

MEMORANDUM

To: Steve Riley, Town Manager

From: John Troyer, Finance Director

Date: May 20, 2019

RE: **FY 2019 Financial Statements – Through May 2019 (11th period)**

General Overview

Year-to-date results are in line with expectations. During the December to February period, a significant portion of the annual property taxes are remitted to the Town by the County. Business license receipts, the second largest single source of income, are received mainly during the fourth quarter of the fiscal year. General Fund expenses, which are predominantly personnel related, are incurred more evenly throughout the fiscal year. For the year, we are reporting a temporary, planned deficit for the General Fund and a planned deficit Governmental Funds – due to the planned spend down of capital projects funds as projects move forward.

Real estate-related revenues, namely Real Estate Transfer Fees and Permits are 6% lower than last fiscal year. Transfer Fees are nearly even with last year. Permit Fees are 18% lower due to a flurry of new projects being permitted last fiscal year. Although down from last year, the combined current year-to-date total of \$4,523,874 is higher than it has been for the other nine years in the most recent ten fiscal year period.

	<u>RETF</u>			<u>Permits</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2018	3,089,927			1,743,022			4,832,949		
FY 2019	3,102,207	12,280	0%	1,421,667	(321,355)	-18%	4,523,874	(309,075)	-6%

Tourism-driven revenue, results which is comprised of ATAX/Beach and Hospitality taxes on a combined basis are 5% higher than last fiscal year. The Town does not require Local ATAX/Beach Preservation Fees to be paid by the taxpayers until the 20th of the month following the quarter’s end. However, the Town accepts payments from businesses that choose to pay on a monthly basis prior to the actual due date. The quarterly payments are due in October, January, April and July.

	<u>Local ATAX/ Beach Preservation Fees</u>			<u>Hospitality Tax</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2018	6,880,475			4,954,748			11,835,223		
FY 2019	7,067,578	187,103	3%	5,369,316	414,568	8%	12,436,894	601,671	5%

General Fund Summary

The Town receives most of its property taxes (the largest revenue source) during the months of December through February. The next largest General Fund revenue source is Business License revenues which the Town primarily receives in March through June.

Year-to-date Property Tax Collections for the General Fund are \$13,949,019 which is \$90,186 or 1% higher than the \$13,858,833 for last year to date. Current year collections are 101% of budget.

Business License revenue is \$403,916 higher this year than last through the end of May. The local Business License revenue figures have been climbing as businesses have thrived and taxpayer compliance is being stressed.

Revenues and Transfers In to date for the Town's General Fund total \$32,504,239 or 82% of budget. This is a decrease of (\$1,395,396) compared to the prior year. The decrease is mainly due to timing of interfund transfers and will improve when the June results are posted.

With 92% of the fiscal year lapsed, expenditures-to-date are \$33,085,145 or 79% of budgeted expenditures which is similar to last year when expenditures were also running at 79% of budgeted expenditures. Current fiscal year expenditures are \$660,567 higher than last year due to timing of purchases and the increased expense budget, but still within budgeted guidelines. Several explanations for year-to-year changes are provided in the budget to actual statement or on the revenue analysis charts. Overall results are consistent with expectations for this time of year.

The net change in the General Fund is shown as a slight deficit of (\$580,906) which compares favorably to the planned use of \$2,200,000 for the General Fund. It lags last year primarily due to timing differences and General Fund activities not spent last year due to continued hurricane response. General Fund current versus prior year revenue and expenditure comparisons are presented in a Dashboard display on the Town's external website.

Debt Service Fund

Debt service payments are due at various times during the fiscal year. As of the end of the end of the current month, 83% of this year’s obligations have come due and been paid.

Capital Projects Fund

Summary balances for the Capital Project Fund are as follows:

	FY 2019
	Actual
Revenues	\$ 1,806,254
Transfers In	2,971,028
Capital Outlays	(16,114,541)
Transfers Out	(654,168)
Bond Proceeds	5,000,000
Net Change in Fund Balance	<u>\$ (6,991,427)</u>

The decrease in fund balance was planned as capital projects move forward.

Major Capital Projects/Expenditures that have occurred thus far this fiscal year are as follows:

Rec Center Expansion	\$ 2,088,218
Sewer Initiative	\$ 2,099,723
USCB & Office Park Road	\$ 8,033,187
Coligny Area Roads & Pathways	\$ 1,772,601
Arts Center Lighting	\$ 450,340

Other Revenues

The table below reflects the Town's other governmental funds and the revenues received this fiscal year in comparison to the same time last fiscal year. Material variances, when applicable, are also explained.

	FY 2019 actual	FY 2018 actual	\$ variance	% variance	Variance Code
State accommodations tax	\$ 4,362,733	\$ 4,065,580	\$ 297,153	7%	A
Local accommodations tax	2,355,859	2,293,492	62,367	3%	A
Tax increment financing	4,667,599	4,574,608	92,991	2%	B
Real estate transfer fees	3,102,207	3,089,927	12,280	0%	A
Beach preservation fees	4,711,719	4,586,983	124,736	3%	A
Hospitality tax	5,369,316	4,954,748	414,568	8%	A
Road Usage Fee	878,203	858,550	19,653	2%	C
Electric franchise fee	2,347,348	2,443,602	(96,254)	-4%	D
	<u>\$27,794,984</u>	<u>\$26,867,490</u>	<u>\$ 927,494</u>	<u>3%</u>	

A - Addressed previously in this cover letter.

B - TIF revenues generally follow the property tax timing.

C - Beginning in FY2017 a per vehicle fee for vehicles licensed on the Island was enacted.

D - Amount represents fees charged to customers by Palmetto Electric.

Stormwater Utility Fund

The Business Type Activity – Stormwater data are presented on the modified accrual basis of accounting. This basis reflects the very close result between revenues and expenditures. These balances will change as Town staff modifies the accounts to full accrual basis, the required presentation basis in the Town's *Comprehensive Annual Financial Report*.

The Stormwater revenue collected by the County is remitted to the Town beginning in December but most of the funding is received during January and February. Expenditures however, are incurred throughout the fiscal year. The expenses this year include, \$146,539 for County Fees, \$1,044,001 for Capital Outlays, \$401,208 for Debt Service, and \$458,640 for operations.

Dashboards

The General Fund dashboards found on the Town's website present a full year for fiscal years 2017, 2018 and year-to-date for fiscal year 2019.

**Consolidated Statement
All Funds**

TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES-UNAUDITED
GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES
FISCAL YEAR 2019 - THROUGH MAY 11th PERIOD)

	GENERAL	SPECIAL REVENUE	DEBT SERVICE	CAPITAL PROJECTS	TOTAL	STORMWATER
Revenues:						
Real and Personal Property Taxes	\$ 13,949,019	\$ 4,667,599	\$ 5,207,963	\$ 715,229	\$ 24,539,810	\$ -
Business Licenses	5,372,185	-	-	-	5,372,185	-
Franchise Fees	856,192	-	-	-	856,192	-
Permits	1,421,667	-	-	-	1,421,667	-
State Shared Funds	628,364	-	-	252,450	880,814	-
Public Safety	41,839	-	-	-	41,839	-
Grant Revenue	-	449,989	-	111,000	560,989	-
EMS Revenue	1,547,522	-	-	-	1,547,522	-
Fines & Fees	73,665	-	-	-	73,665	-
Beach Fees	233,041	-	-	-	233,041	-
Road Usage Fees	-	878,203	-	-	878,203	-
Accommodations Tax	-	6,718,592	-	-	6,718,592	-
Hospitality Tax	-	5,369,316	-	-	5,369,316	-
Lease	-	-	-	76,338	76,338	-
Impact Fees	-	-	-	225,783	225,783	-
Real Estate Transfer Fees	-	3,102,207	-	-	3,102,207	-
Beach Preservation Fees	-	4,711,719	-	-	4,711,719	-
Electric Franchise Fees	-	2,347,348	-	-	2,347,348	-
Stormwater Utility Fees	-	-	-	-	-	4,812,813
Miscellaneous Revenue	370,694	-	-	83,412	454,106	-
Disaster Fund Transfer In	-	-	3,536,568	-	3,536,568	-
Investment Income	326,552	400,545	106,711	342,042	1,175,850	65,148
Total Revenues	24,820,740	28,645,518	8,851,242	1,806,254	64,123,754	4,877,961
Expenditures:						
General Government						
Town Council	291,312	-	-	-	291,312	-
Town Manager	685,891	-	-	-	685,891	-
	977,203	-	-	-	977,203	-
Administration						
Administration/Legal	3,410,845	31,022	15,175	-	3,457,042	146,539
Finance	1,695,148	-	-	-	1,695,148	-
	5,105,993	31,022	15,175	-	5,152,190	146,539
Community Services						
Community Development	2,815,493	13,500	-	-	2,828,993	-
Public Projects and Facilities	4,333,002	-	-	-	4,333,002	458,640
	7,148,495	13,500	-	-	7,161,995	458,640
Public Safety						
Sheriff/Shore Svcs	3,349,943	-	-	-	3,349,943	-
Fire & Rescue	12,838,574	182,933	-	-	13,021,507	-
	16,188,517	182,933	-	-	16,371,450	-
Townwide						
	3,639,500	-	-	-	3,639,500	-
Grants						
	-	4,079,515	-	-	4,079,515	-
Capital Outlay/Projects						
	25,437	1,483,193	-	16,114,541	17,623,171	1,044,001
Debt Service						
	-	-	20,939,046	-	20,939,046	401,208
Total expenditures	33,085,145	5,790,163	20,954,221	16,114,541	75,944,070	2,050,388
Revenues over (under) expenditures	(8,264,405)	22,855,355	(12,102,979)	(14,308,287)	(11,820,316)	2,827,573
Other financing sources (uses):						
Transfers In:						
Accommodations Tax - Local	2,355,859	-	-	-	2,355,859	-
Accommodations Tax - State	1,525,220	-	-	-	1,525,220	-
General Fund	-	-	-	-	-	-
Hospitality Tax	1,746,125	-	1,543,906	493,777	3,783,808	-
Real Estate Transfer	-	-	1,879,702	-	1,879,702	-
Beach Preservation	1,247,712	-	5,305,444	476,789	7,029,945	-
Electric Franchise	82,500	-	-	-	82,500	-
Leases	-	-	-	-	-	-
TIF	165,000	-	3,926,392	1,731,207	5,822,599	-
Debt Service	-	-	-	-	-	-
Capital Projects	621,500	-	32,668	-	654,168	-
Stormwater	114,583	-	-	-	114,583	-
Road Usage Fee	-	-	-	269,255	269,255	-
Special Revenue Funds	-	-	-	-	-	-
Transfers Out:						
General	-	(7,122,416)	-	(621,500)	(7,743,916)	(114,583)
Beach Preservation	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-
Debt Service	-	(12,655,444)	-	(32,668)	(12,688,112)	-
Capital Projects	-	(2,971,028)	-	-	(2,971,028)	-
Hurricane Recovery Effort	(175,000)	-	-	-	(175,000)	-
Bond Proceeds	-	-	257,562	5,000,000	5,257,562	-
Total other financing sources (uses)	7,683,499	(22,748,888)	12,945,674	7,316,860	5,197,145	(114,583)
Net change in fund balance	(580,906)	106,467	842,695	(6,991,427)	(6,623,171)	2,712,990
Fund balance - beginning	18,841,295	42,941,220	10,932,575	40,133,221	112,848,311	8,313,617
Fund balance - ending	\$ 18,260,389	\$ 43,047,687	\$ 11,775,270	\$ 33,141,794	\$ 106,225,140	\$ 11,026,607

**Budget versus Actual Report
General Fund**

TOWN OF HILTON HEAD ISLAND
GENERAL FUND-UNAUDITED
ACTUAL VERSUS BUDGET & VERSUS PRIOR YEAR
FISCAL YEAR 2019 - THROUGH MAY 11th PERIOD)
PERCENT OF YEAR LAPSED 92%

