

MEMORANDUM

To: Steve Riley, Town Manager

From: John Troyer, Finance Director

Date: February 21, 2019

RE: **FY 2019 Financial Statements – Through January (7th period)**

General Overview

The initial months of each fiscal year are traditionally low on the revenue side while expenses, which are predominantly personnel related, are incurred and accumulate evenly throughout the fiscal year. Hence, reporting a deficit is the norm during these early months.

Real estate-related revenues, namely Real Estate Transfer Fees and Permits on a combined basis are -11% lower than last fiscal year. Transfer Fees are lower by 3%. Permit Fees are 23% lower due to a flurry of new projects being permitted last fiscal year. Although down from last year, the combined year-to-date total of \$2,835,908 is higher than it has been for the other nine years in the most recent ten fiscal year period.

	<u>RETF</u>			<u>Permits</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2018	1,957,581			1,211,409			3,168,990		
FY 2019	1,907,700	(49,881)	-3%	928,208	(283,201)	-23%	2,835,908	(333,082)	-11%

Tourism-driven revenue results which is comprised of ATAX/Beach and Hospitality taxes on a combined basis are 6% higher than last fiscal year. The Town does not require Local ATAX/Beach Preservation Fees to be paid by the taxpayers until the 20th of the month following the quarter's end. However, the Town accepts payments from businesses that choose to pay on a monthly basis prior to the actual due date. The quarterly payments are due in October, January, April and July.

	<u>Local ATAX/ Beach Preservation Fees</u>			<u>Hospitality Tax</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2018	5,458,641			3,321,797			8,780,438		
FY 2019	5,628,321	169,680	3%	3,698,459	376,662	11%	9,326,780	546,342	6%

Year-to-Date State Accommodations Tax Revenue is \$3,890,107 which is 6% higher than last year.

General Fund Summary

The Town receives most of its property taxes (the largest revenue source) from December through February. The next largest General Fund revenue source is Business License revenues which the Town primarily receives in May and June.

Through the current month, the Town's General Fund revenues and transfers in total \$18,276,778 or 46% of budget. This is an increase of \$179,356 compared to the prior year. The increase is mainly due to a timing difference regarding interfund transfers. At this point in the fiscal year we hesitate to draw inferences regarding ongoing trends. As the upcoming months unfold we will get a better picture of the impact the property reassessment and millage rate adjustment have on overall tax revenues which are currently lagging slightly behind last year's amount.

With 58% of the year lapsed at the end of the current month, expenditures-to-date are \$20,839,988 or 50% of budgeted expenditures which is similar to last year when expenditures were running at 48% of budgeted expenditures. Current fiscal year expenditures are \$1,209,474 higher than last year due to timing and an increased budget, but still within budgeted guidelines. Several explanations for year-to-year changes are provided in the budget to actual statement or on the revenue analysis charts. Overall results are consistent with expectations for this time of year.

The net change in the General Fund is presented as a temporary deficit of (\$2,563,210), which is anticipated due to the timing when the Town receives the majority of its revenues, during December thru February for property taxes and May/June for business licenses. The net change for the current year is -\$1,030,118 lower than last year for the reasons explained earlier, and consistent with our expectations. General Fund current versus prior year revenue and expenditure comparisons are presented in a Dashboard display on the Town's external website.

Debt Service Fund

Debt service payments are due at various times during the fiscal year. As of the end of the current period, \$10,415,910, or 50% of the current year's obligations, have come due and been paid.

Capital Projects Fund

Summary balances for the Capital Project Fund are as follows:

	FY 2019
	<u>Actual</u>
Revenues	939,412
Transfers In	2,562,400
Capital Outlays	(12,283,266)
Transfers Out	<u>(428,168)</u>
Net Change in Fund Balance	<u>\$ (9,209,622)</u>

The decrease in Fund Balance was planned as capital projects move forward.

Major Capital Projects/Expenditures that have occurred thus far this fiscal year are as follows:

Rec Center Expansion	\$ 1,689,904
Office Park/USCB	\$ 6,918,040
Sewer Initiative	\$ 1,699,427

Other Revenues

The table below reflects the Town’s revenue received for other governmental funds for this fiscal year in comparison to the same time last year. Explanations for material variances, are also included.

	FY 2019 Actual	FY 2018 Actual	\$ Variance	% Variance	Variance Code
State accommodations tax	\$ 3,890,107	\$ 3,667,804	\$ 222,303	6%	A
Local accommodations tax	1,876,107	1,819,547	56,560	3%	A
Tax increment financing	2,497,609	2,405,994	91,615	4%	B
Real estate transfer fees	1,907,700	1,957,581	(49,881)	-3%	A
Beach preservation fees	3,752,214	3,639,094	113,120	3%	A
Hospitality tax	3,698,459	3,321,797	376,662	11%	A
Road Usage Fees	514,929	495,087	19,842	4%	D
Electric franchise fee	1,491,327	1,495,206	(3,879)	0%	C
Total	\$ 19,628,452	\$18,802,110	\$ 826,342	4%	

A - Addressed previously in this cover letter

B - This is a small portion of the total. Variances are due to the timing of receipts.

C - Amount represents fees charged to customers by Palmetto Electric.

D - Beginning in FY2017 a per vehicle fee for vehicles licensed on the Island was enacted.

Stormwater Utility Fund

The Business Type Activity – Stormwater data are presented on the modified accrual basis of accounting. This basis reflects the very close relationship between revenues and expenditures. These balances will change as Town staff modifies the accounts to full accrual basis, the required presentation basis in the Town’s *Comprehensive Annual Financial Report*.

The Stormwater revenue collected by the County is remitted to the Town beginning in December but most of the funding is received in January and February. Expenditures however, are incurred throughout the fiscal year. The expenses this year include \$670,145 for Capital Outlays, \$245,382 for Debt Service, and \$349,456 for operations.

Dashboards

The General Fund dashboards found on the Town’s website present a full year for fiscal years, 2017, 2018 and year-to-date for fiscal year 2019.

**Consolidated Statement
All Funds**

TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES-UNAUDITED
GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES
FISCAL YEAR 2019 - THROUGH JANUARY (7th PERIOD)

	GENERAL	SPECIAL REVENUE	DEBT SERVICE	CAPITAL PROJECTS	TOTAL	STORMWATER
Revenues:						
Real and Personal Property Taxes	\$ 7,945,240	\$ 2,497,609	\$ 2,963,832	\$ 406,992	\$ 13,813,673	\$ -
Business Licenses	787,330	-	-	-	787,330	-
Franchise Fees	612,438	-	-	-	612,438	-
Permits	928,208	-	-	-	928,208	-
State Shared Funds	418,927	-	-	7,650	426,577	-
Public Safety	27,424	-	-	-	27,424	-
Grant Revenue	-	450,997	-	-	450,997	-
EMS Revenue	872,508	-	-	-	872,508	-
Fines & Fees	72,207	-	-	-	72,207	-
Beach Fees	133,221	-	-	-	133,221	-
Road Usage Fees	-	514,929	-	-	514,929	-
Accommodations Tax	-	5,766,214	-	-	5,766,214	-
Hospitality Tax	-	3,698,459	-	-	3,698,459	-
Lease	-	-	-	75,428	75,428	-
Impact Fees	-	-	-	160,177	160,177	-
Real Estate Transfer Fees	-	1,907,700	-	-	1,907,700	-
Beach Preservation Fees	-	3,752,214	-	-	3,752,214	-
Electric Franchise Fees	-	1,491,327	-	-	1,491,327	-
Stormwater Utility Fees	-	-	-	-	-	2,605,025
Miscellaneous Revenue	229,150	-	-	79,721	308,871	-
Disaster Fund Transfer In	-	-	168,282	-	168,282	-
Investment Income	173,056	128,847	59,777	209,444	571,124	29,979
Total Revenues	12,199,709	20,208,296	3,191,891	939,412	36,539,308	2,635,004
Expenditures:						
General Government						
Town Council	197,166	-	-	-	197,166	-
Town Manager	377,081	-	-	-	377,081	-
	574,247	-	-	-	574,247	-
Administration						
Administration/Legal	2,183,243	19,077	13,925	-	2,216,245	88,282
Finance	1,035,980	-	-	-	1,035,980	-
	3,219,223	19,077	13,925	-	3,252,225	88,282
Community Services						
Community Development	1,705,441	-	-	-	1,705,441	-
Public Projects and Facilities	2,521,922	-	-	-	2,521,922	261,174
	4,227,363	-	-	-	4,227,363	261,174
Public Safety						
Sheriff/Shore Svcs	2,168,357	-	-	-	2,168,357	-
Fire & Rescue	8,144,805	47,291	-	-	8,192,096	-
	10,313,162	47,291	-	-	10,360,453	-
Townwide						
	2,480,556	-	-	-	2,480,556	-
Grants						
	-	2,176,377	-	-	2,176,377	-
Capital Outlay/Projects						
	25,437	801,623	-	12,283,266	13,110,326	670,145
Debt Service						
	-	-	10,415,910	-	10,415,910	245,382
Total expenditures	20,839,988	3,044,368	10,429,835	12,283,266	46,597,457	1,264,983
Revenues over (under) expenditures	(8,640,279)	17,163,928	(7,237,944)	(11,343,854)	(10,058,149)	1,370,021
Other financing sources (uses):						
Transfers In:						
Accommodations Tax - Local	1,876,107	-	-	-	1,876,107	-
Accommodations Tax - State	1,034,922	-	-	-	1,034,922	-
General Fund	-	-	-	-	-	-
Hospitality Tax	1,746,125	-	357,600	142,505	2,246,230	-
Real Estate Transfer	-	-	1,804,102	-	1,804,102	-
Beach Preservation	793,997	-	5,305,444	476,550	6,575,991	-
Electric Franchise	52,500	-	-	-	52,500	-
Leases	-	-	-	-	-	-
TIF	105,000	-	228,196	1,678,396	2,011,592	-
Debt Service	-	-	-	-	-	-
Capital Projects	395,500	-	32,668	-	428,168	-
Stormwater	72,917	-	-	-	72,917	-
Road Usage Fee	-	-	-	264,949	264,949	-
Special Revenue Funds	-	-	-	-	-	-
Transfers Out:						
General	-	(5,608,652)	-	(395,500)	(6,004,152)	(72,917)
Beach Preservation	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-
Debt Service	-	(7,695,342)	-	(32,668)	(7,728,010)	-
Capital Projects	-	(2,562,400)	-	-	(2,562,400)	-
Home Grant	-	-	-	-	-	-
Bond Proceeds	-	-	-	-	-	-
Total other financing sources (uses)	6,077,068	(15,866,394)	7,728,010	2,134,232	72,916	(72,917)
Net change in fund balance	(2,563,211)	1,297,534	490,066	(9,209,622)	(9,985,233)	1,297,104
Fund balance - beginning	18,841,295	42,941,220	10,932,575	40,133,221	112,848,311	8,313,617
Fund balance - ending	\$ 16,278,084	\$ 44,238,754	\$ 11,422,641	\$ 30,923,599	\$ 102,863,078	\$ 9,610,721

**Budget versus Actual Report
General Fund**

TOWN OF HILTON HEAD ISLAND
GENERAL FUND-UNAUDITED
ACTUAL VERSUS BUDGET & VERSUS PRIOR YEAR
FISCAL YEAR 2019 - THROUGH JANUARY (7th PERIOD)
PERCENT OF YEAR LAPSED 58%

