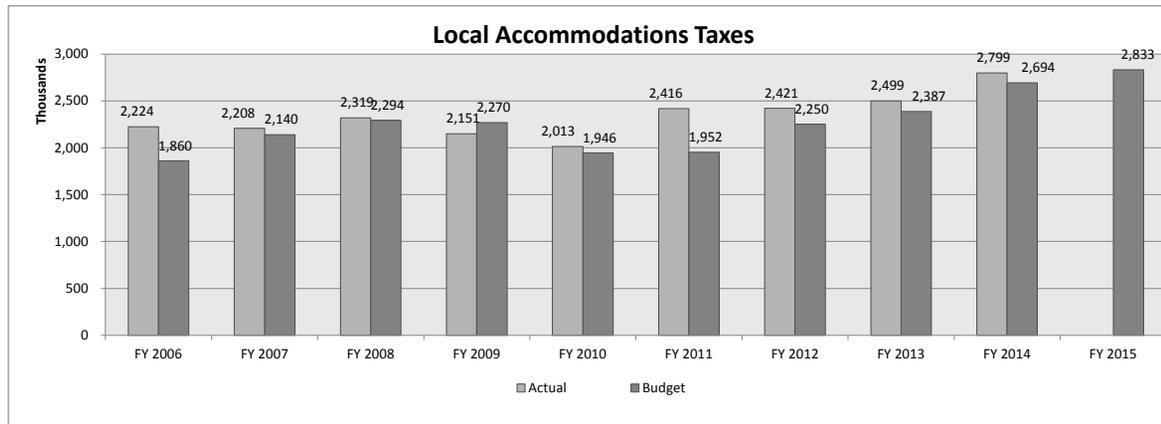
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	-	-	69,390	69,390	107,775	297,084	1,239,163	1,644,022	2,045,577	85,285	43,750	2,174,612	14,525	9,169	153,844	177,538	4,065,562
	0%	0%	2%	2%	3%	7%	30%	40%	50%	2%	1%	53%	0%	0%	4%	4%	100%
FY 2007	-	-	20,654	20,654	178,977	464,614	1,214,287	1,857,878	1,631,316	136,984	136,879	1,905,179	(221,381)	9,169	413,565	201,353	3,985,064
	0%	0%	1%	1%	4%	12%	30%	47%	41%	3%	3%	48%	-6%	0%	10%	5%	100%
FY 2008	-	-	-	-	211,651	236,113	1,939,103	2,386,867	796,093	-	-	796,093	-	-	1,238,750	1,238,750	4,421,710
	0%	0%	0%	0%	5%	5%	44%	54%	18%	#REF!	#REF!	18%	0%	0%	28%	28%	100%
FY 2009	-	-	-	-	-	319,346	-	319,346	2,906,538	1,453,270	-	4,359,808	862,468	115,562	176,662	1,154,692	5,833,846
	0%	0%	0%	0%	0%	5%	0%	5%	50%	25%	0%	75%	15%	2%	3%	20%	100%
FY 2010	-	-	-	-	-	177,438	-	177,438	3,293,599	2,304,305	113,484	5,711,388	107,390	40,162	272,134	419,686	6,308,512
	0%	0%	0%	0%	0%	3%	0%	3%	52%	37%	2%	91%	2%	1%	4%	7%	100%
FY 2011	-	-	-	-	68,005	89,358	187,546	344,909	4,710,989	687,642	178,805	5,577,436	62,076	5,920	378,744	446,740	6,369,085
	0%	0%	0%	0%	1%	1%	3%	5%	74%	11%	3%	88%	1%	0%	6%	7%	100%
FY 2012	-	-	134,930	134,930	-	30,657	656,024	686,681	5,094,739	67,339	(241,460)	4,920,618	86,114	-	320,147	406,261	6,148,490
	0%	0%	2%	2%	0%	0%	11%	11%	83%	1%	-4%	80%	1%	0%	5%	7%	100%
FY 2013	-	-	106,817	106,817	-	41,044	737,098	778,142	5,190,634	85,238	108,444	5,384,316	29,698	22,378	241,224	293,300	6,562,575
	0%	0%	2%	2%	0%	1%	11%	12%	79%	1%	2%	82%	0%	0%	4%	4%	100%
FY 2014	-	-	23,471	23,471	-	97,683	744,461	842,144	4,902,187	225,060	68,112	5,195,359	155,990	40,546	176,058	372,594	6,433,568
	0%	0%	0%	0%	0%	2%	12%	13%	76%	3%	1%	81%	2%	1%	3%	6%	100%
FY 2015	-	-	82,120	82,120	-	57,382	212,603	269,985	5,916,904	70,080	163,782	6,150,766	17,136	40,483	-	57,619	6,560,490
	0%	0%	1%	1%	0%	1%	3%	4%	90%	1%	2%	94%	0%	1%	0%	1%	100%



In March of 2012, a cumulative receivable from Beaufort County for \$ 325,789 was written off. This related to a settlement reached with the County regarding the method used to calculate these revenues.

