MEMORANDUM

To: Steve Riley, Town Manager

From: John Troyer, Finance Director

Date: March 17, 2019

RE: FY 2018 Financial Statements – Through February (8th period)

General Overview

Year-to-date results are in line with expectations. During the December to February period, a significant portion of the annual property taxes are remitted to the Town by the County. Business license receipts, the second largest single source of income, are received mainly during the fourth quarter of the fiscal year. General Fund expenses, which are predominantly personnel related, are incurred more evenly throughout the fiscal year. This month we have gone from reporting a seasonal deficit to a seasonal surplus.

Real estate-related revenues, namely Real Estate Transfer Fees and Permits are 11% lower than last fiscal year. Transfer Fees are lower by 3%. Permit Fees are 22% lower due to a flurry of new projects being permitted last fiscal year. Although down from last year, the combined year-to-date total of $3,141,301 is higher than it has been for the other nine years in the most recent ten fiscal year period.

	RETF			Permits			Total		
	Received	$ Change	% Change	Received	$ Change	% Change	Received	$ Change	% Change
FY 2018	2,157,248			1,359,177			3,516,425		
FY 2019	2,082,829	(74,419)	-3%	1,058,472	(300,705)	-22%	3,141,301	(375,124)	-11%

Tourism-driven revenue, results which is comprised of ATAX/Beach and Hospitality taxes on a combined basis are 6% higher than last fiscal year. The Town does not require Local ATAX/Beach Preservation Fees to be paid by the taxpayers until the 20th of the month following the quarter's end. However, the Town accepts payments from businesses that choose to pay on a monthly basis prior to the actual due date. The quarterly payments are due in October, January, April and July.

	Local ATAX/ Beach Preservation Fees			Hospitality Tax			Total		
	Received	$ Change	% Change	Received	$ Change	% Change	Received	$ Change	% Change
FY 2017	5,510,802			3,506,334			9,017,136		
FY 2018	5,709,242	198,440	4%	3,869,653	363,319	10%	9,578,895	561,759	6%

General Fund Summary

The Town receives most of its property taxes (the largest revenue source) during the months of December through February. The next largest General Fund revenue source is Business License revenues which the Town primarily receives in May and June.

Through the current month, the Town's General Fund revenues and transfers in total $38,687,978 or 63% of budget. This is a decrease of ($494,164) compared to the prior year. The decrease is due to a timing difference regarding interfund transfers.

With 67% of the fiscal year lapsed, expenditures-to-date are $23,950,022 or 57% of budgeted expenditures which is similar to last year when expenditures were running at 56% of budgeted expenditures. Current fiscal year expenditures are $1,169,037 higher than last year due to timing and the increased budget, but still within budgeted guidelines. Several explanations for year-to-year changes are provided in the budget to actual statement or on the revenue analysis charts. Overall results are consistent with expectations for this time of year.

The net change in the General Fund is presented as a seasonal surplus of $1,208,464, which is anticipated due to the timing of when the Town receives its Property Tax and Business License income. The net change for the current year is ($1,663,201) lower than last year for the reasons explained earlier, and is consistent with our expectations. General Fund current versus prior year revenue and expenditure comparisons are presented in a Dashboard display on the Town's external website.

Debt Service Fund

Debt service payments are due at various times during the fiscal year. As of the end of February, 71% of the current year's obligations have come due and been paid.

Capital Projects Fund

Summary balances for the Capital Project Fund are as follows:

	FY 2019 Actual
Revenues	1,271,694
Transfers In	2,591,902
Capital Outlays	(12,632,827)
Transfers Out	(484,668)
Net Change in Fund Balance	$ (9,253,899)

The decrease in fund balance was planned as capital projects move forward.

Major Capital Projects/Expenditures that have occurred thus far this fiscal year are as follows:

Rec Center Expansion	$ 1,925,151
Sewer Initiative	$ 1,955,831
Office Park-USCB	$ 6,928,031

Other Revenues

The table below reflects the Town's other governmental funds and the revenues received this fiscal year in comparison to the same time last fiscal year. Material variances, when applicable, are also explained.

	FY 2019 actual	FY 2018 actual	$ variance	% variance	Variance Code
State accommodations tax	$ 3,890,107	$ 3,667,804	$ 222,303	6%	A
Local accommodations tax	1,903,081	1,836,934	66,147	4%	A
Tax increment financing	4,589,408	4,402,719	186,689	4%	B
Real estate transfer fees	2,082,829	2,157,248	(74,419)	-3%	A
Beach preservation fees	3,806,161	3,673,868	132,293	4%	A
Hospitality tax	3,869,653	3,506,334	363,319	10%	A
Road Usage Fee	614,329	579,930	34,399	6%	C
Electric franchise fee	1,723,110	1,781,265	(58,155)	-3%	D
	$22,478,678	$21,606,102	$ 872,576	4%	

A - Addressed previously in this cover letter.
B - Potentially a timing difference with County tax remittances.
C - Beginning in FY2017 a per vehicle fee for vehicles licensed on the Island was enacted.
D - Amount represents fees charged to customers by Palmetto Electric.

Stormwater Utility Fund

The Business Type Activity – Stormwater data are presented on the modified accrual basis of accounting. This basis reflects the very close result between revenues and expenditures. These balances will change as Town staff modifies the accounts to full accrual basis, the required presentation basis in the Town's *Comprehensive Annual Financial Report.*

The Stormwater revenue collected by the County is remitted to the Town beginning in December but most of the funding is received during January and February. Expenditures however, are incurred throughout the fiscal year. The expenses this year include, $141,965 for County Fees, $835,676 for Capital Outlays, $245,382 for Debt Service, and $318,342 for operations.

Dashboards

The General Fund dashboards found on the Town's website present a full year for fiscal years 2017, 2018 and year-to-date for fiscal year 2019.

Consolidated Statement
All Funds

TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES-UNAUDITED
GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES
FISCAL YEAR 2019 - THROUGH FEBRUARY (8th PERIOD)

	GENERAL	SPECIAL REVENUE	DEBT SERVICE	CAPITAL PROJECTS	TOTAL	STORMWATER
Revenues:						
Real and Personal Property Taxes	$ 13,444,765	$ 4,589,408	$ 5,024,583	$ 690,043	$ 23,748,799	$ -
Business Licenses	1,497,314	-	-	-	1,497,314	-
Franchise Fees	612,439	-	-	-	612,439	-
Permits	1,058,472	-	-	-	1,058,472	-
State Shared Funds	418,927	-	-	7,650	426,577	-
Public Safety	27,836	-	-	-	27,836	-
Grant Revenue	-	450,997	-	-	450,997	-
EMS Revenue	1,018,660	-	-	-	1,018,660	-
Fines & Fees	72,207	-	-	-	72,207	-
Beach Fees	147,543	-	-	-	147,543	-
Road Usage Fees	-	614,329	-	-	614,329	-
Accommodations Tax	-	5,793,188	-	-	5,793,188	-
Hospitality Tax	-	3,869,653	-	-	3,869,653	-
Lease	-	-	-	75,428	75,428	-
Impact Fees	-	-	-	175,463	175,463	-
Real Estate Transfer Fees	-	2,082,829	-	-	2,082,829	-
Beach Preservation Fees	-	3,806,161	-	-	3,806,161	-
Electric Franchise Fees	-	1,723,110	-	-	1,723,110	-
Stormwater Utility Fees	-	-	-	-	-	4,608,037
Miscellaneous Revenue	231,846	-	-	79,721	311,567	-
Disaster Fund Transfer In	-	-	3,536,568	-	3,536,568	-
Investment Income	204,924	180,559	70,177	243,389	699,049	35,264
Total Revenues	18,734,933	23,110,234	8,631,328	1,271,694	51,748,189	4,643,301
Expenditures:						
General Government						
Town Council	211,969	-	-	-	211,969	-
Town Manager	456,117	-	-	-	456,117	-
	668,086	-	-	-	668,086	-
Administration						
Administration/Legal	2,480,761	20,828	13,925	-	2,515,514	141,965
Finance	1,188,397	-	-	-	1,188,397	-
	3,669,158	20,828	13,925	-	3,703,911	141,965
Community Services						
Community Development	1,960,576	-	-	-	1,960,576	-
Public Projects and Facilities	2,999,667	-	-	-	2,999,667	318,342
	4,960,243	-	-	-	4,960,243	318,342
Public Safety						
Sheriff/Shore Svcs	2,458,002	-	-	-	2,458,002	-
Fire & Rescue	9,405,142	66,887	-	-	9,472,029	-
	11,863,144	66,887	-	-	11,930,031	-
Townwide	2,763,954	-	-	-	2,763,954	-
Grants	-	3,083,500	-	-	3,083,500	-
Capital Outlay/Projects	25,437	957,200	-	12,632,827	13,615,464	835,676
Debt Service	-	-	15,781,493	-	15,781,493	245,382
Total expenditures	23,950,022	4,128,415	15,795,418	12,632,827	56,506,682	1,541,365
Revenues over (under) expenditures	(5,215,089)	18,981,819	(7,164,090)	(11,361,133)	(4,758,493)	3,101,936
Other financing sources (uses):						
Transfers In:						
Accommodations Tax - Local	1,903,081	-	-	-	1,903,081	-
Accommodations Tax - State	1,151,589	-	-	-	1,151,589	-
General Fund	-	-	-	-	-	
Hospitality Tax	1,746,125	-	357,600	171,981	2,275,706	-
Real Estate Transfer	-	-	1,804,103	-	1,804,103	-
Beach Preservation	907,425	-	5,305,443	476,550	6,689,418	-
Electric Franchise	60,000	-	-	-	60,000	-
Leases	-	-	-	-	-	-
TIF	120,000	-	228,196	1,678,422	2,026,618	-
Debt Service	-	-	-	-	-	-
Capital Projects	452,000	-	32,668	-	484,668	-
Stormwater	83,333	-	-	-	83,333	-
Road Usage Fee	-	-	-	264,949	264,949	-
Special Revenue Funds	-	-	-	-	-	-
Transfers Out:				-		
General	-	(5,888,221)	-	(452,000)	(6,340,221)	(83,333)
Beach Preservation	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-
Debt Service	-	(7,695,342)	-	(32,668)	(7,728,010)	-
Capital Projects	-	(2,591,902)	-	-	(2,591,902)	-
Home Grant	-	-	-	-	-	-
Bond Proceeds	-	-	-	-	-	-
Total other financing sources (uses)	6,423,553	(16,175,465)	7,728,010	2,107,234	83,332	(83,333)
Net change in fund balance	1,208,464	2,806,354	563,920	(9,253,899)	(4,675,161)	3,018,603
Fund balance - beginning	18,841,295	42,941,220	10,932,575	40,133,221	112,848,311	8,313,617
Fund balance - ending	$ 20,049,759	$ 45,747,574	$ 11,496,495	$ 30,879,322	$ 108,173,150	$ 11,332,220

Budget versus Actual Report
General Fund

TOWN OF HILTON HEAD ISLAND
GENERAL FUND-UNAUDITED
ACTUAL VERSUS BUDGET & VERSUS PRIOR YEAR
FISCAL YEAR 2019 - THROUGH FEBRUARY (8th PERIOD) 8.00
PERCENT OF YEAR LAPSED 67%

	FY 2019				FY 2018	FY 2019 vs FY 2018		
	BUDGET	Y-T-D	$ VARIANCE	% OF BUDGET	Y-T-D	$ VARIANCE	% VARIANCE	
Revenues and Transfers In:								
Real and Personal Property Taxes	$ 13,840,888	$ 13,444,765	$ (396,123)	97%	$ 12,789,499	$ 655,266	5%	CL
Business Licenses	9,014,000	1,497,314	(7,516,686)	17%	1,467,891	29,423	2%	CL
Franchise Fees - Cable	920,000	574,236	(345,764)	62%	464,600	109,636	24%	A
Franchise Fees - Beach	35,000	38,203	3,203	109%	35,086	3,117	9%	
Permits	1,497,500	1,058,472	(439,028)	71%	1,359,177	(300,705)	-22%	CL
State Shared Funds	840,000	418,927	(421,073)	50%	418,981	(54)	0%	
Public Safety	52,000	27,836	(24,164)	54%	26,493	1,343	5%	
EMS	1,400,000	1,018,660	(381,340)	73%	1,082,035	(63,375)	-6%	
Fines and Fees	190,000	72,207	(117,793)	38%	111,442	(39,235)	-35%	B
Beach Fees	250,000	147,543	(102,457)	59%	135,698	11,845	9%	
Miscellaneous Revenue	448,710	231,846	(216,864)	52%	302,809	(70,963)	-23%	C
Investment Income	175,000	204,924	29,924	117%	63,944	140,980	220%	D
Subtotal	**28,663,098**	**18,734,933**	**(9,928,165)**	**65%**	**18,257,655**	**477,278**	3%	
Transfers In/Out:								
Accommodations Tax - Local	3,532,590	1,903,081	(1,629,509)	54%	1,836,934	66,147	4%	
Accommodations Tax - State	1,565,900	1,151,589	(414,311)	74%	1,607,140	(455,551)	-28%	E
Hospitality Tax	3,492,250	1,746,125	(1,746,125)	50%	2,328,163	(582,038)	-25%	F
Beach Preservation Fees	1,361,140	907,425	(453,715)	67%	907,425	-	0%	
TIF Tax	180,000	120,000	(60,000)	67%	120,000	-	0%	
Stormwater Utility	125,000	83,333	(41,667)	67%	83,333	-	0%	
Capital Projects: Property Tax + Sale of Equipment	628,000	418,667	(209,333)	67%	418,667	-	0%	
Road Usage Fee	-	-	-	0%	-	-	-	
Electric Franchise Fees	90,000	60,000	(30,000)	67%	60,000	-	0%	
Sunday Liquor Permits	50,000	33,333	(16,667)	67%	33,333	-	0%	
Special Revenue Funds	-	-	-	0%	-	-	-	
Home Grant	-	-	-	0%	-	-	-	
Total revenues	**39,687,978**	**25,158,486**	**(14,529,492)**	**63%**	**25,652,650**	**(494,164)**	-2%	
Expenditures:								
Town Council								
Personnel	158,401	91,713	(66,688)	58%	91,209	504	1%	
Operating	861,095	120,256	(740,839)	14%	355,338	(235,082)	-66%	G
	1,019,496	211,969	(807,527)	21%	446,547	(234,578)	-53%	
Town Manager								
Personnel	587,583	438,152	(149,431)	75%	392,447	45,705	12%	H
Operating	32,250	17,965	(14,285)	56%	10,800	7,165	66%	
	619,833	456,117	(163,716)	74%	403,247	52,870	13%	
Administration/Legal								
Personnel	2,809,923	1,615,452	(1,194,471)	57%	1,674,921	(59,469)	-4%	
Operating	1,701,283	865,309	(835,974)	51%	709,118	156,191	22%	I
Capital	124,880	25,437	(99,443)	20%	51,331	(25,894)	-50%	J
	4,636,086	2,506,198	(2,129,888)	54%	2,435,370	70,828	3%	
Finance								
Personnel	1,849,076	1,074,742	(774,334)	58%	884,616	190,126	21%	K
Operating	208,394	113,655	(94,739)	55%	100,534	13,121	13%	L
	2,057,470	1,188,397	(869,073)	58%	985,150	203,247	21%	
Community Development								
Personnel	3,118,346	1,846,379	(1,271,967)	59%	1,681,520	164,859	10%	M
Operating	336,280	114,197	(222,083)	34%	60,828	53,369	88%	N
Capital	-	-	-	0%	-	-	-	
	3,454,626	1,960,576	(1,494,050)	57%	1,742,348	218,228	13%	
Public Projects and Facilities								
Personnel	1,861,887	1,136,698	(725,189)	61%	1,113,548	23,150	2%	
Operating	4,245,536	1,862,969	(2,382,567)	44%	1,884,306	(21,337)	-1%	
Capital	-	-	-	0%	-	-	-	
	6,107,423	2,999,667	(3,107,756)	49%	2,997,854	1,813	0%	
Sheriff/Beach Services	3,895,874	2,458,002	(1,437,872)	63%	2,360,041	97,961	4%	
Fire Rescue								
Personnel	13,512,676	8,470,539	(5,042,137)	63%	8,175,378	295,161	4%	
Operating	1,677,074	934,603	(742,471)	56%	686,410	248,193	36%	O
Capital	-	-	-	0%	15,537	(15,537)	-100%	P
	15,189,750	9,405,142	(5,784,608)	62%	8,877,325	527,817	6%	
Townwide	4,775,302	2,763,954	(2,011,348)	58%	2,533,103	230,851	9%	Q
Total expenditures	**41,755,860**	**23,950,022**	**(17,805,838)**	**57%**	**22,780,985**	**1,169,037**	**5%**	
Net Result-Revenues Over/(Under) Expenditures	**(2,067,882)**	**1,208,464**	**3,276,346**		**2,871,665**	**(1,663,201)**		

See next page for variance explanations.