11.00

	FY 2019				FY 2018		FY 2019 vs FY 2018		
	BUDGET	Y-T-D	\$ VARIANCE	% OF BUDGET	Y-T-D	\$ VARIANCE	% VARIANCE		
Revenues and Transfers In:									
Real and Personal Property Taxes	\$ 13,840,888	\$ 13,949,019	\$ 108,131	101%	\$ 13,858,833	\$ 90,186	1%	CL	
Business Licenses	9,014,000	5,372,185	(3,641,815)	60%	4,968,269	403,916	8%	CL	
Franchise Fees - Cable	920,000	817,989	(102,011)	89%	702,711	115,278	16%	A	
Franchise Fees - Beach	35,000	38,203	3,203	109%	35,086	3,117	9%		
Permits	1,497,500	1,421,667	(75,833)	95%	1,743,022	(321,355)	-18%	CL	
State Shared Funds	840,000	628,364	(211,636)	75%	628,833	(469)	0%		
Public Safety	52,000	41,839	(10,161)	80%	39,870	1,969	5%		
EMS	1,400,000	1,547,522	147,522	111%	1,536,807	10,715	1%		
Fines and Fees	190,000	73,665	(116,335)	39%	152,069	(78,404)	-52%	B	
Beach Fees	250,000	233,041	(16,959)	93%	211,896	21,145	10%		
Miscellaneous Revenue	448,710	370,694	(78,016)	83%	464,865	(94,171)	-20%	C	
Investment Income	175,000	326,552	151,552	187%	204,335	122,217	60%	D	
Subtotal	28,663,098	24,820,740	(3,842,358)	87%	24,546,596	274,144	1%		
Transfers In/Out:									
Accommodations Tax - Local	3,532,590	2,355,859	(1,176,731)	67%	2,293,492	62,367	3%		
Accommodations Tax - State	1,565,900	1,525,220	(40,680)	97%	1,627,029	(101,809)	-6%	E	
Hospitality Tax	3,492,250	1,746,125	(1,746,125)	50%	3,201,225	(1,455,100)	-45%	F	
Beach Preservation Fees	1,361,140	1,247,712	(113,428)	92%	1,247,710	2	0%		
TIF Tax	180,000	165,000	(15,000)	92%	165,000	-	0%		
Stormwater Utility	125,000	114,583	(10,417)	92%	114,583	-	0%		
Capital Projects: Property Tax + Sale of Equipment	628,000	575,667	(52,333)	92%	575,667	-	0%		
Road Usage Fee	-	-	-	0%	-	-	-		
Electric Franchise Fees	90,000	82,500	(7,500)	92%	82,500	-	0%		
Sunday Liquor Permits	50,000	45,833	(4,167)	92%	45,833	-	0%		
Hurricane Recovery Effort	(175,000)	(175,000)	-	100%	-	(175,000)	-		
Home Grant	-	-	-	0%	-	-	-		
Total revenues	39,512,978	32,504,239	(7,008,739)	82%	33,899,635	(1,395,396)	-4%		
Expenditures:									
Town Council									
Personnel	158,401	129,878	(28,523)	82%	125,947	3,931	3%		
Operating	861,095	161,434	(699,661)	19%	412,405	(250,971)	-61%	G	
	1,019,496	291,312	(728,184)	29%	538,352	(247,040)	-46%		
Town Manager									
Personnel	736,583	650,128	(86,455)	88%	551,646	98,482	18%	H	
Operating	32,250	35,763	3,513	111%	14,420	21,343	148%		
	768,833	685,891	(82,942)	89%	566,066	119,825	21%		
Administration/Legal									
Personnel	2,660,923	2,240,056	(420,867)	84%	2,396,875	(156,819)	-7%	I	
Operating	1,701,283	1,170,789	(530,494)	69%	1,024,753	146,036	14%	J	
Capital	124,880	25,437	(99,443)	20%	96,573	(71,136)	-74%	K	
	4,487,086	3,436,282	(1,050,804)	77%	3,518,201	(81,919)	-2%		
Finance									
Personnel	1,849,076	1,533,273	(315,803)	83%	1,282,151	251,122	20%	L	
Operating	208,394	161,875	(46,519)	78%	130,360	31,515	24%	M	
	2,057,470	1,695,148	(362,322)	82%	1,412,511	282,637	20%		
Community Development									
Personnel	3,118,346	2,614,367	(503,979)	84%	2,446,181	168,186	7%	N	
Operating	336,280	201,126	(135,154)	60%	94,161	106,965	114%	O	
Capital	-	-	-	0%	-	-	-		
	3,454,626	2,815,493	(639,133)	81%	2,540,342	275,151	11%		
Public Projects and Facilities									
Personnel	1,861,887	1,615,745	(246,142)	87%	1,583,159	32,586	2%		
Operating	4,245,536	2,717,257	(1,528,279)	64%	2,775,916	(58,659)	-2%		
Capital	-	-	-	0%	-	-	-		
	6,107,423	4,333,002	(1,774,421)	71%	4,359,075	(26,073)	-1%		
Sheriff/Beach Services									
	3,895,874	3,349,943	(545,931)	86%	3,219,538	130,405	4%		
Fire Rescue									
Personnel	13,662,676	11,517,474	(2,145,202)	84%	11,506,652	10,822	0%		
Operating	1,677,074	1,321,100	(355,974)	79%	1,019,703	301,397	30%	P	
Capital	-	-	-	0%	15,891	(15,891)	-100%	Q	
	15,339,750	12,838,574	(2,501,176)	84%	12,542,246	296,328	2%		
Townwide									
	4,625,302	3,639,500	(985,802)	79%	3,728,247	(88,747)	-2%	R	
Total expenditures	41,755,860	33,085,145	(8,670,715)	79%	32,424,578	660,567	2%		
Net Result-Revenues Over/(Under) Expenditures	(2,242,882)	(580,906)	1,661,976		1,475,057	(2,055,963)			

See next page for variance explanations.

Variance Explanations:

- CL - Variance addressed in Financial Statement Memorandum.
- A - FY2019 total includes an overall increase plus the Hargray payment for the April to June 2018 quarter.
- B - Fines and Fees have declined as the municipal court closed -as of 02/01/2019 all cases and related revenue are now County business.
- C - The amount of Miscellaneous Revenue fluctuates from year to year.
- D - Interest rates paid by the bank have increased & the Town is investing with SC's Local Govt Investment Pool (LGIP) Program.
- E - Timing difference-annual budgeted amount being transfered in equal monthly installments during FY2019.
- F - Budgeted transfers of HTAX Revenue to the General Fund may not be needed during the second half of the fiscal year.
- G - FY2018 total included nonrecurring costs related to the Visioning effort, Legal Fees have also declined.
- H - Additional costs incurred during the retirement and replacement of the Assistant Town Manager plus a staff transfer in.
- I - Municipal Court closed as of 02/01/2019, personnel costs no longer being incurred.
- J - Variance due to timing of spending as well as an increased budget for FY2019.
- K - Budgeted spending expected to take place later in the fiscal year.
- L - Increase attributed to assigning Procurement Group staff to the Finance Department.
- M - Current year total includes fees incurred while collecting ATAX/HTAX revenue from online booking companies.
- N - Increase in costs attributed to adding Inspection and Compliance related staff and overtime to meet demand.
- O - Spending is below budget this fiscal year & well below budget last fiscal year.
- P - Variance due to spending within a budget that has been increased for FY2019.
- Q - Current Year's budget does not include Capital expenditures for Fire Rescue.
- R - FY2018 total included \$600,000 Grant to assist with Harbor Town basin dredging.

TOWN COUNCIL INITIATIVES
 ACTUAL VS BUDGETED SPENDING
 FY2019

<u>DESCRIPTION</u>	<u>ORIGINAL</u>	<u>ENCUMBERANCES</u>	<u>REVISED</u>	<u>FYTD</u>	<u>OPEN</u>	<u>AVAILABLE</u>
	<u>BUDGET</u>	<u>ROLLED</u>	<u>BUDGET</u>	<u>SPENT</u>	<u>ENCUMBRANCES</u>	
TO BE ALLOCATED	500,000	-	350,000	-	-	350,000
PUBLIC COMMUNICATION	-	-	-	-	-	-
VISIONING	-	-	150,000	-	-	150,000
ARTS VENUE	-	-	-	-	-	-
WORKFORCE	-	-	-	-	-	-
HEIRS' PROPERTY	-	8,595	8,595	8,595	-	-
SEA PINES & CIRCLE TO CIRCLE	-	-	-	-	-	-
MID ISLAND BEACHES	-	-	-	-	-	-
SHUTTLE	-	-	-	-	-	-
TOTAL	500,000	8,595	508,595	8,595	-	500,000

Special Revenue Funds

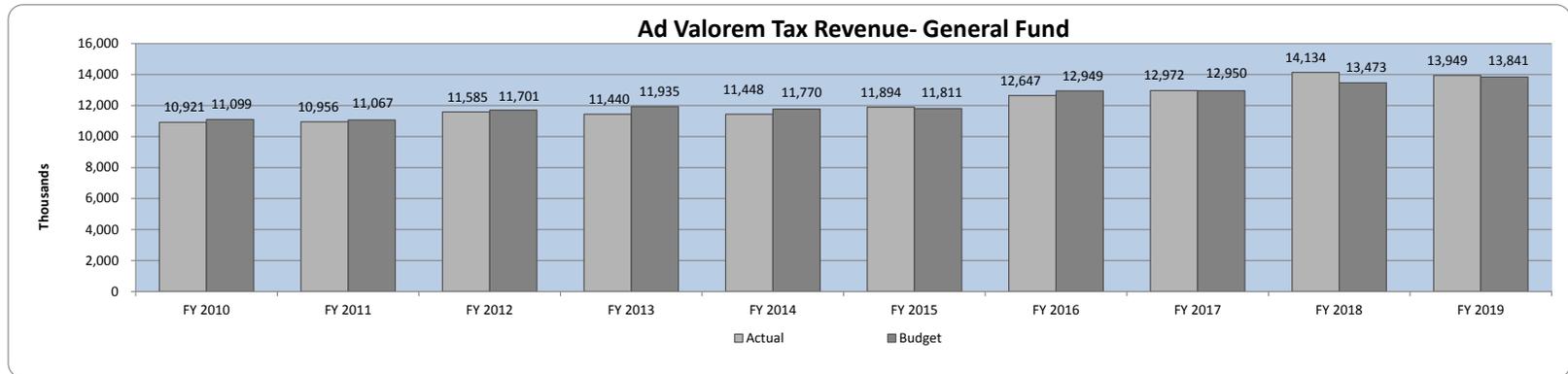
TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
SPECIAL REVENUE GOVERNMENTAL FUNDS-UNAUDITED
FISCAL YEAR 2019 - THROUGH MAY 11th PERIOD)

	Tax Increment Financing	Road Usage Fee	Accom. Tax	Real Estate Transfer Fee	Hospitality Tax	Beach Preservation Fee	Non-Major Governmental Funds	Total Special Revenue Funds
Revenues:								
Real and Personal Property Taxes	\$ 4,667,599	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,667,599
Road Usage Fees	-	878,203	-	-	-	-	-	878,203
Accommodations Tax-Local	-	-	2,355,859	-	-	-	-	2,355,859
Accommodations Tax-State	-	-	4,362,733	-	-	-	-	4,362,733
Hospitality Tax	-	-	-	-	5,369,316	-	-	5,369,316
Real Estate Transfer Fees	-	-	-	3,102,207	-	-	-	3,102,207
Beach Preservation Fees	-	-	-	-	-	4,711,719	-	4,711,719
Electric Franchise Fees	-	-	-	-	-	-	2,347,348	2,347,348
Grant Revenue	-	-	-	-	-	-	449,989	449,989
Investment Income	84,995	6,131	18,629	44,425	62,846	84,107	99,412	400,545
Total Revenues	4,752,594	884,334	6,737,221	3,146,632	5,432,162	4,795,826	2,896,749	28,645,518
Expenditures:								
General Government								
Town Council	-	-	-	-	-	-	-	-
Town Manager	-	-	-	-	-	-	-	-
Administration								
Administration/Legal	-	-	-	31,022	-	-	-	31,022
Finance	-	-	-	-	-	-	-	-
	-	-	-	31,022	-	-	-	31,022
Community Services								
Community Development	-	-	-	-	-	-	13,500	13,500
Public Projects and Facilities	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	13,500	13,500
Public Safety								
Sheriff/Shore Svcs	-	-	-	-	-	-	-	-
Fire & Rescue	-	-	-	-	-	-	182,933	182,933
	-	-	-	-	-	-	182,933	182,933
Grants								
	-	-	3,813,190	-	265,225	1,100	-	4,079,515
Capital Outlay/Projects								
	-	-	-	-	-	-	1,483,193	1,483,193
Total expenditures	-	-	3,813,190	31,022	265,225	1,100	1,679,626	5,790,163
Excess (deficiency) of revenues over (under) expenditures	4,752,594	884,334	2,924,031	3,115,610	5,166,937	4,794,726	1,217,123	22,855,355
Other financing sources (uses):								
Transfers Out:								
General Fund	(165,000)	-	(3,881,079)	-	(1,746,125)	(1,247,712)	(82,500)	(7,122,416)
Accommodations Tax - Local	-	-	-	-	-	-	-	-
Accommodations Tax - State	-	-	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-	-	-
Real Estate Transfer	-	-	-	-	-	-	-	-
Beach Preservation	-	-	-	-	-	-	-	-
Electric Franchise	-	-	-	-	-	-	-	-
TIF	-	-	-	-	-	-	-	-
Stormwater Utility	-	-	-	-	-	-	-	-
Debt Service Fund	(3,926,392)	-	-	(1,879,702)	(1,543,906)	(5,305,444)	-	(12,655,444)
Capital Projects Fund	(1,731,207)	(269,255)	-	-	(493,777)	(476,789)	-	(2,971,028)
Hurricane Effort	-	-	-	-	-	-	-	-
Transfers In:								
General Fund	-	-	-	-	-	-	-	-
Debt Service Fund	-	-	-	-	-	-	-	-
Capital Projects Fund	-	-	-	-	-	-	-	-
Total other financing sources (uses)	(5,822,599)	(269,255)	(3,881,079)	(1,879,702)	(3,783,808)	(7,029,945)	(82,500)	(22,748,888)
Net change in fund balance	(1,070,005)	615,079	(957,048)	1,235,908	1,383,129	(2,235,219)	1,134,623	106,467
Fund balance - beginning	8,692,393	991,676	3,269,872	4,508,965	6,422,605	11,873,362	7,182,347	42,941,220
Fund balance - ending	\$ 7,622,388	\$ 1,606,755	\$ 2,312,824	\$ 5,744,873	\$ 7,805,734	\$ 9,638,143	\$ 8,316,970	\$ 43,047,687

