

**MEMORANDUM**

To: Steve Riley, Town Manager

From: John Troyer, Finance Director

Date: August 21, 2019

**RE: FY 2019 Financial Statements Preliminary & Unaudited – Through June 2019**

---

**General Overview**

We are currently finalizing the accounting for FY 2019 activities – including booking final revenues and expenditures for each of the funds. We thought it important to provide to you an early look into our financial results for FY 2019. These preliminary and unaudited financial statements show a strong finish for the General Fund with a \$2,294,989 surplus. The Town has experienced another healthy year of revenues and spending comfortably below budget. The Debt Service Fund reported a surplus as payments on the new debt issued were less than budgeted. The Capital Projects Fund reported a planned draw-down of reserves as several large capital projects continue to move forward.

**Real estate-related revenues**, namely Real Estate Transfer Fees and Permits are 8% lower than last fiscal year. Permit Fees are 20% lower due to a flurry of new projects permitted last fiscal year. Although down from last year, the combined current year-to-date total of \$4,893,260 is the third highest total in the most recent ten fiscal year period.

	<u>RETF</u>			<u>Permits</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2018	3,463,489			1,880,230			5,343,719		
FY 2019	3,380,107	(83,382)	-2%	1,513,153	(367,077)	-20%	4,893,260	(450,459)	-8%

**Tourism-driven revenue**, results which is comprised of ATAX/Beach and Hospitality taxes on a combined basis are 7% higher than last fiscal year. Quarterly payments for local ATAX/Beach Preservation Fees are due in October, January, April and July. This year’s results indicate continued healthy tourist activity.

	<u>Local ATAX/ Beach Preservation Fees</u>			<u>Hospitality Tax</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2018	10,631,730			6,867,787			17,499,517		
FY 2019	11,220,213	588,483	6%	7,545,777	677,990	10%	18,765,990	1,266,473	7%

## **General Fund Summary**

The Town receives most of its property taxes (the largest revenue source) during the months of December through February. The next largest General Fund revenue source is Business License revenues which the Town primarily receives in March through June.

This year's Property Tax Collections for the General Fund are \$14,390,696 which is \$549,808 or 4% higher than budget and \$256,820 or 2% higher than last year. This past year included a reappraisal. During reappraisals, property values can be appealed, and the final values and collection rates may change. These results are encouraging.

Business License revenue continued strong with increased collection efforts and totaled \$9,661,632 which is \$647,632 or 7% higher than budget. Prior year collections included two large one-time settlements which explains the (\$620,712) decrease from last year.

EMS revenue totaled \$1,714,021 which is \$314,021 or 22% higher than budget due to increased collection efforts and \$35,455 or 2% higher than last year.

Fines and Fees are down due to the closing of the Municipal court.

Permits are 101% of budget, but down from an unusually high year last year.

Through June, the Town's General Fund Revenues and Transfers In total \$39,931,386 or 101% of budget. The decrease of (\$331,608) compared to the prior year is due to the one-time settlement last year, and other reasons stated above.

The General Fund expenditures are \$37,636,397 or 90% of budget. Current fiscal year expenditures are \$246,044, or only 1%, higher than last fiscal year. Several explanations for year-to-year changes are provided in the budget to actual statement or on the revenue analysis charts.

The fiscal year-to-date preliminary and unaudited surplus in the General Fund is presented at \$2,294,989, which is \$4,537,871 better than the planned use of (\$2,242,882) for the General Fund. The ending balance of \$21,136,284 is back above the pre-Matthew fund balance amount of \$20,951,432. General Fund current versus prior year revenue and expenditure comparisons are presented in a Dashboard display on the Town's external website.

### **Debt Service Fund**

Debt service payments are due at various times during the fiscal year. All of the current year's obligations have come due and been paid. The Town's payments on the new \$5,000,000 GO bonds were less than budgeted, and the Debt Service Fund reported a surplus. For FY 2020, payments on the new debt will be for a full year.

### **Capital Projects Fund**

Summary balances for the Capital Project Fund are as follows:

	<b>FY 2019</b>
	<b><u>Actual</u></b>
Revenues	\$ 1,980,154
Transfers In	3,387,652
Capital Outlays	(20,775,230)
Transfers Out	(710,668)
Bond Proceeds	<u>5,000,000</u>
Net Change in Fund Balance	<u><u>\$ (11,118,092)</u></u>

The decrease in fund balance was planned as capital projects move forward.

Major Capital Projects/Expenditures that have occurred thus far this fiscal year are as follows:

Rec Center Expansion	\$ 2,129,117
Sewer Initiative	\$ 2,235,797
USCB & Office Park Road	\$ 9,168,136
Coligny Area Roads & Pathways	\$ 3,608,764
Arts Center Lighting	\$ 450,340
Ambulance Replacements	\$ 825,427

## **Other Revenues**

The table below reflects the Town's other governmental funds and the revenues received this fiscal year in comparison to the same time last fiscal year. Material variances, when applicable, are also explained.

	FY 2019 actual	FY 2018 actual	\$ variance	% variance	Variance Code
State accommodations tax	\$ 6,880,027	\$ 6,319,999	\$ 560,028	9%	A
Local accommodations tax	3,740,071	3,543,910	196,161	6%	A
Tax increment financing	4,687,575	4,624,900	62,675	1%	B
Real estate transfer fees	3,380,107	3,463,489	(83,382)	-2%	A
Beach preservation fees	7,480,142	7,087,820	392,322	6%	A
Hospitality tax	7,545,777	6,867,787	677,990	10%	A
Road Usage Fee	1,045,628	1,050,823	(5,195)	0%	C
Electric franchise fee	2,812,503	2,859,836	(47,333)	-2%	D
	<u>\$ 37,571,830</u>	<u>\$ 35,818,564</u>	<u>\$ 1,753,266</u>	<u>5%</u>	

A - Addressed previously in this cover letter.

B - TIF revenues generally follow the property tax timing.

C - Beginning in FY2017 a per vehicle fee for vehicles licensed on the Island was enacted.

D - Amount represents fees charged to customers by Palmetto Electric.

## **Stormwater Utility Fund**

The Business Type Activity – Stormwater data are presented on the modified accrual basis of accounting. This basis reflects the very close result between revenues and expenditures. These balances will change as Town staff modifies the accounts to full accrual basis, the required presentation basis in the Town's *Comprehensive Annual Financial Report*.

The Stormwater revenue collected by the County is remitted to the Town beginning in December but most of the funding is received during January and February. Expenditures however, are incurred throughout the fiscal year. The expenses this year include, \$148,342 for County Fees, \$1,670,466 for Capital Outlays, \$401,208 for Debt Service, and \$1,732,900 for operations. The balance in the Stormwater operations reports a temporary surplus, as projects are being planned, bid and contracted. Fiscal 2020 will see these projects move forward and the temporary surplus will be spent.

## **Dashboards**

The General Fund dashboards found on the Town's website present a full year for fiscal years 2017, 2018 and year-to-date for fiscal year 2019.

# **Consolidated Statement All Funds**

**TOWN OF HILTON HEAD ISLAND**  
**STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES-UNAUDITED**  
**GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES**  
**FISCAL YEAR 2019 - THROUGH JUNE (12th PERIOD)**

	GENERAL	SPECIAL REVENUE	DEBT SERVICE	CAPITAL PROJECTS	TOTAL	STORMWATER
<b>Revenues:</b>						
Real and Personal Property Taxes	\$ 14,390,696	\$ 4,687,575	\$ 5,372,835	\$ 737,874	\$ 25,188,980	\$ -
Business Licenses	9,661,632	-	-	-	9,661,632	-
Franchise Fees	1,030,514	-	-	-	1,030,514	-
Permits	1,513,153	-	-	-	1,513,153	-
State Shared Funds	848,742	-	-	332,695	1,181,437	-
Public Safety	55,008	-	-	-	55,008	-
Grant Revenue	-	691,099	-	111,000	802,099	-
EMS Revenue	1,714,021	-	-	-	1,714,021	-
Fines & Fees	73,665	-	-	-	73,665	-
Beach Fees	270,839	-	-	-	270,839	-
Road Usage Fees	-	1,045,628	-	-	1,045,628	-
Accommodations Tax	-	10,620,098	-	-	10,620,098	-
Hospitality Tax	-	7,545,777	-	-	7,545,777	-
Lease	-	-	-	76,338	76,338	-
Impact Fees	-	-	-	258,017	258,017	-
Real Estate Transfer Fees	-	3,380,107	-	-	3,380,107	-
Beach Preservation Fees	-	7,480,142	-	-	7,480,142	-
Electric Franchise Fees	-	2,812,503	-	-	2,812,503	-
Stormwater Utility Fees	-	-	-	-	-	4,895,801
Miscellaneous Revenue	509,291	-	-	83,412	592,703	-
Disaster Fund Transfer In	-	-	3,536,568	-	3,536,568	-
Investment Income	361,108	462,315	137,205	380,818	1,341,446	75,260
<b>Total Revenues</b>	<b>30,428,669</b>	<b>38,725,244</b>	<b>9,046,608</b>	<b>1,980,154</b>	<b>80,180,675</b>	<b>4,971,061</b>
<b>Expenditures:</b>						
<b>General Government</b>						
Town Council	347,810	-	-	-	347,810	-
Town Manager	782,884	-	-	-	782,884	-
<b>Total General Government</b>	<b>1,130,694</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,130,694</b>	<b>-</b>
<b>Administration</b>						
Administration/Legal	3,787,008	33,801	16,425	-	3,837,234	148,342
Finance	1,920,206	-	-	-	1,920,206	-
<b>Total Administration</b>	<b>5,707,214</b>	<b>33,801</b>	<b>16,425</b>	<b>-</b>	<b>5,757,440</b>	<b>148,342</b>
<b>Community Services</b>						
Community Development	3,181,801	185,342	-	-	3,367,143	-
Public Projects and Facilities	5,137,994	-	-	-	5,137,994	1,732,900
<b>Total Community Services</b>	<b>8,319,795</b>	<b>185,342</b>	<b>-</b>	<b>-</b>	<b>8,505,137</b>	<b>1,732,900</b>
<b>Public Safety</b>						
Sheriff/Shore Svcs	3,734,121	-	-	-	3,734,121	-
Fire & Rescue	14,660,911	216,671	-	-	14,877,582	-
<b>Total Public Safety</b>	<b>18,395,032</b>	<b>216,671</b>	<b>-</b>	<b>-</b>	<b>18,611,703</b>	<b>-</b>
<b>Townwide</b>						
Grants	4,000,832	-	-	-	4,000,832	-
Capital Outlay/Projects	-	5,044,432	-	-	5,044,432	-
Debt Service	82,830	1,986,577	-	20,775,230	22,844,637	1,670,466
<b>Total Townwide</b>	<b>4,083,662</b>	<b>5,044,432</b>	<b>-</b>	<b>20,775,230</b>	<b>26,903,324</b>	<b>1,670,466</b>
<b>Total expenditures</b>	<b>37,636,397</b>	<b>7,466,823</b>	<b>20,955,471</b>	<b>20,775,230</b>	<b>86,833,921</b>	<b>3,952,916</b>
<b>Revenues over (under) expenditures</b>	<b>(7,207,728)</b>	<b>31,258,421</b>	<b>(11,908,863)</b>	<b>(18,795,076)</b>	<b>(6,653,246)</b>	<b>1,018,145</b>
<b>Other financing sources (uses):</b>						
<b>Transfers In:</b>						
Accommodations Tax - Local	3,740,071	-	-	-	3,740,071	-
Accommodations Tax - State	1,757,381	-	-	-	1,757,381	-
General Fund	-	-	-	-	-	-
Hospitality Tax	1,746,125	-	1,543,906	909,719	4,199,750	-
Real Estate Transfer	-	-	1,879,702	-	1,879,702	-
Beach Preservation	1,361,140	-	5,305,444	477,379	7,143,963	-
Electric Franchise	90,000	-	-	-	90,000	-
Leases	-	-	-	-	-	-
TIF	180,000	-	3,926,392	1,731,299	5,837,691	-
Debt Service	-	-	-	-	-	-
Capital Projects	678,000	-	32,668	-	710,668	-
Stormwater	125,000	-	-	-	125,000	-
Road Usage Fee	-	-	-	269,255	269,255	-
Special Revenue Funds	-	-	-	-	-	-
<b>Total Transfers In</b>	<b>8,207,612</b>	<b>-</b>	<b>11,655,144</b>	<b>2,110,273</b>	<b>21,973,029</b>	<b>-</b>
<b>Transfers Out:</b>						
General	-	(8,874,718)	-	(678,000)	(9,552,718)	(125,000)
Beach Preservation	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-
Debt Service	-	(12,655,445)	-	(32,668)	(12,688,113)	-
Capital Projects	-	(3,387,652)	-	-	(3,387,652)	-
Hurricane Recovery Effort	(175,000)	-	-	-	(175,000)	-
<b>Total Transfers Out</b>	<b>(175,000)</b>	<b>(12,655,445)</b>	<b>-</b>	<b>(32,668)</b>	<b>(12,863,113)</b>	<b>(125,000)</b>
Bond Proceeds	-	-	242,562	5,000,000	5,242,562	-
<b>Total other financing sources (uses)</b>	<b>9,502,717</b>	<b>(24,917,815)</b>	<b>12,930,674</b>	<b>7,676,984</b>	<b>5,192,560</b>	<b>(125,000)</b>
<b>Net change in fund balance</b>	<b>2,294,989</b>	<b>6,340,606</b>	<b>1,021,811</b>	<b>(11,118,092)</b>	<b>(1,460,686)</b>	<b>893,145</b>
<b>Fund balance - beginning</b>	<b>18,841,295</b>	<b>42,941,220</b>	<b>10,932,575</b>	<b>40,133,221</b>	<b>112,848,311</b>	<b>8,313,617</b>
<b>Fund balance - ending</b>	<b>\$ 21,136,284</b>	<b>\$ 49,281,826</b>	<b>\$ 11,954,386</b>	<b>\$ 29,015,129</b>	<b>\$ 111,387,625</b>	<b>\$ 9,206,762</b>

# **Budget versus Actual Report General Fund**

TOWN OF HILTON HEAD ISLAND  
GENERAL FUND-UNAUDITED  
ACTUAL VERSUS BUDGET & VERSUS PRIOR YEAR  
FISCAL YEAR 2019 - THROUGH JUNE (12th PERIOD)  
PERCENT OF YEAR LAPSED 100%