Variance Explanations:

CL - Variance addressed in Financial Statement Memorandum.
*** - Timing difference with year-to-date revenue totals normalizing over the coming months.**
A - FY2019 total includes an overall increase plus the Hargray payment for the April to June 2018 quarter.
B - Fines and Fees have declined as fewer citations are issued-as of 02/01/2019 all cases and related revenue are now County business.
C - The amount of Miscellaneous Revenue fluctuates from year to year.
D - Interest rates paid by the bank have increased & the Town is investing with SC's Local Govt Investment Pool (LGIP) Program.
E - Timing difference-annual budgeted amount being transfered in equal monthly installments during FY2019.
F - Budgeted monthly transfers of HTAX Revenue to the Genl Fund may not be needed during the second half of the fiscal year.
G - FY2018 total included nonrecurring costs related to the Visioning effort, Legal Fees have also declined.
H - Additional costs incurred during the retirement and replacement of the Assistant Town Manager & a staff transfer in.
I - Variance due to timing of spending as well as an increased budget for FY2019.
J - Budgeted spending scheduled to take place later in the fiscal year.
K - Increase attributed to assigning Procurement Group staff to the Finance Department.
L - Current year total includes fees incurred while collecting ATAX/HTAX revenue from online booking companies.
M - Increase in costs attributed to adding Inspection and Compliance related staff.
N - Timing difference with budgeted spending taking place earlier this year than last year.
O - Variance due to spending within a budget that has been increased for FY2019.
P - Current Year's budget does not include Capital expenditures for Fire Rescue.
Q - Timing differences as well as general increases plus increased spending for the Town's support of the Rec Center.

TOWN COUNCIL INITIAVES
ACTUAL VS BUDGETED SPENDING
FY2019

DESCRIPTION	ORIGINAL BUDGET	ENCUMBERANCES ROLLED	REVISED BUDGET	FYTD SPENT	OPEN ENCUMBRANCES	AVAILABLE
TO BE ALLOCATED	500,000	-	350,000	-	-	350,000
PUBLIC COMMUNICATION	-	-	-	-	-	-
VISIONING	-	-	150,000	-	-	150,000
ARTS VENUE	-	-	-	-	-	-
WORKFORCE	-	-	-	-	-	-
HEIRS' PROPERTY	-	8,595	8,595	8,595	-	-
SEA PINES & CIRCLE TO CIRCLE	-	-	-	-	-	-
MID ISLAND BEACHES	-	-	-	-	-	-
SHUTTLE	-	-	-	-	-	-
TOTAL	500,000	8,595	508,595	8,595	-	500,000

Special Revenue Funds

TOWN OF HILTON HEAD ISLAND

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
SPECIAL REVENUE GOVERNMENTAL FUNDS-UNAUDITED

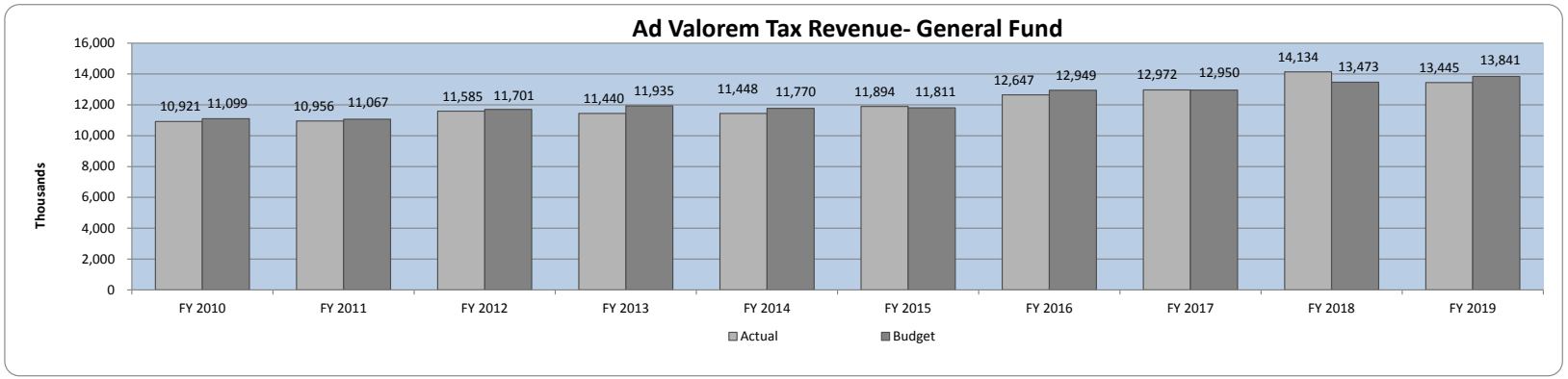
FISCAL YEAR 2019 - THROUGH FEBRUARY (8th PERIOD)

	Tax Increment Financing	Road Usage Fee	Accom. Tax	Real Estate Transfer Fee	Hospitality Tax	Beach Preservation Fee	Non-Major Governmental Funds	Total Special Revenue Funds
Revenues:								
Real and Personal Property Taxes	$ 4,589,408	$ -	$ -	$ -	$ -	$ -	$ -	$ 4,589,408
Road Usage Fees	-	614,329	-	-	-	-	-	614,329
Accommodations Tax-Local	-	-	1,903,081	-	-	-	-	1,903,081
Accommodations Tax-State	-	-	3,890,107	-	-	-	-	3,890,107
Hospitality Tax	-	-	-	-	3,869,653	-	-	3,869,653
Real Estate Transfer Fees	-	-	-	2,082,829	-	-	-	2,082,829
Beach Preservation Fees	-	-	-	-	-	3,806,161	-	3,806,161
Electric Franchise Fees	-	-	-	-	-		1,723,110	1,723,110
Grant Revenue	-	-	-	-	-	-	450,997	450,997
Investment Income	30,117	3,731	13,477	17,695	21,858	38,508	55,173	180,559
Total Revenues	4,619,525	618,060	5,806,665	2,100,524	3,891,511	3,844,669	2,229,280	23,110,234
Expenditures:								
General Government								
Town Council	-	-	-	-	-	-	-	-
Town Manager	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-
Administration								
Administration/Legal	-	-	-	20,828	-	-	-	20,828
Finance	-	-	-	-	-	-	-	-
	-	-	-	20,828	-	-	-	20,828
Community Services								
Community Development	-	-	-	-	-	-	-	-
Public Projects and Facilities	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-
Public Safety								
Sheriff/Shore Svcs	-	-	-	-	-	-	-	-
Fire & Rescue	-	-	-	-	-	-	66,887	66,887
	-	-	-	-	-	-	66,887	66,887
Grants	-	-	2,817,175	-	265,225	1,100	-	3,083,500
Capital Outlay/Projects	-	-	-	-	-	-	957,200	957,200
Total expenditures	-	-	2,817,175	20,828	265,225	1,100	1,024,087	4,128,415
Excess (deficiency) of revenues over (under) expenditures	4,619,525	618,060	2,989,490	2,079,696	3,626,286	3,843,569	1,205,193	18,981,819
Other financing sources (uses):								
Transfers Out:								
General Fund	(120,000)	-	(3,054,669)	-	(1,746,125)	(907,427)	(60,000)	(5,888,221)
Accommodations Tax - Local	-	-	-	-	-	-	-	-
Accommodations Tax - State	-	-	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-	-	-
Real Estate Transfer	-	-	-	-	-	-	-	-
Beach Preservation	-	-	-	-	-	-	-	-
Electric Franchise	-	-	-	-	-	-	-	-
TIF	-	-	-	-	-	-	-	-
Stormwater Utility	-	-	-	-	-	-	-	-
Debt Service Fund	(228,196)	-	-	(1,804,102)	(357,600)	(5,305,444)	-	(7,695,342)
Capital Projects Fund	(1,678,422)	(264,949)	-	-	(171,981)	(476,550)	-	(2,591,902)
Hurricane Effort	-	-	-	-	-	-	-	-
Transfers In:								
General Fund	-	-	-	-	-	-	-	-
Debt Service Fund	-	-	-	-	-	-	-	-
Capital Projects Fund	-	-	-	-	-	-	-	-
Total other financing sources (uses)	(2,026,618)	(264,949)	(3,054,669)	(1,804,102)	(2,275,706)	(6,689,421)	(60,000)	(16,175,465)
Net change in fund balance	2,592,907	353,111	(65,179)	275,594	1,350,580	(2,845,852)	1,145,193	2,806,354
Fund balance - beginning	8,692,393	991,676	3,269,872	4,508,965	6,422,605	11,873,362	7,182,347	42,941,220
Fund balance - ending	$ 11,285,300	$ 1,344,787	$ 3,204,693	$ 4,784,559	$ 7,773,185	$ 9,027,510	$ 8,327,540	$ 45,747,574

Revenue Analysis
General Fund

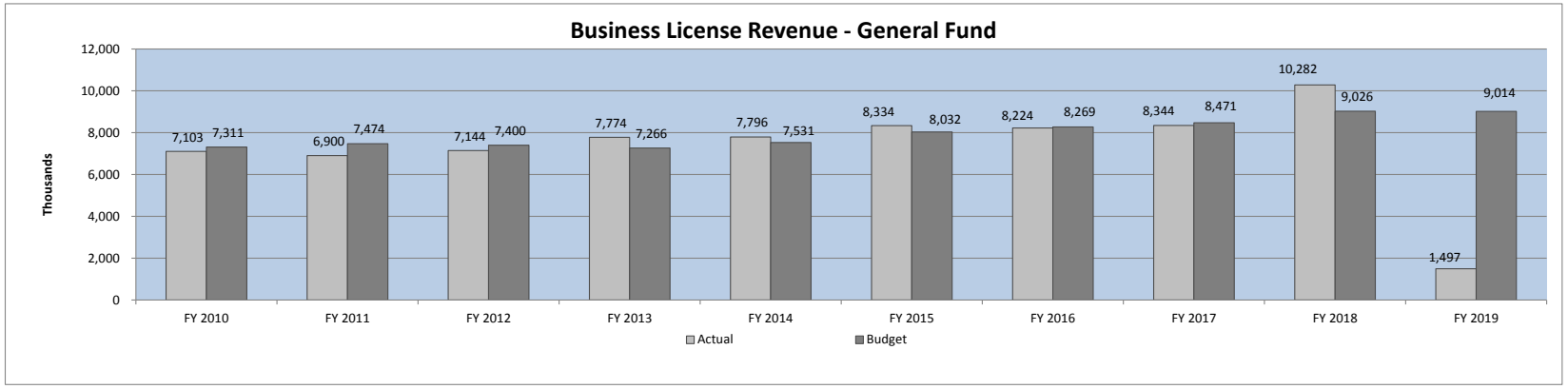
Ad Valorem Tax Revenue - General Fund
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	-	-	78,356	**78,356**	67,292	327,013	1,451,045	**1,845,350**	4,590,506	3,511,502	326,948	**8,428,956**	58,593	83,793	425,648	**568,034**	**10,920,696**
	0%	0%	1%	**1%**	1%	3%	13%	**17%**	42%	32%	3%	**77%**	1%	1%	4%	**5%**	**100%**
2011	-	30,269	38,170	**68,439**	109,183	255,076	870,761	**1,235,020**	8,481,389	345,407	243,722	**9,070,518**	87,177	177,576	317,449	**582,202**	**10,956,179**
	0%	0%	0%	**1%**	1%	2%	8%	**11%**	77%	3%	2%	**83%**	1%	2%	3%	**5%**	**100%**
2012	-	30,088	40,766	**70,854**	1,884	192,760	2,352,625	**2,547,269**	8,144,646	161,609	103,902	**8,410,157**	28,544	243,490	284,756	**556,790**	**11,585,070**
	0%	0%	0%	**1%**	0%	2%	20%	**22%**	70%	1%	1%	**73%**	0%	2%	2%	**5%**	**100%**
2013	-	26,703	134,190	**160,893**	1,884	262,845	2,371,616	**2,636,345**	7,713,999	159,541	167,078	**8,040,618**	181,678	196,830	223,929	**602,437**	**11,440,293**
	0%	0%	1%	**1%**	0%	2%	21%	**23%**	67%	1%	1%	**70%**	2%	2%	2%	**5%**	**100%**
2014	46,769	52,495	68,068	**167,332**	1,928	275,948	2,526,723	**2,804,599**	7,352,542	410,179	117,378	**7,880,099**	165,921	97,846	331,756	**595,523**	**11,447,553**
	0%	0%	1%	**1%**	0%	2%	22%	**24%**	64%	4%	1%	**69%**	1%	1%	3%	**5%**	**100%**
2015	38,766	40,487	78,203	**157,456**	1,930	65,991	1,847,436	**1,915,357**	8,174,584	801,920	407,838	**9,384,342**	86,866	68,042	282,220	**437,128**	**11,894,283**
	0%	0%	1%	**1%**	0%	1%	16%	**16%**	69%	7%	3%	**79%**	1%	1%	2%	**4%**	**100%**
2016	54,378	56,645	44,580	**155,603**	242,654	1,035,837	-	**1,278,491**	5,130,332	5,204,417	292,106	**10,626,855**	63,352	293,179	229,685	**586,216**	**12,647,165**
	0%	0%	0%	**1%**	2%	8%	0%	**10%**	41%	41%	2%	**84%**	1%	2%	2%	**5%**	**100%**
2017	-	45,492	151,125	**196,617**	96,211	1,256,627	124	**1,352,962**	5,313,733	5,282,564	(4,529)	**10,591,768**	257,292	232,513	340,437	**830,242**	**12,971,589**
	0%	0%	1%	**2%**	1%	10%	0%	**10%**	41%	41%	0%	**82%**	2%	2%	3%	**6%**	**100%**
2018	-	50,808	137,351	**188,159**	72,190	234,127	1,457,685	**1,764,002**	6,249,336	4,588,002	598,029	**11,435,367**	170,567	300,738	275,043	**746,348**	**14,133,876**
	0%	0%	1%	**1%**	1%	2%	10%	**12%**	44%	32%	4%	**81%**	1%	2%	2%	**5%**	***100%***
2019	-	91,400	156,556	**247,956**	97,341	300,315	1,050,641	**1,448,297**	6,248,987	5,499,525	-	**11,748,512**	-	-	-	**-**	**13,444,765**
	0%	1%	1%	**2%**	1%	2%	8%	**11%**	46%	41%	0%	**87%**	0%	0%	0%	**0%**	***100%***



