

MEMORANDUM

To: Steve Riley, Town Manager

From: John Troyer, Finance Director

Date: November 27, 2017

RE: **FY 2018 Financial Statements – Through October (4th period)**

General Overview

The initial four months of the fiscal year are showing results that are in line with expectations. Revenues are traditionally low thus far as property taxes and business license receipts, the two largest sources of income, are not realized until the second half of the fiscal year. General Fund expenses, which are predominantly personnel related, are incurred evenly throughout the fiscal year. Hence, reporting a deficit is the norm at this point.

Real estate-related revenues, namely Real Estate Transfer Fees and Permits are 40% higher than last fiscal year. The Real Estate Transfer Fee amount of \$1,203,426 for the initial four months of the fiscal year is higher than any similar period in the past ten fiscal years. Permit revenues for October were very high due to applications received for a new hotel and two new multiple unit residential properties located on Pope Avenue.

	<u>RETF</u>			<u>Permits</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2017	876,059			450,495			1,326,554		
FY 2018	1,203,426	327,367	37%	656,343	205,848	46%	1,859,769	533,215	40%

Tourism-driven revenue, namely Local ATAX and Beach Preservation Fees are 12% higher than last fiscal year, a period during which Hurricane Matthew impacted the Island’s tourism. When compared with the results from two years ago, there is a 2% revenue increase. ATAX/Beach Preservation Fees are due the 20th of the month following the quarter’s end. However, the Town accepts payments from businesses that want to pay on a monthly basis and some taxpayers have selected that option. The first quarterly payments were due in October.

	<u>Local ATAX/ Beach Preservation Fees</u>			<u>Hospitality Tax</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2017	3,653,939			1,853,780			5,507,719		
FY 2018	4,219,046	565,107	15%	1,976,393	122,613	7%	6,195,439	687,720	12%

General Fund Summary

The Town receives most of its property taxes (the largest revenue source) from December through February. The next largest General Fund revenue source is Business License revenues which the Town primarily receives in May and June.

Through October, the Town's General Fund revenues and transfers in total \$5,995,324 million or 15% of budget. The increase of \$2,180,459 compared to the prior year is mainly timing related as transfers to the General Fund from other funds are now being booked on a monthly basis rather than waiting until later in the year to book the transfers in total.

With 33% of the year lapsed at the end of October, expenditures-to-date are \$10,896,876 million or 27% of budgeted expenditures. Current fiscal year expenditures are \$836,023 lower than last fiscal year. Most of the decline is found in the Fire Rescue category where personnel costs were high last year as the department responded to the impact of Hurricane Matthew. Several other explanations for year-to-year changes are provided in the budget to actual statement or on the revenue analysis charts. The results are consistent with our expectations for this time of year.

The net change in the General Fund is presented at (\$4,901,552), which is anticipated due to the timing when the Town receives the majority of its revenues, mainly December-February for property taxes and May/June for business licenses. The net change for the current year is \$3,016,482 better this year than last year for the reasons explained earlier. General Fund current versus prior year revenue and expenditure comparisons are presented in a Dashboard display on the Town's external website.

Debt Service Fund

Debt service payments are due at various times during the fiscal year. Thus far this year a scheduled payment was made for a beach bond as well as semiannual interest due on several General Obligation bonds.

Capital Projects Fund

Summary balances for the Capital Project Fund are as follows:

	FY 2018
	Actual
Bond Proceeds	\$ 89,292,034
Debt Service (BAN 2016 Repayment)	(26,000,000)
Revenues	269,707
Transfers In	366,637
Capital Outlays	(5,140,920)
Transfers Out	(258,668)
Net Change in Fund Balance	<u>\$ 58,528,790</u>

Major Capital Projects/Expenditures that have occurred thus far this fiscal year are as follows:

Rec Center Expansion	\$ 2,360,643
Islandwide Beach Renourishment	\$ 1,557,529
Sewer Initiative	\$ 992,933
Road Paving Initiative	\$ 17,045

Other Revenues

The table below reflects the Town's other governmental funds and the revenues received this fiscal year in comparison to the same time last fiscal year. Material variances, when applicable, are also explained.

	FY 2018 actual	FY 2017 actual	\$ variance	% variance	Variance Code
State accommodations tax	\$ 2,809,551	\$ 2,793,958	\$ 15,593	1%	A
Local accommodations tax	1,406,349	1,217,980	188,369	15%	A
Tax increment financing	43,602	88,804	(45,202)	-51%	B
Real estate transfer fees	1,203,426	876,059	327,367	37%	A
Beach preservation fees	2,812,697	2,435,959	376,738	15%	A
Hospitality tax	1,976,393	1,853,780	122,613	7%	A
Road Usage Fee	256,947	-	256,947	-	C
Electric franchise fee	868,199	923,132	(54,933)	-6%	D
	<u>11,377,164</u>	<u>10,189,672</u>	<u>1,187,492</u>	<u>12%</u>	

A - Addressed previously in this cover letter.

B - Property tax revenue is received later in the fiscal year.

C - New source of revenue with first receipts in January 2017.

D - Amount represents fees charged to customers by Palmetto Electric.

Stormwater Utility Fund

The Business Type Activity – Stormwater data are presented on the modified accrual basis of accounting. This basis reflects the very close result between revenues and expenditures. These balances will change as Town staff modifies the accounts to full accrual basis, the required presentation basis in the Town's *Comprehensive Annual Financial Report*.

The Stormwater revenue collected by the County is remitted to the Town mainly during January. Expenditures are incurred throughout the fiscal year. The expenses this year include \$125,149 for Capital Outlays, \$125,587 for Debt Service, and \$123,432 for operations.

Dashboards

The General Fund dashboards found on the Town's website present a full year for fiscal years 2016, 2017 and year-to-date for fiscal year 2018.

**Consolidated Statement
All Funds**

TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES
FISCAL YEAR 2018 - THROUGH OCTOBER (4th PERIOD)
UNAUDITED

	General	Total Special Revenue Funds	Debt Service	Capital Projects	Total Governmental Funds	Business-Type Activities - Stormwater
Revenues:						
Real and Personal Property Taxes	\$ 260,349	\$ 43,602	\$ 101,255	\$ 13,859	\$ 419,065	\$ -
Business Licenses	146,942	-	-	-	146,942	-
Franchise Fees	230,906	-	-	-	230,906	-
Permits	656,343	-	-	-	656,343	-
State Shared Funds	209,491	-	-	15,600	225,091	-
Public Safety	13,315	-	-	-	13,315	-
Grant Revenue	-	9,924	-	-	9,924	-
EMS Revenue	569,847	-	-	-	569,847	-
Fines & Fees	73,111	-	-	-	73,111	-
Beach Fees	86,606	-	-	-	86,606	-
Road Usage Fees	-	256,947	-	-	256,947	-
Accommodations Tax	-	4,215,900	-	-	4,215,900	-
Hospitality Tax	-	1,976,393	-	-	1,976,393	-
Lease	-	-	-	47,369	47,369	-
Impact Fees	-	-	-	167,685	167,685	-
Real Estate Transfer Fees	-	1,203,426	-	-	1,203,426	-
Beach Preservation Fees	-	2,812,697	-	-	2,812,697	-
Electric Franchise Fees	-	868,199	-	-	868,199	-
Stormwater Utility Fees	-	-	-	-	-	43,147
Miscellaneous Revenue	196,974	-	-	-	196,974	-
Sale of Land	-	-	-	-	-	-
Investment Income	5,402	7,333	2,078	25,194	40,007	1,035
Total Revenues	2,449,286	11,394,421	103,333	269,707	14,216,747	44,182
Expenditures:						
General Government						
Town Council	130,904	-	-	-	130,904	-
Town Manager	201,233	-	-	-	201,233	-
	332,137	-	-	-	332,137	-
Administration						
Administration/Legal	1,194,526	12,034	9,175	-	1,215,735	-
Finance	461,095	-	-	-	461,095	-
	1,655,621	12,034	9,175	-	1,676,830	-
Community Services						
Community Development	836,378	-	-	-	836,378	-
Public Projects and Facilities	1,388,463	-	-	-	1,388,463	123,432
	2,224,841	-	-	-	2,224,841	123,432
Public Safety						
Sheriff/Shore Svcs	1,186,964	-	-	-	1,186,964	-
Fire & Rescue	4,055,642	4,675	-	-	4,060,317	-
	5,242,606	4,675	-	-	5,247,281	-
Townwide						
Grants	1,424,617	-	-	-	1,424,617	-
Capital Outlay/Projects	17,054	1,159,943	-	5,140,920	1,159,943	-
Debt Service	-	567,380	-	26,000,000	5,725,354	125,149
	-	-	2,951,934	26,000,000	28,951,934	125,587
Total expenditures	10,896,876	1,744,032	2,961,109	31,140,920	46,742,937	374,168
Revenues over (under) expenditures	(8,447,590)	9,650,389	(2,857,776)	(30,871,213)	(32,526,190)	(329,986)
Other financing sources (uses):						
Transfers In:						
Accommodations Tax - Local	1,406,349	-	-	-	1,406,349	-
Accommodations Tax - State	164,227	-	-	-	164,227	-
General Fund	-	-	-	-	-	-
Hospitality Tax	1,164,082	-	-	66,107	1,230,189	-
Real Estate Transfer	-	-	-	-	-	-
Beach Preservation	453,713	-	2,522,994	258,807	3,235,514	-
Electric Franchise	30,000	-	-	-	30,000	-
Leases	-	-	-	-	-	-
CIP-Sale of Land	-	-	-	-	-	-
TIF	60,000	-	-	27,030	87,030	-
Debt Service	-	-	-	-	-	-
Capital Projects	226,000	-	32,668	-	258,668	-
Stormwater	41,667	-	-	-	41,667	-
Road Usage Fee	-	-	-	14,693	14,693	-
Special Revenue Funds	-	-	-	-	-	-
Capital Projects	-	-	-	-	-	-
Transfers Out:						
General	-	(3,278,371)	-	(226,000)	(3,504,371)	(41,667)
Beach Preservation	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-
Debt Service	-	(2,522,994)	-	(32,668)	(2,555,662)	-
Capital Projects	-	(366,637)	-	-	(366,637)	-
Home Grant	-	-	-	-	-	-
Hurricane Effort	-	-	-	-	-	-
Bond Proceeds	-	-	468,259	89,292,034	89,760,293	-
Total other financing sources (uses)	3,546,038	(6,168,002)	3,023,921	89,400,003	89,801,960	(41,667)
Net change in fund balance	(4,901,552)	3,482,387	166,145	58,528,790	57,275,770	(371,653)
Fund balance - beginning	16,103,222	28,104,770	9,886,150	11,999,880	66,094,022	6,786,748
Fund balance - ending	\$ 11,201,670	\$ 31,587,157	\$ 10,052,295	\$ 70,528,670	\$ 123,369,792	\$ 6,415,095

**Budget versus Actual Report
General Fund**

TOWN OF HILTON HEAD ISLAND

GENERAL FUND

ACTUAL VERSUS BUDGET AND PRIOR YEAR Y-T-D ACTUAL 4.00
 FISCAL YEAR 2018 - THROUGH OCTOBER (4th PERIOD)