**Revenue Analysis
General Fund**

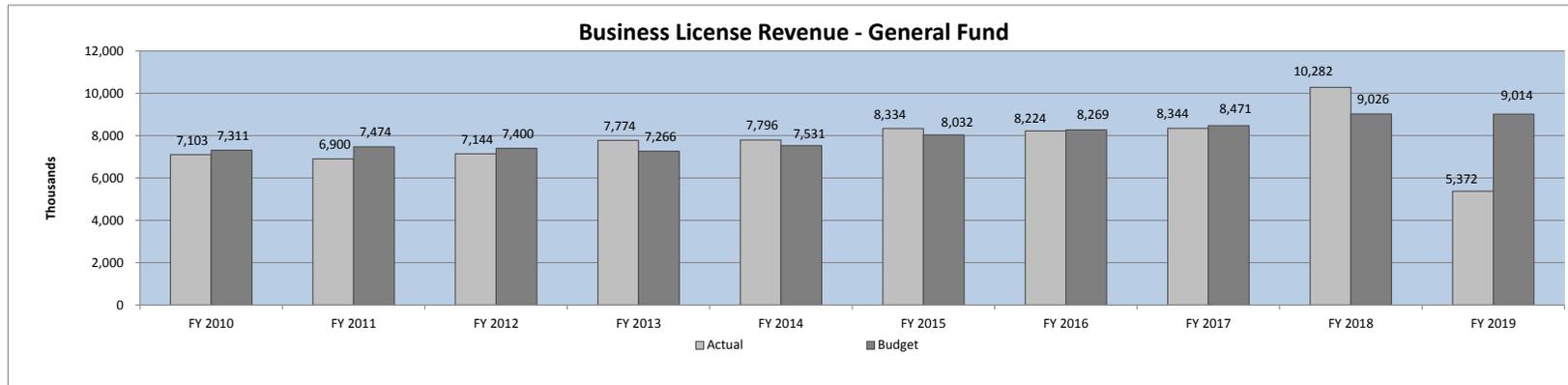
Ad Valorem Tax Revenue - General Fund
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	-	-	78,356	78,356	67,292	327,013	1,451,045	1,845,350	4,590,506	3,511,502	326,948	8,428,956	58,593	83,793	425,648	568,034	10,920,696
	0%	0%	1%	1%	1%	3%	13%	17%	42%	32%	3%	77%	1%	1%	4%	5%	100%
2011	-	30,269	38,170	68,439	109,183	255,076	870,761	1,235,020	8,481,389	345,407	243,722	9,070,518	87,177	177,576	317,449	582,202	10,956,179
	0%	0%	0%	1%	1%	2%	8%	11%	77%	3%	2%	83%	1%	2%	3%	5%	100%
2012	-	30,088	40,766	70,854	1,884	192,760	2,352,625	2,547,269	8,144,646	161,609	103,902	8,410,157	28,544	243,490	284,756	556,790	11,585,070
	0%	0%	0%	1%	0%	2%	20%	22%	70%	1%	1%	73%	0%	2%	2%	5%	100%
2013	-	26,703	134,190	160,893	1,884	262,845	2,371,616	2,636,345	7,713,999	159,541	167,078	8,040,618	181,678	196,830	223,929	602,437	11,440,293
	0%	0%	1%	1%	0%	2%	21%	23%	67%	1%	1%	70%	2%	2%	2%	5%	100%
2014	46,769	52,495	68,068	167,332	1,928	275,948	2,526,723	2,804,599	7,352,542	410,179	117,378	7,880,099	165,921	97,846	331,756	595,523	11,447,553
	0%	0%	1%	1%	0%	2%	22%	24%	64%	4%	1%	69%	1%	1%	3%	5%	100%
2015	38,766	40,487	78,203	157,456	1,930	65,991	1,847,436	1,915,357	8,174,584	801,920	407,838	9,384,342	86,866	68,042	282,220	437,128	11,894,283
	0%	0%	1%	1%	0%	1%	16%	16%	69%	7%	3%	79%	1%	1%	2%	4%	100%
2016	54,378	56,645	44,580	155,603	242,654	1,035,837	-	1,278,491	5,130,332	5,204,417	292,106	10,626,855	63,352	293,179	229,685	586,216	12,647,165
	0%	0%	0%	1%	2%	8%	0%	10%	41%	41%	2%	84%	1%	2%	2%	5%	100%
2017	-	45,492	151,125	196,617	96,211	1,256,627	124	1,352,962	5,313,733	5,282,564	(4,529)	10,591,768	257,292	232,513	340,437	830,242	12,971,589
	0%	0%	1%	2%	1%	10%	0%	10%	41%	41%	0%	82%	2%	2%	3%	6%	100%
2018	-	50,808	137,351	188,159	72,190	234,127	1,457,685	1,764,002	6,249,336	4,588,002	598,029	11,435,367	170,567	300,738	275,043	746,348	14,133,876
	0%	0%	1%	1%	1%	2%	10%	12%	44%	32%	4%	81%	1%	2%	2%	5%	100%
2019	-	91,400	156,556	247,956	97,341	300,315	1,050,641	1,448,297	6,248,987	5,499,525	239,152	11,987,664	170,573	94,529	-	265,102	13,949,019
	0%	1%	1%	2%	1%	2%	8%	10%	45%	39%	2%	86%	1%	1%	0%	2%	100%



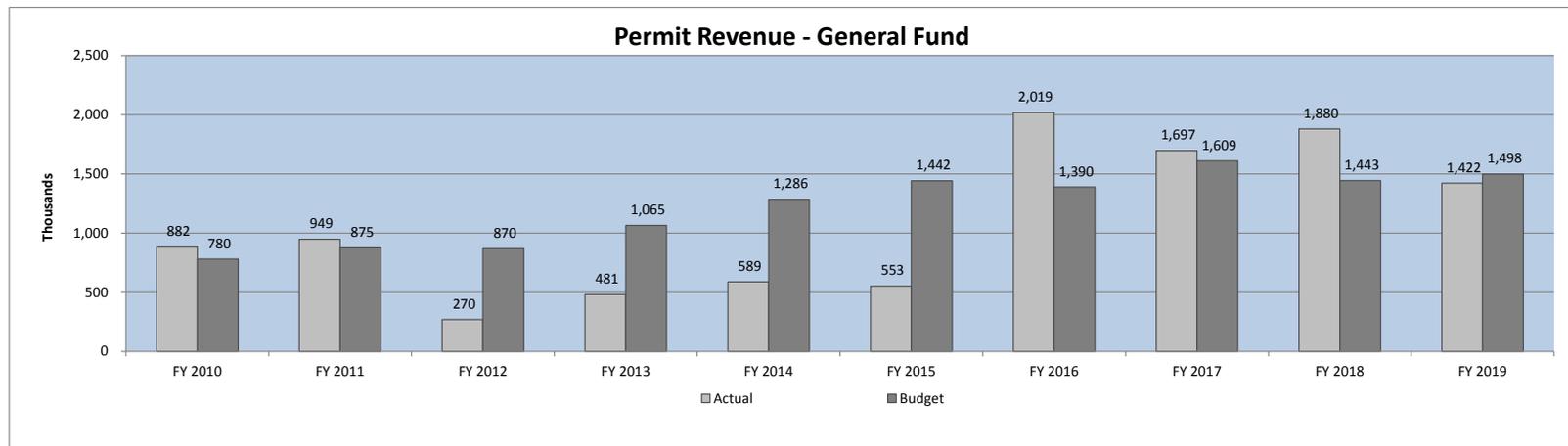
Business License Revenue - General Fund
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	4,033 0%	46,255 1%	45,979 1%	96,267 1%	38,556 1%	17,736 0%	72,775 1%	129,067 2%	327,317 5%	282,390 4%	666,682 9%	1,276,389 18%	460,723 6%	970,312 14%	4,170,741 59%	5,601,776 79%	7,103,499 100%
2011	(3,187) 0%	39,465 1%	41,676 1%	77,954 1%	24,714 0%	152,531 2%	28,606 0%	205,851 3%	340,002 5%	269,767 4%	577,906 8%	1,187,675 17%	323,454 5%	1,440,102 21%	3,665,388 53%	5,428,944 79%	6,900,424 100%
2012	49,981 1%	77,084 1%	36,720 1%	163,785 2%	14,200 0%	139,677 2%	24,945 0%	178,822 3%	291,257 4%	264,084 4%	591,324 8%	1,146,665 16%	305,333 4%	1,636,696 23%	3,713,025 52%	5,655,054 79%	7,144,326 100%
2013	78,288 1%	29,361 0%	138,716 2%	246,365 3%	41,936 1%	21,699 0%	26,048 0%	89,683 1%	392,392 5%	324,658 4%	622,533 8%	1,339,583 17%	563,869 7%	1,713,174 22%	3,821,464 49%	6,098,507 78%	7,774,138 100%
2014	24,453 0%	29,154 0%	31,656 0%	85,263 1%	34,931 0%	34,452 0%	30,588 0%	99,971 1%	337,677 4%	434,118 6%	709,908 9%	1,481,703 19%	477,588 6%	1,404,224 18%	4,247,160 54%	6,128,972 79%	7,795,909 100%
2015	79,439 1%	46,277 1%	37,406 0%	163,122 2%	54,303 1%	29,975 0%	51,227 1%	135,505 2%	357,876 4%	519,711 6%	919,577 11%	1,797,164 22%	560,605 7%	1,467,154 18%	4,210,929 51%	6,238,688 75%	8,334,479 100%
2016	27,568 0%	80,864 1%	36,572 0%	145,004 2%	29,088 0%	27,176 0%	38,215 0%	94,479 1%	548,654 7%	602,120 7%	624,890 8%	1,775,664 22%	687,639 8%	1,448,058 18%	4,073,467 50%	6,209,164 75%	8,224,311 100%
2017	64,509 1%	86,648 1%	59,972 1%	211,129 3%	86,132 1%	28,244 0%	29,660 0%	144,036 2%	520,807 6%	583,336 7%	663,953 8%	1,768,096 21%	650,430 8%	1,419,353 17%	4,150,907 50%	6,220,690 75%	8,343,951 100%
2018	67,290 1%	30,256 0%	20,838 0%	118,384 1%	28,558 0%	18,345 0%	30,319 0%	77,222 1%	651,902 6%	620,383 6%	876,833 9%	2,149,118 21%	820,658 8%	1,802,887 18%	5,314,075 52%	7,937,620 77%	10,282,344 100%
2019	120,174 2%	97,474 2%	21,523 0%	239,171 4%	18,774 0%	32,052 1%	35,040 1%	85,866 2%	462,293 9%	709,984 13%	1,049,815 20%	2,222,092 41%	1,940,418 36%	884,638 16%	- 0%	2,825,056 53%	5,372,185 100%



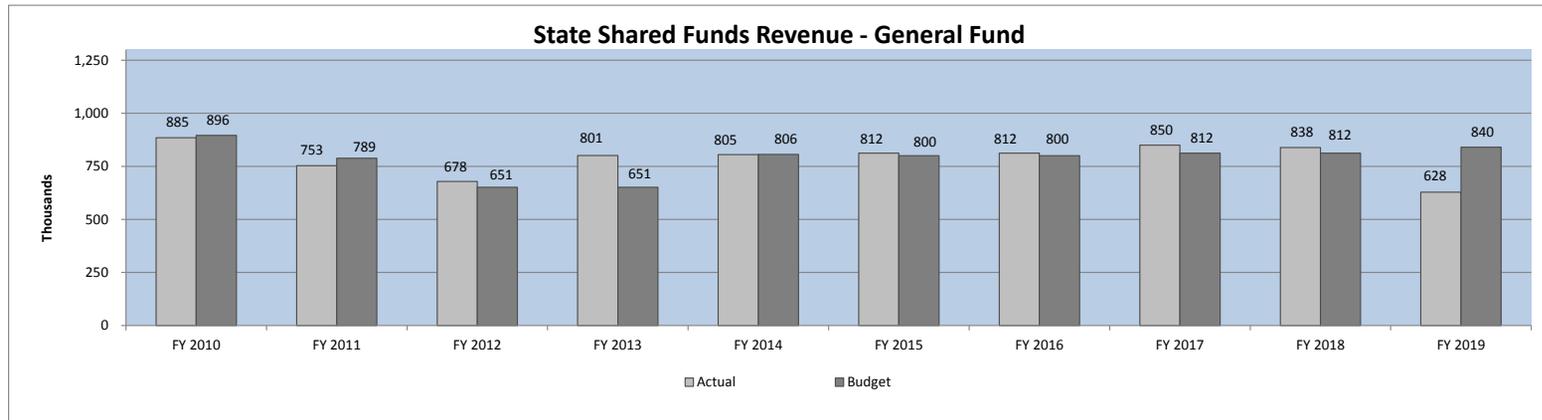
Permit Revenue - General Fund
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	99,605 11%	52,821 6%	56,007 6%	208,433 24%	82,571 9%	71,027 8%	82,625 9%	236,223 27%	70,169 8%	53,022 6%	106,621 12%	229,812 26%	66,537 8%	79,327 9%	61,982 7%	207,846 24%	882,314 100%
2011	50,848 5%	68,141 7%	68,708 7%	187,697 20%	54,666 6%	81,540 9%	65,073 7%	201,279 21%	74,256 8%	85,080 9%	77,604 8%	236,940 25%	132,772 14%	79,603 8%	110,602 12%	322,977 34%	948,893 100%
2012	71,670 8%	90,029 10%	87,044 9%	248,743 26%	80,248 8%	88,254 9%	79,794 8%	248,296 26%	68,949 7%	71,770 8%	91,818 10%	232,537 25%	59,871 6%	75,966 8%	81,426 9%	217,263 23%	946,839 100%
2013	53,762 4%	61,982 5%	80,835 6%	196,579 14%	93,771 7%	190,034 14%	154,528 11%	438,333 32%	100,033 7%	79,519 6%	105,922 8%	285,474 21%	160,723 12%	139,171 10%	147,885 11%	447,779 33%	1,368,165 100%
2014	89,686 7%	99,858 7%	94,556 7%	284,100 21%	108,540 8%	86,657 6%	126,785 9%	321,982 23%	118,811 9%	120,791 9%	166,600 12%	406,202 30%	95,269 7%	173,872 13%	89,899 7%	359,040 26%	1,371,324 100%
2015	64,487 5%	98,823 7%	162,089 12%	325,399 24%	139,853 10%	79,470 6%	125,358 9%	344,681 25%	130,328 10%	97,689 7%	112,305 8%	340,322 25%	105,162 8%	100,893 7%	149,288 11%	355,343 26%	1,365,745 100%
2016	100,767 5%	319,063 16%	101,951 5%	521,781 26%	113,000 6%	243,173 12%	96,279 5%	452,452 22%	123,260 6%	129,013 6%	304,442 15%	556,715 28%	112,799 6%	106,680 5%	268,241 13%	487,720 24%	2,018,668 100%
2017	84,579 5%	151,705 9%	108,292 6%	344,576 20%	105,919 6%	203,734 12%	184,066 11%	493,719 29%	160,748 9%	160,575 9%	139,856 8%	461,179 27%	141,799 8%	110,359 7%	145,807 9%	397,965 23%	1,697,439 100%
2018	114,217 6%	150,687 8%	75,196 4%	340,100 18%	316,243 17%	185,048 10%	208,245 11%	709,536 38%	161,773 9%	147,768 8%	124,883 7%	434,424 23%	133,612 7%	125,350 7%	137,208 7%	396,170 21%	1,880,230 100%
2019	96,100 7%	155,990 11%	157,720 11%	409,810 29%	159,615 11%	123,830 9%	97,878 7%	381,323 27%	137,075 10%	130,264 9%	164,498 12%	431,837 30%	105,075 7%	93,622 7%	- 0%	198,697 14%	1,421,667 100%