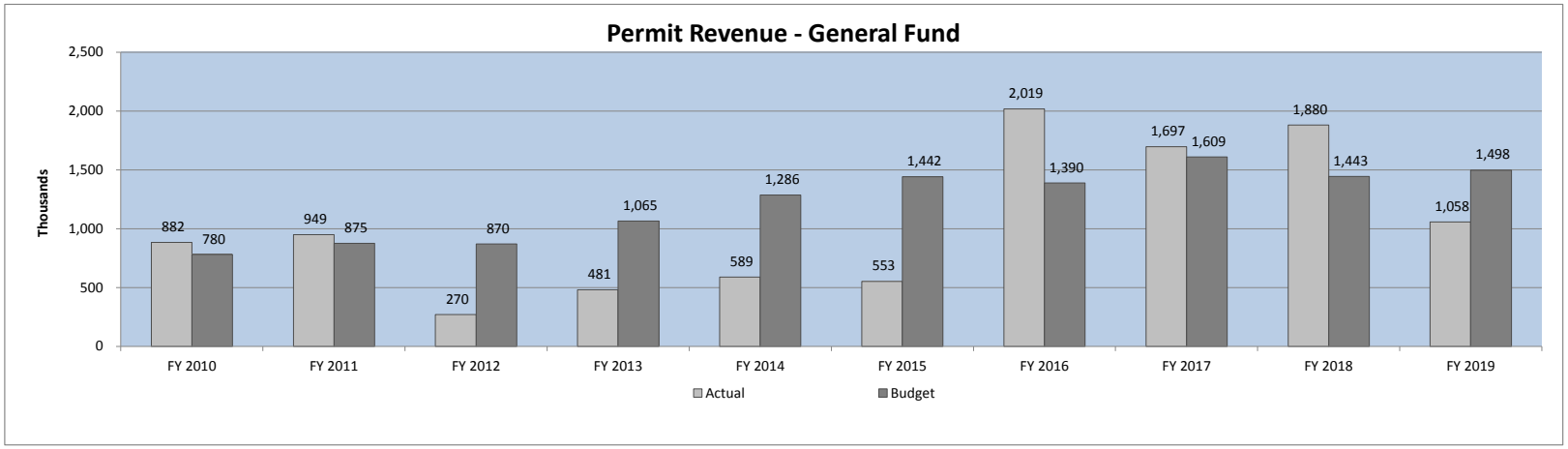
Business License Revenue - General Fund
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	4,033	46,255	45,979	**96,267**	38,556	17,736	72,775	**129,067**	327,317	282,390	666,682	**1,276,389**	460,723	970,312	4,170,741	**5,601,776**	**7,103,499**
	0%	1%	1%	**1%**	1%	0%	1%	**2%**	5%	4%	9%	**18%**	6%	14%	59%	**79%**	**100%**
2011	(3,187)	39,465	41,676	**77,954**	24,714	152,531	28,606	**205,851**	340,002	269,767	577,906	**1,187,675**	323,454	1,440,102	3,665,388	**5,428,944**	**6,900,424**
	0%	1%	1%	**1%**	0%	2%	0%	**3%**	5%	4%	8%	**17%**	5%	21%	53%	**79%**	**100%**
2012	49,981	77,084	36,720	**163,785**	14,200	139,677	24,945	**178,822**	291,257	264,084	591,324	**1,146,665**	305,333	1,636,696	3,713,025	**5,655,054**	**7,144,326**
	1%	1%	1%	**2%**	0%	2%	0%	**3%**	4%	4%	8%	**16%**	4%	23%	52%	**79%**	**100%**
2013	78,288	29,361	138,716	**246,365**	41,936	21,699	26,048	**89,683**	392,392	324,658	622,533	**1,339,583**	563,869	1,713,174	3,821,464	**6,098,507**	**7,774,138**
	1%	0%	2%	**3%**	1%	0%	0%	**1%**	5%	4%	8%	**17%**	7%	22%	49%	**78%**	**100%**
2014	24,453	29,154	31,656	**85,263**	34,931	34,452	30,588	**99,971**	337,677	434,118	709,908	**1,481,703**	477,588	1,404,224	4,247,160	**6,128,972**	**7,795,909**
	0%	0%	0%	**1%**	0%	0%	0%	**1%**	4%	6%	9%	**19%**	6%	18%	54%	**79%**	**100%**
2015	79,439	46,277	37,406	**163,122**	54,303	29,975	51,227	**135,505**	357,876	519,711	919,577	**1,797,164**	560,605	1,467,154	4,210,929	**6,238,688**	**8,334,479**
	1%	1%	0%	**2%**	1%	0%	1%	**2%**	4%	6%	11%	**22%**	7%	18%	51%	**75%**	**100%**
2016	27,568	80,864	36,572	**145,004**	29,088	27,176	38,215	**94,479**	548,654	602,120	624,890	**1,775,664**	687,639	1,448,058	4,073,467	**6,209,164**	**8,224,311**
	0%	1%	0%	**2%**	0%	0%	0%	**1%**	7%	7%	8%	**22%**	8%	18%	50%	**75%**	**100%**
2017	64,509	86,648	59,972	**211,129**	86,132	28,244	29,660	**144,036**	520,807	583,336	663,953	**1,768,096**	650,430	1,419,353	4,150,907	**6,220,690**	**8,343,951**
	1%	1%	1%	**3%**	1%	0%	0%	**2%**	6%	7%	8%	**21%**	8%	17%	50%	**75%**	**100%**
2018	67,290	30,256	20,838	**118,384**	28,558	18,345	30,319	**77,222**	651,902	620,383	876,833	**2,149,118**	820,658	1,802,887	5,314,075	**7,937,620**	**10,282,344**
	1%	0%	0%	**1%**	0%	0%	0%	**1%**	6%	6%	9%	**21%**	8%	18%	52%	**77%**	***100%***
2019	120,174	97,474	21,523	**239,171**	18,774	32,052	35,040	**85,866**	462,293	709,984	-	**1,172,277**	-	-	-	**-**	**1,497,314**
	8%	7%	1%	**16%**	1%	2%	2%	**6%**	31%	47%	0%	**78%**	0%	0%	0%	**0%**	***100%***



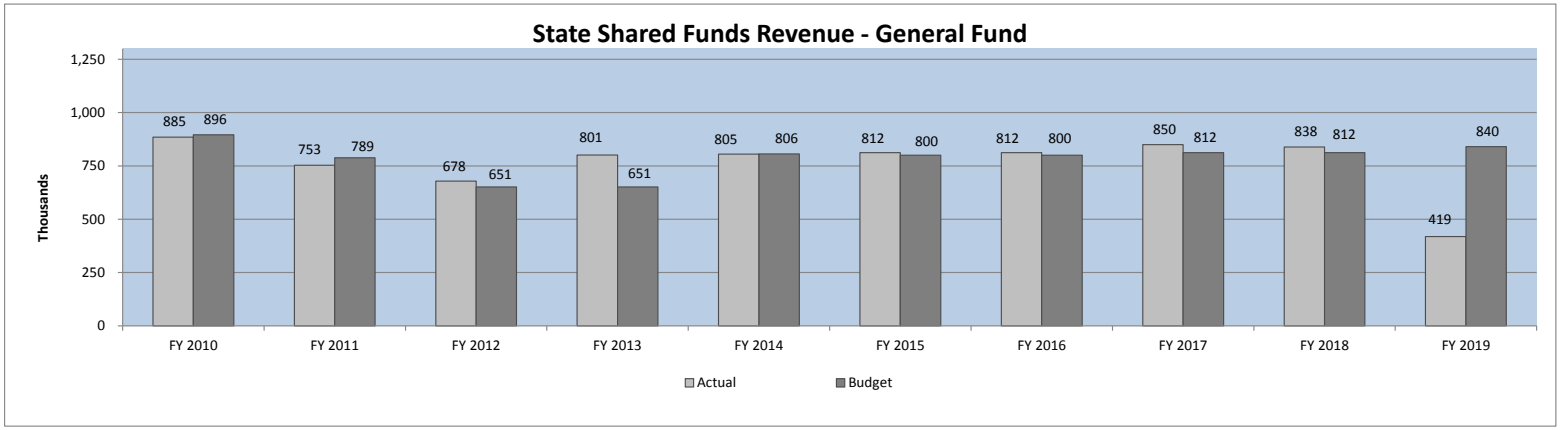
Permit Revenue - General Fund
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	99,605	52,821	56,007	**208,433**	82,571	71,027	82,625	**236,223**	70,169	53,022	106,621	**229,812**	66,537	79,327	61,982	**207,846**	**882,314**
	11%	6%	6%	**24%**	9%	8%	9%	**27%**	8%	6%	12%	**26%**	8%	9%	7%	**24%**	**100%**
2011	50,848	68,141	68,708	**187,697**	54,666	81,540	65,073	**201,279**	74,256	85,080	77,604	**236,940**	132,772	79,603	110,602	**322,977**	**948,893**
	5%	7%	7%	**20%**	6%	9%	7%	**21%**	8%	9%	8%	**25%**	14%	8%	12%	**34%**	**100%**
2012	71,670	90,029	87,044	**248,743**	80,248	88,254	79,794	**248,296**	68,949	71,770	91,818	**232,537**	59,871	75,966	81,426	**217,263**	**946,839**
	8%	10%	9%	**26%**	8%	9%	8%	**26%**	7%	8%	10%	**25%**	6%	8%	9%	**23%**	**100%**
2013	53,762	61,982	80,835	**196,579**	93,771	190,034	154,528	**438,333**	100,033	79,519	105,922	**285,474**	160,723	139,171	147,885	**447,779**	**1,368,165**
	4%	5%	6%	**14%**	7%	14%	11%	**32%**	7%	6%	8%	**21%**	12%	10%	11%	**33%**	**100%**
2014	89,686	99,858	94,556	**284,100**	108,540	86,657	126,785	**321,982**	118,811	120,791	166,600	**406,202**	95,269	173,872	89,899	**359,040**	**1,371,324**
	7%	7%	7%	**21%**	8%	6%	9%	**23%**	9%	9%	12%	**30%**	7%	13%	7%	**26%**	**100%**
2015	64,487	98,823	162,089	**325,399**	139,853	79,470	125,358	**344,681**	130,328	97,689	112,305	**340,322**	105,162	100,893	149,288	**355,343**	**1,365,745**
	5%	7%	12%	**24%**	10%	6%	9%	**25%**	10%	7%	8%	**25%**	8%	7%	11%	**26%**	**100%**
2016	100,767	319,063	101,951	**521,781**	113,000	243,173	96,279	**452,452**	123,260	129,013	304,442	**556,715**	112,799	106,680	268,241	**487,720**	**2,018,668**
	5%	16%	5%	**26%**	6%	12%	5%	**22%**	6%	6%	15%	**28%**	6%	5%	13%	**24%**	**100%**
2017	84,579	151,705	108,292	**344,576**	105,919	203,734	184,066	**493,719**	160,748	160,575	139,856	**461,179**	141,799	110,359	145,807	**397,965**	**1,697,439**
	5%	9%	6%	**20%**	6%	12%	11%	**29%**	9%	9%	8%	**27%**	8%	7%	9%	**23%**	**100%**
2018	114,217	150,687	75,196	**340,100**	316,243	185,048	208,245	**709,536**	161,773	147,768	124,883	**434,424**	133,612	125,350	137,208	**396,170**	**1,880,230**
	6%	8%	4%	**18%**	17%	10%	11%	**38%**	9%	8%	7%	**23%**	7%	7%	7%	**21%**	***100%***
2019	96,100	155,990	157,720	**409,810**	159,615	123,830	97,878	**381,323**	137,075	130,264	-	**267,339**	-	-	-	**-**	**1,058,472**
	9%	15%	15%	**39%**	15%	12%	9%	**36%**	13%	12%	0%	**25%**	0%	0%	0%	**0%**	***100%***