Local ATAX Revenue
Revenues by Month/Fiscal Year

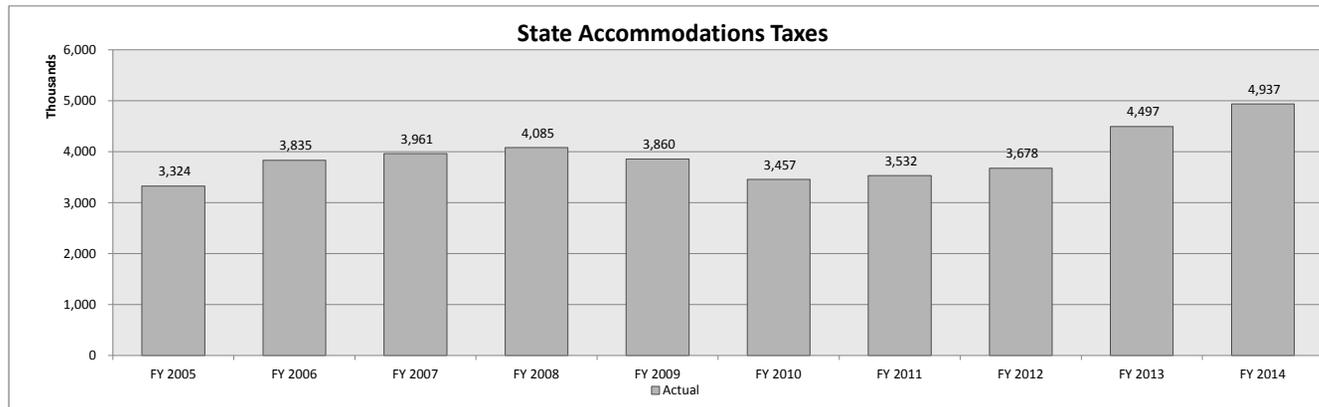
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	8 0%	2,182 0%	896,565 40%	898,755 40%	(12) 0%	3,367 0%	219,970 10%	223,325 10%	26,400 1%	20,701 1%	223,911 10%	271,012 12%	364 0%	8,305 0%	821,896 37%	830,565 37%	2,223,657 100%
FY 2007	78 0%	5,031 0%	894,802 41%	899,911 41%	(584) 0%	8,967 0%	232,451 11%	240,834 11%	- 0%	2,706 0%	237,296 11%	240,002 11%	(28) 0%	5,137 0%	822,116 37%	827,225 37%	2,207,972 100%
FY 2008	(253) 0%	3,862 0%	935,461 40%	939,070 40%	(508) 0%	175,464 8%	18,135 1%	193,091 8%	286,211 12%	7,335 0%	(27,991) -1%	265,555 11%	256,107 11%	4,959 0%	660,561 28%	921,627 40%	2,319,343 100%
FY 2009	2,956 0%	1,859 0%	46,147 2%	50,962 2%	878,310 41%	20,012 1%	3,223 0%	901,545 42%	249,895 12%	19,554 1%	9,799 0%	279,248 13%	186,573 9%	26,654 1%	705,554 33%	918,781 43%	2,150,536 100%
FY 2010	38,603 2%	(8,613) 0%	27,306 1%	57,296 3%	819,940 41%	15,273 1%	6,635 0%	841,848 42%	170,250 8%	8,362 0%	8,778 0%	187,390 9%	174,777 9%	22,785 1%	728,424 36%	925,986 46%	2,012,520 100%
FY 2011	(5,205) 0%	45,837 2%	31,159 1%	71,791 3%	910,512 38%	42,056 2%	17,687 1%	970,255 40%	150,400 6%	27,663 1%	8,136 0%	186,199 8%	176,081 7%	35,580 1%	976,358 40%	1,188,019 49%	2,416,264 100%
FY 2012	- 0%	- 0%	74,028 3%	74,028 3%	916,910 38%	31,421 1%	15,270 1%	963,601 40%	195,051 8%	17,880 1%	16,566 1%	229,497 9%	219,758 9%	44,376 2%	889,438 37%	1,153,572 48%	2,420,698 100%
FY 2013	(90) 0%	66,048 3%	26,046 1%	92,004 4%	968,704 39%	41,267 2%	21,440 1%	1,031,411 41%	181,869 7%	17,634 1%	18,328 1%	217,831 9%	237,082 9%	55,152 2%	865,587 35%	1,157,821 46%	2,499,067 100%
FY 2014	(161) 0%	57,191 2%	49,253 2%	106,283 4%	1,038,038 37%	43,637 2%	21,317 1%	1,102,992 39%	222,282 8%	17,380 1%	30,005 1%	269,667 10%	253,315 9%	38,769 1%	1,027,757 37%	1,319,841 47%	2,798,783 100%
FY 2015	(614) 0%	66,510 3%	88,566 4%	154,462 8%	1,159,004 58%	45,603 2%	18,112 1%	1,222,719 61%	261,750 13%	14,873 1%	14,870 1%	291,493 15%	271,055 14%	50,135 3%	- 0%	321,190 16%	1,989,864 100%