Percent Year Lapsed: **33%**

UNAUDITED

	Y-T-D October Prior Year	FY 2018 Budget	Y-T-D October FY 2018	\$ Variance to Prior Year	\$ Variance to Current Year Budget	Prior Year % of Budget Received/ Expended	Current Year % of Budget Received/ Expended	
Revenues and Transfers In:								
Real and Personal Property Taxes	\$ 292,828	\$ 13,473,000	\$ 260,349	\$ (32,479)	\$ (13,212,651)	2%	2%	CL
Business Licenses	297,261	9,026,166	146,942	(150,319)	(8,879,224)	4%	2%	A
Franchise Fees - Cable	225,787	926,681	230,906	5,119	(695,775)	26%	25%	
Franchise Fees - Beach	-	30,160	-	-	(30,160)	0%	0%	
Permits	450,495	1,443,239	656,343	205,848	(786,896)	28%	45%	CL
State Shared Funds	239,980	812,000	209,491	(30,489)	(602,509)	30%	26%	
Public Safety	13,470	54,000	13,315	(155)	(40,685)	24%	25%	
EMS	562,444	1,490,000	569,847	7,403	(920,153)	40%	38%	
Fines and Fees	73,088	220,000	73,111	23	(146,889)	38%	33%	
Beach Fees	76,244	230,000	86,606	10,362	(143,394)	31%	38%	
Miscellaneous Revenue	200,995	454,147	196,974	(4,021)	(257,173)	45%	43%	
Investment Income	845	2,500	5,402	4,557	2,902	31%	216%	**
Subtotal	2,433,437	28,161,893	2,449,286	15,849	(25,712,607)	9%	9%	
Transfers In/Out:								
Accommodations Tax - Local	1,217,980	3,312,968	1,406,349	188,369	(1,906,619)	39%	42%	CL
Accommodations Tax - State	163,448	1,565,900	164,227	779	(1,401,673)	12%	10%	CL
Hospitality Tax	-	3,492,245	1,164,082	1,164,082	(2,328,163)	0%	33%	*
Beach Preservation Fees	-	1,361,138	453,713	453,713	(907,425)	0%	33%	*
TIF Tax	-	180,000	60,000	60,000	(120,000)	0%	33%	*
Stormwater Utility	-	125,000	41,667	41,667	(83,333)	0%	33%	*
Capital Projects Property Tax	-	453,000	151,000	151,000	(302,000)	0%	33%	*
CIP-Sale of Equipment	-	175,000	58,333	58,333	(116,667)	0%	33%	*
Road Usage Fee	-	-	-	-	-	0%	0%	
CIP-Sale of Land	-	-	-	-	-	0%	0%	
ECD Incentive Fund	-	-	-	-	-	0%	0%	
Electric Franchise Fees	-	90,000	30,000	30,000	(60,000)	0%	33%	*
Sunday Liquor Permits	-	50,000	16,667	16,667	(33,333)	0%	33%	*
Special Revenue Funds	-	-	-	-	-	0%	0%	
Home Grant	-	-	-	-	-	0%	0%	
Total revenues	3,814,865	38,967,144	5,995,324	2,180,459	(32,971,820)	10%	15%	
Expenditures:								
General Government								
Town Council								
Personnel	49,348	158,596	33,811	(15,537)	(124,785)	31%	21%	
Operating	141,829	1,219,719	97,093	(44,736)	(1,122,626)	13%	8%	
	191,177	1,378,315	130,904	(60,273)	(1,247,411)	16%	9%	
Town Manager								
Personnel	231,050	637,374	197,389	(33,661)	(439,985)	36%	31%	
Operating	10,937	28,750	3,844	(7,093)	(24,906)	43%	13%	
	241,987	666,124	201,233	(40,754)	(464,891)	37%	30%	
Administration								
Administration/Legal								
Personnel	807,212	2,786,011	788,455	(18,757)	(1,997,556)	32%	28%	
Operating	387,910	1,549,412	406,071	18,161	(1,143,341)	28%	26%	
Capital	27,717	173,184	1,517	(26,200)	(171,667)	12%	1%	
	1,222,839	4,508,607	1,196,043	(26,796)	(3,312,564)	30%	27%	
Finance								
Personnel	471,851	1,672,724	432,260	(39,591)	(1,240,464)	28%	26%	
Operating	30,079	184,770	28,835	(1,244)	(155,935)	18%	16%	
	501,930	1,857,494	461,095	(40,835)	(1,396,399)	27%	25%	
Community Services								
Community Development								
Personnel	834,689	2,843,383	805,805	(28,884)	(2,037,578)	31%	28%	
Operating	22,996	320,478	30,573	7,577	(289,905)	12%	10%	
Capital	46,013	-	-	(46,013)	-	92%	0%	
	903,698	3,163,861	836,378	(67,320)	(2,327,483)	30%	26%	

TOWN OF HILTON HEAD ISLAND

GENERAL FUND

ACTUAL VERSUS BUDGET AND PRIOR YEAR Y-T-D ACTUAL
FISCAL YEAR 2018 - THROUGH OCTOBER (4th PERIOD)

4.00

Percent Year Lapsed: **33%**

UNAUDITED

	Y-T-D October Prior Year	FY 2018 Budget	Y-T-D October FY 2018	\$ Variance to Prior Year	\$ Variance to Current Year Budget	Prior Year % of Budget Received/ Expended	Current Year % of Budget Received/ Expended
Public Projects and Facilities							
Personnel	613,184	1,874,079	550,227	(62,957)	(1,323,852)	34%	29%
Operating	760,850	4,023,183	838,236	77,386	(3,184,947)	18%	21%
Capital	-	-	-	-	-	0%	0%
	<u>1,374,034</u>	<u>5,897,262</u>	<u>1,388,463</u>	<u>14,429</u>	<u>(4,508,799)</u>	<u>23%</u>	<u>24%</u>
Public Safety							
Sheriff/Shore Svcs	941,621	3,728,580	1,186,964	245,343	(2,541,616)	25%	32% B
Fire Rescue							
Personnel	4,634,446	13,365,117	3,775,173	(859,273)	(9,589,944)	35%	28% C
Operating	279,451	1,416,860	280,469	1,018	(1,136,391)	21%	20%
Capital	84,445	98,479	15,537	(68,908)	(82,942)	8%	16%
	<u>4,998,342</u>	<u>14,880,456</u>	<u>4,071,179</u>	<u>(927,163)</u>	<u>(10,809,277)</u>	<u>32%</u>	<u>27%</u>
Townwide	<u>1,357,271</u>	<u>4,897,068</u>	<u>1,424,617</u>	<u>67,346</u>	<u>(3,472,451)</u>	<u>32%</u>	<u>29%</u>
Total expenditures	<u>11,732,899</u>	<u>40,977,767</u>	<u>10,896,876</u>	<u>(836,023)</u>	<u>(30,080,891)</u>	<u>29%</u>	<u>27%</u>
Revenues Over/(Under) Expenditures	<u>(7,918,034)</u>	<u>(2,010,623)</u>	<u>(4,901,552)</u>	<u>3,016,482</u>	<u>(2,890,929)</u>		
Reserves Committed to Hurricane Effort	-	-	-	-	-		
Net Result	<u>\$ (7,918,034)</u>	<u>\$ (2,010,623)</u>	<u>\$ (4,901,552)</u>	<u>\$ 3,016,482</u>	<u>\$ (2,890,929)</u>		

Key:

RC - Addressed in Revenue Charts

CL - Addressed in Cover Letter

* - Timing difference, this year we will post monthly income accruals.

** - Interest rates paid by the bank have increased during the current calendar year.

A - Early in the fiscal year with the decrease compared to last year not expected to be indicative of a year-long trend.

B - Timing difference, this year we will post monthly expense accruals for the Sheriff's bill.

C - Timing difference, last year's total was high due to the cost of Fire Rescue Personnel responding to Hurricane Matthew.

TOWN COUNCIL INITIAVES						
ACTUAL VS BUDGETED SPENDING						
FY2018						
	<u>ORIGINAL</u>	<u>ENCUMBERANCES</u>	<u>REVISED</u>	<u>FYTD</u>	<u>OPEN</u>	
<u>DESCRIPTION</u>	<u>BUDGET</u>	<u>ROLLED</u>	<u>BUDGET</u>	<u>SPENT</u>	<u>ENCUMBERANCES</u>	<u>AVAILABLE</u>
PUBLIC COMMUNICATION	100,000	-	100,000	-	-	100,000
VISIONING	225,000	111,669	336,669	56,094	77,829	202,746
ARTS VENUE	175,000	-	175,000	1,080	66,575	107,345
WORKFORCE	75,000	-	75,000	-	-	75,000
HEIRS' PROPERTY	100,000	-	100,000	-	-	100,000
SEA PINES CIRCLE	10,000	-	10,000	-	10,733	(733)
MID ISLAND BEACHES	50,000	-	50,000	-	-	50,000
SHUTTLE	5,000	-	5,000	-	-	5,000
TOTAL	740,000	111,669	851,669	57,174	155,137	639,358

Special Revenue Funds

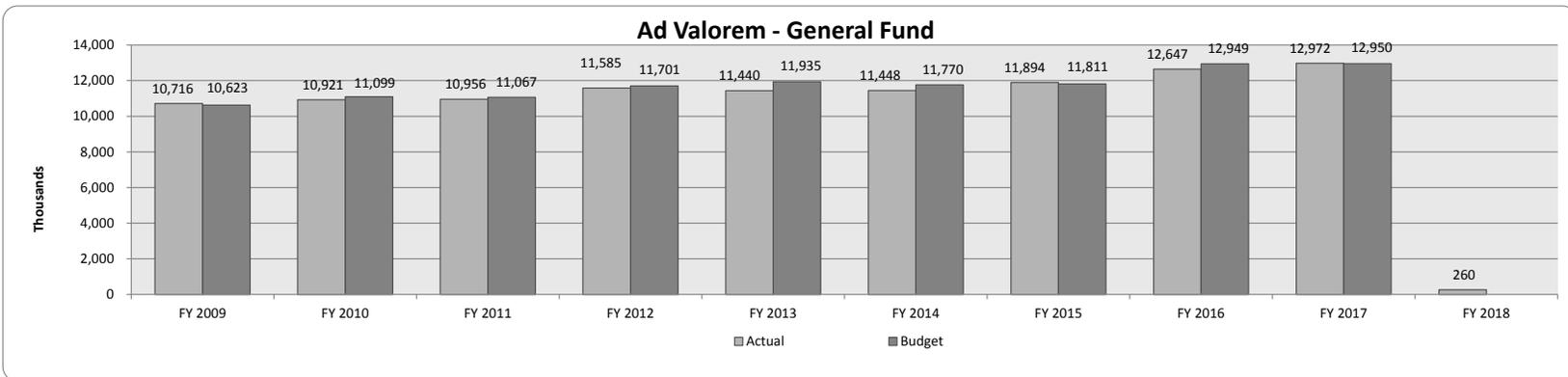
TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
SPECIAL REVENUE GOVERNMENTAL FUNDS
FISCAL YEAR 2018 - THROUGH OCTOBER (4th PERIOD)
UNAUDITED

	Tax Increment Financing District	Road Usage Fee	Accom. Tax	Real Estate Transfer Fee	Hospitality Tax	Beach Preservation Fee	Non-Major Governmental Funds	Total Special Revenue Funds
Revenues:								
Real and Personal Property Taxes	\$ 43,602	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 43,602
Road Usage Fees	-	256,947	-	-	-	-	-	256,947
Accommodations Tax-Local	-	-	1,406,349	-	-	-	-	1,406,349
Accommodations Tax-State	-	-	2,809,551	-	-	-	-	2,809,551
Hospitality Tax	-	-	-	-	1,976,393	-	-	1,976,393
Real Estate Transfer Fees	-	-	-	1,203,426	-	-	-	1,203,426
Beach Preservation Fees	-	-	-	-	-	2,812,697	-	2,812,697
Electric Franchise Fees	-	-	-	-	-	-	868,199	868,199
Grant Revenue	-	-	-	-	-	-	9,924	9,924
Investment Income	2,391	-	842	1,003	744	506	1,847	7,333
Total Revenues	45,993	256,947	4,216,742	1,204,429	1,977,137	2,813,203	879,970	11,394,421
Expenditures:								
General Government								
Town Council	-	-	-	-	-	-	-	-
Town Manager	-	-	-	-	-	-	-	-
Administration								
Administration/Legal	-	-	-	12,034	-	-	-	12,034
Finance	-	-	-	-	-	-	-	-
	-	-	-	12,034	-	-	-	12,034
Community Services								
Community Development	-	-	-	-	-	-	-	-
Public Projects and Facilities	-	-	-	-	-	-	-	-
Public Safety								
Sheriff/Shore Svcs	-	-	-	-	-	-	-	-
Fire & Rescue	-	-	-	-	-	-	4,675	4,675
	-	-	-	-	-	-	4,675	4,675
Grants								
	-	-	1,159,943	-	-	-	-	1,159,943
Capital Outlay/Projects								
	-	-	-	-	-	-	567,380	567,380
Total expenditures	-	-	1,159,943	12,034	-	-	572,055	1,744,032
Excess (deficiency) of revenues over (under) expenditures	45,993	256,947	3,056,799	1,192,395	1,977,137	2,813,203	307,915	9,650,389
Other financing sources (uses):								
Transfers Out:								
General Fund	(60,000)	-	(1,570,576)	-	(1,164,082)	(453,713)	(30,000)	(3,278,371)
Accommodations Tax - Local	-	-	-	-	-	-	-	-
Accommodations Tax - State	-	-	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-	-	-
Real Estate Transfer	-	-	-	-	-	-	-	-
Beach Preservation	-	-	-	-	-	-	-	-
Electric Franchise	-	-	-	-	-	-	-	-
TIF	-	-	-	-	-	-	-	-
Stormwater Utility	-	-	-	-	-	-	-	-
Debt Service Fund	-	-	-	-	-	(2,522,994)	-	(2,522,994)
Capital Projects Fund	(27,030)	(14,693)	-	-	(66,107)	(258,807)	-	(366,637)
Hurricane Effort	-	-	-	-	-	-	-	-
Transfers In:								
General Fund	-	-	-	-	-	-	-	-
Debt Service Fund	-	-	-	-	-	-	-	-
Capital Projects Fund	-	-	-	-	-	-	-	-
Total other financing sources (uses)	(87,030)	(14,693)	(1,570,576)	-	(1,230,189)	(3,235,514)	(30,000)	(6,168,002)
Net change in fund balance	(41,037)	242,254	1,486,223	1,192,395	746,948	(422,311)	277,915	3,482,387
Fund balance - beginning	7,892,225	-	3,046,790	2,911,776	3,155,802	5,080,403	6,017,774	28,104,770
Fund balance - ending	\$ 7,851,188	\$ 242,254	\$ 4,533,013	\$ 4,104,171	\$ 3,902,750	\$ 4,658,092	\$ 6,295,689	\$ 31,587,157