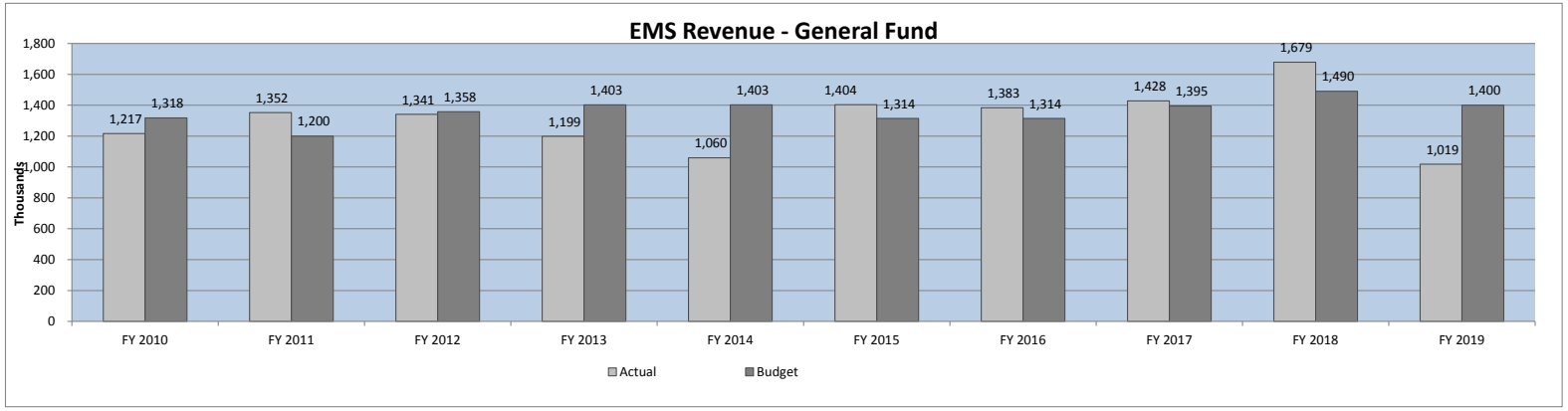
State Shared Revenue - General Fund
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	-	-	211,471	**211,471**	-	-	-	**-**	211,471	-	-	**211,471**	250,259	-	211,471	**461,730**	**884,672**
	0%	0%	24%	**24%**	0%	0%	0%	**0%**	24%	0%	0%	**24%**	28%	0%	24%	**52%**	**100%**
2011	-	-	191,494	**191,494**	-	-	-	**-**	191,494	-	-	**191,494**	185,000	-	185,000	**370,000**	**752,988**
	0%	0%	25%	**25%**	0%	0%	0%	**0%**	25%	0%	0%	**25%**	25%	0%	25%	**49%**	**100%**
2012	-	-	-	**-**	168,419	-	-	**168,419**	168,420	-	-	**168,420**	168,419	-	173,112	**341,531**	**678,370**
	0%	0%	0%	**0%**	25%	0%	0%	**25%**	25%	0%	0%	**25%**	25%	0%	26%	**50%**	**100%**
2013	-	-	-	**-**	284,858	-	-	**284,858**	171,862	-	-	**171,862**	171,850	-	172,089	**343,939**	**800,659**
	0%	0%	0%	**0%**	36%	0%	0%	**36%**	21%	0%	0%	**21%**	21%	0%	21%	**43%**	**100%**
2014	-	-	-	**-**	171,850	-	-	**171,850**	284,773	-	-	**284,773**	171,849	-	176,555	**348,404**	**805,027**
	0%	0%	0%	**0%**	21%	0%	0%	**21%**	35%	0%	0%	**35%**	21%	0%	22%	**43%**	**100%**
2015	-	-	-	**-**	270,657	-	-	**270,657**	176,555	-	-	**176,555**	176,555	-	188,318	**364,873**	**812,085**
	0%	0%	0%	**0%**	33%	0%	0%	**33%**	22%	0%	0%	**22%**	22%	0%	23%	**45%**	**100%**
2016	-	-	-	**-**	235,369	-	-	**235,369**	188,318	-	-	**188,318**	188,317	-	200,318	**388,635**	**812,322**
	0%	0%	0%	**0%**	29%	0%	0%	**29%**	23%	0%	0%	**23%**	23%	0%	25%	**48%**	**100%**
2017	-	-	-	**-**	239,980	-	-	**239,980**	200,080	-	-	**200,080**	200,081	274	209,491	**409,846**	**849,906**
	0%	0%	0%	**0%**	28%	0%	0%	**28%**	24%	0%	0%	**24%**	24%	0%	25%	**48%**	**100%**
2018	-	-	-	**-**	209,491	-	-	**209,491**	209,490	-	-	**209,490**	209,491	361	209,490	**419,342**	**838,323**
	0%	0%	0%	**0%**	25%	0%	0%	**25%**	25%	0%	0%	**25%**	25%	0%	25%	**50%**	***100%***
2019	-	-	-	**-**	209,491	-	-	**209,491**	209,436	-	-	**209,436**	-	-	-	**-**	**418,927**
	0%	0%	0%	**0%**	50%	0%	0%	**50%**	50%	0%	0%	**50%**	0%	0%	0%	**0%**	***100%***



EMS Revenue - General Fund
Revenues by Month/Fiscal Year

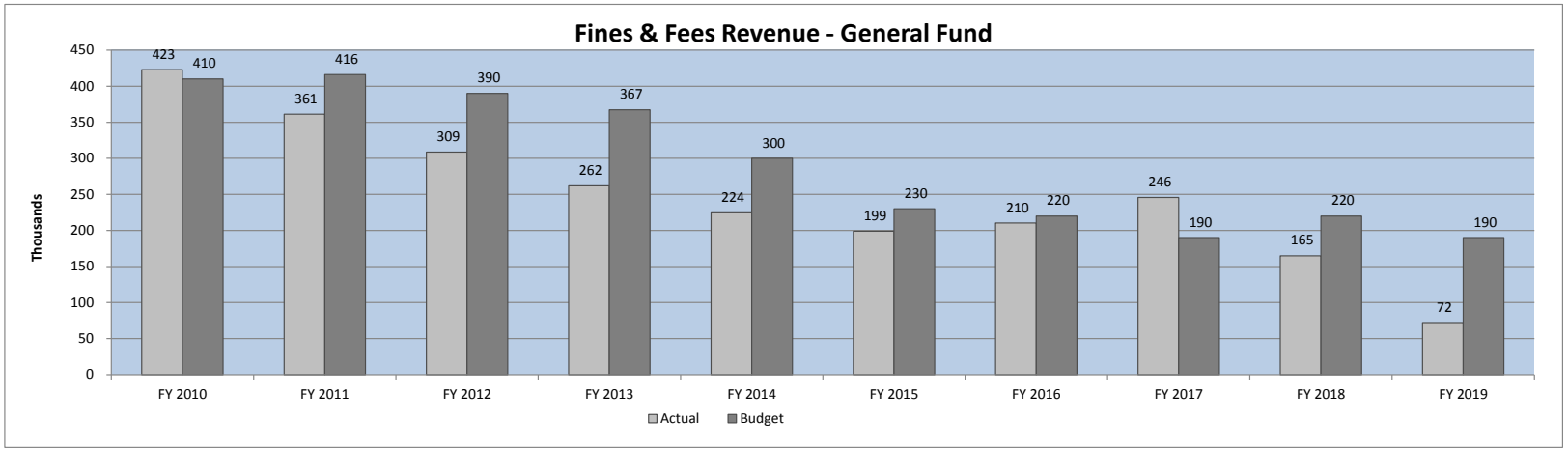
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	137,337	124,999	87,121	**349,457**	88,332	76,386	89,281	**253,999**	55,126	141,559	122,861	**319,546**	82,541	98,124	113,032	**293,697**	**1,216,699**
	11%	10%	7%	**29%**	7%	6%	7%	**21%**	5%	12%	10%	**26%**	7%	8%	9%	**24%**	**100%**
2011	169,655	92,567	101,958	**364,180**	86,469	132,634	87,598	**306,701**	102,245	105,484	89,346	**297,075**	110,559	132,638	140,935	**384,132**	**1,352,088**
	13%	7%	8%	**27%**	6%	10%	6%	**23%**	8%	8%	7%	**22%**	8%	10%	10%	**28%**	**100%**
2012	139,667	112,393	152,366	**404,426**	115,675	92,479	67,460	**275,614**	126,932	118,145	57,136	**302,213**	147,555	129,493	81,486	**358,534**	**1,340,787**
	10%	8%	11%	**30%**	9%	7%	5%	**21%**	9%	9%	4%	**23%**	11%	10%	6%	**27%**	**100%**
2013	106,231	151,772	126,620	**384,623**	130,091	118,591	(9,389)	**239,293**	67,034	186,703	173,705	**427,442**	131,131	138,721	(122,342)	**147,510**	**1,198,868**
	9%	13%	11%	**32%**	11%	10%	-1%	**20%**	6%	16%	14%	**36%**	11%	12%	-10%	**12%**	**100%**
2014	131,108	154,512	212,357	**497,977**	101,666	102,896	117,678	**322,240**	102,756	116,511	129,441	**348,708**	138,482	110,654	(358,143)	**(109,007)**	**1,059,918**
	12%	15%	20%	**47%**	10%	10%	11%	**30%**	10%	11%	12%	**33%**	13%	10%	-34%	**-10%**	**100%**
2015	139,480	111,016	153,870	**404,366**	103,719	105,108	140,616	**349,443**	140,547	123,631	143,645	**407,823**	147,740	111,812	(17,402)	**242,150**	**1,403,782**
	10%	8%	11%	**29%**	7%	7%	10%	**25%**	10%	9%	10%	**29%**	11%	8%	-1%	**17%**	**100%**
2016	145,913	131,219	149,176	**426,308**	139,828	87,393	148,402	**375,623**	112,393	131,696	172,762	**416,851**	69,518	232,641	(137,445)	**164,714**	**1,383,496**
	11%	9%	11%	**31%**	10%	6%	11%	**27%**	8%	10%	12%	**30%**	5%	17%	-10%	**12%**	**100%**
2017	233,539	147,126	154,104	**534,769**	27,675	204,987	131,154	**363,816**	124,606	190,909	(45,560)	**269,955**	(11,399)	216,007	55,243	**259,851**	**1,428,391**
	16%	10%	11%	**37%**	2%	14%	9%	**25%**	9%	13%	-3%	**19%**	-1%	15%	4%	**18%**	**100%**
2018	227,954	169,694	44,667	**442,315**	127,532	99,611	140,296	**367,439**	104,158	168,123	127,172	**399,453**	135,701	191,899	141,759	**469,359**	**1,678,566**
	14%	10%	3%	**26%**	8%	6%	8%	**22%**	6%	10%	8%	**24%**	8%	11%	8%	**28%**	***100%***
2019	156,264	141,829	113,277	**411,370**	118,673	109,743	110,944	**339,360**	121,778	146,152	-	**267,930**	-	-	-	**-**	**1,018,660**
	15%	14%	11%	**40%**	12%	11%	11%	**33%**	12%	14%	0%	**26%**	0%	0%	0%	**0%**	***100%***



The decreases in various months reflect the impact of the entry of allowances for doubtful accounts receivable.

Fines & Fees Revenue - General Fund
Revenues by Month/Fiscal Year

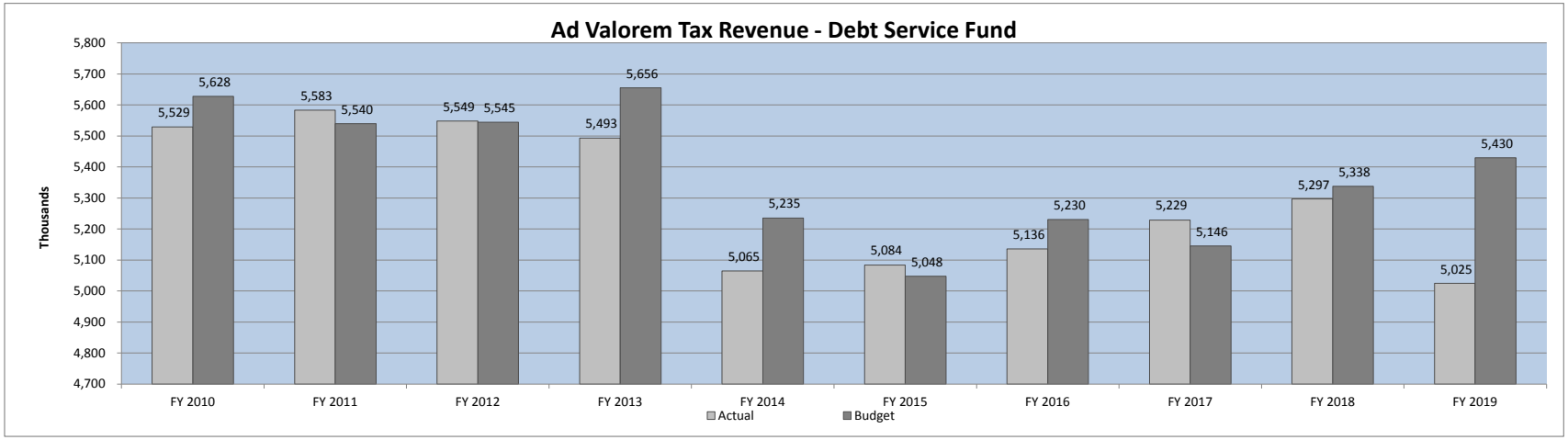
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	42,800	32,955	36,215	**111,970**	36,450	32,096	34,975	**103,521**	28,129	40,868	33,968	**102,965**	34,019	34,325	36,242	**104,586**	**423,042**
	10%	8%	9%	**26%**	9%	8%	8%	**24%**	7%	10%	8%	**24%**	8%	8%	9%	**25%**	**100%**
2011	38,861	32,833	40,636	**112,330**	31,196	31,461	22,224	**84,881**	27,464	28,646	31,823	**87,933**	24,453	27,978	23,577	**76,008**	**361,152**
	11%	9%	11%	**31%**	9%	9%	6%	**24%**	8%	8%	9%	**24%**	7%	8%	7%	**21%**	**100%**
2012	26,127	21,110	26,871	**74,108**	23,055	22,082	33,296	**78,433**	20,900	29,050	32,463	**82,413**	25,408	24,821	23,525	**73,754**	**308,708**
	8%	7%	9%	**24%**	7%	7%	11%	**25%**	7%	9%	11%	**27%**	8%	8%	8%	**24%**	**100%**
2013	25,225	24,053	25,239	**74,517**	19,393	19,883	19,780	**59,056**	19,020	19,730	18,492	**57,242**	26,122	19,470	25,615	**71,207**	**262,022**
	10%	9%	10%	**28%**	7%	8%	8%	**23%**	7%	8%	7%	**22%**	10%	7%	10%	**27%**	**100%**
2014	24,380	19,279	20,202	**63,861**	21,124	12,485	12,491	**46,100**	19,130	11,526	22,510	**53,166**	22,167	16,194	22,959	**61,320**	**224,447**
	11%	9%	9%	**28%**	9%	6%	6%	**21%**	9%	5%	10%	**24%**	10%	7%	10%	**27%**	**100%**
2015	22,775	20,648	19,129	**62,552**	23,113	8,384	13,102	**44,599**	15,627	11,952	20,059	**47,638**	15,074	16,732	12,353	**44,159**	**198,948**
	11%	10%	10%	**31%**	12%	4%	7%	**22%**	8%	6%	10%	**24%**	8%	8%	6%	**22%**	**100%**
2016	33,048	12,328	20,823	**66,199**	10,496	8,970	16,720	**36,186**	12,797	19,495	15,217	**47,509**	18,856	21,097	20,396	**60,349**	**210,243**
	16%	6%	10%	**31%**	5%	4%	8%	**17%**	6%	9%	7%	**23%**	9%	10%	10%	**29%**	**100%**
2017	24,176	19,646	19,884	**63,706**	9,382	28,133	16,057	**53,572**	22,322	20,542	23,081	**65,945**	24,121	17,686	20,796	**62,603**	**245,826**
	10%	8%	8%	**26%**	4%	11%	7%	**22%**	9%	8%	9%	**27%**	10%	7%	8%	**25%**	**100%**
2018	17,399	24,300	12,084	**53,783**	19,328	11,301	7,101	**37,730**	9,275	10,654	13,185	**33,114**	10,002	17,440	12,780	**40,222**	**164,849**
	11%	15%	7%	**33%**	12%	7%	4%	**23%**	6%	6%	8%	**20%**	6%	11%	8%	**24%**	***100%***
2019	17,479	13,410	5,153	**36,042**	9,652	10,750	12,346	**32,748**	3,417	-	-	**3,417**	-	-	-	**-**	**72,207**
	24%	19%	7%	**50%**	13%	15%	17%	**45%**	5%	0%	0%	**5%**	0%	0%	0%	**0%**	***100%***