Note: Significant increase in actual Local Accommodations Tax in FY 2011 was due to a one-time settlement agreement for \$187,500.

State ATAX Revenue
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	-	-	1,744,152	1,744,152	-	-	464,658	464,658	-	-	272,230	272,230	-	-	1,353,622	1,353,622	3,834,662
	0%	0%	45%	45%	0%	0%	12%	12%	0%	0%	7%	7%	0%	0%	35%	35%	100%
FY 2007	-	-	1,842,997	1,842,997	-	-	540,293	540,293	-	-	245,770	245,770	-	-	1,331,523	1,331,523	3,960,583
	0%	0%	47%	47%	0%	0%	14%	14%	0%	0%	6%	6%	0%	0%	34%	34%	100%
FY 2008	-	-	1,888,638	1,888,638	-	-	584,213	584,213	-	-	274,872	274,872	-	-	1,337,384	1,337,384	4,085,107
	0%	0%	46%	46%	0%	0%	14%	14%	0%	0%	7%	7%	0%	0%	33%	33%	100%
FY 2009	-	-	2,011,405	2,011,405	-	-	-	-	454,628	-	-	454,628	219,516	-	1,174,271	1,393,787	3,859,820
	0%	0%	52%	52%	0%	0%	0%	0%	12%	0%	0%	12%	6%	0%	29%	36%	100%
FY 2010	-	-	-	-	1,740,535	-	-	1,740,535	451,817	-	-	451,817	186,174	-	1,078,401	1,264,575	3,456,927
	0%	0%	0%	0%	50%	0%	0%	50%	13%	0%	0%	13%	5%	0%	31%	37%	100%
FY 2011	-	-	-	-	1,793,945	-	-	1,793,945	450,930	-	-	450,930	171,509	-	1,116,037	1,287,546	3,532,421
	0%	0%	0%	0%	51%	0%	0%	51%	13%	0%	0%	13%	5%	0%	32%	36%	100%
FY 2012	-	-	-	-	1,727,579	-	-	1,727,579	465,848	-	-	465,848	217,109	-	1,267,859	1,484,968	3,678,395
	0%	0%	0%	0%	47%	0%	0%	47%	13%	0%	0%	13%	6%	0%	34%	40%	100%
FY 2013	-	-	-	-	1,748,948	-	-	1,748,948	662,990	-	-	662,990	561,109	-	1,523,646	2,084,755	4,496,693
	0%	0%	0%	0%	39%	0%	0%	39%	15%	0%	0%	15%	12%	0%	34%	46%	100%
FY 2014	-	-	-	-	2,286,725	-	-	2,286,725	634,879	-	-	634,879	307,969	-	1,707,034	2,015,003	4,936,607
	0%	0%	0%	0%	46%	0%	0%	46%	13%	0%	0%	13%	6%	0%	35%	41%	100%
FY 2015	-	-	-	-	2,480,925	-	-	2,480,925	717,888	-	-	717,888	288,354	-	-	288,354	3,487,167
	0%	0%	0%	0%	71%	0%	0%	71%	21%	0%	0%	21%	8%	0%	0%	8%	100%



The increase in the April 2013 State Accommodations Tax revenue is a South Carolina Department of Revenue distribution correction. A local resort company Accommodations Tax remittance was credited to another municipality.

