

MEMORANDUM

To: Steve Riley, Town Manager

From: John Troyer, Finance Director

Date: August 23, 2018

RE: FY 2018 Financial Statements Preliminary & Unaudited – Through June 2018

General Overview

The enclosed preliminary and unaudited financial statements show that some level of surplus was realized by each of the Town’s funds.

Real estate-related revenues, namely Real Estate Transfer Fees and Permits are 19% higher than last fiscal year. This year’s Real Estate Transfer Fees total is higher than any similar period in the past ten fiscal years. Fiscal-year-to-date permit revenues are high due in part to applications received for a new hotel and two new multiple unit residential properties located on Pope Avenue. This is one positive measure of the economy, but these funds have restricted uses.

	<u>RET</u>			<u>Permits</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2017	2,780,312			1,697,439			4,477,751		
FY 2018	3,463,489	683,177	25%	1,880,230	182,791	11%	5,343,719	865,968	19%

Tourism-driven revenue, namely Local ATAX and Beach Preservation Fees are 3% higher than last fiscal year. ATAX/Beach Preservation Fees are due the 20th of the month following the quarter’s end. However, the Town accepts payments from businesses that want to pay on a monthly basis and some taxpayers have selected that option. The quarterly payments are due in October, January, April and July.

	<u>Local ATAX/ Beach Preservation Fees</u>			<u>Hospitality Tax</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2017	10,291,137			6,661,873			16,953,010		
FY 2018	10,631,730	340,593	3%	6,867,787	205,914	3%	17,499,517	546,507	3%

General Fund Summary

Through June, the Town's General Fund revenues and transfers in total \$40,262,994 or 103% of budget. This is an increase of \$1,530,321 compared to the prior year. The increase was due in large part to significant increases in Property Tax and Business License revenues plus interest earnings thanks in part to Town Council's approval of the renewal with the Local Government Investment Pool. There was also a concerted internal effort in collecting the appropriate Business License fees due.

The General Fund expenditures are \$37,524,921 or 92% of budget. Current fiscal year expenditures are \$1,094,038, or 3%, higher than last fiscal year. Personnel costs increased by approximately \$1,400,000 compared to last year. Last year many employees were assigned to the post hurricane recovery efforts, and the related wages and taxes were charged to the Disaster Funds rather than the General Fund. This year there were some wages related to Hurricane Irma that were charged to the Disaster Funds, but the amount was far less than for Hurricane Matthew. FY2017 wages and benefits charged to the Disaster Funds totaled \$1,760,346 for Hurricane Matthew while FY2018 had \$486,463 of similar charges for Hurricane Irma. This year's results also include a \$600,000 grant to assist with the dredging of the Harbor Town Yacht Basin. A significant decrease came in the budgeted Capital spending by the Fire Rescue group which was nearly \$1,000,000 less than last fiscal year. Several other explanations for year-to-year changes are provided in the budget to actual statement or on the revenue analysis charts.

The fiscal-year-to-date preliminary and unaudited surplus in the General Fund is presented at \$2,738,073. The net change for the current year is \$436,293 higher this year than last year when excluding the \$7,150,000 of General Fund Reserves Committed to Hurricane Efforts. General Fund current versus prior year revenue and expenditure comparisons are also presented in a Dashboard display on the Town's external website.

Debt Service Fund

Debt service payments are due at various times during the fiscal year. All of the current year's obligations have come due and been paid.

Capital Projects Fund

Summary balances for the Capital Project Fund are as follows:

	FY 2018
	Actual
Bond Proceeds (a)	\$ 85,071,645
Debt Service (BAN 2016 Repayment)	(26,000,000)
Revenues	2,069,745
Transfers In	1,367,193
Capital Outlays	(33,631,907)
Transfers Out	(743,336)
Net Change in Fund Balance	<u>\$ 28,133,340</u>

(a) Bond proceeds include: TIF, Beach and GO Bonds.

This temporary increase in Fund Balance provides funding for projects underway including USCB, Rec Center, Coligny Roadwork and others that are ongoing. These activities will reduce the Fund Balance as Fiscal 2019 progresses.

Major Capital Projects/Expenditures that have occurred thus far this fiscal year are as follows:

Rec Center Expansion	\$ 9,127,888
Islandwide Beach Renourishment	\$ 6,874,745
Sewer Initiative	\$ 4,443,244
Office Park Rd & USCB	\$ 11,326,662

Other Revenues

The table below reflects the Town’s other governmental funds and the revenues received this fiscal year in comparison to the same time last fiscal year. Material variances, when applicable, are also explained.

	FY 2018 actual	FY 2017 actual	\$ variance	% variance	Variance Code
State accommodations tax	\$ 6,319,999	\$ 6,131,412	\$ 188,587	3%	A
Local accommodations tax	3,543,910	3,430,379	113,531	3%	A
Tax increment financing	4,624,900	4,194,830	430,070	10%	B
Real estate transfer fees	3,463,489	2,780,312	683,177	25%	A
Beach preservation fees	7,087,820	6,860,758	227,062	3%	A
Hospitality tax	6,867,787	6,661,873	205,914	3%	A
Road Usage Fee	1,050,823	770,694	280,129	36%	C
Electric franchise fee	2,859,836	2,758,691	101,145	4%	D
	<u>\$35,818,564</u>	<u>\$33,588,949</u>	<u>\$ 2,229,615</u>	<u>7%</u>	

- A - Addressed previously in this cover letter.
- B - Millage rate increased for 2018.
- C - New source of revenue with first receipts in January 2017.
This is the first full year for collections of the Road Usage Fee.
- D - Amount represents fees charged to customers by Palmetto Electric.

Stormwater Utility Fund

The Business Type Activity – Stormwater data are presented on the modified accrual basis of accounting. This basis reflects the very close result between revenues and expenditures. These balances will change as Town staff modifies the accounts to full accrual basis, the required presentation basis in the Town’s *Comprehensive Annual Financial Report*.

The Stormwater revenue collected by the County is remitted to the Town mainly during January. New rates and methods of billing by the County apply to FY2018 which have resulted in a significant increase in revenues when compared to the prior fiscal year.

Expenditures are incurred throughout the fiscal year. The expenses this year include, \$153,705 for County Fees, \$2,427,140 for Capital Outlays, \$355,422 for Debt Service, and \$579,108 for operations.

There will be another \$1,000,000 in expense for Stormwater depreciation recorded as the FY2018 books are closed. The net result for the fund should be close to breakeven for FY2018.

Dashboards

The General Fund dashboards found on the Town’s website present a full year for fiscal years 2016, 2017 and year-to-date for fiscal year 2018.

**Consolidated Statement
All Funds**

TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES
FISCAL YEAR 2018 - THROUGH JUNE (12th PERIOD)
UNAUDITED

	General	Total Special Revenue Funds	Debt Service	Capital Projects	Total Governmental Funds	Business-Type Activities - Stormwater
Revenues:						
Real and Personal Property Taxes	\$ 14,133,876	\$ 4,624,900	\$ 5,297,023	\$ 724,681	\$ 24,780,480	\$ -
Business Licenses	10,282,344	-	-	-	10,282,344	-
Franchise Fees	913,901	-	-	-	913,901	-
Permits	1,880,230	-	-	-	1,880,230	-
State Shared Funds	838,323	-	-	290,300	1,128,623	-
Public Safety	53,331	-	-	-	53,331	-
Grant Revenue	-	127,885	-	194,510	322,395	-
EMS Revenue	1,678,566	-	-	-	1,678,566	-
Fines & Fees	164,849	-	-	-	164,849	-
Beach Fees	252,649	-	-	-	252,649	-
Road Usage Fees	-	1,050,823	-	-	1,050,823	-
Accommodations Tax	-	9,863,909	-	-	9,863,909	-
Hospitality Tax	-	6,867,787	-	-	6,867,787	-
Lease	-	-	-	108,091	108,091	-
Impact Fees	-	-	-	476,677	476,677	-
Real Estate Transfer Fees	-	3,463,489	-	-	3,463,489	-
Beach Preservation Fees	-	7,087,820	-	-	7,087,820	-
Electric Franchise Fees	-	2,859,836	-	-	2,859,836	-
Stormwater Utility Fees	-	-	-	-	-	4,775,636
Miscellaneous Revenue	595,625	-	-	11,096	606,721	-
Disaster Fund	-	-	1,499,473	-	1,499,473	-
Investment Income	307,012	23,705	38,771	264,390	633,878	19,696
Total Revenues	31,100,706	35,970,154	6,835,267	2,069,745	75,975,872	4,795,332
Expenditures:						
General Government						
Town Council	685,138	-	-	-	685,138	-
Town Manager	663,662	-	-	-	663,662	-
	1,348,800	-	-	-	1,348,800	-
Administration						
Administration/Legal	3,977,382	34,635	14,175	-	4,026,192	153,705
Finance	1,627,063	-	-	-	1,627,063	-
	5,604,445	34,635	14,175	-	5,653,255	153,705
Community Services						
Community Development	2,909,143	-	-	-	2,909,143	-
Public Projects and Facilities	5,014,843	-	-	-	5,014,843	579,108
	7,923,986	-	-	-	7,923,986	579,108
Public Safety						
Sheriff/Shore Svcs	3,609,305	-	-	-	3,609,305	-
Fire & Rescue	14,385,574	109,167	-	-	14,494,741	-
	17,994,879	109,167	-	-	18,104,046	-
Townwide						
Grants	4,524,129	-	-	-	4,524,129	-
	-	4,618,794	-	-	4,618,794	-
Capital Outlay/Projects	128,682	1,629,281	-	33,631,907	35,389,870	2,427,140
Debt Service	-	-	15,523,591	26,000,000	41,523,591	355,422
Total expenditures	37,524,921	6,391,877	15,537,766	59,631,907	119,086,471	3,515,375
Revenues over (under) expenditures	(6,424,215)	29,578,277	(8,702,499)	(57,562,162)	(43,110,599)	1,279,957
Other financing sources (uses):						
Transfers In:						
Accommodations Tax - Local	3,543,910	-	-	-	3,543,910	-
Accommodations Tax - State	1,739,750	-	-	-	1,739,750	-
General Fund	-	-	-	47,755	47,755	-
Hospitality Tax	1,492,245	-	1,634,350	219,362	3,345,957	-
Real Estate Transfer	-	-	1,834,365	-	1,834,365	-
Beach Preservation	1,361,138	-	3,037,325	707,592	5,106,055	-
Electric Franchise	90,000	-	-	-	90,000	-
Leases	-	-	65,336	-	65,336	-
CIP-Sale of Land	(47,755)	-	-	-	(47,755)	-
TIF	180,000	-	3,318,838	333,338	3,832,176	-
Debt Service	-	-	-	-	-	-
Capital Projects	678,000	-	-	-	678,000	-
Stormwater	125,000	-	-	-	125,000	-
Road Usage Fee	-	-	-	59,146	59,146	-
Special Revenue Funds	-	-	-	-	-	-
Capital Projects	-	-	-	-	-	-
Transfers Out:						
General	-	(8,407,043)	-	(678,000)	(9,085,043)	(125,000)
Beach Preservation	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-
Debt Service	-	(9,824,878)	-	(65,336)	(9,890,214)	-
Capital Projects	-	(1,319,438)	-	-	(1,319,438)	-
Home Grant	-	-	-	-	-	-
Hurricane Effort	-	-	-	-	-	-
Bond Proceeds	-	4,809,533	(141,289)	85,071,645	89,739,889	(99,131)
Total other financing sources (uses)	9,162,288	(14,741,826)	9,748,925	85,695,502	89,864,889	(224,131)
Net change in fund balance	2,738,073	14,836,451	1,046,426	28,133,340	46,754,290	1,055,826
Fund balance - beginning	16,103,222	28,104,770	9,886,150	11,999,880	66,094,022	6,786,748
Fund balance - ending	\$ 18,841,295	\$ 42,941,221	\$ 10,932,576	\$ 40,133,220	\$ 112,848,312	\$ 7,842,574

**Budget versus Actual Report
General Fund**

TOWN OF HILTON HEAD ISLAND

GENERAL FUND

ACTUAL VERSUS BUDGET AND PRIOR YEAR Y-T-D ACTUAL

12.00

FISCAL YEAR 2018 - THROUGH JUNE (12th PERIOD)