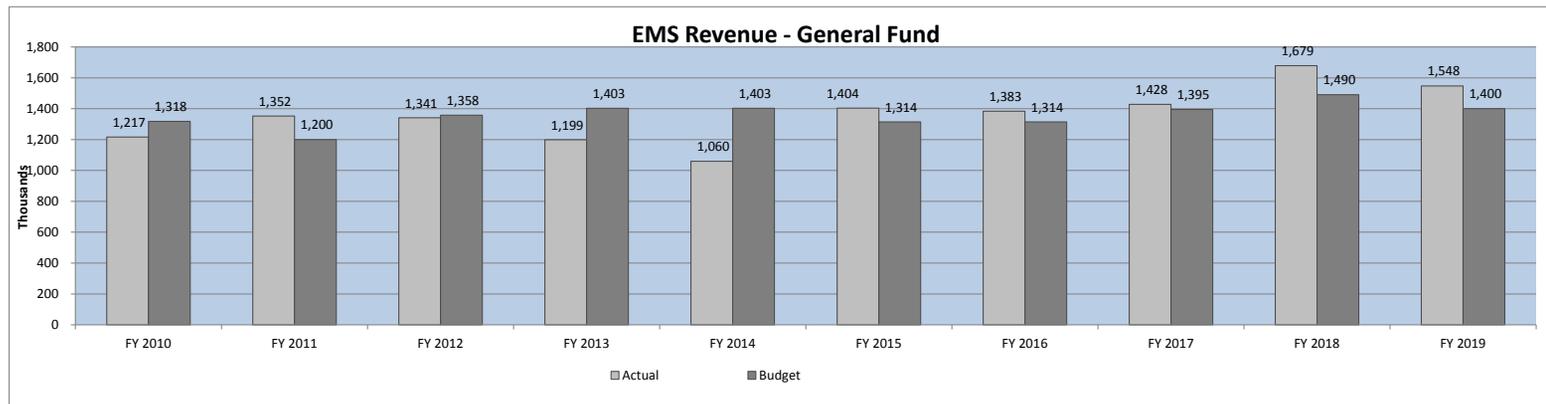
State Shared Revenue - General Fund
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	-	-	211,471	211,471	-	-	-	-	211,471	-	-	211,471	250,259	-	211,471	461,730	884,672
	0%	0%	24%	24%	0%	0%	0%	0%	24%	0%	0%	24%	28%	0%	24%	52%	100%
2011	-	-	191,494	191,494	-	-	-	-	191,494	-	-	191,494	185,000	-	185,000	370,000	752,988
	0%	0%	25%	25%	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	25%	49%	100%
2012	-	-	-	-	168,419	-	-	168,419	168,420	-	-	168,420	168,419	-	173,112	341,531	678,370
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	26%	50%	100%
2013	-	-	-	-	284,858	-	-	284,858	171,862	-	-	171,862	171,850	-	172,089	343,939	800,659
	0%	0%	0%	0%	36%	0%	0%	36%	21%	0%	0%	21%	21%	0%	21%	43%	100%
2014	-	-	-	-	171,850	-	-	171,850	284,773	-	-	284,773	171,849	-	176,555	348,404	805,027
	0%	0%	0%	0%	21%	0%	0%	21%	35%	0%	0%	35%	21%	0%	22%	43%	100%
2015	-	-	-	-	270,657	-	-	270,657	176,555	-	-	176,555	176,555	-	188,318	364,873	812,085
	0%	0%	0%	0%	33%	0%	0%	33%	22%	0%	0%	22%	22%	0%	23%	45%	100%
2016	-	-	-	-	235,369	-	-	235,369	188,318	-	-	188,318	188,317	-	200,318	388,635	812,322
	0%	0%	0%	0%	29%	0%	0%	29%	23%	0%	0%	23%	23%	0%	25%	48%	100%
2017	-	-	-	-	239,980	-	-	239,980	200,080	-	-	200,080	200,081	274	209,491	409,846	849,906
	0%	0%	0%	0%	28%	0%	0%	28%	24%	0%	0%	24%	24%	0%	25%	48%	100%
2018	-	-	-	-	209,491	-	-	209,491	209,490	-	-	209,490	209,491	361	209,490	419,342	838,323
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	25%	50%	100%
2019	-	-	-	-	209,491	-	-	209,491	209,436	-	-	209,436	209,437	-	-	209,437	628,364
	0%	0%	0%	0%	33%	0%	0%	33%	33%	0%	0%	33%	33%	0%	0%	33%	100%



EMS Revenue - General Fund
Revenues by Month/Fiscal Year

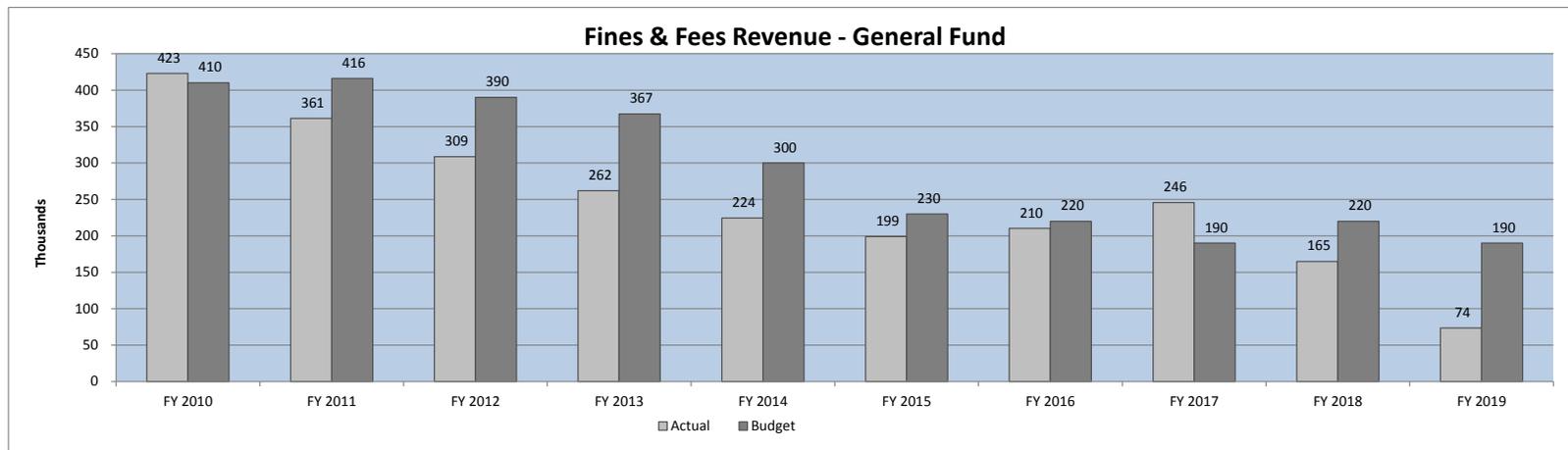
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	137,337 11%	124,999 10%	87,121 7%	349,457 29%	88,332 7%	76,386 6%	89,281 7%	253,999 21%	55,126 5%	141,559 12%	122,861 10%	319,546 26%	82,541 7%	98,124 8%	113,032 9%	293,697 24%	1,216,699 100%
2011	169,655 13%	92,567 7%	101,958 8%	364,180 27%	86,469 6%	132,634 10%	87,598 6%	306,701 23%	102,245 8%	105,484 8%	89,346 7%	297,075 22%	110,559 8%	132,638 10%	140,935 10%	384,132 28%	1,352,088 100%
2012	139,667 10%	112,393 8%	152,366 11%	404,426 30%	115,675 9%	92,479 7%	67,460 5%	275,614 21%	126,932 9%	118,145 9%	57,136 4%	302,213 23%	147,555 11%	129,493 10%	81,486 6%	358,534 27%	1,340,787 100%
2013	106,231 9%	151,772 13%	126,620 11%	384,623 32%	130,091 11%	118,591 10%	(9,389) -1%	239,293 20%	67,034 6%	186,703 16%	173,705 14%	427,442 36%	131,131 11%	138,721 12%	(122,342) -10%	147,510 12%	1,198,868 100%
2014	131,108 12%	154,512 15%	212,357 20%	497,977 47%	101,666 10%	102,896 10%	117,678 11%	322,240 30%	102,756 10%	116,511 11%	129,441 12%	348,708 33%	138,482 13%	110,654 10%	(358,143) -34%	(109,007) -10%	1,059,918 100%
2015	139,480 10%	111,016 8%	153,870 11%	404,366 29%	103,719 7%	105,108 7%	140,616 10%	349,443 25%	140,547 10%	123,631 9%	143,645 10%	407,823 29%	147,740 11%	111,812 8%	(17,402) -1%	242,150 17%	1,403,782 100%
2016	145,913 11%	131,219 9%	149,176 11%	426,308 31%	139,828 10%	87,393 6%	148,402 11%	375,623 27%	112,393 8%	131,696 10%	172,762 12%	416,851 30%	69,518 5%	232,641 17%	(137,445) -10%	164,714 12%	1,383,496 100%
2017	233,539 16%	147,126 10%	154,104 11%	534,769 37%	27,675 2%	204,987 14%	131,154 9%	363,816 25%	124,606 9%	190,909 13%	(45,560) -3%	269,955 19%	(11,399) -1%	216,007 15%	55,243 4%	259,851 18%	1,428,391 100%
2018	227,954 14%	169,694 10%	44,667 3%	442,315 26%	127,532 8%	99,611 6%	140,296 8%	367,439 22%	104,158 6%	168,123 10%	127,172 8%	399,453 24%	135,701 8%	191,899 11%	141,759 8%	469,359 28%	1,678,566 100%
2019	156,264 10%	141,829 9%	113,277 7%	411,370 27%	118,673 8%	109,743 7%	110,944 7%	339,360 22%	121,778 8%	146,152 9%	177,402 11%	445,332 29%	114,590 7%	236,870 15%	- 0%	351,460 23%	1,547,522 100%



The decreases in various months reflect the impact of the entry of allowances for doubtful accounts receivable.