12.00

	FY 2019				FY 2018		FY 2019 vs FY 2018		
	BUDGET	Y-T-D	\$ VARIANCE	% OF BUDGET	Y-T-D	\$ VARIANCE	% VARIANCE		
<b>Revenues and Transfers In:</b>									
Real and Personal Property Taxes	\$ 13,840,888	\$ 14,390,696	\$ 549,808	104%	\$ 14,133,876	\$ 256,820	2%	CL	
Business Licenses	9,014,000	9,661,632	647,632	107%	10,282,344	(620,712)	-6%	CL	
Franchise Fees - Cable	920,000	992,311	72,311	108%	878,815	113,496	13%	A	
Franchise Fees - Beach	35,000	38,203	3,203	109%	35,086	3,117	9%		
Permits	1,497,500	1,513,153	15,653	101%	1,880,230	(367,077)	-20%	CL	
State Shared Funds	840,000	848,742	8,742	101%	838,323	10,419	1%		
Public Safety	52,000	55,008	3,008	106%	53,331	1,677	3%		
EMS	1,400,000	1,714,021	314,021	122%	1,678,566	35,455	2%		
Fines and Fees	190,000	73,665	(116,335)	39%	164,849	(91,184)	-55%	B	
Beach Fees	250,000	270,839	20,839	108%	252,649	18,190	7%		
Miscellaneous Revenue	448,710	509,291	60,581	114%	595,625	(86,334)	-14%	C	
Investment Income	175,000	361,108	186,108	206%	307,012	54,096	18%	D	
<b>Subtotal</b>	<b>28,663,098</b>	<b>30,428,669</b>	<b>1,765,571</b>	<b>106%</b>	<b>31,100,706</b>	<b>(672,037)</b>	<b>-2%</b>		
<b>Transfers In/Out:</b>									
Accommodations Tax - Local	3,532,590	3,740,071	207,481	106%	3,543,910	196,161	6%		
Accommodations Tax - State	1,565,900	1,757,381	191,481	112%	1,739,750	17,631	1%		
Hospitality Tax	3,492,250	1,746,125	(1,746,125)	50%	1,492,245	253,880	17%	E	
Beach Preservation Fees	1,361,140	1,361,140	-	100%	1,361,138	2	0%		
TIF Tax	180,000	180,000	-	100%	180,000	-	0%		
Stormwater Utility	125,000	125,000	-	100%	125,000	-	0%		
Capital Projects: Property Tax + Sale of Equipment	628,000	628,000	-	100%	628,000	-	0%		
Road Usage Fee	-	-	-	0%	-	-	-		
CIP-GO Bond	-	-	-	0%	(47,755)	47,755	-100%		
ECD Incentive Fund	-	-	-	0%	-	-	-		
Electric Franchise Fees	90,000	90,000	-	100%	90,000	-	0%		
Sunday Liquor Permits	50,000	50,000	-	100%	50,000	-	0%		
Hurricane Recovery Effort	(175,000)	(175,000)	-	100%	-	(175,000)	-		
Home Grant	-	-	-	0%	-	-	-		
<b>Total revenues</b>	<b>39,512,978</b>	<b>39,931,386</b>	<b>418,408</b>	<b>101%</b>	<b>40,262,994</b>	<b>(331,608)</b>	<b>-1%</b>		
<b>Expenditures:</b>									
<b>Town Council</b>									
Personnel	158,401	156,018	(2,383)	98%	146,795	9,223	6%		
Operating	861,095	191,792	(669,303)	22%	538,343	(346,551)	-64%	F	
	1,019,496	347,810	(671,686)	34%	685,138	(337,328)	-49%		
<b>Town Manager</b>									
Personnel	737,083	736,829	(254)	100%	645,904	90,925	14%	G	
Operating	51,250	46,055	(5,195)	90%	17,758	28,297	159%		
	788,333	782,884	(5,449)	99%	663,662	119,222	18%		
<b>Administration/Legal</b>									
Personnel	2,660,423	2,515,286	(145,137)	95%	2,757,280	(241,994)	-9%	H	
Operating	1,701,283	1,271,722	(429,561)	75%	1,220,102	51,620	4%	I	
Capital	124,880	82,830	(42,050)	66%	112,791	(29,961)	-27%	J	
	4,486,586	3,869,838	(616,748)	86%	4,090,173	(220,335)	-5%		
<b>Finance</b>									
Personnel	1,849,076	1,739,268	(109,808)	94%	1,473,125	266,143	18%	K	
Operating	208,394	180,938	(27,456)	87%	153,939	26,999	18%	L	
	2,057,470	1,920,206	(137,264)	93%	1,627,064	293,142	18%		
<b>Community Development</b>									
Personnel	3,118,346	2,945,284	(173,062)	94%	2,793,135	152,149	5%	M	
Operating	336,280	236,517	(99,763)	70%	116,007	120,510	104%	N	
Capital	-	-	-	0%	-	-	-		
	3,454,626	3,181,801	(272,825)	92%	2,909,142	272,659	9%		
<b>Public Projects and Facilities</b>									
Personnel	1,861,887	1,824,263	(37,624)	98%	1,790,293	33,970	2%		
Operating	4,245,536	3,313,731	(931,805)	78%	3,224,550	89,181	3%		
Capital	-	-	-	0%	-	-	-		
	6,107,423	5,137,994	(969,429)	84%	5,014,843	123,151	2%		
<b>Sheriff/Beach Services</b>									
	3,895,874	3,734,121	(161,753)	96%	3,474,737	259,384	7%		
<b>Fire Rescue</b>									
Personnel	13,662,676	13,277,774	(384,902)	97%	13,180,817	96,957	1%		
Operating	1,677,074	1,383,137	(293,937)	82%	1,204,757	178,380	15%	O	
Capital	-	-	-	0%	15,891	(15,891)	-100%	P	
	15,339,750	14,660,911	(678,839)	96%	14,401,465	259,446	2%		
<b>Townwide</b>									
	4,606,302	4,000,832	(605,470)	87%	4,524,129	(523,297)	-12%	Q	
<b>Total expenditures</b>	<b>41,755,860</b>	<b>37,636,397</b>	<b>(4,119,463)</b>	<b>90%</b>	<b>37,390,353</b>	<b>246,044</b>	<b>1%</b>		
<b>Net Result-Revenues Over/(Under) Expenditures</b>	<b>(2,242,882)</b>	<b>2,294,989</b>	<b>4,537,871</b>		<b>2,872,641</b>	<b>(577,652)</b>			

See next page for variance explanations.

Variance Explanations:

- CL - Variance addressed in Financial Statement Memorandum.
- A - FY2019 total includes an overall increase plus the Hargray payment for the April to June 2018 quarter.
- B - Fines and Fees have declined as the municipal court closed -as of 02/01/2019 all cases and related revenue are now County business.
- C - The amount of Miscellaneous Revenue fluctuates from year to year.
- D - Interest rates paid by the bank have increased & the Town is investing with SC's Local Govt Investment Pool (LGIP) Program.
- E - Budgeted transfers of HTAX Revenue to the General Fund will not be needed during the second half of FY2019 and can be preserved for future Fire & Rescue purchases.
- F - FY2018 total included nonrecurring costs related to the Visioning effort, Legal Fees have also declined.
- G - Additional costs incurred during the retirement and replacement of the Assistant Town Manager plus a staff transfer in.
- H - Municipal Court closed as of 02/01/2019, personnel costs no longer being incurred.
- I - Variance due to timing of spending as well as an increased budget for FY2019.
- J - Budgeted spending did not take place during the FY2019 fiscal year.
- K - Increase attributed to assigning Procurement Group staff to the Finance Department.
- L - Current year total includes fees incurred while collecting ATAX/HTAX revenue from online booking companies.
- M - Increase in costs attributed to adding Inspection and Compliance related staff and overtime to meet demand.
- N - Variance due to spending within a budget that has been increased for FY2019.
- O - Variance due to spending within a budget that has been increased for FY2019.
- P - Current Year's budget does not include Capital expenditures for Fire Rescue.
- Q - FY2018 total included \$600,000 Grant to assist with Harbor Town basin dredging.

TOWN COUNCIL INITIATIVES  
 ACTUAL VS BUDGETED SPENDING  
 FY2019

<u>DESCRIPTION</u>	<u>ORIGINAL</u>	<u>ENCUMBERANCES</u>	<u>REVISED</u>	<u>FYTD</u>	<u>OPEN</u>	<u>AVAILABLE</u>
	<u>BUDGET</u>	<u>ROLLED</u>	<u>BUDGET</u>	<u>SPENT</u>	<u>ENCUMBRANCES</u>	
TO BE ALLOCATED	500,000	-	350,000	-	-	350,000
PUBLIC COMMUNICATION	-	-	-	-	-	-
VISIONING	-	-	150,000	-	-	150,000
ARTS VENUE	-	-	-	-	-	-
WORKFORCE	-	-	-	-	-	-
HEIRS' PROPERTY	-	8,595	8,595	8,595	-	-
SEA PINES & CIRCLE TO CIRCLE	-	-	-	-	-	-
MID ISLAND BEACHES	-	-	-	-	-	-
SHUTTLE	-	-	-	-	-	-
<b>TOTAL</b>	<b>500,000</b>	<b>8,595</b>	<b>508,595</b>	<b>8,595</b>	<b>-</b>	<b>500,000</b>

# **Special Revenue Funds**

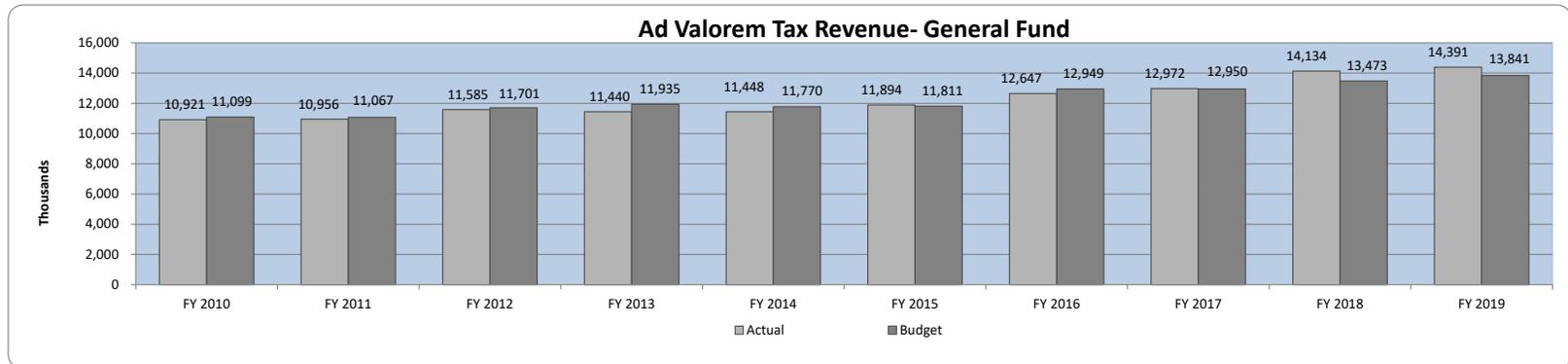
**TOWN OF HILTON HEAD ISLAND**  
**STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES**  
**SPECIAL REVENUE GOVERNMENTAL FUNDS-UNAUDITED**  
**FISCAL YEAR 2019 - THROUGH JUNE (12th PERIOD)**

	Tax Increment Financing	Road Usage Fee	Accom. Tax	Real Estate Transfer Fee	Hospitality Tax	Beach Preservation Fee	Non-Major Governmental Funds	Total Special Revenue Funds
<b>Revenues:</b>								
Real and Personal Property Taxes	\$ 4,687,575	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,687,575
Road Usage Fees	-	1,045,628	-	-	-	-	-	1,045,628
Accommodations Tax-Local	-	-	3,740,071	-	-	-	-	3,740,071
Accommodations Tax-State	-	-	6,880,027	-	-	-	-	6,880,027
Hospitality Tax	-	-	-	-	7,545,777	-	-	7,545,777
Real Estate Transfer Fees	-	-	-	3,380,107	-	-	-	3,380,107
Beach Preservation Fees	-	-	-	-	-	7,480,142	-	7,480,142
Electric Franchise Fees	-	-	-	-	-	-	2,812,503	2,812,503
Grant Revenue	-	-	-	-	-	-	691,099	691,099
Investment Income	96,057	7,006	19,831	52,623	75,244	98,429	113,125	462,315
<b>Total Revenues</b>	<b>4,783,632</b>	<b>1,052,634</b>	<b>10,639,929</b>	<b>3,432,730</b>	<b>7,621,021</b>	<b>7,578,571</b>	<b>3,616,727</b>	<b>38,725,244</b>
<b>Expenditures:</b>								
<b>General Government</b>								
Town Council	-	-	-	-	-	-	-	-
Town Manager	-	-	-	-	-	-	-	-
<b>Administration</b>								
Administration/Legal	-	-	-	33,801	-	-	-	33,801
Finance	-	-	-	-	-	-	-	-
	-	-	-	33,801	-	-	-	33,801
<b>Community Services</b>								
Community Development	-	-	-	-	-	-	185,342	185,342
Public Projects and Facilities	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	185,342	185,342
<b>Public Safety</b>								
Sheriff/Shore Svcs	-	-	-	-	-	-	-	-
Fire & Rescue	-	-	-	-	-	-	216,671	216,671
	-	-	-	-	-	-	216,671	216,671
<b>Grants</b>								
	-	-	4,775,529	-	265,225	3,678	-	5,044,432
<b>Capital Outlay/Projects</b>								
	-	-	-	-	-	-	1,986,577	1,986,577
<b>Total expenditures</b>	<b>-</b>	<b>-</b>	<b>4,775,529</b>	<b>33,801</b>	<b>265,225</b>	<b>3,678</b>	<b>2,388,590</b>	<b>7,466,823</b>
<b>Excess (deficiency) of revenues over (under) expenditures</b>	<b>4,783,632</b>	<b>1,052,634</b>	<b>5,864,400</b>	<b>3,398,929</b>	<b>7,355,796</b>	<b>7,574,893</b>	<b>1,228,137</b>	<b>31,258,421</b>
<b>Other financing sources (uses):</b>								
<b>Transfers Out:</b>								
General Fund	(180,000)	-	(5,497,453)	-	(1,746,125)	(1,361,140)	(90,000)	(8,874,718)
Accommodations Tax - Local	-	-	-	-	-	-	-	-
Accommodations Tax - State	-	-	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-	-	-
Real Estate Transfer	-	-	-	-	-	-	-	-
Beach Preservation	-	-	-	-	-	-	-	-
Electric Franchise	-	-	-	-	-	-	-	-
TIF	-	-	-	-	-	-	-	-
Stormwater Utility	-	-	-	-	-	-	-	-
Debt Service Fund	(3,926,392)	-	-	(1,879,703)	(1,543,906)	(5,305,444)	-	(12,655,445)
Capital Projects Fund	(1,731,299)	(269,255)	-	-	(909,719)	(477,379)	-	(3,387,652)
Hurricane Effort	-	-	-	-	-	-	-	-
<b>Transfers In:</b>								
General Fund	-	-	-	-	-	-	-	-
Debt Service Fund	-	-	-	-	-	-	-	-
Capital Projects Fund	-	-	-	-	-	-	-	-
<b>Total other financing sources (uses)</b>	<b>(5,837,691)</b>	<b>(269,255)</b>	<b>(5,497,453)</b>	<b>(1,879,703)</b>	<b>(4,199,750)</b>	<b>(7,143,963)</b>	<b>(90,000)</b>	<b>(24,917,815)</b>
<b>Net change in fund balance</b>	<b>(1,054,059)</b>	<b>783,379</b>	<b>366,947</b>	<b>1,519,226</b>	<b>3,156,046</b>	<b>430,930</b>	<b>1,138,137</b>	<b>6,340,606</b>
<b>Fund balance - beginning</b>	<b>8,692,393</b>	<b>991,676</b>	<b>3,269,872</b>	<b>4,508,965</b>	<b>6,422,605</b>	<b>11,873,362</b>	<b>7,182,347</b>	<b>42,941,220</b>
<b>Fund balance - ending</b>	<b>\$ 7,638,334</b>	<b>\$ 1,775,055</b>	<b>\$ 3,636,819</b>	<b>\$ 6,028,191</b>	<b>\$ 9,578,651</b>	<b>\$ 12,304,292</b>	<b>\$ 8,320,484</b>	<b>\$ 49,281,826</b>