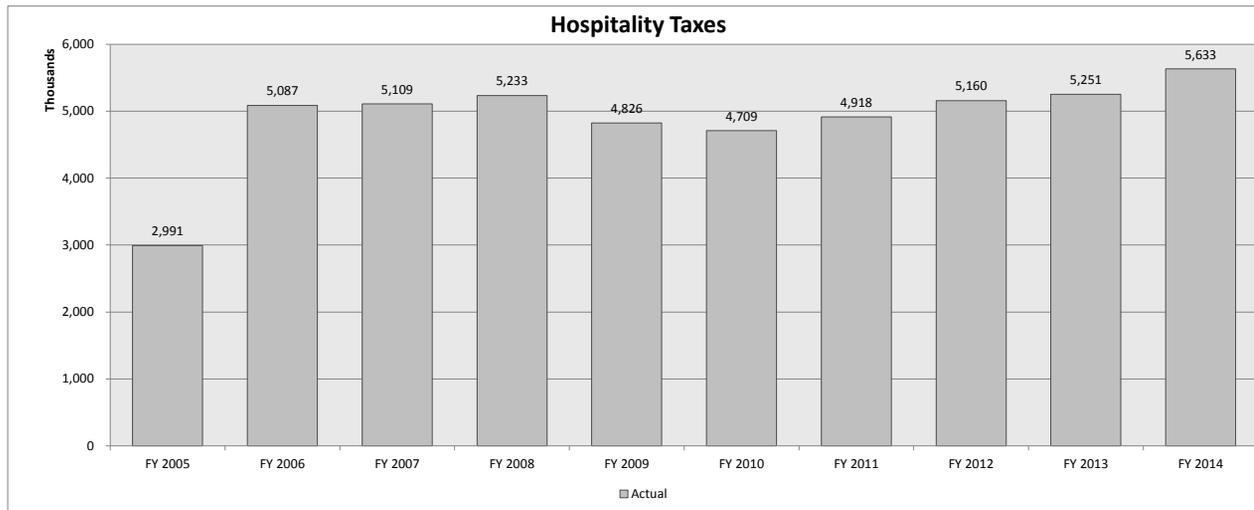
Real Estate Transfer Fee
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	613,024 10%	770,789 13%	592,722 10%	1,976,535 33%	578,945 10%	424,531 7%	357,768 6%	1,361,244 23%	400,964 7%	383,321 6%	725,943 12%	1,510,228 25%	382,628 6%	414,031 7%	376,023 6%	1,172,682 19%	6,020,689 100%
FY 2007	385,702 10%	293,977 8%	273,938 7%	953,617 26%	276,934 8%	287,752 8%	314,399 9%	879,085 24%	233,521 6%	223,219 6%	391,018 11%	847,758 23%	367,773 10%	414,031 11%	214,571 6%	996,375 27%	3,676,835 100%
FY 2008	332,108 11%	304,829 10%	330,596 11%	967,533 33%	268,817 9%	237,654 8%	287,433 10%	793,904 27%	154,684 5%	109,236 4%	216,495 7%	480,415 16%	237,199 8%	240,776 8%	220,598 8%	698,573 24%	2,940,425 100%
FY 2009	238,958 13%	170,453 9%	206,208 11%	615,619 33%	178,622 10%	124,015 7%	143,680 8%	446,317 24%	117,863 6%	109,891 6%	132,272 7%	360,026 19%	117,122 6%	164,024 9%	145,885 8%	427,031 23%	1,848,993 100%
FY 2010	207,759 10%	220,308 11%	128,039 6%	556,106 28%	188,968 9%	149,608 7%	179,144 9%	517,720 26%	117,350 6%	117,506 6%	161,453 8%	396,309 20%	183,415 9%	171,416 9%	183,046 9%	537,877 27%	2,008,012 100%
FY 2011	180,979 10%	144,389 8%	146,780 8%	472,148 26%	141,028 8%	119,705 7%	145,657 8%	406,390 22%	115,899 6%	107,221 6%	157,051 9%	380,171 21%	183,418 10%	216,696 12%	180,421 10%	580,535 32%	1,839,244 100%
FY 2012	139,450 7%	159,226 8%	150,358 8%	449,034 24%	159,205 8%	138,744 7%	162,077 9%	460,026 24%	136,677 7%	108,630 6%	182,752 10%	428,059 22%	188,721 10%	211,887 11%	167,732 9%	568,340 30%	1,905,459 100%
FY 2013	172,658 8%	159,179 7%	177,345 8%	509,182 23%	211,885 9%	183,982 8%	183,700 8%	579,567 26%	134,456 6%	179,334 8%	143,641 6%	457,431 20%	221,937 10%	252,528 11%	234,462 10%	708,927 31%	2,255,107 100%
FY 2014	220,560 9%	260,824 11%	213,791 9%	695,175 28%	281,351 11%	203,317 8%	150,674 6%	635,342 26%	149,784 6%	122,915 5%	182,008 7%	454,707 18%	243,718 10%	213,052 9%	226,887 9%	683,657 28%	2,468,881 100%
FY 2015	221,317 10%	199,496 9%	188,301 8%	609,114 27%	253,080 11%	150,389 7%	268,055 12%	671,524 30%	160,395 7%	114,066 5%	229,625 10%	504,086 22%	215,245 10%	263,128 12%	- 0%	478,373 21%	2,263,097 100%