Percent Year Lapsed: **100%**

UNAUDITED

	Y-T-D June Prior Year	FY 2018 Budget	Y-T-D June FY 2018	\$ Variance to Prior Year	\$ Variance to Current Year Budget	Prior Year % of Budget Received/ Expended	Current Year % of Budget Received/ Expended	
Revenues and Transfers In:								
Real and Personal Property Taxes	\$ 12,971,589	\$ 13,473,000	\$ 14,133,876	\$ 1,162,287	\$ 660,876	100%	105%	CL
Business Licenses	8,343,951	9,026,166	10,282,344	1,938,393	1,256,178	99%	114%	CL
Franchise Fees - Cable	913,142	926,681	878,815	(34,327)	(47,866)	104%	95%	A
Franchise Fees - Beach	32,588	30,160	35,086	2,498	4,926	130%	116%	
Permits	1,697,439	1,443,239	1,880,230	182,791	436,991	105%	130%	CL
State Shared Funds	849,906	812,000	838,323	(11,583)	26,323	105%	103%	
Public Safety	52,512	54,000	53,331	819	(669)	95%	99%	
EMS	1,428,391	1,490,000	1,678,566	250,175	188,566	102%	113%	B
Fines and Fees	245,826	220,000	164,849	(80,977)	(55,151)	129%	75%	C
Beach Fees	249,688	230,000	252,649	2,961	22,649	102%	110%	
Miscellaneous Revenue	643,749	454,147	595,625	(48,124)	141,478	145%	131%	D
Investment Income	3,610	2,500	307,012	303,402	304,512	134%	12280%	**
Subtotal	27,432,391	28,161,893	31,100,706	3,668,315	2,938,813	101%	110%	
Transfers In/Out:								
Accommodations Tax - Local	3,430,379	3,312,968	3,543,910	113,531	230,942	110%	107%	CL
Accommodations Tax - State	1,696,221	1,565,900	1,739,750	43,529	173,850	126%	111%	CL
Hospitality Tax	3,392,245	3,492,245	1,492,245	(1,900,000)	(2,000,000)	100%	43%	E
Beach Preservation Fees	1,111,138	1,361,138	1,361,138	250,000	-	100%	100%	*
TIF Tax	175,000	180,000	180,000	5,000	-	100%	100%	*
Stormwater Utility	95,000	125,000	125,000	30,000	-	100%	100%	*
Capital Projects Property Tax	453,000	453,000	453,000	-	-	100%	100%	*
CIP-Sale of Equipment	175,000	175,000	175,000	-	-	100%	100%	*
Road Usage Fee	658,135	-	-	(658,135)	-	129%	0%	F
CIP-GO Bond	-	(47,755)	(47,755)	(47,755)	-	0%	100%	
ECD Incentive Fund	-	-	-	-	-	0%	0%	
Electric Franchise Fees	90,000	90,000	90,000	-	-	100%	100%	*
Sunday Liquor Permits	50,000	50,000	50,000	-	-	100%	100%	*
Special Revenue Funds	(7,836)	-	-	7,836	-	39%	0%	
Home Grant	(18,000)	-	-	18,000	-	100%	0%	
Total revenues	38,732,673	38,919,389	40,262,994	1,530,321	1,343,605	103%	103%	
Expenditures:								
General Government								
Town Council								
Personnel	162,259	158,596	146,795	(15,464)	(11,801)	102%	93%	
Operating	601,886	1,219,719	538,343	(63,543)	(681,376)	57%	44%	G
	764,145	1,378,315	685,138	(79,007)	(693,177)	63%	50%	
Town Manager								
Personnel	618,886	647,374	645,904	27,018	(1,470)	98%	100%	
Operating	22,279	28,750	17,758	(4,521)	(10,992)	88%	62%	
	641,165	676,124	663,662	22,497	(12,462)	97%	98%	
Administration								
Administration/Legal								
Personnel	2,406,698	2,786,011	2,757,280	350,582	(28,731)	97%	99%	
Operating	1,132,354	1,549,412	1,220,102	87,748	(329,310)	81%	79%	H
Capital	135,663	173,184	112,791	(22,872)	(60,393)	60%	65%	
	3,674,715	4,508,607	4,090,173	415,458	(418,434)	89%	91%	
Finance								
Personnel	1,331,458	1,672,724	1,473,125	141,667	(199,599)	80%	88%	I
Operating	119,606	184,770	153,938	34,332	(30,832)	71%	83%	
	1,451,064	1,857,494	1,627,063	175,999	(230,431)	79%	88%	
Community Services								
Community Development								
Personnel	2,386,372	2,843,383	2,793,136	406,764	(50,247)	87%	98%	
Operating	119,810	320,478	116,007	(3,803)	(204,471)	63%	36%	J
Capital	46,047	-	-	(46,047)	-	92%	0%	
	2,552,229	3,163,861	2,909,143	356,914	(254,718)	86%	92%	
Public Projects and Facilities								
Personnel	1,651,820	1,874,079	1,790,293	138,473	(83,786)	92%	96%	
Operating	3,576,489	4,023,183	3,224,550	(351,939)	(798,633)	87%	80%	K
Capital	-	-	-	-	-	0%	0%	
	5,228,309	5,897,262	5,014,843	(213,466)	(882,419)	88%	85%	

TOWN OF HILTON HEAD ISLAND

GENERAL FUND

ACTUAL VERSUS BUDGET AND PRIOR YEAR Y-T-D ACTUAL
FISCAL YEAR 2018 - THROUGH JUNE (12th PERIOD)

12.00

Percent Year Lapsed: **100%**

UNAUDITED

	Y-T-D June Prior Year	FY 2018 Budget	Y-T-D June FY 2018	\$ Variance to Prior Year	\$ Variance to Current Year Budget	Prior Year % of Budget Received/ Expended	Current Year % of Budget Received/ Expended	
Public Safety								
Sheriff/Shore Svcs	3,634,798	3,728,580	3,609,305	(25,493)	(119,275)	98%	97%	L
Fire Rescue								
Personnel	12,817,393	13,365,117	13,180,817	363,424	(184,300)	97%	99%	M
Operating	1,114,289	1,416,860	1,204,757	90,468	(212,103)	83%	85%	
Capital	1,015,562	98,479	15,891	(999,671)	(82,588)	95%	16%	
	14,947,244	14,880,456	14,401,465	(545,779)	(478,991)	96%	97%	
Townwide	3,537,214	4,887,068	4,524,129	986,915	(362,939)	84%	93%	N
Total expenditures	36,430,883	40,977,767	37,524,921	1,094,038	(3,452,846)	90%	92%	
Revenues Over/(Under) Expenditures	2,301,790	(2,058,378)	2,738,073	436,283	4,796,451			
Reserves Committed to Hurricane Effort	(7,150,000)	-	-	7,150,000	-			
Net Result	\$ (4,848,210)	\$ (2,058,378)	\$ 2,738,073	\$ 7,586,283	\$ 4,796,451			

Key:

RC - Addressed in Revenue Charts

CL - Addressed in Cover Letter

* Timing difference, this year we are posting transfers to the Genl Fund on a monthly basis.

** Interest rates paid by the bank have increased & the Town is investing with SC's Local Govt Investment Pool (LGIP) Program.

*** Last year, many employees were assigned to the post hurricane recovery efforts;
the related wages & taxes were subsequently tabulated & charged to the Disaster Fund rather than the Genl Fund.

A - Timing difference with the fourth quarterly payment delayed until FY2019.

B - Rate increase took effect during the current fiscal year.

C - Declines have been consistent as the police wrote fewer tickets and less fines were collected.

D - The volume of Miscellaneous Revenue fluctuates from year to year.

E - The Hospitality Fund has retained for purchase of ambulances the amount it normally transfers each year to the Genl Fund.

F - This fiscal year, the Road Usage Fund transferred income to the CIP Fund rather than the Genl Fund.

G - Several budgeted Town Council Initiatives were not undertaken during the fiscal year.

H - Spending by IT and HR were underbudget in several areas.

I - The finance department had several vacant positions during the fiscal year.

J - Savings were realized in the area of Consultant Fees.

K - Savings were realized in the area of road repairs/maintenance and general repairs.

L - Spending was below budget on police admin expenses funded by the Town.

M - Wages paid during the Hurricane Irma incident were transferred to the Town's Disaster Fund.

N - Savings were realized in the areas of Genl Contingency, Capital Purchases and Grants issued.

**TOWN COUNCIL INITIATIVES
ACTUAL VS BUDGETED SPENDING
FY2018**

<u>DESCRIPTION</u>	<u>ORIGINAL BUDGET</u>	<u>ENCUMBERANCES ROLLED</u>	<u>REVISED BUDGET</u>	<u>FYTD SPENT</u>	<u>OPEN ENCUMBRANCES</u>	<u>AVAILABLE</u>
PUBLIC COMMUNICATION	100,000	-	100,000	-	-	100,000
VISIONING	225,000	111,669	336,669	150,909	715	185,045
ARTS VENUE	175,000	-	175,000	47,530	20,125	107,345
WORKFORCE	75,000	-	75,000	-	-	75,000
HEIRS' PROPERTY	100,000	-	100,000	1,709	8,595	89,696
SEA PINES & CIRCLE TO CIRCLE	10,000	-	10,000	14,652	-	(4,652)
MID ISLAND BEACHES	50,000	-	50,000	-	-	50,000
SHUTTLE	5,000	-	5,000	-	-	5,000
TOTAL	740,000	111,669	851,669	214,800	29,435	607,434

Special Revenue Funds

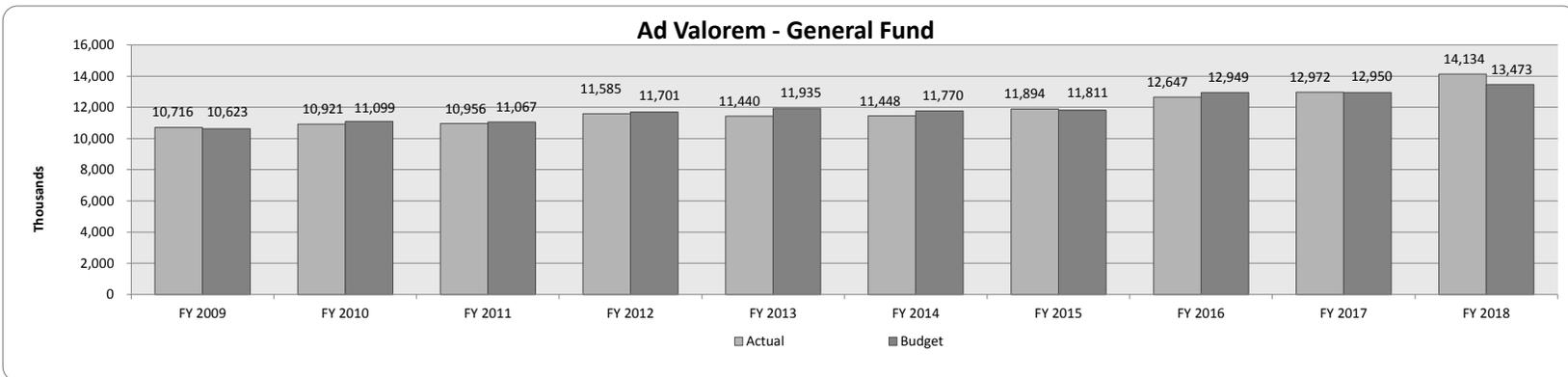
TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
SPECIAL REVENUE GOVERNMENTAL FUNDS
FISCAL YEAR 2018 - THROUGH JUNE (12th PERIOD)
UNAUDITED

	Tax Increment Financing District	Road Usage Fee	Accom. Tax	Real Estate Transfer Fee	Hospitality Tax	Beach Preservation Fee	Non-Major Governmental Funds	Total Special Revenue Funds
Revenues:								
Real and Personal Property Taxes	\$ 4,624,900	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,624,900
Road Usage Fees	-	1,050,823	-	-	-	-	-	1,050,823
Accommodations Tax-Local	-	-	3,543,910	-	-	-	-	3,543,910
Accommodations Tax-State	-	-	6,319,999	-	-	-	-	6,319,999
Hospitality Tax	-	-	-	-	6,867,787	-	-	6,867,787
Real Estate Transfer Fees	-	-	-	3,463,489	-	-	-	3,463,489
Beach Preservation Fees	-	-	-	-	-	7,087,820	-	7,087,820
Electric Franchise Fees	-	-	-	-	-	-	2,859,836	2,859,836
Grant Revenue	-	-	-	-	-	-	127,885	127,885
Investment Income	7,442	-	3,552	2,700	2,473	2,237	5,301	23,705
Total Revenues	4,632,342	1,050,823	9,867,461	3,466,189	6,870,260	7,090,057	2,993,022	35,970,154
Expenditures:								
General Government								
Town Council	-	-	-	-	-	-	-	-
Town Manager	-	-	-	-	-	-	-	-
Administration								
Administration/Legal	-	-	-	34,635	-	-	-	34,635
Finance	-	-	-	-	-	-	-	-
	-	-	-	34,635	-	-	-	34,635
Community Services								
Community Development	-	-	-	-	-	-	-	-
Public Projects and Facilities	-	-	-	-	-	-	-	-
Public Safety								
Sheriff/Shore Svcs	-	-	-	-	-	-	-	-
Fire & Rescue	-	-	-	-	-	-	109,167	109,167
	-	-	-	-	-	-	109,167	109,167
Grants								
	-	-	4,360,719	-	257,500	575	-	4,618,794
Capital Outlay/Projects								
	-	-	-	-	-	-	1,629,281	1,629,281
Total expenditures	-	-	4,360,719	34,635	257,500	575	1,738,448	6,391,877
Excess (deficiency) of revenues over (under) expenditures	4,632,342	1,050,823	5,506,742	3,431,554	6,612,760	7,089,482	1,254,574	29,578,277
Other financing sources (uses):								
Transfers Out:								
General Fund	(180,000)	-	(5,283,660)	-	(1,492,245)	(1,361,138)	(90,000)	(8,407,043)
Accommodations Tax - Local	-	-	-	-	-	-	-	-
Accommodations Tax - State	-	-	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-	-	-
Real Estate Transfer	-	-	-	-	-	-	-	-
Beach Preservation	-	-	-	-	-	-	-	-
Electric Franchise	-	-	-	-	-	-	-	-
TIF	-	-	-	-	-	-	-	-
Stormwater Utility	-	-	-	-	-	-	-	-
Debt Service Fund	(3,318,838)	-	-	(1,834,365)	(1,634,350)	(3,037,325)	-	(9,824,878)
Capital Projects Fund	(333,337)	(59,147)	-	-	(219,362)	(707,592)	-	(1,319,438)
Hurricane Effort	-	-	-	-	-	-	-	-
Transfers In:								
General Fund	-	-	-	-	-	-	-	-
Debt Service Fund	-	-	-	-	-	-	-	-
Capital Projects Fund	-	-	-	-	-	-	-	-
Premium on Sale of Bonds	-	-	-	-	-	4,809,533	-	4,809,533
Total other financing sources	(3,832,175)	(59,147)	(5,283,660)	(1,834,365)	(3,345,957)	(296,522)	(90,000)	(14,741,826)
Net change in fund balance	800,167	991,676	223,082	1,597,189	3,266,803	6,792,960	1,164,574	14,836,451
Fund balance - beginning	7,892,225	-	3,046,790	2,911,776	3,155,802	5,080,403	6,017,774	28,104,770
Fund balance - ending	\$ 8,692,392	\$ 991,676	\$ 3,269,872	\$ 4,508,965	\$ 6,422,605	\$ 11,873,363	\$ 7,182,348	\$ 42,941,221