Revenue Analysis
Debt Service Fund

Ad Valorem Tax Revenue - Debt Service Fund
Revenues by Month/Fiscal Year

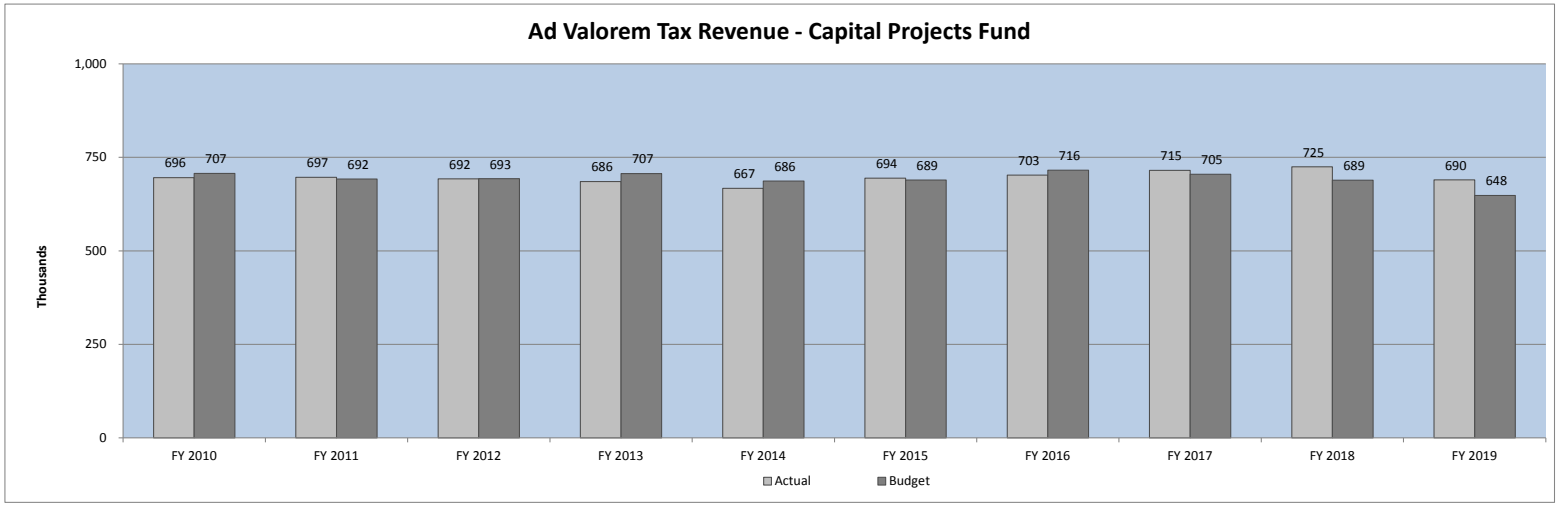
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	-	-	35,188	**35,188**	31,846	161,506	740,179	**933,531**	2,341,918	1,790,050	164,937	**4,296,905**	27,003	38,421	198,355	**263,779**	**5,529,403**
	0%	0%	1%	**1%**	1%	3%	13%	**17%**	42%	32%	3%	**78%**	0%	1%	4%	**5%**	**100%**
2011	-	14,056	19,474	**33,530**	137,269	45,817	443,940	**627,026**	4,327,075	175,432	123,482	**4,625,989**	44,456	90,456	161,938	**296,850**	**5,583,395**
	0%	0%	0%	**1%**	2%	1%	8%	**11%**	77%	3%	2%	**83%**	1%	2%	3%	**5%**	**100%**
2012	-	12,613	18,462	**31,075**	901	95,634	1,124,306	**1,220,841**	3,894,155	76,875	49,170	**4,020,200**	14,113	119,383	143,029	**276,525**	**5,548,641**
	0%	0%	0%	**1%**	0%	2%	20%	**22%**	70%	1%	1%	**72%**	0%	2%	3%	**5%**	**100%**
2013	-	12,753	60,683	**73,436**	901	125,422	1,133,694	**1,260,017**	3,687,079	76,280	79,467	**3,842,826**	86,850	94,022	136,001	**316,873**	**5,493,152**
	0%	0%	1%	**1%**	0%	2%	21%	**23%**	67%	1%	1%	**70%**	2%	2%	2%	**6%**	**100%**
2014	19,946	23,588	28,897	**72,431**	857	124,303	1,119,117	**1,244,277**	3,252,452	181,448	51,206	**3,485,106**	72,776	43,465	146,920	**263,161**	**5,064,975**
	0%	0%	1%	**1%**	0%	2%	22%	**25%**	64%	4%	1%	**69%**	1%	1%	3%	**5%**	**100%**
2015	16,925	17,910	32,824	**67,659**	854	27,777	791,943	**820,574**	3,492,584	342,628	173,279	**4,008,491**	37,611	27,770	122,088	**187,469**	**5,084,193**
	0%	0%	1%	**1%**	0%	1%	16%	**16%**	69%	7%	3%	**79%**	1%	1%	2%	**4%**	**100%**
2016	23,184	24,069	18,521	**65,774**	100,211	439,482	-	**539,693**	2,071,548	2,102,279	114,927	**4,288,754**	26,318	120,558	95,146	**242,022**	**5,136,243**
	0%	0%	0%	**1%**	2%	9%	0%	**11%**	40%	41%	2%	**83%**	1%	2%	2%	**5%**	**100%**
2017	-	18,223	61,654	**79,877**	34,796	505,466	50	**540,312**	2,146,469	2,132,522	(3,095)	**4,275,896**	102,195	93,676	137,265	**333,136**	**5,229,221**
	0%	0%	1%	**2%**	1%	10%	0%	**10%**	41%	41%	0%	**82%**	2%	2%	3%	**6%**	**100%**
2018	-	20,452	51,639	**72,091**	29,164	89,883	543,277	**662,324**	2,343,251	1,719,187	222,579	**4,285,017**	62,503	112,442	102,646	**277,591**	**5,297,023**
	0%	0%	1%	**1%**	1%	2%	10%	**13%**	44%	32%	4%	**81%**	1%	2%	2%	**5%**	***100%***
2019	-	33,492	55,085	**88,577**	36,489	105,100	392,042	**533,631**	2,341,624	2,060,751	-	**4,402,375**	-	-	-	**-**	**5,024,583**
	0%	1%	1%	**2%**	1%	2%	8%	**11%**	47%	41%	0%	**88%**	0%	0%	0%	**0%**	***100%***



Revenue Analysis
Capital Projects Fund

Ad Valorem Tax Revenue - Capital Projects Fund
Revenues by Month/Fiscal Year

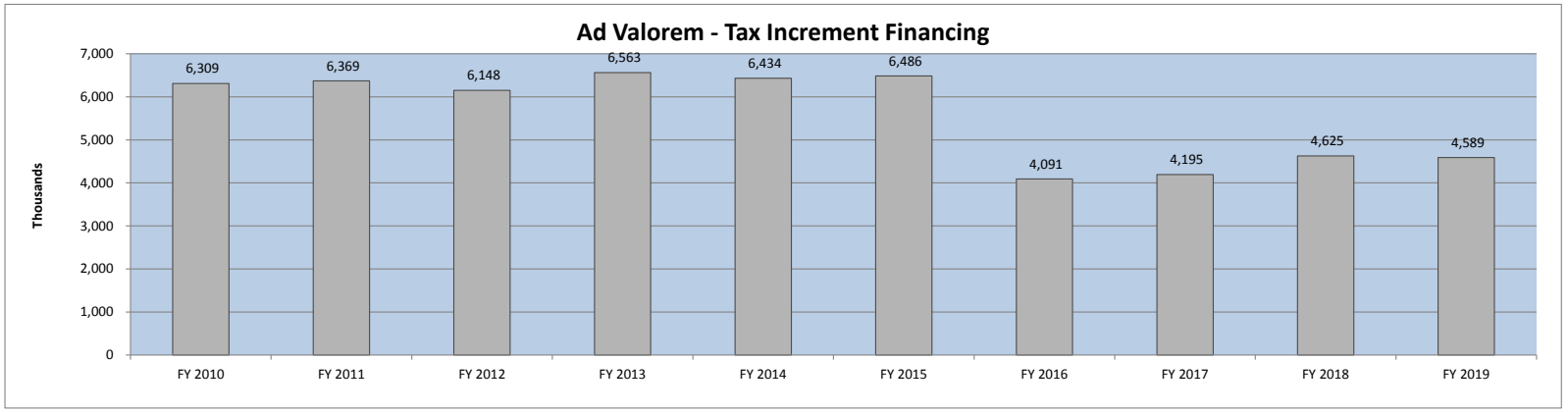
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	-	-	4,582	**4,582**	4,377	20,964	92,359	**117,700**	292,269	223,398	20,798	**536,465**	3,826	5,380	27,891	**37,097**	**695,844**
	0%	0%	1%	**1%**	1%	3%	13%	**17%**	42%	32%	3%	**77%**	1%	1%	4%	**5%**	**100%**
2011	-	1,754	2,431	**4,185**	6,654	16,191	55,402	**78,247**	539,984	21,892	15,409	**577,285**	5,550	11,288	20,208	**37,046**	**696,763**
	0%	0%	0%	**1%**	1%	2%	8%	**11%**	77%	3%	2%	**83%**	1%	2%	3%	**5%**	**100%**
2012	-	1,574	2,304	**3,878**	112	11,935	140,304	**152,351**	485,952	9,593	6,136	**501,681**	1,761	14,898	17,849	**34,508**	**692,418**
	0%	0%	0%	**1%**	0%	2%	20%	**22%**	70%	1%	1%	**72%**	0%	2%	3%	**5%**	**100%**
2013	-	1,591	7,573	**9,164**	112	15,652	141,476	**157,240**	460,118	9,519	9,917	**479,554**	10,838	11,734	16,971	**39,543**	**685,501**
	0%	0%	1%	**1%**	0%	2%	21%	**23%**	67%	1%	1%	**70%**	2%	2%	2%	**6%**	**100%**
2014	2,594	3,071	3,682	**9,347**	113	16,135	147,373	**163,621**	429,065	23,937	6,755	**459,757**	9,594	5,710	19,341	**34,645**	**667,370**
	0%	0%	1%	**1%**	0%	2%	22%	**25%**	64%	4%	1%	**69%**	1%	1%	3%	**5%**	**100%**
2015	2,233	2,362	4,323	**8,918**	112	3,660	107,853	**111,625**	477,836	46,877	23,649	**548,362**	5,067	3,786	16,480	**25,333**	**694,238**
	0%	0%	1%	**1%**	0%	1%	16%	**16%**	69%	7%	3%	**79%**	1%	1%	2%	**4%**	**100%**
2016	3,172	3,295	2,539	**9,006**	13,677	60,120	-	**73,797**	283,404	287,608	15,723	**586,735**	3,601	16,493	13,017	**33,111**	**702,649**
	0%	0%	0%	**1%**	2%	9%	0%	**11%**	40%	41%	2%	**84%**	1%	2%	2%	**5%**	**100%**
2017	-	2,493	8,435	**10,928**	4,760	69,152	7	**73,919**	293,653	291,746	(423)	**584,976**	13,981	12,815	18,779	**45,575**	**715,398**
	0%	0%	1%	**2%**	1%	10%	0%	**10%**	41%	41%	0%	**82%**	2%	2%	3%	**6%**	**100%**
2018	-	2,798	7,065	**9,863**	3,996	12,297	74,325	**90,618**	320,575	235,198	30,451	**586,224**	8,550	15,383	14,043	**37,976**	**724,681**
	0%	0%	1%	**1%**	1%	2%	10%	**13%**	44%	32%	4%	**81%**	1%	2%	2%	**5%**	***100%***
2019	-	4,582	7,536	**12,118**	4,992	14,423	53,839	**73,254**	321,620	283,051	-	**604,671**	-	-	-	**-**	**690,043**
	0%	1%	1%	**2%**	1%	2%	8%	**11%**	47%	41%	0%	**88%**	0%	0%	0%	**0%**	***100%***



Revenue Analysis
Other Governmental Funds

Ad Valorem Tax Revenue - Tax Increment Fund
Revenues by Month/Fiscal Year

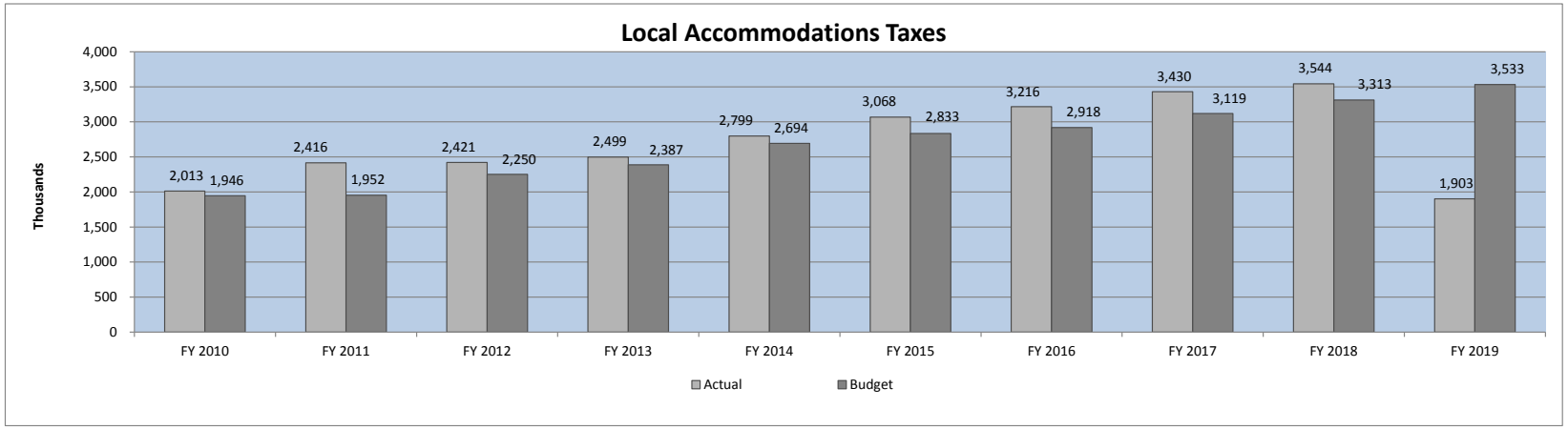
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	-	-	-	**-**	-	177,438	-	**177,438**	3,293,599	2,304,305	113,484	**5,711,388**	107,390	40,162	272,134	**419,686**	**6,308,512**
	0%	0%	0%	**0%**	0%	3%	0%	**3%**	52%	37%	2%	**91%**	2%	1%	4%	**7%**	**100%**
2011	-	-	-	**-**	68,005	89,358	187,546	**344,909**	4,710,989	687,642	178,805	**5,577,436**	62,076	5,920	378,744	**446,740**	**6,369,085**
	0%	0%	0%	**0%**	1%	1%	3%	**5%**	74%	11%	3%	**88%**	1%	0%	6%	**7%**	**100%**
2012	-	-	134,930	**134,930**	-	30,657	656,024	**686,681**	5,094,739	67,339	(241,460)	**4,920,618**	86,114	-	320,147	**406,261**	**6,148,490**
	0%	0%	2%	**2%**	0%	0%	11%	**11%**	83%	1%	-4%	**80%**	1%	0%	5%	**7%**	**100%**
2013	-	-	106,817	**106,817**	-	41,044	737,098	**778,142**	5,190,634	85,238	108,444	**5,384,316**	29,698	22,378	241,224	**293,300**	**6,562,575**
	0%	0%	2%	**2%**	0%	1%	11%	**12%**	79%	1%	2%	**82%**	0%	0%	4%	**4%**	**100%**
2014	-	-	23,471	**23,471**	-	97,683	744,461	**842,144**	4,902,187	225,060	68,112	**5,195,359**	155,990	40,546	176,058	**372,594**	**6,433,568**
	0%	0%	0%	**0%**	0%	2%	12%	**13%**	76%	3%	1%	**81%**	2%	1%	3%	**6%**	**100%**
2015	-	-	82,120	**82,120**	-	57,382	212,603	**269,985**	5,916,904	70,080	163,782	**6,150,766**	17,136	40,483	(74,419)	**(16,800)**	**6,486,071**
	0%	0%	1%	**1%**	0%	1%	3%	**4%**	91%	1%	3%	**95%**	0%	1%	-1%	**0%**	**100%**
2016	(16,652)	32,383	63,421	**79,152**	91,900	65,118	3,021,513	**3,178,531**	-	659,675	107,960	**767,635**	25,748	25,177	14,537	**65,462**	**4,090,780**
	0%	1%	2%	**2%**	2%	2%	74%	**78%**	0%	16%	3%	**19%**	1%	1%	0%	**2%**	**100%**
2017	-	12,189	61,692	**73,881**	14,923	22,123	1,438,199	**1,475,245**	364,166	2,056,156	104,090	**2,524,412**	26,756	17,532	77,004	**121,292**	**4,194,830**
	0%	0%	1%	**2%**	0%	1%	34%	**35%**	9%	49%	2%	**60%**	1%	0%	2%	**3%**	**100%**
2018	-	-	25,885	**25,885**	17,717	1,711	104,569	**123,997**	2,256,112	1,996,725	52,531	**4,305,368**	94,637	24,721	50,292	**169,650**	**4,624,900**
	0%	0%	1%	**1%**	0%	0%	2%	**3%**	49%	43%	1%	**93%**	2%	1%	1%	**4%**	***100%***
2019	-	24,609	21,167	**45,776**	24,487	5,556	(40,767)	**(10,724)**	2,462,557	2,091,799	-	**4,554,356**	-	-	-	**-**	**4,589,408**
	0%	1%	0%	**1%**	1%	0%	-1%	**0%**	54%	46%	0%	**99%**	0%	0%	0%	**0%**	***100%***