**Revenue Analysis
General Fund**

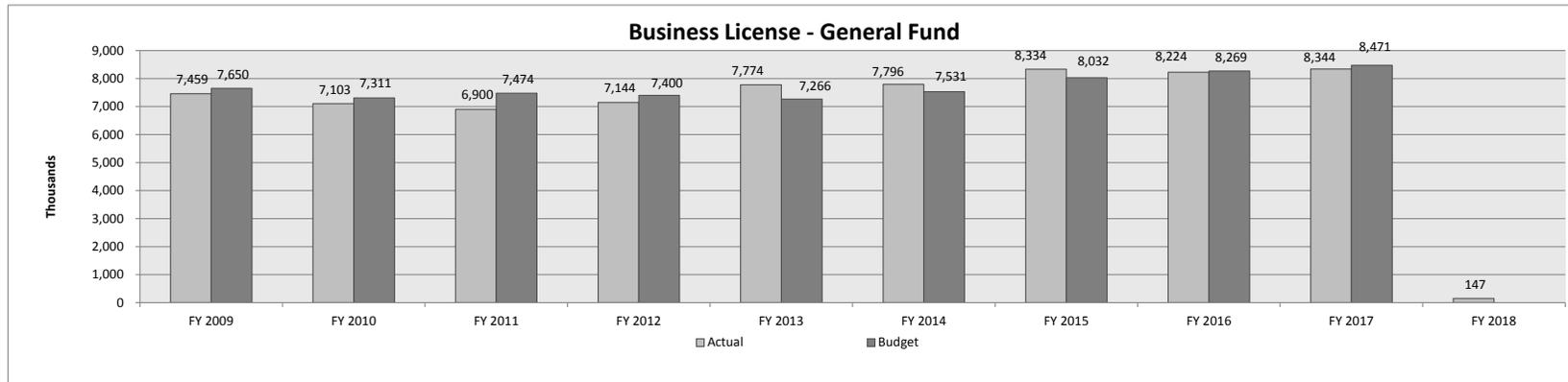
Ad Valorem Tax Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	36,076 0%	41,534 0%	84,443 1%	162,053 2%	1,922 0%	1,086,678 10%	829,855 8%	1,918,455 18%	3,313,463 31%	4,437,270 41%	338,990 3%	8,089,723 75%	- 0%	202,764 2%	342,955 3%	545,719 5%	10,715,950 100%
FY 2010	- 0%	- 0%	78,356 1%	78,356 1%	67,292 1%	327,013 3%	1,451,045 13%	1,845,350 17%	4,590,506 42%	3,511,502 32%	326,948 3%	8,428,956 77%	58,593 1%	83,793 1%	425,648 4%	568,034 5%	10,920,696 100%
FY 2011	- 0%	30,269 0%	38,170 0%	68,439 1%	109,183 1%	255,076 2%	870,761 8%	1,235,020 11%	8,481,389 77%	345,407 3%	243,722 2%	9,070,518 83%	87,177 1%	177,576 2%	317,449 3%	582,202 5%	10,956,179 100%
FY 2012	- 0%	30,088 0%	40,766 0%	70,854 1%	1,884 0%	192,760 2%	2,352,625 20%	2,547,269 22%	8,144,646 70%	161,609 1%	103,902 1%	8,410,157 73%	28,544 0%	243,490 2%	284,756 2%	556,790 5%	11,585,070 100%
FY 2013	- 0%	26,703 0%	134,190 1%	160,893 1%	1,884 0%	262,845 2%	2,371,616 21%	2,636,345 23%	7,713,999 67%	159,541 1%	167,078 1%	8,040,618 70%	181,678 2%	196,830 2%	223,929 2%	602,437 5%	11,440,293 100%
FY 2014	46,769 0%	52,495 0%	68,068 1%	167,332 1%	1,928 0%	275,948 2%	2,526,723 22%	2,804,599 24%	7,352,542 64%	410,179 4%	117,378 1%	7,880,099 69%	165,921 1%	97,846 1%	331,756 3%	595,523 5%	11,447,553 100%
FY 2015	38,766 0%	40,487 0%	78,203 1%	157,456 1%	1,930 0%	65,991 1%	1,847,436 16%	1,915,357 16%	8,174,584 69%	801,920 7%	407,838 3%	9,384,342 79%	86,866 1%	68,042 1%	282,220 2%	437,128 4%	11,894,283 100%
FY 2016	54,378 0%	56,645 0%	44,580 0%	155,603 1%	242,654 2%	1,035,837 8%	- 0%	1,278,491 10%	5,130,332 41%	5,204,417 41%	292,106 2%	10,626,855 84%	63,352 1%	293,179 2%	229,685 2%	586,216 5%	12,647,165 100%
FY 2017	- 0%	45,492 0%	151,125 1%	196,617 2%	96,211 1%	1,256,627 10%	124 0%	1,352,962 10%	5,313,733 41%	5,282,564 41%	(4,529) 0%	10,591,768 82%	257,292 2%	232,513 2%	340,437 3%	830,242 6%	12,971,589 100%
FY 2018	- 0%	50,808 20%	137,351 53%	188,159 72%	72,190 28%	- 0%	- 0%	72,190 28%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	260,349 100%



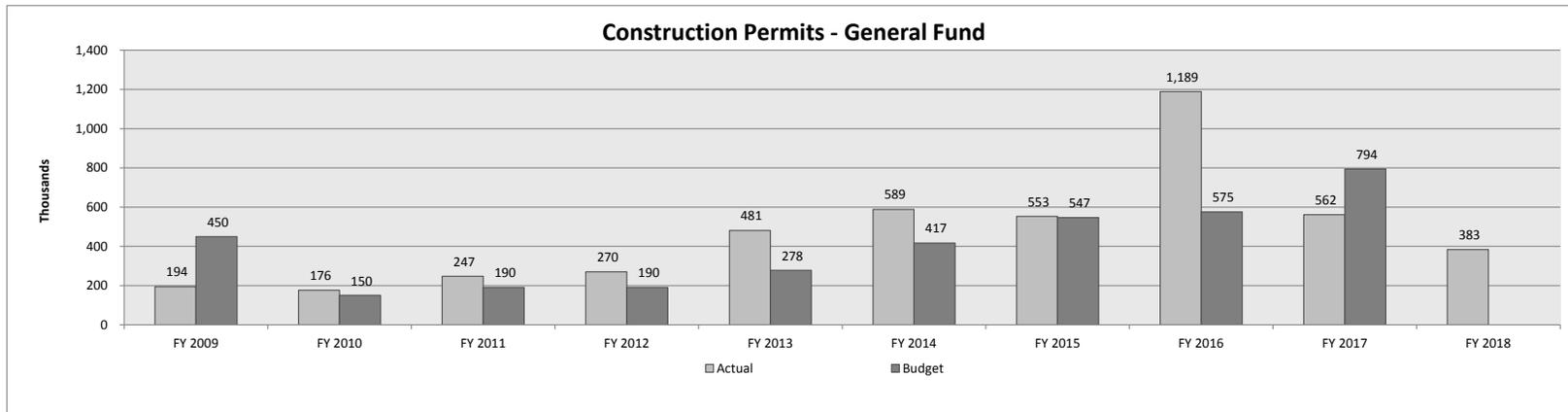
Business License Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	(3,452) 0%	37,746 1%	34,690 0%	68,984 1%	20,446 0%	11,955 0%	51,445 1%	83,847 1%	338,171 5%	325,311 4%	670,109 9%	1,333,592 18%	600,719 8%	1,244,326 17%	4,127,590 55%	5,972,635 80%	7,459,058 100%
FY 2010	4,033 0%	46,255 1%	45,979 1%	96,267 1%	38,556 1%	17,736 0%	72,775 1%	129,067 2%	327,317 5%	282,390 4%	666,682 9%	1,276,389 18%	460,723 6%	970,312 14%	4,170,741 59%	5,601,776 79%	7,103,499 100%
FY 2011	(3,187) 0%	39,465 1%	41,676 1%	77,954 1%	24,714 0%	152,531 2%	28,606 0%	205,851 3%	340,002 5%	269,767 4%	577,906 8%	1,187,675 17%	323,454 5%	1,440,102 21%	3,665,388 53%	5,428,944 79%	6,900,424 100%
FY 2012	49,981 1%	77,084 1%	36,720 1%	163,785 2%	14,200 0%	139,677 2%	24,945 0%	178,822 3%	291,257 4%	264,084 4%	591,324 8%	1,146,665 16%	305,333 4%	1,636,696 23%	3,713,025 52%	5,655,054 79%	7,144,326 100%
FY 2013	78,288 1%	29,361 0%	138,716 2%	246,365 3%	41,936 1%	21,699 0%	26,048 0%	89,683 1%	392,392 5%	324,658 4%	622,533 8%	1,339,583 17%	563,869 7%	1,713,174 22%	3,821,464 49%	6,098,507 78%	7,774,138 100%
FY 2014	24,453 0%	29,154 0%	31,656 0%	85,263 1%	34,931 0%	34,452 0%	30,588 0%	99,971 1%	337,677 4%	434,118 6%	709,908 9%	1,481,703 19%	477,588 6%	1,404,224 18%	4,247,160 54%	6,128,972 79%	7,795,909 100%
FY 2015	79,439 1%	46,277 1%	37,406 0%	163,122 2%	54,303 1%	29,975 0%	51,227 1%	135,505 2%	357,876 4%	519,711 6%	919,577 11%	1,797,164 22%	560,605 7%	1,467,154 18%	4,210,929 51%	6,238,688 75%	8,334,479 100%
FY 2016	27,568 0%	80,864 1%	36,572 0%	145,004 2%	29,088 0%	27,176 0%	38,215 0%	94,479 1%	548,654 7%	602,120 7%	624,890 8%	1,775,664 22%	687,639 8%	1,448,058 18%	4,073,467 50%	6,209,164 75%	8,224,311 100%
FY 2017	64,509 1%	86,648 1%	59,972 1%	211,129 3%	86,132 1%	28,244 0%	29,660 0%	144,036 2%	520,807 6%	583,336 7%	663,953 8%	1,768,096 21%	650,430 8%	1,419,353 17%	4,150,907 50%	6,220,690 75%	8,343,951 100%
FY 2018	67,290 46%	30,256 21%	20,838 14%	118,384 81%	28,558 19%	- 0%	- 0%	28,558 19%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	146,942 100%



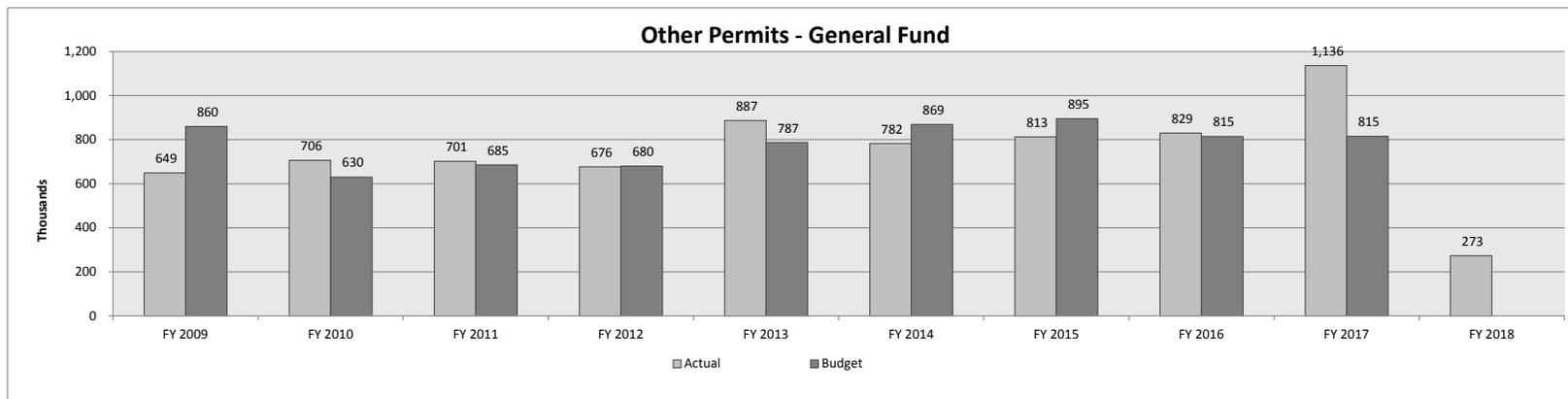
Construction Permits Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	9,938 5%	41,505 21%	11,199 6%	62,642 32%	9,023 5%	(2,614) -1%	25,014 13%	31,423 16%	13,509 7%	8,117 4%	9,422 5%	31,048 16%	9,306 5%	39,456 20%	20,512 11%	69,274 36%	194,387 100%
FY 2010	38,343 22%	2,861 2%	8,361 5%	49,565 28%	24,075 14%	6,166 4%	12,509 7%	42,750 24%	11,863 7%	3,508 2%	25,385 14%	40,756 23%	5,198 3%	22,832 13%	14,783 8%	42,813 24%	175,884 100%
FY 2011	10,147 4%	20,117 8%	16,631 7%	46,895 19%	6,375 3%	29,630 12%	11,739 5%	47,744 19%	6,474 3%	23,982 10%	20,578 8%	51,034 21%	32,312 13%	27,154 11%	42,276 17%	101,742 41%	247,415 100%
FY 2012	22,354 8%	32,256 12%	26,063 10%	80,673 30%	26,673 10%	27,429 10%	18,235 7%	72,337 27%	8,357 3%	16,291 6%	31,865 12%	56,513 21%	6,183 2%	22,605 8%	32,052 12%	60,840 23%	270,363 100%
FY 2013	12,340 3%	9,387 2%	15,832 3%	37,559 8%	27,497 6%	64,155 13%	71,333 15%	162,985 34%	25,940 5%	23,064 5%	52,844 11%	101,848 21%	55,578 12%	68,889 14%	54,251 11%	178,718 37%	481,110 100%
FY 2014	40,224 7%	42,730 7%	26,890 5%	109,844 19%	31,355 5%	30,922 5%	36,730 6%	99,007 17%	34,979 6%	53,832 9%	107,460 18%	196,271 33%	30,936 5%	116,185 20%	36,625 6%	183,746 31%	588,868 100%
FY 2015	18,170 3%	36,862 7%	76,150 14%	131,182 24%	63,562 11%	23,758 4%	45,204 8%	132,524 24%	51,437 9%	22,961 4%	44,774 8%	119,172 22%	36,089 7%	42,556 8%	91,199 16%	169,844 31%	552,722 100%
FY 2016	43,790 4%	251,509 21%	31,232 3%	326,531 27%	30,471 3%	152,993 13%	41,106 3%	224,570 19%	31,227 3%	58,644 5%	233,727 20%	323,598 27%	61,565 5%	47,555 4%	205,393 17%	314,513 26%	1,189,212 100%
FY 2017	32,663 6%	90,747 16%	40,154 7%	163,564 29%	20,194 4%	39,711 7%	49,989 9%	109,894 20%	42,833 8%	45,491 8%	33,060 6%	121,384 22%	50,906 9%	36,468 6%	79,349 14%	166,723 30%	561,565 100%
FY 2018	59,698 16%	82,955 22%	13,642 4%	156,295 41%	226,974 59%	- 0%	- 0%	226,974 59%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	383,269 100%