# **Revenue Analysis General Fund**

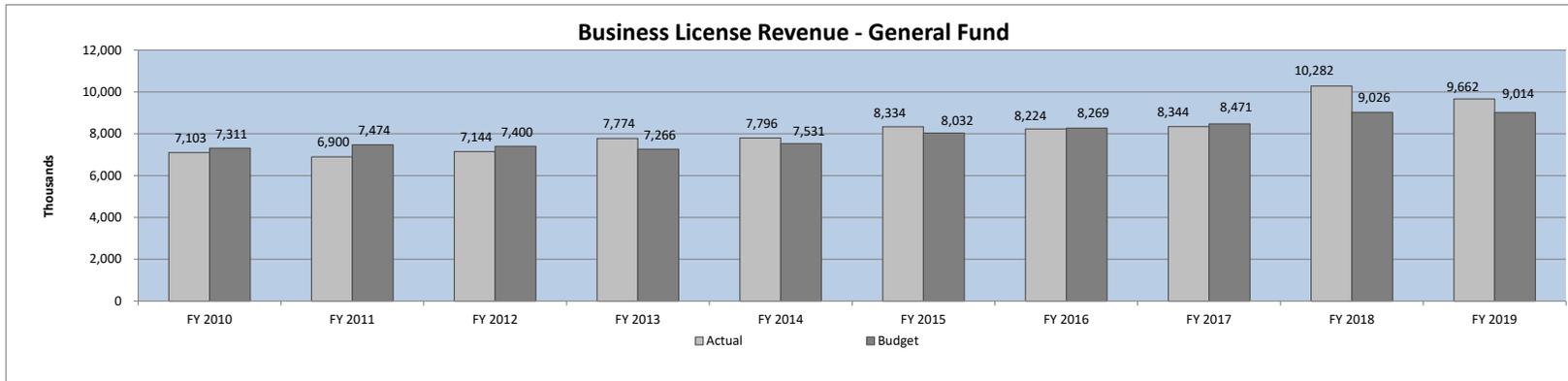
**Ad Valorem Tax Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2010</b>	-	-	78,356	<b>78,356</b>	67,292	327,013	1,451,045	<b>1,845,350</b>	4,590,506	3,511,502	326,948	<b>8,428,956</b>	58,593	83,793	425,648	<b>568,034</b>	<b>10,920,696</b>
	0%	0%	1%	<b>1%</b>	1%	3%	13%	<b>17%</b>	42%	32%	3%	<b>77%</b>	1%	1%	4%	<b>5%</b>	<b>100%</b>
<b>2011</b>	-	30,269	38,170	<b>68,439</b>	109,183	255,076	870,761	<b>1,235,020</b>	8,481,389	345,407	243,722	<b>9,070,518</b>	87,177	177,576	317,449	<b>582,202</b>	<b>10,956,179</b>
	0%	0%	0%	<b>1%</b>	1%	2%	8%	<b>11%</b>	77%	3%	2%	<b>83%</b>	1%	2%	3%	<b>5%</b>	<b>100%</b>
<b>2012</b>	-	30,088	40,766	<b>70,854</b>	1,884	192,760	2,352,625	<b>2,547,269</b>	8,144,646	161,609	103,902	<b>8,410,157</b>	28,544	243,490	284,756	<b>556,790</b>	<b>11,585,070</b>
	0%	0%	0%	<b>1%</b>	0%	2%	20%	<b>22%</b>	70%	1%	1%	<b>73%</b>	0%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2013</b>	-	26,703	134,190	<b>160,893</b>	1,884	262,845	2,371,616	<b>2,636,345</b>	7,713,999	159,541	167,078	<b>8,040,618</b>	181,678	196,830	223,929	<b>602,437</b>	<b>11,440,293</b>
	0%	0%	1%	<b>1%</b>	0%	2%	21%	<b>23%</b>	67%	1%	1%	<b>70%</b>	2%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2014</b>	46,769	52,495	68,068	<b>167,332</b>	1,928	275,948	2,526,723	<b>2,804,599</b>	7,352,542	410,179	117,378	<b>7,880,099</b>	165,921	97,846	331,756	<b>595,523</b>	<b>11,447,553</b>
	0%	0%	1%	<b>1%</b>	0%	2%	22%	<b>24%</b>	64%	4%	1%	<b>69%</b>	1%	1%	3%	<b>5%</b>	<b>100%</b>
<b>2015</b>	38,766	40,487	78,203	<b>157,456</b>	1,930	65,991	1,847,436	<b>1,915,357</b>	8,174,584	801,920	407,838	<b>9,384,342</b>	86,866	68,042	282,220	<b>437,128</b>	<b>11,894,283</b>
	0%	0%	1%	<b>1%</b>	0%	1%	16%	<b>16%</b>	69%	7%	3%	<b>79%</b>	1%	1%	2%	<b>4%</b>	<b>100%</b>
<b>2016</b>	54,378	56,645	44,580	<b>155,603</b>	242,654	1,035,837	-	<b>1,278,491</b>	5,130,332	5,204,417	292,106	<b>10,626,855</b>	63,352	293,179	229,685	<b>586,216</b>	<b>12,647,165</b>
	0%	0%	0%	<b>1%</b>	2%	8%	0%	<b>10%</b>	41%	41%	2%	<b>84%</b>	1%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2017</b>	-	45,492	151,125	<b>196,617</b>	96,211	1,256,627	124	<b>1,352,962</b>	5,313,733	5,282,564	(4,529)	<b>10,591,768</b>	257,292	232,513	340,437	<b>830,242</b>	<b>12,971,589</b>
	0%	0%	1%	<b>2%</b>	1%	10%	0%	<b>10%</b>	41%	41%	0%	<b>82%</b>	2%	2%	3%	<b>6%</b>	<b>100%</b>
<b>2018</b>	-	50,808	137,351	<b>188,159</b>	72,190	234,127	1,457,685	<b>1,764,002</b>	6,249,336	4,588,002	598,029	<b>11,435,367</b>	170,567	300,738	275,043	<b>746,348</b>	<b>14,133,876</b>
	0%	0%	1%	<b>1%</b>	1%	2%	10%	<b>12%</b>	44%	32%	4%	<b>81%</b>	1%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2019</b>	-	91,400	156,556	<b>247,956</b>	97,341	300,315	1,050,641	<b>1,448,297</b>	6,248,987	5,499,525	239,152	<b>11,987,664</b>	170,573	94,529	441,677	<b>706,779</b>	<b>14,390,696</b>
	0%	1%	1%	<b>2%</b>	1%	2%	7%	<b>10%</b>	43%	38%	2%	<b>83%</b>	1%	1%	3%	<b>5%</b>	<b>100%</b>



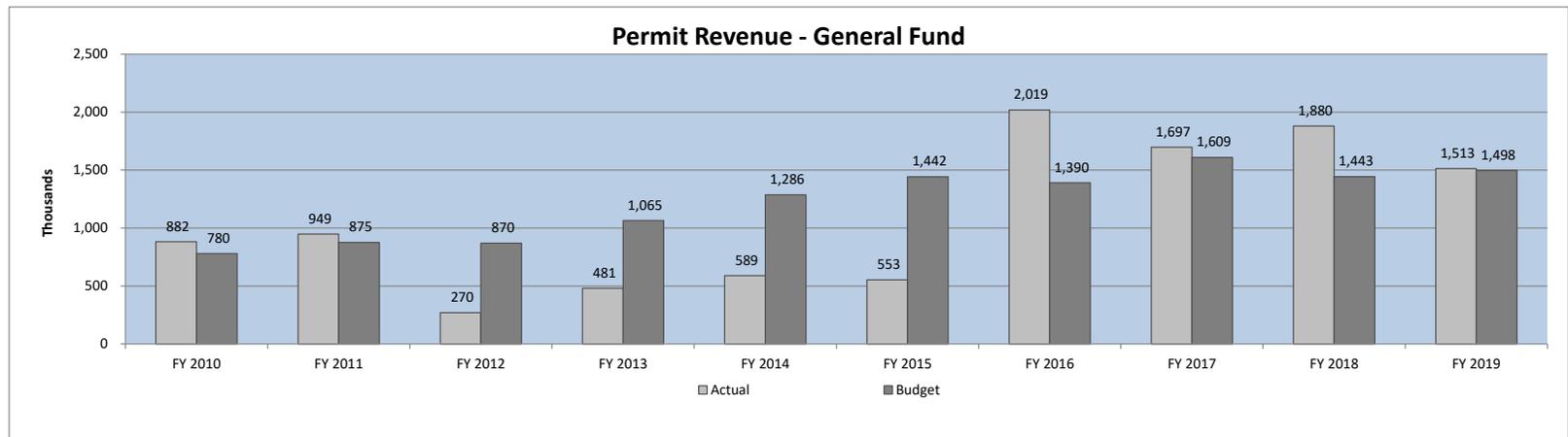
**Business License Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2010</b>	4,033 0%	46,255 1%	45,979 1%	<b>96,267</b> <b>1%</b>	38,556 1%	17,736 0%	72,775 1%	<b>129,067</b> <b>2%</b>	327,317 5%	282,390 4%	666,682 9%	<b>1,276,389</b> <b>18%</b>	460,723 6%	970,312 14%	4,170,741 59%	<b>5,601,776</b> <b>79%</b>	<b>7,103,499</b> <b>100%</b>
<b>2011</b>	(3,187) 0%	39,465 1%	41,676 1%	<b>77,954</b> <b>1%</b>	24,714 0%	152,531 2%	28,606 0%	<b>205,851</b> <b>3%</b>	340,002 5%	269,767 4%	577,906 8%	<b>1,187,675</b> <b>17%</b>	323,454 5%	1,440,102 21%	3,665,388 53%	<b>5,428,944</b> <b>79%</b>	<b>6,900,424</b> <b>100%</b>
<b>2012</b>	49,981 1%	77,084 1%	36,720 1%	<b>163,785</b> <b>2%</b>	14,200 0%	139,677 2%	24,945 0%	<b>178,822</b> <b>3%</b>	291,257 4%	264,084 4%	591,324 8%	<b>1,146,665</b> <b>16%</b>	305,333 4%	1,636,696 23%	3,713,025 52%	<b>5,655,054</b> <b>79%</b>	<b>7,144,326</b> <b>100%</b>
<b>2013</b>	78,288 1%	29,361 0%	138,716 2%	<b>246,365</b> <b>3%</b>	41,936 1%	21,699 0%	26,048 0%	<b>89,683</b> <b>1%</b>	392,392 5%	324,658 4%	622,533 8%	<b>1,339,583</b> <b>17%</b>	563,869 7%	1,713,174 22%	3,821,464 49%	<b>6,098,507</b> <b>78%</b>	<b>7,774,138</b> <b>100%</b>
<b>2014</b>	24,453 0%	29,154 0%	31,656 0%	<b>85,263</b> <b>1%</b>	34,931 0%	34,452 0%	30,588 0%	<b>99,971</b> <b>1%</b>	337,677 4%	434,118 6%	709,908 9%	<b>1,481,703</b> <b>19%</b>	477,588 6%	1,404,224 18%	4,247,160 54%	<b>6,128,972</b> <b>79%</b>	<b>7,795,909</b> <b>100%</b>
<b>2015</b>	79,439 1%	46,277 1%	37,406 0%	<b>163,122</b> <b>2%</b>	54,303 1%	29,975 0%	51,227 1%	<b>135,505</b> <b>2%</b>	357,876 4%	519,711 6%	919,577 11%	<b>1,797,164</b> <b>22%</b>	560,605 7%	1,467,154 18%	4,210,929 51%	<b>6,238,688</b> <b>75%</b>	<b>8,334,479</b> <b>100%</b>
<b>2016</b>	27,568 0%	80,864 1%	36,572 0%	<b>145,004</b> <b>2%</b>	29,088 0%	27,176 0%	38,215 0%	<b>94,479</b> <b>1%</b>	548,654 7%	602,120 7%	624,890 8%	<b>1,775,664</b> <b>22%</b>	687,639 8%	1,448,058 18%	4,073,467 50%	<b>6,209,164</b> <b>75%</b>	<b>8,224,311</b> <b>100%</b>
<b>2017</b>	64,509 1%	86,648 1%	59,972 1%	<b>211,129</b> <b>3%</b>	86,132 1%	28,244 0%	29,660 0%	<b>144,036</b> <b>2%</b>	520,807 6%	583,336 7%	663,953 8%	<b>1,768,096</b> <b>21%</b>	650,430 8%	1,419,353 17%	4,150,907 50%	<b>6,220,690</b> <b>75%</b>	<b>8,343,951</b> <b>100%</b>
<b>2018</b>	67,290 1%	30,256 0%	20,838 0%	<b>118,384</b> <b>1%</b>	28,558 0%	18,345 0%	30,319 0%	<b>77,222</b> <b>1%</b>	651,902 6%	620,383 6%	876,833 9%	<b>2,149,118</b> <b>21%</b>	820,658 8%	1,802,887 18%	5,314,075 52%	<b>7,937,620</b> <b>77%</b>	<b>10,282,344</b> <b>100%</b>
<b>2019</b>	120,174 1%	97,474 1%	21,523 0%	<b>239,171</b> <b>2%</b>	18,774 0%	32,052 0%	35,040 0%	<b>85,866</b> <b>1%</b>	462,293 5%	709,984 7%	1,049,815 11%	<b>2,222,092</b> <b>23%</b>	1,940,418 20%	884,638 9%	4,289,447 44%	<b>7,114,503</b> <b>74%</b>	<b>9,661,632</b> <b>100%</b>



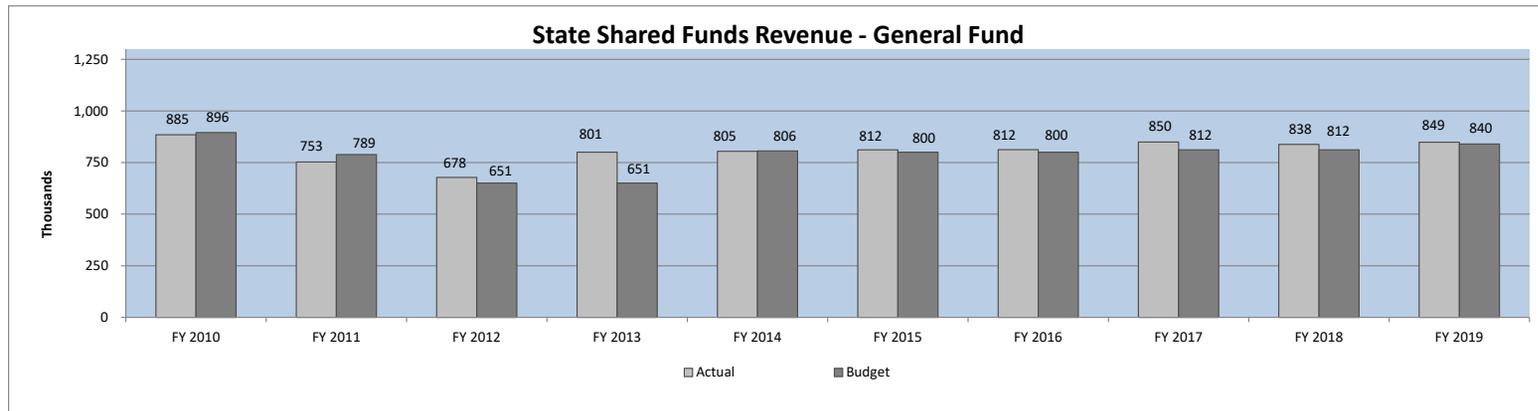
**Permit Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2010</b>	99,605 11%	52,821 6%	56,007 6%	<b>208,433</b> <b>24%</b>	82,571 9%	71,027 8%	82,625 9%	<b>236,223</b> <b>27%</b>	70,169 8%	53,022 6%	106,621 12%	<b>229,812</b> <b>26%</b>	66,537 8%	79,327 9%	61,982 7%	<b>207,846</b> <b>24%</b>	<b>882,314</b> <b>100%</b>
<b>2011</b>	50,848 5%	68,141 7%	68,708 7%	<b>187,697</b> <b>20%</b>	54,666 6%	81,540 9%	65,073 7%	<b>201,279</b> <b>21%</b>	74,256 8%	85,080 9%	77,604 8%	<b>236,940</b> <b>25%</b>	132,772 14%	79,603 8%	110,602 12%	<b>322,977</b> <b>34%</b>	<b>948,893</b> <b>100%</b>
<b>2012</b>	71,670 8%	90,029 10%	87,044 9%	<b>248,743</b> <b>26%</b>	80,248 8%	88,254 9%	79,794 8%	<b>248,296</b> <b>26%</b>	68,949 7%	71,770 8%	91,818 10%	<b>232,537</b> <b>25%</b>	59,871 6%	75,966 8%	81,426 9%	<b>217,263</b> <b>23%</b>	<b>946,839</b> <b>100%</b>
<b>2013</b>	53,762 4%	61,982 5%	80,835 6%	<b>196,579</b> <b>14%</b>	93,771 7%	190,034 14%	154,528 11%	<b>438,333</b> <b>32%</b>	100,033 7%	79,519 6%	105,922 8%	<b>285,474</b> <b>21%</b>	160,723 12%	139,171 10%	147,885 11%	<b>447,779</b> <b>33%</b>	<b>1,368,165</b> <b>100%</b>
<b>2014</b>	89,686 7%	99,858 7%	94,556 7%	<b>284,100</b> <b>21%</b>	108,540 8%	86,657 6%	126,785 9%	<b>321,982</b> <b>23%</b>	118,811 9%	120,791 9%	166,600 12%	<b>406,202</b> <b>30%</b>	95,269 7%	173,872 13%	89,899 7%	<b>359,040</b> <b>26%</b>	<b>1,371,324</b> <b>100%</b>
<b>2015</b>	64,487 5%	98,823 7%	162,089 12%	<b>325,399</b> <b>24%</b>	139,853 10%	79,470 6%	125,358 9%	<b>344,681</b> <b>25%</b>	130,328 10%	97,689 7%	112,305 8%	<b>340,322</b> <b>25%</b>	105,162 8%	100,893 7%	149,288 11%	<b>355,343</b> <b>26%</b>	<b>1,365,745</b> <b>100%</b>
<b>2016</b>	100,767 5%	319,063 16%	101,951 5%	<b>521,781</b> <b>26%</b>	113,000 6%	243,173 12%	96,279 5%	<b>452,452</b> <b>22%</b>	123,260 6%	129,013 6%	304,442 15%	<b>556,715</b> <b>28%</b>	112,799 6%	106,680 5%	268,241 13%	<b>487,720</b> <b>24%</b>	<b>2,018,668</b> <b>100%</b>
<b>2017</b>	84,579 5%	151,705 9%	108,292 6%	<b>344,576</b> <b>20%</b>	105,919 6%	203,734 12%	184,066 11%	<b>493,719</b> <b>29%</b>	160,748 9%	160,575 9%	139,856 8%	<b>461,179</b> <b>27%</b>	141,799 8%	110,359 7%	145,807 9%	<b>397,965</b> <b>23%</b>	<b>1,697,439</b> <b>100%</b>
<b>2018</b>	114,217 6%	150,687 8%	75,196 4%	<b>340,100</b> <b>18%</b>	316,243 17%	185,048 10%	208,245 11%	<b>709,536</b> <b>38%</b>	161,773 9%	147,768 8%	124,883 7%	<b>434,424</b> <b>23%</b>	133,612 7%	125,350 7%	137,208 7%	<b>396,170</b> <b>21%</b>	<b>1,880,230</b> <b>100%</b>
<b>2019</b>	96,100 6%	155,990 10%	157,720 10%	<b>409,810</b> <b>27%</b>	159,615 11%	123,830 8%	97,878 6%	<b>381,323</b> <b>25%</b>	137,075 9%	130,264 9%	164,498 11%	<b>431,837</b> <b>29%</b>	105,075 7%	93,622 6%	91,486 6%	<b>290,183</b> <b>19%</b>	<b>1,513,153</b> <b>100%</b>