7.00

	FY 2019				FY 2018		FY 2019 vs FY 2018		
	BUDGET	Y-T-D	\$ VARIANCE	% OF BUDGET	Y-T-D	\$ VARIANCE	% VARIANCE		
Revenues and Transfers In:									
Real and Personal Property Taxes	\$ 13,840,888	\$ 7,945,240	\$ (5,895,648)	57%	\$ 8,201,497	\$ (256,257)	-3%	CL	
Business Licenses	9,014,000	787,330	(8,226,670)	9%	847,508	(60,178)	-7%	CL	
Franchise Fees - Cable	920,000	574,236	(345,764)	62%	464,600	109,636	24%	A	
Franchise Fees - Beach	35,000	38,203	3,203	109%	35,086	3,117	9%		
Permits	1,497,500	928,208	(569,292)	62%	1,211,409	(283,201)	-23%	CL	
State Shared Funds	840,000	418,927	(421,073)	50%	418,981	(54)	0%		
Public Safety	52,000	27,424	(24,576)	53%	13,804	13,620	99%	B	
EMS	1,400,000	872,508	(527,492)	62%	913,912	(41,404)	-5%		
Fines and Fees	190,000	72,207	(117,793)	38%	100,788	(28,581)	-28%	C	
Beach Fees	250,000	133,221	(116,779)	53%	116,941	16,280	14%		
Miscellaneous Revenue	448,710	229,150	(219,560)	51%	262,167	(33,017)	-13%	D	
Investment Income	175,000	173,056	(1,944)	99%	26,985	146,071	541%	E	
Subtotal	28,663,098	12,199,710	(16,463,388)	43%	12,613,678	(413,968)	-3%		
Transfers In/Out:									
Accommodations Tax - Local	3,532,590	1,876,107	(1,656,483)	53%	1,819,547	56,560	3%		
Accommodations Tax - State	1,565,900	1,034,922	(530,978)	66%	207,140	827,782	400%	F	
Hospitality Tax	3,492,250	1,746,125	(1,746,125)	50%	2,037,143	(291,018)	-14%	G	
Beach Preservation Fees	1,361,140	793,997	(567,143)	58%	793,997	-	0%		
TIF Tax	180,000	105,000	(75,000)	58%	105,000	-	0%		
Stormwater Utility	125,000	72,917	(52,083)	58%	72,917	-	0%		
Capital Projects: Property Tax + Sale of Equipment	628,000	366,333	(261,667)	58%	366,333	-	0%		
Road Usage Fee	-	-	-	0%	-	-	-		
Electric Franchise Fees	90,000	52,500	(37,500)	58%	52,500	-	0%		
Sunday Liquor Permits	50,000	29,167	(20,833)	58%	29,167	-	0%		
Special Revenue Funds	-	-	-	0%	-	-	-		
Home Grant	-	-	-	0%	-	-	-		
Total revenues	39,687,978	18,276,778	(21,411,200)	46%	18,097,422	179,356	1%		
Expenditures:									
Town Council									
Personnel	158,401	79,531	(78,870)	50%	78,362	1,169	1%		
Operating	861,095	117,635	(743,460)	14%	294,157	(176,522)	-60%	H	
	1,019,496	197,166	(822,330)	19%	372,519	(175,353)	-47%		
Town Manager									
Personnel	587,583	365,835	(221,748)	62%	346,406	19,429	6%	I	
Operating	32,250	11,246	(21,004)	35%	19,937	(8,691)	-44%		
	619,833	377,081	(242,752)	61%	366,343	10,738	3%		
Administration/Legal									
Personnel	2,809,923	1,394,209	(1,415,714)	50%	1,444,188	(49,979)	-3%		
Operating	1,701,283	789,034	(912,249)	46%	553,858	235,176	42%	J	
Capital	124,880	25,437	(99,443)	20%	49,418	(23,981)	-49%	K	
	4,636,086	2,208,680	(2,427,406)	48%	2,047,464	161,216	8%		
Finance									
Personnel	1,849,076	933,171	(915,905)	50%	769,995	163,176	21%	L	
Operating	208,394	102,809	(105,585)	49%	87,783	15,026	17%	M	
	2,057,470	1,035,980	(1,021,490)	50%	857,778	178,202	21%		
Community Development									
Personnel	3,118,346	1,609,992	(1,508,354)	52%	1,463,427	146,565	10%	N	
Operating	336,280	95,449	(240,831)	28%	51,800	43,649	84%	O	
Capital	-	-	-	0%	-	-	-		
	3,454,626	1,705,441	(1,749,185)	49%	1,515,227	190,214	13%		
Public Projects and Facilities									
Personnel	1,861,887	969,159	(892,728)	52%	976,209	(7,050)	-1%		
Operating	4,245,536	1,552,763	(2,692,773)	37%	1,494,152	58,611	4%		
Capital	-	-	-	0%	-	-	-		
	6,107,423	2,521,922	(3,585,501)	41%	2,470,361	51,561	2%		
Sheriff/Beach Services									
	3,895,874	2,168,357	(1,727,517)	56%	2,084,565	83,792	4%		
Fire Rescue									
Personnel	13,512,676	7,313,038	(6,199,638)	54%	7,125,208	187,830	3%		
Operating	1,677,074	831,767	(845,307)	50%	567,123	264,644	47%	P	
Capital	-	-	-	0%	15,537	(15,537)	-100%	Q	
	15,189,750	8,144,805	(7,044,945)	54%	7,707,868	436,937	6%		
Townwide									
	4,775,302	2,480,556	(2,294,746)	52%	2,208,389	272,167	12%	R	
Total expenditures	41,755,860	20,839,988	(20,915,872)	50%	19,630,514	1,209,474	6%		
Net Result-Revenues Over/(Under) Expenditures	(2,067,882)	(2,563,210)	(495,328)		(1,533,092)	(1,030,118)			

See next page for variance explanations.

Variance Explanations:

CL - Variance addressed in Financial Statement Memorandum.

* - Timing difference with year-to-date revenue totals normalizing over the coming months.

A - FY2019 total includes an overall increase plus the Hargray payment for the April to June 2018 quarter.

B - Timing difference, expect the FY2019 and FY2018 amounts becoming comparable later in the fiscal year.

C - Fines and Fees have declined as fewer citations are issued-as of 02/01/2019 all cases and related revenue are now County business.

D - The amount of Miscellaneous Revenue fluctuates from year to year.

E - Interest rates paid by the bank have increased & the Town is investing with SC's Local Govt Investment Pool (LGIP) Program.

F - Timing difference-posting monthly transfers thus far during FY2019 while FY2018 included a large transfer later in the FY.

G - Budgeted monthly transfers of HTAX Revenue to the Genl Fund may not be needed during the second half of the fiscal year.

H - FY2018 total included nonrecurring costs related to the Visioning effort, Legal Fees have also declined.

I - Some additional costs incurred during the retirement and replacement of the Assistant Town Manager.

J - Variance due to timing of spending as well as an increased budget for FY2019.

K - Budgeted spending scheduled to take place later in the fiscal year.

L - Increase attributed to assigning Procurement Group staff to the Finance Department.

M - Current year total includes fees incurred while collecting ATAX/HTAX revenue from online booking companies.

N - Increase in costs attributed to adding Inspection and Compliance related staff.

N - Timing difference with budgeted spending taking place earlier this year than last year.

P - Variance due to spending within a budget that has been increased for FY2019.

Q - Current Year's budget does not include Capital expenditures for Fire Rescue.

R - Timing differences as well as general increases plus increased spending for the Town's support of the Rec Center.

TOWN COUNCIL INITIATIVES
 ACTUAL VS BUDGETED SPENDING
 FY2019

<u>DESCRIPTION</u>	<u>ORIGINAL</u>	<u>ENCUMBRANCES</u>	<u>REVISED</u>	<u>FYTD</u>	<u>OPEN</u>	<u>AVAILABLE</u>
	<u>BUDGET</u>	<u>ROLLED</u>	<u>BUDGET</u>	<u>SPENT</u>	<u>ENCUMBRANCES</u>	
TO BE ALLOCATED	500,000	-	350,000	-	-	350,000
PUBLIC COMMUNICATION	-	-	-	-	-	-
VISIONING	-	-	150,000	-	-	150,000
ARTS VENUE	-	-	-	-	-	-
WORKFORCE	-	-	-	-	-	-
HEIRS' PROPERTY	-	8,595	8,595	8,595	-	-
SEA PINES & CIRCLE TO CIRCLE	-	-	-	-	-	-
MID ISLAND BEACHES	-	-	-	-	-	-
SHUTTLE	-	-	-	-	-	-
TOTAL	500,000	8,595	508,595	8,595	-	500,000

Special Revenue Funds

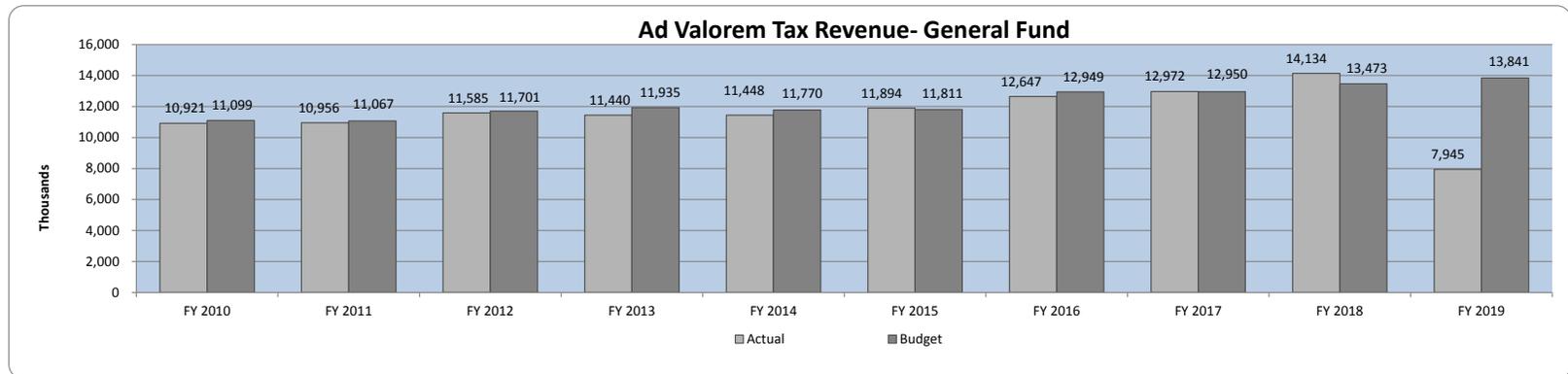
TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
SPECIAL REVENUE GOVERNMENTAL FUNDS-UNAUDITED
FISCAL YEAR 2019 - THROUGH JANUARY (7th PERIOD)

	Tax Increment Financing	Road Usage Fee	Accom. Tax	Real Estate Transfer Fee	Hospitality Tax	Beach Preservation Fee	Non-Major Governmental Funds	Total Special Revenue Funds
Revenues:								
Real and Personal Property Taxes	\$ 2,497,609	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,497,609
Road Usage Fees	-	514,929	-	-	-	-	-	514,929
Accommodations Tax-Local	-	-	1,876,107	-	-	-	-	1,876,107
Accommodations Tax-State	-	-	3,890,107	-	-	-	-	3,890,107
Hospitality Tax	-	-	-	-	3,698,459	-	-	3,698,459
Real Estate Transfer Fees	-	-	-	1,907,700	-	-	-	1,907,700
Beach Preservation Fees	-	-	-	-	-	3,752,214	-	3,752,214
Electric Franchise Fees	-	-	-	-	-	-	1,491,327	1,491,327
Grant Revenue	-	-	-	-	-	-	450,997	450,997
Investment Income	21,227	3,102	11,543	13,171	14,860	23,216	41,728	128,847
Total Revenues	2,518,836	518,031	5,777,757	1,920,871	3,713,319	3,775,430	1,984,052	20,208,296
Expenditures:								
General Government								
Town Council	-	-	-	-	-	-	-	-
Town Manager	-	-	-	-	-	-	-	-
Administration								
Administration/Legal	-	-	-	19,077	-	-	-	19,077
Finance	-	-	-	-	-	-	-	-
	-	-	-	19,077	-	-	-	19,077
Community Services								
Community Development	-	-	-	-	-	-	-	-
Public Projects and Facilities	-	-	-	-	-	-	-	-
Public Safety								
Sheriff/Shore Svcs	-	-	-	-	-	-	-	-
Fire & Rescue	-	-	-	-	-	-	47,291	47,291
	-	-	-	-	-	-	47,291	47,291
Grants								
	-	-	2,175,277	-	-	1,100	-	2,176,377
Capital Outlay/Projects								
	-	-	-	-	-	-	801,623	801,623
Total expenditures	-	-	2,175,277	19,077	-	1,100	848,914	3,044,368
Excess (deficiency) of revenues over (under) expenditures	2,518,836	518,031	3,602,480	1,901,794	3,713,319	3,774,330	1,135,138	17,163,928
Other financing sources (uses):								
Transfers Out:								
General Fund	(105,000)	-	(2,911,029)	-	(1,746,125)	(793,998)	(52,500)	(5,608,652)
Accommodations Tax - Local	-	-	-	-	-	-	-	-
Accommodations Tax - State	-	-	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-	-	-
Real Estate Transfer	-	-	-	-	-	-	-	-
Beach Preservation	-	-	-	-	-	-	-	-
Electric Franchise	-	-	-	-	-	-	-	-
TIF	-	-	-	-	-	-	-	-
Stormwater Utility	-	-	-	-	-	-	-	-
Debt Service Fund	(228,196)	-	-	(1,804,102)	(357,600)	(5,305,444)	-	(7,695,342)
Capital Projects Fund	(1,678,396)	(264,949)	-	-	(142,505)	(476,550)	-	(2,562,400)
Hurricane Effort	-	-	-	-	-	-	-	-
Transfers In:								
General Fund	-	-	-	-	-	-	-	-
Debt Service Fund	-	-	-	-	-	-	-	-
Capital Projects Fund	-	-	-	-	-	-	-	-
Total other financing sources (uses)	(2,011,592)	(264,949)	(2,911,029)	(1,804,102)	(2,246,230)	(6,575,992)	(52,500)	(15,866,394)
Net change in fund balance	507,244	253,082	691,451	97,692	1,467,089	(2,801,662)	1,082,638	1,297,534
Fund balance - beginning	8,692,393	991,676	3,269,872	4,508,965	6,422,605	11,873,362	7,182,347	42,941,220
Fund balance - ending	\$ 9,199,637	\$ 1,244,758	\$ 3,961,323	\$ 4,606,657	\$ 7,889,694	\$ 9,071,700	\$ 8,264,985	\$ 44,238,754