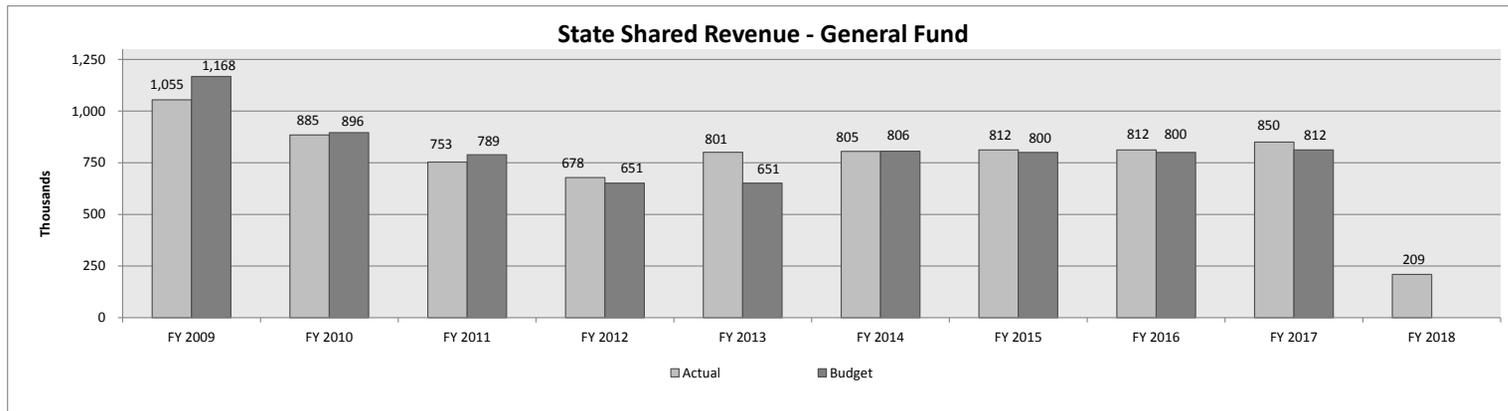
Other Permits Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	76,267 12%	63,207 10%	43,215 7%	182,689 28%	49,610 8%	49,465 8%	53,983 8%	153,058 24%	51,823 8%	55,258 9%	54,604 8%	161,685 25%	45,626 7%	51,609 8%	54,025 8%	151,260 23%	648,692 100%
FY 2010	61,262 9%	49,960 7%	47,646 7%	158,868 22%	58,496 8%	64,861 9%	70,116 10%	193,473 27%	58,306 8%	49,514 7%	81,236 11%	189,056 27%	61,339 9%	56,495 8%	47,199 7%	165,033 23%	706,430 100%
FY 2011	40,701 6%	48,024 7%	52,077 7%	140,802 20%	48,291 7%	51,910 7%	53,334 8%	153,535 22%	67,782 10%	61,098 9%	57,026 8%	185,906 27%	100,460 14%	52,449 7%	68,326 10%	221,235 32%	701,478 100%
FY 2012	49,316 7%	57,773 9%	60,981 9%	168,070 25%	53,575 8%	60,825 9%	61,559 9%	175,959 26%	60,592 9%	55,479 8%	59,953 9%	176,024 26%	53,688 8%	53,361 8%	49,374 7%	156,423 23%	676,476 100%
FY 2013	41,422 5%	52,595 6%	65,003 7%	159,020 18%	66,274 7%	125,879 14%	83,195 9%	275,348 31%	74,093 8%	56,455 6%	53,078 6%	183,626 21%	105,145 12%	70,282 8%	93,634 11%	269,061 30%	887,055 100%
FY 2014	49,462 6%	57,128 7%	67,666 9%	174,256 22%	77,185 10%	55,735 7%	90,055 12%	222,975 28%	83,832 11%	66,959 9%	59,140 8%	209,931 27%	64,333 8%	57,687 7%	53,274 7%	175,294 22%	782,456 100%
FY 2015	46,317 6%	61,961 8%	85,939 11%	194,217 24%	76,291 9%	55,712 7%	80,154 10%	212,157 26%	78,891 10%	74,728 9%	67,531 8%	221,150 27%	69,073 8%	58,337 7%	58,089 7%	185,499 23%	813,023 100%
FY 2016	56,977 7%	67,554 8%	70,719 9%	195,250 24%	82,529 10%	90,180 11%	55,173 7%	227,882 27%	92,033 11%	70,369 8%	70,715 9%	233,117 28%	51,234 6%	59,125 7%	62,848 8%	173,207 21%	829,456 100%
FY 2017	51,916 5%	60,958 5%	68,138 6%	181,012 16%	85,725 8%	164,023 14%	134,077 12%	383,825 34%	117,915 10%	115,084 10%	106,796 9%	339,795 30%	90,893 8%	73,891 7%	66,458 6%	231,242 20%	1,135,874 100%
FY 2018	54,519 20%	67,732 25%	61,554 23%	183,805 67%	89,269 33%	- 0%	- 0%	89,269 33%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	273,074 100%



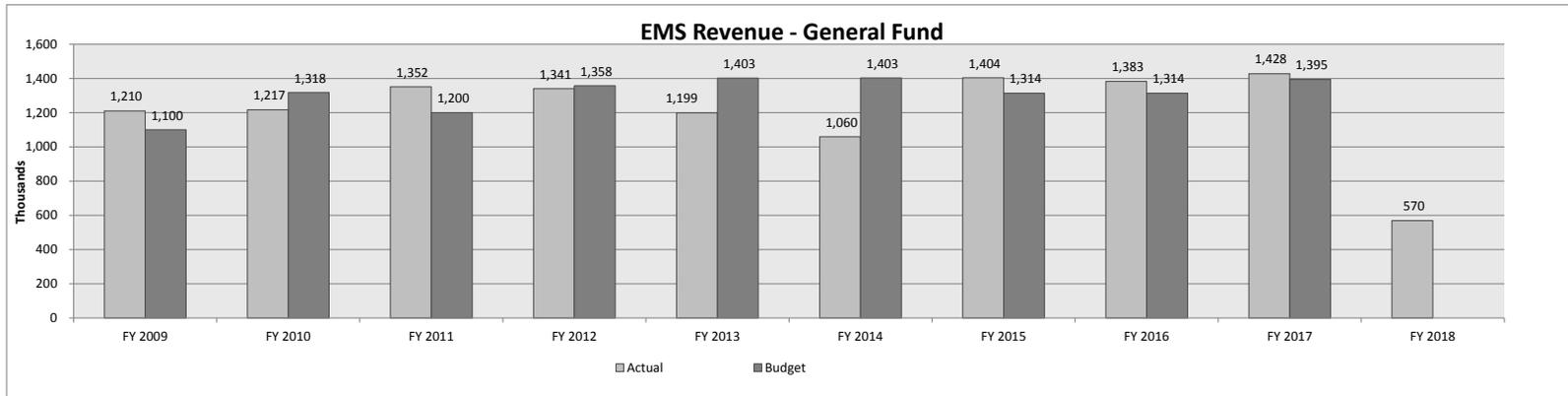
State Shared Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	-	-	278,943	278,943	-	-	258,649	258,649	-	-	258,649	258,649	-	-	258,650	258,650	1,054,891
	0%	0%	26%	26%	0%	0%	25%	25%	0%	0%	23%	25%	0%	0%	23%	25%	100%
FY 2010	-	-	211,471	211,471	-	-	-	-	211,471	-	-	211,471	250,259	-	211,471	461,730	884,672
	0%	0%	24%	24%	0%	0%	0%	0%	24%	0%	0%	24%	28%	0%	24%	52%	100%
FY 2011	-	-	191,494	191,494	-	-	-	-	191,494	-	-	191,494	185,000	-	185,000	370,000	752,988
	0%	0%	25%	25%	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	25%	49%	100%
FY 2012	-	-	-	-	168,419	-	-	168,419	168,420	-	-	168,420	168,419	-	173,112	341,531	678,370
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	26%	50%	100%
FY 2013	-	-	-	-	284,858	-	-	284,858	171,862	-	-	171,862	171,850	-	172,089	343,939	800,659
	0%	0%	0%	0%	36%	0%	0%	36%	21%	0%	0%	21%	21%	0%	21%	43%	100%
FY 2014	-	-	-	-	171,850	-	-	171,850	284,773	-	-	284,773	171,849	-	176,555	348,404	805,027
	0%	0%	0%	0%	21%	0%	0%	21%	35%	0%	0%	35%	21%	0%	22%	43%	100%
FY 2015	-	-	-	-	270,657	-	-	270,657	176,555	-	-	176,555	176,555	-	188,318	364,873	812,085
	0%	0%	0%	0%	33%	0%	0%	33%	22%	0%	0%	22%	22%	0%	23%	45%	100%
FY 2016	-	-	-	-	235,369	-	-	235,369	188,318	-	-	188,318	188,317	-	200,318	388,635	812,322
	0%	0%	0%	0%	29%	0%	0%	29%	23%	0%	0%	23%	23%	0%	25%	48%	100%
FY 2017	-	-	-	-	239,980	-	-	239,980	200,080	-	-	200,080	200,081	274	209,491	409,846	849,906
	0%	0%	0%	0%	28%	0%	0%	28%	24%	0%	0%	24%	24%	0%	25%	48%	100%
FY 2018	-	-	-	-	209,491	-	-	209,491	-	-	-	-	-	-	-	-	209,491
	0%	0%	0%	0%	100%	0%	0%	100%	0%	0%	0%	0%	0%	0%	0%	0%	100%



EMS Revenue - GF
Revenues by Month/Fiscal Year

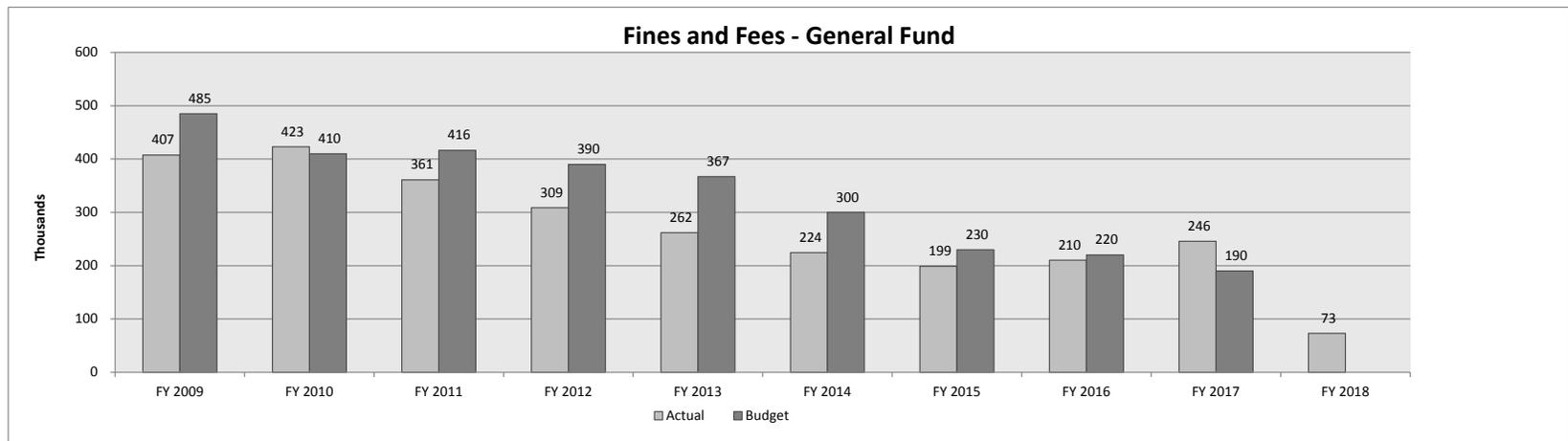
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	194,134 16%	111,833 9%	27,521 2%	333,488 28%	98,312 8%	24,779 2%	210,979 17%	334,070 28%	93,612 8%	88,221 7%	123,025 10%	304,858 25%	109,309 9%	127,262 11%	1,313 0%	237,884 20%	1,210,300 100%
FY 2010	137,337 11%	124,999 10%	87,121 7%	349,457 29%	88,332 7%	76,386 6%	89,281 7%	253,999 21%	55,126 5%	141,559 12%	122,861 10%	319,546 26%	82,541 7%	98,124 8%	113,032 9%	293,697 24%	1,216,699 100%
FY 2011	169,655 13%	92,567 7%	101,958 8%	364,180 27%	86,469 6%	132,634 10%	87,598 6%	306,701 23%	102,245 8%	105,484 8%	89,346 7%	297,075 22%	110,559 8%	132,638 10%	140,935 10%	384,132 28%	1,352,088 100%
FY 2012	139,667 10%	112,393 8%	152,366 11%	404,426 30%	115,675 9%	92,479 7%	67,460 5%	275,614 21%	126,932 9%	118,145 9%	57,136 4%	302,213 23%	147,555 11%	129,493 10%	81,486 6%	358,534 27%	1,340,787 100%
FY 2013	106,231 9%	151,772 13%	126,620 11%	384,623 32%	130,091 11%	118,591 10%	(9,389) -1%	239,293 20%	67,034 6%	186,703 16%	173,705 14%	427,442 36%	131,131 11%	138,721 12%	(122,342) -10%	147,510 12%	1,198,868 100%
FY 2014	131,108 12%	154,512 15%	212,357 20%	497,977 47%	101,666 10%	102,896 10%	117,678 11%	322,240 30%	102,756 10%	116,511 11%	129,441 12%	348,708 33%	138,482 13%	110,654 10%	(358,143) -34%	(109,007) -10%	1,059,918 100%
FY 2015	139,480 10%	111,016 8%	153,870 11%	404,366 29%	103,719 7%	105,108 7%	140,616 10%	349,443 25%	140,547 10%	123,631 9%	143,645 10%	407,823 29%	147,740 11%	111,812 8%	(17,402) -1%	242,150 17%	1,403,782 100%
FY 2016	145,913 11%	131,219 9%	149,176 11%	426,308 31%	139,828 10%	87,393 6%	148,402 11%	375,623 27%	112,393 8%	131,696 10%	172,762 12%	416,851 30%	69,518 5%	232,641 17%	(137,445) -10%	164,714 12%	1,383,496 100%
FY 2017	233,539 16%	147,126 10%	154,104 11%	534,769 37%	27,675 2%	204,987 14%	131,154 9%	363,816 25%	124,606 9%	190,909 13%	(45,560) -3%	269,955 19%	(11,399) -1%	216,007 15%	55,243 4%	259,851 18%	1,428,391 100%
FY 2018	227,954 40%	169,694 30%	44,667 8%	442,315 78%	127,532 22%	- 0%	- 0%	127,532 22%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	569,847 100%