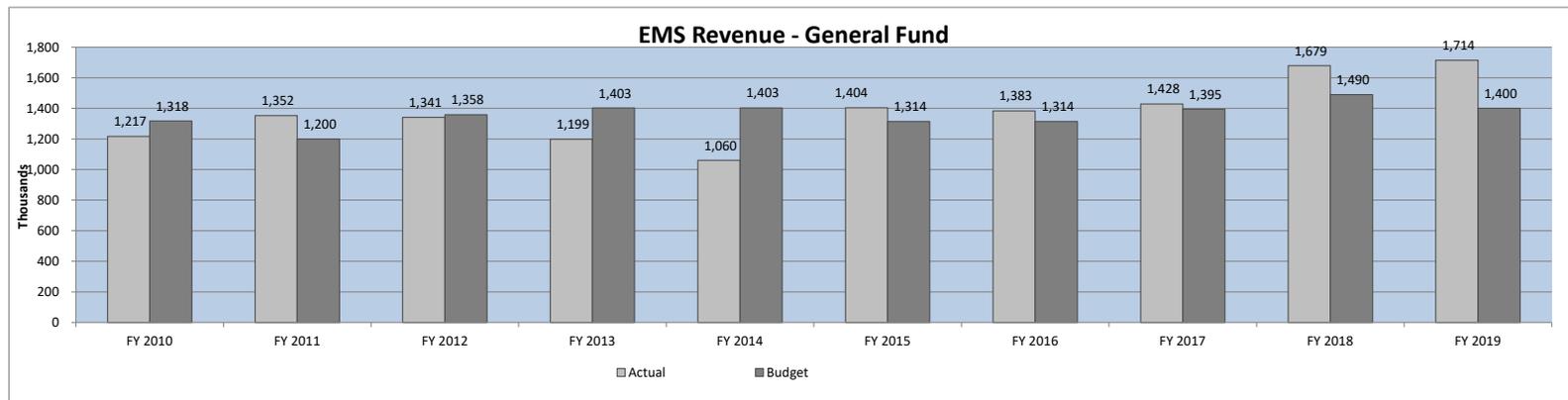
**State Shared Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2010</b>	-	-	211,471	<b>211,471</b>	-	-	-	-	211,471	-	-	<b>211,471</b>	250,259	-	211,471	<b>461,730</b>	<b>884,672</b>
	0%	0%	24%	<b>24%</b>	0%	0%	0%	<b>0%</b>	24%	0%	0%	<b>24%</b>	28%	0%	24%	<b>52%</b>	<b>100%</b>
<b>2011</b>	-	-	191,494	<b>191,494</b>	-	-	-	-	191,494	-	-	<b>191,494</b>	185,000	-	185,000	<b>370,000</b>	<b>752,988</b>
	0%	0%	25%	<b>25%</b>	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	25%	0%	25%	<b>49%</b>	<b>100%</b>
<b>2012</b>	-	-	-	-	168,419	-	-	<b>168,419</b>	168,420	-	-	<b>168,420</b>	168,419	-	173,112	<b>341,531</b>	<b>678,370</b>
	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	25%	0%	0%	<b>25%</b>	25%	0%	26%	<b>50%</b>	<b>100%</b>
<b>2013</b>	-	-	-	-	284,858	-	-	<b>284,858</b>	171,862	-	-	<b>171,862</b>	171,850	-	172,089	<b>343,939</b>	<b>800,659</b>
	0%	0%	0%	<b>0%</b>	36%	0%	0%	<b>36%</b>	21%	0%	0%	<b>21%</b>	21%	0%	21%	<b>43%</b>	<b>100%</b>
<b>2014</b>	-	-	-	-	171,850	-	-	<b>171,850</b>	284,773	-	-	<b>284,773</b>	171,849	-	176,555	<b>348,404</b>	<b>805,027</b>
	0%	0%	0%	<b>0%</b>	21%	0%	0%	<b>21%</b>	35%	0%	0%	<b>35%</b>	21%	0%	22%	<b>43%</b>	<b>100%</b>
<b>2015</b>	-	-	-	-	270,657	-	-	<b>270,657</b>	176,555	-	-	<b>176,555</b>	176,555	-	188,318	<b>364,873</b>	<b>812,085</b>
	0%	0%	0%	<b>0%</b>	33%	0%	0%	<b>33%</b>	22%	0%	0%	<b>22%</b>	22%	0%	23%	<b>45%</b>	<b>100%</b>
<b>2016</b>	-	-	-	-	235,369	-	-	<b>235,369</b>	188,318	-	-	<b>188,318</b>	188,317	-	200,318	<b>388,635</b>	<b>812,322</b>
	0%	0%	0%	<b>0%</b>	29%	0%	0%	<b>29%</b>	23%	0%	0%	<b>23%</b>	23%	0%	25%	<b>48%</b>	<b>100%</b>
<b>2017</b>	-	-	-	-	239,980	-	-	<b>239,980</b>	200,080	-	-	<b>200,080</b>	200,081	274	209,491	<b>409,846</b>	<b>849,906</b>
	0%	0%	0%	<b>0%</b>	28%	0%	0%	<b>28%</b>	24%	0%	0%	<b>24%</b>	24%	0%	25%	<b>48%</b>	<b>100%</b>
<b>2018</b>	-	-	-	-	209,491	-	-	<b>209,491</b>	209,490	-	-	<b>209,490</b>	209,491	361	209,490	<b>419,342</b>	<b>838,323</b>
	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	25%	0%	0%	<b>25%</b>	25%	0%	25%	<b>50%</b>	<b>100%</b>
<b>2019</b>	-	-	-	-	209,491	-	-	<b>209,491</b>	209,436	-	-	<b>209,436</b>	209,437	-	220,378	<b>429,815</b>	<b>848,742</b>
	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	25%	0%	0%	<b>25%</b>	25%	0%	26%	<b>51%</b>	<b>100%</b>



**EMS Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

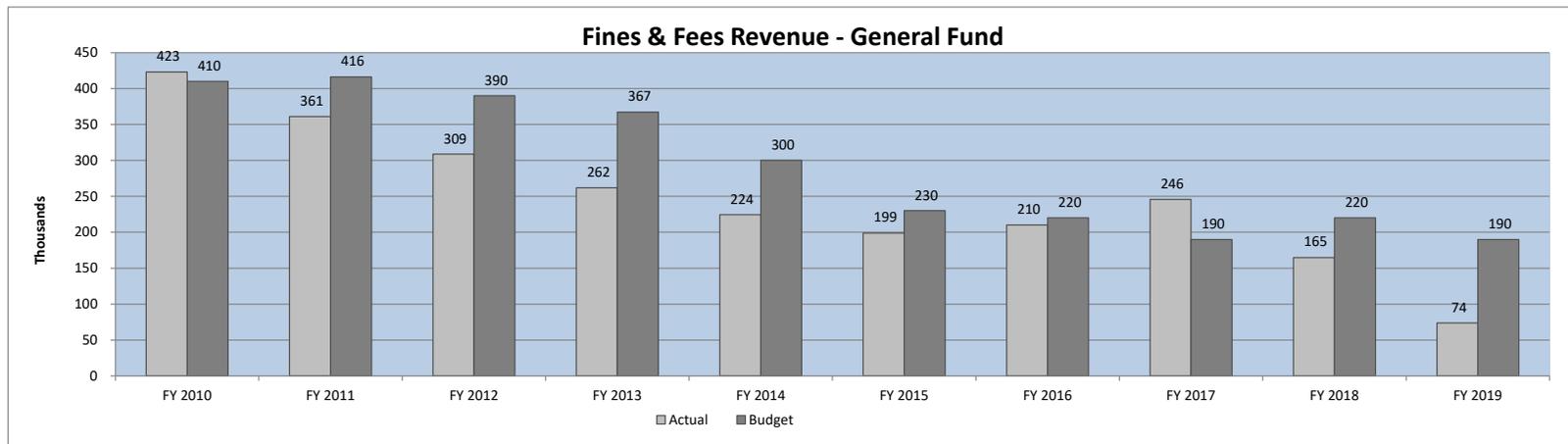
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2010</b>	137,337 11%	124,999 10%	87,121 7%	<b>349,457</b> <b>29%</b>	88,332 7%	76,386 6%	89,281 7%	<b>253,999</b> <b>21%</b>	55,126 5%	141,559 12%	122,861 10%	<b>319,546</b> <b>26%</b>	82,541 7%	98,124 8%	113,032 9%	<b>293,697</b> <b>24%</b>	<b>1,216,699</b> <b>100%</b>
<b>2011</b>	169,655 13%	92,567 7%	101,958 8%	<b>364,180</b> <b>27%</b>	86,469 6%	132,634 10%	87,598 6%	<b>306,701</b> <b>23%</b>	102,245 8%	105,484 8%	89,346 7%	<b>297,075</b> <b>22%</b>	110,559 8%	132,638 10%	140,935 10%	<b>384,132</b> <b>28%</b>	<b>1,352,088</b> <b>100%</b>
<b>2012</b>	139,667 10%	112,393 8%	152,366 11%	<b>404,426</b> <b>30%</b>	115,675 9%	92,479 7%	67,460 5%	<b>275,614</b> <b>21%</b>	126,932 9%	118,145 9%	57,136 4%	<b>302,213</b> <b>23%</b>	147,555 11%	129,493 10%	81,486 6%	<b>358,534</b> <b>27%</b>	<b>1,340,787</b> <b>100%</b>
<b>2013</b>	106,231 9%	151,772 13%	126,620 11%	<b>384,623</b> <b>32%</b>	130,091 11%	118,591 10%	(9,389) -1%	<b>239,293</b> <b>20%</b>	67,034 6%	186,703 16%	173,705 14%	<b>427,442</b> <b>36%</b>	131,131 11%	138,721 12%	(122,342) -10%	<b>147,510</b> <b>12%</b>	<b>1,198,868</b> <b>100%</b>
<b>2014</b>	131,108 12%	154,512 15%	212,357 20%	<b>497,977</b> <b>47%</b>	101,666 10%	102,896 10%	117,678 11%	<b>322,240</b> <b>30%</b>	102,756 10%	116,511 11%	129,441 12%	<b>348,708</b> <b>33%</b>	138,482 13%	110,654 10%	(358,143) -34%	<b>(109,007)</b> <b>-10%</b>	<b>1,059,918</b> <b>100%</b>
<b>2015</b>	139,480 10%	111,016 8%	153,870 11%	<b>404,366</b> <b>29%</b>	103,719 7%	105,108 7%	140,616 10%	<b>349,443</b> <b>25%</b>	140,547 10%	123,631 9%	143,645 10%	<b>407,823</b> <b>29%</b>	147,740 11%	111,812 8%	(17,402) -1%	<b>242,150</b> <b>17%</b>	<b>1,403,782</b> <b>100%</b>
<b>2016</b>	145,913 11%	131,219 9%	149,176 11%	<b>426,308</b> <b>31%</b>	139,828 10%	87,393 6%	148,402 11%	<b>375,623</b> <b>27%</b>	112,393 8%	131,696 10%	172,762 12%	<b>416,851</b> <b>30%</b>	69,518 5%	232,641 17%	(137,445) -10%	<b>164,714</b> <b>12%</b>	<b>1,383,496</b> <b>100%</b>
<b>2017</b>	233,539 16%	147,126 10%	154,104 11%	<b>534,769</b> <b>37%</b>	27,675 2%	204,987 14%	131,154 9%	<b>363,816</b> <b>25%</b>	124,606 9%	190,909 13%	(45,560) -3%	<b>269,955</b> <b>19%</b>	(11,399) -1%	216,007 15%	55,243 4%	<b>259,851</b> <b>18%</b>	<b>1,428,391</b> <b>100%</b>
<b>2018</b>	227,954 14%	169,694 10%	44,667 3%	<b>442,315</b> <b>26%</b>	127,532 8%	99,611 6%	140,296 8%	<b>367,439</b> <b>22%</b>	104,158 6%	168,123 10%	127,172 8%	<b>399,453</b> <b>24%</b>	135,701 8%	191,899 11%	141,759 8%	<b>469,359</b> <b>28%</b>	<b>1,678,566</b> <b>100%</b>
<b>2019</b>	156,264 9%	141,829 8%	113,277 7%	<b>411,370</b> <b>24%</b>	118,673 7%	109,743 6%	110,944 6%	<b>339,360</b> <b>20%</b>	121,778 7%	146,152 9%	177,402 10%	<b>445,332</b> <b>26%</b>	114,590 7%	236,870 14%	166,499 10%	<b>517,959</b> <b>30%</b>	<b>1,714,021</b> <b>100%</b>



The decreases in various months reflect the impact of the entry of allowances for doubtful accounts receivable.

**Fines & Fees Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

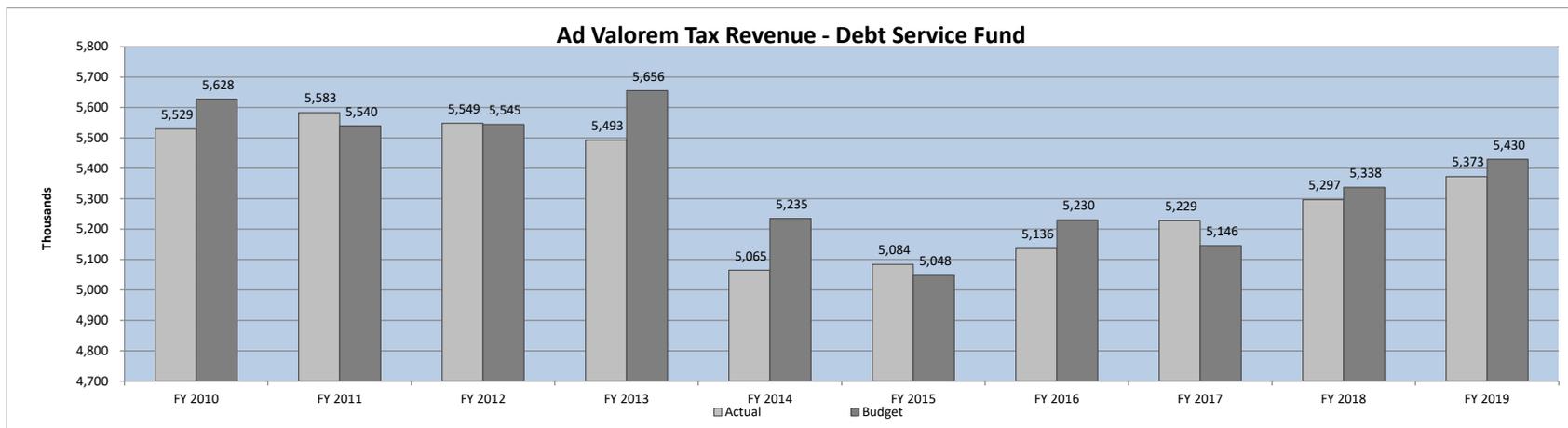
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2010</b>	42,800 10%	32,955 8%	36,215 9%	<b>111,970</b> <b>26%</b>	36,450 9%	32,096 8%	34,975 8%	<b>103,521</b> <b>24%</b>	28,129 7%	40,868 10%	33,968 8%	<b>102,965</b> <b>24%</b>	34,019 8%	34,325 8%	36,242 9%	<b>104,586</b> <b>25%</b>	<b>423,042</b> <b>100%</b>
<b>2011</b>	38,861 11%	32,833 9%	40,636 11%	<b>112,330</b> <b>31%</b>	31,196 9%	31,461 9%	22,224 6%	<b>84,881</b> <b>24%</b>	27,464 8%	28,646 8%	31,823 9%	<b>87,933</b> <b>24%</b>	24,453 7%	27,978 8%	23,577 7%	<b>76,008</b> <b>21%</b>	<b>361,152</b> <b>100%</b>
<b>2012</b>	26,127 8%	21,110 7%	26,871 9%	<b>74,108</b> <b>24%</b>	23,055 7%	22,082 7%	33,296 11%	<b>78,433</b> <b>25%</b>	20,900 7%	29,050 9%	32,463 11%	<b>82,413</b> <b>27%</b>	25,408 8%	24,821 8%	23,525 8%	<b>73,754</b> <b>24%</b>	<b>308,708</b> <b>100%</b>
<b>2013</b>	25,225 10%	24,053 9%	25,239 10%	<b>74,517</b> <b>28%</b>	19,393 7%	19,883 8%	19,780 8%	<b>59,056</b> <b>23%</b>	19,020 7%	19,730 8%	18,492 7%	<b>57,242</b> <b>22%</b>	26,122 10%	19,470 7%	25,615 10%	<b>71,207</b> <b>27%</b>	<b>262,022</b> <b>100%</b>
<b>2014</b>	24,380 11%	19,279 9%	20,202 9%	<b>63,861</b> <b>28%</b>	21,124 9%	12,485 6%	12,491 6%	<b>46,100</b> <b>21%</b>	19,130 9%	11,526 5%	22,510 10%	<b>53,166</b> <b>24%</b>	22,167 10%	16,194 7%	22,959 10%	<b>61,320</b> <b>27%</b>	<b>224,447</b> <b>100%</b>
<b>2015</b>	22,775 11%	20,648 10%	19,129 10%	<b>62,552</b> <b>31%</b>	23,113 12%	8,384 4%	13,102 7%	<b>44,599</b> <b>22%</b>	15,627 8%	11,952 6%	20,059 10%	<b>47,638</b> <b>24%</b>	15,074 8%	16,732 8%	12,353 6%	<b>44,159</b> <b>22%</b>	<b>198,948</b> <b>100%</b>
<b>2016</b>	33,048 16%	12,328 6%	20,823 10%	<b>66,199</b> <b>31%</b>	10,496 5%	8,970 4%	16,720 8%	<b>36,186</b> <b>17%</b>	12,797 6%	19,495 9%	15,217 7%	<b>47,509</b> <b>23%</b>	18,856 9%	21,097 10%	20,396 10%	<b>60,349</b> <b>29%</b>	<b>210,243</b> <b>100%</b>
<b>2017</b>	24,176 10%	19,646 8%	19,884 8%	<b>63,706</b> <b>26%</b>	9,382 4%	28,133 11%	16,057 7%	<b>53,572</b> <b>22%</b>	22,322 9%	20,542 8%	23,081 9%	<b>65,945</b> <b>27%</b>	24,121 10%	17,686 7%	20,796 8%	<b>62,603</b> <b>25%</b>	<b>245,826</b> <b>100%</b>
<b>2018</b>	17,399 11%	24,300 15%	12,084 7%	<b>53,783</b> <b>33%</b>	19,328 12%	11,301 7%	7,101 4%	<b>37,730</b> <b>23%</b>	9,275 6%	10,654 6%	13,185 8%	<b>33,114</b> <b>20%</b>	10,002 6%	17,440 11%	12,780 8%	<b>40,222</b> <b>24%</b>	<b>164,849</b> <b>100%</b>
<b>2019</b>	17,479 24%	13,410 18%	5,153 7%	<b>36,042</b> <b>49%</b>	9,652 13%	10,750 15%	12,346 17%	<b>32,748</b> <b>44%</b>	3,417 5%	- 0%	- 0%	<b>3,417</b> <b>5%</b>	1,458 2%	- 0%	- 0%	<b>1,458</b> <b>2%</b>	<b>73,665</b> <b>100%</b>