**Revenue Analysis
General Fund**

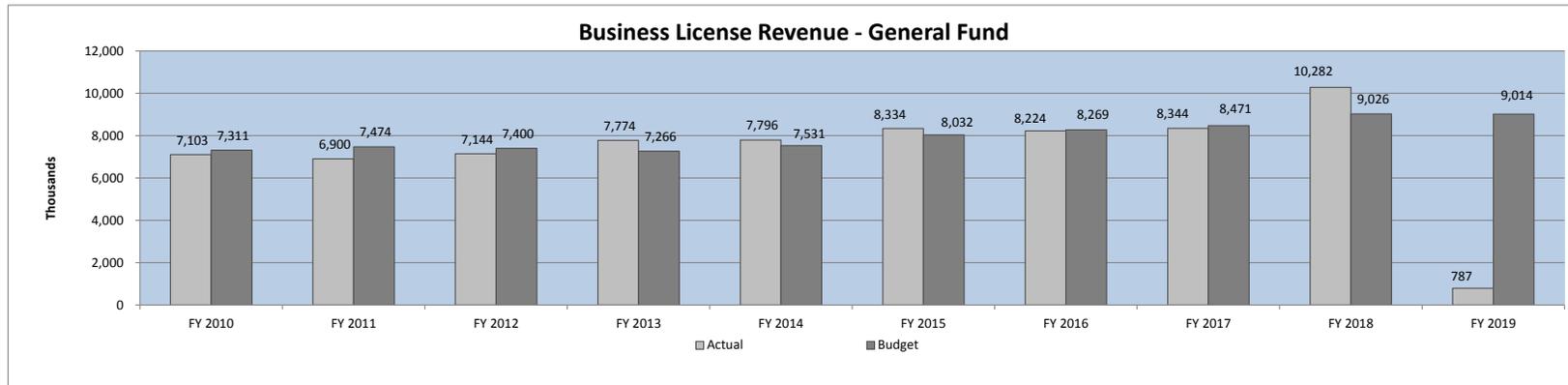
Ad Valorem Tax Revenue - General Fund
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	-	-	78,356	78,356	67,292	327,013	1,451,045	1,845,350	4,590,506	3,511,502	326,948	8,428,956	58,593	83,793	425,648	568,034	10,920,696
	0%	0%	1%	1%	1%	3%	13%	17%	42%	32%	3%	77%	1%	1%	4%	5%	100%
2011	-	30,269	38,170	68,439	109,183	255,076	870,761	1,235,020	8,481,389	345,407	243,722	9,070,518	87,177	177,576	317,449	582,202	10,956,179
	0%	0%	0%	1%	1%	2%	8%	11%	77%	3%	2%	83%	1%	2%	3%	5%	100%
2012	-	30,088	40,766	70,854	1,884	192,760	2,352,625	2,547,269	8,144,646	161,609	103,902	8,410,157	28,544	243,490	284,756	556,790	11,585,070
	0%	0%	0%	1%	0%	2%	20%	22%	70%	1%	1%	73%	0%	2%	2%	5%	100%
2013	-	26,703	134,190	160,893	1,884	262,845	2,371,616	2,636,345	7,713,999	159,541	167,078	8,040,618	181,678	196,830	223,929	602,437	11,440,293
	0%	0%	1%	1%	0%	2%	21%	23%	67%	1%	1%	70%	2%	2%	2%	5%	100%
2014	46,769	52,495	68,068	167,332	1,928	275,948	2,526,723	2,804,599	7,352,542	410,179	117,378	7,880,099	165,921	97,846	331,756	595,523	11,447,553
	0%	0%	1%	1%	0%	2%	22%	24%	64%	4%	1%	69%	1%	1%	3%	5%	100%
2015	38,766	40,487	78,203	157,456	1,930	65,991	1,847,436	1,915,357	8,174,584	801,920	407,838	9,384,342	86,866	68,042	282,220	437,128	11,894,283
	0%	0%	1%	1%	0%	1%	16%	16%	69%	7%	3%	79%	1%	1%	2%	4%	100%
2016	54,378	56,645	44,580	155,603	242,654	1,035,837	-	1,278,491	5,130,332	5,204,417	292,106	10,626,855	63,352	293,179	229,685	586,216	12,647,165
	0%	0%	0%	1%	2%	8%	0%	10%	41%	41%	2%	84%	1%	2%	2%	5%	100%
2017	-	45,492	151,125	196,617	96,211	1,256,627	124	1,352,962	5,313,733	5,282,564	(4,529)	10,591,768	257,292	232,513	340,437	830,242	12,971,589
	0%	0%	1%	2%	1%	10%	0%	10%	41%	41%	0%	82%	2%	2%	3%	6%	100%
2018	-	50,808	137,351	188,159	72,190	234,127	1,457,685	1,764,002	6,249,336	4,588,002	598,029	11,435,367	170,567	300,738	275,043	746,348	14,133,876
	0%	0%	1%	1%	1%	2%	10%	12%	44%	32%	4%	81%	1%	2%	2%	5%	100%
2019	-	91,400	156,556	247,956	97,341	300,315	1,050,641	1,448,297	6,248,987	-	-	6,248,987	-	-	-	-	7,945,240
	0%	1%	2%	3%	1%	4%	13%	18%	79%	0%	0%	79%	0%	0%	0%	0%	100%



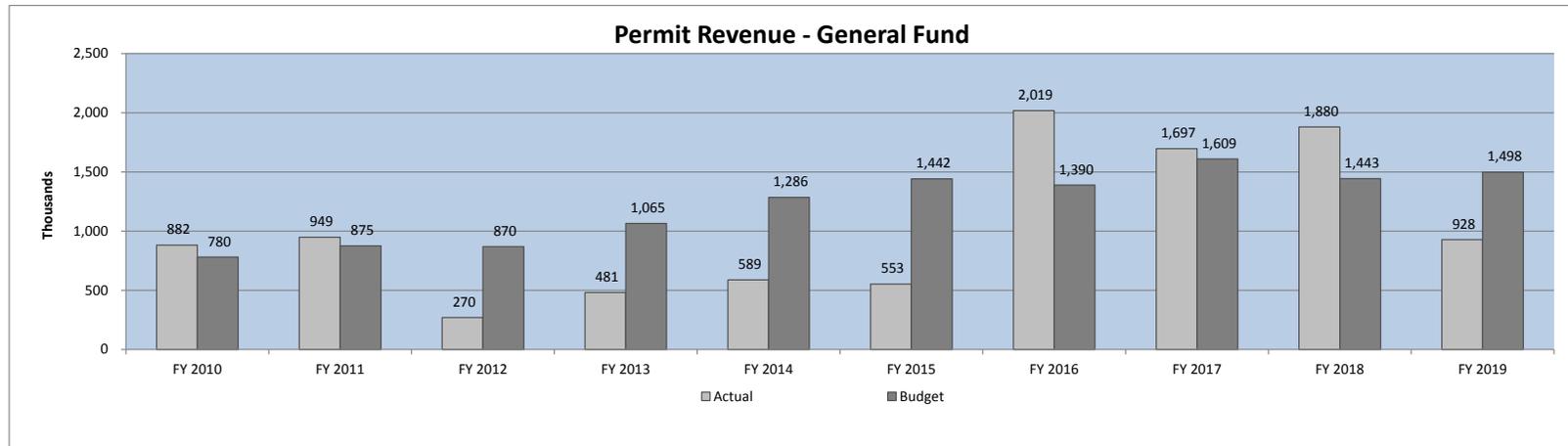
Business License Revenue - General Fund
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	4,033 0%	46,255 1%	45,979 1%	96,267 1%	38,556 1%	17,736 0%	72,775 1%	129,067 2%	327,317 5%	282,390 4%	666,682 9%	1,276,389 18%	460,723 6%	970,312 14%	4,170,741 59%	5,601,776 79%	7,103,499 100%
2011	(3,187) 0%	39,465 1%	41,676 1%	77,954 1%	24,714 0%	152,531 2%	28,606 0%	205,851 3%	340,002 5%	269,767 4%	577,906 8%	1,187,675 17%	323,454 5%	1,440,102 21%	3,665,388 53%	5,428,944 79%	6,900,424 100%
2012	49,981 1%	77,084 1%	36,720 1%	163,785 2%	14,200 0%	139,677 2%	24,945 0%	178,822 3%	291,257 4%	264,084 4%	591,324 8%	1,146,665 16%	305,333 4%	1,636,696 23%	3,713,025 52%	5,655,054 79%	7,144,326 100%
2013	78,288 1%	29,361 0%	138,716 2%	246,365 3%	41,936 1%	21,699 0%	26,048 0%	89,683 1%	392,392 5%	324,658 4%	622,533 8%	1,339,583 17%	563,869 7%	1,713,174 22%	3,821,464 49%	6,098,507 78%	7,774,138 100%
2014	24,453 0%	29,154 0%	31,656 0%	85,263 1%	34,931 0%	34,452 0%	30,588 0%	99,971 1%	337,677 4%	434,118 6%	709,908 9%	1,481,703 19%	477,588 6%	1,404,224 18%	4,247,160 54%	6,128,972 79%	7,795,909 100%
2015	79,439 1%	46,277 1%	37,406 0%	163,122 2%	54,303 1%	29,975 0%	51,227 1%	135,505 2%	357,876 4%	519,711 6%	919,577 11%	1,797,164 22%	560,605 7%	1,467,154 18%	4,210,929 51%	6,238,688 75%	8,334,479 100%
2016	27,568 0%	80,864 1%	36,572 0%	145,004 2%	29,088 0%	27,176 0%	38,215 0%	94,479 1%	548,654 7%	602,120 7%	624,890 8%	1,775,664 22%	687,639 8%	1,448,058 18%	4,073,467 50%	6,209,164 75%	8,224,311 100%
2017	64,509 1%	86,648 1%	59,972 1%	211,129 3%	86,132 1%	28,244 0%	29,660 0%	144,036 2%	520,807 6%	583,336 7%	663,953 8%	1,768,096 21%	650,430 8%	1,419,353 17%	4,150,907 50%	6,220,690 75%	8,343,951 100%
2018	67,290 1%	30,256 0%	20,838 0%	118,384 1%	28,558 0%	18,345 0%	30,319 0%	77,222 1%	651,902 6%	620,383 6%	876,833 9%	2,149,118 21%	820,658 8%	1,802,887 18%	5,314,075 52%	7,937,620 77%	10,282,344 100%
2019	120,174 15%	97,474 12%	21,523 3%	239,171 30%	18,774 2%	32,052 4%	35,040 4%	85,866 11%	462,293 59%	- 0%	- 0%	462,293 59%	- 0%	- 0%	- 0%	- 0%	787,330 100%



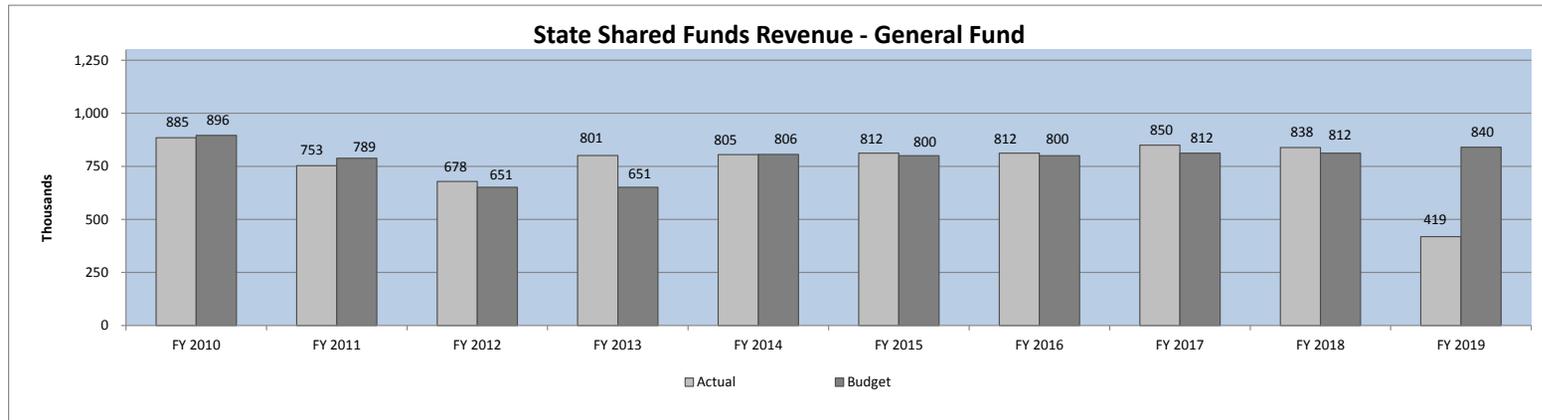
Permit Revenue - General Fund
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	99,605 11%	52,821 6%	56,007 6%	208,433 24%	82,571 9%	71,027 8%	82,625 9%	236,223 27%	70,169 8%	53,022 6%	106,621 12%	229,812 26%	66,537 8%	79,327 9%	61,982 7%	207,846 24%	882,314 100%
2011	50,848 5%	68,141 7%	68,708 7%	187,697 20%	54,666 6%	81,540 9%	65,073 7%	201,279 21%	74,256 8%	85,080 9%	77,604 8%	236,940 25%	132,772 14%	79,603 8%	110,602 12%	322,977 34%	948,893 100%
2012	71,670 8%	90,029 10%	87,044 9%	248,743 26%	80,248 8%	88,254 9%	79,794 8%	248,296 26%	68,949 7%	71,770 8%	91,818 10%	232,537 25%	59,871 6%	75,966 8%	81,426 9%	217,263 23%	946,839 100%
2013	53,762 4%	61,982 5%	80,835 6%	196,579 14%	93,771 7%	190,034 14%	154,528 11%	438,333 32%	100,033 7%	79,519 6%	105,922 8%	285,474 21%	160,723 12%	139,171 10%	147,885 11%	447,779 33%	1,368,165 100%
2014	89,686 7%	99,858 7%	94,556 7%	284,100 21%	108,540 8%	86,657 6%	126,785 9%	321,982 23%	118,811 9%	120,791 9%	166,600 12%	406,202 30%	95,269 7%	173,872 13%	89,899 7%	359,040 26%	1,371,324 100%
2015	64,487 5%	98,823 7%	162,089 12%	325,399 24%	139,853 10%	79,470 6%	125,358 9%	344,681 25%	130,328 10%	97,689 7%	112,305 8%	340,322 25%	105,162 8%	100,893 7%	149,288 11%	355,343 26%	1,365,745 100%
2016	100,767 5%	319,063 16%	101,951 5%	521,781 26%	113,000 6%	243,173 12%	96,279 5%	452,452 22%	123,260 6%	129,013 6%	304,442 15%	556,715 28%	112,799 6%	106,680 5%	268,241 13%	487,720 24%	2,018,668 100%
2017	84,579 5%	151,705 9%	108,292 6%	344,576 20%	105,919 6%	203,734 12%	184,066 11%	493,719 29%	160,748 9%	160,575 9%	139,856 8%	461,179 27%	141,799 8%	110,359 7%	145,807 9%	397,965 23%	1,697,439 100%
2018	114,217 6%	150,687 8%	75,196 4%	340,100 18%	316,243 17%	185,048 10%	208,245 11%	709,536 38%	161,773 9%	147,768 8%	124,883 7%	434,424 23%	133,612 7%	125,350 7%	137,208 7%	396,170 21%	1,880,230 100%
2019	96,100 10%	155,990 17%	157,720 17%	409,810 44%	159,615 17%	123,830 13%	97,878 11%	381,323 41%	137,075 15%	- 0%	- 0%	137,075 15%	- 0%	- 0%	- 0%	- 0%	928,208 100%