**Revenue Analysis
General Fund**

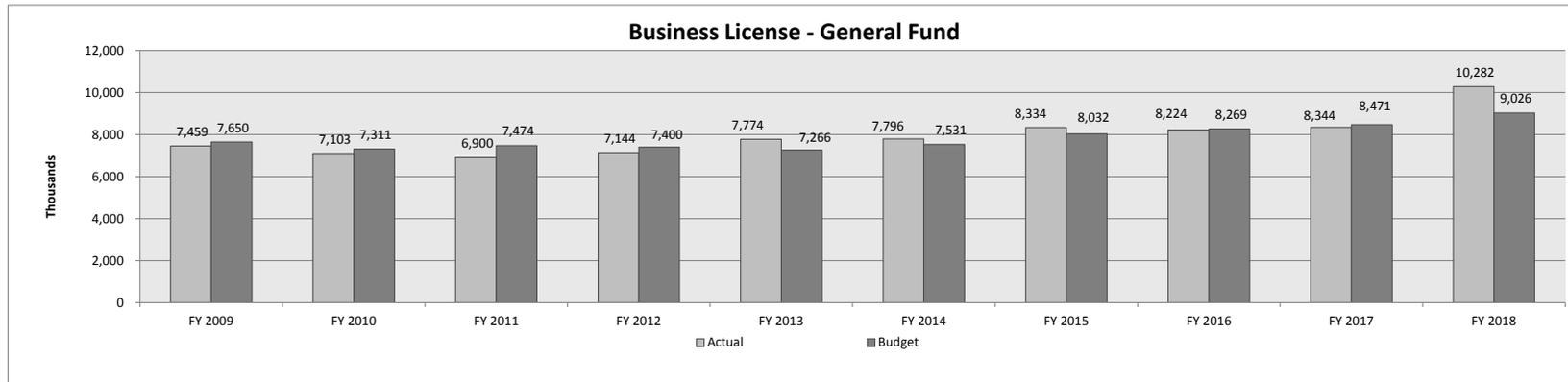
Ad Valorem Tax Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	36,076 0%	41,534 0%	84,443 1%	162,053 2%	1,922 0%	1,086,678 10%	829,855 8%	1,918,455 18%	3,313,463 31%	4,437,270 41%	338,990 3%	8,089,723 75%	- 0%	202,764 2%	342,955 3%	545,719 5%	10,715,950 100%
FY 2010	- 0%	- 0%	78,356 1%	78,356 1%	67,292 1%	327,013 3%	1,451,045 13%	1,845,350 17%	4,590,506 42%	3,511,502 32%	326,948 3%	8,428,956 77%	58,593 1%	83,793 1%	425,648 4%	568,034 5%	10,920,696 100%
FY 2011	- 0%	30,269 0%	38,170 0%	68,439 1%	109,183 1%	255,076 2%	870,761 8%	1,235,020 11%	8,481,389 77%	345,407 3%	243,722 2%	9,070,518 83%	87,177 1%	177,576 2%	317,449 3%	582,202 5%	10,956,179 100%
FY 2012	- 0%	30,088 0%	40,766 0%	70,854 1%	1,884 0%	192,760 2%	2,352,625 20%	2,547,269 22%	8,144,646 70%	161,609 1%	103,902 1%	8,410,157 73%	28,544 0%	243,490 2%	284,756 2%	556,790 5%	11,585,070 100%
FY 2013	- 0%	26,703 0%	134,190 1%	160,893 1%	1,884 0%	262,845 2%	2,371,616 21%	2,636,345 23%	7,713,999 67%	159,541 1%	167,078 1%	8,040,618 70%	181,678 2%	196,830 2%	223,929 2%	602,437 5%	11,440,293 100%
FY 2014	46,769 0%	52,495 0%	68,068 1%	167,332 1%	1,928 0%	275,948 2%	2,526,723 22%	2,804,599 24%	7,352,542 64%	410,179 4%	117,378 1%	7,880,099 69%	165,921 1%	97,846 1%	331,756 3%	595,523 5%	11,447,553 100%
FY 2015	38,766 0%	40,487 0%	78,203 1%	157,456 1%	1,930 0%	65,991 1%	1,847,436 16%	1,915,357 16%	8,174,584 69%	801,920 7%	407,838 3%	9,384,342 79%	86,866 1%	68,042 1%	282,220 2%	437,128 4%	11,894,283 100%
FY 2016	54,378 0%	56,645 0%	44,580 0%	155,603 1%	242,654 2%	1,035,837 8%	- 0%	1,278,491 10%	5,130,332 41%	5,204,417 41%	292,106 2%	10,626,855 84%	63,352 1%	293,179 2%	229,685 2%	586,216 5%	12,647,165 100%
FY 2017	- 0%	45,492 0%	151,125 1%	196,617 2%	96,211 1%	1,256,627 10%	124 0%	1,352,962 10%	5,313,733 41%	5,282,564 41%	(4,529) 0%	10,591,768 82%	257,292 2%	232,513 2%	340,437 3%	830,242 6%	12,971,589 100%
FY 2018	- 0%	50,808 0%	137,351 1%	188,159 1%	72,190 1%	234,127 2%	1,457,685 10%	1,764,002 12%	6,249,336 44%	4,588,002 32%	598,029 4%	11,435,367 81%	170,567 1%	300,738 2%	275,043 2%	746,348 5%	14,133,876 100%



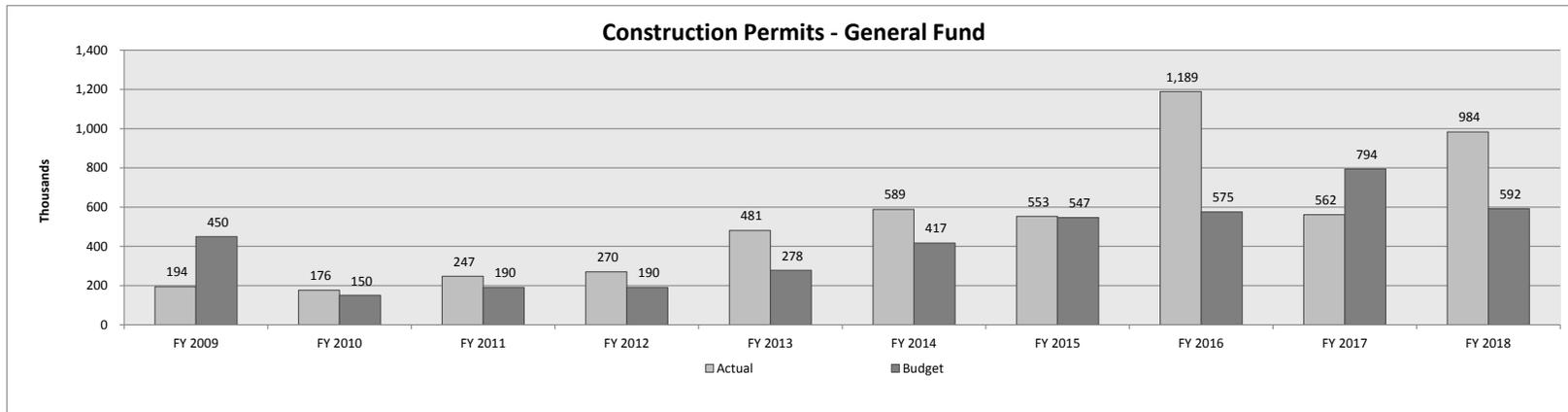
**Business License Revenue - GF
Revenues by Month/Fiscal Year**

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	(3,452) 0%	37,746 1%	34,690 0%	68,984 1%	20,446 0%	11,955 0%	51,445 1%	83,847 1%	338,171 5%	325,311 4%	670,109 9%	1,333,592 18%	600,719 8%	1,244,326 17%	4,127,590 55%	5,972,635 80%	7,459,058 100%
FY 2010	4,033 0%	46,255 1%	45,979 1%	96,267 1%	38,556 1%	17,736 0%	72,775 1%	129,067 2%	327,317 5%	282,390 4%	666,682 9%	1,276,389 18%	460,723 6%	970,312 14%	4,170,741 59%	5,601,776 79%	7,103,499 100%
FY 2011	(3,187) 0%	39,465 1%	41,676 1%	77,954 1%	24,714 0%	152,531 2%	28,606 0%	205,851 3%	340,002 5%	269,767 4%	577,906 8%	1,187,675 17%	323,454 5%	1,440,102 21%	3,665,388 53%	5,428,944 79%	6,900,424 100%
FY 2012	49,981 1%	77,084 1%	36,720 1%	163,785 2%	14,200 0%	139,677 2%	24,945 0%	178,822 3%	291,257 4%	264,084 4%	591,324 8%	1,146,665 16%	305,333 4%	1,636,696 23%	3,713,025 52%	5,655,054 79%	7,144,326 100%
FY 2013	78,288 1%	29,361 0%	138,716 2%	246,365 3%	41,936 1%	21,699 0%	26,048 0%	89,683 1%	392,392 5%	324,658 4%	622,533 8%	1,339,583 17%	563,869 7%	1,713,174 22%	3,821,464 49%	6,098,507 78%	7,774,138 100%
FY 2014	24,453 0%	29,154 0%	31,656 0%	85,263 1%	34,931 0%	34,452 0%	30,588 0%	99,971 1%	337,677 4%	434,118 6%	709,908 9%	1,481,703 19%	477,588 6%	1,404,224 18%	4,247,160 54%	6,128,972 79%	7,795,909 100%
FY 2015	79,439 1%	46,277 1%	37,406 0%	163,122 2%	54,303 1%	29,975 0%	51,227 1%	135,505 2%	357,876 4%	519,711 6%	919,577 11%	1,797,164 22%	560,605 7%	1,467,154 18%	4,210,929 51%	6,238,688 75%	8,334,479 100%
FY 2016	27,568 0%	80,864 1%	36,572 0%	145,004 2%	29,088 0%	27,176 0%	38,215 0%	94,479 1%	548,654 7%	602,120 7%	624,890 8%	1,775,664 22%	687,639 8%	1,448,058 18%	4,073,467 50%	6,209,164 75%	8,224,311 100%
FY 2017	64,509 1%	86,648 1%	59,972 1%	211,129 3%	86,132 1%	28,244 0%	29,660 0%	144,036 2%	520,807 6%	583,336 7%	663,953 8%	1,768,096 21%	650,430 8%	1,419,353 17%	4,150,907 50%	6,220,690 75%	8,343,951 100%
FY 2018	67,290 1%	30,256 0%	20,838 0%	118,384 1%	28,558 0%	18,345 0%	30,319 0%	77,222 1%	651,902 6%	620,383 6%	876,833 9%	2,149,118 21%	820,658 8%	1,802,887 18%	5,314,075 52%	7,937,620 77%	10,282,344 100%



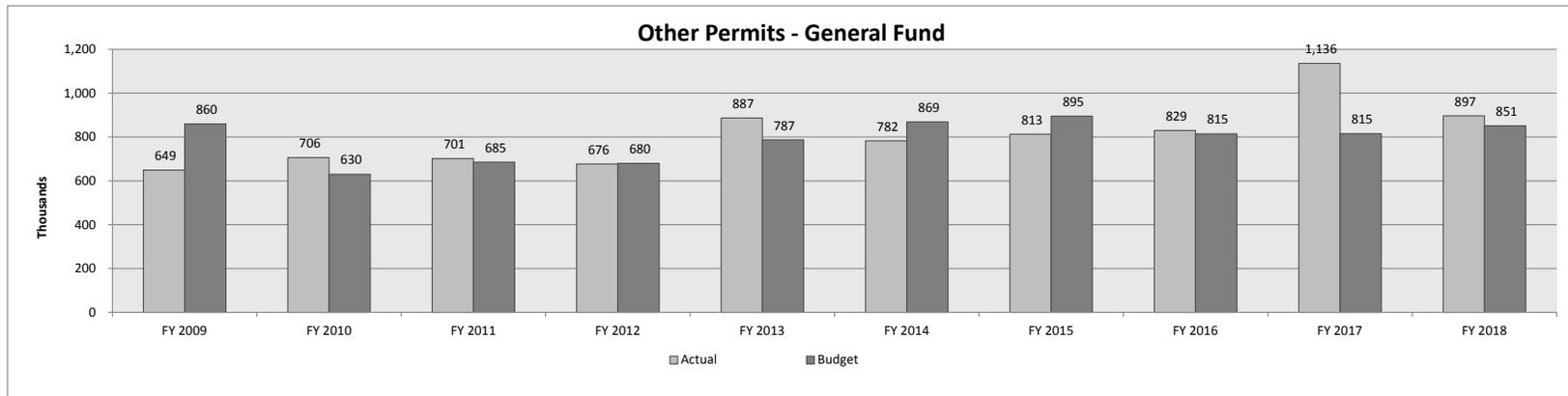
Construction Permits Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	9,938 5%	41,505 21%	11,199 6%	62,642 32%	9,023 5%	(2,614) -1%	25,014 13%	31,423 16%	13,509 7%	8,117 4%	9,422 5%	31,048 16%	9,306 5%	39,456 20%	20,512 11%	69,274 36%	194,387 100%
FY 2010	38,343 22%	2,861 2%	8,361 5%	49,565 28%	24,075 14%	6,166 4%	12,509 7%	42,750 24%	11,863 7%	3,508 2%	25,385 14%	40,756 23%	5,198 3%	22,832 13%	14,783 8%	42,813 24%	175,884 100%
FY 2011	10,147 4%	20,117 8%	16,631 7%	46,895 19%	6,375 3%	29,630 12%	11,739 5%	47,744 19%	6,474 3%	23,982 10%	20,578 8%	51,034 21%	32,312 13%	27,154 11%	42,276 17%	101,742 41%	247,415 100%
FY 2012	22,354 8%	32,256 12%	26,063 10%	80,673 30%	26,673 10%	27,429 10%	18,235 7%	72,337 27%	8,357 3%	16,291 6%	31,865 12%	56,513 21%	6,183 2%	22,605 8%	32,052 12%	60,840 23%	270,363 100%
FY 2013	12,340 3%	9,387 2%	15,832 3%	37,559 8%	27,497 6%	64,155 13%	71,333 15%	162,985 34%	25,940 5%	23,064 5%	52,844 11%	101,848 21%	55,578 12%	68,889 14%	54,251 11%	178,718 37%	481,110 100%
FY 2014	40,224 7%	42,730 7%	26,890 5%	109,844 19%	31,355 5%	30,922 5%	36,730 6%	99,007 17%	34,979 6%	53,832 9%	107,460 18%	196,271 33%	30,936 5%	116,185 20%	36,625 6%	183,746 31%	588,868 100%
FY 2015	18,170 3%	36,862 7%	76,150 14%	131,182 24%	63,562 11%	23,758 4%	45,204 8%	132,524 24%	51,437 9%	22,961 4%	44,774 8%	119,172 22%	36,089 7%	42,556 8%	91,199 16%	169,844 31%	552,722 100%
FY 2016	43,790 4%	251,509 21%	31,232 3%	326,531 27%	30,471 3%	152,993 13%	41,106 3%	224,570 19%	31,227 3%	58,644 5%	233,727 20%	323,598 27%	61,565 5%	47,555 4%	205,393 17%	314,513 26%	1,189,212 100%
FY 2017	32,663 6%	90,747 16%	40,154 7%	163,564 29%	20,194 4%	39,711 7%	49,989 9%	109,894 20%	42,833 8%	45,491 8%	33,060 6%	121,384 22%	50,906 9%	36,468 6%	79,349 14%	166,723 30%	561,565 100%
FY 2018	59,698 6%	82,955 8%	13,642 1%	156,295 16%	226,974 23%	96,350 10%	134,645 14%	457,969 47%	60,038 6%	67,358 7%	50,257 5%	177,653 18%	67,432 7%	52,537 5%	71,694 7%	191,663 19%	983,580 100%