The decreases in various months reflect the impact of the entry of allowances for doubtful accounts receivable.

Fines & Fees Revenue - GF
Revenues by Month/Fiscal Year

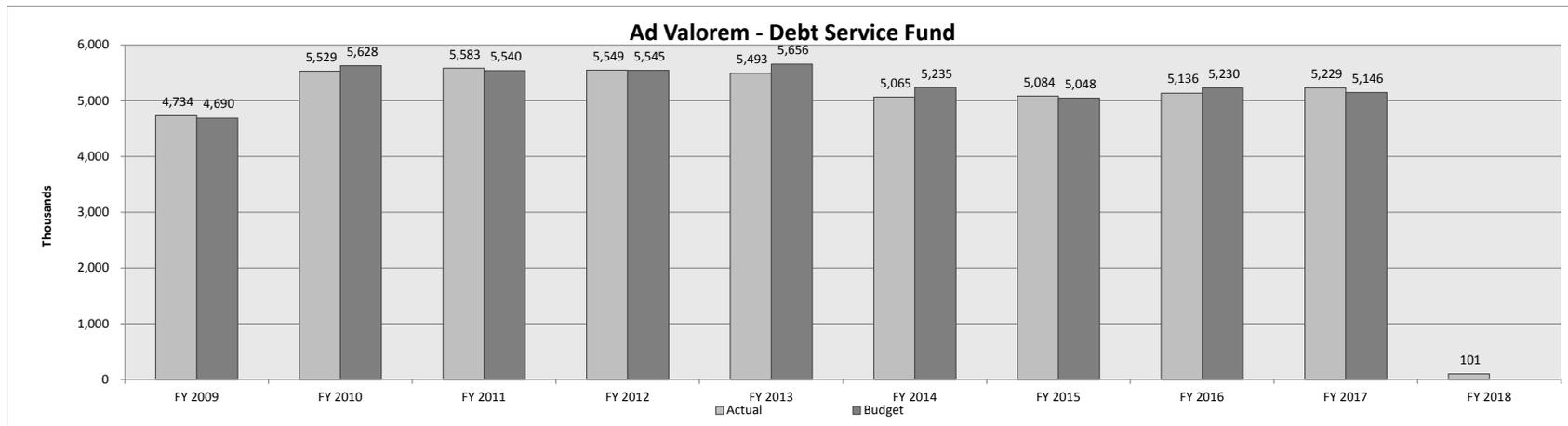
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	45,023 11%	38,490 9%	36,213 9%	119,726 29%	28,928 7%	(4,436) -1%	67,835 17%	92,327 23%	26,890 7%	25,284 6%	36,062 9%	88,236 22%	88,498 22%	37,869 9%	(19,234) -5%	107,133 26%	407,422 100%
FY 2010	42,800 10%	32,955 8%	36,215 9%	111,970 26%	36,450 9%	32,096 8%	34,975 8%	103,521 24%	28,129 7%	40,868 10%	33,968 8%	102,965 24%	34,019 8%	34,325 8%	36,242 9%	104,586 25%	423,042 100%
FY 2011	38,861 11%	32,833 9%	40,636 11%	112,330 31%	31,196 9%	31,461 9%	22,224 6%	84,881 24%	27,464 8%	28,646 8%	31,823 9%	87,933 24%	24,453 7%	27,978 8%	23,577 7%	76,008 21%	361,152 100%
FY 2012	26,127 8%	21,110 7%	26,871 9%	74,108 24%	23,055 7%	22,082 7%	33,296 11%	78,433 25%	20,900 7%	29,050 9%	32,463 11%	82,413 27%	25,408 8%	24,821 8%	23,525 8%	73,754 24%	308,708 100%
FY 2013	25,225 10%	24,053 9%	25,239 10%	74,517 28%	19,393 7%	19,883 8%	19,780 8%	59,056 23%	19,020 7%	19,730 8%	18,492 7%	57,242 22%	26,122 10%	19,470 7%	25,615 10%	71,207 27%	262,022 100%
FY 2014	24,380 11%	19,279 9%	20,202 9%	63,861 28%	21,124 9%	12,485 6%	12,491 6%	46,100 21%	19,130 9%	11,526 5%	22,510 10%	53,166 24%	22,167 10%	16,194 7%	22,959 10%	61,320 27%	224,447 100%
FY 2015	22,775 11%	20,648 10%	19,129 10%	62,552 31%	23,113 12%	8,384 4%	13,102 7%	44,599 22%	15,627 8%	11,952 6%	20,059 10%	47,638 24%	15,074 8%	16,732 8%	12,353 6%	44,159 22%	198,948 100%
FY 2016	33,048 16%	12,328 6%	20,823 10%	66,199 31%	10,496 5%	8,970 4%	16,720 8%	36,186 17%	12,797 6%	19,495 9%	15,217 7%	47,509 23%	18,856 9%	21,097 10%	20,396 10%	60,349 29%	210,243 100%
FY 2017	24,176 10%	19,646 8%	19,884 8%	63,706 26%	9,382 4%	28,133 11%	16,057 7%	53,572 22%	22,322 9%	20,542 8%	23,081 9%	65,945 27%	24,121 10%	17,686 7%	20,796 8%	62,603 25%	245,826 100%
FY 2018	17,399 24%	24,300 33%	12,084 17%	53,783 74%	19,328 26%	- 0%	- 0%	19,328 26%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	73,111 100%



**Revenue Analysis
Debt Service Fund**

Ad Valorem Tax Revenue - DSF
Revenues by Month/Fiscal Year

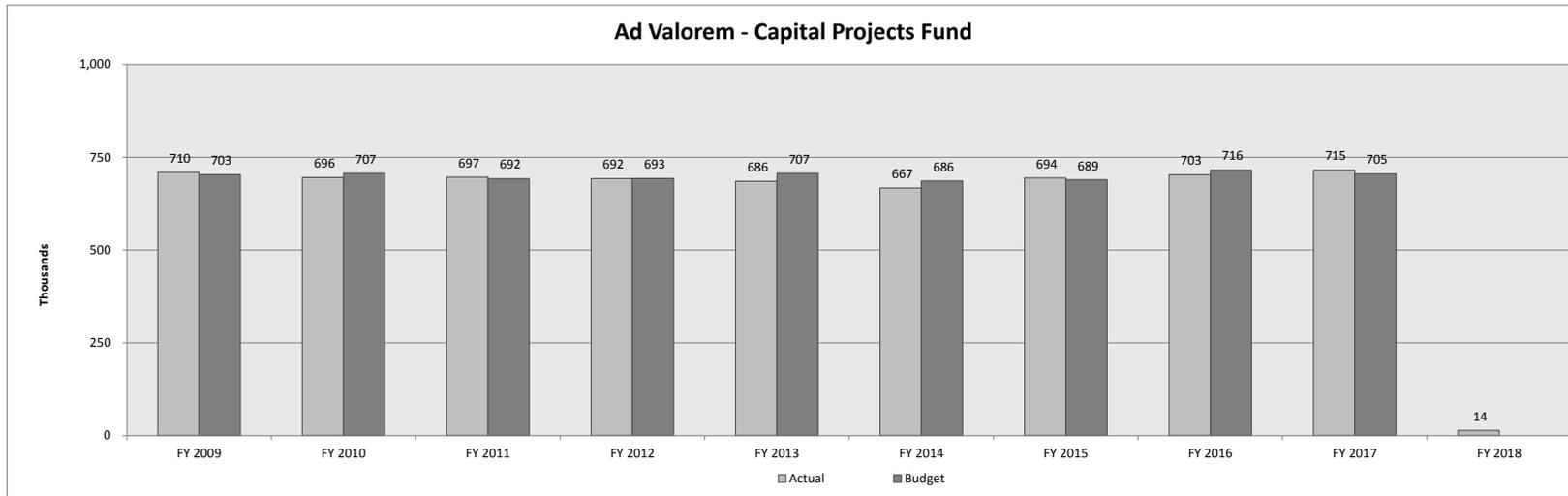
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	15,889 0%	16,113 0%	36,396 1%	68,398 1%	849 0%	59,589 1%	787,047 17%	847,485 18%	1,463,188 31%	1,804,494 38%	304,099 6%	3,571,781 75%	- 0%	91,386 2%	155,026 3%	246,412 5%	4,734,076 100%
FY 2010	- 0%	- 0%	35,188 1%	35,188 1%	31,846 1%	161,506 3%	740,179 13%	933,531 17%	2,341,918 42%	1,790,050 32%	164,937 3%	4,296,905 78%	27,003 0%	38,421 1%	198,355 4%	263,779 5%	5,529,403 100%
FY 2011	- 0%	14,056 0%	19,474 0%	33,530 1%	137,269 2%	45,817 1%	443,940 8%	627,026 11%	4,327,075 77%	175,432 3%	123,482 2%	4,625,989 83%	44,456 1%	90,456 2%	161,938 3%	296,850 5%	5,583,395 100%
FY 2012	- 0%	12,613 0%	18,462 0%	31,075 1%	901 0%	95,634 2%	1,124,306 20%	1,220,841 22%	3,894,155 70%	76,875 1%	49,170 1%	4,020,200 72%	14,113 0%	119,383 2%	143,029 3%	276,525 5%	5,548,641 100%
FY 2013	- 0%	12,753 0%	60,683 1%	73,436 1%	901 0%	125,422 2%	1,133,694 21%	1,260,017 23%	3,687,079 67%	76,280 1%	79,467 1%	3,842,826 70%	86,850 2%	94,022 2%	136,001 2%	316,873 6%	5,493,152 100%
FY 2014	19,946 0%	23,588 0%	28,897 1%	72,431 1%	857 0%	124,303 2%	1,119,117 22%	1,244,277 25%	3,252,452 64%	181,448 4%	51,206 1%	3,485,106 69%	72,776 1%	43,465 1%	146,920 3%	263,161 5%	5,064,975 100%
FY 2015	16,925 0%	17,910 0%	32,824 1%	67,659 1%	854 0%	27,777 1%	791,943 16%	820,574 16%	3,492,584 69%	342,628 7%	173,279 3%	4,008,491 79%	37,611 1%	27,770 1%	122,088 2%	187,469 4%	5,084,193 100%
FY 2016	23,184 0%	24,069 0%	18,521 0%	65,774 1%	100,211 2%	439,482 9%	- 0%	539,693 11%	2,071,548 40%	2,102,279 41%	114,927 2%	4,288,754 83%	26,318 1%	120,558 2%	95,146 2%	242,022 5%	5,136,243 100%
FY 2017	- 0%	18,223 0%	61,654 1%	79,877 2%	34,796 1%	505,466 10%	50 0%	540,312 10%	2,146,469 41%	2,132,522 41%	(3,095) 0%	4,275,896 82%	102,195 2%	93,676 2%	137,265 3%	333,136 6%	5,229,221 100%
FY 2018	- 0%	20,452 20%	51,639 51%	72,091 71%	29,164 29%	- 0%	- 0%	29,164 29%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	101,255 100%