# **Revenue Analysis Debt Service Fund**

**Ad Valorem Tax Revenue - Debt Service Fund**  
**Revenues by Month/Fiscal Year**

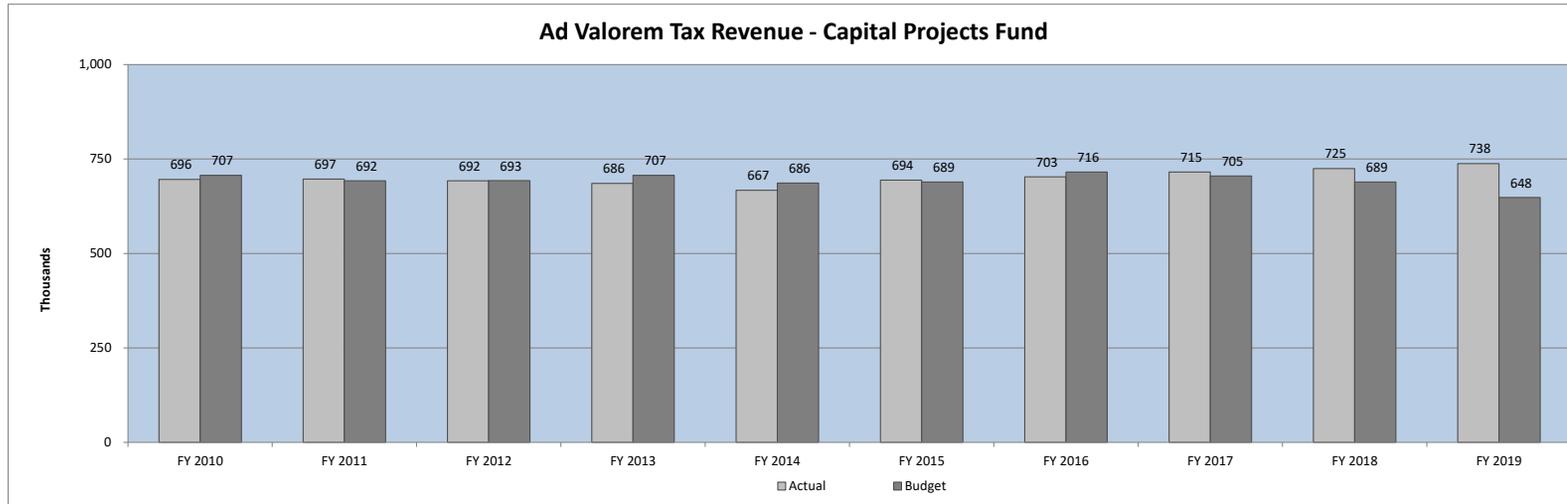
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2010</b>	-	-	35,188	<b>35,188</b>	31,846	161,506	740,179	<b>933,531</b>	2,341,918	1,790,050	164,937	<b>4,296,905</b>	27,003	38,421	198,355	<b>263,779</b>	<b>5,529,403</b>
	0%	0%	1%	<b>1%</b>	1%	3%	13%	<b>17%</b>	42%	32%	3%	<b>78%</b>	0%	1%	4%	<b>5%</b>	<b>100%</b>
<b>2011</b>	-	14,056	19,474	<b>33,530</b>	137,269	45,817	443,940	<b>627,026</b>	4,327,075	175,432	123,482	<b>4,625,989</b>	44,456	90,456	161,938	<b>296,850</b>	<b>5,583,395</b>
	0%	0%	0%	<b>1%</b>	2%	1%	8%	<b>11%</b>	77%	3%	2%	<b>83%</b>	1%	2%	3%	<b>5%</b>	<b>100%</b>
<b>2012</b>	-	12,613	18,462	<b>31,075</b>	901	95,634	1,124,306	<b>1,220,841</b>	3,894,155	76,875	49,170	<b>4,020,200</b>	14,113	119,383	143,029	<b>276,525</b>	<b>5,548,641</b>
	0%	0%	0%	<b>1%</b>	0%	2%	20%	<b>22%</b>	70%	1%	1%	<b>72%</b>	0%	2%	3%	<b>5%</b>	<b>100%</b>
<b>2013</b>	-	12,753	60,683	<b>73,436</b>	901	125,422	1,133,694	<b>1,260,017</b>	3,687,079	76,280	79,467	<b>3,842,826</b>	86,850	94,022	136,001	<b>316,873</b>	<b>5,493,152</b>
	0%	0%	1%	<b>1%</b>	0%	2%	21%	<b>23%</b>	67%	1%	1%	<b>70%</b>	2%	2%	2%	<b>6%</b>	<b>100%</b>
<b>2014</b>	19,946	23,588	28,897	<b>72,431</b>	857	124,303	1,119,117	<b>1,244,277</b>	3,252,452	181,448	51,206	<b>3,485,106</b>	72,776	43,465	146,920	<b>263,161</b>	<b>5,064,975</b>
	0%	0%	1%	<b>1%</b>	0%	2%	22%	<b>25%</b>	64%	4%	1%	<b>69%</b>	1%	1%	3%	<b>5%</b>	<b>100%</b>
<b>2015</b>	16,925	17,910	32,824	<b>67,659</b>	854	27,777	791,943	<b>820,574</b>	3,492,584	342,628	173,279	<b>4,008,491</b>	37,611	27,770	122,088	<b>187,469</b>	<b>5,084,193</b>
	0%	0%	1%	<b>1%</b>	0%	1%	16%	<b>16%</b>	69%	7%	3%	<b>79%</b>	1%	1%	2%	<b>4%</b>	<b>100%</b>
<b>2016</b>	23,184	24,069	18,521	<b>65,774</b>	100,211	439,482	-	<b>539,693</b>	2,071,548	2,102,279	114,927	<b>4,288,754</b>	26,318	120,558	95,146	<b>242,022</b>	<b>5,136,243</b>
	0%	0%	0%	<b>1%</b>	2%	9%	0%	<b>11%</b>	40%	41%	2%	<b>83%</b>	1%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2017</b>	-	18,223	61,654	<b>79,877</b>	34,796	505,466	50	<b>540,312</b>	2,146,469	2,132,522	(3,095)	<b>4,275,896</b>	102,195	93,676	137,265	<b>333,136</b>	<b>5,229,221</b>
	0%	0%	1%	<b>2%</b>	1%	10%	0%	<b>10%</b>	41%	41%	0%	<b>82%</b>	2%	2%	3%	<b>6%</b>	<b>100%</b>
<b>2018</b>	-	20,452	51,639	<b>72,091</b>	29,164	89,883	543,277	<b>662,324</b>	2,343,251	1,719,187	222,579	<b>4,285,017</b>	62,503	112,442	102,646	<b>277,591</b>	<b>5,297,023</b>
	0%	0%	1%	<b>1%</b>	1%	2%	10%	<b>13%</b>	44%	32%	4%	<b>81%</b>	1%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2019</b>	-	33,492	55,085	<b>88,577</b>	36,489	105,100	392,042	<b>533,631</b>	2,341,624	2,060,751	87,825	<b>4,490,200</b>	61,438	34,117	164,872	<b>260,427</b>	<b>5,372,835</b>
	0%	1%	1%	<b>2%</b>	1%	2%	7%	<b>10%</b>	44%	38%	2%	<b>84%</b>	1%	1%	3%	<b>5%</b>	<b>100%</b>



# **Revenue Analysis Capital Projects Fund**

**Ad Valorem Tax Revenue - Capital Projects Fund**  
**Revenues by Month/Fiscal Year**

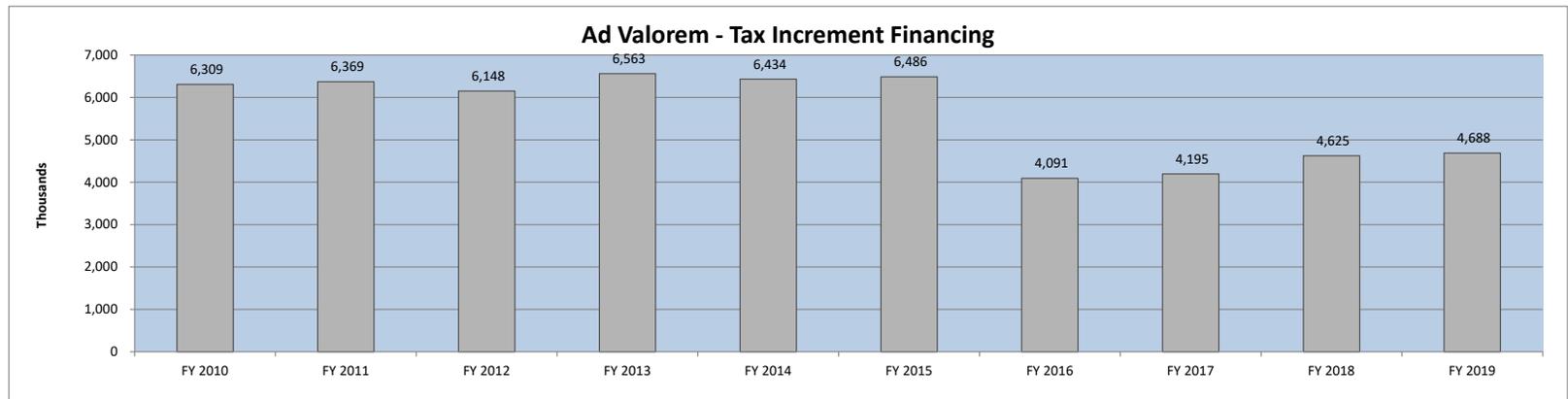
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2010</b>	-	-	4,582	<b>4,582</b>	4,377	20,964	92,359	<b>117,700</b>	292,269	223,398	20,798	<b>536,465</b>	3,826	5,380	27,891	<b>37,097</b>	<b>695,844</b>
	0%	0%	1%	<b>1%</b>	1%	3%	13%	<b>17%</b>	42%	32%	3%	<b>77%</b>	1%	1%	4%	<b>5%</b>	<b>100%</b>
<b>2011</b>	-	1,754	2,431	<b>4,185</b>	6,654	16,191	55,402	<b>78,247</b>	539,984	21,892	15,409	<b>577,285</b>	5,550	11,288	20,208	<b>37,046</b>	<b>696,763</b>
	0%	0%	0%	<b>1%</b>	1%	2%	8%	<b>11%</b>	77%	3%	2%	<b>83%</b>	1%	2%	3%	<b>5%</b>	<b>100%</b>
<b>2012</b>	-	1,574	2,304	<b>3,878</b>	112	11,935	140,304	<b>152,351</b>	485,952	9,593	6,136	<b>501,681</b>	1,761	14,898	17,849	<b>34,508</b>	<b>692,418</b>
	0%	0%	0%	<b>1%</b>	0%	2%	20%	<b>22%</b>	70%	1%	1%	<b>72%</b>	0%	2%	3%	<b>5%</b>	<b>100%</b>
<b>2013</b>	-	1,591	7,573	<b>9,164</b>	112	15,652	141,476	<b>157,240</b>	460,118	9,519	9,917	<b>479,554</b>	10,838	11,734	16,971	<b>39,543</b>	<b>685,501</b>
	0%	0%	1%	<b>1%</b>	0%	2%	21%	<b>23%</b>	67%	1%	1%	<b>70%</b>	2%	2%	2%	<b>6%</b>	<b>100%</b>
<b>2014</b>	2,594	3,071	3,682	<b>9,347</b>	113	16,135	147,373	<b>163,621</b>	429,065	23,937	6,755	<b>459,757</b>	9,594	5,710	19,341	<b>34,645</b>	<b>667,370</b>
	0%	0%	1%	<b>1%</b>	0%	2%	22%	<b>25%</b>	64%	4%	1%	<b>69%</b>	1%	1%	3%	<b>5%</b>	<b>100%</b>
<b>2015</b>	2,233	2,362	4,323	<b>8,918</b>	112	3,660	107,853	<b>111,625</b>	477,836	46,877	23,649	<b>548,362</b>	5,067	3,786	16,480	<b>25,333</b>	<b>694,238</b>
	0%	0%	1%	<b>1%</b>	0%	1%	16%	<b>16%</b>	69%	7%	3%	<b>79%</b>	1%	1%	2%	<b>4%</b>	<b>100%</b>
<b>2016</b>	3,172	3,295	2,539	<b>9,006</b>	13,677	60,120	-	<b>73,797</b>	283,404	287,608	15,723	<b>586,735</b>	3,601	16,493	13,017	<b>33,111</b>	<b>702,649</b>
	0%	0%	0%	<b>1%</b>	2%	9%	0%	<b>11%</b>	40%	41%	2%	<b>84%</b>	1%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2017</b>	-	2,493	8,435	<b>10,928</b>	4,760	69,152	7	<b>73,919</b>	293,653	291,746	(423)	<b>584,976</b>	13,981	12,815	18,779	<b>45,575</b>	<b>715,398</b>
	0%	0%	1%	<b>2%</b>	1%	10%	0%	<b>10%</b>	41%	41%	0%	<b>82%</b>	2%	2%	3%	<b>6%</b>	<b>100%</b>
<b>2018</b>	-	2,798	7,065	<b>9,863</b>	3,996	12,297	74,325	<b>90,618</b>	320,575	235,198	30,451	<b>586,224</b>	8,550	15,383	14,043	<b>37,976</b>	<b>724,681</b>
	0%	0%	1%	<b>1%</b>	1%	2%	10%	<b>13%</b>	44%	32%	4%	<b>81%</b>	1%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2019</b>	-	4,582	7,536	<b>12,118</b>	4,992	14,423	53,839	<b>73,254</b>	321,620	283,051	12,062	<b>616,733</b>	8,439	4,685	22,645	<b>35,769</b>	<b>737,874</b>
	0%	1%	1%	<b>2%</b>	1%	2%	7%	<b>10%</b>	44%	38%	2%	<b>84%</b>	1%	1%	3%	<b>5%</b>	<b>100%</b>