The original TIF went through tax year 2014/fiscal year 2015 and included the school district participating at 75% for both operating and debt millage. The TIF has been extended for 10 years; however, the school district changed its participation to exclude operating millage. Therefore, TIF revenues will be less in fiscal years 2016 and forward. TIF revenues by design are expected to grow via redevelopment; $50 million is the capped addition for the 10 years. Revenues for the early years of the 10 year extension are expected to be in the $4 millions, but will need to exceed $5 million in the latter years to average $5 million/year or $50 million in total.

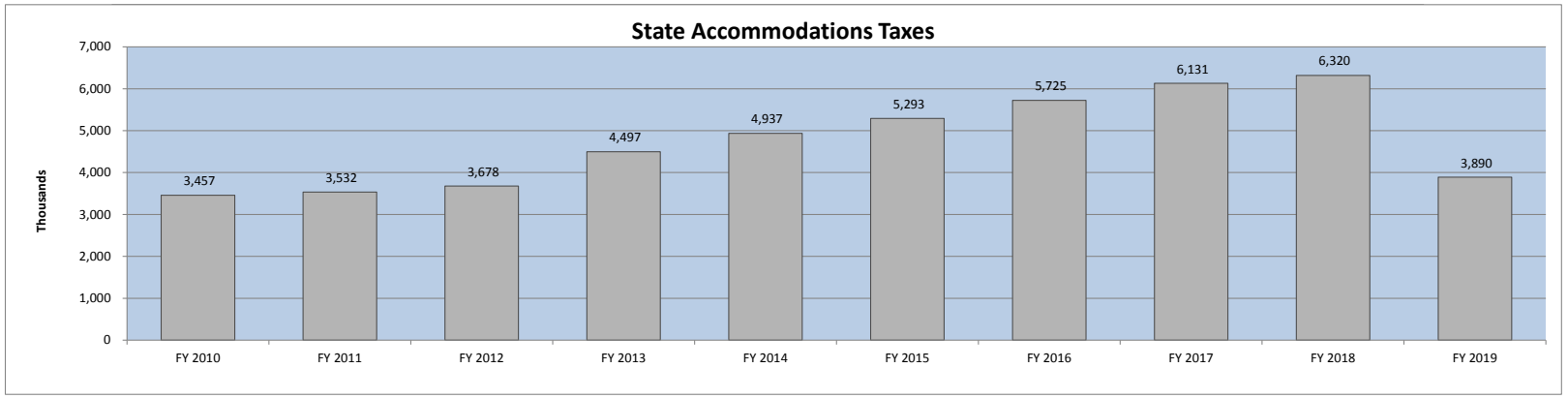
Local ATAX Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	38,603	(8,613)	27,306	**57,296**	819,940	15,273	6,635	**841,848**	170,250	8,362	8,778	**187,390**	174,777	22,785	728,424	**925,986**	**2,012,520**
	2%	0%	1%	**3%**	41%	1%	0%	**42%**	8%	0%	0%	**9%**	9%	1%	36%	**46%**	**100%**
2011	(5,205)	45,837	31,159	**71,791**	910,512	42,056	17,687	**970,255**	150,400	27,663	8,136	**186,199**	176,081	35,580	976,358	**1,188,019**	**2,416,264**
	0%	2%	1%	**3%**	38%	2%	1%	**40%**	6%	1%	0%	**8%**	7%	1%	40%	**49%**	**100%**
2012	-	-	74,028	**74,028**	916,910	31,421	15,270	**963,601**	195,051	17,880	16,566	**229,497**	219,758	44,376	889,438	**1,153,572**	**2,420,698**
	0%	0%	3%	**3%**	38%	1%	1%	**40%**	8%	1%	1%	**9%**	9%	2%	37%	**48%**	**100%**
2013	(90)	66,048	26,046	**92,004**	968,704	41,267	21,440	**1,031,411**	181,869	17,634	18,328	**217,831**	237,082	55,152	865,587	**1,157,821**	**2,499,067**
	0%	3%	1%	**4%**	39%	2%	1%	**41%**	7%	1%	1%	**9%**	9%	2%	35%	**46%**	**100%**
2014	(161)	57,191	49,253	**106,283**	1,038,038	43,637	21,317	**1,102,992**	222,282	17,380	30,005	**269,667**	253,315	38,769	1,027,757	**1,319,841**	**2,798,783**
	0%	2%	2%	**4%**	37%	2%	1%	**39%**	8%	1%	1%	**10%**	9%	1%	37%	**47%**	**100%**
2015	(614)	66,510	88,566	**154,462**	1,159,004	45,603	18,112	**1,222,719**	261,750	14,873	14,870	**291,493**	271,055	50,135	1,078,475	**1,399,665**	**3,068,339**
	0%	2%	3%	**5%**	38%	1%	1%	**40%**	9%	0%	0%	**10%**	9%	2%	35%	**46%**	**100%**
2016	(815)	67,305	56,154	**122,644**	1,229,155	57,316	23,698	**1,310,169**	270,942	14,323	26,827	**312,092**	321,509	60,802	1,088,634	**1,470,945**	**3,215,850**
	0%	2%	2%	**4%**	38%	2%	1%	**41%**	8%	0%	1%	**10%**	10%	2%	34%	**46%**	**100%**
2017	(2)	104,685	75,399	**180,082**	1,037,898	266,822	22,416	**1,327,136**	247,350	24,056	28,495	**299,901**	343,957	64,311	1,214,992	**1,623,260**	**3,430,379**
	0%	3%	2%	**5%**	30%	8%	1%	**39%**	7%	1%	1%	**9%**	10%	2%	35%	**47%**	**100%**
2018	121	81,067	50,523	**131,711**	1,274,638	60,517	23,190	**1,358,345**	329,491	17,387	22,406	**369,284**	373,769	60,383	1,250,418	**1,684,570**	**3,543,910**
	0%	2%	1%	**4%**	36%	2%	1%	**38%**	9%	0%	1%	**10%**	11%	2%	35%	**48%**	***100%***
2019	35	110,663	69,539	**180,237**	1,281,174	52,300	25,754	**1,359,228**	336,642	26,974	-	**363,616**	-	-	-	**-**	**1,903,081**
	0%	6%	4%	**9%**	67%	3%	1%	**71%**	18%	1%	0%	**19%**	0%	0%	0%	**0%**	***100%***



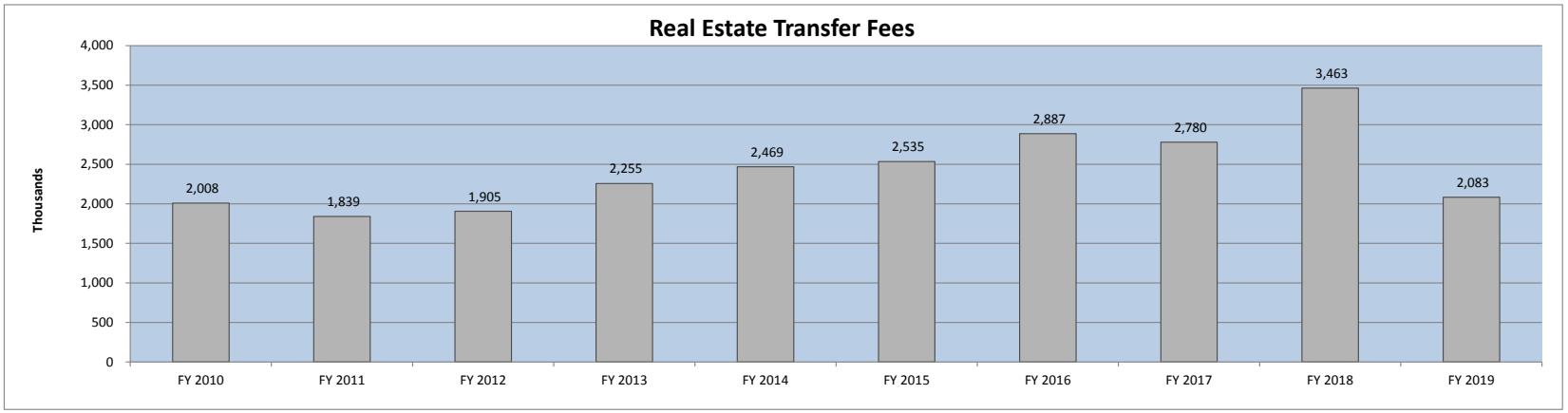
State ATAX Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	-	-	-	**-**	1,740,535	-	-	**1,740,535**	451,817	-	-	**451,817**	186,174	-	1,078,401	**1,264,575**	**3,456,927**
	0%	0%	0%	**0%**	50%	0%	0%	**50%**	13%	0%	0%	**13%**	5%	0%	31%	**37%**	**100%**
2011	-	-	-	**-**	1,793,945	-	-	**1,793,945**	450,930	-	-	**450,930**	171,509	-	1,116,037	**1,287,546**	**3,532,421**
	0%	0%	0%	**0%**	51%	0%	0%	**51%**	13%	0%	0%	**13%**	5%	0%	32%	**36%**	**100%**
2012	-	-	-	**-**	1,727,579	-	-	**1,727,579**	465,848	-	-	**465,848**	217,109	-	1,267,859	**1,484,968**	**3,678,395**
	0%	0%	0%	**0%**	47%	0%	0%	**47%**	13%	0%	0%	**13%**	6%	0%	34%	**40%**	**100%**
2013	-	-	-	**-**	1,748,948	-	-	**1,748,948**	662,990	-	-	**662,990**	561,109	-	1,523,646	**2,084,755**	**4,496,693**
	0%	0%	0%	**0%**	39%	0%	0%	**39%**	15%	0%	0%	**15%**	12%	0%	34%	**46%**	**100%**
2014	-	-	-	**-**	2,286,725	-	-	**2,286,725**	634,879	-	-	**634,879**	307,969	-	1,707,034	**2,015,003**	**4,936,607**
	0%	0%	0%	**0%**	46%	0%	0%	**46%**	13%	0%	0%	**13%**	6%	0%	35%	**41%**	**100%**
2015	-	-	-	**-**	2,480,925	-	-	**2,480,925**	717,888	-	-	**717,888**	288,354	-	1,806,288	**2,094,642**	**5,293,455**
	0%	0%	0%	**0%**	47%	0%	0%	**47%**	14%	0%	0%	**14%**	5%	0%	34%	**40%**	**100%**
2016	-	-	-	**-**	2,588,597	-	-	**2,588,597**	846,937	-	-	**846,937**	354,505	-	1,934,945	**2,289,450**	**5,724,984**
	0%	0%	0%	**0%**	45%	0%	0%	**45%**	15%	0%	0%	**15%**	6%	0%	34%	**40%**	**100%**
2017	-	-	-	**-**	2,793,958	-	-	**2,793,958**	747,978	-	-	**747,978**	417,652	-	2,171,824	**2,589,476**	**6,131,412**
	0%	0%	0%	**0%**	46%	0%	0%	**46%**	12%	0%	0%	**12%**	7%	0%	35%	**42%**	**100%**
2018	-	-	-	**-**	2,809,551	-	-	**2,809,551**	858,253	-	-	**858,253**	397,776	-	2,254,419	**2,652,195**	**6,319,999**
	0%	0%	0%	**0%**	44%	0%	0%	**44%**	14%	0%	0%	**14%**	6%	0%	36%	**42%**	***100%***
2019	-	-	-	**-**	3,034,478	-	-	**3,034,478**	855,629	-	-	**855,629**	-	-	-	**-**	**3,890,107**
	0%	0%	0%	**0%**	78%	0%	0%	**78%**	22%	0%	0%	**22%**	0%	0%	0%	**0%**	***100%***