**Revenue Analysis
Capital Projects Fund**

Ad Valorem Revenue - CIP
Revenues by Month/Fiscal Year

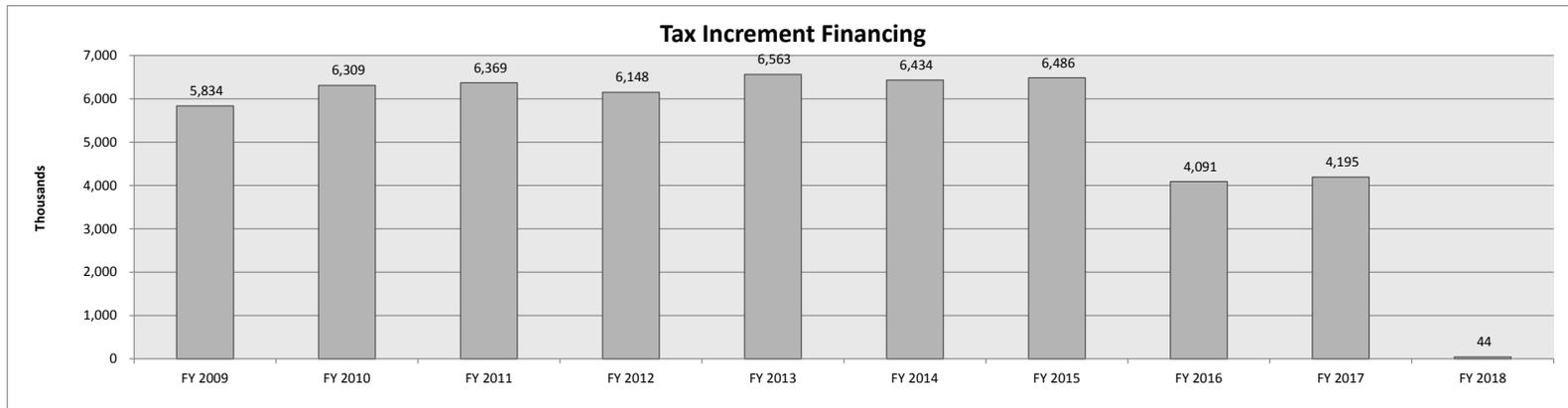
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	2,390 0%	2,416 0%	5,469 1%	10,275 1%	127 0%	8,967 1%	118,012 17%	127,106 18%	219,349 31%	270,515 38%	45,589 6%	535,453 75%	- 0%	13,699 2%	23,241 3%	36,940 5%	709,774 100%
FY 2010	- 0%	- 0%	4,582 1%	4,582 1%	4,377 1%	20,964 3%	92,359 13%	117,700 17%	292,269 42%	223,398 32%	20,798 3%	536,465 77%	3,826 1%	5,380 1%	27,891 4%	37,097 5%	695,844 100%
FY 2011	- 0%	1,754 0%	2,431 0%	4,185 1%	6,654 1%	16,191 2%	55,402 8%	78,247 11%	539,984 77%	21,892 3%	15,409 2%	577,285 83%	5,550 1%	11,288 2%	20,208 3%	37,046 5%	696,763 100%
FY 2012	- 0%	1,574 0%	2,304 0%	3,878 1%	112 0%	11,935 2%	140,304 20%	152,351 22%	485,952 70%	9,593 1%	6,136 1%	501,681 72%	1,761 0%	14,898 2%	17,849 3%	34,508 5%	692,418 100%
FY 2013	- 0%	1,591 0%	7,573 1%	9,164 1%	112 0%	15,652 2%	141,476 21%	157,240 23%	460,118 67%	9,519 1%	9,917 1%	479,554 70%	10,838 2%	11,734 2%	16,971 2%	39,543 6%	685,501 100%
FY 2014	2,594 0%	3,071 0%	3,682 1%	9,347 1%	113 0%	16,135 2%	147,373 22%	163,621 25%	429,065 64%	23,937 4%	6,755 1%	459,757 69%	9,594 1%	5,710 1%	19,341 3%	34,645 5%	667,370 100%
FY 2015	2,233 0%	2,362 0%	4,323 1%	8,918 1%	112 0%	3,660 1%	107,853 16%	111,625 16%	477,836 69%	46,877 7%	23,649 3%	548,362 79%	5,067 1%	3,786 1%	16,480 2%	25,333 4%	694,238 100%
FY 2016	3,172 0%	3,295 0%	2,539 0%	9,006 1%	13,677 2%	60,120 9%	- 0%	73,797 11%	283,404 40%	287,608 41%	15,723 2%	586,735 84%	3,601 1%	16,493 2%	13,017 2%	33,111 5%	702,649 100%
FY 2017	- 0%	2,493 0%	8,435 1%	10,928 2%	4,760 1%	69,152 10%	7 0%	73,919 10%	293,653 41%	291,746 41%	(423) 0%	584,976 82%	13,981 2%	12,815 2%	18,779 3%	45,575 6%	715,398 100%
FY 2018	- 0%	2,798 20%	7,065 51%	9,863 71%	3,996 29%	- 0%	- 0%	3,996 29%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	13,859 100%



Revenue Analysis
Other Governmental Funds

Ad Valorem Tax Revenue - TIF
Revenues by Month/Fiscal Year

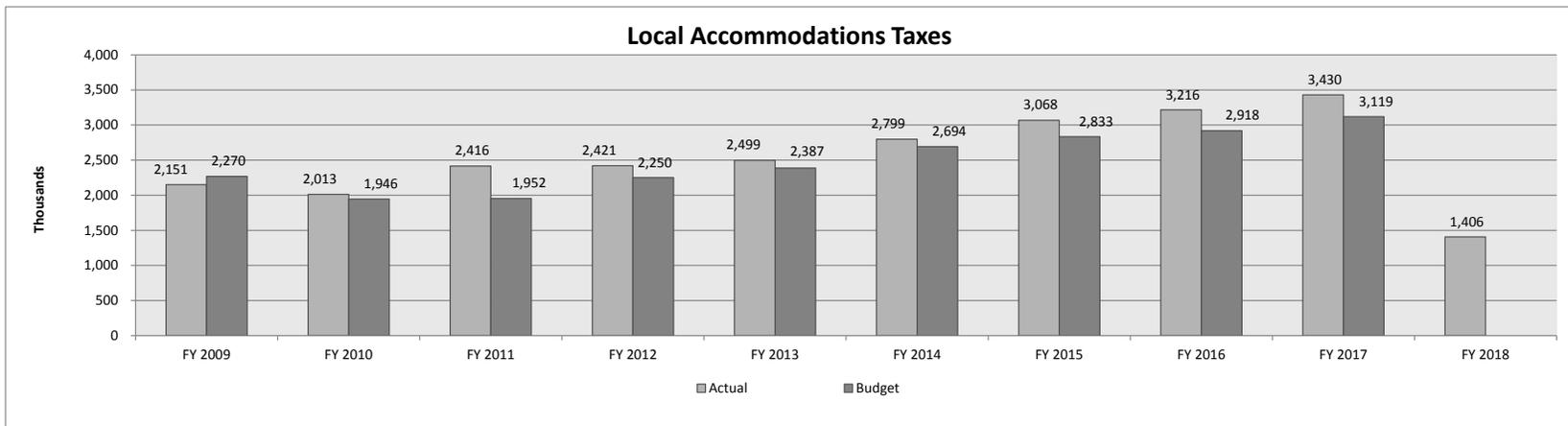
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	-	-	-	-	-	319,346	-	319,346	2,906,538	1,453,270	-	4,359,808	862,468	115,562	176,662	1,154,692	5,833,846
	0%	0%	0%	0%	0%	5%	0%	5%	50%	25%	0%	75%	15%	2%	3%	20%	100%
FY 2010	-	-	-	-	-	177,438	-	177,438	3,293,599	2,304,305	113,484	5,711,388	107,390	40,162	272,134	419,686	6,308,512
	0%	0%	0%	0%	0%	3%	0%	3%	52%	37%	2%	91%	2%	1%	4%	7%	100%
FY 2011	-	-	-	-	68,005	89,358	187,546	344,909	4,710,989	687,642	178,805	5,577,436	62,076	5,920	378,744	446,740	6,369,085
	0%	0%	0%	0%	1%	1%	3%	5%	74%	11%	3%	88%	1%	0%	6%	7%	100%
FY 2012	-	-	134,930	134,930	-	30,657	656,024	686,681	5,094,739	67,339	(241,460)	4,920,618	86,114	-	320,147	406,261	6,148,490
	0%	0%	2%	2%	0%	0%	11%	11%	83%	1%	-4%	80%	1%	0%	5%	7%	100%
FY 2013	-	-	106,817	106,817	-	41,044	737,098	778,142	5,190,634	85,238	108,444	5,384,316	29,698	22,378	241,224	293,300	6,562,575
	0%	0%	2%	2%	0%	1%	11%	12%	79%	1%	2%	82%	0%	0%	4%	4%	100%
FY 2014	-	-	23,471	23,471	-	97,683	744,461	842,144	4,902,187	225,060	68,112	5,195,359	155,990	40,546	176,058	372,594	6,433,568
	0%	0%	0%	0%	0%	2%	12%	13%	76%	3%	1%	81%	2%	1%	3%	6%	100%
FY 2015	-	-	82,120	82,120	-	57,382	212,603	269,985	5,916,904	70,080	163,782	6,150,766	17,136	40,483	(74,419)	(16,800)	6,486,071
	0%	0%	1%	1%	0%	1%	3%	4%	91%	1%	3%	95%	0%	1%	-1%	0%	100%
FY 2016	(16,652)	32,383	63,421	79,152	91,900	65,118	3,021,513	3,178,531	-	659,675	107,960	767,635	25,748	25,177	14,537	65,462	4,090,780
	0%	1%	2%	2%	2%	2%	74%	78%	0%	16%	3%	19%	1%	1%	0%	2%	100%
FY 2017	-	12,189	61,692	73,881	14,923	22,123	1,438,199	1,475,245	364,166	2,056,156	104,090	2,524,412	26,756	17,532	77,004	121,292	4,194,830
	0%	0%	1%	2%	0%	1%	34%	35%	9%	49%	2%	60%	1%	0%	2%	3%	100%
FY 2018	-	-	25,885	25,885	17,717	-	-	17,717	-	-	-	-	-	-	-	-	43,602
	0%	0%	59%	59%	41%	0%	0%	41%	0%	0%	0%	0%	0%	0%	0%	0%	100%



The original TIF went through tax year 2014/fiscal year 2015 and included the school district participating at 75% for both operating and debt millage. The TIF has been extended for 10 years; however, the school district changed its participation to exclude operating millage. Therefore, TIF revenues will be less in fiscal years 2016 and forward. TIF revenues by design are expected to grow via redevelopment; \$50 million is the capped addition for the 10 years. Revenues for the early years of the 10 year extension are expected to be in the \$4 millions, but will need to exceed \$5 million in the latter years to average \$5 million/year or \$50 million in total.

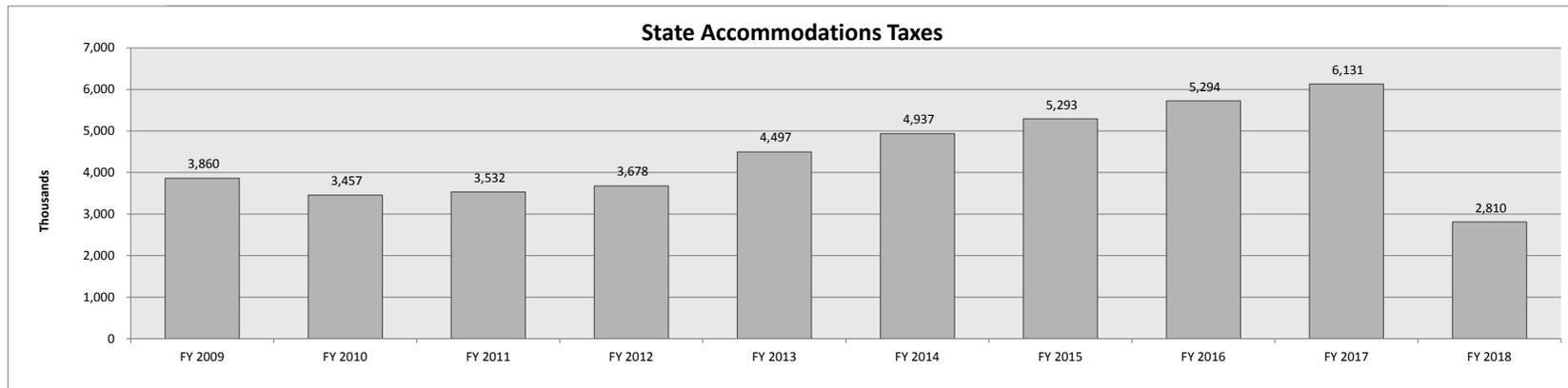
Local ATAX Revenue
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	2,956 0%	1,859 0%	46,147 2%	50,962 2%	878,310 41%	20,012 1%	3,223 0%	901,545 42%	249,895 12%	19,554 1%	9,799 0%	279,248 13%	186,573 9%	26,654 1%	705,554 33%	918,781 43%	2,150,536 100%
FY 2010	38,603 2%	(8,613) 0%	27,306 1%	57,296 3%	819,940 41%	15,273 1%	6,635 0%	841,848 42%	170,250 8%	8,362 0%	8,778 0%	187,390 9%	174,777 9%	22,785 1%	728,424 36%	925,986 46%	2,012,520 100%
FY 2011	(5,205) 0%	45,837 2%	31,159 1%	71,791 3%	910,512 38%	42,056 2%	17,687 1%	970,255 40%	150,400 6%	27,663 1%	8,136 0%	186,199 8%	176,081 7%	35,580 1%	976,358 40%	1,188,019 49%	2,416,264 100%
FY 2012	- 0%	- 0%	74,028 3%	74,028 3%	916,910 38%	31,421 1%	15,270 1%	963,601 40%	195,051 8%	17,880 1%	16,566 1%	229,497 9%	219,758 9%	44,376 2%	889,438 37%	1,153,572 48%	2,420,698 100%
FY 2013	(90) 0%	66,048 3%	26,046 1%	92,004 4%	968,704 39%	41,267 2%	21,440 1%	1,031,411 41%	181,869 7%	17,634 1%	18,328 1%	217,831 9%	237,082 9%	55,152 2%	865,587 35%	1,157,821 46%	2,499,067 100%
FY 2014	(161) 0%	57,191 2%	49,253 2%	106,283 4%	1,038,038 37%	43,637 2%	21,317 1%	1,102,992 39%	222,282 8%	17,380 1%	30,005 1%	269,667 10%	253,315 9%	38,769 1%	1,027,757 37%	1,319,841 47%	2,798,783 100%
FY 2015	(614) 0%	66,510 2%	88,566 3%	154,462 5%	1,159,004 38%	45,603 1%	18,112 1%	1,222,719 40%	261,750 9%	14,873 0%	14,870 0%	291,493 10%	271,055 9%	50,135 2%	1,078,475 35%	1,399,665 46%	3,068,339 100%
FY 2016	(815) 0%	67,305 2%	56,154 2%	122,644 4%	1,229,155 38%	57,316 2%	23,698 1%	1,310,169 41%	270,942 8%	14,323 0%	26,827 1%	312,092 10%	321,509 10%	60,802 2%	1,088,634 34%	1,470,945 46%	3,215,850 100%
FY 2017	(2) 0%	104,685 3%	75,399 2%	180,082 5%	1,037,898 30%	266,822 8%	22,416 1%	1,327,136 39%	247,350 7%	24,056 1%	28,495 1%	299,901 9%	343,957 10%	64,311 2%	1,214,992 35%	1,623,260 47%	3,430,379 100%
FY 2018	121 0%	81,067 6%	50,523 4%	131,711 9%	1,274,638 91%	- 0%	- 0%	1,274,638 91%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	1,406,349 100%