# **Revenue Analysis Other Governmental Funds**

**Ad Valorem Tax Revenue - Tax Increment Fund**  
**Revenues by Month/Fiscal Year**

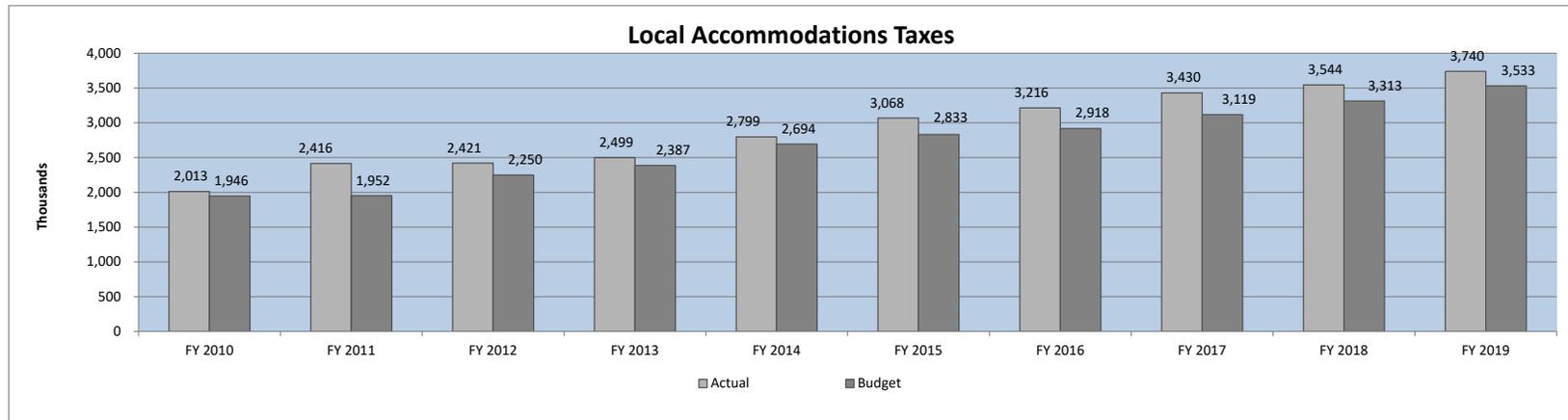
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2010</b>	-	-	-	-	-	177,438	-	<b>177,438</b>	3,293,599	2,304,305	113,484	<b>5,711,388</b>	107,390	40,162	272,134	<b>419,686</b>	<b>6,308,512</b>
	0%	0%	0%	<b>0%</b>	0%	3%	0%	<b>3%</b>	52%	37%	2%	<b>91%</b>	2%	1%	4%	<b>7%</b>	<b>100%</b>
<b>2011</b>	-	-	-	-	68,005	89,358	187,546	<b>344,909</b>	4,710,989	687,642	178,805	<b>5,577,436</b>	62,076	5,920	378,744	<b>446,740</b>	<b>6,369,085</b>
	0%	0%	0%	<b>0%</b>	1%	1%	3%	<b>5%</b>	74%	11%	3%	<b>88%</b>	1%	0%	6%	<b>7%</b>	<b>100%</b>
<b>2012</b>	-	-	134,930	<b>134,930</b>	-	30,657	656,024	<b>686,681</b>	5,094,739	67,339	(241,460)	<b>4,920,618</b>	86,114	-	320,147	<b>406,261</b>	<b>6,148,490</b>
	0%	0%	2%	<b>2%</b>	0%	0%	11%	<b>11%</b>	83%	1%	-4%	<b>80%</b>	1%	0%	5%	<b>7%</b>	<b>100%</b>
<b>2013</b>	-	-	106,817	<b>106,817</b>	-	41,044	737,098	<b>778,142</b>	5,190,634	85,238	108,444	<b>5,384,316</b>	29,698	22,378	241,224	<b>293,300</b>	<b>6,562,575</b>
	0%	0%	2%	<b>2%</b>	0%	1%	11%	<b>12%</b>	79%	1%	2%	<b>82%</b>	0%	0%	4%	<b>4%</b>	<b>100%</b>
<b>2014</b>	-	-	23,471	<b>23,471</b>	-	97,683	744,461	<b>842,144</b>	4,902,187	225,060	68,112	<b>5,195,359</b>	155,990	40,546	176,058	<b>372,594</b>	<b>6,433,568</b>
	0%	0%	0%	<b>0%</b>	0%	2%	12%	<b>13%</b>	76%	3%	1%	<b>81%</b>	2%	1%	3%	<b>6%</b>	<b>100%</b>
<b>2015</b>	-	-	82,120	<b>82,120</b>	-	57,382	212,603	<b>269,985</b>	5,916,904	70,080	163,782	<b>6,150,766</b>	17,136	40,483	(74,419)	<b>(16,800)</b>	<b>6,486,071</b>
	0%	0%	1%	<b>1%</b>	0%	1%	3%	<b>4%</b>	91%	1%	3%	<b>95%</b>	0%	1%	-1%	<b>0%</b>	<b>100%</b>
<b>2016</b>	(16,652)	32,383	63,421	<b>79,152</b>	91,900	65,118	3,021,513	<b>3,178,531</b>	-	659,675	107,960	<b>767,635</b>	25,748	25,177	14,537	<b>65,462</b>	<b>4,090,780</b>
	0%	1%	2%	<b>2%</b>	2%	2%	74%	<b>78%</b>	0%	16%	3%	<b>19%</b>	1%	1%	0%	<b>2%</b>	<b>100%</b>
<b>2017</b>	-	12,189	61,692	<b>73,881</b>	14,923	22,123	1,438,199	<b>1,475,245</b>	364,166	2,056,156	104,090	<b>2,524,412</b>	26,756	17,532	77,004	<b>121,292</b>	<b>4,194,830</b>
	0%	0%	1%	<b>2%</b>	0%	1%	34%	<b>35%</b>	9%	49%	2%	<b>60%</b>	1%	0%	2%	<b>3%</b>	<b>100%</b>
<b>2018</b>	-	-	25,885	<b>25,885</b>	17,717	1,711	104,569	<b>123,997</b>	2,256,112	1,996,725	52,531	<b>4,305,368</b>	94,637	24,721	50,292	<b>169,650</b>	<b>4,624,900</b>
	0%	0%	1%	<b>1%</b>	0%	0%	2%	<b>3%</b>	49%	43%	1%	<b>93%</b>	2%	1%	1%	<b>4%</b>	<b>100%</b>
<b>2019</b>	-	24,609	21,167	<b>45,776</b>	24,487	5,556	(40,767)	<b>(10,724)</b>	2,462,557	2,091,799	15,032	<b>4,569,388</b>	40,757	22,402	19,976	<b>83,135</b>	<b>4,687,575</b>
	0%	1%	0%	<b>1%</b>	1%	0%	-1%	<b>0%</b>	53%	45%	0%	<b>97%</b>	1%	0%	0%	<b>2%</b>	<b>100%</b>



The original TIF went through tax year 2014/fiscal year 2015 and included the school district participating at 75% for both operating and debt millage. The TIF has been extended for 10 years; however, the school district changed its participation to exclude operating millage. Therefore, TIF revenues will be less in fiscal years 2016 and forward. TIF revenues by design are expected to grow via redevelopment; \$50 million is the capped addition for the 10 years. Revenues for the early years of the 10 year extension are expected to be in the \$4 millions, but will need to exceed \$5 million in the latter years to average \$5 million/year or \$50 million in total.

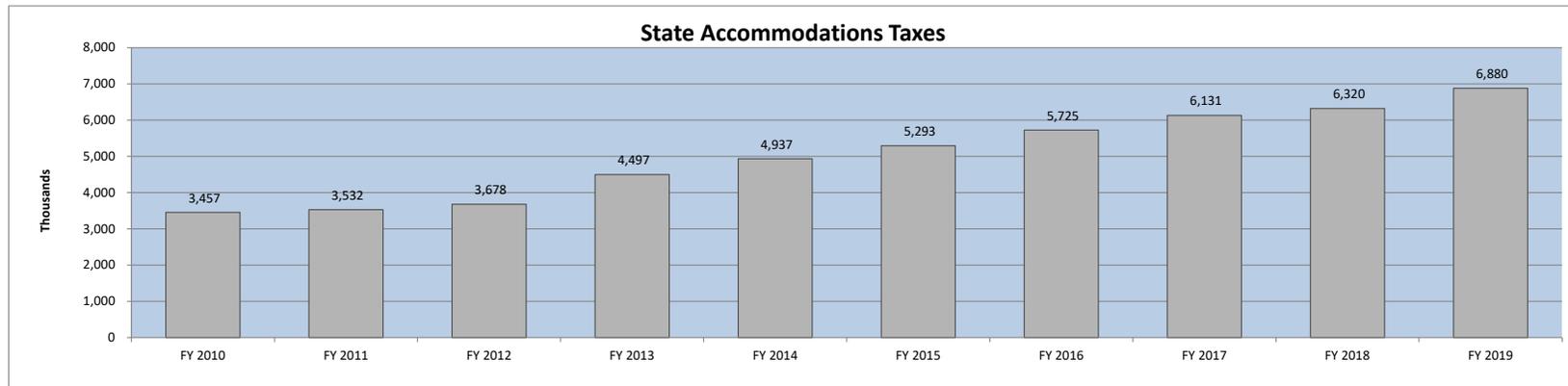
**Local ATAX Revenue**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2010</b>	38,603 2%	(8,613) 0%	27,306 1%	<b>57,296</b> <b>3%</b>	819,940 41%	15,273 1%	6,635 0%	<b>841,848</b> <b>42%</b>	170,250 8%	8,362 0%	8,778 0%	<b>187,390</b> <b>9%</b>	174,777 9%	22,785 1%	728,424 36%	<b>925,986</b> <b>46%</b>	<b>2,012,520</b> <b>100%</b>
<b>2011</b>	(5,205) 0%	45,837 2%	31,159 1%	<b>71,791</b> <b>3%</b>	910,512 38%	42,056 2%	17,687 1%	<b>970,255</b> <b>40%</b>	150,400 6%	27,663 1%	8,136 0%	<b>186,199</b> <b>8%</b>	176,081 7%	35,580 1%	976,358 40%	<b>1,188,019</b> <b>49%</b>	<b>2,416,264</b> <b>100%</b>
<b>2012</b>	- 0%	- 0%	74,028 3%	<b>74,028</b> <b>3%</b>	916,910 38%	31,421 1%	15,270 1%	<b>963,601</b> <b>40%</b>	195,051 8%	17,880 1%	16,566 1%	<b>229,497</b> <b>9%</b>	219,758 9%	44,376 2%	889,438 37%	<b>1,153,572</b> <b>48%</b>	<b>2,420,698</b> <b>100%</b>
<b>2013</b>	(90) 0%	66,048 3%	26,046 1%	<b>92,004</b> <b>4%</b>	968,704 39%	41,267 2%	21,440 1%	<b>1,031,411</b> <b>41%</b>	181,869 7%	17,634 1%	18,328 1%	<b>217,831</b> <b>9%</b>	237,082 9%	55,152 2%	865,587 35%	<b>1,157,821</b> <b>46%</b>	<b>2,499,067</b> <b>100%</b>
<b>2014</b>	(161) 0%	57,191 2%	49,253 2%	<b>106,283</b> <b>4%</b>	1,038,038 37%	43,637 2%	21,317 1%	<b>1,102,992</b> <b>39%</b>	222,282 8%	17,380 1%	30,005 1%	<b>269,667</b> <b>10%</b>	253,315 9%	38,769 1%	1,027,757 37%	<b>1,319,841</b> <b>47%</b>	<b>2,798,783</b> <b>100%</b>
<b>2015</b>	(614) 0%	66,510 2%	88,566 3%	<b>154,462</b> <b>5%</b>	1,159,004 38%	45,603 1%	18,112 1%	<b>1,222,719</b> <b>40%</b>	261,750 9%	14,873 0%	14,870 0%	<b>291,493</b> <b>10%</b>	271,055 9%	50,135 2%	1,078,475 35%	<b>1,399,665</b> <b>46%</b>	<b>3,068,339</b> <b>100%</b>
<b>2016</b>	(815) 0%	67,305 2%	56,154 2%	<b>122,644</b> <b>4%</b>	1,229,155 38%	57,316 2%	23,698 1%	<b>1,310,169</b> <b>41%</b>	270,942 8%	14,323 0%	26,827 1%	<b>312,092</b> <b>10%</b>	321,509 10%	60,802 2%	1,088,634 34%	<b>1,470,945</b> <b>46%</b>	<b>3,215,850</b> <b>100%</b>
<b>2017</b>	(2) 0%	104,685 3%	75,399 2%	<b>180,082</b> <b>5%</b>	1,037,898 30%	266,822 8%	22,416 1%	<b>1,327,136</b> <b>39%</b>	247,350 7%	24,056 1%	28,495 1%	<b>299,901</b> <b>9%</b>	343,957 10%	64,311 2%	1,214,992 35%	<b>1,623,260</b> <b>47%</b>	<b>3,430,379</b> <b>100%</b>
<b>2018</b>	121 0%	81,067 2%	50,523 1%	<b>131,711</b> <b>4%</b>	1,274,638 36%	60,517 2%	23,190 1%	<b>1,358,345</b> <b>38%</b>	329,491 9%	17,387 0%	22,406 1%	<b>369,284</b> <b>10%</b>	373,769 11%	60,383 2%	1,250,418 35%	<b>1,684,570</b> <b>48%</b>	<b>3,543,910</b> <b>100%</b>
<b>2019</b>	35 0%	110,663 3%	69,539 2%	<b>180,237</b> <b>5%</b>	1,281,174 34%	52,300 1%	25,754 1%	<b>1,359,228</b> <b>36%</b>	336,642 9%	26,974 1%	24,957 1%	<b>388,573</b> <b>10%</b>	374,977 10%	52,844 1%	1,384,212 37%	<b>1,812,033</b> <b>48%</b>	<b>3,740,071</b> <b>100%</b>



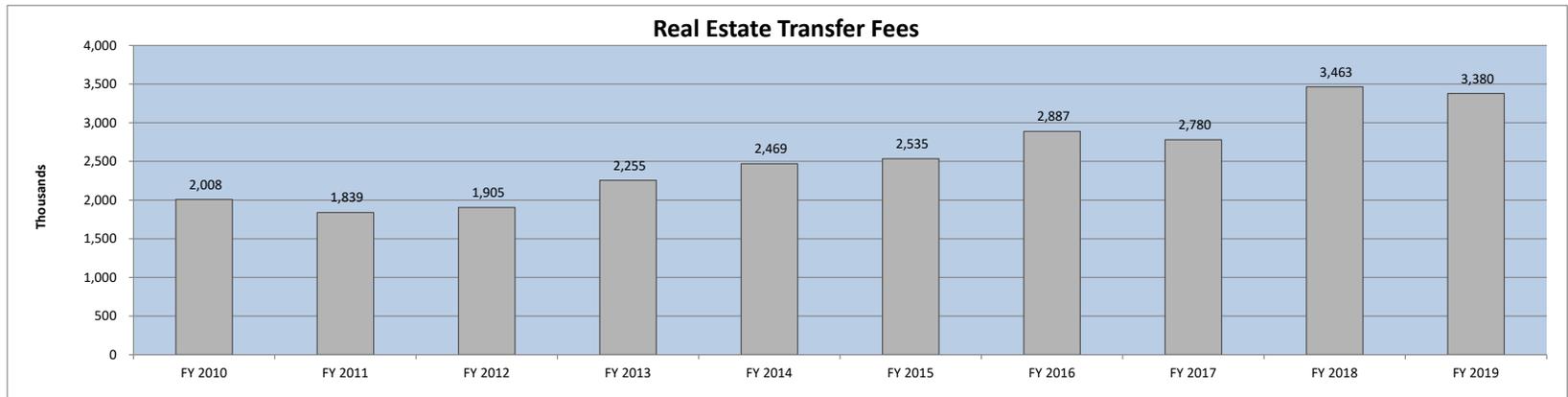
**State ATAX Revenue  
Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2010</b>	-	-	-	-	1,740,535	-	-	1,740,535	451,817	-	-	451,817	186,174	-	1,078,401	1,264,575	3,456,927
	0%	0%	0%	0%	50%	0%	0%	50%	13%	0%	0%	13%	5%	0%	31%	37%	100%
<b>2011</b>	-	-	-	-	1,793,945	-	-	1,793,945	450,930	-	-	450,930	171,509	-	1,116,037	1,287,546	3,532,421
	0%	0%	0%	0%	51%	0%	0%	51%	13%	0%	0%	13%	5%	0%	32%	36%	100%
<b>2012</b>	-	-	-	-	1,727,579	-	-	1,727,579	465,848	-	-	465,848	217,109	-	1,267,859	1,484,968	3,678,395
	0%	0%	0%	0%	47%	0%	0%	47%	13%	0%	0%	13%	6%	0%	34%	40%	100%
<b>2013</b>	-	-	-	-	1,748,948	-	-	1,748,948	662,990	-	-	662,990	561,109	-	1,523,646	2,084,755	4,496,693
	0%	0%	0%	0%	39%	0%	0%	39%	15%	0%	0%	15%	12%	0%	34%	46%	100%
<b>2014</b>	-	-	-	-	2,286,725	-	-	2,286,725	634,879	-	-	634,879	307,969	-	1,707,034	2,015,003	4,936,607
	0%	0%	0%	0%	46%	0%	0%	46%	13%	0%	0%	13%	6%	0%	35%	41%	100%
<b>2015</b>	-	-	-	-	2,480,925	-	-	2,480,925	717,888	-	-	717,888	288,354	-	1,806,288	2,094,642	5,293,455
	0%	0%	0%	0%	47%	0%	0%	47%	14%	0%	0%	14%	5%	0%	34%	40%	100%
<b>2016</b>	-	-	-	-	2,588,597	-	-	2,588,597	846,937	-	-	846,937	354,505	-	1,934,945	2,289,450	5,724,984
	0%	0%	0%	0%	45%	0%	0%	45%	15%	0%	0%	15%	6%	0%	34%	40%	100%
<b>2017</b>	-	-	-	-	2,793,958	-	-	2,793,958	747,978	-	-	747,978	417,652	-	2,171,824	2,589,476	6,131,412
	0%	0%	0%	0%	46%	0%	0%	46%	12%	0%	0%	12%	7%	0%	35%	42%	100%
<b>2018</b>	-	-	-	-	2,809,551	-	-	2,809,551	858,253	-	-	858,253	397,776	-	2,254,419	2,652,195	6,319,999
	0%	0%	0%	0%	44%	0%	0%	44%	14%	0%	0%	14%	6%	0%	36%	42%	100%
<b>2019</b>	-	-	-	-	3,034,478	-	-	3,034,478	855,629	-	-	855,629	472,626	-	2,517,294	2,989,920	6,880,027
	0%	0%	0%	0%	44%	0%	0%	44%	12%	0%	0%	12%	7%	0%	37%	43%	100%