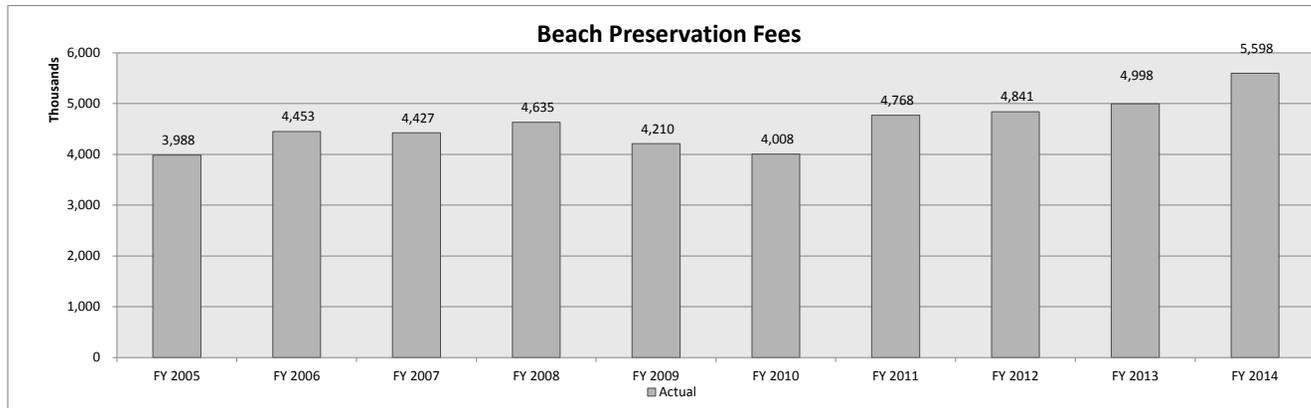
Hospitality Tax Revenue
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	300 0%	23,782 0%	1,431,913 28%	1,455,995 29%	- 0%	85,947 2%	892,256 18%	978,203 19%	476 0%	82,758 2%	924,703 18%	1,007,937 20%	(1,834) 0%	64,581 1%	1,581,797 31%	1,644,544 32%	5,086,679 100%
FY 2007	2,406 0%	73,977 1%	1,422,406 28%	1,498,789 29%	(3,701) 0%	74,689 1%	917,648 18%	988,636 19%	(11,475) 0%	64,370 1%	912,501 18%	965,396 19%	(1,859) 0%	79,480 2%	1,578,086 31%	1,655,707 32%	5,108,528 100%
FY 2008	903 0%	79,940 2%	1,491,971 29%	1,572,814 30%	(3,897) 0%	73,307 1%	22,231 0%	91,641 2%	833,197 16%	76,639 1%	82,405 2%	992,241 19%	911,704 17%	102,753 2%	1,561,684 30%	2,576,141 49%	5,232,837 100%
FY 2009	2,207 0%	85,911 2%	110,257 2%	198,375 4%	1,305,139 27%	89,401 2%	50,462 1%	1,445,002 30%	737,230 15%	110,146 2%	63,473 1%	910,849 19%	733,197 15%	94,067 2%	1,444,828 30%	2,272,092 47%	4,826,318 100%
FY 2010	44,438 1%	56,501 1%	100,791 2%	201,730 4%	1,267,411 27%	91,091 2%	74,812 2%	1,433,314 30%	663,467 14%	78,680 2%	93,164 2%	835,311 18%	666,197 14%	125,941 3%	1,446,314 31%	2,238,452 48%	4,708,807 100%
FY 2011	(20,576) 0%	146,094 3%	94,078 2%	219,596 4%	1,331,329 27%	106,561 2%	56,760 1%	1,494,650 30%	648,822 13%	152,296 3%	108,558 2%	909,676 18%	652,633 13%	172,589 4%	1,468,447 30%	2,293,669 47%	4,917,591 100%
FY 2012	- 0%	- 0%	361,462 7%	361,462 7%	1,205,720 23%	51,838 1%	209,020 4%	1,466,578 28%	636,640 12%	125,824 2%	119,275 2%	881,739 17%	695,699 13%	232,479 5%	1,522,177 29%	2,450,355 47%	5,160,134 100%
FY 2013	- 0%	227,053 4%	167,624 3%	394,677 8%	1,244,946 24%	163,155 3%	114,410 2%	1,522,511 29%	635,422 12%	139,769 3%	124,403 2%	899,594 17%	691,648 13%	214,191 4%	1,528,374 29%	2,434,213 46%	5,250,995 100%
FY 2014	- 0%	250,531 4%	220,872 4%	471,403 8%	1,267,698 23%	183,659 3%	125,344 2%	1,576,701 28%	706,599 13%	117,024 2%	132,645 2%	956,268 17%	754,213 13%	211,502 4%	1,663,343 30%	2,629,058 47%	5,633,430 100%