State ATAX Revenue
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	-	-	2,011,405	2,011,405	-	-	-	-	454,628	-	-	454,628	219,516	-	1,174,271	1,393,787	3,859,820
	0%	0%	52%	52%	0%	0%	0%	0%	12%	0%	0%	12%	6%	0%	29%	36%	100%
FY 2010	-	-	-	-	1,740,535	-	-	1,740,535	451,817	-	-	451,817	186,174	-	1,078,401	1,264,575	3,456,927
	0%	0%	0%	0%	50%	0%	0%	50%	13%	0%	0%	13%	5%	0%	31%	37%	100%
FY 2011	-	-	-	-	1,793,945	-	-	1,793,945	450,930	-	-	450,930	171,509	-	1,116,037	1,287,546	3,532,421
	0%	0%	0%	0%	51%	0%	0%	51%	13%	0%	0%	13%	5%	0%	32%	36%	100%
FY 2012	-	-	-	-	1,727,579	-	-	1,727,579	465,848	-	-	465,848	217,109	-	1,267,859	1,484,968	3,678,395
	0%	0%	0%	0%	47%	0%	0%	47%	13%	0%	0%	13%	6%	0%	34%	40%	100%
FY 2013	-	-	-	-	1,748,948	-	-	1,748,948	662,990	-	-	662,990	561,109	-	1,523,646	2,084,755	4,496,693
	0%	0%	0%	0%	39%	0%	0%	39%	15%	0%	0%	15%	12%	0%	34%	46%	100%
FY 2014	-	-	-	-	2,286,725	-	-	2,286,725	634,879	-	-	634,879	307,969	-	1,707,034	2,015,003	4,936,607
	0%	0%	0%	0%	46%	0%	0%	46%	13%	0%	0%	13%	6%	0%	35%	41%	100%
FY 2015	-	-	-	-	2,480,925	-	-	2,480,925	717,888	-	-	717,888	288,354	-	1,806,288	2,094,642	5,293,455
	0%	0%	0%	0%	47%	0%	0%	47%	14%	0%	0%	14%	5%	0%	34%	40%	100%
FY 2016	-	-	-	-	2,588,597	-	-	2,588,597	846,937	-	-	846,937	354,505	-	1,934,945	2,289,450	5,724,984
	0%	0%	0%	0%	45%	0%	0%	45%	15%	0%	0%	15%	6%	0%	34%	40%	100%
FY 2017	-	-	-	-	2,793,958	-	-	2,793,958	747,978	-	-	747,978	417,652	-	2,171,824	2,589,476	6,131,412
	0%	0%	0%	0%	46%	0%	0%	46%	12%	0%	0%	12%	7%	0%	35%	42%	100%
FY 2018	-	-	-	-	2,809,551	-	-	2,809,551	-	-	-	-	-	-	-	-	2,809,551
	0%	0%	0%	0%	100%	0%	0%	100%	0%	0%	0%	0%	0%	0%	0%	0%	100%



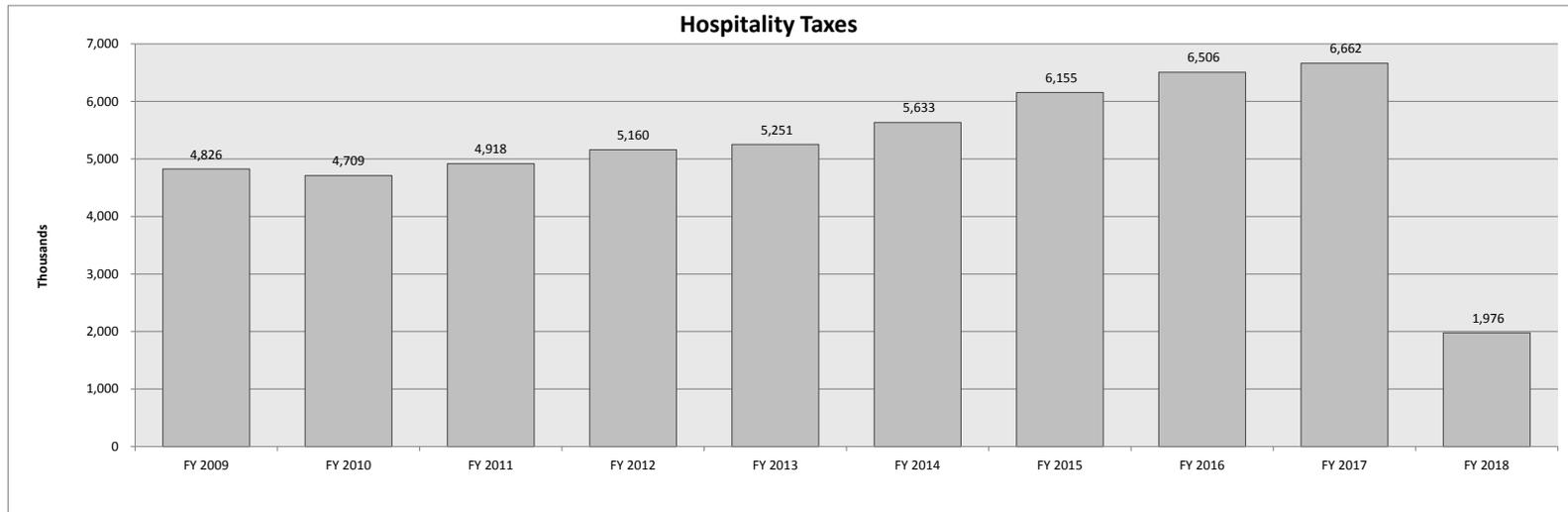
Real Estate Transfer Fee
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	238,958 13%	170,453 9%	206,208 11%	615,619 33%	178,622 10%	124,015 7%	143,680 8%	446,317 24%	117,863 6%	109,891 6%	132,272 7%	360,026 19%	117,122 6%	164,024 9%	145,885 8%	427,031 23%	1,848,993 100%
FY 2010	207,759 10%	220,308 11%	128,039 6%	556,106 28%	188,968 9%	149,608 7%	179,144 9%	517,720 26%	117,350 6%	117,506 6%	161,453 8%	396,309 20%	183,415 9%	171,416 9%	183,046 9%	537,877 27%	2,008,012 100%
FY 2011	180,979 10%	144,389 8%	146,780 8%	472,148 26%	141,028 8%	119,705 7%	145,657 8%	406,390 22%	115,899 6%	107,221 6%	157,051 9%	380,171 21%	183,418 10%	216,696 12%	180,421 10%	580,535 32%	1,839,244 100%
FY 2012	139,450 7%	159,226 8%	150,358 8%	449,034 24%	159,205 8%	138,744 7%	162,077 9%	460,026 24%	136,677 7%	108,630 6%	182,752 10%	428,059 22%	188,721 10%	211,887 11%	167,732 9%	568,340 30%	1,905,459 100%
FY 2013	172,658 8%	159,179 7%	177,345 8%	509,182 23%	211,885 9%	183,982 8%	183,700 8%	579,567 26%	134,456 6%	179,334 8%	143,641 6%	457,431 20%	221,937 10%	252,528 11%	234,462 10%	708,927 31%	2,255,107 100%
FY 2014	220,560 9%	260,824 11%	213,791 9%	695,175 28%	281,351 11%	203,317 8%	150,674 6%	635,342 26%	149,784 6%	122,915 5%	182,008 7%	454,707 18%	243,718 10%	213,052 9%	226,887 9%	683,657 28%	2,468,881 100%
FY 2015	221,317 9%	199,496 8%	188,301 7%	609,114 24%	253,080 10%	150,389 6%	268,055 11%	671,524 26%	160,395 6%	114,066 4%	229,625 9%	504,086 20%	215,245 8%	263,128 10%	271,835 11%	750,208 30%	2,534,932 100%
FY 2016	234,595 8%	279,002 10%	202,973 7%	716,570 25%	216,847 8%	167,854 6%	261,485 9%	646,186 22%	229,220 8%	198,334 7%	244,795 8%	672,349 23%	251,805 9%	249,871 9%	350,366 12%	852,042 30%	2,887,147 100%
FY 2017	211,072 8%	245,654 9%	244,422 9%	701,148 25%	174,911 6%	178,434 6%	226,500 8%	579,845 21%	199,693 7%	169,245 6%	219,557 8%	588,495 21%	285,421 10%	351,313 13%	274,090 10%	910,824 33%	2,780,312 100%
FY 2018	264,872 22%	340,779 28%	262,410 22%	868,061 72%	335,365 28%	- 0%	- 0%	335,365 28%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	1,203,426 100%



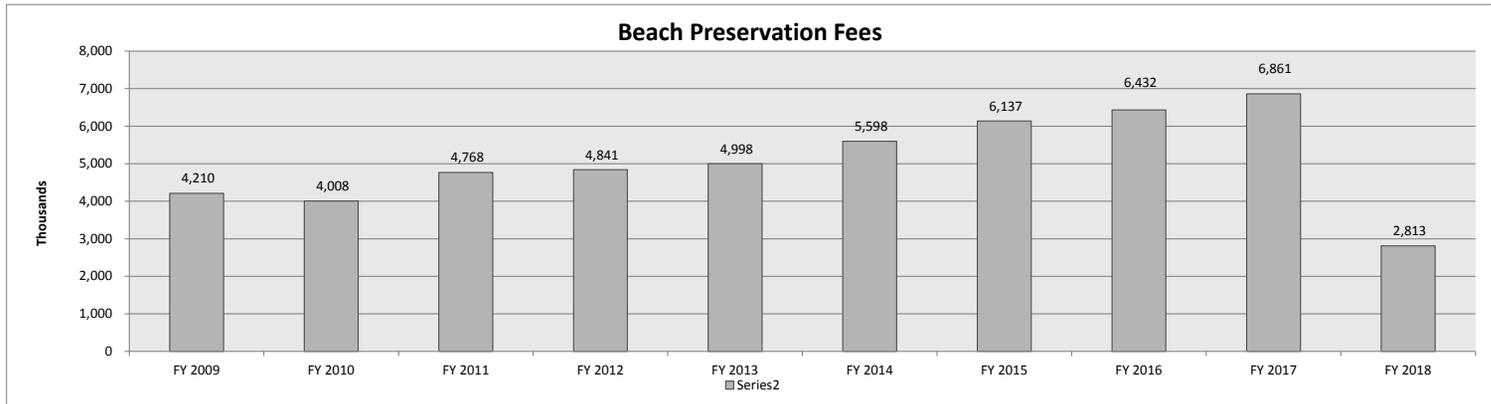
Hospitality Tax Revenue
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total	
FY 2009	2,207 0%	85,911 2%	110,257 2%	198,375 4%	1,305,139 27%	89,401 2%	50,462 1%	1,445,002 30%	737,230 15%	110,146 2%	63,473 1%	910,849 19%	733,197 15%	94,067 2%	1,444,828 30%	2,272,092 47%	4,826,318 100%	
FY 2010	44,438 1%	56,501 1%	100,791 2%	201,730 4%	1,267,411 27%	91,091 2%	74,812 2%	1,433,314 30%	663,467 14%	78,680 2%	93,164 2%	835,311 18%	666,197 14%	125,941 3%	1,446,314 31%	2,238,452 48%	4,708,807 100%	
FY 2011	(20,576) 0%	146,094 3%	94,078 2%	219,596 4%	1,331,329 27%	106,561 2%	56,760 1%	1,494,650 30%	648,822 13%	152,296 3%	108,558 2%	909,676 18%	652,633 13%	172,589 4%	1,468,447 30%	2,293,669 47%	4,917,591 100%	
FY 2012	- 0%	- 0%	361,462 7%	361,462 7%	1,205,720 23%	51,838 1%	209,020 4%	1,466,578 28%	636,640 12%	125,824 2%	119,275 2%	881,739 17%	695,699 13%	232,479 5%	1,522,177 29%	2,450,355 47%	5,160,134 100%	
FY 2013	- 0%	227,053 4%	167,624 3%	394,677 8%	1,244,946 24%	163,155 3%	114,410 2%	1,522,511 29%	635,422 12%	139,769 3%	124,403 2%	899,594 17%	691,648 13%	214,191 4%	1,528,374 29%	2,434,213 46%	5,250,995 100%	
FY 2014	- 0%	250,531 4%	220,872 4%	471,403 8%	1,267,698 23%	183,659 3%	125,344 2%	1,576,701 28%	706,599 13%	117,024 2%	132,645 2%	956,268 17%	754,213 13%	211,502 4%	1,663,343 30%	2,629,058 47%	5,633,430 100%	
FY 2015	- 0%	263,460 4%	250,552 4%	514,012 8%	1,376,186 22%	210,948 3%	135,505 2%	1,722,639 28%	782,101 13%	115,615 2%	147,023 2%	1,044,739 17%	801,957 13%	243,058 4%	1,828,599 30%	2,873,614 47%	6,155,004 100%	
FY 2016	(2,451) 0%	296,736 5%	254,972 4%	549,257 8%	1,473,719 23%	215,836 3%	143,710 2%	1,833,265 28%	831,682 13%	135,776 2%	140,685 2%	1,108,143 17%	920,040 14%	235,957 4%	1,859,644 29%	3,015,641 46%	6,506,306 100%	
FY 2017	(112) 0%	307,641 5%	266,071 4%	573,600 9%	1,280,180 19%	386,522 6%	172,512 3%	1,839,214 28%	732,298 11%	144,942 2%	168,931 3%	1,046,171 16%	925,322 14%	284,577 4%	1,992,989 30%	3,202,888 48%	6,661,873 100%	
FY 2018	(1,896) 0%	350,984 18%	272,962 14%	622,050 31%	1,354,343 69%	- 0%	- 0%	1,354,343 69%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	1,976,393 100%