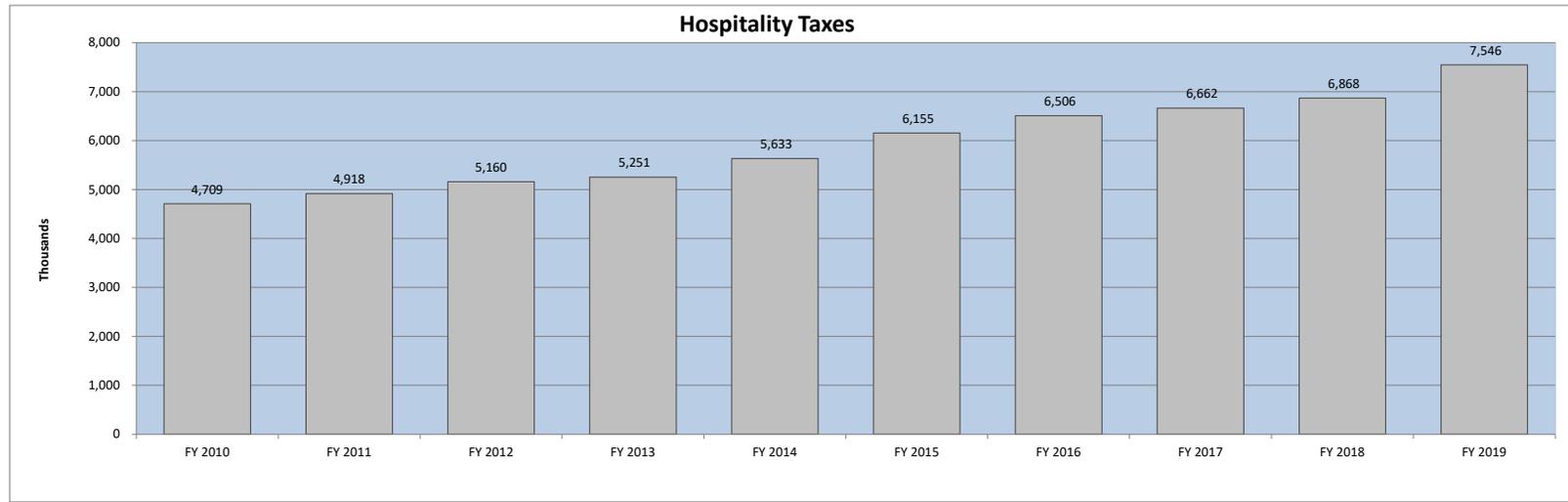
**Real Estate Transfer Fee Revenue**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2010</b>	207,759 10%	220,308 11%	128,039 6%	<b>556,106</b> <b>28%</b>	188,968 9%	149,608 7%	179,144 9%	<b>517,720</b> <b>26%</b>	117,350 6%	117,506 6%	161,453 8%	<b>396,309</b> <b>20%</b>	183,415 9%	171,416 9%	183,046 9%	<b>537,877</b> <b>27%</b>	<b>2,008,012</b> <b>100%</b>
<b>2011</b>	180,979 10%	144,389 8%	146,780 8%	<b>472,148</b> <b>26%</b>	141,028 8%	119,705 7%	145,657 8%	<b>406,390</b> <b>22%</b>	115,899 6%	107,221 6%	157,051 9%	<b>380,171</b> <b>21%</b>	183,418 10%	216,696 12%	180,421 10%	<b>580,535</b> <b>32%</b>	<b>1,839,244</b> <b>100%</b>
<b>2012</b>	139,450 7%	159,226 8%	150,358 8%	<b>449,034</b> <b>24%</b>	159,205 8%	138,744 7%	162,077 9%	<b>460,026</b> <b>24%</b>	136,677 7%	108,630 6%	182,752 10%	<b>428,059</b> <b>22%</b>	188,721 10%	211,887 11%	167,732 9%	<b>568,340</b> <b>30%</b>	<b>1,905,459</b> <b>100%</b>
<b>2013</b>	172,658 8%	159,179 7%	177,345 8%	<b>509,182</b> <b>23%</b>	211,885 9%	183,982 8%	183,700 8%	<b>579,567</b> <b>26%</b>	134,456 6%	179,334 8%	143,641 6%	<b>457,431</b> <b>20%</b>	221,937 10%	252,528 11%	234,462 10%	<b>708,927</b> <b>31%</b>	<b>2,255,107</b> <b>100%</b>
<b>2014</b>	220,560 9%	260,824 11%	213,791 9%	<b>695,175</b> <b>28%</b>	281,351 11%	203,317 8%	150,674 6%	<b>635,342</b> <b>26%</b>	149,784 6%	122,915 5%	182,008 7%	<b>454,707</b> <b>18%</b>	243,718 10%	213,052 9%	226,887 9%	<b>683,657</b> <b>28%</b>	<b>2,468,881</b> <b>100%</b>
<b>2015</b>	221,317 9%	199,496 8%	188,301 7%	<b>609,114</b> <b>24%</b>	253,080 10%	150,389 6%	268,055 11%	<b>671,524</b> <b>26%</b>	160,395 6%	114,066 4%	229,625 9%	<b>504,086</b> <b>20%</b>	215,245 8%	263,128 10%	271,835 11%	<b>750,208</b> <b>30%</b>	<b>2,534,932</b> <b>100%</b>
<b>2016</b>	234,595 8%	279,002 10%	202,973 7%	<b>716,570</b> <b>25%</b>	216,847 8%	167,854 6%	261,485 9%	<b>646,186</b> <b>22%</b>	229,220 8%	198,334 7%	244,795 8%	<b>672,349</b> <b>23%</b>	251,805 9%	249,871 9%	350,366 12%	<b>852,042</b> <b>30%</b>	<b>2,887,147</b> <b>100%</b>
<b>2017</b>	211,072 8%	245,654 9%	244,422 9%	<b>701,148</b> <b>25%</b>	174,911 6%	178,434 6%	226,500 8%	<b>579,845</b> <b>21%</b>	199,693 7%	169,245 6%	219,557 8%	<b>588,495</b> <b>21%</b>	285,421 10%	351,313 13%	274,090 10%	<b>910,824</b> <b>33%</b>	<b>2,780,312</b> <b>100%</b>
<b>2018</b>	264,872 8%	340,779 10%	262,410 8%	<b>868,061</b> <b>25%</b>	335,365 10%	223,959 6%	264,198 8%	<b>823,522</b> <b>24%</b>	265,998 8%	199,667 6%	255,934 7%	<b>721,599</b> <b>21%</b>	324,009 9%	352,736 10%	373,562 11%	<b>1,050,307</b> <b>30%</b>	<b>3,463,489</b> <b>100%</b>
<b>2019</b>	296,001 9%	313,882 9%	206,316 6%	<b>816,199</b> <b>24%</b>	320,404 9%	263,233 8%	289,595 9%	<b>873,232</b> <b>26%</b>	218,269 6%	175,129 5%	317,464 9%	<b>710,862</b> <b>21%</b>	326,829 10%	375,085 11%	277,900 8%	<b>979,814</b> <b>29%</b>	<b>3,380,107</b> <b>100%</b>



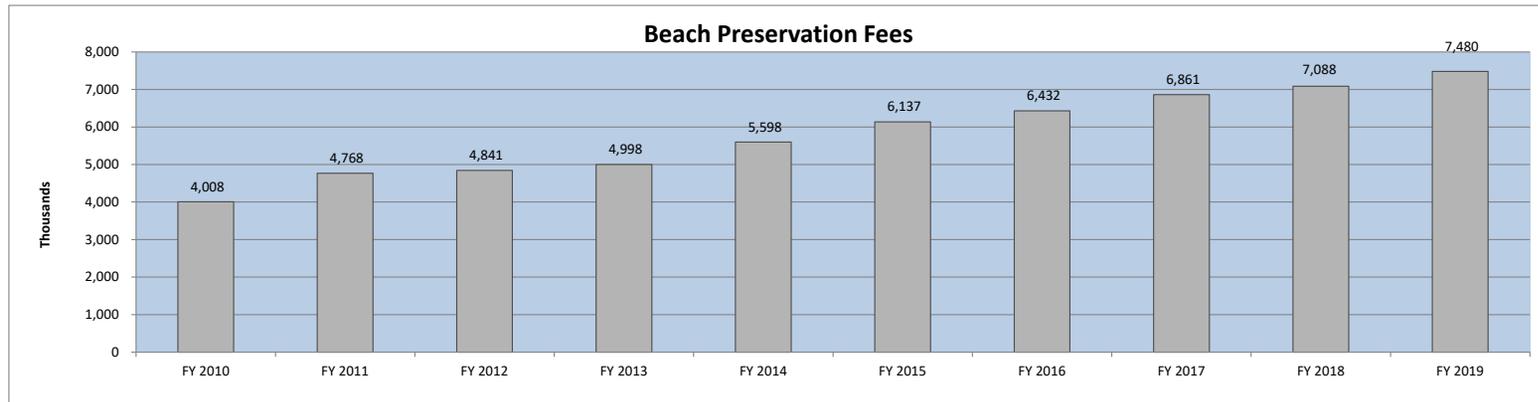
Hospitality Tax Revenue  
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2010</b>	44,438 1%	56,501 1%	100,791 2%	<b>201,730</b> <b>4%</b>	1,267,411 27%	91,091 2%	74,812 2%	<b>1,433,314</b> <b>30%</b>	663,467 14%	78,680 2%	93,164 2%	<b>835,311</b> <b>18%</b>	666,197 14%	125,941 3%	1,446,314 31%	<b>2,238,452</b> <b>48%</b>	<b>4,708,807</b> <b>100%</b>
<b>2011</b>	(20,576) 0%	146,094 3%	94,078 2%	<b>219,596</b> <b>4%</b>	1,331,329 27%	106,561 2%	56,760 1%	<b>1,494,650</b> <b>30%</b>	648,822 13%	152,296 3%	108,558 2%	<b>909,676</b> <b>18%</b>	652,633 13%	172,589 4%	1,468,447 30%	<b>2,293,669</b> <b>47%</b>	<b>4,917,591</b> <b>100%</b>
<b>2012</b>	- 0%	- 0%	361,462 7%	<b>361,462</b> <b>7%</b>	1,205,720 23%	51,838 1%	209,020 4%	<b>1,466,578</b> <b>28%</b>	636,640 12%	125,824 2%	119,275 2%	<b>881,739</b> <b>17%</b>	695,699 13%	232,479 5%	1,522,177 29%	<b>2,450,355</b> <b>47%</b>	<b>5,160,134</b> <b>100%</b>
<b>2013</b>	- 0%	227,053 4%	167,624 3%	<b>394,677</b> <b>8%</b>	1,244,946 24%	163,155 3%	114,410 2%	<b>1,522,511</b> <b>29%</b>	635,422 12%	139,769 3%	124,403 2%	<b>899,594</b> <b>17%</b>	691,648 13%	214,191 4%	1,528,374 29%	<b>2,434,213</b> <b>46%</b>	<b>5,250,995</b> <b>100%</b>
<b>2014</b>	- 0%	250,531 4%	220,872 4%	<b>471,403</b> <b>8%</b>	1,267,698 23%	183,659 3%	125,344 2%	<b>1,576,701</b> <b>28%</b>	706,599 13%	117,024 2%	132,645 2%	<b>956,268</b> <b>17%</b>	754,213 13%	211,502 4%	1,663,343 30%	<b>2,629,058</b> <b>47%</b>	<b>5,633,430</b> <b>100%</b>
<b>2015</b>	- 0%	263,460 4%	250,552 4%	<b>514,012</b> <b>8%</b>	1,376,186 22%	210,948 3%	135,505 2%	<b>1,722,639</b> <b>28%</b>	782,101 13%	115,615 2%	147,023 2%	<b>1,044,739</b> <b>17%</b>	801,957 13%	243,058 4%	1,828,599 30%	<b>2,873,614</b> <b>47%</b>	<b>6,155,004</b> <b>100%</b>
<b>2016</b>	(2,451) 0%	296,736 5%	254,972 4%	<b>549,257</b> <b>8%</b>	1,473,719 23%	215,836 3%	143,710 2%	<b>1,833,265</b> <b>28%</b>	831,682 13%	135,776 2%	140,685 2%	<b>1,108,143</b> <b>17%</b>	920,040 14%	235,957 4%	1,859,644 29%	<b>3,015,641</b> <b>46%</b>	<b>6,506,306</b> <b>100%</b>
<b>2017</b>	(112) 0%	307,641 5%	266,071 4%	<b>573,600</b> <b>9%</b>	1,280,180 19%	386,522 6%	172,512 3%	<b>1,839,214</b> <b>28%</b>	732,298 11%	144,942 2%	168,931 3%	<b>1,046,171</b> <b>16%</b>	925,322 14%	284,577 4%	1,992,989 30%	<b>3,202,888</b> <b>48%</b>	<b>6,661,873</b> <b>100%</b>
<b>2018</b>	(1,896) 0%	350,984 5%	272,962 4%	<b>622,050</b> <b>9%</b>	1,354,343 20%	305,889 4%	176,091 3%	<b>1,836,323</b> <b>27%</b>	863,424 13%	184,537 3%	167,049 2%	<b>1,215,010</b> <b>18%</b>	947,412 14%	333,953 5%	1,913,039 28%	<b>3,194,404</b> <b>47%</b>	<b>6,867,787</b> <b>100%</b>
<b>2019</b>	(9,311) 0%	519,830 7%	311,840 4%	<b>822,359</b> <b>11%</b>	1,442,824 19%	308,357 4%	184,810 2%	<b>1,935,991</b> <b>26%</b>	940,109 12%	171,194 2%	173,486 2%	<b>1,284,789</b> <b>17%</b>	1,004,704 13%	321,473 4%	2,176,461 29%	<b>3,502,638</b> <b>46%</b>	<b>7,545,777</b> <b>100%</b>