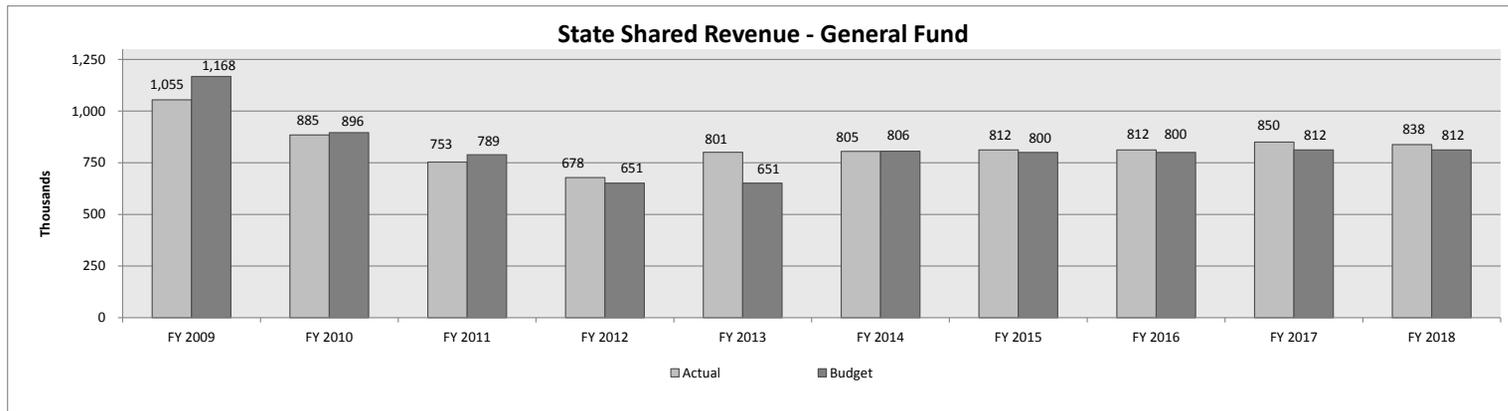
Other Permits Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	76,267 12%	63,207 10%	43,215 7%	182,689 28%	49,610 8%	49,465 8%	53,983 8%	153,058 24%	51,823 8%	55,258 9%	54,604 8%	161,685 25%	45,626 7%	51,609 8%	54,025 8%	151,260 23%	648,692 100%
FY 2010	61,262 9%	49,960 7%	47,646 7%	158,868 22%	58,496 8%	64,861 9%	70,116 10%	193,473 27%	58,306 8%	49,514 7%	81,236 11%	189,056 27%	61,339 9%	56,495 8%	47,199 7%	165,033 23%	706,430 100%
FY 2011	40,701 6%	48,024 7%	52,077 7%	140,802 20%	48,291 7%	51,910 7%	53,334 8%	153,535 22%	67,782 10%	61,098 9%	57,026 8%	185,906 27%	100,460 14%	52,449 7%	68,326 10%	221,235 32%	701,478 100%
FY 2012	49,316 7%	57,773 9%	60,981 9%	168,070 25%	53,575 8%	60,825 9%	61,559 9%	175,959 26%	60,592 9%	55,479 8%	59,953 9%	176,024 26%	53,688 8%	53,361 8%	49,374 7%	156,423 23%	676,476 100%
FY 2013	41,422 5%	52,595 6%	65,003 7%	159,020 18%	66,274 7%	125,879 14%	83,195 9%	275,348 31%	74,093 8%	56,455 6%	53,078 6%	183,626 21%	105,145 12%	70,282 8%	93,634 11%	269,061 30%	887,055 100%
FY 2014	49,462 6%	57,128 7%	67,666 9%	174,256 22%	77,185 10%	55,735 7%	90,055 12%	222,975 28%	83,832 11%	66,959 9%	59,140 8%	209,931 27%	64,333 8%	57,687 7%	53,274 7%	175,294 22%	782,456 100%
FY 2015	46,317 6%	61,961 8%	85,939 11%	194,217 24%	76,291 9%	55,712 7%	80,154 10%	212,157 26%	78,891 10%	74,728 9%	67,531 8%	221,150 27%	69,073 8%	58,337 7%	58,089 7%	185,499 23%	813,023 100%
FY 2016	56,977 7%	67,554 8%	70,719 9%	195,250 24%	82,529 10%	90,180 11%	55,173 7%	227,882 27%	92,033 11%	70,369 8%	70,715 9%	233,117 28%	51,234 6%	59,125 7%	62,848 8%	173,207 21%	829,456 100%
FY 2017	51,916 5%	60,958 5%	68,138 6%	181,012 16%	85,725 8%	164,023 14%	134,077 12%	383,825 34%	117,915 10%	115,084 10%	106,796 9%	339,795 30%	90,893 8%	73,891 7%	66,458 6%	231,242 20%	1,135,874 100%
FY 2018	54,519 6%	67,732 8%	61,554 7%	183,805 20%	89,269 10%	88,698 10%	73,600 8%	251,567 28%	101,735 11%	80,410 9%	74,626 8%	256,771 29%	66,180 7%	72,813 8%	65,514 7%	204,507 23%	896,650 100%



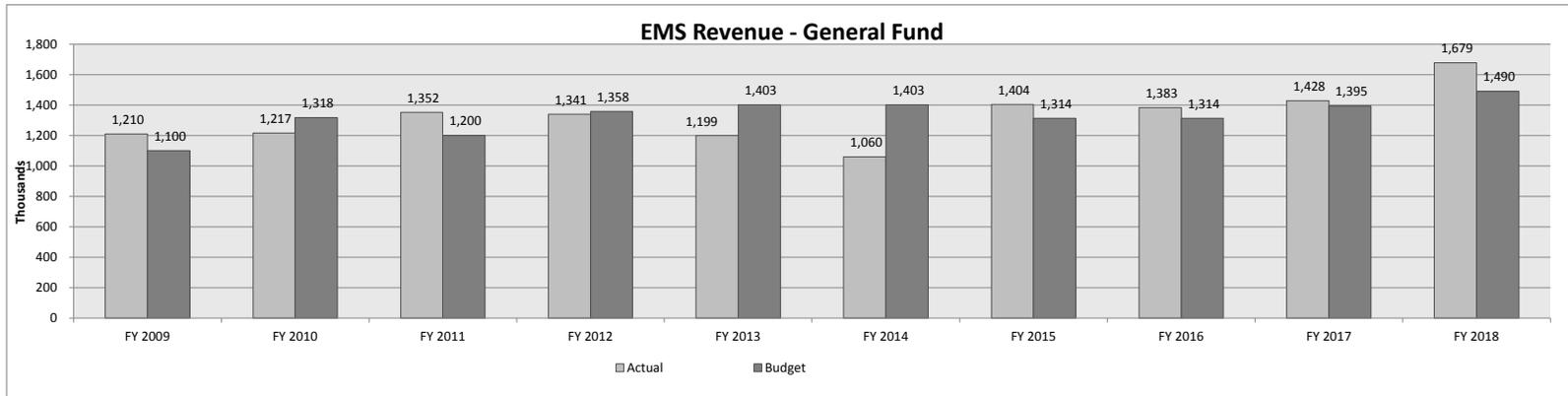
State Shared Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	-	-	278,943	278,943	-	-	258,649	258,649	-	-	258,649	258,649	-	-	258,650	258,650	1,054,891
	0%	0%	26%	26%	0%	0%	25%	25%	0%	0%	23%	25%	0%	0%	23%	25%	100%
FY 2010	-	-	211,471	211,471	-	-	-	-	211,471	-	-	211,471	250,259	-	211,471	461,730	884,672
	0%	0%	24%	24%	0%	0%	0%	0%	24%	0%	0%	24%	28%	0%	24%	52%	100%
FY 2011	-	-	191,494	191,494	-	-	-	-	191,494	-	-	191,494	185,000	-	185,000	370,000	752,988
	0%	0%	25%	25%	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	25%	49%	100%
FY 2012	-	-	-	-	168,419	-	-	168,419	168,420	-	-	168,420	168,419	-	173,112	341,531	678,370
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	26%	50%	100%
FY 2013	-	-	-	-	284,858	-	-	284,858	171,862	-	-	171,862	171,850	-	172,089	343,939	800,659
	0%	0%	0%	0%	36%	0%	0%	36%	21%	0%	0%	21%	21%	0%	21%	43%	100%
FY 2014	-	-	-	-	171,850	-	-	171,850	284,773	-	-	284,773	171,849	-	176,555	348,404	805,027
	0%	0%	0%	0%	21%	0%	0%	21%	35%	0%	0%	35%	21%	0%	22%	43%	100%
FY 2015	-	-	-	-	270,657	-	-	270,657	176,555	-	-	176,555	176,555	-	188,318	364,873	812,085
	0%	0%	0%	0%	33%	0%	0%	33%	22%	0%	0%	22%	22%	0%	23%	45%	100%
FY 2016	-	-	-	-	235,369	-	-	235,369	188,318	-	-	188,318	188,317	-	200,318	388,635	812,322
	0%	0%	0%	0%	29%	0%	0%	29%	23%	0%	0%	23%	23%	0%	25%	48%	100%
FY 2017	-	-	-	-	239,980	-	-	239,980	200,080	-	-	200,080	200,081	274	209,491	409,846	849,906
	0%	0%	0%	0%	28%	0%	0%	28%	24%	0%	0%	24%	24%	0%	25%	48%	100%
FY 2018	-	-	-	-	209,491	-	-	209,491	209,490	-	-	209,490	209,491	361	209,490	419,342	838,323
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	25%	50%	100%