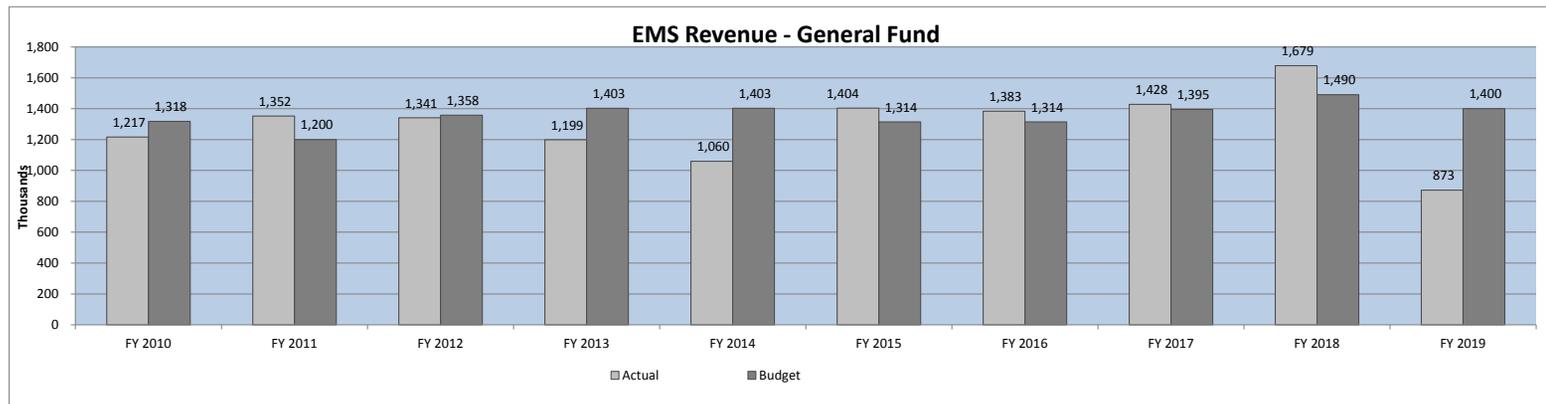
State Shared Revenue - General Fund
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	-	-	211,471	211,471	-	-	-	-	211,471	-	-	211,471	250,259	-	211,471	461,730	884,672
	0%	0%	24%	24%	0%	0%	0%	0%	24%	0%	0%	24%	28%	0%	24%	52%	100%
2011	-	-	191,494	191,494	-	-	-	-	191,494	-	-	191,494	185,000	-	185,000	370,000	752,988
	0%	0%	25%	25%	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	25%	49%	100%
2012	-	-	-	-	168,419	-	-	168,419	168,420	-	-	168,420	168,419	-	173,112	341,531	678,370
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	26%	50%	100%
2013	-	-	-	-	284,858	-	-	284,858	171,862	-	-	171,862	171,850	-	172,089	343,939	800,659
	0%	0%	0%	0%	36%	0%	0%	36%	21%	0%	0%	21%	21%	0%	21%	43%	100%
2014	-	-	-	-	171,850	-	-	171,850	284,773	-	-	284,773	171,849	-	176,555	348,404	805,027
	0%	0%	0%	0%	21%	0%	0%	21%	35%	0%	0%	35%	21%	0%	22%	43%	100%
2015	-	-	-	-	270,657	-	-	270,657	176,555	-	-	176,555	176,555	-	188,318	364,873	812,085
	0%	0%	0%	0%	33%	0%	0%	33%	22%	0%	0%	22%	22%	0%	23%	45%	100%
2016	-	-	-	-	235,369	-	-	235,369	188,318	-	-	188,318	188,317	-	200,318	388,635	812,322
	0%	0%	0%	0%	29%	0%	0%	29%	23%	0%	0%	23%	23%	0%	25%	48%	100%
2017	-	-	-	-	239,980	-	-	239,980	200,080	-	-	200,080	200,081	274	209,491	409,846	849,906
	0%	0%	0%	0%	28%	0%	0%	28%	24%	0%	0%	24%	24%	0%	25%	48%	100%
2018	-	-	-	-	209,491	-	-	209,491	209,490	-	-	209,490	209,491	361	209,490	419,342	838,323
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	25%	50%	100%
2019	-	-	-	-	209,491	-	-	209,491	209,436	-	-	209,436	-	-	-	-	418,927
	0%	0%	0%	0%	50%	0%	0%	50%	50%	0%	0%	50%	0%	0%	0%	0%	100%



EMS Revenue - General Fund
Revenues by Month/Fiscal Year

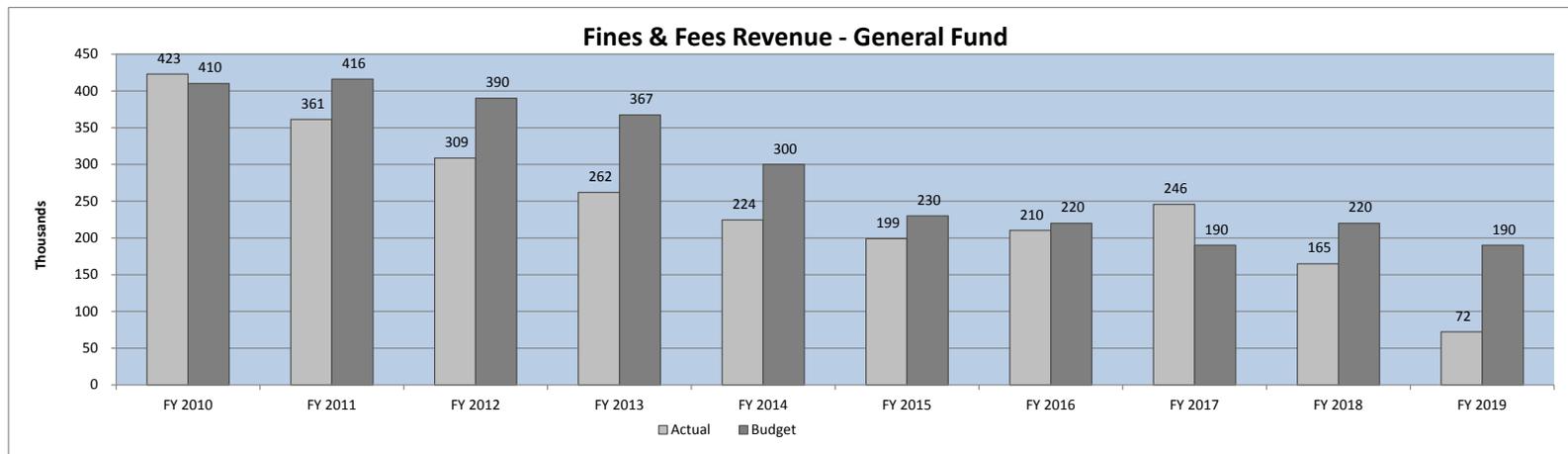
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	137,337 11%	124,999 10%	87,121 7%	349,457 29%	88,332 7%	76,386 6%	89,281 7%	253,999 21%	55,126 5%	141,559 12%	122,861 10%	319,546 26%	82,541 7%	98,124 8%	113,032 9%	293,697 24%	1,216,699 100%
2011	169,655 13%	92,567 7%	101,958 8%	364,180 27%	86,469 6%	132,634 10%	87,598 6%	306,701 23%	102,245 8%	105,484 8%	89,346 7%	297,075 22%	110,559 8%	132,638 10%	140,935 10%	384,132 28%	1,352,088 100%
2012	139,667 10%	112,393 8%	152,366 11%	404,426 30%	115,675 9%	92,479 7%	67,460 5%	275,614 21%	126,932 9%	118,145 9%	57,136 4%	302,213 23%	147,555 11%	129,493 10%	81,486 6%	358,534 27%	1,340,787 100%
2013	106,231 9%	151,772 13%	126,620 11%	384,623 32%	130,091 11%	118,591 10%	(9,389) -1%	239,293 20%	67,034 6%	186,703 16%	173,705 14%	427,442 36%	131,131 11%	138,721 12%	(122,342) -10%	147,510 12%	1,198,868 100%
2014	131,108 12%	154,512 15%	212,357 20%	497,977 47%	101,666 10%	102,896 10%	117,678 11%	322,240 30%	102,756 10%	116,511 11%	129,441 12%	348,708 33%	138,482 13%	110,654 10%	(358,143) -34%	(109,007) -10%	1,059,918 100%
2015	139,480 10%	111,016 8%	153,870 11%	404,366 29%	103,719 7%	105,108 7%	140,616 10%	349,443 25%	140,547 10%	123,631 9%	143,645 10%	407,823 29%	147,740 11%	111,812 8%	(17,402) -1%	242,150 17%	1,403,782 100%
2016	145,913 11%	131,219 9%	149,176 11%	426,308 31%	139,828 10%	87,393 6%	148,402 11%	375,623 27%	112,393 8%	131,696 10%	172,762 12%	416,851 30%	69,518 5%	232,641 17%	(137,445) -10%	164,714 12%	1,383,496 100%
2017	233,539 16%	147,126 10%	154,104 11%	534,769 37%	27,675 2%	204,987 14%	131,154 9%	363,816 25%	124,606 9%	190,909 13%	(45,560) -3%	269,955 19%	(11,399) -1%	216,007 15%	55,243 4%	259,851 18%	1,428,391 100%
2018	227,954 14%	169,694 10%	44,667 3%	442,315 26%	127,532 8%	99,611 6%	140,296 8%	367,439 22%	104,158 6%	168,123 10%	127,172 8%	399,453 24%	135,701 8%	191,899 11%	141,759 8%	469,359 28%	1,678,566 100%
2019	156,264 18%	141,829 16%	113,277 13%	411,370 47%	118,673 14%	109,743 13%	110,944 13%	339,360 39%	121,778 14%	- 0%	- 0%	121,778 14%	- 0%	- 0%	- 0%	- 0%	872,508 100%



The decreases in various months reflect the impact of the entry of allowances for doubtful accounts receivable.

Fines & Fees Revenue - General Fund
Revenues by Month/Fiscal Year

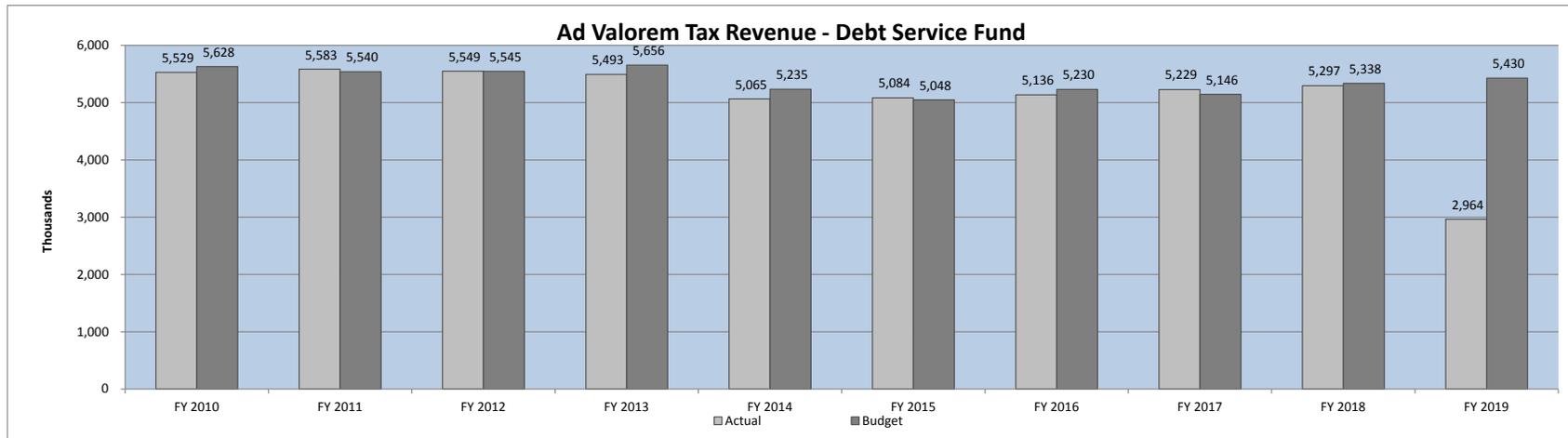
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	42,800 10%	32,955 8%	36,215 9%	111,970 26%	36,450 9%	32,096 8%	34,975 8%	103,521 24%	28,129 7%	40,868 10%	33,968 8%	102,965 24%	34,019 8%	34,325 8%	36,242 9%	104,586 25%	423,042 100%
2011	38,861 11%	32,833 9%	40,636 11%	112,330 31%	31,196 9%	31,461 9%	22,224 6%	84,881 24%	27,464 8%	28,646 8%	31,823 9%	87,933 24%	24,453 7%	27,978 8%	23,577 7%	76,008 21%	361,152 100%
2012	26,127 8%	21,110 7%	26,871 9%	74,108 24%	23,055 7%	22,082 7%	33,296 11%	78,433 25%	20,900 7%	29,050 9%	32,463 11%	82,413 27%	25,408 8%	24,821 8%	23,525 8%	73,754 24%	308,708 100%
2013	25,225 10%	24,053 9%	25,239 10%	74,517 28%	19,393 7%	19,883 8%	19,780 8%	59,056 23%	19,020 7%	19,730 8%	18,492 7%	57,242 22%	26,122 10%	19,470 7%	25,615 10%	71,207 27%	262,022 100%
2014	24,380 11%	19,279 9%	20,202 9%	63,861 28%	21,124 9%	12,485 6%	12,491 6%	46,100 21%	19,130 9%	11,526 5%	22,510 10%	53,166 24%	22,167 10%	16,194 7%	22,959 10%	61,320 27%	224,447 100%
2015	22,775 11%	20,648 10%	19,129 10%	62,552 31%	23,113 12%	8,384 4%	13,102 7%	44,599 22%	15,627 8%	11,952 6%	20,059 10%	47,638 24%	15,074 8%	16,732 8%	12,353 6%	44,159 22%	198,948 100%
2016	33,048 16%	12,328 6%	20,823 10%	66,199 31%	10,496 5%	8,970 4%	16,720 8%	36,186 17%	12,797 6%	19,495 9%	15,217 7%	47,509 23%	18,856 9%	21,097 10%	20,396 10%	60,349 29%	210,243 100%
2017	24,176 10%	19,646 8%	19,884 8%	63,706 26%	9,382 4%	28,133 11%	16,057 7%	53,572 22%	22,322 9%	20,542 8%	23,081 9%	65,945 27%	24,121 10%	17,686 7%	20,796 8%	62,603 25%	245,826 100%
2018	17,399 11%	24,300 15%	12,084 7%	53,783 33%	19,328 12%	11,301 7%	7,101 4%	37,730 23%	9,275 6%	10,654 6%	13,185 8%	33,114 20%	10,002 6%	17,440 11%	12,780 8%	40,222 24%	164,849 100%
2019	17,479 24%	13,410 19%	5,153 7%	36,042 50%	9,652 13%	10,750 15%	12,346 17%	32,748 45%	3,417 5%	- 0%	- 0%	3,417 5%	- 0%	- 0%	- 0%	- 0%	72,207 100%