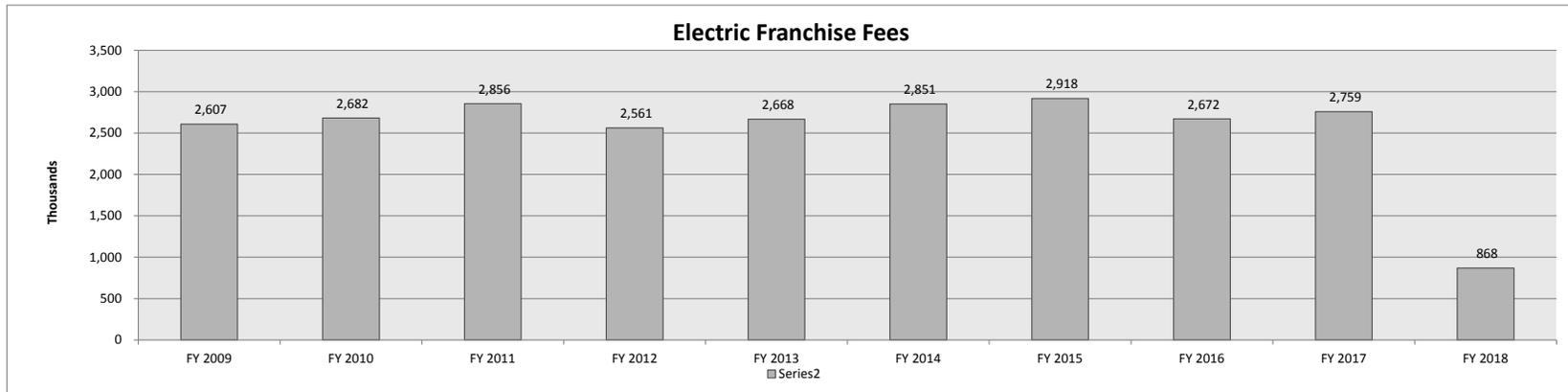
Beach Preservation Fee
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total	
FY 2009	230 0%	1,449 0%	71,976 2%	73,655 2%	1,701,685 40%	34,205 1%	6,302 0%	1,742,192 41%	510,156 12%	33,642 1%	18,647 0%	562,445 13%	373,397 9%	51,775 1%	1,406,996 33%	1,832,168 44%	4,210,460 100%	
FY 2010	(702) 0%	63,314 2%	52,187 1%	114,799 3%	1,639,541 41%	29,679 1%	13,288 0%	1,682,508 42%	338,203 8%	14,067 0%	14,762 0%	367,032 9%	348,112 9%	43,936 1%	1,451,885 36%	1,843,933 46%	4,008,272 100%	
FY 2011	(10,438) 0%	88,512 2%	60,479 1%	138,553 3%	1,820,966 38%	75,388 2%	28,103 1%	1,924,457 40%	282,152 6%	50,282 1%	14,107 0%	346,541 7%	347,333 7%	65,374 1%	1,946,123 41%	2,358,830 49%	4,768,381 100%	
FY 2012	- 0%	- 0%	142,519 3%	142,519 3%	1,841,404 38%	51,817 1%	19,994 0%	1,913,215 40%	415,258 9%	30,533 1%	40,206 1%	485,997 10%	436,879 9%	83,910 2%	1,778,875 37%	2,299,664 48%	4,841,395 100%	
FY 2013	(181) 0%	128,096 3%	52,091 1%	180,006 4%	1,937,409 39%	82,534 2%	42,880 1%	2,062,823 41%	367,737 7%	35,193 1%	36,733 1%	439,663 9%	474,164 9%	110,304 2%	1,731,172 35%	2,315,640 46%	4,998,132 100%	
FY 2014	(321) 0%	114,381 2%	98,505 2%	212,565 4%	2,076,077 37%	87,274 2%	42,634 1%	2,205,985 39%	444,563 8%	34,761 1%	60,009 1%	539,333 10%	506,631 9%	77,538 1%	2,055,513 37%	2,639,682 47%	5,597,565 100%	
FY 2015	(1,229) 0%	133,020 2%	177,134 3%	308,925 5%	2,318,006 38%	91,207 1%	36,223 1%	2,445,436 40%	523,502 9%	29,746 0%	29,738 0%	582,986 10%	542,110 9%	100,271 2%	2,156,951 35%	2,799,332 46%	6,136,679 100%	
FY 2016	(1,630) 0%	134,604 2%	112,309 2%	245,283 4%	2,458,309 38%	114,632 2%	47,395 1%	2,620,336 41%	541,885 8%	28,645 0%	53,661 1%	624,191 10%	643,018 10%	121,604 2%	2,177,268 34%	2,941,890 46%	6,431,700 100%	
FY 2017	(6) 0%	209,371 3%	150,800 2%	360,165 5%	2,075,794 30%	533,645 8%	44,832 1%	2,654,271 39%	494,699 7%	48,112 1%	56,991 1%	599,802 9%	687,914 10%	128,623 2%	2,429,983 35%	3,246,520 47%	6,860,758 100%	
FY 2018	241 0%	162,135 6%	101,045 4%	263,421 9%	2,549,276 91%	- 0%	- 0%	2,549,276 91%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	2,812,697 100%



Electric Franchise Fee
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	233,926 9%	250,752 10%	- 0%	484,678 19%	265,468 10%	201,638 8%	172,999 7%	640,105 25%	200,915 8%	440,404 17%	223,202 9%	864,521 33%	193,044 7%	200,570 9%	224,053 10%	617,667 24%	2,606,971 100%
FY 2010	270,908 10%	275,206 10%	- 0%	546,114 20%	240,225 9%	216,760 8%	165,708 6%	622,693 23%	402,001 15%	- 0%	264,959 10%	666,960 25%	240,741 9%	193,650 7%	412,116 15%	846,507 32%	2,682,274 100%
FY 2011	270,936 9%	320,260 11%	283,996 10%	875,192 31%	- 0%	235,592 8%	172,932 6%	408,524 14%	195,356 7%	285,018 10%	271,238 9%	751,612 26%	184,755 6%	189,001 7%	446,953 16%	820,709 29%	2,856,037 100%
FY 2012	285,086 11%	315,558 12%	272,993 11%	873,637 34%	201,785 8%	163,538 6%	- 0%	365,323 14%	163,242 6%	184,930 7%	194,209 8%	542,381 21%	186,263 7%	190,617 7%	403,073 16%	779,953 30%	2,561,294 100%
FY 2013	267,900 10%	296,782 11%	253,419 9%	818,101 31%	209,120 8%	191,263 7%	179,717 7%	580,100 22%	213,986 8%	213,665 8%	220,684 8%	648,335 24%	213,437 8%	179,862 7%	228,570 9%	621,869 23%	2,668,405 100%
FY 2014	276,806 10%	294,926 10%	274,448 10%	846,180 30%	211,839 7%	183,669 6%	194,716 7%	590,224 21%	230,745 8%	296,174 10%	226,560 8%	753,479 26%	215,220 8%	203,769 7%	242,046 8%	661,035 23%	2,850,918 100%
FY 2015	295,086 10%	309,064 11%	291,986 10%	896,136 31%	220,360 8%	193,729 7%	213,329 7%	627,418 21%	228,430 8%	264,365 9%	262,821 9%	755,616 26%	211,358 7%	196,172 7%	231,640 8%	639,170 22%	2,918,340 100%
FY 2016	280,750 11%	299,517 11%	267,312 10%	847,579 32%	212,060 8%	182,593 7%	172,665 6%	567,318 21%	- 0%	193,842 7%	249,866 9%	443,708 17%	204,750 8%	184,120 7%	424,509 16%	813,379 30%	2,671,984 100%
FY 2017	- 0%	300,541 11%	333,053 12%	633,594 23%	289,538 10%	219,568 8%	165,837 6%	674,943 24%	168,934 6%	207,031 8%	209,820 8%	585,785 21%	179,145 6%	216,348 8%	468,876 17%	864,369 31%	2,758,691 100%
FY 2018	- 0%	286,171 33%	302,024 35%	588,195 68%	280,004 32%	- 0%	- 0%	280,004 32%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	868,199 100%



Business-Type Activities – Stormwater Utility

Stormwater Utility Fees Revenue
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	-	-	-	-	35,897	-	-	35,897	1,109,008	-	310,000	1,419,008	117,278	-	-	117,278	1,572,183
	0%	0%	0%	0%	2%	0%	0%	2%	71%	0%	20%	90%	7%	0%	0%	7%	100%
FY 2010	-	-	-	-	-	19,050	-	19,050	350,669	1,974,032	94,673	2,419,374	12,245	21,898	81,404	115,547	2,553,971
	0%	0%	0%	0%	0%	1%	0%	1%	14%	77%	4%	95%	0%	1%	3%	5%	100%
FY 2011	-	-	-	-	37,610	20,063	245,605	303,278	2,779,689	70,455	68,467	2,918,611	39,449	-	116,441	155,890	3,377,779
	0%	0%	0%	0%	1%	1%	7%	9%	82%	2%	2%	86%	1%	0%	3%	5%	100%
FY 2012	-	-	-	-	-	48,454	638,172	686,626	2,535,992	-	46,507	2,582,499	93,932	27,723	101,099	222,754	3,491,879
	0%	0%	0%	0%	0%	1%	18%	20%	73%	0%	1%	74%	3%	1%	3%	6%	100%
FY 2013	-	-	26,892	26,892	-	15,678	720,714	736,392	2,467,893	40,437	77,488	2,585,818	11,532	15,464	198,835	225,831	3,574,933
	0%	0%	1%	1%	0%	0%	20%	21%	69%	1%	2%	72%	0%	0%	6%	6%	100%
FY 2014	-	-	10,201	10,201	-	20,547	711,021	731,568	2,385,610	169,137	33,979	2,588,726	35,865	25,432	172,508	233,805	3,564,300
	0%	0%	0%	0%	0%	1%	20%	21%	67%	5%	1%	73%	1%	1%	5%	7%	100%
FY 2015	-	-	21,420	21,420	-	16,821	431,059	447,880	2,701,529	185,611	69,130	2,956,270	19,688	7,572	98,556	125,816	3,551,386
	0%	0%	1%	1%	0%	0%	12%	13%	76%	5%	2%	83%	1%	0%	3%	4%	100%
FY 2016	(30,865)	39,140	-	8,275	36,028	267,950	-	303,978	2,843,322	267,273	69,598	3,180,193	16,958	22,578	19,418	58,954	3,551,400
	-1%	1%	0%	0%	1%	8%	0%	9%	80%	8%	2%	90%	0%	1%	1%	2%	100%
FY 2017	-	20,819	193	21,012	45,892	6,779	233,754	286,425	-	2,236,860	788,955	3,025,815	189,339	12,164	48,250	249,753	3,583,005
	0%	1%	0%	1%	1%	0%	7%	8%	0%	62%	22%	84%	5%	0%	1%	7%	100%
FY 2018	-	11,824	18,636	30,460	12,687	-	-	12,687	-	-	-	-	-	-	-	-	43,147
	0%	27%	43%	71%	29%	0%	0%	29%	0%	0%	0%	0%	0%	0%	0%	0%	100%