EMS Revenue - GF
Revenues by Month/Fiscal Year

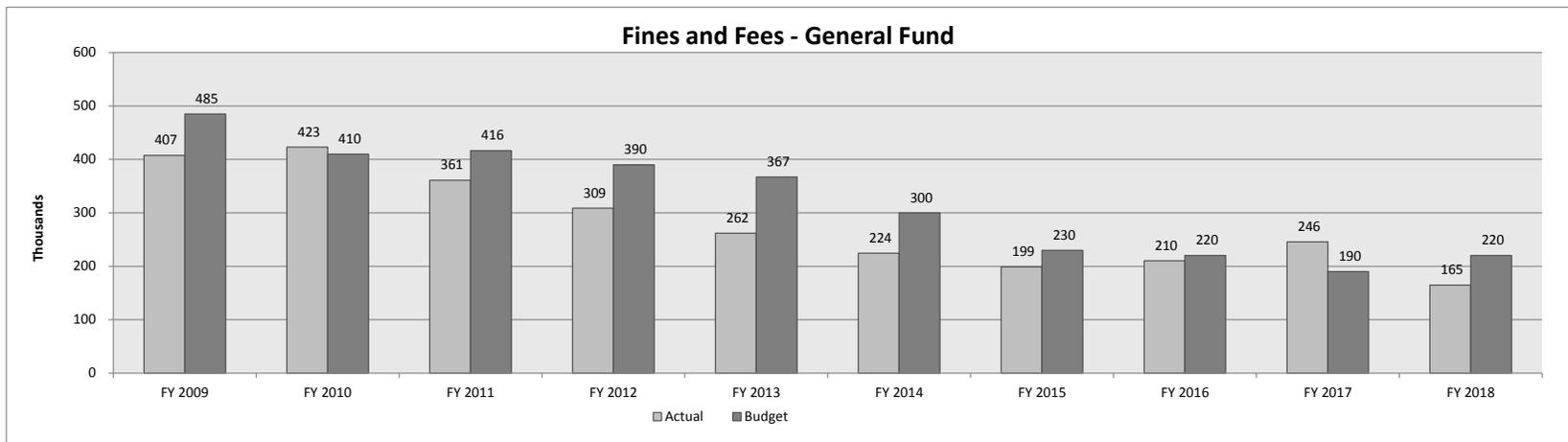
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	194,134 16%	111,833 9%	27,521 2%	333,488 28%	98,312 8%	24,779 2%	210,979 17%	334,070 28%	93,612 8%	88,221 7%	123,025 10%	304,858 25%	109,309 9%	127,262 11%	1,313 0%	237,884 20%	1,210,300 100%
FY 2010	137,337 11%	124,999 10%	87,121 7%	349,457 29%	88,332 7%	76,386 6%	89,281 7%	253,999 21%	55,126 5%	141,559 12%	122,861 10%	319,546 26%	82,541 7%	98,124 8%	113,032 9%	293,697 24%	1,216,699 100%
FY 2011	169,655 13%	92,567 7%	101,958 8%	364,180 27%	86,469 6%	132,634 10%	87,598 6%	306,701 23%	102,245 8%	105,484 8%	89,346 7%	297,075 22%	110,559 8%	132,638 10%	140,935 10%	384,132 28%	1,352,088 100%
FY 2012	139,667 10%	112,393 8%	152,366 11%	404,426 30%	115,675 9%	92,479 7%	67,460 5%	275,614 21%	126,932 9%	118,145 9%	57,136 4%	302,213 23%	147,555 11%	129,493 10%	81,486 6%	358,534 27%	1,340,787 100%
FY 2013	106,231 9%	151,772 13%	126,620 11%	384,623 32%	130,091 11%	118,591 10%	(9,389) -1%	239,293 20%	67,034 6%	186,703 16%	173,705 14%	427,442 36%	131,131 11%	138,721 12%	(122,342) -10%	147,510 12%	1,198,868 100%
FY 2014	131,108 12%	154,512 15%	212,357 20%	497,977 47%	101,666 10%	102,896 10%	117,678 11%	322,240 30%	102,756 10%	116,511 11%	129,441 12%	348,708 33%	138,482 13%	110,654 10%	(358,143) -34%	(109,007) -10%	1,059,918 100%
FY 2015	139,480 10%	111,016 8%	153,870 11%	404,366 29%	103,719 7%	105,108 7%	140,616 10%	349,443 25%	140,547 10%	123,631 9%	143,645 10%	407,823 29%	147,740 11%	111,812 8%	(17,402) -1%	242,150 17%	1,403,782 100%
FY 2016	145,913 11%	131,219 9%	149,176 11%	426,308 31%	139,828 10%	87,393 6%	148,402 11%	375,623 27%	112,393 8%	131,696 10%	172,762 12%	416,851 30%	69,518 5%	232,641 17%	(137,445) -10%	164,714 12%	1,383,496 100%
FY 2017	233,539 16%	147,126 10%	154,104 11%	534,769 37%	27,675 2%	204,987 14%	131,154 9%	363,816 25%	124,606 9%	190,909 13%	(45,560) -3%	269,955 19%	(11,399) -1%	216,007 15%	55,243 4%	259,851 18%	1,428,391 100%
FY 2018	227,954 14%	169,694 10%	44,667 3%	442,315 26%	127,532 8%	99,611 6%	140,296 8%	367,439 22%	104,158 6%	168,123 10%	127,172 8%	399,453 24%	135,701 8%	191,899 11%	141,759 8%	469,359 28%	1,678,566 100%



The decreases in various months reflect the impact of the entry of allowances for doubtful accounts receivable.

Fines & Fees Revenue - GF
Revenues by Month/Fiscal Year

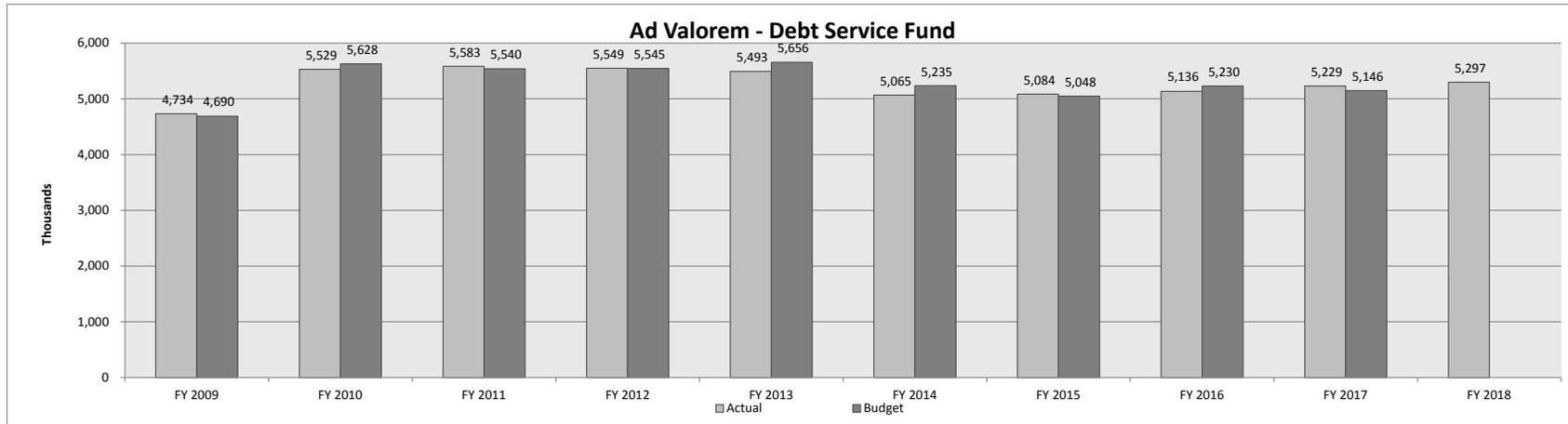
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	45,023 11%	38,490 9%	36,213 9%	119,726 29%	28,928 7%	(4,436) -1%	67,835 17%	92,327 23%	26,890 7%	25,284 6%	36,062 9%	88,236 22%	88,498 22%	37,869 9%	(19,234) -5%	107,133 26%	407,422 100%
FY 2010	42,800 10%	32,955 8%	36,215 9%	111,970 26%	36,450 9%	32,096 8%	34,975 8%	103,521 24%	28,129 7%	40,868 10%	33,968 8%	102,965 24%	34,019 8%	34,325 8%	36,242 9%	104,586 25%	423,042 100%
FY 2011	38,861 11%	32,833 9%	40,636 11%	112,330 31%	31,196 9%	31,461 9%	22,224 6%	84,881 24%	27,464 8%	28,646 8%	31,823 9%	87,933 24%	24,453 7%	27,978 8%	23,577 7%	76,008 21%	361,152 100%
FY 2012	26,127 8%	21,110 7%	26,871 9%	74,108 24%	23,055 7%	22,082 7%	33,296 11%	78,433 25%	20,900 7%	29,050 9%	32,463 11%	82,413 27%	25,408 8%	24,821 8%	23,525 8%	73,754 24%	308,708 100%
FY 2013	25,225 10%	24,053 9%	25,239 10%	74,517 28%	19,393 7%	19,883 8%	19,780 8%	59,056 23%	19,020 7%	19,730 8%	18,492 7%	57,242 22%	26,122 10%	19,470 7%	25,615 10%	71,207 27%	262,022 100%
FY 2014	24,380 11%	19,279 9%	20,202 9%	63,861 28%	21,124 9%	12,485 6%	12,491 6%	46,100 21%	19,130 9%	11,526 5%	22,510 10%	53,166 24%	22,167 10%	16,194 7%	22,959 10%	61,320 27%	224,447 100%
FY 2015	22,775 11%	20,648 10%	19,129 10%	62,552 31%	23,113 12%	8,384 4%	13,102 7%	44,599 22%	15,627 8%	11,952 6%	20,059 10%	47,638 24%	15,074 8%	16,732 8%	12,353 6%	44,159 22%	198,948 100%
FY 2016	33,048 16%	12,328 6%	20,823 10%	66,199 31%	10,496 5%	8,970 4%	16,720 8%	36,186 17%	12,797 6%	19,495 9%	15,217 7%	47,509 23%	18,856 9%	21,097 10%	20,396 10%	60,349 29%	210,243 100%
FY 2017	24,176 10%	19,646 8%	19,884 8%	63,706 26%	9,382 4%	28,133 11%	16,057 7%	53,572 22%	22,322 9%	20,542 8%	23,081 9%	65,945 27%	24,121 10%	17,686 7%	20,796 8%	62,603 25%	245,826 100%
FY 2018	17,399 11%	24,300 15%	12,084 7%	53,783 33%	19,328 12%	11,301 7%	7,101 4%	37,730 23%	9,275 6%	10,654 6%	13,185 8%	33,114 20%	10,002 6%	17,440 11%	12,780 8%	40,222 24%	164,849 100%



**Revenue Analysis
Debt Service Fund**

Ad Valorem Tax Revenue - DSF
Revenues by Month/Fiscal Year

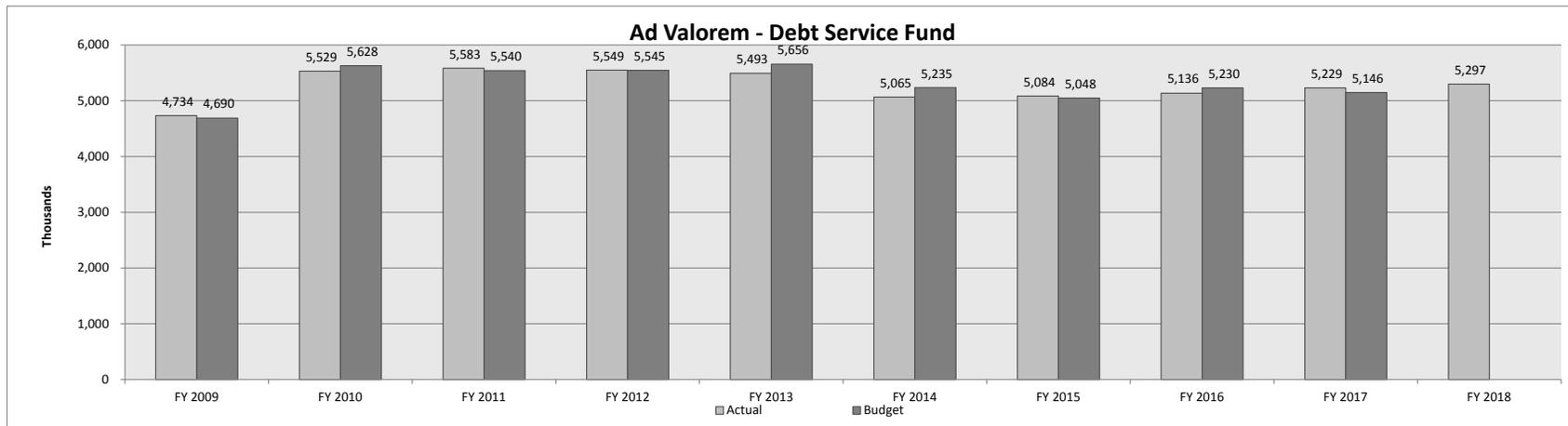
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	15,889 0%	16,113 0%	36,396 1%	68,398 1%	849 0%	59,589 1%	787,047 17%	847,485 18%	1,463,188 31%	1,804,494 38%	304,099 6%	3,571,781 75%	- 0%	91,386 2%	155,026 3%	246,412 5%	4,734,076 100%
FY 2010	- 0%	- 0%	35,188 1%	35,188 1%	31,846 1%	161,506 3%	740,179 13%	933,531 17%	2,341,918 42%	1,790,050 32%	164,937 3%	4,296,905 78%	27,003 0%	38,421 1%	198,355 4%	263,779 5%	5,529,403 100%
FY 2011	- 0%	14,056 0%	19,474 0%	33,530 1%	137,269 2%	45,817 1%	443,940 8%	627,026 11%	4,327,075 77%	175,432 3%	123,482 2%	4,625,989 83%	44,456 1%	90,456 2%	161,938 3%	296,850 5%	5,583,395 100%
FY 2012	- 0%	12,613 0%	18,462 0%	31,075 1%	901 0%	95,634 2%	1,124,306 20%	1,220,841 22%	3,894,155 70%	76,875 1%	49,170 1%	4,020,200 72%	14,113 0%	119,383 2%	143,029 3%	276,525 5%	5,548,641 100%
FY 2013	- 0%	12,753 0%	60,683 1%	73,436 1%	901 0%	125,422 2%	1,133,694 21%	1,260,017 23%	3,687,079 67%	76,280 1%	79,467 1%	3,842,826 70%	86,850 2%	94,022 2%	136,001 2%	316,873 6%	5,493,152 100%
FY 2014	19,946 0%	23,588 0%	28,897 1%	72,431 1%	857 0%	124,303 2%	1,119,117 22%	1,244,277 25%	3,252,452 64%	181,448 4%	51,206 1%	3,485,106 69%	72,776 1%	43,465 1%	146,920 3%	263,161 5%	5,064,975 100%
FY 2015	16,925 0%	17,910 0%	32,824 1%	67,659 1%	854 0%	27,777 1%	791,943 16%	820,574 16%	3,492,584 69%	342,628 7%	173,279 3%	4,008,491 79%	37,611 1%	27,770 1%	122,088 2%	187,469 4%	5,084,193 100%
FY 2016	23,184 0%	24,069 0%	18,521 0%	65,774 1%	100,211 2%	439,482 9%	- 0%	539,693 11%	2,071,548 40%	2,102,279 41%	114,927 2%	4,288,754 83%	26,318 1%	120,558 2%	95,146 2%	242,022 5%	5,136,243 100%
FY 2017	- 0%	18,223 0%	61,654 1%	79,877 2%	34,796 1%	505,466 10%	50 0%	540,312 10%	2,146,469 41%	2,132,522 41%	(3,095) 0%	4,275,896 82%	102,195 2%	93,676 2%	137,265 3%	333,136 6%	5,229,221 100%
FY 2018	- 0%	20,452 0%	51,639 1%	72,091 1%	29,164 1%	89,883 2%	543,277 10%	662,324 13%	2,343,251 44%	1,719,187 32%	222,579 4%	4,285,017 81%	62,503 1%	112,442 2%	102,646 2%	277,591 5%	5,297,023 100%