**Revenue Analysis
Debt Service Fund**

Ad Valorem Tax Revenue - Debt Service Fund
Revenues by Month/Fiscal Year

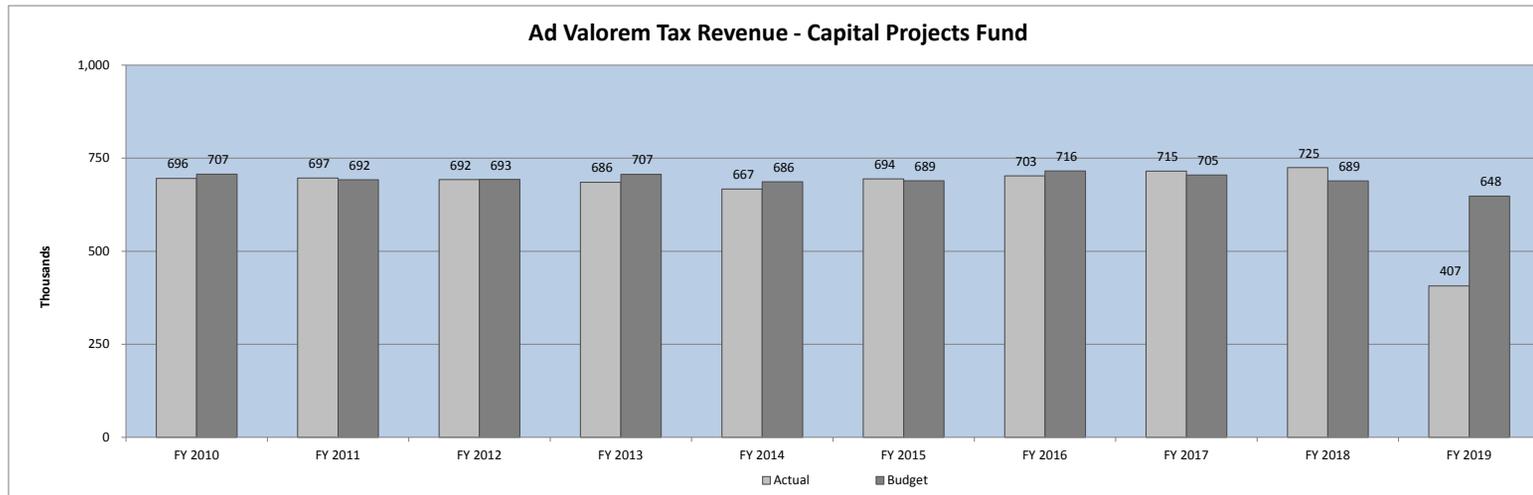
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	-	-	35,188	35,188	31,846	161,506	740,179	933,531	2,341,918	1,790,050	164,937	4,296,905	27,003	38,421	198,355	263,779	5,529,403
	0%	0%	1%	1%	1%	3%	13%	17%	42%	32%	3%	78%	0%	1%	4%	5%	100%
2011	-	14,056	19,474	33,530	137,269	45,817	443,940	627,026	4,327,075	175,432	123,482	4,625,989	44,456	90,456	161,938	296,850	5,583,395
	0%	0%	0%	1%	2%	1%	8%	11%	77%	3%	2%	83%	1%	2%	3%	5%	100%
2012	-	12,613	18,462	31,075	901	95,634	1,124,306	1,220,841	3,894,155	76,875	49,170	4,020,200	14,113	119,383	143,029	276,525	5,548,641
	0%	0%	0%	1%	0%	2%	20%	22%	70%	1%	1%	72%	0%	2%	3%	5%	100%
2013	-	12,753	60,683	73,436	901	125,422	1,133,694	1,260,017	3,687,079	76,280	79,467	3,842,826	86,850	94,022	136,001	316,873	5,493,152
	0%	0%	1%	1%	0%	2%	21%	23%	67%	1%	1%	70%	2%	2%	2%	6%	100%
2014	19,946	23,588	28,897	72,431	857	124,303	1,119,117	1,244,277	3,252,452	181,448	51,206	3,485,106	72,776	43,465	146,920	263,161	5,064,975
	0%	0%	1%	1%	0%	2%	22%	25%	64%	4%	1%	69%	1%	1%	3%	5%	100%
2015	16,925	17,910	32,824	67,659	854	27,777	791,943	820,574	3,492,584	342,628	173,279	4,008,491	37,611	27,770	122,088	187,469	5,084,193
	0%	0%	1%	1%	0%	1%	16%	16%	69%	7%	3%	79%	1%	1%	2%	4%	100%
2016	23,184	24,069	18,521	65,774	100,211	439,482	-	539,693	2,071,548	2,102,279	114,927	4,288,754	26,318	120,558	95,146	242,022	5,136,243
	0%	0%	0%	1%	2%	9%	0%	11%	40%	41%	2%	83%	1%	2%	2%	5%	100%
2017	-	18,223	61,654	79,877	34,796	505,466	50	540,312	2,146,469	2,132,522	(3,095)	4,275,896	102,195	93,676	137,265	333,136	5,229,221
	0%	0%	1%	2%	1%	10%	0%	10%	41%	41%	0%	82%	2%	2%	3%	6%	100%
2018	-	20,452	51,639	72,091	29,164	89,883	543,277	662,324	2,343,251	1,719,187	222,579	4,285,017	62,503	112,442	102,646	277,591	5,297,023
	0%	0%	1%	1%	1%	2%	10%	13%	44%	32%	4%	81%	1%	2%	2%	5%	100%
2019	-	33,492	55,085	88,577	36,489	105,100	392,042	533,631	2,341,624	-	-	2,341,624	-	-	-	-	2,963,832
	0%	1%	2%	3%	1%	4%	13%	18%	79%	0%	0%	79%	0%	0%	0%	0%	100%



**Revenue Analysis
Capital Projects Fund**

Ad Valorem Tax Revenue - Capital Projects Fund
Revenues by Month/Fiscal Year

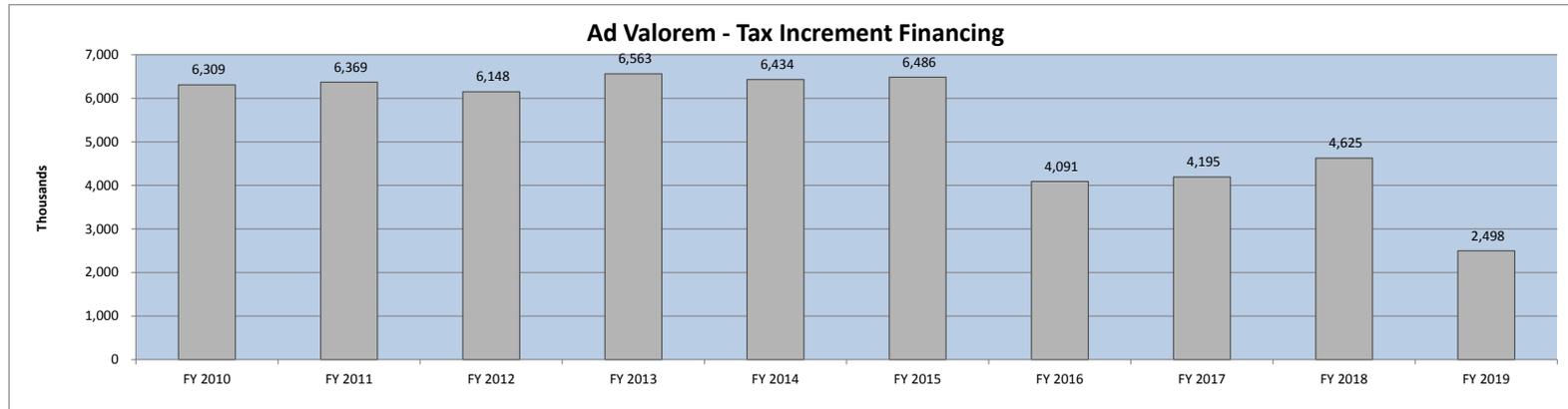
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	-	-	4,582	4,582	4,377	20,964	92,359	117,700	292,269	223,398	20,798	536,465	3,826	5,380	27,891	37,097	695,844
	0%	0%	1%	1%	1%	3%	13%	17%	42%	32%	3%	77%	1%	1%	4%	5%	100%
2011	-	1,754	2,431	4,185	6,654	16,191	55,402	78,247	539,984	21,892	15,409	577,285	5,550	11,288	20,208	37,046	696,763
	0%	0%	0%	1%	1%	2%	8%	11%	77%	3%	2%	83%	1%	2%	3%	5%	100%
2012	-	1,574	2,304	3,878	112	11,935	140,304	152,351	485,952	9,593	6,136	501,681	1,761	14,898	17,849	34,508	692,418
	0%	0%	0%	1%	0%	2%	20%	22%	70%	1%	1%	72%	0%	2%	3%	5%	100%
2013	-	1,591	7,573	9,164	112	15,652	141,476	157,240	460,118	9,519	9,917	479,554	10,838	11,734	16,971	39,543	685,501
	0%	0%	1%	1%	0%	2%	21%	23%	67%	1%	1%	70%	2%	2%	2%	6%	100%
2014	2,594	3,071	3,682	9,347	113	16,135	147,373	163,621	429,065	23,937	6,755	459,757	9,594	5,710	19,341	34,645	667,370
	0%	0%	1%	1%	0%	2%	22%	25%	64%	4%	1%	69%	1%	1%	3%	5%	100%
2015	2,233	2,362	4,323	8,918	112	3,660	107,853	111,625	477,836	46,877	23,649	548,362	5,067	3,786	16,480	25,333	694,238
	0%	0%	1%	1%	0%	1%	16%	16%	69%	7%	3%	79%	1%	1%	2%	4%	100%
2016	3,172	3,295	2,539	9,006	13,677	60,120	-	73,797	283,404	287,608	15,723	586,735	3,601	16,493	13,017	33,111	702,649
	0%	0%	0%	1%	2%	9%	0%	11%	40%	41%	2%	84%	1%	2%	2%	5%	100%
2017	-	2,493	8,435	10,928	4,760	69,152	7	73,919	293,653	291,746	(423)	584,976	13,981	12,815	18,779	45,575	715,398
	0%	0%	1%	2%	1%	10%	0%	10%	41%	41%	0%	82%	2%	2%	3%	6%	100%
2018	-	2,798	7,065	9,863	3,996	12,297	74,325	90,618	320,575	235,198	30,451	586,224	8,550	15,383	14,043	37,976	724,681
	0%	0%	1%	1%	1%	2%	10%	13%	44%	32%	4%	81%	1%	2%	2%	5%	100%
2019	-	4,582	7,536	12,118	4,992	14,423	53,839	73,254	321,620	-	-	321,620	-	-	-	-	406,992
	0%	1%	2%	3%	1%	4%	13%	18%	79%	0%	0%	79%	0%	0%	0%	0%	100%