Fines & Fees Revenue - General Fund
Revenues by Month/Fiscal Year

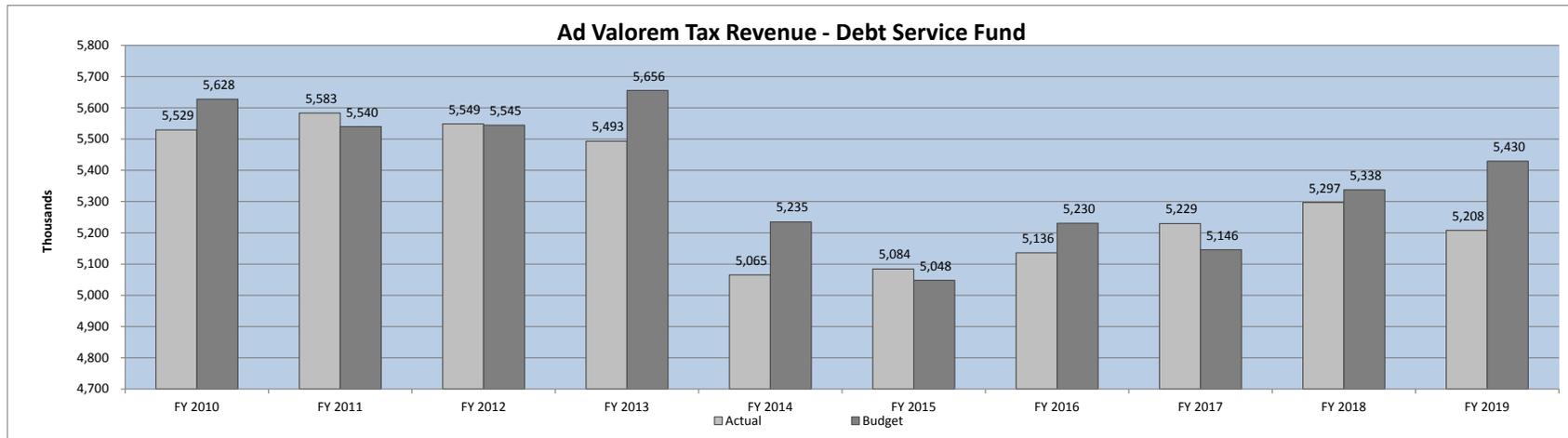
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	42,800 10%	32,955 8%	36,215 9%	111,970 26%	36,450 9%	32,096 8%	34,975 8%	103,521 24%	28,129 7%	40,868 10%	33,968 8%	102,965 24%	34,019 8%	34,325 8%	36,242 9%	104,586 25%	423,042 100%
2011	38,861 11%	32,833 9%	40,636 11%	112,330 31%	31,196 9%	31,461 9%	22,224 6%	84,881 24%	27,464 8%	28,646 8%	31,823 9%	87,933 24%	24,453 7%	27,978 8%	23,577 7%	76,008 21%	361,152 100%
2012	26,127 8%	21,110 7%	26,871 9%	74,108 24%	23,055 7%	22,082 7%	33,296 11%	78,433 25%	20,900 7%	29,050 9%	32,463 11%	82,413 27%	25,408 8%	24,821 8%	23,525 8%	73,754 24%	308,708 100%
2013	25,225 10%	24,053 9%	25,239 10%	74,517 28%	19,393 7%	19,883 8%	19,780 8%	59,056 23%	19,020 7%	19,730 8%	18,492 7%	57,242 22%	26,122 10%	19,470 7%	25,615 10%	71,207 27%	262,022 100%
2014	24,380 11%	19,279 9%	20,202 9%	63,861 28%	21,124 9%	12,485 6%	12,491 6%	46,100 21%	19,130 9%	11,526 5%	22,510 10%	53,166 24%	22,167 10%	16,194 7%	22,959 10%	61,320 27%	224,447 100%
2015	22,775 11%	20,648 10%	19,129 10%	62,552 31%	23,113 12%	8,384 4%	13,102 7%	44,599 22%	15,627 8%	11,952 6%	20,059 10%	47,638 24%	15,074 8%	16,732 8%	12,353 6%	44,159 22%	198,948 100%
2016	33,048 16%	12,328 6%	20,823 10%	66,199 31%	10,496 5%	8,970 4%	16,720 8%	36,186 17%	12,797 6%	19,495 9%	15,217 7%	47,509 23%	18,856 9%	21,097 10%	20,396 10%	60,349 29%	210,243 100%
2017	24,176 10%	19,646 8%	19,884 8%	63,706 26%	9,382 4%	28,133 11%	16,057 7%	53,572 22%	22,322 9%	20,542 8%	23,081 9%	65,945 27%	24,121 10%	17,686 7%	20,796 8%	62,603 25%	245,826 100%
2018	17,399 11%	24,300 15%	12,084 7%	53,783 33%	19,328 12%	11,301 7%	7,101 4%	37,730 23%	9,275 6%	10,654 6%	13,185 8%	33,114 20%	10,002 6%	17,440 11%	12,780 8%	40,222 24%	164,849 100%
2019	17,479 24%	13,410 18%	5,153 7%	36,042 49%	9,652 13%	10,750 15%	12,346 17%	32,748 44%	3,417 5%	- 0%	- 0%	3,417 5%	1,458 2%	- 0%	- 0%	1,458 2%	73,665 100%



**Revenue Analysis
Debt Service Fund**

Ad Valorem Tax Revenue - Debt Service Fund
Revenues by Month/Fiscal Year

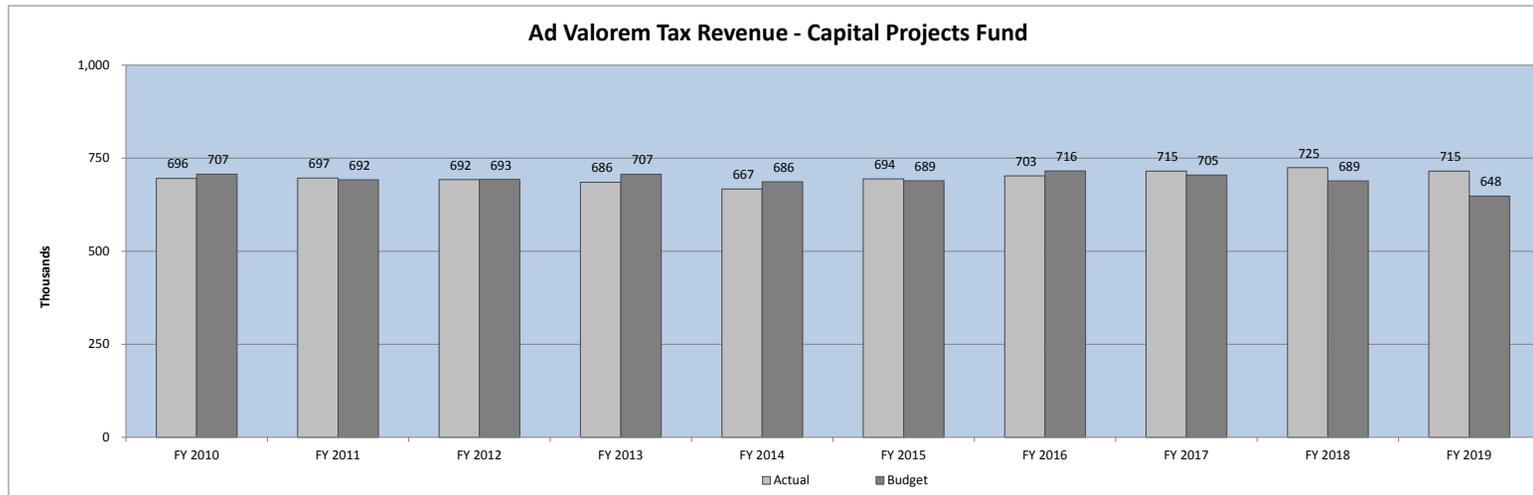
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	-	-	35,188	35,188	31,846	161,506	740,179	933,531	2,341,918	1,790,050	164,937	4,296,905	27,003	38,421	198,355	263,779	5,529,403
	0%	0%	1%	1%	1%	3%	13%	17%	42%	32%	3%	78%	0%	1%	4%	5%	100%
2011	-	14,056	19,474	33,530	137,269	45,817	443,940	627,026	4,327,075	175,432	123,482	4,625,989	44,456	90,456	161,938	296,850	5,583,395
	0%	0%	0%	1%	2%	1%	8%	11%	77%	3%	2%	83%	1%	2%	3%	5%	100%
2012	-	12,613	18,462	31,075	901	95,634	1,124,306	1,220,841	3,894,155	76,875	49,170	4,020,200	14,113	119,383	143,029	276,525	5,548,641
	0%	0%	0%	1%	0%	2%	20%	22%	70%	1%	1%	72%	0%	2%	3%	5%	100%
2013	-	12,753	60,683	73,436	901	125,422	1,133,694	1,260,017	3,687,079	76,280	79,467	3,842,826	86,850	94,022	136,001	316,873	5,493,152
	0%	0%	1%	1%	0%	2%	21%	23%	67%	1%	1%	70%	2%	2%	2%	6%	100%
2014	19,946	23,588	28,897	72,431	857	124,303	1,119,117	1,244,277	3,252,452	181,448	51,206	3,485,106	72,776	43,465	146,920	263,161	5,064,975
	0%	0%	1%	1%	0%	2%	22%	25%	64%	4%	1%	69%	1%	1%	3%	5%	100%
2015	16,925	17,910	32,824	67,659	854	27,777	791,943	820,574	3,492,584	342,628	173,279	4,008,491	37,611	27,770	122,088	187,469	5,084,193
	0%	0%	1%	1%	0%	1%	16%	16%	69%	7%	3%	79%	1%	1%	2%	4%	100%
2016	23,184	24,069	18,521	65,774	100,211	439,482	-	539,693	2,071,548	2,102,279	114,927	4,288,754	26,318	120,558	95,146	242,022	5,136,243
	0%	0%	0%	1%	2%	9%	0%	11%	40%	41%	2%	83%	1%	2%	2%	5%	100%
2017	-	18,223	61,654	79,877	34,796	505,466	50	540,312	2,146,469	2,132,522	(3,095)	4,275,896	102,195	93,676	137,265	333,136	5,229,221
	0%	0%	1%	2%	1%	10%	0%	10%	41%	41%	0%	82%	2%	2%	3%	6%	100%
2018	-	20,452	51,639	72,091	29,164	89,883	543,277	662,324	2,343,251	1,719,187	222,579	4,285,017	62,503	112,442	102,646	277,591	5,297,023
	0%	0%	1%	1%	1%	2%	10%	13%	44%	32%	4%	81%	1%	2%	2%	5%	100%
2019	-	33,492	55,085	88,577	36,489	105,100	392,042	533,631	2,341,624	2,060,751	87,825	4,490,200	61,438	34,117	-	95,555	5,207,963
	0%	1%	1%	2%	1%	2%	8%	10%	45%	40%	2%	86%	1%	1%	0%	2%	100%



**Revenue Analysis
Capital Projects Fund**

Ad Valorem Tax Revenue - Capital Projects Fund
Revenues by Month/Fiscal Year

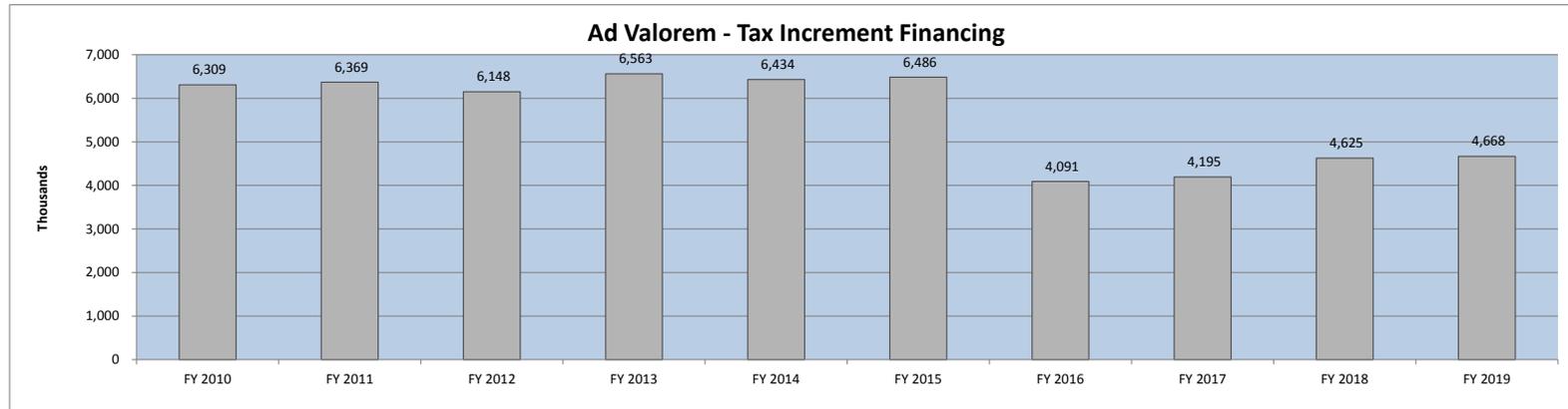
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	-	-	4,582	4,582	4,377	20,964	92,359	117,700	292,269	223,398	20,798	536,465	3,826	5,380	27,891	37,097	695,844
	0%	0%	1%	1%	1%	3%	13%	17%	42%	32%	3%	77%	1%	1%	4%	5%	100%
2011	-	1,754	2,431	4,185	6,654	16,191	55,402	78,247	539,984	21,892	15,409	577,285	5,550	11,288	20,208	37,046	696,763
	0%	0%	0%	1%	1%	2%	8%	11%	77%	3%	2%	83%	1%	2%	3%	5%	100%
2012	-	1,574	2,304	3,878	112	11,935	140,304	152,351	485,952	9,593	6,136	501,681	1,761	14,898	17,849	34,508	692,418
	0%	0%	0%	1%	0%	2%	20%	22%	70%	1%	1%	72%	0%	2%	3%	5%	100%
2013	-	1,591	7,573	9,164	112	15,652	141,476	157,240	460,118	9,519	9,917	479,554	10,838	11,734	16,971	39,543	685,501
	0%	0%	1%	1%	0%	2%	21%	23%	67%	1%	1%	70%	2%	2%	2%	6%	100%
2014	2,594	3,071	3,682	9,347	113	16,135	147,373	163,621	429,065	23,937	6,755	459,757	9,594	5,710	19,341	34,645	667,370
	0%	0%	1%	1%	0%	2%	22%	25%	64%	4%	1%	69%	1%	1%	3%	5%	100%
2015	2,233	2,362	4,323	8,918	112	3,660	107,853	111,625	477,836	46,877	23,649	548,362	5,067	3,786	16,480	25,333	694,238
	0%	0%	1%	1%	0%	1%	16%	16%	69%	7%	3%	79%	1%	1%	2%	4%	100%
2016	3,172	3,295	2,539	9,006	13,677	60,120	-	73,797	283,404	287,608	15,723	586,735	3,601	16,493	13,017	33,111	702,649
	0%	0%	0%	1%	2%	9%	0%	11%	40%	41%	2%	84%	1%	2%	2%	5%	100%
2017	-	2,493	8,435	10,928	4,760	69,152	7	73,919	293,653	291,746	(423)	584,976	13,981	12,815	18,779	45,575	715,398
	0%	0%	1%	2%	1%	10%	0%	10%	41%	41%	0%	82%	2%	2%	3%	6%	100%
2018	-	2,798	7,065	9,863	3,996	12,297	74,325	90,618	320,575	235,198	30,451	586,224	8,550	15,383	14,043	37,976	724,681
	0%	0%	1%	1%	1%	2%	10%	13%	44%	32%	4%	81%	1%	2%	2%	5%	100%
2019	-	4,582	7,536	12,118	4,992	14,423	53,839	73,254	321,620	283,051	12,062	616,733	8,439	4,685	-	13,124	715,229
	0%	1%	1%	2%	1%	2%	8%	10%	45%	40%	2%	86%	1%	1%	0%	2%	100%