**Revenue Analysis
Capital Projects Fund**

Ad Valorem Tax Revenue - DSF
Revenues by Month/Fiscal Year

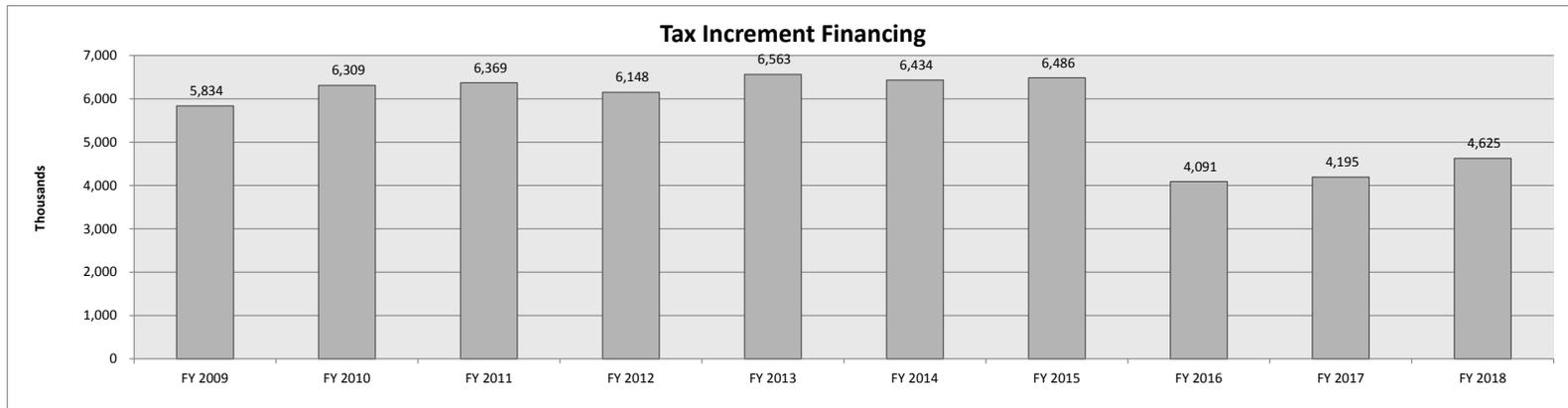
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	15,889 0%	16,113 0%	36,396 1%	68,398 1%	849 0%	59,589 1%	787,047 17%	847,485 18%	1,463,188 31%	1,804,494 38%	304,099 6%	3,571,781 75%	- 0%	91,386 2%	155,026 3%	246,412 5%	4,734,076 100%
FY 2010	- 0%	- 0%	35,188 1%	35,188 1%	31,846 1%	161,506 3%	740,179 13%	933,531 17%	2,341,918 42%	1,790,050 32%	164,937 3%	4,296,905 78%	27,003 0%	38,421 1%	198,355 4%	263,779 5%	5,529,403 100%
FY 2011	- 0%	14,056 0%	19,474 0%	33,530 1%	137,269 2%	45,817 1%	443,940 8%	627,026 11%	4,327,075 77%	175,432 3%	123,482 2%	4,625,989 83%	44,456 1%	90,456 2%	161,938 3%	296,850 5%	5,583,395 100%
FY 2012	- 0%	12,613 0%	18,462 0%	31,075 1%	901 0%	95,634 2%	1,124,306 20%	1,220,841 22%	3,894,155 70%	76,875 1%	49,170 1%	4,020,200 72%	14,113 0%	119,383 2%	143,029 3%	276,525 5%	5,548,641 100%
FY 2013	- 0%	12,753 0%	60,683 1%	73,436 1%	901 0%	125,422 2%	1,133,694 21%	1,260,017 23%	3,687,079 67%	76,280 1%	79,467 1%	3,842,826 70%	86,850 2%	94,022 2%	136,001 2%	316,873 6%	5,493,152 100%
FY 2014	19,946 0%	23,588 0%	28,897 1%	72,431 1%	857 0%	124,303 2%	1,119,117 22%	1,244,277 25%	3,252,452 64%	181,448 4%	51,206 1%	3,485,106 69%	72,776 1%	43,465 1%	146,920 3%	263,161 5%	5,064,975 100%
FY 2015	16,925 0%	17,910 0%	32,824 1%	67,659 1%	854 0%	27,777 1%	791,943 16%	820,574 16%	3,492,584 69%	342,628 7%	173,279 3%	4,008,491 79%	37,611 1%	27,770 1%	122,088 2%	187,469 4%	5,084,193 100%
FY 2016	23,184 0%	24,069 0%	18,521 0%	65,774 1%	100,211 2%	439,482 9%	- 0%	539,693 11%	2,071,548 40%	2,102,279 41%	114,927 2%	4,288,754 83%	26,318 1%	120,558 2%	95,146 2%	242,022 5%	5,136,243 100%
FY 2017	- 0%	18,223 0%	61,654 1%	79,877 2%	34,796 1%	505,466 10%	50 0%	540,312 10%	2,146,469 41%	2,132,522 41%	(3,095) 0%	4,275,896 82%	102,195 2%	93,676 2%	137,265 3%	333,136 6%	5,229,221 100%
FY 2018	- 0%	20,452 0%	51,639 1%	72,091 1%	29,164 1%	89,883 2%	543,277 10%	662,324 13%	2,343,251 44%	1,719,187 32%	222,579 4%	4,285,017 81%	62,503 1%	112,442 2%	102,646 2%	277,591 5%	5,297,023 100%



Revenue Analysis
Other Governmental Funds

**Ad Valorem Tax Revenue - TIF
Revenues by Month/Fiscal Year**

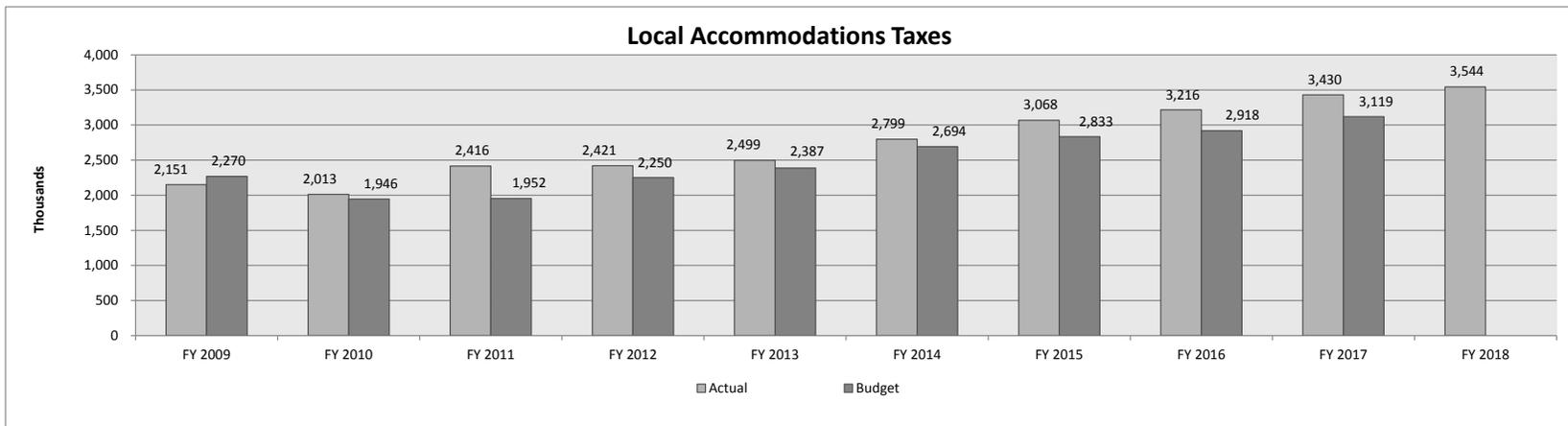
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	-	-	-	-	-	319,346	-	319,346	2,906,538	1,453,270	-	4,359,808	862,468	115,562	176,662	1,154,692	5,833,846
	0%	0%	0%	0%	0%	5%	0%	5%	50%	25%	0%	75%	15%	2%	3%	20%	100%
FY 2010	-	-	-	-	-	177,438	-	177,438	3,293,599	2,304,305	113,484	5,711,388	107,390	40,162	272,134	419,686	6,308,512
	0%	0%	0%	0%	0%	3%	0%	3%	52%	37%	2%	91%	2%	1%	4%	7%	100%
FY 2011	-	-	-	-	68,005	89,358	187,546	344,909	4,710,989	687,642	178,805	5,577,436	62,076	5,920	378,744	446,740	6,369,085
	0%	0%	0%	0%	1%	1%	3%	5%	74%	11%	3%	88%	1%	0%	6%	7%	100%
FY 2012	-	-	134,930	134,930	-	30,657	656,024	686,681	5,094,739	67,339	(241,460)	4,920,618	86,114	-	320,147	406,261	6,148,490
	0%	0%	2%	2%	0%	0%	11%	11%	83%	1%	-4%	80%	1%	0%	5%	7%	100%
FY 2013	-	-	106,817	106,817	-	41,044	737,098	778,142	5,190,634	85,238	108,444	5,384,316	29,698	22,378	241,224	293,300	6,562,575
	0%	0%	2%	2%	0%	1%	11%	12%	79%	1%	2%	82%	0%	0%	4%	4%	100%
FY 2014	-	-	23,471	23,471	-	97,683	744,461	842,144	4,902,187	225,060	68,112	5,195,359	155,990	40,546	176,058	372,594	6,433,568
	0%	0%	0%	0%	0%	2%	12%	13%	76%	3%	1%	81%	2%	1%	3%	6%	100%
FY 2015	-	-	82,120	82,120	-	57,382	212,603	269,985	5,916,904	70,080	163,782	6,150,766	17,136	40,483	(74,419)	(16,800)	6,486,071
	0%	0%	1%	1%	0%	1%	3%	4%	91%	1%	3%	95%	0%	1%	-1%	0%	100%
FY 2016	(16,652)	32,383	63,421	79,152	91,900	65,118	3,021,513	3,178,531	-	659,675	107,960	767,635	25,748	25,177	14,537	65,462	4,090,780
	0%	1%	2%	2%	2%	2%	74%	78%	0%	16%	3%	19%	1%	1%	0%	2%	100%
FY 2017	-	12,189	61,692	73,881	14,923	22,123	1,438,199	1,475,245	364,166	2,056,156	104,090	2,524,412	26,756	17,532	77,004	121,292	4,194,830
	0%	0%	1%	2%	0%	1%	34%	35%	9%	49%	2%	60%	1%	0%	2%	3%	100%
FY 2018	-	-	25,885	25,885	17,717	1,711	104,569	123,997	2,256,112	1,996,725	52,531	4,305,368	94,637	24,721	50,292	169,650	4,624,900
	0%	0%	1%	1%	0%	0%	2%	3%	49%	43%	1%	93%	2%	1%	1%	4%	100%



The original TIF went through tax year 2014/fiscal year 2015 and included the school district participating at 75% for both operating and debt millage. The TIF has been extended for 10 years; however, the school district changed its participation to exclude operating millage. Therefore, TIF revenues will be less in fiscal years 2016 and forward. TIF revenues by design are expected to grow via redevelopment; \$50 million is the capped addition for the 10 years. Revenues for the early years of the 10 year extension are expected to be in the \$4 millions, but will need to exceed \$5 million in the latter years to average \$5 million/year or \$50 million in total.

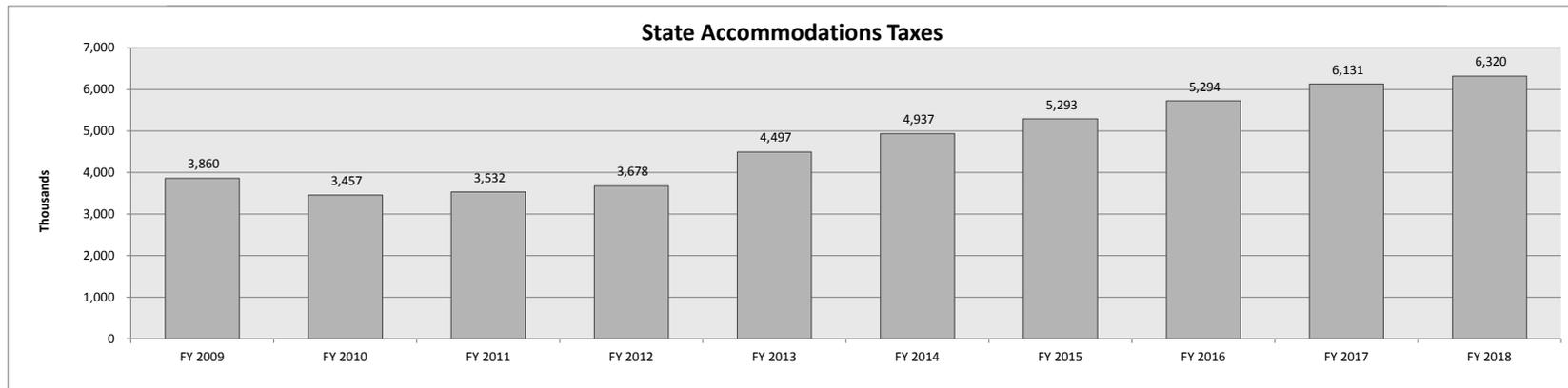
Local ATAX Revenue
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	2,956 0%	1,859 0%	46,147 2%	50,962 2%	878,310 41%	20,012 1%	3,223 0%	901,545 42%	249,895 12%	19,554 1%	9,799 0%	279,248 13%	186,573 9%	26,654 1%	705,554 33%	918,781 43%	2,150,536 100%
FY 2010	38,603 2%	(8,613) 0%	27,306 1%	57,296 3%	819,940 41%	15,273 1%	6,635 0%	841,848 42%	170,250 8%	8,362 0%	8,778 0%	187,390 9%	174,777 9%	22,785 1%	728,424 36%	925,986 46%	2,012,520 100%
FY 2011	(5,205) 0%	45,837 2%	31,159 1%	71,791 3%	910,512 38%	42,056 2%	17,687 1%	970,255 40%	150,400 6%	27,663 1%	8,136 0%	186,199 8%	176,081 7%	35,580 1%	976,358 40%	1,188,019 49%	2,416,264 100%
FY 2012	- 0%	- 0%	74,028 3%	74,028 3%	916,910 38%	31,421 1%	15,270 1%	963,601 40%	195,051 8%	17,880 1%	16,566 1%	229,497 9%	219,758 9%	44,376 2%	889,438 37%	1,153,572 48%	2,420,698 100%
FY 2013	(90) 0%	66,048 3%	26,046 1%	92,004 4%	968,704 39%	41,267 2%	21,440 1%	1,031,411 41%	181,869 7%	17,634 1%	18,328 1%	217,831 9%	237,082 9%	55,152 2%	865,587 35%	1,157,821 46%	2,499,067 100%
FY 2014	(161) 0%	57,191 2%	49,253 2%	106,283 4%	1,038,038 37%	43,637 2%	21,317 1%	1,102,992 39%	222,282 8%	17,380 1%	30,005 1%	269,667 10%	253,315 9%	38,769 1%	1,027,757 37%	1,319,841 47%	2,798,783 100%
FY 2015	(614) 0%	66,510 2%	88,566 3%	154,462 5%	1,159,004 38%	45,603 1%	18,112 1%	1,222,719 40%	261,750 9%	14,873 0%	14,870 0%	291,493 10%	271,055 9%	50,135 2%	1,078,475 35%	1,399,665 46%	3,068,339 100%
FY 2016	(815) 0%	67,305 2%	56,154 2%	122,644 4%	1,229,155 38%	57,316 2%	23,698 1%	1,310,169 41%	270,942 8%	14,323 0%	26,827 1%	312,092 10%	321,509 10%	60,802 2%	1,088,634 34%	1,470,945 46%	3,215,850 100%
FY 2017	(2) 0%	104,685 3%	75,399 2%	180,082 5%	1,037,898 30%	266,822 8%	22,416 1%	1,327,136 39%	247,350 7%	24,056 1%	28,495 1%	299,901 9%	343,957 10%	64,311 2%	1,214,992 35%	1,623,260 47%	3,430,379 100%
FY 2018	121 0%	81,067 2%	50,523 1%	131,711 4%	1,274,638 36%	60,517 2%	23,190 1%	1,358,345 38%	329,491 9%	17,387 0%	22,406 1%	369,284 10%	373,769 11%	60,383 2%	1,250,418 35%	1,684,570 48%	3,543,910 100%