Revenue Analysis
Other Governmental Funds

**Ad Valorem Tax Revenue - Tax Increment Fund
Revenues by Month/Fiscal Year**

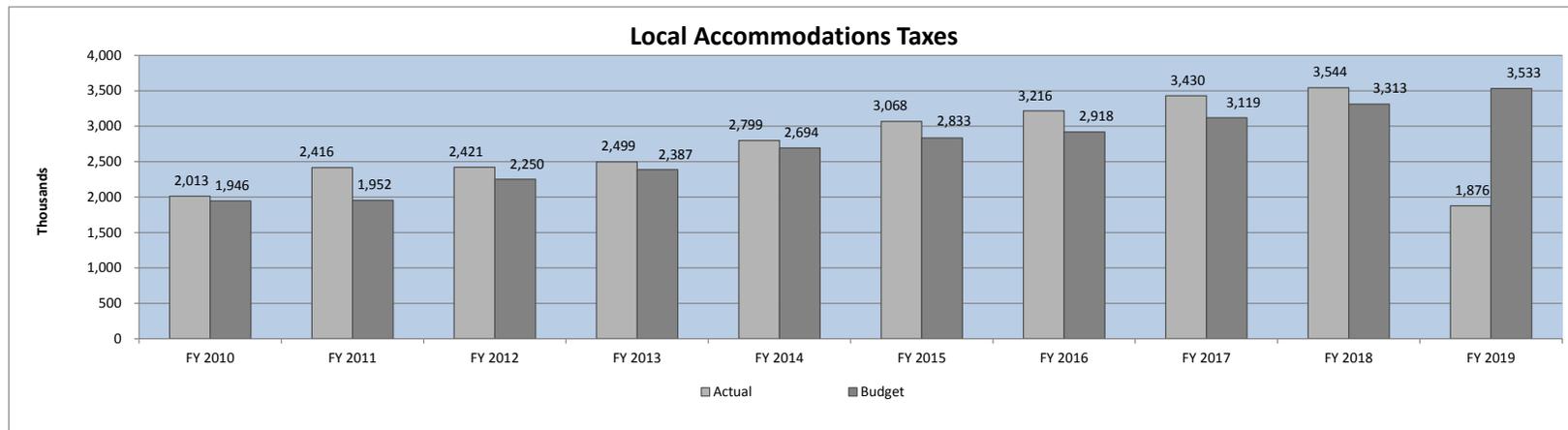
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	-	-	-	-	-	177,438	-	177,438	3,293,599	2,304,305	113,484	5,711,388	107,390	40,162	272,134	419,686	6,308,512
	0%	0%	0%	0%	0%	3%	0%	3%	52%	37%	2%	91%	2%	1%	4%	7%	100%
2011	-	-	-	-	68,005	89,358	187,546	344,909	4,710,989	687,642	178,805	5,577,436	62,076	5,920	378,744	446,740	6,369,085
	0%	0%	0%	0%	1%	1%	3%	5%	74%	11%	3%	88%	1%	0%	6%	7%	100%
2012	-	-	134,930	134,930	-	30,657	656,024	686,681	5,094,739	67,339	(241,460)	4,920,618	86,114	-	320,147	406,261	6,148,490
	0%	0%	2%	2%	0%	0%	11%	11%	83%	1%	-4%	80%	1%	0%	5%	7%	100%
2013	-	-	106,817	106,817	-	41,044	737,098	778,142	5,190,634	85,238	108,444	5,384,316	29,698	22,378	241,224	293,300	6,562,575
	0%	0%	2%	2%	0%	1%	11%	12%	79%	1%	2%	82%	0%	0%	4%	4%	100%
2014	-	-	23,471	23,471	-	97,683	744,461	842,144	4,902,187	225,060	68,112	5,195,359	155,990	40,546	176,058	372,594	6,433,568
	0%	0%	0%	0%	0%	2%	12%	13%	76%	3%	1%	81%	2%	1%	3%	6%	100%
2015	-	-	82,120	82,120	-	57,382	212,603	269,985	5,916,904	70,080	163,782	6,150,766	17,136	40,483	(74,419)	(16,800)	6,486,071
	0%	0%	1%	1%	0%	1%	3%	4%	91%	1%	3%	95%	0%	1%	-1%	0%	100%
2016	(16,652)	32,383	63,421	79,152	91,900	65,118	3,021,513	3,178,531	-	659,675	107,960	767,635	25,748	25,177	14,537	65,462	4,090,780
	0%	1%	2%	2%	2%	2%	74%	78%	0%	16%	3%	19%	1%	1%	0%	2%	100%
2017	-	12,189	61,692	73,881	14,923	22,123	1,438,199	1,475,245	364,166	2,056,156	104,090	2,524,412	26,756	17,532	77,004	121,292	4,194,830
	0%	0%	1%	2%	0%	1%	34%	35%	9%	49%	2%	60%	1%	0%	2%	3%	100%
2018	-	-	25,885	25,885	17,717	1,711	104,569	123,997	2,256,112	1,996,725	52,531	4,305,368	94,637	24,721	50,292	169,650	4,624,900
	0%	0%	1%	1%	0%	0%	2%	3%	49%	43%	1%	93%	2%	1%	1%	4%	100%
2019	-	24,609	21,167	45,776	24,487	5,556	(40,767)	(10,724)	2,462,557	-	-	2,462,557	-	-	-	-	2,497,609
	0%	1%	1%	2%	1%	0%	-2%	0%	99%	0%	0%	99%	0%	0%	0%	0%	100%



The original TIF went through tax year 2014/fiscal year 2015 and included the school district participating at 75% for both operating and debt millage. The TIF has been extended for 10 years; however, the school district changed its participation to exclude operating millage. Therefore, TIF revenues will be less in fiscal years 2016 and forward. TIF revenues by design are expected to grow via redevelopment; \$50 million is the capped addition for the 10 years. Revenues for the early years of the 10 year extension are expected to be in the \$4 millions, but will need to exceed \$5 million in the latter years to average \$5 million/year or \$50 million in total.

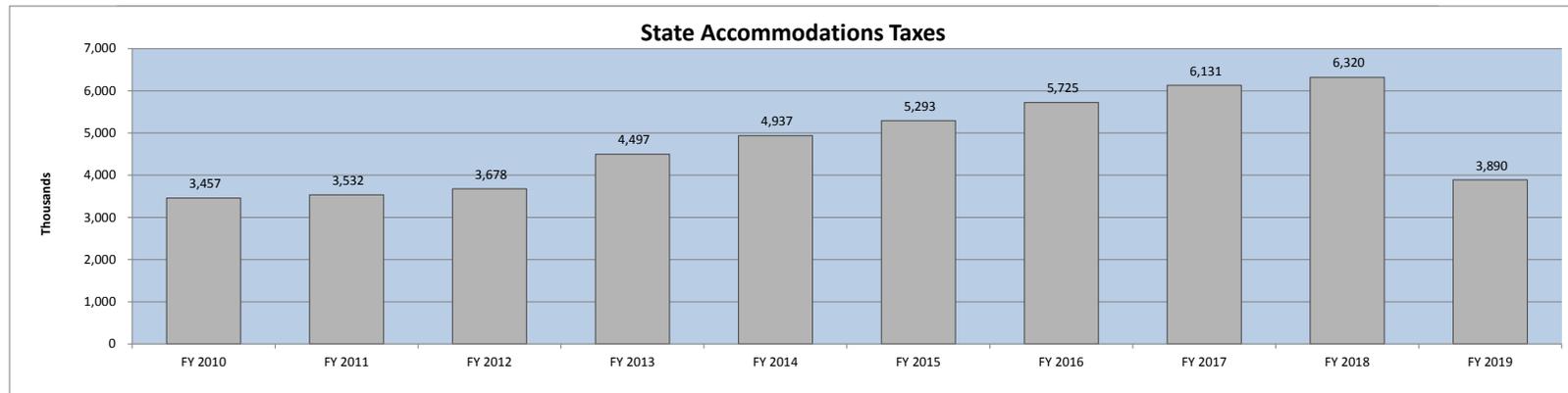
Local ATAX Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	38,603 2%	(8,613) 0%	27,306 1%	57,296 3%	819,940 41%	15,273 1%	6,635 0%	841,848 42%	170,250 8%	8,362 0%	8,778 0%	187,390 9%	174,777 9%	22,785 1%	728,424 36%	925,986 46%	2,012,520 100%
2011	(5,205) 0%	45,837 2%	31,159 1%	71,791 3%	910,512 38%	42,056 2%	17,687 1%	970,255 40%	150,400 6%	27,663 1%	8,136 0%	186,199 8%	176,081 7%	35,580 1%	976,358 40%	1,188,019 49%	2,416,264 100%
2012	- 0%	- 0%	74,028 3%	74,028 3%	916,910 38%	31,421 1%	15,270 1%	963,601 40%	195,051 8%	17,880 1%	16,566 1%	229,497 9%	219,758 9%	44,376 2%	889,438 37%	1,153,572 48%	2,420,698 100%
2013	(90) 0%	66,048 3%	26,046 1%	92,004 4%	968,704 39%	41,267 2%	21,440 1%	1,031,411 41%	181,869 7%	17,634 1%	18,328 1%	217,831 9%	237,082 9%	55,152 2%	865,587 35%	1,157,821 46%	2,499,067 100%
2014	(161) 0%	57,191 2%	49,253 2%	106,283 4%	1,038,038 37%	43,637 2%	21,317 1%	1,102,992 39%	222,282 8%	17,380 1%	30,005 1%	269,667 10%	253,315 9%	38,769 1%	1,027,757 37%	1,319,841 47%	2,798,783 100%
2015	(614) 0%	66,510 2%	88,566 3%	154,462 5%	1,159,004 38%	45,603 1%	18,112 1%	1,222,719 40%	261,750 9%	14,873 0%	14,870 0%	291,493 10%	271,055 9%	50,135 2%	1,078,475 35%	1,399,665 46%	3,068,339 100%
2016	(815) 0%	67,305 2%	56,154 2%	122,644 4%	1,229,155 38%	57,316 2%	23,698 1%	1,310,169 41%	270,942 8%	14,323 0%	26,827 1%	312,092 10%	321,509 10%	60,802 2%	1,088,634 34%	1,470,945 46%	3,215,850 100%
2017	(2) 0%	104,685 3%	75,399 2%	180,082 5%	1,037,898 30%	266,822 8%	22,416 1%	1,327,136 39%	247,350 7%	24,056 1%	28,495 1%	299,901 9%	343,957 10%	64,311 2%	1,214,992 35%	1,623,260 47%	3,430,379 100%
2018	121 0%	81,067 2%	50,523 1%	131,711 4%	1,274,638 36%	60,517 2%	23,190 1%	1,358,345 38%	329,491 9%	17,387 0%	22,406 1%	369,284 10%	373,769 11%	60,383 2%	1,250,418 35%	1,684,570 48%	3,543,910 100%
2019	35 0%	110,663 6%	69,539 4%	180,237 10%	1,281,174 68%	52,300 3%	25,754 1%	1,359,228 72%	336,642 18%	- 0%	- 0%	336,642 18%	- 0%	- 0%	- 0%	- 0%	1,876,107 100%



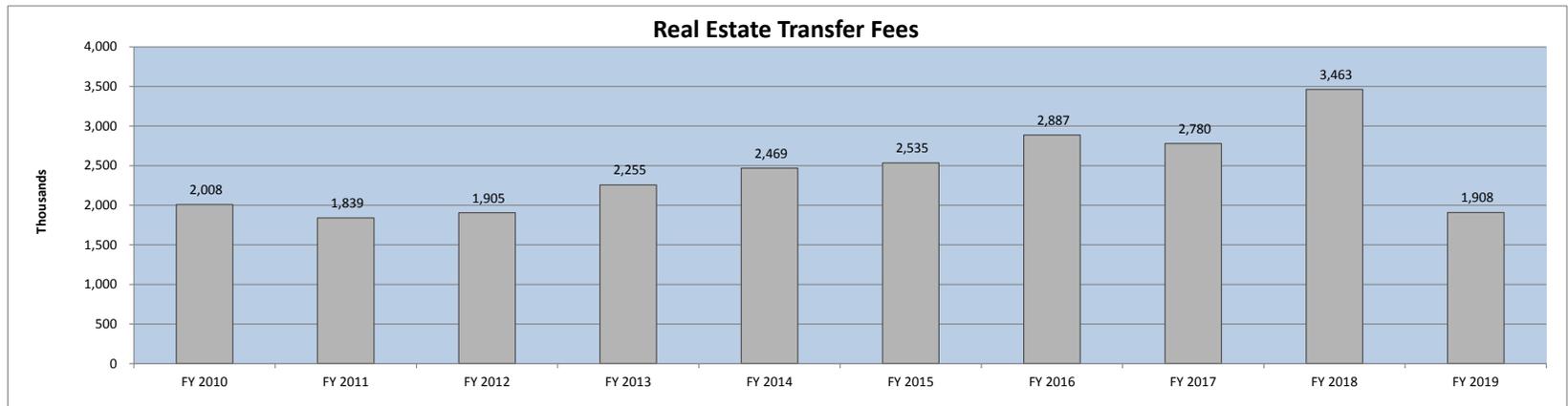
**State ATAX Revenue
Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	-	-	-	-	1,740,535	-	-	1,740,535	451,817	-	-	451,817	186,174	-	1,078,401	1,264,575	3,456,927
	0%	0%	0%	0%	50%	0%	0%	50%	13%	0%	0%	13%	5%	0%	31%	37%	100%
2011	-	-	-	-	1,793,945	-	-	1,793,945	450,930	-	-	450,930	171,509	-	1,116,037	1,287,546	3,532,421
	0%	0%	0%	0%	51%	0%	0%	51%	13%	0%	0%	13%	5%	0%	32%	36%	100%
2012	-	-	-	-	1,727,579	-	-	1,727,579	465,848	-	-	465,848	217,109	-	1,267,859	1,484,968	3,678,395
	0%	0%	0%	0%	47%	0%	0%	47%	13%	0%	0%	13%	6%	0%	34%	40%	100%
2013	-	-	-	-	1,748,948	-	-	1,748,948	662,990	-	-	662,990	561,109	-	1,523,646	2,084,755	4,496,693
	0%	0%	0%	0%	39%	0%	0%	39%	15%	0%	0%	15%	12%	0%	34%	46%	100%
2014	-	-	-	-	2,286,725	-	-	2,286,725	634,879	-	-	634,879	307,969	-	1,707,034	2,015,003	4,936,607
	0%	0%	0%	0%	46%	0%	0%	46%	13%	0%	0%	13%	6%	0%	35%	41%	100%
2015	-	-	-	-	2,480,925	-	-	2,480,925	717,888	-	-	717,888	288,354	-	1,806,288	2,094,642	5,293,455
	0%	0%	0%	0%	47%	0%	0%	47%	14%	0%	0%	14%	5%	0%	34%	40%	100%
2016	-	-	-	-	2,588,597	-	-	2,588,597	846,937	-	-	846,937	354,505	-	1,934,945	2,289,450	5,724,984
	0%	0%	0%	0%	45%	0%	0%	45%	15%	0%	0%	15%	6%	0%	34%	40%	100%
2017	-	-	-	-	2,793,958	-	-	2,793,958	747,978	-	-	747,978	417,652	-	2,171,824	2,589,476	6,131,412
	0%	0%	0%	0%	46%	0%	0%	46%	12%	0%	0%	12%	7%	0%	35%	42%	100%
2018	-	-	-	-	2,809,551	-	-	2,809,551	858,253	-	-	858,253	397,776	-	2,254,419	2,652,195	6,319,999
	0%	0%	0%	0%	44%	0%	0%	44%	14%	0%	0%	14%	6%	0%	36%	42%	100%
2019	-	-	-	-	3,034,478	-	-	3,034,478	855,629	-	-	855,629	-	-	-	-	3,890,107
	0%	0%	0%	0%	78%	0%	0%	78%	22%	0%	0%	22%	0%	0%	0%	0%	100%