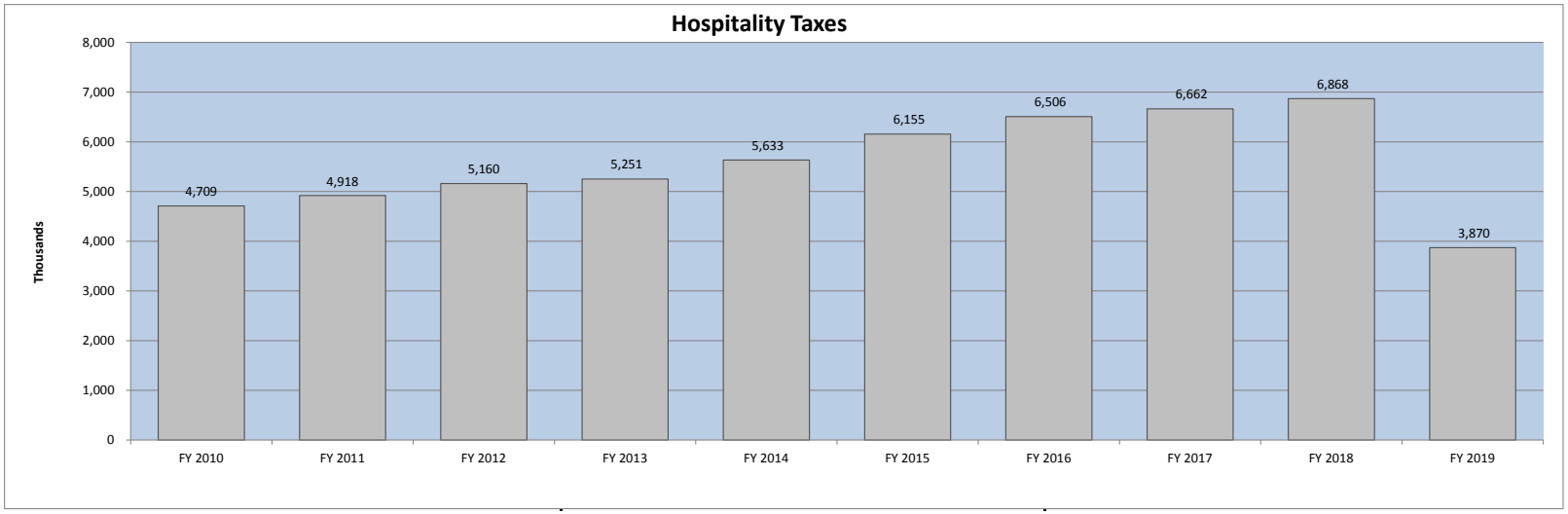
Real Estate Transfer Fee Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	207,759	220,308	128,039	**556,106**	188,968	149,608	179,144	**517,720**	117,350	117,506	161,453	**396,309**	183,415	171,416	183,046	**537,877**	**2,008,012**
	10%	11%	6%	**28%**	9%	7%	9%	**26%**	6%	6%	8%	**20%**	9%	9%	9%	**27%**	**100%**
2011	180,979	144,389	146,780	**472,148**	141,028	119,705	145,657	**406,390**	115,899	107,221	157,051	**380,171**	183,418	216,696	180,421	**580,535**	**1,839,244**
	10%	8%	8%	**26%**	8%	7%	8%	**22%**	6%	6%	9%	**21%**	10%	12%	10%	**32%**	**100%**
2012	139,450	159,226	150,358	**449,034**	159,205	138,744	162,077	**460,026**	136,677	108,630	182,752	**428,059**	188,721	211,887	167,732	**568,340**	**1,905,459**
	7%	8%	8%	**24%**	8%	7%	9%	**24%**	7%	6%	10%	**22%**	10%	11%	9%	**30%**	**100%**
2013	172,658	159,179	177,345	**509,182**	211,885	183,982	183,700	**579,567**	134,456	179,334	143,641	**457,431**	221,937	252,528	234,462	**708,927**	**2,255,107**
	8%	7%	8%	**23%**	9%	8%	8%	**26%**	6%	8%	6%	**20%**	10%	11%	10%	**31%**	**100%**
2014	220,560	260,824	213,791	**695,175**	281,351	203,317	150,674	**635,342**	149,784	122,915	182,008	**454,707**	243,718	213,052	226,887	**683,657**	**2,468,881**
	9%	11%	9%	**28%**	11%	8%	6%	**26%**	6%	5%	7%	**18%**	10%	9%	9%	**28%**	**100%**
2015	221,317	199,496	188,301	**609,114**	253,080	150,389	268,055	**671,524**	160,395	114,066	229,625	**504,086**	215,245	263,128	271,835	**750,208**	**2,534,932**
	9%	8%	7%	**24%**	10%	6%	11%	**26%**	6%	4%	9%	**20%**	8%	10%	11%	**30%**	**100%**
2016	234,595	279,002	202,973	**716,570**	216,847	167,854	261,485	**646,186**	229,220	198,334	244,795	**672,349**	251,805	249,871	350,366	**852,042**	**2,887,147**
	8%	10%	7%	**25%**	8%	6%	9%	**22%**	8%	7%	8%	**23%**	9%	9%	12%	**30%**	**100%**
2017	211,072	245,654	244,422	**701,148**	174,911	178,434	226,500	**579,845**	199,693	169,245	219,557	**588,495**	285,421	351,313	274,090	**910,824**	**2,780,312**
	8%	9%	9%	**25%**	6%	6%	8%	**21%**	7%	6%	8%	**21%**	10%	13%	10%	**33%**	**100%**
2018	264,872	340,779	262,410	**868,061**	335,365	223,959	264,198	**823,522**	265,998	199,667	255,934	**721,599**	324,009	352,736	373,562	**1,050,307**	**3,463,489**
	8%	10%	8%	**25%**	10%	6%	8%	**24%**	8%	6%	7%	**21%**	9%	10%	11%	**30%**	***100%***
2019	296,001	313,882	206,316	**816,199**	320,404	263,233	289,595	**873,232**	218,269	175,129	-	**393,398**	-	-	-	**-**	**2,082,829**
	14%	15%	10%	**39%**	15%	13%	14%	**42%**	10%	8%	0%	**19%**	0%	0%	0%	**0%**	***100%***



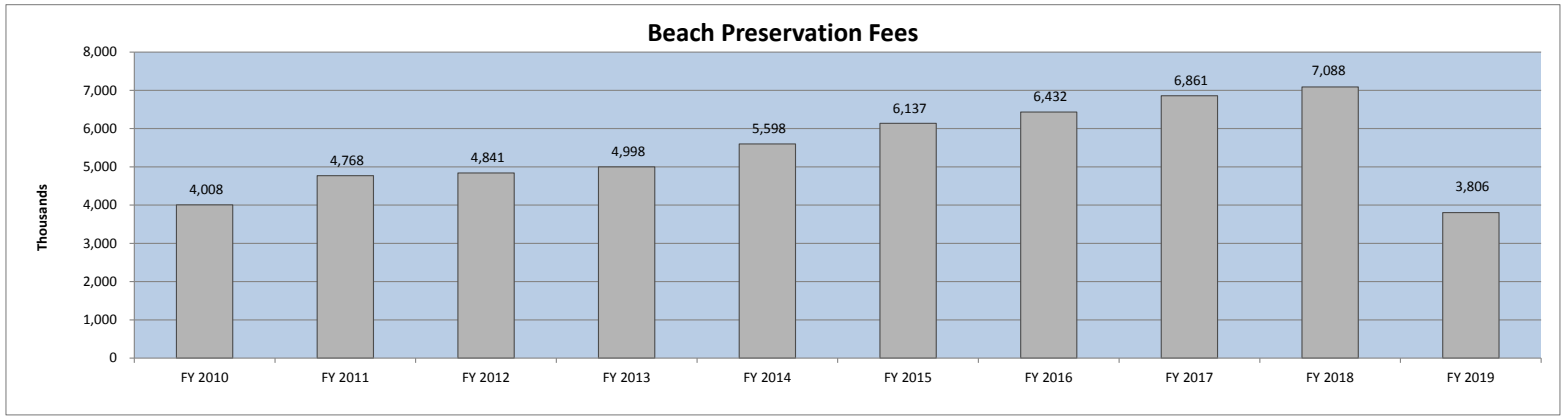
Hospitality Tax Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	44,438	56,501	100,791	**201,730**	1,267,411	91,091	74,812	**1,433,314**	663,467	78,680	93,164	**835,311**	666,197	125,941	1,446,314	**2,238,452**	**4,708,807**
	1%	1%	2%	**4%**	27%	2%	2%	**30%**	14%	2%	2%	**18%**	14%	3%	31%	**48%**	**100%**
2011	(20,576)	146,094	94,078	**219,596**	1,331,329	106,561	56,760	**1,494,650**	648,822	152,296	108,558	**909,676**	652,633	172,589	1,468,447	**2,293,669**	**4,917,591**
	0%	3%	2%	**4%**	27%	2%	1%	**30%**	13%	3%	2%	**18%**	13%	4%	30%	**47%**	**100%**
2012	-	-	361,462	**361,462**	1,205,720	51,838	209,020	**1,466,578**	636,640	125,824	119,275	**881,739**	695,699	232,479	1,522,177	**2,450,355**	**5,160,134**
	0%	0%	7%	**7%**	23%	1%	4%	**28%**	12%	2%	2%	**17%**	13%	5%	29%	**47%**	**100%**
2013	-	227,053	167,624	**394,677**	1,244,946	163,155	114,410	**1,522,511**	635,422	139,769	124,403	**899,594**	691,648	214,191	1,528,374	**2,434,213**	**5,250,995**
	0%	4%	3%	**8%**	24%	3%	2%	**29%**	12%	3%	2%	**17%**	13%	4%	29%	**46%**	**100%**
2014	-	250,531	220,872	**471,403**	1,267,698	183,659	125,344	**1,576,701**	706,599	117,024	132,645	**956,268**	754,213	211,502	1,663,343	**2,629,058**	**5,633,430**
	0%	4%	4%	**8%**	23%	3%	2%	**28%**	13%	2%	2%	**17%**	13%	4%	30%	**47%**	**100%**
2015	-	263,460	250,552	**514,012**	1,376,186	210,948	135,505	**1,722,639**	782,101	115,615	147,023	**1,044,739**	801,957	243,058	1,828,599	**2,873,614**	**6,155,004**
	0%	4%	4%	**8%**	22%	3%	2%	**28%**	13%	2%	2%	**17%**	13%	4%	30%	**47%**	**100%**
2016	(2,451)	296,736	254,972	**549,257**	1,473,719	215,836	143,710	**1,833,265**	831,682	135,776	140,685	**1,108,143**	920,040	235,957	1,859,644	**3,015,641**	**6,506,306**
	0%	5%	4%	**8%**	23%	3%	2%	**28%**	13%	2%	2%	**17%**	14%	4%	29%	**46%**	**100%**
2017	(112)	307,641	266,071	**573,600**	1,280,180	386,522	172,512	**1,839,214**	732,298	144,942	168,931	**1,046,171**	925,322	284,577	1,992,989	**3,202,888**	**6,661,873**
	0%	5%	4%	**9%**	19%	6%	3%	**28%**	11%	2%	3%	**16%**	14%	4%	30%	**48%**	**100%**
2018	(1,896)	350,984	272,962	**622,050**	1,354,343	305,889	176,091	**1,836,323**	863,424	184,537	167,049	**1,215,010**	947,412	333,953	1,913,039	**3,194,404**	**6,867,787**
	0%	5%	4%	**9%**	20%	4%	3%	**27%**	13%	3%	2%	**18%**	14%	5%	28%	**47%**	***100%***
2019	(9,311)	519,830	311,840	**822,359**	1,442,824	308,357	184,810	**1,935,991**	940,109	171,194	-	**1,111,303**	-	-	-	**-**	**3,869,653**
	0%	13%	8%	**21%**	37%	8%	5%	**50%**	24%	4%	0%	**29%**	0%	0%	0%	**0%**	***100%***



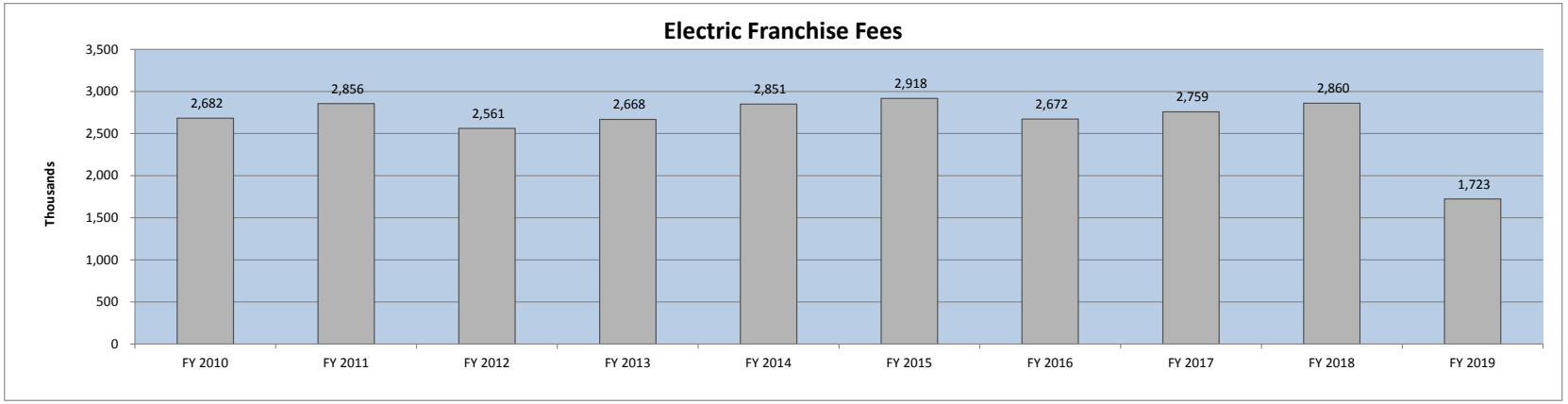
Beach Preservation Fee Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	(702)	63,314	52,187	**114,799**	1,639,541	29,679	13,288	**1,682,508**	338,203	14,067	14,762	**367,032**	348,112	43,936	1,451,885	**1,843,933**	**4,008,272**
	0%	2%	1%	**3%**	41%	1%	0%	**42%**	8%	0%	0%	**9%**	9%	1%	36%	**46%**	**100%**
2011	(10,438)	88,512	60,479	**138,553**	1,820,966	75,388	28,103	**1,924,457**	282,152	50,282	14,107	**346,541**	347,333	65,374	1,946,123	**2,358,830**	**4,768,381**
	0%	2%	1%	**3%**	38%	2%	1%	**40%**	6%	1%	0%	**7%**	7%	1%	41%	**49%**	**100%**
2012	-	-	142,519	**142,519**	1,841,404	51,817	19,994	**1,913,215**	415,258	30,533	40,206	**485,997**	436,879	83,910	1,778,875	**2,299,664**	**4,841,395**
	0%	0%	3%	**3%**	38%	1%	0%	**40%**	9%	1%	1%	**10%**	9%	2%	37%	**48%**	**100%**
2013	(181)	128,096	52,091	**180,006**	1,937,409	82,534	42,880	**2,062,823**	367,737	35,193	36,733	**439,663**	474,164	110,304	1,731,172	**2,315,640**	**4,998,132**
	0%	3%	1%	**4%**	39%	2%	1%	**41%**	7%	1%	1%	**9%**	9%	2%	35%	**46%**	**100%**
2014	(321)	114,381	98,505	**212,565**	2,076,077	87,274	42,634	**2,205,985**	444,563	34,761	60,009	**539,333**	506,631	77,538	2,055,513	**2,639,682**	**5,597,565**
	0%	2%	2%	**4%**	37%	2%	1%	**39%**	8%	1%	1%	**10%**	9%	1%	37%	**47%**	**100%**
2015	(1,229)	133,020	177,134	**308,925**	2,318,006	91,207	36,223	**2,445,436**	523,502	29,746	29,738	**582,986**	542,110	100,271	2,156,951	**2,799,332**	**6,136,679**
	0%	2%	3%	**5%**	38%	1%	1%	**40%**	9%	0%	0%	**10%**	9%	2%	35%	**46%**	**100%**
2016	(1,630)	134,604	112,309	**245,283**	2,458,309	114,632	47,395	**2,620,336**	541,885	28,645	53,661	**624,191**	643,018	121,604	2,177,268	**2,941,890**	**6,431,700**
	0%	2%	2%	**4%**	38%	2%	1%	**41%**	8%	0%	1%	**10%**	10%	2%	34%	**46%**	**100%**
2017	(6)	209,371	150,800	**360,165**	2,075,794	533,645	44,832	**2,654,271**	494,699	48,112	56,991	**599,802**	687,914	128,623	2,429,983	**3,246,520**	**6,860,758**
	0%	3%	2%	**5%**	30%	8%	1%	**39%**	7%	1%	1%	**9%**	10%	2%	35%	**47%**	**100%**
2018	241	162,135	101,045	**263,421**	2,549,276	121,035	46,379	**2,716,690**	658,983	34,774	44,811	**738,568**	747,540	120,764	2,500,837	**3,369,141**	**7,087,820**
	0%	2%	1%	**4%**	36%	2%	1%	**38%**	9%	0%	1%	**10%**	11%	2%	35%	**48%**	***100%***
2019	70	221,325	139,080	**360,475**	2,562,348	104,599	51,408	**2,718,355**	673,384	53,947	-	**727,331**	-	-	-	**-**	**3,806,161**
	0%	6%	4%	**9%**	67%	3%	1%	**71%**	18%	1%	0%	**19%**	0%	0%	0%	**0%**	***100%***