State ATAX Revenue
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	-	-	2,011,405	2,011,405	-	-	-	-	454,628	-	-	454,628	219,516	-	1,174,271	1,393,787	3,859,820
	0%	0%	52%	52%	0%	0%	0%	0%	12%	0%	0%	12%	6%	0%	29%	36%	100%
FY 2010	-	-	-	-	1,740,535	-	-	1,740,535	451,817	-	-	451,817	186,174	-	1,078,401	1,264,575	3,456,927
	0%	0%	0%	0%	50%	0%	0%	50%	13%	0%	0%	13%	5%	0%	31%	37%	100%
FY 2011	-	-	-	-	1,793,945	-	-	1,793,945	450,930	-	-	450,930	171,509	-	1,116,037	1,287,546	3,532,421
	0%	0%	0%	0%	51%	0%	0%	51%	13%	0%	0%	13%	5%	0%	32%	36%	100%
FY 2012	-	-	-	-	1,727,579	-	-	1,727,579	465,848	-	-	465,848	217,109	-	1,267,859	1,484,968	3,678,395
	0%	0%	0%	0%	47%	0%	0%	47%	13%	0%	0%	13%	6%	0%	34%	40%	100%
FY 2013	-	-	-	-	1,748,948	-	-	1,748,948	662,990	-	-	662,990	561,109	-	1,523,646	2,084,755	4,496,693
	0%	0%	0%	0%	39%	0%	0%	39%	15%	0%	0%	15%	12%	0%	34%	46%	100%
FY 2014	-	-	-	-	2,286,725	-	-	2,286,725	634,879	-	-	634,879	307,969	-	1,707,034	2,015,003	4,936,607
	0%	0%	0%	0%	46%	0%	0%	46%	13%	0%	0%	13%	6%	0%	35%	41%	100%
FY 2015	-	-	-	-	2,480,925	-	-	2,480,925	717,888	-	-	717,888	288,354	-	1,806,288	2,094,642	5,293,455
	0%	0%	0%	0%	47%	0%	0%	47%	14%	0%	0%	14%	5%	0%	34%	40%	100%
FY 2016	-	-	-	-	2,588,597	-	-	2,588,597	846,937	-	-	846,937	354,505	-	1,934,945	2,289,450	5,724,984
	0%	0%	0%	0%	45%	0%	0%	45%	15%	0%	0%	15%	6%	0%	34%	40%	100%
FY 2017	-	-	-	-	2,793,958	-	-	2,793,958	747,978	-	-	747,978	417,652	-	2,171,824	2,589,476	6,131,412
	0%	0%	0%	0%	46%	0%	0%	46%	12%	0%	0%	12%	7%	0%	35%	42%	100%
FY 2018	-	-	-	-	2,809,551	-	-	2,809,551	858,253	-	-	858,253	397,776	-	2,254,419	2,652,195	6,319,999
	0%	0%	0%	0%	44%	0%	0%	44%	14%	0%	0%	14%	6%	0%	36%	42%	100%



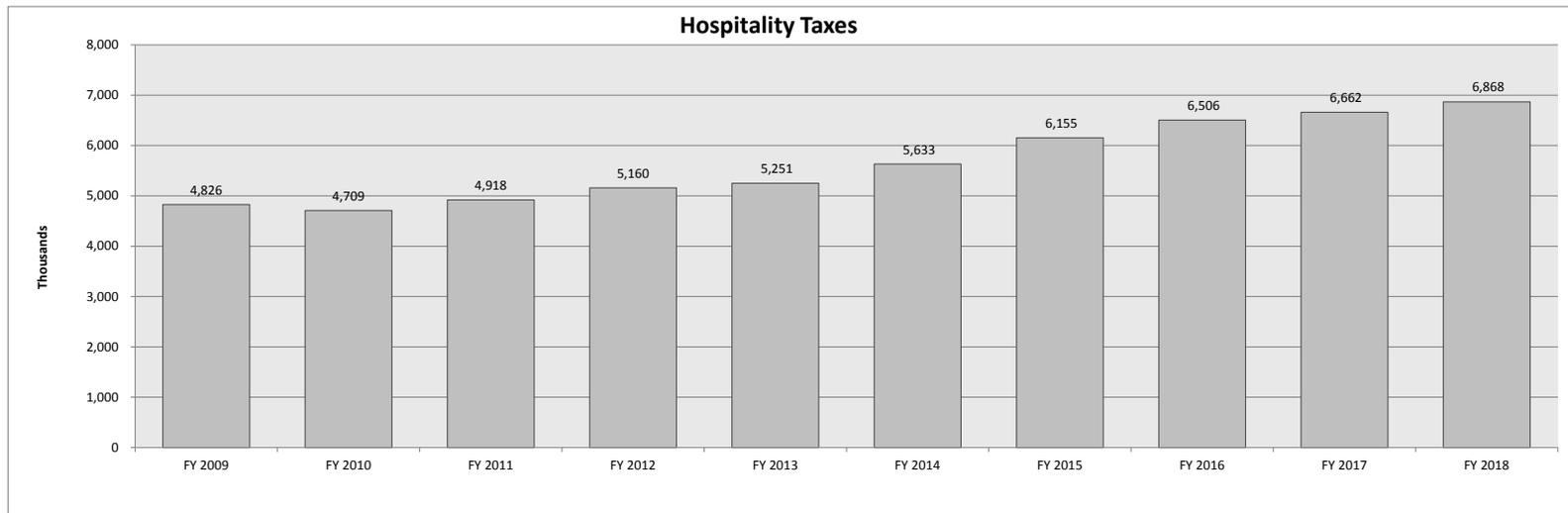
**Real Estate Transfer Fee
Revenues by Month/Fiscal Year**

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	238,958 13%	170,453 9%	206,208 11%	615,619 33%	178,622 10%	124,015 7%	143,680 8%	446,317 24%	117,863 6%	109,891 6%	132,272 7%	360,026 19%	117,122 6%	164,024 9%	145,885 8%	427,031 23%	1,848,993 100%
FY 2010	207,759 10%	220,308 11%	128,039 6%	556,106 28%	188,968 9%	149,608 7%	179,144 9%	517,720 26%	117,350 6%	117,506 6%	161,453 8%	396,309 20%	183,415 9%	171,416 9%	183,046 9%	537,877 27%	2,008,012 100%
FY 2011	180,979 10%	144,389 8%	146,780 8%	472,148 26%	141,028 8%	119,705 7%	145,657 8%	406,390 22%	115,899 6%	107,221 6%	157,051 9%	380,171 21%	183,418 10%	216,696 12%	180,421 10%	580,535 32%	1,839,244 100%
FY 2012	139,450 7%	159,226 8%	150,358 8%	449,034 24%	159,205 8%	138,744 7%	162,077 9%	460,026 24%	136,677 7%	108,630 6%	182,752 10%	428,059 22%	188,721 10%	211,887 11%	167,732 9%	568,340 30%	1,905,459 100%
FY 2013	172,658 8%	159,179 7%	177,345 8%	509,182 23%	211,885 9%	183,982 8%	183,700 8%	579,567 26%	134,456 6%	179,334 8%	143,641 6%	457,431 20%	221,937 10%	252,528 11%	234,462 10%	708,927 31%	2,255,107 100%
FY 2014	220,560 9%	260,824 11%	213,791 9%	695,175 28%	281,351 11%	203,317 8%	150,674 6%	635,342 26%	149,784 6%	122,915 5%	182,008 7%	454,707 18%	243,718 10%	213,052 9%	226,887 9%	683,657 28%	2,468,881 100%
FY 2015	221,317 9%	199,496 8%	188,301 7%	609,114 24%	253,080 10%	150,389 6%	268,055 11%	671,524 26%	160,395 6%	114,066 4%	229,625 9%	504,086 20%	215,245 8%	263,128 10%	271,835 11%	750,208 30%	2,534,932 100%
FY 2016	234,595 8%	279,002 10%	202,973 7%	716,570 25%	216,847 8%	167,854 6%	261,485 9%	646,186 22%	229,220 8%	198,334 7%	244,795 8%	672,349 23%	251,805 9%	249,871 9%	350,366 12%	852,042 30%	2,887,147 100%
FY 2017	211,072 8%	245,654 9%	244,422 9%	701,148 25%	174,911 6%	178,434 6%	226,500 8%	579,845 21%	199,693 7%	169,245 6%	219,557 8%	588,495 21%	285,421 10%	351,313 13%	274,090 10%	910,824 33%	2,780,312 100%
FY 2018	264,872 8%	340,779 10%	262,410 8%	868,061 25%	335,365 10%	223,959 6%	264,198 8%	823,522 24%	265,998 8%	199,667 6%	255,934 7%	721,599 21%	324,009 9%	352,736 10%	373,562 11%	1,050,307 30%	3,463,489 100%



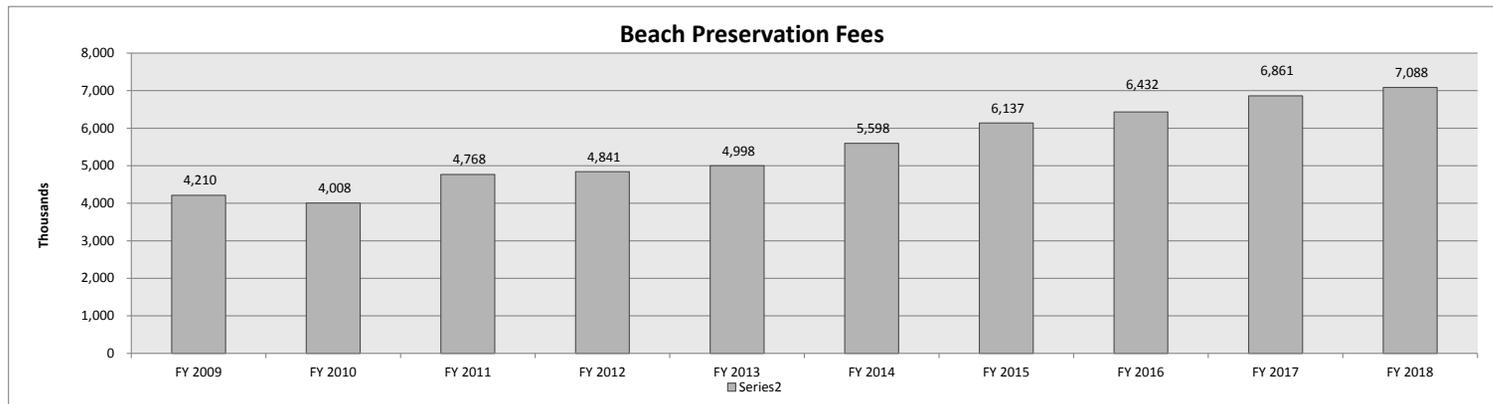
Hospitality Tax Revenue
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	2,207 0%	85,911 2%	110,257 2%	198,375 4%	1,305,139 27%	89,401 2%	50,462 1%	1,445,002 30%	737,230 15%	110,146 2%	63,473 1%	910,849 19%	733,197 15%	94,067 2%	1,444,828 30%	2,272,092 47%	4,826,318 100%
FY 2010	44,438 1%	56,501 1%	100,791 2%	201,730 4%	1,267,411 27%	91,091 2%	74,812 2%	1,433,314 30%	663,467 14%	78,680 2%	93,164 2%	835,311 18%	666,197 14%	125,941 3%	1,446,314 31%	2,238,452 48%	4,708,807 100%
FY 2011	(20,576) 0%	146,094 3%	94,078 2%	219,596 4%	1,331,329 27%	106,561 2%	56,760 1%	1,494,650 30%	648,822 13%	152,296 3%	108,558 2%	909,676 18%	652,633 13%	172,589 4%	1,468,447 30%	2,293,669 47%	4,917,591 100%
FY 2012	- 0%	- 0%	361,462 7%	361,462 7%	1,205,720 23%	51,838 1%	209,020 4%	1,466,578 28%	636,640 12%	125,824 2%	119,275 2%	881,739 17%	695,699 13%	232,479 5%	1,522,177 29%	2,450,355 47%	5,160,134 100%
FY 2013	- 0%	227,053 4%	167,624 3%	394,677 8%	1,244,946 24%	163,155 3%	114,410 2%	1,522,511 29%	635,422 12%	139,769 3%	124,403 2%	899,594 17%	691,648 13%	214,191 4%	1,528,374 29%	2,434,213 46%	5,250,995 100%
FY 2014	- 0%	250,531 4%	220,872 4%	471,403 8%	1,267,698 23%	183,659 3%	125,344 2%	1,576,701 28%	706,599 13%	117,024 2%	132,645 2%	956,268 17%	754,213 13%	211,502 4%	1,663,343 30%	2,629,058 47%	5,633,430 100%
FY 2015	- 0%	263,460 4%	250,552 4%	514,012 8%	1,376,186 22%	210,948 3%	135,505 2%	1,722,639 28%	782,101 13%	115,615 2%	147,023 2%	1,044,739 17%	801,957 13%	243,058 4%	1,828,599 30%	2,873,614 47%	6,155,004 100%
FY 2016	(2,451) 0%	296,736 5%	254,972 4%	549,257 8%	1,473,719 23%	215,836 3%	143,710 2%	1,833,265 28%	831,682 13%	135,776 2%	140,685 2%	1,108,143 17%	920,040 14%	235,957 4%	1,859,644 29%	3,015,641 46%	6,506,306 100%
FY 2017	(112) 0%	307,641 5%	266,071 4%	573,600 9%	1,280,180 19%	386,522 6%	172,512 3%	1,839,214 28%	732,298 11%	144,942 2%	168,931 3%	1,046,171 16%	925,322 14%	284,577 4%	1,992,989 30%	3,202,888 48%	6,661,873 100%
FY 2018	(1,896) 0%	350,984 5%	272,962 4%	622,050 9%	1,354,343 20%	305,889 4%	176,091 3%	1,836,323 27%	863,424 13%	184,537 3%	167,049 2%	1,215,010 18%	947,412 14%	333,953 5%	1,913,039 28%	3,194,404 47%	6,867,787 100%