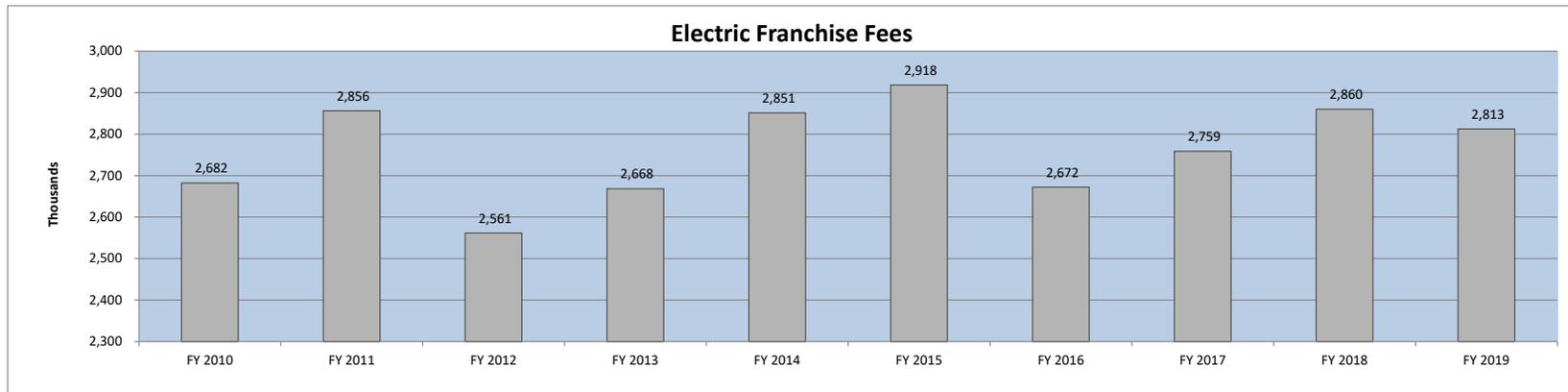
**Beach Preservation Fee Revenue**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2010</b>	(702) 0%	63,314 2%	52,187 1%	<b>114,799</b> <b>3%</b>	1,639,541 41%	29,679 1%	13,288 0%	<b>1,682,508</b> <b>42%</b>	338,203 8%	14,067 0%	14,762 0%	<b>367,032</b> <b>9%</b>	348,112 9%	43,936 1%	1,451,885 36%	<b>1,843,933</b> <b>46%</b>	<b>4,008,272</b> <b>100%</b>
<b>2011</b>	(10,438) 0%	88,512 2%	60,479 1%	<b>138,553</b> <b>3%</b>	1,820,966 38%	75,388 2%	28,103 1%	<b>1,924,457</b> <b>40%</b>	282,152 6%	50,282 1%	14,107 0%	<b>346,541</b> <b>7%</b>	347,333 7%	65,374 1%	1,946,123 41%	<b>2,358,830</b> <b>49%</b>	<b>4,768,381</b> <b>100%</b>
<b>2012</b>	- 0%	- 0%	142,519 3%	<b>142,519</b> <b>3%</b>	1,841,404 38%	51,817 1%	19,994 0%	<b>1,913,215</b> <b>40%</b>	415,258 9%	30,533 1%	40,206 1%	<b>485,997</b> <b>10%</b>	436,879 9%	83,910 2%	1,778,875 37%	<b>2,299,664</b> <b>48%</b>	<b>4,841,395</b> <b>100%</b>
<b>2013</b>	(181) 0%	128,096 3%	52,091 1%	<b>180,006</b> <b>4%</b>	1,937,409 39%	82,534 2%	42,880 1%	<b>2,062,823</b> <b>41%</b>	367,737 7%	35,193 1%	36,733 1%	<b>439,663</b> <b>9%</b>	474,164 9%	110,304 2%	1,731,172 35%	<b>2,315,640</b> <b>46%</b>	<b>4,998,132</b> <b>100%</b>
<b>2014</b>	(321) 0%	114,381 2%	98,505 2%	<b>212,565</b> <b>4%</b>	2,076,077 37%	87,274 2%	42,634 1%	<b>2,205,985</b> <b>39%</b>	444,563 8%	34,761 1%	60,009 1%	<b>539,333</b> <b>10%</b>	506,631 9%	77,538 1%	2,055,513 37%	<b>2,639,682</b> <b>47%</b>	<b>5,597,565</b> <b>100%</b>
<b>2015</b>	(1,229) 0%	133,020 2%	177,134 3%	<b>308,925</b> <b>5%</b>	2,318,006 38%	91,207 1%	36,223 1%	<b>2,445,436</b> <b>40%</b>	523,502 9%	29,746 0%	29,738 0%	<b>582,986</b> <b>10%</b>	542,110 9%	100,271 2%	2,156,951 35%	<b>2,799,332</b> <b>46%</b>	<b>6,136,679</b> <b>100%</b>
<b>2016</b>	(1,630) 0%	134,604 2%	112,309 2%	<b>245,283</b> <b>4%</b>	2,458,309 38%	114,632 2%	47,395 1%	<b>2,620,336</b> <b>41%</b>	541,885 8%	28,645 0%	53,661 1%	<b>624,191</b> <b>10%</b>	643,018 10%	121,604 2%	2,177,268 34%	<b>2,941,890</b> <b>46%</b>	<b>6,431,700</b> <b>100%</b>
<b>2017</b>	(6) 0%	209,371 3%	150,800 2%	<b>360,165</b> <b>5%</b>	2,075,794 30%	533,645 8%	44,832 1%	<b>2,654,271</b> <b>39%</b>	494,699 7%	48,112 1%	56,991 1%	<b>599,802</b> <b>9%</b>	687,914 10%	128,623 2%	2,429,983 35%	<b>3,246,520</b> <b>47%</b>	<b>6,860,758</b> <b>100%</b>
<b>2018</b>	241 0%	162,135 2%	101,045 1%	<b>263,421</b> <b>4%</b>	2,549,276 36%	121,035 2%	46,379 1%	<b>2,716,690</b> <b>38%</b>	658,983 9%	34,774 0%	44,811 1%	<b>738,568</b> <b>10%</b>	747,540 11%	120,764 2%	2,500,837 35%	<b>3,369,141</b> <b>48%</b>	<b>7,087,820</b> <b>100%</b>
<b>2019</b>	70 0%	221,325 3%	139,080 2%	<b>360,475</b> <b>5%</b>	2,562,348 34%	104,599 1%	51,408 1%	<b>2,718,355</b> <b>36%</b>	673,384 9%	53,947 1%	49,916 1%	<b>777,247</b> <b>10%</b>	749,954 10%	105,688 1%	2,768,423 37%	<b>3,624,065</b> <b>48%</b>	<b>7,480,142</b> <b>100%</b>



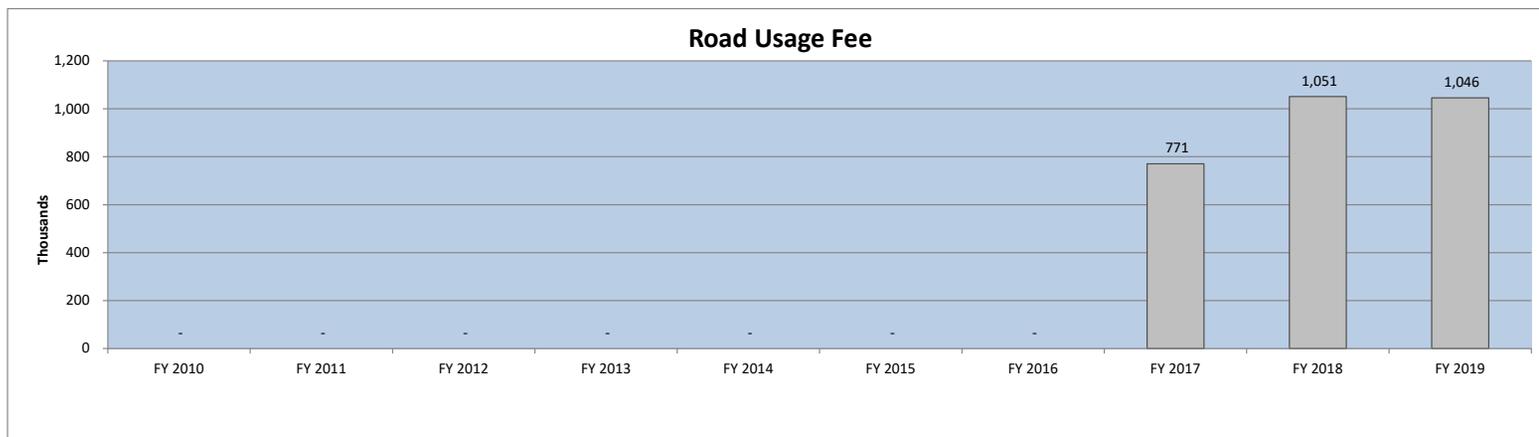
**Electric Franchise Fee Revenue**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2010</b>	270,908 10%	275,206 10%	- 0%	<b>546,114</b> <b>20%</b>	240,225 9%	216,760 8%	165,708 6%	<b>622,693</b> <b>23%</b>	402,001 15%	- 0%	264,959 10%	<b>666,960</b> <b>25%</b>	240,741 9%	193,650 7%	412,116 15%	<b>846,507</b> <b>32%</b>	<b>2,682,274</b> <b>100%</b>
<b>2011</b>	270,936 9%	320,260 11%	283,996 10%	<b>875,192</b> <b>31%</b>	- 0%	235,592 8%	172,932 6%	<b>408,524</b> <b>14%</b>	195,356 7%	285,018 10%	271,238 9%	<b>751,612</b> <b>26%</b>	184,755 6%	189,001 7%	446,953 16%	<b>820,709</b> <b>29%</b>	<b>2,856,037</b> <b>100%</b>
<b>2012</b>	285,086 11%	315,558 12%	272,993 11%	<b>873,637</b> <b>34%</b>	201,785 8%	163,538 6%	- 0%	<b>365,323</b> <b>14%</b>	163,242 6%	184,930 7%	194,209 8%	<b>542,381</b> <b>21%</b>	186,263 7%	190,617 7%	403,073 16%	<b>779,953</b> <b>30%</b>	<b>2,561,294</b> <b>100%</b>
<b>2013</b>	267,900 10%	296,782 11%	253,419 9%	<b>818,101</b> <b>31%</b>	209,120 8%	191,263 7%	179,717 7%	<b>580,100</b> <b>22%</b>	213,986 8%	213,665 8%	220,684 8%	<b>648,335</b> <b>24%</b>	213,437 8%	179,862 7%	228,570 9%	<b>621,869</b> <b>23%</b>	<b>2,668,405</b> <b>100%</b>
<b>2014</b>	276,806 10%	294,926 10%	274,448 10%	<b>846,180</b> <b>30%</b>	211,839 7%	183,669 6%	194,716 7%	<b>590,224</b> <b>21%</b>	230,745 8%	296,174 10%	226,560 8%	<b>753,479</b> <b>26%</b>	215,220 8%	203,769 7%	242,046 8%	<b>661,035</b> <b>23%</b>	<b>2,850,918</b> <b>100%</b>
<b>2015</b>	295,086 10%	309,064 11%	291,986 10%	<b>896,136</b> <b>31%</b>	220,360 8%	193,729 7%	213,329 7%	<b>627,418</b> <b>21%</b>	228,430 8%	264,365 9%	262,821 9%	<b>755,616</b> <b>26%</b>	211,358 7%	196,172 7%	231,640 8%	<b>639,170</b> <b>22%</b>	<b>2,918,340</b> <b>100%</b>
<b>2016</b>	280,750 11%	299,517 11%	267,312 10%	<b>847,579</b> <b>32%</b>	212,060 8%	182,593 7%	172,665 6%	<b>567,318</b> <b>21%</b>	- 0%	193,842 7%	249,866 9%	<b>443,708</b> <b>17%</b>	204,750 8%	184,120 7%	424,509 16%	<b>813,379</b> <b>30%</b>	<b>2,671,984</b> <b>100%</b>
<b>2017</b>	- 0%	300,541 11%	333,053 12%	<b>633,594</b> <b>23%</b>	289,538 10%	219,568 8%	165,837 6%	<b>674,943</b> <b>24%</b>	168,934 6%	207,031 8%	209,820 8%	<b>585,785</b> <b>21%</b>	179,145 6%	216,348 8%	468,876 17%	<b>864,369</b> <b>31%</b>	<b>2,758,691</b> <b>100%</b>
<b>2018</b>	- 0%	286,171 10%	302,024 11%	<b>588,195</b> <b>21%</b>	280,004 10%	242,318 8%	207,471 7%	<b>729,793</b> <b>26%</b>	177,218 6%	286,059 10%	272,016 10%	<b>735,293</b> <b>26%</b>	183,936 6%	206,385 7%	416,234 15%	<b>806,555</b> <b>28%</b>	<b>2,859,836</b> <b>100%</b>
<b>2019</b>	- 0%	284,487 10%	300,539 11%	<b>585,026</b> <b>21%</b>	287,235 10%	225,289 8%	176,572 6%	<b>689,096</b> <b>25%</b>	217,205 8%	231,783 8%	247,294 9%	<b>696,282</b> <b>25%</b>	179,820 6%	197,124 7%	465,155 17%	<b>842,099</b> <b>30%</b>	<b>2,812,503</b> <b>100%</b>



Road Usage Fee Revenue  
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2011	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2012	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2013	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2014	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2015	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2016	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2017	-	-	-	-	-	-	-	-	234,219	177,589	96,349	508,157	79,193	89,733	93,611	262,536	770,694
	0%	0%	0%	0%	0%	0%	0%	0%	30%	23%	13%	66%	10%	12%	12%	34%	100%
2018	-	80,207	94,638	174,845	82,102	90,943	76,552	249,597	70,645	84,843	102,170	257,658	89,556	86,895	192,273	368,724	1,050,824
	0%	8%	9%	17%	8%	9%	7%	24%	7%	8%	10%	25%	9%	8%	18%	35%	100%
2019	-	87,547	102,912	190,459	79,022	94,297	79,701	253,020	71,450	99,400	79,500	250,350	89,600	94,774	167,425	351,799	1,045,628
	0%	8%	10%	18%	8%	9%	8%	24%	7%	10%	8%	24%	9%	9%	16%	34%	100%



New source of revenue established during FY2017.

## **Business-Type Activities – Stormwater Utility**

**Stormwater Utility Fee Revenue**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2010</b>	-	-	-	-	-	19,050	-	<b>19,050</b>	350,669	1,974,032	94,673	<b>2,419,374</b>	12,245	21,898	81,404	<b>115,547</b>	<b>2,553,971</b>
	0%	0%	0%	<b>0%</b>	0%	1%	0%	<b>1%</b>	14%	77%	4%	<b>95%</b>	0%	1%	3%	<b>5%</b>	<b>100%</b>
<b>2011</b>	-	-	-	-	37,610	20,063	245,605	<b>303,278</b>	2,779,689	70,455	68,467	<b>2,918,611</b>	39,449	-	116,441	<b>155,890</b>	<b>3,377,779</b>
	0%	0%	0%	<b>0%</b>	1%	1%	7%	<b>9%</b>	82%	2%	2%	<b>86%</b>	1%	0%	3%	<b>5%</b>	<b>100%</b>
<b>2012</b>	-	-	-	-	-	48,454	638,172	<b>686,626</b>	2,535,992	-	46,507	<b>2,582,499</b>	93,932	27,723	101,099	<b>222,754</b>	<b>3,491,879</b>
	0%	0%	0%	<b>0%</b>	0%	1%	18%	<b>20%</b>	73%	0%	1%	<b>74%</b>	3%	1%	3%	<b>6%</b>	<b>100%</b>
<b>2013</b>	-	-	26,892	<b>26,892</b>	-	15,678	720,714	<b>736,392</b>	2,467,893	40,437	77,488	<b>2,585,818</b>	11,532	15,464	198,835	<b>225,831</b>	<b>3,574,933</b>
	0%	0%	1%	<b>1%</b>	0%	0%	20%	<b>21%</b>	69%	1%	2%	<b>72%</b>	0%	0%	6%	<b>6%</b>	<b>100%</b>
<b>2014</b>	-	-	10,201	<b>10,201</b>	-	20,547	711,021	<b>731,568</b>	2,385,610	169,137	33,979	<b>2,588,726</b>	35,865	25,432	172,508	<b>233,805</b>	<b>3,564,300</b>
	0%	0%	0%	<b>0%</b>	0%	1%	20%	<b>21%</b>	67%	5%	1%	<b>73%</b>	1%	1%	5%	<b>7%</b>	<b>100%</b>
<b>2015</b>	-	-	21,420	<b>21,420</b>	-	16,821	431,059	<b>447,880</b>	2,701,529	185,611	69,130	<b>2,956,270</b>	19,688	7,572	98,556	<b>125,816</b>	<b>3,551,386</b>
	0%	0%	1%	<b>1%</b>	0%	0%	12%	<b>13%</b>	76%	5%	2%	<b>83%</b>	1%	0%	3%	<b>4%</b>	<b>100%</b>
<b>2016</b>	(30,865)	39,140	-	<b>8,275</b>	36,028	267,950	-	<b>303,978</b>	2,843,322	267,273	69,598	<b>3,180,193</b>	16,958	22,578	19,418	<b>58,954</b>	<b>3,551,400</b>
	-1%	1%	0%	<b>0%</b>	1%	8%	0%	<b>9%</b>	80%	8%	2%	<b>90%</b>	0%	1%	1%	<b>2%</b>	<b>100%</b>
<b>2017</b>	-	20,819	193	<b>21,012</b>	45,892	6,779	233,754	<b>286,425</b>	-	2,236,860	788,955	<b>3,025,815</b>	189,339	12,164	48,250	<b>249,753</b>	<b>3,583,005</b>
	0%	1%	0%	<b>1%</b>	1%	0%	7%	<b>8%</b>	0%	62%	22%	<b>84%</b>	5%	0%	1%	<b>7%</b>	<b>100%</b>
<b>2018</b>	-	11,824	18,636	<b>30,460</b>	12,687	4,850	444,436	<b>461,973</b>	2,234,819	1,877,991	54,737	<b>4,167,547</b>	50,417	21,204	44,035	<b>115,656</b>	<b>4,775,636</b>
	0%	0%	0%	<b>1%</b>	0%	0%	9%	<b>10%</b>	47%	39%	1%	<b>87%</b>	1%	0%	1%	<b>2%</b>	<b>100%</b>
<b>2019</b>	-	18,968	32,519	<b>51,487</b>	22,142	3,859	356,960	<b>382,961</b>	2,170,577	2,003,012	144,665	<b>4,318,254</b>	43,223	16,888	82,988	<b>143,099</b>	<b>4,895,801</b>
	0%	0%	1%	<b>1%</b>	0%	0%	7%	<b>8%</b>	44%	41%	3%	<b>88%</b>	1%	0%	2%	<b>3%</b>	<b>100%</b>