Revenue Analysis
Other Governmental Funds

**Ad Valorem Tax Revenue - Tax Increment Fund
Revenues by Month/Fiscal Year**

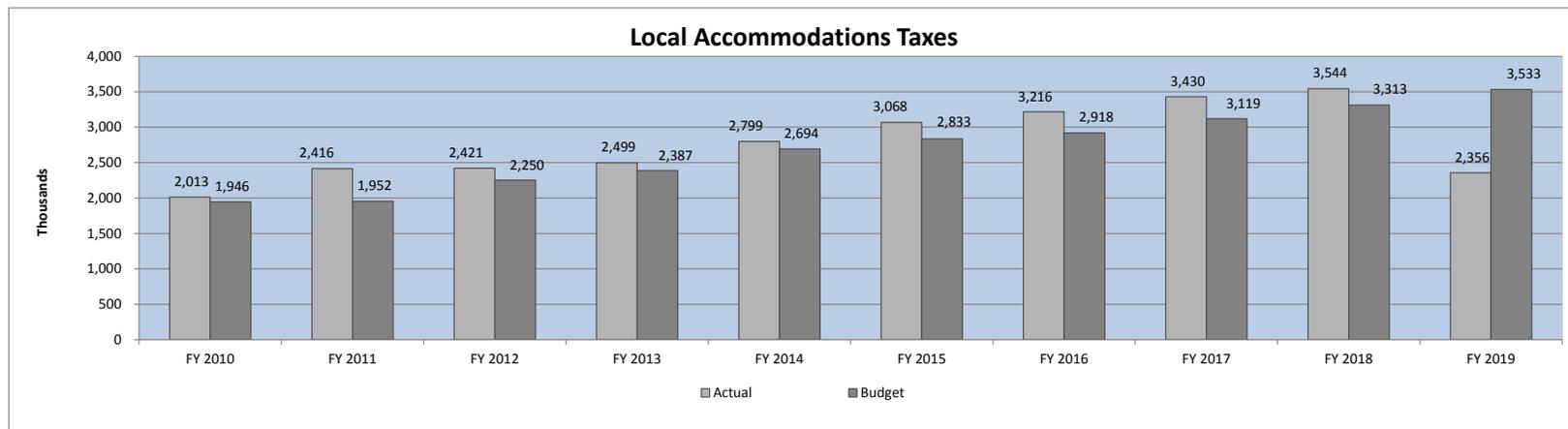
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	-	-	-	-	-	177,438	-	177,438	3,293,599	2,304,305	113,484	5,711,388	107,390	40,162	272,134	419,686	6,308,512
	0%	0%	0%	0%	0%	3%	0%	3%	52%	37%	2%	91%	2%	1%	4%	7%	100%
2011	-	-	-	-	68,005	89,358	187,546	344,909	4,710,989	687,642	178,805	5,577,436	62,076	5,920	378,744	446,740	6,369,085
	0%	0%	0%	0%	1%	1%	3%	5%	74%	11%	3%	88%	1%	0%	6%	7%	100%
2012	-	-	134,930	134,930	-	30,657	656,024	686,681	5,094,739	67,339	(241,460)	4,920,618	86,114	-	320,147	406,261	6,148,490
	0%	0%	2%	2%	0%	0%	11%	11%	83%	1%	-4%	80%	1%	0%	5%	7%	100%
2013	-	-	106,817	106,817	-	41,044	737,098	778,142	5,190,634	85,238	108,444	5,384,316	29,698	22,378	241,224	293,300	6,562,575
	0%	0%	2%	2%	0%	1%	11%	12%	79%	1%	2%	82%	0%	0%	4%	4%	100%
2014	-	-	23,471	23,471	-	97,683	744,461	842,144	4,902,187	225,060	68,112	5,195,359	155,990	40,546	176,058	372,594	6,433,568
	0%	0%	0%	0%	0%	2%	12%	13%	76%	3%	1%	81%	2%	1%	3%	6%	100%
2015	-	-	82,120	82,120	-	57,382	212,603	269,985	5,916,904	70,080	163,782	6,150,766	17,136	40,483	(74,419)	(16,800)	6,486,071
	0%	0%	1%	1%	0%	1%	3%	4%	91%	1%	3%	95%	0%	1%	-1%	0%	100%
2016	(16,652)	32,383	63,421	79,152	91,900	65,118	3,021,513	3,178,531	-	659,675	107,960	767,635	25,748	25,177	14,537	65,462	4,090,780
	0%	1%	2%	2%	2%	2%	74%	78%	0%	16%	3%	19%	1%	1%	0%	2%	100%
2017	-	12,189	61,692	73,881	14,923	22,123	1,438,199	1,475,245	364,166	2,056,156	104,090	2,524,412	26,756	17,532	77,004	121,292	4,194,830
	0%	0%	1%	2%	0%	1%	34%	35%	9%	49%	2%	60%	1%	0%	2%	3%	100%
2018	-	-	25,885	25,885	17,717	1,711	104,569	123,997	2,256,112	1,996,725	52,531	4,305,368	94,637	24,721	50,292	169,650	4,624,900
	0%	0%	1%	1%	0%	0%	2%	3%	49%	43%	1%	93%	2%	1%	1%	4%	100%
2019	-	24,609	21,167	45,776	24,487	5,556	(40,767)	(10,724)	2,462,557	2,091,799	15,032	4,569,388	40,757	22,402	-	63,159	4,667,599
	0%	1%	0%	1%	1%	0%	-1%	0%	53%	45%	0%	98%	1%	0%	0%	1%	100%



The original TIF went through tax year 2014/fiscal year 2015 and included the school district participating at 75% for both operating and debt millage. The TIF has been extended for 10 years; however, the school district changed its participation to exclude operating millage. Therefore, TIF revenues will be less in fiscal years 2016 and forward. TIF revenues by design are expected to grow via redevelopment; \$50 million is the capped addition for the 10 years. Revenues for the early years of the 10 year extension are expected to be in the \$4 millions, but will need to exceed \$5 million in the latter years to average \$5 million/year or \$50 million in total.

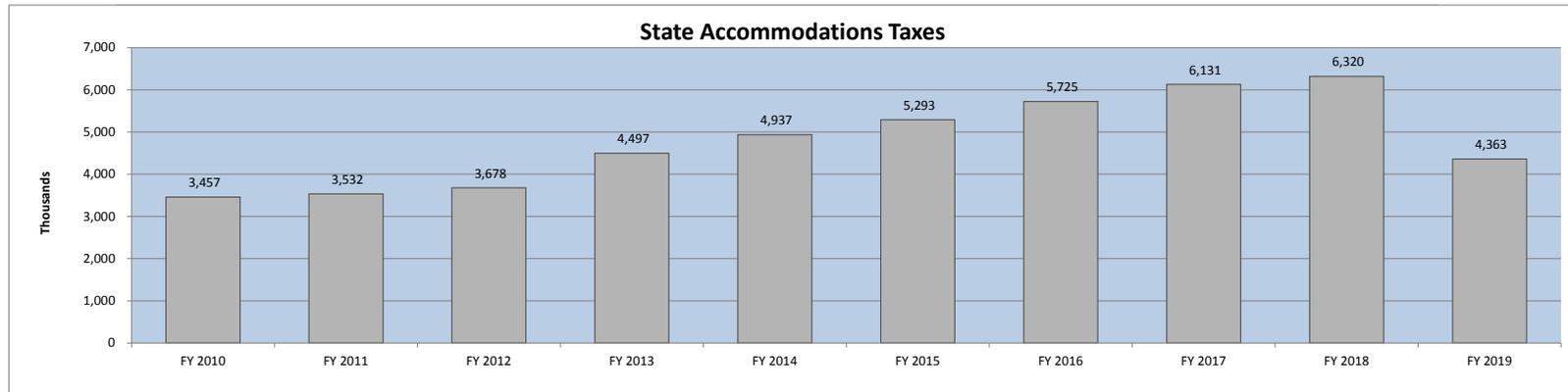
Local ATAX Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	38,603 2%	(8,613) 0%	27,306 1%	57,296 3%	819,940 41%	15,273 1%	6,635 0%	841,848 42%	170,250 8%	8,362 0%	8,778 0%	187,390 9%	174,777 9%	22,785 1%	728,424 36%	925,986 46%	2,012,520 100%
2011	(5,205) 0%	45,837 2%	31,159 1%	71,791 3%	910,512 38%	42,056 2%	17,687 1%	970,255 40%	150,400 6%	27,663 1%	8,136 0%	186,199 8%	176,081 7%	35,580 1%	976,358 40%	1,188,019 49%	2,416,264 100%
2012	- 0%	- 0%	74,028 3%	74,028 3%	916,910 38%	31,421 1%	15,270 1%	963,601 40%	195,051 8%	17,880 1%	16,566 1%	229,497 9%	219,758 9%	44,376 2%	889,438 37%	1,153,572 48%	2,420,698 100%
2013	(90) 0%	66,048 3%	26,046 1%	92,004 4%	968,704 39%	41,267 2%	21,440 1%	1,031,411 41%	181,869 7%	17,634 1%	18,328 1%	217,831 9%	237,082 9%	55,152 2%	865,587 35%	1,157,821 46%	2,499,067 100%
2014	(161) 0%	57,191 2%	49,253 2%	106,283 4%	1,038,038 37%	43,637 2%	21,317 1%	1,102,992 39%	222,282 8%	17,380 1%	30,005 1%	269,667 10%	253,315 9%	38,769 1%	1,027,757 37%	1,319,841 47%	2,798,783 100%
2015	(614) 0%	66,510 2%	88,566 3%	154,462 5%	1,159,004 38%	45,603 1%	18,112 1%	1,222,719 40%	261,750 9%	14,873 0%	14,870 0%	291,493 10%	271,055 9%	50,135 2%	1,078,475 35%	1,399,665 46%	3,068,339 100%
2016	(815) 0%	67,305 2%	56,154 2%	122,644 4%	1,229,155 38%	57,316 2%	23,698 1%	1,310,169 41%	270,942 8%	14,323 0%	26,827 1%	312,092 10%	321,509 10%	60,802 2%	1,088,634 34%	1,470,945 46%	3,215,850 100%
2017	(2) 0%	104,685 3%	75,399 2%	180,082 5%	1,037,898 30%	266,822 8%	22,416 1%	1,327,136 39%	247,350 7%	24,056 1%	28,495 1%	299,901 9%	343,957 10%	64,311 2%	1,214,992 35%	1,623,260 47%	3,430,379 100%
2018	121 0%	81,067 2%	50,523 1%	131,711 4%	1,274,638 36%	60,517 2%	23,190 1%	1,358,345 38%	329,491 9%	17,387 0%	22,406 1%	369,284 10%	373,769 11%	60,383 2%	1,250,418 35%	1,684,570 48%	3,543,910 100%
2019	35 0%	110,663 5%	69,539 3%	180,237 8%	1,281,174 54%	52,300 2%	25,754 1%	1,359,228 58%	336,642 14%	26,974 1%	24,957 1%	388,573 16%	374,977 16%	52,844 2%	- 0%	427,821 18%	2,355,859 100%



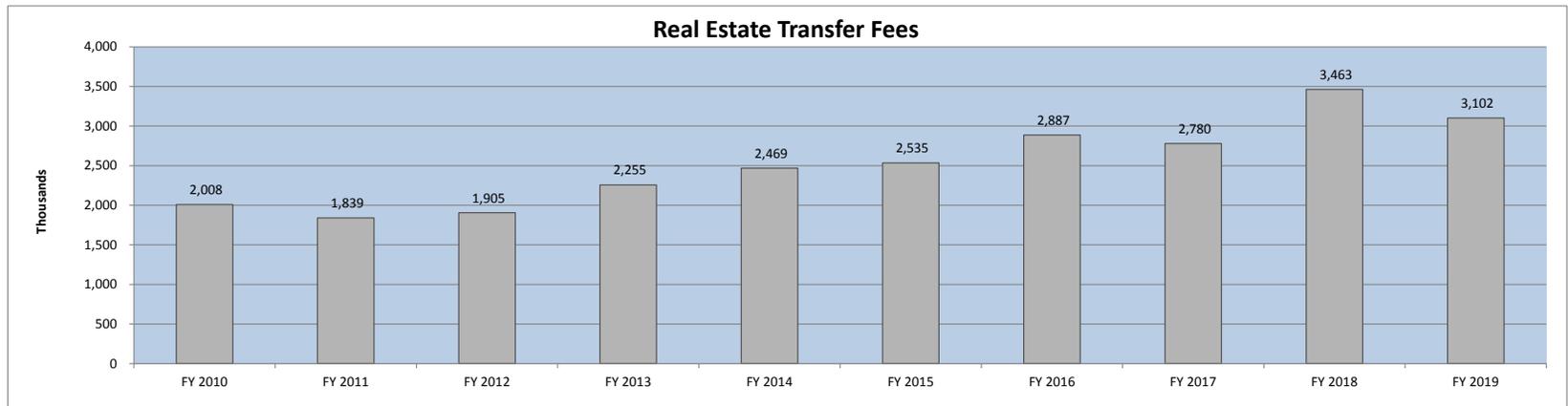
**State ATAX Revenue
Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	-	-	-	-	1,740,535	-	-	1,740,535	451,817	-	-	451,817	186,174	-	1,078,401	1,264,575	3,456,927
	0%	0%	0%	0%	50%	0%	0%	50%	13%	0%	0%	13%	5%	0%	31%	37%	100%
2011	-	-	-	-	1,793,945	-	-	1,793,945	450,930	-	-	450,930	171,509	-	1,116,037	1,287,546	3,532,421
	0%	0%	0%	0%	51%	0%	0%	51%	13%	0%	0%	13%	5%	0%	32%	36%	100%
2012	-	-	-	-	1,727,579	-	-	1,727,579	465,848	-	-	465,848	217,109	-	1,267,859	1,484,968	3,678,395
	0%	0%	0%	0%	47%	0%	0%	47%	13%	0%	0%	13%	6%	0%	34%	40%	100%
2013	-	-	-	-	1,748,948	-	-	1,748,948	662,990	-	-	662,990	561,109	-	1,523,646	2,084,755	4,496,693
	0%	0%	0%	0%	39%	0%	0%	39%	15%	0%	0%	15%	12%	0%	34%	46%	100%
2014	-	-	-	-	2,286,725	-	-	2,286,725	634,879	-	-	634,879	307,969	-	1,707,034	2,015,003	4,936,607
	0%	0%	0%	0%	46%	0%	0%	46%	13%	0%	0%	13%	6%	0%	35%	41%	100%
2015	-	-	-	-	2,480,925	-	-	2,480,925	717,888	-	-	717,888	288,354	-	1,806,288	2,094,642	5,293,455
	0%	0%	0%	0%	47%	0%	0%	47%	14%	0%	0%	14%	5%	0%	34%	40%	100%
2016	-	-	-	-	2,588,597	-	-	2,588,597	846,937	-	-	846,937	354,505	-	1,934,945	2,289,450	5,724,984
	0%	0%	0%	0%	45%	0%	0%	45%	15%	0%	0%	15%	6%	0%	34%	40%	100%
2017	-	-	-	-	2,793,958	-	-	2,793,958	747,978	-	-	747,978	417,652	-	2,171,824	2,589,476	6,131,412
	0%	0%	0%	0%	46%	0%	0%	46%	12%	0%	0%	12%	7%	0%	35%	42%	100%
2018	-	-	-	-	2,809,551	-	-	2,809,551	858,253	-	-	858,253	397,776	-	2,254,419	2,652,195	6,319,999
	0%	0%	0%	0%	44%	0%	0%	44%	14%	0%	0%	14%	6%	0%	36%	42%	100%
2019	-	-	-	-	3,034,478	-	-	3,034,478	855,629	-	-	855,629	472,626	-	-	472,626	4,362,733
	0%	0%	0%	0%	70%	0%	0%	70%	20%	0%	0%	20%	11%	0%	0%	11%	100%