FY 2015	- 0%	263,460 6%	250,552 6%	514,012 12%	1,376,186 32%	210,948 5%	135,505 3%	1,722,639 40%	782,101 18%	115,615 3%	147,023 3%	1,044,739 24%	801,957 19%	243,058 6%	- 0%	1,045,015 24%	4,326,405 100%



Beach Preservation Fee
Revenues by Month/Fiscal Year

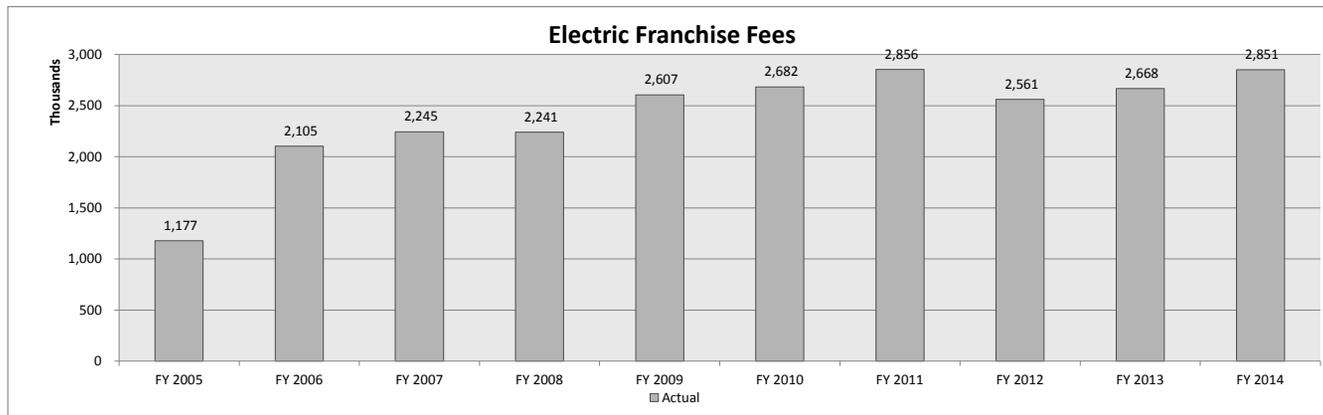
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	16 0%	(1,601) 0%	1,793,630 40%	1,792,045 40%	- 0%	5,126 0%	443,233 10%	448,359 10%	53,809 1%	41,559 1%	453,592 10%	548,960 12%	493 0%	16,609 0%	1,646,093 37%	1,663,195 37%	4,452,559 100%
FY 2007	155 0%	9,888 0%	1,788,635 40%	1,798,678 41%	(1,167) 0%	20,389 0%	465,720 11%	484,942 11%	- 0%	5,651 0%	479,283 11%	484,934 11%	(56) 0%	10,275 0%	1,648,117 37%	1,658,336 37%	4,426,890 100%
FY 2008	(523) 0%	82 0%	1,878,335 41%	1,877,894 41%	6,214 0%	349,362 8%	2,451 0%	358,027 8%	555,444 12%	1,964 0%	925 0%	558,333 12%	518,730 11%	8,793 0%	1,312,913 28%	1,840,436 40%	4,634,690 100%
FY 2009	230 0%	1,449 0%	71,976 2%	73,655 2%	1,701,685 40%	34,205 1%	6,302 0%	1,742,192 41%	510,156 12%	33,642 1%	18,647 0%	562,445 13%	373,397 9%	51,775 1%	1,406,996 33%	1,832,168 44%	4,210,460 100%
FY 2010	(702) 0%	63,314 2%	52,187 1%	114,799 3%	1,639,541 41%	29,679 1%	13,288 0%	1,682,508 42%	338,203 8%	14,067 0%	14,762 0%	367,032 9%	348,112 9%	43,936 1%	1,451,885 36%	1,843,933 46%	4,008,272 100%
FY 2011	(10,438) 0%	88,512 2%	60,479 1%	138,553 3%	1,820,966 38%	75,388 2%	28,103 1%	1,924,457 40%	282,152 6%	50,282 1%	14,107 0%	346,541 7%	347,333 7%	65,374 1%	1,946,123 41%	2,358,830 49%	4,768,381 100%
FY 2012	- 0%	- 0%	142,519 3%	142,519 3%	1,841,404 38%	51,817 1%	19,994 0%	1,913,215 40%	415,258 9%	30,533 1%	40,206 1%	485,997 10%	436,879 9%	83,910 2%	1,778,875 37%	2,299,664 48%	4,841,395 100%
FY 2013	(181) 0%	128,096 3%	52,091 1%	180,006 4%	1,937,409 39%	82,534 2%	42,880 1%	2,062,823 41%	367,737 7%	35,193 1%	36,733 1%	439,663 9%	474,164 9%	110,304 2%	1,731,172 35%	2,315,640 46%	4,998,132 100%
FY 2014	(321) 0%	114,381 2%	98,505 2%	212,565 4%	2,076,077 37%	87,274 2%	42,634 1%	2,205,985 39%	444,563 8%	34,761 1%	60,009 1%	539,333 10%	506,631 9%	77,538 1%	2,055,513 37%	2,639,682 47%	5,597,565 100%