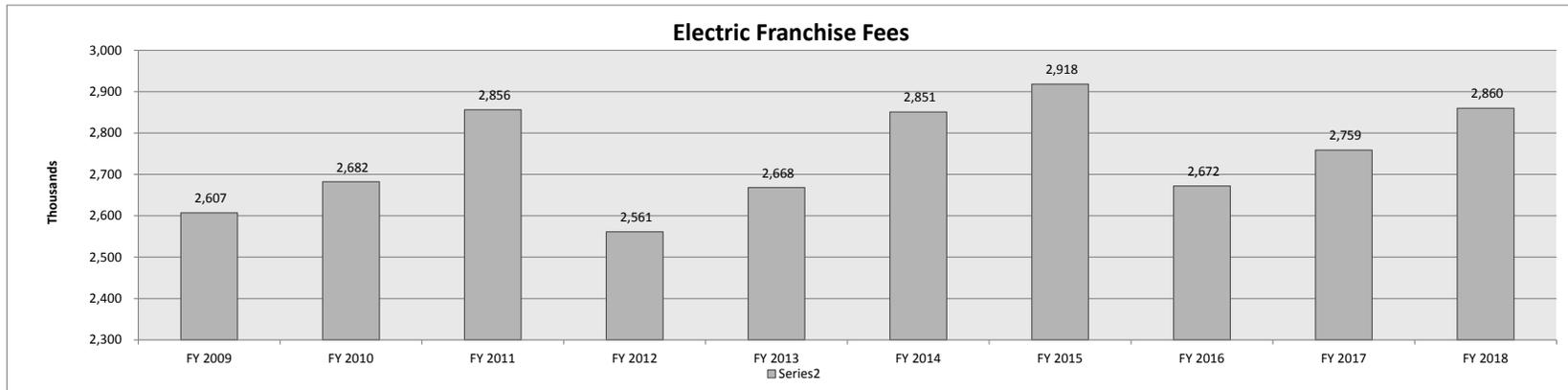
**Beach Preservation Fee
Revenues by Month/Fiscal Year**

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	230 0%	1,449 0%	71,976 2%	73,655 2%	1,701,685 40%	34,205 1%	6,302 0%	1,742,192 41%	510,156 12%	33,642 1%	18,647 0%	562,445 13%	373,397 9%	51,775 1%	1,406,996 33%	1,832,168 44%	4,210,460 100%
FY 2010	(702) 0%	63,314 2%	52,187 1%	114,799 3%	1,639,541 41%	29,679 1%	13,288 0%	1,682,508 42%	338,203 8%	14,067 0%	14,762 0%	367,032 9%	348,112 9%	43,936 1%	1,451,885 36%	1,843,933 46%	4,008,272 100%
FY 2011	(10,438) 0%	88,512 2%	60,479 1%	138,553 3%	1,820,966 38%	75,388 2%	28,103 1%	1,924,457 40%	282,152 6%	50,282 1%	14,107 0%	346,541 7%	347,333 7%	65,374 1%	1,946,123 41%	2,358,830 49%	4,768,381 100%
FY 2012	- 0%	- 0%	142,519 3%	142,519 3%	1,841,404 38%	51,817 1%	19,994 0%	1,913,215 40%	415,258 9%	30,533 1%	40,206 1%	485,997 10%	436,879 9%	83,910 2%	1,778,875 37%	2,299,664 48%	4,841,395 100%
FY 2013	(181) 0%	128,096 3%	52,091 1%	180,006 4%	1,937,409 39%	82,534 2%	42,880 1%	2,062,823 41%	367,737 7%	35,193 1%	36,733 1%	439,663 9%	474,164 9%	110,304 2%	1,731,172 35%	2,315,640 46%	4,998,132 100%
FY 2014	(321) 0%	114,381 2%	98,505 2%	212,565 4%	2,076,077 37%	87,274 2%	42,634 1%	2,205,985 39%	444,563 8%	34,761 1%	60,009 1%	539,333 10%	506,631 9%	77,538 1%	2,055,513 37%	2,639,682 47%	5,597,565 100%
FY 2015	(1,229) 0%	133,020 2%	177,134 3%	308,925 5%	2,318,006 38%	91,207 1%	36,223 1%	2,445,436 40%	523,502 9%	29,746 0%	29,738 0%	582,986 10%	542,110 9%	100,271 2%	2,156,951 35%	2,799,332 46%	6,136,679 100%
FY 2016	(1,630) 0%	134,604 2%	112,309 2%	245,283 4%	2,458,309 38%	114,632 2%	47,395 1%	2,620,336 41%	541,885 8%	28,645 0%	53,661 1%	624,191 10%	643,018 10%	121,604 2%	2,177,268 34%	2,941,890 46%	6,431,700 100%
FY 2017	(6) 0%	209,371 3%	150,800 2%	360,165 5%	2,075,794 30%	533,645 8%	44,832 1%	2,654,271 39%	494,699 7%	48,112 1%	56,991 1%	599,802 9%	687,914 10%	128,623 2%	2,429,983 35%	3,246,520 47%	6,860,758 100%
FY 2018	241 0%	162,135 2%	101,045 1%	263,421 4%	2,549,276 36%	121,035 2%	46,379 1%	2,716,690 38%	658,983 9%	34,774 0%	44,811 1%	738,568 10%	747,540 11%	120,764 2%	2,500,837 35%	3,369,141 48%	7,087,820 100%



**Electric Franchise Fee
Revenues by Month/Fiscal Year**

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	233,926 9%	250,752 10%	- 0%	484,678 19%	265,468 10%	201,638 8%	172,999 7%	640,105 25%	200,915 8%	440,404 17%	223,202 9%	864,521 33%	193,044 7%	200,570 9%	224,053 10%	617,667 24%	2,606,971 100%
FY 2010	270,908 10%	275,206 10%	- 0%	546,114 20%	240,225 9%	216,760 8%	165,708 6%	622,693 23%	402,001 15%	- 0%	264,959 10%	666,960 25%	240,741 9%	193,650 7%	412,116 15%	846,507 32%	2,682,274 100%
FY 2011	270,936 9%	320,260 11%	283,996 10%	875,192 31%	- 0%	235,592 8%	172,932 6%	408,524 14%	195,356 7%	285,018 10%	271,238 9%	751,612 26%	184,755 6%	189,001 7%	446,953 16%	820,709 29%	2,856,037 100%
FY 2012	285,086 11%	315,558 12%	272,993 11%	873,637 34%	201,785 8%	163,538 6%	- 0%	365,323 14%	163,242 6%	184,930 7%	194,209 8%	542,381 21%	186,263 7%	190,617 7%	403,073 16%	779,953 30%	2,561,294 100%
FY 2013	267,900 10%	296,782 11%	253,419 9%	818,101 31%	209,120 8%	191,263 7%	179,717 7%	580,100 22%	213,986 8%	213,665 8%	220,684 8%	648,335 24%	213,437 8%	179,862 7%	228,570 9%	621,869 23%	2,668,405 100%
FY 2014	276,806 10%	294,926 10%	274,448 10%	846,180 30%	211,839 7%	183,669 6%	194,716 7%	590,224 21%	230,745 8%	296,174 10%	226,560 8%	753,479 26%	215,220 8%	203,769 7%	242,046 8%	661,035 23%	2,850,918 100%
FY 2015	295,086 10%	309,064 11%	291,986 10%	896,136 31%	220,360 8%	193,729 7%	213,329 7%	627,418 21%	228,430 8%	264,365 9%	262,821 9%	755,616 26%	211,358 7%	196,172 7%	231,640 8%	639,170 22%	2,918,340 100%
FY 2016	280,750 11%	299,517 11%	267,312 10%	847,579 32%	212,060 8%	182,593 7%	172,665 6%	567,318 21%	- 0%	193,842 7%	249,866 9%	443,708 17%	204,750 8%	184,120 7%	424,509 16%	813,379 30%	2,671,984 100%
FY 2017	- 0%	300,541 11%	333,053 12%	633,594 23%	289,538 10%	219,568 8%	165,837 6%	674,943 24%	168,934 6%	207,031 8%	209,820 8%	585,785 21%	179,145 6%	216,348 8%	468,876 17%	864,369 31%	2,758,691 100%
FY 2018	- 0%	286,171 10%	302,024 11%	588,195 21%	280,004 10%	242,318 8%	207,471 7%	729,793 26%	177,218 6%	286,059 10%	272,016 10%	735,293 26%	183,936 6%	206,385 7%	416,234 15%	806,555 28%	2,859,836 100%



Business-Type Activities – Stormwater Utility

Stormwater Utility Fees Revenue
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2009	-	-	-	-	35,897	-	-	35,897	1,109,008	-	310,000	1,419,008	117,278	-	-	117,278	1,572,183
	0%	0%	0%	0%	2%	0%	0%	2%	71%	0%	20%	90%	7%	0%	0%	7%	100%
FY 2010	-	-	-	-	-	19,050	-	19,050	350,669	1,974,032	94,673	2,419,374	12,245	21,898	81,404	115,547	2,553,971
	0%	0%	0%	0%	0%	1%	0%	1%	14%	77%	4%	95%	0%	1%	3%	5%	100%
FY 2011	-	-	-	-	37,610	20,063	245,605	303,278	2,779,689	70,455	68,467	2,918,611	39,449	-	116,441	155,890	3,377,779
	0%	0%	0%	0%	1%	1%	7%	9%	82%	2%	2%	86%	1%	0%	3%	5%	100%
FY 2012	-	-	-	-	-	48,454	638,172	686,626	2,535,992	-	46,507	2,582,499	93,932	27,723	101,099	222,754	3,491,879
	0%	0%	0%	0%	0%	1%	18%	20%	73%	0%	1%	74%	3%	1%	3%	6%	100%
FY 2013	-	-	26,892	26,892	-	15,678	720,714	736,392	2,467,893	40,437	77,488	2,585,818	11,532	15,464	198,835	225,831	3,574,933
	0%	0%	1%	1%	0%	0%	20%	21%	69%	1%	2%	72%	0%	0%	6%	6%	100%
FY 2014	-	-	10,201	10,201	-	20,547	711,021	731,568	2,385,610	169,137	33,979	2,588,726	35,865	25,432	172,508	233,805	3,564,300
	0%	0%	0%	0%	0%	1%	20%	21%	67%	5%	1%	73%	1%	1%	5%	7%	100%
FY 2015	-	-	21,420	21,420	-	16,821	431,059	447,880	2,701,529	185,611	69,130	2,956,270	19,688	7,572	98,556	125,816	3,551,386
	0%	0%	1%	1%	0%	0%	12%	13%	76%	5%	2%	83%	1%	0%	3%	4%	100%
FY 2016	(30,865)	39,140	-	8,275	36,028	267,950	-	303,978	2,843,322	267,273	69,598	3,180,193	16,958	22,578	19,418	58,954	3,551,400
	-1%	1%	0%	0%	1%	8%	0%	9%	80%	8%	2%	90%	0%	1%	1%	2%	100%
FY 2017	-	20,819	193	21,012	45,892	6,779	233,754	286,425	-	2,236,860	788,955	3,025,815	189,339	12,164	48,250	249,753	3,583,005
	0%	1%	0%	1%	1%	0%	7%	8%	0%	62%	22%	84%	5%	0%	1%	7%	100%
FY 2018	-	11,824	18,636	30,460	12,687	4,850	444,436	461,973	2,234,819	1,877,991	54,737	4,167,547	50,417	21,204	44,035	115,656	4,775,636
	0%	0%	0%	1%	0%	0%	9%	10%	47%	39%	1%	87%	1%	0%	1%	2%	100%