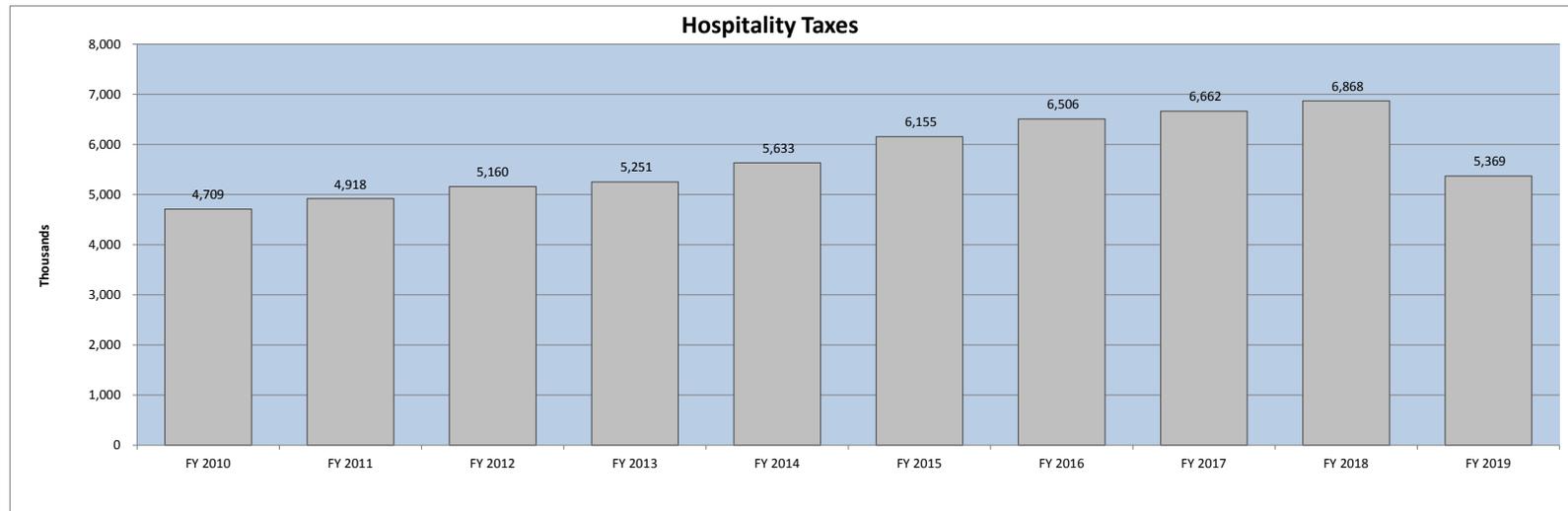
Real Estate Transfer Fee Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	207,759 10%	220,308 11%	128,039 6%	556,106 28%	188,968 9%	149,608 7%	179,144 9%	517,720 26%	117,350 6%	117,506 6%	161,453 8%	396,309 20%	183,415 9%	171,416 9%	183,046 9%	537,877 27%	2,008,012 100%
2011	180,979 10%	144,389 8%	146,780 8%	472,148 26%	141,028 8%	119,705 7%	145,657 8%	406,390 22%	115,899 6%	107,221 6%	157,051 9%	380,171 21%	183,418 10%	216,696 12%	180,421 10%	580,535 32%	1,839,244 100%
2012	139,450 7%	159,226 8%	150,358 8%	449,034 24%	159,205 8%	138,744 7%	162,077 9%	460,026 24%	136,677 7%	108,630 6%	182,752 10%	428,059 22%	188,721 10%	211,887 11%	167,732 9%	568,340 30%	1,905,459 100%
2013	172,658 8%	159,179 7%	177,345 8%	509,182 23%	211,885 9%	183,982 8%	183,700 8%	579,567 26%	134,456 6%	179,334 8%	143,641 6%	457,431 20%	221,937 10%	252,528 11%	234,462 10%	708,927 31%	2,255,107 100%
2014	220,560 9%	260,824 11%	213,791 9%	695,175 28%	281,351 11%	203,317 8%	150,674 6%	635,342 26%	149,784 6%	122,915 5%	182,008 7%	454,707 18%	243,718 10%	213,052 9%	226,887 9%	683,657 28%	2,468,881 100%
2015	221,317 9%	199,496 8%	188,301 7%	609,114 24%	253,080 10%	150,389 6%	268,055 11%	671,524 26%	160,395 6%	114,066 4%	229,625 9%	504,086 20%	215,245 8%	263,128 10%	271,835 11%	750,208 30%	2,534,932 100%
2016	234,595 8%	279,002 10%	202,973 7%	716,570 25%	216,847 8%	167,854 6%	261,485 9%	646,186 22%	229,220 8%	198,334 7%	244,795 8%	672,349 23%	251,805 9%	249,871 9%	350,366 12%	852,042 30%	2,887,147 100%
2017	211,072 8%	245,654 9%	244,422 9%	701,148 25%	174,911 6%	178,434 6%	226,500 8%	579,845 21%	199,693 7%	169,245 6%	219,557 8%	588,495 21%	285,421 10%	351,313 13%	274,090 10%	910,824 33%	2,780,312 100%
2018	264,872 8%	340,779 10%	262,410 8%	868,061 25%	335,365 10%	223,959 6%	264,198 8%	823,522 24%	265,998 8%	199,667 6%	255,934 7%	721,599 21%	324,009 9%	352,736 10%	373,562 11%	1,050,307 30%	3,463,489 100%
2019	296,001 10%	313,882 10%	206,316 7%	816,199 26%	320,404 10%	263,233 8%	289,595 9%	873,232 28%	218,269 7%	175,129 6%	317,464 10%	710,862 23%	326,829 11%	375,085 12%	- 0%	701,914 23%	3,102,207 100%



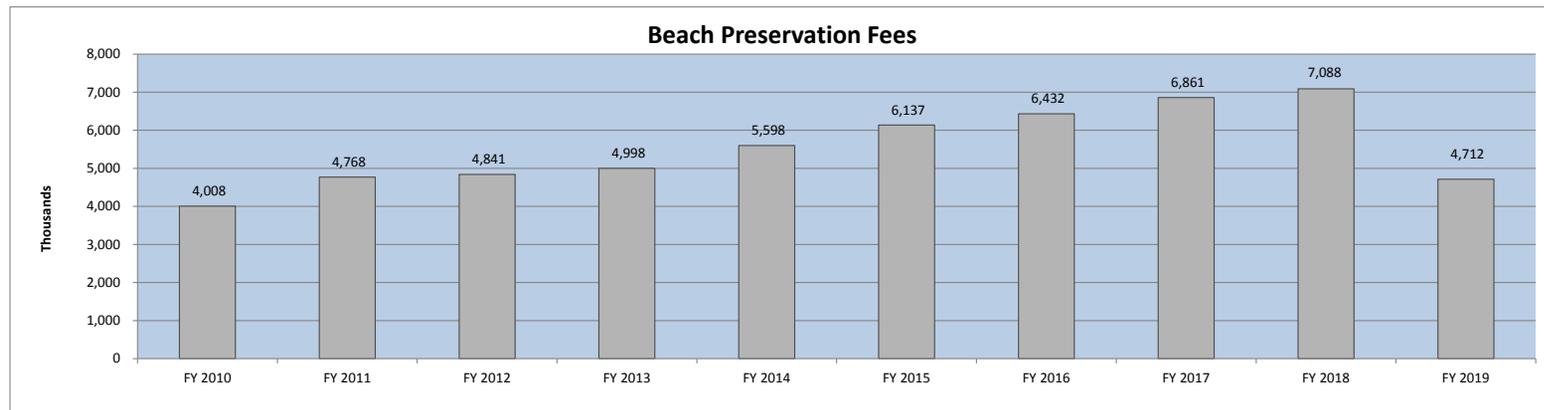
Hospitality Tax Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	44,438 1%	56,501 1%	100,791 2%	201,730 4%	1,267,411 27%	91,091 2%	74,812 2%	1,433,314 30%	663,467 14%	78,680 2%	93,164 2%	835,311 18%	666,197 14%	125,941 3%	1,446,314 31%	2,238,452 48%	4,708,807 100%
2011	(20,576) 0%	146,094 3%	94,078 2%	219,596 4%	1,331,329 27%	106,561 2%	56,760 1%	1,494,650 30%	648,822 13%	152,296 3%	108,558 2%	909,676 18%	652,633 13%	172,589 4%	1,468,447 30%	2,293,669 47%	4,917,591 100%
2012	- 0%	- 0%	361,462 7%	361,462 7%	1,205,720 23%	51,838 1%	209,020 4%	1,466,578 28%	636,640 12%	125,824 2%	119,275 2%	881,739 17%	695,699 13%	232,479 5%	1,522,177 29%	2,450,355 47%	5,160,134 100%
2013	- 0%	227,053 4%	167,624 3%	394,677 8%	1,244,946 24%	163,155 3%	114,410 2%	1,522,511 29%	635,422 12%	139,769 3%	124,403 2%	899,594 17%	691,648 13%	214,191 4%	1,528,374 29%	2,434,213 46%	5,250,995 100%
2014	- 0%	250,531 4%	220,872 4%	471,403 8%	1,267,698 23%	183,659 3%	125,344 2%	1,576,701 28%	706,599 13%	117,024 2%	132,645 2%	956,268 17%	754,213 13%	211,502 4%	1,663,343 30%	2,629,058 47%	5,633,430 100%
2015	- 0%	263,460 4%	250,552 4%	514,012 8%	1,376,186 22%	210,948 3%	135,505 2%	1,722,639 28%	782,101 13%	115,615 2%	147,023 2%	1,044,739 17%	801,957 13%	243,058 4%	1,828,599 30%	2,873,614 47%	6,155,004 100%
2016	(2,451) 0%	296,736 5%	254,972 4%	549,257 8%	1,473,719 23%	215,836 3%	143,710 2%	1,833,265 28%	831,682 13%	135,776 2%	140,685 2%	1,108,143 17%	920,040 14%	235,957 4%	1,859,644 29%	3,015,641 46%	6,506,306 100%
2017	(112) 0%	307,641 5%	266,071 4%	573,600 9%	1,280,180 19%	386,522 6%	172,512 3%	1,839,214 28%	732,298 11%	144,942 2%	168,931 3%	1,046,171 16%	925,322 14%	284,577 4%	1,992,989 30%	3,202,888 48%	6,661,873 100%
2018	(1,896) 0%	350,984 5%	272,962 4%	622,050 9%	1,354,343 20%	305,889 4%	176,091 3%	1,836,323 27%	863,424 13%	184,537 3%	167,049 2%	1,215,010 18%	947,412 14%	333,953 5%	1,913,039 28%	3,194,404 47%	6,867,787 100%
2019	(9,311) 0%	519,830 10%	311,840 6%	822,359 15%	1,442,824 27%	308,357 6%	184,810 3%	1,935,991 36%	940,109 18%	171,194 3%	173,486 3%	1,284,789 24%	1,004,704 19%	321,473 6%	- 0%	1,326,177 25%	5,369,316 100%