FY 2015	(1,229) 0%	133,020 3%	177,134 4%	308,925 8%	2,318,006 58%	91,207 2%	36,223 1%	2,445,436 61%	523,502 13%	29,746 1%	29,738 1%	582,986 15%	542,110 14%	100,271 3%	- 0%	642,381 16%	3,979,728 100%



Note: Significant increase in actual Beach Preservation Fees in FY 2011 was due to a one-time settlement agreement for \$375,000.

Electric Franchise Fee
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	200,399 10%	228,654 11%	207,028 10%	636,081 30%	169,472 8%	147,282 7%	137,920 7%	454,674 22%	183,400 9%	169,744 8%	157,591 7%	510,735 24%	153,195 7%	- 0%	350,661 17%	503,856 24%	2,105,346 100%
FY 2007	236,917 11%	262,320 12%	239,571 11%	738,808 33%	178,164 8%	140,383 6%	154,431 7%	472,978 21%	162,181 7%	202,468 9%	169,907 8%	534,556 24%	153,195 7%	- 0%	345,811 15%	499,006 22%	2,245,348 100%
FY 2008	234,553 10%	257,467 11%	243,116 11%	735,136 33%	188,133 8%	159,109 7%	145,630 6%	492,872 22%	173,607 8%	193,281 9%	153,310 7%	520,198 23%	- 0%	302,365 13%	190,808 9%	493,173 22%	2,241,379 100%
FY 2009	233,926 9%	250,752 10%	- 0%	484,678 19%	265,468 10%	201,638 8%	172,999 7%	640,105 25%	200,915 8%	440,404 17%	223,202 9%	864,521 33%	193,044 7%	200,570 9%	224,053 10%	617,667 24%	2,606,971 100%
FY 2010	270,908 10%	275,206 10%	- 0%	546,114 20%	240,225 9%	216,760 8%	165,708 6%	622,693 23%	402,001 15%	- 0%	264,959 10%	666,960 25%	240,741 9%	193,650 7%	412,116 15%	846,507 32%	2,682,274 100%
FY 2011	270,936 9%	320,260 11%	283,996 10%	875,192 31%	- 0%	235,592 8%	172,932 6%	408,524 14%	195,356 7%	285,018 10%	271,238 9%	751,612 26%	184,755 6%	189,001 7%	446,953 16%	820,709 29%	2,856,037 100%
FY 2012	285,086 11%	315,558 12%	272,993 11%	873,637 34%	201,785 8%	163,538 6%	- 0%	365,323 14%	163,242 6%	184,930 7%	194,209 8%	542,381 21%	186,263 7%	190,617 7%	403,073 16%	779,953 30%	2,561,294 100%
FY 2013	267,900 10%	296,782 11%	253,419 9%	818,101 31%	209,120 8%	191,263 7%	179,717 7%	580,100 22%	213,986 8%	213,665 8%	220,684 8%	648,335 24%	213,437 8%	179,862 7%	228,570 9%	621,869 23%	2,668,405 100%