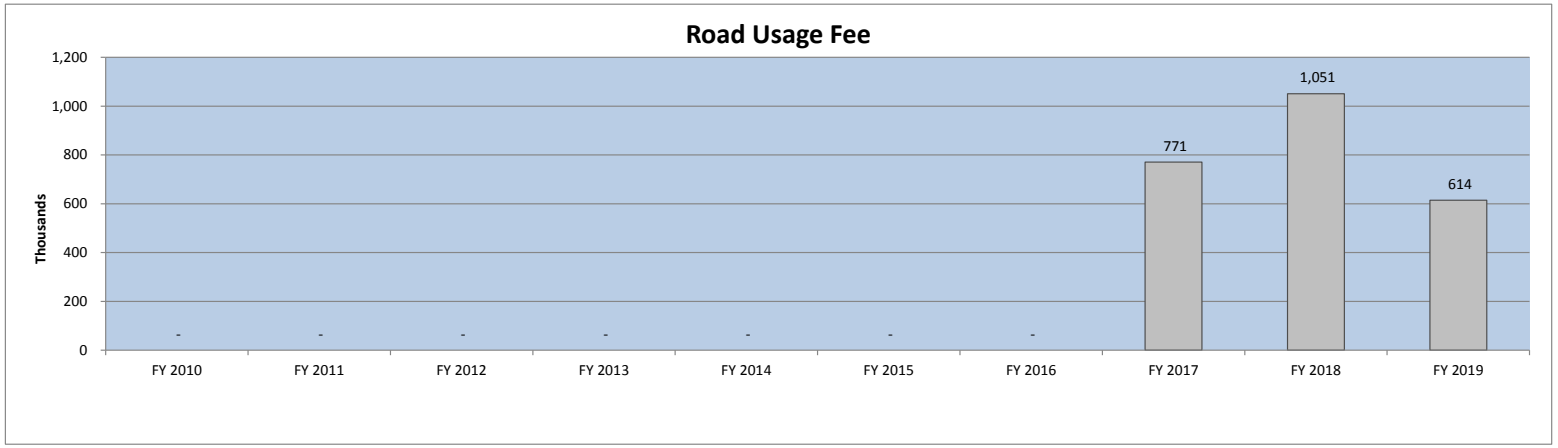
Electric Franchise Fee Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	270,908	275,206	-	**546,114**	240,225	216,760	165,708	**622,693**	402,001	-	264,959	**666,960**	240,741	193,650	412,116	**846,507**	**2,682,274**
	10%	10%	0%	**20%**	9%	8%	6%	**23%**	15%	0%	10%	**25%**	9%	7%	15%	**32%**	**100%**
2011	270,936	320,260	283,996	**875,192**	-	235,592	172,932	**408,524**	195,356	285,018	271,238	**751,612**	184,755	189,001	446,953	**820,709**	**2,856,037**
	9%	11%	10%	**31%**	0%	8%	6%	**14%**	7%	10%	9%	**26%**	6%	7%	16%	**29%**	**100%**
2012	285,086	315,558	272,993	**873,637**	201,785	163,538	-	**365,323**	163,242	184,930	194,209	**542,381**	186,263	190,617	403,073	**779,953**	**2,561,294**
	11%	12%	11%	**34%**	8%	6%	0%	**14%**	6%	7%	8%	**21%**	7%	7%	16%	**30%**	**100%**
2013	267,900	296,782	253,419	**818,101**	209,120	191,263	179,717	**580,100**	213,986	213,665	220,684	**648,335**	213,437	179,862	228,570	**621,869**	**2,668,405**
	10%	11%	9%	**31%**	8%	7%	7%	**22%**	8%	8%	8%	**24%**	8%	7%	9%	**23%**	**100%**
2014	276,806	294,926	274,448	**846,180**	211,839	183,669	194,716	**590,224**	230,745	296,174	226,560	**753,479**	215,220	203,769	242,046	**661,035**	**2,850,918**
	10%	10%	10%	**30%**	7%	6%	7%	**21%**	8%	10%	8%	**26%**	8%	7%	8%	**23%**	**100%**
2015	295,086	309,064	291,986	**896,136**	220,360	193,729	213,329	**627,418**	228,430	264,365	262,821	**755,616**	211,358	196,172	231,640	**639,170**	**2,918,340**
	10%	11%	10%	**31%**	8%	7%	7%	**21%**	8%	9%	9%	**26%**	7%	7%	8%	**22%**	**100%**
2016	280,750	299,517	267,312	**847,579**	212,060	182,593	172,665	**567,318**	-	193,842	249,866	**443,708**	204,750	184,120	424,509	**813,379**	**2,671,984**
	11%	11%	10%	**32%**	8%	7%	6%	**21%**	0%	7%	9%	**17%**	8%	7%	16%	**30%**	**100%**
2017	-	300,541	333,053	**633,594**	289,538	219,568	165,837	**674,943**	168,934	207,031	209,820	**585,785**	179,145	216,348	468,876	**864,369**	**2,758,691**
	0%	11%	12%	**23%**	10%	8%	6%	**24%**	6%	8%	8%	**21%**	6%	8%	17%	**31%**	**100%**
2018	-	286,171	302,024	**588,195**	280,004	242,318	207,471	**729,793**	177,218	286,059	272,016	**735,293**	183,936	206,385	416,234	**806,555**	**2,859,836**
	0%	10%	11%	**21%**	10%	8%	7%	**26%**	6%	10%	10%	**26%**	6%	7%	15%	**28%**	***100%***
2019	-	284,487	300,539	**585,026**	287,235	225,289	176,572	**689,096**	217,205	231,783	-	**448,988**	-	-	-	**-**	**1,723,110**
	0%	17%	17%	**34%**	17%	13%	10%	**40%**	13%	13%	0%	**26%**	0%	0%	0%	**0%**	***100%***



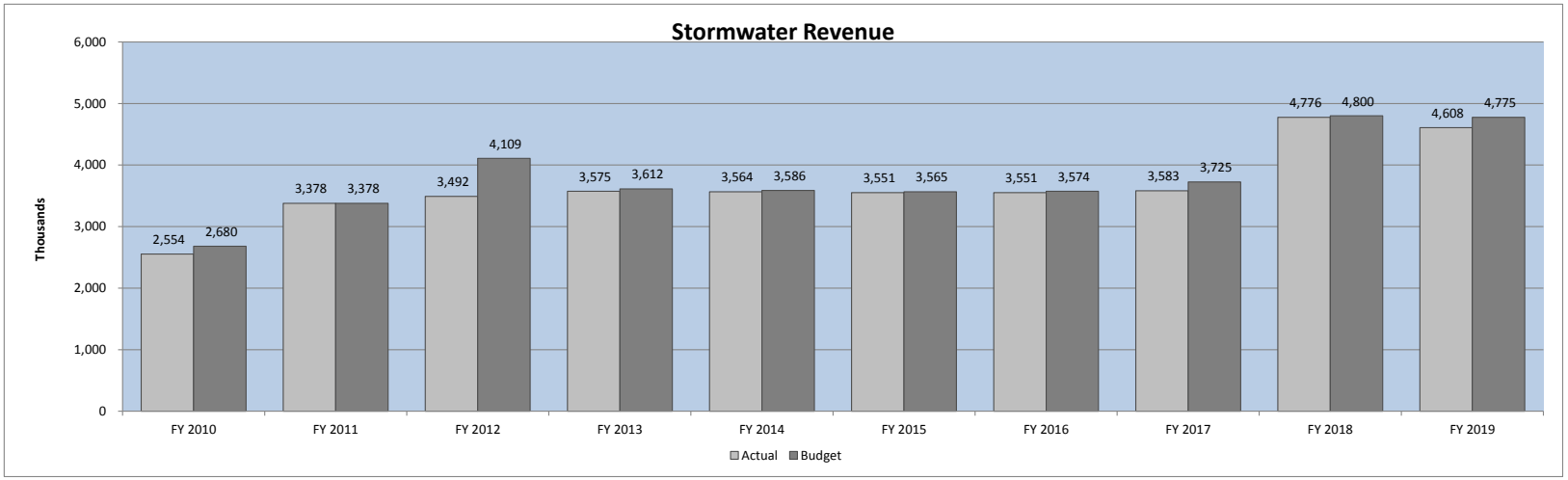
Road Usage Fee Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	-	-	-	**-**	-	-	-	**-**	-	-	-	**-**	-	-	-	**-**	**-**
	0%	0%	0%	**0%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	***0%***
2011	-	-	-	**-**	-	-	-	**-**	-	-	-	**-**	-	-	-	**-**	**-**
	0%	0%	0%	**0%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	***0%***
2012	-	-	-	**-**	-	-	-	**-**	-	-	-	**-**	-	-	-	**-**	**-**
	0%	0%	0%	**0%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	***0%***
2013	-	-	-	**-**	-	-	-	**-**	-	-	-	**-**	-	-	-	**-**	**-**
	0%	0%	0%	**0%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	***0%***
2014	-	-	-	**-**	-	-	-	**-**	-	-	-	**-**	-	-	-	**-**	**-**
	0%	0%	0%	**0%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	***0%***
2015	-	-	-	**-**	-	-	-	**-**	-	-	-	**-**	-	-	-	**-**	**-**
	0%	0%	0%	**0%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	***0%***
2016	-	-	-	**-**	-	-	-	**-**	-	-	-	**-**	-	-	-	**-**	**-**
	0%	0%	0%	**0%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	***0%***
2017	-	-	-	**-**	-	-	-	**-**	234,219	177,589	96,349	**508,157**	79,193	89,733	93,611	**262,536**	**770,694**
	0%	0%	0%	**0%**	0%	0%	0%	**0%**	30%	23%	13%	**66%**	10%	12%	12%	**34%**	**100%**
2018	-	80,207	94,638	**174,845**	82,102	90,943	76,552	**249,597**	70,645	84,843	102,170	**257,658**	89,556	86,895	192,273	**368,724**	**1,050,824**
	0%	8%	9%	**17%**	8%	9%	7%	**24%**	7%	8%	10%	**25%**	9%	8%	18%	**35%**	***100%***
2019	-	87,547	102,912	**190,459**	79,022	94,297	79,701	**253,020**	71,450	99,400	-	**170,850**	-	-	-	**-**	**614,329**
	0%	14%	17%	**31%**	13%	15%	13%	**41%**	12%	16%	0%	**28%**	0%	0%	0%	**0%**	***100%***



New source of revenue established during FY2017.

Business-Type Activities – Stormwater Utility

Stormwater Utility Fee Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	-	-	-	**-**	-	19,050	-	**19,050**	350,669	1,974,032	94,673	**2,419,374**	12,245	21,898	81,404	**115,547**	**2,553,971**
	0%	0%	0%	**0%**	0%	1%	0%	**1%**	14%	77%	4%	**95%**	0%	1%	3%	**5%**	**100%**
2011	-	-	-	**-**	37,610	20,063	245,605	**303,278**	2,779,689	70,455	68,467	**2,918,611**	39,449	-	116,441	**155,890**	**3,377,779**
	0%	0%	0%	**0%**	1%	1%	7%	**9%**	82%	2%	2%	**86%**	1%	0%	3%	**5%**	**100%**
2012	-	-	-	**-**	-	48,454	638,172	**686,626**	2,535,992	-	46,507	**2,582,499**	93,932	27,723	101,099	**222,754**	**3,491,879**
	0%	0%	0%	**0%**	0%	1%	18%	**20%**	73%	0%	1%	**74%**	3%	1%	3%	**6%**	**100%**
2013	-	-	26,892	**26,892**	-	15,678	720,714	**736,392**	2,467,893	40,437	77,488	**2,585,818**	11,532	15,464	198,835	**225,831**	**3,574,933**
	0%	0%	1%	**1%**	0%	0%	20%	**21%**	69%	1%	2%	**72%**	0%	0%	6%	**6%**	**100%**
2014	-	-	10,201	**10,201**	-	20,547	711,021	**731,568**	2,385,610	169,137	33,979	**2,588,726**	35,865	25,432	172,508	**233,805**	**3,564,300**
	0%	0%	0%	**0%**	0%	1%	20%	**21%**	67%	5%	1%	**73%**	1%	1%	5%	**7%**	**100%**
2015	-	-	21,420	**21,420**	-	16,821	431,059	**447,880**	2,701,529	185,611	69,130	**2,956,270**	19,688	7,572	98,556	**125,816**	**3,551,386**
	0%	0%	1%	**1%**	0%	0%	12%	**13%**	76%	5%	2%	**83%**	1%	0%	3%	**4%**	**100%**
2016	(30,865)	39,140	-	**8,275**	36,028	267,950	-	**303,978**	2,843,322	267,273	69,598	**3,180,193**	16,958	22,578	19,418	**58,954**	**3,551,400**
	-1%	1%	0%	**0%**	1%	8%	0%	**9%**	80%	8%	2%	**90%**	0%	1%	1%	**2%**	**100%**
2017	-	20,819	193	**21,012**	45,892	6,779	233,754	**286,425**	-	2,236,860	788,955	**3,025,815**	189,339	12,164	48,250	**249,753**	**3,583,005**
	0%	1%	0%	**1%**	1%	0%	7%	**8%**	0%	62%	22%	**84%**	5%	0%	1%	**7%**	**100%**
2018	-	11,824	18,636	**30,460**	12,687	4,850	444,436	**461,973**	2,234,819	1,877,991	54,737	**4,167,547**	50,417	21,204	44,035	**115,656**	**4,775,636**
	0%	0%	0%	**1%**	0%	0%	9%	**10%**	47%	39%	1%	**87%**	1%	0%	1%	**2%**	***100%***
2019	-	18,968	32,519	**51,487**	22,142	3,859	356,960	**382,961**	2,170,577	2,003,012	-	**4,173,589**	-	-	-	**-**	**4,608,037**
	0%	0%	1%	**1%**	0%	0%	8%	**8%**	47%	43%	0%	**91%**	0%	0%	0%	**0%**	***100%***