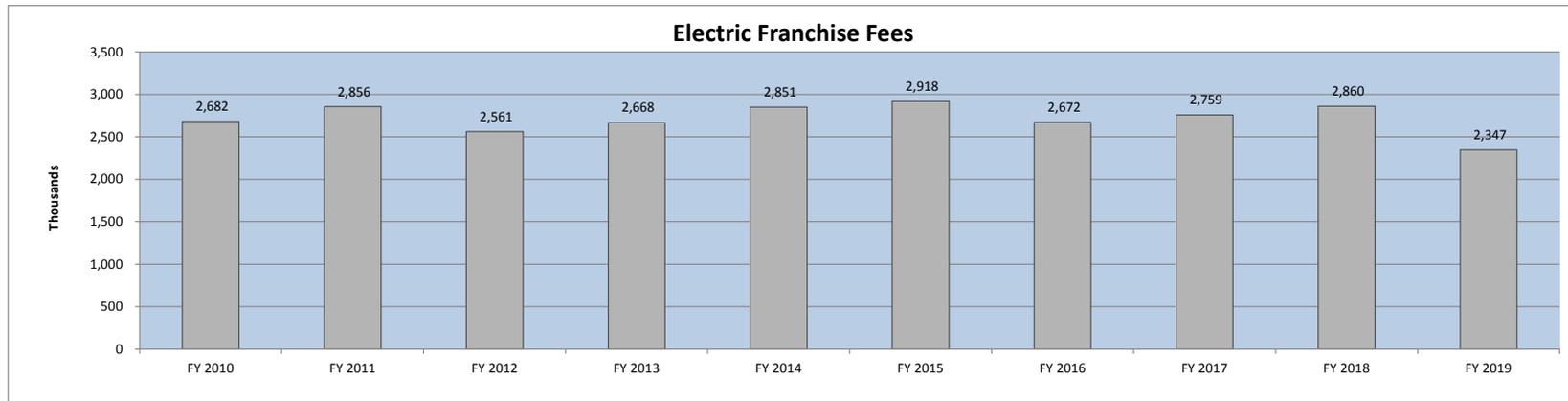
Beach Preservation Fee Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	(702) 0%	63,314 2%	52,187 1%	114,799 3%	1,639,541 41%	29,679 1%	13,288 0%	1,682,508 42%	338,203 8%	14,067 0%	14,762 0%	367,032 9%	348,112 9%	43,936 1%	1,451,885 36%	1,843,933 46%	4,008,272 100%
2011	(10,438) 0%	88,512 2%	60,479 1%	138,553 3%	1,820,966 38%	75,388 2%	28,103 1%	1,924,457 40%	282,152 6%	50,282 1%	14,107 0%	346,541 7%	347,333 7%	65,374 1%	1,946,123 41%	2,358,830 49%	4,768,381 100%
2012	- 0%	- 0%	142,519 3%	142,519 3%	1,841,404 38%	51,817 1%	19,994 0%	1,913,215 40%	415,258 9%	30,533 1%	40,206 1%	485,997 10%	436,879 9%	83,910 2%	1,778,875 37%	2,299,664 48%	4,841,395 100%
2013	(181) 0%	128,096 3%	52,091 1%	180,006 4%	1,937,409 39%	82,534 2%	42,880 1%	2,062,823 41%	367,737 7%	35,193 1%	36,733 1%	439,663 9%	474,164 9%	110,304 2%	1,731,172 35%	2,315,640 46%	4,998,132 100%
2014	(321) 0%	114,381 2%	98,505 2%	212,565 4%	2,076,077 37%	87,274 2%	42,634 1%	2,205,985 39%	444,563 8%	34,761 1%	60,009 1%	539,333 10%	506,631 9%	77,538 1%	2,055,513 37%	2,639,682 47%	5,597,565 100%
2015	(1,229) 0%	133,020 2%	177,134 3%	308,925 5%	2,318,006 38%	91,207 1%	36,223 1%	2,445,436 40%	523,502 9%	29,746 0%	29,738 0%	582,986 10%	542,110 9%	100,271 2%	2,156,951 35%	2,799,332 46%	6,136,679 100%
2016	(1,630) 0%	134,604 2%	112,309 2%	245,283 4%	2,458,309 38%	114,632 2%	47,395 1%	2,620,336 41%	541,885 8%	28,645 0%	53,661 1%	624,191 10%	643,018 10%	121,604 2%	2,177,268 34%	2,941,890 46%	6,431,700 100%
2017	(6) 0%	209,371 3%	150,800 2%	360,165 5%	2,075,794 30%	533,645 8%	44,832 1%	2,654,271 39%	494,699 7%	48,112 1%	56,991 1%	599,802 9%	687,914 10%	128,623 2%	2,429,983 35%	3,246,520 47%	6,860,758 100%
2018	241 0%	162,135 2%	101,045 1%	263,421 4%	2,549,276 36%	121,035 2%	46,379 1%	2,716,690 38%	658,983 9%	34,774 0%	44,811 1%	738,568 10%	747,540 11%	120,764 2%	2,500,837 35%	3,369,141 48%	7,087,820 100%
2019	70 0%	221,325 5%	139,080 3%	360,475 8%	2,562,348 54%	104,599 2%	51,408 1%	2,718,355 58%	673,384 14%	53,947 1%	49,916 1%	777,247 16%	749,954 16%	105,688 2%	- 0%	855,642 18%	4,711,719 100%



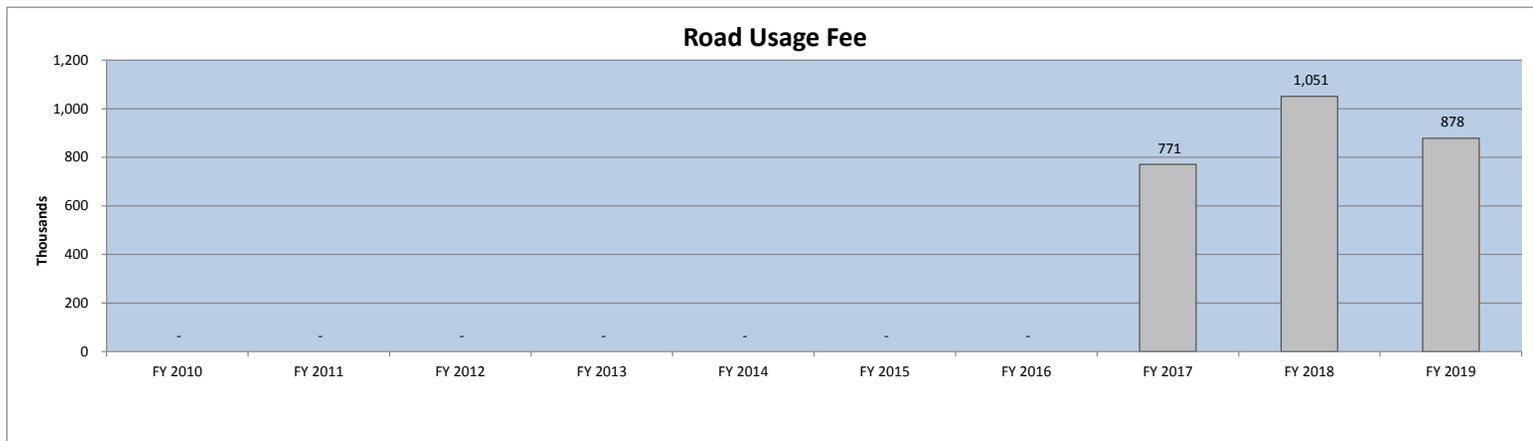
Electric Franchise Fee Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	270,908 10%	275,206 10%	- 0%	546,114 20%	240,225 9%	216,760 8%	165,708 6%	622,693 23%	402,001 15%	- 0%	264,959 10%	666,960 25%	240,741 9%	193,650 7%	412,116 15%	846,507 32%	2,682,274 100%
2011	270,936 9%	320,260 11%	283,996 10%	875,192 31%	- 0%	235,592 8%	172,932 6%	408,524 14%	195,356 7%	285,018 10%	271,238 9%	751,612 26%	184,755 6%	189,001 7%	446,953 16%	820,709 29%	2,856,037 100%
2012	285,086 11%	315,558 12%	272,993 11%	873,637 34%	201,785 8%	163,538 6%	- 0%	365,323 14%	163,242 6%	184,930 7%	194,209 8%	542,381 21%	186,263 7%	190,617 7%	403,073 16%	779,953 30%	2,561,294 100%
2013	267,900 10%	296,782 11%	253,419 9%	818,101 31%	209,120 8%	191,263 7%	179,717 7%	580,100 22%	213,986 8%	213,665 8%	220,684 8%	648,335 24%	213,437 8%	179,862 7%	228,570 9%	621,869 23%	2,668,405 100%
2014	276,806 10%	294,926 10%	274,448 10%	846,180 30%	211,839 7%	183,669 6%	194,716 7%	590,224 21%	230,745 8%	296,174 10%	226,560 8%	753,479 26%	215,220 8%	203,769 7%	242,046 8%	661,035 23%	2,850,918 100%
2015	295,086 10%	309,064 11%	291,986 10%	896,136 31%	220,360 8%	193,729 7%	213,329 7%	627,418 21%	228,430 8%	264,365 9%	262,821 9%	755,616 26%	211,358 7%	196,172 7%	231,640 8%	639,170 22%	2,918,340 100%
2016	280,750 11%	299,517 11%	267,312 10%	847,579 32%	212,060 8%	182,593 7%	172,665 6%	567,318 21%	- 0%	193,842 7%	249,866 9%	443,708 17%	204,750 8%	184,120 7%	424,509 16%	813,379 30%	2,671,984 100%
2017	- 0%	300,541 11%	333,053 12%	633,594 23%	289,538 10%	219,568 8%	165,837 6%	674,943 24%	168,934 6%	207,031 8%	209,820 8%	585,785 21%	179,145 6%	216,348 8%	468,876 17%	864,369 31%	2,758,691 100%
2018	- 0%	286,171 10%	302,024 11%	588,195 21%	280,004 10%	242,318 8%	207,471 7%	729,793 26%	177,218 6%	286,059 10%	272,016 10%	735,293 26%	183,936 6%	206,385 7%	416,234 15%	806,555 28%	2,859,836 100%
2019	- 0%	284,487 12%	300,539 13%	585,026 25%	287,235 12%	225,289 10%	176,572 8%	689,096 29%	217,205 9%	231,783 10%	247,294 11%	696,282 30%	179,820 8%	197,124 8%	- 0%	376,944 16%	2,347,348 100%



Road Usage Fee Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2011	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2012	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2013	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2014	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2015	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2016	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2017	-	-	-	-	-	-	-	-	234,219	177,589	96,349	508,157	79,193	89,733	93,611	262,536	770,694
	0%	0%	0%	0%	0%	0%	0%	0%	30%	23%	13%	66%	10%	12%	12%	34%	100%
2018	-	80,207	94,638	174,845	82,102	90,943	76,552	249,597	70,645	84,843	102,170	257,658	89,556	86,895	192,273	368,724	1,050,824
	0%	8%	9%	17%	8%	9%	7%	24%	7%	8%	10%	25%	9%	8%	18%	35%	100%
2019	-	87,547	102,912	190,459	79,022	94,297	79,701	253,020	71,450	99,400	79,500	250,350	89,600	94,774	-	184,374	878,203
	0%	10%	12%	22%	9%	11%	9%	29%	8%	11%	9%	29%	10%	11%	0%	21%	100%



New source of revenue established during FY2017.

Business-Type Activities – Stormwater Utility

**Stormwater Utility Fee Revenue
Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2010	-	-	-	-	-	19,050	-	19,050	350,669	1,974,032	94,673	2,419,374	12,245	21,898	81,404	115,547	2,553,971
	0%	0%	0%	0%	0%	1%	0%	1%	14%	77%	4%	95%	0%	1%	3%	5%	100%
2011	-	-	-	-	37,610	20,063	245,605	303,278	2,779,689	70,455	68,467	2,918,611	39,449	-	116,441	155,890	3,377,779
	0%	0%	0%	0%	1%	1%	7%	9%	82%	2%	2%	86%	1%	0%	3%	5%	100%
2012	-	-	-	-	-	48,454	638,172	686,626	2,535,992	-	46,507	2,582,499	93,932	27,723	101,099	222,754	3,491,879
	0%	0%	0%	0%	0%	1%	18%	20%	73%	0%	1%	74%	3%	1%	3%	6%	100%
2013	-	-	26,892	26,892	-	15,678	720,714	736,392	2,467,893	40,437	77,488	2,585,818	11,532	15,464	198,835	225,831	3,574,933
	0%	0%	1%	1%	0%	0%	20%	21%	69%	1%	2%	72%	0%	0%	6%	6%	100%
2014	-	-	10,201	10,201	-	20,547	711,021	731,568	2,385,610	169,137	33,979	2,588,726	35,865	25,432	172,508	233,805	3,564,300
	0%	0%	0%	0%	0%	1%	20%	21%	67%	5%	1%	73%	1%	1%	5%	7%	100%
2015	-	-	21,420	21,420	-	16,821	431,059	447,880	2,701,529	185,611	69,130	2,956,270	19,688	7,572	98,556	125,816	3,551,386
	0%	0%	1%	1%	0%	0%	12%	13%	76%	5%	2%	83%	1%	0%	3%	4%	100%
2016	(30,865)	39,140	-	8,275	36,028	267,950	-	303,978	2,843,322	267,273	69,598	3,180,193	16,958	22,578	19,418	58,954	3,551,400
	-1%	1%	0%	0%	1%	8%	0%	9%	80%	8%	2%	90%	0%	1%	1%	2%	100%
2017	-	20,819	193	21,012	45,892	6,779	233,754	286,425	-	2,236,860	788,955	3,025,815	189,339	12,164	48,250	249,753	3,583,005
	0%	1%	0%	1%	1%	0%	7%	8%	0%	62%	22%	84%	5%	0%	1%	7%	100%
2018	-	11,824	18,636	30,460	12,687	4,850	444,436	461,973	2,234,819	1,877,991	54,737	4,167,547	50,417	21,204	44,035	115,656	4,775,636
	0%	0%	0%	1%	0%	0%	9%	10%	47%	39%	1%	87%	1%	0%	1%	2%	100%
2019	-	18,968	32,519	51,487	22,142	3,859	356,960	382,961	2,170,577	2,003,012	144,665	4,318,254	43,223	16,888	-	60,111	4,812,813
	0%	0%	1%	1%	0%	0%	7%	8%	45%	42%	3%	90%	1%	0%	0%	1%	100%