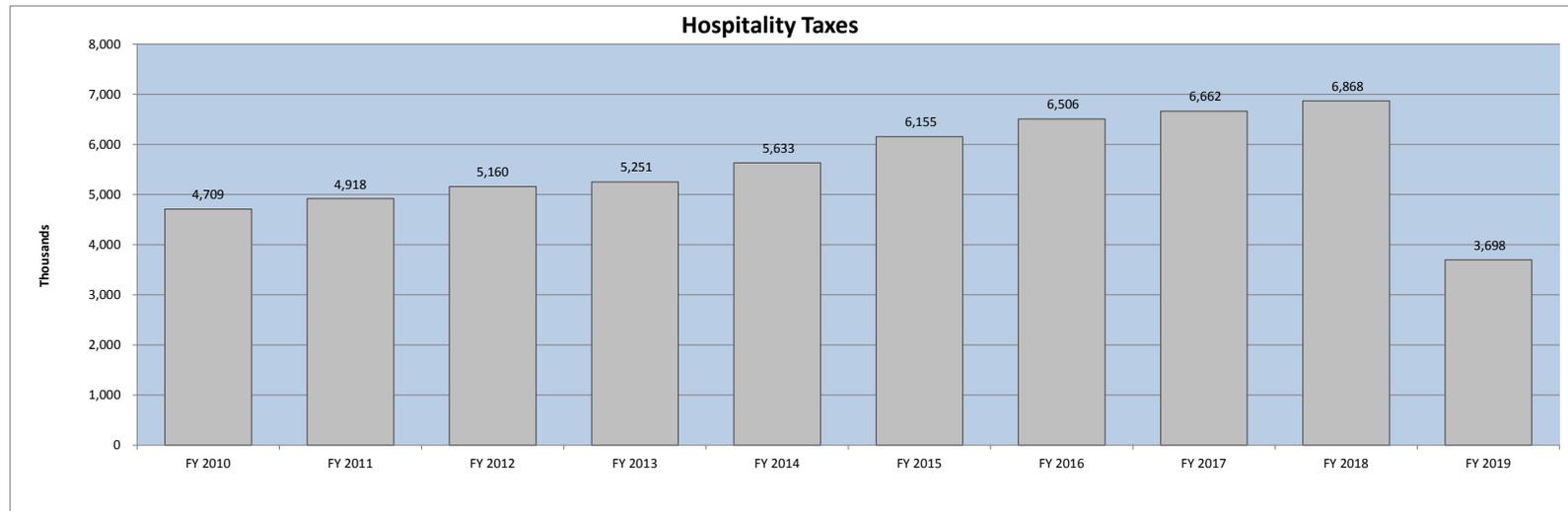
Real Estate Transfer Fee Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	207,759 10%	220,308 11%	128,039 6%	556,106 28%	188,968 9%	149,608 7%	179,144 9%	517,720 26%	117,350 6%	117,506 6%	161,453 8%	396,309 20%	183,415 9%	171,416 9%	183,046 9%	537,877 27%	2,008,012 100%
2011	180,979 10%	144,389 8%	146,780 8%	472,148 26%	141,028 8%	119,705 7%	145,657 8%	406,390 22%	115,899 6%	107,221 6%	157,051 9%	380,171 21%	183,418 10%	216,696 12%	180,421 10%	580,535 32%	1,839,244 100%
2012	139,450 7%	159,226 8%	150,358 8%	449,034 24%	159,205 8%	138,744 7%	162,077 9%	460,026 24%	136,677 7%	108,630 6%	182,752 10%	428,059 22%	188,721 10%	211,887 11%	167,732 9%	568,340 30%	1,905,459 100%
2013	172,658 8%	159,179 7%	177,345 8%	509,182 23%	211,885 9%	183,982 8%	183,700 8%	579,567 26%	134,456 6%	179,334 8%	143,641 6%	457,431 20%	221,937 10%	252,528 11%	234,462 10%	708,927 31%	2,255,107 100%
2014	220,560 9%	260,824 11%	213,791 9%	695,175 28%	281,351 11%	203,317 8%	150,674 6%	635,342 26%	149,784 6%	122,915 5%	182,008 7%	454,707 18%	243,718 10%	213,052 9%	226,887 9%	683,657 28%	2,468,881 100%
2015	221,317 9%	199,496 8%	188,301 7%	609,114 24%	253,080 10%	150,389 6%	268,055 11%	671,524 26%	160,395 6%	114,066 4%	229,625 9%	504,086 20%	215,245 8%	263,128 10%	271,835 11%	750,208 30%	2,534,932 100%
2016	234,595 8%	279,002 10%	202,973 7%	716,570 25%	216,847 8%	167,854 6%	261,485 9%	646,186 22%	229,220 8%	198,334 7%	244,795 8%	672,349 23%	251,805 9%	249,871 9%	350,366 12%	852,042 30%	2,887,147 100%
2017	211,072 8%	245,654 9%	244,422 9%	701,148 25%	174,911 6%	178,434 6%	226,500 8%	579,845 21%	199,693 7%	169,245 6%	219,557 8%	588,495 21%	285,421 10%	351,313 13%	274,090 10%	910,824 33%	2,780,312 100%
2018	264,872 8%	340,779 10%	262,410 8%	868,061 25%	335,365 10%	223,959 6%	264,198 8%	823,522 24%	265,998 8%	199,667 6%	255,934 7%	721,599 21%	324,009 9%	352,736 10%	373,562 11%	1,050,307 30%	3,463,489 100%
2019	296,001 16%	313,882 16%	206,316 11%	816,199 43%	320,404 17%	263,233 14%	289,595 15%	873,232 46%	218,269 11%	- 0%	- 0%	218,269 11%	- 0%	- 0%	- 0%	- 0%	1,907,700 100%



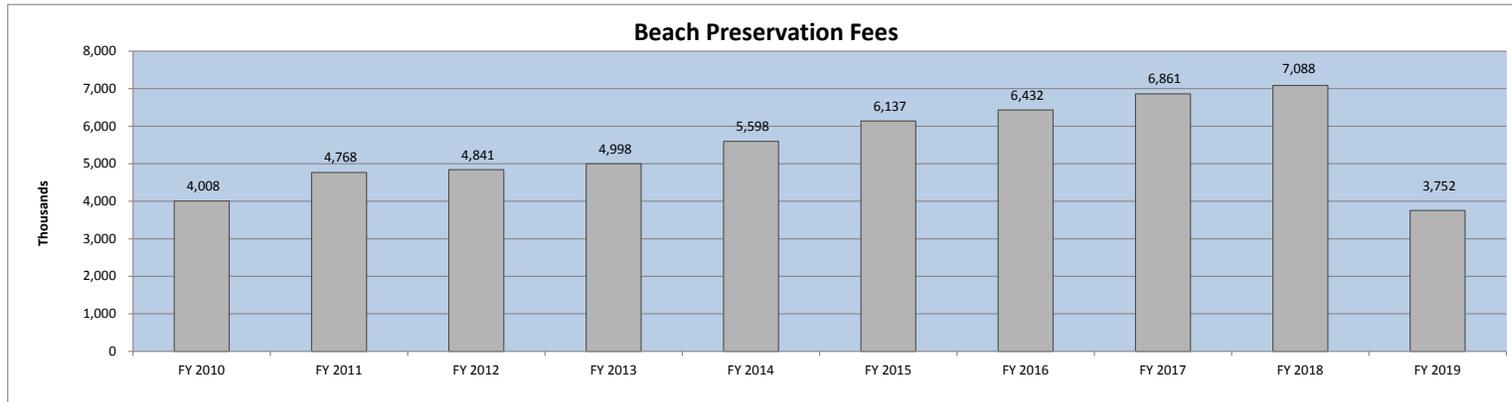
Hospitality Tax Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	44,438 1%	56,501 1%	100,791 2%	201,730 4%	1,267,411 27%	91,091 2%	74,812 2%	1,433,314 30%	663,467 14%	78,680 2%	93,164 2%	835,311 18%	666,197 14%	125,941 3%	1,446,314 31%	2,238,452 48%	4,708,807 100%
2011	(20,576) 0%	146,094 3%	94,078 2%	219,596 4%	1,331,329 27%	106,561 2%	56,760 1%	1,494,650 30%	648,822 13%	152,296 3%	108,558 2%	909,676 18%	652,633 13%	172,589 4%	1,468,447 30%	2,293,669 47%	4,917,591 100%
2012	- 0%	- 0%	361,462 7%	361,462 7%	1,205,720 23%	51,838 1%	209,020 4%	1,466,578 28%	636,640 12%	125,824 2%	119,275 2%	881,739 17%	695,699 13%	232,479 5%	1,522,177 29%	2,450,355 47%	5,160,134 100%
2013	- 0%	227,053 4%	167,624 3%	394,677 8%	1,244,946 24%	163,155 3%	114,410 2%	1,522,511 29%	635,422 12%	139,769 3%	124,403 2%	899,594 17%	691,648 13%	214,191 4%	1,528,374 29%	2,434,213 46%	5,250,995 100%
2014	- 0%	250,531 4%	220,872 4%	471,403 8%	1,267,698 23%	183,659 3%	125,344 2%	1,576,701 28%	706,599 13%	117,024 2%	132,645 2%	956,268 17%	754,213 13%	211,502 4%	1,663,343 30%	2,629,058 47%	5,633,430 100%
2015	- 0%	263,460 4%	250,552 4%	514,012 8%	1,376,186 22%	210,948 3%	135,505 2%	1,722,639 28%	782,101 13%	115,615 2%	147,023 2%	1,044,739 17%	801,957 13%	243,058 4%	1,828,599 30%	2,873,614 47%	6,155,004 100%
2016	(2,451) 0%	296,736 5%	254,972 4%	549,257 8%	1,473,719 23%	215,836 3%	143,710 2%	1,833,265 28%	831,682 13%	135,776 2%	140,685 2%	1,108,143 17%	920,040 14%	235,957 4%	1,859,644 29%	3,015,641 46%	6,506,306 100%
2017	(112) 0%	307,641 5%	266,071 4%	573,600 9%	1,280,180 19%	386,522 6%	172,512 3%	1,839,214 28%	732,298 11%	144,942 2%	168,931 3%	1,046,171 16%	925,322 14%	284,577 4%	1,992,989 30%	3,202,888 48%	6,661,873 100%
2018	(1,896) 0%	350,984 5%	272,962 4%	622,050 9%	1,354,343 20%	305,889 4%	176,091 3%	1,836,323 27%	863,424 13%	184,537 3%	167,049 2%	1,215,010 18%	947,412 14%	333,953 5%	1,913,039 28%	3,194,404 47%	6,867,787 100%
2019	(9,311) 0%	519,830 14%	311,840 8%	822,359 22%	1,442,824 39%	308,357 8%	184,810 5%	1,935,991 52%	940,109 25%	- 0%	- 0%	940,109 25%	- 0%	- 0%	- 0%	- 0%	3,698,459 100%