FY 2014	276,806 10%	294,926 10%	274,448 10%	846,180 30%	211,839 7%	183,669 6%	194,716 7%	590,224 21%	230,745 8%	296,174 10%	226,560 8%	753,479 26%	215,220 8%	203,769 7%	242,046 8%	661,035 23%	2,850,918 100%
FY 2015	295,086 11%	309,064 12%	291,986 11%	896,136 33%	220,360 8%	193,729 7%	213,329 8%	627,418 23%	228,430 9%	264,365 10%	262,821 10%	755,616 28%	211,358 8%	196,172 7%	- 0%	407,530 15%	2,686,700 100%



Business-Type Activities – Stormwater Utility

Stormwater Utility Fees Revenue
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2006	-	-	-	-	-	-	-	-	678,875	-	638,412	1,317,287	-	-	6,990	6,990	1,324,277
	0%	0%	0%	0%	0%	0%	0%	0%	51%	0%	48%	99%	0%	0%	1%	1%	100%
FY 2007	-	-	35,253	35,253	-	-	-	-	-	723,646	573,127	1,296,773	-	-	19,845	19,845	1,351,871
	0%	0%	3%	3%	0%	0%	0%	0%	0%	54%	42%	96%	0%	0%	1%	1%	100%
FY 2008	(14,835)	-	-	(14,835)	-	63,090	-	63,090	-	1,417,749	-	1,417,749	-	-	35,385	35,385	1,501,389
	-1%	0%	0%	-1%	0%	4%	0%	4%	0%	94%	0%	94%	0%	0%	2%	2%	100%
FY 2009	-	-	-	-	35,897	-	-	35,897	1,109,008	-	310,000	1,419,008	117,278	-	-	117,278	1,572,183
	0%	0%	0%	0%	2%	0%	0%	2%	71%	0%	20%	90%	7%	0%	0%	7%	100%
FY 2010	-	-	-	-	-	19,050	-	19,050	350,669	1,974,032	94,673	2,419,374	12,245	21,898	81,404	115,547	2,553,971
	0%	0%	0%	0%	0%	1%	0%	1%	14%	77%	4%	95%	0%	1%	3%	5%	100%
FY 2011	-	-	-	-	37,610	20,063	245,605	303,278	2,779,689	70,455	68,467	2,918,611	39,449	-	116,441	155,890	3,377,779
	0%	0%	0%	0%	1%	1%	7%	9%	82%	2%	2%	86%	1%	0%	3%	5%	100%
FY 2012	-	-	-	-	-	48,454	638,172	686,626	2,535,992	-	46,507	2,582,499	93,932	27,723	101,099	222,754	3,491,879
	0%	0%	0%	0%	0%	1%	18%	20%	73%	0%	1%	74%	3%	1%	3%	6%	100%
FY 2013	-	-	26,892	26,892	-	15,678	720,714	736,392	2,467,893	40,437	77,488	2,585,818	11,532	15,464	198,835	225,831	3,574,933
	0%	0%	1%	1%	0%	0%	20%	21%	69%	1%	2%	72%	0%	0%	6%	6%	100%
FY 2014	-	-	10,201	10,201	-	20,547	711,021	731,568	2,385,610	169,137	33,979	2,588,726	35,865	25,432	172,508	233,805	3,564,300
	0%	0%	0%	0%	0%	1%	20%	21%	67%	5%	1%	73%	1%	1%	5%	7%	100%
FY 2015	-	-	21,420	21,420	-	16,821	431,059	447,880	2,701,529	185,611	69,130	2,956,270	19,688	7,572	-	27,260	3,452,830
	0%	0%	1%	1%	0%	0%	12%	13%	78%	5%	2%	86%	1%	0%	0%	1%	100%