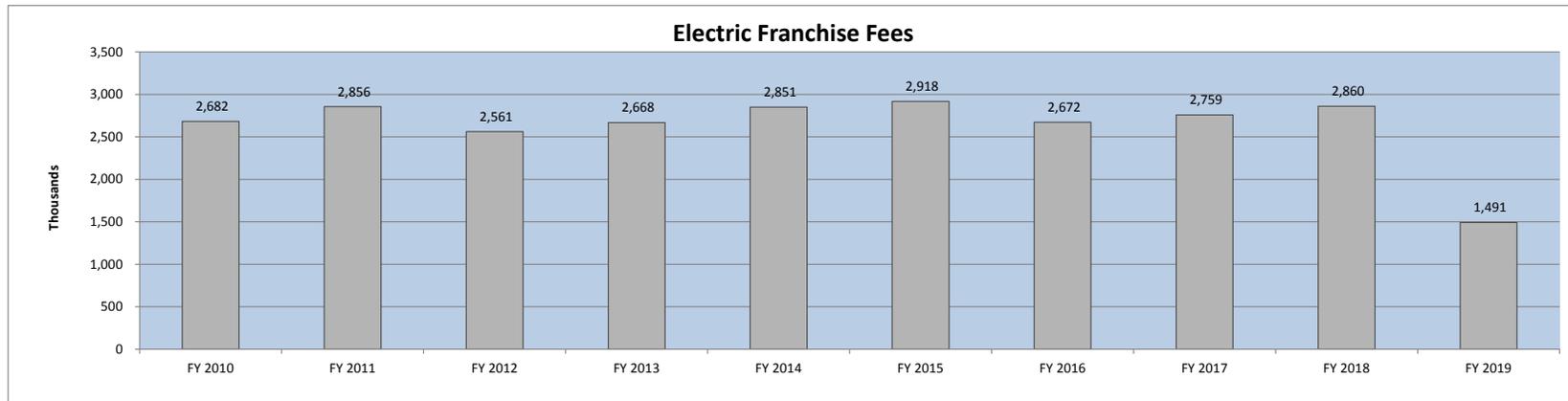
**Beach Preservation Fee Revenue
Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	(702) 0%	63,314 2%	52,187 1%	114,799 3%	1,639,541 41%	29,679 1%	13,288 0%	1,682,508 42%	338,203 8%	14,067 0%	14,762 0%	367,032 9%	348,112 9%	43,936 1%	1,451,885 36%	1,843,933 46%	4,008,272 100%
2011	(10,438) 0%	88,512 2%	60,479 1%	138,553 3%	1,820,966 38%	75,388 2%	28,103 1%	1,924,457 40%	282,152 6%	50,282 1%	14,107 0%	346,541 7%	347,333 7%	65,374 1%	1,946,123 41%	2,358,830 49%	4,768,381 100%
2012	- 0%	- 0%	142,519 3%	142,519 3%	1,841,404 38%	51,817 1%	19,994 0%	1,913,215 40%	415,258 9%	30,533 1%	40,206 1%	485,997 10%	436,879 9%	83,910 2%	1,778,875 37%	2,299,664 48%	4,841,395 100%
2013	(181) 0%	128,096 3%	52,091 1%	180,006 4%	1,937,409 39%	82,534 2%	42,880 1%	2,062,823 41%	367,737 7%	35,193 1%	36,733 1%	439,663 9%	474,164 9%	110,304 2%	1,731,172 35%	2,315,640 46%	4,998,132 100%
2014	(321) 0%	114,381 2%	98,505 2%	212,565 4%	2,076,077 37%	87,274 2%	42,634 1%	2,205,985 39%	444,563 8%	34,761 1%	60,009 1%	539,333 10%	506,631 9%	77,538 1%	2,055,513 37%	2,639,682 47%	5,597,565 100%
2015	(1,229) 0%	133,020 2%	177,134 3%	308,925 5%	2,318,006 38%	91,207 1%	36,223 1%	2,445,436 40%	523,502 9%	29,746 0%	29,738 0%	582,986 10%	542,110 9%	100,271 2%	2,156,951 35%	2,799,332 46%	6,136,679 100%
2016	(1,630) 0%	134,604 2%	112,309 2%	245,283 4%	2,458,309 38%	114,632 2%	47,395 1%	2,620,336 41%	541,885 8%	28,645 0%	53,661 1%	624,191 10%	643,018 10%	121,604 2%	2,177,268 34%	2,941,890 46%	6,431,700 100%
2017	(6) 0%	209,371 3%	150,800 2%	360,165 5%	2,075,794 30%	533,645 8%	44,832 1%	2,654,271 39%	494,699 7%	48,112 1%	56,991 1%	599,802 9%	687,914 10%	128,623 2%	2,429,983 35%	3,246,520 47%	6,860,758 100%
2018	241 0%	162,135 2%	101,045 1%	263,421 4%	2,549,276 36%	121,035 2%	46,379 1%	2,716,690 38%	658,983 9%	34,774 0%	44,811 1%	738,568 10%	747,540 11%	120,764 2%	2,500,837 35%	3,369,141 48%	7,087,820 100%
2019	70 0%	221,325 6%	139,080 4%	360,475 10%	2,562,348 68%	104,599 3%	51,408 1%	2,718,355 72%	673,384 18%	- 0%	- 0%	673,384 18%	- 0%	- 0%	- 0%	- 0%	3,752,214 100%



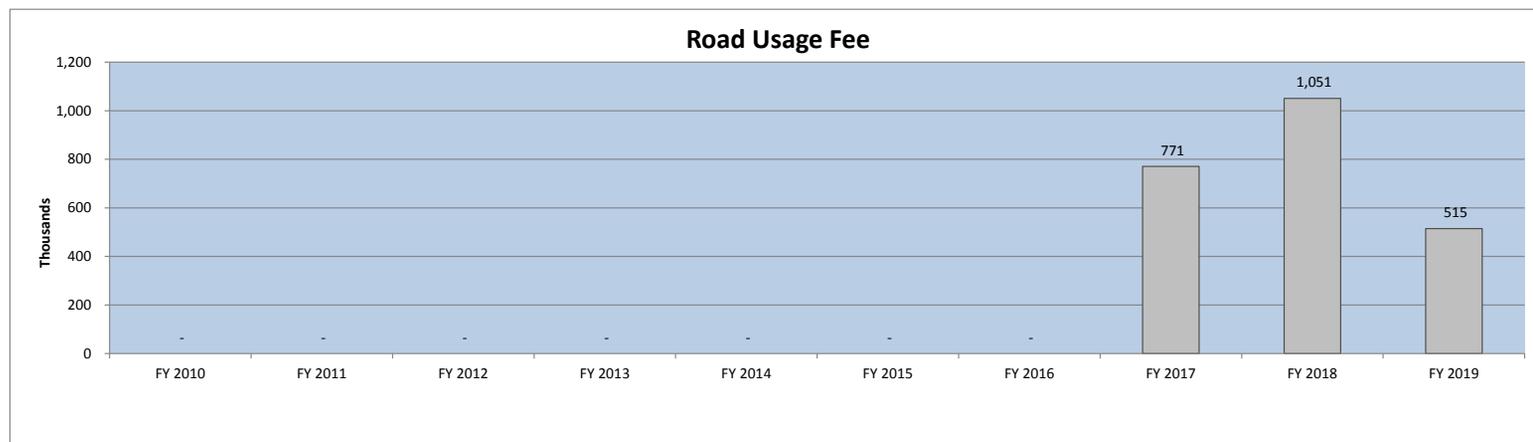
Electric Franchise Fee Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	270,908 10%	275,206 10%	- 0%	546,114 20%	240,225 9%	216,760 8%	165,708 6%	622,693 23%	402,001 15%	- 0%	264,959 10%	666,960 25%	240,741 9%	193,650 7%	412,116 15%	846,507 32%	2,682,274 100%
2011	270,936 9%	320,260 11%	283,996 10%	875,192 31%	- 0%	235,592 8%	172,932 6%	408,524 14%	195,356 7%	285,018 10%	271,238 9%	751,612 26%	184,755 6%	189,001 7%	446,953 16%	820,709 29%	2,856,037 100%
2012	285,086 11%	315,558 12%	272,993 11%	873,637 34%	201,785 8%	163,538 6%	- 0%	365,323 14%	163,242 6%	184,930 7%	194,209 8%	542,381 21%	186,263 7%	190,617 7%	403,073 16%	779,953 30%	2,561,294 100%
2013	267,900 10%	296,782 11%	253,419 9%	818,101 31%	209,120 8%	191,263 7%	179,717 7%	580,100 22%	213,986 8%	213,665 8%	220,684 8%	648,335 24%	213,437 8%	179,862 7%	228,570 9%	621,869 23%	2,668,405 100%
2014	276,806 10%	294,926 10%	274,448 10%	846,180 30%	211,839 7%	183,669 6%	194,716 7%	590,224 21%	230,745 8%	296,174 10%	226,560 8%	753,479 26%	215,220 8%	203,769 7%	242,046 8%	661,035 23%	2,850,918 100%
2015	295,086 10%	309,064 11%	291,986 10%	896,136 31%	220,360 8%	193,729 7%	213,329 7%	627,418 21%	228,430 8%	264,365 9%	262,821 9%	755,616 26%	211,358 7%	196,172 7%	231,640 8%	639,170 22%	2,918,340 100%
2016	280,750 11%	299,517 11%	267,312 10%	847,579 32%	212,060 8%	182,593 7%	172,665 6%	567,318 21%	- 0%	193,842 7%	249,866 9%	443,708 17%	204,750 8%	184,120 7%	424,509 16%	813,379 30%	2,671,984 100%
2017	- 0%	300,541 11%	333,053 12%	633,594 23%	289,538 10%	219,568 8%	165,837 6%	674,943 24%	168,934 6%	207,031 8%	209,820 8%	585,785 21%	179,145 6%	216,348 8%	468,876 17%	864,369 31%	2,758,691 100%
2018	- 0%	286,171 10%	302,024 11%	588,195 21%	280,004 10%	242,318 8%	207,471 7%	729,793 26%	177,218 6%	286,059 10%	272,016 10%	735,293 26%	183,936 6%	206,385 7%	416,234 15%	806,555 28%	2,859,836 100%
2019	- 0%	284,487 19%	300,539 20%	585,026 39%	287,235 19%	225,289 15%	176,572 12%	689,096 46%	217,205 15%	- 0%	- 0%	217,205 15%	- 0%	- 0%	- 0%	- 0%	1,491,327 100%



Road Usage Fee Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2011	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2012	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2013	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2014	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2015	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2016	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2017	-	-	-	-	-	-	-	-	234,219	177,589	96,349	508,157	79,193	89,733	93,611	262,536	770,694
	0%	0%	0%	0%	0%	0%	0%	0%	30%	23%	13%	66%	10%	12%	12%	34%	100%
2018	-	80,207	94,638	174,845	82,102	90,943	76,552	249,597	70,645	84,843	102,170	257,658	89,556	86,895	192,273	368,724	1,050,824
	0%	8%	9%	17%	8%	9%	7%	24%	7%	8%	10%	25%	9%	8%	18%	35%	100%
2019	-	87,547	102,912	190,459	79,022	94,297	79,701	253,020	71,450	-	-	71,450	-	-	-	-	514,929
	0%	17%	20%	37%	15%	18%	15%	49%	14%	0%	0%	14%	0%	0%	0%	0%	100%



New source of revenue established during FY2017.

Business-Type Activities – Stormwater Utility

**Stormwater Utility Fee Revenue
Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	-	-	-	-	-	19,050	-	19,050	350,669	1,974,032	94,673	2,419,374	12,245	21,898	81,404	115,547	2,553,971
	0%	0%	0%	0%	0%	1%	0%	1%	14%	77%	4%	95%	0%	1%	3%	5%	100%
2011	-	-	-	-	37,610	20,063	245,605	303,278	2,779,689	70,455	68,467	2,918,611	39,449	-	116,441	155,890	3,377,779
	0%	0%	0%	0%	1%	1%	7%	9%	82%	2%	2%	86%	1%	0%	3%	5%	100%
2012	-	-	-	-	-	48,454	638,172	686,626	2,535,992	-	46,507	2,582,499	93,932	27,723	101,099	222,754	3,491,879
	0%	0%	0%	0%	0%	1%	18%	20%	73%	0%	1%	74%	3%	1%	3%	6%	100%
2013	-	-	26,892	26,892	-	15,678	720,714	736,392	2,467,893	40,437	77,488	2,585,818	11,532	15,464	198,835	225,831	3,574,933
	0%	0%	1%	1%	0%	0%	20%	21%	69%	1%	2%	72%	0%	0%	6%	6%	100%
2014	-	-	10,201	10,201	-	20,547	711,021	731,568	2,385,610	169,137	33,979	2,588,726	35,865	25,432	172,508	233,805	3,564,300
	0%	0%	0%	0%	0%	1%	20%	21%	67%	5%	1%	73%	1%	1%	5%	7%	100%
2015	-	-	21,420	21,420	-	16,821	431,059	447,880	2,701,529	185,611	69,130	2,956,270	19,688	7,572	98,556	125,816	3,551,386
	0%	0%	1%	1%	0%	0%	12%	13%	76%	5%	2%	83%	1%	0%	3%	4%	100%
2016	(30,865)	39,140	-	8,275	36,028	267,950	-	303,978	2,843,322	267,273	69,598	3,180,193	16,958	22,578	19,418	58,954	3,551,400
	-1%	1%	0%	0%	1%	8%	0%	9%	80%	8%	2%	90%	0%	1%	1%	2%	100%
2017	-	20,819	193	21,012	45,892	6,779	233,754	286,425	-	2,236,860	788,955	3,025,815	189,339	12,164	48,250	249,753	3,583,005
	0%	1%	0%	1%	1%	0%	7%	8%	0%	62%	22%	84%	5%	0%	1%	7%	100%
2018	-	11,824	18,636	30,460	12,687	4,850	444,436	461,973	2,234,819	1,877,991	54,737	4,167,547	50,417	21,204	44,035	115,656	4,775,636
	0%	0%	0%	1%	0%	0%	9%	10%	47%	39%	1%	87%	1%	0%	1%	2%	100%
2019	-	18,968	32,519	51,487	22,142	3,859	356,960	382,961	2,170,577	-	-	2,170,577	-	-	-	-	2,605,025
	0%	1%	1%	2%	1%	0%	14%	15%	83%	0%	0%	83%	0%	0%	0%	0%	100%

